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# IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	92058609
Party	Defendant Taly Williams
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Signature	/Sabrina A. Larson/
Date	10/16/2018
Attachments	Notice of Filing of Testimony Deposition of Taly Williams.pdf(20177 bytes) Testimony Deposition of Taly Williams.pdf(2109885 bytes) Exhibit 1.pdf(42957 bytes) Exhibit 2.pdf(4825221 bytes) Exhibit 3.pdf(1928653 bytes) Exhibit 4.pdf(2685748 bytes) Exhibit 5.pdf(1665138 bytes) Exhibit 6.pdf(5565933 bytes) Exhibit 7.pdf(492575 bytes) Exhibit 11.pdf(4811055 bytes) Exhibit 13.pdf(5000975 bytes) Exhibit 15.pdf(537494 bytes) Exhibit 16 Redacted.pdf(5229807 bytes) Exhibit 17.pdf(985120 bytes) Exhibit 18.pdf(2677592 bytes)

TRADEMARK Docket No. 59597-6002501

# IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

UNDEFEATED, INC.,

Cancellation No.: 92058609

Petitioner,

Registration No.: 3,524,963

VS.

TALY WILLIAMS.

Respondent.

#### NOTICE OF FILING OF TESTIMONY DEPOSITION OF TALY WILLIAMS

Respondent submits the attached certified testimony deposition of Taly Williams taken on behalf of Respondent, at Morrison & Foerster LLP, 425 Market Street, San Francisco, CA, beginning at 12:30 p.m., and ending at 3:10 p.n., on Tuesday, September 18, 2018, before Kenneth T. Brill, Certified Shorthand Reporter No. 12797, and Exhibits 1–18 thereto as evidence in the above-captioned proceeding.

Exhibits 8, 9, 10, 12, and 14 contain confidential material throughout the exhibits, and have been filed confidentially in accordance with Rules 703.01(p) and 120.02 of the Trademark Trial and Appeal Board Manual of Procedure. Exhibit 16 contains confidential information on one page, and has been redacted in accordance with Rules 703.01(p) and 120.02 of the Trademark Trial and Appeal Board Manual of Procedure. An unredacted version of Exhibit 16 will be filed using the "Confidential" selection in ESTTA, with confidential information marked in brackets. *Id*.

Respondent is concurrently serving a copy of the certified testimony deposition transcript and Exhibits 1-18 on Petitioner.

Dated: October 16, 2018 By:

/s/ Sabrina A. Larson Sabrina A. Larson Jennifer Lee Taylor Attorneys for Respondent Taly Williams

Morrison & Foerster LLP 425 Market Street San Francisco, California 94105-2482

Telephone: (415) 268-6538 Facsimile: (415) 268-7522

### PROOF OF SERVICE BY FTP TRANSFER

I declare that on October 16, 2018 I served a copy of:

### NOTICE OF FILING OF TESTIMONY DEPOSITION OF TALY WILLIAMS

by providing a true and correct copy through Morrison & Foerster LLP's FTP transfer system to the email address set forth below:

Jayson Lorenzo jayson@jlorenzolaw.com sean@jlorenzolaw.com

I declare under penalty of perjury under the laws of the State of California that the above is true and correct.

Executed at San Francisco, California, this 16th day of October 2018.

/s/ Ryan Romain

1	IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
2	BEFORE THE TRADEMARK PATENT AND APPEAL BOARD
3	
4	UNDEFEATED, INC.,
5	Petitioner,
6	vs. No. 92058609
7	TALY WILLIAMS,
8	Respondent
9	
10	
11	
12	DEPOSITION OF TALY WILLIAMS
13	San Francisco, California
14	September 18, 2018
15	
16	
17	Reported by:
	KENNETH T. BRILL
18	CSR NO. 12797
19	
20	Job No. 3011000
21	
22	
23	
24	
25	PAGES 1 - 119
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1	IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
2	BEFORE THE TRADEMARK PATENT AND APPEAL BOARD
3	
4	UNDEFEATED, INC.,
5	Petitioner,
6	vs. No. 92058609
7	TALY WILLIAMS,
8	Respondent
9	
10	
L1	
.2	Deposition of TALY WILLIAMS, Volume 1, taken
.3	on behalf of Respondent, at Morrison & Foerster LLP, 425
. 4	Market Street, San Francisco, CA, beginning at 12:30
.5	p.m., and ending at 3:10 p.m., on Tuesday, September 18,
. 6	2018, before KENNETH T. BRILL, Certified Shorthand
7	Reporter No. 12797.
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1	San Francisco, California, September 18, 2018
2	12:30 p.m.
3	
4	TALY WILLIAMS, after having been
5	first duly sworn, was examined and
6	testified as follows:
7	
8	EXAMINATION
9	BY MS. LARSON:
10	Q. Good afternoon.
11	A. Hello.
12	Q. Can you please state and spell your name for
13	the record.
14	A. Taly Williams, T-A-L-Y, W-I-L-L-I-A-M-S.
15	Q. What is your current employment?
16	A. I currently work, managing partner at Aqora
17	Capital, and also senior engineer with Aquilogic, Inc.
18	Q. Can you spell those?
19	A. Aqora Capital, is A-Q-O-R-A, Capital,
20	C-A-P-I-T-A-L, and it's Aqora Capital Management,
21	LLC.
22	And then Aquilogic is A-Q-U-I-L-O-G-I-C.
23	And also of TM Williams, LLC I'm the president
24	of, so TM, space, Williams LLC.
25	Q. Can you tell me what your employment was prior
	Page 7

1	to the three that you just mentioned?
2	A. Before that I was doing engineering consulting
3	over in the UK with Comex and did that for and I also
4	was with Comex Consulting for probably at least ten
5	years or so. Before that, playing professional
6	football.
7	Q. Did you say professional football?
8	A. Yes, professional football.
9	Q. When did you play professional football?
10	A. Back in 1994, 1995, a couple years.
11	Q. Where did you play professional football?
12	A. In Toronto, Canada.
13	Q. For what team?
14	A. For the Toronto Argos.
15	Q. What was your position?
16	A. Defensive back.
17	Q. Sorry?
18	A. Defensive back.
19	Q. Okay. You said you played professional
20	football for a few years?
21	A. A couple years, so yeah, 1994, '95, and
22	probably part of '96.
23	Q. You mentioned being the president of TM
24	Williams, LLC, is that right?
25	A. Yes.
	Page 8

1	Q. Going forward, if I just refer to your company
2	as TM Williams, we'll both know I'm referring to TM
3	Williams, LLC, is that fair?
4	A. Yes.
5	Q. Who founded the company TM Williams?
6	A. I did.
7	Q. When?
8	A. Early 2000s, maybe either 1999 or 2000,
9	somewhere around there.
10	Q. Why did you found TM Williams?
11	A. It was to do engineering consulting work and
12	also some research and development.
13	Q. So can you describe the general nature of the
14	business of TM Williams?
15	A. So on the engineering/consulting side of
16	things, my background is engineering. I used to design
17	water treatment plants. So I designed the City of Santa
18	Monica's last three treatment plants. On the research
19	and development side, I used my engineering there and
20	sort of combined that with my athletic background and we
21	do some research on different things.
22	Q. Can you tell me a little bit more about what
23	you mean about combining that with your athletic
24	background?
25	A. Just with the, you know, this gets into sort
	Page 9

1	of the whole Taly brand and sports and combining
2	engineering and athletics and helping people, you know,
3	perform better sort of using some of my engineering
4	background and, you know, to help them get better
5	results at whatever they're attempting to do.
6	Q. So can you give some examples of research and
7	development as it relates to sports?
8	A. Developing a focus point for sports, you know,
9	hitting numerous golf balls for many years or studying
10	different sports and trying to identify ways to help
11	people perform better by taking their mind off the
12	action that they're doing, so.
13	Q. Do you play golf?
14	A. I do, yes.
15	Q. How do you market your business, TM Williams?
16	A. A lot of it is word of mouth. We also do
17	advertising, you know. Over the years we have it's
18	been a number of different ways, whether it be magazines
19	advertising or online advertising, sort of Google,
20	Yahoo.
21	It can be through instructors. We have
22	relationships with some of the top instructors in the
23	world.
24	It can be at events that we may have our
25	products at or it could just be down at the local range

1	or at a court or sometimes even in the office just
2	talking about what we do.
3	Q. When you say a court, you don't mean like a
4	legal court, you mean a sports court?
5	A. Yeah, it could be like a basketball court or
6	it could be a golf course, it could be a soccer field.
7	Q. Have you developed branding for TM Williams?
8	A. Yes.
9	Q. Can you describe at a general level what your
10	branding is?
11	A. You know, the Taly brand, which I call it,
12	it's Taly, T-A-L-Y, that's me, it's involves it's
13	all about performing under pressure, it's about scoring
14	performances, thus the Taly marks. And then also we
15	pull in the engineering side and we develop things
16	called Talynt Points, and I spell "talent" with a Y, to
17	so it's T-A-L-Y-N-T. We teach individuals to Trust
18	Their Talynt in a number of sports and different areas.
19	Q. Do you use any logos in your branding?
20	A. Yes.
21	Q. Can you tell me about your logos or logo?
22	A. Yeah, the main logo for what we do is the Taly
23	marks, the 1, 2, 3, 4, 5 (indicating) mark.
24	MS. LARSON: I'm going to mark Exhibit 1.
25	

1	(Whereupon the document was marked,
2	for identification purposes, as Williams
3	Exhibit 1.)
4	
5	BY MS. LARSON:
6	Q. Looking at Exhibit 1, do you recognize this
7	document?
8	A. Yeah, it looks like my registered trademark.
9	Q. So this is is this your registration
10	certificate?
11	A. Yes.
12	Q. And that's for Registration No. 3,524,963?
13	A. Yes.
14	Q. So you just mentioned your logo. Does this
15	registration certificate in Exhibit 1 depict the logo
16	that you're talking about?
17	A. Yes. This is the Taly marks logo.
18	Q. If I refer to it going forward in the
19	deposition as the Taly design mark, we all know that I'm
20	referring to the logo on Exhibit 1, is that fair?
21	A. Yes.
22	Q. Can you talk to me about how you came up with
23	this logo, I mean, the story of the logo?
24	A. Well, the logo is it's me. I'm Taly, and
25	so it's sort of a and I'm athletic, and scoring, this
	Page 12

1	is the international symbol for keeping score. And you												
2	know, it's a I've used that, you know, from back in												
3	my professional football days. So that's sort of where												
4	it when I started using that.												
5	Q. Can you tell me talk to me about how you												
6	started using it back in your professional football												
7	days.												
8	A. Well, just basically hats and T-shirts, you												
9	know, it's it's fitting because it's my name too, so												
10	Taly. It's the Taly marks, is sort of how I became sort												
11	of known.												
12	Q. How you became known?												
13	A. I became known for that, that sort of thing,												
14	that's just the way I was I would sign things.												
15	Q. So you would sign your name with that?												
16	A. Yes. I would also I would also sign my												
17	name too, but I just used the mark since back in the												
18	sporting days.												
19	Q. And then you said you used this logo in												
20	connection with your business, TM Williams?												
21	A. Yes.												
22	Q. Can you tell me about the significance of the												
23	logo to the brand of your company, TM Williams?												
24	A. Well, it's the the logo is, you know, 1, 2,												
25	3, 4, 5, Taly marks. As I said, it's sort of the												

1	international symbol for keeping score. And it's
2	it's our it's my brand, you know, the Taly marks are
3	what we use as our logo to go with Taly and Trust Your
4	Talynt.
5	Q. When you first starting using the Taly design
6	mark back in your football days, were you aware of
7	anyone else who was using a Taly mark as their brand?
8	A. No.
9	Q. And you said you founded your company around
10	1999-2000; right?
11	A. Yes.
12	Q. At that time when you decided to use the Taly
13	mark design mark in connection with your business,
14	were you aware of anyone else who was using a Taly mark
15	as a brand?
16	A. No. I wasn't aware of any, and I think at one
17	point I did a search too and there was no one using it
18	except actually there was one that there was an
19	abandoned mark, but other than that, yes, there was
20	nobody out there using that mark that I know of.
21	Q. Have you done anything to protect the Taly
22	design mark as a trademark?
23	A. Now, obviously, I filed my maintenance
2 4	documents and over the time I've filed the trademark
25	applications, thinking that was initially I signed, or,
	Page 14

1	sorry, I we did the search and then I filed sort of										
2	the trademarks, you know. Since then I believe I have										
3	a sporting goods was what I initially filed, and then										
4	I believe this one was was after it.										
5	Q. Filed do you mean filed them with the										
6	Trademark Office?										
7	A. Yes. Or applied for the trademarks, yes.										
8	Q. You mentioned a search. Can you tell me what										
9	you are referring to?										
10	A. There's different services out there that you										
11	can do a search for a, you know, logos to see if your										
12	if the trademark's being used. So I used just I										
13	don't I use a firm to do a search of all the marks										
14	out there to see if one this was being used for I										
15	think it was for apparel and sports equipment.										
16											
17	(Whereupon the document was marked,										
18	for identification purposes, as Williams										
19	Exhibit 2.)										
20											
21	BY MS. LARSON:										
22	Q. Handing you Exhibit 2, but I want to ask if										
23	you can keep Exhibit 1 just on hand because we'll come										
24	back to that one.										
25	A. Okay.										
	Page 15										

1	Q. So the court reporter handed you Exhibit 2.
2	Do you recognize this?
3	A. Yep, from a long time ago, yes.
4	Q. What is this?
5	A. This was the trademark search report that I
6	did years ago.
7	Q. Do you recall when you ordered it?
8	A. This says it was requested on June 15th,
9	2004, so back in 2004.
10	Q. Were you working with a lawyer when you
11	ordered this search report?
12	A. No.
13	Q. Can you tell me like your process for ordering
14	it, if you recall?
15	A. As I recall, just a company that I found
16	online that does trademark searches for, you know,
17	different marks, so I had them do a search for the Taly
18	marks.
19	Q. And why did you order this search?
20	A. Just to insure that nobody was using the mark.
21	Q. And do you recall what you concluded after
22	reviewing the search report?
23	A. I recall that it was available, nobody was
2 4	using the mark and that I could use it.
25	Q. You mentioned filing applications for your
	Page 16

1 mark, Taly design mark. Can you tell me what was the next step after you ordered the search and reviewed the 2 3 search? Well, likely sometime after the search then I 4 Α. 5 filed my trademark application, probably for sporting goods, you know, for the -- I think we're doing -- it 6 was shin quards. 0. And what next? 8 9 And then we would have filed this one probably shortly after this other exhibit we have here with my 10 11 other mark. And you're referring to Exhibit 1? 12 Q. 13 Α. Yes. Okay. So you filed a trademark application 14 Q. for the mark shown on Exhibit 1; right? 1.5 16 Α. Yes. 17 Q. Did you work with anyone else in preparing 18 that application? 19 No, I did everything myself. I enjoyed it. This was sort of a labor of love. It was fun to do. 2.0 21 So you didn't work with an attorney; right? Q. 22 Α. No, I did not. 23 How did -- do you recall how you knew how to Ο. 24 file this application? 25 Α. Most of the information it was just -- just Page 17

1	online and sort of looking for documents, the USPTO.gov
2	site has a lot of information on how to file these
3	things, so I just followed that.
4	Q. Do you know what Statement of Use is?
5	A. Yes.
6	Q. Can you tell me what that means?
7	A. It's when you just let the Trademark Office
8	know that you are using the the mark or where you
9	provide, you do specimens or something to prove that
10	you're using the mark.
11	
12	(Whereupon the document was marked,
13	for identification purposes, as Williams
14	Exhibit 3.)
15	
16	BY MS. LARSON:
17	Q. Looking at Exhibit 3, do you know what this
18	document is?
19	A. It's a statement of use.
20	Q. And do you know what, just looking through it,
21	do you know what statement of use this is?
22	A. This one is for this looks like it's the
23	Statement of Use for the Exhibit 1 trademark. This is
2 4	what I would have filed at some point in order to obtain
25	my trademark.

1 Turning to the third page, where it says Trademark, Service Mark, Statement of Use, if you look 2 3 almost to the bottom of the page it says signature. that your signature? 4 Α. Yes. It says Taly Williams; right? 6 Q. Yes. Α. Did you sign this document? 8 Ο. 9 Α. Yes. Do you remember signing this document? 10 Q. 11 Α. Yes. Were you working with an attorney when you 12 Q. 13 prepared this document, the Statement of Use? Α. 14 No. Did you understand everything in the Statement 1.5 Ο. of Use in Exhibit 3 at the time you signed it? 16 17 Yes. Α. 18 Did you understand that you were signing the Statement of Use under oath? 19 2.0 Α. Yes. 21 In other words, under penalty of perjury? Q. 22 Α. Yes. Was there anything that you included in the 23 0. Statement of Use in Exhibit 3 that was incorrect? 24 25 Α. No. Page 19

1	Q. Do you think that you put anything in this												
2	document in Exhibit 3, any fact that was not true when												
3	you made it?												
4	A. No.												
5	Q. Did you intend to lie to the Trademark Office												
6	when you signed this Statement of Use?												
7	A. Definitely not.												
8	Q. Did you intend to misrepresent any facts to												
9	the Trademark Office when you signed this Statement of												
10	Use?												
11	A. No.												
12	Q. Did you believe this Statement of Use to be												
13	true at the time you signed it?												
14	A. Yes.												
15	Q. Do you still believe the statements to be true												
16	in this Statement of Use?												
17	A. Yes.												
18	Q. If you look at near the top of page 3 where												
19	we're looking, it says "For International Class 28."												
20	When you signed this document, had you used the Taly												
21	design mark on each item listed here?												
22	A. Yes.												
23	Q. You can set aside set to the side Exhibit 3												
24	for now.												
25	Can you tell me what products you sell or												
	Page 20												

1	distribute under your Taly design trademark?
2	A. I can't look here, but the Taly Mind-Set,
3	chipping umbrellas, golf bags, sporting goods, toys,
4	games, do you want me to sort of specifically, or is
5	it
6	Q. Well, for now
7	A. Broadly?
8	Q. For now just broadly the categories.
9	A. Okay. That is broadly.
10	Q. All right. Well, then let's go back to
11	Exhibit 1, the list of goods there. So the goods in
12	your registration are listed there; right?
13	A. Yes.
14	Q. Do you sell or distribute all the goods listed
15	in this registration?
16	A. Yes.
17	Q. Do you currently sell or distribute all the
18	goods listed in the registration?
19	A. Yes.
20	Q. And since your and when did you first use
21	the mark for all the goods listed in the registration?
22	A. First use on Exhibit 1 it looks like the
23	11/27/2006, it says first use. I know I probably used
24	some of these before then, but this was probably the
25	first use for all everything in here.
	Daga 21

1	Q. And have you always sold or distributed all										
2	the goods listed in the registration since 11/27/2006?										
3	A. Yes.										
4	Q. Have you ever discontinued sales of any of the										
5	goods listed here in your Class 28 registration in										
6	Exhibit 1?										
7	A. No.										
8	Q. Did you ever make a decision not to sell any										
9	more of any product listed here in Exhibit 1?										
10	A. Not specifically. The only I would say is I										
11	know at one point we stopped selling the soccer balls										
12	for a while, so that would be under the sporting goods,										
13	although soccer balls aren't mentioned here, but it's										
14	under sporting goods, but then we restarted again, but										
15	that's about it.										
16	Q. Are soccer balls listed here?										
17	A. Not specifically, but I know sort of under										
18	sporting goods is where I would consider that, but										
19	they're not listed here, no.										
20	Q. What specific good under sporting goods would										
21	soccer balls be?										
22	A. Under sports sport balls.										
23	Q. Do you sell other types of sport balls?										
24	A. Yes.										
25	Q. Can you give me some examples?										
	Domo. 22										

- A. We sell golf balls, we sell other -- we sell wiffle balls, we sell -- are you talking at this time when this was filed, or now? Now I know we have some additional balls too, but I know back then we were selling -- we had the golf balls and wiffle balls and other just regular balls.
  - Q. Can you ever stop selling golf balls?
- A. No.

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24

25

- Q. Did you ever stop selling wiffle balls?
- 10 A. No.
  - Q. What is your main product?
  - A. The Taly Mind-Set.
- Q. What is the Taly Mind-Set?
  - A. The Taly Mind-Set is a -- it's a -- it's a sporting good for, you know, it's a tool that's used when playing sports. It's used to improve performance, so really what it does, it has a red ball on the end and it creates a -- gives an individual a new focus point while they're playing a game. So it gives them a different way to play that game.
    - Q. What kind of games?
  - A. Obviously, we use it a lot in -- in golf, but it could be golf, it could be basketball, it could be cricket, it could be tennis. You know, it actually can be used in any sports.

1	So we have you know, we get e-mails and or
2	phone calls, in conversations people tell us how they're
3	using it in different ways.
4	
5	(Whereupon the document was marked,
6	for identification purposes, as Williams
7	Exhibit 4.)
8	
9	BY MS. LARSON:
10	Q. Do you recognize these documents in Exhibit 4?
11	A. Yes.
12	Q. What are they?
13	A. Looks like a bunch of pictures of different
14	people and actually some of the top instructors in the
15	world using the Taly Mind-Set device. Most of these
16	all of these are it looks like they're at clinics for
17	golf.
18	Obviously, one of them is at the Barclays
19	Capital, which is sort of a first round of the Fed Ex
20	Cup, which is one of the largest tournaments on the PGA
21	tour.
22	Q. So maybe using the very first photo on the
23	first page, which is marked TMW02409, can you use that
24	photo to describe to me what these people are doing and
25	how this and how this shows what the Taly Mind-Set
	Page 24

1 is?

1.5

2.0

A. Right, so the -- the Taly Mind-Set and this is actually for golf right here, the way this is being used, you have Lynn Blake, you know, right there, he's one of the top instructors in the world. He's got our equipment on, well, while basically showing how to play golf. And so what he's doing is he's actually using our device to play golf.

So actually you're holding a golf club in your hand, but what he's doing is he's swinging our red ball and the golf ball gets hit, so it's a new way to play the game of golf.

- Q. When someone buys the Taly Mind-Set, what products do they get?
- A. They get the Taly Mind-Set, they get usually a sport ball, they get divot repair tool, they'll get ball markers, they'll get -- they'll get golf tees, they'll get -- they get a DVD, they get a wiffle ball, and a brochure. I think that's generally what's included.
- Q. Setting aside Exhibit 4, so Exhibit 1, your trademark registration, first item is games; namely, target games and action skill games. What are target games?
- A. Target games are games which involve a target.

  So for example --

	Taly Williams
1	Q. Tell me more.
2	A. Yeah, for example, like pretty much most
3	sports involves a target, so in golf, you know, you're
4	always shooting at a target, so golf is a target game.
5	Basketball you're shooting at the net; that's a target
6	game.
7	For us, we also have, for example, if we use
8	our chipping umbrella, that becomes a target, and then
9	you you're playing a game, trying to hit the target.
10	So target game is just sports where a target is
11	involved.
12	Q. What are action skill games?
13	A. You know, action skills games are sort of
14	exactly what it says, you know, they are games that
15	require a skill and involve some sort of action or
16	movement.
17	And so basically, the games I just mentioned
18	there, whether it be golf or basketball or even chipping
19	into our umbrella would be an action skill game, an
20	example of them.
21	Q. In what form do you sell those games under
2.2	vour Talv design mark?

23

24

25

So those in the Taly Mind-Set, let's start with the chipping umbrella, which is a really clear one there, which, you know, you have a chipping umbrella,

that has h	noles	in th	ere,	so	that's	s fo	r a	game	that	is
played the	ere, i	.t's a	tarç	ſet	game,	an	acti	on s	kill	game
with targe	ets.									

1.5

2.0

2.2

And also the Taly Mind-Set, which is used for many different sports, you know, those are target games and you use that, it's a new way to play, you know, the game of golf or, you know, when you're shooting a basketball, you'd have our product on, you know, a lot of people, you can't make a shot, but instead of actually focusing on shooting a basketball, you would be focusing on moving the red ball and it takes your mind off what you're doing and helps release, you know, a person's talent.

- Q. Going back to the chipping umbrella, what does chipping mean?
- A. Chipping is those are short golf shots, so this would be just meaning that the target is fairly close and so you'd set the umbrella down, it's a distance, it can be like, you know, two feet away, it can be ten feet away, but chipping is typically a short shot in golf.
  - Q. So how does -- what does the umbrella do?
- A. The chipping umbrella is a way, it basically provides a way to carry the game. So basically, you open the umbrella, but you actually open the umbrella

	backwards, so it s aimost, you know, wind brows and your
2	umbrella opens backwards, it's actually that way, but
3	then we have pockets in the umbrella such that when you
4	chip a ball into the umbrella, if you actually hit the
5	target, it actually sits in the pocket; otherwise, it
6	rolls back down the umbrella and comes back to you.
7	Q. Hmm. Okay. And then in terms of the Taly
8	Mind-Set, you mentioned brochures. Can you tell me what
9	you're referring to in relation to the Taly Mind-Set?
10	A. We've had a number of different brochures over
11	the years, but basically it's just a brochure will
12	tell you how to play the game, whether for example, it's
13	for golf, we'll show you how to put on the device, and
14	then how to how to use it, you know, give you some
15	sort of new goals on what you do in playing, sort of
16	golf the way we see it, we present it.
17	
18	(Whereupon the document was marked,
19	for identification purposes, as Williams
20	Exhibit 5.)
21	
22	BY MS. LARSON:
23	Q. Looking at Exhibit 5, do you recognize these
24	documents, and apologies for the upside down printing?
25	A. Yes.
	Page 28

Q. What are these?
A. These are some of our brochures, or some of
our instructions on how to play the game, or even a I
think one of them is a DVD, which contains information
on how to, you know, play the game as we for golf so
that would be how to play Taly golf, how to "Trust Your
Talynt".
Q. How do you distribute these brochures?
A. These you can either you said how you
distribute them, so buy them
Q. Yeah, how do people get them?
A. Yeah. So people can either buy them directly
from us, or just the brochures, sometimes they may buy
the Taly Mind-Set for a certain sport and these
brochures would be included as part of that.
Sometimes people just order the DVD, either
online or directly through us, or we may offer them for
sale at either, you know, a seminar or down at the golf
course or at one of these events that we may go to.
Q. Are these basically instructions for how to
use how to play games with your product?
MR. LORENZO: Objection, leading.
BY MS. LARSON:
Q. Can you tell me whether or not these are
instructions to play games with your product?
Page 29

1	MR. LORENZO: Objection, leading.
2	THE WITNESS: These are this this is how
3	we this is how we show our customers how to use our
4	device to play the game. So for golf we show them how
5	to put it on, you know, how do you play golf with the
6	Taly Mind-Set.
7	The chipping umbrella, we show them how to
8	play that game, you know, basically how you open the
9	umbrella, and what you do, you chip into the you
10	know, into the hole.
11	So yeah, this is how we provide information to
12	those that buy our products and how to play the game.
13	BY MS. LARSON:
14	Q. Are there any other ways that you provide
15	information other than in the brochures in Exhibit 5?
16	A. Well, yeah, definitely online we have lots of
17	videos, can be YouTube, can be on our website. And then
18	verbally we provide tons of information, you know, so
19	that can be just direct word of mouth. It can be
20	through other instructors who use our product and
21	there are a number of different ways.
22	Q. Referring again to Exhibit 1, your
23	registration, as you see the next item is playthings.
24	Can you tell me what playthings you sell under the Taly
25	design mark?

1	A. Yes. We sell stuffed toys, plush toys,
2	balloons, play wands, basically the things that are
3	listed in this.
4	Q. Starting with the stuffed toys that you
5	mentioned, what are the stuffed toys that you sell under
6	the Taly design mark?
7	A. Balls and Teddy bears.
8	Q. Like stuffed balls?
9	A. Yes. As opposed to say a wiffle ball or a
10	golf ball.
11	Q. What are the what plush toys do you sell
12	under the Taly design mark?
13	A. We sell plush toys as balls and then also
14	Teddy bears.
15	
16	(Whereupon the document was marked,
17	for identification purposes, as Williams
18	Exhibit 6.)
19	
20	BY MS. LARSON:
21	Q. Looking at Exhibit 6, do you recognize these
22	documents?
23	A. Yes, they look like photos of a bunch of our
24	products.
25	Q. Did you take these photos or who took these
	Page 31

1	photos?
2	A. Yes, I took these photos.
3	Q. Are these true and correct copies of documents
4	that you keep in the normal course of your business?
5	A. Yes.
6	Q. If you turn well, flip four pages in, four
7	physical pieces of paper in, looking at the page
8	TMW02909.
9	A. Yes.
10	Q. Can you tell me what this photo is showing?
11	A. That's showing some of those plush toys and
12	stuffed toys.
13	Q. What what exactly?
14	A. The stuffed balls and the stuffed Teddy bears
15	and plush balls.
16	Q. Does your Taly design trademark appear in
17	connection with selling or distributing these toys?
18	A. Yes.
19	Q. Where?
20	A. It's in the mine's in color, so you can see
21	here, but these ones have hangtags, so they show the
22	Taly mark.
23	Q. Is the mark in shown in other places on
24	other toys?
25	A. Yes. Depending I think I saw another
	Page 32

1	picture, there's a for example, there's a Teddy bear
2	here where it's shown, we have the Taly mark right on
3	the front of the shirt on the Teddy bear.
4	Q. Let's let's pause there and get the page
5	number. Is that TMW 02928?
6	A. Yeah, that's one of them.
7	Q. So where is the Taly mark on this toy?
8	A. So this one, the Taly mark is just on the
9	front of the Teddy bear on a shirt.
10	Q. Why did you decide to put the mark there?
11	A. Yes.
12	Q. Why did you decide to put the mark in that
13	location?
14	A. It just depends on, you know, it's for
15	prominence, you know, obviously sometimes it just
16	depends on where there's enough room to put the mark,
17	but we want to be able to show, you know, where the
18	where the who owns the Teddy bear or where it's from,
19	that's why I always try to put our logo on it.
20	Q. Other than on the hangtag that we looked at
21	first and on the T-shirt that we looked at second, are
22	there any other places where the Taly design mark
23	appears in connection with stuffed toys or plush toys?
24	A. Oh, probably the only other place might be
25	just in packaging, just depending on the on the plush
	Page 33

1	toy or the stuffed toy. It could also just be in the
2	packaging.
3	Q. Do you mean sometimes is the toy sometimes
4	in a separate packaging?
5	A. Yes.
6	Q. Like what?
7	A. It may have like a separate plastic, maybe in
8	a plastic wrap, and so we'd have our logo in there also,
9	Taly, our branding.
10	Q. How do you sell or distribute the Teddy
11	bear the stuffed toys and the plush toys?
12	A. Same as other products, we either we either
13	ship them or sell them directly at events or at
14	wherever we are.
15	Q. What do you mean "sell directly"?
16	A. So we may have direct interaction with the
17	actual, you know, purchaser. It could be, say, for
18	example we're doing a little golf clinic down at the
19	golf course, you know, and they have kids there and they
20	want maybe they want to buy something Taly and, you
21	know, so we'd sell them there.
22	Q. Do you sell the stuffed toys and the plush
23	toys alone, or in connection with other products?
2 4	A. Both. We do both.
25	Q. What is an example of when you would sell it
	Page 34

1	in connection with another product?
2	A. For example, sometimes when we're selling the
3	Taly Mind-Set, we will sell, you know, stuffed toys in
4	there, or actually stuffed those are those are a
5	form of balls or toys, but sometimes in the Taly
6	Mind-Set, sometimes it's usually in the Taly pack,
7	which is a whole, you know, it's got, you know, the play
8	wand and the alignment device and the Teddy bear and
9	balloons, so that's when we would sell it individually.
10	Q. Did you say Taly pack?
11	A. Yes.
12	Q. Is that that's is that a set that
13	includes multiple items?
14	A. Yes.
15	Q. Are there any other items it includes other
16	than what you've just listed or
17	A. Nets, I think also, and I think I mentioned
18	the play wand. Maybe an alignment device in there.
19	Q. So what is a play wand?
20	A. It's basically just it's a wand, it's like
21	a it's an extendible rod with our red ball on the
22	end.
23	Q. Is that when we were looking at the pictures,
24	is that what's on the Taly Mind-Set?
25	A. Well, that's different because the Taly
	Page 35

1	Mind-Set is actually designed play wand, you'd
2	actually have to hold and use, as opposed to this one,
3	you can attach to yourself, you know.
4	Q. What is the play wand used for?
5	A. Basic well, kids just like to play with it.
6	They use it more as swords or whatnot. But a lot of
7	times we actually use it just for, you know, identifying
8	motion, you know, it reflects motion of your arm.
9	And and your hand and forearm.
10	Q. What is a play balloon?
11	A. No, it's just a balloon. Yeah. Play balloons
12	are balloons with our logo on them.
13	
14	(Whereupon the document was marked,
15	for identification purposes, as Williams
16	Exhibit 7.)
17	
18	BY MS. LARSON:
19	Q. Do you recognize this document in Exhibit 7?
20	A. Yes.
21	Q. What is this?
22	A. Looks like a receipt, someone bought a golf
23	bag and then also a Taly pack which actually we were
24	just talking about there, so it had this one, it has
25	in the tees and balloons, net. It would have a one
	Page 36

1 of the stuffed toy in there, probably a wand and maybe one or two other things. 2 3 Is this a true and correct copy of a document Q. you keep in the normal course of business? 4 Α. Yes. Did you write this receipt? 6 Q. Α. Yes. When? 0. 9 Looks like it was May 25th, 2014. Α. How did the customer pay for the purchase? 10 Q. 11 This one they would pay -- they paid in cash. Α. So this was a direct sale to them. 12 13 Do you always keep receipts for cash Ο. 14 transactions? 1.5 No. No, we do our best to, but no, we don't Α. 16 always keep them. 17 Setting aside Exhibit 7, and -- but if you can Ο. keep Exhibit 6 on hand, we'll go back to that. What are 18 sport balls? 19 2.0 Balls -- sports -- sport balls are balls used 21 for sports. 22 Q. Do you sell sport balls under the Taly design 23 mark? 24 Α. Yes. What sport balls do you sell under the Taly 25 Q. Page 37

1	design mark?
2	A. Golf balls, wiffle balls, and then we sell
3	some well, now we sell back then, I'm sure we had
4	these, but now we have also some mini soccer balls, mini
5	footballs and mini basketballs.
6	Q. What are wiffle balls?
7	A. Wiffle balls are balls that can be used
8	inside, you know, for different games. So they're
9	they're a plastic, hard plastic ball which have a lot of
10	holes in them, so I think they're in Exhibit 6,
11	they're the yellow balls that you might see. So
12	they're they're on a couple different pages, but the
13	yellow plastic balls.
14	Q. So we're on the same page, are we we're
15	looking at TMW 02931?
16	A. Yes, that's one of the pages.
17	Q. What's shown in this picture?
18	A. So there you have both golf balls and wiffle
19	balls in in boxed in packaging.
20	Q. Where does the Taly design mark appear in
21	connection with the golf balls and wiffle balls?
22	A. On the golf balls, the logo is right on the
23	golf ball. And then it's also on the packaging, the box
24	packaging probably in about three or four locations. On

the wiffle balls, since it has holes, we don't put it

25

1	right on the wiffle ball, but it's obviously in the
2	packing in the box that it goes in, about, you know, two
3	to four places.
4	Q. On page TMW 02932, are those sports balls in
5	the picture?
6	A. Yes.
7	Q. What type?
8	A. Those are wiffle balls.
9	Q. On page TMW 02933, are those sport balls?
10	A. Yes, those are both those are sports balls,
11	so it's got golf balls and wiffle balls.
12	Q. Flipping forward closer to the beginning of
13	it, if you go to page TMW 02923.
14	Yeah.
15	A. Okay.
16	Q. What's shown in this picture?
17	A. There's some sport balls there too, some red
18	ones. They also have some clips and some stickers and a
19	bag there.
20	Q. Can you describe what these red balls are?
21	A. Those are those are another sport ball that
22	we we sell. They're a well, actually, those are
23	the balls we also use in the manufacture for the Taly
24	Mind-Set, it's the focus point, but they're also little
25	red sport balls that we use for other games.

1	Q. What kind of games?
2	A. They could use that ball in the, for example,
3	with the chipping umbrella, you know, or it could just
4	be used as a ball in general just for throwing around.
5	Q. And does the Taly design mark appear with
6	these balls shown in this picture?
7	A. Yes.
8	Q. Where?
9	A. On the sticker there in the packaging.
10	Q. You can set aside Exhibit 6.
11	What kind of records do you keep in the normal
12	course of business of sales that you make?
13	A. Receipts, sometimes there's invoices,
14	sometimes there's shipping labels, that's usually, I
15	think, some of the things.
16	
17	(Whereupon the document was marked,
18	for identification purposes, as Williams
19	Exhibit 8.)
20	
21	BY MS. LARSON:
22	Q. Looking at Exhibit 8, do you recognize these
23	documents?
24	A. Yes.
25	Q. What are they?
	Page 40

1	A. Looks like a combination of receipts for Taly
2	products that we've sold directly, or I also see some
3	invoices for some of our Taly products and I also see a
4	couple, I think, shipping labels in there.
5	Q. Are these true and correct copies of documents
6	that you keep in the normal course of business?
7	A. Yes.
8	Q. If you turn to the first invoice after the
9	handwritten receipts, yeah, is this page TMW 02681, what
10	is this document?
11	A. It looks like a invoice sent to looks like
12	an instructor, he's purchased ten Taly Mind-Sets in
13	white.
14	Q. What does it say what does the description
15	say?
16	A. Taly Golf Tools White.
17	Q. What is Taly Golf Tools?
18	A. That would be our Taly Mind-Set product or
19	product.
20	Q. On the next page, the next invoice, TMW 02684,
21	what is this?
22	A. So this would be an invoice sent to a high
23	school where they've ordered some of our Taly Mind-Set
2 4	products.
25	Q. Is there any difference if the invoice says
	Page 41

1	Taly Golf Tools versus Taly Mind-Sets?
2	A. No. It's still the Taly Mind-Sets. So in
3	there there will be it's a package, so in the
4	Mind-Sets, they'll be getting typically everything that
5	we include with the Taly Mind-Set, so we'll have like
6	we talked about earlier, we'll have the Taly Mind-Set,
7	the sport ball and the brochure and the DVD and a bunch
8	of other things.
9	Q. What does it mean what when it says red, black
10	or white?
11	A. We offer the Taly Mind-Set in three different
12	colors, red, black and white.
13	Q. Well, which part is it is different?
14	A. This is the part that attaches to you so the
15	base color for that, the guard portion of it is either
16	red, black or white.
17	
18	(Whereupon the document was marked,
19	for identification purposes, as Williams
20	Exhibit 9.)
21	
22	BY MS. LARSON:
23	Q. Looking at Exhibit 9, do you recognize these
2 4	documents?
25	A. Yes.
	Page 42

1	Q. What are these?
2	A. This looks like a whole lot of our
3	international sales. So they are shipping labels
4	it's our copy of shipments that we've made for our
5	products.
6	Q. Are these true and correct copies of documents
7	you keep in the normal course of business?
8	A. Yes.
9	Q. Look at the very first one, with page
10	TMW 00001, what is the detailed description of contents?
11	A. "Golf training equipment."
12	Q. What does that mean?
13	A. So that would be our Taly Mind-Set golf tool
14	and everything else that's in the packaging. And just a
15	word of note, you said I keep in the regular course of
16	business. It just so happens we have these. We don't
17	typically always keep these; otherwise, it would be a
18	whole lot. We happened to have them at the time.
19	
20	(Whereupon the document was marked,
21	for identification purposes, as Williams
22	Exhibit 10.)
23	
24	BY MS. LARSON:
25	Q. Look at Exhibit 10, do you recognize this
	Page 43

1	document?
2	A. Yes.
3	Q. What is this?
4	A. These look like UPS shipments or record of UPS
5	shipments for some period of time.
6	Q. Shipments of what?
7	A. This one says shipments of the Taly Mind-Set
8	umbrella, golf balls, divot repair, tees, ball marker,
9	play wands.
10	Q. Where it's cut off, is that after the word
11	"play", what is the word supposed to be there where it's
12	cut off?
13	A. Yeah, "play wands", I'm sure.
14	Q. Is this a true and correct copy of a document
15	you keep in the normal course of business?
16	A. Yes.
17	Q. Are people able to purchase Taly products
18	online?
19	A. Yes.
20	Q. How?
21	A. Various ways from our website from our Taly
22	store, from other from other magazine sites where
23	they can get directed back to my store, from other
2 4	instructor sites where they can sell our product.
25	Q. What do you mean "our website"?
	Page 44

1	A. So we have a we have a number of different
2	websites, but I was referring to the Taly.com website
3	where you can purchase there and then we also have the
4	Taly Store which is another website.
5	
6	(Whereupon the document was marked,
7	for identification purposes, as Williams
8	Exhibit 11.)
9	
10	BY MS. LARSON:
11	Q. Looking at Exhibit 11, do you recognize this?
12	A. Yes.
13	Q. What is it?
14	A. It looks like snapshots from our Taly store.
15	Q. Do you know when these snapshot were taken?
16	A. Looks like oh, there's a date on the bottom
17	says August 23rd, 2014, so I'm assuming that's likely
18	when these were taken. The one on the very end says
19	September 16, 2009.
20	Q. Other than online, how else can people
21	purchase Taly products?
22	A. Directly from us, you know, or they may call
23	us, they may come by the office. They may buy them
24	through instructors, they may buy them from high schools
25	or when we're at an event. Those are just some of the
	Page 45

1 ways. What kind of events? 2 Q. 3 Usually there will be -- if we're doing some Α. type of clinic or if we're -- if there's a -- for 4 5 example, in golf, we sold quite a few at the -- I guess it's the Fed Ex cup, which is the Barclays, it's the 6 7 biggest tournament of the PGA tour every year, the FedEx cup playoffs. A number of different ways. 8 9 Q. What is PGA? Professional Golfer's Association. So and 10 11 then also in pro shops in golf, so that's golf stores, I'd usually say golf stores for this product. 12 13 For this product? 0. The Taly Mind-Set, if they're buying golf 14 Α. related, so I was giving you golf related examples. 1.5 What is the golf stores? 16 I said like pro shops, you know, for example, 17 Α. 18 we've sold in pro shops or right at golf store -- at golf courses, they'll have a store there, they can buy 19 it there. We've been in different retail stores, you 2.0 21 know, over the years. 2.2 Q. So you -- do you sell to the retail stores and 23 the pro stores? 24 Yeah, we wholesale to them, yes. Α.

Page 46

How many employees does TM Williams have?

25

Q.

1	A. Just myself.
2	Q. Can you tell me your general approach to
3	record keeping?
4	A. You know, we're a small business, and we have
5	one employee so, you know, we do our best to keep
6	whatever records we feel are useful to us but, you know,
7	so it's whatever is typical, I guess, for a small
8	business.
9	Q. How do we kind of talked about this at the
10	beginning, just to circle back, how do you market your
11	products?
12	A. Various ways. It can be word of mouth. It
13	can be advertising that we pay for online. It could be
14	advertising we pay for in say magazines, it can be
15	you know, we get a lot of it could be online, social
16	media, there's through instructors and then their sites.
17	There's there's a lot of different ways.
18	Q. What type of advertising online do you do?
19	A. Google, and then sometimes there's been
20	magazine advertising. And then sort of the Yahoos and
21	sometimes, you know, we try to get our ads up on other
22	sites that are either sports related or, you know,
23	sports or even golf related.
24	Q. What type what do you mean when you refer

24

25

to Google ads?

1	A. Google offers a services where you or
2	service where you can buy keywords and, you know, or
3	place ads and then they will put them through the
4	Internet on people's sites and on so it can be on
5	websites anywhere, you know.
6	Q. And have you done that?
7	A. Oh, yes, we've done a lot of that.
8	
9	(Whereupon the document was marked,
10	for identification purposes, as Williams
11	Exhibit 12.)
12	
13	BY MS. LARSON:
14	Q. Exhibit 12, do you recognize these documents?
15	A. Yeah, wow. Yes.
16	Q. What are these?
17	A. These look like Google analytics documents.
18	Q. What does that mean?
19	A. It's just a record of sort of sales that we
20	made through ads that were done through Google.
21	Q. So can you describe kind of what that means?
22	A. So if we want to say we we want to
23	say we place an ad, we pay Google, we place an ad with
24	Google and then they place it on a lot of different
25	sites. So basically people from all around the world
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can purchase, so once they click on it and purchase it, it would then get tracked through Google Analytics, and then it lets us know, so we're able to have a record of what countries they were buying from, and maybe what product -- product they purchased at the time. So that's generally what this is.

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- Q. So what -- what specific sales does this Google analytics track?
- A. It can track anything, but I'm reading -- I see on some pages it says Taly Mind-Sets. So it tracks sales. It also tracks just, you know, visits. I'm looking at visits relative to other things on our website. Sorry I have to --
- Q. Well, does it -- does this track all sales made by TM Williams?
- A. Oh, no, definitely not. This is just -- if we did some advertising through them and somebody clicked on that ad at that time then it would track it for -- if they saw the ad, they may just end up calling directory, there are so many other ways they can come to us. It's just one of our ways we market our products.
  - Q. When you said "them", who is "them"?
- A. Through Google. So here I also see there's caps that were sold here and then some -- looks like stickers.

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1	Q. Does Google analytics include sale direct
2	sales that you make?
3	A. No, it doesn't cover that. I'm looking
4	actually on page I'm not sure if you want this, it
5	may be tough to find but on TMW 017778, I see sales of
6	Taly Mind-Sets, I see sales of straps, I see the
7	chipping umbrella, I see golf balls, I see golf bag, a
8	couple purchases there. So it's a that's a good one
9	there. It says page 13, so it's the second time page 13
10	appears if you were to flip through.
11	Q. Does Google provide these analytics to you as
12	part of the service?
13	A. Yes.
14	Q. Are these in Exhibit 12 true and correct
15	copies of documents that you keep in the normal course
16	of business?
17	A. Not necessarily that we keep, but that we
18	have, you know, and this, obviously, I had these at the
19	time, so I was able to provide them.
20	Q. All right. You can set aside that one.
21	Where can you give me examples of places where you
22	other websites or locations where you promoted your
23	products?
24	A. We've been on the ESPN website. We've been
25	on, obviously, YouTube, we do a lot of stuff there.

1	We've been on the Golf Channel website. We've been on,
2	let's see, I'm trying to think of any, just the we've
3	been on the MBA.com website, we've been on PGATour.com
4	website. There's any site related to sports, there's
5	a good chance that we've been on it at some point.
6	Q. Do you place ads in magazines?
7	A. At times, yes.
8	Q. Can you give me some examples?
9	A. Southland Golf, iSeekGolf, African American
10	Golfers Digest. There's a lot of different ones.
11	
12	(Whereupon the document was marked,
13	for identification purposes, as Williams
14	Exhibit 13.)
15	
16	BY MS. LARSON:
17	Q. In Exhibit 13, take a minute to flip through,
18	do you recognize these documents?
19	A. Yes.
20	Q. What are these?
21	A. It looks like places where our ads or sites
22	where our ads, either magazines or online where we've
23	had advertising.
24	Q. Are these true and correct copies of documents
25	
20	that you kept in the normal course of business?

1	A. Yes.
2	Q. Do you pay to advertise in some of these other
3	courses?
4	A. Yes.
5	
6	(Whereupon the document was marked,
7	for identification purposes, as Williams
8	Exhibit 14.)
9	
10	BY MS. LARSON:
11	Q. Looking at Exhibit 14, do you recognize these
12	documents?
13	A. Yes.
14	Q. What are they?
15	A. These look like invoices from some of the
16	magazines online or online advertisers. Or yeah, some
17	of these magazines are online advertisers that we've
18	used to put ads out.
19	Q. Okay. Anything else?
20	A. Yeah, just shows the payments that we've made
21	to Google and Yahoo and Golfer's Digest and iSeekGolf
22	and a bunch of others.
23	Q. Payments that you've made for what?
24	A. For advertising and promoting our product
25	our products.
	Page 52

1	Q. Are these documents that you are true and
2	correct copies that you keep in the normal course of
3	business?
4	A. Yes.
5	Q. Can you tell me a little bit about the some
6	of the golf pros that you mentioned who use or promote
7	your products?
8	A. Yeah, we have a a lot of, you know, golf
9	instructors around the world that use our product, even
10	to the point where Adidas approached us to buy out our
11	product one year, just because a lot of the instructors
12	have been using it.
13	But some that come to mind, some of the
14	probably two of the top one of the top three golf
15	instructors in the world is Jim McLean, probably Lynn
16	Blake is probably one of the top ten instructors in the
17	world, maybe Laird Small at Pebble Beach, he's
18	definitely the top probably in the top 25 instructor
19	in the world. So we have very high level instructors
20	promote and use our product.
21	MR. LORENZO: I'll just object on hearsay. Go
22	ahead.
23	THE WITNESS: These guys have been ranked.
24	The PGA tour does put a ranking of the top 50
25	instructors in the world and whatnot, so that's how I'm
	Page 53

1	able to say these things.
2	BY MS. LARSON:
3	Q. Have you are you present with them when
4	they use and promote your products?
5	A. At times.
6	Q. Like where?
7	A. Usually at a golf course.
8	
9	(Whereupon the document was marked,
10	for identification purposes, as Williams
11	Exhibit 15.)
12	
13	BY MS. LARSON:
14	Q. Do you recognize the document, Exhibit 15?
15	A. Yeah, wow.
16	Q. What is it?
17	A. It's a letter from Jim McLean.
18	Q. Who is Jim McLean?
19	A. Jim McLean is, as I said, one of the top
20	instructors in the world, probably definitely one of
21	the most successful instructors in golf in the world,
22	with all his golf schools all around the world.
23	MR. LORENZO: Objection, hearsay.
24	BY MS. LARSON:
25	Q. And what is he what's the letter about?
	Page 54

1 He's basically saying, you know, thank you, this was probably the initial when he had gotten our 2 3 product, and he's tried it out. He said he wanted to thank me for sending it. And he says he's going to send 4 it to some of the instructors at his -- some of his schools and, you know, that he really liked it and 6 7 thought it was really useful for providing instant visual feedback is what he said here. And he said he 8 9 wanted to start off by expressing his gratitude for my 10 thoughtfulness. 11 Is this a true and copy of a document that you kept in your business? 12 13 Α. Yes. 14 MR. LORENZO: I'm going to object to Exhibit 15 on hearsay. 1.5 BY MS. LARSON: 16 17 Q. Have you met Jim McLean? 18 Α. Yes. 19 Have you been with him when he was using your 2.0 Taly product? 21 Α. No. I've been with his instructors when they 22 were using it. 23 MR. LORENZO: Let me just add Exhibit 15 lacks 24 foundation. 25 BY MS. LARSON:

1	Q. Is this a letter that you received?
2	A. Yes, this is a letter I received from Jim
3	McLean.
4	Q. When?
5	A. In 2010.
6	Q. Do you remember receiving this letter?
7	A. Yes. And, you know, Jim is at one of the top
8	golf resorts in the United States and he actually also
9	shot a video for me with the product.
10	Q. Can you tell me about that video?
11	A. Yeah, it was great. There was he had the
12	Taly Mind-Set on, and he was he did a video
13	demonstrating how to use it and what he likes about it.
14	And, you know, how it can be used, you know, for golf.
15	So it was it was an excellent marketing
16	tool, actually.
17	MR. LORENZO: Objection, hearsay.
18	BY MS. LARSON:
19	Q. How is the video I mean, was it accessible
20	to the public?
21	A. Yes.
22	Q. How?
23	A. It's posted on our website and it's on a bunch
24	of other sites out there. I think like Vimeo, maybe
25	also on YouTube, but plus we also send it out to
	Page 56
	1

probably over we probably send it to over probably
10 to 20,000 people when we send e-mail blasts.
Q. How do you include the video in an e-mail?
A. We basically would you have a caption that
you'd so you'd have some text, then you'd also show a
picture of Jim, and even this picture here would be a
great one, or a snapshot from the video, you put a
picture in the e-mail and you send it out. And once
they click on the picture, it will then go to the site
and so they can play the video.
And actually, I just sent that video out
within the last month too to resend the same one because
he's such a popular instructor.
MS. LARSON: We'll take a short break now. I
think am done, just going to check my notes.
MR. LORENZO: Okay. Good.
(Discussion off the record.)
(Recess taken.)
EXAMINATION
BY MR. LORENZO:
Q. Okay. Are you ready, Mr. Williams?
A. Yes.
Q. Okay. Can I ask you to pull Exhibit 3?
A. Yes.
Q. It's going to be the Statement of Use.
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1 Α. Okay. 2 Do you have that in front of you? Q. 3 Α. Mm-hmm. Okay. So in looking at the Statement of Use, 4 Q. 5 just to be clear, you were the person who submitted the Statement of Use; correct? 6 Α. Yes. And you signed it under penalty of perjury; 8 9 right? 10 Α. Yes. 11 And it looks like there's a picture of an Q. 12 umbrella, is that the chipping umbrella? 13 Α. Yes. 14 It's on page 3 of Exhibit 3? Q. 15 Α. Yes. 16 Q. And that's the only proof you that submitted 17 to the United States Patent and Trademark Office, is 18 that right? 19 For this application, yes. Α. 20 Okay. Can I ask you to turn to Exhibit 4, 0. 21 please. 22 Α. Okay. 23 Okay. So these were, looks like -- I think 24 you said they were pictures of people using your Taly 25 Mind-Set; right? Page 58

1	A. Yes.
2	Q. Okay. And the only pictures on Exhibit 4 are
3	of people using the Taly Mind-Set for golf; correct?
4	A. Yes.
5	Q. There's no one in here in these pictures that
6	they're using the Taly Mind-Set for, let's say,
7	basketball; right?
8	A. No.
9	Q. Or any other sports, just golf; right?
10	A. These pictures are these pictures are just
11	for golf.
12	Q. Okay. And you don't have any pictures of your
13	Taly Mind-Set anyone using your Taly Mind-Set for any
14	sport other than golf; right?
15	A. I'm sure we do.
16	Q. If you had those pictures, they would have
17	been produced in discovery; right?
18	A. Not necessarily. I don't know not
19	necessarily, I don't think so.
20	Q. So you were asked to produce all documents you
21	had related to the use of your mark and at least I
22	understand it you're are you saying that your Taly
23	Mind-Set is for other sports; right?
24	A. Yes.
25	Q. But you don't have any pictures showing for
	Page 59

1 use in any sports, at least that have been produced in this case? 2 3 MS. LARSON: Objection, misstates the record. THE WITNESS: I don't know that I don't have 4 5 other pictures of it used for other sports, that's what I'm saying. 6 BY MR. LORENZO: Okay. I'm sorry, I'm asking whether or not 8 0. 9 those pictures have been produced in this case. Yeah, no. I -- I don't believe -- I don't 10 11 recall all the documents that I provided at the time, I just sort of recall, obviously these were sort of 12 13 provided me today, but I don't know if anything else was 14 provided, what pictures were. Okay. At least of the documents that you 1.5 16 provided today in this deposition, there aren't any 17 pictures of your Taly Mind-Set used for any other sports 18 than golf; right? 19 Α. Yes, that's correct. 2.0 Okay. Exhibit 5, can you turn to Exhibit 5, Q. 21 Do you have that in front of you? please. 2.2 Α. Yes. 23 Okay. So if I understood your testimony 24 earlier, these are pictures of brochures related to your Taly Mind-Set; correct? 25

1	A. Yes.
2	Q. And I guess there's a picture of a DVD in
3	there also, is that right?
4	A. Yes.
5	Q. I just want to confirm that this Exhibit 5,
6	again, the pictures are for use of your Taly Mind-Set in
7	golf; correct?
8	A. Yes. For the most part. I don't I can't
9	recall every scene that's on the DVD, but for the most
10	part these are all for golf.
11	Q. There's no pictures of anyone in these in
12	this exhibit of anyone using it for any other sport than
13	golf; right?
14	A. Correct.
15	Q. Okay. How much are your sport are your
16	golf bags?
17	A. Roughly \$100.
18	Q. Okay. Can you turn to Exhibit 7, please.
19	Okay. So this was a receipt that you, I
20	guess, testified to earlier that shows that someone
21	bought a Taly pack and a golf bag; right?
22	A. Yes.
23	Q. And they paid in cash?
2 4	A. Yes.
25	Q. And the amount they paid was \$70?
	Page 61

1	A. Yes.
2	Q. So they paid $\$70$ for a golf bag and and a
3	Taly Pack; correct?
4	A. Yes.
5	Q. And that's \$30 less than what you normally
6	sell your golf bag for; right?
7	MS. LARSON: Objection, misstates testimony.
8	THE WITNESS: It's \$30 less than I you
9	asked me if it's \$30 than I typically sell it?
10	BY MR. LORENZO:
11	Q. Yes.
12	A. It's actually \$40 less than I actually sell it
13	because I think the Taly pack is usually about ten
14	bucks, the golf bag, yes, obviously we did Ken, we
15	cut him a break on the price here.
16	Q. Okay. You don't call out in here, though, how
17	much he paid for the golf bag, do you?
18	A. No. But I know pretty much the Taly pack is
19	ten bucks, so obviously, I was trying to upsell him and
20	I sold the combined the two and sold it for $\$70$ .
21	Q. And again, my question is: You don't recall
22	how much you charged for the golf bag or what you
23	charged him for the Taly pack, right, on this receipt?
24	A. On this receipt, no.
25	Q. Okay. Can you turn to Exhibit 8,

1	Mr. Williams.
2	Okay. Do you have that in front of you?
3	A. Yes.
4	Q. Okay. I believe you testified to earlier that
5	these are receipts of I guess items that you sold under
6	the Taly design mark, or invoices also?
7	A. Yes.
8	Q. And you produced these invoices in discovery
9	as well, right, Mr. Williams?
10	A. Yes.
11	Q. Okay. In these receipts that you produced
12	there isn't a single mention of any plush toys being
13	sold on these receipts; correct?
14	MS. LARSON: Objection, compound.
15	THE WITNESS: I don't know. It says shows
16	the Taly Mind-Set device and so sometimes we have the
17	stuffed bears in there. It just depends, but if I flip
18	through quickly it looks like the majority of these are
19	all the Taly Mind-Set which obviously includes a number
20	of different items in the packaging.
21	BY MR. LORENZO:
22	Q. But the Taly Mind-Set doesn't typically
23	include any plush toys; right?
24	A. Sometimes it has stuffed toys but plush toys
25	typically more for kids, so typically not.

1 Okay. I just want to make sure are we calling 2 plush toys and stuffed toys the same thing. They're similar, but they're not the 3 Α. No. 4 same. Ο. Okay. But I understood that the plush toys were the Teddy bears and --6 And the balls. Α. Ο. -- and the balls. Okay. What are the stuffed 8 9 toys? 10 Sometimes they're not the -- sometimes they're 11 not plush, so they're not as soft. So I think there was a picture there of a stuffed toy, which is not a plush 12 13 toy because it's not the softer one. It was a -- I 14 believe it was in the picture there. I believe it was a red one, that's a stuffed toy. 1.5 16 Okay. But it looks like a Teddy bear. Q. 17 It's a Teddy bear, yeah. Teddy bears are --Α. 18 Q. Okay. So a Teddy bear is either a stuffed toy 19 or a plush toy? 2.0 No, they can be both, it just depends on --21 because there's two Teddy bears you see in the -- in the 22 exhibit I saw there. I saw one which was the plush 23 Teddy bear and I saw another one which was a stuffed 24 Teddy bear. 25 Q. Okay. Got you.

1	A. Sorry, I
2	Q. And then the ball, what are you calling the
3	ball, the plush or a stuffed?
4	A. That's a stuffed. It just depends on if it's
5	plush or soft I call the softer ones the plush ones,
6	and if they're just stuffed, then it's a stuffed toy.
7	Q. Okay. So I just I guess my question is:
8	In all these receipts, the only one I'm seeing actually
9	and it's on 2852, TMW 2852, which is the fourth from
10	the last page.
11	A. The fourth from the last. Oh, here it is.
12	Q. Okay. Sorry. I see one receipt there and
13	that's the \$70 receipt for the golf bag. It has a
14	mention of some kind of toy. Toy bear. Do you see
15	that?
16	A. Yes.
17	Q. And that's the only receipt that's in here,
18	correct, that mentions any kind of toy?
19	A. I believe that's correct.
20	Q. Okay. And this sale was made at some kind of
21	event, face-to-face, paid by cash; correct?
22	A. This one doesn't show the location, but
23	typically it's something face-to-face, so yes.
24	Q. Okay. What you called direct?
25	A. Yes.

1	Q. This is a direct sale, okay. And on that same
2	page it looks like someone bought five Taly balloons, a
3	Jason Hahn on December 14th, '07. Do you see that?
4	A. Yes.
5	Q. So in all these receipts in Exhibit 8, there's
6	two mentions of balloons, one to Jason Hahn and this Ken
7	who bought the golf bag; correct?
8	A. Yes.
9	Q. Those are the only receipts you have produced
10	in this case?
11	A. As I said, I don't know what's what I
12	provided back then, five years ago, but I today this
13	is all I've seen here are the receipts that have that.
14	Q. Okay. So during this deposition, these are
15	the only two receipts you have for any kind of toys or
16	balloons; right?
17	A. I believe that's all I've seen.
18	Q. Okay. Exhibit 9 we talked about earlier were
19	all these priority mail receipts, international orders.
20	Do you remember that?
21	A. Yes.
22	Q. Okay. And in Exhibit 9 again my general
23	question is: All of these priority mail receipts were
24	for your Taly Mind-Set, correct, there is no mention of
25	any toys in any of these receipts; right?

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1	A. I think for the most part that is correct.
2	Q. Okay. Exhibit 10 we talked about earlier, it
3	was a document TMW 2872 is the first page. Do you see
4	that?
5	A. Yes.
6	Q. Okay. And then there's some writing on the
7	top it says Domestic Shipments Via U.S., Taly Mind-Set,
8	umbrella, golf balls, divot repair, tees, ball markers
9	and "play" got cut off, but you say play wands.
10	A. Typically, yes.
11	Q. Okay. And that's something you wrote on the
12	top of this document, isn't it?
13	A. Yes.
14	Q. So you didn't actually go through every single
15	one of these shipment confirmations to determine whether
16	or not those are actually the in the packages, did
17	you?
18	A. I didn't go through each one. I don't recall
19	what I did at the time, but sometimes it's just based on
20	you look at the weight and sometimes it's just based on
21	what's in the packaging at that time.
22	Q. Okay. So this is a summary of what you
23	believed to be in the packaging at the time?
24	A. Yes.
25	Q. Okay. Did you independently verify that all
	Page 67

1	those items were actually in all these orders?
2	A. They're pretty much typically always in the
3	if it's at least 0.7 pounds, it's typically some of
4	these are on here are zero pounds, so it's obviously not
5	that, I'm not even sure what some of the zero pounds
6	are, but I would assume that it's in the majority of the
7	items.
8	Q. Okay. I'm just going to ask you specifically
9	about the play wands. How do you know that the play
10	wands are actually in these orders?
11	A. I wouldn't know at the time, I don't know
12	or actually I don't know now.
13	Q. Okay. So you can't say for certainty one way
14	or the other whether or not play wands were in these
15	orders?
16	A. I can't say for certain which ones have play
17	wands in them, I don't know that.
18	Q. Okay. Exhibit 11, which looks to be a copy of
19	your website, it shows the products that you've sold on
20	your website?
21	MS. LARSON: Objection, misstates the
22	document.
23	BY MR. LORENZO:
24	Q. Okay. What is Exhibit 11?
25	A. It looks like a snapshot of my website from
	Page 68

1	20 August 23rd, 2014.
2	Q. Okay.
3	A. And then also on the last page, there was
4	another date, so there was a snapshot on a different
5	date.
6	Q. Okay. So fair to say that on August 23rd,
7	2014, these were the only items you were selling on your
8	website?
9	A. It doesn't show it just shows one page of
10	the website.
11	Q. I know, but there's like five pages here. I'm
12	just going through it. And are you saying that there
13	are things that are not that you sold on your website
14	that are not depicted on Exhibit 11?
15	A. Yes, most likely because just going off what I
16	see here, when I look at the Exhibit 11 Exhibit 11 on
17	the first page, it looks like there are categories,
18	DVDs, Minds-Sets, apparels, golf bags, golf balls,
19	accessories and distributors that tells me there's at
20	least six different pages and on each of those pages are
21	going to be different products. And so the only thing
22	I'm really seeing here now is pictures of the main page,
23	and then it looks like just the Mind-Set page, and it
24	looks like we have a picture of the apparel page and the
25	chipping umbrella and the golf ball page, but I don't

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1	see the accessories page and I don't see the DVDs page,
2	and I don't I don't see the distributor page.
3	So there's probably four other pages that
4	don't show the products that are on that site at that
5	time.
6	Q. Okay. So the only ones that we're missing,
7	what would have been on the accessories page?
8	A. I don't know, that's back in 2014. I don't
9	know what we were selling at that time.
10	Q. What's typically on your accessories page?
11	A. That's where you would see balls or toys or
12	maybe some stickers, maybe straps, maybe phone
13	consultations, that sort of thing.
14	Q. Okay. You testified earlier that golf stores,
15	you've sold your products in golf stores and pro shops;
16	correct?
17	A. Yes.
18	Q. And the only products in these golf stores and
19	pro shops have been the Taly Mind-Set; correct?
20	MS. LARSON: Objection, misstates testimony.
21	THE WITNESS: I didn't say that's the only
22	product they've sold. That's the majority of sales from
23	those types of venues would have been that. Sometimes
24	there probably would have been maybe caps or shirts.
25	Sometimes there would have been I don't know, I'm
	Page 70

1 just guessing at this point, but the main product would be the Taly Mind-Set. 2 BY MR. LORENZO: 3 4 Q. Okay. You've never wholesaled any of your 5 toys to any golf stores or pro shops; correct? MS. LARSON: Objection, misstates testimony. 6 7 THE WITNESS: Just separately, we have not separately sold wholesale toys, I don't believe, to pro 8 9 shop or -- what was the other one, golf store? BY MR. LORENZO: 10 11 Q. Yes. 12 Α. Yes. 13 So just generally speaking, you've never 14 wholesaled any of your toys, period, to anybody? I can't say that for sure, but if that -- if 1.5 16 we ever did that, it would be very few of them. 17 Q. All right. 18 If somebody calls and wants to order, you 19 know, some amount, probably it would have to be at least 20 probably five or ten of them and we would do it, but 21 it's not something that we do all the time. 2.2 Q. Okay. As you sit here today, you can't recall 23 any time where you've ever wholesaled any toys, as you 24 sit here today? 25 Α. Yeah, I don't know that I've wholesaled toys. Page 71

1	Q. You also talked about earlier about some
2	advertising that you did on Google, Yahoo and magazines
3	and I know we have some exhibits there that you talked
4	about. You've never actually done any paid Google
5	search for any of your toys; correct?
6	MR. LORENZO: Objection.
7	MS. LARSON: Objection, vague.
8	THE WITNESS: Sure I have.
9	BY MR. LORENZO:
10	Q. You've paid Google advertising to buy keywords
11	to actually go to your to sell toys?
12	A. Absolutely. Well, it's see, when we and
13	I recall talking about this you asked me this
14	question previously at the deposition but we sort of
15	we advertise our brand. We're small. We can't just
16	I wouldn't, you know we sell Taly and sports and, you
17	know, the games or whatnot.
18	We just tried to get people to come to the
19	site, when we advertise to them, we advertise them to
20	come to Taly and purchase things, not necessarily
21	specifically one specific item unless maybe it was
22	the maybe a Taly Mind-Set. But most of our
23	advertising is very broad.
24	Q. Okay. Mr. Williams, you've never actually had
25	your toys on your website for sale, isn't that right?
	Page 72

1	A. No, that's not correct. We have had them I
2	know we actually I definitely know they're on we
3	definitely have and I definitely know actually, I
4	can't say I definitely know whether or not they're on
5	there right now, so I don't know, but we have.
6	Q. Between 2007 and 2014, you have never had any
7	plush toys or stuffed toys offered for sale on your
8	site, isn't that right?
9	A. I can't say that for sure.
10	Q. You don't have you haven't produced any
11	pictures of any store on your website showing that
12	you've offered those for sale, have you?
13	A. There are times when we've actually offered
14	that within our Taly Mind-Set product, so it's not
15	that's not the case what you're saying, no.
16	Q. I'm asking, could between 2007 and 2014, a
17	consumer could not go to your site and just buy one
18	plush toy because it was never on there; right?
19	A. Not likely that they would go on there and
20	buy I can't say for sure, but that's not like
21	that's not where we put our focus, I'm sure.
22	Q. Okay. So as you sit here today, you can't
23	recall any time where you've actually individually sold,

where someone could click, buy a plush toy on your site;

24

25

correct?

1 I can't say for sure that that's -- that's 2 definitely not our main line of business but, you know, 3 I can't think of one offhand right now. Okay. And again, you don't have any pictures 4 Q. 5 or screenshots of you actually listing your plush toys 6 or stuffed toys on your site; right? There were no exhibits here of it today I Α. agree, but I don't know that there are any pictures of 8 9 that. 10 I think you had mentioned that now you Okay. 11 sell mini soccer balls, footballs and basketballs, is 12 that right? 13 Α. Yes. 14 And are those currently available for sale on your site? 15 16 Α. Yes. 17 Q. They are? 18 Α. Yes. 19 So if I went to your website right now, I Q. 20 could buy a soccer ball, football or basketball? 21 Α. More than likely, yes. 22 This is going to be a little unorthodox, but Q. 23 I'm on your Taly.com site, Mr. --24 MS. LARSON: I'm going to object. 2.5 BY MR. LORENZO:

1 I'm just asking you, okay? I'm on your site. 2 Where do I go to purchase --3 MS. LARSON: First of all, I'm --THE WITNESS: Go to the -- let's see, let's go 4 5 to the --MS. LARSON: -- I'm objecting based on 6 7 relevance, first of all, since discovery is long since 8 closed. I'm also objecting that this isn't a document 9 in evidence. MR. LORENZO: This is --10 11 THE WITNESS: Well, let's just check anyway. BY MR. LORENZO: 12 13 Q. Okay. 14 Α. Go to the Taly store. 1.5 Q. How do I get to the Taly store? On the left-hand side. 16 Α. 17 Oh, the Taly store? Q. 18 Α. I hope it's there, but --19 Q. Okay. 20 Go -- is that it? Go U.S. Say order from the 21 U.S. Scroll down the --22 Q. Oh right here, the blue it says order from the 23 U.S., okay. 24 I don't know what's on there right now, but Α. 25 hopefully. Page 75

Q. So we see on the left-hand side, it says categories, DVD, Golf Discovery, Mind-Sets, Apparels.  A. This will be an accessory.  Q. Okay.  A. If we have it on the site right now, but.  Q. Okay.	
A. This will be an accessory.  Q. Okay.  A. If we have it on the site right now, but.  Q. Okay.	
Q. Okay.  A. If we have it on the site right now, but.  Q. Okay.	
A. If we have it on the site right now, but.  Okay.	
6 Q. Okay.	
7 A. Oh, good.	
8 Q. There it is.	
9 A. Yes, we do offer them on our site right now.	
Q. When did you add that to the site?	
11 A. Probably in the last, I'm going to guess, year	
12 or two.	
Q. Okay. So prior to the last year or two, you	
had never sold Taly soccer ball, football or basketball	
on the site?	
MS. LARSON: Objection, misstates the	
17 testimony.	
18 THE WITNESS: At one point, as I said, and I	
19 think we sold we attempted selling balls at some	
point, so I think soccer balls was the first time and I	
don't know whether we had it on the site there or not,	
but I don't know the exact dates, but that yeah, at	
one point we did look to sell balls.	
24 BY MR. LORENZO:	
Q. Okay. So my question is very specific to just	
Page 76	

1 the site. 2 Α. Okay. 3 So you never sold footballs on the site, correct, before the last year or two? 4 Not -- well, I don't know -- as I said, I don't know if that football was just from the last two 6 years. And I don't want to guess when the date of that was. It's within the last five years, put it that way, 8 9 so. Well, you just testified --10 Q. 11 But before that I was not selling footballs Α. I'm pretty sure. 12 13 Okay. I'm just going to the back to the testimony I think is on the record. You said you put 14 1.5 this up in the last year or two. Yeah, I'm guessing it would the last year or 16 two, so I'm saying I'm not sure it is not three years, I 17 18 said the last year or two is my guess. 19 Q. Okay. But you're not sure if it's in the last 2.0 three years? 21 Α. I'm not sure. When did this -- I don't --22 yeah, I don't know the exact date or when I did this. 23 Okay. Let me ask you this way. You added the 24 soccer balls, football and basketball after this cancellation proceeding was initiated, isn't that true? 25

1	A. We've had balls likely as I said on there
2	before, I don't know when it was. Those have definitely
3	been on there since this all became, you know, raised,
4	whether I'm selling my offering it to others on my
5	site, so I can agree with that.
6	Q. Okay. So you did add these balls after this
7	cancellation proceeding was initiated?
8	A. When was when did the cancellation
9	proceeding start?
10	Q. 2014, I believe?
11	A. Okay. So that's what, four years ago?
12	Q. Yes.
13	A. So very likely, these balls here were after
14	that time. The others, like soccer balls, would have
15	been before that time.
16	Q. Okay. But you don't have any pictures of you
17	actually selling soccer balls screenshots or pictures
18	of you selling soccer balls on your website, do you?
19	A. I don't know all the images on the site, I
20	don't recall whether I have any soccer ball images on
21	there.
22	Q. Okay. But if you did have that, that would
23	have been something you would have produced in
2 4	discovery; right?
25	A. If I had it available, I tried to provide
	Page 78

1	everything I could.
2	Q. Okay.
3	A. We do obviously have golf balls on there.
4	Those have been on there for many, many years.
5	Q. Okay. You don't have a physical storefront
6	for any of your Taly design products, like a brick and
7	mortar?
8	A. No, we don't have a Taly store. People come
9	to our office sometimes, but that's I don't have a
10	store front.
11	Q. Okay. Everything you've sold under Taly
12	design mark is done through your LLC, TM Williams, LLC;
13	correct?
14	A. Yes.
15	Q. Okay. Then I think you testified earlier,
16	you're the only employee of TM Williams; correct?
17	A. Yes.
18	Q. If someone were to call and make an order,
19	you'd be the main person in charge of taking that order;
20	correct?
21	A. Yes.
22	Q. And you maintain a website called Taly.com,
23	where you where people can purchase Taly design mark
24	products from you directly; correct?
25	A. A number of websites.

1	Q. Well, the question is you have a website
2	called Taly.com, just your website Taly.com, where they
3	can products directly from you?
4	A. I have other websites too.
5	Q. Okay. What are those?
6	A. Taly Mind-Sets.com, for example. I don't know
7	all my sites, but I know I got Talynt.com, I got
8	TrustYourTalynt.com, I got TalyMind-Sets.com, I got
9	Taly.com, I got TalyGolf.com, I got a lot of websites.
10	Q. Okay. Do they redirect to Taly.com or are
11	they separate website?
12	A. They sometimes direct to there, sometimes go
13	to Taly stores, it just depends. Sometimes there's I
14	don't know if he they're standalone, but so
15	Q. But they're the Taly store site is where
16	they can where you conduct your e-commerce where they
17	can actually buy the product?
18	A. It's not always done through the Taly store
19	because there are other sometimes they're just PayPal
20	links so they don't have to come to my site for that.
21	There are I forget when I set that all up, but I know
22	there's a lot of different ways to purchase and they
23	don't all come to Taly store or Taly.com, but it's
24	obviously all connected, it's the brand.
25	Q. Okay. Got you. You're responsible for

	•
1	Taly.com is your main site?
2	A. Yes.
3	Q. Okay. And you're responsible for making
4	changes to the Taly.com site; correct?
5	A. Yes.
6	Q. And you actually built the site yourself?
7	A. Yes.
8	Q. And you're in charge of adding products to the
9	site?
10	A. Yes.
11	Q. You're are pretty much in charge of everything
12	related to the site?
13	A. Yes.
14	Q. You're in charge of sales?
15	A. I'm in charge of everything.
16	Q. Okay. Bear with me. You're in charge of
17	sales?
18	A. Yes.
19	Q. You're in charge of marketing?
20	A. Yes.
21	Q. You're in charge of making sure the products
22	are manufactured?
23	A. Yes.
24	Q. You're in charge of inventory?
25	A. Yes.
	Page 81
	-

1 MS. LARSON: Objection, vague. BY MR. LORENZO: 2 3 Q. Inventory for the products? Α. Yes. 4 5 Ο. You're in charge of all the finances for all the products that are sold? 6 Α. Yes. MS. LARSON: Objection, vaque. 8 9 BY MR. LORENZO: And you're the person who knows everything and 10 11 anything about the Taly design mark and all the products 12 underneath them; right? 13 Α. Pretty much. I think you had said this earlier, but 14 Q. Okay. it's fair to say TM Williams is a one-person business 1.5 and that one person is you; right? 16 17 Α. Yes. 18 Okay. You don't have an inventory management Q. 19 system; right? 2.0 Α. No. 21 Okay. Don't use Quicken or QuickBooks to 22 manage your inventory? 23 Α. No. 24 You manage your inventory manually, but you 25 don't use any spreadsheets; right? Page 82

1	A. Correct.
2	Q. Okay. You don't keep close track of how many
3	items you have sold or how much inventory you have in
4	stock; correct?
5	A. Correct.
6	Q. You don't keep track of the inventory you have
7	left; correct?
8	MS. LARSON: I'm going to object to this line
9	of questioning as outside the scope of direct, but you
10	can go on.
11	BY MR. LORENZO:
12	Q. Okay.
13	A. For the most part, it's not that I don't keep
14	track of it. I have a general sense of what, you know,
15	of what I have, if I ever run out, there's certain
16	things I may have to purchase, but for the most part, I
17	have so much stuff that, yeah, there's no need for me to
18	have just so such a tight reign on inventory.
19	Q. Okay. And you don't have a central warehouse
20	for all your products, do you?
21	A. No.
22	Q. And you couldn't give me a breakdown of the
23	total number of products you sold by item description
24	between 2007 and 2015; correct?
25	A. Correct.

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1	Q. And you don't have a master list of the
2	inventory of any of the products that you sold during
3	that time period; correct?
4	A. No, I don't have a master list.
5	Q. You don't know how many stuffed toys you've
6	had manufactured; correct?
7	A. No.
8	Q. And you don't know how many plush toys you've
9	had manufactured; correct?
LO	A. I don't know how many I've had manufactured.
1	I know I have manufactured and sold them, I just don't
L2	know exactly how many.
L3	Q. Okay. And you don't have any documented
L 4	number on how many stuffed toys you've sold; correct?
L 5	A. No.
L 6	Q. And you don't have any document number on how
L 7	many plush toys you've sold?
L 8	A. I don't have a documented number on the exact
L 9	number of any of these, no, we obviously have receipts
20	that show sales of them, but I don't have the exact
21	number.
22	Q. And the only receipts that you've produced in
23	this case is the one receipt that shows that someone
24	bought a bag and there is a toy in it; correct?
25	MS. LARSON: Objection, misstates the
	Page 84

1	documents and the record.
2	THE WITNESS: I disagree. As I said, I
3	provided thousands of documents back in 2014 showing
4	anything I could find and then also what's provided here
5	today is, you know, a portion of that. So I don't
6	recall what I provided back then.
7	BY MR. LORENZO:
8	Q. Okay. In the thousands of documents you
9	produced a few years ago, the only receipt that was in
10	there regarding stuffed toys was the document a
11	receipt of the \$70 bag with a Taly Pack; correct?
12	MS. LARSON: Objection, vague as to regarding
13	stuffed toys and objection, misstates the testimony and
14	the record.
15	BY MR. LORENZO:
16	Q. That's the only receipt you have, isn't it,
17	Mr. Williams?
18	MS. LARSON: Objection, vague.
19	THE WITNESS: Right.
20	BY MR. LORENZO:
21	Q. Of the sale of any stuffed toys?
22	MS. LARSON: Objection, misstates the
23	testimony.
24	THE WITNESS: Back then I provided everything
25	I could find at the time, so do we have what was
	Page 85

1 even the question? Do I have more receipts since then? BY MR. LORENZO: 2 3 No, I'm just asking, the only receipt you have Q. that shows that you sold any stuffed toys, or toys, is 4 5 the one receipt about a bag that was sold for \$70 and they bought a Taly pack which had a toy in it? 6 That's incorrect. Α. Ο. That's incorrect? 9 That's incorrect, yes. Α. 10 Q. So you have other receipts showing that toys 11 have been sold? 12 Α. Absolutely. 13 And where are those? 0. 14 Α. Those are at the -- at my office, but 1.5 obviously that discovery was back in 2014, have I sold 16 more I toys since then? Absolutely, so I have some 17 receipts, you're saying I don't have any of these 18 receipts, I have lots of receipts. I'm talking between 2007 and 2014. That was 19 the only receipt you had? 2.0 21 Α. Okay. 22 MS. LARSON: Objection, vague. 23 THE WITNESS: I disagree. 24 BY MR. LORENZO: That's the only -- that's the only receipt 25 Q. Page 86

1	that you produced in this case?
2	A. You're saying that. I don't know that for a
3	fact. I provided thousands of documents.
4	Q. Okay. So if I understand, you don't know if
5	there is more than one receipt that was produced showing
6	that toys were sold between 2007 and 2014, you don't
7	know?
8	A. Oh, yeah, I don't know that.
9	Q. Okay. If I were to tell you that the only
10	receipt we have in discovery is the receipt, that one
11	toy that was part of the bag that was sold, would you
12	dispute that?
13	A. I would say it's unlikely, but that's I
14	don't recall what I provided way back when, but I would
15	have thought I have lots of receipts
16	Q. Okay.
17	A showing toys being sold.
18	Q. Okay. And you don't know who was the actual
19	manufacturer of your stuffed toys; correct?
20	MS. LARSON: Objection, outside the scope of
21	the direct.
22	BY MR. LORENZO:
23	Q. You can answer.
24	A. Yeah, I don't know. I can't recall the name.
25	Q. Okay. You saw a we talked about your Taly
	Page 87

1 Mind-Set earlier. And the Taly Mind-Set is a golf 2 training equipment; correct? 3 It's a focus tool for sports. It can be used Α. for golf, yes. And that's where we've started a lot of 4 5 our activities. 6 The Taly Mind-Set is a golf product and tool; 7 right? No, it's a focus tool for sports. 8 9 Q. You gave an interview to a group called the 10 Inventors Assistant League, didn't you? 11 Α. Yes. 12 Q. It's a nine-minute video, it's on YouTube; 13 right? 14 Α. Yes. You've seen the video? 15 0. 16 Α. Not recently, but yeah, I'm in the Yeah. 17 video. 18 But you've seen it in the past? Q. Yeah. 19 Yeah. A while back, yes. Α. 20 And in that video, you say that the Okay. 21 Taly Mind-Set is a golf product and tool, that's what 22 you say in there; right? I don't know that. It's definitely used for 23 Α. golf and that's actually where the majority of our, you 24 25 know, our sales have been, so it's possible, I would Page 88

1	think I said something like that in a video, yes.
2	Q. And you said say that Taly Mind-Set is used to
3	improve a golfer's ability to score; correct?
4	A. Yeah, we talk about golf.
5	Q. You don't say anything in that video about it
6	having to do with any other sports but golf; right?
7	A. I don't know that.
8	Q. Do you have any reason to believe that you
9	talked about any other sport but golf in that video?
10	A. I'm quite sure that I talked about sports in
11	that video and I also talked about golf.
12	Q. Fair enough. Do you have any reason to
13	believe that you talked about the Taly Mind-Set product
14	to be used in any other sport but golf?
15	MS. LARSON: Objection, asked and answered.
16	THE WITNESS: Say that again, do I have any?
17	MR. LORENZO: Can you read the back the
18	question?
19	
20	The court reporter read back as
21	follows:
22	"QUESTION: Fair enough. Do you
23	have any reason to believe that you
2 4	talked about the Taly Mind-Set product
25	to be used in any other sport but
	Page 89

1	golf?")
2	
3	THE WITNESS: I'm sure I spoke about it in
4	terms of sports, so absolutely. That covers all other
5	sports. I'm sure I didn't just restrict it to golf,
6	that's not what our product just is.
7	BY MR. LORENZO:
8	Q. Do you know what the Way Back Machine website
9	is, Mr. Williams?
10	A. I've heard of it.
11	Q. What is your understanding of what it is?
12	A. I believe it's a way to look back at a website
13	at some time or something like that.
14	Q. Okay.
15	A. You may have introduced it to me.
16	Q. Do you have any screenshot or any
17	documentation showing that you sold any toys on your
18	website between 2007 and 2014?
19	A. I provided everything I had at the time,
20	thousands of documents. I don't know what's in those
21	documents. I don't really recall. And you're referring
22	to only if I sold toys online, you're not referring
23	to direct sales?
24	Q. Yeah, I'm talking about sold online.
25	A. Yeah, so I don't recall what was provided four
	Page 90

1 years ago. Okay. How about balloons, have you actually 2 Q. sold balloons on your website? I'm talking about --3 when I say sell balloons, I'm not talking about as part 4 5 of a pack -- that they could actually individually purchase a balloon on your website? 6 I can't say for sure, but it's unlikely that I Α. would sell one balloon. 8 9 Q. Okay. Or a pack of balloons on your website? I -- it's unlikely, I can't say for sure, but 10 11 it's unlikely. It's also unlikely that you had plush toys on 12 Q. 13 your website between 2007 and 2014; right? 14 Α. No, I can't say for sure. I think you mentioned you tried soccer balls 1.5 at one point in time, but it didn't work out, right, 16 17 this is between 2007 and '14? 18 Yeah, I recall trying -- trying with soccer Α. 19 balls at one point. And between 2007, 2007 to 2015, the only 2.0 21 sporting balls you sold were golf balls -- okay, I take 22 that back. I think your testimony was golf balls, 23 wiffle balls, and there's another ball you mentioned? 24 I think I just said sports balls, but --Α. because we also sell the red ball, actually it's not 25

Page 91

1 necessarily red, sometimes it's green but -- or other 2 colors, so there are other balls we sell, but --3 Okay. And the balls that you sold were the Q. wiffle ball, it was for -- basically, it's a golf wiffle 4 5 ball; right? It's just a wiffle ball, it's a sports -- a 6 7 wiffle ball. They use -- it's used for a lot of different sports. 8 9 Q. Okay, but -- but yeah, sure. 10 Α. It's a ball. 11 The wiffle ball is the size of a golf? Q. 12 Very similar size, yes. Α. 13 Okay. And the idea is for the wiffle ball to 0. 14 be used when you're -- with a golf club? 1.5 I don't -- I disagree. For me, you're saying 16 when I sell it, a lot of times, yes, for golf, but wiffle balls are just -- they're sold as balls. I would 17 18 disagree that most people buy wiffle balls for golf. 19 Q. But you're marketing it as a golf product? 2.0 When I use the wiffle ball, it's typically Α. 21 with our golf product, absolutely. 22 Q. Okay. 23 It's a sports ball that we use with it. 24 Okay. And the little red ball, what are we --Q. 25 what are you calling that red ball again? Page 92

1	A. I just call it a sports ball.
2	Q. I know, but that's supposed to be used with
3	the Taly Mind-Set also; right?
4	A. I don't call it necessarily a sports I
5	don't call it a sports ball when it's connected to my
6	Taly Mind-Set. If it's sold individually, then I call
7	it a ball.
8	Q. What are you selling it individually for?
9	A. Kids just like playing playing with it.
10	Kids just want little toys, you know, it's just it's
11	Taly stuff. So same thing with the you know, it's
12	you know, with the stuffed toys and the plush toys,
13	it's they're for kids. It's it helps, you know,
14	expand our brand and, you know, gives us something else
15	to to sell.
16	Q. You don't have any archives of any changes you
17	have made to your site between 2007 and 2014; correct?
18	A. Correct.
19	Q. And the two places to get your products online
20	from you personally are the Taly.com site and an
21	international site through PayPal; correct?
22	A. You can get my product
23	Q. I said from you.
2 4	A. Right. You can go to a number of my websites
25	which I think I already mentioned five of them where you
	Page 93

1	could go and get our product online.
2	Q. You already have a copy of his deposition
3	rather than me actually I could just let me just
4	attach it to the
5	MR. LORENZO: Let me have this marked as
6	what number are we on?
7	THE COURT REPORTER: Sixteen.
8	BY MR. LORENZO:
9	Q. This is a copy your deposition, Mr. Williams.
10	And I believe page 32, lines 2 through 12, if you want
11	to take a look. Rather than me read it into the record,
12	I'm just going to introduce it as part of impeachment.
13	
14	(Whereupon the document was marked,
15	for identification purposes, as Williams
16	Exhibit 16.)
17	
18	MS. LARSON: Sorry, did you want him to turn
19	to a certain page?
20	MR. LORENZO: No, he doesn't need to.
21	BY MR. LORENZO:
22	Q. I mean, you had your deposition taken in this
23	case; right?
24	A. Yes.
25	Q. And you said at the time when I took your
	Page 9/

1 deposition a year ago that you were going to -- and you understood it was under oath? 2 3 Α. Yes. And everything that you answered in that 4 5 deposition was truthful; correct? Α. Yes. 6 Q. Okay. Are you saying that the question you asked me 8 Α. 9 back in 2014 about what sites I sell on and the question you asked me about what sites it's sold on are supposed 10 11 to be the same answer, is that what you're saying? 12 I'm not saying that at all. Q. 13 Α. Okay. I asked you a question, your response, and I'm 14 just referring to your deposition testimony which I 1.5 think contradicts your testimony. 16 17 I'm saying but back in 2014 -- if you asked me Α. the same question back in 2014 what sites I'm selling 18 on, that would not be the same as what sites I'm selling 19 on today, which is what you asked me today. So... 2.0 21 You've never done any advertising specifically 22 for your plush toys, have you? MS. LARSON: I'm sorry, Counsel, are you --23 24 BY MR. LORENZO: 25 This is a new question. 0.

1	MS. LARSON: What happened with the other one?
2	Are you just are you impeaching him, or did you
3	MR. LORENZO: I already cited some page and
4	line number, we all can read it. I can read it into the
5	record if you want. I'm just trying to move this along.
6	So I'm just referring to page 32, lines 2 through 12.
7	Okay. And we could argue about whether or not it's
8	impeachment or not, but I'm putting that in the record.
9	Okay.
10	MS. LARSON: Okay.
11	MR. LORENZO: Okay. Can you read back my last
12	question.
13	
14	The court reporter read back as
15	follows:
16	"QUESTION: You've never done any
17	advertising specifically for your plush
18	toys, have you?")
19	
20	THE WITNESS: All my advertising is for any of
21	our products, so specifically I don't recall doing an ad
22	that said plush toys.
23	BY MR. LORENZO:
24	Q. Okay. And you never specifically ran an ad
25	for stuffed toys; right?
	Page 96
	raye 90

1	A. I don't recall running an ad for stuffed toys,
2	although I obviously I have run plenty of ads for our
3	products which I hope they will come to our site and buy
4	any of those items.
5	Q. Okay. And you've never had any reviews online
6	or anything written up about your plush toys or stuffed
7	toys; right?
8	A. That's correct.
9	Q. And you don't have a line of toys under your
10	Taly design mark; correct?
11	MS. LARSON: Objection, vague.
12	THE WITNESS: Or for toys, what do you mean a
13	line of toys, what does that mean?
14	BY MR. LORENZO:
15	Q. That was a question I asked you and I'm do
16	you not understand the question?
17	A. I don't understand the question. What's a
18	line of toys as opposed to we sell toys? You know, some
19	plush toys and stuffed toys, that sort of thing.
20	Q. Can you not answer the question?
21	A. Yeah, I don't understand the question.
22	Q. Okay. Well, I'll just refer you to page 155,
23	lines 12 through 22 of your deposition.
2 4	A. I agree with my statement there.
25	Q. Okay. So you say in there we don't have a
	Page 97

1	line of toys; correct?
2	MS. LARSON: Objection. Okay, fine.
3	THE WITNESS: What I say is I wouldn't in
4	here it says, when you asked me that it says, I wouldn't
5	call it a line of toys, I wouldn't call it one-offs
6	either. So somewhere in between there, no, we do not
7	have a line of toys. We sell plush toys and some
8	stuffed toys. That can vary and have varied over the
9	years to encompass typically Teddy bears and the stuffed
10	balls, that sort of thing.
11	BY MR. LORENZO:
12	Q. Okay. So the only thing you sell is plush
13	toys and stuffed toys; right?
14	MS. LARSON: I'm sorry, objection, vague.
15	BY MR. LORENZO:
16	Q. Right?
17	A. For the most part, yes.
18	Q. Okay.
19	A. Is that considered a line of toys? I don't
20	know.
21	Q. You never paid for advertising for
22	specifically balloons; right? Specifically balloons?
23	A. I don't believe so.
24	Q. You never paid for advertising specifically
25	for stuffed toys?
	Page 98

1	A. As I said previously, I don't recall we
2	typically do our marketing for the Taly brand for all
3	our products. We're not in a position where we can
4	individually typically just pick out one product to do
5	that. So we do more of a broad, global marketing sort
6	of for Taly products, you know.
7	Q. I understand that's your testimony, but you've
8	never done anything specifically for stuffed toys?
9	A. I don't believe we've done anything
10	specifically for stuffed toys, I can't say for sure.
11	Q. You agree that golf is a sport; correct?
12	A. Golf is a sport. Golf is a game, I agree with
13	that.
14	Q. So you agree that golf is a sport?
15	A. Yeah. Golf is a sport. Golf is also a game.
16	Q. Do you believe that people that participate in
17	golf are athletes?
18	A. Not necessarily. Most repeat.
19	Q. Do you think a golfer is an athlete?
20	A. Not necessarily.
21	Q. Okay.
22	A. There are many unathletic golfers which is
23	good for my brand, actually.
24	Q. So the games that you claim that you've used
25	under your Taly design mark, if I understand it
	Page 99

1 correctly, it's chipping umbrella, right, that's the 2 game? 3 MS. LARSON: Objection, misstates testimony. 4 THE WITNESS: Chipping umbrella is not the 5 only game. BY MR. LORENZO: 6 Okay. What is it -- what are the game -- what Q. are the game products that you've sold under the Taly 8 9 design? 10 Α. There's different games. There's obviously 11 with the chipping umbrella, there is games there. is obviously just sports, golf is a -- is a game. We --12 13 our product is for golf. I said we -- tennis, 14 basketball, we -- there's -- there's Talying 5, those 1.5 are all games. 16 THE COURT REPORTER: Taly and, I'm sorry? 17 THE WITNESS: T-A-L-Y and the number five. It's a game you play when you're playing sports and you 18 19 try to repeat or achieve excellent outcomes five times 2.0 in a row. 21 BY MR. LORENZO: 22 Q. What is Taly 5? 23 Taly 5, it's on our website. It's always been 24 there. 25 Q. What is it though, I don't understand it. Page 100

1	A. It's just a game of attempting to repeat a
2	certain result five times in a row. That's your goal.
3	Q. Do you have a product that you sell under
4	Taly 5?
5	A. That's the part of our brand is Talying 5,
6	that's the game you would play. So, for example, if
7	you're playing, say, golf, for example, okay, so you'd
8	play a game while you're playing golf where you're
9	attempting to shoot five pars in a row, or five birdies
10	in a row. It's a game you play while on a golf course,
11	Talying 5.
12	Q. But I can't buy this came from you, right, I
13	can't go and purchase Taly 5 from Taly.com?
14	A. No, you buy the Taly Mind-Set. That's what
15	I'm we sell a new way to play sports. So golf, when
16	you put our product on, you go play golf, you're playing
17	the game of golf but you're playing it with our tool.
18	It's a that's why the game of golf is so difficult,
19	because people just try to swing a golf club.
20	But no, we give you a new game of golf to
21	play. When you're playing golf, for example, you put on
22	our tool and you use the red ball instead of using
23	while holding a golf club, you use the red ball, that's
24	why it's a game. And so part of that game is Talying 5.
25	That's how you track yourself within our game.

1	Q. So the Taly Mind-Set is a game?
2	A. The Taly Mind-Set is used to play, yeah,
3	it's it's it's a tool for sports, for games.
4	Q. It's a tool for games?
5	A. The golf is a game. The Taly Mind-Set is a
6	tool to play that game, for example; right? Basketball
7	is a game. They use the Taly Mind-Set to play that
8	game.
9	Q. Okay. And the chipping umbrella is a tool to
10	help you play the game of golf; right?
11	A. You can
12	MS. LARSON: Objection.
13	THE WITNESS: You can use it that way, but the
14	chipping umbrella is also a game. You don't need a golf
15	course or a game of golf to play that game. You can
16	simply put the umbrella down and play the game with the
17	chipping umbrella. It's a game in itself too.
18	BY MR. LORENZO:
19	Q. How do you score the game?
20	A. Seeing how many times you can hit it into the
21	target. Can you get five in a row, Taly 5, right, it's
22	a game.
23	Q. Okay. And those are instructions that you
24	sell to say, hey, play the Taly 5 with our chipping
25	umbrella?

1	A. Everything is built around Talying 5 and
2	improving performance and repeating your best
3	performance. That's what our brand is about.
4	Q. Don't you agree that the chipping umbrella,
5	it's a golf tool; right? It's meant to help people
6	improve their golf game?
7	A. It helps people improve their golf game, a lot
8	of people sometimes actually even use it instead of
9	golf. They just work on it's a fun game. Chipping,
10	chipping into a target, it's fun.
11	Q. And chipping
12	A. Just like putting is they play games with
13	our tool for putting too. Yes, I agree that this game
14	here improves your golf game. I agree with that, it
15	does that too, but it's not just that.
16	I also want to add that cricket is another
17	game where our product has been used and seems to be
18	quite useful.
19	MR. LORENZO: What are we on, Exhibit 17?
20	THE COURT REPORTER: Yes.
21	MR. LORENZO: I'll just mark Exhibit 17,
22	please.
23	
24	(Whereupon the document was marked,
25	for identification purposes, as Williams
	Page 103

1	Exhibit 17.)
2	
3	BY MR. LORENZO:
4	Q. Mr. Williams, I've handed you a document that
5	I just printed out from the USPTO website. It looks to
6	be I'll represent to you it's the declaration of use
7	and/or excusable non-use of marking commerce under
8	Section 8 in regards to your trademark. Look through
9	the documents, please.
LO	A. Okay.
11	Q. Okay. I believe you testified earlier that
12	you were the person who pretty much did all the work to
13	get your trademark registered, is that right?
L 4	A. Yes.
15	Q. You didn't use any lawyers?
L 6	A. That is correct.
17	Q. And you were the person that actually filed
18	this Section 8 Declaration of Use; right?
L 9	A. That's correct.
20	Q. Okay. And so you're familiar with this
21	what this document is? It's a print-out, but you went
22	through the steps of actually doing what's what they
23	said was done on this these document; right?
24	A. Sure.
25	Q. Okay. And then so there's some pictures at
	Page 104

1 the back -- let me see -- of this document, I believe 2 these are images that you've already produced in this case so there's 13 pages of pictures. Do you see that? 3 Α. 4 Okay. 5 And these are the pictures that you submitted as proof of use under Section 8; correct? 6 These are -- I'm assuming these are all of Α. them? 8 9 You don't have any reason to believe that these aren't the ones; right? 10 11 I'm just -- the only thing I'm just saying as long as it's -- if -- if these just sort of match what's 12 13 listed in this document, sure. 14 Q. Okay. 1.5 I don't have any reason to believe that it's 16 not all of the documents. Okay. So you -- you submitted some receipts 17 Q. in here and you blacked out, I guess, the names of the 18 purchasers. Do you see that? 19 2.0 Α. Yes. 21 One of the receipts is for the Mind-Set Black. 22 Do you see that? 23 Α. Yes. 24 Another Mind-Set Black, Mind-Set White, and a 25 chipping umbrella. Do you see that?

	Taly Williams
1	A. Yes.
2	Q. Mind-Set Red, another chipping umbrella and a
3	Mind-Set strap extra large. And another Mind-Set Red,
4	do you see those receipts?
5	A. Yes.
6	Q. You didn't submit your receipts for any
7	purchases of any plush toys, did you?
8	A. I don't see any in this and I don't I don't
9	know if I did, but if this is all the photos of what
10	of those that are mentioned there, then I did not at
11	the time.
12	Q. Okay.
13	A. Like looks like I also did not submit receipts
14	for the golf tees or the golf repair tools or the golf
15	gloves or the golf DVD or the golf balloons sorry,
16	not golf balloons but for the balloons. So I see a lot
17	of things in the photos that I don't see receipts for
18	either.
19	Q. Okay.
20	A. And since we're still on the topic, I would
21	say I'm assuming that just based on my understanding of
22	what needs to be filed, I didn't think I needed to

file -- show receipts for every one of the items that

getting my trademark or whatever was needed that that

are listed here, I guess as evidenced by actually

23

24

25

	Taly Williams
1	was sufficient, but it was my understanding that I
2	didn't have to provide a receipt for each one.
3	Q. But you understand that the use the proof
4	of use has to show some kind of use in commerce, you
5	understood that; right?
6	A. Yeah, so I just showed the use. I was
7	actually just providing some different ways of showing
8	use by either showing the product or actually showing
9	the receipt. I didn't know I didn't recall anywhere
10	on the site where it said you had to show a receipt for
11	each product and a picture of each product. I also see
12	golf balls here, I also see our golf nets and I don't
13	see any receipts for those either.
14	Q. Okay. So let me just ask you about the
15	sporting balls. So I think you testified that you
16	obviously sold golf balls; right?
17	A. Yes.
18	Q. Okay. And I think the other was the wiffle
19	balls, I think you had mentioned you sold wiffle balls?
20	A. Mm-hmm.
21	Q. And then, again, I'm not sure what to call
22	these red balls, the small red
23	A. Just call them sports balls.
24	Q. Well, they're squishy, aren't they, they're

Page 107

not -- the little red balls, aren't they the ball that

25

1 you use on your Taly products? That's correct. 2 Α. Right. Q. Except they don't have the holes, is that --4 Α. 5 Q. Yeah, but they're -- they're not hard? That's correct, yes. 6 Α. Let's call them --Q. Most balls aren't hard. Α. 9 Q. Baseballs are hard. I said most balls aren't hard. A baseball is 10 Α. 11 hard. 12 Okay. Let's just call them the squishy ball Q. 13 just so we can be on the same page. MS. LARSON: Can we call them the red ball? 14 BY MR. LORENZO: 1.5 16 Okay. They're -- sure, the red ball. Q. 17 That might be confused with a red ball -- the Α. red ball is on my Taly Mind-Set. So you want to call it 18 a sports ball, let's just call it a ball, I guess red 19 2.0 ball. 21 Q. Yeah, I want to make sure we're on the same 22 page. 23 Okay, sure. Α. 24 On the difference in the ball. Q. 25 Α. Sure. Page 108

1 Q. It has a squishy texture to it? 2 Α. Yes. 3 Okay. I know there's -- I know there's a word Q. It's almost like a Nerf ball, I guess. 4 for it. It's not a Nerf ball. Most balls are squishy 6 is what I'm saying. Again, isn't like a sponge, though, isn't it Q. spongy, the red ball? 8 9 It's -- it has a spongy feel but most balls do have that feel, so I'm not -- I don't understand. 10 11 Yeah, but you don't inflate it with air? 12 That -- that red ball --13 That's a good way to define it. Α. 14 Q. Right. It's not inflated with air. 1.5 Α. There we go. Yeah, I know there's a 16 17 distinction. It's not inflatable; right? 18 Α. Correct. Okay. And then we also talked about the 19 soccer balls that you did for some time, which you 20 21 stopped and then which you're now selling again; 2.2 correct? 23 Α. Okay. 24 Okay. So I'm just trying to figure out which -- the categories of actual sporting balls that 25 Page 109

1	you've sold under the Taly design mark. Okay.
2	A. Okay.
3	Q. So is that fair, there was a golf balls,
4	wiffle balls, the red non-inflatable ball, and the
5	soccer balls that you stopped for a period of time, you
6	started, you stopped and then you've introduced those
7	again, correct, between the time period of 2007 and
8	2014?
9	A. That sounds about right.
10	Q. So you never did any footballs during that
11	time period?
12	A. That's correct.
13	Q. You never did any basketballs during that time
14	period?
15	A. That's correct.
16	Q. You didn't do any baseballs during that time
17	period?
18	A. That's I'm pretty sure I did not.
19	Q. Okay. And those are all the balls that you
20	again, you did between 2007 and 2014?
21	A. I don't want to lock myself into that and you
22	say, hey, well actually you did sell another ball, but
23	those are the ones that come to mind, yes.
24	Q. Okay. But you don't have any reason to
25	believe there are any other balls during that time
	Page 110

1	period?
2	A. Depending those are the majority those
3	are the key ones anyway.
4	Q. Okay. And let me ask you about the toys, I
5	think we talked about the stuffed toys, which is like
6	kind of like a Teddy bear, there is the plush toy, which
7	is also a Teddy bear, the distinction between the two is
8	that one it's a texture, one feels plushier, the
9	other one is like a
10	A. Right.
11	Q. Again, I don't even know how to describe that,
12	but and then we also talked about the little plush ball;
13	right?
14	A. Mm-hmm.
15	Q. And then and then you talked about play
16	wands.
17	A. Mm-hmm.
18	Q. Right? And the play wand, its a wand that has
19	a ball at the end?
20	A. Yes.
21	Q. But the idea behind the play wand, that's
22	it's a golf it's supposed to be a golf wand; right?
23	A. No. A golf wand is when it's in the Taly
24	Mind-Set. Kids like the wand, it's they like to play
25	like it's a sword, it's we're just selling stuff to
	Page 111

1	the kids.
2	Q. No, I got you
3	A. Right.
4	Q but I mean, look, I have a son
5	A. Yes.
6	Q I have golf clubs.
7	A. Right.
8	Q. He likes swinging around my golf club like
9	it's a sword, but it's not it wasn't intended to be a
10	toy, a golf club.
11	A. I think you'll find that my tool, the play
12	wand, would be more likely swung as a sword than a golf
13	club. Golf clubs are fairly heavy so kids don't
14	typically sub on swing them like a sword, they
15	actually don't or not that I've seen. A play wand,
16	yes, but I don't think a sword with a head on the bottom
17	could be swung like a sword.
18	Q. I'm just asking on the play wand, what's the
19	intent behind it, is that for someone to practice
20	swinging?
21	A. It's more for anything our goal with the
22	Taly brand is about taking your focus off your body
23	movements or whatever you're doing. So it's more about
24	the red ball and movement of the red ball. Everything
25	we do is sort of about that.

1 Q. Okay. 2 So it's -- it's just another way. It's Α. something that the kids like. It's a toy for the kids. 3 That's the main thing that it is. It's just a toy for 4 the kids. 5 It's something that -- they used to take our 6 7 product and they would actually swing it around and do that sort of stuff, so we actually said, hey, do you 8 9 know what, let's just sell the wand. That's really how 10 it came about. 11 Okay. And you never actually -- between 2007 Q. 12 and 2014, you haven't offered this play wand online? 13 Α. Would you say the dates again? 14 Q. 2007 and 2014? 15 Α. Okay. I don't know that. 16 Q. Okay. 17 Α. But not likely because it's -- I think that would be a little more difficult to ship just if it was 18 19 going to be that, so I don't know for sure, but it's 20 unlikely. 21 Q. Okay. And you've never specifically done any 22 advertising for the play wand, just the play wand? 23 No, I don't believe I've advertised just for Α. the play wand. 24 2.5 Ο. Okay. And you don't have any specific

Page 113

1 information on how many play wands you've actually sold 2 in that time period? 3 No, I don't have specific information. Okay. And you don't actually have any 4 Q. 5 receipts showing the sale of any play wands between 2007 and 2014; right? 6 Same as previously, I don't know that what Α. I've provided -- I provided everything I had at the 8 9 time. So if there is something in my thousands of 10 documents I provided previously, then it would be in 11 there. 12 Q. Okay. If it's not in there, you wouldn't have 13 it anywhere else? 14 I don't think I found anything since that or 1.5 obviously -- obviously I've sold since, but it's 16 unlikely. 17 MR. LORENZO: All right. I don't have any 18 other questions. MS. LARSON: Take a short break? 19 2.0 MR. LORENZO: Sure. It's 3:00 o'clock. 21 MS. LARSON: Oh. 22 MR. LORENZO: I just wanted to make sure to 23 get you out. 24 MS. LARSON: I may have a few quick questions. 25 MR. LORENZO: Okay. Page 114

1	MS. LARSON: On redirect.			
2	MR. LORENZO: Okay.			
3	MS. LARSON: Does it matter if exhibits are in			
4	color?			
5	MS. GOLDSMITH: It doesn't matter to me.			
6	MS. LARSON: And do you know			
7	THE COURT REPORTER: Are we off the record?			
8	MS. LARSON: Oh, yeah.			
9	MR. LORENZO: Go off the record.			
10	(Discussion off the record.)			
11	(Recess taken.)			
12	<i>-</i>			
13	(Whereupon the document was marked,			
14	for identification purposes, as Williams			
15	Exhibit 18.)			
16				
17	EXAMINATION			
18	BY MS. LARSON:			
19	Q. Taly, do you remember Mr. Lorenzo asked you			
20	about Google ad words, I've handed you Exhibit 18. Do			
21	you recognize this?			
22	A. A lot of words, yes.			
23	Q. What is this?			
24	A. Oh, this is likely this is likely search			
25	words associated with our advertising.			
	Page 115			

Q. And what does that mean?

A. My understanding would be

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- A. My understanding would be that if someone online was typing in -- these are either -- if you're typing in certain keywords, our product might pop up, depending on where it's placed, but looks like this -- keywords are typically associated with your advertising. So you advertise to try and market to certain -- to certain keywords so that your product will pop up at that time.
  - Q. Are these words that you selected?
- A. These might be Google-selected words based on -- I can't say that -- because there's a lot of words here. These may be Google showing us words that are associated with our advertising. They all seem related to what we do. So I don't know if it's Google generated or I don't think it -- actually, I just can't recall exactly what this -- this was -- what the search was for this.

MS. LARSON: Okay. No further questions.

MR. LORENZO: Okay. I don't have anything.

THE COURT REPORTER: So am I sending you a

22 | copy as well?

MR. LORENZO: How do you want to handle the transcript? We've -- we do things a lot differently in Southern California. It's your depo. So I probably

Page 116

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1
     need a copy.
2
                 (Discussion off the record.)
3
                        (Whereupon, the deposition was
 4
            adjourned at 3:10 p.m.)
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1	
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3	
4	I, TALY WILLIAMS , declare under penalty
5	of perjury under the laws of the State of California
6	that the foregoing is true and correct.
7	Executed on October 9th, 2018,
8	2018, at LOS ANGELES, CALIFORNIA.
9	
10	
11	
12	
	SIGNATURE OF THE WITNESS
13	
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1	CERTIFICATE OF REPORTER
2	
3	I, the undersigned, a Certified Shorthand
	Reporter of the State of California, do hereby
4	certify:
	That the foregoing proceedings were taken
5	before me at the time and place herein set forth; that any witnesses in the foregoing proceedings, prior to
6	testifying, were administered an oath; that a record of the proceedings was made by me using machine shorthand
7	which was thereafter transcribed under my direction;
,	that the foregoing transcript is a true record of the
8	testimony given.
	Further, that if the foregoing pertains to the
9	original transcript of a deposition in a Federal Case,
	before completion of the proceedings, review of the
10	transcript [ ] was [ ] was not requested.
	I further certify I am neither financially
11	interested in the action nor a relative or employee of
	any attorney or any party to this action.
12	IN WITNESS WHEREOF, I have this date
	subscribed my name.
13	
14	Dated: October 2, 2018
15	
16	
17	
18	
19	
20	12 - 2-
21	Ceunty 13nd
22	
23	KENNETH T. BRILL
24	CSR No. 12797
25	
	Do 110
	Page 119

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# Federal Rules of Civil Procedure Rule 30

- (e) Review By the Witness; Changes.
- (1) Review; Statement of Changes. On request by the deponent or a party before the deposition is completed, the deponent must be allowed 30 days after being notified by the officer that the transcript or recording is available in which:
- (A) to review the transcript or recording; and
- (B) if there are changes in form or substance, to sign a statement listing the changes and the reasons for making them.
- (2) Changes Indicated in the Officer's Certificate. The officer must note in the certificate prescribed by Rule 30(f)(1) whether a review was requested and, if so, must attach any changes the deponent makes during the 30-day period.

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ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY.

THE ABOVE RULES ARE CURRENT AS OF SEPTEMBER 1,

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OF CIVIL PROCEDURE FOR UP-TO-DATE INFORMATION.

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Veritext Legal Solutions represents that the foregoing transcript is a true, correct and complete transcript of the colloquies, questions and answers as submitted by the court reporter. Veritext Legal Solutions further represents that the attached exhibits, if any, are true, correct and complete documents as submitted by the court reporter and/or attorneys in relation to this deposition and that the documents were processed in accordance with our litigation support and production standards.

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truthfulness, accuracy, or validity of that document. State of California County of Los Angeles On October 09, 2018 before me, Faramarz Rabizadeh, Notary Public personally appeared Taly Williams who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument. I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct. WITNESS my hand and official seal. FARAMARZ RABIZADEH NOTARY PUBLIC - CALIFORNIA COMMISSION # 2088299 LOS ANGELES COUNTY My Comm. Exp. November 26, 2018 (Seal) ADDITIONAL OPTIONAL INFORMATION DESCRIPTION OF THE ATTACHED DOCUMENT (Title or description of attached document continued) Number of Pages 18 Document Date 10

# CAPACITY CLAIMED BY THE SIGNER

(Additional information)

- ☐ Individual (s)
- ☐ Corporate Officer

(Title)

- ☐ Partner(s)
- ☐ Attorney-in-Fact
- ☐ Trustee(s)
- ☐ Other

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- · Print the name(s) of document signer(s) who personally appear at the time of
- Indicate the correct singular or plural forms by crossing off incorrect forms (i.e. he/she/they- is /are ) or circling the correct forms. Failure to correctly indicate this information may lead to rejection of document recording.
- The notary seal impression must be clear and photographically reproducible. Impression must not cover text or lines. If seal impression smudges, re-seal if a
- sufficient area permits, otherwise complete a different acknowledgment form.

  Signature of the notary public must match the signature on file with the office of the county clerk.
  - Additional information is not required but could help to ensure this acknowledgment is not misused or attached to a different document.
  - Indicate title or type of attached document, number of pages and date.
  - Indicate the capacity claimed by the signer. If the claimed capacity is a corporate officer, indicate the title (i.e. CEO, CFO, Secretary).
- · Securely attach this document to the signed document

# Exhibit 1

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Williams)

Prior U.S. Cls.: 22, 23, 38, and 50

Reg. No. 3,524,963

### United States Patent and Trademark Office

Registered Oct. 28, 2008

### TRADEMARK PRINCIPAL REGISTER



WILLIAMS, TALY (CANADA INDIVIDUAL) 3 BROHM DRIVE HALIBURTON, CANADA KOM1SO

FOR: GAMES, NAMELY, TARGET GAMES AND ACTION SKILL GAMES; PLAYTHINGS, NAMELY, STUFFED TOYS, PLUSH TOYS, PLAY BALLOONS, AND PLAY WANDS; SPORTING GOODS, NAMELY, TARGETS, SPORT BALLS, NETS FOR SPORTS, BAGS SPECIALLY ADAPTED FOR SPORTS EQUIPMENT, GOLF TEES, GOLF CLUB SHAFTS, GOLF BALLS, GOLF BAGL MARKERS, GOLF BAGS, GOLF BAG COVERS, COVERS FOR GOLF CLUBS, DIVOT REPAIR TOOLS FOR GOLFERS; GOLF TRAINING EQUIPMENT, NAME-

LY, GOLF CHIPPING UMBRELLAS; AND GOLF PUTTING AIDS, NAMELY, GOLF ALIGNMENT DEVICES FOR PROVIDING IMMEDIATE FEED-BACK ON PUTTING STROKE, IN CLASS 28 (U.S. CLS. 22, 23, 38 AND 50).

FIRST USE 11-27-2006; IN COMMERCE 11-27-2006.

THE MARK CONSISTS OF FOUR VERTICAL BARS OVERLAIN BY A FIFTH SLASH EXTENDING FROM THE TOP RIGHT TO THE BOTTOM LEFT.

SN 77-168,097, FILED 4-27-2007.

NICHOLAS ALTREE, EXAMINING ATTORNEY



# Exhibit 2

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Williams)



and

GOVERNMENT LIAISON SERVICES, INC.

Arlington, Virginia

# TRADEMARK SEARCH REPORT

Client:

Taly Williams 1611 Camden Ave. Apt. 103 Los Angeles, CA 90025

Lawmart.com, Inc. 39555 Orchard Hill Place, Suite 205 Novi, Michigan 48375 248-347-6703 / Fax 248-347-1827 orders@lawmart.com

INVOICE NUMBER: 83774

DATE REQUESTED: June 15, 2004

DATE REPORTED: June 17, 2004

SEARCH PREPARED BY: Robert G. Forbes



WILLIAMS 2 9/18/2018 KTB

# TRADEMARK SEARCH REPORT

Client:

Taly Williams 1611 Camden Ave. Apt. 103 Los Angeles, CA 90025

Mark: **DESIGN** 

Goods/Services: for sporting apparel and sporting equipment Search Package Requested: Federal Design Search International Class(es): 25,28 only

The most recent records contained in the 24 hour box are serial number 78/429812 filed on June 3, 2004 and serial number 76/594191 filed on May 17, 2004.

The USPTO system for entering new filings into the library causes gaps in the 24-hour box records. Accordingly, some applications may not be included.

**INVOICE NUMBER: 83774** 

DATE REQUESTED: June 15, 2004

DATE REPORTED: June 17, 2004

SEARCH PREPARED BY: Robert G. Forbes

# U. S. PATENT AND TRADEMARK OFFICE SEARCH

MARK:	DESIGN
GOODS/SERVICES: _	sporting apparel and
sporting equipment	
Primary Class(es) Sear	ched: 25,28 only

### The search generated the following citations:

Registration Numbers: 1492316, 2285730, 1367824, 1360410, 2032624, 1333352, 2135634, 814543, 1251186, 753248, 2032470, 1157479, 1725139, 1318956, 1872629, 1850527, 1739097, 1595576, 1587818, 1580205, 1267271, 1290298, 1340940, 1463654, 2514305, 2088270, 1452705, 1384371, 2289737, 1991097, 1172258, 1495920, 2781118, 2731702, 2705503, 2681588, 2644329, 2583643, 2625636, 2027295, 2247830, 2219085, 2133905, 1764655, 1938989, 1875318, 1529817, 1477289, 1177361, 1294473, 1201249, 1192184.

Serial Numbers: 75278229, 75463578, 75463577, 78020703, 78020702, 78020700, 78285624, 75298672, 74495285, 74718531, 75512385, 76154935, 79001248, 73589234, 75889649, 78271319, 75766247, 76322324, 75001185, 74707409, 73808041, 73499007, 73454270, 75687533, 78031337, 76477971, 75905229.

This mark was searched through the registered, pending, published, recently cancelled, expired and abandoned files of the Trademark Records Section, U.S. Patent and Trademark Office. Pertinent related goods and service classes were considered for word marks. For design, initial and numeral searches only the above-referenced prior U.S. Trademark Class(es) were considered.

\*The USPTO system for entering new filings into the library causes gaps in the 24-hour box records. Accordingly, some applications may not be included.

#### SEARCH NOTATION GLOSSARY

Section 8 - The Section 8 Affidavit (swearing of continued use) has been accepted.

8 & 15 - The Section 8 Affidavit and Section 15 Affidavit (swearing of incontestability) have been accepted.

Cancelled Sect. 8 - No swearing of continued use was received between the fifth (5th) and sixth (6th) year after registration.

Renewed - A certificate of continued use was received after twenty years of registration or ten years if effective after November 16, 1989.

Expired - No renewal was received by the Patent and Trademark Office.

Non Final Action - The application has been sent a communication and the Trademark Office is awaiting a response.

Final Refusal - The Applicant has been sent a communication making "Final" the requirements set forth in the

Non Final Action.

Amended - The applicant has filed a response to the trademark rejection.

Published - The mark has or will be published for opposition in the Official Gazette on the date noted.

Allowance - A Notice of Allowance has been issued requiring a filing of a Statement of Use.

Opposition - Registration of the mark is being opposed in a proceeding before the Trademark Trial and Appeal Board.

Abandoned - The applicant failed to respond to a Trademark Office communication within the required six months.

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Int. Cls.: 25 and 41

Prior U.S. Cls.: 39 and 107

Reg. No. 1,492,316

### United States Patent and Trademark Office Registered June 14, 1988

### TRADEMARK SERVICE MARK PRINCIPAL REGISTER



BODY TRENDS, INC. (KANSAS CORPORA-TION) 4744 RAINBOW WESTWOOD, KS 66205

FOR: ATHLETIC AND DANCE CLOTHING, NAMELY, SHORTS, TEE SHIRTS, LEOTARDS AND SWEAT SUITS, IN CLASS 25 (U.S. CL. 39). FIRST USE 8-1-1986; IN COMMERCE 8-1-1986.

8-1-1986.
FOR: PROVIDING INSTRUCTION IN AERO-BIC DANCING, IN CLASS 41 (U.S. CL. 107). FIRST USE 8-1-1986; IN COMMERCE 8-1-1986.

"SUSIE BROWN" IS THE NAME OF A LIVING PERSON WHOSE CONSENT IS OF RECORD.

SER. NO. 652,020, FILED 3-30-1987.

RICHARD B. GORDON, EXAMINING ATTORNEY

8 PART 418

Prior U.S. Cls.: 22 and 39

Reg. No. 2,285,730

United States Patent and Trademark Office

Registered Oct. 12, 1999

### TRADEMARK PRINCIPAL REGISTER



SHAWMUT BANK, N.A. (UNITED STATES NATIONAL ASSOCIATION (BANK))
ATTN: CORP. TRUST DEPT.
ONE FEDERAL STREET
BOSTON, MA 02110

FOR: CLOTHING, NAMELY SWEATSHIRTS, SHIRTS, HATS AND JACKETS, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 6-23-1999; IN COMMERCE 7-8-1999.

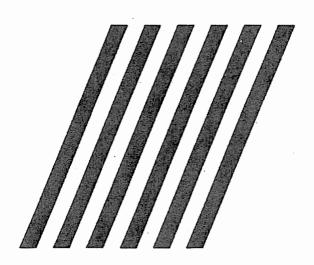
SN 74-704,844, FILED 7-24-1995.

HENRY S. ZAK, EXAMINING ATTORNEY

Prior U.S. Cl.: 22

United States Patent and Trademark Office Registered Oct. 29, 1985

### TRADEMARK PRINCIPAL REGISTER



AMEREC CORPORATION (WASHINGTON CORPORATION) 1776 136TH PLACE N.E. BELLEVUE, WA 98005

FOR: EXERCISE AND SPORTING EQUIP-MENT NAMELY, ROWING MACHINES, STA-TIONARY EXERCISE BICYCLES, COMPO-NENTS AND ACCESSORIES THEREFOR, JOG- GING MACHINES, EXERCISE BARS AND TREADMILLS, IN CLASS 28 (U.S. CL. 22).

FIRST USE 8-31-1984; IN COMMERCE 10-19-1984.

SER. NO. 519,750, FILED 1-28-1985.

ALBIN DROST, EXAMINING ATTORNEY

Chue, feits.

Int. Cls.: 12 and 25

Prior U.S. Cls.: 19 and 37

Reg. No. 1,360,410

United States Patent and Trademark Office Registered Sep. 17, 1985

### TRADEMARK PRINCIPAL REGISTER



STEGER, SCOTT (UNITED STATES CITIZEN) 1033 W. CAPE ROCK DRIVE CAPE GIRARDEAU, MO 63701

FOR: MOTOR VEHICLE PARTS, NAMELY, MOTORCYCLE EXHAUSTS, MUFFLER, REED SPACERS, MANIFOLDS, CAMS, BRAKE LINES, CHAIN TENSIONERS, GRAB BARS, RADIATOR SCOOPS, TRACK TANKS, FORK GUARDS, FENDERS, SEAT COVERS AND HEAVY DUTY SPRINGS, IN CLASS 12 (U.S. CL. 19). CL. 19).

FIRST USE 1-1-1983; IN COMMERCE 1-1-1983.

FOR: CLOTHING, NAMELY, JERSEYS, T-SHIRTS, SWEAT SHIRTS, HATS, AND GLOVES, IN CLASS 25 (U.S. CL. 37).

FIRST USE 1-0-1983; IN COMMERCE 1-0-1983.

SER. NO. 499,827, FILED 9-17-1984.

DAVID A. GUTH, EXAMINING ATTORNEY

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Prior U.S. Cls.: 22 and 39

Reg. No. 2,032,624

United States Patent and Trademark Office

Registered Jan. 21, 1997

#### TRADEMARK PRINCIPAL REGISTER



WUHAN TEXTILES IMPORT & EXPORT COR-PORATION (CHINA CORPORATION) NO. 220-1, HANGKONG ROAD WUHAN, CHINA

FOR: INNER AND OUTER CLOTHING FOR MEN, WOMEN AND CHILDREN, NAMELY SHIRTS, JACKETS, SUITS, RAINCOATS, SHORT SUITS, SHIRTS, TOPS, THREE-PIECE SUITS, PAJAMAS, PANTS, JEANS, BRIEFS, VESTS, SETS CONSISTING OF VESTS AND BRIEFS, JUMPSUITS, BODY SUITS, BODY SHAPERS, ROBES, SINGLETS, SKIRTS, SWEATERS, PULLOVERS, INFANT'S SUNSUITS, AND INFANT'S OVERALLS WITH STOCKINGS ATTACHED; PLAIN AND EM-

BROIDERED SILK GARMENTS MADE OF PURE KNITTED SILK AND BLENDED SILK FABRICS, NAMELY SHIRTS, PAJAMAS, BATHROBES, NIGHTGOWNS, DRESSING GOWNS, FROCKS, DRESSES, JACKETS, VESTS, SINGLETS, T-SHIRTS, SLIPS, UNDERWEAR, BRIEFS, CAMIKNICKERS, SKIRTS, SHORTS, TROUSERS AND KIMONOS, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 9-10-1991; IN COMMERCE 6-16-1995.

SN 74-561,758, FILED 8-16-1994.

CHRISIE B. KING, EXAMINING ATTORNEY

Come feett.

Prior U.S. Cl.: 39

# United States Patent and Trademark Office Reg. No. 1,333,352 Registered Apr. 30, 1985

### TRADEMARK : PRINCIPAL REGISTER



PITWEL FOOTWEAR CORP. (NEW JERSEY CORPORATION) 10 HORIZON BLVD. SOUTH HACKENSACK, NJ 07606

FOR: SHOES, IN CLASS 25 (U.S. CL. 39).

FIRST USE 3-1-1984; IN COMMERCE 3-1-1984.

SER. NO. 476,851, FILED 4-23-1984.

JUDITH BECKER, EXAMINING ATTORNEY

Come feets

Prior U.S. Cls.: 22 and 39

Reg. No. 2,135,634

United States Patent and Trademark Office

Registered Feb. 10, 1998

### TRADEMARK PRINCIPAL REGISTER



#### **HIGH SEAS**

HIGH SIERRA SPORT COMPANY (ILLINOIS CORPORATION) 880 CORPORATE WOODS PARKWAY VERNON HILLS, IL 600613164

FOR: OUTERWEAR AND SPORTS APPAR-EL, NAMELY, SKI JACKETS, PARKAS, SNOW-SUITS, VESTS AND WIND-RESISTANT JACK-ETS, IN CLASS 25 (U.S. CLS. 22 AND 39). FIRST USE 7-25-1995; IN COMMERCE 7-25-1995.
OWNER OF U.S. REG. NOS. 1,463,514, 1,864,768 AND OTHERS.

SER. NO. 75-229,950, FILED 1-23-1997.

ANGELA M. MICHELI, EXAMINING ATTOR-

Eth

### United States Patent Office

814,543

Registered Sept. 6, 1966

# PRINCIPAL REGISTER Trademark



Ser. No. 209,303, filed Jan. 4, 1965

COMB. AFF. SEC 8 & 15....



Rawlings Sporting Goods Company (Missouri corporation)
2300 Delmar Blvd.
St. Louis, Mo.

For: GYMNASTIC, SPORTING, AND ATHLETIC CLOTHING OF ALL KINDS—NAMELY, BASEBALL SHOES, BASEBALL CLOTHING INCLUDING BASEBALL UNIFORMS, CAPS AND STOCKINGS; SOFTBALL CLOTHING INCLUDING SOFTBALL UNIFORMS, CAPS AND SHOES; TENNIS SHOES, TRACK CLOTHING, TRACK SHOES; FOOTBALL SHOES, FOOTBALL CLOTHING INCLUDING FOOTBALL UNIFORMS, PANTS AND JERSEYS, SIDE LINE COATS AND PARKAS, CAPES AND JACKETS,

FOOTBALL LINESMAN'S OUTFITS; GOLF SHOES, GOLF JACKETS; BASKETBALL CLOTHING INCLUDING BASKETBALL SHOES, PANTS, JERSEYS AND WARM-UP CLOTHING; BOXING CLOTHING INCLUDING BOXING TRUNKS AND SHOES, WRESTLING CLOTHING, WRESTLING SHOES; BOWLING SHOES; JUMPING AND RUNNING SHOES; SKI CLOTHING OF ALL KINDS; SOCCER UNIFORMS; GYMNASIUM CLOTHING; AWARD JACKETS; HOCKEY UNIFORMS INCLUDING PANTS AND JERSEYS; SHOWER CLOGS, SHOWER SHOES: AND BELTS—in CLASS 39.

SHOES; AND BELTS—in CLASS 39.
First use Feb. 19, 1962; in commerce Feb. 19, 1962.
The drawing is lined for red, but no claim is made to color.

Owner of Reg. No. 753,248.

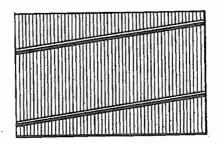
Monison 69) (mst 207-

Prior U.S. Cl.: 39

### United States Patent and Trademark Office

Reg. No. 1,251,186 Registered Sep. 13, 1983

TRADEMARK Principal Register



Figgie International Inc. (Ohio corporation) 4420 Sherwin Rd. Willoughby, Ohio 44094

For: SPORTSWEAR AND ACTIONWEAR CLOTHING AND FOOTWEAR FOR MEN, WOMEN, AND CHILDREN—NAMELY, SHIRTS, PANTS, SWEATERS, JACKETS, SOCKS, SWEATSHIRTS, SHORTS, WARM-UP TOPS, WARM-UP PANTS, JUMPING AND RUNNING SHOES, AND CLEATED SHOES, in CLASS 25 (U.S. Cl. 39).

First use Sep. 21, 1981; in commerce Sep. 21, 1981. Owner of U.S. Reg. Nos. 814,543 and 916,218.

The drawing is lined for the color red, but no claim is made to color.

Ser. No. 349,743, filed Feb. 10, 1982.

ABRAM I. SACHS, Examining Attorney

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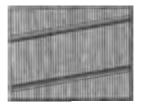
### United States Patent Office

753,248

Registered July 23, 1963

### PRINCIPAL REGISTER Trademark

Ser. No. 128,923, filed Sept. 29, 1961



Rawlings Sporting Goods Company (Missouri corpora-2300 Delmar Blvd. St. Louis, Mo.

For: ATHLETIC EQUIPMENT AS FOLLOWS: BASEBALL—BATS, BASEBALLS, GLOVES, MITTS, LEG GUARDS, MASKS, BODY PROTECTORS, UM-PIRE BODY PROTECTORS, SLIDING PADS, BASES, BAT BAGS, GLOVE LACES, MITT SPONGES, MASK PADS, MASK HARNESSES, LEG GUARD STRAPS, PADSY PROTECTOR HARNESS SHOE PLATES IM-BODY PROTECTOR HARNESS, SHOE PLATES, UM-PIRES' INDICATORS, BASE COVERS, HOME PLATES, PITCHERS' BOX PLATES, CARRYING BAGS, HEAD PROTECTORS, PROTECTOR CAPS, UMPIRES' LEG GUARDS; SOFTBALL—BAT BAGS, MASK PADS, MASK REPLACEMENT HARNESSES, MASKS, BODY PROTECTORS, BATS, SOFTBALLS, GLOVES AND MITTS, BASES; TENNIS—NETS, RACKETS, RACKET COVERS, RACKET STRINGS, NET CABLES, RACKET CENTER STRAPS, POSTS, REELS, BALLS, RACKET PRESSES, DRY AND WET COURT MARKERS; BADMINTON-NETS, RACK-ETS, RACKET COVERS, RACKET STRINGS, COM-PLETE SETS, POSTS, SHUTTLES AND PRESSES; TABLE TENNIS AND AERIAL TENNIS DART EQUIPMENT - COMPLETE SETS, DARTS, PAD-DLES, BALLS, BATS, NETS AND POSTS; TRACK AND FIELD EQUIPMENT—HURDLES, VAULTING POLES, CROSS BARS, WHISTLES, BATONS, COM-PETITORS NUMBERS, FINISH LINES, SPIKES AND SPIKE WRENCHES, PUTTING SHOTS, JAVELINS, DISCUSES, VAULTING AND JUMPING STAND-ARDS, STARTING BLOCKS; GOLF-CLUBS, BALLS,

BAG SLING STRAPS, GLOVES, SPIKES, BAGS, UMBRELLAS, CLUB HEAD COVERS, TEES, CARTS; BASKETBALL—ELBOW PADS, REPAIR KITS, EYEGLASS PROTECTORS, BACKBOARDS, GOAL NETS, TIMERS, BALLS, GOALS, OFFICIALS' HORNS, CARRIERS, KNEE PADS; FOOTBALL—FOOTBALLS, SHOULDER PADS, SHOULDER AND ARM BRACES, INJURY PROTECTIVE PADS, HELMETS, THIGH GUARDS, KNEE PADS, ELBOW PADS, KNEE BRACES, JOCK CUPS, HIP PADS, BLOCKING PADS, SHIN GUARDS, CHIN STRAPS, MOUTH AND TEETH PROTECTORS, RIB BADDERS, LACES, INFLATING NEEDLES, KICKING TEES, SHOULDER CUSHION LACES, ARM PADS, ANKLE BRACES, GOAL FLAGS, BLOCKING VESTS, FACE PROTECTORS, RIB PADS, FIELD MARKERS, SIDE LINE MARKERS, BLOCKING AND TACKLING DUMMIES; BOXING—GLOVES, HEAD GEAR, STRIKING BAGS STRIKING BAG GLOVES, STRIKLING BAG PLATFORMS, ANKLE, WRIST AND KNEE BAG SLING STRAPS, GLOVES, SPIKES, BAGS, UM-ING BAG PLATFORMS, ANKLE, WRIST AND KNEB SUPPORTERS, MOUTH PIECES, ABDOMINAL PRO-TECTORS, HAND WRAPS, STRIKING BAG BLADDERS, STRIKING BAG SWIVELS; WRESTLING—KNEE BRACES, HEADGUARDS; AND MISCELLA-KNEE BRACES, HEADGUARDS; AND MISCELLA-NEOUS — MEGAPHONES, HANDBALLS, INDIAN CLUBS, WANDS, KICK BALLS, VOLLEYBALL S, VOLLEYBALL STANDARDS, VOLLEYBALL AND SOCCER BLADDERS, INFLATORS, SOCCER BALLS, MEDICINE BALLS, CORKBALLS, CORKBALLS, MEDICINE BALLS, CORKBALLS, CORKBALLS, TETHER BALLS—in CLASS 22. First use in January 1957 on baseball gloves; in com-puter in January 1957

merce in January 1957.

The drawing is lined for red, but no claim is made to

Proposity -

Prior U.S. Cls.: 22 and 39

Reg. No. 2,032,470

United States Patent and Trademark Office

Registered Jan. 21, 1997

### TRADEMARK PRINCIPAL REGISTER



SONY CORPORATION (JAPAN CORPORA-TION) 7-35 KITASHINAGAWA, 6-CHOME

7-35 KITASHINAGAWA, 6-CHOME SHINAGAWA-KU, TOKYO, JAPAN

FOR: MENS', WOMENS' AND CHILDREN'S CLOTHING, NAMELY SHIRTS, JACKETS, TROUSERS, SHORT PANTS, UNDERWEAR, SLEEPWEAR, HEADWEAR, OUTERWEAR, COMPRISING JACKETS, COATS, PARKAS, VESTS (SLEEVELESS JACKETS), AND SWEATERS; AND ATHLETIC WEAR, COMPRISING BASEBALL CAPS, JERSEYS, SWEATSHIRTS, SWEATPANTS, STRETCH FABRIC EXERCISE PANTS, SHORTS AND SHIRTS, GOLF SHIRTS, TENNIS SHIRTS AND TENNIS

SHORTS, RUNNING PANTS, SHORTS AND SHIRTS, AND CYCLING SHORTS, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 11-20-1995; IN COMMERCE 11-20-1995.

OWNER OF U.S. REG. NOS. 1,520,717 AND 1,622,127.

THE MARK CONSISTS OF THE WORDS "SONY PICTURES" IN STYLIZED FORM TO-GETHER WITH A PARALLELOGRAM WITH VERTICAL ELEMENTS THEREIN.

SN 74-447,907, FILED 10-18-1993.

G. T. GLYNN, EXAMINING ATTORNEY

& KIZ.

Prior U.S. Cl.: 22

United States Patent and Trademark Office

Reg. No. 1,157,479 Registered Jun. 9, 1981

TRADEMARK
Principal Register



Moinar Ski Corporation (Colorado corporation) 5375 Western Ave. Boulder, Colo. 80301

For: SNOW SKIS, in CLASS 28 (U.S. Cl. 22). First use Sep. 6, 1979; in commerce Sep. 6, 1979.

Ser. No. 237,814, filed Nov. 5, 1979.

W. A. CONN, Primary Examiner

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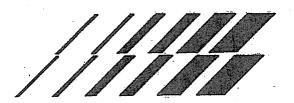
Int. Cls.: 9, 14 and 28

Prior U.S. Cls.: 21, 22, 27 and 38

Reg. No. 1,725,139

United States Patent and Trademark Office Registered Oct. 20, 1992

### TRADEMARK PRINCIPAL REGISTER



SAITEK LIMITED (HONG KONG LIMITED LI-ABILITY COMPANY) 12TH FLOOR, CHUNG NAM CENTRE 414 KWUN TONG ROAD KWUN TONG, KOWLOON, HONG KONG

FOR: ELECTRONIC MESSAGE RECORDERS, ELECTRONIC ALARMS, ELECTRONIC INFORMATION RECORDERS; NAMELY, RECORDERS FOR RECORDING AND DISPLAY-ING CALENDARS, DATA, TELEPHONE AND ADDRESS DATABANKS AND MEMORANDA,

IN CLASS 9 (U.S. CL. 21). FIRST USE 9-0-1989; IN COMMERCE 9-0-1989.

FOR: CLOCKS, ALARM CLOCKS, IN CLASS 14 (U.S. CL. 27).

FIRST USE 9-0-1989; IN COMMERCE 9-0-1989.

9-0-1989.
FOR: HAND-HELD AND TABLE MOUNTED UNITS FOR PLAYING CHESS, CARD GAMES, BACKGAMMON, CHECKERS (DRAUGHTS) AND ELECTRONIC VIDEO GAMES FEATURING SIMULATING BATTLES, IN CLASS 28 (U.S. CLS. 22 AND 38).
FIRST USE 0-0-1984; IN COMMERCE 0-0-1984

0-0-1984.

THE MARK CONSISTS OF MULTIPLE PAIRS OF RHOMBOID DESIGNS WHICH FORM A STYLIZED LETTER 'S'.

SER. NO. 74-098,851, FILED 9-19-1990.

G. T. GLYNN, EXAMINING ATTORNEY

Int. Cls.: 9, 16 and 28

Prior U.S. Cls.: 21, 22, 23 and 26

### United States Patent and Trademark Office

Reg. No. 1,318,956 Registered Feb. 12, 1985

TRADEMARK Principal Register



SciSys-W Limited (Hong Kong limited liability company)
1801 Admirality Centre, Tower II
18 Harcourt Rd.
Hong Kong, Hong Kong

For: ELECTRICAL AND SCIENTIFIC APPARATUS FOR OFFICE, HOME AND PERSONAL USE—NAMELY, CALCULATING MACHINES; COMPUTERS; COMPUTER PRINTERS; ELECTRONIC WORD PROCESSORS; AND WORD STORAGE UNITS AND ELECTRONIC AND STRUCTURAL PARTS THEREFOR; REMOTELY CONTROLLED SWITCHES; LIGHT DIMMERS; WEATHER INSTRUMENTATION—NAMELY, BAROMETERS, THERMOMETERS AND HYGROMETERS; PULSE RATE METERS; BLOOD PRESSURE METERS; ELECTRONIC TEST INSTRUMENTATION—NAMELY, MICROPROCESSOR CONTROLLED INTEGRATED CIRCUIT TESTERS AND EPROM

DUPLICATORS; AND KEYBOARDS, in CLASS 9 (U.S. Cis. 21 and 26).

First use Jun. 1980; in commerce Jun. 1980. For: TYPEWRITERS, in CLASS 16 (U.S. Cl. 23).

First use Jun. 1980; in commerce Jun. 1980.

For: HAND-HELD AND TABLE MOUNTED UNITS FOR PLAYING CHESS AND CARD GAMES, NON-COIN OPERATED VIDEO OUT-PUT GAME MACHINES, AND ELECTRONIC AND STRUCTURAL PARTS THEREFOR, in CLASS 28 (U.S. Cls. 22 and 23).

First use Jun. 1980; in commerce Jun. 1980.

The mark consists of multiple pairs of rhomboid designs which form a stylized letter S.

Ser. No. 311,679, filed May 22, 1981.

G. T. GLYNN, Examining Attorney

Christy.

Prior U.S. Cl.: 22

Reg. No. 1,872,629

United States Patent and Trademark Office Registered Jan. 10, 1995

### TRADEMARK PRINCIPAL REGISTER



NICKLAUS GOLF EQUIPMENT COMPANY LC (FLORIDA LIMITED LIABILITY COMPANY) 7830 BYRON DRIVE WEST PALM BEACH, FL 33404

FOR: GOLF CLUBS, IN CLASS 28 (U.S. CL. 22).

FIRST USE 10-0-1991; IN COMMERCE 10-0-1991.

SER. NO. 74-479,030, FILED 1-14-1994.

JEFFREY SMITH, EXAMINING ATTORNEY

Int. Cls.: 6, 9, 14, 16, 18, 21, 24, 25, 28, 30 and 34 Prior U.S. Cls.: 1, 2, 3, 8, 13, 21, 22, 25, 26, 27, 28, 37, 38, 39, 42, 46 and 50

Reg. No. 1,850,527

### United States Patent and Trademark Office Registered Aug. 23, 1994

### TRADEMARK PRINCIPAL REGISTER

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NATIONAL ASSOCIATION FOR STOCK CAR AUTO RACING, INC. (FLORIDA CORPORA-TION) P.O. BOX 2875

DAYTONA BEACH, FL 321152875

FOR: KEY CHAINS AND LICENSE PLATES OF COMMON METALS, IN CLASS 6 (U.S. CLS. 13, 25 AND 50).

FIRST USE 11-29-1991; IN COMMERCE 11-29-1991.

FOR: SCIENTIFIC APPARATUS; NAMELY, AM/FM RADIO HEADSETS, ELECTRONIC MICROPHONES, GUMBALL MACHINES, SUNGLASSES, TELEPHONES, VIDEO MAGAZINES FEATURING AUTO RACING, AND WALKIE TALKIES, IN CLASS 9 (U.S. CLS. 21 AND 26).

FIRST USE 2-3-1991; IN COMMERCE 2-3-1991.

FOR: PRECIOUS METALS; NAMELY, SILVER MEDALLIONS, BRONZE MEDALLIONS, PINS, STOP WATCHES AND WRIST WATCHES, IN CLASS 14 (U.S. CLS. 26, 27 AND 28)

FIRST USE 12-1-1991; IN COMMERCE 12-1-1991.

FOR: PAPER ARTICLES; NAMELY, BUMPER STICKERS, CALENDARS, COUNTER UNITS FOR TRADING CARDS, COMIC BOOKS, DECALS, DRIVERS IDENTIFICATION CARDS, BOOK COVERS, MEMO PADS, PENS, PENCILS, MOUNTED PHOTOGRAPHS, PLASTIC RULERS, PLACEMATS, SPIRAL NOTEBOOKS, DECALS, THREE RING BINDERS, TRADING CARDS, GRAPHIC APPLICATIONS FOR

AUTOMOBILES, TRADING CARD ALBUMS, AND NON-ELECTRIC ERASERS, IN CLASS 16 (U.S. CLS. 37 AND 38).

FIRST USE 3-0-1990; IN COMMERCE 3-0-1990.

FOR: LEATHER AND LEATHER IMITA-TIONS; NAMELY, BACK PACKS, CREDEN-TIAL HOLDERS, WALLETS, FANNY PACKS, PENCIL BAGS, AND LUGGAGE, IN CLASS 18 (U.S. CLS. 1 AND 3).

FIRST USE 5-17-1992; IN COMMERCE 5-17-1992.

FOR: HOUSEHOLD UTENSILS; NAMELY, BATTERY OPERATED TOOTHBRUSHES WITH PLASTIC CAR STAND, MUGS, SHOT GLASSES, DRINKING GLASSES, FRUIT JARS, SALT AND PEPPER SHAKERS, DECANTERS, AND PLASTIC SPORT BOTTLES, IN CLASS 21 (U.S. CLS. 2 AND 21).

FIRST USE 1-0-1990; IN COMMERCE 1-0-1990.

FOR: TEXTILE GOODS; NAMELY, BEACH TOWELS, BLANKETS, BEDSPREADS, CLOTH BANNERS, COMFORTERS, LAMINATED BANNERS, LAMINATED SIGNS, PILLOWCASES, PILLOW SHAMS, SHEETS, SLUMBER BAGS, SLUMBER BAG CARRIERS, AND WINDOW TREATMENTS, IN CLASS 24 (U.S. CL. 42).

FIRST USE 6-7-1991; IN COMMERCE 6-7-1991.

FOR: CLOTHING; NAMELY, CAPS, BASE-BALL HATS, SWEAT SHIRTS, SWEAT PANTS, FOOTWEAR, GOLF SHIRTS, JACKETS, KNIT CAPS, PANTS, VESTS, SHOE LACES, SHORTS, STRAW HATS, SWEATERS, TANK TOPS, T

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22).

SHIRTS, AND VISORS, IN CLASS 25 (U.S. CL.

39). FIRST USE 8-13-1974; IN COMMERCE 8-13-1974.

FOR: GAMES AND PLAYTHINGS; NAMELY, BATTERY OPERATED PINBALL MACHINES, BOARD GAMES, DIE CAST MINIATURE CARS, DIE CAST MINIATURE TRUCKS, ELECTRONIC DRIVING GAMES, ELECTRONIC ROAD RACING SETS, ELECTRONIC SLOT CARS, EXTRA RACE TRACK, PLASTIC ACTION FIGURES, BATTERY OPERATED DASHBOARD DRIVING GAMES, CORRUGATED RACE TRACK, MINIATURE TROPHIES, PLASTIC MODEL CARS, PLASTIC WALL RACERS, PLUSH STUFFED ANIMALS, POOL CUES, PUZZLES, RADIO CONTROL CARS AND WRIST RACERS, IN CLASS 28 (U.S. CL. 22). FOR: GAMES AND PLAYTHINGS; NAMELY,

FIRST USE 5-21-1990; IN COMMERCE 5-21-1990.

FOR: EDIBLE GOODS; NAMELY, CHOCO-LATE CANDY BARS AND COOKIES, IN CLASS 30 (U.S. CL. 46).

FIRST USE 2-25-1991; IN COMMERCE 2-25-1991.

FOR: SMOKERS' ARTICLES; NAMELY, ASH TRAYS, IN CLASS 34 (U.S. CL. 8).

FIRST USE -: 1-1-1991; IN COMMERCE

OWNER OF U.S. REG. NOS. 817,553, 1,054,100 AND OTHERS.

SER. NO. 74-331,862, FILED 11-12-1992.

CARYN HINES, EXAMINING ATTORNEY

Prior U.S. Cl.: 39

United States Patent and Trademark Office Registere

Reg. No. 1,739,097 Registered Dec. 8, 1992

TRADEMARK PRINCIPAL REGISTER



MADISON SQUARE GARDEN CORPORATION (DELAWARE CORPORATION) TWO PENNSYLVANIA PLAZA NEW YORK, NY 10121

FOR: T-SHIRTS, SWEATSHIRTS, SWEAT-PANTS, JACKETS, CAPS, JOGGING SUITS, SHORTS, RUGBY SHIRTS AND SWEATERS, IN CLASS 25 (U.S. CL. 39).

FIRST USE 11-30-1991; IN COMMERCE 11-30-1991.

OWNER OF U.S. REG. NOS. 835,284, 878,936, AND 1,354,235.

SN 74-186,148, FILED 7-18-1991.

PATRICK, LEVY, EXAMINING ATTORNEY

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Prior U.S. Cl.: 22

Reg. No. 1,595,576

### United States Patent and Trademark Office

Registered May 8, 1990

### TRADEMARK PRINCIPAL REGISTER

### **IIIIIFLEXPORT**

LEBLOND INDUSTRIES INC. (CONNECTICUT CORPORATION) P.O. BOX 565 BROAD BROOK, CT 06103 FIRST USE 5-1-1988; IN COMMERCE 5-1-1988.

SER. NO. 73-830,003, FILED 10-10-1989.

FOR: MANUALLY OPERATED EXERCISE EQUIPMENT, IN CLASS 28 (U.S. CL. 22).

W. A. CONN, EXAMINING ATTORNEY

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Int. Cls.: 18, 24, 25, 26 and 34

Prior U.S. Cls.: 3, 8, 39, 40, 42 and 50

Reg. No. 1,587,818

### United States Patent and Trademark Office Registered Mar. 20, 1990

### TRADEMARK PRINCIPAL REGISTER

KABUSHIKI KAISHA RALLIART (JAPAN CORPORATION) 33-8, SHIBA 5-CHOME, MINATO-KU TOKYO, JAPAN

FOR: TRAVELLING CASES, ALL PURPOSE SPORT BAGS, WALLETS, BILLFOLDS, KEY CASES, KNAPSACKS, TOTE BAGS, DUFFLE BAGS, ATTACHE CASES, LEATHER KEY RINGS, IN CLASS 18 (U.S. CLS. 3 AND 50). FIRST USE 9-15-1988; IN COMMERCE

9-15-1988.

FOR: TOWELS, IN CLASS 24 (U.S. CL. 42). FIRST USE 9-15-1988; IN COMMERCE 9-15-1988.

FOR: CLOTHING, NAMELY SHIRTS, SWEAT SHIRTS, PANTS, SWEAT PANTS, SHORTS, JACKETS, WARM-UP SUITS, BATHING SUITS,

JUMPSUITS, JOGGING SUITS, LEOTARDS, SWEATSHIRTS, SWEATERS, HATS, PONCHOS, SCARVES, IN CLASS 25 (U.S. CL. 39).

FIRST USE 9-15-1988; IN COMMERCE 9-15-1988.

FOR: BADGES OF CLOTH, IN CLASS 26 (U.S. CL. 40).

FIRST USE 9-15-1988; IN COMMERCE 9-15-1988.

FOR: CIGARETTE LIGHTERS, NOT OF PRE-CIOUS METAL, IN CLASS 34 (U.S. CL. 8).

FIRST USE 9-15-1988; IN COMMERCE 9-15-1988.

SER. NO. 73-803,212, FILED 5-30-1989.

JERI J. FICKES, EXAMINING ATTORNEY

Christent f.

Prior U.S. Cl.: 39

# United States Patent and Trademark Office Registered Jan. 30, 1990

### TRADEMARK PRINCIPAL REGISTER



SHEY TAY ENTERPRISES, INC. (CALIFORNIA CORPORATION) 718 S. DATE AVENUE ALHAMBRA, CA 91801

FOR: ACTIVE SPORTSWEAR, NAMELY JOGGING SUITS, SWEATPANTS, SWEAT-SHIRTS, WARM-UP JACKETS AND T-SHIRTS, IN CLASS 25 (U.S. CL. 39).

FIRST USE 4-19-1989; IN COMMERCE 4-19-1989.

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "SPORT", APART FROM THE MARK AS SHOWN.

THE MARK IS LINED FOR THE COLORS GRAY, YELLOW AND RED.

SER. NO. 73-801,335, FILED 5-19-1989.

CHRIS A. F. PEDERSEN, EXAMINING ATTOR-NEY

Opril Jedt

Prior U.S. Cl.: 39

United States Patent and Trademark Office

Reg. No. 1,267,271 Registered Feb. 14, 1984

TRADEMARK Principal Register



International Hongson Corp. (China corporation) 6th Floor, No. 2
Patch Rd. Sec. 3
Taipei, Taiwan, China

For: SHOES—NAMELY, SPORTING SHOES, SLIPPERS, in CLASS 25 (U.S. Cl. 39).
First use May 1, 1981; in commerce Jun. 1982.

Ser. No. 400,357, filed Oct. 20, 1982.

MARILYN MCMAHON, Examining Attorney

Mariana.

Prior U.S. Cl.: 22

United States Patent and Trademark Office

Reg. No. 1,290,298 Registered Aug. 14, 1984

TRADEMARK Principal Register



Daiwa Golf Co., Ltd. (Japan company) 14-16 Maesawa 3-chome Higashikurume-shi, Tokyo, Japan 203 For: GOLF CLUBS, in CLASS 28 (U.S. Cl. 22). First use Jan. 13, 1983; in commerce Jan. 13, 1983. The mark consists of the word "Exceler" preceded by five slanted lines of graduated widths.

Ser. No. 419,010, filed Mar. 28, 1983.

SUSAN A. RICHARDS, Examining Attorney

BAZ.

Prior U.S. Cl.: 39

Reg. No. 1,340,940 United States Patent and Trademark Office Registered June 11, 1985

> TRADEMARK PRINCIPAL REGISTER



U.S.A. PENINSULA, INC. (NEW YORK CORPO-RATION) 1407 BROADWAY NEW YORK, NY 10018

FOR: MEN'S AND WOMEN'S CLOTHING NAMELY, SWEATERS, JACKETS, SLACKS, TROUSERS, WOMEN'S DRESSES, SKIRTS, BLOUSES, JACKETS, AND PANTS, IN CLASS 25 (U.S. CL. 39).

FIRST USE 2-29-1984; IN COMMERCE 2-29-1984.

OWNER OF U.S. REG. NO. 1,256,448.
THE LINING SHOWN IN THE MARK ON
THE DRAWING IS A FEATURE OF THE MARK AND DOES NOT INDICATE COLOR.

SER. NO. 481,115, FILED 5-21-1984.

ROBERT C. CLARK JR., EXAMINING ATTOR-

Prior U.S. Cl.: 39

# United States Patent and Trademark Office Registered Nov. 3, 1987

### TRADEMARK PRINCIPAL REGISTER



ANTON ZANUS INTERNATIONAL, INC. (CALIFORNIA CORPORATION) 10800 EAST 14TH STREET OAKLAND, CA 94603

FOR: WOMEN, MEN AND CHILDREN'S CLOTHING NAMELY, SPORT COATS, JACK-ETS, JEANS, PANTS, SHIRTS AND SWEAT-ERS, IN CLASS 25 (U.S. CL. 39).

FIRST USE 1-0-1980; IN COMMERCE 1-0-1980.

SER. NO. 641,325, FILED 1-27-1987.

RICHARD B. GORDON, EXAMINING ATTORNEY

JY15.

Int. Cls.: 7, 18 and 25

Prior U.S. Cls.: 1, 2, 3, 13, 19, 21, 22, 23, 31, 34, 35, 39

and 41

Reg. No. 2,514,305 Registered Dec. 4, 2001

United States Patent and Trademark Office

### TRADEMARK PRINCIPAL REGISTER



ATOM S.P.A. (ITALY CORPORATION) VIA MOROSINI, 6 27029 VIGEVANO, ITALY

FOR: PLATING MACHINES, CUITING PRESSES, CLICKING PRESSES FOR LEATHER AND SYNTHETIC MATERIALS, ELECTRO-HYDRAULIC PLATFORMS FOR FEEDING LEATHER AND SYNTHETIC SHEET MATERIAL, IN CLASS 7 (U.S. CLS. 13, 19, 21, 23, 31, 34 AND 35).

FOR: LEATHER AND IMITATION LEATHER SOLD IN BULK; ANIMAL SKINS; TRUNKS AND TRAVELLING BAGS; UMBRELLAS, PARASOLS AND WALKING STICKS; WHIPS, HARNESS AND SADDLERY, IN CLASS 18 (U.S. CLS. 1, 2, 3, 22 AND 41).

FOR: LEATHER SHOES, LEATHER PANTS, LEATHER JACKETS AND SHIRTS; HATS, IN CLASS 25 (U.S. CLS. 22 AND 39).

PRIORITY CLAIMED UNDER SEC. 44(D) ON ITALY APPLICATION NO. MI99C009164, FILED 9-13-1999, REG. NO. 811861, DATED 5-12-2000, EXPIRES 9-13-2009.

OWNER OF U.S. REG. NO. 1,161,654.

SER. NO. 75-939,644, FILED 3-9-2000.

CATHERINE CAIN, EXAMINING ATTORNEY

Prior U.S. Cls.: 22 and 39

Reg. No. 2,088,270

United States Patent and Trademark Office

Registered Aug. 12, 1997

TRADEMARK PRINCIPAL REGISTER



SOCIETA COMMERCIALE MISTERE S.R.L. (ITALY CORPORATION) VIA CAVOUR, 112 21051 ARCISATE, ITALY

FOR: WOMEN'S UNDERGARMENTS, NAMELY, CORSETS, BRASSIERES, GIRDLES, PANTIES, PANTY WAISTS, PANTY GIRDLES, NIGHTGOWNS, NEGLIGEES AND PETTICOATS, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 5-0-1996; IN COMMERCE 5-0-1996.

THE STIPPLING IS A FEATURE OF THE MARK AND DOES NOT INDICATE COLOR.

SN 75-033,842, FILED 12-18-1995.

K. MARGARET LE, EXAMINING ATTORNEY

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Int. Cls.: 1, 3, 4, 6, 16, 21, 22, 25, 29, 30, 31, 32 and 34

Prior U.S. Cls.: 1, 2, 6, 14, 17, 37, 39, 45, 46 and 52

Reg. No. 1,452,705 United States Patent and Trademark Office Registered Aug. 18, 1987

#### TRADEMARK PRINCIPAL REGISTER



SHURFINE-CENTRAL CORPORATION (DELA-WARE CORPORATION) 2100 NORTH MANNHEIM ROAD NORTHLAKE, IL 60164

FOR: WATER SOFTENER PELLETS FOR DOMESTIC USE, IN CLASS 1 (U.S. CL. 6).
FIRST USE 1-15-1986; IN COMMERCE 1-15-1986.

FOR: TOILET BOWL CLEANER, FABRIC SOFTENER FOR DOMESTIC USE, HOUSE-HOLD AMMONIA, HOUSEHOLD BLEACH, POWDER AND LIQUID HOUSEHOLD DETERGENTS, IN CLASS 3 (U.S. CLS. 6 AND 52).

FIRST USE 8-22-1985; IN COMMERCE 8-22-1985.

FOR: CHARCOAL, IN CLASS 4 (U.S. CL. 1). FIRST USE 3-19-1986; IN COMMERCE 3-19-1986.

FOR: ALUMINUM FOIL, IN CLASS 6 (U.S. CL. 14).

FIRST USE 7-15-1985; IN COMMERCE 7-15-1985.

FOR: BATH TISSUE, FACIAL TISSUE, PAPER NAPKINS, PAPER TOWELS, PLASTIC BAGS FOR PACKAGING, IN CLASS 16 (U.S. CLS. 2 AND 37).

FIRST USE 6-5-1985; IN COMMERCE 6-5-1985.

FOR: PAPER PLATES, IN CLASS 21 (U.S. CL.

FIRST USE 8-22-1985; IN COMMERCE 8-22-1985.

FOR: PLASTIC TRASH BAGS, IN CLASS 22 (U.S. CL. 2).

FIRST USE 6-5-1985; IN COMMERCE

FOR: BABY DIAPERS, IN CLASS 25 (U.S. CL.

FIRST USE 8-31-1985; IN COMMERCE 8-31-1985.

FOR: BUTTER/MARGARINE SPREAD, CANNED FISH, CANNED FRUIT AND VEGETABLES, CANNED MEATS, CANNED SOUPS, CRINKLE CUT POTATOES, DRIED BEANS, FRENCH FRIED POTATOES, FROZEN VEGETABLES, FROZEN WHIPPED TOPPING, FRUIT FILLED PIE FILLING, FRUIT JELLY, JAMS, PRESERVES, IMITATION CHEESE, MARGARINE, MAYONNAISE, MILK, NAMELY, FILLED INSTANT, NON-DAIRY CREAMER, PEANUT BUTTER, PICKLES, POTATO CHIPS, POTATO CHIPS, POTATO CHIPS, POTATO CHIPS, POTATO CHIPS, SALAD DRESSING, SHORTENING, UNSWEETENED GELATINE, VEGETABLE OILS, WHIPPED TOPPINGS, IN CLASS 29 (U.S. CL. 46).

FIRST USE 7-15-1985; IN COMMERCE 7-15-1985.

FOR: BAKING SODA, BARBECUE SAUCE, BREADS, BREAKFAST CEREALS, BUNS, CAKE, COOKIE, MUFFIN AND PANCAKE MIXES, CATSUP, CHEESE CURLS, CHEESE PUFFS, CHEESE TWISTS, CHOCOLATE CHIPS, COFFEE, CORNMEAL-BASED DIP CHIPS,

Prior U.S. Cl.: 39

United States Patent and Trademark Office Registered Feb. 25, 1986

## TRADEMARK PRINCIPAL REGISTER

# IIII VASCO IIII

FAMOUS HORSE INC. (NEW YORK CORPORA-TION) 97–45 QUEENS BLVD. REGO PARK, NY 11374

FOR: MEN'S AND WOMEN'S PANTS AND JUMPSUITS AND WOMEN'S BLOUSES, SKIRTS, SHORTS, VESTS, JACKETS, AND DRESSES, IN CLASS 25 (U.S. CL. 39).

FIRST USE 5-17-1984; IN COMMERCE 5-17-1984.

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "VASCO" , APART FROM THE MARK AS SHOWN.

THE WORD "VASCO" IN ENGLISH IS "BASQUE".

SER. NO. 507,421, FILED 11-5-1984:

JUDITH BECKER, EXAMINING ATTORNEY

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Int. Cls.: 3, 14, 16, 18 and 25

Prior U.S. Cls.: 1, 2, 3, 4, 5, 6, 22, 23, 27, 28, 29, 37, 38, 39, 41, 50, 51 and 52

Reg. No. 2,289,737

United States Patent and Trademark Office

Registered Nov. 2, 1999

#### TRADEMARK PRINCIPAL REGISTER



WOLFORD AKTIENGESELLSCHAFT (AUS-TRIA JOINT STOCK CORPORATION) RHEINSTRASSE 68 A-6901 BREGENZ, AUSTRIA

FOR: PERFUME, COSMETICS, NAMELY, LIPSTICK, BODY CREAM, FACE CREAM, PERSONAL DEODORANT; SOAP, NAMELY, SKIN SOAP, TOILET SOAP, DEODORANT SOAP, IN CLASS 3 (U.S. CLS. 1, 4, 6, 50, 51 AND

52).
FOR: JEWELRY, NAMELY, BRACELETS, RINGS, EARRINGS, BROOCHES, NECKLACES, PINS, WATCHES, IN CLASS 14 (U.S. CLS. 2, 27, 28 AND 50).

FOR: PAPER SHOPPING BAGS, PAPER AND CARDBOARD BOXES, UNMOUNTED PHOTO-GRAPHS, AND CALENDARS, IN CLASS 16 (U.S. CLS. 2, 5, 22, 23, 29, 37, 38 AND 50).

FOR: LADIES HANDBAGS; TRAVELING BAGS, TOTE BAGS, BEACH BAGS; COSMETIC

BAGS, WALLETS, UMBRELLAS, AND PARA-SOLS, IN CLASS 18 (U.S. CLS. 1, 2, 3, 22 AND 41).

FOR: SHOES, IN CLASS 25 (U.S. CLS. 22 AND 39).

PRIORITY CLAIMED UNDER SEC. 44(D) ON AUSTRIA APPLICATION NO. AM4075/90, FILED 11-21-1995, REG. NO. 133475, DATED 11-13-1990, EXPIRES 11-13-2000.

OWNER OF U.S. REG. NOS. 1,379,238 AND 1,991,097.

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "WIEN PARIS LONDON", APART FROM THE MARK AS SHOWN.

SER. NO. 75-107,376, FILED 5-21-1996.

PRISCILLA MILTON, EXAMINING ATTOR-NEY

Prior U.S. Cls.: 22 and 39

United States Patent and Trademark Office Registered Aug. 6, 1996

Reg. No. 1,991,097

TRADEMARK PRINCIPAL REGISTER



WOLFORD AKTIENGESELLSCHAFT (AUSTRIA JOINT STOCK CORPORATION)
RHEINSTRASSE 68 A-6901 BREGENZ, AUSTRIA

FOR: CLOTHING, NAMELY HOSIERY, STOCKINGS, TIGHTS, BODY SUITS, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 0-0-1989; IN COMMERCE 0-0-1989. OWNER OF U.S. REG. NO. 1,379,238.
THE LINING IS A FEATURE OF THE MARK
AND DOES NOT INDICATE COLOR.

SER. NO. 74-690,244, FILED 6-13-1995.

KIM SAITO, EXAMINING ATTORNEY

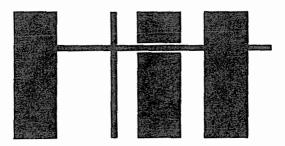
Int. Cls.: 18 and 28

Prior U.S. Cls.: 3 and 22

#### United States Patent and Trademark Office

Reg. No. 1,172,258 Registered Oct. 6, 1981

#### TRADEMARK Principal Register



H.I.T. Industries Ltd. (New Jersey corporation) 22-C Cragwood Rd. Avenel, N.J. 07001

For: LEATHER GOODS—NAMELY, ATTACHE CASES AND COMPONENTS THEREFOR, INCLUDING LOCKS AND HARDWARE; BUSINESS CASES; BRIEFCASE-TYPE PORTFOLIOS; LUGGAGE; HANDBAGS; AND WALLETS, in CLASS 18 (U.S. Cl. 3).

WALLETS, in CLASS 18 (U.S. Cl. 3).

First use Feb. 1977; in commerce Feb. 1977.

For: EQUIPMENT SOLD AS A UNIT FOR

PLAYING GAMES—NAMELY, PARLOR GAMES USING TILES, BOARD GAMES, DICE GAMES; DART BOARDS, PUZZLES, AND PARLOR GAMES USING A BOARD AND A ROLLING BALL, in CLASS 28 (U.S. Cl. 22).

First use Jul. 1973; in commerce Jul. 1973.

Ser. No. 187,443, filed Sep. 29, 1978.

DAVID C. REIHNER, Primary Examiner

Examiner feets.

Prior U.S. Cl.: 39

United States Patent and Trademark Office Registered July 12, 1988

# TRADEMARK PRINCIPAL REGISTER



FISHER CAMUTO CORPORATION (DELA-WARE CORPORATION) 9 WEST BROAD STREET STAMFORD, CT 06902

FOR: SHOES, IN CLASS 25 (U.S. CL. 39).

FIRST USE 11-2-1987; IN COMMERCE 11-2-1987.

SER. NO. 694,508, FILED 11-9-1987.

JANE MCCABE, EXAMINING ATTORNEY

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Int. Cls.: 18, 24, 25, 26 and 34

Prior U.S. Cls.: 1, 2, 3, 8, 9, 17, 22, 37, 39, 40, 41, 42

and 50

United States Patent and Trademark Office

Reg. No. 2,781,118 Registered Nov. 11, 2003

TRADEMARK PRINCIPAL REGISTER

# RALLIIIIIIART

KABUSHIKI KAISHA RALLIART (JAPAN COR-PORATION) 33-8, SHIBA 5-CHOME MINATO-KU, TOKYO, JAPAN

FOR: TRAVELLING CASES, ALL PURPOSE SPORTS BAGS, WALLETS, BILLFOLDS, KEY CASES, KNAPSACKS, TOTE BAGS, DUFFLE BAGS, ATTACHE CASES, LEATHER KEY RINGS, IN CLASS 18 (U.S. CLS. 1, 2, 3, 22 AND 41).

FIRST USE 9-15-1988; IN COMMERCE 9-15-1988.

FOR: TOWELS, IN CLASS 24 (U.S. CLS. 42 AND 50).

FIRST USE 9-15-1988; IN COMMERCE 9-15-1988.

FOR: CLOTHING, NAMELY SHIRTS, SWEAT-SHIRTS, PANTS, SWEATPANTS, SHORTS, JACKETS, WARM-UP SUITS, BATHING SUITS, JUMPSUITS, JOGGING SUITS, LEOTARDS, SWEATERS, HATS, PONCHOS, SCARVES, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 9-15-1988; IN COMMERCE 9-15-1988.

FOR: CLOTH BADGES TO BE SEWN OR IRONED ONTO CLOTHING, IN CLASS 26 (U.S. CLS. 37, 39, 40, 42 AND 50).

FIRST USE 9-15-1988; IN COMMERCE 9-15-1988.

FOR: CIGARETTE LIGHTERS NOT OF PRE-CIOUS METALS, IN CLASS 34 (U.S. CLS. 2, 8, 9 AND 17).

FIRST USE 9-15-1988; IN COMMERCE 9-15-1988.

OWNER OF U.S. REG. NO. 1,552,777.

THE MARK CONSISTS OF THE WORDS "RALLI" AND "ART", SEPARATED BY A SERIES OF DIAGONAL LINES REPRESENTING TIRE TRACKS.

SER. NO. 76-221,307, FILED 3-8-2001.

BILL DAWE, EXAMINING ATTORNEY

Int. CL: 25

Prior U.S. Cls.: 22 and 39

United States Patent and Trademark Office

Reg. No. 2,731,702

Registered July 1, 2003

#### TRADEMARK PRINCIPAL REGISTER

# Popcorn U.S.A. AMERICAN FASHION

D.M. MORRIS, INC. (CALIFORNIA CORPORATION)

28519 CEDAR BLUFF DRIVE RANCHO PALOS VERDES, CA 90275

FOR: DENIM JEANS, PANTS, SHIRTS, AND JACKETS, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 11-9-2001; IN COMMERCE 11-9-2001.

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "U.S.A." AND "AMERICAN FASHION", APART FROM THE MARK AS SHOWN.

THE LINING SHOWN IN THE DRAWING DOES NOT SHOW COLOR, BUT IS MERELY FOR DESIGN.

SER. NO. 76-420,495, FILED 5-13-2002.

RUSS HERMAN, EXAMINING ATTORNEY

Prior U.S. Cls.: 22, 23, 38, and 50

United States Patent and Trademark Office

Reg. No. 2,705,503 Registered Apr. 8, 2003

#### TRADEMARK PRINCIPAL REGISTER



CALLAWAY GOLF COMPANY (DELAWARE CORPORATION) 2285 RUTHERFORD ROAD CARLSBAD, CA 920088815

FOR: GOLF CLUBS, GOLF BAGS AND GOLF CLUB HEADCOVERS, IN CLASS 28 (U.S. CLS. 22, 23, 38 AND 50).

FIRST USE 8-9-2002; IN COMMERCE 8-9-2002.

SN 78-107,047, FILED 2-5-2002.

MICHELE SWAIN, EXAMINING ATTORNEY

Prior U.S. Cls.: 22 and 39

Reg. No. 2,681,588 Registered Jan. 28, 2003

United States Patent and Trademark Office

#### TRADEMARK PRINCIPAL REGISTER



GABRIELLE STUDIO, INC. (NEW YORK COR-PORATION) 201 WOLFS LANE PELHAM, NY 10803

FOR: CLOTHING FOR MEN, WOMEN AND CHILDREN, NAMELY, COATS, OVERCOATS, RAIN WEAR, RAINCOATS, ANORAKS, PARKAS, BLAZERS, IACKETS, CARDIGANS, WIND RESISTANT JACKETS, TOP COATS, VESTS, DRESSES, JUMPERS, BLOUSONS, SKIRTS, KILTS, PANTS, BOTTOMS, SLACKS, TROUSERS, JEANS, DUNGAREES, PEDAL PUSHERS, GAUCHOS, JUMPSUITS, OVERALLS, FLIGHT SUITS, GYM SUITS, IOGGING SUITS, TRACK SUITS, SWEATSUITS, SWEAT PANTS, SHORTS, SWEAT SHORTS, GYM SHORTS, CULOTTES, TOPS, SWEATERS, JERSEYS, SHIRTS, BLOUSES, SWEATSHIRTS, T-SHIRTS, HALTER TOPS, TANK TOPS, BODYSUITS, BANDEAUS, UN-

DERSHIRTS, DUSTERS, LEG WARMERS, LEG-GINGS, KERCHIEFS, BANDANNAS, SWEAT BANDS, GLOVES, MITTENS, BELTS, MONEY BELTS, SWIMWEAR, BATHING SUITS, SARONGS, SKI APPAREL, SKI SUITS, SKI PANTS, GOLF SHIRTS, CLOTH BIBS, HEADGEAR FOR MEN, WOMEN AND CHILDREN, NAMELY, HATS, BE-RETS, HOODS, HEAD BANDS, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 8-0-1999; IN COMMERCE 8-0-1999.

THE MARK CONSISTS OF A DARK PARALLE-LOGRAM WITH A CENTRAL LIGHT BAND.

SN 75-917,219, FILED 2-14-2000.

DOUGLAS LEE, EXAMINING ATTORNEY

Prior U.S. Cls.: 22 and 39

Reg. No. 2,644,329 Registered Oct. 29, 2002

#### United States Patent and Trademark Office

TRADEMARK PRINCIPAL REGISTER



PRO FX DESIGNS, INC. (FLORIDA CORPORA-TION) 3205 CLEVELAND STREET HOLLYWOOD, FL 33021

FOR: CLOTHING, NAMELY, JEANS, JACKETS, DRESSES, SWEATSUITS, SNEAKERS, CAPS,

NIGHTGOWNS, UNDERGARMENTS, AND SHOES, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 4-1-2001; IN COMMERCE 4-1-2001.

SN 76-278,293, FILED 6-29-2001.

ANGELA M. MICHELI, EXAMINING ATTORNEY

Prior U.S. Cls.: 22, 23, 38, and 50

Reg. No. 2,583,643

United States Patent and Trademark Office

Registered June 18, 2002

#### TRADEMARK PRINCIPAL REGISTER



BRUNSWICK BOWLING & BILLIARDS COR-PORATION (DELAWARE CORPORATION) 525 WEST LAKETON AVENUE P.O. BOX 329 MUSKEGON, MI 494430329

FOR: BOWLING BALLS, IN CLASS 28 (U.S. CLS. 22, 23, 38 AND 50).

FIRST USE 12-0-2000; IN COMMERCE 12-0-2000.

SN 76-161,143, FILED 11-7-2000.

LOURDES AYALA, EXAMINING ATTORNEY

Prior U.S. Cls.: 22 and 39

United States Patent and Trademark Office

Reg. No. 2,625,636 Registered Sep. 24, 2002

TRADEMARK PRINCIPAL REGISTER

# BMOORE MU//

MOORE, BRANDON C. (UNITED STATES INDI-VIDUAL) 104-02 217 LANE QUEENS VILLAGE, NY 11429

FOR: CLOTHING, NAMELY SHIRTS, T-SHIRTS, BLOUSES, PANTS, SHORTS, JEANS, DRESSES, SKIRTS, HATS, AND CAPS, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 3-1-2000; IN COMMERCE 3-1-2000.

SN 75-817,602, FILED 10-5-1999.

NANCY CLARKE, EXAMINING ATTORNEY

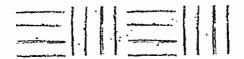
Prior U.S. Cls.: 22 and 39

Reg. No. 2,027,295

#### United States Patent and Trademark Office

Registered Dec. 31, 1996

#### TRADEMARK PRINCIPAL REGISTER



SEGRETS, INC. (MASSACHUSETTS CORPORA-TION) 66 CHERRY HILL DRIVE BEVERLY, MA 01915

FOR: MEN'S CLOTHING AND ACCESSORIES, NAMELY, SHIRTS, T-SHIRTS, TANK TOPS, SWEATSHIRTS, SWEATERS, VESTS, JACKETS, PARKAS, PANTS, SHORTS, BIKE SHORTS, SWIMSUITS, HATS, BELTS, TIES AND SHOES; WOMEN'S CLOTHING AND ACCESSORIES, NAMELY, SHIRTS, BLOUSES, T-SHIRTS, TANK TOPS, SWEATSHIRTS, SWEATERS, VESTS, JACKETS, PARKAS, SKIRTS, DRESSES, ROMPERS, PANTS, SHORTS, BIKE SHORTS, PEDAL PUSHERS, UNITARDS, LEGGINGS, SWIMSUITS, HATS, BELTS AND

SHOES; AND CHILDREN'S CLOTHING AND ACCESSORIES, NAMELY, SHIRTS, T-SHIRTS, TANK TOPS, SWEATSHIRTS, SWEATERS, VESTS, JACKETS, PARKAS, SKIRTS, DRESSES, ROMPERS, PANTS, SHORTS, BIKE SHORTS, PEDAL PUSHERS, UNITARDS, LEGGINGS, SWIMSUITS, HATS, BELTS AND SHOES, IN CLASS 25 (U.S. CLS. 22 AND 39). FIRST USE 8-0-1995; IN COMMERCE 8-0-1995.

THE STIPPLING IS A FEATURE OF THE MARK AND DOES NOT INDICATE COLOR.

SER. NO. 75-071,383, FILED 12-28-1995.

SIRINA TSAI, EXAMINING ATTORNEY

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Prior U.S. Cls.: 22 and 39

Reg. No. 2,247,830

#### United States Patent and Trademark Office

Registered May 25, 1999

#### TRADEMARK PRINCIPAL REGISTER



SARA LEE CORPORATION (MARYLAND CORPORATION) 470 HANES MILL ROAD WINSTON-SALEM, NC 27105

FOR: LOUNGEWEAR, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 2-28-1997; IN COMMERCE 2-28-1997.

SER. NO. 75-514,952, FILED 7-6-1998.

RADHIKA RAJU, EXAMINING ATTORNEY

Prior U.S. Cls.: 22, 23, 38 and 50

Reg. No. 2,219,085

#### United States Patent and Trademark Office

Registered Jan. 19, 1999

# TRADEMARK PRINCIPAL REGISTER



SUTHERLAND GOLF, INC. (OHIO CORPORA-TION) 880 WOOSTER ROAD WEST BARBERTON, OH 44203

FOR: GOLF BALLS, IN CLASS 28 (U.S. CLS. 22, 23, 38 AND 50).
FIRST USE 5-1-1992; IN COMMERCE 5-1-1992.

THE MARK CONSISTS OF A REPRESENTATION OF A GOLF CLUB HEAD STRIKING A GOLF BALL.

SER. NO. 75-491,930, FILED 5-28-1998.

JENNIFER DIXON, EXAMINING ATTORNEY

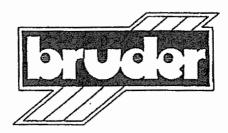
Prior U.S. Cls.: 22, 23, 38 and 50

Reg. No. 2,133,905

#### United States Patent and Trademark Office

Registered Feb. 3, 1998

### TRADEMARK PRINCIPAL REGISTER



BRUDER SPIELWAREN GMBH & CO KG (FED REP GERMANY CORPORATION) BERNBACHER STRASSE 96-98 D-90768 FURTH-BURGFARRNBACH, FED REP GERMANY

FOR: TOYS, NAMELY, TOY VEHICLES, TOY SHIPS, TOY AIRPLANES, TOY MUSICAL INSTRUMENTS, PARTY FAVORS IN THE NATURE OF SMALL TOYS; SURPRISE PACKAGE KITS COMPOSED PRIMARILY OF TOYS, NAMELY, TOY CARS, TOY TRUCKS, TOY AIRPLANES, TOY ANIMALS, TOY BINOCULARS, TOY MAGNIFYING GLASSES, TOY MUSICAL INSTRUMENTS, TOY WHISTLES, TOY WATCHES, AND TOY GUNS SOLD AS A

UNIT; TOY WATER PISTOLS, TOY GUNS; TOY WATCHES; OPTICAL ARTICLES IN THE FORM OF TOYS, NAMELY, TOY BINOCULARS AND TOY MAGNIFYING GLASSES, IN CLASS 28 (U.S. CLS. 22, 23, 38 AND 50).

FIRST USE 4-0-1988; IN COMMERCE 5-0-1988.

THE LINES CONSTITUTE A FEATURE OF THE MARK AND DO NOT INDICATE COLOR. THE MEANING OF THE WORD "BRUDER", IT MEANS "BROTHER" IN GERMAN.

SER. NO. 75-150,899, FILED 8-15-1996.

LYNN A. LUTHEY, EXAMINING ATTORNEY

Prior U.S. Cl.: 22

Reg. No. 1,764,655

United States Patent and Trademark Office Registered Apr. 13, 1993

#### TRADEMARK PRINCIPAL REGISTER



HERPA MINIATURMODELLE GMBH (FED REP GERMANY COMPANY WITH LIMITED LIABILITY)

LEONRODSTRASSE 46 D-850! DIETENHOFEN, FED REP GERMANY

FOR: MODEL TOY VEHICLES MADE OF PLASTIC; NAMELY, CARS AND AIRPLANES, IN CLASS 28 (U.S. CL. 22).

FIRST USE 11-30-1989; IN COMMERCE 11-30-1989.

OWNER OF FED REP GERMANY REG. NO. 1140671, DATED 6-2-1989, EXPIRES 11-18-1998.

SER. NO. 74-257,379, FILED 3-20-1992.

LAURIE WHITAKER, EXAMINING ATTOR-

Righten in Tot.

Int. Cls.: 16 and 28

Prior U.S. Cls.: 2, 5, 22, 23, 29, 37, 38, and 50

Reg. No. 1,938,989

United States Patent and Trademark Office Registered Nov. 28, 1995

#### TRADEMARK PRINCIPAL REGISTER



IMAGITEC DESIGN INC. (FLORIDA CORPO-RATION)
SUITE 202, FIELD HOUSE
15 WELLINGTON ROAD
DEWSBURY, WEST YORKSHIRE WF13 1HF,
ENGLAND

FOR: PRINTED PUBLICATIONS; NAMELY, COMPUTER GAME INSTRUCTION MANUALS, IN CLASS 16 (U.S. CLS. 2, 5, 22, 23, 29, 37, 38 AND 50).
FIRST USE 12-0-1993; IN COMMERCE

12-0-1993.

FOR: VIDEO GAME SOFTWARE, VIDEO GAME PROGRAMS, VIDEO GAME CARTRIDGES, AND COMPUTER GAME SOFTWARE, IN CLASS 28 (U.S. CLS. 22, 23, 38 AND

FIRST USE 11-0-1991; IN COMMERCE 11-0-1991.

SN 74-448,501, FILED 10-5-1993.

NORMAN J. RICH, EXAMINING ATTORNEY

come fact &.

Int. Cls.: 3, 8, 11, 14, 16, 18, 20, 21, 25, 26, 27, 28 and 34

Prior U.S. Cls.: 2, 3, 8, 11, 13, 20, 21, 22, 23, 27, 28, 29, 30, 32, 33, 37, 38, 39, 40, 41, 42, 50, 51 and 52

Reg. No. 1,477,289

### United States Patent and Trademark Office Registered Feb. 23, 1988

#### TRADEMARK PRINCIPAL REGISTER

# MANFRED

GIOIELLERIA MANFREDI S.N.C. (PARTNER-SHIP) VIA DEI CARANTANI 10 VARESE (VA), ITALY

FOR: PERSONAL BATH SOAPS; PERFUM-ERY; AND COSMETICS, NAMELY LIPSTICKS, MASCARA, MAKEUP, POWDER FOUNDA-TION CREAMS, EYE SHADOW, BATH SALTS, ESSENTIAL OILS USED AS COSMETICS, FACE CREAMS, BODY CREAMS, AFTER BATHING AND AFTER SUN CREAMS, POWDERS AND LOTIONS, TALCUM POWDER, HAIR SHAMPOOS, SOFTENING BALSAMS FOR HAIR AND SKIN, CREAMS FOR PROTEC-TION FROM WIND, SUN AND COLD, HAIR-BODY -AND FACE LOTIONS, IN CLASS 3 (U.S. CLS. 51 AND 52).

FOR: CUTLERY, NAMELY FORKS; SPOONS; RAZORS; AND TABLE, POCKET, HUNTING, FISH, PAPER, FRUIT AND DINNER SERVICE KNIVES, IN CLASS 8 (U.S. CL. 23).

FOR: ELECTRIC LAMPS OF ALL KINDS, IN CLASS 11 (U.S. CLS. 13 AND 21).

FOR: ARTICLES MADE FROM OR COATED WITH PRECIOUS METALS AND THEIR ALLOYS, NAMELY BOXES, CAKE DISHES, FRUIT DISHES, MATCH BOXES, BOTTLE

RACKS, FLOWER STANDS, VANITY BOXES, ASHTRAYS, KEY RINGS, NEEDLE CASES, JEWEL CASES, CIGAR AND CIGARETTE HOLDERS AND CASES, DISHES, MEDALS, PLATES AND CUPS; JEWELRY, CUSTOM JEW-ELRY AND ARTISTIC JEWELRY; NATURAL AND ARTIFICIAL STONES; PRECIOUS AND SEMIPRECIOUS STONES; DRAWINGS OF PRECIOUS METALS, PAINTINGS AND SCULP-TURES; WRIST WATCHES AND POCKET WATCHES; TABLE, TRAVELLERS' ALARM AND WATER CLOCKS; CHRONOMETERS AND CHRONOGRAPHS; HANGING WATCHES AND CLOCKS; SANDGLASSES; ORNAMENTAL OBJECTS TO BE WORN ON THE PERSON, NAMELY BRACELETS, NECKLACES, EARRINGS, PENDANTS, SMALL MEDALS, PINS, HAIR CLAMPS, GRIPS, PINS AND CLIPS; AND SUN DIALS, IN CLASS 14 (U.S. CLS. 27 AND 28).

FOR: BOOKS RELATING TO USAGES, CUS-TOMS, ARTS, HANDICRAFTS, GEOGRAPHY, GAMES AND ANTIQUES; PHOTOGRAPHS; PLAYING CARDS; STAMPS; INK PADS; DECO-Janix XIB. RATIVE FIGURINES OF CARDBOARD; LETTER PAPER AND ENVELOPES; AND PA-

PERWEIGHTS, IN CLASS 16 (U.S. CLS. 11, 22, 23, 37 AND 38).

FOR: ARTICLES OF GENUINE AND IMITATION LEATHER, SKINS AND HIDES AND OTHER MATERIALS, NAMELY BAGS, HANDBAGS, PURSES, WALLETS, TRAVEL BAGS, TABACCO POUCHES, BRIEFCASES, SCHOOL BAGS, SUITCASES, TRUNKS, KNAPSACKS, KEY HOLDERS, UMBRELLAS, PARASOLS, WALKING STICKS, WHIPS, TOTE BAGS, DRAWSTRING POUCHES, COSMETIC CASES SOLD EMPTY, VANITY CASES, LUGGAGE AND SHOULD BAGS AND LEADS, IN CLASS 18 (U.S. CLS. 3 AND 41).

FOR: FURNITURE; MIRRORS; PICTURE FRAMES; ARTICLES MADE OF PLASTICS AND GENUINE AND IMITATION HORN, IVORY, SHELL, AMBER AND MOTHER-OF-PEARL, NAMELY PLASTIC STATUES, IN CLASS 20 (U.S. CL. 32).

FOR: COMBS; DISHES; TRAYS; FLOWER STANDS; VANITY CASES; GLASSWARE, CHINA, PORCELAIN AND EARTHENWARE, NAMELY VESSELS, DISHES, FLOWER STANDS, CAKE CASES, JEWEL CASES, PLATES, CUPS AND ALL PURPOSE BOXES, IN CLASS 21 (U.S. CLS. 2, 29, 30 AND 33).

FOR: CLOTHING OF ALL KINDS, NAMELY GLOVES, HATS, STOCKINGS, SKIRTS, JACKETS, BLOUSES, SLACKS, DRESSES, SUITS, OVERCOATS, FURS, SCARVES, NECKTIES, FOULARDS, BATHING SUITS, COATS AND SHIRTS FOR MEN AND WOMEN, SHOES, SLIPPERS AND BOOTS, IN CLASS 25 (U.S. CL. 39).

FOR: HAIR CLAMPS, CURLERS, GRIPS, PINS AND NEEDLE CASES, IN CLASS 26 (U.S. CL. 40).

FOR: CARPETS, RUGS, MOQUETTES, MATS, NAMELY DOORMATS, MATS FOR USE UNDER VASES, DISHES AND THE LIKE AND ORNAMENTAL TABLE MATS; AND FLOOR COVERINGS OF RUBBER, LINOLEUM AND WOOD, IN CLASS 27 (U.S. CLS. 20, 42 AND 50).

FOR: ACTION TYPE TARGET GAMES, BOARD GAMES, CARD GAMES, MANIPULATION GAMES, PADDLE BALL GAMES, PARLOR GAMES AND PINBALL TYPE GAMES; TOY CONSTRUCTION SETS; HAND HELD UNITS FOR PLAYING AND ELECTRONIC GAMES; DOLLS; MODELLING MATERIALS AND COMPOUNDS FOR CHILDREN; AND MINIATURE FIGURINES FOR PLAYING AND COLLECTING, IN CLASS 28 (U.S. CL. 22).

FOR: CIGAR AND CIGARETTE HOLDERS AND MOUTHPIECES; TOBACCO POUCHES; SNUFF BOXES; POCKET AND TABLE CIGAR AND CIGARETTE CASES; LIGHTERS; CIGAR LIGHTERS; TOBACCO PIPE CLEANERS, BRUSHES AND SCRAPERS; CIGAR CUTTERS; PIPE RACKS; MATCH BOXES; ASHTRAYS, IN CLASS 34 (U.S. CL. 8).

OWNER OF ITALY REG. NO. 407507, DATED 2-24-1986, EXPIRES 12-17-2005.

SER. NO. 595,871, FILED 4-29-1986.

ROBERT C. CLARK JR., EXAMINING ATTOR-NEY

Prior U.S. Cl.: 39

United States Patent and Trademark Office

Reg. No. 1,177,361 Registered Nov. 10, 1981

TRADEMARK Principal Register



The Keds Corporation (Massachusetts corporation) 675 Massachusetts Ave.
Cambridge, Mass. 02139, assignee of Uniroyal, Inc. (New Jersey corporation)
New York, N.Y.

For: SHOES, in CLASS 25 (U.S. Cl. 39).
First use Jul. 1978; in commerce Jul. 1978.
Owner of U.S. Reg. Nos. 697,492, 1,075,080 and others.

Ser. No. 227,616, filed Aug. 15, 1979.

C. J. CONDRO, Primary Examiner

MARY C. MACK, Examiner

Writing -

Prior U.S. Cl.: 39

United States Patent and Trademark Office

Reg. No. 1,294,473 Registered Sep. 11, 1984

TRADEMARK Principal Register



Asics Corporation (Japan corporation) No. 3, 1-ban, 3-chome, Terada-cho Suma-ku, Kobe City, Hyogo Prefecture, Japan

For: SHOES AND SPORTSWEAR—NAMELY, ATHLETIC SUITS, ATHLETIC SHIRTS, ATHLETIC SHORTS, TRAINING SUITS, TRAINING SUITS, TRAINING SHORTS, RUNNING SHORTS, RUNNING SHORTS, RUNNING SHORTS, WARM-UP SUITS, WARM-UP SHIRTS, WARM-UP SHIRTS, SWEAT SHIRTS, SWEAT PANTS, SWEATERS, SWEAT SHIRTS, SWEAT PANTS, T-SHIRTS, COLD- AND WIND PROOF JACKETS (WINTER JACKETS), COLD- AND WIND

PROOF PANTS (WINTER PANTS), COLD- AND WIND PROOF CAPS (WINTER CAPS), VESTS, SKIRTS, HATS, GLOVES, CAPS, SOCKS AND SWIMWEAR, in CLASS 25 (U.S. Cl. 39).

First use Mar. 1980; in commerce Apr. 1980. Owner of U.S. Reg. Nos. 930,418 and 937,464.

Ser. No. 412,014, filed Feb. 3, 1983.

WILBUR C. DAVIS, Examining Attorney

BLIZ

Prior U.S. Cl.: 22

#### United States Patent and Trademark Office

Reg. No. 1,201,249 Registered Jul. 13, 1982

TRADEMARK Principal Register



Christian Brothers, Inc. (Minnesota corporation) . Warroad, Minn. 56763

For: HOCKEY STICKS, in CLASS 28 (U.S. Cl. 22).
First use Nov. 1971; in commerce Nov. 1971.
Ser. No. 109,378, filed Dec. 13, 1976.
W. A. CONN, Primary Examiner

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Prior U.S. Cl.: 39

United States Patent and Trademark Office

Reg. No. 1,192,184 Registered Mar. 16, 1982

TRADEMARK
Principal Register



Bassett-Walker, Inc. (Virginia corporation) P.O. Box 5423 Walker Rd. Martinsville, Va. 24112 For: SWEATSHIRTS, WARM-UP SUITS AND POLYESTER SHORTS, in CLASS 25 (U.S. Cl. 39). First use Jan. 1, 1981; in commerce Jan. 1, 1981.

Ser. No. 293,249, filed Jan. 16, 1981.

PAUL F. GAST, Primary Examiner

TERESA M. RUPP, Examiner

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Applicant Name and Address

Goods

Count It, Inc. 129 Knotty Oak Drive Mt. Laurel, NJ 08054

T-shirts, sweaters, sweatshirts, golf shirts, caps, and hats, in International Class 2.5.

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75278229

APPLICANT:
REC'D

APR 0 7 1998

ADDRESS 1881

BMG Music a New York partnership (comprised of Ariola Eurodisc, Inc., a Delaware corporation, and Bertelsmann Group, Inc., a Delaware corporation)

1540 Broadway New York, New York 10036-4098

Intent to Use

DESCRIPTION OF MARK:

The mark consists of a stylized version of the number "5" outlined with a shadow. In the upper right hand corner of the number is the symbol for five consisting of four lines with a fifth line running through it. The stippling in the mark is to indicate shading, which is a feature of the mark

GOODS/SERVICES:

9: MUSICAL SOUND RECORDINGS; MUSICAL VIDEO RECORDINGS

16: PRINTED MATTER, NAMELY POSTERS, DECALS, BUMPER STICKERS

25: CLOTHING, NAMELY T-SHIRTS, FASEBALL CAPS, SHIRTS, JACKETS, SWEATSHIRTS

41: ENTERTAINMENT SERVICES IN THE NATURE OF

PERFORMANCES BY A MUSICAL GROUP

PRIORUSCL. 21,23,26,346,38,39

[22, 59]

PRIORUSCL

PRIORUSCL INDO 101,107



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APPLICANT: ANDEMARK MAN RECD APR 0 7 1998

FIRST USE:

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DESCRIPTION OF MARK:

BMG Music

a New York partnership (comprised of Ariola Eurodisc, Inc., a Delaware corporation, and Bertelsmann Group, Inc., a Delaware corporation)

1540 Broadway New York, New York 10036-4098

Intent to Use

The mark consists of a stylized version of the number "5" with the word "FIVE" in the bottom portion of the number. In the upper right hand corner of the number is the symbol for five consisting of four lines with a fifth line running through it.

GOODS/SERVICES:

9: MUSICAL SOUND RECORDINGS; MUSICAL VIDEO RECORDINGS

16: PRINTED MATTER, NAMELY POSTERS, DECALS,

BUMPER STICKERS

25: CLOTHING, NAMELY T-SHIRT( BASEBALL CAPS,

SHIRTS, JACKETS, SWEATSHIRTS 41: ENTERTAINMENT SERVICES IN THE NATURE OF

PERFORMANCES BY A MUSICAL GROUP

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37,38,50

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#### **Drawing Page**

Serial Number: 78020703

Filing Date: 2000/08/11

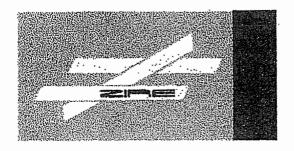
Applicant: Zire, Inc. 318 West 39th Street 12th Floor New York NEW YORK 10018

List of International Classes: (25,) 042.

Goods/Services (Class 025):
clothing appare1, namely, pants, pullovers, tops, jackets, t-shirts, headgear,
hoods and baseball hats

Goods/Services (Class 042): retail sales of clothing apparel, namely, pants, pullovers, tops, jackets, t-shirts, headgear, hoods and baseball hats

Mark:



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#### **Drawing Page**

Serial Number: 78020702

Filing Date: 2000/08/11

Applicant:

Zire, Inc.. 318 West 39th Street 12th Floor New York NEW YORK 10018

List of International Classes: \$\\dirtheta 25\right\right\rightarrow 042.

Goods/Services (Class 025):

clothing apparel, namely, pants, pullovers, tops, jackets, t-shirts, headgear, hoods and baseball hats

Goods/Services (Class 042):
retail sales of clothing apparel, namely, pants, pullovers, tops, jackets,
t-shirts, headgear, hoods and baseball hats

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#### **Drawing Page**

Serial Number: 78020700

Filing Date: 2000/08/11

Applicant: Zire, Inc. 318 West 39th Street 12th Floor New York NEW YORK 10018

List of International Classes: (D25) 042.

Goods/Services (Class 025):

clothing apparel, namely, pants, pullovers, tops, jackets, t-shirts, headgear, hoods and baseball hats

Goods/Services (Class 042): retail sales of clothing apparel, namely, pants, pullovers, tops, jackets, t-shirts, headgear, hoods and baseball hats

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Drawing Page

Page 1 of 2

**Drawing Page** 

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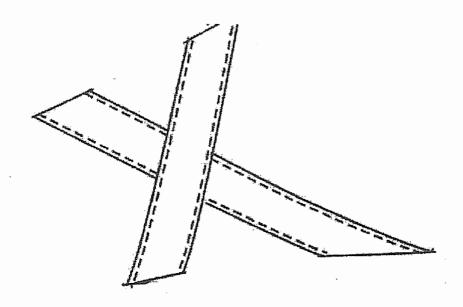
Serial Number:

78285624





Mark:



Applicant: Orozco, Roger A. 1550 Myra Street Carpinteria CA 93013 USA

Orozco, Nora G 1550 Myra Street Carpinteria CA 93013 USA

Date of First Use Anywhere:06/01/2003 Date of First Use In Commerce:07/31/2003 Now FINAL

file: 20030811134857158162-78285624

2003/08/11

#### TMW-02033

Drawing Page

Page 2 of 2

Goods and Services: Footwear

file: 20030811134857158162-78285624

2003/08/11



Applicant's name:

Reebok International Limited

Applicant's address:

Reebok International Limited

Chaplin House Moorhall Road South Harefield

THIDE MARK MAD Uxbridge, Middlesex UB9 6NS

England

Date of first use:

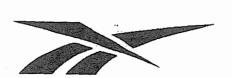
Intent to Use

Date of first use in commerce:

Intent to Use

Goods/services:

Volleyballs; soccer balls; rugby balls; ski boots; soccer shin pads; protective lacrosse equipment, namely, gloves, and elbow and shoulder pads; protective hockey equipment, namely, shin pads and elbow pads, shoulder pads, pants; protective baseball equipment, namely, chest protectors and shin pads; batting gloves; fielding mitts; protective ski equipment, namely, gloves; in-line roller skates; protective in-line roller skating equipment, namely, knee pads, guards, and elbow pads; prot football equipment, namely, sh pads; protective namely, shouldfootball equipment, namely, shoulder pads, and hip and thigh pads; exercise weights; exercise machines, namely, treadmills, stationary cycles, cross training exercise machines, and rowing machines; exercise mats; fitness and resistance bands; resistance tubes; and improved in International Clear No. 28 jump ropes in International Class No. 28.



Charmy 10/29/29

14/495285

/999 Applicant's name:

Reebok International Limited

One The Square Stockley Park Uxbridge, Middlesex UB11 1DN England

Intent to Use

Intent to Use

Date of first use:

Date of first use in commerce:

Goods/services:

INIT. CL

2)

PRIOR US CL

2.2

Sporting goods namely, goggles, CO<sub>2</sub> cartridges and inflators for inflating sporting goods, golf bags, soccerballs, basketballs, volleyballs, laterial training devices, exercise platforms, weightlifting belts, football gloves, baseball gloves, soccer gloves, weightlifting gloves, cycling gloves, ski gloves, running gloves, water bottles, ice skates, in-line roller skates and equipment, namely, kneepads, and elbow pads, protective football equipment, namely, shoulder pads, hip and thigh pads, soccer shin pads, protective hockey equipment, namely, shin pads, elbow pads, shoulder pads, pants, baseball protective equipment, namely, chest protectors, shin pads, downhill ski boots and cross country ski boots in International Class No. 28.

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High Storm Sport Company

(SE) Corporate Woods Pertuny Vermes Hills, IL (2006) 25 1101110 22.59

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International Chas No.:

25



MUNICE & WOLFE Alleman for Applicant 205 North Leftife Serve Chingo, Ethnib (200) (312) 363-4889

Monny Johnson

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US PRINTS TMOTO/TA MEI RECOIPT D1. F10

07-02-1998

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Applicant:

Sara Lee Corporation

(a Maryland corporation)

Mailing Address:

470 Hanes Mill Road

Winston-Salem, NC 27105

Goods:

loungewear

Class:

25

PRIOR US CL.



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75512385

**Drawing Page** 

Serial Number: 76154935

Filing Date: 2000/10/26

Applicant: FLYING RHINOCEROS, INC. 1440 NW Overton Portland OREGON 97209

List of International Classes: 009, 016, 025, 028 041.

First Use: 2000/08/17

First Use in Commerce:

2000/08/17

Goods/Services (Class 009):

MULTIMEDIA SOFTWARE RECORDED ON CD-ROM IN THE FIELDS OF CHILDREN'S EDUCATION AND ENTERTAINMENT; AND PRE-RECORDED CHILDREN'S VIDEOTAPES AND AUDIOCASSETTES,

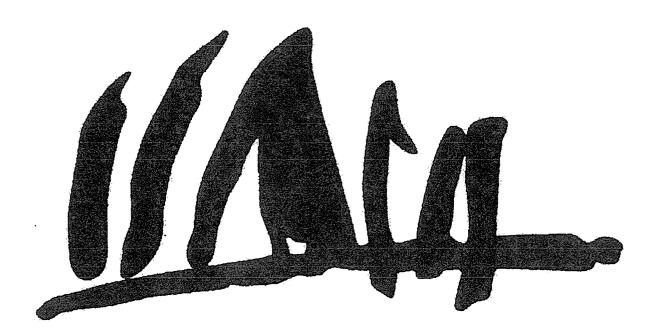
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**TMW-02039** 

79/00/248



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#### LAST APPLICANT(S)/OWNER(S) OF RECORD

1. Diadora - Invicta spa

#### Address:

Diadora - Invicta spa Via Mazzini, 20 I-31031 Caerano di San Marco (TV)

Italy

Legal Entity Type: Joint Stock Company

State or Country Where Organized: (NOT AVAILABLE)

#### GOODS AND/OR SERVICES

Bags, trunks and travelling bags, handbags, backpacks, waistpacks, suitcases, sacks,

rucksacks, knapsacks International Class: 018

First Use Date: (DATE NOT AVAILABLE)

First Use in Commerce Date: (DATE NOT AVAILABLE)

Basis: 66(a)

Clothing, namely jackets, insulated jackets, down jackets, rain jackets, polar fleece jackets, wind jackets, vests, insulated vests, down vests, polar fleece vests, wind vests, pants, short pants, jersey, shirts, T-shirts, gloves, mitten, head bands; headgear, namely caps; footwear, namely sports shoes, boots, sneakers

International Class: 025

First Use Date: (DATE NOT AVAILABLE)

First Use in Commerce Date: (DATE NOT AVAILABLE)

Basis: 66(a)

DAT. CL. 25
PREOR D.S. CL. 39

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APPLECATE: CHROSTSUMES MERRISON

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### **Drawing Page**

Serial Number: 75889649

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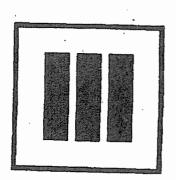
Applicant: Trinity Christian College 6601 West College Drive Palos Heights ILLINOIS 60463

List of International Classes: 009, 014, 016, 021, 024, 025, 041.

First Use: 1959/12/01 First Use in Commerce: 1959/12/01 Goods/Services (Class 009):

music and sound recordings, including tapes and comapct discs

Mark:



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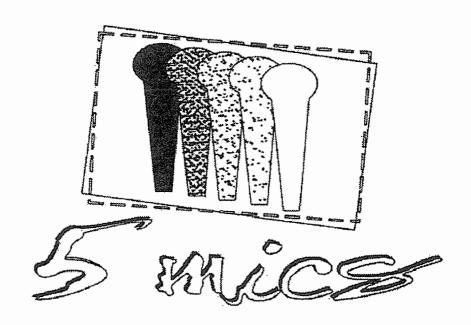
Drawing Page

Page 1 of 1

**Drawing Page** 

Date/Time Stamp: 07/07/2003 17:36:2

Mark:



Applicant: Outreo, Inc.

Outroo, inc.
300 Delaware Avenue, 9th Floor
Wilmington DE 19801
USA

Date of First Use Anywhere:02/00/2002 Date of First Use In Commerce:02/00/2002

Goods and Services:

MEN'S APPAREL - NAMELY, JEANS, PANTS, SHIRTS, SHORTS AND BELTS

file: 20030708095532882022-78271319

2003/07/08

818.05/11/04

08-02-1999

U.S. Patent & TMOto/TM Mail Rept Dt. #11

#### DRAWING PAGE

Applicant:

Hines Highlands Limited Partnership

(a Delaware corporation)

Post Office Address:

426 East Main Street

Aspen, Colorado 81611

Goods:

Clothing, namely jackets, scarves, hats, caps, sweatshirts, gloves, bibs,

shirts, ski pants, head bands, bathrobes, vests, pants, shorts and

swimwear in International Class 25.

Based on:

Intent to Use

Mark:

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10-05-2001

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#### DRAWING

Applicant: NEW POWER FOOTWEAR COMPANY (A corporation of Taiwan, R.O.C.)
Address: ROOM 1706 & 1709, RITZ BLDG., 625, NATHAN RD.,
KOWLOON, HONG KONG
•
Date of first Use: N/A
First Use in Commerce: N/A
Goods of Services:

- In Class 25: Shoes; sneakers; Leather shoes; Running shoes; Boots;
  Sports shoes; Shoes for mountain climbing; Skl boots;
  Track-and-field shoes; Loafer shoes, walking shoes,
  sneakers and other shoes; Miners boots; Soles; Shoe-pads;
  shoe-lining; Vamps; Heels; Uppers; Shoe toes; Shoe
  Tongues; Shoe backers.
- in Class 28: Roller skates; In-line skates; Skating shoes; Ice skates;
  Sledges; Skis; Ski brakes; Surfboards; Skateboards;
  Exercising equipment, namely weight lifting machines;
  Exercise treadmills; Athletic protective covers; Stationary
  exercise bicycles; Sports helmets; Golf bags; Sports bags;
  Basketballs; Tennis balls; Bowling balls; Golf balls.



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## TMW-02046

OPPOSITION PROC STATUS LENDING INTERLOCUTORY A GREENBADM, CIND	CEEDING NO 15606 : ACCORNEY DECISION	TION PROCEEDING 3 LOCC 845 CHLC SCU RENDERED 8Y	LOC DT STA DT CHEM 00000	04/15/2004 04/23/2003
MARK SERIAL NO 76/3 30008/ SERVICES		C 845 LOC DT 06/21/	2003 FH. Di	10/05/2001
JPPOSER MARK OPPOSER REG NO OPPOSER SERIAL GOODS/ SERVICES	8972082 NO 72/425130	//pcc - 900	1.00 PT 01.	/10/2004
OPPOSER TARGE	E: BRANDS, INC.			
OPPOSER 777 N	NICOLLET MALL			
MINNE	EAPOLIS ESOTA 554	102		
OPPCSITION PROF STATUS PENDING INTERLOCATORY ( GREENBAUM, CING MARK BERIAL NO 76/1 GROUNDS FOR GPFOSITION GROUNDS FOR COUNTERCLAIM	CEEDING NO 15606 B 8 ATTORNEY DECISION BY 00006	EDING PROSECUTION H: EGEC 845 CHLO 85D RENDERED BY LOCC 845	LOC DI STA DT CHEM	04/15/2004 04/23/2003 04/21/2003
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010 04/08/04 009 02/19/04 000 02/02/04	P'S MOR FOR EXTEMS): REQ APPROVED P'S MOT FOR EXTENSI			
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Applicant's Nesse: Applicant's Desirate Address:

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## TRADEMARK AND/OR SERVICE HARE DRAWING

Applicant

: Fashion Overseas Bureau Ltd.

P.O. Address

: 214 West 39th Street Hew York, New York 10018

Goods and/or services

: Women's Sportswear

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APPLICANT

Florida Adams, Lid.

THADEMARK

"COLDUR EIGHTEEM" LOGE

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CLASS

International Class 25

DATE OF FIRST USE

March 10. 1989

SIGNATORY

Ration McCatthy, Time President







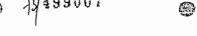
ATTORNEYS:

LIEBERMAN PAIDOLPH & MONGAF 191 Midlson Avenue

Vew York, New York 19817 (217) 532-4447

WRYDN 608-

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APPLICANT Kabushiki Kaisha Miyake Design Jimusho (d/b/s Miyake Design Studio)

GOODS OR SERVICESURESS SHIRTS, EPORT SEIRTS, UNIVERSEAR, NECRISES.

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FLEIT, JACOBSON, COHN & PRICE 1217 E STHEET, N'TO WASHINGTON, O.C. 20004-1998

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32 TAPPLICANT-

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GURINDER S. HUSSON

P.O. ADDRESS 1201 So. Palm Avenue, Alhambra, California 91803

DATE OF FIRST USE- July 26, 1983 COMMERCE- July 26, 1983

GOODS or SERVICES- Support Belt and other exercise products.

a/MROBIC Belt

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COMBINED

04-20-1999 U.S. Paliset & THEORYTH HOES RESULDE AND INT CLASS

#### Trademark Drawing

Goods and Services

Bushor Outdoor Camera, LLC

30216 Telluride Lane, Everages, CO 20439

Date of First Use: Date of First Use in Commence:

AVA. NA



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**Drawing Page** 

Serial Number:

78031337

Filing Date:

2000/10/19

Applicant:

Roach, Samuel, D 110 Oakland Road Ext Brookline MASSACHUSETTS 02445

List of International Classes:

009, 028, 042.

Goods/Services (Class 009):

computer software in the fields of development, administrative and market feedback tools for web sites, online and interactive media and computer networks

Mark:



William 20 Jan 1982.

12-03-2002

U.S. Patent & TMOfe/TM Mail Rept Dt. #67

APPLICANT

HEADGEAR, INC.

ADDRESS

3759 Village Avenue Norfolk, Virginia 23502

CLASS:

International Class 25

FIRST USE ANYWHERE:

January 1, 1995

FIRST USE-INTERSTATE COMMERCE: January 1, 1995

MARK:



#### ATTORNEYS FOR APPLICANT:

Jeffrey C. Flax, Esq. KELBERG, CHILDRESS AND FLAX 533 Suite 101 Newtown Road Virginia Beach, VA 23462 (757) 499-9601

Whosp for brys



**Drawing Page** 

Serial Number: 75905229

Filing Date: 2000/01/22

Applicant: DUAL SPEED, LLC 1575 SOUTH 800 EAST SALT LAKE CITY UTAH 84105

List of International Classes: 025.

Goods/Services (Class 025): CLOTHING, HEADWARE, FOOTWARE & BAGS FOR MEN, WOMEN & CHILDREN.

Mark:



Sh-per-





FAST TWITCH FIBERS

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# Exhibit 3

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Williams)

# Trademark/Service Mark Statement of Use (15 U.S.C. Section 1051(d))



### The table below presents the data as entered.

Input Field	Entered		
SERIAL NUMBER	77168097		
LAW OFFICE ASSIGNED	LAW OFFICE 107		
NOTICE OF ALLOWANCE	YES		
EXTENSION OF USE	NO		
REQUEST TO DIVIDE	NO		
MARK SECTION			
STANDARD CHARACTERS	NO		
USPTO-GENERATED IMAGE	NO .		
OWNER SECTION (current)			
NAME	Williams, Taly		
STREET	3 Brohm Drive		
CITY	Haliburton		
ZIP/POSTAL CODE	K0M1S0		
COUNTRY	Canada		
PHONE	416 702-7246		
OWNER SECTION (proposed)			
NAME	Williams, Taly		
STREET	3 Brohm Drive		
CITY	Haliburton		
ZIP/POSTAL CODE	K0M1S0		
COUNTRY	Canada		
PHONE	416 702-7246		
EMAIL	tmw@tmwilliams.com		
GOODS AND/OR SERVICES SECTIO	М		
INTERNATIONAL CLASS	028		
CURRENT IDENTIFICATION	Games, namely, target games and action skill games; playthings, namely, stuffed toys, plush toys, play balloons, and play wands; sporting goods, namely, targets, sport balls, nets for sports, bags specially adapted for sport equipment, golf tees, golf club shafts, golf balls, golf ball markers, golf bags, golf bag pegs, golf bag covers, covers for golf clubs, divot repair too for golfers; golf training equipment, namely, golf chipping umbrellas; and golf putting aids, namely, golf alignment devices for providing immediate feedback on putting stroke		

GOODS AND/OR SERVICES	KEEP ALL LISTED		
FIRST USE ANYWHERE DATE	11/27/2006		
FIRST USE IN COMMERCE DATE	11/27/2006		
SPECIMEN FILE NAME(S)	\\\TICRS\EXPORT3\IMAGEOUT3\771\680\77168097\xml1\SO\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		
SPECIMEN DESCRIPTION	Scanned photograph of mark on chipping umbrella.		
PAYMENT SECTION			
NUMBER OF CLASSES	1		
SUBTOTAL AMOUNT	100		
TOTAL AMOUNT	100		
SIGNATURE SECTION			
SIGNATURE	/taly williams/		
SIGNATORY'S NAME	Taly Williams		
SIGNATORY'S POSITION	duly authorized officer		
DATE SIGNED	09/18/2008		
FILING INFORMATION			
SUBMIT DATE	Thu Sep 18 16:01:35 EDT 2008		
TEAS STAMP	USPTO/SOU-XX.XXX.XX.X-200 80918160135646975-7716809 7-400fadc82a1fc61a45dfda0 1f7929db7f8e-CC-1403-2008 0918155101319419		

PTO Form 1553 (Rev 9/2005)

OMB No. 0651-0054 (Exp. 09/30/2011)

# Trademark/Service Mark Statement of Use (15 U.S.C. Section 1051(d))

To the Commissioner for Trademarks:

MARK: Design only

SERIAL NUMBER: 77168097

This Allegation of Use is being filed after a Notice of Allowance has issued.

The applicant, Williams, Taly, having an address of 3 Brohm Drive, Haliburton, Canada K0M1S0, is using or is using through a related company or licensee the mark in commerce on or in connection with the goods and/or services as follows:

#### For International Class 028:

Current identification: Games, namely, target games and action skill games; playthings, namely, stuffed toys, plush toys, play balloons, and play wands; sporting goods, namely, targets, sport balls, nets for sports, bags specially adapted for sports equipment, golf tees, golf club shafts, golf balls, golf ball markers, golf bags, golf bag pegs, golf bag covers, covers for golf clubs, divot repair tools for golfers; golf training equipment, namely, golf chipping umbrellas; and golf putting aids, namely, golf alignment devices for providing immediate feedback on putting stroke

The applicant, or the applicant's related company or licensee, is using the mark in commerce on or in connection with all goods and/or services listed in the application or Notice of Allowance or as subsequently modified.

The mark was first used by the applicant, or the applicant's related company, licensee, or predecessor in interest at least as early as 11/27/2006, and first used in commerce at least as early as 11/27/2006, and is now in use in such commerce. The applicant is submitting one specimen for the class showing the mark as used in commerce on or in connection with any item in the class, consisting of a(n) Scanned photograph of mark on chipping umbrella..

Specimen File1

A fee payment in the amount of \$100 will be submitted with the form, representing payment for 1 class.

#### Declaration

Applicant requests registration of the above-identified trademark/service mark in the United States Patent and Trademark Office on the Principal Register established by the Act of July 5, 1946 (15 U.S.C. Section 1051 et seq., as amended). Applicant is the owner of the mark sought to be registered, and is using the mark in commerce on or in connection with the goods/services identified above, as evidenced by the attached specimen(s) showing the mark as used in commerce.

The undersigned being hereby warned that willful false statements and the like are punishable by fine or imprisonment, or both, under 18 U.S.C. Section 1001, and that such willful false statements and the like may jeopardize the validity of this document, declares that he/she is properly authorized to execute this document on behalf of the Owner; and all statements made of his/her own knowledge are true and that all statements made on information and belief are believed to be true.

Signature: /taly williams/ Date Signed: 09/18/2008

Signatory's Name: Taly Williams

Signatory's Position: duly authorized officer

RAM Sale Number: 1403

RAM Accounting Date: 09/19/2008

Serial Number: 77168097

Internet Transmission Date: Thu Sep 18 16:01:35 EDT 2008 TEAS Stamp: USPTO/SOU-XX.XXX.XXX.X200809181601356469

75-77168097-400fadc82a1fc61a45dfda01f792 9db7f8e-CC-1403-20080918155101319419



## FEE RECORD SHEET

Serial Number: 77168097

RAM Sale Number: 1403

Total Fees:

\$100

RAM Accounting Date: 20080919

Transaction	Fee Code	Transaction <u>Date</u>	Fee per <u>Class</u>	Number of Classes	Total <u>Fee</u>
Statement of Use (SOU)	7003	20080918	\$100	1	\$100

Transaction Date: 20080918



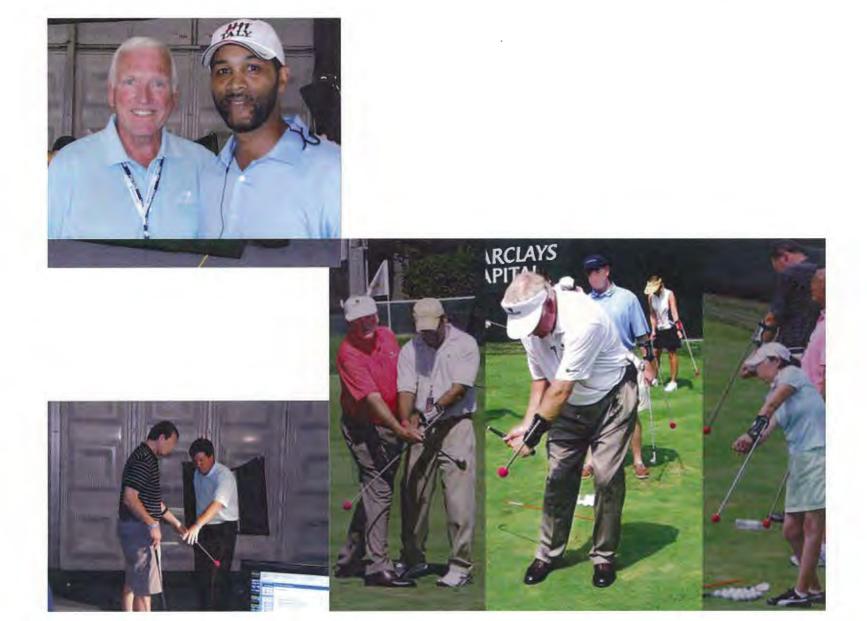
# Exhibit 4

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Williams)



## EXHIBIT

WILLIAMS 4 9/18/2018 KTB



## TMW-02953

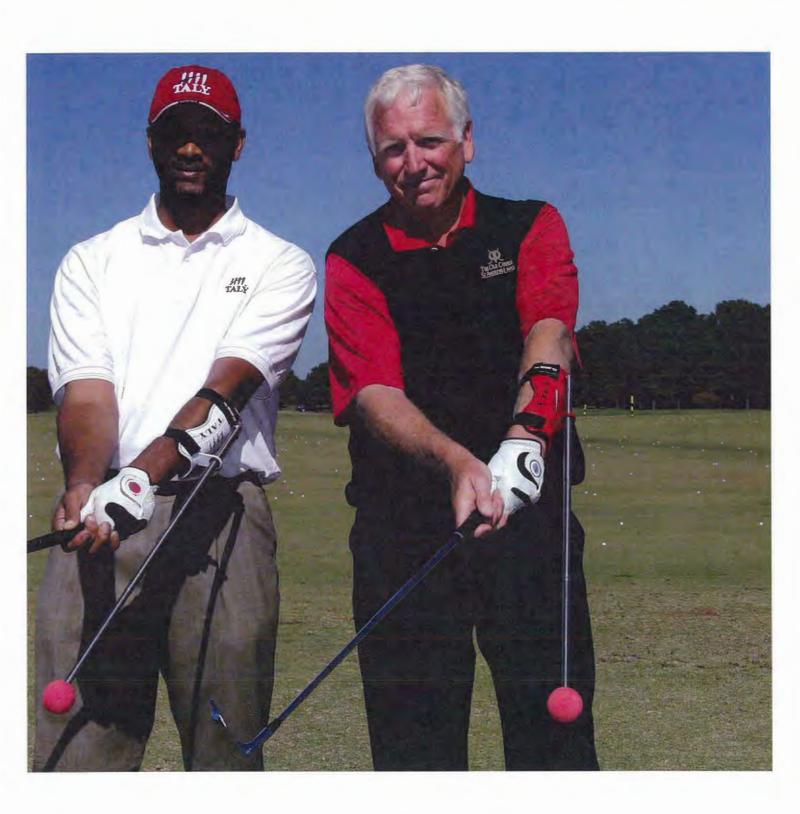








## TMW-01958



# Exhibit 5

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Williams)

## HOW TO USE



1. AS AN UMBRELLA: Use Normally

Tract Year Talpet

### 2. AS THE TALY CHIPPING UMBRELLA

- Push runner up until it locks in place at regular umbreila position.
- B) Undo velcro from pocket and push pocket inside-out.
- C) Push button runner and push up until umbrella springs inside out.
- Pull runner back keeping finger off runner button until runner locks into place.
- E) Set TALY Chipping Umbreila on floor or grass and chip or putt balls into pockets.
- F) To return to umbrella position, simply reverse the procedure.



WILLIAMS
5
9/18/2018 KTB



## **Common Faults**

Incorrect

The TALY Triangle in this backswing is facing downward towards the target line.

Adjustment: Turn your left forearm to the right so that your Triangle faces upwards and the golf shaft points down to the target line.

is not impact.

Adjustment: Turn your left forearm to the right so that your Triangle outward faces towards the golf ball.

Flipping

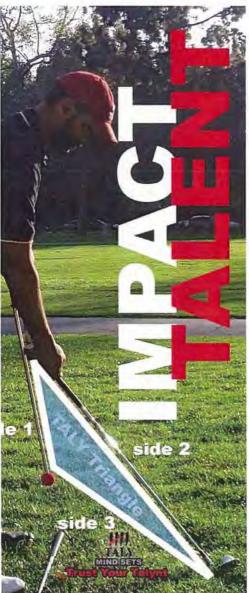
Incorrect Returning to the address position



The golf shaft has been flipped past the red ball.

Adjustment: Firm up your left wrist and maintain your TALY Triangle throughout your swing.

Do not allow your golf shaft to pass the red ball.



## Your TALY Triangle



## Step 3: Power Your TALY Triangle





your TALY Triangle throughout your by firming up your left wrist at address jing.

ie Triangle in the above photos may as not. It is simply being viewed from

#### ATE WRIST HINGING

anges your clubface orientation and t a golf swing at 80-100 mph. You will wrist movement in your golf swing.

ngs, "fast hands through impact" are erated by "maintaining shaft flex" and er does not actively release through eases and this is very powerful.

#### rmation and videos

at WWW.TALY.COM

TALY

# **Option #1: The Body Turn** Without Swinging Your Arms...

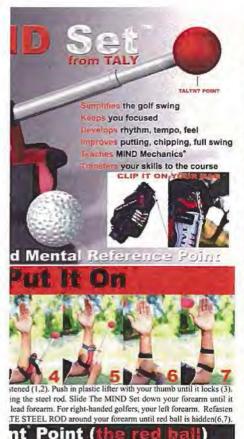
(After the 9 o'clock position, move the red ball on an angle so it passes over the golf ball)



## Option #2: The Vertical Arm Drop Swinging Your Arms

After the 9 o'clock position, move the red ball vertically up and then down to your toe line)





Extend your Talynt point down beside the shaft of your

golf club. At this length, your Talynt point will be just

past your hands and near the end of your grip. You can extend it further during putting and chipping in order to

visually see your tempo and rhythm, but not during full swing as it will wobble due to centrifugal force. Taly Williams is a former professional athlete and a professional engineer. Taly is the nation's leading authority on MIND Mechanics\* and holds a

Bachelor's of Applied Science degree in Engineering from the University of Waterloo.

Taly specializes in simplifying complex systems and could not accept that he was unable to repeat his best golf shots. He hit six hundred balls a day for two years and spent three hours each morning writing and developing new equations for circular motion.

Taly eventually developed great swing mechanics but then learned that a great golf swing perfected on the range, is very difficult to transfer to the golf course. So he spent the next year researching Zen, Buddhist and meditation techniques in an effort to keep his thoughts away from his swing. This was all to no avail.

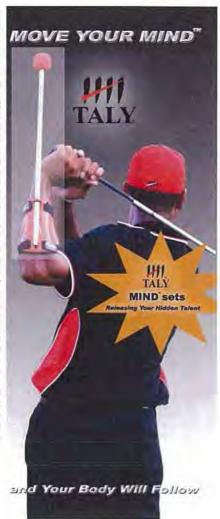
Finally, Taly combined his new equations for circular motion with a new point of focus called a Talynt\* point. By letting go and trusting his Talynt, Taly was able to trigger his best mechanics without excessive focus on them. Taly called this revolutionary technique MIND Mechanics\*, where you Move Your MIND<sub>DA</sub> and your body will follow.

In order to make your Talynt point visible, Taly developed an innovative mechanical device called The MIND Setros from TALYs. By practicing (or playing) with The MIND Set on, you will uncover the hidden relationship required between this point and your club shaft. Once this required relationship is understood, a mental image will be ingrained in the golfer which can then be transferred to the golf course.

When practicing or getting a lesson, put on The MIND Set from TALY and find the path of your Talynt point that repeats your best shots. When playing, visualize your Talynt point while you swing and discover your hidden talent for golf. The new goal: Tally 5 birdies in a row.

TALY MIND SETS Refeasing Your Hidden Talent

Visit us online at www.taly.com



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# Step 3: Trust Your Talynt





"Get Set" and then putt by simply rocking your Talynt point back to your right knee and then forward. This method keeps your thoughts off your putting stroke, and returns a smooth pendulum stroke that uses your larger muscles which are more reliable when performing under pressure. Track your Talynt point along your toe line. TALY Tip: Putt for distance not line. Once you have addressed your putt, shift your focus from your putter face to your Talynt point as "Getting Set", already ensures that your putt will leave on your intended line. Use The MIND Set to preview the speed that your golf ball will roll to the hole.

## CHIPPING



"Get Set" and then chip by moving your Talvnt point with a smooth pendulum rhythm. Keep your Talynt point low along your toe line and never lift it off it's natural pendulum path. TALY Tip: Do not speed up your natural pendulum tempo. Simply take a longer backswing.

## SAND SHOTS

Sand shots are easy with The MIND Set from TALY. Just open your stance, "Get Set", and swing your Talynt point over the golf ball. TALY Tip: Take your backswing all the way to 9 o'clock and concentrate on maintaining a smooth tempo throughout your shot.

## **FULL SWING**



Beginners: From the 6 o'clock address position (1), Get Set and then swing your Talynt point back along your toe line until it rises to the 9 o'clock position (2). Then from the 9 o'clock position, swing your Talynt point over the golf ball and watch what happens (3). Advanced Players: Use The MIND Set to visualize and repeat any swing.

## NOW TAKE IT OFF AND VISUAL IT WHILE IT WHILE YOU SWING

## Mechanics







Swing mechanics focuses on moving your body. MIND Mechanics focuses on moving your thoughts and letting your body follow. MIND Mechanics is based on Einstein's Theory of Relativity and puts your thoughts in motion to change the way you experience your golf swing. The MIND Set reveals the circular thought sequence (1) that keeps your thoughts off your swing and on plane. Focus on your golf ball, but visualize your Talynt point (2,3).





ball. This swing should be powered by SHOULDER

TURN ONLY. Do not drop your arms. TALY Tip: Feel

like your Talynt point stays up by your right shoulder and

turn your Talynt point down to the golf ball. This

technique will also identify your correct spine angle.









From the 9 o'clock position, your Talynt point must follow a VERTICAL PATH up and then down to your toe line. This swing must be powered by ARM DROP ONLY. Do not let your shoulders turn until your Talynt point drops down to your toe line. This technique puts you in the slot without focusing on your golf club position. TALY Tip: Feel like your Talynt point hits the side of your right shoe.

- Putting
- Chipping
- Full Swing
- o Driver
- Mental Game

















# Exhibit 6

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Williams)

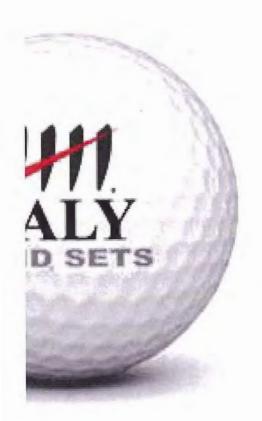
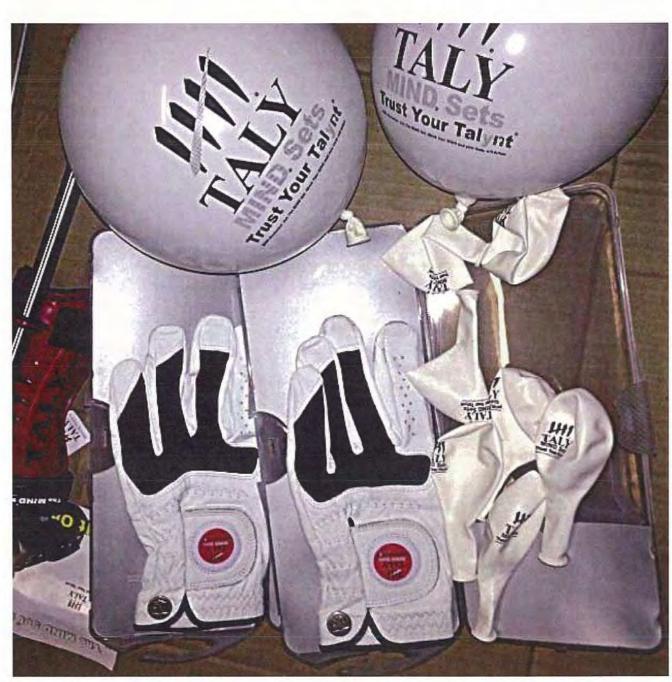
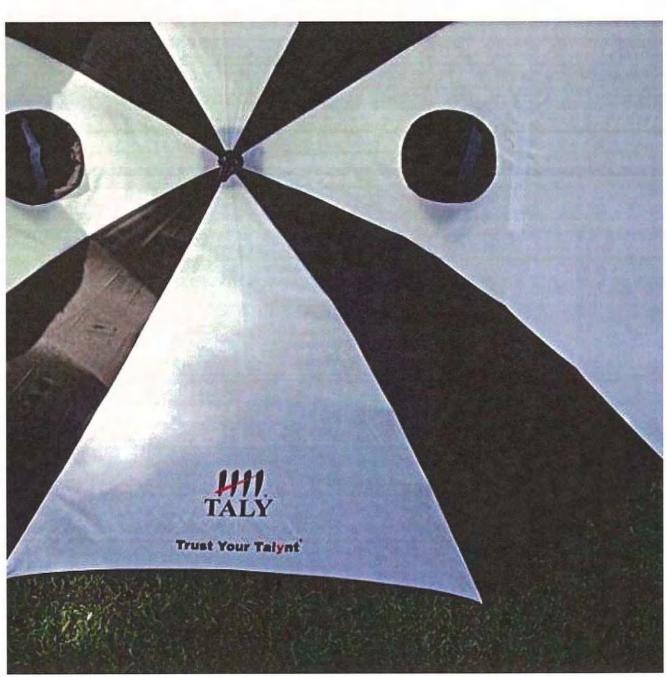
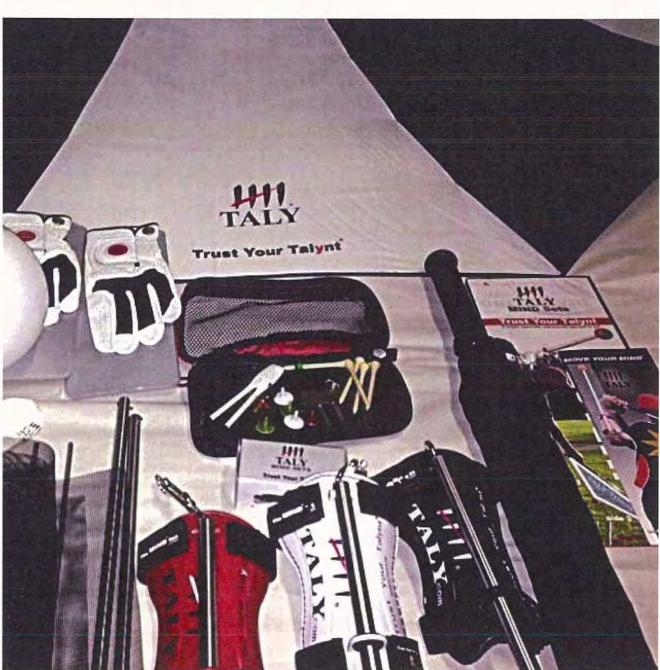




EXHIBIT
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9/18/2018 KTB

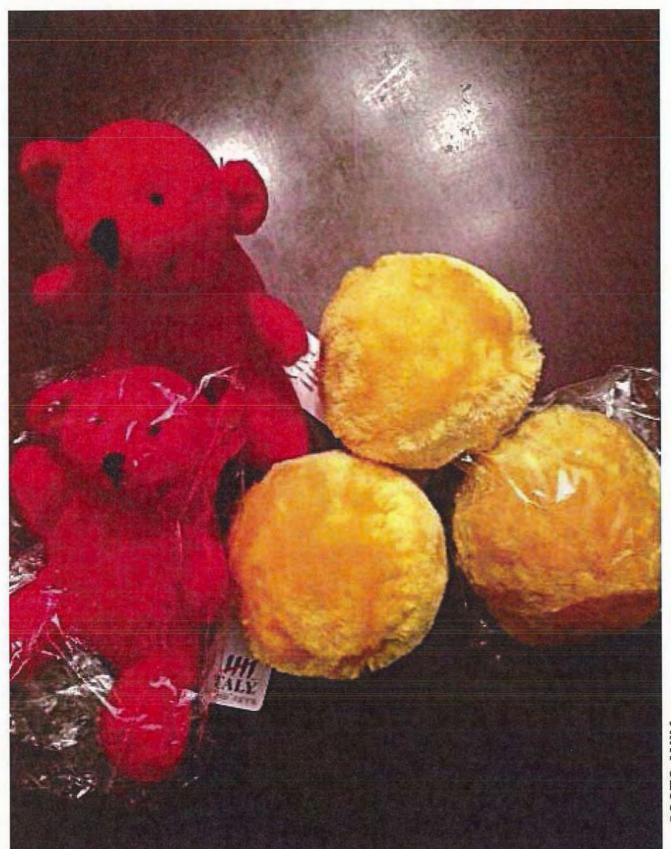








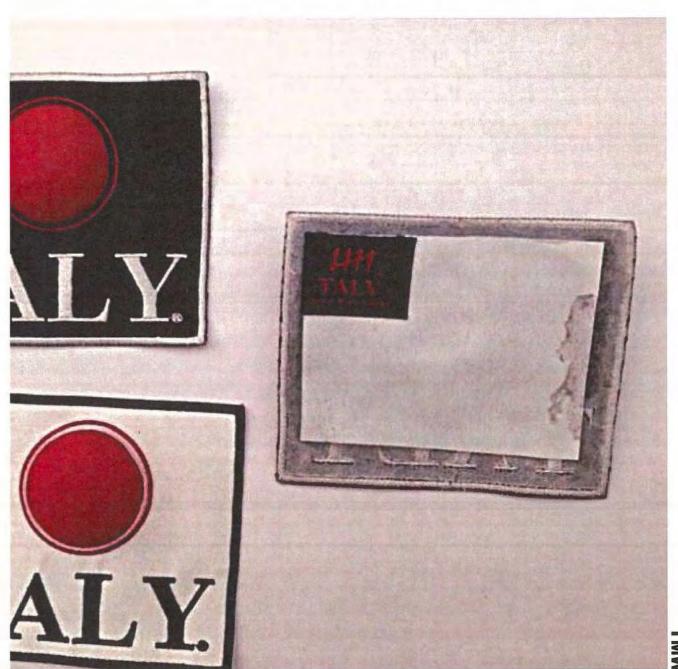


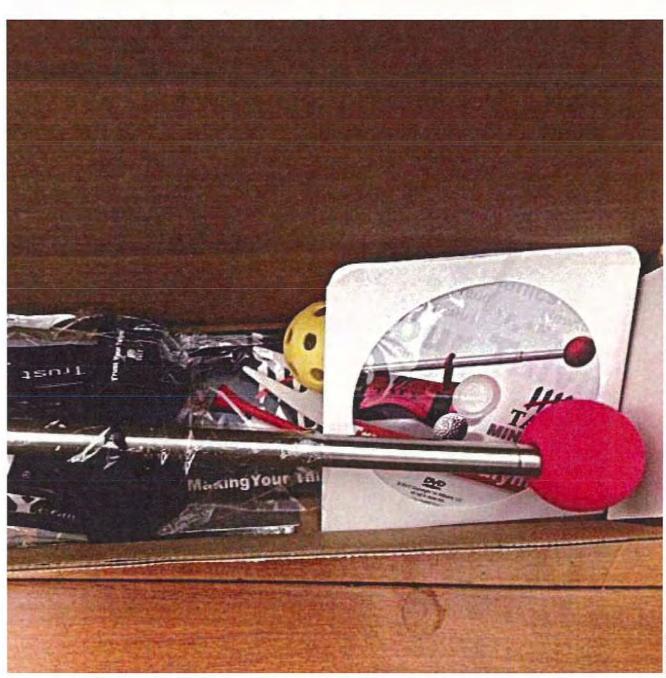


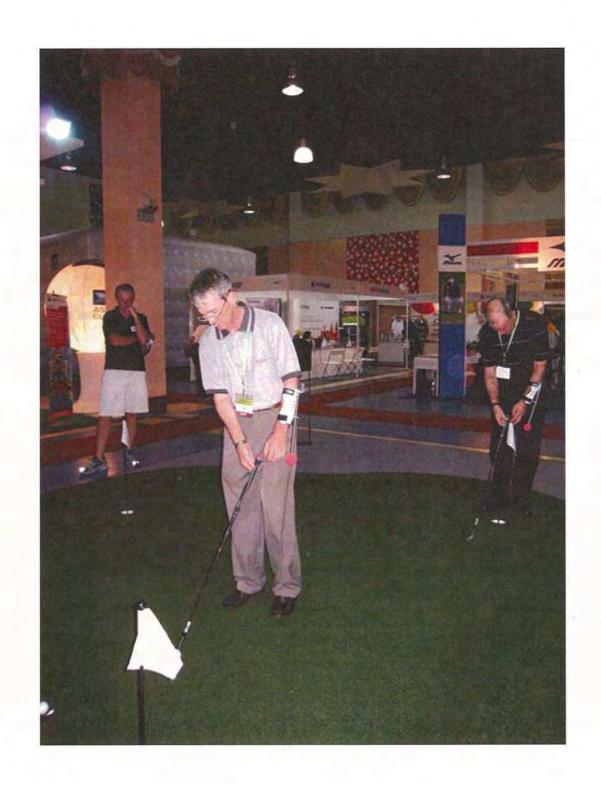


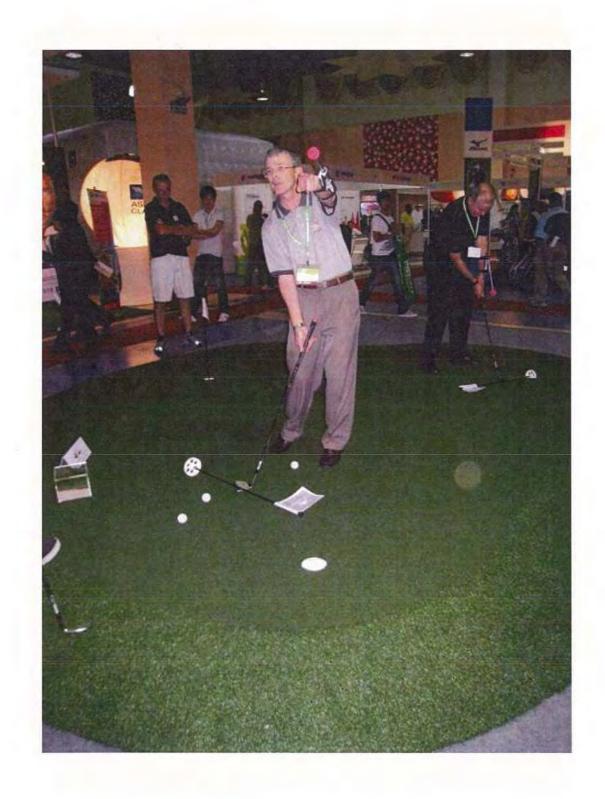


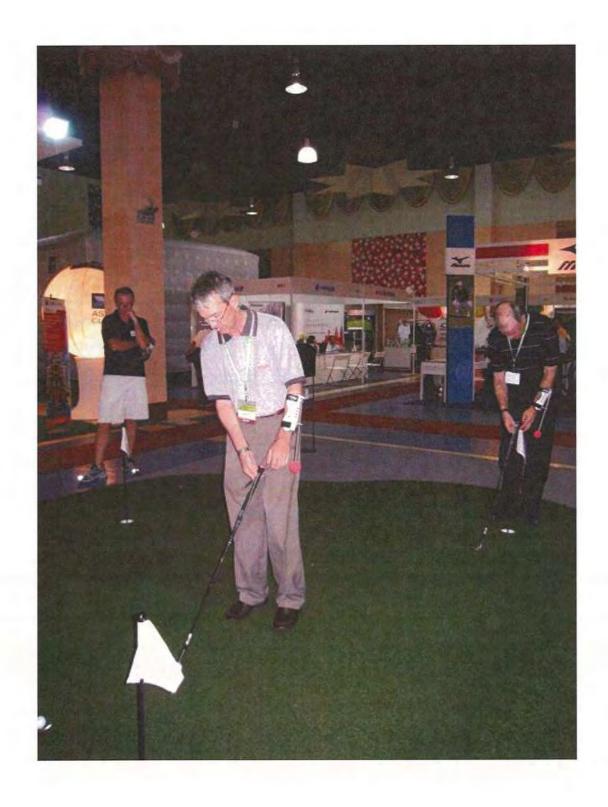
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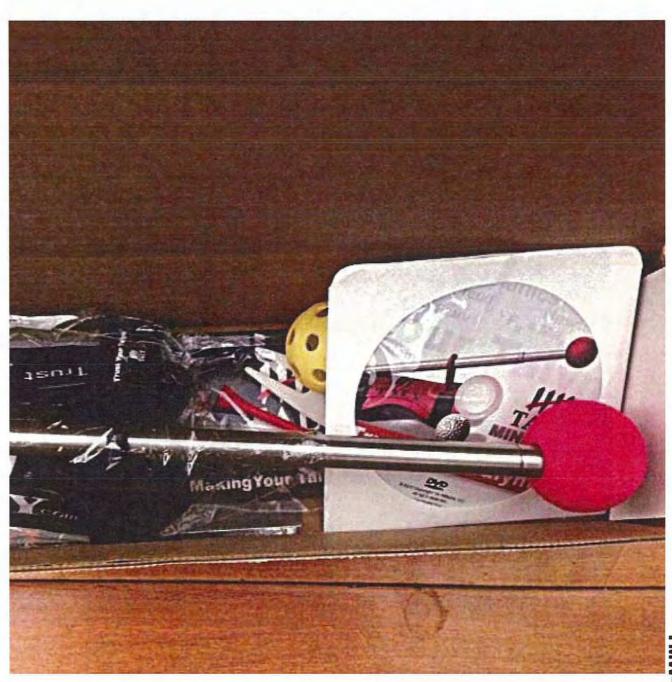


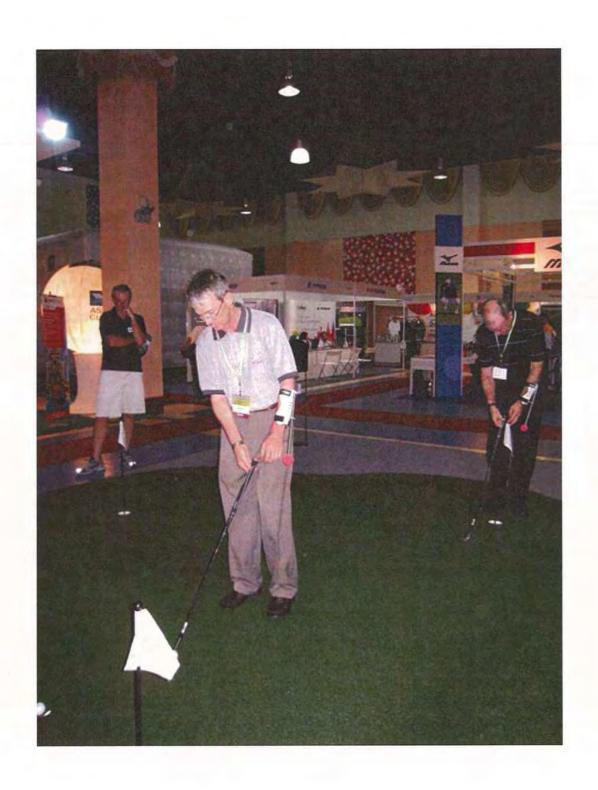


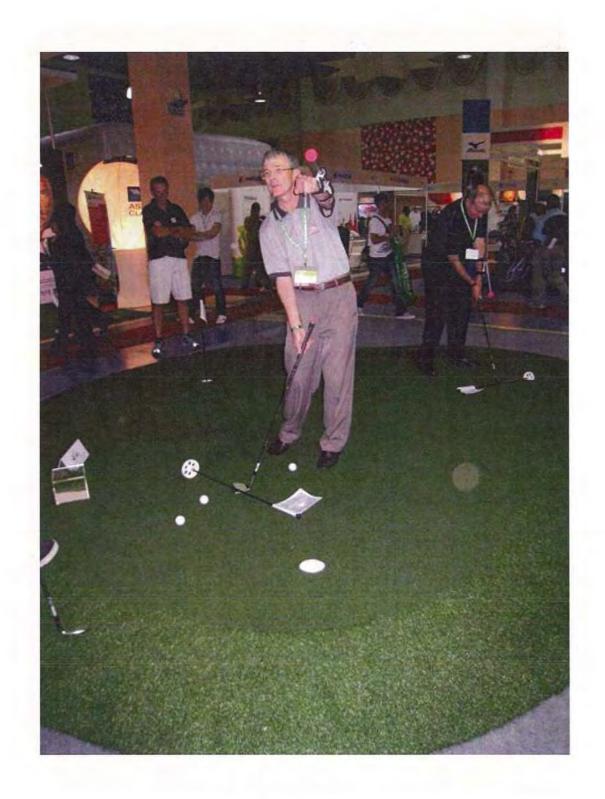


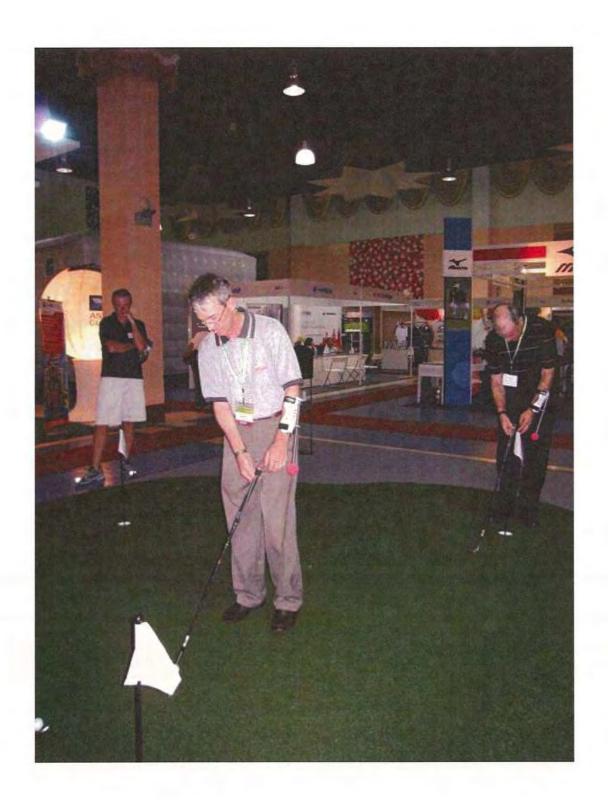
















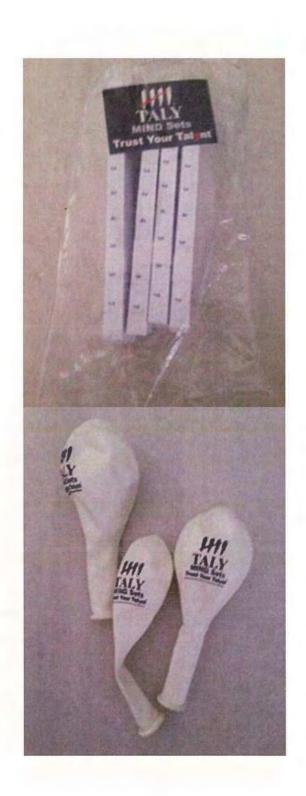








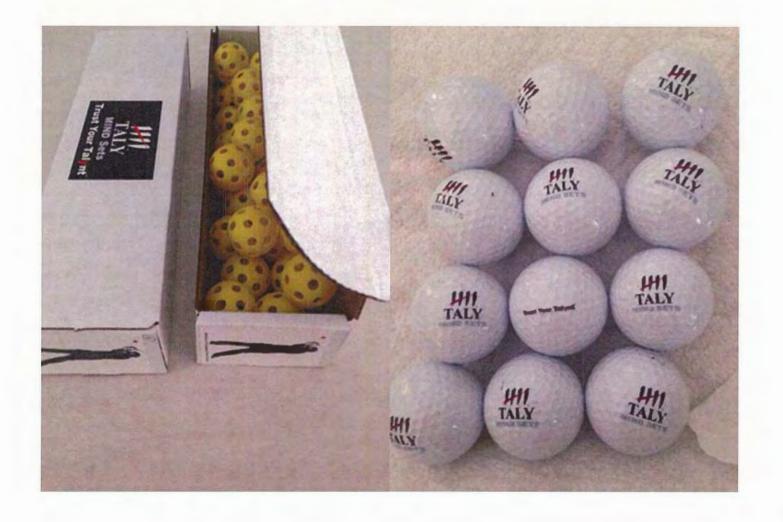












### HOW TO USE



1. AS AN UMBRELLA:

\* Use Normally

### 2. AS THE TALY CHIPPING UMBRELLA

- A) Push runner up until it locks in place at regular umbrella position.
- B) Undo veicro from pocket and push pocket inside-out.
- C) Push button runner and push up until umbrella springs inside out.
- D) Pull runner back keeping finger off runner button until runner locks into place.
- E) Set TALY Chipping Umbrella on floor or grass and chip or putt balls into pockets.
- F) To return to umbrella position, simply reverse the procedure.











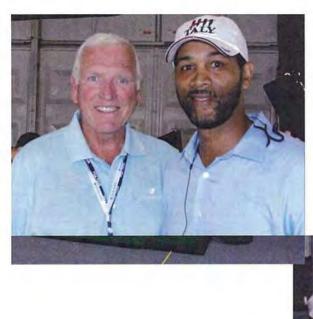


- Putting
- Chipping
- Full Swing
- o Driver
- Mental Game



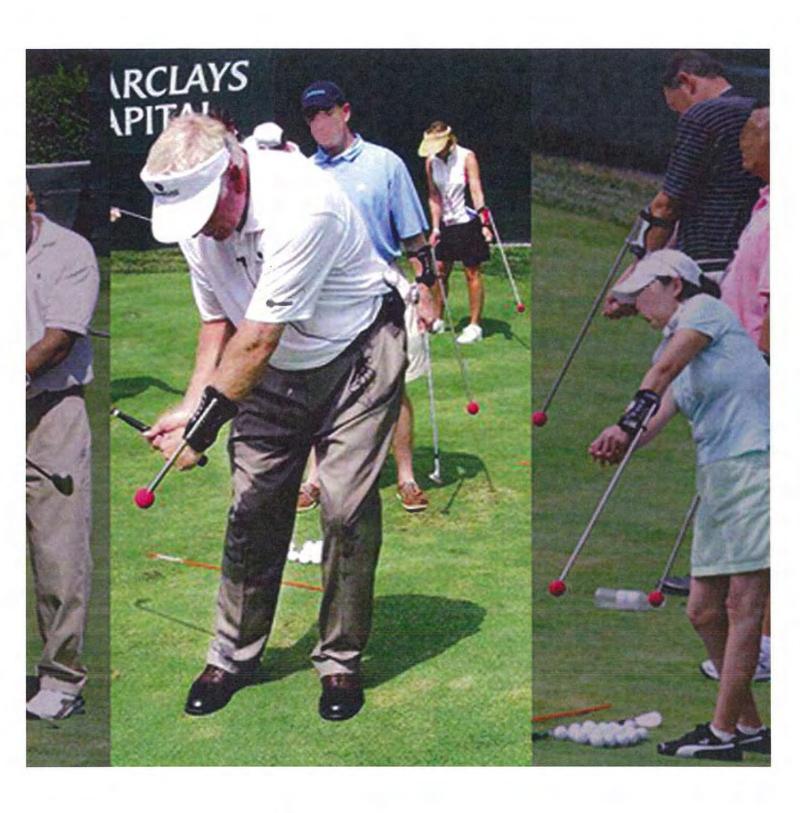








## TMW-01951



## Exhibit 7

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Williams)

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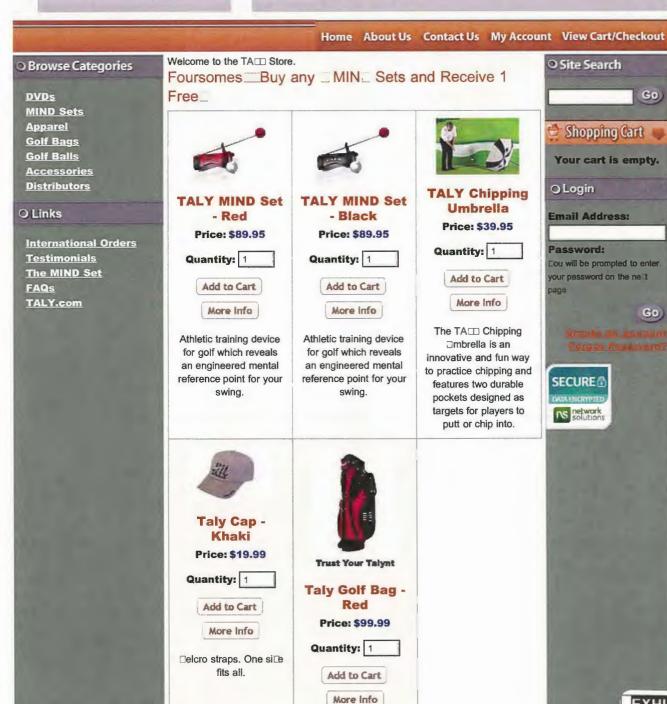
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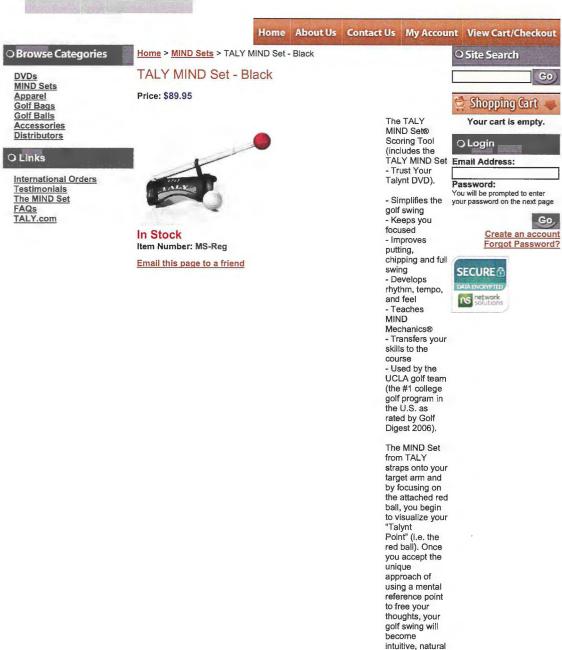
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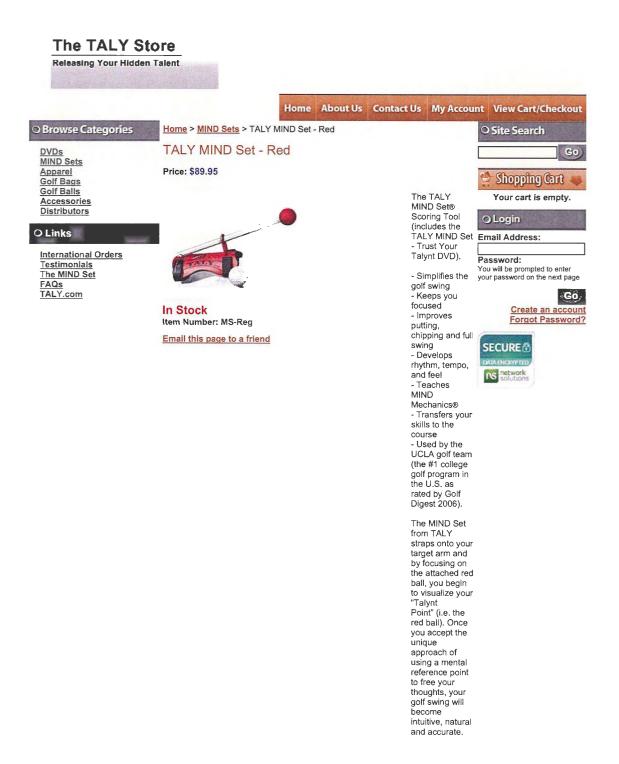
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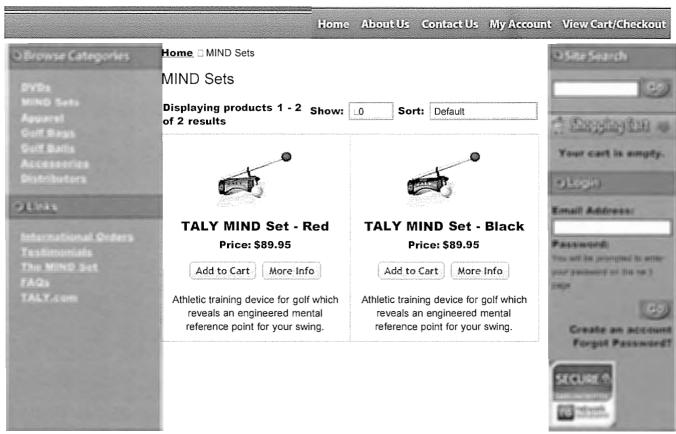
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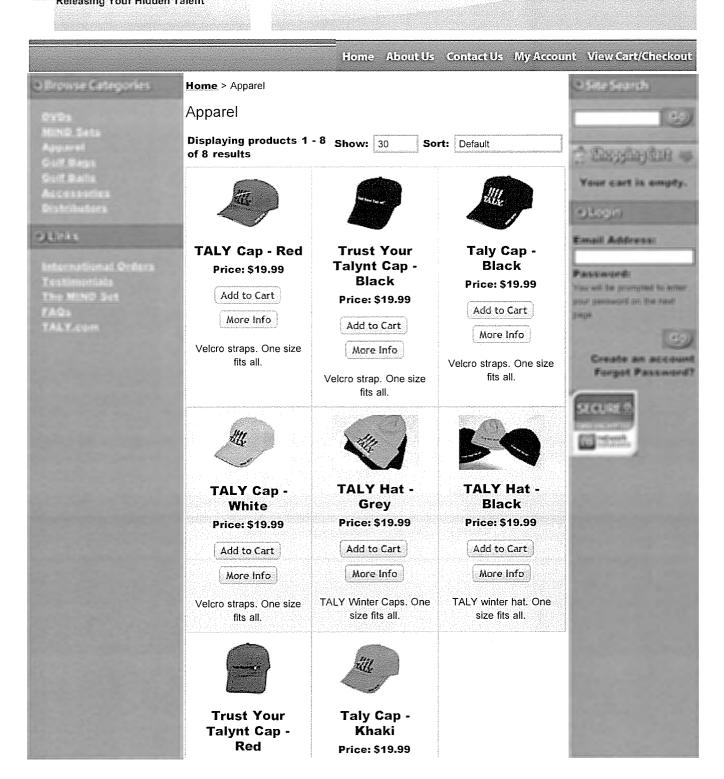




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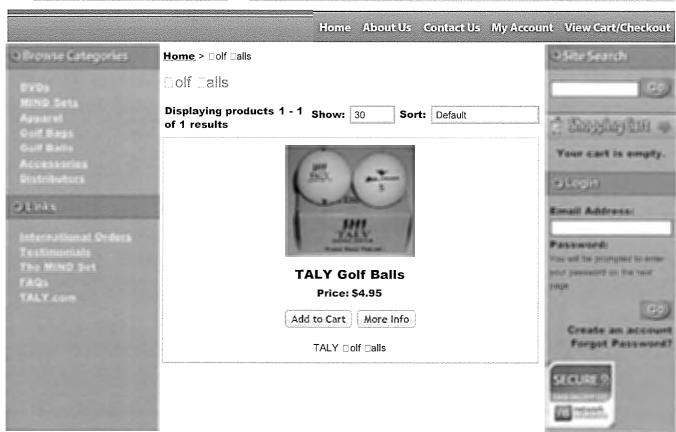
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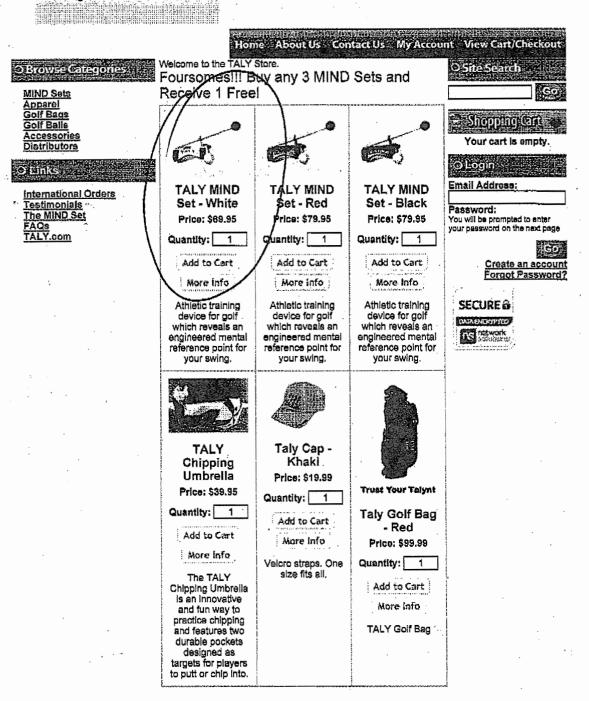
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## Flat Left Wrist Through Impact

BY Bant Smith



Fig.1

Level

(Photo: iseekgolf.com)

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In our first article demonstrating the Taly training aid we showed how it can be used to visualise the Flat Left Wrist in relation to the left forearm in figures showing a face-on view. In this follow-up we will have a look at some down-the-line views for further illustration.

In Figure 1 you can see the Left Arm Flying Wedge, the angle of the shaft to the left arm set up by using a Finger Grip. As we know from previous articles the left hand (inger grip is the most powerful grip available, allowing maximum clubhead travel for the roll of the left wrist into the impact zone due to this angle called the #3 Power Accumulator. The Pressure Point #3 (PP3) associated with the accumulator is the first section of the right index finger, or the proximal phalanx. The shaft angle to the left arm is the wedge-like anribute giving the component its name.

In Figure 2 the left arm is still in the same condition but now the left wrist is fully cocked, You can see that the wedge angle is substantially increased. The wrist cock provides the #2 Power Accumulator. The last three fingers of the left hand provide the associated Pressure Point #2. Only the bend in the right elbow, the #1 Power Accumulator is more powerful. The associated Pressure Point #1 is the base of the right palm against the left thumb in the grip.

In Figure 3 the clubbead has been allowed to fall with gravity, the weight has lowered the left arm a little and all of the wedge angle has been taken out. It has found its in-line condition with the left arm. Accumulator #3 has been "zeroed out".

Throughout these motions the clubhead will have remained behind the Taly's red nose. This motion gives the ideal concept of how the left wrist cocks and uncocks with no bending in the opposite plane, i.e. no shifting of the clubhead towards the Taly's nose. It's a vertical motion in the plane of motion of the left arm, or a rotational motion, but never a horizontal motion.

In Figures 4, 5 and 6, with only the left hand on the club, you can see the alignments of the cocked to uncocked wrist through the clubhead's relationship to the Taly. By simply learning to slowly whoesh the club around in only the vertical plane of motion or the rotational, without allowing the FLW to break down with a hitting at the ball impulse in a horizontal motion, you can very quickly grasp the function of the cocking, uncocking and rolling of the left wrist with no right hand interference.

Now we are ready to have a look at the simple chipping motion from in front of the golfer to see how these relationships appear in motion whilst hitting a ball.

In Figure 7 the club has been taken away from the ball and the Taly appears in front and outside of the clubhead.

In Figure 8 we are at impact. The FLW is intact and the Taly remains outside the clubhead. The right forearm is in line with the shaft into impact.

Figure 9 shows the follow-through to Both Arms Straight. Only now does the clubbend appear outside of the Taly's nose from this angle, but certainly not forward of it. The Flying Wedges are now past the low-point and the pivot has taken the entire assembly up and in.

Now matter how far back you take the club in your backswing, these alignments are pretty darned important. It is possible to have them messed about in the backswing but it means you have to un-mess them in the downswing. Too many moving parts are just too hard to realign in the short time period of the downstroke.

Figure 5 shows as much wrist cock as you will ever need and from here the pivot would continue back and the hands be raised higher with the bending right elbow. The relationship of the Taly to the clubbead would remain the same. Many a player raises their hands higher and destroys the alignments by bending the right wrist further, taking the club off plane, with the idea that this will create more power. It does not and is totally redundant.

So keep it simple. We hope the two articles on keeping the FLW using the I als training aid have given you plenty of food for thought.



About the Author: Paul Smith

Paul Smith holds a Master Craftsman's rank certified by the Golf Clubmakers Association in the USA and is one of only 220 Authorised Instructors of The Golfing Machine (Bachelors in Golf Stroke Engineering). Clients get a first class education session whether it be fixing a swing fault or building clubs from scratch to suit a player's ability.

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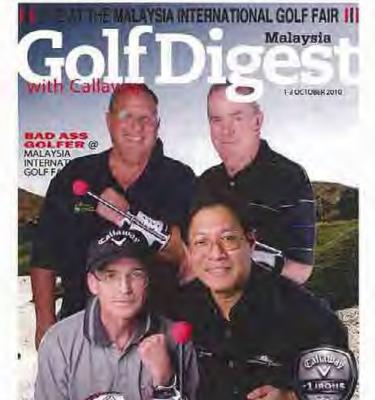




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#### Fall, 2007

by find sermed CROA Problems

Taly Williams, former pro-athlete and engineer, hit six hundred balls a day for two years, eventually deciding that a swing perfected on the range is very difficult to transfer to the course. This led him to develop a swing aid he called "The Mind Set" using a technique called Mind Mechanics. where you move your mind, your body will follow. In other words, by letting go and trusting what he terms your "Talynt," one's focus, mental stamina and confidence are all in sync and elevated at the appropriate level during the swing

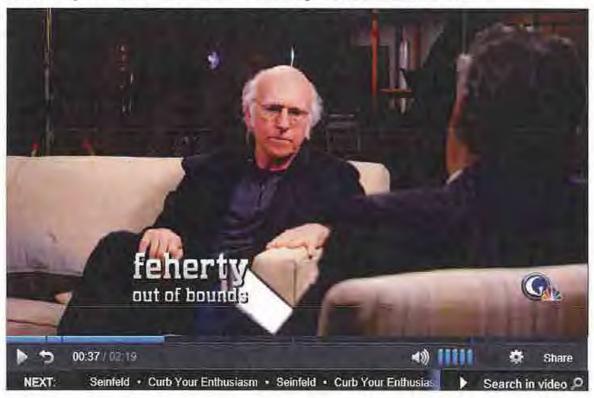
With this unit strapped on your target arm and by focussing on the attached red ball, you begin to visualize the what he calls your "Talynt Point". Once you can accept the unique approach of using a mental reference point to free your thoughts, the idea is that your golf swing will become intuitive, natural and accurate. In particular, swinging the red ball like the hand of a clock improves tempo, increases distance and accuracy, and grooves a consistent swing... all helping you perform when it counts. It can also be used in the more simple strokes of putting and chipping where using a pendulum stroke is key. Other uses include full swing, sand shots and advanced player mind mechanics. It may sound sort of New Age, but the UCLA Golf team swears by it and I used it with some of my students - the results were positive.

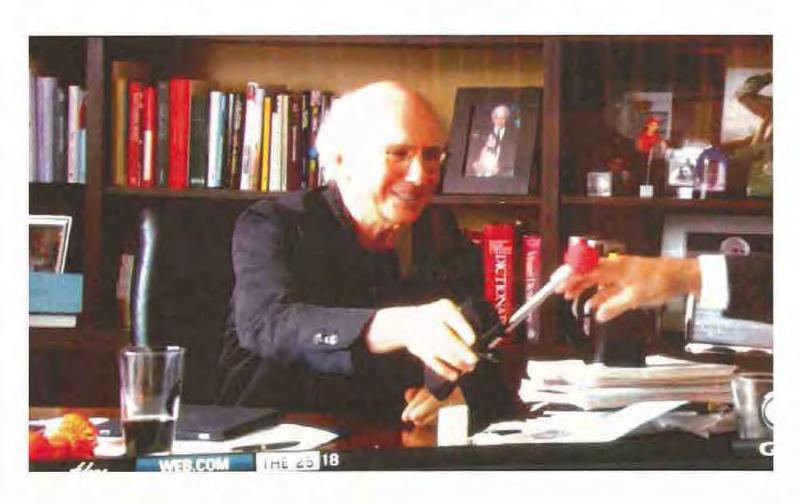


My low-index player said it allowed him to focus on the circular motion and made him swing more on plans and in sync. He was also able to swing with better rhythm and as a result made more solid golf shots with and without the device on. My mid index player used it for some chipping and was able to focus more on the pendulum stroke. He became more consistent and commented on how it made him more aware of his clubhead speed and resulted in a better touch around the green. Two mid 20-index players tried The Mind Set in short game applications. At first they felt it was difficult to focus on the red ball but over time were able to keep a smoother stroke both in chipping and putting. They were surprised how it helped them keep the pendulum motion and allowed the club to work more effectively Overall, I was quite impressed with how The Mind Set was received by my different levels of students. The way the red ball allowed the player to swing more freely with a less cluttered mind proved very helpful in the quest for a more consistent and repeating golf swing. Rating 3 1/2 stars out of 5

Dave Campbell is a Class "A" member of the C.P.G.A. To have him review your product contact him by visiting galfwithdayecampbell.com

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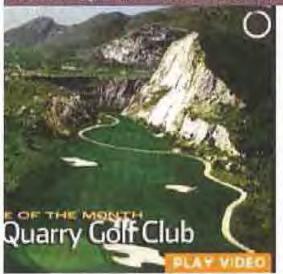
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### TRAVEL



#### SHARING THE WEALTH

the Residence Club at PGA West will offer owners much more than a home away from home. Published Nov 2007

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A stay at the Mauna Law Resort provides the perfect opportunity to get away relax and enjoy all the island has to offer. Published Sep 2007

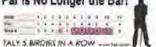
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### PEOPLE

#### Eric Dickerson

D) John Rega

Enr Dickerson, who played for the Los Angeles Rams and Indianapole Colts, rushed for 13,259 yards in his 11-year NFL careet. His varidage total is second on the all-time list, and he was inducted into the Pro Football Hall of Fame in 1909. He now enjoys playing golf, particularly at Wood Ranch Golf Club in Smil Valley where he carries a handicap

#### How did you get into gulff.

I started playing because when I retired. all my friends were playing. I got a little more sensus after playing with Charles Barkley. He could beat me at that ame and he said Loould never beat him, but that's not true now.

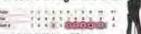
#### What is your best round?

A 73 at Cascades, and it is not even their



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#### Eric Dickerson

By John Regal

Enc Dickerson, who played for the Los Angeles Rams and Indianapolis Colts, rushed for 13,259 yards in his 11-year NFL career. His vardage total is second on the all-time list, and he was inducted into the Pro Football Hall of Fame in 1999. He now enjoys playing golf, particularly at Wood Ranch Golf Club in 5mg Valley where he carries a 7 handicap.

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Why are golfers putting this device in their

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Wittams & nation's leading authority on HIND Mechanics<sup>6</sup>. How can be help you trust your talenn? Click here to find out.

















#### Taly Mind Set Golf Instruction Training Aid - Southland Golf, Southern

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#### California Page 1 of 2

STROKE OF THE DAY

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April 2010

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INSTRUCTION

Mind game

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BY IGEL BEERS Published April, 2010

The hardest thing to do in golf is transfer your game from the range to the course.

Combining the mechanical and mental aspects of the game is the idea central fiely MIND Set (pictured above), a got swing aid developed by an engineer that trains cellent to improve their focus.

By doing so, "every part of the call twing is nelbed, from putting and chipping, is intiving and the minute game," and they Williams, "a steator and CEO of Tay Got

This device slips over your last foresim and uses an extendable rod affixed with a red ball at the end.

The red ball, called a Falynt point, is an extension of a golfer's read anniung creates a mental reference point for spifers to focus one" said Williams, who preducted with a degree in engineering from Canada's University of Waterion.

Rather than focusing on the polifibell during setup, the Taly MIND Set trains golfers to focus on moving the floring set tall

"A"s a simplified mother of teathing too and improving impact." Williams asid. "We call this mind machanics, where you make your mind and your body will follow.

For more information on the Tay MING Sec. Visit taly.com.



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# PEOPLE



#### WILL UTCHERSON

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#### ENTERING YOR HALL

Introducing the five newest mentions of the Southland Golf Hell of Fame. Fuel short Dec 2007

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#### HORDS ADM

Looking back 2007 was make a year for Southward tour pros.

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#### DASON DROTTER

The instructor at Grange's Super Sports Golf and Recreation Center has found his calling in the sport.

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#### MANAGING TO SUCCEED

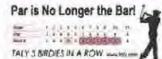
It's hard to find something OB Sports founder Ornin Vincent hasn't accomplished in the golf triamess Published Sec 2007

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#### Want 300 Yard Drives?

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Why are polifers putting this device in their peg?



Tely Williams a the nation's leading authority in 1990 Mediense<sup>2</sup>. How can be neigh you trust your failend? Click here to find avil.

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#### ENGL DICKLRSON

The former NFL superstar now spends much of his free time on the links.

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Introducing the five newest members of the Southland Golf Hall of Fame.

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#### HONOR ROLL

Looking back, 2007 was quite a year for Southland tour pros.

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The instructor at Grange's Super Sports Golf and Recreation Center has found his calling in the sport. Expressed Dec 2007

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#### HETHIRS ON THE LINKS.

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These golf gag girts are ideal for bringing some humor to the holiday season.

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### 2009 iseekgolf.com Tipping

iseekgolfer parman took out the tipping honours this week after picking the winner with Phil Mickelson (\$1,134,000) plus money from Rory Sabbatini (\$203,962,50) and Kirk Triplett (\$14,826). TheTrueReview holds the overall lead with \$3,009,347,95.

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#### MIND GAME

A swing device from Taly Soil is designed for golfers to improve their focus and enhance their rounds unlarge en app.

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#### SAN HOULTEN

The 2010 World Golf Chemolonships Appendix e Majori thay Championanip winner shares his secrets.

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#### INSTRUCTION

Mind game

Edial This Article A swing device from Taly Golf is designed for golfers to improve their rounds.

BY JOEL BEERS Published: April, 2010. SharaThis

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For more information on the Tary MIND Set, risk rapy com-





TRUSTATION TO THE

# MIND GAME

# A SWING DEVICE FROM TALY GOLF IS DESIGNED FOR GOLFERS TO IMPROVE THEIR FOCUS AND ENHANCE THEIR ROUNDS. BY JORL BEERS

The hardest thing to do is to transfer your game from the range to the course.

Combining the mechanical and mental aspects of the game is the idea behind the Taly MIND Sets, a golf swing aid developed by an engineer that trains golfers to improve their focus. By doing so, "every part of the golf swing is helped, from putting and chipping, to driving and the mental game," said Taly Williams, the creator and CEO of Taly Golf.

The device slips over your left forearm and uses an extendable rod affixed with a red ball at the end. "The red ball, called a Talynta point, is an extension of a golfer's lead arm and creates a mental reference point for golfers to focus on," said Williams, who has a degree in engineering from Canada's University of Waterloo.

Rather than focusing on the golf ball during semp, the Taly MIND Set trains golfers to focus on moving the floating red ball. "It's a simplified method of teaching lag and improving impact," Williams said. "We call this MIND Mechanics," where you Move Your MIND and your body will follow."



For more information MIND Set, visit taly.

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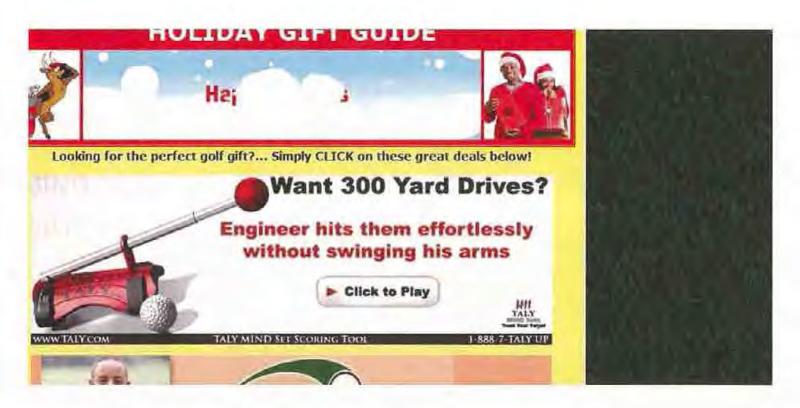
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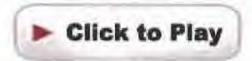






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# atch Taly on ESPN

Taly Williams, President and CEO Inventor of The TALY, MIND Set Golf Tool



Taly Williams is a professional engineer and a former professional athlete. Taly is the nation's leading authority on MIND Mechanics and holds a Bachelor of Applied Science degree in Engineering from the University of Waterloo.

hat's new in golf technology and equipment.

MIND Set has been showing up in the golf bag of more PGA Tour players and it's time to find out why. Taly reveal his secret of how to hit a golf ball 300 yards winging Your Arms." Click Here to see the video.

Mike & Billy can be heard Saturday mornings 8 - 10 AM all over the world by visiting the ESPN 1280 website.







#### TMW-02413 entrepreneurs

family. When you like your job you have to force yourself to stop. Your family will want your undivided attention and you have to be able to switch gears and be there for them.

#### What advice do you have for someone wanting to go into business?

Do something you enjoy. Ask yourself what makes you happy and how could you make money doing that. Something will come to you, My dad gave me some sage wisdom: "Get in the river, and let the river take you places you would otherwise not go to. Don't fight the river - go with its current and enjoy the water. If you must stop; stay on the riverbank for only a short time. Jump back in and let the river bring you new life."

#### How often do you play golf?

I play only once or twice a month. It's hard to get out because my children are great athletes so I'm often watching them play basketball, tennis or golf. It's important to encourage them at their passions rather than pursue my own golf game until they're older and on their way. Playing golf with them is so much fun for me, and they're both pretty good.

#### What is your home course?

Ironwood Country Club in Palm Desert.

#### How old were you when you started playing golf?

Two years old, maybe younger. My dad mok me to Springsdale Golf Course in Princeton, N.J., on summer evenings after dinner. I fell in love with hitting a few good shots and kept practicing and staned playing in tournaments, which resulted in me playing at Furman University.

Mars Beth Lacy can be residied at (760) 202-1181, or wice riblacy.com.

#### GOLFBIZ

## Taly Williams:

#### Innovation and Skill Meet on the Course

By Kim Rojas

When it comes to golf, Taly Williams demonstrates a different kind of talynt. Every golfer has his or her own talent, but talent alone is not what makes a good goller great. Being able to visualize the talynt point in mid-swing is an innovation that Mr. Williams believes will change the game of golf for the novice as well as the pro player in a relatively short period of time. "The average golf score hasn't changed in 100 years," Mr. Williams expressed. "I want to change that." the creator and owner of the TALY, TALYNT, and MIND trademarks in sporting goods, Taly targets athletic intellect. His original MIND Set® device is the secret to confidence in the swing through mental stamina. The United States Patent and Trademark Office even created a whole new category of sports equipment for his invention.

With a background in professional engineering and having been a former proyears," Mr. Williams fessional athlete, Taly, age 36, understands the drive change that." necessary to excel in sports. He holds a Bachelor of Applied Science degree in Engineering from the University of Waterloo among his many accomplishments, which also include being the winner of Powergen's Engineering Project of the Year in Europe. Using a mathematical combination of science and psychology Taly has become the nation's leading authority on MIND

"You have to position the product," he says. "It's like looking at a map of the mall that indicates You are Here."
Location comes in dimensions; to see one's game from the outside is what Taly's invention helps the mind to do. The revolutionary mechanical device incorporates a mental reference point (or Talynt® point) between the mind of the golfer and his swing. One of the biggest inhibitors is that thinking about the result actually prevents you from getting there.

Mechanics 8.

Here's how it works. Just slip the device on to the forearm up to the elbow on the lead arm (left arm for right-handers). Hold your palm toward your face and adjust the aluminum bar with the talynt point so that it is hidden behind your arm. Now that it's positioned correctly, extend the bar of The MIND Set parallel to the golf shaft. While practicing your swing, begin in a pendulum style keeping your eye on the red ball rather than the club.

It's amazing how clearly the talynt point indicates the definition of a swing in its tempo and rhythm. Golfers at every level have improved their game with this marvelous invention according to Todd Yoshitake, head golf pro at the Riviera Country Club. And UCLA, the #1 rated college golf program in the United States by Golf Digest also agrees.

When asked how he came up with the idea Taly said, "Golf can be a frustrating game. I wondered why I couldn't play a consistently good game day after day." From there, he took to the driving range and hit 600 balls a day for two years. That's when he realized that confidence, not mechanics, was

"The average golf score hasn't changed in 100 years," Mr. Williams expressed. "I want to change that."

The average golf score the biggest problem for many golfers, But, confidence changes from day to day and the science of the mind does not. The measurement from the brain to the ball is without change, as is the line of one's spineering swing. And so the idea took shape.

Once at a celebrity event, Taly was set up with Mike Austin. Taly hit the ball 230



Entrepreneur and inventor Taly Williams

at the end of the shaft is so critical. It says alert to the mind, and the mind remembers the path the red ball should take to execute the smoothest swing. Practicing with The MIND Set from TALY will set the pace for the brain to follow. For example, even after the device has been removed for play, the mind will still remember where the talynt point belongs in the swing which is why improvement in play is so rapidMr. Williams has plans to market his product for many different sports, but for now, golfers will have the cerebral advantage. Advice from the mindset expert in sports: "Trust your Talynt!"



yards with a 4 iron when Mike said, "Are you trying to go pro?" Austin invited him back to the house and they casually talked technique. Both men agreed, no matter how great a golf swing is on the range, a player can't transfer it to the course. The mental game is where the confidence lives. That's why the red ball

Contact: TM Williams, LLC, 433 N. Camiden Dr. Ste 400, Beverly Hills, CA 90210

Online store: http://store.taly.com www.taly.com For orders: orders@taly.com



matruction

# MIND GAME

# A SWING DEVICE FROM **TALY GOLF** IS DESIGNED FOR GOLFERS TO IMPROVE THEIR FOCUS AND ENHANCE THEIR ROUNDS. BY JOHE BEFRS

The best set of clubs on the market won't do you any good if your swing isn't up to par.

Focusing on the mental aspect of the game is the idea behind Taly MIND Set, a golf swing aid developed by an engineer that trains golfers to improve their focus. By doing so, "every part of the golf swing is helped, from putting and chipping, to driving and the mental game," said Taly Williams, the creator and CEO of Taly Golf.

The device slips over your left forearm and uses an extendable rod affixed with a red ball at the end.

"The red ball is basically an extension

of a golfers' left arm, which basically creates a point in floating space that golfers can focus on," said Williams, who has a degree in engineering from Canada's University of Waterloo.

Rather than focusing on the golf' ball during setup, the Taly MIND Set trains golfers to focus on the floating red ball.

"It's a simplified method of impacting the ball," Williams said. "It's about training the mind to do what the body already naturally knows what to do."

> For more information on the Taly MIND Set, visit taly.com.



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#### Golf Fever? Here's The Cure.



If you're crazy about golf or just getting started then check out Australia's largest golf forums and join thousands of other golfers talking about golf, golf and more golf 24/7. More

#### 2009 iseekgolf.com Tipping

iseekgolfer parman took out the tipping honours this week after picking the winner with Phil Mickelson (\$1,134,000) plus meney from Rory Sabbatini (\$203,962,50) and Kirk Triplett (\$14,826). TheTrueReview holds the overall lead with \$3,009,347.95.

Northern Trust Open Tipping Leaderboard

Overall Leaderboard

Get Your Tips In

Haven't started tipping? Don't worry you can join at any stage (Irrough the year! Tipping opens every Tuesday morning.

#### Book Your Next Teetime Online

No need to pick up the phone - our online teetimes connects you directly to the proshop! Book online or call 1300 663 813.

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Brookwater Golf Club s90 (WAS \$120)

#### **Teetimes Specials**

Gold Coast Country Club \$39.95 (inc cart)

Includes 12 Precept balls (valued at \$39.95) for Feb only



#### Gold Coast Country Club \$29.95 (ex cart)

Includes 12 Precept balls (valued at \$39.95) for Feb only

Emerald Lakes \$25.00 (WAS \$69)

March 2nd - All Day Special

Gainsborough Greens \$25.00 (WAS \$72)

March 4th - All Day Special

#### Johnnie Walker Classic



18 year old sensation, Danny Lee, became the youngest player and only the second amateur to win on the European Tour at the Johnnie Walker Classic at Pertil's Vines Resort. More =

#### Tasmanian Open Championship



Ryan McCarthy has secured his state title after winning the Tasmanian Open with 14-under-par total at Launceston Golf Club, six strokes from his nearest rival, Kalem Richardson. More »

#### Gwladys Nocera: The Highs And Lows



Despite being ranked Europe's number one player for 2008, Frenchwoman Gwladys Nocera still has doubts and they are hig ones - enormous ones - and surprising. More -

# FREE POLO SHIRT! Treat yourself to a round at Brookwater & receive a FREE Brookwater Polo Shirt! \*Office valid until 31 Murch 2000 when paying the full preen fee rate, write stracks treat. BROOKWATER Golf Chee Treat yourself to a round at Brookwater & receive a FREE Brookwater & receive a FREE Brookwater Polo Shirt! \*Office valid until 31 Murch 2000 when paying the large treat a receive a FREE Brookwater Stracks treat to a round at the polo shirt. BROOKWATER Golf Chee Treat yourself to a round at the paying the payi

#### Tournament News and Scores

Northern Trust Open
Johnnie Walker Classic
Tasmanian Open Championship
Victorian Women's Stroke Play
Ladies Riversdale Cup

View all tournament news and scores on one page

#### Latest News

Nike Golf debuts new Nike One balls
Gwladys Nocera: The Highs And Lows
TaylorMade debuts R9 and R9 TP Drivers
Cobra Introduces King Cobra S9-1 Drivers
Titleist debuts 2009 Pro V1 and Pro V1x
LaylorMade introduces R9 Fairway Woods

View more news "

# Titleist debuts 2009 Pro V1 and Pro V1x



Tiblest has announced the introduction of the new 2009 Pro V1 and Pro V1x this week. The ball will be released to US netall in mid-February 2009. More >

#### Danny Lee: The Professional Amateur



Dariny Lee might not have been holding the Stonehaven Cup a fortnight ago at Royal Sydney, but the world number one amateur proved he's got the game to mix it with the best. More =

#### Aron Price: PGA Tour Life Beckons



The last four years were anything but easy for Aron Price. Like many emerging players knocking on the door of the PGA. Tour he's done his share of mini and secondary tours to get where he now is More.

#### **Hot Forum Topics**

Let's Talk LAG'S GOLF MACHINE!

Johnnie Walker Classic

Golf Trivial

ISG PGA Tipping 2009 Northern Trust Open

Big mommas in here

Tiger's Attice.

Quick poll

Maxwell nets 41

Do you like to cook - share your Recipes

Perth Twilight Rounds During DST

Country Tracks

How did you all play this weekend?

Vision - ISG Trial Pack

Stack & Int

Vision Golf Ball Test

quick poll 2- knee length sucks?

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# Presented To Taly Williams TM Williams, LLC GOLF TRAINING AID OF THE YEAR



African American Golfer's Digest 2012

#### America's #1 Golf Radio Show!



www.TEEITUPSHOW.com

Taly ATIN: Taly Williams From: Adam Gottfried Re: Golf Media Package March 27, 2007



The MIND Set from TALY.

Tee It Up Radio, which has been heard LIVE for over 11 years now in Los Angeles (Sunday's 6:00am-8:00am launched nationally 19 months ago...now also heard in over 400 cities nationally and internationally. Tee It Up Radio is the longest-running golf radio show in existence. The Tee IT Up Radio Network continues to expand and add new markets monthly ...on a mission of reaching 90% of the US by the end of 2007. From golf to lifestyle and golf interviews with Hollywood's finest, movers and shakers, Tee If Up covers it all! The following is what we are offering nationally/internationally on our Tee If Up Radio Network:

UNE (1) LIVE commercial billboard in every show... 44 Billboards per week x 52 weeks = 2.288 total billboards "Lee It Up Radio is being brought to you by Caly... with tagling/website" (10.30 seconds).

Client will provide Producer of show with copy points for show's to voice/use for promotion.

#### TALY FEATURE!

#### · WEBSITE:

I website features! Taly will have a front page website feature on <a href="www.teeitupshow.com">www.teeitupshow.com</a>. Rdgolf.com Pro-shop Corner" will highlight the all new Taly ...the origin, how it helps the average golfer, where to find it and how much ...this will be featured in our Pro-shop feature on our site every 5 months!

#### RADIO:

Taly will receive a call in interview. A spokesperson from Taly will join the show to promote company and product... (5-8 minutes in length), interview will be spotlighted in our 'Rdgolf.com Pro-shop Corner". Day of call-in, a Taly mind set will be given away LIVE on the AIR!

#### IN-STUDIO:

Taly will to host an entire 2 hour show INSTUDIO within the time span of promotion (i.) presidings).

During In-studio, Taly will be a PRESENTING SPONSOR of show receiving: 6 LIVE presented by billboards throughout 2 bour broadcast.



- b LIVE PRESENTED BY Billboards will be heard throughout Southern California on AM 570
- NATIONAL EXPOSURE:
- 6 LIVE PRESENTED BY Billboards & 44 radio affiliates = 264 total LIVE Billboards
- This represents our 44 current make affiliates. hilling over 400 cities across
  the USA & Canada

- Taly will co-sponsor the following Tee It Up Show remote broadcasts:
  - > 5/13/07 TPC Special LIVE from TPC @ Valencia- Valencia, CA
  - 6/10/07 CANADA GOLF SPECIAL Alberta, Canada
  - 7/8/07 AT&T National (Tiger Woods hosted event) Washington, D.C.
  - ► 10/7/07 Mark Christopher Charity Classic Empire Lakes GC Rancho Cucamonga, CA
  - 10/14/07 Samsung Invitational Indian Wells Golf Resort Palm Desert, CA

Taly will receive LIVE presented by Billboards in each remote broadcast-spots will air during special remote broadcasts!

#### Print inclusion:

- > Taly logo placement in Tee It Up's print ad in Golf Tips Magazine/ every issue with ad
- Taly logo placement in Fee It Up's print ad in FORE Magazine (the Southern California Cult Association's publication...mailed to over 180,000 members & serious golfers)
- A Banner ad/link rotating on all web pages at our website, www.teeltupshow.com for 12 months
- A logo/link under our "Sponsors" page on www.legitupshow.com for 12 months

#### Tee IT Up Show Golf Classic!

August 27, 2007, we will celebrate our 11-year anniversary of being on the 'ARC' with our 2<sup>∞</sup> Annual Lee 11 Up Show Golf Classic at prestigious Trump National, Los Angeles CA...

- . Taly will be given the right to put a Mindset in every golfer's gift bag day of tournament.
- Taly will be given the right to present printed materials and or brochures of company and services in every golfer's gift bag.

If Taly decides to douate 150 mind sets to the tournament, Taly will receive the following:

- One on-course Tee Sign
- Print in Tournament program

Total Monthly Investment: \$1,000.00 NET Total Cost: \$6,000.00 Total Value: \$65,000.00 Time Span: 6 Months [May 2007 - October 2007]

Please note...contract will continue month after month total to cancel after the 6-months is up. 4-weeks notice prior to end date is required.

The parties to the agreement, bourteenth Colony Productions, Inc. and TM Williams, LLC, acknowledge and agree that this is a firm and non-cancelable contract. It is understood by the parties that Fourteenth Colony Productions, Inc. will rely on this agreement to its determent, that it will expend time, money and effort, at the exclusion of other clients, to prepare and execute its obligations under this agreement, and that the value of the promotional and marketing services provided by Fourteenth Colony Productions, Inc. pursuant to this contract are not necessarily divisible, pro-rata, by the number of spots aread. The parties further agree that, as a tirm and non-cancelable agreement, cancellation of this agreement for any reason at any time prior to the expiration of the full term of the agreement will cause Fourteenth Colony Productions, Inc. to incir damages, regardless of whether, as a result of the cancellation of the agreement, all spots are not aired or all services are provided. Finally, the parties agree that since this is a firm and non-cancelable agreement. Fourteenth Colony Productions, Inc. shall be emitted to liquidated damages as set forth below in the event of a cancellation of the agreement by TM Williams, LLC, whether for good cause or otherwise, or in the event of a breach of this agreement by TM Williams, LLC.

In consideration of the above, the parties agree that cancellation of this agreement within the first three (3) months of the signing of this agreement will result in an obligation to pay Fourteenth Colony Productions, Inc. liquidated damages in an amount equal to 75% of the entire balance owed for the full term of this agreement, provided, however, that the cancellation is for good cause. Any cancellation of this agreement by <u>TM Williams, LLC</u> at any time for any reason other than good cause, or any breach of this agreement at any time shall result in an obligation by <u>TM Williams, LLC</u> to pay Fourteenth Colony Productions, Inc. liquidated damages in an amount equal to the entire balance owed for the full term of this agreement

Taly Williams TM Williams, LLC Lagree to the above Adam J. Gottfried Fourteenth Colony Productions, LLC. I agree to the above

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#### STROKE OF THE DAY

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"Playing gulf is like tearning a furnign language."

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#### INSTRUCTION

#### Mind game

Small Title Aritme A swing device from Taly Gulf is designed for gulfers to impove their focus and enhance their rounds.

Published: April, 2010

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The matrices thing to 20 in gen is transfer your game from the range to the

Comparing the mechanical and mantal aspects of the game is the load schind Terv MIND Set (pictured above), a golf ewing out developed by an engineer that trains gothers to improve their focus.

By dams so, "Every part of the call swind is aclose, from autting and chapling, to driving and the mental game," said Taly Williams, the steelor and CEO of Taly Colf.

The Sevice shad over your left faragain commission on equipmental withred with a roa bail of the end.

The roo boll, called a Telynt bolls, is an extension of a solfer a lead erm and creates a mental reference point for golfers to focus on, "call Williams, who graduated with a degree in engineering from Canada's University of Walm on

Summan forward, on the golf half manny netup, the Tely retNO Set trains golfers to focus on moving the floating red bell.

"It's a simplified method of leading lay and indiving impact." Williams some "We sail this railed mechanics, where you move your mind and your body will fall re."

For more imbrination on the Tall MIND Set, Hitli buyleam





#### GOLF CALENDAR

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#### STROKE OF THE DAY

SITESEARCH

"Whatever anyone may car to say about golf, at least one thing is mercifully certain, namely it is a voluntary affair." -Henry Longhuret

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A swing device from Tary God is continued for golfers to Improve their factor and amount from counts in counts

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#### GOLF CALENDAR





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#### LONG VIEWS

Switching to a lengthner potent could be the enswer to your putting problems;

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These simple swing tips will halp you find more fairways off the teal

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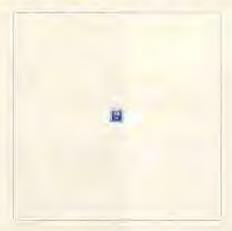
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it.

I'm usually not into training aids because they usually don't work or they can even ingrain bad mechanics or often at best they work, but for only one type of swing. But the Taly can work for any type of swing, whether you be a 'hitter' or a 'swinger.' With something like the Swingyde (pic below) that's really meant for the 'swinger' and is practically useless, IMO, for the 'hitter.'



The main goal of the Taly is to keep the golfer from 'flipping' thru impact and keeping that left wrist flat. This is all done by keeping the red ball on the Taly ahead of the clubhead. So whatever procedure you use...pulling (swinger) or pushing (hitter), the Taly works. But it's not just about impact, it also can help with training the proper backswing plane (which I haven't used it for yet) and downswing clubhead path (by simply running the red ball over the golf ball). Regardless of swing plane or grip or swing procedure, it does fit every type of pattern.

However it's important to note a couple of things:

- Practicing with the Taly the address position should be at 'impact hands' so that the shaft on the Taly is parallel to your clubhead shaft. Then the goal is to swing the club with the Taly so the clubhead is behind the red ball.
- 2. You should do as the instructions say and hit 10 shots with the Taly and then 10 shots without the Taly and then back with the Taly. Keep switching off an on and see your brain finally start to 'get it.'

The last key is that you need to understand the result you should hope to achieve. It's not really about the flight of the ball. The results you're looking for are to make good contact with the ball while keeping the clubhead behind the red ball on the Taly. When you do it correctly, try to FEEL what was different.

### LINKS \* George Hunt Golf Instruction John Graham Golf Instruction · Pat Tillman Foundation Perfect Golf Swing Review Swing Academy Blog Archive **2014 (60)** 2013 (129) 7017 (204) Z011 (254) 2010 (297) ▼ 2009 (476) Décember (40) November (42) October (29) September (41) ➤ August (41) July (31) ▶ June (34) May (40) An Interesting Pic of Mr. Knudson A Look At The Results of the Latest Poll Question Pretenders vs. Contenders Grant Waite's New Swing My New 'Taly' Swing Taly Training Aid Review

At first when I tried the Taly I struggled quite a bit with it. I then took a break and started to feel my way around. I noticed that my startdown was too quick, that I could start to now feel and see my right forearm flying wedge and how I wanted to crash it into the golf ball. All of the sudden I started hitting it great. The big key for me is that I could actually SEE myself maintaining the right forearm flying wedge as it went into impact. Very powerful stuff.

#### 3JACK

Posted by Rich H. at 3:10 PM Reactions: (0) (0)

194

#### 10 comments:

Anonymous said...

So are you using one of the three swings recommended by Taly or are you using your own swing and using the Taly?

Thanks.

June 2, 2009 at 2:42 PM



Rich H. said...

I'm pretty much using my own swing. Taly Williams has a 'push' swing, I'm sort of using that but not using the 'pull' backswing. I concentrate more on keeping the red ball in front of the clubhead for now.

#### Understanding the Basics of FGM -- Part V

Mr. Sadlowski at it again

Understanding the Basics of TGM -- Part IV

Understanding the Basics of TGM Part III

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Understanding the Basics of TGM -- Part II

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Hitting Revelations, Part 1

Flying Wedge Drill

TGM and Golf Video Mix

Whole Brain Planet Golf Swing

Mickey Wright Swing Sequence

Jerry Barber Swing

Dowels & Wedges w/Yoda

Neck Till

Flying Wedges

June 2, 2009 at 5:54 PM

#### Anonymous said...

Thanks. BTW, you have a great blog. Keep up the good work,

June 3, 2009 at 8:51 AM

#### Anonymous said...

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#### August 10, 2010 at 7:48 AM

#### Anonymous said...

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August 14, 2010 at 5:32 PM

Anonymous said...

This website is the optimal I loved it a lot

August 23, 2010 at 6:26 PM

Anonymous said...

This website is the best. Thank your for this article. I enjoyed it very much.

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August 25, 2010 at 1:37 PM

Anonymous said...

During the markup to Quarter Resolution 2267, the tabulation proposing online gambling ordinance, contestant Spencer Bachus recurrently referred to an article in the Orlando Patrol as heralding the incipient dangers of Internet gaming. Bachus said the notepaper bemoaned the seduce Internet cafes posed to children, and argued this meant accepting online casinos means subjecting kids to risk.



Bachus repeated the citation a number of times during the execution of the discussion alongside the Quarter Monetary Services Cabinet, as if he had discovered a in the red grain of act gaming proponents could not refute nor digest. But the Alabama Republican had either accidentally or deliberately muddled the splash with misleading information.

November 24, 2010 at 10:53 AM

#### Anonymous said...

I was reflective the other period that there must be a technique for my kids to practice at digs what they learn in class. Then it hit me - songs!! Come down with a melody common rounded and round in their heads and they'll not at all taking it!

The problem is that most English songs father too difficult and often not exceptionally usable lyrics. So I obvious to note a ado for each of my English games, using exclusively the idiolect used in stock! This is the primary "How are you? [url=http://sieucongnghe.com]quang cao google[/url]

December 21, 2010 at 4:36 AM

princes jack said...



This is great information you are providing!
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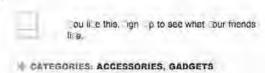
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isuall ing the red ball out on the course, keeps lou locused, eli. Instes I ental inter erence, and trans ers our galle in. We range to the course

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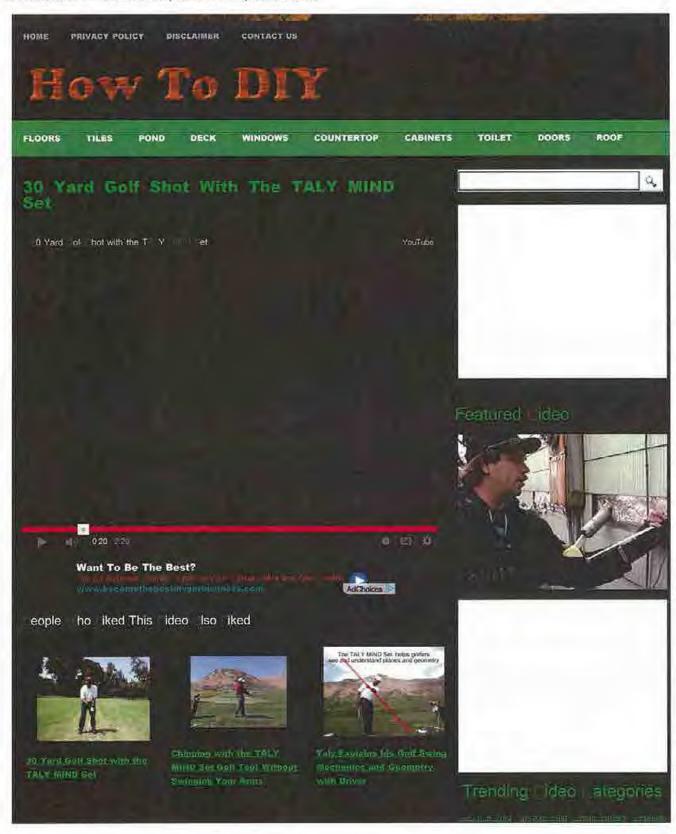
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Tay, tince you were kind enough to introduce us to the MIND set, our team has been experiencing positive misults. Our players are using the tool effectively, particularly on the putting green and with their chipping. The misulopship between the point of focus and the shall given tramendous leadback, We lave the simplicity and parapactive the MIND set offers. \*O.D. Vincent, Head Coach UCLA Men's Golf Team, (UCLA voted #1 golf program in the U.S. by Golf Digest 2006)

It have used the Taly "red ball" with every level of student, from beginner to professional, and have had themendous success. It is an awareness tool that helps the student inderstand the proper setup, takeaway, swingplane, and followthrough Most importantly. It helps create permanent improvement. I leve it" Todd Yoshitake, Head Golf Professional, The Riviera Country Club.



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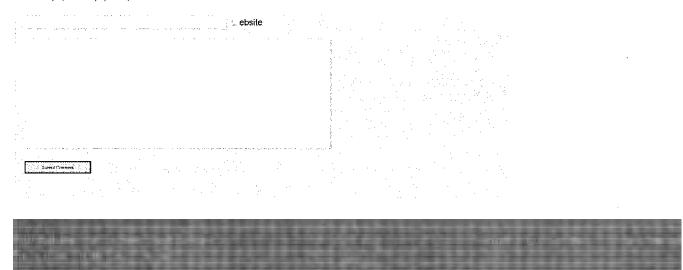
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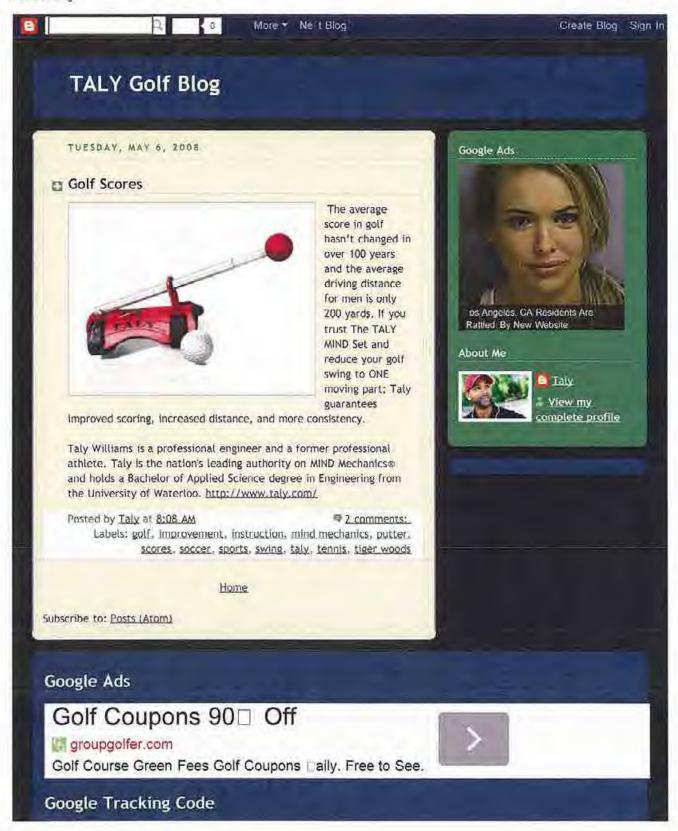
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# **Review: Taly Mind Set**



Update: A new DVD is available with the Taly Mindset. Read more about that here

The Taly Mind Taly set surprised me.

hen I first opened the package and pulled out the training aid, the pamphlet, advertising post card, and a whiffle ball I was e cited to start using it. However when I read the instructions I found them a bit wordy and overly technical. I think the average golfer would greatly served with a clearer guide or even a DVD to help them get started using

the device.

Taly illiams, the inventor is an engineer and it shows in that document. I was a bit confused about what it was designed for because there is so much information packed into one page. So I went to talk to a PGA pro about this device and the way he described it made all the pieces fall into place.

The most obvious use of the device is in helping a golfer to stop flipping the club at or before impact. This common fault causes golfers to hit weak shots to the right. 

hen a golfer elecutes this distance robbing move, what they are actually doing is adding loft to the club, and opening the face. The end is result is weak hit that flies higher than it should, and slices right.

How does the Taly Mind Set help

By slightly e tending the red ball the golfer can immediately see a flip occur because the shaft of the golf club will



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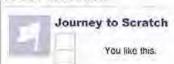
## 8 Myths of Golf Swing□

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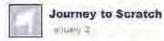
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Review: Taly Mind Set | Journey to Scratch

cross the shaft of the Taly. The bright red ball serves as a very visible reference point. The more the golfer can prevent the two shafts from crossing, the better the impact position will be. Once I understood that this was one of the main goals of the Taly, the value of the device became clear.

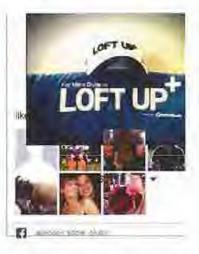
or the average golfer who flips the club, it is worth getting the Taly to fill this dreaded flaw. However as I have used the Taly more and more new applications came into focus for me.

One of the interesting things about using the device is that the little red ball really does become ingrained in your mental imagery of the swing. Then you are not wearing the Taly, you can still clearly imagine where the red ball would be.

I use the device to help generate lag and keep my downswing slightly underplane. Imagine Sergio Garcia's swing from a down the line view, as if you are standing directly behind him, watching him hit a ball at a target that is in front of you, a few hundred yards away. The great thing about this device is that no matter what move you are trying to Ingrain, if you start to see how the red ball moves, it becomes a move you can duplicate very uickly, as if it has become etched into your mind's eye.

or me, it's working on my version of Sergio Garica type lag. As Sergio takes the club back he reaches the top of his swing. He then e ecutes his famous move where the club lays off ust a bit. and he allows the lag to happen. This move is the polar opposite of what most amateur golfers do. Most amateur golfers, especially those who have problems slicing the ball, typically come down over the top, cut across the ball





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#### Review: Taly Mind Set | Journey to Scratch

with a flipped club head and wonder why they can t hit a straight shot or a draw.

This is a move that I've been working on for months. Ithin minutes using the Taly, it had become a part of my swing, rather than something I was just working on atching the Talynt point, the little red ball—uickly grooved the move. I took the Taly off and to my amalement I was able to clearly see the little red ball in my mind's eye and swing after swing, repeat it perfectly.

I used video to record the swings both with the Taly and without it and I was really impressed by how the Taly Mind Set helped me to visualli e and e ecute this move.

No physical restrictions.



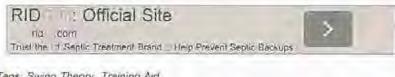
The Taly helps to accomplish all of this without restricting the player's movements. The most restrictive device I have reviewed is the <u>Swing\_acket</u> which obviously restricts the player into making correct moves. The Taly is different though. By visualiting the Talynt point it is possible to reproduce those moves that you have been working on. This is the first training aid I have used that so clearly has an impact when it's not being worn, because your memory and mind's eye can easily recall those movements.

I have also found it useful for chipping and putting. During my putting practice it helped me achieve a really solid feeling putting stroke. I'm very e cited about continued use of the Taly and plan to integrate into my regular practices.

or more go to. Taly ebsite

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Hello

I'm 62 years old and I've been playing golf for over 40 years. I took many golf lessons but nothing comes close to the Taly Mind Set in terms of improving a golf swing. This very simple and easy to use gadget does it all. I was simply amaled on how it eases my swing. I don't have to think anymore about all the components of my swing backswing, downswing, lag, ball contact or follow through because the Taly Mind Set makes everything fall into place resulting in precise, long and high ball trajectories.

Taly, I will never have enough recognition for the | bantum leap you brought to my game.

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#### Inventor Profile: Taly Williams & the TALY MIND Set Golf Device

Inventor Profile; Taly Illiams his Taly Mind Set Golf Device Taly Illiams is a professional engineer and a former professional artists. Taly is the ration's leading authority on MIND Mechanics and holds a Bachelor of Applied Science (Ingree In Engineering from





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### INSTRUCTION

#### Mind game

Byrns This Accets amain This Article

A swing device from Taly Golf is designed for golfers to improve their focus and enhance their rounds.

BY JOEL BEERS Published: April. 2010.

















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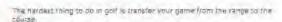
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Commonly, the mechanical and montal aspects of the game is the idea behind Tally MINO Sol Locatured above), a golf owing all developed by an originaer that mains golferants improve men forms.

By doing so, "every part of the golf twing is neighbor from picting and chipping, to universe bod the meshal game." said Taly Williams, the creator and CEO of Taly

The dayice allow over your left forearm and uses an axiondable rod afflixed with a

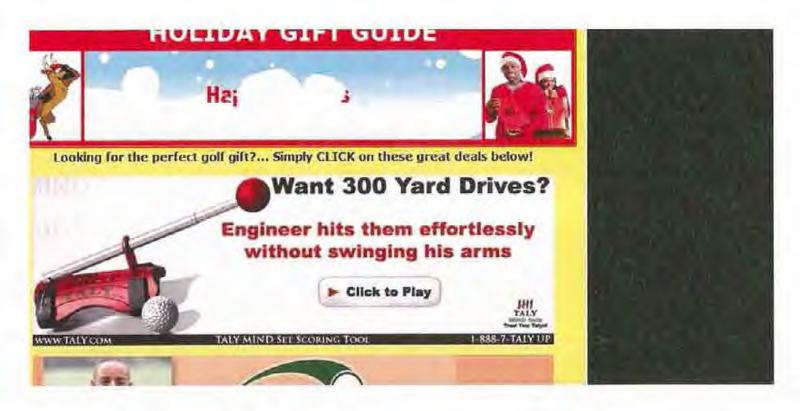
The rup pull, salled a Talynt point, is an extension of a galler's load and results a minital reference room for gallers in form in." (and Williams, who graduated with a degree in engineering from Canada's University of Waterloo

Rather than focusing on the golf ball during setup, the Taly MINO Set train. golfers to focus on moving the floating red ball

"It's a simplified method of teaching leg and improving impact," Williams said.
"We call this mind mechanic, where you move your mind and your body will follow.

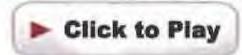
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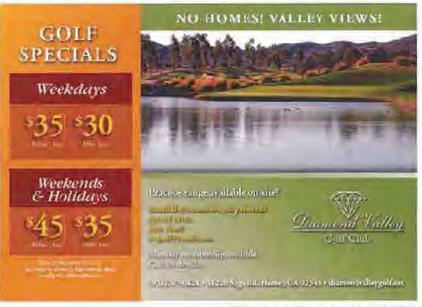
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#### Take a Look at the Taly MIND Set

I first beard about the "Taly HING Ser" while listening to Sports Animal radio host. Sleve Owning Interview Taly Williams (for week after the 2010 Brigsh Open. Remember that red dot on winner Louis Ostflutrens grove? Well, the "Taly" upes Sittle needs inages that will bely you improve your golf game.

Williams, with a background in engineering and a lave for golf, invented

the Tary to nello golfers improve their games in a short period of time. The revolutionary mechanical device incorporates is manual reference your (the Talym Point) between the mind of the gotter and his saving

The device fits on your forward foreirm. Once positioned correctly, the red ball is sightly extanded. While training practice enings, keep your eyes on the red call visiting the club dis remarkable bow clearly the Talynt Your undicates the celineation of your swing in its tensoo and rhythm.

The most basic use of the device is in helping a golfer stop flipping the club at or before impact. When a goter performs this dissance rooking move, he is adding loft and opening the clubface. The result is a wear hit that fless higher than a should and slices to the

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The Taly is also a very pawerful framing and for menowing porting and changing technologic Again, the idea is to not cross the shall of the club with small of the Taiy



Check out www.ratu.com and year victors of Tary Williams remonstrating 500 years drives water, awinging his arms. Taly's aims are moving, but he is not awinging them, rie to smoly furning his body on a constant piene and his arms are being held stationary. His mental goal is to generate blub shaff flex, not blub head speed

Taly's engineering evaluation controded that there are too many moving parts in the dail

swing, and enoughs a pure repeatable transfer of energy into the obliball

The Taby Mind Set is available on the at www.taly.com for \$79.95 pais sharping and has stop. In the galle's spinon, it's well worth the investment.





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Taly ATTN: Taly Williams From Adam Gottfried Re: Golf Media Package Митев 27, 2007



The MIND Set from TALY.

The II Up Radio, which has been heard LIVE for over 11 years now in Los Angeles (Sunday's 6-Ulam-Billiam launched nationally 19 months ago...now also heard in over 400 cities nationally and internationally. The It Up Radio is the longest-running golf radio show in existence. The Tee IT Up Radio Network continues to expand and add new markets monthly...on a mission of reaching 90% of the US by the end of 2007. From golf to lifestyle and golf interviews with Hollywood's finest, movers and shakers; Tee II Up covers it all! The following is what we are offering nationally/internationally on our Tee It Up Radio Network.

 ONE (1) LIVE commercial billboard in every show... 44 Billboards per week x 52 weeks = 2.256 total billboards "Lee It Up Rodin's long trought to you by Taly... with togling/website" (10.30 seconds)

Client will provide Producer of show with copy points for show's to voice/use for promotion.

#### TALY FEATURE!

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4 websile features! Taly will have a front page website feature on www.teeitupshow.com.
Rdgolf.com Pro-shop Corner" will highlight the all new Taly ...the origin, how it helps the average
gulfer, where to find it and how much...this will be featured in our Pro-shop feature on our site every
3 months!

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Taty will receive a call-in interview. A spokesperson from Taty will join the show to promote company and product... (5-8 minutes in length). Interview will be spotlighted in our Regolf.com Pro-shop Corner. Day of call-in, a Taly mind set will be given away LIVE on the AIR!

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  - > 7/8/07 AT&T National (Tiger Woods hosted event) Washington, D.C.
  - 10/7/87 Mark Christopher Charity Classic Empire Lakes GC Rancho Cucamonga, CA
  - 10/14/07 Samsung Invitational Indian Wells Golf Resort Palm Desert, CA

Taly will receive LIVE presented by Billboards in each remote broadcast-spots will air during special remote broadcasts!

#### Print inclusion:

- Taly logo placement in Tee It Up's print ad in Golf Tips Magazine/ every issue with ad
- Taly logo placement in Tee it Up's print ad in FORE Magazine (the Southern California Golf Association's publication...mailed to over 180,000 members & serious golfers)
- A Banner ad/link rotating on all web pages at our website, www.teeitupshow.com for 12 months
- · A logo/link under our "Sponsors" page on www.teeitupshow.com for 12 months

## Tee IT Up Show Golf Classic!

August 27, 2007, we will celebrate our 11-year anniversary of being on the 'AIR' with our 2nd Annual Tee IT Up Show Golf Classic at prestigious Trump National, Los Angeles CA...

- Taly will be given the right to put a Mindset in every golfer's gift bag day of tournament.
- Taly will be given the right to present printed materials and or brochures of company and services in every golfer's gift bag.

If Taly decides to donate 150 mind sets to the fournament, Taly will receive the following:

- One on-course Tee Sign
- · Print in Tournament program

Total Monthly Investment: \$1,000,00 NET Total Cost \$6,000.00 Total Value: \$65,000.00 Time Span: <u>6 Months</u> [May 2007 - October 2007]

Please note,...contract will continue month after month until told to cancel after the 6 months is up. 4 weeks notice prior to end date is required.

The parties to the agreement, Fourteenth Colony Productions, Inc. and TM Williams, U.C. acknowledge and agree that this is a firm and non-cancelable contract. It is understood by the parties that Fourteenth Colony Productions, Inc. will rely on this agreement to its detriment, that it will expend time, money and effort, at the exclusion of other clients, to prepare and execute its obligations under this agreement, and that the value of the promotional and marketing services provided by Fourteenth Colony Productions. Inc. pursuant to this contract are not necessarily divisible, pro-rata, by the number of spots aired. The parties further agree that, as a firm and non-cancelable agreement, cancellation of this agreement for any reason at any time prior to the expiration of the full term of the agreement will cause Fourteenth Colony Productions, Inc. to incur damages, regardless of whether, as a result of the cancellation of the agreement, all spots are not aired or all services are provided. Finally, the parties agree that since this is a firm and non-cancelable agreement, Fourteenth Colony Productions, Inc. shall be entitled to liquidated damages as set forth below in the event of a cancellation of the agreement by TM Williams, LLC, whether for good cause or otherwise, or in the event of a breach of this agreement by TM Williams, LLC.

In consideration of the above, the parties agree that cancellation of this agreement within the first three (3) months of the signing of this agreement will result in an obligation to pay Fourteenth Colony Productions, Incliquidated damages in an amount equal to 75% of the entire balance owed for the full term of this agreement, provided, however, that the cancellation is for good cause. Any cancellation of this agreement by <u>FM Williams</u>, <u>LLC</u> at any time for any reason other than good cause, or any breach of this agreement at any time shall result in an obligation by <u>TM Williams</u>, <u>LLC</u> to pay Fourteenth Colony Productions. Inc. liquidated damages in an amount equal to the entire balance owed for the full term of this agreement

Taly Williams TM Williams, LLC Lagree to the above Adam J. Gottfried Fourteenth Colony Productions, LLC, I agree to the above

# Trust Your Talynt

# Exhibit 15

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Williams)



JIM McLEAN Owner, Jim McLean Golf Schools

www.jimmclean.com www.thegolfersnation.com

4/24/10

Taly Williams,

I want to start off by expressing my gratitude for your thoughtfulness. I'm always looking for products to help convey the message that I'm trying to get across to my students.

I began using your product this week during one of my golf schools. As for the training aid itself; the Taly was used on a student who had a significant amount of left wrist breakdown at impact during pitch and chip shots. Your product gave her instant visual feedback. I also used the training aid during my putting clinic. As a matter of fact, I had two of the four Taly units you sent me being used during the putting session.

Since its debut I've been showing all my instructors how to use the unit. I'm hoping that all my instructors purchase the training aid for themselves.

Again I want to thank you for sending me The Taly. I'm sending two of the units to my school in Texas. Thank you for sending me your product.

Jim McLean

McLean Golf School Doral Golf Resort and Spa Phone: 305.591.6409

Jim McLean Golf Schools



4400 N.W. 87 AVENUE • MIAMI, FLORIDA 33178-2192 • TELEPHONE 305-591-6409 • FAX 305-599-2890 E-MAIL [MADIOS@AOL.COM . www.limMcLean.com

The Undisputed #1 Golf School in the World

JIM MCLEAN GOLF

M96:8 0102 .73.19A



# Exhibit 16

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Undefeated)

#### CONFIDENTIAL

#### Undefeated, Inc. v. Williams

Taly Williams

1 (Pages 1 to 4)

```
IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
                                                                                                     APPEARANCES:
             BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD
                                                                                             3
                                                                                                        For Petitioner:
        UNDEFEATED, INC., a )
                                                                                              4
                                                                                                           LAW OFFICES OF JAYSON M. LORENZO
        California corporation, )
                                                                                                           Attorneys at Law
                                                                                              5
                                                                                                           BY: JAYSON M. LORENZO, ESQ.
               Petitioner, )
                                                                                                           2794 Gateway Road
                                                                                              6
                                                                                                           Carlsbad, California 92009
                         ) Cancellation No. 92058609
                                                                                                           (760) 517-6646
                                                                                             7
                        ) In re: Registration No. 3524963
                                                                                                           (760) 520-7900 (facsimile)
        TALY WILLIAMS, an
                                                                                                          jmlorenzo.esq@gmail.com
        Individual,
                                                                                             8
                                                                                                        For Registrant:
MORRISON FOERSTER
               Registrant. )
                                                                                            10
                                                                                                           Attorneys at Law
                                                                                                           BY: SABRINA A. LARSON, ESQ.
                                                                                            11
                                                                                                          425 Market Street
San Francisco, California 94105
                                                                                            12
                                                                                                          (415) 268-6348
(415) 276-7304 (facsimile)
                                                                                            13
                  DEPOSITION OF TALY WILLIAMS
                                                                                                           slarson@mofo.com
                  Mission Viejo, California
                   Friday, March 27, 2015
                                                                                                          Also Present:
                                                                                            16
                                                                                                          LORIE MALLARI
                                                                                            17
                                                                                            18
                                                                                            19
                                                                                            20
                                                                                           21
        Reported by:
                                                                                           22
        TRISHA WIENER
                                                                                           23
        CSR No. 13576
                                                                                            24
        JOB No. 11905
                                                                                           25
                                    Page 1
                                                                                                                                Page 3
           IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
                                                                                                                   INDEX
 2
            BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD
                                                                                                   WITNESS
TALY WILLIAMS
                                                                                                                                    EXAMINATION
 3
        UNDEFEATED, INC., a )
                                                                                                        BY MR. LORENZO
BY MS. LARSON
        California corporation, )
                                                                                                                                             194
               Petitioner, )
                                                                                                                  EXHIBITS
                                                                                                   PETITIONER'S
                                                                                                                                           PAGE
                                                                                           10
                                                                                                        United States Postal Service shipping
                         ) Cancellation No. 92058609
                                                                                                        labels, 3 pages
Bates numbers TMW-00001 through 3
                        ) In re: Registration No. 3524963
        TALY WILLIAMS, an
                                                                                           12
                                                                                                        Printouts of The TALY Store website,
                                                                                                                                                   39
                                                                                                        copyright date of 2015, 9 pages
        Individual,
                                                                                           13
                                                                                                        Spreadsheet named "Domestic Shipments via UPS of TALY MIND Set, Umbrella,
               Registrant. )
                                                                                           14
                                                                                                        Via Ore of TALY MIND Set, Ombreila, Golf Balls, Divot Repair, Tees, Ball Markers, Play Wands," dated 12-27-11 to 7-25-14, 31 pages Bates numbers TMW-02872 through 2902
                                                                                           15
10
11
                                                                                           16
12
                                                                                           17
                                                                                                        Settlement Agreement between Undefeated, Inc., and TM Williams, LLC, and Taly
                                                                                                                                                      88
13
14
                                                                                                        Williams, dated 5-3-07, 8 pages
Spreadsheet named "Membership Ledger
                                                                                           18
15
              Deposition of TALY WILLIAMS, taken on
                                                                                                                                                      107
                                                                                                        Activity - All," dated 2-24-09 to
16
          behalf of Petitioner, at 27201 Puerta Real,
                                                                                           20
                                                                                                        4-5-10, 1 page
Bates number TMW-01908
17
          Suite 300, Mission Viejo, California,
18
           beginning at 9:52 a.m. and ending at
                                                                                           21
                                                                                                       TM Williams, LLC invoices, the first of which is dated 7-24-14, 4 pages total Bates numbers TMW-2702, 2705, 2840, 2841
19
           3:42 p.m. on Friday, March 27, 2015, before
20
           TRISHA WIENER, Certified Shorthand Reporter
                                                                                           22
21
          No. 13576.
                                                                                           23
                                                                                                                                                                            EXHIBIT
22
                                                                                                        Google Analytics printouts for The TALY Store for January 1, 2010 through December 31, 2010, 13 pages
23
                                                                                           24
                                                                                                                                                                            WILLIAMS
24
25
                                                                                           25
                                                                                                        Bates numbers TMW-01801 through 1813
                                                                                                                                                                                  16
                                   Page 2
                                                                                                                                Page 4
                                                                                                                                                                         9/18/2018 KTB
```

#### 2 (Pages 5 to 8)

	(Pages 5 to 6)	1	
1	INDEX (Continued):	1	that deposition?
2	EXHIBITS	2	A It was a slip/trip/fall thing.
4	PETITIONER'S PAGE	3	Q Okay. Were you the plaintiff in that case?
5	8 Google Analytics printouts for The 132 TALY Store, "Products" pages for 2007	4	A Yeah.
6	through 2011, 5 pages	5	Q Is that a yes?
7	Bates numbers TMW-01800, 1765, 1778, 1813, 1826	6	A Yes.
8	9 Trademark/Service Mark Statement of 141	7	Q Okay. And where was the case pending, do you
9	Use, dated 9-18-08, 7 pages total	8	recall?
,	10 Invoices from UPrinting.com, the first 142	9	A Where was it pending?
10	of which is dated 2-14-11, 2 pages	10	
11	Bates numbers TMW-01843 and 1936		Q I'm sorry. That was probably a bad question.
10	11 Copies of receipts dated 5-25-14, 185	11	Was a lawsuit filed in that case?
12	6-29-14, and 12-14-07, 1 page Bates number TMW-02852	12	A No. Let me think back to it, though.
13		13	I don't recall if it was filed or not.
14	12 Commercial invoices from TM Williams, 188 LLC to Bulk Trader (China) Limited, the	14	Q Okay. Was that here in California?
	first of which is dated 3-20-12, 3 pages	15	A Yes.
15 16	Bates numbers TMW-02599 through 2601 13 Invoices from Monkey Business Sports to 190	16	Q Okay. So it was a California case?
	TM Williams, the first of which is dated	17	A Yeah.
17 18	10-23-08, 3 pages 14 Letter from Adam Gottfried to TM Williams, 192	18	Q In Los Angeles?
••	LLC regarding 4th Annual Tee It Up	19	A Yes.
19	Celebrity Golf Classic, 2 pages Bates numbers TMW-01750 through 1751	20	Q Okay. Were there any other plaintiffs in the
20	Bates humbers 11444-01730 through 1731	21	case?
21 22	EXHIBITS REGISTRANT'S PAGE	22	A No.
23	15 Documents produced by Registrant in 194	23	O Just you.
24	response to document production request,	24	Do you recall who the defendant was?
24	1,461 pages Bates numbers TMW-00001 through 2922	25	A No.
25	-		1. 110.
	Page 5		Page 7
١,			0.01.0
1	Mission Viejo, California	1	Q Okay. So generally it was a personal injury
2	Friday, March 27, 2015	2	case?
3	9:52 a.m 3:42 p.m.	3	A Yes.
4		4	Q Okay. All right. Let me go over some ground
5	TALY WILLIAMS,	5	rules. It sounds like it's been a long time since you've
6	having been first duly sworn	6	had your deposition taken.
7	was examined and testified as follows:	7	So you understand you're under oath today,
8		8	correct?
9	EXAMINATION	9	A Yes.
10	BY MR. LORENZO:	10	Q And it's the same oath you would take in a court
11	Q Mr. Williams, can you state your full name for	11	of law.
12	the record?	12	Do you understand that?
13	A Taly Peter Miguel Williams.	13	A Yes.
14	Q And can you spell your first name?	14	Q Your testimony is under penalty of perjury.
15	A T-A-L-Y.	15	Do you understand that?
16	Q Okay. I'm just going to go over a couple of the	16	A Yes.
17	ground rules of the deposition process just so it's on the	17	Q Okay. If I ask you a question and you don't
18	record.	18	understand, it's okay to ask me to rephrase. Sometimes
19	Have you ever had your deposition taken before?	19	I ask terrible, convoluted questions. I don't want you to
20		20	answer a question you don't understand. Okay?
	A Yes.	21	
21	Q How many times?	1	A Yes.
22	A Once.	22	Q "I don't know" is an appropriate answer, and
23	Q And when was that?	23	I don't want you to guess. Okay?
24	A 10, 15 years ago.	24	A Yes.
25	Q Can you generally just tell me the reason for	25	Q However, I am entitled to what's called your best
	Page 6		Page 8
	_	1	

#### 3 (Pages 9 to 12)

	(rages 9 to 12)		
			Control Contro
1	estimate.	1	substantive changes after the fact, that may affect your
2	Do you understand the difference between a guess	2	credibility later on.
3	and an estimate?	3	Do you understand that?
4	A You can let me know. No.	4	A Yes.
5	Q You don't understand the difference?	5	Q As you can see, we have a court reporter sitting
6	A You can tell me what that is.	6	to your right, my left, taking down everything we're
7	Q I guess my first question is do you understand	7	saying. It's important that we don't speak at the same
8	the difference between a guess and an estimate?	8	time. She can't type two people speaking at the same
9	A I have my opinion on what it would be, but	9	time. So I'll try my best to let you finish your answer
10	I don't know what the no, I don't know the definition	10	before I ask my next question and I ask that you try not
11	of a guess and an estimate, the difference.	11	to anticipate what my question might be so that we have a
12	Q Let me just generally tell you what I would	12	clear record. Okay?
13	expect as to what a guess and an estimate is.	13	A Yes.
1.4	If I were to ask you the size of the desk in my	14	Q In normal conversation sometimes we nod our head
15	office, you've never been there, so that would be a	15	or shake our head or say "uh-huh" or "uh-uh."
16	complete guess, right?	16	Unfortunately that makes a bad record. Sometimes I may
17	A Okay.	17	ask you, "Is that a yes or no?" I'm not trying to harass
18	Q If I were to ask you the size of this table,	18	you. I just want to make sure we have a clear record.
19	although you don't have a tape measure, you could estimate	19	Okay?
20	based on your personal knowledge, reference points of	20	A Yes.
21	other things, right? You understand?	21	Q Have you had anything to eat or drink in the last
22	A I understand.	22	24 hours that would affect your ability to give your best
23	Q So you understand generally what the difference	23	testimony today?
24	is between a guess and an estimate?	24	A No.
25	A A little bit, but I could guess what size your	25	Q Any reason I can't expect your best testimony
	71 11 Indie on, out I could guess what size your		7 my reason realite expect your best testimony
	Page 9		Page 11
1	desk is also even without seeing it. I understand	1	today?
2	roughly, I guess.	2	A No.
3	Q I don't want you to guess is basically what	3	Q Have you ever testified at trial or arbitration
4	I'm saying. If you think you have to guess or you don't	4	in any matters?
5	have an answer, it's fine to tell me, "I don't know."	5	A Maybe mediation. Is that arbitration?
6	Okay?	6	Q That's not really testimony, no.
7	A Sure.	7	A Yeah, no.
8	Q If you ever need to take a break, just let me	8	Q Okay. I guess sworn testimony. Have you ever
9	know. If you need to talk to your counsel, it's fine.	9	given sworn testimony in a trial or arbitration?
10	This is not a marathon. I'm not here to wear you down.	10	A Not that I know of.
11	If you get tired, want to use the bathroom, or need some	11	Q Okay. Have you reviewed any documentation prior
12	water, just ask to take a break. Okay?	12	to this deposition?
13	A Yes.	13	A My documents.
14	Q Sometimes in a deposition I may ask you a	14	Q The documents that you produced in this case?
15	question and you may not know the answer at the time.	15	A Some of those, yes.
16	I may ask you a question later that may refresh your	16	Q Okay. Was there anything you reviewed that was
17	memory. It's okay for you to tell me, "Hey, I remember	17	not in the documents that were produced in this case?
18	something that I forgot earlier," and it's okay to put	18	A No.
19	that on the record.	19	Q So everything you reviewed was embodied in the
20	Do you understand that?	20	documents that you produced to your counsel that were
21	A Yes.	21	produced to me?
22	Q At the end of the deposition, you'll get a	22	A Yes.
23	deposition transcript. You'll have an opportunity to	23	Q Can you tell me the highest level of education
24	review your testimony, make any changes to your testimony.	24	you've received?
25	I just want to caution you that if you make any	25	A I have an engineering degree, bachelor of applied
	- yant to common you make n you make any		5 5 5 7 · · · · · · · · · · · · · · · ·
	Page 10		Page 12
		1	-

#### 4 (Pages 13 to 16)

	(rages 15 co 10)	<del>,</del>	
1	sain as in sivil and anxisonmental ancinoming	1	A. No. I was not ampleyed with that company at all
2	science in civil and environmental engineering.	2	A No, I was not employed with that company at all.
	Q From where?	1	Q Okay. Where were you before Aqora Capital
3	A University of Waterloo.	3	Management?
4	Q What year was that you received your degree?	4	A I've had a number of different jobs or
5	A 1994.	5	employments prior to.
6	Q Where is Waterloo?	6	Q Okay. Right before Aqora, did you have multiple
7	A Just in Canada.	7	jobs at the same time? I'm just trying to get an
8	Q Is Waterloo actually a city?	8	employment history, Mr. Williams. That's all.
9	A Yes.	9	A I didn't know what length of time you're
10	Q Have you ever been retained as an expert in any	10	referring to here.
11	cases?	11	TM Williams was my employment prior to that.
12	A No.	12	Q Okay. And then I understand you've been doing
13	Q That's a bachelor of science degree?	13	TM Williams for a while, correct?
14	A Bachelor of applied science.	14	A Yes.
15	Q So no masters degrees?	15	Q How long has that been?
16	A No.	16	A Probably at least 15 years.
17		17	Q And throughout the time you've been with
18	Q No doctorate degrees?	18	
19	A No.	19	TM Williams, you've had other jobs, is that right, or
	Q No other bachelor degrees?	1	other employers?
20	A No.	20	A Yes.
21	Q Okay. Where are you currently employed?	21	Q Okay. I'm just trying to get a sense on what
22	A Aqora Capital Management.	22	you've done in the last, let's say, ten years other than
23	Q Aqora Capital Management, how do you spell that?	23	TM Williams.
24	A A-Q-O-R-A Capital, C-A-P-I-T-A-L, Management,	24	A Other than TM Williams, I've done some
25	M-A-N-A-G-E-M-E-N-T, LLC.	25	engineering consulting.
	Page 13		Page 15
1	Q Okay.	1	Q Okay. Is that as an independent contractor?
2	A And also my own company.	2	A Yes.
3	Q What is that company?	3	Q From what time period was that, or is that
4	A TM Williams, LLC.	4	something that is still ongoing?
5	Q What do you do at Aqora Capital Management?	5	A It's under TM Williams. A few years ago, I was
6	A I'm a managing partner.	6	under WorleyParsons as an employee for under a year.
7	Q What does Aqora Capital Management do?	7	Q I'm sorry. WorleyParsons, how do you spell that?
8	A It's an investment firm.	8	A W-O-R-L-E-Y Parsons, P-A-R-S-O-N-S.
9	Q I'm sorry. You said you were the managing	9	Q And that was for approximately a year?
10	partner?	10	A That was under a year.
11	A Yes.	11	
12		12	
13	Q How many partners are there?	13	A The same, engineering consulting.
	A Three.		Q Okay.
14	Q Does Aqora Capital Management have anything to do	14	A In Chicago.
15	with your Taly products?	15	Q Okay. Anything else in the last ten years as far
16	A No.	16	as employment?
17	Q It's completely separate?	17	A That's probably it. I'm just thinking maybe, you
18	A Yes, completely separate.	18	know, some other engineering consulting, but that's what
19	Q How long have you been the managing partner at	19	I can recall.
20	Aqora Capital Management?	20	Q Okay. So I'm just trying to find out here,
21	A I've been the managing partner for about	21	I mean, were any of these like W-2 employee, you worked
22	six months.	22	9:00 to 5:00, 40 hours a week? Anything like that? It
23	Q Before you were the managing partner at	23	sounds like you've been consulting or you've had your own
24	Aqora Capital Management, were you employed with that	24	business for the most part; is that right?
25	company in another capacity?	25	A The majority of the time I've been a consultant,
	Page 14		Page 16
			LUUC LU

#### 5 (Pages 17 to 20)

	(Pages 17 to 20)		
1	except for WorleyParsons in Chicago. Then I was doing	1	quite a bit
2	more a higher percentage of my day was allotted to that	2	Q Okay.
3	job.	3	A in the last five years, I would say it ranges
4	Q Okay. Roughly speaking, how much time would you	4	there from anywhere from maybe 30 percent on up to
5	say you as part of your employment or income would be	5	80 percent, you know, products to consulting. I don't
6	derived from Taly Williams product work as opposed to your	6	know the exact numbers.
7	consulting? If you could just give me a percentage	7	Q Okay. So you have Taly.com, the website, right?
8	breakdown.	8	A Yes, I have Taly.com.
9	MS. LARSON: Objection. Vague.	9	Q That's under TM Williams, LLC; is that right?
10	BY MR. LORENZO:	10	A Yes. Taly.com is under TM Williams, LLC.
11	Q You can answer the question.	11	Q Do you have a physical store for any of the
12	A I don't know offhand. It can vary tremendously.	1.2	Taly Williams products?
13	Q Okay. Last year, 2014?	13	A I don't have a physical store for any of the Taly
14	A Maybe half.	14	products.
15	Q Okay.	15	Q Have you ever had a physical store?
16	MS. LARSON: I'm going to object. Compound, also.	16	A I have not had a physical store. Obviously, it
17	BY MR. LORENZO:	17	has been sold in some stores. And we also, you know
18	Q Okay. So last year, half your income, you would	18	obviously, the public can access us directly, but not
19	say, would be derived from I'm just talking about	19	through a physical store. I've had sales through our
20	Taly Williams products as opposed to consulting work?	20	office. I wouldn't call that a store.
21	A It's not that easy to differentiate the two	21	Q Okay. On the website it says you are the
22	because we do consulting, there's engineering products.	22	president and CEO; is that correct?
23	We also do other things related, you know, in the sports	23	A Yes, I'm president and CEO of TM Williams.
24	industry with instruction and with not just products.	24	Q Are there any other officers of the company?
25	Q I'm just talking specifically about the	25	A No, there are no other officers.
	Q Thi just tunning specimently about the		71 170, there are no other officers.
	Page 17		Page 19
1	Taly Williams products, because that's the nature of this	1	Q How many employees have you had under
2	case. I'm just really trying to understand how	2	TM Williams, LLC in the last five years?
3	Let me ask this way. It's TM Williams, LLC,	3	A Just myself. I'd be the only employee under
4	correct?	4	TM Williams in the last five years.
5	A Yes. It's TM Williams, LLC.	5	Q Okay. I assume you've hired people to help you
6	Q What percentage of work do you do for TM Williams	6	in other capacities, maybe not as employees.
7	that's related specifically to the Taly Williams products?	7	Is that accurate or no?
8	MS. LARSON: Objection. Vague.	8	A Yeah. We use services of a lot of different
9	THE WITNESS: That will vary every year.	9	suppliers for, you know, a range of services. And
10	BY MR. LORENZO:	10	obviously people carry those out.
11	Q Okay. And in 2014?	11	Q Okay. So when you say "we," who are you
12	A The percentage for the products would probably	12	referring to as "we"?
13	of TM Williams revenue would probably be greater than,	13	A TM Williams, LLC is what I'm referring to when
14	say, 50 percent. I don't know the exact number.	14	I say "we."
15	Q 50 percent.	15	Q Okay. So there are no other officers, there's no
16	How about in 2013?	16	other employees of TM Williams, correct?
17	A I don't know the exact percent. I think it would	17	A It's just me in TM Williams.
18	be it might be similar, although the revenues would be	18	Q Okay. There's a 1-888 number on the website,
19	higher because I wasn't working at Aqora at the time,	19	1-888-7-TALYUP?
20	which I was in 2014.	20	A Yeah, we have a 888-7-TALYUP number.
21		21	Q And where does that phone ring to?
I	Q Okay. So over the last five years, generally	22	And where does that phone ring to:  A Our office address at in Beverly Hills.
22	speaking would you say it's been steady, has been more	23	
l	product-based or less product-based over the last five	24	
24	years?	25	A Yes, a secretary answers that phone.  Q Is that secretary employed by Tally Williams,
25	A Except for last year, which obviously changes it	23	Q 15 that secretary employed by Tany withams,
25	A Except for last year, which obviously changes it  Page 18	25	Page 20

## 6 (Pages 21 to 24)

		<del></del>	
1	LLC?	1	a combination of things that go into this.
2	A They are not an employee of Taly Williams.	2	O Okay. So when you
3	That's a service that we hire that is staffed by someone,	3	The reason why I ask you about these three is
4	but they're not my direct employee.	4	because they all have the same weight of 13 ounces.
5	Q Are you in an executive suite where someone	5	
6		6	A Right.
1	answers phones for you?	7	Q And I saw a lot of documents that had 13 ounces
7	A Yes.		on them. So I was assuming, but again if I'm wrong, you
8	Q So does that person who answers the phone	8	tell me, is this kind of a standard package you send out
9	actually take the order?	9	that's pretty much the same weight every single time?
10	A That person does not they do not take the	10	A Yes. Fairly standard, yes.
11	order, no.	11	Q Okay. And in that standard package, you said
12	Q Okay. If someone were to call to place an order,	12	there are some brochures?
13	who would take that order?	13	A Yes.
14	A Sometimes that	14	Q What are those brochures?
15	Actually, they would leave a message there and we	15	A They describe, you know, games that can be played
16	would get that. That's typically the way that works.	16	with this tool. It describes how to use the tool, you
17	Q Okay. And who formally would call back and take	17	know. It has some of our marketing in there. It will
18	the order, information, all that good stuff to fulfill?	18	have, you know, images and photos of our equipment, any of
19	A Mainly myself.	19	our products.
20	Q Do you have anyone else helping you do that?	20	Q And is that I'll get back to that in a second.
21	A Over the last ten years, I haven't had any	21	You said you also have balls in there, golf
22	employees, but I'm sure others have taken the order. At	22	balls?
23		23	
24	end of the day, it would come through me. So I would say	24	A No. Those would be they're used for golf, so
1	it's myself. I don't want to say something that's not	1	yes. They're not standard golf balls. They're practice
25	factual. It's a long period of time, but I'm the main	25	balls. So they're like a wiffle-type ball, but they're
	Page 21		Page 23
	1490 21	<del> </del>	1490 20
1	person throughout all these years.	1	golf balls, yes.
2	Q Okay. Thank you.	2	Q What color are they?
3	Let me ask you a couple of questions on some of	3	A They can range white, yellow, orange.
4	these documents you produced.	4	Q So that's part of the set?
5	Let's mark this as Exhibit 1.	5	A Yes.
6	(Petitioner's Exhibit 1 was marked for	6	
7	•	7	
8	identification and is attached hereto.)	8	A Yeah. They're just small little ancillary items
9	MS. LARSON: Counsel, do you have a copy for me?	9	that also go with it.
I	MR. LORENZO: I was hoping you guys could share.	1	Q Okay. Anything else?
10	I'm trying to save paper. Some of them I have three of,	10	A Yeah. Ball markers, divot repairs, tees,
11	some of them I have two of.	11	stickers, balls, the DVDs. You know, it can have
12	MS. LARSON: I won't write on it.	12	there's a little baggy in there. There's at times
13	MR, LORENZO: That's fine. You can keep that.	13	there's balloons in there. It depends if we're
14	Q So I've handed you a document. I believe you	14	shipping
15	produced this in discovery, three pages. On the top	15	These are for international shipments, so it will
16	right-hand corner it says TMW-00001, 2, and 3.	16	vary slightly from what gets sent all the time in this
17	Are you familiar with these documents?	17	package, but that's basically what's in there.
18	A Generally, yes, I know what these documents are.	18	Q Okay. This little baggy that you're talking
19	Q Okay. I just wanted to ask you because it says	19	about, what is that?
		20	A That's just a little Ziploc to keep things
20	on here "Golf Training Equipment." On that description,	1	
l .		21	contained.
20	"Golf Training Equipment" at 13 ounces, can you tell me	1	contained.
20 21	"Golf Training Equipment" at 13 ounces, can you tell me what was sent to this person?	21	contained. Q A plastic Ziploc?
20 21 22	"Golf Training Equipment" at 13 ounces, can you tell me what was sent to this person?  A So this would be a box. They'd receive	21 22	contained.  Q A plastic Ziploc?  A Yes.
20 21 22 23	"Golf Training Equipment" at 13 ounces, can you tell me what was sent to this person?  A So this would be a box. They'd receive brochures, DVD, golf product, some balls, some sort of	21 22 23	contained.  Q A plastic Ziploc?  A Yes.  Q So it's not a Taly Williams design with your Taly
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## 7 (Pages 25 to 28)

		T	
1	A It has our sticker in there such that the bag is	1	A I was requested to gather everything I could, so
2	designed to actually hold it. It's a packaging of ours.	2	we gathered everything we could for all those years. So
3	It's a Ziploc style with our logo and brand on it.	3	you have images of the stuff, but we didn't actually
4		4	
	Q Everything you described, is that pretty standard	5	provide a sample golf product or golf tool or anything.
5	when someone buys	1	Q Yeah, I understand. My question was I don't
6	I guess it's called the TALY MIND Set, right?	6	believe that the brochures were in the document copies
7	A Yeah, that's fairly standard.	7	of the brochures were in the document production. I do
8	Q Has that been fairly standard since you've been	8	agree I do have copies of some images of products, yes.
9	doing this?	9	A But I believe that the brochures are in that.
10	A It's a fairly standard package, yes. The	10	Q Okay. I'll double-check.
11	international things might vary slightly. It's the same	11	A All right.
12	package. It may vary slightly. But for the most part,	12	Q Okay. The Taly website, has it always looked
13	yes.	13	like that for the most part over the years?
14	Q Okay. You provided a bunch of documents to me in	14	MS. LARSON: Objection. Vague.
15	discovery. I didn't see any of the pamphlets that related	15	THE WITNESS: Has it looked like what?
16	to games or anything that were actually in these boxes	16	BY MR. LORENZO:
17	that you're sending out.	17	Q Has there been any material or substantial
18	Is that something you have in your office?	18	changes to the way that the website looks currently over
19	A Do we have pamphlets? Yes, we have pamphlets.	19	the last five years?
20	Q So if someone were to order one today, it would	20	A There have been changes. It just depends how
21		21	
22	be pretty much the same stuff that you put in there that	22	detailed you're going.
1	someone had ordered five years ago?	1	Q Okay. Generally what changes have been made?
23	A Yes.	23	I'm talking about substantial changes, like a complete
24	Q Is that something you can provide me, a copy of	24	redesign or anything like that.
25	these pamphlets that you put into these boxes? I haven't	25	A Okay. We have not done a complete redesign on
	D 05		D 0.0
	Page 25		Page 27
1	some thoma. I doubt halfore those supra more decord in		
-		i I	the Taly website
2	seen them. I don't believe they were produced in	1 2	the Taly website.
2	discovery, unless I'm mistaken.	2	Q Okay. Can you generally tell me what changes
3	discovery, unless I'm mistaken.  A There may be.	2 3	Q Okay. Can you generally tell me what changes have been made over the last five years that you can
3 4	discovery, unless I'm mistaken.  A There may be.  MS. LARSON: We can discuss if you have additional	2 3 4	Q Okay. Can you generally tell me what changes have been made over the last five years that you can recall?
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## 8 (Pages 29 to 32)

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-	24	Q Okay. What are the other ways to purchase	1	and Drupal or things of that nature or a couple other

#### 9 (Pages 33 to 36)

	(rages 33 to 30)		
1	aitoa	1	We're not a multimillion dollar company. We just we
2	sites.  A I've never heard of those names before.	2	sell.
3		3	Q Are there any documents you refer to to find out
4	Q Okay. But is there a particular system that you	4	how much you have in stock of any of the products you're
5	use for the store?	5	
6	A It's not a system. It's	6	selling? A No.
7	Q Or proprietary software that's named something?	7	
1	A Not that I'm aware of, no.	8	Q So you just eyeball it?
8	Q Who built the store site of your site?	9	A You said of how many of the products I sell?
9	A I did.		Q Yes.
10	Q And where did you build that site?	10	A I've provided all those documents. I provided
11	A Maybe Network Solutions. So they don't that's	11	thousands of documents on how much we sell. That's not
12	where I built that site.	12	tracking inventory. That's actually tracking sales.
13	Q Okay.	13	Q Okay. How about tracking the inventory that you
14	A To the best of my recollection, anyway.	14	have left?
15	Q Okay. I'm sorry, Mr. Williams. I know enough	15	A No, I said I don't track that.
16	about this website stuff to be dangerous, so I'm just	16	Q Where is all the inventory housed?
17	trying to understand.	17	A I have some in Canada. I have some in Chicago.
18	My understanding is that there's a front end to	18	We have some here in Los Angeles.
19	the site where you design and there's a back-end system	19	Q Where in Canada specifically?
20	that manages all the inventory, all the sales.	20	A Basements and I'm originally from Canada, so
21	I'm sure you didn't program that back end, right?	21	basically
22	A Which is exactly what I said, yes. I did not	22	Q Whose basement?
23	program that back end.	23	A My sister's, and then also I'm sure we have some
24	Q And that was Network Solutions' back end?	24	at my mom's.
25	A I don't know whose back end that is. What I know	25	Q Do you know how much inventory you have at your
	Page 33		Page 35
1	is I used Network Solutions to design the front end, if	1	sister's house?
2	that's what you want to call that. The stuff I see there	2	A No, I have no idea how much inventory I have
3	when I designed, I know that I used Network Solutions for	3	there.
4	that. I don't know who does the back-end stuff.	4	Q Do you know how much you have at your mom's
5	The names you mentioned there, I've never even	5	house?
6	heard of them, and I'm actually fairly aware of what's out	6	A No, I have no idea how much I have at my mom's
7	there. So Drupal and all those other ones, I've never	7	house.
8	even heard of those.	8	Q Do you know what is at your mom's house as far as
9	Q Okay. So you're in charge of actually adding the	9	inventory? Do you know what's there?
10	product to the site?	10	A No. As I just said, I do not know what I have.
11	A Yeah. I do everything. I'm the only employee.	11	Q And this is all Tally Williams inventory,
12	Q Is there an inventory management system that you	12	Taly design products?
13	use?	13	A Yes.
14	A No, I don't really have a no.	14	Q You said you have inventory in Chicago?
15	Q QuickBooks, Quicken, do you use any of that	15	A Yes.
16	stuff?	16	Q Okay. Where?
17	A No, I don't use QuickBooks or Quicken to manage	17	A That would be at that's from when I lived
18	inventory or anything like that.	18	there. So I would have some at a family member's place
19	Q How do you manage your inventory?	19	there, some there.
20	A Just manually.	20	Q Do you know what family member has some of the
21	Q Do you have spreadsheets?	21	inventory?
22	A No, I do not have spreadsheets.	22	A It would be at my in-laws' place. Most of my
23	Q How do you keep track of how many items you've	23	stuff is done from here and I do it. So that's the
24	sold, how many items you have in stock?	24	majority. No, I don't keep track of
25	A I don't keep as close track of all that stuff.	25	I want to be clear and give you all the answers.
	Page 34		Page 36
L	-	1	<u>-</u>

## 10 (Pages 37 to 40)

		1	
1	I don't want to be incorrect. So do I have inventory at	1	A There could be other things on there, too.
2	these places? Yes, I do, but most of my stuff is done	2	I don't know.
3	here in California.	3	Q Okay. Let me just show you a document here.
4	Q Well, I'm just trying to understand the	4	This is a copy that I took from your website.
5	inventory, Mr. Williams.	5	Bear with me for just a second.
6	Are you shipping any stuff	6	Let's have this marked as Exhibit 2, please.
7	Do you need inventory from the stuff that's in	7	(Petitioner's Exhibit 2 was marked for
8	Canada?	8	identification and is attached hereto.)
9	A No, I do not need that at this point right now.	9	MR. LORENZO: I do have an extra copy here for you,
10		10	Sabrina.
11	Q So that's not inventory you're trying to sell at	11	MS. LARSON: Thank you.
12	all?	12	*
l	A I will. And if I'm in Canada and I need certain	13	BY MR. LORENZO:
13	products and I have inventory there, I will do that.	i	Q So Mr. Williams, I've handed you some documents
14	Otherwise I may have to just arrange that when I get back	14	here that are copies of your webpage.
15	to the U.S. I'll ship it from there.	15	Specifically just The TALY Store pages, can you
16	Q Am I understanding, are you shipping when you're	16	review them, please, and let me know if you're familiar
17	in Canada, when you're in Chicago, when you're in L.A.?	17	with these pages?
18	A I sell, yes.	18	A I'm familiar with these pages. The last page
19	Q My question is shipping.	19	doesn't look like it's a TALY Store page, but I'm familiar
20	A Yes. I've shipped over the years from a lot of	20	with these pages.
21	different places.	21	Q I think that was just added because it says "The
22	Q Is that the reason why you have the inventory in	22	TALY Store" in the upper left-hand corner. And when you
23	all these different places?	23	click that, it takes you to these pages.
24	A Is that the reason I have the inventory there?	24	Is that accurate?
25	Yeah, basically. Yeah.	25	A I have one extra page. And yeah, that's
	,,		, ,
	Page 37		Page 39
1 7	0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 7	
1	Q So is there any reason why you don't have it	1	possible.
2	centrally located at just one place?	2	Q Are you familiar with that, that if you click on
2	centrally located at just one place?  A That wouldn't that wouldn't make as much	2	Q Are you familiar with that, that if you click on the top left-hand corner under "Hit It 300 Yards" and "The
2 3 4	centrally located at just one place?  A That wouldn't that wouldn't make as much sense, in my opinion, to do it that way because if I have	2 3 4	Q Are you familiar with that, that if you click on the top left-hand corner under "Hit It 300 Yards" and "The TALY Store," it takes you to these pages?
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## 11 (Pages 41 to 44)

	(Lages 41 co 44)		
1	O What's different about it if you are small?	1	O Okay It just cominded my Livet comembered
2	Q What's different about it, if you can recall?	2	Q Okay. It just reminded me, I just remembered
	A I don't know. I haven't looked at my home page	3	that there was a shopping cart. And my understanding is
3	recently, but I know this doesn't look like my home page.	4	that shopping carts are usually third-party software.
4 5	Q Okay. When is the last time you looked at your	5	So you're not aware of anything like that then?
5	home page?	6	MS. LARSON: Objection. Vague.
6	A Within the last probably month or so.	1	THE WITNESS: What's the question? You're asking me
7	Q Okay. So this doesn't look like it, from your	7	if I'm aware that a shopping cart has a back end?
8	recollection?	8	BY MR. LORENZO:
9	A I would say I'm quite certain my home page has	9	Q No. I'm asking are you aware of what third-party
10	never looked like this.	10	software you use for your shopping cart, if any?
11	Q Okay. So on the left-hand side of the page	11	A No. I do not know who supplies that. What I do
12	there, it says, "Home," "Hit It 300 Yards," "The TALY	12	know is that I use Network Solutions.
13	Store," "Golf Schools."	13	Q Okay.
14	Does that left menu look familiar to you?	14	A For my website.
15	A Yes, the left menu looks familiar to me.	15	Q I'm going to ask you, on the first page of this
16	Q Okay. And if you click on "The TALY Store," are	16	TALY Store, which is the first page of Exhibit 2, it says
17	you aware of whether or not that takes you to the pages	17	"Browse Categories." The categories are "DVDs," "MIND
18	that I've made copies of?	18	Sets," "Apparel," "Golf Bags," "Golf Balls,"
19	A Yes. I'm aware if you click on that, it does	19	"Accessories," and "Distributors."
20	that.	20	Do you see that?
21	Q I'm sorry. Let me correct that. I believe when	21	A Yeah. I see the categories, "DVDs," "MIND Sets,"
22	you click on it, it takes you to another site that says	22	"Apparel," "Golf Bags," "Golf Balls," "Accessories," and
23	"Domestic and International Orders," and there's another	23	"Distributors."
24	link that will take you to this store.	24	Q So you are selling a TALY MIND Set DVD on the
25	Is that right?	25	website; is that correct?
]	Ç		•
	Page 41		Page 43
١,	Ma Labaoni ol' d' U	1	A TI do a Called 'con Herrell' and de
1	MS. LARSON: Objection. Vague.	1	A That's one of the things I'm selling on the
2	THE WITNESS: That sounds more like my site.	2	website.
3	BY MR. LORENZO:	3	Q Under the "DVD" section, that is what you're
4	Q Okay.	4	selling; is that correct?
5	A Yes.	5	A On the "DVD" section on the page you're showing
6	Q So for the pages that say, "The TALY Store,	6	me I see a DVD for sale.
7	Releasing Your Hidden Talent," which is the first page of	7	Q And that's the only DVD you're selling currently?
8	the exhibit, this is the domestic site where you can	8	MS. LARSON: Objection. Misstates testimony.
9	purchase products; is that right?	9	THE WITNESS: I didn't say that's the only DVD
10	A Yes. The TALY Store is the domestic site.	10	I'm selling currently.
11	Q Okay. Let me just ask you, because it does say	11	BY MR. LORENZO:
12	there's a shopping cart here on the right-hand side of the	12	Q My question is is that the only DVD you're
13	first exhibit. I guess is there a shopping cart solution	13	selling currently?
14	that you use? Maybe that's a better way to ask this	14	A No. We've had different versions of DVDs.
15	question.	15	I can't say for sure that if this is the one that's on
16	MS. LARSON: Objection. Vague.	16	there now, this is our main DVD. I can say that.
17	BY MR. LORENZO:	17	Q So my question, is this the only DVD you are
18	Q That you pay to use for the shopping cart to take	18	selling currently today?
19	in orders? Is there like a name of the shopping cart	19	A No.
20	program that you use?	20	Q You're selling other DVDs?
21	A If we're getting back to this Drupal thing	21	A Yeah. We have small sales of other little things
22	again	22	that I may that I may sell. There are
23	Q Yes.	23	Q I'm just asking about DVDs.
24	A I've already answered this. I don't know who	24	A This is our main DVD that we sell, yes. All
ا مد	or how that gets processed.	25	right? It would not look like this. It may have a it
25			
25	- •		
25	Page 42		Page 44

#### 12 (Pages 45 to 48)

Q Let's turn to the next page. It says, "MIND
2 Sets." There's a TALY MIND Set - Red and TALY MIND Set
3 Black.
4 Can you tell me what the Taly MIND Set is, this
5 device? What is it?
6 A It's a training tool for sports. That's what the
The state of the s
Q Tot sports.
9 A Yes.
10 Q Which sport?
11 A It's used in a number of different sports, mainly
12 golf.
Q Okay. What other sports is it used for?
A It can be used in baseball, can be used in
15 cricket.
16 Q Have you ever advertised it for use in baseball?
A I'm not sure what we've done over the years.
18 I just know how it's being used out there. We've
19 I know some use it for that.
Q But you've never advertised it specifically for
baseball, "you" the company?
22 MS. LARSON: Objection. Misstates testimony.
THE WITNESS: I advertise it for sports. However it
gets used, I'm not going to limit it to that, you know.
When I advertise it, if I get a call for it and they want
Page 47
to use it for a certain sport, absolutely I sell it to
and the that opens of the test an opens.
The production of the producti
D 1 1111 20121 20.
Q Do you many man or morning man you
6 advertise it for all sports?
7 A All my advertising is for all sports generally.
And anywhere you see my logo, my name, that's for sports
9 Q So your testimony is that you advertised a
TALY MIND Set for all sports and it's not specifically for
golf, that you advertised it that way?
12 A My testimony is that we advertise, you know, our
product and it can be used for all sports and we market to
14 all sports.
Q What specific marketing have you done for sports
other than golf?
A All our marketing because it sells it sells to
all these other industries anyway. That's marketing for
other industries. I'm not sure what you're saying.
20 Q Have you ever directly marketed the TALY MIND
21 Set, directly marketed, as a baseball product?
22 MS. LARSON: Objection. Vague.
11.5, 2, 11.5 5, 11 5 5, 11 5 5, 11 5 5, 11 5 5, 11 5 5, 11 5 5, 11 5 5, 11 5 5, 11 5 5, 11 5 5, 11 5 5, 11 5 5
The strices beginning found accountry. If
I'm talking to somebody who's looking for if they have
a use and they feel that this is this can fulfill that,
Page 48

#### 13 (Pages 49 to 52)

```
Q Okay. And the next page is "Golf Balls."
                                                                        1
       they've seen my ads, my stuff on Google or something, and
                                                                        2
                                                                                   Are you currently selling these golf balls on
 2
       they call me about that, I will absolutely, you know, sell
                                                                        3
 3
       it to them for that based on what they've seen. And yes,
                                                                        4
 4
       other sports like cricket, it is used for that. And it
                                                                                MS. LARSON: Objection. The document speaks for
 5
       is -- I don't know how else to say that. So the way we
 6
                                                                        6
                                                                                THE WITNESS: Yes, I'm currently selling these golf
       advertise, it does keep it open.
       BY MR. LORENZO:
 8
                                                                        8
                                                                              BY MR. LORENZO:
          Q Print advertising, let me ask you specifically
 9
                                                                        9
                                                                                O Okay. And then the next page is "Accessories."
       about print advertising.
10
             Have you ever ran a print ad that says this is
                                                                       10
                                                                              There's a TALY Chipping Umbrella, a MIND Set Strap, a MIND
11
        for cricket, for baseball, or for all sports?
                                                                       11
                                                                              Set Strap - Extra Large. Sorry. One was Extra Small.
12
          MS. LARSON: Objection. Compound, vague.
                                                                       12
                                                                              There's a TALY Phone Consultation, and there's Stickers
13
          THE WITNESS: We've said for sports, yes.
                                                                       13
                                                                              under your "Accessories."
14
                                                                       14
          MR. LORENZO:
                                                                                   Do you see that?
15
          Q So you have print advertising that says that this
                                                                       15
                                                                                A Yes. I see the chipping umbrella, some straps,
                                                                              TALY Phone Consultation, and stickers under "Accessories."
16
       device is for all sports?
                                                                       16
17
          A You keep changing what I'm saying. I said "for
                                                                       17
                                                                                Q And are these the current accessories you're
18
       sports." I didn't say "for all sports." I didn't say
                                                                       18
                                                                              selling on your site?
19
       specifically for necessarily cricket or whatnot. I said
                                                                       19
                                                                                MS. LARSON: Objection. The document speaks for
20
                                                                       20
        "for sports."
21
          Q Okay. I apologize.
                                                                       21
                                                                                THE WITNESS: These are the accessories I'm selling.
22
          A For scoring, for example. I advertise this for
                                                                       22
                                                                              At whatever time this was taken on the "Accessories" page,
23
       scoring. Our brand is Taly. If you go to our website, it
                                                                       23
24
       talks about scoring in sports and all sports, absolutely.
                                                                       24
                                                                              BY MR. LORENZO:
25
          Q I'm just asking you about the TALY MIND Set,
                                                                       25
                                                                                Q And then there's a "Distributors" page which is
                           Page 49
                                                                                                  Page 51
 1
       Mr. Williams. I apologize. You're right. I did misstate
                                                                               the last link, which look like bulk orders for the TALY
 2
                                                                        2
       your testimony. I threw in "all sports." That was an
                                                                               MIND Set.
 3
                                                                        3
                                                                                    Do you see that?
       accident. I apologize.
 4
             So my question is do you have print advertising
                                                                                 A I see a "Distributors" page, yes, for bulk orders
 5
       that advertises the TALY MIND Set for sports?
                                                                               for the TALY MIND Set.
 6
          A And I would say yes. Our website is for -- is
                                                                                 Q Generally, have these been the items that you've
       actually geared towards all sports, absolutely.
                                                                               been selling on your site, on your TALY Store?
 8
          Q Okay. So the next page is "Apparel." I don't
                                                                        8
                                                                                 MS. LARSON: Objection. Vague, compound.
 9
       really have any questions for you about your hats, but the
                                                                        9
                                                                                 THE WITNESS: What items are you referring to?
10
       next page after that is "Golf Bags." There are two golf
                                                                       10
                                                                               BY MR. LORENZO:
11
        bags, TALY Golf Bag - Black and TALY Golf Bag - Red.
                                                                       11
                                                                                 O All of them. I'm sorry. I'm talking about all
12
                                                                       12
             Do you see that?
                                                                               the items that we just discussed.
13
                                                                       13
                                                                                    Generally, are these the items you've been
          A Yes.
14
                                                                       14
          Q Are these the two golf bags you're currently
                                                                               selling on your site?
15
                                                                       15
       selling?
                                                                                 MS. LARSON: Objection. Vague as to time.
16
          A Yes, these are the two golf bags I'm currently
                                                                       16
                                                                                 THE WITNESS: I would say these are some of the items
17
       selling.
                                                                       17
                                                                               we've been selling. I don't want to lock myself in and
18
          Q Have you sold any other golf bags in the past?
                                                                       18
                                                                               say these are the only ones because that would change over
19
          MS. LARSON: Objection. Vague as to time.
                                                                       19
                                                                               the years.
20
          THE WITNESS: Yes, I've sold other golf bags in the
                                                                       20
                                                                               BY MR. LORENZO:
21
                                                                       21
                                                                                 Q What else have you sold on your site that you
22
        BY MR. LORENZO:
                                                                       22
                                                                               don't see in these pages in Exhibit 2?
23
          Q Under the Taly design mark?
                                                                       23
                                                                                 A I don't see --
24
          A Yes, I've sold other golf bags under the Taly
                                                                       24
                                                                                 MS. LARSON: Objection. Vague as to time.
25
       design mark.
                                                                                 THE WITNESS: I don't see balloons. I don't see --
                           Page 50
                                                                                                  Page 52
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#### 14 (Pages 53 to 56)

	(Pages 53 to 56)	
1	there's a lot of things I don't see. I don't see any	1 A I don't know. I don't currently have it set up
2		
3	plush toys. I don't see an alignment any alignment	to buy a military and any army army army army
	rods. There's a number of different things I don't see on	Q That by Sale to the Botta at all to the part of the services
4	here.	A I don't think we've ever done that.
5	BY MR. LORENZO:	Q How about golf tees, have you sold those
6	Q So is it your testimony that you've sold those on	6 separately on your site?
7	your site, plush toys, alignment rods?	7 A I don't believe we've ever sold golf tees
8	MS. LARSON: Objection. Misstates testimony.	8 separately on our site. It wouldn't make sense.
9	THE WITNESS: I didn't say I've sold those on my site.	9 Q How about ball markers?
10	I just said I don't see those on here. The question was	A I don't believe well, different things can be
11	whether or not these are the things I generally sell.	used for ball markers, so potentially.
12	I was just saying there are other things I sell, too.	Q Potentially? Is that your answer?
13	BY MR. LORENZO:	13 A Yeah, that's my answer.
14	Q My question is on your site, Mr. Williams.	Q How about balloons, have you ever sold those
15	Are these the things you've generally sold on	separately on your site?
16	your site since its inception, on your site?	A I don't know if we've sold them. Potentially
17	A I can't recall everything that's been on my site	they might have been offered over the years.
18	over the years.	Q What do you mean by "offered"?
19	Q Is there anything that I've shown you there that	A Well, just because it's on the site doesn't mean
20	you think is missing that you've sold on your site since	20 we've sold it.
21	you've had The TALY Store? If so, what are they?	Q So it's your testimony that you've at least
22	A As I said, I can't recall everything I've sold.	offered for-sale balloons on your site?
23	So I don't know.	A No. It's my testimony that potentially we have
24	Q Do you have any records of what you've sold on	offered that. We've had this site for a number of
25	the site historically?	different years. I know we sell balloons. It potentially
	Page 53	Page 55
1	A I've provided everything I could in the thousands	was offered on the site. I do not know also when these
2	of documents that sort of speak to a lot of that actually,	documents were taken.
3	pretty much everything I could find.	Q Okay. So I think I asked you, you don't have any
4	Q So you don't recall if there's anything else that	backup or screenshots of past editions of your site,
5	you've sold on your site that's not in the documents that	5 correct?
6	I've provided you in Exhibit 2? Is that your testimony?	6 A Correct.
7	A Yes, I don't recall. For example, I don't recall	7 Q Is that anything you think you can access?
8	if the if and when golf shirts, for example, were sold	8 A No, I don't think that's accessible.
9	on here. I don't see them here. It's been so many years.	9 Q Okay. Other than clothing, can you tell me all
10	I don't recall.	the products you have manufactured using the Taly design
1.1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
11	Q Anything else other than golf shirts that you	mark or bearing the Taly design mark? Other than
12	think might have been sold on this site or you think was	mark or bearing the Taly design mark? Other than clothing. I don't need to know about hats and shirts.
12	think might have been sold on this site or you think was	clothing. I don't need to know about hats and shirts.
12 13	think might have been sold on this site or you think was sold on the site?	12 clothing. I don't need to know about hats and shirts. 13 A Can I tell you? I can guess at them, but it may 14 not be a complete list. 15 Q What do you know?
12 13 14	think might have been sold on this site or you think was sold on the site?  A As I said, any of the items that we sell	12 clothing. I don't need to know about hats and shirts. 13 A Can I tell you? I can guess at them, but it may 14 not be a complete list. 15 Q What do you know?
12 13 14 15	think might have been sold on this site or you think was sold on the site?  A As I said, any of the items that we sell potentially could have been on the site. For example, if	12 clothing. I don't need to know about hats and shirts. 13 A Can I tell you? I can guess at them, but it may 14 not be a complete list. 15 Q What do you know?
12 13 14 15 16	think might have been sold on this site or you think was sold on the site?  A As I said, any of the items that we sell potentially could have been on the site. For example, if you look at this golf bag, the golf bag you may see a	12 clothing. I don't need to know about hats and shirts. 13 A Can I tell you? I can guess at them, but it may 14 not be a complete list. 15 Q What do you know? 16 A A good indication of all the things we've sold
12 13 14 15 16 17	think might have been sold on this site or you think was sold on the site?  A As I said, any of the items that we sell potentially could have been on the site. For example, if you look at this golf bag, the golf bag you may see a golf bag here, but a golf bag comes with different repair	12 clothing. I don't need to know about hats and shirts. 13 A Can I tell you? I can guess at them, but it may 14 not be a complete list. 15 Q What do you know? 16 A A good indication of all the things we've sold 17 would be
12 13 14 15 16 17	think might have been sold on this site or you think was sold on the site?  A As I said, any of the items that we sell potentially could have been on the site. For example, if you look at this golf bag, the golf bag you may see a golf bag here, but a golf bag comes with different repair tools, ball markers, it has balls in it. Even the golf	12 clothing. I don't need to know about hats and shirts. 13 A Can I tell you? I can guess at them, but it may 14 not be a complete list. 15 Q What do you know? 16 A A good indication of all the things we've sold 17 would be 18 Q My question is manufacturing, Mr. Williams. I'd
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Page 56

#### 15 (Pages 57 to 60)

15 (Pages 57 to 60)	
A Okay. This could take a while. Looking at the sheets I have in front of me, the DVDs, our golf training tools.  Q What specifically as a golf training tool? Is that the TALY MIND Set?  A At times that is. At times the TALY MIND Set is used as a golf training tool. Other times it's used for other sports. So our training tool for sports has that on there.  Q Okay.  A Balls will have that on there. Golf bags will have that on there. Umbrellas would have it on there.  Straps would have it on there.  Now, those are some of the items. Are you referring to things that have to be molded right into it or are you referring to if they have a tag right on it?  It's kind of unclear what you're asking me, but those are some of the items.  Q Any product that you've manufactured or you've paid for manufacturing that bear the Taly design mark.  What does "bear the design mark" mean to you?  A I would just think anything that whether it be packaging or anything that we sell with our trademark on there.  Q Product, I'm talking about product.	and our brand on there. They're too small to actually have our branding information right on the actual tee.  Q So do you have a specific packaging for the tees that have the Taly design mark on it, just for the tees?  A I have packaging just for the tees, yes, which has the Taly design mark. Yes.  Q Do you have pictures of that? Could you provide pictures of that if I asked for it?  A I think I provided pictures of that already.  Q If I don't have that, though, that's something you could provide, right, a copy of the packaging for the tees that have the Taly design mark on it?  A Yeah, I'm sure we could provide that.  Q Okay. You talked about ball markers.  Do the ball markers have the Taly design mark on them?  A I don't believe the ball markers have the Taly design on them. That's on the packaging.  Q So is there specific packaging just for the ball markers?  A Yeah, depending on the amount of ball markers you're getting. Yeah, we can package that separately.  These things also can be sold in a number of different ways, if it's sold separately or with our golf bag. There are a number of different ways this could occur.
Page 57  A Like I said, I gave you my list of a lot of different things.  Q So I've got DVDs. I've got a golf training set or you're saying I don't know what you're calling it. I think you used a different word to describe the TALY MIND Set.  A I called it the TALY MIND Set. That's our product.  Q Okay. You said balls, right? You said golf bags, umbrellas, and straps.  Let me just help you out here because I don't want to misstate your testimony.  You did also mention earlier golf tees, right?  A Uh-huh.  Q Do those actually bear the Taly design mark on the golf tee?  A Those are on the packaging.  Q It's not actually on the tee?  A It's not on the tee. It's too small.  Q Okay. So these golf tees, are they separately packaged in a plastic bag with a hang tag on it or anything like that?  A Yeah. They are packaged a number of different ways. Just depending how many, you know, are being sold. Yes, they have a tag on there with our logo and our name	Q So my question is is there specific packaging just for ball markers, you can buy a set of ball markers and the packaging has a Taly design mark on it, it's in a plastic bag with some kind of hang tag or anything like that? Do you have specific packaging for it?  A I thought I answered this already. Depending on how many ball markers you would buy, yes, we have packaging that we put it in which has our trademarks and our stuff on there.  Q And you can provide me copies of that also if I asked for it, for the ball markers?  A Yes.  Q How about the divot repair, does that actually have the Taly design mark on it?  A That does not. That is also another small item.  So we package it similarly to the the others.  Q So does it have specific packaging just for the divot repair that was made specifically for that repair?  A Well, yeah. If somebody if people want just that, yes, there is specific packaging.  We don't market and try to sell just, you know, tees or these things you're talking about under a dollar or a dollar, something like that. What we try to do is upsell them and have them buy this plus this plus this plus this plus this. But yes, they are available separately.

#### 16 (Pages 61 to 64)

	(Pages 61 to 64)	
1	Q In its own separate packaging?	somewhere in the early 2000s.
2	A Yes.	Q How about the golf balls, when was the first time
3	Q Designed just for the ball divot repair?	you had those manufactured?
4	A Yes.	4 A Actually, the golf balls, I don't know. Maybe
5	Q And you can provide me a copy of that?	5 mid-2000s. I don't know the exact time. I'm thinking for
6	A Yes.	the TALY MIND Set maybe 2001, '2, or '3, somewhere in
7	Q Okay. I think you also had mentioned balloons,	there. And then the golf balls, maybe somewhere as an
8	right?	estimate 2005, 2003. I don't know. Somewhere in there.
9	A Yes.	9 Q Do you know who manufactured the golf balls?
10	Q That's another product that you have paid to be	Basically you put a logo on the ball, right?
11	manufactured or you've manufactured that has the Taly	MS. LARSON: Objection. Vague.
12	design mark on it, correct?	12 BY MR. LORENZO:
13	A Balloons are another product that we have paid to	Q Is that what you did?
14	be manufactured that have the Taly design mark on it, yes.	A Golf balls, yes. Our golf balls have the logo on
15	Q Okay. I think you've also mentioned some stuffed	the ball.  16 O Okay Who did that for you?
16	animals or something?	Q Only. Who are mat for you.
17	A Yes.	116. Er Heedt it objection tagaet
18	Q Okay. Is that something you paid someone to	THE WITTLESS Tuest Touris
19 20	manufacture that with the Taly design mark on it?	D1 1.110 20121.201
21	A I did not I don't think I mentioned those with	Q You don't recall what service you used or that particular manufacturer?
22	respect to manufacturing.	22 A No. I think we've done different ones over the
23	Q Okay. Well, are there stuffed animals that have	23 years. I can't even recall who offers that service.
24	the Taly design mark on them?  A Yes.	Q When is the last time you ordered golf balls that
25		25 had your logo on it?
23	Q Okay.	nad your logo on it:
	Page 61	Page 63
1	A And actually, I should say I'm pretty sure	1 A I would think five years ago, ordering them.
2	there are a number of different ones. As a matter of	That's an estimate.
3	fact, I think there are ones that do have it or have had	3 Q And as you sit here today, you don't have any
4	it. I don't know if it currently does, but I know over	documentation that could give us the name of the person who did the manufacturing?
5	the years we have.	The did the manufacturing.
7	Q So again, I'm just going through this.	6 A Yeah, I'm quite certain about that. I do have
1 '		7 the self-hells if thetis helpful
1 .	Are there any other products that you've	7 the golf balls, if that's helpful.
8	manufactured or paid to manufacture that have the Taly	8 Q Do you know how many golf balls you still have
9	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?	8 Q Do you know how many golf balls you still have 9 left in inventory?
9 10	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of	8 Q Do you know how many golf balls you still have 9 left in inventory? 10 A No. I've never sat and counted them up because
9 10 11	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of everything. There could be others out there that I'm not	8 Q Do you know how many golf balls you still have 9 left in inventory? 10 A No. I've never sat and counted them up because 11 inventory has never been an issue for us.
9 10 11 12	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of everything. There could be others out there that I'm not even thinking of, so I can't recall at this time.	Q Do you know how many golf balls you still have left in inventory?  A No. I've never sat and counted them up because inventory has never been an issue for us.  Q Do you have any documentation stating how many
9 10 11 12 13	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of everything. There could be others out there that I'm not even thinking of, so I can't recall at this time.  Q So let me ask you about the balls. What balls	Q Do you know how many golf balls you still have left in inventory?  A No. I've never sat and counted them up because inventory has never been an issue for us.  Q Do you have any documentation stating how many golf balls you've sold?
9 10 11 12 13 14	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of everything. There could be others out there that I'm not even thinking of, so I can't recall at this time.  Q So let me ask you about the balls. What balls have you manufactured under the Taly design mark or paid	8 Q Do you know how many golf balls you still have 9 left in inventory? 10 A No. I've never sat and counted them up because 11 inventory has never been an issue for us. 12 Q Do you have any documentation stating how many 13 golf balls you've sold? 14 A Beyond sort of the lots of documentation we
9 10 11 12 13 14 15	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of everything. There could be others out there that I'm not even thinking of, so I can't recall at this time.  Q So let me ask you about the balls. What balls have you manufactured under the Taly design mark or paid to have manufactured?	Q Do you know how many golf balls you still have left in inventory?  A No. I've never sat and counted them up because inventory has never been an issue for us.  Q Do you have any documentation stating how many golf balls you've sold?  A Beyond sort of the lots of documentation we provided there, I provided everything I could find. In
9 10 11 12 13 14	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of everything. There could be others out there that I'm not even thinking of, so I can't recall at this time.  Q So let me ask you about the balls. What balls have you manufactured under the Taly design mark or paid to have manufactured?  A Golf balls. We're back to this	8 Q Do you know how many golf balls you still have 9 left in inventory? 10 A No. I've never sat and counted them up because 11 inventory has never been an issue for us. 12 Q Do you have any documentation stating how many 13 golf balls you've sold? 14 A Beyond sort of the lots of documentation we 15 provided there, I provided everything I could find. In 16 there it does show some sales for golf balls. Beyond
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9 10 11 12 13 14 15 16	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of everything. There could be others out there that I'm not even thinking of, so I can't recall at this time.  Q So let me ask you about the balls. What balls have you manufactured under the Taly design mark or paid to have manufactured?  A Golf balls. We're back to this Embedded on it, golf balls would be the main one.  We sold with our logo on it soccer balls and some other	8 Q Do you know how many golf balls you still have 9 left in inventory? 10 A No. I've never sat and counted them up because 11 inventory has never been an issue for us. 12 Q Do you have any documentation stating how many 13 golf balls you've sold? 14 A Beyond sort of the lots of documentation we 15 provided there, I provided everything I could find. In 16 there it does show some sales for golf balls. Beyond 17 that, I've given everything that I have relative to that.
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9 10 11 12 13 14 15 16 17 18	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of everything. There could be others out there that I'm not even thinking of, so I can't recall at this time.  Q So let me ask you about the balls. What balls have you manufactured under the Taly design mark or paid to have manufactured?  A Golf balls. We're back to this Embedded on it, golf balls would be the main one.  We sold with our logo on it soccer balls and some other things early on. I don't think that we've done that in a	Q Do you know how many golf balls you still have left in inventory?  A No. I've never sat and counted them up because inventory has never been an issue for us.  Q Do you have any documentation stating how many golf balls you've sold?  A Beyond sort of the lots of documentation we provided there, I provided everything I could find. In there it does show some sales for golf balls. Beyond that, I've given everything that I have relative to that.  Q Have you ever run any advertising specific to selling your golf balls?
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9 10 11 12 13 14 15 16 17 18 19 20 21	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of everything. There could be others out there that I'm not even thinking of, so I can't recall at this time.  Q So let me ask you about the balls. What balls have you manufactured under the Taly design mark or paid to have manufactured?  A Golf balls. We're back to this  Embedded on it, golf balls would be the main one.  We sold with our logo on it soccer balls and some other things early on. I don't think that we've done that in a while, but that didn't work out too well just with if it's not professionally manufactured. So we stopped that one. That's the best I can recall right now.	Q Do you know how many golf balls you still have left in inventory?  A No. I've never sat and counted them up because inventory has never been an issue for us.  Q Do you have any documentation stating how many golf balls you've sold?  A Beyond sort of the lots of documentation we provided there, I provided everything I could find. In there it does show some sales for golf balls. Beyond that, I've given everything that I have relative to that.  Q Have you ever run any advertising specific to selling your golf balls?  MS. LARSON: Objection. Vague.  THE WITNESS: I would say yes, you know. We sold golf balls based on our advertising because it has golf balls
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9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	manufactured or paid to manufacture that have the Taly design mark on them that we haven't already discussed?  A As I said, possibly. I'd have to see a list of everything. There could be others out there that I'm not even thinking of, so I can't recall at this time.  Q So let me ask you about the balls. What balls have you manufactured under the Taly design mark or paid to have manufactured?  A Golf balls. We're back to this  Embedded on it, golf balls would be the main one.  We sold with our logo on it soccer balls and some other things early on. I don't think that we've done that in a while, but that didn't work out too well just with if it's not professionally manufactured. So we stopped that one. That's the best I can recall right now.  Q Okay. When did you first have the TALY MIND Set manufactured?	Q Do you know how many golf balls you still have left in inventory?  A No. I've never sat and counted them up because inventory has never been an issue for us.  Q Do you have any documentation stating how many golf balls you've sold?  A Beyond sort of the lots of documentation we provided there, I provided everything I could find. In there it does show some sales for golf balls. Beyond that, I've given everything that I have relative to that.  Q Have you ever run any advertising specific to selling your golf balls?  MS. LARSON: Objection. Vague.  THE WITNESS: I would say yes, you know. We sold golf balls based on our advertising because it has golf balls in it, yes. As I say, we try to sell to a broad market when we advertise. It doesn't make a lot of sense for us

#### 17 (Pages 65 to 68)

17	(Pages 65 to 68)	
1	broad when we're advertising. We advertise for sports.	1 you've sold?
2	We have our logos, and that could be used in a lot of	2 A That would be the case. There is no master list
3	different areas.	3 for all the items we've sold. However, we have extensive
4	BY MR. LORENZO:	4 information for a ton of stuff we sold. We provided that.
5	Q Okay. Let me ask you about the golf bags. When	5 We gave thousands and thousands of pages. To me, that's a
6	did you first manufacture the golf bags?	6 tremendous amount of information on all the stuff we sold.
7	A This is just an estimate. I would say somewhere	7 I do not have a master list, but I was very good at doing
8	between 200 maybe 2004 and 2005 or '6.	8 a very extensive search and providing a ton of that
9	Q Do you know who manufactured the golf bags for	9 information.
10	you?	Q Okay. So you don't have a master list either of
11	A I know I don't recall the exact company that	the inventory that you have left at all, correct?  MS_LARSON: Objection Asked and answered.
12	did that. It's so long ago.	1710. Et into of the Objection. Thereta and the referen
13 14	Q When was the last	B1 interest Eco
15	A Let me just finish. I do believe I thought we	14 Q For all of the products. 15 A I do not have a master list of the inventory of
16	provided you with information on some of that. I don't	any of the products that we've sold or that we have.
17	recall all the information, there were so many documents.	17 Q Okay. Let me ask you about the umbrellas. When
18	I'm sure the exact name would be somewhere in that, but I don't know the exact name.	did you first manufacture the umbrellas? And we're
19	Q I just ask because I looked through the documents	19 talking about these are the umbrellas that you can hit the
20	and I didn't see anything. So I'm trying to figure out	20 ball into, right? It's called I'm sorry.
21	who manufactured. Maybe I'm wrong. Maybe there's	21 A The chipping umbrella, yeah. It acts as a net to
22	something there that I'm not aware of. I didn't see	22 catch the golf balls.
23	anything, so I'm trying to figure out if you can recall	23 Q That's the umbrella we're talking about, right?
24	who the manufacturer was.	24 A Yes.
25	MS, LARSON: Asked and answered.	Q When did you first pay to have those
1	Page 65	
	rage of	Page 67
ļ		
1	THE WITNESS: I'm quite certain that we sent something	1 manufactured?
2	THE WITNESS: I'm quite certain that we sent something relative to that because I recall seeing something in	manufactured?     A Those are two there's two different sources.
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#### 18 (Pages 69 to 72)

	(rages 09 to 72)	
1	A They're definitely the same straps that are on	what we sell if you look at what Taly is, Taly and the
2	the site. I don't know. We may have one other version of	Taly marks which is our logo, it's about scoring. So
3	them. But yeah, those are the straps.	really what we're selling is our brand which is about
4	Q Okay. So these are for your forearm, forearm	scoring and improving scoring. The TALY MIND Set is a
5	straps?	5 product that we sell, yes. But we're really selling 6 confidence, scoring. That's really why people like us.
6	A Yeah. As I said, they're used for different	community, secting, many reality and people and
7	things. But yes, the majority I would think that the	The are throse the are commented and processing
8	majority of these are used for the forearm and also	8 That's really what we're selling. 9 BY MR. LORENZO:
9	wherever tennis elbow is. I don't have tennis elbow, so	
10	I'm not sure where they do it or where they attach it.	
11 12	I think it's in a similar area.	1 0.5, 1.6.11
13	Q Does that actually have the Taly design mark on	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
14	it? It says "The MIND Set" on it on the picture. I can't	13 I've never really ran those numbers to see if it's DVDs or 14 hats. I don't know the exact thing. But obviously it's
15	see it. Do you know if it actually bears the Taly design mark on there?	one of our it's one of our main products, I can say
16		16 that.
17	A Yes, it does. Yes, our straps do have the Taly design on there or the Taly marks.	17 Q So if I were to ask you to give me a breakdown of
18	Q And you can provide me a picture of that if	product sales by different product, is that something you
19	I asked for it?	19 can provide me?
20	A We already provided a picture in our specimens,	20 A No, I wouldn't be able to. I know the
21	but	21 information is there. If you want to sort of go through
22	Q That's something you could provide me if I asked	it, that's fine. But I don't have that information, no.
23	for it?	23 Q Okay. I don't mean to put words in your mouth
24	A Yeah. We could provide you a photo of the image	here, but is it your testimony that the TALY MIND Set
25	on our straps, sure.	isn't the main product that you've sold the most of?
	31. 3 to 5 to 4 to 5 to 5 to 5 to 5 to 5 to 5	
1	5 60	D 71
	Page 69	Page 71
1	Q Okay. When did you have the golf tees	MS. LARSON: Objection. Vague, misstates testimony.
2	Q Okay. When did you have the golf tees manufactured? Oh, these are standard golf tees, right,	MS. LARSON: Objection. Vague, misstates testimony.     THE WITNESS: Restate that question again.
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#### 19 (Pages 73 to 76)

19	(Pages 75 to 76)		
1	product I've sold the most of. I said it's one of the	1	speaking to them. It was more how much did they even have
2	main products that we've sold. I would say that. Maybe	2	available. So I told them I wanted everything they had,
3	DVDs. I really haven't run those numbers to understand	3	and this is what was provided.
4	•	4	Q Okay. I see a lot of .8s on here as weights. Do
5	which one would be the most.	5	• •
	MR. LORENZO: Okay. We'll take a five-minute break.	6	you see that? One, two, three, fourth column. Do you see
6	I just need to get some more water.	1	that?
7	Do you mind?	7	A Do I see .8s in the column? Yes, I see .8s in
8	MS. LARSON: No.	8	the column.
9	MR. LORENZO: Off the record.	9	Q Would that be generally the 13 ounces, the TALY
10	(Off the record.)	10	MIND Set kits that are being shipped out? Is that the
11	MR. LORENZO: Okay. I'll have this marked as	11	pretty standard weight
12	Exhibit 3.	12	MS. LARSON: Objection. Vague.
13	(Petitioner's Exhibit 3 was marked for	13	BY MR. LORENZO:
14	identification and is attached hereto.)	14	Q for the TALY MIND Set?
15	BY MR. LORENZO:	15	A I would say that .8 is a or even .7 or
16	Q All right. Mr. Williams, I'm handing you a set	16	something is a fairly standard one for shipments, but that
17	of documents that's pretty thick here. It starts on the	17	doesn't mean that's what the shipment is. I obviously see
18	right-hand corner TMW-02872 to 28902.	18	other weights there.
19	There's some writing that says, "Domestic	19	Q I'm asking about the .8s, though.
20	g ,	20	Does that tell you one way or the other that more
21	Shipments via UPS of TALY MIND Set, Umbrella, Golf Balls,	21	likely than not that was a Taly MIND Set because of the
	Divot Repair, Tees, Ball Markers, Play," and then it gets	22	weight?
22	cut off. I don't know if you know what that is supposed	23	· ·
23	to say afterwards.	24	MS. LARSON: Objection. Vague, calls for speculation.
24	A I don't know what else it says. I would think it	ì	THE WITNESS: Yeah, you can't tell that by that.
25	says maybe "Play Wands," and then obviously it could have	25	Generally our product is around that weight of .8, but any
	Page 73		Page 75
1	commas after that and have a bunch of other things.	1	combination of goods can also have that weight.
2	Q Okay. Is that something you prepared, you wrote	2	BY MR. LORENZO:
3	that, "Domestic Shipments"?	3	Q But .8 you said generally would be the weight of
4	A Yes, I wrote "Domestic Shipments" on that there.	4	a TALY MIND Set?
5	Q Okay. Can you tell me what these tracking	5	MS. LARSON: Objection. Asked and answered, misstates
6	numbers are, what this is?	6	testimony.
7	A As part of my extensive search to find any	7	BY MR. LORENZO:
8	records I could, I also contacted some of the domestic	8	Q Is that right, Mr. Williams?
9	actually, I requested any shipping statements that I could	9	A .8 could be, you know. That would be
10	get from them. And that's what I provided.	10	generally .8 or .7 could be a weight associated with
11	Q So you actually got this from UPS?	11	shipment of our TALY MIND Set, yes.
12	A Yes, this would be from UPS.	12	O Okay. I want to take you to page 2883.
13	Q They provided this to you, UPS did?	13	Do you see that?
14		14	•
15	A Yes, after as I said, I did an extensive	15	A Yes, I see page 2883.
	search to try to get any documentation I could. I went	1	Q There's a lot of 0 pounds there.
16	back and forth with UPS quite a bit, and eventually this	16	Do you know why that is?
17	is what they sent me.	17	MS. LARSON: Objection. Calls for speculation.
18	Q Was that done via E-mail, phone calls, in	18	THE WITNESS: I have no idea why that would be.
19	writing?	19	BY MR. LORENZO:
20	A I don't recall exactly, but probably through	20	Q Mr. Williams, you said you did the shipping for
21	phone calls.	21	TM Williams, correct? You were the person in charge of
22	Q Do you recall making a request in writing to UPS	22	that, correct?
23	for this information?	23	A Yes, I'm the one that's in charge of that.
24	A No, I don't recall making a request in writing.	24	Q Okay. So can you tell me why any of these would
25	That wasn't the case. What I needed to do was more just	25	be 0s?
	Page 74	***************************************	Page 76

#### 20 (Pages 77 to 80)

20	(Pages // to 80)	
1	A Locald only guess, but Less all those to	1 Q But it would be fair to say that at least some of
2	A I could only guess, but I see all those 0s.	1
3	I don't really know what that means. I will say this, if	1
	we go back to the first page you showed me, there's 0s on	1
4	that page, also.	1 100, come or mode would have come une agreement
5	Q Okay.	The factor would
6	A And they seem to be associated with	6 Q And an invoice would have been generated, right,
7	Actually, I have no idea because also I see .8	7 if they ordered through the website?
8	for the same shipping number and then I also see 0. So	8 A No. Maybe on their end, if they went through the
9	there's a range of it looks like something was shipped,	9 website, they would get something. That's not something
10	but then I also see a lot of 0s for the same tracking	10 I get or collect.
11	number. So if I were to try to guess at what's going on	Q You don't get invoices or receipts on what people
12	there on 2883, it was probably maybe something that was	order on your website?
13	shipped, and then there's also these 0 numbers that for	13 A I don't need the invoices or receipts.
14	some reason UPS puts on there, also. So you'd probably	Q How do you know what to ship out?
15	find both.	15 A I just know what to ship out.
16	Q Okay.	Q So let me just make sure I understand. When
17	A Actually, I'll say, flipping to page 2882, which	someone orders a product from your website, do you receive
18	is the page before, I see 0s there and I also see the .8	some kind of confirmation invoice or receipt of what's
19	for the same shipment. So I would assume those mean	19 been purchased?
20	nothing.	<sup>20</sup> A I will get an order notification. So yeah,
21	Q Okay. I'm also noticing that the date range for	I guess that's a type of invoice or receipt. And that
22	these UPS shipments are 2011 and goes down to the last	would be that would probably be in those thousands of
23	entry I see here is on or around July or August of 2014.	documents that we've sent through.
24	Were you using UPS as your, I guess, exclusive	Q And so when you get an order, I assume you get an
25	company to deal with shipping during that time period?	E-mail notification that someone's placed an order online.
	D 77	D 70
	Page 77	
		Page 79
1		
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#### 21 (Pages 81 to 84)

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1
                                                                         1
        done, that you've sold?
                                                                                BY MR. LORENZO:
 2
                                                                         2
          MS. LARSON: Objection. Vague.
                                                                                  Q Where do you go to determine your expenses for
 3
                                                                         3
          THE WITNESS: Yes, not done through receipts. It
                                                                                the entire year?
                                                                         4
 4
        would be done through any payments received which would
                                                                                  A What expenses are you referring to?
 5
                                                                         5
        be, you know, what we've sent through. I don't need the
                                                                                  Q Any expenses you incur as a result of selling
 6
        actual invoice of the -- you know. I just need the record
                                                                         6
                                                                                Taly design mark products.
        of total number of sales. I've provided you with that
                                                                                     Do you have any expenses?
 8
        information from the site. I can see what payments have
                                                                         8
                                                                                  A Expenses, we would typically pay for the time we
 9
                                                                         9
        come through and that's what I need for my tax return
                                                                                incur those expenses. I don't have any employees. The
10
        purposes. I don't need all this additional information.
                                                                        10
                                                                                only expense is me and my time. Other than that we pay
11
        BY MR. LORENZO:
                                                                        11
                                                                                for whatever services -- whatever services we need just to
12
                                                                        12
          Q Mr. Williams, I'm not asking what you provided
                                                                                run my consulting business, for the most part.
13
                                                                        13
        me. I'm just trying to understand the process. If it's
                                                                                  Q So do you actually write your checks manually if
14
                                                                        14
                                                                                you have to write a check? You don't use any accounting
        in there, that's great. I'm just trying to understand
15
                                                                        15
        what documents you refer to to determine gross sales at
                                                                                software?
16
        the end of the year?
                                                                                  A For this, I really don't have to write checks.
17
          A Right, that's what I'm referring to. I'd get
                                                                        17
                                                                                If you're talking about my consulting business, that would
18
        what I've sent there, which would give me the gross
                                                                        18
                                                                                be different. For this, they order a product. You know,
19
        receipt numbers. That's different from what we're talking
                                                                        19
                                                                                they get the receipt from the back-end system. I ship the
20
                                                                        20
        about here. I would use those numbers, and that's how we
                                                                                goods. So that's what I would have record of, and that's
21
                                                                        21
        would determine the tax return stuff. What's in an actual
                                                                                what I provided. I don't need additional information.
22
                                                                        22
        shipment and invoice and what they receive, because of
                                                                                There's not a lot to this process. I'm just selling my
23
                                                                        23
        that back-end system, they get what they need on their
                                                                                products.
24
        end. All I'm responsible then to do is make sure they
                                                                        24
                                                                                  Q So on your web store, I think we talked about
25
        receive our product.
                                                                        25
                                                                                this earlier, if someone wants to order your product and
                           Page 81
                                                                                                   Page 83
 1
          Q Okay. Where do you go to get the gross receipt
                                                                                they're international, you use PayPal, correct? Normally,
 2
        information at the end of the year? Where do you go?
                                                                         2
                                                                                if they want to order it from your web store, they have to
                                                                         3
 3
          MS. LARSON: Objection. Asked and answered.
                                                                                use PayPal?
 4
          THE WITNESS: I would print it out from our --
                                                                         4
                                                                                  A Normally, if they want to order, they can't --
 5
             I don't know that we'd actually necessarily do
                                                                                most orders are processed through PayPal unless they come
 6
                                                                         6
        that. For our gross receipts, we would look at our bank
                                                                                through me and we use some other type of -- let's see,
       account
                                                                                their payments would be --
                                                                                     Yeah, it's PayPal. But that's not on that store.
 8
       BY MR. LORENZO:
 9
          Q You would look at your --
                                                                         9
                                                                               That would get kicked to PayPal. It doesn't get processed
10
             That's how you would determine your gross
                                                                        10
                                                                                there. It would get kicked to PayPal.
11
        receipts, you look at your bank account? Isn't there
                                                                        11
                                                                                  O We're just talking about international orders.
12
        additions and deductions? How would you know what your
                                                                        12
                                                                               right? We're talking about international orders?
13
                                                                        13
        gross receipts are?
                                                                                  A Yeah. That's where the PayPal is done. I don't
14
                                                                        14
          A Because you just look at what came into your bank
                                                                                really understand how all that works, but that is PayPal
1.5
                                                                        15
        account. You would know that's from sales. I don't need
                                                                               those are processed through.
16
                                                                        16
       a breakdown of specific products from my gross receipts.
                                                                                  Q So on the domestic orders, is that through
17
                                                                        17
       Gross receipts are just gross numbers.
                                                                               PayPal, also?
18
                                                                        18
          Q That wasn't my question, Mr. Williams. I'm not
                                                                                  A Sometimes it is. I'm assuming they would use
19
                                                                        19
        asking you about breakdowns of particular products.
                                                                                credit cards. That's how they would make their payments.
20
        I'm just asking where you get the information to determine
                                                                        20
                                                                                  O The credit card processor that you use for
21
       your gross receipts at the end of the year.
                                                                        21
                                                                                domestic orders, is that PayPal?
22
                                                                        22
          MS. LARSON: Asked and answered.
                                                                                  A I didn't know that PayPal is even a credit card
23
                                                                        23
          THE WITNESS: I just said that. I get that from my
                                                                                processor, but I guess they do process credit cards.
24
                                                                        24
                                                                                I don't pay attention to how it's all processed. I don't
        bank account because that would show what's coming in.
25
        Whatever that back end is, they send you the money.
                                                                        25
                                                                                know how it's all processed.
                           Page 82
                                                                                                   Page 84
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#### 22 (Pages 85 to 88)

_22	(Pages 85 to 88)		
1	O I'm not asking you have it's processed. I'm	1 I s	raw, you can only order the MIND Set, the TALY MIND Set,
2	Q I'm not asking you how it's processed. I'm		d the DVD; is that right?
3	asking whether or not you use PayPal as your credit card	2 an	A No, that's not right.
4	processor.  A We have PayPal on there. I don't know what		Q Off your website, those are the only two products
5	people pay with. I don't know if we have record of what		ou offer to sell internationally?
6	the payment is. I'm assuming they use credit cards.	5 yt	A No, that's not correct.
7	I think a credit card can still be processed through		Q Why is that not correct?
8	PayPal. I don't know who processes it.	8	A Because, one, I don't have the information to see
9	Q So you don't know which credit card processor you		hat actually links to there because I also believe that
10	use to accept credit cards on your TALY Store?		ou could, for example like, we've got a lot of pages
11	MS. LARSON: Objection. Assumes facts not in	, .	our website, and we've got a lot of websites. I know
12	evidence.		r certain you could order a brochure, for example. The
13	THE WITNESS: I don't know which credit card		ly reason I even know that is that I'm sure I've seen
14	processor. I'm not sure what you're even asking. For		ders where we're just shipping out a brochure. So
15	example, if somebody's ordering through PayPal, but they	٠.	know they ordered it somehow through some mechanism and
16	use their credit card, what would I know of that? All		s going internationally, so that's how I can say that.
17	I know is they've paid. Would I know which credit card		nd we may get an order over the phone. So that would be
18	they used under PayPal? I don't pay attention to that.		other reason.
19	BY MR. LORENZO:		Q I'm just asking you about on your website.
20	Q Do you pay a third-party credit card processor to	20	A Okay.
21	accept credit card payments on your TALY Store?	21	Q On your website when I click through, what I saw
22	A I don't know. I've set it all up through Network		as that when you click for international orders, the two
23	Solutions, so I don't know how that's all done on the back		ings you offer for international sale is the DVD and the
24	end.		ALY MIND Set and it would be done through PayPal.
25	Q But you do accept payments through PayPal for	25	Is that accurate?
	Page 85		Page 87
1	domestic orders as well?	1	MS. LARSON: Objection. Compound, asked and answered.
2	MS. LARSON: Objection. Calls for speculation, asked		THE WITNESS: I also just said that on my website,
3	and answered.		hich we have a number of them, that is not the case.
4	THE WITNESS: Can they? I think they can. I haven't		nose are a couple of the things you can order, but that
5	really paid a lot of attention to ordering through PayPal		not all of them. I know that for a fact because I also
6	on our site. I know we can accept credit cards, and		ip internationally and they have paid for it, which
7	somebody else does the processing for that. I don't have		akes me know there are other buttons on our site which
8	to pay close attention to that. I deal with Network		lows them to order other things internationally. I just
9	Solutions, and that all gets done in behind.		on't know all the different items.
10	BY MR. LORENZO:	10	MR. LORENZO: I'll have this marked as Exhibit 4,
11	Q And you're the only person who would know the	11 pl	ease.
12	answer to these questions about credit card processing on	12	(Petitioner's Exhibit 4 was marked for
13	your site; is that right?	13	identification and is attached hereto.)
14	MS. LARSON: Objection. Calls for speculation.	14 B	Y MR. LORENZO:
15	THE WITNESS: I don't know who else would know about	15	Q Mr. Williams, I'm handing you a copy of the
16	credit cards processing on my site. I know I'm the one	16 se	ttlement agreement.
17	who handles everything for my company.	17	Can you take a look at that, please?
18	BY MR. LORENZO:	18	MS. LARSON: Counsel, you don't have a copy for me?
19	Q Nobody else handles this web store credit card	19	MR. LORENZO: I can give you the marked one and if you
20	processing, right, just you?	20 cc	ould just give it back to me. Thanks.
21	A I wouldn't say I handle the credit card	21	Q If you can look at it and let me know when you're
22	processing. I handle the website. The Network Solutions	22 do	one reviewing it.
23	or whoever else does that other stuff behind the scenes,	23	A How much reviewing do I need? It's a very
24	I don't have to I don't have to do anything with that.	24 in	-depth document. I'm assuming this is the one that was
25	Q Okay. So for international orders, from what		one years ago.
l			
	Page 86		Page 88

23 (Pages 89 to 92)

	(rages 0) to 52/		
1	O Ver Linet want to make ours you look at it and	1	not object to Plaintiff's use of Plaintiff's Five Strikes
2	Q Yes. I just want to make sure you look at it and make sure you're familiar with the document.	2	Design in connection with footballs and basketballs that
3	A Yeah, I'm familiar with this. I know of this	3	are given away as promotional items."
4	document. Yes, I was involved in this document years ago.	4	Do you see that?
5	Q Okay. So on page 6 of the document actually,	5	A Yes, I see that.
6	· · · · · · · · · · · · · · · · · · ·	6	Q And this is an agreement that you signed,
7	there's two 6s because it looks like they're faxed copies.	7	correct?
8	Is that the second page of the there's two 6s.	8	A Yes.
9	Is that the one that has your signature on it?	9	-
10	A The one that has my signature on it twice?	10	•
11	Q Yes. A Yes.	11	A This is an agreement that I signed.
12		12	Q I don't have any more questions on this.
i	Q It's dated May 3, 2007.	13	That's Exhibit 4.
13	Is that your signature, Mr. Williams?	14	THE REPORTER: Thank you.
14	A It looks like it is.	I	BY MR. LORENZO:
15	Q And you recall signing this agreement on May 3,	15	Q Do you know how much you spent on advertising
16	2007?	16	Taly design mark products last year?
17	A I don't recall signing exactly on that date.	17	A No, I don't know how much I spent on advertising
18	I know that's the date on there and I signed it, so	18	Taly design mark products last year.
19	I believe that's probably the date.	19	Q Is there anyone other than you that would have
20	Q Okay. Let me take you to page 3 of the	20	that information?
21	agreement. So on page 3, paragraph 9, it says	21	A No, there is no one other than myself that would
22	"Plaintiff." "Plaintiff" under the agreement is	22	have that information.
23	Undefeated, Inc., and I believe "Defendants" are	23	Q Did you run advertising in 2014 for Taly design
24	TM Williams, LLC and Taly Williams, an individual.	24	mark products?
25	Do you agree with that?	25	A Yes, we're always advertising for
	Page 89	and the second second	Page 91
_		_	
1	A Can you restate that again?	1	Q Okay.
2	Q In paragraph 9, it says, "Plaintiff agrees."	2	A Taly.
3	"Plaintiff" defined by the agreement is Undefeated, Inc.,	3	Q I'm sorry. Go ahead. I didn't mean to cut you
4	and the "Defendants" defined by the agreement are	4	off.
5	TM Williams, LLC and Taly Williams, a Canadian individual.	5	A I just said yes, we're always advertising for
6	Do you agree with that?	6	Taly design mark products.
7	A Yes.	7	Q And what advertising did you do in 2014?
В	Q Okay.	8	A I don't recall. All of it, but we have some of
9	A I agree that "Plaintiff" is Undefeated, Inc. and	9	the top pros in the world that have our products and get
10	"Defendants" are TM Williams and Taly Williams.	10	spotted using it, you know. There's entertainers out
11	Q Okay. So paragraph 9 says, "Plaintiff agrees	11	there that have our products and are on TV with it. For
12	that it will not object to, pose, or seek to cancel	12	example, Larry David was just on TV with our product and
13	Defendants' use or registration of the Taly Mark Design in	13	our logo and demonstrating our tool for a segment.
14	connection with any sporting goods. However, if	14	We're one of the highest-rated golf golf
15	Defendants cease from using the Taly Mark Design for a	15	videos on YouTube with over 2 million views. We've got a
16	period of three years or more such limitations will not	16	ton of traffic there. We've got some of my you know,
17	apply."	17	we've got a tremendous social media following where we
18	Do you see that?	18	advertise or we have obviously, that's advertising Taly
19	A Yes, I see that.	19	and our Taly brand and our logos. We have
20	Q Okay. It also says, "Defendants agree that they	20	Let's see. I don't know if I was on ESPN last
21	will only use the Taly Mark Design depicted in	21	year. I do know that our obviously, we do a lot of
22	Registration No. 3065165 on sporting goods."	22	stuff through our website which is seen all around the
23	Do you see that?	23	world daily.
24	A Yes, I see that.	24	That's just off the top of my head.
25	Q Okay. Paragraph 10, "Defendants agree they will	25	Q Okay. So Larry David, what TV show was he on?
	Page 90		Page 92

## 24 (Pages 93 to 96)

	(rages 30 co 30)	
1	You said he did some interview?	1 the Taly design mark?
2	A He's one of the creators of Seinfeld. I don't	2 MS. LARSON: Objection. Asked and answered.
3		THE WITNESS: As I said, there's a ton of sites out
l	know what TV show he's on right now.	1112 1111 2001 110 10114, 1101 10 1101
4	Q I'm sorry. I'm talking about when you said he	mere, one, for enumpre, a comment of
5	was promoting the product, he did an interview. When was	We're on a lot of others, but Twitter would be one
6	that and what station was that on?	6 example.
7	I'm just asking about 2014, by the way.	7 BY MR. LORENZO:
8	A 2014, I don't know what station he was on. He	8 Q That you use, Mr. Williams.
9	was definitely on the sports websites. It was definitely	9 A I'm using all of them because a part of
10	on Golf Channel, I believe, which is a huge network. He	my strategy is to utilize a network to be seen whether it
11	was on there with the product.	be through other golf instructors, other golfers, just
12	O In 2014?	sports athletes, just anything. Part of my strategy is to
13	A In 2014, I'm quite certain. If not, it was 2013,	use them to let them post and repost and repost my stuff
14	but I'm pretty sure it was 2014.	on all of these different sites. So I'm just giving you
15	You know, Tiger Woods and his instructor have our	an example. One would be Twitter.
16	product. There's plenty of top golfers in the world. The	16 Q Any other sites, social media sites?
1		2) o o, o
17	number two ranked golfer in the world behind Tiger Woods	1.25. 2. 1.25
18	in the U.S. was Steve Stricker. He's got our products.	
19	He gets seen a lot.	19 Q Facebook?
20	I don't know if that answers the question.	20 A Yes, we're on Facebook.
21	Q So you've mentioned these athletes who are seen	Q Do you use Facebook to promote Taly design mark
22	with the product.	22 products?
23	These aren't endorsements, you're not paying	23 A Yes.
24	these athletes, correct?	Q What's the Facebook page name?
25	A No, I'm not paying these athletes fortunately.	25 A I don't even know. Taly, TALY MIND Set. I don't
	Page 93	Page 95
1	Q How about any print advertising? Have you paid	1 know. There's been so many over the years. I don't know
2	` ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	the exact one.
3	for any print advertising in 2014? I didn't see anything	Q When was the last time you posted on Facebook to
1	in the documents you produced, so I'm asking.	the state of the s
4	A I don't know offhand if that's the case in 2014.	promote are rany acough man products.
5	Q If you did, it would be in the documents you	The state of the s
6	produced to us, right?	get calls from people who have seen us from there. I know
7	A Yeah, unless mistakenly it got left out. We	7 we have a page there and we have traffic from there.
8	provided a tremendous amount of stuff.	8 That's really all I know.
9	Q You said you have a social media following.	9 Q And as you sit here today, you don't know the
10	What social media do you use to promote the Taly	name of the Facebook page we can go to to look?
11	design mark?	11 A No, but it shouldn't be difficult to find.
12	A Just the web in general. We're all over the web.	12 Q How about Instagram? Do you use Instagram?
13	It's so vast, I can't even say. We're all over the place.	13 A I don't. Obviously, our stuff has appeared on
14	We're on the top sports websites to golf sites to people	14 Instagram. I don't use actually, I have an Instagram
15	embedding our stuff on their sites. We've lots of	account. I can't say that I use it to actively promote
16	followers on Twitter. We're talked about on Facebook.	stuff I'm doing on there.
17	It's vast.	17 O I think you mentioned earlier
18	Q I'm just asking about social media, Mr. Williams.	18 I think your exact words were you're on the
19	What social media sites do you use to promote the	19 website daily promoting Taly William products. Is that
20	Taly design mark?	20 accurate, you're on there daily?
21	A What do you consider not being social media in	1 2
22		
23	what I mentioned? In the embedding, we're all over the	Terestal State
24	place.	2 So just to co stead, you want recurs may print
1	Q Are there any specific social media sites that	advertising that you paid for to promote Taly design mark
25	you use that you can tell me about that you use to promote	25 products in 2014?
		1
	Page 94	Page 96

#### 25 (Pages 97 to 100)

A Off the top of my head, I don't know that. promoted that way. So have I personally gone and set up a 2 booth? No, but I don't need to. I don't know that print is the best form of advertising 3 for what we do anyway, but off the top of my head, I can't 3 Q Okay. Tell me a little bit about the top think of any right now in print that I paid for that we're instructors who are doing this on your behalf at these 5 expos. Who are they? 6 6 A Who actually use it? Let me just tell you, the Q How about any golf expos, golf fairs, or golf top instructors who attend these things who have our product conventions in 2014? Did you attend any to 8 8 product. promote your product? 9 MS. LARSON: Objection. Compound. For example, Jim McLean who has shot videos for 10 THE WITNESS: Our product is spoken about and appears 10 us. He's probably the number one instructor in the world. 11 at plenty of these. So the largest or the biggest playoff 11 He's actually shot video with our product on it. He loves 12 12 in golf, our product is there and our brand and our logo. our product and, you know, has even sent us a letter to 13 It's the big -- it's watched by millions, that whole 13 say as much. 14 14 One of the top three instructors in the world broadcast. We're definitely there. 15 15 actively uses it at the big playoffs there, does a whole Golf, for example, is in trouble and I know that 16 we are -- one of our discoveries will be playing a huge 16 clinic with it. He does, what, 500 clients. 17 17 The whole Barclay clientele has our product, and role with golf and all the issues they face right now. 18 18 our brand is there and they use our product. There are trade shows. I believe some of our people are 19 in either Japan or South Korea, Malaysia, where they 19 Another person who believes in our product and 20 20 I've seen with our product is Tiger Woods' coach, have -- they attend trade shows with our stuff. The UK. 21 Our stuff's all over the place. 21 Sean Foley. 22 22 BY MR. LORENZO: Another one, the top -- probably the top seventh 23 Q Mr. Williams, my specific question is have you, 23 instructor in the world at Pebble Beach, he shot a 24 24 three-day video for our product in there for Korea. It's TM Williams, LLC, paid for any booth space at a golf expo 25 25 also shown in the U.S. Page 99 Page 97 1 1 A That wasn't your question. Have I paid for a There's a ton of instructors and the highest of 2 booth space at a golf expo? No, I haven't paid for booth the high-level instructors of the world. 3 space at a golf expo. O Do you have any agreements with any of these 4 O How about at any kind of golf fair? Have you instructors to sell your product? 5 paid for booth space to promote your product at any golf A Yes, we have a -- yes, we have arrangements where 6 they can -- they can either order through us in bulk or A No, I can't say that I paid for space at a golf some just through -- some just end up ordering directly 8 from our website. Typically, they may order in bulk from fair in 2014. 9 9 us. And then there's other arrangements such that once we O Okay. How about a golf product convention or 10 where they're selling golf products? Did you have a booth 10 move to our next big step which is the infomercial step, 11 11 there in 2014? they will be involved at that time. 12 12 O Do you have any written agreements with any of A A booth to promote my product in 2014, I don't 1.3 13 recall. I don't believe that we had a booth at a golf these people? 14 14 A I don't need written agreements with them, mainly 15 15 verbal. Possibly, may have one. I can't recall. The Q Okay. So I'm just going to lump these all 16 16 most active one, as I said, that one which is in the top together. Any kind of golf fair, golf expo, golf product 17 17 convention, I think you know what I'm getting at, where five instructors, Lynn Blake, who does the most with our 18 18 you set up a booth, you promote your product, there's product. I don't know if we have a written agreement, but 19 19 people coming in trying to buy stuff or just wanting to we definitely have, you know -- a lot of it is just

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type of booth to promote your product?

So in 2014 you didn't pay for any of that, any

A I have not paid for that. However, our products

because we have top instructors that use them and it gets

are at many of these things without us paying for that

20

21

22

23

24

25

see what's out there.

20

21

22

23

24

25

verbal. We don't need a written agreement.

that you paid for?

Q Okay. In 2013 did you run any print advertising

A I don't recall in 2013. We provided a tremendous

amount of documentation. There might be something in

there, too. Print advertising, you know, other than maybe

Page 100

#### 26 (Pages 101 to 104)

25

and actually teaching them with it. It's a tremendous,

Page 102

20	(Pages 101 to 104)		
1	even something at a local seminar or whatnot, I don't see	1	tremendous event.
2	that's our most effective strategy.	2	Q And who are these people?
3	Q Again, I'm going to lump these together, golf	3	A These are the top for example, I've got the
4	expo, golf fair, golf product conventions.	4	top five instructor in the world doing that, and he has a
5	Did you do any of those in 2013 where you paid	5	whole crew that they actually use them. So it's
6	for booth space?	6	phenomenal advertising for us.
7	A Not where I paid for booth space, but I do little	7	Q So are these people actually working for you at
8	clinics and stuff. So a lot of times there's some print	8	this booth, or am I understanding this right that they're
9	advertising there which would have our brand on there, but	9	golf trainers who are promoting your product because
10	it sounds like you're talking about a big golf expo with	10	they're using it? Do you have a specific contract with
11	a with a booth. No, I don't believe I did that in	11	them to say, "Hey, you're going to do this every year at
12	2013.	12	round one of the playoffs and you're going to promote my
13	Q How about in 2012?	13	brand"? Is that the arrangement you have with these
14	A I don't believe in 2012, although our product	14	people?
15	would be at these booths without me buying a booth.	15	A That's pretty much the arrangement. I don't have
16	Q How about in 2011?	16	a written document from them, but that's pretty much the
17	A I don't want to give a wrong answer, so I don't	17	arrangement. The goal is they will be involved in my
18	really know. I'll say the same answer, which I don't	18	infomercial. What I have here is one of the greatest
19	recall. I don't believe so in 2011, although our product	19	discoveries in sports, the Taly and the Taly brand and
20	would be there.	20	this focus point. It's not just golf. It's for sports.
21	Depends what you call a golf expo, to tell you	21	It's actually being considered one of the biggest
22	the truth. Have I had booths at, you know, golf	22	discoveries out there.
23	tournaments and stuff? Yeah, absolutely. Let's call it	23	Q What are the names of these individuals who are
24 25	that. That's the same thing. It's actually even better.	25	doing this for you at this booth at the playoffs? Give me
25	For example, in 2014 did we have what you call a	23	the names.
	Page 101		Page 103
	Page 101		Page 103
1	Page 101 golf booth? Absolutely. We had a full clinic there.	1	
1 2		1 2	Page 103  A I won't have all the names, but I'll just give you the one main person because that's who I deal with
1	golf booth? Absolutely. We had a full clinic there.	1	A I won't have all the names, but I'll just give
2	golf booth? Absolutely. We had a full clinic there. That's beyond what an expo would be. I had that.	2	A I won't have all the names, but I'll just give you the one main person because that's who I deal with
2	golf booth? Absolutely. We had a full clinic there.  That's beyond what an expo would be. I had that.  Q Where was that in 2014 where you had this booth?	2 3	A I won't have all the names, but I'll just give you the one main person because that's who I deal with directly. He'll have a bunch of other people under him,
2 3 4	golf booth? Absolutely. We had a full clinic there.  That's beyond what an expo would be. I had that.  Q Where was that in 2014 where you had this booth?  A Depends on where the first round of the playoffs	2 3 4	A I won't have all the names, but I'll just give you the one main person because that's who I deal with directly. He'll have a bunch of other people under him, his staff and whatnot. I'm sure that changes all the time. But Lynn Blake, for example, who's one of the top instructors in the world.
2 3 4 5	golf booth? Absolutely. We had a full clinic there.  That's beyond what an expo would be. I had that.  Q Where was that in 2014 where you had this booth?  A Depends on where the first round of the playoffs are for the PGA Tour. The first round is the largest	2 3 4 5	A I won't have all the names, but I'll just give you the one main person because that's who I deal with directly. He'll have a bunch of other people under him, his staff and whatnot. I'm sure that changes all the time. But Lynn Blake, for example, who's one of the top
2 3 4 5 6	golf booth? Absolutely. We had a full clinic there.  That's beyond what an expo would be. I had that.  Q Where was that in 2014 where you had this booth?  A Depends on where the first round of the playoffs are for the PGA Tour. The first round is the largest event out there. Yes, our product would be there. There	2 3 4 5 6 7 8	A I won't have all the names, but I'll just give you the one main person because that's who I deal with directly. He'll have a bunch of other people under him, his staff and whatnot. I'm sure that changes all the time. But Lynn Blake, for example, who's one of the top instructors in the world.  Q And what does Lynn Blake do for you specifically?  A Markets and sells our product and our brand and
2 3 4 5 6 7 8	golf booth? Absolutely. We had a full clinic there. That's beyond what an expo would be. I had that.  Q Where was that in 2014 where you had this booth?  A Depends on where the first round of the playoffs are for the PGA Tour. The first round is the largest event out there. Yes, our product would be there. There was only one golf clinic at this event and our product was there, and that would be for a number of years prior to that.	2 3 4 5 6 7 8	A I won't have all the names, but I'll just give you the one main person because that's who I deal with directly. He'll have a bunch of other people under him, his staff and whatnot. I'm sure that changes all the time. But Lynn Blake, for example, who's one of the top instructors in the world.  Q And what does Lynn Blake do for you specifically?  A Markets and sells our product and our brand and our whole he's a tremendous, tremendous asset for us.
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up specifically to promote your product?

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#### 27 (Pages 105 to 108)

21	(rages 100 to 100)		
1	A Absolutely.	1	time?
2	Q Okay. What's the name of the golf clinic?	2	MS. LARSON: Objection. Compound.
3	A The Lynn Blake Golf Academy.	3	THE WITNESS: I don't know if he actually sells
4	Q Where is he based out of?	4	directly or takes the orders. It's more about use and
5		5	
6	It's a he, I assume. Lynn, is that a he?	6	promotion and advertising and marketing.
7	A Lynn is a he.	7	BY MR. LORENZO:
	Q Okay. Where is he based out of?	1	Q And he uses the TALY MIND Set device, right,
8	A Lynn is based out of Georgia.	8	that's what he's using as part of the instruction?
9	MS. LARSON: Excuse me, Counsel. Do you have a	9	A Yes, that's what he's using as part of the
10	prediction of how much you have left to go?	10	instruction.
11	MR. LORENZO: We can go off the record.	11	MR. LORENZO: Okay. We're on Exhibit 5?
12	(Lunch recess.)	12	THE REPORTER: Yes.
13	BY MR. LORENZO:	13	MR. LORENZO: I'll have this marked as Exhibit 5.
14	Q Mr. Williams, I just want to wrap up our	14	(Petitioner's Exhibit 5 was marked for
15	advertising discussion we had before we went on our lunch	15	identification and is attached hereto.)
16	break.	16	BY MR. LORENZO:
17	If I understand your testimony, any documents	17	Q Mr. Williams, I'm showing you a copy of a
18	that would support any paid advertising you did for Taly	18	document. The document number is 1908. It says,
19	design products would have been already produced in the	19	"Membership Ledger Activity."
20	documents you gave us, right?	20	Are you familiar with this document?
21	A Yes. I provided any advertising documents we	21	A Not particularly, but I know what it's about.
22	had, everything we could find. I did a very thorough	22	Q Okay. So why was it produced as part of the
23	search to see everything I could find.	23	request for production of documents?
24	Q That would include any invoices or bills that you	24	A This would be produced because it would be
25	had paid for for any type of paid advertising?	25	
"	nad paid for for any type of paid advertising?	23	advertising that we've done, you know, over the years and
	Page 105		Page 107
1	A Yeah. Anything I had that was responsive to what	1	something that we found record of where we did print
2	was sent, I sent through. Is there a chance I missed	2	advertising or online advertising. It looks like this was
3	things or made a mistake on something? Sure, but	3	overseas, also, some of it. That's why it was provided.
4	I provided everything I could.	4	Q Okay. Do you know who MicroPower Pty is?
5	One thing I actually wouldn't mind adding on	5	A I don't know who they are. That might be the
6	there is something we just talked about before the break.	6	back end or behind the scenes where the payment goes for
7	With regards to a lot of the advertising that these top	7	these guys. I believe they're associated with this
8	instructors are doing, there's nothing there for me to	8	advertising.
9	necessarily provide, so a lot of this is ongoing events.	9	Q Okay. And it's your understanding this is for
10	I didn't necessarily I don't know that there's a lot	10	international advertising?
11	that speaks to that in those documents for that. There's	11	A It looks like the majority of this is for
12	not anything to provide from a written standpoint sort of	12	that's where the payment goes but obviously advertises
13	thing.	13	worldwide. But their company, I believe, might be based
14	O Well, let me ask about that.	14	internationally.
15	So the clinics, do you have communications	15	Q And what exactly were you paying for? I just see
16		16	
17	with it's Lynn Blake, correct? He's the main person	17	"iseekgolf.com advertising."
	that does the clinics promoting your brand?		Do you know what that is?
18	A Yeah, he's the main person that does those at	18	A Yeah. They have I think a publication and a
19	those events.	19	website, and they've got a whole presence in the golf
20	Q Do you have communications with Mr. Blake?	20	space. So there are instructors that use and like our
21	A Yeah, he'll call me from time to time and we'll	21	product that have written blogs or that might advertise in
22	talk. He's been doing this for so many years that it's	22	some of their different elements that they have over the
23	pretty much the same thing.	23	years.
24	Q Is he actually selling any of products at these	24	Q And are you still using this type of advertising
25	events for you? Do people actually purchase them at the	25	or paying for this currently?
	Page 106		Page 100
l	Page 106		Page 108

#### 28 (Pages 109 to 112)

	(1uges 103 to 112)	1	
1	A This type of advertising or am I using this	1	Q You stopped paying for iseekgolf.com advertising,
2	company here?	2	correct?
3		3	A At some point, since the last time I paid for
1	Q This company, I'm sorry.	4	advertising. I haven't paid since that point.
4	A No, I don't think I'm using them right now.	1	
5	Q And when did you stop using them?	5	Q And my follow-up question to that is when was the
6	A I don't know when I stopped using them.	6	last time you paid for it?
7	Q The last entry here is April 2010.	7	A Right, which I've said I'm not sure exactly when
8	Does that sound about right?	8	that is.
9	A Not necessarily, because I think what you'll also	9	Q Did you pay for it in 2014, iseekgolf.com
10	find is that the even though I may not send them the	10	advertising?
11	check, they continue to advertise because their	11	A I don't know. I don't believe so, but I don't
12	instructors continue to use our product.	12	know.
13	Q My question, Mr. Williams, I'm asking	13	Q How about in 2013?
14	specifically about the print advertising. I understand	14	A From that time and further back, I wouldn't know.
15	there's instructors using your product. I'm asking you	15	I don't know. I've tried to provide any information
16	when you stopped actually paying for advertising for them	16	I have related to any advertising that I have or we have
17	to run for you. I'm asking does it sound about right,	17	receipts for. I don't do the best job of keeping all
18	April 2010? That's what I have here in the record.	18	receipts and track records of everything, but I tried to
19	A As I said, I don't know. But I'm also saying	19	pull everything together that I could. I don't even know
20	that that doesn't mean that the advertising stops just	20	if this is the only sheet I provided on this. You might
21	because the check here stops, too. We're also still	21	say, "Actually, you had another sheet from another year,
22	getting advertising in the same locations, even without	22	too." That would be additional advertising that I'm not
23	that. A lot of times our product is front and center	23	aware of. So I don't know exactly.
24	there with whatever they're doing.	24	Q Did you pay for it in 2012, iseekgolf.com
25	Q I'm not sure I understand how the advertising	25	advertising?
	Page 109	Andrew Williams	Page 111
1	continues, at least with respect to this company, if	1	A I don't know.
2	you're no longer paying them.	2	Q 2011, did you pay for iseekgolf.com advertising?
3	A Because the instructors can continue to use our	3	A I don't know.
4	product which has our brand and our logo on it. So	4	Q Okay. At least on Document 1908 that you've
5	therefore, anytime it's seen, that's advertising for us.	5	provided, it says that you've paid at least up until
6	Q Okay. I'm asking a very specific question about	6	April 2010, right? You do know that at least, right?
7	iseekgolf.com, not about any instructors.	7	A On this document, do I know that I've paid up to
8	A It's iseekgolf. It's a golf website with golf	8	2010 at least? Maybe. What it shows me here is when
9	instructors who use our product. That is that.	9	I made a payment. It doesn't necessarily say when it's up
10	Q Okay. So do you recall what type of advertising	10	until or not. That's when I sent the payment. That's all
11	you were paying for through iseekgolf.com? Was it a	11	it means.
12	one-page ad, a banner ad?	12	Q That's all I'm asking you.
13	A I don't recall. It varies, but it would be a	13	A That's not what was asked.
14	combination of different things.	14	Okay. That doesn't show when I'm paid up.
15	Q At some point in time you stopped paying for that	15	I could make a payment at this time. When that's going to
16	service?	16	run, I don't know that. All I can say is it looks like
17	A I'm not paying for it now, so I wouldn't say	17	I made a payment in 2010 on those dates that are shown
18	I won't say we won't use it again, also. I will also say	18	here. I can agree to that.
19	we continue to benefit from that because the instructors	19	Q Okay. Have you ever worked with any distributors
20	are continuing to promote and use our product.	20	to sell the Taly design mark products?
21	Q I understand, Mr. Williams.	21	A What do you call a distributor?
22	My question is at some point in time you stopped	22	Q Someone you sell a bulk of product to that then
23	paying for this service, correct?	23	resells it to somebody else, to a retailer.
24	MS. LARSON: Objection. Asked and answered.	24	A Or to a customer?
25	BY MR. LORENZO:	25	Q A retailer.
"	DI MA. LONGIAZO.		y mounts.
	Page 110		Page 112
1490 110			

#### 29 (Pages 113 to 116)

	(Pages 113 to 116)		
1	A I don't know the answer to that. For sure	1	A Possibly Plaza Golf. I don't know what they're
2	I would say most of the time we sell wholesale when we do	2	doing right now, so possibly in there. I'm sure a lot of
3	something like that. And that would then go they would	3	golf courses through the instructors. Those would be the
4	sell directly to whoever they're going to sell to.	4	main those would be the main avenues. And then
5	Whether or not they actually sell to another retailer,	5	obviously tons of stuff online.
6	I don't I can't say that I know off the top of my head	6	Q Let me follow up on that. You say through these
7	that we've done that.	7	golf instructors.
8	Q Have you ever entered into a distribution	8	Are they sales reps through your company?
9	agreement to sell your products with anyone?	9	A No.
10	A No, I wouldn't say I've entered into a	10	Q Then would they be stocking some of these golf
11	distribution agreement to sell my product with anybody.	11	pro shops with your product? I'm not sure I understand.
12	Q Is your product currently in any chain stores,	12	A Yeah. They would buy our product. They would
13	like a Golf Mart or a PGA Superstore?	13	buy our product in bulk or whatever amount they want, and
14	A I believe our golf product is in a PGA	14	then they could sell them. They use them to teach with,
15	Superstore, also in another I don't know the full name	15	and then they would either sell or direct them to us and
16	of the company, but the golf training aid store. They	16	have them order.
17	have different locations. And we have sold to others over	17	Q Do you have any written agreements with these
18	the years. I don't know all of them offhand.	18	golf instructors that allow them to resell your product
19	Q The PGA Superstore, you said you think it's in	19	for you?
20	one of them? How many?	20	A No written agreements, no, with any of them.
21	A I don't know how many.	21	
22	Q Is it in there currently?	22	Q And the products that are being sold in the golf
23	•	23	training aid store or this Golf Around the World, is it
24	A I believe so.	24	mainly the TALY MIND Set? Is that what they're selling?
1	Q Which location?	1	A Yes.
25	A I don't know which location it would be in. What	25	Q How about the golf bags?
	Page 113		Page 115
	1490 110		1490 110
1	I would say is that their guy that I've dealt with,	1	A Probably not.
2	I believe he was in Georgia. So that's all I can say.	2	Actually, I'm pretty sure not, because they're
3	I don't know which stores they have it in.	3	mainly just selling the TALY MIND Set.
4	Q So you think it would be in Georgia?	4	Q Does the TALY MIND Set include the chipping
5	MS. LARSON: Objection. Mischaracterizes testimony.	5	umbrella?
6	THE WITNESS: That's not what I said. What I said was	6	A No, it does not.
7		7	•
8	this guy I speak with that heads up that is in Georgia.	8	Q Can you tell me what exactly is in the
1	They have stores in different locations. I don't know	1	TALY MIND Set that they're selling?
9	which stores they have it in, and I don't want to guess.	9	A The same as I mentioned earlier. It's got the
10	BY MR. LORENZO:	10	golf tool, the brochures, the DVDs, the divot repair, ball
11	Q Who is this gentleman that you spoke to about it?	11	markers, stickers. Depending when they're ordering, it
12	A I have no clue his name.	12	might have some balloons in there, it might have some golf
13	Q How long ago was this?	13	balls. Same things I mentioned earlier.
14	A Maybe I don't think it was in the last two	14	Q Is there a retail packaging for the TALY MIND Set
15	years. I don't think it was in the last two years, I'll	15	that you've created or you've developed?
16	say that.	16	A For the most part, there is a
17	Q Okay. You said there was a golf training aid	17	Are you talking about how I package it? They're
18	store is that what you called it? that sells your	18	selling the same thing I sell.
19	product?	19	Q Yeah, I guess I've never actually seen the
20	A Yes. There's a golf training aid store that	20	packaging on the TALY MIND Set. I'm just wondering, is it
21	sells our product.	21	something that's designed to be on the shelf at Wal-Mart
22	Q Where is that?	22	or something or is it a brown box with a bunch of stuff?
23	A That one's called Golf Around the World.	23	A No, it's a yeah, it could be on a shelf at
24	Q Okay. Any other chain stores that sell your	24	Wal-Mart. It could be. It's in a box. It's got our logo
25	product that you're aware of?	25	and our brand on it and some of our
	Processing Journal and Co.		J. J
	Page 114		Page 116

#### 30 (Pages 117 to 120)

	(10300 111 00 110)	1	
1	What else would it say on the packaging?	1	I guess I shouldn't guess. A lot of years.
2	That's about it basically.	2	Q Okay.
3	Q Okay. I don't think I saw a copy of the	3	A A lot of years.
4	packaging or the retail packaging in any of the documents	4	•
5		5	Q And who is in charge of your campaigns?
6	produced.	6	A I'm in charge of them.
ı	So I if were to ask you for a picture of the	7	Q So you create the campaign, you choose the
7	outside packaging, that's something you could produce to	8	AdWords, you do all that stuff?
8	me?	1	A I do everything.
9	A Yeah. I already provided that, but that's	9	Q Okay. And you currently are running
10	something we could produce.	10	Google AdWords?
11	Q Again, I apologize. It may be in there, but	11	A Yes, I believe we are currently running some.
12	I just don't recall seeing it.	12	Q And you would have a list of search terms that
13	A Okay.	13	you're paying for? And from what I understand of this,
14	Q So other than the golf training aid store, Golf	14	you can go on your Google AdWords account and print out a
15	Around the World, and this PGA Superstore and again, it	15	list of the search terms you're paying for, right?
16	doesn't sound like you're certain which PGA Superstore the	16	A I could, probably. Depending on what's being run
17	TALY MIND Set has been sold in are there any other	17	at what time, I think we provided everything. The search
18	chain stores that you're aware of that have sold your	18	terms, I'm sure there's a way to figure that out. How
19	product?	19	much advertising we're doing on Google at this time,
20	A I think there's a store in Canada at one point	20	I guess there may be a way. That's all.
21	that was selling it. I don't know the name of it.	21	Q Okay. Do you know some of the search terms that
22	I don't know if it's golf if it was a sporting store.	22	you're paying for off the top of your head, "golf training
23	I don't know the actual name of it. It was a while ago,	23	aid"?
24	but the only thing I do know is they're selling the same	24	A Over the years, if that's fine, there's been so
25	thing we're selling.	25	many, but there would be "golf," there would be "training
	Page 117		Page 119
1	O And a constallation that we is all a	١,	34- 1141
1	Q Are there any retail stores that you specifically	1 2	aids," there would be "sports," there would be "focus,"
2	promote that you can buy the TALY MIND Set at?	3	there would be "trust," there would be "Taly," there would
3	A No, there are no retail stores that	4	be "scoring," there would be "instruction," there would be
4 5	I specifically promote where they can buy it.	i	"sporting goods," there would be it sounds like you
	Q And I would just assume it's better for you if	5	understand that space. So just a tremendous amount.
6	they bought it through your website, right?	6 7	Q So you would pay for Google AdWord hits for
7	A Yes. It's much better if they buy it through me,		"sporting"? That's pretty broad.
8	although not necessarily because of the advertising and	8	A Is that a question?
9	presence of being in other places. There's value there,	9	Q Yeah, that's pretty broad. Is it a little bit
10	too.	10	more narrow than that? Just putting "sports" out there,
11	Q Your model sounds like it's more of a direct	11	to pay for that is pretty broad.
12	consumer model is how you're selling the product.	12	MS. LARSON: Objection. Vague.
13	Other than these instructors and some of these	13	THE WITNESS: Yeah, those things get expensive. What
14	retail chains that have the product, your model is direct	14	we've done, though, fortunately over the years, we've done
15	consumer for the most part?	15	well in the space of sports. Really what I'm advertising
16	A Well, you're discounting that network, which is	16	is me. I'm Taly. And so fortunately by building the
17	huge. That's worldwide, but	17	brand Taly and the Taly marks, that is the major thing
18	So yes, we do direct through consumer. We've	18	that we really drive around.
19	been approached by other retailers, and there are other	19	So "sports," "scoring," "Taly." Those are the
20	ways we could go. To say it's my model, you know, that's	20	biggest search terms. And we own we own that market.
21	the majority of what we do to this point.	21	If you type in "Taly," you've got pages and pages. Nobody
22	Q Okay. Do you do Google AdWord advertising?	22	can really compete with us on the scoring and Taly and
23	A Yes, I do Google AdWord advertising.	23	instruction.
24	Q And how long have you been doing that?	24	MR. LORENZO: Let me have this marked as Exhibit 6.
25	A Oh, wow. I don't know. I would guess maybe	25	(Petitioner's Exhibit 6 was marked for
	Dago 110		Dago 100
	Page 118		Page 120
Warrant participal		HORFIGHISTOCKERSS	

#### 31 (Pages 121 to 124)

1	identification and is attached hereto.)	1	In the ordinary course of your business, you
2	BY MR. LORENZO:	2	don't keep copies of these Excel spreadsheets. Is that
3	Q I've handed you a document or documents,	3	your testimony?
4	Mr. Williams, numbered 2702, 2705, 2840, and 2841.	4	A Yes. In the ordinary course of business,
5	Can you look at 2702 first, if you would?	5	l don't. Yes, that's my testimony.
6	A Okay. I'm looking at 2702.	6	Q Okay. How about 2840, which is the third
7	Q Okay. So what is this document?	7	document, and 2841? How did this invoice get generated?
8	A This is an invoice, looks like for an order for	8	A I can't say for sure how it was generated. This
9	12 TALY MIND Sets.	9	would probably be an online this would be an
10	Q Okay. Can you look at 2840? It's the third	10	online-generated, not one I would put together.
11	document. Can you tell me what this document is, 2840?	11	Q On 2840, where did you get this to provide it in
12	A This would be a invoice for a TALY MIND Set and a	12	your request for production? Where did you find this
13	golf bag order.	13	document?
14	Q Okay. So this 2702, the 12 MIND Sets, how was	14	A I don't know. We just pulled from anywhere and
15	this invoice generated?	15	everywhere we could, trying to gather all the information
16	A This one would be one that I would create.	16	we could. It's just one of the thousands of documents we
17	Q What did you use to create it?	17	were able to pull together, so I can't say exactly where
18	MS. LARSON: Objection. Vague.	18	it came from.
19	THE WITNESS: What do you mean, what did I "use to	19	Q So do you know if this is a copy of a piece of
20	create it"?	20	paper hard copy or something you printed off the computer?
21	BY MR. LORENZO:	21	A I do not know that.
22	Q I mean, is there a program that you use to create	22	Q In the ordinary course of your business, you
23	invoices for you? Was it a Word document? How was this	23	don't keep these invoices in any specific location?
24	invoice generated?	24	MS. LARSON: Objection. Vague.
25	A It is probably an Excel document, I believe.	25	THE WITNESS: Yeah, there's no reason for us to
	it is product, at since accumum, routiere.		The withese. I wan, more a no reason for as to
	Page 121		Page 123
1	Q This is an Excel document, the 2702?	1	roully. I'm one may It's year, hour I don't have time
2	A I believe this is an Excel document.	2	really I'm one guy. It's very busy. I don't have time to worry about all of this. At the end of the day, I just
3	Q And then 2705, the next page, that's also an	3	have to when they order, I ship them the product.
4	Excel document?	4	That's what I have to do. And I don't focus on all the
5	A Yeah, I think so.	5	other stuff. And we get paid.
6	Q So you generate your invoices by Excel?	6	So yeah, recordkeeping, I think we did a great
7	A Not necessarily.	7	job of recordkeeping over the years, but obviously
8	Q Okay. What other ways do you generate invoices?	8	I'm sure there's lots of improvement we could make. So
9	A We don't necessary we don't usually generate	9	anything that's not provided, that's just a function of
10	invoices in the first place, that many of them. But a lot	10	our recordkeeping. I don't keep a lot of this stuff
11	of times the depending on how the online ordering was	11	because I have no use for it.
12	done, there can be a receipt or invoice sometimes	12	BY MR. LORENZO:
13	generated.	13	Q Is there any reason why you kept these invoices
14	Q Okay. On the 2702, do you actually save copies	14	as opposed to any other invoices, "these invoices" being
15	of these Excel spreadsheets?	15	2840 and 2841?
16	A Some of them.	16	A No, there's no reason.
17	Q Do you print them out and keep it somewhere in a	17	O So again, just to be sure I understand your
18	file, all the invoices that you create in Excel?	18	testimony, the invoices you keep or decide to delete, it's
19	A No.	19	just completely random, there's no method or process to it
20	Q So there's no process, it's kind of random when	20	at all?
21	you keep them and you don't keep them?	21	A There's definitely no method to it, and I wish
22	A It's very random, unfortunately.	22	I had tons more from over the years.
23	Q Okay. I see two invoices, one of them is from	23	MR. LORENZO: I'll have this marked as Exhibit 7,
24	2014, July 24th, 2702, and Document 2705 is December 6,	24	please.
		25	(Petitioner's Exhibit 7 was marked for
25	2010. So that's a four-year period.	20	(1 Cittolici 3 Exhibit 7 was marked for
25	2010. So that's a four-year period.	25	(1 ethioler's Exhibit 7 was marked for
25	Page 122	23	Page 124

32 (Pages 125 to 128)

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identification and is attached hereto.)
                                                                               to whatever campaign or something we are running.
                                                                         2
 2
        BY MR. LORENZO:
                                                                                  Q And this number, does this number
                                                                         3
                                                                                represent to you, I guess, online sales from the period of
 3
          Q Mr. Williams, I'm handing you some documents
                                                                         4
 4
        numbered 1801 to 1813.
                                                                               January 1, 2010 to December 31, 2010 through your site?
 5
             Can you take a look at these documents and tell
                                                                                  A I can't say exactly what it represents, but it
 6
                                                                               definitely represents sales that were made through the
       me why they were produced?
          A Why were these documents produced? These
                                                                               site as a result of advertising and marketing which was
 8
        documents were produced to be responsive to that massive
                                                                         8
                                                                               done in different countries for different products with
 9
                                                                         9
       list and request. I tried to gather anything I could.
                                                                               all these visits. That's what I can say.
        These documents here showed sales of
10
                                                   in January to
                                                                         10
                                                                                  Q Well, let me ask you. Does this sound about
11
        December 2010. It shows -- I provided them because it
                                                                        11
                                                                               right, though, based on your recollection of what you did
12
                                                                        12
        shows sales, it shows products, it shows all the different
                                                                               in 2010, that you sold approximately
                                                                                                                          worth of
13
        countries where people are responding to our advertising.
                                                                        13
                                                                               products online?
14
                                                                        14
       It shows different products. It shows --
                                                                                  A I don't know. I wouldn't -- I wouldn't say that,
15
                                                                        15
             I provided it to be responsive to the vast
                                                                                and I wouldn't want to speculate on that. What I can say
16
       requests that I received to gather pretty much anything
                                                                        16
                                                                               is what it is. It's saying that -- what I just said.
                                                                               I do know there were in sales from this period
17
       related to what I've been doing from selling, advertising,
                                                                        17
18
       marketing, manufacturing. That's why it was provided.
                                                                        18
                                                                               from this type of advertising to these countries with
19
          Q Do you know what the represents? It just
                                                                        19
                                                                               these products. That's all I can say. I can't say more
       says "Revenue." I'm not familiar with this document.
20
                                                                        20
                                                                               than that.
21
          A It would represent sales of product during a
                                                                        21
                                                                                  Q Okay. Can we look at page 1808? At the top it
22
       period between January and December of 2010 potentially
                                                                        22
                                                                               says, "Ecommerce Overview." Halfway through the page it
23
       anywhere from any other countries and areas shown for any
                                                                        23
                                                                               says, "Top Revenue Sources." It has "Products," TALY MIND
24
       of the products shown and showing the thousands and
                                                                        24
                                                                               Set - Black, 276 items, revenue of
25
       thousands of visitors. That's what it represents.
                                                                        25
                                                                                     Do you think that's an accurate reflection of the
                          Page 125
                                                                                                   Page 127
 1
          Q It says "Google Analytics."
                                                                          1
                                                                                black TALY MIND Sets that were sold online in that time
 2
                                                                          2
             Are these online sales, do you know?
                                                                                period of January 1, 2010 to December 2010?
 3
                                                                          3
                                                                                   A What I would say is what I've been saying, that
          A These would be as a result of -- I am guessing,
 4
        but for the most part, these are sales which would have
                                                                                it's an accurate representation of TALY MIND Set - Black
 5
        been results of something to do with online advertising
                                                                                                during that period based on that marketing
                                                                          6
 6
                                                                                to these countries and with this response from those
        and marketing where the sales were tracked and all the
        visits from all the different countries. So the idea here
                                                                                visits. I can speak to that.
                                                                          8
 8
                                                                                   Q So you're not sure or do you know --
        is it's just an additional bit of information that would
                                                                          9
                                                                                      Let me rephrase the question. Do you know if
        be useful and responsive to show sales and sort of
10
        worldwide sales and for some number. That's why.
                                                                         10
                                                                                that 276 item number accurately reflects what you've sold
                                                                         11
                                                                                online during that time period --
11
          Q Okay. Can we go to page 1804, if you would?
                                                                         1.2
12
                                                                                   MS. LARSON: Objection. Asked and answered.
                                                                         13
13
          O So the middle of the page there or actually a
                                                                                BY MR. LORENZO:
                                                                         14
14
        third of the way down, it says "Source/Medium." It says
                                                                                   Q -- for that particular black TALY MIND Set?
                                                                         1.5
                                                                                   MS. LARSON: Same objection.
15
        "Visits" and it says "Revenue." I guess the first entry
16
                                                                         16
                                                                                   THE WITNESS: You keep restating the same thing but
        there is "TalyTalyStore/US Link," 2,211 visits, revenue of
                                                                         17
17
                                                                                 leaving out the parts that I keep adding in. That would
             and 112 transactions.
                                                                         18
                                                                                be fairly accurate for that advertising to those countries
18
             Do you see that?
          A Yes, I see that.
                                                                         19
                                                                                based on these visits for that and for sales of that
19
                                                                         20
20
          Q Is it your understanding that this is tracking
                                                                                product. That's what I can say. It sounds like you're
                                                                         21
                                                                                presenting it as something broader than what it is for.
21
        visits and transactions that came through The TALY Store,
22
                                                                         22
                                                                                 This is exactly what it is. This is for that advertising
                                                                         23
23
                                                                                to those countries to that audience for that campaign for
          A I would think that this is visits and
                                                                         24
                                                                                 that product.
24
        transactions that came through that link through
                                                                         25
25
                                                                                   Q Okay. So your understanding is that this number
        advertising that was done through whatever -- responsive
                          Page 126
                                                                                                   Page 128
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#### 33 (Pages 129 to 132)

		,	
١,	Section 18 and 1	1	A. That is according that I did
1 2	is very specific to certain types of advertising that was	2	A That is something that I did.
1	run? This is not the total number that you sold on your	3	Q Is there anywhere you can go to in any of your
3	site, but it represents a very narrow scope of sales under	4	documents or on your computer that will tell you the total
4	a specific campaign under certain circumstances or	5	amount of online sales you had in the time period of
5	situations online?		January 1, 2010 to December 31, 2010?
6	MS. LARSON: Objection. Mischaracterizes testimony.	6	A No, there's nowhere I can go to tell you the
7	THE WITNESS: Yeah, I can't speak to that. All I can	7	total amount of online sales from January 2010 to
8	say is what it presents. I do not know this does not	8	December 2010.
9	show what advertising campaign it was from. I don't know	9	Q Okay. Can you go to page 1813 in that set of
10	what it reflects in terms of other things. I don't know	10	documents, Exhibit 7? So it says "Products." It says
11	that answer.	11	"Quantity." TALY MIND Set - Black has a quantity of 276
12	BY MR. LORENZO:	12	and then appears to go on in descending order. Stickers,
13	Q Where did you get these documents?	13	there were four. There was one TALY Phone Consultation.
14	A I would have gotten this online from	14	Do you have any understanding as to what this
15	I'm assuming this is from a Google it doesn't say	15	represents, the "Product," "Quantity," "Product Revenue"?
16	"Google" anywhere, but there it is.	16	A Yeah, I have an understanding of what it
17	This says "Google Analytics," so I got this	17	represents.
18	online from Google Analytics.	18	Q And what is that?
19	Q Do you understand how Google Analytics works?	19	A What it represents is the response to advertising
20	MS. LARSON: Objection. Calls for speculation, lacks	20	that I was doing or some campaign at the time between that
21	foundation.	21	period of January 2010 through December 2010 for that
22	THE WITNESS: Obviously everything is to some degree.	22	advertising and the response. So these products were
23	I know that it's good for sort of showing me what	23	purchased or these are the ones that were also tracked and
24	countries are responding to my advertising. It allows me	24	were posted here.
25	to	25	MR. LORENZO: Let me have this marked as Exhibit 8.
	10		MILL BOXED DO HIS INC. I SHE INC.
	Page 129		Page 131
		<del> </del>	
1	I don't know the back end of all this stuff, but	1	(Petitioner's Exhibit 8 was marked for
2	I know sufficient enough to put some ads up there and	2	identification and is attached hereto.)
3	generate some sales from it. That's really the extent.	3	DVA M. LODENIZO
		1 -	BY MR. LORENZO:
4	BY MR. LORENZO:	4	Q Okay. Mr. Williams, I'm showing you another
4 5	BY MR. LORENZO:	1	Q Okay. Mr. Williams, I'm showing you another
1	BY MR. LORENZO:  Q So do you have a Google Analytics account that	4	Q Okay. Mr. Williams, I'm showing you another Google Analytics document. These are documents 1800,
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5 6 7	BY MR. LORENZO:  Q So do you have a Google Analytics account that you signed up for?  A Yes, I have a Google Analytics account that I signed up for.	4 5 6 7	Q Okay. Mr. Williams, I'm showing you another Google Analytics document. These are documents 1800, 1765, 1778, 1813, and 1826. What it is is I pulled out the "Products" page for each time period of '07, '08, 2010, 2011. I'm sorry. '09, also.
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#### 34 (Pages 133 to 136)

	1 THE WITNESS	S: So my response would be the same. It's	1	that was run, you know, and that was seen globally or
1	2 not just that. I sai	d also this is based on the other	2	responded to from a period this one here would be
	3 documents there.	It's tracking the response for a certain	3	January 2007 to December 2007 based on a number of
	4 ad campaign that 1	l ran. It shows globally, you know,	4	however many thousands of visits we had to that ad.
		es came from and the number of visits.	5	Wherever this was embedded, it tracked a total number of
	6 And then it also tr	acks sales or clicks, as you mentioned,	6	35 sales of that product.
	7 which has the if	f it's embedded, it shows those sales on	7	Q And you had said with a particular ad. I'm just
l	8 here. So that's wh	nat I was that's what I said.	8	trying to understand whether or not you think this
	9 BY MR. LORENZ	ZO:	9	quantity represents just one ad that was run or all the
	10 Q Okay. I'm	just asking specifically about the	10	ads that you'd run in this particular time period.
	11 "Products" page.	I understand that you had said this	11	A Right, you can ask that, but that question,
	12 earlier about track	ting from certain locations where people	12	I don't know. I already mentioned I don't know what ad
	13 are coming to you	r site from certain locations, but this	13	this is even based on. I don't know that. All I can
	14 particular "Produc	cts" page, Document 1800, I thought you	14	speak to is I'm pretty sure that we sold that amount based
	15 had said earlier th	at these quantity purchases are	15	on something.
	16 tracking the purch	ases related to a specific ad campaign	16	Q Okay. And you don't know if that's based on one
	17 and it could come	from any territory in the world, right?	17	ad or a cumulative total of all the ads that you've run,
	18 MS. LARSON:	Objection. Asked and answered.	18	right?
	19 THE WITNESS	S: You keep changing what I said. What	19	A Yes. I do not know if this is based on one ad or
	20 I said was even sp	ecifically for this "Products" page, it	20	a cumulative number of ads for that campaign, I would even
	21 could come from a	any ad campaign based on advertising	21	say.
	22 globally. So obvi	ously this one doesn't show what	22	Q Okay. So if you can turn to the next page,
	23 countries or where	e the response came from. It shows	23	1765
	24 visits and orders t	hat were done. That's what I'm saying.	24	Actually, I'm sorry. Let's go back to 1801
	25 BY MR. LORENZ	ZO:	25	really quickly. What is TMS-W6, the last product on that
		Page 133		Page 135
		rage 133	1	149C 155
$\vdash$		rage 133		rage 133
-	1 Q Okay. Let	me try it this way.	1	page?
	Q Only, Let		1 2	
_	2 A I'm not und	me try it this way.		page?
	2 A I'm not und 3 Q This is a cu	me try it this way. lerstanding what you're asking.	2	page?  A I have no idea what is. Some product we were
	2 A I'm not und 3 Q This is a cu 4 campaigns that yo	me try it this way. lerstanding what you're asking. mulative total from all your ad	2 3	page?  A I have no idea what is. Some product we were selling in 2007.
	2 A I'm not und 3 Q This is a cu 4 campaigns that yo 5 understanding of v	me try it this way. lerstanding what you're asking. unulative total from all your ad u've run, right? That's your	2 3 4	page?  A I have no idea what is. Some product we were selling in 2007.  Q It says \$119.70. Any recollection as to what
	2 A I'm not und 3 Q This is a cu 4 campaigns that yo 5 understanding of v	me try it this way.  lerstanding what you're asking.  mulative total from all your ad  u've run, right? That's your  what this page represents, a cumulative  campaigns you've run where people have	2 3 4 5	page?  A I have no idea what is. Some product we were selling in 2007.  Q It says \$119.70. Any recollection as to what that might be?
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	A I'm not und A This is a cu Campaigns that yo understanding of v total of all the ad o purchased product	me try it this way.  lerstanding what you're asking.  Imulative total from all your ad  u've run, right? That's your  what this page represents, a cumulative  campaigns you've run where people have  is?	2 3 4 5 6 7	page?  A I have no idea what is. Some product we were selling in 2007.  Q It says \$119.70. Any recollection as to what that might be?  A No recollection as to what that might be.  Q Okay. 1765, the next page. What I wanted to ask
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24

25

A It's possible that I went into -- at some point

Page 136

this came from a Google Analytics account, I can say that

A I've answered. It tells me there were at least,

let me put it that way, at least 35 purchases from an ad

Page 134

24

25

#### 35 (Pages 137 to 140)

33	(rages 137 to 140)		
١.	1 27 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	١,	' C C Yethotta and '
1	much. When I did that, I don't know that. If it's	1	information from you. If that's something you can pull,
2	something I had or just provided anything just related	2 3	I'd appreciate it.
3	to that request which was very, very broad, I provided.	1	1813, we've already discussed. That's 2010.
4	Q You don't recall whether you went in in the last	4	That's 1-10 of 10, so it doesn't look like anything's
5	four or five months into your Google Analytics account to	5	missing there.
6	obtain this information?	6	And then Document 1826 is the last one of 2011.
7	A I don't know	7	Again, it says "1-10 of 14." So it looks like there's
8	Now you're changing the question. I don't know	8	four products that didn't make this list. I may ask you
9	where this one was provided from. As I said, I provided	9	for that. I'd appreciate if you can get that for me.
10	everything I could. Did I go to Google Analytics to try	10	One other question. "LBG Temp," do you know what
11	to gather information for this? Absolutely. Do I know	11	that is on Document 1826?
12	where this came from? No, because there are other times	12	A No, I don't know what that is. I can guess for
13	I've been in the Google Analytics account. This document	13	you, but I don't know what that is.
14	may be from another time I was looking or something like	14	Q Do you have any idea what you think it might be?
15	that. It's from Google Analytics, I'm very certain of	15	A We're looking at the purchase amount of \$2,000
16	that. At that time I would have been the one who went in	16	and LBG. I would assume that has something to do with our
17	there and actually pulled that out.	17	world-class instructor Lynn Blake ordering our product,
18	Q So we've established this from a Google Analytics	18	ordering something. I'm assuming that would be his
19	account, correct?	19	some order from him of our product.
20	A Yes.	20	Q I didn't see in the documents anything close to
21	Q I'm just trying to find out, did you pull this	21	these Google Analytics for the years 2012 to 2014.
22	information from your Google Analytics account in the last	22	Is there any reason why those weren't produced?
23	six months? Did you go in and print it out to produce it	23	A I don't know that they weren't produced, and
24	as part of your production?	24	I don't know why they necessarily wouldn't. I would say
25	A As I said, I don't know. I know that I was on	25	that if we're looking to pull anything we could that was
1	, , , , , , , , , , , , , , , , , , , ,		,
	Page 137		Page 139
1	Google Analytics, and I pulled any information 1 could	1	responsive I feel that these are sort of another
2	that would be responsive. And I said any other documents	2	version, a redundant version, of what's already been
3	I could find, I also collected those, too.	3	provided. It's just saying the same thing. It's the same
4	Q Okay. When were you on the Google Analytics	4	products. Anywhere I had information that supported it,
5	account?	5	l just put it all together.
6	A I don't know when I was on it. I've been on	6	Q Is there any reason why you don't think you can
7	it I was on it definitely to be responsive for this	7	produce the 2012, 2013, 2014 Google Analytics documents
8	request.	8	that you produced for these years?
9	Q Okay. So if I were to ask you to see if you	9	A No. As long as the system is up, I don't see
10	could find 11 through 18, that's something you can do,	10	as long as the information is there. Thank goodness,
11	right? It says on there I didn't see anything more in	11	Google is there because obviously my recordkeeping is not
12	the document production, and I am curious as to where the	12	the greatest for all my receipts and stuff. I'm fortunate
13	11 to 18 products is. You can go on your Google Analytics	13	this information is even available. As long as the system
14	account and see if that's something you can pull?	14	is up and running, I'm sure that's not difficult.
15	A If that's something I can pull and that's	15	Q Okay. Thank you.
16	something I'm told to go pull, I can try to gather that	16	A One thing I'd like to add is that I'm pretty
17	information. I don't know if it's there. I haven't been	17	certain I recall providing Google Analytics right up to
18	on Google Analytics since I've had to do all this. It's	18	whenever that request was made, so I'm pretty sure there
19	not something I'm around all the time and using all the	19	was 2014 in there, also.
20	time.	20	Q Okay. Mr. Williams, I absolutely do not want you
21	Q Okay. Fair enough. Thank you.	21	to duplicate your work. I looked through and I couldn't
22	1778, this is time period of 2009, January 1st to	22	find it. So if it's in there and I'm wrong, I apologize.
23	December 31st. Again, the only question I had on this one	23	I'll have Lorie look again. And if it's not in there,
24	is it says "1-10 of 11." So it looks like there's one	24	I'll make my request. I'd appreciate that.
25	product that isn't in there, and I may request that	25	A Yeah, because we're selling now and 2011 is not a
	r man and an analy industrial		and and a second
	Page 138		Page 140

#### 36 (Pages 141 to 144)

	(rages 141 co 144)		
1	special year in any way. 1 sold 2011, 2012, 2013, 2014	1	A Yeah, I have an idea what those are.
2	and 2015.	2	Q Can you tell me what those are?
3	Q So you haven't turned off Google Analytics in the	3	A Those are brochures that we would use as part of
4	last three years?	4	our sales.
5	A Have I done anything with Google Analytics to	5	Q Do you have copies of any of those brochures?
6	turn it off? There's still whether it's collecting	6	A These ones in particular, possibly. I don't
7		7	know. But these would be very similar to the things that
8	anything, it's still I don't use it, but it's still	8	we're selling, same idea.
9	collecting information from certain pages. We do change	9	Q How are you using these? Are these the brochures
10	pages here and there. So there may be changes to it, but	10	
11	it's still there. I just don't use it. MR. LORENZO: I'll have this marked as Exhibit 9.	11	that you're putting in packages when you sell products in
12	(Petitioner's Exhibit 9 was marked for	12	shipments?  A I don't know which brochures these ones are. We
13	•	13	
14	identification and is attached hereto.)	14	do put brochures in product shipments, yeah.
15	BY MR. LORENZO:	15	Q On the second page, 1936, this one says
1	Q So Mr. Williams, I'm handing you a document.	16	"Accordion Fold (4 panels)" from UPrinting.
16	I printed this off the USPTO website. If you can look at	17	Do you know what those are?
17	it really quickly and let me know when you're ready to		A Generally, yes, I do know what those are.
18	discuss.	18	Q So is there a difference between a double
19	A Yeah, I'm ready to discuss.	19 20	parallel fold and the four-panel accordion-fold brochures
20	Q Okay. On the fifth page, I should have numbered	1	that you're using?
21	this, I apologize, it starts with, "The undersigned being	21	A Yes, there's definitely a difference.
22	hereby warned that willful false statements and the like	22	Q Okay. What's the difference?
23	are punishable by fine." There's an electronic signature.	23	A Besides how they're folded?
24	It looks like "Taly Williams," "Date Signed: 9/18/2008,"	24	Q Yeah.
25	"duly authorized officer."	25	A To me, I didn't know exactly what these are for,
	Page 141		Page 143
1	Were you the person who submitted the statement	1	but it would tell me the information that's in these two
2	of use?	2	sets of brochures is different; therefore, the material is
3	A Yes, I was the person who submitted the statement	3	presented differently and therefore folded differently.
4	of use.	4	Q Okay. Do you have copies of either of these
5	Q Okay. And on the next page there's a specimen,	5	brochures, the two-fold or four-fold? I just didn't see
6	it looks like.	6	any in the document production.
7	Is that the umbrella or the chipping umbrella?	7	A You probably have images of them. Actually,
8	A That is a chipping umbrella.	8	I don't know for certain you have images of them. I know
9	Q Okay. I don't have any other questions on that.	9	you have images of brochures. They would fall in this
10	And there was also another statement of use that	10	type of categories. I can't say for sure whether or not
11	was filed recently, I want to say in the last six months,	11	I have accordion-fold or double-parallel fold or what
12	Section 8 Statement of Use or the Continued Use.	12	I have right now.
13	Is that something you filed?	13	Q So if I request the brochures that you do have,
14	A Yes, that would be something that I filed.	14	that's something you can produce to me?
15	MR. LORENZO: Okay. I'll have this marked as	15	A Yes, we can produce brochures.
16	Exhibit 10.	16	Q And you might have a four-fold and a two-fold,
_ ~ ~		17	you're just not sure?
17	(Petitioner's Exhibit 10 was marked for	1 -	
	(Petitioner's Exhibit 10 was marked for identification and is attached hereto.)	18	A I may have a two-fold and four-fold and a
17	,	Į.	
17 18	identification and is attached hereto.)	18	A I may have a two-fold and four-fold and a different type of fold.  Q Okay. Thank you.
17 18 19	identification and is attached hereto.) BY MR. LORENZO:	18 19	A I may have a two-fold and four-fold and a different type of fold.
17 18 19 20	identification and is attached hereto.) BY MR. LORENZO: Q Okay. Mr. Williams, I'm handing you a copy of	18 19 20	A I may have a two-fold and four-fold and a different type of fold.  Q Okay. Thank you.
17 18 19 20 21	identification and is attached hereto.) BY MR. LORENZO: Q Okay. Mr. Williams, I'm handing you a copy of Document 1843 and 1936. It looks to be a UPrinting.com	18 19 20 21	A I may have a two-fold and four-fold and a different type of fold.     Q Okay. Thank you.     I saw in the documents you had some 4 by 6 post
17 18 19 20 21 22	identification and is attached hereto.) BY MR. LORENZO: Q Okay. Mr. Williams, I'm handing you a copy of Document 1843 and 1936. It looks to be a UPrinting.com invoice of February 14, 2011. That's Document 1843. It	18 19 20 21 22	A I may have a two-fold and four-fold and a different type of fold. Q Okay. Thank you. I saw in the documents you had some 4 by 6 post cards. Do you recall what those were? Did you ever do
17 18 19 20 21 22 23	identification and is attached hereto.) BY MR. LORENZO: Q Okay. Mr. Williams, I'm handing you a copy of Document 1843 and 1936. It looks to be a UPrinting.com invoice of February 14, 2011. That's Document 1843. It says "Reorder of old," I don't know, "ims." It looks like	18 19 20 21 22 23	A I may have a two-fold and four-fold and a different type of fold.  Q Okay. Thank you.  I saw in the documents you had some 4 by 6 post cards. Do you recall what those were? Did you ever do any post cards, 4 by 6 post cards?
17 18 19 20 21 22 23 24	identification and is attached hereto.) BY MR. LORENZO: Q Okay. Mr. Williams, I'm handing you a copy of Document 1843 and 1936. It looks to be a UPrinting.com invoice of February 14, 2011. That's Document 1843. It says "Reorder of old," I don't know, "ims." It looks like 8-1/2 by 14 brochures, gloss, front and back. Do you know what those are?	18 19 20 21 22 23 24	A I may have a two-fold and four-fold and a different type of fold.  Q Okay. Thank you.  I saw in the documents you had some 4 by 6 post cards. Do you recall what those were? Did you ever do any post cards, 4 by 6 post cards?  A Yes, we've done post cards. I don't know exactly what those are for. Just off the top of my head, I know
17 18 19 20 21 22 23 24	identification and is attached hereto.) BY MR. LORENZO: Q Okay. Mr. Williams, I'm handing you a copy of Document 1843 and 1936. It looks to be a UPrinting.com invoice of February 14, 2011. That's Document 1843. It says "Reorder of old," I don't know, "ims." It looks like 8-1/2 by 14 brochures, gloss, front and back.	18 19 20 21 22 23 24	A I may have a two-fold and four-fold and a different type of fold.  Q Okay. Thank you.  I saw in the documents you had some 4 by 6 post cards. Do you recall what those were? Did you ever do any post cards, 4 by 6 post cards?  A Yes, we've done post cards. I don't know exactly

37 (Pages 145 to 148)

1	we've done some international advertising of scoring; so	1	design mark?
2	I think that's probably that's one of the ways we've	2	A There's a lot of different games that we that
3	used those post cards.	3	we would sort of promote with our products that
4	Q Okay. I see one document show 2,000 for mailing,	4	So does that answer the question?
5	card stock, gloss, front and back, 4 by 6 post cards from	5	Q Kind of.
6	UPrinting.	6	Okay. So this instruction, tell me about this
7	Do you recall what those are, for mailing?	7	instruction. You say you instruct them on how to play a
8	A As I said, it's probably post cards are	8	chipping game. I'm not sure I understand.
9	typically for mailing. It would be for some type of	9	A Yeah. The game of, say, golf is about you have
10	international campaign we were doing at the time.	10	to perform an action to get a result to a target. The
11	Depending on what you're looking at there, that's who	11	whole game is built around that. So it's an action. This
12	would have produced those post cards for us.	12	could be we may provide, you know, something based
13	Q Do you have any copies of those post cards, any	13	around chipping to a target which is an action skill game.
14	of those 4 by 6 post cards left?	14	It could be putting to a target, just to give you some
15	A Possibly. I'd have to see. Yeah, possibly.	15	examples.
16	Q Okay. So if I request that, that's something you	16	Q I guess I'm a little confused. I'm not sure
17	can try and locate for me and produce, right?	17	I understand. Is this something you actually market to
18	A Yeah. Not specifically those ones per se. But	18	the consumer, that you sell like a game packet or anything
19	post cards, sure, because that's something we use in our	19	like that? You're calling it instruction. Again,
20	business.	20	I'm just trying to understand the game concept, what you
21	Q I'm just trying to match up what's in our	21	mean by target games and action skill games.
22	invoices. I just hadn't seen them in the documents.	22	A Yeah, that's something that we market. We may
23	Again, if it's in there, I apologize.	23	not use the federal trademark words for that. But these
24	So you have a federal trademark registration for	24	are action skill games. I'm giving you what it would be
25	Class 28, right? That's pretty much the subject of this	25	with respect to, for example, golf. It would be a
	Page 145	ALIA PARTIE AND	Page 147
1	action, right?	1	chipping sort of a chipping game with our product. We
2	A Okay. Then I have a federal trademark for	2	give them the brochures and give them things to do with
3	Class 28.	3	that. In my seminars we will do different things like
4	Q Okay. I just want to ask you about some of the	4	that, also.
5	goods and services that you've listed as part of the goods	5	Q So the brochures contain chipping games you can
6	and services that you're claiming under the mark. It says	6	play?
7	on there, "Games, namely target games and action skill	7	A Yeah, basically. Yes.
8	games."	8	Q I just want to make sure I understand. You have
9	What exactly is that?	9	brochures that describe specific target games and action
10	A That can relate to a lot of different things.	10	skill games that a consumer can play?
11	We're selling obviously into the sports market. We're	11	A I haven't looked at the brochures recently, but
12	selling to golf. Really, golf is a target-oriented game.	12	absolutely. As I said before, the game of golf is an
13	So in our brochures if we have them, say, chipping to a	13	action skill game. So using our product to play and to
14	target, these are all action sports games. It all fits	14	chip and to put which is what we direct them to do and how
15	into that.	15	to do and whatnot, this is a game.
16	Q So is there an actual game that you are selling	16	So my answer would be yes.
17	under the Taly design mark?	17	Q And other than these instructions that you give
18	A It would be a chipping game. We give them	18	to consumers, are there any other target games or action
19	direction on how to play this game. I don't know the	19	skill games, products that you sell under the Taly design
20	semantics on	20	mark?
21	Are you referring to a different type of game?	21	A Say that again. I forgot the first part.
22	Q I'm just asking what it means to you.	22	MR. LORENZO: Can you read back my question, please?
23	A That's an action skill game, chipping to a	23	(Whereupon the record was read as
24	target.	24	follows:
25	Q So any other games that fall under the Taly	25	"QUESTION: And other than these
			-
	Page 146		Page 148

#### 38 (Pages 149 to 152)

		1	
1	instructions that you give to consumers, are	1	but yeah.
2	there any other target games or action skill	2	Q Okay. So we have the instructions that you give
3	games, products that you sell under the Taly	3	them on the brochure, there are instructions on your
4	design mark?")	4	website, and there are instructions that you give verbally
5	· · · · · · · · · · · · · · · · · · ·	5	on how to play certain games with your products.
6	THE WITNESS: Yes. I would say that even other than	6	
7	our products, there are games that we would for	7	Is that accurate?
1	example, if they were getting a consultation with me.	8	A Yeah, there are instructions in those locations.
8	Like I said, golf is a target game. Anything that we do	1	Q Okay. Other than these games and instructions
9	and any instruction I give, and I've done years and years	9	that you give online, orally, verbally, or on brochures,
10	of this and they pay for that, where we have a target set	10	are there any other target games and skill games that you
11	up and they hit to that. So there's a number of things	11	sell under the Taly design mark?
12	even without our product, yes.	12	THE WITNESS: Can you repeat that back?
13	BY MR. LORENZO:	13	(Whereupon the record was read as
14	Q Is it your understanding that Class 28 is for the	14	follows:
15	sale of products? Do you understand that?	15	"QUESTION: Other than these games and
16	MS. LARSON: Objection. Vague.	16	instructions that you give online, orally,
17	THE WITNESS: The sale of products? Yeah, I would say	17	verbally, or on brochures, are there any
18	it's the sale of products. That's why I have it listed	18	other target games and skill games that you
19	the way it is in there. It's products that we sell.	19	sell under the Taly design mark?")
20	BY MR. LORENZO:	20	THE WITNESS: I need it one more time, please.
21	Q Does it	21	(Whereupon the record was read as
22	I'm sorry. I didn't mean to cut you off.	22	follows:
23	A I'll just restate. Absolutely, I realize it is	23	"QUESTION: Other than these games and
24	for products. We do sell action skill games and whatever	24	instructions that you give online, orally,
25	else is listed there.	25	verbally, or on brochures, are there any
			,
	Page 149		Page 151
	777 d.	١,	
1	We also do other things outside of that. If you	1	other target games and skill games that you
2	say is it not a product, that may be the case. There are	2	sell under the Taly design mark?")
3	other things we do, yes.	3	THE WITNESS: Maybe you can rephrase the question. It
4	Q I just want to make sure I understand. The	4	says other than the ones I do online or give verbally,
5	action skill games that you have described so far have	5	it's sort of confusing as to what I'm being asked here.
6	been instructions that you give purchasers of your product	6	If you can rephrase it, that would be great.
7	to play that are listed, from what I understand, on	7	BY MR. LORENZO:
8	brochures that you give them; is that accurate?	8	Q Okay. Let me try and break it down piece by
9	A Not only that, but you're saying instructions as	9	piece. You've told me that there are instructions you
10	opposed to calling them games, that's changing what	10	give to consumers in brochures on how to play games with
11	I said. They're games. I'm sorry. This is all	11	your products; is that correct?
12	game-related in a game. I don't know how to say it any	12	A Are there instructions, yes, on how to play games
13	_ different.	13	with our products, yes. Our products are games. If
14	Q Okay. I'm acknowledging the games and the	14	that's means the same thing to you, that's fine, but I'd
15	instructions that you've talked about. Again, I just want	15	like to say that.
16	to make sure we're on the same page here and I'm not	16	Q Well, I'm asking a very specific question here.
17	misunderstanding your testimony, my understanding is there	17	You testified earlier that there are brochures that have
18	are apparently instructions that are on brochures that you	18	instructions on how to play games with your products.
19	give to consumers who buy your product where they can play	19	That's my understanding of what you testified to.
20	games with your product; is that accurate?	20	A Yeah, I said that and I'm adding more because it
21	A Yes, there's some of that. There is also	21	seems like you're trying to
22	instructions or games that can be played or told verbally.	22	O Hold on. Let me take it piece by piece.
23	There's stuff on our website. There's a number of	23	That's true, yes?
24	different ways that we achieve that we do this.	24	A That there are instructions? Absolutely.
25	I don't want to limit it just to what you're saying there,	25	O On brochures?
	to amon try to the found onlying money		<u> </u>
	Page 150		Page 152

#### 39 (Pages 153 to 156)

	(1uges 133 ec 130)	
1	A C	1 That's what they would be.
2	A Sure.	2 Q So they're stuffed balls and stuffed animals.
3	Q That you give to your consumers on how to play	
1	these games with your product?	, my ming older, through the time that make the
4	A Yes, that's true.	it i can pretare contenting that was
5	Q Okay. So that's one type of game that	5 MS. LARSON: Objection. Misstates testimony.
6	I understand it's kind of a product, right?	THE WITNESS: I think I said three things at the time.
7	The second thing I think you mentioned is you	7 I think you repeated two to me, so whatever the third
8	also give these same instructions on how to play games	8 thing was. Balls, animals, Teddy bears. In my mind I can
9	verbally or orally to consumers, right?	9 see something that was orange. I don't know what you
10	A Yes, that's true.	would actually call that, but it is some sort of a toy.
11	Q And the third thing that I understood is that you	11 BY MR. LORENZO:
12	also post these instructions on how to play games with	12 Q Do you actually have a line of stuffed toys that
13	your products online, right? That's my understanding of	you sell, or are these kind of like one-offs that you
14	your testimony. Is that correct?	14 sell?
15	A Yes. We have some that we post online, too.	MS. LARSON: Objection. Vague and ambiguous.
16	Q Now, other than those three things that we just	16 THE WITNESS: I wouldn't call it a line of toys.
17	talked about, are there any other target games or action	17 I wouldn't call them one-offs either. So somewhere in
18	skill games that you market under the Taly design mark or	between there. No, we do not have a line of toys. We
19	sell?	19 sell plush toys and some stuffed toys. That can vary and
20	MS. LARSON: Objection. Asked and answered, vague.	20 has varied over the years to encompass typically Teddy
21	THE WITNESS: Okay. For example, maybe another	bears, animals, stuffed balls, that sort of thing.
22	Just so I'm clear, it seems like you keep jumping	22 BY MR. LORENZO:
23	between instructions to play a game as opposed to a game.	Q Okay. Where have you sold these stuffed toys?
24	For example, our chipping umbrella, that there is a game.	A We've sold them definitely direct, plenty of
25	Okay? We sell that as a game. It is an action skill game	times at seminars and golf courses and golf ranges.
	0.12) · · · · 0.11 · · · · · · · · · · · · · · · · · ·	united in Estimated and General sections (Control of the Control o
	Page 153	Page 155
1	where you take our product. Is it sold online, is it sold	Sometimes it's been as part of our product. It just
2	directly, do we I forget some of the other venues.	depends what we're doing at the time with our promotions.
2	directly, do we I forget some of the other venues.  I don't understand what you're asking.	depends what we're doing at the time with our promotions.  Q So this is something you're actively trying to
2 3 4	directly, do we I forget some of the other venues. I don't understand what you're asking. Is that another game? Maybe that answers your	depends what we're doing at the time with our promotions.  Q So this is something you're actively trying to sell, stuffed toys?
2 3 4 5	directly, do we I forget some of the other venues. I don't understand what you're asking. Is that another game? Maybe that answers your question. That's another game that we sell that I would	depends what we're doing at the time with our promotions.  Q So this is something you're actively trying to sell, stuffed toys?  A Yeah, everything we're trying to sell to build
2 3 4 5 6	directly, do we I forget some of the other venues. I don't understand what you're asking. Is that another game? Maybe that answers your question. That's another game that we sell that I would consider an action skill game that we sell.	depends what we're doing at the time with our promotions.  Q So this is something you're actively trying to sell, stuffed toys?  A Yeah, everything we're trying to sell to build our brand.
2 3 4 5 6 7	directly, do we I forget some of the other venues.  I don't understand what you're asking.  Is that another game? Maybe that answers your question. That's another game that we sell that I would consider an action skill game that we sell.  BY MR. LORENZO:	depends what we're doing at the time with our promotions.  Q So this is something you're actively trying to sell, stuffed toys?  A Yeah, everything we're trying to sell to build our brand.  Q So it's not a promotional item that you give
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40 (Pages 157 to 160)

40	(rages 137 to 100)	1	
1	District where you can get all sorts of stuffed toys and	1	THE WITNESS: I don't know for certain. It's
2	whatnot. If that's the same thing to you, yes, I've	2	possible. It's definitely not something we've done a big
3	placed an order, but I don't call it placing an order.	3	campaign around. Has it ever appeared in any of our
4	Q I'm sorry. I'm not familiar. What's the	4	marketing? That's possible. But I can't say I've done a
5	District?	5	huge marketing campaign on plush toys.
6	A It's just an area Downtown, flea-market type	6	BY MR. LORENZO:
7	where they have all the shops in alleys and you can get	7	Q So I kind of mixed up plush toys and stuffed
8	all different types of products at much better pricing.	8	toys. Are we calling those the same thing? Are there
9	Q So at the District is that where they would also	9	plush toys that are different from the stuffed toys that
10	put the Taly design mark? They do it for you there, or	10	you just described?
11	you take it to somebody else to actually put the label on?	11	A Yeah. I'm sure that's sort of subjective as to
12	A No, we do all the packaging.	12	the difference. I would say they're different. But how
13	Q And this was done in the last two years?	13	to describe the difference, I don't know. I think stuffed
14	A Oh, yes. And not just the last two years, if	14	toys, to me I know you didn't ask, but stuffed toys
15	that's what you're asking. We've been doing that a number	15	versus plush toys might just come down to the fur or the
16	of years.	16	look of the item.
17	Q Do you have any estimation of how many stuffed	17	Q Okay. Just because on your goods and services,
18	toys you've sold in the last five years?	18	you list "plush toys" and "stuffed toys," so I just want
19	A That's obviously not a high-selling thing, but	19	to make sure. We've already talked about the stuffed
20	just we're not talking thousands, put it that way.	20	toys. Are there any products that you're selling that you
21	We're not talking thousands. This is a low volume of	21	would consider plush toys as opposed to stuffed toys?
22	sales.	22	A There is. They're very similar, they play a
23	Q Hundreds? Have you sold hundreds?	23	similar role. It's just more the feel. Sometimes those
24	A Yeah, I would say hundreds would be a good way to	24	bears or those animals could be a material I wouldn't call
25	say it.	25	plush because they're firmer. They're not as fluffy as
	·		
	Page 157		Page 159
1	Q Hundreds. I'm sorry. I didn't	1	I would call plush, but they are stuffed.
2	A Yeah, it varies over the years. Definitely not	2	Q I'm not sure if I got an answer to this, but have
3	thousands. But hundreds over the years, I would say that	3	you actually paid for advertising specifically for plush
4	would be a good estimation.	4	or stuffed toys?
5	Q And these were mainly	5	A I don't know the answer to that. As I said, the
6	I mean, you don't have a retail outlet for these	6	way we advertise, we advertise our brand and it's about
7	stuffed toys?	7	and then we try to drive traffic to us and we try to sell
8	A No. We sell through our normal channels.	8	as much stuff as we can to those who do come. Sports
9	Q And what are those normal channels?	9	brand, confidence, scoring, all that sort of stuff. We
10	A For these, which we're talking about these toys,	10	sell anything.
11	as I said, it's mainly direct. So that would be the main	11	Q I understand.
12	channel. If it's from our product and they've purchased	12	My specific question is have you paid for
13	something online, that would be another way that they get	13	advertising just specifically for stuffed or plush toys?
14	it. But the majority is direct,	14	MS. LARSON: Objection. Asked and answered.
15	Q Are you including online as part of "direct"?	15	BY MR. LORENZO:
16	A No, not including online. No. Most of the	16	Q I understand that you have a wide array of
17	the plush toy stuff and that sort of stuff would come a	17	marketing, you're marketing the brand. My question is
18	lot of times if we're somewhere, we're at a golf course,	18	very specific. For example, did you run a flyer just to
19	we're at a range, we're doing a seminar, we're in Canada,	19	sell stuffed toys, did you pay for an ad in a magazine to
20	we're in Chicago, we're in Texas. That would be the	20	promote and sell your stuffed toys, things of that nature?
21	majority of things. We're not talking huge sales, but	21	MS. LARSON: Same objection.
22	that's what I mean when I refer to direct.	22	THE WITNESS: I would say that when we do more of our
23	Q Okay. Have you ever marketed the sale of plush	23	local stuff and we're doing our seminars and that sort of
24	toys?	24	stuff, that's the kind of stuff that would get sold at
25	MS. LARSON: Objection. Vague and ambiguous.	25	those. I would say yes in that sense. I don't know if
1			
1	Page 158		Page 160

#### 41 (Pages 161 to 164)

4.7	(rages 101 to 104)		
1	that answers your question.	1	MS. LARSON: Objection. Vague and ambiguous.
2	BY MR. LORENZO:	2	THE WITNESS: I would say yes, sure.
3	Q Did you pay for advertising for stuffed or plush	3	BY MR. LORENZO:
l		4	Q Okay. What balloons are in that line?
4	toys, specifically for those items?	5	
5	A All our advertising drives that, so I don't know	6	A A line? What does that mean, do you have a line of them? Do I have balloons that have our logo on it that
6	what I would say. You don't buy advertising just to sell	7	•
7	only one thing. That's not the way we do it. I don't	ł	we sell and are maybe different colors? That, to me, is a
8	know others that do that. I don't know that you can limit	8	line of balloons. So yes, we have that. I don't know how
9	it to that. When you advertise, you advertise. You know,	9	you differentiate them, but sure.
10	I'm selling my brand.	10	Q Do you sell mylar balloons?
11	Are you asking me if a plush toy has ever	11	A I don't know different types of balloons.
12	appeared in one of my ads?	12	Q You know, the silver ones that you get that says
13	Q No, that's not what I'm asking.	13	"Happy Birthday" on them with a Taly design mark on them,
14	A That's my point. We advertise to sell plush	14	kind of a foil.
15	toys, our product. We try to drive traffic and drive	15	A It sounds like you're talking about a helium
16	people to come to our site and buy from us any of these	16	balloon. We don't sell balloons with helium in there.
17	items. So there is a difference in what you're asking.	17	Q Okay. I think I've seen pictures of it. There's
18	So I have to say it that way.	18	a white balloon, it just looks like a regular party
19	Q Have you ever had a print ad where you were	19	balloon.
20	marketing just your plush toy or stuffed toy?	20	A Yeah, just regular balloons that we sell.
21	A I don't believe I've had a print ad where	21	Q Okay. How much do you sell those for?
22	I marketed just my plush toy or stuffed toy.	22	A Over the years, we might sell three for like
23	Q Okay. How about any brochures or flyers just	23	\$0.50. It's not a big thing for us, so it's
24	marketing your stuffed toy or plush toy?	24	Q Okay. Have you ever run any advertising for your
25	A Yeah. No, I don't think I had a brochure which	25	balloons?
23	A Tean. No, I don't think I had a diochdre which		valioons:
	Page 161		Page 163
1	marketed just my plush toy or stuffed toy.	1	MS. LARSON: Objection. Vague and ambiguous.
2	Q How about a mailer to just market a stuffed toy	2	THE WITNESS: Not just for balloons, you know. Maybe
3	or a plush toy?	3	a balloon might have appeared in a mailer of ours, but we
4	A I can't say for certain, but not likely. As	4	don't no, that's not something that we specifically
5	I said, we typically do direct. We don't need to	5	only run advertising campaigns just for balloons.
6	that's not the way the majority of our plush toys and	6	BY MR. LORENZO:
7	stuffed toys get sold.	7	Q So you're not actively marketing just to sell a
8	Q Okay. How about a radio ad? Did you ever run a	8	balloon?
9	radio ad to sell your plush toys?	9	MS. LARSON: Objection. Vague and ambiguous.
10	A I've run a radio ad hoping plush toys would get	10	THE WITNESS: What I'm marketing to sell,
11	sold, but I will not say I ran a radio ad and only	11	I'm marketing to sell balloons and anything else I can of
12	mentioned plush toys just to drive sales for plush toys.	12	our brand.
13	Q Have you ever run a radio ad where you mentioned	13	BY MR. LORENZO:
14		14	
1	plush toys in it?	15	Q Okay. And where are you currently selling these
15	A Can't recall and I'd probably say not likely.	1	balloons?
16	Q Okay. You also list play balloons.	16	A Balloons, that would be direct. That would be
17	What are you referring to as play balloons that	17	it can be online. Mainly, the majority of our sales for
18	are goods that you've put out under the Taly design mark?	18	balloons would be direct.
19	A Play balloons are balloons.	19	Q Direct, and we talked about that earlier. When
20	Q Okay. Just regular old balloons, the "play"	20	you're at clinics or face to face?
21	doesn't really mean anything?	21	A Yes.
22	A Yeah, they're balloons. Play balloons, you know.	22	Q So people are actually buying balloons from you
23	To me, balloons are for kids. Play balloons.	23	at these clinics where they're getting instruction for
	Q Okay. So do you have a line of play balloons	24	golf?
24	Q Okay. 30 do you have a fine of play bandons		
24 25	that you sell?	25	A A lot of times they have their kids and they like
i	that you sell?	25	
	`	25	A A lot of times they have their kids and they like Page 164

42 (Pages 165 to 168)

	(Pages 165 to 168)	
١,	the first that it has an along and best dis-	1 O Whate are supplied the second of C of
1 2	the fact that it has our logo and brand, so yes.	Q Who do you purchase these play wands from? A Those are from a number of different ones.
1	Q You charge them, you said, 50 cents?	
3	A Like I said, we always try to sell them more than	
4	just that. But yes.	cima. I timit there in give be another supplied
5	Q So I saw some pictures of some white balloons.	inary of in thirding and inaming of ina
6	Any other colors that you have of the balloons?	Q Trom much do they sent for:
7	A I don't know what color. Right now they are	Ti Those the usuary docut five bucks.
8	white. I don't know what other colors we've had over the	Q Where do you usually sell these play wands?
9	years, but there's been a number of different colors.	9 A We usually sell those direct. That's the
10	Q So have you ever sold any of these balloons to	majority of these sales. So this would be golf ranges,
11	like a retail chain like a Party City or anything like	golf courses, seminars, just depending where we are.
12	that?	Q Do you have any documents on how many play war
13	A No, we've never sold balloons to a Party City or	you've sold in the last five years?
14	other regional chain.	A Not necessarily cumulative, but I know we've
15	Q I think I may have asked you this before.	provided some receipts or ones that we did have. It's not
16	I don't know if I got an answer as far as who you actually	a high dollar value amount, and it's not something we
17	get to make the balloons for you.	typically sell online. So we don't have many records of
18	A Yeah, there's a number of people who do that.	them. What we've sold, I don't have a cumulative number
19	I don't know any of them offhand. I don't know the names.	on that.
20	Q What are play wands? You have that as part of	Q I want to ask you about the sporting goods.
21	your goods and services.	You've listed targets. What products have you
22	A Play wands are rods with a little red ball on the	manufactured or sold under the Taly design mark that you
23	tip.	would consider targets?
24	Q Do you actually sell just play wands?	A Over the years, we've sold nets. Obviously the
25	A Yes.	25 major target we've sold is the umbrella. That's the
	Page 165	Page 167
		2 4 3 0 10 1
1	Q For what purpose?	that's the main one. People buy that for a target.
2	A They're very useful for golf.	
3		
l	A They're very useful for golf.	Q This net that you're talking about, what is that?
3	A They're very useful for golf.  Q There's a play wand, if I understand this	Q This net that you're talking about, what is that? A These are nets for actually catching a golf ball
3 4	A They're very useful for golf.  Q There's a play wand, if I understand this correctly, that's connected to the TALY MIND Set, the little red ball with the shaft.	Q This net that you're talking about, what is that? A These are nets for actually catching a golf ball that you would chip to. It's like a target.
3 4 5	A They're very useful for golf.  Q There's a play wand, if I understand this correctly, that's connected to the TALY MIND Set, the	Q This net that you're talking about, what is that? A These are nets for actually catching a golf ball that you would chip to. It's like a target. Q You're not selling those anymore? A Yeah, we're selling those. We try to upsell as
3 4 5 6	A They're very useful for golf.  Q There's a play wand, if I understand this correctly, that's connected to the TALY MIND Set, the little red ball with the shaft.  A That's correct. We sell that separate from our	Q This net that you're talking about, what is that? A These are nets for actually catching a golf ball that you would chip to. It's like a target. Q You're not selling those anymore? A Yeah, we're selling those. We try to upsell as
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#### 43 (Pages 169 to 172)

43	(rages 109 to 172)		
1	and so to and you assamble it was also	1	Oh you gold the last time I pleased an order
2	you go to and you assemble it yourself?	2	Oh, you said the last time I placed on order.  O Yes.
3	A Yeah, Home Depot and Osh Hardware.  Q So this is something you can kind of make on	3	A Sorry. I don't know. Two, three years ago.
l	4 demand?		Q So you said last weekend somebody bought some
5		4 5	sports balls?
	A Yes, but we would rather not. We would prefer	6	A Yes.
6	they buy our higher we prefer they buy the other	7	
7	target.	8	Q Where?
8	Q Okay. Any other targets that are under the	1	A That would be Rancho Golf Course.
9	A Those are the major ones.	9	Q Where's Rancho Golf Course?
10	Q Okay. I think we already talked about sport	10	A In Los Angeles.
11	balls, and I think you had mentioned it was just the golf	11	Q Did you have like a booth set up there or
12	balls, right? You did soccer some time ago, but you	12	something? How were they able to buy a sports ball?
13	haven't done that in a while, right, soccer balls?	13	A I'm known as having all that sort of stuff. And
14	A Yeah. There's sports balls, I would call them.	14	I have it with me as things they can buy. I've been there
15	They're not necessarily golf balls. Those red balls that	15	over the last 15 years now. They know what they can get.
16	you see there also are our sports balls. We do sell those	16	Q You don't have a store there, it's just on your
17	separately. Soccer balls, no.	17	person?
18	Q So tell me about these red balls.	18	A Yeah, or in my vehicle. That's how golf is done.
19	Are you talking about the red balls attached to	19	That's instructors. We have golf bags I bring down there
20	the TALY MIND Set?	20	if I'm doing instruction or if I'm doing a seminar. We
21	A Yes.	21	have a bag of the balls.
22	Q What exactly is that ball? You take it off.	22	Q Okay.
23	What do you do with it?	23	A Sure, it's maybe not the highest tech thing, but
24	A It's a ball. You play with a ball. People just	24	it's just the way we do it.
25	want a ball to play with.	25	Q Okay. You also have golf club shafts.
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	Page 169		Page 171
1	Q It's not designed to be used as a ball, though.	1	Do you actually sell golf club shafts made
2	It's part of the MIND Set, right?	2	specifically for golfers?
3	A We have ones that are designed for our product	3	A Yeah. When you say "made specifically for
4	and we have others that are designed that are just	4	golfers," we sell golf club shafts.
5	sports balls. We have both. They're different.	5	Q I'm talking about like a Callaway shaft. I mean,
6	Q You're just talking about this red ball, right?	6	you're competing with Callaway to sell golf club shafts?
7	A Yeah. Red, green. But yeah. They are	7	A No, no, no. What people will use those for is
8	different. They're not the same. If I brought them here,	8	for alignment. So that's not it's different. The golf
9	they're different. One is manufactured so it actually	9	club shafts that we will buy, they're used for alignment.
10	connects and is attached to our product. And the other	10	It's not the same as I'm going to take these shafts and
11	one is just a ball, a sports ball.	11	necessarily it's not to compete with Callaway, per se.
12	Q Where can you purchase these sports balls?	12	Q So this is a different type of golf club shaft,
13	A Like the wand and other stuff, that is typically	13	this is a golf club shaft for alignment?
14	done direct through us.	14	A It's a golf club shaft. People use it mainly for
15	Q How much do those sell for?	15	what I would say is alignment. They're not going to come
16	A A buck.	16	to us typically to buy a high-end thing that competes with
17	Q And who manufactures those sports balls?	17	Callaway. Do people buy golf club shafts for other things
18	A Those we manufacture in China. Well, not us. We	18	where they'll actually attach a club to it? Sure.
19	have a manufacturer in China for that. I think there's	19	Q Are you selling golf club shafts that are made to
20	also another one locally. It might be up in Oregon maybe.	20	be attached to a golf club?
21		21	A Yeah, they can be. A lot of times, these are
22	Something like that. I don't know. It's been a while	22	
23	since I've spoken with them, we've got so many.	23	used golf club shafts, and we can get them. It just
1	Q When was the last time you placed an order for	23	depends what we have access to. As I said, it's more for
24	sports balls?	25	alignment, but they're golf club shafts.  Q So you said you get them used?
2.5		1 / 2	C SO VOIL SAID VOIL DELINEM 1156/17
25	A Last weekend. People get them all the time.	]	Q 50 you said you get them used.
25	A Last weekend. People get them all the time.		Page 172

#### 44 (Pages 173 to 176)

		1	
1	A The golf club shafts, that's one product that,	1	sell it in?
2	yeah, we would get used. Yes.	2	A That's packaging, yes.
3	Q So where do you get these shafts from?	3	Q That's the same thing with the golf club shaft,
4	A Golf overruns, golf stores. Probably down in the	4	packaging?
5			A That's packaging on the golf club shafts, yeah.
on it is useful in this game. That's just one of the		6	Q Okay. And the sports balls that we talked about,
7	things we would buy as used. We don't buy anything else	7	the ones that people can buy individually, that's
8	used, but that would be the one thing.	8	packaging also, there's no Taly design mark on the actual
9	Q So these golf club shafts actually have a club	9	balls?
10	head on them and you just take the heads off?	10	A There are on some. Obviously, the golf balls.
11	A No, they're just the shafts.	11	Once we start selling enough of them, it makes sense to
12	Q But you could use these golf club shafts and put	12	add it right on it, that's when we do it. So yes, the
13	a driver head on them if you wanted to?	13	golf balls, we do.
14	A Absolutely. They're golf club shafts, yes.	14	Q I've seen the golf balls, but I'm talking about
15	Q And where can you purchase these? Is it another	15	the red balls. Those don't actually have the Taly design
16	thing that's direct?	16	mark on them, right?
17	A Yes, that's direct. Exactly.	17	A They don't now. I can't recall if we did it at
18	Q Do they actually have the Taly design mark	18	one point. For what we're charging for them, it didn't
19	branding on these golf club shafts?	19	make sense to continue doing that.
20	A Not right on the shaft, no. Obviously we put our	20	Q Okay. Golf bag covers, what is that?
21	little sticker on the packaging and here you go. It's not	21	A Those are just covers for golf bags.
22	going to be the greatest thing, but hey.	22	Q Is that the cover that you actually put on your
23	Q What are golf bag pegs?	23	club head when's it's raining, that portion? Is that what
24	A Golf bag pegs, it's not something we would sell a	24	you're talking about?
25	lot of. They are let's see. They're like the size of	25	A Yes.
	·		
	Page 173		Page 175
1	throden like a tee hasically. They be not filed as	1	O And you call those place?
2	a they're like a tee basically. They're golf bag pegs	2	Q And you sell those, also?
3	that, you know, go with a golf bag. So it's something that we get when we bought through that manufacturer, it's	3	A Yes, we sell those. Q Are those branded with a Taly design mark on
4	something we would get with it. It's not something that	4	Q Are those branded with a Taly design mark on them?
5	we sell a lot of.	5	A I don't recall. I don't think so because that's
6	Q Okay. And you actually sell these separately	6	typically sold with the golf bag, you know. It's all
7	from the golf bag?	7	included in what we would sell with that.
8	A Rarely. Have we? Yes, but rarely. Usually it's	8	Q So the golf bag covers and the golf bag pegs,
9	all part of what we include in the price of a golf bag.	9	that's typically something that would come if you buy the
10	Q So if I'm understanding you right then, the golf	10	bag?
11	bag peg comes with I guess when you purchase a golf	11	A Yes.
12	bag, this is something that actually comes with it, they	12	Q Normally, you wouldn't sell those individually?
13	sell it with the golf bag?	13	A Right. If we get a special request where they
14	A Not all of them, but ours, yes.	14	need that individually, whatever the customer needs, we'll
15	Q Okay. How about golf bag covers?	15	try and fulfill.
16	Well, let me go back to golf bag pegs. These	16	Q That manufacturer, that would be the same person
17	aren't branded? I'm assuming these golf bag pegs are	17	that manufactures the golf bag?
18	really small.	18	A Yes.
19	A It's branded as the whole package, yeah. It's	19	Q Covers for golf clubs
20	the whole bag package. Obviously, that's branded.	20	A One thing I will add. We have done
21	Q But the golf bag peg doesn't actually have the	21	Actually, I don't need we have put stuff on
22	Taly design mark on it, right?	22	covers before. When you refer to a one-off, that would be
23	A That does not, no.	23	a one-off. I think we've done that before, but that's
		24	probably a while ago. And I think maybe it's not even
24	Q And then the nets, you don't brand it with the		
	Q And then the nets, you don't brand it with the Taly design mark other than the packaging that you might	25	
24	Q And then the nets, you don't brand it with the Taly design mark other than the packaging that you might	I	useful here, but just for the record we have done that
24		I	

45 (Pages 177 to 180)

	(rages 1// to 100)	
1	years ago.	covers as the one that you sold in the last couple months?
2	Q When you say one-off, are you talking about the	A As I say, we try to sell the package when we can.
3	golf club covers or are you talking about the golf bag	And yes, I'm referring to we sold a golf bag cover at the
4	covers?	4 time we sold a golf bag also as a complete set.
5	A The golf bag covers, actually putting our logo on	5 Q And are those branded with the Taly design mark?
6	it.	6 A Yes.
7	Q That would be something, like you said a one-off?	7 Q How about the head covers?
8	A Yes.	8 A That's all part of the package. It's on the bag.
9	Q One-off like going to the embroidery shop and	9 Q Do the head covers themselves have the Taly
10	having somebody silkscreen it or something like that?	design mark on them?
11	A Yeah.	11 A No.
12	Q And then covers for golf clubs, you're talking	Q So let me just summarize some of the things that
13	about head covers, right? Is that what you're referring	we talked about.
14	to here when you say "covers for golf clubs"?	On the advertising, I take it you don't do
15		on the developing, I take it you don't do
16	A It depends. What does it say?	and the same of the same state of the same
	Q "Covers for golf clubs."	in the part of any of and an entering to operationary
17	A Yeah, well, that's sort of, yes.	market a golf club shaft, right?
18	Q Head covers, right?	MS. LARSON: Objection. Vague and ambiguous.
19	A Yes.	19 BY MR. LORENZO:
20	Q So you actually sell and manufacture for sale	Q And again, I understand there's this, the
21	golf club covers?	branding, you're selling more than just the particular
22	A Well, actually, the that's something we have	item, but my specific question is have you done any
23	done. It's not something that is branded like that. It's	advertising specifically for golf club shafts?
24	something we've packaged. I know we've done that. But	A As I said, I want to sell that, plus more.
25	mainly they're all covers for golf clubs. So I think	Have I ever produced an ad just to sell a
	Page 177	Page 179
1		
1	that's sort of a semantics thing whether or not you're	specific golf club shaft? No.
2	covering they're not individual head covers. We have	<sup>2</sup> Q Okay. Same thing with golf bag pegs, right?
2 3	covering they're not individual head covers. We have sold those, but that's not something we sell a lot of.	Q Okay. Same thing with golf bag pegs, right? A Right.
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46 (Pages 181 to 184)

1	balls. They're very effective. They're very vibrant.	1 I'm almost done. I want to look at my notes again and		
2	It's really the base of our business. That vibrant red	2 make sure there's nothing else I need to go over.		
3		3 (Off the record.)		
	ball is an important point because that's really where the	(on the recently		
4	focus for the golfers go and how you build the confidence			
5	for scoring. Our brand is really about those red balls.	5 Q Mr. Williams, we talked about some of the sales,		
6	Q But the marketing that you do for those red balls	these direct sales. We talked about balloons and some of		
7	isn't for them to go play ball with them, it's for them to	7 the balls and the shaft that you kind of sell direct.		
8	focus on the ball as part of the TALY MIND Set, right?	Bo you ever give receipts or have receipts for		
9	A What they do with it, I don't know what they're	9 any of that stuff when you sell it?		
10	going to do with it and I don't tell them what to do with	10 A Yes, we do give receipts when we sell it.		
11	it. As I said, I've had advertising with just the red	11 Q Is that something that's done in your normal		
12	balls in it.	12 course of business that you always give a receipt when		
13	Q What advertising was that?	13 you		
14	A I don't know exactly what advertising it is.	14 A Yeah. For the most part, we give a receipt.		
15	I can just I've seen images where I know that we've had	Q Okay. What do you do with the receipts, your		
16	a bunch of red balls in our ad. It was just an	16 copies of the receipts?		
17	effective-looking thing to market.	MS. LARSON: Objection. Assumes facts not in		
18	Q Okay. You have run specific ads for the	18 evidence.		
19	TALY MIND Set device, right?	THE WITNESS: Yeah. I didn't say we keep a receipt or		
20	A As I said, I'm not trying to just sell I've	we have a receipt. We give them a receipt, but I don't		
21		really need a receipt for you know, I don't always have		
22	had ads that have just	22 a receipt for that to keep something for ourselves.		
1	I don't know if I had an ad that had just the			
23	TALY MIND Set in it. As I said, I'm trying to sell that			
24	plus anything else I can sell.	Q only, or you give the outstand a receipt, and		
25	Q Yeah, but I guess my question is you've had ads	you don't necessarily keep that receipt for yourself?		
	Page 181	Page 183		
		14gc 100		
1	that you've run where the primary focus of the ad was the	A Yeah. We try to, but it's at the end of the		
1 2	that you've run where the primary focus of the ad was the TALY MIND Set?			
2	TALY MIND Set?	day, for items like those are usually much smaller		
2 3	TALY MIND Set?  A Oh, sure. I've had ads with that focus.	<ul> <li>day, for items like those are usually much smaller</li> <li>items like a buck here, five bucks here, might be a small</li> </ul>		
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2 3 4 5	TALY MIND Set?  A Oh, sure. I've had ads with that focus.  Q And the TALY MIND Set would be the golf training equipment that you've listed in your goods and services,	<ul> <li>day, for items like those are usually much smaller</li> <li>items like a buck here, five bucks here, might be a small</li> <li>purchase. So that's all.</li> <li>I give them a receipt. I know that.</li> </ul>		
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#### 47 (Pages 185 to 188)

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1	lost. It's much easier when it's online. And thank	1	A No, I don't know any of these people actually.
2	goodness, most of the stuff we do is online.	2	Q And that's your handwriting, right? All these
3			receipts are in your handwriting?
I	4 Q You don't have a program or app on your phone to		A Yes.
1	5 keep track of that stuff, anything like that?		Q And what's the 451998 receipt underneath? It
6	A No, we do not have an app on our phone to keep	5 6	says, "Shin Guard + Shirt." What's a shin guard?
7	track of that.	7	A Yeah, that's another it's just a piece of
8	(Petitioner's Exhibit 11 was marked for	8	sports equipment we sell. So this is probably down, you
9	identification and is attached hereto.)	9	know, at a soccer facility. So maybe over in Encino or
10	BY MR. LORENZO:	10	maybe in West L.A., something like that.
11	Q Okay. Mr. Williams, I've handed you a document	11	Q So you sell shin guards also?
12	that says 2852 as the document number. These were I guess	12	A Yes, we sell shin guards.
13	one of the few receipts I could find that specifically	13	Q Again, is that something that you sell direct,
14	listed balloons. So I see one for Jayson Hon on	14	face to face?
15	December 14, 2007, five Taly balloons with logo for \$5.	15	A Yeah, that's mainly it. That's probably one of
16	Do you see the receipt on the right?	16	the ones we've been selling a number of years. That would
17	A Yeah, I see the receipt on the right.	17	be the early 2000s.
18	Q It says, "City, State, Zip. I can't make out	18	Q That's for soccer?
19	where that is.	19	A Yes.
20	Do you know what that says?	20	Q Are the shin guards that you use for soccer the
21	A It says, "Park."	21	same ones that you're using for the TALY MIND Set?
22	Q Does that refresh your recollection as to where	22	MS. LARSON: Objection. Vague.
23	this might have taken place?	23	THE WITNESS: No, they're different.
24	A No idea.	24	BY MR. LORENZO:
25	Q Okay. So is this like a receipt book that you	25	Q Okay. So different manufacturer?
	Q Only. So is and into a recorpt book that you		Q Okty, 50 univion manufacturer:
	Page 185		Page 187
1	periodically carry around to give receipts to customers?	1	A Yes. Different manufacturer.
2	A Yeah, typically we get these from a receipt book.	2	Q Just a couple more things here.
3	Q What do you normally do with those receipt books?	3	I'll have this marked as Exhibit 12.
4	A We write receipts from them. We have no real	4	(Petitioner's Exhibit 12 was marked for
5	practice on what we do with them after. We never thought	5	identification and is attached hereto.)
6	we'd use them necessarily again. These are more for the	6	BY MR. LORENZO:
7	customers, you know. We've moved so many times. It's not	7	Q So I've handed you Document Numbers 2599 to 2601,
8	something I keep track of. I probably should.	В	and this document's a commercial invoice from Bulk Trader
9	Q Okay. So on the left, there's this receipt	9	(China) Limited. It says, "Stainless Steel Shafts."
10	that's kind of cut off. It just says, "Ken." I can't	10	What are those shafts, Mr. Williams, if you know?
11	really make out what it says. It's receipt number 451987.	11	A Those shafts would be used for our wand.
12	Can you just read for me what it says below	12	O Which wand? The MIND Set wand?
13	"Ken"? I assume Ken is the customer.	13	A Yeah. I'd need a little more information for
14	A Ken would be the customer here. It looks like it	14	this, but that could be actually, no. We assemble that
15	says he got our golf bag and Taly pack. So he's got tees,	15	here. So this order could be could be either.
16	balloons, markers. It looks like in his packet, there was	16	Q And that's the wand that has the red ball on the
17	a bear toy and golf balls.	17	shaft, right?
18	Q Okay. This was looks like ten months ago.	18	A The one that's used, yes. Obviously these shafts
19	Do you recall where this was?	19	are used for different things. Some we use with the wand.
20	A No. Maybe if I had	20	Some are incorporated into the product. That's what these
21	I don't know where it is. It's definitely local,	21	would be.
22	so it would be at one of the golf courses here in	22	Q So I'm just a little confused.
23	Los Angeles.	23	These steel shafts, there's a shaft on the TALY
24	Q Do you know Ken? I mean, you just have his first	24	MIND Set, right, that has the red ball at the very end?
25	name there.	25	A Yes.
	Page 186		Page 188
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48 (Pages 189 to 192)

	(Pages 109 to 192)	<del>,</del>	
1	O Are those the come steel shalls that you would	1	A. Veeb so these are one of the companies
2	Q Are these the same steel shafts that you would	2	A Yeah, so these are one of the companies
3	use for the TALY MIND Set?	3	I couldn't remember the name of. This is the one up in
1	A Sorry. Say that again.	4	Oregon that supplies us with our sports balls sometimes.
4	Q Are these steel shafts on 2599 the same steel	5	This looks like this is from 2008.
5	shafts you would use for the TALY MIND Set?	1	Q Okay. So are those the sports balls that you
6	A Yes, those are the shafts we'd use for that and	6	actually attach to the TALY MIND Set?
7	other things.	7	A We can attach them to the wand. We can sell them
8	Q What are the other things?	8	just as balls.
9	A For example, an alignment rod or for a wand.	9	Q How are the balls attached to the shaft in the
10	When they come, we can do whatever we want with them.	10	TALY MIND Set?
11	Sometimes we put a red ball. Sometimes we can incorporate	11	MS. LARSON: Objection. Vague.
12	them into our product. We use them for a number of	12	THE WITNESS: They then have to be selected, drilled,
13	different purposes.	13	and then glued.
14	Q So they need to be cut; is that right?	14	BY MR. LORENZO:
15	A We use the same length. They just need to then	15	Q They're drilled and glued?
16	be assembled into whatever product we're going to be	16	A Yes.
17	selling with it.	17	Q Okay. So this is I guess the piece that you
18	Q And the products that could potentially be sold	18	would use one piece for the assembly of the MIND Set,
19	from the steel shaft that you purchase are the TALY MIND	19	right, these balls and, as you said, the sport balls that
20	Set, right, I think you also mentioned these wands, and	20	people can buy and play with, right?
21	I think there was a third product?	21	A Right.
22	A An alignment aid.	22	Q Okay. Is that the only product that you actually
23	Q So those are the same shafts that you would use?	23	assemble yourself, other than the nets? I think you
24	A Those are the same shafts we would use for the	24	mentioned the nets, "that" being the TALY MIND Set.
25	TALY MIND Set, for the play wand, and for the alignment	25	A No. We also assemble the wand.
	Page 189		Page 191
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1	aid.	1	Q Okay.
2	Q What's the alignment aid?	2	A The TALY MIND Set, the nets. Off the top of my
2 3	<ul><li>Q What's the alignment aid?</li><li>A Sometimes they would want something in golf for</li></ul>	2 3	A The TALY MIND Set, the nets. Off the top of my head, yes, those are the things that we would assemble.
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49 (Pages 193 to 196)

Q I guess the reason I'm confused is as at the top of page 1751 under "Live Radio Interviews," it says interviews will take place between February 2009 and October 2009 and spread accordingly. Yet on the document it says September 9, 2014. So I just want to try to understand whether or not you  A Say that again. You're only on this document or you're mentioning both? I missed what you said.  Q The one you're holding in your hand, 1751. Under "Live Radio Interviews" in italics it says the interviews will take place between the months of February 2009 and October 2009.  Do you see that? A Yes. Q But in the upper right-hand corner of that document, it says September 9, 2014. A Yeah, no idea when the event is or what they're referring to. Maybe they sent it out with the wrong dates on there. What they're probably trying to do is sell me on the same package I've used previously. Q So this isn't anything that you participated in in 2014? A Not that I recall. I've been on the radio, and I know these guys. I don't recall if I was on their show. MR. LORENZO: Okay. I don't think I have anything	MS. LARSON: I have no further questions, but I would like to reserve the right for the witness to review, make corrections to the transcript, and also to designate the transcript "Confidential."  MR. LORENZO: No objection.  THE REPORTER: Okay.  MR. LORENZO: I'm only requesting a digital copy, so why don't we have a digital copy sent to Ms. Larson's office. Mr. Williams will have 30 days from the receipt of the transcript from his attorney to review and make any changes. Mr. Williams will sign, make any corrections under penalty of perjury, and his counsel will provide that to me upon receipt. I'm okay accepting that by electronic mail.  MS. LARSON: Okay.  / / / / / / / / / / / / / / / / / / /
Page 193	Page 195
1 else. 2 MS. LARSON: I have just a few questions. 3 MR. LORENZO: Okay. 4 MS. LARSON: These documents are labeled TMW-00001 5 through TMW-02922. I want to mark them as Exhibit 15. 6 MR. LORENZO: You want to attach all of that, huh? 7 MS. LARSON: Yeah. 8 (Registrant's Exhibit 15 was marked for identification and is attached hereto.) 10 MS. LARSON: I'm handing them to Mr. Williams. 11 12 EXAMINATION 13 BY MS. LARSON: 14 Q Can you tell me what these documents are? 15 A Oh, this looks like my handiwork from all the information that we could find that we felt would be responsive to that large request that we were sent. 16 Q Are these all the documents that you provided in response to those requests? 18 A Yes. We looked everywhere. Anything we could find, we sent. Yes, I believe this is everything, anything and everything. 20 And are these documents kept in the normal course of your business? 21 A Yes, these are. Yes.  Page 194	1 STATE OF

#### CONFIDENTIAL

#### Undefeated, Inc. v. Williams

Taly Williams

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4	I the undersioned a Contified Shorthand	
5	I, the undersigned, a Certified Shorthand Reporter of the State of California, do hereby certify:	
6	That the foregoing proceedings were taken before	
7	me at the time and place herein set forth; that any	
8	witnesses in the foregoing proceedings, prior to	
9	testifying, were placed under oath; that a verbatim record	
10	of the proceedings was made by me using machine shorthand	
11	which was thereafter transcribed under my direction;	
12	further, that the foregoing is an accurate transcription	
13	thereof.	
14	I further certify that I am neither financially	
15	interested in the action nor a relative or employee of any	
16	attorney of any of the parties.	
17	IN WITNESS WHEREOF, I have this date subscribed	
18	my name.	
19	,	
20	Dated:	
21		
22		
23	TRISHA WIENER, CSR, CLR	
	CSR No. 13576	
24		
25		
	Page 197	

# Exhibit 17

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Undefeated)

#### Declaration of Use and/or Excusable Nonuse of Mark in Commerce under Section 8

#### The table below presents the data as entered.

Input Field	Entered
REGISTRATION NUMBER	3524963
REGISTRATION DATE	10/28/2008
SERIAL NUMBER	77168097
MARK SECTION	
MARK	Miscellaneous Mark (stylized and/or with design)
CORRESPONDENCE SECTION (current)	
NAME	Taly Williams
STREET	3 BROHM DRIVE
CITY	HALIBURTON
STATE	California
POSTAL CODE	K0M1S0
COUNTRY	United States
PHONE	416 702-7246
EMAIL	tmw@tmwilliams.com
CORRESPONDENCE SECTION (proposed)	
NAME	Williams, Taly
STREET	3 BROHM DRIVE
CITY	HALIBURTON
POSTAL CODE	K0M1S0
COUNTRY	Canada
PHONE	416 702-7246
EMAIL	tmw@tmwilliams.com;info@taly.com
AUTHORIZED TO COMMUNICATE VIA E-MAIL	Yes
GOODS AND/OR SERVICES SECTION	
INTERNATIONAL CLASS	028
GOODS OR SERVICES	Games, namely, target games and action skill games; playthings, namely, stuffed toys, plush toys, play balloons, and play wands; sporting goods, namely, targets, sport balls, nets for sports, bags specially adapted for sports equipment, golf tees, golf club shafts, golf balls, golf ball markers, golf bags, golf bag pegs, golf bag covers, covers for golf clubs, divot repair tools for golfers; golf training equipment, namely, golf chipping umbrellas; and golf putting aids, namely, golf alignment devices for providing immediate feedback on putting stroke
SPECIMEN FILE NAME(S)	\\TICRS\EXPORT16\IMAGEOUT 16\771\680\77168097\xm12\

WILLIAMS
17
9/18/2018 KTB

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	\\\TICRS\EXPORT16\IMAGEOUT 16\771\680\77168097\xml2\\\S080003.JPG
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	\\TICRS\EXPORT16\IMAGEOUT 16\771\680\77168097\xml2\\\\S080014.JPG
SPECIMEN DESCRIPTION	Digital photograph of chipping Umbrella, net, golf training tools, balloons, tees, divot repair tools, gloves, golf balls,, games, training tools, ball markers, rubber tees, plush toys, alignment tools, invoices showing continued use and ups tracking info.
OWNER SECTION (current)	
NAME	Williams, Taly
STREET	3 Brohm Drive
СІТУ	Haliburton
ZIP/POSTAL CODE	K0M1S0
COUNTRY	Canada
PHONE	416 702-7246
EMAIL	tmw@tmwilliams.com
LEGAL ENTITY SECTION (current)	
ТУРЕ	individual
COUNTRY OF CITIZENSHIP	Canada
LEGAL ENTITY SECTION (proposed)	
ТҮРЕ	individual
COUNTRY OF CITIZENSHIP	Canada

PAYMENT SECTION		
NUMBER OF CLASSES	1	
NUMBER OF CLASSES PAID	1	
SUBTOTAL AMOUNT	100	
TOTAL FEE PAID	100	
SIGNATURE SECTION		
SIGNATURE	/taly williams/	
SIGNATORY'S NAME	Taly Williams	
SIGNATORY'S POSITION	Duly authorized officer	
DATE SIGNED	02/16/2014	
SIGNATORY'S PHONE NUMBER	416 702-7246	
PAYMENT METHOD	CC	
FILING INFORMATION		
SUBMIT DATE	Mon Feb 17 02:00:41 EST 2014	
TEAS STAMP	USPTO/SECT08-XX.XXX.XXX.X -20140217020041516265-352 4963-500c988858768c77a246 096afdad1d7ba50d357a40287 6876b3daf6963a1f9e2d7-CC- 7285-20140217013226269651	

## Declaration of Use and/or Excusable Nonuse of Mark in Commerce under Section 8 To the Commissioner for Trademarks:

REGISTRATION NUMBER: 3524963 REGISTRATION DATE: 10/28/2008

MARK: (Stylized and/or with Design, Miscellaneous Mark)

The owner, Taly Williams, a citizen of Canada, having an address of 3 Brohm Drive Haliburton, K0M1S0

Carrada

Canada

is filing a Declaration of Use and/or Excusable Nonuse of Mark in Commerce under Section 8.

For International Class 028, the mark is in use in commerce on or in connection with all goods/services, or to indicate membership in the collective membership organization, listed in the existing registration for this specific class: Games, namely, target games and action skill games; playthings, namely, stuffed toys, plush toys, play balloons, and play wands; sporting goods, namely, targets, sport balls, nets for sports, bags specially adapted for sports equipment, golf tees, golf club shafts, golf balls, golf ball markers, golf bags, golf bag pegs, golf bag covers, covers for golf clubs, divot repair tools for golfers; golf training equipment, namely, golf chipping umbrellas; and golf putting aids, namely, golf alignment devices for providing immediate feedback on putting stroke; or, the owner is making the listed excusable nonuse claim.

The owner is submitting one(or more) specimen(s) showing the mark as used in commerce on or in connection with any item in this class, consisting of a(n) Digital photograph of chipping Umbrella, net, golf training tools, balloons, tees, divot repair tools, gloves, golf balls,, games, training tools, ball markers, rubber tees, plush toys, alignment tools, invoices showing continued use and ups tracking info..

Specimen Filel

Specimen File2

Specimen File3

Specimen File4

Specimen File5

Specimen File6

Specimen File7

Specimen File8

Specimen File9

Specimen File10

Specimen File11

Specimen File12

Specimen File13

The registrant's current Correspondence Information: Taly Williams

3 BROHM DRIVE

HALIBURTON, California (CA) K0M1S0

United States

The registrant's proposed Correspondence Information: Williams, Taly

3 BROHM DRIVE HALIBURTON, K0M1S0 Canada

The phone number is 416 702-7246.

The email address is tmw@tmwilliams.com;info@taly.com.

A fee payment in the amount of \$100 will be submitted with the form, representing payment for 1 class(es), plus any additional grace period fee, if necessary.

#### Declaration

Unless the owner has specifically claimed excusable nonuse, the mark is in use in commerce on or in connection with the goods and/or services identified above, as evidenced by the attached specimen(s) showing the mark as used in commerce.

The undersigned being hereby warned that willful false statements and the like are punishable by fine or imprisonment, or both, under 18 U.S.C. Section 1001, and that such willful false statements and the like may jeopardize the validity of this document, declares that he/she is properly authorized to execute this document on behalf of the Owner; and all statements made of his/her own knowledge are true and that all statements made on information and belief are believed to be true.

Signature: /taly williams/ Date: 02/16/2014

Signatory's Name: Taly Williams

Signatory's Position: Duly authorized officer Signatory's Phone Number: 416 702-7246

Serial Number: 77168097

Internet Transmission Date: Mon Feb 17 02:00:41 EST 2014 TEAS Stamp: USPTO/SECT08-XX.XXX.XXX.XX2.0140217020041

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7-CC-7285-20140217013226269651

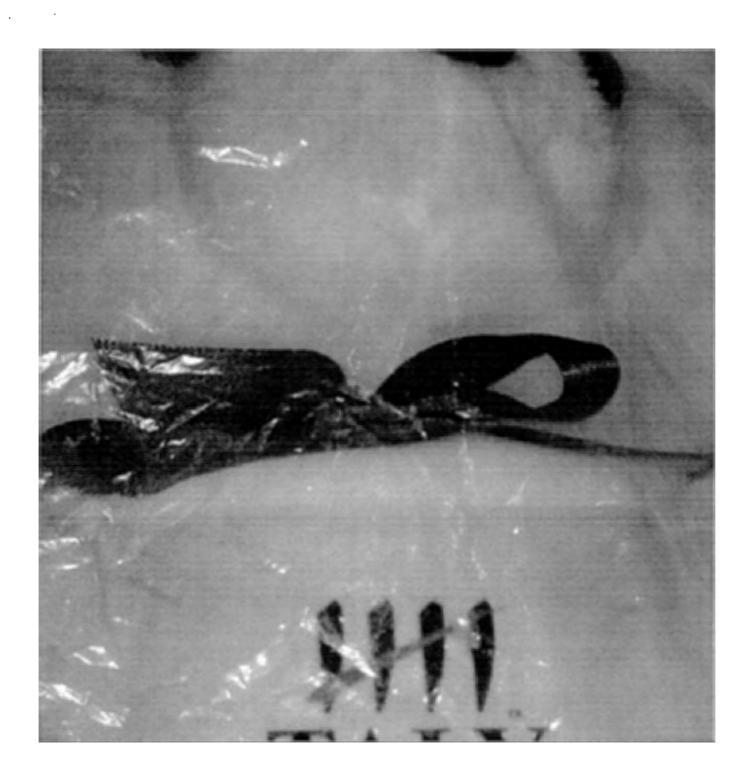


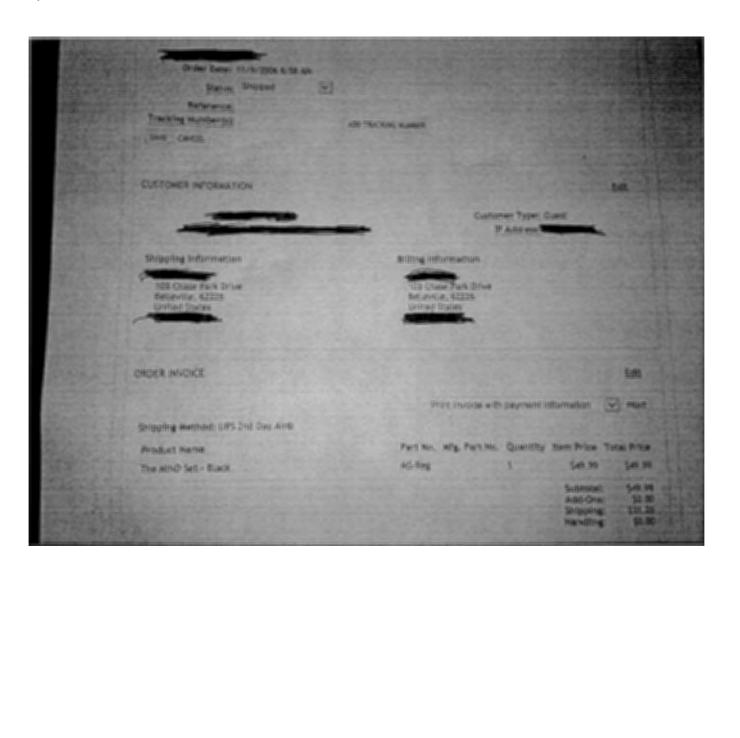












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ACCUMULATION NAMED

**CUSTOMETRINFORESCHOOL** 

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Shipping information

Landaria, 75225-0000

Continuer Trape: Registerati Later PASTING

Price Level Certeral Customer Number:

Sitting Information

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Product Name

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Price Level Determ

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SEL.

Plat India ell parment d'america.

Fart No. 1855 Fact No. Guardity Sum-Price Total Price.

16-14) 1 Set 16 Std-16

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Signing Information

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Product Name SACYSMIC DI - Peri

# 122812130300020713

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Part No. Mig Part No. Quartity Start Price Total Price. NE/leg \$10.05 \$10.06

British St. 16



# ROUTING SHEET TO POST REGISTRATION (PRU)

Registration Number: 3524963



RAM Sale Number: 3524963

RAM Accounting Date: 20140218

Total Fees:

\$100

Note: Process in accordance with Post Registration Standard Operating Procedure (SOP)

<u>Transaction</u>	Fee <u>Code</u>	Transaction <u>Date</u>	Fee per <u>Class</u>	Number of Classes	Number of Classes Paid	Total <u>Fee</u>
§8 affidavit	7205	20140217	\$100	1	1	\$100

Physical Location:

- UNKNOWN

Lost Case Flag: False

In TICRS (AM-FLG-IN-TICRS): True

Transaction Date: 20140217



# Exhibit 18

UNDEFEATED V. WILLIAMS, NO. 92058609 (Offered by Williams)

- 10 driver golf
- 10.5 shoes golf
- 100 goif balls
- 12 degree golf club driver
- 12 degree golf clubs
- 16 absolutely superb taylormade pearl golf balls
- 18 golf short sleeve men's clothing
- 2 ball putter cover
- 2 iron golf
- 2 way putter
- 2009 sabertooth putter
- 21st century golf swing dvd
- 23 golf clubs
- 2nd hand golf clubs
- 3 iron golf
- 3 wood golf club sporting goods
- 300 yard drives
- 300 yard drives
- 300 yard drives
- 300 yard drives
- 300 yard drives no arm swing
- 300 yard golf swing
- 32 waist golf clothing
- 33 putter
- 34 golf clothing
- 35 newport 2 putter
- 36 29 golf clothing
- 36 golf clothing
- 36 trouser golf
- 360 tour golf shoes
- 3d golf swing
- 3rd wheel golf sport
- 4 iron golf
- 40 callaway warbird golf balls great value
- 48 shaft golf
- 5 iron golf
- 5 wood stiff shaft golf
- 50 golf balls
- 500 yeard drives
- 7 iron
- 7 wood golf clubs
- 7.5 golf shoes
- 8862 putter
- 9.5 golf shoes
- aaa golf balls
- achiever golf
- ad333 golf balls
- adams a3 golf clubs
- adams driver golf
- adams drivers golf clubs sporting goods
- adams golf
- adams golf clubs
- adams golf clubs accessories
- adams golf golf clubs
- adams golf irons
- adams idea irons
- adams irons
- addidas golf shoe size 10
- addidas golf shoes men's shoes
- adidas golf golf clothing
- adidas golf shirts
- adidas golf shoes
- adidas golf shoes 9



adidas torsion golf shoes golf adjustable putter adult golf clubs air travel air travel discount airline tickets aldila club shafts aldila golf shaft aldila golf shafts aldila shafts alexander technique golf swing all golf shops in bristol all weather golf gloves alpha golf america professional golf results for 2008 american golf american golf american golf discount american golf shop analyse golf swing with cameras anser anthony kim golf swing antique golf balls antique golf balls golf balls antique putters arizona golf aruba baseball ashley talley ashworth ashworth trousers australian open golf live scores average golf ball speed average golf swing speed average swing speeds for golfers avon chamois jumbo golf grips bad push pull golf trolleys badante baffler golf clubs bag cover golf bag golf bag mizuno bags golf bald eagle golf balls ball golf ball golf retriever ball marker golf balls golf balls golf golf balls bandit golf balls bang o matic golf clubs banned golf drivers baseball baseball bats baseball equipment basic rules of golf basics sports golf grip basketball basketball basketball games

basketball shoes

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best golf shot best golf swing

best priced golf balls free shipping

best putter in the world

better golf swing

bettinardi

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big bertha golf clubs

big butt golf grip installer

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bite mens golf shoes size 11

blade golf clubs

blade putter

blue golf balls

bobby jones golf swing

bridgestone golf ball b330

bridgestone golf balls

bridgestone golf balls sporting goods

bridgestone golf sport

bridgestone tour b330 rx 2009 golf balls

british open golf

brogues shoes

bronty putter

broom handle putter

broom handle putters

broom putter

broomhandle putter

broomhandle putter golf clubs

broomstick putter

broomstick putters

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building a repeatable golf swing

bulk buy golf

bulk buy new golf balls

bullet golf

bunker sand free drop

burberry golf

butch harmon golf swing

buy callaway golf club

byron nelson golf swing

calaway golf

california golf greens

callaway
callaway
callaway 3 iron
callaway accessories
callaway bag
callaway balis
callaway big bertha 3 wood golf
callaway big bertha irons
callaway clothes
callaway clothes shoes & accessories
callaway clothing
callaway clubs golf clubs
callaway driver
callaway driver golf
callaway driver sporting goods
callaway drivers
callaway drivers equipment
callaway ft i driver
callaway ft9 driver
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callaway hx tour balls
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callaway men's clothing
callaway men's clothing
callaway putter golf
callaway putter white hot xg 1 heel toe
callaway sale
callaway shafts
callaway shirt
callaway shirts
callaway shoes
callaway spann gloves
callaway tops
callaway tour bags
callaway tour driver
callaway tour x golf balls
callaway warbird
callaway warbird drivers
callaway xxl golf
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calloway drivers golf clubs calloway golf calloway golf clubs camello villegas golf swing cameron putter cameron putter scotty cameron x3 putter cap golf carbite zb1 putter carp fishing cars golf cart bag golf cart golf bag castle golf tees catalina putter СС cc fontana cd cover cc cdcovers cc centre putter centre shaft golf centre shaft putter centre shaft putter golf clubs centre shaft putter sporting goods centre shaft putters chamois golf grips champion nightclub in seomyeon channel grip charles barkley charles barkley fights shaq charles barkley golf charles barkley golf channel charles barkley golf swing charles barkley golf swing on tnt cheap baseball bats cheap golf cheap golf bag cheap golf balls cheap golf green fees cheap golf in kent cheap golf rounds cheap golf rounds west midlands cheap ping golf clubs cheap pull golf trolleys cheap rounds of golf in north yorks cheap taylor made golf balls cheapest callaway golf mini looper single strap golf bag cheapgolf com chest putter chipper golf christmas don t be late music churston golf club com class class act clean club cleveland driver golf clubs cleveland golf clubs cleveland golf individual iron cleveland hibore driver cleveland hibore irons cleveland hibore sport cleveland hibore xls accessories

cleveland irons golf clubs

cleveland irons sporting goods cleveland putter cleveland putters clib clone golf clubs clothes golf club club car golf clothing club card club cars club champ golf swing groover club champ golf swing groover brand new club dread club golf drivers club holder golf club speed club tee clubs golf clubs со сс cobra 3 golf clubs cobra clubs golf cobra driver golf cobra driver golf clubs cobra drivers golf cobra drivers9m1 golf cobra golf bags cobra golf clothing cobra golf clubs cobra golf golf clubs cobra golf grips cobra golf shaft cobra golf shafts cobra irons cobra irons golf cobra irons graphite sporting goods cobra offset golf clubs cobra putter cobra putter sporting goods cobra putters cobra tonsville putter colf colf club colf swing picture colorado golf coloured golf balls compact golf swing complete graphite sport condor putter confidence golf correct golf swing correct golf'swing country club country club golf coarse a4 bristol country club ill country clubs country clubs maidstone cowhide golf bags cross golf clothing cross golf shirt size medium custom golf club custom golf clubs custom golf gloves lime green customgolfclubs

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fast irons sporting goods female stiff shaft graphite sport

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finger foods for kids parties

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fitness

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fkxhoxld cvbcc cc dlfg kdmdf f ydjygui9

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flexibility in golf swing

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free golf 2 for 1 vouchers

free golf balls

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free golf chipping tips free golf clipart free golf clubs free golf download free golf downloads free golf driver free golf equipment free golf extra card free golf game free golf games free golf gmes free golf golf free golf gps free golf handicap calculator free golf handicap calculator program free golf info free golf lessons and tips free golf live free golf logo free golf magazines free golf on line free golf poems free golf products free golf programs free golf san diego free golf score sheet free golf screensavers free golf sights free golf speeches free golf stuff free golf swing free golf swing tip free golf swing tip free golf swing tips free golf swing video clip free golf swing videos free golf swing videos free golf tips free golf tips for beginners free golf tv free golf videos free golf videos pull push free golf wallpaper free golf wallpaper sreensaver free golfe free golfing game free golfing oregon free live golf free online golf game free online golf games free pga full golf download free putter free rounds of golf free rounds of golf in ohio free shipping golf grips free to test golf freegolf freegolf screensavers freegolftips fsu full golf grip release full sets golf full swing golf

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funky golf trousers
funny golf swings
g10 drivers golf clubs
g10 ping golf club
galvin green
galvin green golf clothing
gas golf carts
gel putter
gents golf shoes
gents shoes golf
get a grip
get free golf rounds
giants football
glf equipment
glof balls
gloves golf
gloves other golf
go f gear
go9lf drivers
gol training aids golf
golden bear golf clubs golf clubs
golden bear tb3 putter
golden goose putter
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golf
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golf 4 iron graphite
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golf accessories
golf accessories
golf accessories golf
golf accessories sporting goods
golf advice
golf advisory
golf aids
golf alignment sticks
golf alignment sticks fibreglass not plastic
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golf backswing
golf bag
golf bag 14 way stand
golf bag cover
golf bag covers golf
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golf ball for 95 mph swing speed
golf ball for slow club head speed
golf ball golf
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golf ball line
golf ball line up
golf ball marker
golf ball markers
golf ball markers sporting goods
golf ball orange
golf ball performance comparison
golf ball retriever
golf ball sale
golf ball speed
golf ball speed radar
golf ball speeds
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golf balls 100 mint golf balls
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golf balls buy
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golf balls collectables
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golf balls for sale
golf balls golf
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golf balls golf clothing
golf balls golf clubs
golf balls lake
golf balls london ontario buy and sell sports bikes
golf balls new
golf balls new forsale
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golf balls review
golf balls soft
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golf balls sporting goods
golf balls srixon
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golf balls wholesale & job lots
golf bargain
golf barrie buy and sell sports bikes
golf baseball swing
golf batteries
golf belt golf
golf belt sporting goods
golf bidder
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golf bridge stone golf balls

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golf buggies and trolleys
golf buggy sport
golf buy and sell sports bikes
golf caddy
golf calgary buy and sell
golf calgary buy and sell sports bikes
golf calgary cars & vehicles
golf callaway clubs sporting goods
golf cambridge buy and sell sports bikes
golf cap
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golf caps hats golf
golf car parts
golf card holder
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golf cart parts
golf cart toronto buy and sell
golf carts
golf carts
golf carts sporting goods
golf central florida cheap
golf channel
golf cheap
golf chipers
golf chipper
golf chipper sporting goods
golf clearence
golf clothes
golf clothing
golf clothing sporting goods
golf cloves
golf club
golf club 1 sporting goods
golf club accessories
golf club auctions
golf club bags golf bags
golf club buyers
golf club callaway golf
golf club clearance
golf club clones
golf club cobra
golf club covers
golf club driver
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golf club golf
golf club golf clubs
golf club grips
golf club grips accessories
golf club grips golf
golf club grips london ontario buy and sell sports bikes
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golf club head speed
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golf club ping
golf club reveiw
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golf club sets
golf club shaft
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golf club shafts golf
golf club shafts other accessories
golf club shafts reviews
golf club swing speed
golf club swing speed distance
golf club swing speed meter
golf club swing speed tool
golf club tool
golf club woods golf
golf clubs
golf clubs
golf clubs
golf clubs accessories
golf clubs antiques
golf clubs callaway
golf clubs callaway sporting goods
golf clubs chipper golf
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golf clubs discount
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golf putting green
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golf shops brisbane
golf shops golf
golf shops in midlands
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golf shops kent
golf shops wollongong
golf shorts clothes shoes & accessories
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golf swing women

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golf warehouse
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golf wedge
golf wedges
golf wellies
golf wet weather clothing
golf wheel covers golf
golf wholesale & job lots
golf why do i pull my drives
golf wiffle balls
golf winnipeg buy and sell
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how do you increase your golf club head speed how do you obtain a golf county card how fast does a golf ball move

how play golf

how to be good at golf

how to calculate stableford points in golf

how to fit golf grips

how to get the best golf shot

how to golf swing

how to hit 300 yard drives

how to hit over 300 yrd drives

how to increase golf club head speed

how to play golf

how to play golf for beginners

how to play golf free

how to play golf inexpensively

how to play irons

how to play mini putt

how to play the game of golf

how to pull a golf shaft

how to stand when playing golf

how to stop topping ball in golf

how to swing a golf club

how to swing golf

how to use a chipping putter

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hybrid golf clubs

hyper golf balls

i can t play golf

i shot the sherif

i want to hit 300 yard drives in golf

i want to play golf

ice golf balls

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illegal driver golf sporting goods

illegal golf balls

illegal golf drivers

illegalgolf driver

impact ball golf

improve golf swing

improve your golf swing

improving your golf swing

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iron victorian antiques

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izzo golf swing plane trainer driver sports and outdoors sport and outdoor izzo smooth swing j lindeberg golf j lindeberg golf clothing jack newton golf foundation jetta jholiday jigger jim mclean golf swing jl golf shoes jloske richland cc john letters golf clubs juegos de futbol jugar a futbol jujuclub jumbo golf grips jumbo grips golf club components jumpers golf junior golf juno putter jurek putter k 1 fast golf club golf clubs k1 driver golf k1 driver slazenger golf clubs k1 drivers golf clubs kane golf big easy driver kimbo slice king cobra driver golf king cobra driver golf clubs king cobra golf club king cobra golf clubs king cobra golf driver sport king cobra irons king cobra putter knifegolf clubs golf korean golf swing kung fu golf swing I h golf clubs lacost golf ball ladies golf ladies golf bag ladies golf clubs ladies golf shirts ladies golf shoes 5 ladies golfs shoes ladies shoes golf lake balls golf lake golf balls lake golf balls uk lakeballs lambswool golf sweaters lamkin golf grip lamkin golf grips large driver golf las vegas golf lasvegasgolf latest golf drivers latest golf scores laura star iron law enforcement training leadbetter golf lessons

leadbetter swing setter learn to play golf

leather golf gloves left driver golf left golf clubs golf left hand golf club left hand golf clubs left hand irons golf left hand ping golf clubs left hand putter left hand putter left handed golf clubs left handed golf clubs left handed golf clubs golf left handed golf clubs golf clubs left handed golf swing lesson 1 Ih putter lightweight golf club carrier lindeberg clothes shoes & accessories live free golf live golf scores liverpool golf ball load class lob wedge logo golf balls long handle putters sporting goods long putters long putters sporting goods longest golf balls lookalike golf drivers losing grip low country golf lpga Ipga golf com lpga golf course Ipga scores lpga tour scores lucille ball lyle & scott lyle scott m3 red golf balls macgregor driver macgregor golf balls macgregor golf clubs macgregor golf clubs golf clubs macgregor golf grips macgregor irons macgregordriver mactictour made golf balls magic golf swing mallet putter mas ultralight golf shaft massage therapists master grip golf masters golf masters golf clubs materiel golf matrix golf club components maxfli 2 iron sporting goods maxfli clubs maxfli drivers maxfli golf balls maxfli golf clubs maxfli golf clubs golf clubs

maxfli irons

maxfli noodle balls

maxfli revolution golf clubs

md golf clubs

md golf driver golf

md putter

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mens golf bag

mens golf balls sporting goods

mens golf gloves

mens golf gloves accessories

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mens golf shirts

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mizuno drivers golf

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mizuno t zoid irons 4 sw

mizuno wedge

mk1 golf cars vans motorbikes mlb mlb 202k9 mlb 2k9 mib power modern golf swing mojo golf balls mole grips monkey pitchers monza spider putter more golf secrets by dr ha murray mortgage mortgage loan mudskippers golf shoes my golf com myrtle beach golf narrow width golf shoes nationwide golf scores natural golf clubs 460 st hammer driver best buy natural golf swing natural golf swing video naturalggolf drivers ndmx golf balls nevada bob nevada bob's nevada bobs nevada bobs golf shop nevada bobs golf shop uk nevadabob nevadabobs new callaway warbird golf balls new golf bags golf bags new golf balls new golf balls golf balls new golf driver new golf shoes new golf swing new golf swings new mizuno driver new ping g10 golf clubs new ping golf clubs left hand new release nextt axis r3 460cc golf driver new titleist driver new titleist golf balls new tour edge v25 heel shaft 35 putter with weight kit newport putter nfi golf bag nickent nickent driver equipment nickent driver golf nickent drivers nickent golf irons nickent sport nightclub nightlife nike golf nike golf ball nike golf com nike golf drivers nike golf shoe nike golf shoes

mizzno golf grips

nike golf slingshot 4d irons 4 pw graphite golf nike golf suitr nike golf trousers nike golf unitized techno putter nike juice golf balls nike oz t130 putter nike putter sporting goods nike sft2 golf balls nike shox golf shoes nike soccer nike sp 1 saddle golf shoes nike unitised retro putter niki golf clubs golf clubs no backswing golf nomis golf gloves non conforming golf clubs non conforming golf drivers noodle golf balls noodle golf balls golf northwest putter sporting goods northwestern driver golf balls northwestern golf clubs nxt golf ball nxt tour golf balls mint odessy putters odyssey 2 ball putter odyssey black series putter odyssey putter odyssey putter odyssey putter 2 ball sporting goods odyssey putter 5 odyssey putter cover sporting goods odyssey putter golf odyssey putter grips odyssey putter sporting goods odyssey putter white steel odyssey putter xg 1 odyssey putters odyssey putters official rules of golf more:label\_official\_20rules\_20of\_20golf more:golf official rules of golf more:label\_official\_20rules\_20of\_20golf more:golf offset driver offset drivers golf offset golf clubs offsetdriver ogio golf bag old golf balls one piece golf swing one plane golf swing one plane golf swing one plane swing golf one stop golf shop online golf online golf online golf lessons online tee times onyx golf balls open course open golf clothing optima golf balls orange golf balls

nike golf shoes golf

orange golf grips

orlimar golf over the top golf swing oz golf shop passive golf swing paul casey golf swing pavel tsatsouline workout pay less for golf peak performance golf swing peak performance golf swing dvds penrith golf results perfect club perfect club golf perfect club golf clubs perfect golf swing perfect golf swing slow motion perfect swing perfecting your golf swing pga pga pga com pga comstore pga european pga golf com pga golf com au pga golf pga com pga golf school pga golf scores pga rules pga scores pga superstore pga superstore golf com pga tornament scores pga tour pgagolf com pgagolfcom phoenix golf shoes physics of golf backswing physics of golf swing ping 1 2 crazy putter ping 1a putter ping 3 wood golf clubs ping 3wood golf clubs ping 3woods golf clubs ping anser ping anser 2 golf clubs ping anser putter ping anser putter ping answer putter ping answer putters golf clubs ping b putter ping b60 putter ping b60i putter ping bag golf ping blue golf clubs sporting goods ping copper beryllium b6i putter pristine condition ping craz e putter sporting goods ping driver golf clubs ping drivers golf ping drivers golf clubs ping dylagrip golf grips sporting goods

orange golf shirts orlimar drivers

ping eye 2 golf clubs ping eye 2 irons ping eye 2 irons golf clubs ping eye2 golf clubs ping g10 1 irons ping g10 driver draw golf ping g10 driver golf clubs ping g10 fairway woods left handed golf clubs ping g10 golf bag golf ping g10 golf clubs ping g10 golf irons sporting goods ping g10 irons ping g10 white dot golf clubs ping g10driver golf ping g2 driver golf clubs ping g2 golf clubs ping g2 golf clubs golf ping g5 driver golf clubs ping g5 driver offset golf clubs ping g5 golf club ping g5 golf clubs ping g5 irons ping g5 putter ping g5i piper putter ping g5i putter ping glf club ping golf ping golf bag ping golf bags ping golf bags sporting goods ping golf balls ping golf clothing ping golf club ping golf club components ping golf club grips ping golf clubs ping golf clubs accessories ping golf clubs au ping golf clubs blue pot ping golf clubs ebay ping golf clubs for sale gold coast au ping golf clubs from ping ping golf clubs g10 golf ping golf clubs g5 ping golf clubs golf ping golf clubs golf clubs ping golf clubs I h driver ping golf clubs men's clothing ping golf clubs new ping golf clubs sport ping golf clubs sporting goods ping golf clubs toronto buy and sell sports bikes ping golf clubs uk ping golf clubs woods ping golf drivers ping golf equipment ping golf g10 club sale ping golf golf clubs ping golf grips ping golf irons ping golf jackets ping golf putter

ping golf putters

ping golf shirt ping golf shirts ping golf tops ping i series putter ping i10 golf clubs ping i10 irons ping i3 golf clubs ping i3 irons ping irons ping irons golf ping irons golf clubs ping irons sporting goods ping irons zing ping ist golf clubs ping iwi b60 putter ping iwi b60 putter sporting goods ping iwi b60 putters ping karsten putter b60 ping ladies golf clubs sporting goods ping left hadnd golf clubs ping myday cover golf clubs ping putter ping putter ping putter anser ping putter cover ping putter golf ping putter golf clubs ping putter grip ping putters ping putters ping putters craz e one ping putters for sale ping putters golf ping putters golf ping putters sporting goods ping rapture 2 irons ping rapture 3 wood golf clubs ping rapture driver 12 degrees golf clubs ping rapture golf clubs ping rapture irons ping rapture irons golf ping rapture irons golf clubs ping rapture v2 golf clubs ping redwood putter ping redwood putters ping redwood putters ping regular golf clubs ping rhapsody golf clubs ping s57 golf clubs ping s57 irons sporting goods ping s58 irons ping s58 irons golf clubs ping shirt golf ping stuff golf clubs ping zing 2 putter ping zing golf clubs ping zing irons ping zing irons golf ping zing putter ping zing redwood 303ss putter immaculate condition

pingdriver golf pingdrivers golf pinggolf

pinggolf clubs pinggolf clubs rapturev2

pinggolfdriver

pink golf balls pink irons

pinnacle golf balls

pixel club

play free golf

play golf

play golf for free

player club

playing golf

positive putter

powakaddy accessories

powakaddy bag

powakaddy golf carts trolleys

power golf swing

powerful golf swing

practice balls golf

practice golf

practice golf balls

practice golf balls sporting goods

precept golf balls

preferred golf clubs

preowned golf club

president's putter 2009

presidents putter

prince golf

prince golf chippers

printable golf rules

prisoner golf shop

pro golf

pro golf shop

pro golf swings

pro grips golf

pro v1 golf balls

proforce golf

progen golf grips

project x golf shaft

proper golf swing

prosimmon tour golf balls

proto shaft golf

prov1golfballs

ps2 mlb09 the show roster

pts golf ball

pull push golf swing

puma golf clothing

puma golf shoes

puma golf shoes golf

purepoint golf

push golf carts

push golf trolleys

push pull golf carts

push pull trolleys golf

putt putt golf

putter

putter

putter 34

putter bags sporting goods

putter belly

putter cobra

putter components

putter golf

putter golf clubs putter grip putter grip golf putter grips putter grips putter headcover putter Ih putter Ih putter Ih sport putter paste putter ping putter scotty cameron putter shaft putter sport putter sporting goods putter stuff for sale putter yes sport putters putters putters \* putters belly putters golf putters ping zing iwi putters scotty cameron newport sporting goods putters sporting goods putters yes putting accessories sporting goods putting aid putting aids putting green putting greens putting greens direct putting hints putting mats putting surfaces putting trainers accessories quickgrip r h golf glove sporting goods r5 golf clubs r540 xd irons r7 driver golf r9 golf clubs ram golf clubs rapport ultralite golf shafts rapture irons graphite ray cook putter ray cook putters raycook putter red golf balls red golf covers red golf shoes red sox red sox meg reduced golf clubs reelfit golf shoes reese o putter regular golf shaft sporting goods repeatable golf swing replacement golf shafts rescue clubs golf clubs rh golf glove

rife belly putter rife putters

rife putters right hand golf gloves golf clothing right handed golf clubs right handed mens golf gloves ring putter sporting goods rocco mediate golf swing ronaldo ronnd golf swing rossie royal liverpool golf drivers royal pines golf shop rules golf rules of bedroom golf rules of golf rules of golf rules of golf s9 1 golf clubs sabertooth putter sac golf fr magasin saturn golf sb fiber golf shafts scoring golf scottsdale anser scottsdale golf scotty scotty and morena scotty b scotty cameron scotty cameron scotty cameron custom shop scotty cameron custom shop golf scotty cameron fastback putter scotty cameron grip golf scotty cameron headcover scotty cameron newport putter scotty cameron phantom scotty cameron putter scotty cameron putter golf scotty cameron putter golf clubs scotty cameron putter sporting goods scotty cameron putters scotty cameron putters centre shafted sporting goods scotty cameron putters sporting goods scotty cameron studio select newport 2.6 scotty camoren scotty cmeron pur scotty cox scotty cranmer scotty del amr scotty dogs scotty henderson scotty jones scotty newport scotty putter scotty red x2 scotty rod holder scotty select scotty stumph scottyb scramble golf rules

search gulf clubs second hand golfclubs

second swing golf mn seemore putter seemore putters senior irons sex club sex parties sft golf balls shadowmoss country club shaft golf club shaft lenghtener golf shafts golf shafts golf club components shafts golf clubs shatf graphite stiff shawn clement golf shine hogshon shog shirts golf shoes footjoy shoes golf shoes golf shoes shohogen country club shooting club shot by a gun shoulder turn in golf swing shutter speed required for golf swing video simple golf swing simple golf swing single plane golf swing siz7 golf shoe size 10 golf shoes sporting goods size 11 golf shoes size 12 golf shoes size 12 golf shoes sporting goods size 13 golf shoes size 6.5 golf shoes size uk1 golf shoes size7 golf shoes slain la coka slazenger clubs slazenger driver left slazenger drivers slazenger drivers golf slazenger fast driver slazenger fast golf clubs slazenger fast irons slazenger fast irons golf slazenger fast irons golf clubs slazenger fast irons sporting goods slazenger golf slazenger golf bag slazenger golf bag golf clubs slazenger golf ball slazenger golf balls sporting goods slazenger golf clubs slazenger golf clubs golf slazenger golf glove slazenger golf irons slazenger golf sporting goods slazenger junior golf sporting goods slazenger k1 driver sporting goods slazenger k1 fast driver

slazenger k1 fast golf clubs

slazenger k1 fasttp driver 10 mintmint

slazenger pads slazenger panther driver slice slicing slotline putter slotline putter golf slow golf swing slow motion golf swing slow motion golf swing video slow motion golf swings small head golf drivers smooth black gutty golf ball smooth golf swing snake eyes golf clubs snake eyes irons soccer soccer soccer game socker soft golf balls soft golfballs soft spikes golf soidongclub sonartec drivers sonmaster soren kjeldsen golf swing sot 23 sot 89 southport and ainsdale golf club special golf offers essex speed ball golf speed Id golf clubs spider putter sporting goods spikes golf sport and outdoor ball golf srixon sport and outdoor callaway golf clubs sport and outdoor golf ball srixon sport and outdoor golf cart sport and outdoor golf club shaft sport and outdoor golf shaft sport and outdoor graphite golf shaft sport and outdoor how to buy golf gloves sport and outdoor pink golf balls sport golf sport golf accessories sport golf accessories sport golf accessories headcovers sport golf accessories other accessories sport golf accessories other accessories sport golf accessories tees sport golf clothing sport golf equipment balls sport golf equipment clubs sport golf equipment clubs drivers sport golf memorabilia sport golf other golf sport golf shoes sport science golf sporting goods golf sporting goods golf sporting goods golf accessories

sporting goods golf accessories

sporting goods golf accessories ball markers

sporting goods golf accessories other accessories sporting goods golf accessories other accessories sporting goods golf accessories rangefinders & scopes sporting goods golf balls sporting goods golf clubmaking products grips sporting goods golf dvds sporting goods golf golf bags sporting goods golf golf bags callaway sporting goods golf golf bags mizuno sporting goods golf golf bags ping sporting goods golf golf bags ping sporting goods golf golf balls sporting goods golf golf balls callaway sporting goods golf golf balls maxfli sporting goods golf golf balls nike sporting goods golf golf balls slazenger sporting goods golf golf balls srixon sporting goods golf golf balls titleist sporting goods golf golf carts trolleys sporting goods golf golf carts trolleys accessories sporting goods golf golf carts trolleys electric powered trolleys sporting goods golf golf clothing sporting goods golf golf club components sporting goods golf golf club components club grips sporting goods golf golf club components club heads sporting goods golf golf club components club shafts sporting goods golf golf clubs sporting goods golf golf clubs sporting goods golf golf coaching lessons sporting goods golf golf shoes sporting goods golf golf tees sporting goods golf training aids sports sports & fitness golf & racquet sports golf sports & fitness golf & racquet sports golf accessories sports & fitness golf & racquet sports golf balls sports & fitness golf & racquet sports golf golf sports & fitness golf & racquet sports golf golf bags sports & fitness golf & racquet sports golf golf balls sports & fitness golf & racquet sports training aids sports and fitness rain cover golf bag sports and outdoor equipment club champ golf swing groover sports and outdoor equipment golf sports and outdoor equipment golf irons sports and outdoor equipment golf pro shop sports and outdoor equipment ping putter spring offers on golf in midlands square driver golf stiff shaft square headed golf drivers srilankaclabs srixon ad333 golf balls srixon bags sporting goods srixon balls srixon driver srixon drivers sporting goods srixon golf srixon golf balls srixon golf balls sport srixon golf balls sporting goods srixon golf clubs srixon golf drivers srixon golf golf clubs srixon sport

srixon w 403 sport srixon w 506 titanium drivers srt putter srt putter sporting goods stack & tilt golf swing stack and tilt golf swing stack golf swing stack swing golf stack and tilt golfswingstacked golf swing stan utley's chipping tips stand bag golf stand putter standard club steam generator iron steam generator irons steam irons steel golf drivers steel shafts golf steep golf swing stella mccartney golf shoes stenson's golf shot stewart golf cart golf carts trolleys stewart golf golf carts trolleys stewart golf trolley stewart golf trolley sporting goods stewart remote golf trolley stiff 10.5 golf clubs stiff golf clubs stiff steel golf clubs golf clubs stirlingshire golf reults stop an outside in golf swing stop golf slice strange golf swings strata golf balls strata golf balls sporting goods stuburt golf shoes studio select putter stx putter stx putters stylo golf shoes su spot rustless putter superb taylor made rossa monza spider putter 34 sweater large golf clothing swing aid swing analysis software swing analyzers swing glove golf swing golf swing plane golf swing rite golf swing setter swing speed distance golf swing speed golf swing speed in golf swing tempo golf swing the handle golf swing swing trainer swinging a golf club swinging into golf swinging into golf by ernest jones

swingsetter swingtrainer

talley

taly golf swing

taylermade

taylor golf clubs

taylor made

taylor made bubble shafts golf

taylor made burner

taylor made burner golf balls

taylor made clubs

taylor made driver

taylor made driver golf

taylor made drivers

taylor made golf

taylor made golf bag

taylor made golf bags

taylor made golf balls

taylor made golf balls sport

taylor made golf clothing

taylor made golf clubs

taylor made golf shafts

taylor made putter

to your mode potter

taylor made putter taylor made putter golf

taylor made putter spider

taylor made r5

taylor made r7

taylor made r7

taylor made r9

taylor made red golf balls

taylor made rosa monza putter 35 centre shaft a1

taylor made rossa putter

taylor made stand bag

taylor made tp black golf balls 48 balls 4x12 new 09

taylor made uk

taylor rossa putters sport

taylor rossa spider putter

taylormade 460 driver

taylormade bag

taylormade ball

taylormade burner driver golf

taylormade burner drivers sporting goods

taylormade clubs sporting goods

taylormade driver

taylormade driver m golf

taylormade driver shafts

taylormade drivers

taylormade dual19

taylormade golf bag

taylormade golf bags

taylormade golf balls

taylormade golf balls sporting goods

taylormade golf grips sporting goods

taylormade head covers

taylormade headcover

taylormade irons golf

taylormade irons lcg golf

taylormade lambeau 7 putter

taylormade Idp golfballs

taylormade noodle balls

taylormade putter

taylormade putter golf

taylormade r5 tp driver

taylormade r5 xl

taylormade r7 460 driver 10.5 taylormade r7 driver taylormade r7 quad tp driver taylormade r9 driver taylormade r9 driver men's shoes taylormade r9 irons taylormade rossa putter taylormade shaft taylormade spider putter taylormade staff bag taylormade tour bag taylormade tp classic kia ma maranello 8 putter taylormade weight taylormade weights taylormade weights golf taylormadespider putter sporting goods tayloymade driver tayodyssey putters black series teach me to lay good golf teamalice teardrop putter teardrop putter tee time tee times tees golf teetime tempo golf tenis tennis and golf co royal oak michigan tennis chicago texas health tfc120 shafts the best golf grip the best golf swing the best way to learn how to play golf the correct golf swing the correct golf swing the explanar the golf channel com the golf grip the golf swing the golf swing the golfchannel com the perfect golf swing the perfect spoon golf club sporting goods the perfect swing the simple golf swing the stack and tilt golf swing the sunday times golf club shirt golf clothing thermal golf clothing thermal golf trousers thick golf grips tichustgolf balls tiger woods tiger woods golf swing tiger woods golf swing video download tiger woods video tigerwoods golfswing tilt and stack golf swing timber suppliers golf tip on golf driving titelist r9 drivers

titleist

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titleist 907 d2 driver 9.5

titleist 909 d3driver

titleist 909 drivers

titleist 975 driver

titleist 983e

titleist accessories

titleist bag

titleist bag sporting goods

titleist bags

titleist cart bag

titleist d2 driver

titleist driver

titleist driver 909 d2

titleist driver d1

titleist driver sporting goods

titleist drivers

titleist drivers 983

titleist drivers sporting goods

titleist driving iron

titleist gloves

titleist golf

titleist golf bags

titleist golf balls

titleist golf balls golf

titleist golf balls titleist

titleist golf clubs sporting goods

titleist golf drivers

titleist irons

titleist irons golf

titleist lake balls

titleist pro v1 golf balls golf

titleist putter sporting goods

titleist putters

titleist stuff for sale

titleistprov1 golf balls

titliest 695

titliest balls

titliest driver

titliest golf balls

top flite xI extreme tour golf balls

top golf drivers

top ten football

topflite golf balls

topspin

tour edge putters

tour golf balls

tour golf shirts

tour ix golf balls

tour only golf club components

tour tempo golf

tpc scores

tracy reed golf swing

tradetang com golfclubs

training aids for golf

training aids golf

travel

triangle offense basketball

trolley golf bags sporting goods

trolley wheels golf trousers golf clothing true temper golf shafts try and buy golf try golf products for free turtle neck golf clothing types of golf grips u tube golf swings ultimate golf swing ultra golfballs ultralite 350 aldila golf shaft underground vw undersize golf grips unique golf bags unique putters unusual drivers upper cut golf swing us golf us kids golf us open 2008 us open golf used golf cart used golf carts used golf club used golf club pricing used golf clubs used golf shafts used ping golf clubs used ping golf cluybs used ping golfclubs used taylor made drivers used taylor made golf clubs uspga rules ust golf shafts utube golf swing v2 high launch shaft golf varsity fan club vega irons velcro hydromax golf shoes sporting goods video golf swing villa vintage golf balls vintage golf balls sporting goods vintage putters volkswagen golf tdi car parts volkswagon golf bora seats volkswagon golf cars vans motorbikes volswagen voodoo golf shafts vw golf vw golf mat vwgolf waialae country club want 300 yard drives warbird golf balls watch live sports golf free water proof golf shoes waterproof golf tops waterproof golf trousers waterproof trousers golf wedges golf clubs

weighted hats to keep your head down at golf

weights golf

wente golf

western golf carts

wet suit golf

what are ping golf club styles

what golf club to buy for 100 120 swing speed

what is the best golf bag

what is the longest hitting driver in golf

what putter does the pros use

what putter does tiger woods use

what's the best pull push golf trolleys

which golf balls

white golf shoes

white hot putter

whitekirk golf club

whitlam putter

who has the best golf lessons in the world

wholesale new titeleist golf balls

wilson 425 putter

wilson dx soft 2 golf balls

wilson golf

wilson golf

wilson golf bag

wilson golf bags

wilson golf balls

wilson golf clothing

wilson golf clubs drivers

wilson golf driver

wilson golf grips

wilson kirk currie iv kc 4 putter rh

wilson prostaff iv putter

wilson putter

wilson putters

wilson staff golf

wilson staff golf balls

wilson staff wound golf balls

wind golf balls

winter gloves golf

winter golf clothing

winter golf gloves

wols

womens golf clothing

womens golf shoes

womens nike golf shirts

womens size 12 golf trousers

wooden golf balls

wooden putter

woods driver golf sporting goods

woods7195 golf woods

world baseball classic

world golf village

wrist cock in the golf swing

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www golfswing com

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www progolf com

www shotting games com www volsvagen com www walkollo co cc

www wolcwagen pl

www.golfballs.co.uk

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wynn grips

x line grip golf

x men golf tuition

xl golf gloves

xml training

xxl golf clothing

xxxl golf clothing

yellow golf balls

yes amy putter

yes carolyne putter

yes dianna putter

yes donna putter

yes golf grips

yes putter

yes putter

yes putter cover

yes putter donna sporting goods

yes putter golf

yes putter grip

yes putter julie

yes putter sporting goods

yes putter valerie

yes putters

yoichi golf

yonex 3 fairway wood golf clubs

yonex golf clubs

yonex golf clubs ladies

you tube golf swings

young gun irons

youtube golf swing

youtube golf tuiton

youtubegolfswings

z golf ball

zebra putter

zebra putter

zebra putters

36 other unique queries

27 other unique queries

222 other unique queries

1 other unique queries

52 other unique queries

30 other unique queries

314 other unique queries

10.5 loft golf driver

12105 chip shot In

13degree drivers golf clubs

20 golf clubs

200 yard drive golf

2009 golf drivers

280 yard drive

2nd hand golf clubs

3 wood golf clubs

300 yard drive 300 yard drive

300 yard drive

300 yard drive engineer

300 yard drive no arms

300 yard drive with no arms

300 yard drive with no back swing

300 yard drive with teh talley

300 yard drive without swinging

300 yard driver

300 yard drives

300 yard drives

300 yard drives in golf

300 yard frive

300 yards drive

300 yards driver

3009 yard drives

309 yard drive

300 yard drive without using arms

400 yard drive

400yard taxi ride

460 drivers golf clubs

460cc golf clubs

650cc golf driver

7 wood golf clubs

9 golf wood sporting goods

9 wood golf club

909 golf clubs

abbey golf club redditch

adams golf club

adams golf clubs

adams golf clubs

adams golf drivers

adams golf drivers

adams golf drivers golf

adams golf wood

adams irons

adams ovation golf clubs

adams tight lies golf clubs golf

adams titanium golf driver

adamsgolf

adamsgolf

advanced golf equipment

alpha golf clubs

amazing golf drivers for 12 14 that cheap

amazon golf uk

american golf clubs

american golf shops

antique golf equipment other golf

any ideas how to hit the driver in golf

ap1 golfclubs

average distance a golf club hits

average distance for each golf club

average distance golf clubs

bangomatic golf clubs

bargain golf clubs

bargain golf equipment

belfry golf club

ben hogan golf clubs

ben ross golf clubs

ben sayer golf clubs

ben sayers golf clubs

ben sayers golf clubs ben sayers golf clubs

ben sayers golf clubs sporting goods

ben sayers golf equipment

ben sayers mx7 golf clubs

benross golf clubs

benross golf clubs benross irons benross irons best deal golf clubs best deal on golf clubs best driver golf best driver golf best driver in golf best golf club deals best golf clubs best golf clubs best golf clubs seniors best golf driver best golf driver best golf drivers best golf drivers on the market best price on gplf clubs big bertha golf clubs big bertha golf clubs big bertha irons big easy golf clubs big ezee golf clubs big ezee golf clubs bigbertha golf club buy and sell sports bikes biggest golf driver bite chip shot blade golf irons blades golf clubs bobby jones golf club bramley golf club bridgestone golf clubs bridgestone irons briggens house golf club ware brosnan golf clubs brosnan golf clubs build a golf driver build golf clubs burner golf clubs burner golf driver buy ping golf club buy ping golf club buy ping golf club c 5 taylormade driver callaway callaway callaway callaway bertha golf clubs callaway big bertha fusion driver callaway big bertha irons callaway big bertha irons callaway clubs callaway clubs accessories callaway driver callaway driver callaway driver callaway driver ft 3 callaway driver ft iq callaway driver golf callaway driver golf clubs callaway drivers callaway drivers

callaway drivers golf callaway ft 1 driver

callaway ft 3 driver

callaway ft 9 driver

callaway ft 9 driver stockists

callaway ft driver

callaway ft golf clubs

callaway ft i driver

callaway ft iq driver sporting goods

callaway ft3 driver

callaway ft3 driver

callaway ft9 golf clubs

callaway fti driver

callaway fti driver

callaway fti driver antiques

callaway ftig driver

callaway golf clubs

callaway golf clubs

callaway golf clubs golf

callaway golf clubs golf

callaway golf clubs golf

callaway golf driver

callaway golf drivers

callaway golf irons

callaway golf x forged irons

callaway hyper x drivers golf clubs

callaway irons golf

callaway irons sporting goods

callaway junior golf clubs

callaway putter

callaway vht golf clubs big game

callaway wedges

callaway x20 golf clubs

callaway x20 irons

callawaysteelheadplusdriver

calloway clubs

calloway driver

calloway ft iq driver

calloway golf

calloway golf clubs

calloway golf clubs

calloway irons

carluke golf club

cgbmaxirons

cheap demo golf clubs

cheap golf club

cheap golf clubs

cheap golf drivers

cheap gplf clubs

cheapest golf clubs

cheapest taylor made golf clubs

cheep golf clubs

childrens golf clubs

chip shot

chipshot

churstons golf club

clearance golf clubs

cleveland cg irons

cleveland clubs golf

cleveland driver golf clubs

cleveland drivers golf

cleveland golf clubs

cleveland golf clubs

cleveland golf driver

cleveland golf equipment

cleveland hibore golf irons

cleveland hibore xls draw driver

cleveland hibore xls driver

cleveland hybrid golf clubs

cleveland launcher golf club

cleveland niblick golf clubs

cleveland ta5 gunmetal golf clubs

clone golf club

clone golf club

clone golfclubs

cloned golf clubs

club cobra golf rescue

club de golf tailor made

club head speed golf

club headcover sporting goods

clubhouse golf

clubhouse golf direct

clubs de golf pas cher

clubs golf clubs

cobra driver golf

cobra driver golf clubs

cobra golf club

cobra golf club

cobra goif club

cobra golf clubs

cobra golf clubs

cobra golf clubs

cobra golf clubs books comics & magazines

cobra golf clubs for sale

cobra golf clubs golf

cobra golf clubs on sale

cobra golf clubs used

cobra golf driver

cobra golf drivers

cobra golf equipment

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cobra irons

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cobra I h golf clubs irons and woods

cobra ladies golf clubs

cobra offset drivers golf clubs

cobra offset golf clubs

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cobra ufi irons

cobra ufi irons best buy

compare golf clubs

compare golf drivers

confidence golf clubs

cooroy golf club

cougar turbo t2 golf driver

cti golf club

cube golf driver

custom drivers golf

custom fit golf drivers

custom golf club

custom golf club clone

custom golf club fitting

custom golf club fitting

custom golf club fitting

custom made golf clubs

custom made golf clubs clones

d2 golf clubs

ddh golf clubs

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ebay golf clubs

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ebay golf clubs for sale

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golf club 3a driver wilson+ 27wilson golf driver deep red 460cc 10.5 c2 b0 graphite new
golf club 7 sales
golf club accessories
golf club addresses
golf club angles
golf club bath
golf club brush
golf club callaway
golf club cleaner
golf club cleaning
golf club clone
golf club clones sporting goods
golf club cobra
golf club component
golf club component
golf club components
golf club covers
golf club covers
golf club decors
golf club distances
golf club distances meters
golf club driver
golf club driver
golf club driver accessories
golf club driver with senior shaft sporting goods
golf club drivers
golf club equipment
golf club extensions
golf club fareham
golf club fitting
golf club fitting centre
golf club golf
golf club golfclubs golf clubs
golf club grips sporting goods
golf club groove cutter
golf club groove sharpeners
golf club heads
golf club irons
golf club labels
golf club lofts
golf club lofts
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golf club packages
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golf club pictures
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golf clubs brisbane
golf clubs buy and sell home & garden
golf clubs calgary
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golf clubs callaway
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golf clubs cambridge
golf clubs cars for sale
golf clubs cobra
golf clubs consoles & systems
golf clubs covers
golf clubs direct
golf clubs driver
golf clubs drivers
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golf clubs drivers golf
golf clubs drivers sporting goods
golf clubs drivers uk
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golf clubs east lothian
golf clubs ebay
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golf driver review

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golf driving clubs
golf driving distance
golf driving distances
golf driving on street road
golf driving ranges around edinburgh
golf driving ranges tunbridge wells
golf driving stastistics
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golf equipment cars & vehicles
golf equipment cheap
golf equipment dvd & home cinema
golf equipment explainer
golf equipment golf
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golf equipment golf direct
golf equipment kuala lumpur wilayah persekutuan
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golf driver review

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golf equipment toronto buy and sell sports bikes
golf equipment usa
golf exercises distance
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golf irons used
golf Ift handed drivers sporting goods
golf longest driver
golf membership
golf miles per round
golf netcom
golf nike driver sport
golf on line
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golf equipment sales

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golfclubs nottingham
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golfclubs toronto buy and sell sports bikes
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graphite golf irons

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long golf clubs

longer golf clubs longest distance golf ball longest distancegolf balls longest driver in golf longest golf drives longest hitting golf driver Ionliness of the long distance golfer luxury golf equipment lynx irons macgregor clubs macgregor golf clubs macgregor golf clubs macgregor irons macgregor mactec driver macgregor mt drivers made 2 measure custom golf clubs 460cc t8 driver 1 wood made to measure golf clubs makser driver makser golf clubs manchester golf club masters golf clubs maxfli a10 irons maxfli clubs maxfli clubs maxfli driver maxfli drivers maxfli golf club maxfli golf clubs maxfli golf drivers maxfli patriot golf clubs maxfli revolution golf clubs maxfli utility clubs mcgreggor golf clubs md golf clubs md golf clubs md golf driver md golf golf clubs mens golf clubs mens golf clubs mens golf clubs golf clubs mens golf clubs sporting goods mens golf set mens left golf clubs meridian golf clubs miscellaneous golf club jack nicklaus misterton golf club mizumo drivers mizuno 560 driver mizuno 950 irons mizuno ax25 golf clubs mizuno clubs mizuno driver mizuno drivers mizuno fli golf clubs mizuno golf mizuno golf mizuno golf mizuno golf club components mizuno golf club prices mizuno golf clubs mizuno golf clubs mizuno golf clubs golf

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ping golf driver

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recovery golf clubs regal golf clubs

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stiff golf clubs

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sumo 5 golf clubs

sundridge golf clubs

sv driver golf clubs

swaffham golf club

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taylor made golf clubs sporting goods

taylor made golf clubs uk

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taylor made limited driver golf

taylor made limited driver golf clubs

taylor made it golf clubs

taylor made nubbins putters

taylor made oversize golf clubs

taylor made r7

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taylor made r7 golf clubs

taylor made r7 irons

taylor made r9 golf clubs

taylor made tour irons

taylormade burner driver

taylormade burner golf clubs

taylormade draw driver

taylormade draw drivers

taylormade driver

taylormade driver

taylormade driver r7

taylormade driver sport

taylormade drivers

taylormade golf club

taylormade golf clubs

taylormade golf clubs

taylormade golf clubs golf

taylormade golf clubs z tp

taylormade golf equipment

taylormade irons

taylormade left hand drivers

taylormade putter

taylormade putter golf



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titliest driver d2

titliest golf clubs

titliest golf clubs

to choose golf clubs

tom watson golf clubs

toowoomba golf club

top 10 golf drivers

top 10 putters

top flight golf

tour edge golf clubs

tour issue golf clubs

tourstage golf clubs

tp golf club components

types of golf clubs

uk golf clubs

upminster golf club com

used callaway crivers

used cobra golf clubs

used golf club auction

used golf club library

used golf club stores

used golf clubs callaway

used golf clubs com

used golf clubs golf

used golf equipment

used ping golf club

used ping golf clubs used taylor made golf club

using a golf driver

val de lobo golf club

vance golf clubs

vector golf clubs

vega golf clubs

victor harbour golf club

vokey golf clubs

vokey wedges

vokey wedges sale

voodoo golf clubs

vw golf owners club

want 300 yard drives

war eagle golf clubs

warrington golf club

warrior golf club

warrior golf clubs

wedges golf

wedges golf

what are the best golf clubs to buy

what are the best value for money golf clubs

what golf club to use for certain distances

what is a distance for aw wedge in golf

what is the best golf driver

what is the best golf driver

what is the best golf driver on the market

what is the longest hitting golf driver

what is the longest hitting golf driver

what is the top 10 golf drivers

what size golf club

what size golf clubs do i need

whats the best golf driver

which golf club to use to hit a distance

which golf club to use to hit a distance

which golf driver

whippy shafted golf clubs

wholesale golf clubs

wild wings golf club

wilson deep red distance golf

wilson deep red golf set

wilson di7 irons

wilson golf

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wilson golf club

wilson golf club set

wilson golf club set

wilson golf clubs

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wilson pro staff

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worlds best golf driver

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www golfdrivers com

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x20 irons

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yes golf clubs golf

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yonex golf clubs

yonex golf clubs uk

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yonex nanospeed i irons

yorkshire golf clubs youths golf set

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8 other unique queries

1 other unique queries

3 other unique queries

3 other unique queries

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confidence golf

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dunlop golf equipment

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golf aids
golf aids golf
golf balance aids
golf carts
golf chipper
golf chipper
golf chipping aids
golf clothing shops
golf club training aids
golf confidence
golf confidence
golf confidence hq7
golf direct
golf equip
golf equipment
golf equipment
golf equiptment
golf games to help improve your short game
golf gift
golf gifts
golf golf bags
golf grip aids
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golf monthly coluk instruction
golf pressure
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golf shoe
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golf sporting goods
golf stores
golf teaching aids
golf traaining aids
golf traing aids sporting goods
golf training aid
golf trolleys
golf trolleys golf
golf wholesale
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golfing teaching aids
golfshop
golftip
hillbilly golf trolleys
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how to hold a golf club
how to play the game of golf
martin ruth ladies golf lessons

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golf swing power
golf swing s shape bicep
golf swing secret
golf swing secret
golf swing speed
golf swing speed
golf swing speed aids
golf swing speed device
golf swing speed indicator
golf swing speed measurement
golf swing speed meter
golf swing speed monitor
golf swing speed shaft flex
golf swing tip
golf swing tips
golf swing tips
golf swing tips
golf swing tips free
golf swing video
golf swing video
golf swing videos
golf swing youtube
golf swings tips
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golf tips swing
golf video
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golf videos
golf videos
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golfswingsecrets
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how to increase swing speed golf
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perfect golf swing
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golf swing ring
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improve golf swing

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