Trademark Trial and Appeal Board Electronic Filing System. <u>http://estta.uspto.gov</u>

ESTTA Tracking number: ESTTA1109408

Filing date: 01/21/2021

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	92067046
Party	Plaintiff Nationwide Mutual Insurance Company
Correspondence Address	MARTIN J MILLER PORTER WRIGHT MORRIS & ARTHUR LLP 41 SOUTH HIGH STREET SUITE 2900 COLUMBUS, OH 43215 UNITED STATES Primary Email: ipdocket@porterwright.com Secondary Email(s): trademark@nationwide.com, LINEKS@nationwide.com, amy.grayem@nationwide.com, jgerken@porterwright.com 513-369-4250
Submission	Plaintiff's Notice of Reliance
Filer's Name	Martin J. Miller
Filer's email	ipdocket@porterwright.com, mmiller@porterwright.com, jgerken@porterwright.com
Signature	/Martin J. Miller/
Date	01/21/2021
Attachments	Petitioners Third Notice of Reliance.pdf(308420 bytes) Petitioners Third Notice of Reliance - Exhibit A.pdf(1999673 bytes)

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

NATIONWIDE MUTUAL INSURANCE COMPANY)
Petitioner,))) Cat
V.) Reg
NATIONWIDE AUTO LEASE, LLC) Man
Registrant.)

Cancellation No. 92067046 Registration No. 5005305

Mark: NATIONWIDE AUTO LEASE

PETITIONER'S THIRD NOTICE OF RELIANCE

Pursuant to Sections 704.02 and 704.09 of the Trademark Trial and Appeal Board Manual of Procedure and 37 C.F.R. § 2.122(g) and 2.120(k), Petitioner Nationwide Mutual Insurance Company ("Petitioner") hereby gives notice of its intention to rely upon portions of the 30(b) deposition of Registrant, Nationwide Auto Lease, LLC, along with the exhibits referenced in those portions of the deposition. The relevant portions of the deposition transcript are attached hereto as Exhibit A along with the referenced exhibits, numbered in accordance with the deposition transcript.

The relevancy of each portion of the deposition transcript is provided below.

Portion of transcript	Relevancy
p. 9, l. 1 – p. 12, l. 13	Identification of Deposition Exhibit 1 (Rule 30(b)(6) Notice of Deposition) – relevant to show topics about which the witness was designated to testify

Portion of	Relevancy
transcript	
p. 35, l. 7 – p. 41,	Identification of Deposition Exhibit 4 (Initial Disclosures of Respondent),
1. 6	Deposition Exhibit 5 (Petitioner's First Request for Production of Documents), and
	Deposition Exhibit 6 (Registrant's Third Response to Petitioner's First Request for
	Production of Documents) - relevant to show scope of documents requested from
	Registrant and scope of Registrant's document review and production
p. 86, l. 6 – p. 88,	Identification of Deposition Exhibit 14 (Registrant's revenue and net profit on
1. 14	sales), nature of Registrant's advertising, and inability to state amounts of
	advertising expenditures - relevant to issue of presence or absence of actual
	confusion, and overlapping marketing channels of Petitioner and Registrant
p. 91, l. 23 – p.	Relatedness of Petitioner's and Registrant's services
93, 1. 23	
p. 97, l. 2 – 25	Lack of distinctiveness of Registrant's mark
p. 104, l. 15 – p.	Identification of Deposition Exhibit 18 (credit application form for auto lease) and
106, 1. 13	relatedness of Petitioner's and Registrant's services

Date: January 21, 2021

Respectfully submitted,

Nationwide Mutual Insurance Company

By: <u>/Martin J. Miller/</u> Martin J. Miller Attorney for Petitioner, Nationwide Mutual Insurance Company

Porter Wright Morris & Arthur LLP 41 S. High St. Columbus, OH 43215 Phone: (513) 369-4250 Email:mmiller@porterwright.com; jgerken@porterwright.com; ipdocket@porterwright.com

CERTIFICATE OF SERVICE

I hereby certify that a true and complete copy of the foregoing PETITIONER'S THIRD NOTICE OF RELIANCE has been served on January 21, 2021 to counsel for Registrant, Mitchell P. Novick, by forwarding said copy via email to Registrant at the following:

Mitchell P. Novick Law Offices of Mitchell P. Novick 623 Eagle Rock Ave., Suite 407 West Orange, NJ 07052 Email: mnovick@mitchellnovick.com, nhyman@mitchellnovick.com

By: /Martin J. Miller/

Martin J. Miller Porter Wright Morris & Arthur LLP 41 South High Street Columbus, Ohio 43215 (513) 369-4250 Email: mmiller@porterwright.com 14150903v1

CANCELLATION NO. 92067046

NATIONWIDE MUTUAL INSURANCE COMPANY v. NATIONWIDE AUTO LEASE, LLC

PETITIONER'S THIRD NOTICE OF RELIANCE

EXHIBIT A

Page 1 IN THE UNITED STATES PATENT AND TRADEMARK OFFICE 1 2 BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD 3 NATIONWIDE MUTUAL 4 5 INSURANCE COMPANY, Petitioner, Cancellation No. 92067046 6 7 Registration No. 5005305 vs. 8 Mark: NATIONWIDE AUTO LEASE 9 NATIONWIDE AUTO LEASE, 10 LLC, 11 Registrant. 12 13 14 15 Videoconferenced deposition of ELIYAHU 16 SHMALO, Witness herein, called by the Petitioner 17 for cross-examination pursuant to the Rules of 18 Civil Procedure, taken before me, April L. 19 Crites, RPR, RMR, CRR, a Notary Public in and for 20 the State of Ohio, at 616 NE 195th Street, Miami, 21 Florida, 33179, on Wednesday, October 14, 2020, at 2.2 11:06 a.m. 23 * * * 2.4 25 Job No. CS4291515

1 **APPEARANCES:** 2 On behalf of the Petitioner: 3 Porter Wright Morris & Arthur, LLP 4 By: Martin J. Miller, Esquire (Via Zoom) 250 East Fifth Street 5 Suite 2200 Cincinnati, Ohio 45202 513-369-4250 6 mmiller@porterwright.com 7 On behalf of the Registrant: 8 Law Offices of Mitchell P. Novick 9 By: Mitchell P. Novick, Esquire (Via Zoom) 10 623 Eagle Rock Avenue Suite 407 11 West Orange, New Jersey 07052 973-744-5150 12 mnovick@mitchellnovick.com 13 Also Present: 14 Noor E. Bahhur (Via Zoom) * * * 15 16 17 18 19 20 21 2.2 23 24 25

Page 9 1 ELIYAHU SHMALO 2 of lawful age, Witness herein, having been first 3 duly cautioned and sworn, as hereinafter certified, was examined and said as follows: 4 5 MR. MILLER: Just so the record is 6 clear, I think it would be helpful if we just 7 agree on the record that the deposition is being 8 conducted in accordance with the Florida Supreme 9 Court Administrative Order, AOSC20-23. MR. NOVICK: Correct. We agree. 10 11 MR. MILLER: Okay. 12 CROSS-EXAMINATION 13 BY MR. MILLER: 14 Mr. Shmalo, can you pronounce your Ο. 15 name so I hopefully won't mess it up too much? 16 My name is Eliyahu. You can call Α. 17 me Elie for short. 18 Ο. And your last name? 19 Shmalo. Α. 20 And could you spell your first and Q. 21 last name? 2.2 Α. E-L-I-Y-A-H-U. Last name is 23 Shmalo, S-H-M-A-L-O. 2.4 Q. And are you physically located in 25 Florida currently?

Page 10 1 Α. Yes, sir. 2 Q. Is there anyone else present with 3 you? No, sir. 4 Α. 5 Okay. Mr. Shmalo, my name is Ο. 6 Martin Miller. I represent Nationwide Mutual 7 Insurance Company in this matter. 8 Ms. Noor Bahhur is also joining in 9 on the deposition from our Columbus office. 10 However, she won't be asking any questions. 11 Mr. Novick, I will say, is also 12 present. I assume he is representing you and 13 Nationwide Auto Lease, LLC. 14 And obviously the court reporter, 15 who is also taking down your answers to the 16 deposition. 17 Have you ever testified in court before? 18 19 Α. No, sir. 20 As Mr. Novick informed you, I will Ο. 21 be asking you a series of questions, and I only 2.2 ask that you wait until the question is 23 complete, and then state your answer verbally, 2.4 rather than nodding yes or shaking your head no 25 so that your answers can be adequately

Page 11

1 recorded.

Now, the first exhibit I'd like to 2 3 share with you is Exhibit 1. (Thereupon, Petitioner's Exhibit 1, 4 5 First Amended Rule 30(b)(6) Notice of Deposition 6 To Registrant Nationwide Auto Lease, LLC, was 7 marked for purposes of identification.) 8 BY MR. MILLER: 9 Ο. And hopefully by the end, I will 10 have this down pat. There we go. 11 Exhibit 1 is the First Amended 12 Rule 30(b)(6) Notice of Deposition To 13 Registrant Nationwide Auto Lease, LLC. 14 Mr. Shmalo, do you recognize this 15 document? 16 Yes, sir. Α. 17 And you understand you've been Q. 18 designated to provide testimony on behalf of 19 Nationwide Auto Lease? 20 Α. Yes, sir. 21 Now, I'm scrolling through the Ο. 2.2 document which -- do you have a hard copy of 23 the document there? 2.4 Α. No. 25 Okay. I'm scrolling to page 4, Q.

Page 12 where it says Matters For Examination, and 1 2 there are a number of topics listed. 3 Have you seen these topics before? 4 Α. I went over them with my attorney, 5 yes, sir. 6 And there are 19 topics listed. Q. 7 Are you prepared to testify on all 19 of these topics on behalf of Nationwide 8 9 Auto Lease? We'll see as we go. 10 Α. 11 Okay. Have you prepared, then, Q. 12 for testimony on these topics? 13 Α. I'm prepared as I -- as I will be. 14 15 16 17 18 19 20 21 2.2 23 24 25

	Page 35
1	
2	
3	
4	
5	
6	
7	Q. Okay. Now I'd like to show you
8	what will be Exhibit 4.
9	(Thereupon, Petitioner's Exhibit 4,
10	Initial Disclosures of Respondent, was marked for
11	purposes of identification.)
12	BY MR. MILLER:
13	Q. Initial Disclosures of Respondent.
14	Now, are you familiar with this
15	document?
16	A. Sure.
17	Q. And this identifies initial the
18	initial disclosure of certain information
19	regarding Nationwide Auto Lease and its
20	information and evidence for the cancellation
21	proceeding. Does that is that correct?
22	A. Correct.
23	Q. Do you recall if you participated
24	in the preparation of this document?
25	A. Yes, sir.

Page 36 1 And in item 1, identification of Ο. 2 individuals likely to have discoverable 3 information, it lists your name as a member; is that correct? 4 5 Α. Yes, sir. 6 0. And then beneath there, it 7 identifies certain information that you have 8 relevant to the cancellation proceeding; is 9 that correct? 10 Α. Correct. 11 Q. Okay. I'll come back to that one 12 later. 13 Now, I've pulled up what will be 14 Exhibit 5. 15 (Thereupon, Petitioner's Exhibit 5, 16 Petitioner's First Request For Production of 17 Documents to Registrant, was marked for purposes of identification.) 18 19 BY MR. MILLER: 20 Q. Petitioner's First Request For 21 Production of Documents to Registrant. Do you recognize this document? 2.2 23 Α. Yes, sir. 24 And this document, if I scroll Q. 25 down to page 3, it then lists what are titled

Page 37 Requests For Production, and it has 1 2 24 requests. 3 Did you participate in reviewing these requests; searching for documents that 4 5 were responsive to these requests? Yes, sir. 6 Α. 7 Do you recall when you searched Ο. 8 for documents that were responsive to the 9 request? 10 Α. When the request was made. 11 So it would have been sometime Ο. 12 around May of 2019 or shortly thereafter? 13 Α. Yes, sir. 14 Did anyone else participate in Ο. 15 searching or trying to identify responsive 16 documents? 17 Α. Yes, sir. 18 Q. Who else participated? 19 Α. My business partner, Liad. 20 Anyone else? Q. 21 Α. No, sir. 2.2 Q. Does Nationwide Auto Lease have a 23 document-retention policy? 2.4 And what I mean by that, a policy 25 related to retaining copies of business

documents and the like? 1 2 Α. Do we have a retention policy? 3 Ο. Could you repeat that answer? 4 Α. I'm not sure what you mean by --5 by do you have a retention policy. 6 Ο. Well, for example, do you have a 7 policy that, say, contracts or documents 8 relating to client transactions that you retain 9 those for a certain period of time? 10 Α. Well, the documents that were --11 it's rare that we -- we will receive specific 12 documents. If we receive specific documents, 13 we usually, you know, have a short window 14 before, you know, those documents are -- are 15 deleted. 16 So then those types of documents Ο. 17 would at some point typically be deleted from 18 your electronic systems -- computers or other 19 file storage? 20 Correct. Α. 21 Ο. Is there a formal policy as to 2.2 when those are deleted or who has the authority 23 to delete those? 24 No, sir. Α. 25 Q. What about documents pertaining to

Page 38

Page 39 Nationwide Auto Lease leases, transactions, 1 sales, revenue, expenditures, and things like 2 3 that. Is there a policy to how long 4 5 those documents are retained? We have -- we have those documents 6 Α. 7 from inception. 8 So you still have copies of all Ο. 9 your documents relating to, say, advertising 10 expenditures? 11 Yeah, we provided you everything Α. 12 that we had. 13 Q. Okay. So that would be everything relating to advertising expenditures? 14 15 Α. Correct. 16 And same with your -- strike that Ο. 17 question. 18 Now, you said yourself and one 19 other person were involved in searching and 20 locating responsive documents. 21 What did you do to try to identify 2.2 those documents or find them? 23 What any other company would do. Α. 2.4 We went through our documents and provided the 25 information that you requested.

Page 40 1 Ο. Did you search your e-mail accounts and records? 2 3 Α. Sure. Did you search through electronic 4 Ο. 5 files that were stored somewhere? 6 Α. Sure. 7 And then you also looked through Ο. 8 paper files, I assume; is that correct? 9 Α. Sure. 10 (Thereupon, Petitioner's Exhibit 6, 11 Registrant's Third Response to Petitioner's First 12 Request for Production of Documents to 13 Registrant, was marked for purposes of 14 identification.) 15 BY MR. MILLER: 16 I've now shared Exhibit 6, which Ο. 17 is Registrant's Third Response to Petitioner's First Request for Production of Documents to 18 19 Registrant. 20 Do you recognize this document? Yes, sir. 21 Α. 2.2 Q. Did you participate in the 23 preparation of this document? 2.4 Yes, sir. Α. 25 Q. In what way?

	Page 41
1	A. Spoke to my attorney. I presented
2	what's in front of you.
3	Q. I'm sorry. Could you repeat that?
4	A. With my attorney, we presented
5	what is in front of you, sir.
6	Q. Okay.
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24 25	
20	

	Page 86
1	
2	
3	
4	
5	
6	(Thereupon, Petitioner's Exhibit 14,
7	Nationwide Auto Lease Revenue and Net Profit on
8	Sales, 2013-2020, Page 65, was marked for
9	purposes of identification.)
10	BY MR. MILLER:
11	Q. I opened and shared what's
12	identified as Exhibit 14.
13	Is this an updated listing of your
14	revenue and net profit through the first
15	quarter of 2020?
16	A. Yes, sir.
17	Q. Do you know if the last figure for
18	2020 is do you know if that's the complete
19	revenue and net profit for the first quarter?
20	A. You'd have to speak to my
21	accountant.
22	Q. Okay. It appears do you think
23	it's probably in the ballpark, at least, based
24	on the amounts?
25	A. Yes, sir.

Page 87 Okay. Now, you referred 1 0. previously to advertising and marketing 2 3 expenses. What do those expenses typically 4 5 entail? I mean, what -- what -- so, for 6 7 example, what kind of advertising do you do? 8 Everything we discussed. Α. 9 Everything I showed you that I paid for is 10 advertising. 11 Ο. So is all of that advertising 12 online? Α. 13 Yes, sir. 14 Do you do any advertising or Ο. 15 marketing that is not online? 16 Α. I'm sure we have in the past. 17 Currently, no. 18 Ο. Currently you do not? 19 Do you recall when the last time 20 you did any advertising that was not online? 21 I'm not sure. Α. 2.2 Q. Would it have been within the last 23 two years? 24 A. Yes, sir. 25 And what form of offline Q.

Page 88 advertising did you do? 1 I would have to -- I'd have to 2 Α. 3 I'm not sure. look. 4 So you can't give any examples? Q. 5 Α. No, sir. 6 And then your online advertising, Q. 7 we went through a number of different online sites -- Yelp, Facebook, you know, those sorts 8 9 of things. 10 Are there any other online advertising channels that we did not identify 11 12 already? 13 Α. Not that -- nothing that comes to 14 recollection. 15 16 17 18 19 20 21 22 23 24 25



Page 92 I don't handle insurance. Α. 1 2 Q. I'm sorry. Repeat that. I don't work with insurance. 3 Α. You don't handle insurance? 4 Ο. 5 Α. Not at all. Now, for a lease, though, are the 6 0. 7 clients required to have insurance in order 8 to --9 Α. A hundred percent. 10 Q. I'm sorry. Repeat that. 11 A hundred percent, yes, sir. They Α. 12 have to have insurance to lease a car. 13 Q. Well, how is that handled with the 14 clients? 15 Are you completely hands-off 16 regarding that issue? 17 Α. Correct. 18 Ο. What's that? 19 Correct. Completely hands-off. Α. 20 So you don't refer clients if they Q. 21 need insurance or anything like that? 2.2 Α. No, sir. 23 But insurance is a requirement for Ο. 24 any automobile lease; is that correct? 25 In the entire United States. Α.

Page 93

1 Okay. So you've never had a Ο. 2 client or customer ask you about a referral for 3 car insurance? I'm sure they have asked me, but I 4 Α. 5 don't handle insurance. That's something they 6 work with with their current provider. 7 Most of my clientele currently 8 have a vehicle, so whoever their provider is, 9 that's who they would contact. If they want to 10 shop insurance, that's on them. I don't refer. 11 We don't handle insurance at all, to answer 12 your question. 13 Ο. So it's your testimony, then, you 14 have never referred anyone to an insurance 15 carrier or insurance agent? 16 Have I ever referred? I usually Α. 17 speak to the customer. I give them the VIN 18 number, and they handle insurance on their own. 19 But the question was, have you Q. 20 ever referred a customer to anyone -- any 21 insurance company or any insurance agent? 2.2 Α. Have I ever referred anyone to 23 insurance? Not to my -- no. No, sir. 2.4 25

Page 97

1 2 Q. Okay. I understand. 3 So my question was, when you first adopted the trademark -- and what I'm referring 4 5 to is really when you first started using it. 6 As your attorney I think would 7 agree, you have trademark rights in theory from 8 when you start using the mark, even if you 9 don't register it perhaps. So let me rephrase 10 the question. 11 When you first started using the 12 name Nationwide Auto Lease, why did you adopt 13 that name? 14 Because I lease/finance vehicles Α. nationwide. 15 16 Okay. So that was why you chose Ο. 17 Nationwide --18 A. Yes, sir. 19 -- as part of your name? Q. 20 Yes, sir. Α. 21 So from the very beginning, you're 0. 2.2 leasing and financing vehicles nationwide? 23 Α. Correct. 24 Q. Or at least planned to? 25 Α. Correct.



Page 105 Mercedes-Benz Financial Services. 1 2 Q. So for your customer that is 3 interested in purchasing or leasing a Mercedes-Benz vehicle, is this credit 4 5 application something that your customer would have to complete? 6 7 Α. Either that or on the dealership's 8 website. 9 Q. Okay. Do you know, is this --10 Exhibit 18, is this available on your website? 11 Α. I'm sure it is. 12 Ο. I'm going to scroll down, if I can 13 find it. I apologize. I thought I'd be able 14 to find it. 15 Okay. And this relates to Maine 16 and Tennessee residents. And you said you have 17 done business in Maine and Tennessee, or no? 18 Α. I'm sure I have. 19 Okay. And what this is referring Q. 20 to -- I apologize. I'll see if I can get rid 21 of the highlighting. 2.2 It states that the customer must 23 have insurance -- liability insurance, correct, 2.4 in order to complete the lease process? 25 Α. Correct.

Page 106 It also says, you may buy this 1 Ο. 2 insurance from anyone you choose. You do not have to buy it from or through someone 3 4 affiliated with the dealer or an assignee of 5 this contract. 6 Are you aware of whether or not 7 some automobile dealers provide insurance services? 8 9 A. I don't believe so. 10 Q. Do you know if any of your 11 competitors either provide insurance or provide 12 referrals to insurance companies or agents? 13 Α. I'm not sure. 14 15 16 17 18 19 20 21 2.2 23 24 25

Page 153 IN WITNESS WHEREOF, I have hereunto set my hand and seal of office at Dayton, Ohio, on this 28th day of October, 2020. April & Critas APRIL L. CRITES, RPR, RMR, CRR NOTARY PUBLIC, STATE OF OHIO My commission expires 10-3-2022 2.4

	Page 154
1	Mitchell Novick, Esq.
2	mnovick@mitchellnovick.com
3	October 30, 2020
4	RE: Nationwide Mutual Insurance Company v. Nationwide Auto
5	10/14/2020, Eliyahu Shmalo (#4291515)
6	The above-referenced transcript is available for
7	review.
8	Within the applicable timeframe, the witness should
9	read the testimony to verify its accuracy. If there are
10	any changes, the witness should note those with the
11	reason, on the attached Errata Sheet.
12	The witness should sign the Acknowledgment of
13	Deponent and Errata and return to the deposing attorney.
14	Copies should be sent to all counsel, and to Veritext at
15	erratas-cs@veritext.com
16	
17	Return completed errata within 30 days from
18	receipt of testimony.
19	If the witness fails to do so within the time
20	allotted, the transcript may be used as if signed.
21	
22	Yours,
23	Veritext Legal Solutions
24	
25	

					Page 15	5
Nationwi	de Mutual	Insurance C	ompany v	v. Nationw:	ide Auto I	lease
Eliyahu	Shmalo (#	4291515)				
		ERRATA	SHEE	ΞT		
		CHANGE				
		CHANGE				
		CHANGE				
		CHANGE				
PAGE	_ LINE	CHANGE				
REASON						
PAGE	_ LINE	CHANGE				
REASON						
Eliyahu				Date		

	Page 156
1	Nationwide Mutual Insurance Company v. Nationwide Auto Lease
2	Eliyahu Shmalo (#4291515)
3	ACKNOWLEDGEMENT OF DEPONENT
4	I, Eliyahu Shmalo, do hereby declare that I
5	have read the foregoing transcript, I have made any
6	corrections, additions, or changes I deemed necessary as
7	noted above to be appended hereto, and that the same is
8	a true, correct and complete transcript of the testimony
9	given by me.
10	
11	
12	Eliyahu Shmalo Date
13	*If notary is required
14	SUBSCRIBED AND SWORN TO BEFORE ME THIS
15	DAY OF, 20
16	
17	
18	
19	NOTARY PUBLIC
20	
21	
22	
23	
24	
25	

Federal Rules of Civil Procedure

Rule 30

(e) Review By the Witness; Changes.

(1) Review; Statement of Changes. On request by the deponent or a party before the deposition is completed, the deponent must be allowed 30 days after being notified by the officer that the transcript or recording is available in which:
(A) to review the transcript or recording; and
(B) if there are changes in form or substance, to sign a statement listing the changes and the reasons for making them.

(2) Changes Indicated in the Officer's Certificate. The officer must note in the certificate prescribed by Rule 30(f)(1) whether a review was requested and, if so, must attach any changes the deponent makes during the 30-day period.

DISCLAIMER: THE FOREGOING FEDERAL PROCEDURE RULES ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY. THE ABOVE RULES ARE CURRENT AS OF APRIL 1, 2019. PLEASE REFER TO THE APPLICABLE FEDERAL RULES OF CIVIL PROCEDURE FOR UP-TO-DATE INFORMATION.

VERITEXT LEGAL SOLUTIONS COMPANY CERTIFICATE AND DISCLOSURE STATEMENT

Veritext Legal Solutions represents that the foregoing transcript is a true, correct and complete transcript of the colloquies, questions and answers as submitted by the court reporter. Veritext Legal Solutions further represents that the attached exhibits, if any, are true, correct and complete documents as submitted by the court reporter and/or attorneys in relation to this deposition and that the documents were processed in accordance with our litigation support and production standards.

Veritext Legal Solutions is committed to maintaining the confidentiality of client and witness information, in accordance with the regulations promulgated under the Health Insurance Portability and Accountability Act (HIPAA), as amended with respect to protected health information and the Gramm-Leach-Bliley Act, as amended, with respect to Personally Identifiable Information (PII). Physical transcripts and exhibits are managed under strict facility and personnel access controls. Electronic files of documents are stored in encrypted form and are transmitted in an encrypted fashion to authenticated parties who are permitted to access the material. Our data is hosted in a Tier 4 SSAE 16 certified facility.

Veritext Legal Solutions complies with all federal and State regulations with respect to the provision of court reporting services, and maintains its neutrality and independence regardless of relationship or the financial outcome of any litigation. Veritext requires adherence to the foregoing professional and ethical standards from all of its subcontractors in their independent contractor agreements.

Inquiries about Veritext Legal Solutions' confidentiality and security policies and practices should be directed to Veritext's Client Services Associates indicated on the cover of this document or at www.veritext.com.

CANCELLATION NO. 92067046

NATIONWIDE MUTUAL INSURANCE COMPANY v. NATIONWIDE AUTO LEASE, LLC

PETITIONER'S THIRD NOTICE OF RELIANCE

DEPOSITION EXHIBIT 1
IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

NATIONWIDE MUTUAL INSURANCE)
COMPANY)
)
PETITIONER,)
) Cancellation No. 92067046
)
V.) Registration No. 5005305
)
NATIONWIDE AUTO LEASE LLC) Mark: NATIONWIDE AUTO LEASE
)
REGISTRANT.	

FIRST AMENDED RULE 30(b)(6) NOTICE OF DEPOSITION TO REGISTRANT NATIONWIDE AUTO LEASE LLC

Please take notice that, pursuant to 37 C.F.R. § 2.120, TBMP § 404.06(b) and Rule 30(b)(6) of the Federal Rules of Civil Procedure, Petitioner, Nationwide Mutual Insurance Company, will take the discovery deposition of Registrant, Nationwide Auto Lease LLC, before an authorized court reporter, commencing on October 14, 2020 at 11:00 a.m. EDT. This deposition is for all purposes allowed under the Federal Rules of Civil Procedure, Federal Rules of Evidence, and the rules applicable to TTAB proceedings. The testimony will be recorded stenographically and may be videotaped. The deposition will be conducted remotely, and all participants including the witness and court reporter will participate virtually by means of audiovisual technology. A link to the virtual room and login credentials will be provided in advance of the deposition. Registrant shall designate one or more persons to testify about the information known or reasonably available to Registrant on the topics set forth on Schedule A, attached to this Notice.



Date: October 6, 2020

Respectfully submitted,

Nationwide Mutual Insurance Company

By: <u>/s/ Martin J. Miller</u> Martin J. Miller Attorney for Petitioner. Nationwide Mutual Insurance Company

Porter Wright Morris & Arthur LLP 250 E. Fifth St., Suite 2200 Cincinnati, OH 45202 Phone: (513) 369-4250 Fax: (513) 421-0991 Email:mmiller@porterwright.com; jgerken@porterwright.com; ipdocket@porterwright.com

SCHEDULE A

Definitions:

- "Registrant" means Nationwide Auto Lease LLC, its subsidiaries, divisions, predecessor and successor companies, affiliates, parents, and any partnership or joint venture to which it may be a party.
- "Petitioner" means Nationwide Mutual Insurance Company, its subsidiaries, divisions, predecessor and successor companies, affiliates, parents, and any partnership or joint venture to which it may be a party.
- 3. A reference to a "person" includes an individual, corporation, partnership, joint venture, limited liability company, governmental authority, unincorporated organization, trust, association, or other entity, and includes all of that person's principals, employees, agents, attorneys, consultants, and other representatives.
- 4. The term "mark" means any word, name, symbol, or device (including any key word or metatag) or any combination thereof.
- "Challenged Mark" means NATIONWIDE AUTO LEASE (the mark that is the subject of this proceeding).
- "Petitioner's Marks" means Petitioner's *Nationwide Marks*, as defined in Petitioner's Petition for Cancellation.
- 7. "Document" means documents (in any form) and electronically stored information including writings, drawings, graphs, charts, photographs, sound recordings, images, and other data or data compilations—stored in any medium from which information can be obtained either directly or, if necessary, after translation by Registrant into a reasonably usable form.

- 8. As used herein, "communication" refers to any transmission, exchange or transfer of information by any means, including without limitation, meetings, telephone conversations, emails, correspondence, memoranda, contracts, agreements, and verbal actions intended to or actually conveying information or data.
- 9. As used herein, "any" and "all" should be understood to include "each and every."
- 10. As used herein, the terms "and" and "or" should be understood either disjunctively or conjunctively as necessary to bring within the scope of any request all responses that might otherwise be construed to be outside of its scope.
- 11. As used herein, use of a singular noun shall be construed to include the plural noun and use of a plural noun shall be construed to include the singular noun; and the use of a verb in any tense shall be construed as the use of that verb in all other tenses whenever necessary to bring within the scope of the request that which might otherwise be construed to be outside its scope.
- 12. "Concerning" means consisting of, referring to, relating to, reflecting, or being in any way logically or factually connected with the matter discussed.

Matters for examination:

- 1. The nature of Registrant's business.
- 2. Registrant's creation, selection, development, and adoption of the Challenged Mark.
- 3. Registrant's use of the Challenged Mark, including:
 - a. the first use of the Challenged Mark in commerce in the United States, and in interstate commerce in the United States;

- all versions of the Challenged Mark that that have been used in commerce, including how the mark has been displayed to consumers in connection with goods or services;
- c. the goods and services that Registrant has advertised, promoted, distributed, offered, provided, or sold in connection with the Challenged Mark;
- d. the advertisement and promotion of goods and services offered, provided, or sold in connection with the Challenged Mark;
- e. the geographic areas where Registrant has advertised, promoted, distributed, offered, provided, or sold goods or services in connection with the Challenged Mark;
- f. the channels of trade through which Registrant has advertised, promoted,
 distributed, offered, provided, or sold goods or services in connection with the
 Challenged Mark; and
- g. the consumers to whom Registrant has advertised, promoted, distributed, offered, provided, and sold goods and services in connection with the Challenged Mark, including the sophistication of these consumers.
- 4. Any inquiries received from any other person concerning whether there is any relationship between, on the one hand, Petitioner or Petitioner's goods or services, and, on the other hand, Registrant or Registrant's goods or services.
- 5. Any instances of actual confusion as to (i) the source, sponsorship or affiliation of Registrant's goods or services; (ii) the source, sponsorship or affiliation of Petitioner's goods or services; or (iii) a relationship between Petitioner and Registrant.

- 6. The facts and circumstances concerning any trademark search reports, market studies, market research, or surveys conducted by Registrant or on Registrant's behalf concerning the Challenged Mark, Petitioner's Marks or Petitioner.
- The facts and circumstances concerning any applications to register or registrations for the Challenged Mark, or any other mark similar to the Challenged Mark.
- Petitioner, Petitioner's use of Petitioner's Marks, and Registrant's first knowledge of goods or services in connection with any of Petitioner's Marks.
- 9. Any communications: (a) between Petitioner and Registrant; or (b) between Registrant and any third party concerning Petitioner, any goods or services of Petitioner, or this cancellation action.
- Third party use, if any, of marks identical or similar to the Challenged Mark or any of Petitioner's Marks.
- 11. Registrant's sales and profits with respect to goods or services sold or provided in connection with the Challenged Mark.
- 12. Agreements between Registrant any third party concerning the Challenged Mark.
- 13. The denials in Registrant's Answer to the Petition for Cancellation.
- 14. The information contained in Registrant's Initial Disclosures, including the identified subjects of information in Section I of those Initial Disclosures and the documents identified in Section II of those Initial Disclosures.
- 15. Brand recognition, if any, of the Challenged Mark.
- 16. Registrant's adoption, registration and use of the domain name NATIONWIDEAUTOLEASE.COM.

- 17. Documents previously produced by Registrant in response to Petitioner's First Request for Production of Documents to Registrant.
- 18. Registrant's document retention policy.
- 19. Registrant's efforts to search and locate documents responsive Petitioner's First Request for Production of Documents to Registrant.

CERTIFICATE OF SERVICE

I hereby certify that a true and complete copy of the foregoing FIRST AMENDED RULE 30(b)(6) NOTICE OF DEPOSITION TO REGISTRANT NATIONWIDE AUTO LEASE LLC (including Schedule A thereto) has been served on October 6, 2020 to counsel for Registrant, Mitchell P. Novick, by forwarding said copy via email to Registrant at the following:

Mitchell P. Novick Law Offices of Mitchell P. Novick 623 Eagle Rock Ave., Suite 407 West Orange, NJ 07052 Email: mnovick@mitchellnovick.com, nhyman@mitchellnovick.com

By: <u>/s/ Martin J. Miller</u>

Martin J. Miller Porter Wright Morris & Arthur LLP 250 E. Fifth St., Suite 2200 Cincinnati, OH 45202 Phone: (513) 369-4250 Fax: (513) 421-0991 Email: mmiller@porterwright.com

CANCELLATION NO. 92067046

NATIONWIDE MUTUAL INSURANCE COMPANY v. NATIONWIDE AUTO LEASE, LLC

PETITIONER'S THIRD NOTICE OF RELIANCE

DEPOSITION EXHIBIT 4

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration Registration No. 5,005,305 Registered: July 19, 2016 Mark: NATIONWIDE AUTO LEASE NATIONWIDE MUTUAL INSURANCE COMPANY, Petitioner, Petitioner, RESPONDENT -vs-NATIONWIDE AUTO LEASE LLC, Registrant.

Pursuant to 37 CFR §2.120(a) of the Rules of Practice of the Trademark Trial and Appeal Board and Fed. R. Civ. P. §26(a)(1)(A)(i) and (ii), Respondent, Nationwide Auto Lease LLC, makes the following initial disclosures:

I. Identification of Individuals Likely to Have Discoverable Information:

A. Elie Shmalo Member Nationwide Auto Lease LLC

Mr. Shmalo will have information regarding the use, fame, strength, and renown of Respondent's NATIONWIDE AUTO LEASE mark for all of its

1939initdisc.tmk 061918 - 1 -

automobile-related products and services; Respondent's advertising, marketing, and promotion of all of its automobile-related products and services bearing Respondent's NATIONWIDE AUTO LEASE mark, including information on the marketing channels in which automobile-related products and services bearing Respondent's NATIONWIDE AUTO LEASE mark are advertised, marketed, and promoted; brand recognition of Respondent's NATIONWIDE AUTO LEASE mark; and the prosecution of the U.S. trademark registration application for NATIONWIDE AUTO LEASE. Mr. Shmalo may be contacted through Respondent's counsel of record.

II. Description of Documents Upon Which Petition May Rely

Documents and things showing advertising, marketing, and promotional materials for automobile-related products and services bearing Respondent's NATIONWIDE AUTO LEASE mark.

Documents and things showing advertising, marketing, and promotional materials for automobile-related products and services bearing Respondent's NATIONWIDE AUTO LEASE mark.

Documents and things showing advertising and marketing expenditures for automobile-related products and services bearing Respondent's NATIONWIDE AUTO LEASE mark.

Documents and things showing the fame and widespread public recognition of Respondent's NATIONWIDE AUTO LEASE mark.

Documents and things regarding the channels of trade for the sales of automobile-related products and service bearing Respondent's NATIONWIDE AUTO LEASE mark.

Documents and things regarding the prosecution of the U.S. trademark registration application for NATIONWIDE AUTO LEASE.

- 2 -

The above-identified documents and things are located at 616 NE 195th Street, Miami, Florida 33179.

Respondent reserves the right to identify additional potential witnesses and evidence as may be revealed during the course of discovery.

Respectfully submitted,

LAW OFFICES OF MITCHELL P. NOVICK

By: /mitchell p. novick/ MITCHELL P. NOVICK, ESQ. Reg. No. 30,305

> Counsel for Registrant NATIONWIDE AUTO LEASE LLC 623 Eagle Rock Avenue, Suite 407 West Orange, NJ 07052 Phone: 973/744-5150 Fax: 973/744-2227 Email: mnovick@mitchellnovick.com

Dated: June 19, 2018

MPN/s 2068-1939

CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing INITIAL DISCLOSURES OF RESPONDENT has been served upon the attorney of record for Petitioner by e-mail to the following address, on June 19, 2018:

> Robert J. Morgan, Esq. PORTER, WRIGHT, MORRIS & ARTHUR LLP Counsel for Petitioner 41 South High Street Suite 2900 Columbus, OH 43215 E-mail: rmorgan@porterwright.com

> > /mitchell p. novick/ MITCHELL P. NOVICK

Dated: June 19, 2018

CANCELLATION NO. 92067046

NATIONWIDE MUTUAL INSURANCE COMPANY v. NATIONWIDE AUTO LEASE, LLC

PETITIONER'S THIRD NOTICE OF RELIANCE

DEPOSITION EXHIBIT 5

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

NATIONWIDE MUTUAL INSURANCE COMPANY	
PETITIONER,	
) Cancellation No. 92067046
v.) Registration No. 5005305
NATIONWIDE AUTO LEASE LLC) Mark: NATIONWIDE AUTO LEASE
REGISTRANT.)

PETITIONER'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS TO REGISTRANT

Pursuant to 37 C.F.R. § 2.120, TBMP § 406 and Rule 34 of the Federal Rules of Civil

Procedure, Petitioner, Nationwide Mutual Insurance Company, hereby requests that Registrant,

Nationwide Auto Lease LLC, respond to the following requests for the production of documents

by providing written responses thereto and producing for inspection and copying the documents

requested herein within 30 days at the offices of Petitioner's attorneys:

Porter Wright Morris & Arthur LLP 250 E. Fifth St., Suite 2200 Cincinnati, OH 45202 Attn: Martin J. Miller

or such other location as agreed upon by counsel.

DEFINITIONS

 "Registrant" means Nationwide Auto Lease LLC, its subsidiaries, divisions, predecessor and successor companies, affiliates, parents, and any partnership or joint venture to which it may be a party.

EXHIBIT

- "Petitioner" means Nationwide Mutual Insurance Company, its subsidiaries, divisions, predecessor and successor companies, affiliates, parents, and any partnership or joint venture to which it may be a party.
- 3. A reference to a "person" includes an individual, corporation, partnership, joint venture, limited liability company, governmental authority, unincorporated organization, trust, association, or other entity, and includes all of that person's principals, employees, agents, attorneys, consultants, and other representatives.
- The term "mark" means any word, name, symbol, or device (including any key word or metatag) or any combination thereof.
- "Challenged Mark" means NATIONWIDE AUTO LEASE (the mark that is the subject of this proceeding).
- "Petitioner's Marks" means Petitioner's *Nationwide Marks*, as defined in Petitioner's Petition for Cancellation.
- 7. "Document" means documents (in any form) and electronically stored information including writings, drawings, graphs, charts, photographs, sound recordings, images, and other data or data compilations—stored in any medium from which information can be obtained either directly or, if necessary, after translation by Registrant into a reasonably usable form.
- 8. As used herein, "communication" refers to any transmission, exchange or transfer of information by any means, including without limitation, meetings, telephone conversations, emails, correspondence, memoranda, contracts, agreements, and verbal actions intended to or actually conveying information or data.
- 9. As used herein, "any" and "all" should be understood to include "each and every."

- 10. As used herein, the terms "and" and "or" should be understood either disjunctively or conjunctively as necessary to bring within the scope of any request all responses that might otherwise be construed to be outside of its scope.
- 11. As used herein, use of a singular noun shall be construed to include the plural noun and use of a plural noun shall be construed to include the singular noun; and the use of a verb in any tense shall be construed as the use of that verb in all other tenses whenever necessary to bring within the scope of the request that which might otherwise be construed to be outside its scope.
- 12. "Concerning" means consisting of, referring to, relating to, reflecting, or being in any way logically or factually connected with the matter discussed.

REQUESTS FOR PRODUCTION

Request for Production No. 1:

Documents identified in Section II of Registrant's Initial Disclosures.

Request for Production No. 2:

Documents relied upon by Registrant in drafting its Answer.

Request for Production No. 3:

Documents concerning Registrant's selection and adoption of the Challenged Mark.

Request for Production No. 4:

Documents sufficient to show the circumstances of Registrant's first use of the Challenged Mark anywhere in the United States in connection with the services identified in the Registration that is the subject of this proceeding.

Request for Production No. 5:

Documents sufficient to show the circumstances of Registrant's first use of the Challenged Mark in interstate commerce in the United States in connection with the services identified in the Registration that is the subject of this proceeding.

Request for Production No. 6:

Documents sufficient to identify the geographic regions in the United States in which Registrant has advertised and provided, either directly or through others, any services in connection with the Challenged Mark.

Request for Production No. 7:

Documents sufficient to show all versions of the Challenged Mark that Registrant has or has caused to be used in commerce.

Request for Production No. 8:

Representative samples of each type of advertisement and promotional material (e.g., print, radio, television, brochures, flyers, press releases, website pages, website banners) that have displayed the Challenged Mark.

Request for Production No. 9:

Documents concerning U.S. Service Mark App. No. 86/725,538 and the resulting U.S. Service Mark Reg. No. 5005305, as well as any other federal service mark or trademark application filed by Registrant for the Challenged Mark or for any other mark similar to the Challenged Mark, including, but not limited to, all Documents concerning the decision to file the application(s).

Request for Production No. 10:

Documents concerning any state trademark registrations obtained by Registrant for the Challenged Mark or for any other mark similar to the Challenged Mark.

Request for Production No. 11:

Documents sufficient to identify all goods and services offered, provided, or sold in connection with the Challenged Mark.

Request for Production No. 12:

Documents sufficient to identify the consumers to whom Registrant has advertised, promoted, and provided services in connection with the Challenged Mark.

Request for Production No. 13:

Documents sufficient to identify all channels of trade through which Registrant has advertised, promoted and provided services in connection with the Challenged Mark.

Request for Production No. 14:

All media coverage concerning the Challenged Mark or any service offered in connection with the Challenged Mark, whether or not authored by any official member of the press.

Request for Production No. 15:

All Documents concerning Registrant's knowledge of Petitioner and Petitioner's Marks, including, but not limited to, all Documents reflecting communications about Petitioner or Petitioner's Marks.

Request for Production No. 16:

Documents concerning any searches, investigations, surveys or opinions concerning the Challenged Mark, Petitioner's Marks, or Petitioner, including, but not limited to, any Documents comparing the Challenged Mark to Petitioner's Marks or concerning any similarity, actual

confusion, or likelihood of confusion between the Challenged Mark and any of Petitioner's Marks.

Request for Production No. 17:

Documents sufficient to identify any lawsuit filed by any third party against Registrant or against Registrant's member, Mr. Elie Shmalo, claiming trademark infringement, unfair competition, or any violation of Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a).

Request for Production No. 18:

Documents concerning any communications: (a) between Petitioner and Registrant; and (b) between Registrant and any third party concerning Petitioner or Petitioner's Marks.

Request for Production No. 19:

Documents concerning any third party use of marks identical or similar to the Challenged Mark or any of Petitioner's Marks.

Request for Production No. 20:

Documents concerning any inquiries as to whether (a) the services performed by Registrant under the Challenged Mark are performed by, sponsored by, endorsed by, or in any manner associated or affiliated with Petitioner, or (b) there is any relationship between, on the one hand, Petitioner or Petitioner's services, and, on the other hand, Registrant or Registrant's services.

Request for Production No. 21:

Documents concerning any consumer, governmental, or other complaints or investigations concerning Registrant or Registrant's services provided under the Challenged Mark.

Request for Production No. 22:

Documents sufficient to show the annual volume of sales (in dollars and units) of the

services provided, directly or indirectly, by Registrant in connection with the Challenged Mark.

Request for Production No. 23:

Documents concerning brand recognition, if any, of the Challenged Mark.

Request for Production No. 24:

Documents concerning Registrant's registration and use of the domain name

NATIONWIDEAUTOLEASE.COM.

Date: May 10, 2019

Respectfully submitted,

Nationwide Mutual Insurance Company

BV: Wart Julte

Martin J. Miller / Attorney for Petitioner. Nationwide Mutual Insurance Company

Porter Wright Morris & Arthur LLP 250 E. Fifth St., Suite 2200 Cincinnati, OH 45202 Phone: (513) 369-4250 Fax: (513) 421-0991 Email:mmiller@porterwright.com; jgerken@porterwright.com; ipdocket@porterwright.com

CERTIFICATE OF SERVICE

I hereby certify that a true and complete copy of the foregoing PETITIONER'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS TO REGISTRANT has been served on May 10, 2019 to counsel for Registrant, Mitchell P. Novick, by forwarding said copy via email to Registrant at the following:

Mitchell P. Novick Law Offices of Mitchell P. Novick 623 Eagle Rock Ave., Suite 407 West Orange, NJ 07052 Email: mnovick@mitchellnovick.com, nhyman@mitchellnovick.com

By: Wat fult

Martin J. Miller Porter Wright Morris & Arthur LLP 250 E. Fifth St., Suite 2200 Cincinnati, OH 45202 Phone: (513) 369-4250 Fax: (513) 421-0991 Email: mmiller@porterwright.com

CANCELLATION NO. 92067046

NATIONWIDE MUTUAL INSURANCE COMPANY v. NATIONWIDE AUTO LEASE, LLC

PETITIONER'S THIRD NOTICE OF RELIANCE

DEPOSITION EXHIBIT 6

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration Registration No. 5,005,305 Registered: July 19, 2016 Mark: NATIONWIDE AUTO LEASE NATIONWIDE MUTUAL INSURANCE COMPANY, Petitioner, -vs-NATIONWIDE AUTO LEASE LLC, Registrant. Registrant.

TO: Martin J. Miller, Esq. Porter Wright Morris & Arthur LLP Counsel for Petitioner 250 E. Fifth Street, Suite 2200 Cincinnati, Ohio 45202 513/369-4250 mmiller@porterwright.com

Registrant, NATIONWIDE AUTO LEASE LLC ("Registrant"), by and through its attorneys, Law Offices Of Mitchell P. Novick, hereby responds to the Production Requests from Petitioner, NATIONWIDE MUTUAL INSURANCE COMPANY ("Petitioner").

GENERAL STATEMENT

This Response replaces all previous responses to Petitioner's First Request For Production Of Documents To Registrant.

Registrant's responses set forth herein are based upon its knowledge of facts and information presently available.

1939docs3.rsp 052620

- 1 -

EXHIBIT 6 Respondent's responses set forth herein does not constitute an admission of relevance, materiality, or admissibility of the subject matter or any documents referred to therein produced.

REQUESTS FOR PRODUCTION

- 1. See enclosed documents numbered 1-89. Searching was conducted both through electronically-maintained records available at Respondent's business location, 616 NE 195th Street, Miami, Florida 33179, ("Respondent's Business Location") and on internet by Elie Shmalo ("Shmalo") and Liad Maccabi ("Maccabi"), both members of Respondent, on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 2. See enclosed documents numbered 1-89. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 3. See enclosed documents numbered 12-27, 78-80. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 4. See enclosed documents numbered 1-7, 66-70, 78-80. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 5. See enclosed documents numbered 1-7, 66-70, 78-80. Searching was conducted both through electronically-maintained records available at

- 2 -

Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.

- 6. See enclosed documents numbered 1-11, 28-64, 66-72, 75, 81-89. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 7. See enclosed documents numbered 1-11, 28-64, 66-72, 75, 81-89. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 8. See enclosed documents numbered 1-11, 28-64, 66-72, 75, 81-89. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 9. See enclosed documents numbered 1-7, 13-19, 26-27, 66-70, 78-80. Also see the file for United States trademark registration application Serial No. 86/725,538, available on the United States Patent and Trademark Office public website, WWW.USPTO.GOV. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 10. None. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.

- 3 -

- 11. See enclosed documents numbered 1-11, 28-64, 66-76, 81-89. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 12. See enclosed documents numbered 1-11, 28-64, 66-76, 81-89. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 13. See enclosed documents numbered 1-11, 26-64, 66-76, 78-89. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 14. See enclosed documents numbered 1-11, 28-64, 66-76, 81-89. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 15. None. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 16. None. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 17. None. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.

- 4 -

- 18. None. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 19. None. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 20. None. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 21. None. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 22. See enclosed documents numbered 65, 77. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 23. See enclosed documents numbered 1-11, 28-64, 66-76, 78-89. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.
- 24. See enclosed documents numbered 1-11, 28-64, 66-76, 78-89. Searching was conducted both through electronically-maintained records available at Respondent's Business Location and on internet by Shmalo and Maccabi on about 07/02/2019, 10/04/2019, and 04/22/2020.

- 5 -

<u>CERTIFICATION</u>

I hereby certify, under penalty of perjury, that the above responses are true.

/elie shmalo/ ELIE SHMALO, Member Nationwide Auto Lease LLC

Dated: May 26, 2020

Respectfully submitted,

LAW OFFICES OF MITCHELL P. NOVICK Counsel for Registrant

By: /mitchell p. novick/ MITCHELL P. NOVICK, ESQ.

Dated: May 26, 2020

623 Eagle Rock Avenue Suite 407 West Orange, New Jersey 07052 Telephone: 973/744-5150 Facsimile: 973/744-2227

CERTIFICATE OF SERVICE

I, Mitchell P. Novick, do hereby certify that on May 26, 2020, I emailed the foregoing REGISTRANT'S THIRD RESPONSE TO PETITIONER'S FIRST REQUEST FOR PRODUCTION OF DOCUMENTS TO REGISTRANT to the following:

> Martin J. Miller, Esq. Porter Wright Morris & Arthur LLP Counsel for Petitioner 250 E. Fifth Street, Suite 2200 Cincinnati, Ohio 45202 <u>e-mail</u>: mmiller@porterwright.com.

> > /mitchell p. novick/ MITCHELL P. NOVICK

CANCELLATION NO. 92067046

NATIONWIDE MUTUAL INSURANCE COMPANY v. NATIONWIDE AUTO LEASE, LLC

PETITIONER'S THIRD NOTICE OF RELIANCE

DEPOSITION EXHIBIT 14

Nationwide Auto Lease

		Revenue	Net Profit on Sales
2013		\$79,580.00	\$57,530.00
	Q1	\$0.00	\$0.00
	Q2	\$0.00	\$0.00
	Q3	\$25,200.00	\$17,065.00
	Q4	\$54,380.00	\$40,465.00
2014		\$198,558.00	\$135,101.25
	Q1	\$35,151.00	\$25,175.50
	Q2	\$32,146.00	\$22,846.00
	Q3	\$56,809.00	\$36,722.75
	Q4	\$74,452.00	\$50,357.00
2015		\$380,315.44	\$238,145.76
	Q1	\$80,672.41	\$48,843.41
	Q2	\$96,892.36	\$62,769.11
	Q3	\$88,069.41	\$49,188.72
	Q4	\$114,681.26	\$77,344.52
2016		\$408,317.28	\$260,306.60
	Q1	\$77,452.14	\$46,118.27
	Q2	\$100,349.39	\$63,022.89
	Q3	\$125,557.55	\$85,094.01
	Q4	\$104,958.20	\$66,071.43
2017		\$478,939.12	\$279,205.35
	Q1	\$104,151.82	\$60,019.26
	Q2	\$83,048.94	\$45,821.94
	Q3	\$118,321.80	\$73,510.62
	Q4	\$173,416.56	\$99,853.54
2018		\$487,337.87	\$292,012.58
	Q1	\$125,640.34	\$71,596.29
	Q2	\$106,823.25	\$57,528.62
	Q3	\$121,073.25	\$73,515.05
	Q4	\$133,801.03	\$89,372.62
2019		\$505,417.72	\$287,454.18
	Q1	\$121,696.47	\$64,963.01
	Q2	\$112,884.11	\$63,283.20
	Q3	\$130,709.87	\$83,928.16
	Q4	\$140,127.27	\$75,279.81
2020		\$144,269.57	\$73,765.51
	Q1	\$144,269.57	\$73,765.51



CANCELLATION NO. 92067046

NATIONWIDE MUTUAL INSURANCE COMPANY v. NATIONWIDE AUTO LEASE, LLC

PETITIONER'S THIRD NOTICE OF RELIANCE

DEPOSITION EXHIBIT 18

AUTOMOBILE PURCHASER/LESSEE'S CREDIT APPLICATION (PERSONAL) Please Print

Mercedes-Benz Financial Services

Please Print													
READ these directions BEFORE completing this Application	credit with another pe te that you intend to a	erson, complete both apply for joint credit.	h Purchaser/Le	APPLICAN	Purchase	er/Co-Less	ee sections.	<u>></u>	(CO-AP	PLICANT (SIGN	I OR INITIAL	.)
for repayment of the	e credit requested, co	omplete Purchaser/	Lessee section	and provide in	formatic	on in Co-Pi	urchaser/Co-	Lessee ab	out the othe	er pers	iels of anothe ion.	ir person	as the basis
Wisconsin residen	s must complete Mari	ital Information sec	tion.										
			JRCHASE	R/LESSEE	7								
LAST NAME	F	IRST					M.	I.			Π Pi	urchase	
											_		
SOCIAL SECURITY #								DEPENDE				ease	
DRIVER'S LICENSE #		S	TATE	ARE YOU A	_	Yes		ENT RESI	DENT ALIE	EN?		e attach t form #	
ADDRESS	CITY	I	STATE	ZIP CODE	1	COUNTY	L	IVED THE	ERE	1	PHONE #		
								Yrs	. M	los.		E	xt:
Buying Renting NAME AND ADDI	RESS OF MORTGAG	EHOLDER(S)/LAN	DLORD							1	MONTHLY MC	RTGAGE/	RENT
PREVIOUS ADDRESS			CITY				STATE Z	IP CODE		1	LIVED THER	=	
											Yrs	s.	Mos.
NAME AND ADDRESS OF PARENTS OR CLOSEST REL	ATIVE NOT LIVING W	ITH YOU					RELATI	ONSHIP		1	PHONE #		
												E	xt:
NOTE: You need not reveal alimony, child	l support, or sep	parate mainter	nance inco	me if you a	do not	t wish it i	consider	ed as a	basis fo	r repa	aying this o	obligatic	n.
EMPLOYER		ADDRESS								1	PHONE #	_	
POSITION OR TITLE	HOW LOP			LARY OR WAG					HER INCO			E	xt:
POSITION OR TITLE		vis. Mos.	GRUSS SA	LARY OR WAG	Per				HER INCO	ME SU	Per		
PREVIOUS EMPLOYER		ADDRESS			1.61		POSITIO	 N OR TITL	E		HOW LON	NG	
											Y	rs.	Mos.
BANK REFERENCE	В	RANCH		Ch	ieckin	ig Accou	unt #				Certif	icate of	Deposit
				🗌 Sa	ivings	Accoun				_			
LAST VEHICLE PURCHASED/LEASED (Make, Model, Yea	ur) Fi	INANCED/LEASED	BY			A	DDRESS				TERM	PAY	MENT
Have you ever had any Yes property repossessed?		have any suit nts pending a		?		Yes No			ou filed t ast 10 ye		ankruptcy		Yes No
		CO-P	URCHASE	R/CO-LES	SEE	-							
CO-PURCHASER/CO-LESSEE'S NAME		RELATIONS	SHIP TO APPL	ICANT			SOCIAL SI	ECURITY	#			DATE OF	BIRTH
DRIVER'S LICENSE #	STATE		# OF	DEPENDENTS	;		ARE YOU	A U.S. CIT	IZEN OR F	PERM/	ANENT RESI	DENT ALIE	EN?
									Yes		No		
ADDRESS	CITY			STATE	Z	IP CODE	l	IVED THE			PHONE #	_	
		DRESS OF MOR			000			Yrs	. M	los.	MONTHLY MC		xt:
Buying Renting	NAME AND AL	JDRESS OF MOR	TGAGEHOLD	ER(5)/LANDL							MONTHET MC		
NOTE: You need not reveal alimony, child	support, or sep	parate mainter	nance inco	me if you a	lo not	wish it o	considere	ed as a	basis for	r repa	aying this d	obligatio	n.
EMPLOYER		ADDRESS			-					1	PHONE #	_	
POSITION OR TITLE	HOW LONG		ROSS SALAR						THER INCC			E	xt:
		Mos.		Per				Per		IVIE SC	JUNUE		
BANK REFERENCE		BRANCH				1		-	g Accou	nt		avings A	Account
							=		te of De			2711193 P	

EXHIBIT 18

		MARITA	L INFOR	MATION ST	ATEMENT- V	VISCONSIN RESIDEN	ITS ONLY	Marital Status				
IS CO-APPLICANT YOUR SPOUSE? Yes No						IS APPLICANT YOUR SPOUSE?						
Married DATE OF MARRIAGE			Married DATE OF MARRIAGE									
SPOUSE'S NAME (IF OTHER THAN CO-APPLICANT)			SPOUSE'S NAME (IF OT	HER THAN AF	PLICANT)							
ADDRESS						ADDRESS						
CITY, STATE, ZIP CODE						CITY, STATE, ZIP CODE						
Legally Separate	ed	DATE OF DEC	REE OF LEO	GAL SEPARATIC	DN	Legally Separ	DATE OF DECREE OF LEGAL SEPARATION					
UNMARRIED - The	e term "unr	narried" includ	es single, (divorced, or wi	dowed persons	UNMARRIED -	UNMARRIED - The term "unmarried" includes single, divorced, or widowed p					
Notice to Married Applicants: No provision of any marital property agreement, statutory individual property classification agreement ("opt-out" agreement under section 766.587 of the Wisconsin Statutes), a unilateral statement under section 766.59 of the Wisconsin Statutes, or court decree under section 766.70 of the Wisconsin Statutes adversely affects the interest of the creditor, unless the creditor prior to the time credit is granted receives a copy of the agreement, statement, or decree or has actual knowledge of the adverse provision when the obligation to the creditor is incurred.												
consider in evaluatin						tion agreement, unilat	eral statem	nent, or court order that yo	ou wish the creditor to			
□ No □ Yes (If	yes, prov	vide the cred	itor with a	a copy of the	agreement, s	tatement or order.)						
Notice of Non-App spouse, the creditor	licant Sp	ouse (Marri d by section	ed Appli 766.56 (3	cants only))(b) of the W	: If the credit /isconsin Statu	applied for is individu	ual credit ouse of the e	or joint credit with an app extension of credit.	licant who is not your			
Statement of Purpo will be incurred in the					edit or for joint	credit with an applica	nt who is n	ot your spouse; The credi	t requested, if granted,			
SIGNATURE OF APPLICA	NT				Ş	SIGNATURE OF CO-APPLIC	ANT					
DATE					Ľ	DATE						
CALIFORNIA RESIDENT: Applicant, if married, may apply for a separate account.												
MAINE AND TENNESSEE RESIDENTS: You must have physical damage insurance covering loss or damage to the vehicle for the term of any contract. For a lease, you must also have the liability insurance as described in the lease. You may buy this insurance from anyone you choose. You do not have to buy it from or through someone affiliated with the dealer or an assignee of this contract. Your choice of insurance will not affect the credit approval process unless the insurance does not satisfy the contract requirements or the insurance company does not satisfy the reasonable standards of the dealer or an assignee of the contract.												
NEW HAMPSHIRE RESIDENT: If you are applying for a balloon payment contract, you are entitled, if you ask, to receive a written estimate of the monthly payment amount for refinancing the balloon payment in accord with the creditor's existing refinance programs. You would be entitled to receive the estimate before you enter into a balloon payment contract. A balloon payment contract is an installment sale contract with a final scheduled payment that is at least twice the amount of one of the earlier scheduled equal periodic installment payments.												
NEW YORK RESIDENT: Consumer reports may be requested in connection with this application. Upon your request, you will be informed as to whether or not a consumer report was requested and informed of the name and address of the consumer reporting agency that furnished the report. On any update, renewal or extension of this credit, subsequent consumer reports may be requested.												
OHIO RESIDENT: The Ohio laws against discrimination require that all creditors make credit equally available to all creditworthy customers, and that cred reporting agencies maintain separate credit histories on each individual upon request. The Ohio Civil Rights Commission administers compliance with this law.												
RHODE ISLAND RESIDENT: A credit report may be requested in connection with this application for credit. You have the right to choose the agent and insurer for the insurance required in connection with this transaction, subject to our reasonable approval consistent with the requirements of applicable law.												
application is shared agreement and any	VERMONT RESIDENT: You consent to the dealer or any assignee of the account or credit agreement or other financial services provider to whom this application is shared to obtain a credit report in connection with this application for credit. In addition, you consent to the holder of your account or credit agreement and any subsequent holder to obtain credit reports in connection with the same transaction or extension of credit, for the purpose of reviewing the account, taking collection action on the account, or for other legitimate purpose associated with the account.											

ALL APPLICANTS:

Below "MBFS" means Mercedes-Benz Financial Services USA LLC, Mercedes-Benz Financial Services USA LLC d/b/a Mercedes-Benz Financial Services and Daimler Trust.

By signing this application:

1.	You authorize Dealer, MBFS, and any finance company, bank, or other financial institution to which the Dealer submits your application to investigate
	your credit and employment history, obtain credit reports, and release information about your credit experience as the law permits, in connection with
	this application for credit.

- 2. If an account is created, you authorize MBFS and any financial institution to which Dealer submits your credit application to obtain credit reports for the purpose of reviewing or taking collection action on your account, or for other legitimate purposes associated with your account.
- 3. You certify that you have read and agree to the terms of this application and that the information in it is complete and true.
- 4. You authorize a credit investigation of your credit based on the information, which you provided voluntarily; the information is true and correct and reflects all your current debts. In addition, you authorize the release of federal and state records of employment and income history. A bankruptcy proceeding is neither in progress nor expected. If the attached application is submitted in the name of a business, a current and year-end financial statement, including P&L statement, and balance sheet may be required, audited if possible.
- 5. You consent and agree that MBFS and any successors, affiliates, agents or service providers may to the extent permitted by law: (i) monitor and record telephone calls concerning your account to assure quality of service or for other reasons; and (ii) use written, verbal, and electronic means to contact you, including, without limitation, manual calling methods, prerecorded or artificial voice messages, text messages, e-mails and/or automatic dialing systems. Such means of contact may include use of an e-mail address or any telephone number you provide, now or in the future, including a cellular phone or other wireless device number, regardless of whether you incur charges as a result.
- 6. By checking this box, you authorize and request that the Dealer or Mercedes-Benz Financial Services provide the personal information that you supplied to them to American Express Bank, F.S.B. and its affiliated entities to be used by American Express in connection with a submitted application for the Mercedes-Benz Credit Card from American Express.

7. IN EXCHANGE FOR THE TIME, EFFORT, AND EXPENSE IN REVIEWING YOUR APPLICATION AND FOR OTHER VALUABLE CONSIDERATION, WHICH IS HEREBY ACKNOWLEDGED, YOU AGREE TO ALL OF THE TERMS OF THE <u>IMPORTANT CONTRACT OF ARBITRATION CONTAINED</u> <u>ON PAGE 3 OF 3 OF THIS APPLICATION AND ACKNOWLEDGE THAT YOU HAVE READ AND UNDERSTAND ALL OF ITS TERMS.</u>

SIGNATURE OF APPLICANT	DATE X	SIGNATURE O	F JOINT APPLICANT / OTHER PARTY		DATE X
BROKER ARRANGED TRANSACTION Yes IF YES, No	BROKER NAME			BROKER PHONE	E# Ext:
DEALER (SELLER)/LESSOR	MODEL	Less: Net Trac			
Manual Transmission M-B Factory Warr (Pre-owned Only TRADE-IN MAKE YEAR		Unpaid Baland	e/Adjusted Capitalized Cost Payment	Residua Balloon	.l

IMPORTANT CONTRACT OF ARBITRATION

The following Important Contract of Arbitration significantly affects Applicant's, Co-Applicant's or Guarantor's (individually or collectively "you" or "your") rights in any dispute with Dealer, Mercedes-Benz Financial Services USA LLC, Mercedes-Benz Financial Services USA LLC d/b/a Mercedes-Benz Financial Services and Daimler Trust. Please read this carefully before signing this application and Important Contract of Arbitration.

For the purposes of this Important Contract of Arbitration, the term "MBFS" means Mercedes-Benz Financial Services USA LLC, Mercedes-Benz Financial Services USA LLC d/b/a Mercedes-Benz Financial Services and Daimler Trust. The terms "us" or "our" means the Applicant, Co-Applicant, Guarantor, and Dealer, and MBFS.

- 1. If any of us chooses, any dispute between or among us will be decided by arbitration and not in court.
- 2. If a dispute is arbitrated, each of us will give up the right to a trial by a court or a jury trial.
- 3. Each of us agrees to give up any right to bring a class-action lawsuit or class arbitration, or to participate in either as a claimant, and each of us agrees to give up any right to consolidate our arbitration with the arbitration of others.
- 4. The information that can be obtained in discovery from each other or from third persons in an arbitration is generally more limited than in a lawsuit.
- 5. Other rights that each of us would have in court may not be available in arbitration.
- 6. Any claim or dispute, whether in contract, tort or otherwise (including any dispute over the interpretation, scope, or validity of this contract, Arbitration section or the arbitrability of any issue), between you and us or any of our employees, agents, successors or assigns, which arises out of or relates to a credit application, this contract, or any resulting transaction or relationship arising out of this contract shall, at the election of either you or us, or our successors or assigns, be resolved by a neutral, binding arbitration and not by a court action. Any claim or dispute is to be arbitrated on an individual basis and not as a class action. Whoever first demands arbitration may choose to proceed under the applicable rules of the National Center for Dispute Settlement, 43230 Garfield Road, Suite 130, Clinton Township, MI 48038 or the Internet at http://www.ncdsusa.org/, or any other organization that you may choose subject to our approval.
- 7. Whichever rules are chosen, the arbitrator shall be an attorney or retired judge and shall be selected in accordance with the applicable rules. The arbitrator shall apply the law in deciding the dispute. Unless the applicable rules require otherwise, the arbitration award shall be issued without a written opinion. The arbitration hearing shall be conducted in the federal district in which you reside. If you demand arbitration first, you will pay the initial arbitration filing fees or case management fees required by the applicable rules up to \$125, and Dealer or MBFS will pay any additional filing fee or case management fee. Dealer or MBFS will pay the whole filing fee or case management fee. Dealer or MBFS will pay the whole filing fee or case management fees for the first day of arbitration, up to a maximum of eight hours. The arbitrator shall decide who shall pay any additional costs and fees. Nothing in this paragraph shall prevent any party from requesting that the applicable arbitration entity reduce or waive the fees any of us are required to pay, or that requesting any of us to voluntarily pay an additional share of said fees, based upon the financial circumstances of any party or the nature of the claim.
- 8. This application and Important Contract of Arbitration evidences a transaction involving interstate commerce. Any arbitration under this application and Important Contract of Arbitration shall be governed by the Federal Arbitration Act (9 U.S.C. 1, et seq). Judgment upon the award rendered may be entered in any court having jurisdiction.
- 9. Notwithstanding this application and Important Contract of Arbitration, our employees, parents, subsidiaries, affiliate companies, agents, successors, and assignees retain the right to exercise self-help remedies and to seek provisional remedies from a court, pending final determination of the dispute by the arbitrator. None of us waives the right to arbitrate by exercising self-help remedies, filing suit, or seeking or obtaining provisional remedies from a court.
- 10. If any clause within this Important Contract of Arbitration, other than clause 3 or any similar provision dealing with class action, class arbitration or consolidation, is found to be illegal or unenforceable, that clause will be severed from this Important Contract of Arbitration, and the remainder of this Important Contract of Arbitration will be given full force and effect. If any part of clause 3 or any similar provision dealing with class action, class arbitration or consolidation is found to be illegal or unenforceable, then this entire Important Contract of Arbitration will be severed and the remaining provisions of this application shall be given full force and effect as if this Important Contract of Arbitration had not been included in this application.