

ESTTA Tracking number: **ESTTA1027376**Filing date: **01/07/2020**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD**Petition for Cancellation**

Notice is hereby given that the following party has filed a petition to cancel the registration indicated below.

Petitioner Information

Name	Ringdale UK LTD.		
Entity	limited company	Citizenship	United Kingdom
Address	26 Victoria Way Burgess Hill West Sussex, RH15 9NF UNITED KINGDOM		

Attorney information	Terrence J. Edwards TechLaw Ventures, PLLC 3290 West Mayflower Ave. Lehi, UT 84043 UNITED STATES docket@techlawventures.com, terrence.edwards@techlawventures.com 8018547675
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Registration Subject to Cancellation

Registration No.	5870143	Registration date	09/24/2019
Registrant	Lightspeed CLEC, Inc. 135 Triple Diamond Blvd. North Venice, FL 34275 UNITED STATES		

Goods/Services Subject to Cancellation


Class 038. First Use: 2017/06/01 First Use In Commerce: 2017/06/01 All goods and services in the class are subject to cancellation, namely: Telecommunication services, namely, local and long distance transmission of voice, data, graphics and video by means of broadband, copper and optical or wireless networks; Telecommunication services, namely, providing advanced calling features; Text messaging services; Hosted PBX services; Voice over internet protocol (VOIP) services
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Grounds for Cancellation

Priority and likelihood of confusion	Trademark Act Sections 14(1) and 2(d)
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Marks Cited by Petitioner as Basis for Cancellation

U.S. Registration No.	4453146	Application Date	02/21/2012
Registration Date	12/24/2013	Foreign Priority Date	11/09/2011

Word Mark	FOLLOWME		
Design Mark			
Description of Mark	NONE		
Goods/Services	<p>Class 009. First use: First Use: 0 First Use In Commerce: 0</p> <p>Data processing equipment and computers; pre-recorded electronic and digital media, namely, compact discs, recordable compact discs, cassettes, video cassettes, digital video discs, digital versatilediscs, digital audio and video recordings, DVDs, high definition digital discs,featuring instructional material and information regarding computer access control, instructions on how to install and operate computers, computer peripheral devices, printers, multi-function printers, scanners, facsimile machines; computer hardware and computer firmware and instructions relating to the connection andassembly of these goods into a network;computer software ; used in the field of allowing and controlling the access toand use of computers, printers, multi-function printers, scanners facsimile machines and computers, printers, and multi-function printers, scanners and facsimile machines connected to form a network;software downloadable from the Internet; used in the field of allowing and controlling the access to and use of computers, printers, multi-function printers, scanners facsimile machines and computers, printers, and multi-function printers,scanners and facsimile machines connected to form a network; downloadable electronic publications featuring instructional material and information regarding computer access control, instructions on how to install and operate computers, computer peripheral devices, printers, multi-function printers, scanners, facsimilemachines; mouse pads; computer softwarefor controlling access to and use of scanners in the network; computer softwarefor controlling access to and the use of facsimile machines and the networks; computer software for controlling access to and the use of multi-function printers in a network; computer software for controlling, monitoring and auditing the usage of printers and multi-function printers; structural parts and fittings for all the afore said goods; computer software for controlling access to and the use of printers in a network; contact and contactless smart cards, encoded identity cards, radio frequency identity cards;smart card and identity card readers, namely, biometric ID readers, contact andcontactless smart card readers, encodedidentity card readers, radio frequency identity card readers; apparatus, instruments and software, namely, printers, multi-function printers, copiers, photo copiers, scanners, computer hardware and computer software for use in authentication, securing of a printer, copier or multi-function printer for device level security, functional control and printing release for use in identification and security applications; structural parts andfittings for all the aforesaid goods</p>		
U.S. Application No.	88415255	Application Date	05/03/2019
Registration Date	NONE	Foreign Priority Date	NONE
Word Mark	FOLLOWME		

Design Mark	
Description of Mark	The mark consists of a footprint adjacent to the word FOLLOWME.
Goods/Services	<p>Class 009. First use: First Use: 2000/01/01 First Use In Commerce: 2000/01/01 Data processing equipment and computers; recorded media, computer hardware and firmware; computer software; software downloadable from the Internet; downloadable electronic publications; networking devices, electronic memory devices, memory storage devices, telecommunication devices, firmware memory devices, wireless communication devices, energy control devices, computer monitors; compact discs; mouse mats; computer software for controlling access to and the use of printers in a network; computer software for controlling access to and the use of scanners in a network; computer software for controlling access to and the use of facsimile machines in a network; computer software for controlling access to and the use of multi-function printers in a network; computer software for controlling, monitoring and auditing the usage of printers and multi-function printers; computer software for controlling access to and the use of mobile devices in a network; computer software for controlling access to and the use of tablet devices in a network; computer software for controlling access to and the use of touch screen terminals in a network; smart cards and identity cards; smart card and identity card readers including biometric ID readers; apparatus instruments and software for use in identification and security applications; parts and fittings for all of the aforesaid goods</p> <p>Class 042. First use: First Use: 2000/01/01 First Use In Commerce: 2000/01/01 Provision of access to stored data; services for the conversion of stored data from one medium to another; creation, development, installation, updating, maintenance and repair of computer software; rental of computer software; software support services; technical support services relating to computer software and applications; design and development of computer firmware; configuration of computer firmware; hiring of computer firmware; consultancy and information services in the field of information technology architecture and software design; consultancy, advisory and information services relating to the aforesaid services</p>

Attachments	85547875#TMSN.png(bytes) 88415255#TMSN.png(bytes) Petition_for_Cancellation_Class_38.pdf(126129 bytes) Exhibit A.pdf(171729 bytes) Exhibit B.pdf(2884769 bytes) Exhibit C.pdf(780085 bytes) Exhibit D.pdf(48514 bytes)
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Signature	/Terrence J. Edwards/
Name	Terrence J. Edwards
Date	01/07/2020

Terrence J. Edwards (Utah State Bar No. 09166)
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Attorneys for Petitioner,
RINGDALE UK LIMITED

Mark: FOLLOW-UP TOOL
Registration No. For Cancellation: U.S. Trademark Registration No. 5870143

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD**

RINGDALE UK LIMITED, a United)	
Kingdom Limited Company,)	
)	
Petitioner,)	
)	
vs.)	PETITION FOR CANCELLATION
)	
LIGHTSPEED CLEC, INC., a Florida)	
Corporation,)	
)	
Registrant.)	
)	

PETITION FOR CANCELLATION

Petitioner, RINGDALE UK LIMITED, a United Kingdom Limited Company
("Ringdale" or "Petitioner"), believes that it is being damaged, and will continue to be damaged,
by the continued registration of the FOLLOW-UP TOOL mark ("Registrant's Mark") in U.S.
Trademark Registration No. 5870143 ("the '143 Registration"), which is owned by
LIGHTSPEED CLEC, INC. ("Lightspeed" or "Registrant") in International Class 38 for use in

connection with “Telecommunication services, namely, local and long distance transmission of voice, data, graphics and video by means of broadband, copper and optical or wireless networks; Telecommunication services, namely, providing advanced calling features; Text messaging services; Hosted PBX services; Voice over internet protocol (VOIP) services” and hereby petitions to cancel the ‘143 Registration under 15 U.S.C. §§1052(d) and 1064. The ‘143 Registration was issued on the Supplemental Register on September 24, 2019. For the reasons set forth below, Petitioner seeks relief from the Trademark Trial and Appeal Board by cancelling the ‘143 Registration.

As grounds for the petition to cancel, Petitioner alleges as follows:

THE PARTIES

1. Petitioner, Ringdale, is a United Kingdom Limited Company, having an address at 26 Victoria Way, Burgess Hill, West Sussex, UNITED KINGDOM.
2. Upon information and belief, Registrant, Lightspeed, is a Florida corporation having an address at 135 Triple Diamond Blvd., North Venice, FLORIDA 34275.

PETITIONER’S FOLLOWME MARKS

3. Ringdale has registered and common law trademark rights in the FOLLOWME word mark; and common law trademark rights in the FOLLOWME AND DESIGN mark (collectively referred to herein as the “FOLLOWME Marks”).
4. Petitioner is the owner of U.S. Trademark Registration No. 4453146 for the FOLLOWME word only mark for use in connection with: “Data processing equipment and computers; pre-recorded electronic and digital media, namely, compact discs, recordable

compact discs, cassettes, video cassettes, digital video discs, digital versatile discs, digital audio and video recordings, DVDs, high definition digital discs, featuring instructional material and information regarding computer access control, instructions on how to install and operate computers, computer peripheral devices, printers, multi-function printers, scanners, facsimile machines; computer hardware and computer firmware and instructions relating to the connection and assembly of these goods into a network; computer software ; used in the field of allowing and controlling the access to and use of computers, printers, multi-function printers, scanners facsimile machines and computers, printers, and multi-function printers, scanners and facsimile machines connected to form a network; software downloadable from the Internet; used in the field of allowing and controlling the access to and use of computers, printers, multi-function printers, scanners facsimile machines and computers, printers, and multi-function printers, scanners and facsimile machines connected to form a network; downloadable electronic publications featuring instructional material and information regarding computer access control, instructions on how to install and operate computers, computer peripheral devices, printers, multi-function printers, scanners, facsimile machines; mouse pads; computer software for controlling access to and use of scanners in the network; computer software for controlling access to and the use of facsimile machines and the networks; computer software for controlling access to and the use of multi-function printers in a network; computer software for controlling, monitoring and auditing the usage of printers and multi-function printers; structural parts and fittings for all the afore said goods; computer software for controlling access to and the use of printers in a network; contact and contactless smart cards, encoded identity cards, radio frequency identity cards; smart card and identity card readers, namely, biometric ID readers, contact and contactless smart card readers, encoded identity card readers, radio frequency

identity card readers; apparatus, instruments and software, namely, printers, multi-function printers, copiers, photo copiers, scanners, computer hardware and computer software for use in authentication, securing of a printer, copier or multi-function printer for device level security, functional control and printing release for use in identification and security applications; structural parts and fittings for all the aforesaid goods.” A copy of U.S. Trademark Registration No. 4453146 is enclosed as **Exhibit A**.

5. Petitioner’s U.S. Trademark Registration No. 4453146 for the FOLLOWME word only mark was registered on December 24, 2013 under 15 U.S.C. §1126(e) (Lanham Act §44(e)). Petitioner filed a combined Declaration of Use and Incontestability under Sections 8 and 15 on October 18, 2019, which was accepted by the U.S. Trademark Office on November 23, 2019.

6. Petitioner also has common law trademark rights in the FOLLOWME word mark for use in connection with, *inter alia*: “Data processing equipment and computers; pre-recorded electronic and digital media, namely, compact discs, recordable compact discs, cassettes, video cassettes, digital video discs, digital versatile discs, digital audio and video recordings, DVDs, high definition digital discs, featuring instructional material and information regarding computer access control, instructions on how to install and operate computers, computer peripheral devices, printers, multi-function printers, scanners, facsimile machines; computer hardware and computer firmware and instructions relating to the connection and assembly of these goods into a network; computer software ; used in the field of allowing and controlling the access to and use of computers, printers, multi-function printers, scanners facsimile machines and computers, printers, and multi-function printers, scanners and facsimile machines connected to form a network; software downloadable from the Internet; used in the field of allowing and controlling

the access to and use of computers, printers, multi-function printers, scanners facsimile machines and computers, printers, and multi-function printers, scanners and facsimile machines connected to form a network; downloadable electronic publications featuring instructional material and information regarding computer access control, instructions on how to install and operate computers, computer peripheral devices, printers, multi-function printers, scanners, facsimile machines; mouse pads; computer software for controlling access to and use of scanners in the network; computer software for controlling access to and the use of facsimile machines and the networks; computer software for controlling access to and the use of multi-function printers in a network; computer software for controlling, monitoring and auditing the usage of printers and multi-function printers; structural parts and fittings for all the afore said goods; computer software for controlling access to and the use of printers in a network; contact and contactless smart cards, encoded identity cards, radio frequency identity cards; smart card and identity card readers, namely, biometric ID readers, contact and contactless smart card readers, encoded identity card readers, radio frequency identity card readers; apparatus, instruments and software, namely, printers, multi-function printers, copiers, photo copiers, scanners, computer hardware and computer software for use in authentication, securing of a printer, copier or multi-function printer for device level security, functional control and printing release for use in identification and security applications; structural parts and fittings for all the aforesaid goods.” Examples of Petitioner’s common law rights are evidenced in **Exhibit B**.

7. Petitioner is the owner of U.S. Trademark Application Serial No. 88415255 for the FOLLOWME AND DESIGN mark and has common trademark rights for use in connection with, *inter alia*: “Data processing equipment and computers; recorded media, computer hardware and firmware; computer software; software downloadable from the Internet; downloadable

electronic publications; networking devices, electronic memory devices, memory storage devices, telecommunication devices, firmware memory devices, wireless communication devices, energy control devices, computer monitors; compact discs; mouse mats; computer software for controlling access to and the use of printers in a network; computer software for controlling access to and the use of scanners in a network; computer software for controlling access to and the use of facsimile machines in a network; computer software for controlling access to and the use of multi-function printers in a network; computer software for controlling, monitoring and auditing the usage of printers and multi-function printers; computer software for controlling access to and the use of mobile devices in a network; computer software for controlling access to and the use of tablet devices in a network; computer software for controlling access to and the use of touch screen terminals in a network; smart cards and identity cards; smart card and identity card readers including biometric ID readers; apparatus instruments and software for use in identification and security applications; parts and fittings for all of the aforesaid goods” **in International Class 09**; and “Provision of access to stored data; services for the conversion of stored data from one medium to another; creation, development, installation, updating, maintenance and repair of computer software; rental of computer software; software support services; technical support services relating to computer software and applications; design and development of computer firmware; configuration of computer firmware; hiring of computer firmware; consultancy and information services in the field of information technology architecture and software design; consultancy, advisory and information services relating to the aforesaid services” **in International Class 42**. *See Exhibit B* and a copy of U.S. Trademark Application Serial No. 88415255 is enclosed as **Exhibit C**.

8. Petitioner's U.S. Trademark Application Serial No. 88415255 for the FOLLOWME AND DESIGN mark was filed as an actual use trademark application under 15 U.S.C. §1051(a) with a date of first use and a date of first use in commerce at least as early as January 1, 2000 for the goods specified in International Class 09 and the services specified in International Class 42.

9. Petitioner began using the FOLLOWME Marks at least as early as January 1, 2000 and has spent many years advertising and promoting its various goods and services offered in connection with the FOLLOWME Marks. Based on Petitioner's extensive use and promotion, the FOLLOWME Marks embody substantial goodwill that is associated with Petitioner and consumers immediately identify the FOLLOWME Marks with Petitioner.

THE '143 Registration

10. Registrant is the record owner of the '143 Registration for the FOLLOW-UP TOOL mark for use in connection with: "Telecommunication services, namely, local and long distance transmission of voice, data, graphics and video by means of broadband, copper and optical or wireless networks; Telecommunication services, namely, providing advanced calling features; Text messaging services; Hosted PBX services; Voice over internet protocol (VOIP) services" in International Class 38 ("Registrant's services"). A copy of U.S. Trademark Registration No. 5870143 is enclosed as **Exhibit D**.

11. The '143 Registration was issued as a registration on September 24, 2019 and claims a date of first use anywhere and a date of first use in commerce as of June 1, 2017.

12. The '143 Registration was amended to the Supplemental Register on July 30, 2019.

CLAIM

Priority and Likelihood of Confusion

Petitioner has Priority

13. Upon on information and belief, Petitioner's FOLLOWME Marks have been used in commerce in the United States prior to: (1) the amendment by Registrant to the Supplemental Register in the '143 Registration; (2) the date of first use alleged by Registrant in the '143 Registration; and (3) the registration date of the '143 Registration.

14. Through use of Petitioner's FOLLOWME Marks in association with Petitioner's goods and services, Petitioner has established valuable goodwill in connection with Petitioner's goods and services.

15. Petitioner's FOLLOWME Marks are distinctive for Petitioner's goods and services.

16. Accordingly, Petitioner has priority rights in the FOLLOWME Marks that are senior to Registrant's rights in its purported FOLLOW-UP TOOL mark.

Petitioner's FOLLOWME Marks and Registrant's FOLLOW-UP TOOL Mark are Confusingly Similar

17. Registrant's purported FOLLOW-UP TOOL mark identified in the '143 Registration is confusingly similar to Ringdale's FOLLOWME Marks because it is similar in appearance, sound, connotation, and meaning to Petitioner's FOLLOWME Marks.

18. The '143 Registration claims use of the purported FOLLOW-UP TOOL mark in connection with Registrant's services, which is confusingly similar to Petitioner's use of the FOLLOWME Marks in connection with goods that include, *inter alia*, "Data processing

equipment and computers; pre-recorded electronic and digital media, namely, compact discs, recordable compact discs, cassettes, video cassettes, digital video discs, digital versatile discs, digital audio and video recordings, DVDs, high definition digital discs, featuring instructional material and information regarding computer access control, instructions on how to install and operate computers, computer peripheral devices, printers, multi-function printers, scanners, facsimile machines; computer hardware and computer firmware and instructions relating to the connection and assembly of these goods into a network; computer software ; used in the field of allowing and controlling the access to and use of computers, printers, multi-function printers, scanners facsimile machines and computers, printers, and multi-function printers, scanners and facsimile machines connected to form a network; software downloadable from the Internet; used in the field of allowing and controlling the access to and use of computers, printers, multi-function printers, scanners facsimile machines and computers, printers, and multi-function printers, scanners and facsimile machines connected to form a network; downloadable electronic publications featuring instructional material and information regarding computer access control, instructions on how to install and operate computers, computer peripheral devices, printers, multi-function printers, scanners, facsimile machines; mouse pads; computer software for controlling access to and use of scanners in the network; computer software for controlling access to and the use of facsimile machines and the networks; computer software for controlling access to and the use of multi-function printers in a network; computer software for controlling, monitoring and auditing the usage of printers and multi-function printers; structural parts and fittings for all the afore said goods; computer software for controlling access to and the use of printers in a network; contact and contactless smart cards, encoded identity cards, radio frequency identity cards; smart card and identity card readers, namely, biometric ID readers,

contact and contactless smart card readers, encoded identity card readers, radio frequency identity card readers; apparatus, instruments and software, namely, printers, multi-function printers, copiers, photo copiers, scanners, computer hardware and computer software for use in authentication, securing of a printer, copier or multi-function printer for device level security, functional control and printing release for use in identification and security applications; structural parts and fittings for all the aforesaid goods.”

19. The ‘143 Registration claims use of the purported FOLLOW-UP TOOL mark in connection with Registrant’s services, which is confusingly similar to Petitioner’s use of the FOLLOWME Marks in connection with Petitioner’s goods and services that include, *inter alia*, “Data processing equipment and computers; recorded media, computer hardware and firmware; computer software; software downloadable from the Internet; downloadable electronic publications; networking devices, electronic memory devices, memory storage devices, telecommunication devices, firmware memory devices, wireless communication devices, energy control devices, computer monitors; compact discs; mouse mats; computer software for controlling access to and the use of printers in a network; computer software for controlling access to and the use of scanners in a network; computer software for controlling access to and the use of facsimile machines in a network; computer software for controlling access to and the use of multi-function printers in a network; computer software for controlling, monitoring and auditing the usage of printers and multi-function printers; computer software for controlling access to and the use of mobile devices in a network; computer software for controlling access to and the use of tablet devices in a network; computer software for controlling access to and the use of touch screen terminals in a network; smart cards and identity cards; smart card and identity card readers including biometric ID readers; apparatus instruments and software for use

in identification and security applications; parts and fittings for all of the aforesaid goods” in **International Class 09**; and “Provision of access to stored data; services for the conversion of stored data from one medium to another; creation, development, installation, updating, maintenance and repair of computer software; rental of computer software; software support services; technical support services relating to computer software and applications; design and development of computer firmware; configuration of computer firmware; hiring of computer firmware; consultancy and information services in the field of information technology architecture and software design; consultancy, advisory and information services relating to the aforesaid services” in **International Class 42**.

20. Upon information and belief, the services identified in the ‘143 Registration for Registrant’s purported FOLLOW-UP TOOL mark and those goods and services sold under Petitioner’s FOLLOWME Marks are marketed and sold to the same potential customers, consumers, or end users.

21. Upon information and belief, Registrant’s services and Petitioner’s goods and services move through the same channels of distribution and are sold in the same or in similar channels of trade.

22. Use by the Registrant of its purported FOLLOW-UP TOOL mark is without Petitioner’s consent or permission.

23. Due to Registrant’s adoption of a mark that is confusingly similar to Petitioner’s FOLLOWME Marks and due to the confusingly similar nature of the parties’ respective goods, services, channels of trade, and purchasers, Registrant’s use of the purported FOLLOW-UP TOOL mark in the ‘143 Registration is likely to cause confusion, deception, or mistake as to the affiliation, connection, or association of Registrant with Petitioner, and/or the origin, sponsorship

or approval of Registrant's services, or commercial activities by Petitioner with consequent damage and injury to Petitioner and the public.

24. The continued registration of Registrant's Mark prevents Petitioner from exercising exclusive control over the goodwill and reputation associated with Petitioner's FOLLOWME Marks. Therefore, the continued registration of Registrant's FOLLOW-UP TOOL mark damages and injures, and will continue to damage and injure, Petitioner.

PRAYER FOR RELIEF

WHEREFORE, Petitioner believes that it is being damaged, and will continue to be damaged, by the continued registration of Registrant's FOLLOW-UP TOOL mark as reflected in the '143 Registration and respectfully requests that the '143 Registration be cancelled pursuant to 15 U.S.C. §§1052(d) and 1064. This Petition for Cancellation is filed according to the rules governing electronic submissions to the Trademark Trial and Appeal Board, including payment of the requisite fee.

Respectfully submitted this 7th day of January 2020.

TECHLAW VENTURES, PLLC



Terrence J. Edwards
Attorneys for Petitioner
RINGDALE UK LIMITED
3290 West Mayflower Ave
Lehi, Utah 84043

CERTIFICATE OF ELECTRONIC FILING

I hereby certify that this paper is being electronically filed with the Trademark Trial and Appeal Board at the United States Patent and Trademark Office on this 7th day of January 2020.

TECHLAW VENTURES, PLLC



Terrence J. Edwards
Attorneys for Petitioner
RINGDALE UK LIMITED

CERTIFICATE OF SERVICE

The undersigned, one of Petitioner's attorneys, hereby certifies that on January 7, 2020, he caused a true and correct copy of the foregoing PETITION FOR CANCELLATION to be served upon Registrant by email at the following email address:

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TECHLAW VENTURES, PLLC



Terrence J. Edwards
Attorneys for Petitioner
RINGDALE UK LIMITED

EXHIBIT A

United States of America

United States Patent and Trademark Office

FOLLOWME

Reg. No. 4,453,146

Registered Dec. 24, 2013

Int. Cl.: 9

TRADEMARK

PRINCIPAL REGISTER

RINGDALE UK LTD. (UNITED KINGDOM LIMITED COMPANY (LTD.))
26 VICTORIA WAY, BURGESS HILL
WEST SUSSEX, UNITED KINGDOM RH159NF

FOR: DATA PROCESSING EQUIPMENT AND COMPUTERS; PRE-RECORDED ELECTRONIC AND DIGITAL MEDIA, NAMELY, COMPACT DISCS, RECORDABLE COMPACT DISCS, CASSETTES, VIDEO CASSETTES, DIGITAL VIDEO DISCS, DIGITAL VERSATILE DISCS, DIGITAL AUDIO AND VIDEO RECORDINGS, DVDS, HIGH DEFINITION DIGITAL DISCS, FEATURING INSTRUCTIONAL MATERIAL AND INFORMATION REGARDING COMPUTER ACCESS CONTROL, INSTRUCTIONS ON HOW TO INSTALL AND OPERATE COMPUTERS, COMPUTER PERIPHERAL DEVICES, PRINTERS, MULTI-FUNCTION PRINTERS, SCANNERS, FACSIMILE MACHINES; COMPUTER HARDWARE AND COMPUTER FIRMWARE AND INSTRUCTIONS RELATING TO THE CONNECTION AND ASSEMBLY OF THESE GOODS INTO A NETWORK; COMPUTER SOFTWARE; USED IN THE FIELD OF ALLOWING AND CONTROLLING THE ACCESS TO AND USE OF COMPUTERS, PRINTERS, MULTI-FUNCTION PRINTERS, SCANNERS FACSIMILE MACHINES AND COMPUTERS, PRINTERS, AND MULTI-FUNCTION PRINTERS, SCANNERS AND FACSIMILE MACHINES CONNECTED TO FORM A NETWORK; SOFTWARE DOWNLOADABLE FROM THE INTERNET; USED IN THE FIELD OF ALLOWING AND CONTROLLING THE ACCESS TO AND USE OF COMPUTERS, PRINTERS, MULTI-FUNCTION PRINTERS, SCANNERS FACSIMILE MACHINES AND COMPUTERS, PRINTERS, AND MULTI-FUNCTION PRINTERS, SCANNERS AND FACSIMILE MACHINES CONNECTED TO FORM A NETWORK; DOWNLOADABLE ELECTRONIC PUBLICATIONS FEATURING INSTRUCTIONAL MATERIAL AND INFORMATION REGARDING COMPUTER ACCESS CONTROL, INSTRUCTIONS ON HOW TO INSTALL AND OPERATE COMPUTERS, COMPUTER PERIPHERAL DEVICES, PRINTERS, MULTI-FUNCTION PRINTERS, SCANNERS, FACSIMILE MACHINES; MOUSE PADS; COMPUTER SOFTWARE FOR CONTROLLING ACCESS TO AND USE OF SCANNERS IN THE NETWORK; COMPUTER SOFTWARE FOR CONTROLLING ACCESS TO AND THE USE OF FACSIMILE MACHINES AND THE NETWORKS; COMPUTER SOFTWARE FOR CONTROLLING ACCESS TO AND THE USE OF MULTI-FUNCTION PRINTERS IN A NETWORK; COMPUTER SOFTWARE FOR CONTROLLING, MONITORING AND AUDITING THE USAGE OF PRINTERS AND MULTI-FUNCTION PRINTERS; STRUCTURAL PARTS AND FITTINGS FOR ALL THE AFORE SAID GOODS; COMPUTER SOFTWARE FOR CONTROLLING ACCESS TO AND THE USE OF PRINTERS IN A NETWORK; CONTACT AND CONTACTLESS SMART CARDS, ENCODED IDENTITY CARDS, RADIO FREQUENCY IDENTITY CARDS; SMART CARD AND IDENTITY CARD READERS, NAMELY, BIOMETRIC ID READERS, CONTACT AND CONTACTLESS SMART CARD READERS, ENCODED



Deborah S. Cohn

Commissioner for Trademarks of the
United States Patent and Trademark Office

Reg. No. 4,453,146 IDENTITY CARD READERS, RADIO FREQUENCY IDENTITY CARD READERS; APPARATUS, INSTRUMENTS AND SOFTWARE, NAMELY, PRINTERS, MULTI-FUNCTION PRINTERS, COPIERS, PHOTO COPIERS, SCANNERS, COMPUTER HARDWARE AND COMPUTER SOFTWARE FOR USE IN AUTHENTICATION, SECURING OF A PRINTER, COPIER OR MULTI-FUNCTION PRINTER FOR DEVICE LEVEL SECURITY, FUNCTIONAL CONTROL AND PRINTING RELEASE FOR USE IN IDENTIFICATION AND SECURITY APPLICATIONS; STRUCTURAL PARTS AND FITTINGS FOR ALL THE AFORESAID GOODS, IN CLASS 9 (U.S. CLS. 21, 23, 26, 36 AND 38).

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

PRIORITY CLAIMED UNDER SEC. 44(D) ON ERPN CMNTY TM OFC APPLICATION NO. 010402915, FILED 11-9-2011, REG. NO. 005781216, DATED 3-13-2007, EXPIRES 3-13-2017.

SER. NO. 85-547,875, FILED 2-21-2012.

JASON TURNER, EXAMINING ATTORNEY

**REQUIREMENTS TO MAINTAIN YOUR FEDERAL
TRADEMARK REGISTRATION**

**WARNING: YOUR REGISTRATION WILL BE CANCELLED IF YOU DO NOT FILE THE
DOCUMENTS BELOW DURING THE SPECIFIED TIME PERIODS.**

Requirements in the First Ten Years*

What and When to File:

First Filing Deadline: You must file a Declaration of Use (or Excusable Nonuse) between the 5th and 6th years after the registration date. *See* 15 U.S.C. §§1058, 1141k. If the declaration is accepted, the registration will continue in force for the remainder of the ten-year period, calculated from the registration date, unless cancelled by an order of the Commissioner for Trademarks or a federal court.

Second Filing Deadline: You must file a Declaration of Use (or Excusable Nonuse) **and** an Application for Renewal between the 9th and 10th years after the registration date.*
See 15 U.S.C. §1059.

Requirements in Successive Ten-Year Periods*

What and When to File:

You must file a Declaration of Use (or Excusable Nonuse) **and** an Application for Renewal between every 9th and 10th-year period, calculated from the registration date.*

Grace Period Filings*

The above documents will be accepted as timely if filed within six months after the deadlines listed above with the payment of an additional fee.

**The United States Patent and Trademark Office (USPTO) will NOT send you any future notice or
reminder of these filing requirements.**

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“ Trusted by Financial Services, Healthcare and Government organizations for secure office printing ”



FollowMe Overview

Working with print devices from any manufacturer, FollowMe provides the widest range of document output features for **head office**, **branch office** and **mobile printing** environments. Within one solution, organizations have access to secure printing capabilities, **Data Loss Prevention (DLP)** for paper based processes, integrated compliance, and enterprise wide cost control.

71% of organizations have still not considered printing as part of their General Data Protection Regulation (GDPR) strategy

With European GDPR firmly in force, information security policies need to ensure they protect important printed document information. **Contact the FollowMe team for a free security assessment** to ensure your organization meets the GDPR compliance needs for printed document security.

About Ringdale

Ringdale invented FollowMe and the print roaming technology in 1997 and has continued to be at the forefront of the industry for over three decades. We currently maintain offices in the United States, United Kingdom, Singapore and Japan. We have built a strong global partner network and forged strong relationships with the world's leading printing manufacturers including Brother.



Latest News

27th November 2019

FollowMe is recognised with a 2020 Pick Award from Keypoint Intelligence - Buyers Lab

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assessment to ensure your organization meets the GDPR compliance needs for printed document security.

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GDPR compliance
IDC Spotlight report, 2018



Print 2025
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PRINT 2025

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“ FollowMe has helped customers save up to 60% on office printing costs ”



Why FollowMe



Reduce costs

General office printing is one of the largest under-managed costs in organizations today, with between 1% to 3% of revenue being spent on printing. Find out how FollowMe can help reduce this cost.

Read more



Save management time

Valuable time and resources are spent on administrating the print process and maintaining machinery. Find out how FollowMe eases the burden.



Increase user productivity

Whether working at home, in the office or remotely, there is always a need to print. FollowMe keeps users productive regardless of location.



Reduce costs



Save management time



Increase user productivity



Keep track



Protect valuable data

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Reduce costs

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Increase user productivity

Whether working at home, in the office or remotely, there is always a need to print. FollowMe keeps users productive regardless of location.

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Keep track

Visibility on print costs and activity is critical for cost management and industry compliance. FollowMe provides all the tracking and reporting capability for auditing and cost allocation.

[Read more](#)



Protect valuable data

With the number of data breaches and regulatory pressure on the rise, there are significant risks if the print environment is not secure. FollowMe can help protect valuable business data.

[Read more](#)



Save management time



Increase user productivity



Keep track



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“ FollowMe has helped customers save up to 60% on office printing costs ”



Reduce costs

Forgotten or misprinted documents around the office is an obvious sign that money is being wasted in paper, toner and power. Regardless of the organization's size and number of printing devices, FollowMe enables enterprises to save money by reducing unnecessary printing and optimizing the print process. It also delivers environmental cost savings which can be measured in an enterprise's carbon footprint reduction program.

FollowMe requires the user to authenticate when releasing their print job, giving that additional opportunity for the user to decide if their documents should be deleted or printed. This level of accountability encourages users to make responsible print choices.

Reducing unnecessary printing and enabling users to share print devices securely via authentication can enable an enterprise to downsize printer fleets, delivering significant savings.

Finally with FollowMe's business intelligence engine, enterprises can enforce intelligent printing policies enterprise-wide in order to save costs, such as allowing color printing only when authorized by the business.



Reduce costs



Save management time



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“ Free up valuable time spent maintaining and administrating the print environment ”



Save management time

Organizations are often faced with a printing environment where the management of printers, copiers and scanners, from multiple manufacturers, is fragmented across departments and office locations. This makes it difficult, or often impossible to effectively manage the printing environment, resulting in time being lost to administrating servers and printers.

Working with output devices from any printer manufacturer, FollowMe simplifies the printer network, enabling administrators to take control of the entire printing environment.

Many administrative tasks that were once a responsibility of IT or Operations have been automated in order to save valuable time and reduce workload.



Central Management

- Save time managing the printing environment



Reduce costs



Save management time



Increase user productivity



Keep track



Protect valuable data

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administrating the print environment



Save management time

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Central Management

- Save time managing the printing environment
- Reduce help desk support
- Automate manual tasks

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Reduce costs



Save management time



Increase user productivity



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“ FollowMe helps keep users productive whether working from the office, on the road or from home ”



Increase user productivity

With an increasingly mobile workforce, it is critical for employees to have the ability to print regardless of their location.

FollowMe creates a virtual environment for printing and allows users to roam and print securely when and where they require, totally independent of geographic location. If an output device fails or is out of service, there is no reason why this should affect user productivity, as FollowMe Printing allows users to simply walk to another device and release their print jobs.

Assistants, who find it time consuming and frustrating when they are unable to operate fully on their manager's behalf, will benefit from the Delegated Printing feature, which enables assistants to print securely on behalf of their managers. Delegated printing also enables departments to be productive during times of staff absence, as other staff can print on behalf of those who are absent.



Reduce costs



Save management time



Increase user productivity



Keep track



Protect valuable data

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FollowMe Printing



Mobile Printing



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FollowMe Printing

- Release print jobs from any enabled printing device
- Protect productivity if printers are busy or out of service
- Share print jobs securely with delegated printing

[Read more](#)

Mobile Printing

- Keep users productive whilst on the move
- Print securely from any mobile phone or tablet device
- Remove geographical boundaries

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Reduce costs



Save management time



Increase user productivity



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“ A simple set of reporting tools which help identify savings or recover the cost of printing ”



Keep track

The costs associated with office printing are often hidden, where many organizations don't know how much they are spending on printing. If these costs are left unmanaged they can quickly eat into an organization's profit margin.

FollowMe gives the transparency to see how much each department, user and device is costing the organization, so any potential savings can be identified and realistic budgets can be set and managed.

For organization's which charge customers for printing costs, FollowMe's provides intelligent billing capabilities to bill customers accurately.

Organizations are able to use FollowMe's tracking data to help comply with industry regulations such as Gramm-Leach-Bliley Act (GLBA), Health Insurance Portability and Accountability Act (HIPAA), Payment Card Industry Data Security Standard (PCI DSS) and Sarbanes-Oxley (SOX).

When using FollowMe, IT managers can quickly see some of the hard copy savings simply by reviewing the volume of purged documents, which would have otherwise been needlessly printed.



Reduce costs



Save management time



Increase user productivity



Keep track



Protect valuable data

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Industry compliance

- Comply with industry security standards
- Remove the risk of penalties from non-compliance
- Provides a full audit trail

[Read more](#)

Reporting

- Monitor costs and identify savings
- Recover costs from departments or clients
- See the environmental impact of printing

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Save management time



Increase user productivity



Keep track



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“ Protect valuable data with FollowMe’s reliable and secure output release ”



Protect valuable data

It is a common occurrence for users to press print and forget to collect their documents from the printer, where confidential data is potentially being put at risk from prying eyes. With FollowMe the user must be present to release their print jobs, which means no document is left vulnerable in the printer's output tray.

Desktop printers which have high consumable costs are no longer required to maintain privacy for departments printing sensitive information, such as HR or Finance. FollowMe's secure release gives shared workgroup printers the equivalent security as desktop printers.

Data is also at risk when making its way to the printer and whilst held in the printer memory. With FollowMe, data can be protected with full data encryption and device access is restricted only to authorized personnel to prevent misuse.

Utilizing systems to protect valuable data builds confidence and trust with internal and external stakeholders. With its extensive reporting capability, FollowMe provides the tools for organizations to prove their commitment to data confidentiality and comply with industry regulations.

- Reduce costs
- Save management time
- Increase user productivity
- Keep track
- Protect valuable data

FollowMe version 6.2
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Protect valuable data

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Security

- Protect document confidentiality
- Minimize the risk of data loss
- Confidential printing for each user on shared devices
- Comply with industry security standards

Read more



Reduce costs



Save management time



Increase user productivity



Keep track



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“ FollowMe is recognized with best in class solution rating by Buyers Lab ”



Features Overview

FollowMe provides all the tools for secure, cost effective printing, works with any output device, and requires little or no changes to the existing infrastructure. FollowMe ensures usability and adaptability within diverse printing environments, supporting both host and office printing.

What is new in FollowMe version 6.2

**Branch Office Optimization (BOP)**

Empower distributed office environments with enterprise wide print control, without additional infrastructure

**Paper Data Loss Prevention (DLP)**

Automatically monitor and secure paper documents to prevent the loss of valuable or confidential information.

-  FollowMe Printing
-  Business Intelligence
-  Reporting
-  Mobile Printing
-  Central Management
-  Security

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FollowMe Q-Server version 6.2

The FollowMe Q-Server is Ringdale's end-to-end print-management product, which offers the widest range of functionality for managing office and mobile printing environments. Version 6.2 introduces enhanced capabilities for branch office printing and Data Loss Prevention (DLP) strategies to bring additional flexibility and control to distributed office environments.



Branch Office Optimization (BOP)

Empower distributed office environments with enterprise wide print control, without additional infrastructure. Branch



Paper Data Loss Prevention (DLP)

Monitor and secure paper documents to prevent the loss of valuable or confidential information. Dynamically

Key benefits

- Total print output control for all office locations
- Central remote management to drive down IT support costs
- Consolidated architecture for further cost improvements
- Data Loss Prevention (DLP) enhancements to monitor and secure sensitive content

Q-Server Software Feature Matrix
View all the latest features offered in each software edition

documents to prevent the loss of valuable or confidential information. Dynamically discover, monitor and protect documents and print jobs in motion or at rest, throughout the printing process to mitigate data loss of sensitive information.

The latest innovative features available with FollowMe Q-Server version 6.2 are listed below.



Leverage existing infrastructure - Flexible print server and consolidated architecture for further cost improvements. FollowMe printing without the management and cost of a server at branches



Identify opportunities for print fleet optimization - Make informed decisions based on audit data for the global fleet from the head office to branch or regional office

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Integrate remote office environments - centralized print queue management for local and network connected printers, reducing IT admin costs and time

Leverage existing infrastructure - Flexible print server and consolidated architecture for further cost improvements. FollowMe printing without the management and cost of a server at branches



More print tracking and auditing capabilities

Control and track local printing - for USB connected printers and direct network printers. Track and analyze printing for all network connected printers and all printers locally connected to PCs

Identify opportunities for print fleet optimization - Make informed decisions based on audit data for the global fleet from the head office to branch or regional office



Simplified Paper Data Loss Prevention (DLP)

Discover - analyze meta data of documents and print jobs to discover sensitive information, using dictionary and pattern matching content analysis

Monitor - transparent monitoring avoids user interaction, enforcing compliance and enabling auditing and reporting

Prevent - stop printing of restricted documents to stop breaches before they happen, with the ability to notify or archive content where required.



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Our partner network benefits from extensive IT expertise and global coverage, including Managed Print Services (MPS) providers, technology manufacturers, government and education partners, and FollowMe distributors.

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for cost effective and secure
office printing ”



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Trademark/Service Mark Application, Principal Register

Serial Number: 88415255

Filing Date: 05/03/2019

The table below presents the data as entered.

Input Field	Entered
SERIAL NUMBER	88415255
MARK INFORMATION	
*MARK	\\TICRS\EXPORT17\IMAGEOUT 17\884\152\88415255\xml1\RFA0002.JPG
SPECIAL FORM	YES
USPTO-GENERATED IMAGE	NO
LITERAL ELEMENT	FOLLOWME
COLOR MARK	NO
*DESCRIPTION OF THE MARK (and Color Location, if applicable)	The mark consists of a footprint adjacent to the word FOLLOWME.
PIXEL COUNT ACCEPTABLE	YES
PIXEL COUNT	944 x 402
REGISTER	Principal
APPLICANT INFORMATION	
*OWNER OF MARK	Ringdale UK Limited
INTERNAL ADDRESS	Ringdale House
*STREET	26 Victoria Way, Burgess Hill
*CITY	West Sussex
*COUNTRY	United Kingdom
*ZIP/POSTAL CODE (Required for U.S. and certain international addresses)	RH159NF
LEGAL ENTITY INFORMATION	
TYPE	limited company (ltd.)
STATE/COUNTRY WHERE LEGALLY ORGANIZED	United Kingdom
GOODS AND/OR SERVICES AND BASIS INFORMATION	
INTERNATIONAL CLASS	009
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*IDENTIFICATION	software for controlling access to and the use of scanners in a network; computer software for controlling access to and the use of facsimile machines in a network; computer software for controlling access to and the use of multi-function printers in a network; computer software for controlling, monitoring and auditing the usage of printers and multi-function printers; computer software for controlling access to and the use of mobile devices in a network; computer software for controlling access to and the use of tablet devices in a network; computer software for controlling access to and the use of touch screen terminals in a network; smart cards and identity cards; smart card and identity card readers including biometric ID readers; apparatus instruments and software for use in identification and security applications; parts and fittings for all of the aforesaid goods
FILING BASIS	SECTION 1(a)
FIRST USE ANYWHERE DATE	At least as early as 01/01/2000
FIRST USE IN COMMERCE DATE	At least as early as 01/01/2000
SPECIMEN FILE NAME(S)	
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SPECIMEN DESCRIPTION	Online materials associated with the goods
INTERNATIONAL CLASS	042
*IDENTIFICATION	Provision of access to stored data; services for the conversion of stored data from one medium to another; creation, development, installation, updating, maintenance and repair of computer software; rental of computer software; software support services; technical support services relating to computer software and applications; design and development of computer firmware; configuration of computer firmware; hiring of computer firmware; consultancy and information services in the field of information technology architecture and software design; consultancy, advisory and information services relating to the aforesaid services
FILING BASIS	SECTION 1(a)
FIRST USE ANYWHERE DATE	At least as early as 01/01/2000
FIRST USE IN COMMERCE DATE	At least as early as 01/01/2000
SPECIMEN FILE NAME(S)	
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	\\TICRS\EXPORT17\IMAGEOUT17\884\152\88415255\xml1\RFA0024.JPG
SPECIMEN DESCRIPTION	Online materials promoting the services
ADDITIONAL STATEMENTS SECTION	
ACTIVE PRIOR REGISTRATION(S)	The applicant claims ownership of active prior U.S. Registration Number(s) 4453146.
ATTORNEY INFORMATION	
NAME	Terrence J. Edwards
ATTORNEY DOCKET NUMBER	FOR-0033.TM
FIRM NAME	TechLaw Ventures, PLLC
STREET	3290 West Mayflower Ave.
CITY	Lehi
STATE	Utah
COUNTRY	United States
ZIP/POSTAL CODE	84043
PHONE	801-854-7675
FAX	8018528203
EMAIL ADDRESS	docket@techlawventures.com
AUTHORIZED TO COMMUNICATE VIA EMAIL	Yes
OTHER APPOINTED ATTORNEY	Bretton L. Crockett; Preston C. Regehr
CORRESPONDENCE INFORMATION	
NAME	Terrence J. Edwards
FIRM NAME	TechLaw Ventures, PLLC
STREET	3290 West Mayflower Ave.
CITY	Lehi
STATE	Utah
COUNTRY	United States

ZIP/POSTAL CODE	84043
PHONE	801-854-7675
FAX	8018528203
*EMAIL ADDRESS	docket@techlawventures.com; terrence.edwards@techlawventures.com
*AUTHORIZED TO COMMUNICATE VIA EMAIL	Yes
FEE INFORMATION	
APPLICATION FILING OPTION	TEAS RF
NUMBER OF CLASSES	2
APPLICATION FOR REGISTRATION PER CLASS	275
*TOTAL FEE DUE	550
*TOTAL FEE PAID	550
SIGNATURE INFORMATION	
SIGNATURE	/Terrence J. Edwards/
SIGNATORY'S NAME	Terrence J. Edwards
SIGNATORY'S POSITION	Attorney of Record, Utah Bar Member
SIGNATORY'S PHONE NUMBER	801-854-7675
DATE SIGNED	05/03/2019

Trademark/Service Mark Application, Principal Register

Serial Number: 88415255

Filing Date: 05/03/2019

To the Commissioner for Trademarks:

MARK: FOLLOWME (stylized and/or with design, see [mark](#))

The literal element of the mark consists of FOLLOWME.

The applicant is not claiming color as a feature of the mark. The mark consists of a footprint adjacent to the word FOLLOWME.

The applicant, Ringdale UK Limited, a limited company (Ltd.) legally organized under the laws of United Kingdom, having an address of
Ringdale House
26 Victoria Way, Burgess Hill
West Sussex RH159NF
United Kingdom

requests registration of the trademark/service mark identified above in the United States Patent and Trademark Office on the Principal Register established by the Act of July 5, 1946 (15 U.S.C. Section 1051 et seq.), as amended, for the following:

International Class 009: Data processing equipment and computers; recorded media, computer hardware and firmware; computer software; software downloadable from the Internet; downloadable electronic publications; networking devices, electronic memory devices, memory storage devices, telecommunication devices, firmware memory devices, wireless communication devices, energy control devices, computer monitors; compact discs; mouse mats; computer software for controlling access to and the use of printers in a network; computer software for controlling access to and the use of scanners in a network; computer software for controlling access to and the use of facsimile machines in a network; computer software for controlling access to and the use of multi-function printers in a network; computer software for controlling, monitoring and auditing the usage of printers and multi-function printers; computer software for controlling access to and the use of mobile devices in a network; computer software for controlling access to and the use of tablet devices in a network; computer software for controlling access to and the use of touch screen terminals in a network; smart cards and identity cards; smart card and identity card readers including biometric ID readers; apparatus instruments and software for use in identification and security applications; parts and fittings for all of the aforesaid goods

In International Class 009, the mark was first used by the applicant or the applicant's related company or licensee or predecessor in interest at least as early as 01/01/2000, and first used in commerce at least as early as 01/01/2000, and is now in use in such commerce. The applicant is submitting one(or more) specimen(s) showing the mark as used in commerce on or in connection with any item in the class of listed goods/services, consisting of a(n) Online materials associated with the goods.

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[Specimen File5](#)

[Specimen File6](#)

International Class 042: Provision of access to stored data; services for the conversion of stored data from one medium to another; creation, development, installation, updating, maintenance and repair of computer software; rental of computer software; software support services; technical support services relating to computer software and applications; design and development of computer firmware; configuration of computer firmware; hiring of computer firmware; consultancy and information services in the field of information technology architecture and software design; consultancy, advisory and information services relating to the aforesaid services

In International Class 042, the mark was first used by the applicant or the applicant's related company or licensee or predecessor in interest at least as early as 01/01/2000, and first used in commerce at least as early as 01/01/2000, and is now in use in such commerce. The applicant is submitting one(or more) specimen(s) showing the mark as used in commerce on or in connection with any item in the class of listed goods/services, consisting of a(n) Online materials promoting the services.

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Claim of Active Prior Registration(s)

The applicant claims ownership of active prior U.S. Registration Number(s) 4453146.

The applicant's current Attorney Information:

Terrence J. Edwards and Bretton L. Crockett; Preston C. Regehr of TechLaw Ventures, PLLC 3290 West Mayflower Ave.
Lehi, Utah 84043
United States
801-854-7675(phone)
8018528203(fax)
docket@techlawventures.com (authorized)

The attorney docket/reference number is FOR-0033.TM.

The applicant's current Correspondence Information:

Terrence J. Edwards
TechLaw Ventures, PLLC
3290 West Mayflower Ave.
Lehi, Utah 84043
801-854-7675(phone)
8018528203(fax)
docket@techlawventures.com;terrence.edwards@techlawventures.com (authorized)

E-mail Authorization: I authorize the USPTO to send e-mail correspondence concerning the application to the applicant, the applicant's attorney, or the applicant's domestic representative at the e-mail address provided in this application. I understand that a valid e-mail address must be maintained and that the applicant or the applicant's attorney must file the relevant subsequent application-related submissions via the Trademark Electronic Application System (TEAS). Failure to do so will result in the loss of TEAS Reduced Fee status and a requirement to submit an additional processing fee of \$125 per international class of goods/services.

A fee payment in the amount of \$550 has been submitted with the application, representing payment for 2 class(es).

Declaration

☒ **Basis:**

If the applicant is filing the application based on use in commerce under 15 U.S.C. § 1051(a):

- The signatory believes that the applicant is the owner of the trademark/service mark sought to be registered;
- The mark is in use in commerce on or in connection with the goods/services in the application;
- The specimen(s) shows the mark as used on or in connection with the goods/services in the application; and
- To the best of the signatory's knowledge and belief, the facts recited in the application are accurate.

And/Or

If the applicant is filing the application based on an intent to use the mark in commerce under 15 U.S.C. § 1051(b), § 1126(d), and/or § 1126(e):

- The signatory believes that the applicant is entitled to use the mark in commerce;
 - The applicant has a bona fide intention to use the mark in commerce on or in connection with the goods/services in the application; and
 - To the best of the signatory's knowledge and belief, the facts recited in the application are accurate.
- ☒ To the best of the signatory's knowledge and belief, no other persons, except, if applicable, concurrent users, have the right to use the mark in commerce, either in the identical form or in such near resemblance as to be likely, when used on or in connection with the goods/services of such other persons, to cause confusion or mistake, or to deceive.
- ☒ To the best of the signatory's knowledge, information, and belief, formed after an inquiry reasonable under the circumstances, the allegations and other factual contentions made above have evidentiary support.
- ☒ The signatory being warned that willful false statements and the like are punishable by fine or imprisonment, or both, under 18 U.S.C. § 1001, and that such willful false statements and the like may jeopardize the validity of the application or submission or any registration resulting therefrom, declares that all statements made of his/her own knowledge are true and all statements made on information and belief are believed to be true.

Declaration Signature

Signature: /Terrence J. Edwards/ Date: 05/03/2019

Signatory's Name: Terrence J. Edwards

Signatory's Position: Attorney of Record, Utah Bar Member

Payment Sale Number: 88415255

Payment Accounting Date: 05/06/2019

Serial Number: 88415255

Internet Transmission Date: Fri May 03 19:45:21 EDT 2019

TEAS Stamp: USPTO/BAS-XX.XXX.XX.XX-20190503194521018

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FollowMe Overview

Working with print devices from any manufacturer, FollowMe provides the widest range of document output features for head office, branch office and mobile printing environments. Within one solution, organizations have access to secure printing capabilities, Data Loss Prevention (DLP) for paper based processes, integrated compliance, and enterprise wide cost control.

71% of organizations have still not considered printing as part of their General Data Protection Regulation (GDPR) strategy

With European GDPR firmly in force, information security policies need to ensure they protect important printed document information. [Contact the FollowMe team for a free security](#)

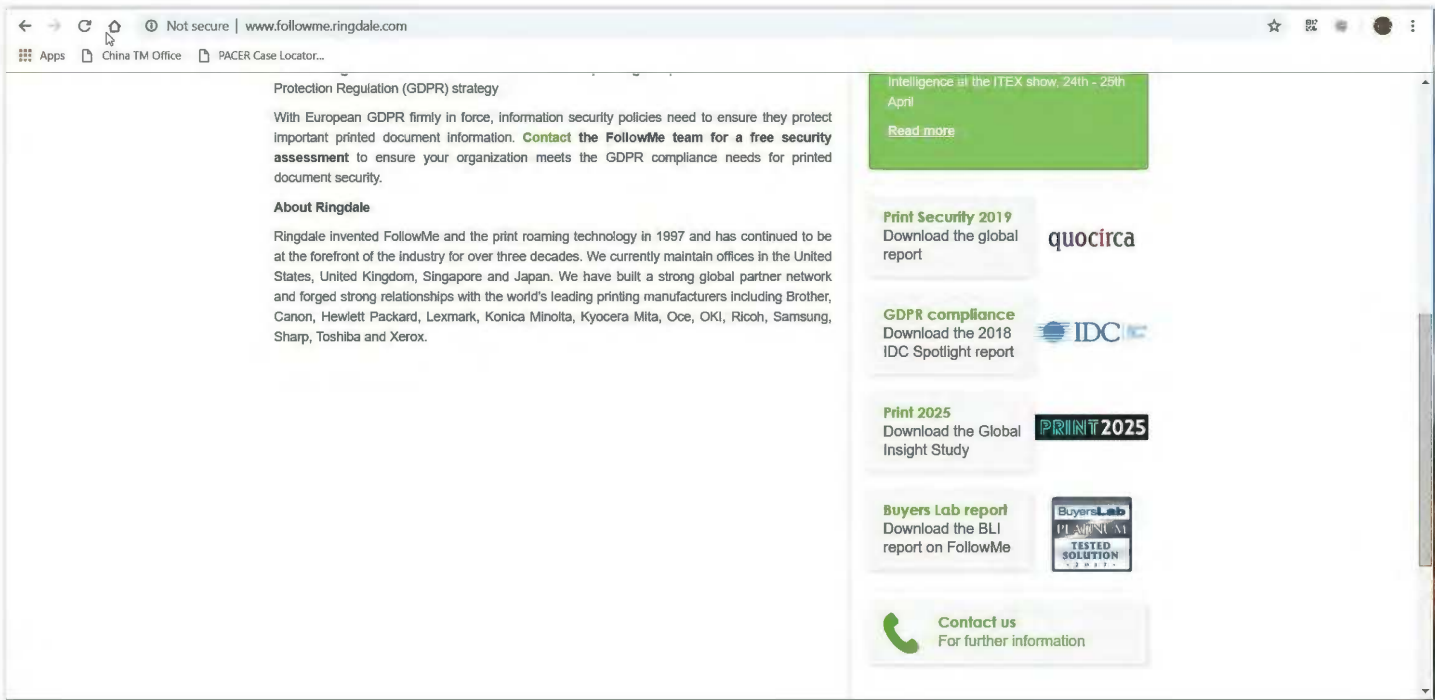


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With European GDPR firmly in force, information security policies need to ensure they protect important printed document information. **Contact the FollowMe team for a free security assessment** to ensure your organization meets the GDPR compliance needs for printed document security.

About Ringdale

Ringdale invented FollowMe and the print roaming technology in 1997 and has continued to be at the forefront of the industry for over three decades. We currently maintain offices in the United States, United Kingdom, Singapore and Japan. We have built a strong global partner network and forged strong relationships with the world's leading printing manufacturers including Brother, Canon, Hewlett Packard, Lexmark, Konica Minolta, Kyocera Mita, Oce, OKI, Ricoh, Samsung, Sharp, Toshiba and Xerox.

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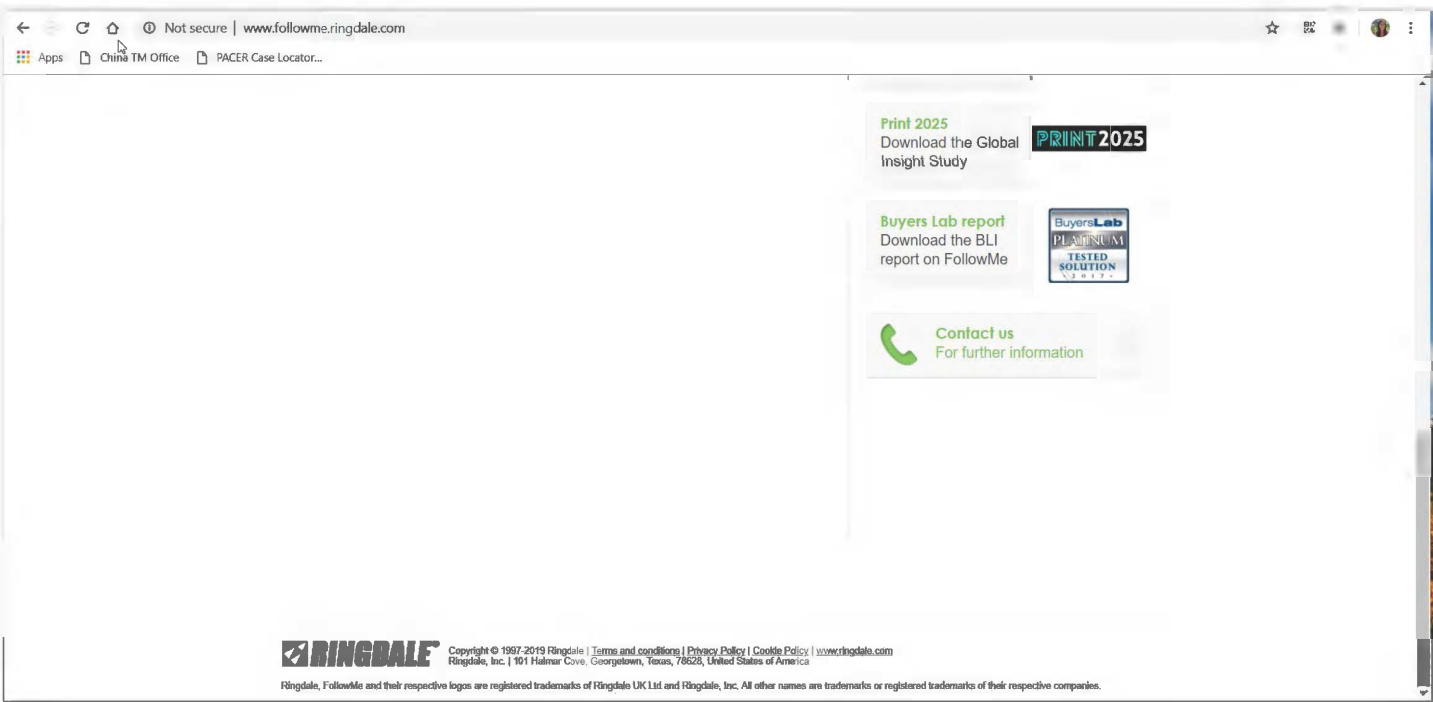
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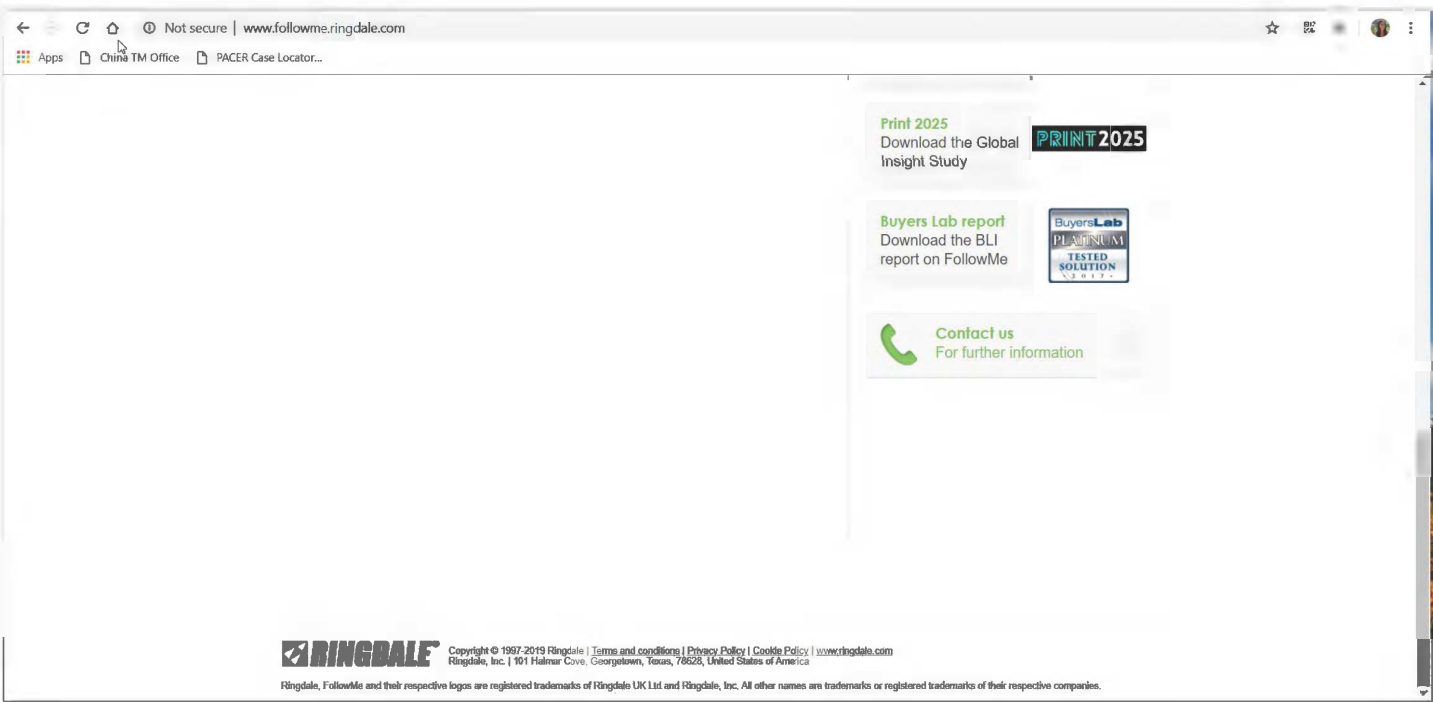
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FollowMe is recognized with
best in class solution rating by
Buyers Lab



Features Overview

FollowMe provides all the tools for secure, cost effective printing, works with any output device, and requires little or no changes to the existing infrastructure. FollowMe ensures usability and adaptability within diverse printing environments, supporting both host and office printing.

What is new in FollowMe version 6.2



FollowMe Printing



Business Intelligence



Reporting



Mobile Printing



Central Management

Features Overview

FollowMe provides all the tools for secure, cost effective printing, works with any output device, and requires little or no changes to the existing infrastructure. FollowMe ensures usability and adaptability within diverse printing environments, supporting both host and office printing.

What is new in FollowMe version 6.2



Branch Office Optimization (BOP)

Empower distributed office environments with enterprise wide print control, without additional infrastructure

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Paper Data Loss Prevention (DLP)

Automatically monitor and secure paper documents to prevent the loss of valuable or confidential information.

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“ A simple set of reporting tools
which help identify savings or
recover the cost of printing ”



Reporting

FollowMe tracks all print, copy, fax, scan and email activity across the entire organization, and provides powerful reporting tools, which give an accurate picture on costs and activity, on a per user, device or department basis. Organizations are then able to make fact-based decisions to optimize the printing environment or allocate



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user, device or department basis. Organizations are then able to make fact-based decisions to optimize the printing environment or allocate costs to departments or clients.

FollowMe offers a wide range of reporting templates to support effective data analysis, however if more detail is required, the intuitive reporting tool supports the creation of customized on-demand reports to meet any business requirement. Data can be exported in most document formats, including PDF, HTML and CSV. Reports can be scheduled to automatically send to e-mail or a specific folder location.

For organizations that must comply with industry security regulations, activity reports can be generated from tracking data, providing a coherent audit trail for user actions and device use.

The built-in billing capability enables organizations to recover printing costs from departments or clients, where activity is captured and assigned to pre-defined billing codes for undisputable cost allocation. To accommodate each organizational structure, FollowMe provides flexible cost assignment models and integrates with most third party accounting systems.



**Billing**

- Recover costs from departments or clients
- Undisputable cost allocation
- Integrates with most third party accounting solutions

**Track activity**

- Monitor user activity and analyze trends
- Comply with Industry security standards
- Environmental impact reports

**FollowMe Privacy**

-  **Central Management**
-  **Security**

"Most impressive are FollowMe's environmental reports, which will help managers quantify the benefits "green" initiatives are delivering"

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FollowMe has helped
customers save up to 60%
on office printing costs



Why FollowMe



Reduce costs

General office printing is one of the largest under-managed costs in organizations today, with between 1% to 3% of revenue being spent on printing. Find out how FollowMe can help reduce this cost.

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Reduce costs



Save management time



Increase user productivity



Keep track



Protect valuable data

assignment models and integrates with most third party accounting systems.



Billing

- Recover costs from departments or clients
- Undisputable cost allocation
- Integrates with most third party accounting solutions



Track activity

- Monitor user activity and analyze trends
- Comply with Industry security standards
- Environmental impact reports



Cost allocation

- Assign costs to department budgets
- Identify and remove inefficient devices
- Encourage responsible printing



Data management

- Intuitive reporting templates
- Reports customized to any requirement
- Automatic report creation and distribution

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Save management time

Valuable time and resources are spent on administering the print process and maintaining machinery. Find out how FollowMe eases the burden.

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Increase user productivity

Whether working at home, in the office or remotely, there is always a need to print. FollowMe keeps users productive regardless of location.

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Keep track

Visibility on print costs and activity is critical for cost management and industry compliance. FollowMe provides all the tracking and reporting capability for auditing and cost allocation.

[Read more](#)



Protect valuable data

With the number of data breaches and regulatory pressure on the rise, there are significant risks if the print environment is not secure. FollowMe can help protect valuable business data.

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Find out what is new in FollowMe Q-Server version 6.2



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FollowMe Embedded for Konica Minolta - Quick Installation Guide

Details

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This quick installation guide provides an overview of how to install FollowMe Embedded for Konica Minolta on Konica Minolta OpenAPI compatible MFPPs. It assumes the user is familiar with the purpose of the product and has sufficient rights and skills to install it. Detailed information on how to install and fully configure the FollowMe solution can be found in the FollowMe manual.

This quick installation guide covers the following topics:

• Introduction

• Pre-Requisites

• Communications

• Installation

• Adding a Printer Profile

• Hardware Devices

• Troubleshooting

Revision History

Revision: 1.1

Date: 29th October 2015

No further troubleshootor steps...

EXHIBIT D

United States of America

United States Patent and Trademark Office

FOLLOW-UP TOOL

Reg. No. 5,870,143

Registered Sep. 24, 2019

Int. Cl.: 38

Service Mark

Supplemental Register

Lightspeed CLEC, Inc. (FLORIDA CORPORATION)
135 Triple Diamond Blvd.
North Venice, FLORIDA 34275

CLASS 38: Telecommunication services, namely, local and long distance transmission of voice, data, graphics and video by means of broadband, copper and optical or wireless networks; Telecommunication services, namely, providing advanced calling features; Text messaging services; Hosted PBX services; Voice over internet protocol (VOIP) services

FIRST USE 6-1-2017; IN COMMERCE 6-1-2017

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SER. NO. 88-095,234, FILED P.R. 08-28-2018; AM. S.R. 07-30-2019



Andrei Iancu

Director of the United States
Patent and Trademark Office

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