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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	92047741	
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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

BAYER CONSUMER CARE AG,)
Petitioner,)
V.) Cancellation No. 92047741
BELMORA LLC,)
Registrant.)

PETITIONER'S RULE 56(f) MOTION AND OPPOSITION TO REGISTRANT'S MOTION FOR SUMMARY JUDGMENT

Registrant Belmora LLC ("Belmora") has filed its motion for summary judgment to prevent Petitioner Bayer Consumer Care AG ("Bayer") from uncovering the extent of Belmora's misrepresentation of its products to U.S. consumers as being those of Bayer or authorized by Bayer. Belmora's motion also has thwarted Bayer's efforts to obtain third-party discovery that would confirm Belmora's deceptive conduct in this proceeding.

Belmora asserts two bases for its motion: 1) that Bayer's misrepresentation claim fails as a matter of law; and 2) that Bayer lacks standing to bring its claim. The first is untimely; the second lacks merit.

Bayer's misrepresentation of source claim because Belmora has avoided and sought to prevent discovery. Bayer's sought-after discovery, suspended by Belmora's motion, is necessary to respond to Bayer's untimely motion for summary judgment. As discussed in detail below, to the extent Belmora has responded to Bayer's discovery, the responses have been incomplete or disingenuous, forcing Bayer to seek critical information from third parties when the information

should have been supplied by Belmora. What discovery Bayer has been able to obtain from third parties so far only confirms that Belmora's primary strategy in this proceeding is obstruction.

Bayer already has established its standing to bring a misrepresentation claim. It is not a mere intermeddler. The damage to Bayer and its reputation will continue if Belmora's misrepresentation does not stop. Belmora has copied Bayer's trademark, copied Bayer's packaging, and used marketing materials to create a false association with Bayer's FLANAX product.

Bayer therefore requests that the Board: (1) pursuant to Fed. R. Civ. P. 56(f), deny as untimely Belmora's motion as it relates to the merits of Bayer's misrepresentation claim or grant Bayer a continuance to allow Bayer to respond to that portion of the motion; and (2) deny Belmora's motion for summary judgment that Bayer lacks standing because Belmora is not entitled to judgment as a matter of law on that issue.

I. BACKGROUND

Bayer seeks to cancel Belmora's registration for FLANAX because Belmora has intentionally misrepresented the source of its products in violation of Section 14(3) of the Lanham Act. Specifically, Belmora has copied Bayer's FLANAX trademark, including its presentation, and the packaging for Bayer's FLANAX pain reliever products, which Bayer sells in Mexico and other Latin American nations. Belmora also appears to have marketing materials targeting the American Latino community that clearly imply that Belmora is the U.S. distributor of Bayer's FLANAX product familiar to this community for generations.

The Board already has held that Bayer properly stated a claim for misrepresentation of source, based on allegations that Belmora copied Bayer's FLANAX mark and packaging for an identical pain reliever product, including using "an identical blue color," "an identical font," and

"making the FLA portion of the mark bolder than the NAX," as shown below (Bayer's product on left):





(Board's April 6, 2009 Order, pp. 13-15; Third Amended Petition for Cancellation, ¶¶ 6-7; Declaration of Colin O'Brien ("O'Brien Decl."), attached hereto as Exhibit A, Exs. 1 and 2). That Order further held that Bayer adequately alleged standing to assert its claim. (Order, p. 15).

Since discovery opened (upon Bayer's filing of the Third Amended Petition for Cancellation), Bayer has diligently pursued discovery, as outlined below:

- June 29, 2007: Bayer filed its Petition for Cancellation.
- 2007: Belmora's principal, Jamie Belcastro,

(O'Brien Decl., Ex 3: Deposition of Jamie Belcastro ("Belcastro Dep."), 76:5-9; 112:18-21).

• May 6, 2009: Bayer filed its Third Amended Petition for Cancellation.

¹ Along with many other examples of "testifier's remorse," discussed below, Mr. Belcastro subsequently attempted to change his testimony through an Errata Sheet

This "Errata Sheet" is actually an attempt to rewrite Mr. Belcastro's deposition testimony. It contains fifty-five separate corrections, the majority of which directly contradict substantive answers Mr. Belcastro provided under oath (e.g., many of the changes are: "No' should be 'Yes'").

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- May 28, 2009: Bayer served interrogatories and requests for production of documents. Bayer permitted Belmora an extension until July 13, 2009, to respond. (Declaration of Phillip Barengolts ("Barengolts Decl."), attached hereto as Exhibit B, ¶¶ 2, 3).
- June 5, 2009: Belmora filed its Answer to the Third Amended Bayer for Cancellation.
- <u>July 13, 2009</u>: Belmora provided deficient responses to Bayer's discovery requests, including only one document relevant to the selection and adoption of Belmora's FLANAX mark and no documents relevant to the design or creation of Belmora's original FLANAX packaging. (Barengolts Decl., ¶ 4).
- August 4, 2009: Bayer sent a nine page letter to Belmora outlining the deficiencies in Belmora's written discovery responses and document production. Belmora responded with a one-page letter indicating that the completeness of its document production must be addressed at Mr. Belcastro's deposition. (Barengolts Decl., ¶ 6, Ex. 2).
- August 18, 2009: Bayer deposed Mr. Belcastro. During his deposition, Mr. Belcastro provided disingenuous and unbelievable testimony, as detailed below.
- <u>August 20, 2009 September 9, 2009:</u> Bayer served six subpoenas on third parties for the production of documents, with deadlines ranging from September 10, 2009, to September 21, 2009. (Barengolts Decl., ¶ 7).
- August 21, 2009: Bayer served Belmora with a notice to inspect Belmora's computer located at Mr. Belcastro's home on September 21, 2009. Belmora has objected to the inspection and will not permit Bayer to proceed with it during the pendency of this motion for summary judgment. (Barengolts Decl., ¶ 8).
- <u>September 4, 2009:</u> Bayer served five subpoenas on third parties for depositions, scheduling dates ranging from September 22, 2009, through October 7, 2009. (Barengolts Decl., ¶ 9).
- <u>September 14, 2009:</u> Belmora filed its motion for summary judgment before any third parties provided substantive responses to Bayer's subpoenas, and over three weeks from the close of discovery in this proceeding, a period during which significant discovery had been scheduled. (Barengolts Decl., ¶ 10).

A. Belmora Has Deliberately Thwarted Bayer's Discovery Efforts

1. Bayer has been diligent in attempting to obtain discovery.

As shown above, Bayer has actively and persistently sought relevant discovery. In response, Belmora has tried to frustrate Bayer's discovery efforts at every step, withholding critical information and documents, refusing to cooperate and providing incomplete responses.

Its principal, Mr. Belcastro, at a minimum, has been less than forthcoming about his and his company's acts. Thus, in addition to pursuing full discovery from Belmora, Bayer has had to seek discovery from third parties and served a request to inspect Belmora's files and computer. Belmora continues its efforts to avoid the merits of this dispute, a pattern evident both in its attempts to frustrate discovery and in its filing of its present motion.

2. Belmora has flouted the discovery process.

Belmora's discovery responses so far lack credibility. For example, Belmora took the incredible position that

(O'Brien Decl., Ex. 3: Belcastro Dep., at

28:22 – 30:4; O'Brien Decl., Ex. 5; Barengolts Decl., Ex. 1, Response to Interrogatory No. 1). Belmora also produced only one document ("Exhibit 4") related to its selection and adoption of its FLANAX trademark and packaging, which is one of the central issues in this proceeding. (See O'Brien Decl., Ex. 5).

When asked about Exhibit 4, which purports to show the evolution from "Further Lasting Analgesia [sic] Naproxen" to "FLANAX," Mr. Belcastro testified under oath that

(O'Brien Decl., Ex. 3: Belcastro Dep., 69:20 – 72:3).

(O'Brien Decl., Ex. 3: Belcastro Dep., 70:5-12; 73:17-22).

Contrary to Mr. Belcastro's sworn testimony, however,

Bayer independently discovered an email, publicly-available on the Internet, from Mr. Belcastro to his packaging design firm, dated June 17, 2009

(after Bayer served its discovery requests upon Belmora), in which Mr. Belcastro requested

(O'Brien Decl., Ex.

5). Mr. Belcastro also writes in the email that

(Id.)

Another example of Mr. Belcastro's willingness to provide disingenuous testimony is his repeated denials that

the packaging for Belmora's FLANAX product bears prominent

Spanish language text and Belmora's web site, <elmedicoflanax.com>, is in Spanish. (O'Brien

Decl., Ex. 3: Belcastro Dep., 21:16 – 22:4). Mr. Belcastro instead claims that

(O'Brien Decl., Ex. 3: Belcastro Dep., 68:18 – 69:8). Again,
Bayer independently discovered an email (not produced by Belmora), dated February 9, 2009,
from Mr. Belcastro

(O'Brien Decl., Ex. 6).²

Despite Mr. Belcastro's denials that

Bayer also
independently discovered two marketing documents for Belmora's FLANAX products (again,
not produced by Belmora), containing statements

(translated into Spanish also),

and

(O'Brien

Decl., Exs. 7 and 8). Belmora only began selling FLANAX brand products in 2003. (Barengolts Decl., Ex. 1, Response to Interrogatory No. 1). Not only do these statements directly contradict Mr. Belcastro's sworn testimony, they are obvious misrepresentations that Belmora's products originate with, or are authorized by, the same source of the FLANAX products sold in Mexico and other Latin American nations

Bayer has served subpoenas on MexGrocer.com and the design firm Bayer believes was responsible for designing the marketing documents quoted above. When Belmora filed its motion for summary judgment and prior to the Board's suspension order, Belmora's counsel informed the subpoena recipients that the case would be suspended. (Barengolts Decl., ¶ 11, Ex. 3). Bayer has not received any discovery from these third parties. (Barengolts Decl., ¶ 10).

3. Belmora has not produced relevant communications prior to 2006.

Although Belmora claims to have started marketing FLANAX products in April 2003, the earliest communication it produced was from July 2006, and the majority of communications in its document production occurred in 2009. (Barengolts Decl., ¶ 4). Mr. Belcastro also admitted that

(O'Brien Decl., Ex. 3: Belcastro Dep., 156:16-23). Bayer also learned for the first time at Mr. Belcastro's deposition on August 18, 2009, that

action.³ (O'Brien Decl., Ex. 3: Belcastro Dep., 112:18-21). Belmora's failure to produce communications prior to 2006 and Mr. Belcastro's have frustrated Bayer's ability to obtain necessary discovery.

B. Bayer's Third-Party Discovery

Belmora's misconduct has required Bayer to seek discovery from third parties. To that end, Bayer has served document subpoenas on three distributors of Belmora's product, two packaging design firms, and one marketing firm. (Barengolts Decl., ¶ 7). Bayer also has served subpoenas for a total of five third-party depositions, originally scheduled to occur from September 22, 2009, to October 7, 2009. (Barengolts Decl., ¶ 9).

Among the third-party subpoena recipients is MexGrocer.com, a distributor that sells Belmora's FLANAX product on its web site and includes the following promotional statement above Belmora's FLANAX products: "Para mayor informacion, visite Flanax: una empresa del grupo BAYER Health Care." (O'Brien Decl., Ex. 0). This roughly translates to: "For more information, visit Flanax, a business of BAYER Health Care group." "Flanax" is a hyperlink to Bayer's FLANAX web site located at www.flanax.com.mx. (O'Brien Decl., ¶ 10). This is evidence of both the effectiveness of Belmora's misrepresentation and the damaging association with Bayer. Bayer also sought discovery from Disc Graphics, Inc., the packaging design firm that and from HealthSource Marketing, LLC, a marketing firm, which touts a "Sales Success[]" that Belmora's FLANAX products "are targeted towards the Hispanic community," a statement that further contradicts Mr. Belcastro's testimony. (Barengolts Decl., ¶ 13; O'Brien Decl., Ex. 10). Neither

³ In keeping with his many other Errata Sheet "corrections" that contradict his deposition testimony,

has provided any information because of Belmora's motion for summary judgment.

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C. Outstanding Party Discovery

Bayer also has outstanding discovery requests to Belmora. Bayer served a request to inspect Belmora's files and computers located at Mr. Belcastro's house. (Barengolts Decl., ¶ 8). Bayer also has served and intends to take a Rule 30(b)(6) deposition of Belmora after it obtains the third-party discovery it has requested. (Barengolts Decl., ¶¶ 2, 13). In addition, Bayer likely will need to re-depose Mr. Belcastro, based on the discovery Bayer obtains from third parties, to question him about his incorrect and incomplete responses, and his failure to provide relevant information and documents. (Barengolts Decl., ¶ 13).

II. BELMORA'S MOTION FOR SUMMARY JUDGMENT ON THE MERITS IS PREMATURE

Belmora seeks summary judgment on the merits of Bayer's misrepresentation of source claim. In particular, Belmora argues that its placement of an inconspicuous statement that its FLANAX product is "Distributed by Belmora LLC" on the side flap of its package, which is not visible to consumers on a store shelf, defeats the misrepresentation by Belmora that its products emanate from or are authorized by the same source as Bayer's products. Belmora's request obviously is premature and a transparent ploy to thwart ongoing discovery three weeks before the discovery deadline. As discussed below, Bayer requests additional discovery under Rule 56(f) to respond to this portion of Belmora's motion.

A. Rule 56(f) motions are treated and granted liberally

"[S]ummary judgment is inappropriate unless a tribunal permits the parties adequate time for discovery." *Dunkin' Donuts of America, Inc. v. Metallurgical Exoproducts Corp.*, 840 F.2d 917, 919 (Fed. Cir. 1988). Federal Rule of Civil Procedure 56(f) provides that "[s]hould it appear from the affidavits of a party opposing the motion that the party cannot for reasons stated present by affidavit facts essential to justify the party's opposition, the court may refuse the

application for judgment or may order a continuance to permit affidavits to be obtained or depositions to be taken or discovery to be had or may make such other order as is just."

As a general rule, the Board and the Federal Circuit treat motions under Rule 56(f) liberally. "If a party has demonstrated a need for discovery which is reasonably directed to facts essential to its opposition to the motion for summary judgment, discovery will be permitted."
McCormick Delaware, Inc. v. Williams Foods, Inc., 2001 WL 253633, *7 (T.T.A.B. Feb. 14, 2001) citing Opryland USA Inc. v. The Great American Music Show, Inc., 970 F.2d 847, 852-53 (Fed. Cir. 1992) (reversing Board's denial of Rule 56(f) motion); see also Doe v. Abington
Friends School, 480 F.3d 252, 257 (3d Cir. 2007) ("District courts usually grant properly filed
Rule 56(f) motions as a matter of course."). Courts are particularly disposed to granting Rule
56(f) motions where, as here, outstanding discovery requests remain pending. Barovich
Associates, Inc. v. Aura Sys., Inc., 1998 WL 10747, *1 (9th Cir. Jan. 9, 1998) ("Summary judgment is especially inappropriate where the material sought is also the subject of outstanding discovery requests.") (citation omitted); see also Abington Friends School, 480 F.3d at 257.

B. Argument

- 1. Belmora offers no legal basis for summary judgment on the merits.

 Belmora argues that, as a matter of law, the Board should overlook the evidence that:
 - Belmora has copied Bayer's packaging;
 - Belmora has used a trademark FLANAX identical to Bayer's;
 - Belmora has used a font identical to Bayer's for Belmora's FLANAX mark;
 - Belmora has used Bayer's FLANAX mark for identical goods naproxen sodium;

- Belmora apparently has prepared deliberately deceptive marketing materials to capitalize on the association with Bayer; and
- Evidence so far indicates that distributors have been deceived by Belmora's misrepresentations into believing there is an association with Bayer.

Despite this evidence of misrepresentation, Belmora asks the Board to grant judgment in Belmora's favor simply because it indicates on the packaging of its FLANAX products that they are "Distributed by Belmora LLC." According to Belmora, any company can copy the packaging of any famous product, copy the trademark and its presentation in every detail, down to the font, and sell the product without regard to consumer deception, simply by indicating in small font on a side panel that it is "distributed by" another source. This is not and cannot be the law. "Distributed by" is ambiguous when coupled with Belmora's other copying and could imply that Belmora's product is distributed with the authorization of the same company that distributes FLANAX abroad. Board precedent also indicates that simply including a company name on a product does not defeat a claim for misrepresentation of source. See E.E. Dickinson Co. v. T.N. Dickinson Co., 221 U.S.P.Q. 713, 715-16 (T.T.A.B. 1984) (finding that petitioner stated a claim for misrepresentation of source where the defendant's mark, T.N DICKINSON'S, was also its company name and appeared on the label of its witch hazel product).

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⁴ For this sweeping proposition, Belmora relies on dicta from a single, twenty-four-year-old Board decision, a case lacking the blatant misrepresentations and copying present in this case. *See Global Maschinen GmbH v. Global Banking Sys., Inc.*, 227 U.S.P.Q. 862, 863 (T.T.A.B. 1985) (cancelling registrant's marks based on fraud where registrant was a former U.S. distributor of a foreign manufacturer, and registrant continued to use the mark after the distributorship agreement terminated; petitioner abandoned its claim for misrepresentation of source by failing to brief it).

⁵ Belmora asserts, without submitting competent evidence, that it has changed its packaging since 2008 to add the color yellow and emphasize its company name. Even if Belmora ultimately can prove this assertion, it is immaterial. The new packaging still constitutes a misrepresentation of source because it still uses the FLANAX mark in the identical font as Bayer's packaging, with the "FLA" portion in bolder text than the "NAX" portion. In addition, while this change shows that Belmora has sought to make its misrepresentation less blatant, it does not excuse the fact that Belmora has misused its registration as a vehicle for misrepresentation.

Belmora also argues that it is entitled to summary judgment on the related ground that it complies with United States Food and Drug Administration ("FDA") regulations identifying Belmora as the distributor. Belmora, however, does not cite a single case for this proposition. Of course, Belmora's utter absence of authority is not surprising, as the FDA's safety and health regulations serve a fundamentally different purpose than the Lanham Act. *Cf. Sandoz Pharmaceuticals Corp. v. Richardson-Vicks, Inc.*, 902 F.2d 222, 230 (3d Cir. 1990) (noting the that the Lanham Act and the Food, Drug, and Cosmetic Act have different purposes).

2. Discovery to date establishes genuine issues of material fact.

Aside from Belmora's baseless legal argument, even the incomplete discovery Bayer has taken to date demonstrates the existence of genuine issues of material fact. Indeed, the packaging for the parties' respective FLANAX products alone supports Bayer's claim and, at a minimum, creates an issue of fact regarding Belmora's misrepresentation. *See Cuban Cigar Brands N.V. v. Upmann Int'l, Inc.*, 457 F. Supp. 1090, 1101 (S.D.N.Y. 1978) (cancelling registration after finding misrepresentation of source, in part, because defendant used a font and format of the trademark on its packaging similar to plaintiff's); *Liquid Glass Enterprises Inc. v. Liquid Glass Indus. of Canada Ltd.*, 14 U.S.P.Q.2d 1976, 1980 (E.D. Mich.1989) (cancelling registration for misrepresentation of source where the defendant used a nearly identical "print style and label" as plaintiff and used the same colored gold can as plaintiff).

As described above, documents also show that Belmora is misrepresenting its products as

This is the kind of evidence that

shows misrepresentation of source. *See, e.g., Cuban Cigar*, 457 F. Supp. at 1099 (finding misrepresentation where defendant's brochures contained a false history of the company designed to suggest to those familiar with plaintiff's products that defendant's products were an

"authorized substitute"); Olay Co., Inc. v. Cococare Prods., Inc., 218 U.S.P.Q. 1028, 1037, 1046 (S.D.N.Y. 1983) (cancelling registration for misrepresentation of source where defendant used shelf-talkers with the words "As seen on TV" in areas where only commercials for plaintiff's product had aired). Similarly, MexGrocer.com's web page directing consumers to Bayer's FLANAX web site shows that Belmora's use of its mark has had the effect of deceiving third parties and misrepresenting that Bayer is the source of Belmora's products. See E.E. Dickinson Co. v. T.N. Dickinson Co., 221 U.S.P.Q. 713, 716 (T.T.A.B. 1984) (explaining that such evidence supports a claim for misrepresentation of source).

3. <u>Further discovery is necessary to oppose Belmora's motion.</u>

Although Bayer already has uncovered strong evidence supporting its misrepresentation claim, it requires additional discovery to respond fully to Belmora's motion. Bayer expects to obtain information from its outstanding third-party subpoenas, both through documents and deposition testimony, further demonstrating that Belmora's misrepresentations are deliberate and successful, thereby damaging Bayer.

Courts are especially disposed to granting Rule 56(f) requests where, as here, the material sought is the subject of outstanding discovery requests. In *Barovich Associates, Inc. v. Aura Sys., Inc.*, 1998 WL 10747, *1 (9th Cir. Jan. 9, 1998), the court reversed the district court's decision denying further discovery under Rule 56(f) where two of three third-party subpoena recipients had not yet responded to the subpoenas, and where the plaintiffs had served discovery requests on the defendants that remained outstanding. In this case, there is significantly more outstanding discovery than in *Barovich* that is necessary for Bayer to respond to this motion.

C. Discovery Necessary to Respond to Belmora's Motion

To respond fully to Belmora's motion, Bayer requires discovery concerning the design and development of Belmora's packaging, the creation and circulation of marketing and

accompanying materials used to misrepresent the source of Belmora's goods, and the extent of confusion and deception in the marketplace resulting from Belmora's misrepresentations. These issues raise numerous factual matters that are essential to Bayer's opposition to the motion. In particular, as explained more fully in the Declaration of Phillip Barengolts, attached hereto as Exhibit B, Bayer needs the following discovery:

1. <u>Inspection of Mr. Belcastro's files</u>

Bayer served Belmora with a notice to inspect Belmora's computer located at Mr.

Belcastro's home. The inspection originally was noticed to occur September 21, 2009. During this inspection, Bayer intends to have an expert make a forensic copy of Mr. Belcastro's hard drive, among other things. This discovery is necessary because Belmora has withheld responsive documents that Bayer has independently discovered, and because Mr. Belcastro has admitted

This inspection may reveal documents such as emails from Mr. Belcastro misrepresenting, either expressly or implicitly, that Bayer is the source of Belmora's FLANAX products or has authorized Belmora to sell its products in the U.S.⁶ (Barengolts Decl., ¶ 13a).

2. Rule 30(b)(6) deposition of Belmora and possible continued deposition of Mr. Belcastro

Bayer already served a notice of a Rule 30(b)(6) deposition on Belmora, but the deposition was postponed pending other discovery. Bayer intends to take this deposition after obtaining discovery from third parties, in order to explore new documents and information that surface relating to the extent of Belmora's misrepresentations. Depending on the discovery Bayer obtains from third parties or the inspection of Belmora's computer, Bayer likely will also

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⁶ Belmora served objections to this request on September 18, 2009. Bayer is prepared to work with Belmora to address its objections and try to proceed with the inspection in a mutually-agreeable manner.

need to continue the deposition of Mr. Belcastro regarding any documents that should have been produced prior to Mr. Belcastro's deposition. (Barengolts Decl., ¶ 13b).

3. <u>Discovery from Disc Graphics</u>, Inc., Paul Currao and Jamie Fedor

Bayer served subpoenas for documents and deposition testimony on Disc Graphics, Inc.

("Disc Graphics"), the design firm that

Bayer

also served a subpoena for deposition testimony on Paul Currao, a current employee at Disc

Graphics who

Bayer has attempted to serve a subpoena for deposition testimony on Jamie Fedor, a former Disc Graphics employee whom Mr.

Belcastro identified as

(Belcastro Dep., 32:2-16). This discovery is necessary to explore the creation of the original packaging for Belmora's FLANAX products, the later redesigns of the packaging, and the instructions Belmora gave for the creation of such packaging, which so closely simulate Bayer's packaging. (Barengolts Decl., ¶ 13c).

4. Discovery from Design Department, Inc.

Bayer also served subpoenas on Design Department, Inc., a design firm

both for documents and

deposition testimony. Bayer also believes that Design Department created the marketing documents described above that

This discovery is necessary to

explore the instructions Belmora gave regarding the design of its FLANAX packaging and the content of marketing materials for FLANAX products, the circulation of those marketing materials, and the existence of similar documents. (Barengolts Decl., ¶ 13d).

5. Discovery from distributors

Bayer served subpoenas on MexGrocer.Com (an online retailer that sells Belmora's FLANAX products and invited consumers to visit Bayer's web site for more information about Belmora's products) for documents and deposition testimony; to Pronaturamex, Inc. (a retailer that Bayer believes was one of the first distributors of Belmora's products) for documents and deposition testimony; and to America's Latin Products - Atlanta LLC (a distributor that operates the web site OTC Latino.com) for documents. Bayer seeks discovery relating to communications between Belmora and these distributors, the familiarity of these distributors with Bayer's FLANAX products, and whether these distributors, among others, believed that Belmora was associated with Bayer. This discovery is critical to shed light on the extent of the damage caused to Bayer and the extent and success of Belmora's misrepresentations. (Barengolts Decl., ¶ 13e).

6. Discovery from HealthSource Marketing, LLC

Bayer also served subpoenas on HealthSource Marketing, LLC, a firm that Bayer independently discovered had worked with Belmora to market Belmora's FLANAX products, for both documents and deposition testimony. This discovery is critical to reveal the extent of the damage caused to Bayer and the extent and success of Belmora's misrepresentations. (Barengolts Decl., ¶ 13f).

D. Timing for Discovery

Bayer asks the Board to deny Belmora's motion as untimely. If the Board grants a continuance instead, Bayer believes it will need at least sixty (60) days due to the extensive outstanding discovery, including the rescheduling of depositions.

III. BAYER HAS STANDING TO BRING ITS MISREPRESENTATION CLAIM

Belmora seeks summary judgment on the ground that Bayer does not meet the liberal standing threshold required to assert its claim. As shown below, Bayer has standing because Belmora deceives consumers into believing that its products are associated with Bayer, a company with a significant presence in the U.S. healthcare market. Belmora's motion simply recycles the same arguments that the Board previously rejected in Belmora's motion to dismiss.

A. Summary Judgment Standard

Summary judgment is inappropriate where, as here, the movant is not entitled to judgment as a matter of law. Fed. R. Civ. P. 56(c). The evidence presented, and the factual inferences it creates, must be viewed in a light most favorable to the non-moving party. *See Opryland USA*, 970 F.2d at 850. In trademark cases, where subjective issues such as intent and consumer perception are at issue, summary judgment is particularly inappropriate. *Am. Int'l Group, Inc. v. London Am. Int'l Corp.*, 664 F.2d 348, 353 (2d Cir. 1981) ("Subjective issues such as good faith are singularly inappropriate for determination on summary judgment.").

B. Argument

1. Standing is a low threshold.

"The Federal Circuit has set forth a liberal threshold for determining standing . . ." *Nextel Communications Inc. v. Motorola Inc.*, 91 U.S.P.Q.2d 1393, 1399-1400 (T.T.A.B. 2007) (citing *Ritchie, supra*). To demonstrate its standing, Bayer must only show a reasonable belief that it is likely to be damaged by Belmora's registration. *See Cunningham v. Laser Golf Corp.*, 55 U.S.P.Q.2d 1842, 1844 (Fed. Cir. 2000) ("Standing . . . requires only that the party seeking cancellation believe that it is likely to be damaged by the registration."). In other words, Bayer need only be more than a "mere intermeddler." *See Ritchie v. Simpson*, 170 F.3d 1092, 1095 (Fed. Cir. 1999).

Indeed, the cases Belmora cites demonstrate that the low standing threshold does not require the plaintiff to be using the mark in commerce. *See Young v. AGB Corp.*, 152 F.3d 1377, 1380 (Fed. Cir. 1998) (creator of animal statues that was not in the restaurant business had standing to oppose application by steakhouse that purchased one of its statues and applied to register it as a service mark in connection with restaurant services); *Boswell v. Mavety Media Group Ltd.*, 52 U.S.P.Q.2d 1600, 1604 (T.T.A.B. 1999) (plaintiff not using a mark has standing to challenge application of the mark as disparaging based on her status as a member of a particular group).

2. Bayer is damaged by Belmora's misrepresentation that Belmora's products emanate from or are authorized by the same source as Bayer's.

Belmora has obviously and unmistakably damaged Bayer by misrepresenting to U.S. consumers that the source of its FLANAX products is the same as the source of Bayer's FLANAX products or that this source has authorized Belmora to sell FLANAX products in the U.S. It has done so by copying the trademark, packaging, and font of Bayer's FLANAX trademark for identical goods, and by developing marketing materials that deliberately associate its products with Bayer's. In short, Belmora is usurping Bayer's goodwill, causing Bayer to lose control of its goodwill in the United States, a country where the Bayer group of companies sells billions of dollars worth of products. Belmora's misrepresentation is especially damaging where, as here, the products at issue are health-related pharmaceutical products. *In re Star Pharmaceuticals, Inc.*, 221 U.S.P.Q. 84, 86 (considering ultimate use of product "especially important when the goods involved are medicinal products, the misuse of which may produce physically harmful results"; goods at issue were products orally ingested at home without medical supervision); *see also Kos Pharmaceuticals, Inc. v. Andrx, Corp.*, 369 F.3d 700, 716 (3d Cir. 2004) ("Prevention of confusion and mistakes in medicines is too vital to be trifled with

since confusion in such products can have serious consequences for the patient.") (quotation and citations omitted)).

Here, Belmora does not and cannot dispute that Bayer has sold its FLANAX products in Mexico and other Latin American countries for generations. Among others, Bayer owns a registration for FLANAX in Mexico dating back to 1978. (O'Brien Decl., Ex. 12). Bayer's FLANAX products also have been and continue to be sold by third parties in the U.S. (O'Brien Decl., ¶ 16). Both Bayer's FLANAX products and Belmora's FLANAX products have been sold side-by-side in the same store in Anaheim, California. (O'Brien Decl., Ex. 13). Bayer's FLANAX products can be purchased through companies located in the U.S. and shipped anywhere in the U.S. (O'Brien Decl., Exs. 12-14). A simple Internet search for "FLANAX" produces results that primarily refer to Bayer's FLANAX products, including video links to one of Bayer's FLANAX television commercials. (O'Brien Decl., ¶ 17, Ex. 14).

It is no surprise, therefore, that Belmora's deliberate deception damages Bayer. As discussed, *supra* p. 8, a distributor of Belmora's FLANAX product, MexGrocer.com, has posted a notice on its web site above Belmora's FLANAX products indicating that Belmora's products originate with Bayer HealthCare and inviting consumers to visit Bayer's FLANAX web site for more information. (O'Brien Decl., Ex. 9). Marketing documents blatantly mislead U.S. distributors and consumers into believing that Belmora's FLANAX, which has been on the market since only 2003, is the same product that

an obvious reference to Bayer's well-known FLANAX products.

(O'Brien Decl., Ex. 8). Mr. Belcastro himself tells potential distributors that implying that these are the same products Bayer has sold in

Mexico and elsewhere or that these products are authorized by the company that sells FLANAX products in Mexico and elsewhere. (O'Brien Decl., Ex. 6).

These documents show some of Belmora's blatant misrepresentations, resulting in likely deception of third parties and an association between Bayer and Belmora's products. Such an association damages Bayer's goodwill in the U.S. pharmaceutical market.

3. Belmora presents no new evidence to alter the Board's previous decision that Bayer has standing.

The Board previously rejected Belmora's arguments in its Order of April 6, 2009, when it ruled that Bayer adequately alleged that it has standing for its Section 14(3) misrepresentation claim:

While respondent argues that petitioner does not have "standing" to bring a misrepresentation of source claim given its failure to allege use in the United States, petitioner has alleged that it is damaged by respondent's use of strikingly similar packaging "to misrepresent the source of" respondent's goods. This is enough to sufficiently allege petitioner's standing in this proceeding.

See Order of April 6, 2009. In its present motion, Belmora repeats the same arguments it raised in its third motion to dismiss, and the "new" evidence that Belmora puts forward is entirely consistent with the Board's findings in its prior order regarding Bayer's Section 2(d) claim.

Belmora rests almost its entire argument that Bayer lacks standing to bring a misrepresentation claim essentially upon the following facts from Bayer's answers to Belmora's requests for admission:

- Bayer has not used the FLANAX mark in the U.S. or authorized anyone else to market products bearing its FLANAX mark in the U.S.;
- Bayer has not controlled the distribution and/or resale by others of FLANAX products in the U.S.; and

 Bayer does not currently sell any over-the-counter pain reliever in the U.S. in a blue package.

These admissions are nothing more than reiterations of the Board's findings when it dismissed Bayer's Section 2(d) claim. (Order, pp. 9-10). None of these statements is new or contrary to what Bayer pleaded or acknowledged in response to Belmora's previous motion to dismiss. None contradicts the likely damage caused to Bayer by Belmora's use of the FLANAX mark to misrepresent the source of Belmora's product. U.S. consumers will be deceived into believing that Belmora's FLANAX products come from Bayer or are authorized by Bayer, and will blame Bayer if they are dissatisfied.

4. Belmora's case law is irrelevant.

On top of its failure to provide any new evidence, Belmora does not cite a single case to support its argument that a party must use or authorize use of its mark in United States commerce to have Section 14(3) standing. Indeed, the only case Belmora cites where standing was at issue actually supports Bayer's position. *See Febal Cucine S.p.A. v. Mariner Ventures, Inc.*, 2007 TTAB LEXIS 189, *12, *18 (T.T.A.B. Dec. 18, 2007) (finding that petitioner possessed standing and ultimately cancelling registrations, even though the petitioner did not allege use of its mark in United States commerce). The only case Belmora raises involving a Section 14(3) misrepresentation of source claim is easily distinguishable because no question of standing was raised. *See Federal Treasury Enterprise Sojuzplodoimport v. Spirits Int'l N.V.*, 425 F. Supp. 2d 458, 470 (S.D.N.Y. 2006) (holding that plaintiff cannot assert misrepresentation of source where, unlike here, plaintiff's predecessor assigned rights in the trademark at issue to defendant's predecessor).

Belmora also confuses the issues by relying on the irrelevant "lawful use" doctrine. That doctrine relates to issues of priority under Section 2(d) or the enforceability of a registered

trademark, not standing for misrepresentation of source under Section 14(3). None of these "lawful use" doctrine cases has any bearing on the present motion.⁷

IV. Conclusion

For the reasons stated above, Bayer respectfully requests that the Board deny as untimely Belmora's motion for summary judgment as it relates to the merits of Bayer's misrepresentation claim or grant a continuance to allow Bayer to complete the discovery listed herein in order to fully respond to the motion. If the Board grants a continuance, Bayer asks for at least sixty (60) days to complete the necessary discovery. Belmora's motion for summary judgment on the issue of standing also should be denied because Belmora is not entitled to judgment as a matter of law.

Dated: October 19, 2009

PATTISHALL, MCAULIFFE, NEWBURY, HILLIARD & GERALDSON LLP

By /s/Scott T. Lonardo/ Raymond I. Geraldson, Jr. Phillip Barengolts Scott Lonardo 311 South Wacker Dr., Suite 5000 Chicago, Illinois 60606 (312) 554-8000

Attorneys for Petitioner

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⁷ See In re Midwest Tennis & Track Co., 29 U.S.P.Q.2d 1386 (T.T.A.B. 1993) (standing not at issue; considering the lawful use doctrine only for purposes of determining registrability of a mark); Clorox Co. v. Armour-Dial, Inc., 214 U.S.P.Q. 850 (T.T.A.B. 1982) (standing not at issue; only issue presented was whether prior use in commerce by Section 2(d) opposer was a lawful use); Dessert Beauty, Inc. v. Fox, 617 F. Supp. 2d 185 (S.D.N.Y. 2007) (standing not at issue; considering lawful use doctrine to determine enforceability of a registered trademark); CreAgri Inc. v. USANA Health Sciences Inc., 81 U.S.P.Q.2d 1592 (standing not at issue; considering whether plaintiff's use was lawful only for purposes of priority); Erva Pharmaceuticals Inc. v. American Cyanamid Co., 19 U.S.P.Q.2d 1460 (D. P.R. 1991) (standing not at issue; only priority considered); Santinine Societa in Nome Colletivo di S.A. e M. Usellini v. P.A.B. Produits et Appareils de Beaute, 209 U.S.P.Q. 958 (T.T.A.B. 1981) (standing previously found even though petitioner did not currently use mark in U.S. commerce; considering only issue of whether registrant's use of mark was unlawful for purposes of determining whether registrant abandoned mark).

CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing PETITIONER'S RULE 56(f) MOTION

AND OPPOSITION TO REGISTRANT'S MOTION FOR SUMMARY JUDGMENT was served upon:

Philip L. O'Neill Jacobson Holman PLLC 400 7th St., N.W., 6th Floor Washington, D.C. 20004

this 19th day of October, 2009, via first-class mail, postage prepaid, and electronic mail.

/s/Scott T. Lonardo/



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

BAYER CONSUMER CARE AG,)
Petitioner,)
v.) Cancellation No. 92047741
BELMORA LLC,)
Registrant.)

DECLARATION OF COLIN O'BRIEN

I, Colin O'Brien, pursuant to 28 U.S.C. § 1746, Rule 56(f) of the Federal Rules of Civil Procedure, and Trademark Rule 2.20, hereby declare the following:

- 1. I am currently employed as a law clerk with the law firm of Pattishall, McAuliffe, Newbury, Hilliard & Geraldson LLP, counsel for Petitioner Bayer Consumer Care AG ("Bayer") in this case. I have personal knowledge of the facts stated herein, and if called as a witness, I could testify competently as to them.
- 2. Attached as **Exhibit 1** is a true and correct copy of the front and back of the packaging of the naproxen sodium product sold under the FLANAX trademark by Registrant Belmora LLC ("Belmora"), which was marked as Petitioner's deposition exhibit 2.
- 3. Attached as **Exhibit 2** is a true and correct copy of the front and back of the packaging of the naproxen sodium product sold under the FLANAX trademark by Bayer, which was marked as Petitioner's deposition exhibit 3.
- 4. On August 18, 2009, Bayer deposed Mr. Jamie P. Belcastro in Washington, D.C. True and correct copies of excerpts from Mr. Belcastro's deposition transcript are attached hereto as **Exhibit 3**.

5. Attached as **Exhibit 4** is a true and correct copy of a document produced and marked BEL 00045 by Belmora in this proceeding,

This

document was marked as Petitioner's deposition exhibit 4.

6. Attached as **Exhibit 5** is a true and correct copy of correspondence sent from Mr. Belcastro to Dan Humpartzoomian of Design Department, Inc., dated June 17, 2009,

This document was

marked as Petitioner's deposition exhibit 26.

7. Attached as **Exhibit 6** is a true and correct copy of correspondence sent from Mr. Belcastro to Mr. Hernandez of MexGrocer.com, LLC, dated February 9, 2009,

document was marked as Petitioner's

deposition exhibit 25.

8. Attached as **Exhibit 7** is a true and correct copy of what appears to be a marketing document

This document was marked as

Petitioner's deposition exhibit 23.

9. Attached as **Exhibit 8** is a true and correct copy of what appears to be a marketing document

This document was marked as Petitioner's deposition exhibit 24.

- 10. Attached as **Exhibit 9** is a true and correct copy of a printout of a web page from the MexGrocer.com web site on September 8, 2009, displaying Belmora's FLANAX brand products for sale and including the following promotional statement above Belmora's FLANAX products: "Para mayor informacion, visite <u>Flanax</u>: una empresa del grupo **BAYER Health**Care." The "Flanax" portion of that phrase is a hyperlink to Bayer's FLANAX web site located at www.flanax.com.mx.
- 11. Attached as **Exhibit 10** a true and correct copy of a printout of a web page from the HealthSource Marketing web site on October 16, 2009, which touts under the "August 2008" section of its "Sales Success[]" that Belmora's FLANAX products "are targeted towards the Hispanic community."
- 12. Attached as **Exhibit 11** is a true and correct copy of Mexican Registration No. for FLANAX, owned by Bayer Consumer Care AG.
- 13. An investigation conducted in December 2006 revealed that both Belmora's FLANAX naproxen sodium and Bayer's FLANAX naproxen sodium were sold in the same store in the United States, specifically in Natura-Lexa located at 1003 N. Euclid St., Anaheim, California 90801.
- 14. Attached as **Exhibit 12** are true and correct copies of printouts from the web sites Medsmex.com and BajaPharmacy.com both of which offer Bayer's FLANAX products for sale and shipment in the United States.
- 15. Attached as **Exhibit 13** is a true and correct copies of receipts for Bayer's FLANAX naproxen sodium purchased by me from Medsmex.com and BajaPharmacy.com and sent to me in Chicago, Illinois.

16. The web sites offering Bayer's FLANAX products for sale and shipment in the United States and my own experience purchasing Bayer's FLANAX product and receiving it in the United States, give me first hand knowledge that third parties have sold and continue to sell Bayer's FLANAX products in the United States.

17. Attached as **Exhibit 14** is a true and correct copy of printouts from the Google search results pages returned after searching for "FLANAX." The results highlighted in green refer to Bayer's FLANAX naproxen sodium products, including links to television commercials for Bayer's FLANAX naproxen sodium products. Of the 100 results, at least 33 referenced Bayer's FLANAX product.

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Chicago, Illinois on October 19, 2009.

Colin O'Rrien

Coh O' Br

EXHIBIT 1

FLANAX • NAPROXENO

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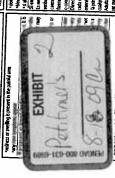
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EXHIBIL 5





EXHIBIL 3

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EXHIBIL ¢

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EXHIBIL 8



View Cart

Bienvenido, Guest: Sign In | Register

Mexican Food Mexican Recipes Gourmet Cookbooks **Cooking Utensils Farmacia** Health Religious Jewelry

Gifts and Packages

Hot Specials

Best Seilers

New Products

SHOP BY BRAND

Home | Farmacia | Flanax - Belmora LLC

Please Select

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MEXICAN FOOD

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Email Address

Flanax - Belmora LLC

Cheese

Canned Foods

Chili Peppers

Desserts **Hot Sauces**

Ingredients

Mexican Candy

Rice-Beans-Pasta

Prepared Meals

Salsas & Mole

Snacks & Cookies Spices & Herbs

Tortillas & Tamales

Foodservice Gourmet

Cookbooks

Gift Certificates Gifts and Packages

Cooking Utensils

FLANAX

Vea cuál producto Flanax sirve mejor sus necesidades

Para mayor informacion visite: Flanax, una empresa del grupo BAYER Health Care.

-- Select --

GO

Items 1-7 of 7

Page 1 of 1

Brand: -- Select --

Flanax Antacid

Reset Sort

1 unit

\$7.99

Qty: ADD TO CART

Flanax Pain Reliever **Tablets**

1 unit

\$6.99

ADD TO CART

Flanax Pain Relief Cream

1 unit

\$8.99

Qty ADD TO CART

Flanax Cough Lozenges

1 unit

\$3.99

Qty ADD TO CART

RESOURCES

MexCocina Tips

Mexican Independence

Celebrate Hispanic Heritage Month

Mexican Recipes

Mexican Food Glossary

Mexican Cooking Tips

Mexican Drinks

Home Remedies

Remedios Caseros

Consejos Practicos

Dichos Mexicanos

Belmora Pain Reliever Tablets

1 unit

\$7.99

Qty: ADD TO CART

Belmora Acid Reducer

Tablets

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Qty ADD TO CART

Belmora Prenatal

Vitamins

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Items 1-7 of 7

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Page 1 of 1

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- → Sales Successes
- → Marketing Portfolio

How We Build Business



View our Marketing Portfolio



View our Latest Sales Successes

Inside Our Work

Sales Successes

June 2009

CVS adds 2 more private label cough & cold items from Reese.

CVS agrees to add private label display of cold items from Reese.

Branded analgesic marketer agrees to source product from A&S Pharmaceutical

Brookshire Brothers agrees to add Homeolab USA's Kids 0-9 Cough & Cold and Flu Relief sku's.

Winn Dixie agrees to add 6 or 7 Homeolab USA Kids 0-9 sku's when they reset the Baby Aisle in January 2010.

Shopko agrees to add Homeolab USA's Kids 0-9 Flu Relief.

USA Drug agrees to add Arnica +, Kids 0-9 Cough & Cold, and Kids 0-9 Allergy from Homeolab USA.

May 2009

HD Smith adds Homeoab USA's Kids 0-9 product line including 2 displays to their 2009 catalog.

Pamida Stores adds Premier Value sku's from A&S Pharmaceutical and Reese Pharmaceutical.

Imperial Distributors adds 9 sku's from Homeolab USA.

CDMA adds a new stomach remedy from Raritan Pharmaceuticals.

Amazon.com agrees to add Homeolab USA's Kids 0-9 Allergy and Flu Relief products.

April 2009

Cardinal adds Reese's Double Tussin to their private label program.

Reese increases penetration among large grocery wholesaler's accounts.

Marc's awards Reese 2 cough and cold items.

Kinray agrees to add 3 sku's of Reese's pinworm medicine.

Meijer agrees to add Homeolab USA's Kids 0-9 Cough & Cold and Flu Relief sku's.

View Other Successes

June 2009

May 2009

April 2009

March 2009

February 2009

January 2009

🎄 December 2006

November 2008

October 2008

September 2008

August 2008

3 July 2008

June 2008

May 2008

April 2008

March 2008

February 2008

January 2008

Meijer agrees to add Homeolab USA's Allergy, Arthritis, Migraine and Tinnitus tablets.
HEB agrees to add Homeolab USA's Kids 0-9 Cough & Cold, Teething, Earache and Allergy sku's.
Value Drug agrees to add 6 Homeolab USA Kids 0-9 sku's.
Smith Drug agrees to add 6 Homeolab USA Kids 0-9 sku's.
March 2009
Spartan Stores agrees to add 3 Kids 0-9 line SKU's and Arnica+ from Homeolab USA.
Navarro adds 2-3 Kids 0-9 line SKU's from Homeolab USA.
Leading Food Wholesaler adds private label Hemorroidal Wipes from Triad.
Leading Food Wholesaler adds Reese's new cranberry tab formula.
Imperial Distributors agrees to add 9 Homeolab SKU's for 27 stores.
Tabusawa ang a
February 2009 Kinray agrees to add Homeolab USA's new Kids 0-9 Flu Relief.
SAJ Distributors awards F&F Foods a private label cough & cold SKU.
Discount Drug Mart awards three private label items to Raritan Pharmaceuticals.
January 2009
HyVee agrees to add a PL Chest Congestion line extension and a Double Strength formula from Reese Pharmaceutical.
ShopKo awards Homeolab USA its PL Oscillococcinum business.
ShopKo agrees to add Homeolab USA's new chewable tablet line.
Ritzman Pharmacy adds Kids Cough & Cold Syrup from Homeolab USA.
CVS adds 3 cough and cold SKU's to their private label program from Reese Pharmaceutical.
CVS adds 1 cough and cold SKU to their private label program from Helms Candy.
CVS adds 3 cough and cold SKU's from Homeolab USA.
HealthSource Marketing wins proposal to develop e-commerce web site for ehealthsource.com, a new retail web site designed to focus on helping consumers save money using value brands and maximizing their FSA accounts. The similar name is just one of those "small world" coincidences.
Rochester Drug Cooperative agrees to add all 5 SKU's of the Kids 0-9 line from Homeolab USA, Migraine, Arthritis, Allergy & Tinnitus Tablets from Homeolab USA, and 5 Smith Brothers Cough Drop SKU's from F & F Foods.
Back to Top
December 2008
SuperValu brings in 300+ Chest Congestion Relief displays from Reese.
Dollar General brings in 8,500 Mucus Relief counter displays from Reese.
Back to Top
November 2008

Kerr Drug agrees to add Migraine, Tinnitus and Arthritis Tablets from Homeolab USA.

Cardinal Health stocks Reese's NEW Pinworm Medicine Liquid Family Pack.

Kinney adds Homeolab USA's Amica+ Cream to its shelves.

Back to Top

October 2008

Winn Dixie agrees to add display of PL cough items from Reese Pharmaceutical.

Kinray agrees to add 4 SKU's from Homeolab's new line of solid dose homeopathic remedies.

Hi School Pharmacies agrees to add Kids 0-9 line from Homeolab. Introduction to feature counter top displays.

CDMA agrees to add 4 PL items from Raritan Pharmaceutical.

Harvard Drug adds 1 item from Kirk Pharmaceutical.

HealthSource Marketing agrees to work with F&F Foods to help generate sales for their branded and private label items in the consumer health categories. F&F markets medicated lozenges and effervescent products.

Back to Top

September 2008

Chain Drug Consortium's Premier Value brand adds PL Femhy item from Reese Pharmaceutical

Fred's adds 3 SKU's of Nicel's facial creams

Major Pharmaceutical agrees to add 1 Rx SKU from Kirk Pharmaceutical

AmerisourceBergen agrees to add 1 PL CoughCold item from Reese Pharmaceutical. Also agree to upgrade on PL Femhy formula.

Kinney Drugs agrees to test market Essencia Essential Oil line from Homeolab

CDMA agrees to upgrade PL Femhy formula from Reese Pharmaceutical

Back to Top

August 2008

Rite Aid agrees to upgrade on PL Femhy item from Reese Pharmaceutical

Major Pharmaceuticals adds PL item from Raritan Pharmaceutical

Dollar General adds PL Cough Cold item from Reese Pharmaceutical

Amazon.com agrees to carry 4 SKU's from Homeolab. These branded items help provide relief from Allergy, Migraine, Arthritis and Tinnitus.

Amazer. Com agrees to carry Reese's Arthritis Cream and Reese's Pain & Itch Lotion.

Basha's agrees to carry Flanax Analgesic displays and Flanax Pain Relief Lotion from Belmora. These brands are targeted towards the Hispanic community.

Back to Top

Inly 2008

Rite Aid adds new feminine hygiene Private Label formula from Reese

Smart Choice, a brand owned by National Distribution Network, a co-op of

C-Store Distributors, adds 4 items from PL Developments. HealthSource Marketing is the "in-house" broker for the Smart Choice brand, helped develop the product line and coordinate with the members
Harris Teeter agrees to add 2 Private Label cough/cold items from Reese and several Kids 0-9 items from Homeolab
Shopko adds Reese's Guaifenesin plus Pain to their Private Label program
Hyvee agrees to add Private Label Double Strength line (3 sku's) and 2 new Guaifenesin and Pain sku's from Reese
SAJ adds Private Label Germ Defense from Improvita
Back to Top
June 2008
CVS agrees to a mini power wing of (3) private label cough and cold sku's from Reese to debut in 5900 stores in September
Kinray agrees to add (5) Kids 0-9 items, Arnica+, and 6-count Naturcoksinum (NBE Oscillococcinum) from Homeolab
Amazon.com agrees to carry (5) Kids 0-9 items, Arth-Flex, 6-count and 3-count Naturcoksinum (NBE Oscillococcinum), Arnica+, and Calendula+ from Homeolab
HEB adds Flanax displays from Belmora
SAJ agrees to add Private Label Tagamet from Medico
Back to Top
May 2008
Fruth Pharmacy agrees to carry (4) Kids 0-9™ items from Homeolab
Discount Drug Mart agrees to carry (5) Kids 0-9™ items from Homeolab and also agrees to add a Private Label version of a popular homeopathic flu remedy
Hannaford agrees to add (3) Private Label cough/cold items from Reese
Longs Drugs agrees to add two urinary health sku's and additional cough/cold item from Reese to their Longs Wellness brand
Price Chopper adds (5) Kids 0-9 sku's, Arnica Cream, and two sku's of Naturcoksinum from Homeolab
ShopKo agrees to carry (5) Kids 0-9™ items from Homeolab
Back to Top
April 2008
CVS agrees to one new Private Label cough/cold sku from Reese and increases the counts in (3) existing sku's
Kinray adds Private Label Naproxen sku from Belmora to their Preferred Plus line
Smith Drug agrees to carry (5) Kids 0-9™ items from Homeolab
Today's Health agrees to add lice shampoo and one cough/cold sku from Reese and one Naproxen sku from Belmora to their Today's Health line
Back to Top
March 2008
Kinray adds two additional cough/cold items from Reese to their Preferred Plus

line

HealthSource Marketing	90 Earhart Drive, Suite 2 Buffalo, NY 14221	Ph: 716.568.0230 Fax: 716.568.02
	Back to Top	
	Raritan ships initial orders of PL items for Leader and Medicine Shoppe	
	ShopKo adds imprint Private Label Lice shampoos from Reese	
	Fred's awards Reese their Private Label Lice Spray NBE Rid business	
	Belmora ships initial order for Select Brand NBE Aleve	
	Kinray adds Private Label lice shampoo from Reese to their Preferred Plus line	
	Choice brand	
	CDMA agrees to add Private Label homeopathic flu remedy to their QC Quality	
	January 2008	
	Back to Top	
	SAJ Distributors awards Reese their Private Label lice treatment business	
	USA Drug adds Reese's Dentapaine to their line.	
	Fred's awards Reese their Private Label Lice Shampoo NBE Rid business	
	Shopko agrees to add Private Label Cranberry Tabs from Reese	
	Duane Reade agrees to add Private Label lice shampoo from Reese and private label Naproxen sku from Belmora	
	February 2008	
	Back to Top	
	Nash Finch approves the addition of Private Label Lemon Lime Germ Defense from Improvita to their Our Family progra	
	Reese ships Cardinal initial orders of Leader Chest Congestion & Pain Relief and Chest Congestion & Pain Relief PE	
	Chain Drug Consortium agrees to add Premier Value Private Label NBE Oscillococcinum from Homeolab	
		~
	Kinney Drugs adds Kids 0-9 Earache and Cough & Cold Syrup from Homeolab	^

EXHIBIT 11



SECRETARIA DE PATRIMONIO Y FOMENTO INDUSTRIAL

DIRECCION GENERAL DE INVENCIONES Y MARCAS

TITULO DEL REGISTRO DE MARCA

Número 224435

Por el presente se hace constar que SYNTEX CORPORATION.

BE PANANA. CETA PARETCA ESTA UBICADA EN WEST SUBILIBE MIGRAX YREE PORT.

GRAND BAHAMAS ISLAND, CONHORWEALTH OF THE BAHAMAS

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México, D. F., a14 de

de 19 20.



P.A. DEL SECRETARIO DE PATRIMONIO
Y FOMENTO INDUSTRIAL
EL DIRECTOR GENERAL

& and

EUSEBIO ARTALOITES URFA

EL JEFE DEL DEPARTAMENTO DE TITULACIÓN

DOLORES RETROSO COSTOLO

EXP.: 131115



instituto Mexicano de la Propiedad Industrial

Con fundamento en el Artículo 6º inciso g) de Acuerdo que delega facultades en los Directores Generales Adjuntos, Coordinador, Directores Divisionales, Titulares de las Oficinas Regionales, Subdirectores Divisionales, Coordinadores Departamentales y otros subalternos del INSTITUTO MEXICANO DE LA PROPIEDAD INDUSTRIAL, Publicado en el Diario Oficial de la Federación el 15 de diciembre de 1999, el C. Coordinador Departamental del Archivo de Marcas LIC. JULIO PACHECO LANNOY, CERTIFICA QUE: La presente copia fotostática compuesta de () 2) fojas útiles fue tomada del documento que obra en:

MR. 224435 (DOSCIENTOS VEINTICUATRO MIL CUATROCIENTOS TREINTA Y CINCO)

Y se extiende a petición del (a) C. SERGIO FRANCISCO AGUILAR MONTANO.

CERTIFICA EL COORDINADOR DEPARTA-MENTAL DEL ARCHIVO DE MARCAS LIC. IULIO PACHECO LANNOY, en la CIUDAD DE MÉXICO, D. F. a los 5 días del met de 20_07.

Michael Jones



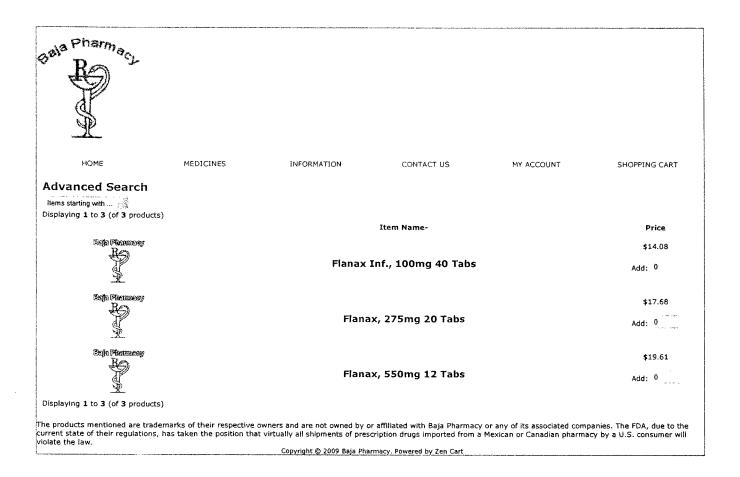
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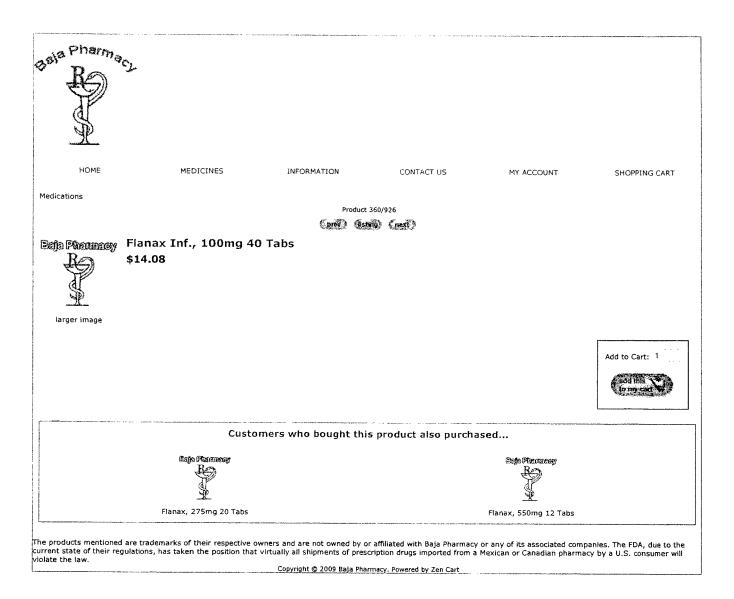
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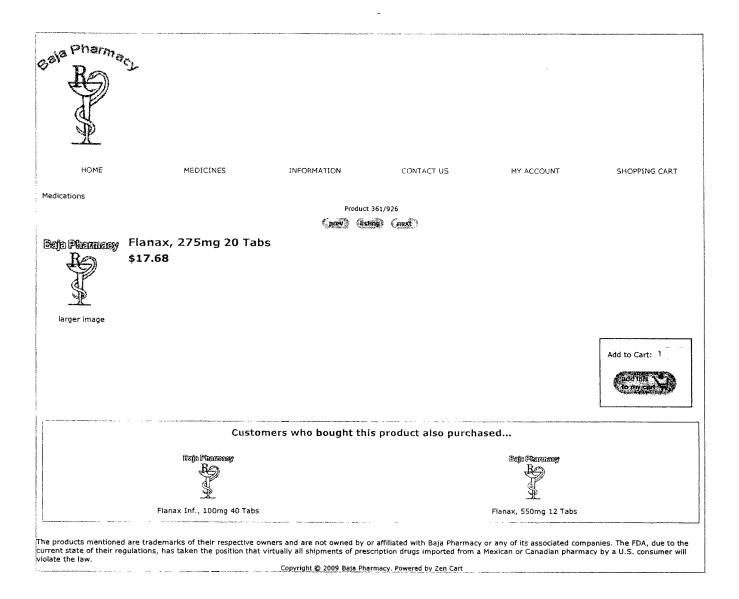


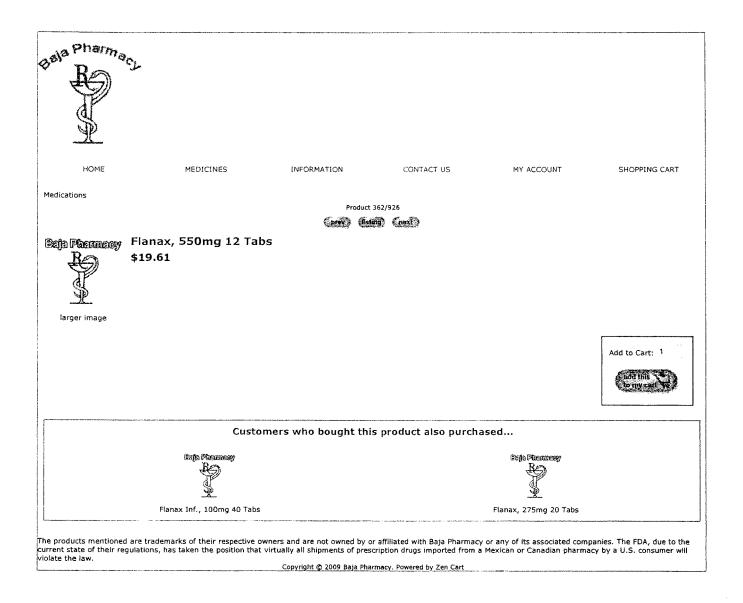


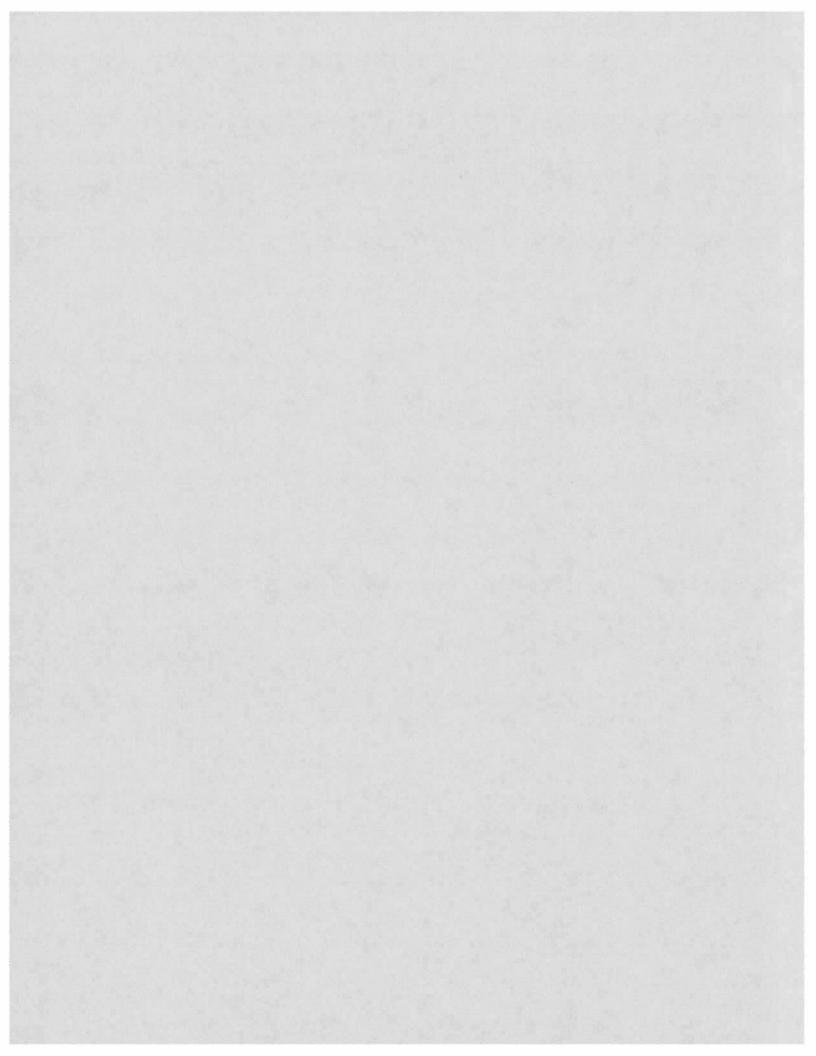
EXHIBIL 17

















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Monday thru Friday 8am - 5pm PST





Search: flanax



results

3 results found

Search results

<u>Advanced</u> <u>search</u>

Medicine Mexico :: Search

1061 products online

Products

Alphabetical List

List All Products

View Price List View Generic Products Printable Order Form



First Time Buyers

Recover password Contact us FAQ Privacy statement Terms & Conditions Payment Options Refunds and Returns F46 Flanax Inf., 100mg In Stock *NEW*

See details 🕮 Our price: USD\$10.95 Quantity 1

Add to cart

Leave a message

Powered by Sales-n-Stats

147 unregistered

customer(s)

customer(s)

customer(s)

2 anonymous

10 registered

Users online

Search again 🕮 Sort by: SKU

Displaying: 1 - 3 results

▲ Product **Price** Default

Your cart

Cart is empty

View cart Checkout

Customer Area

Customer Opinions Tell a friend about us MedsMex Blog Customers Forum

F27_2 Flanax, 275mg

In Stock *NEW* See details Our price: USD\$13.75 Quantity 1

Add to cart

Authentication

Username

Password

Log in Go

Register Go

Recover password

If you have disabled Javascript in your browser click here

F28 Flanax, 550mg In Stock *NEW* See details

Our price: USD\$15.25

Quantity 1

Add to cart

O News

Jun 9, 2009
The staff at Medsmex wishes our customers a wonderful summer!

Medsmex.com is adding new products today and will continue to add products over the next week so you will want to check out those new products at http://www.medsmex.com

Also, for those customers that have been waiting.....We have obtained a limited supply of Cytomel 25mcg, which is available now. We are trying to obtain more for future orders and continue the product again but right now supplies are limited and will be gone by the weeks end.

We appreciate your time and if you have any specific product requests please email those to us at support@medsmex.com

Have a great day!

www.medsmex.com

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Search:



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1061 products online

Products

Medicine Mexico :: Starting with F :: Flanax, 550mg

Alphabetical List

Flanax, 550mg #3759

List All Products

In Stock *NEW*

Details

View Price List View Generic Products Printable Order Form

Package Size: 12 Tabs Spanish

Name:

Flanax

Substance

Naproxen Sodium

Price:

USD\$15.25

Help

First Time Buyers

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FAQ

Privacy statement Terms & Conditions Payment Options Refunds and Returns

Options

Quantity

1

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Continue shopping

Area

Customer

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name:

Your e-

mail:

Recipient's * e-mail:

Send to friend

Leave a messag

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Users online

148 unregistered customer(s) 2 anonymous customer(s) 10 registered customer(s)

Your cart

Cart is empty

View cart Checkout

Authentication

Username

Password

Log in 🚳

Register 60

Recover password

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News

Jun 9, 2009 The staff at Medsmex wishes our customers a wonderful summer!

Medsmex.com is adding new products today and will continue to add

products over the next week so you will want to check out those new products at http://www.medsmex.com

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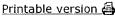


Search:



Advanced search

1061 products online



Products

Medicine Mexico :: Starting with F :: Flanax, 275mg

Alphabetical List

Flanax, 275mg #3758

List All Products

In Stock *NEW*

View Price List View Generic

View Generic Products Printable Order Form Details

Package Size: 20 Tabs Spanish

Name:

Flanax

Substance

Naproxen Sodium USD\$13.75

Price:

Options

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Recover password

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Contact us FAQ

Privacy statement Terms & Conditions Payment Options Refunds and Returns Quantity

1

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Customers Forum

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Your name:

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Your email:

. . . .

Recipient's * e-mail:

- ...-...

Leave a **message**

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2 Use

Users online

147 unregistered customer(s)
2 anonymous customer(s)
10 registered customer(s)

Your cart

Cart is empty

View cart Checkout

Authentication

Username

Password

Log in 🚱

Register 65

Recover password

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Have a great day!

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Users online

145 unregistered

customer(s)

customer(s)

customer(s)

2 anonymous

10 registered



VISA



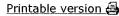


Search:



Advanced search

1061 products online



Products

Medicine Mexico :: Starting with F :: Flanax Inf., 100mg

Alphabetical List

Flanax Inf., 100mg #3761

In Stock *NEW*

List All Products

View Price List View Generic Products Printable Order Form

Details

Package Size: 40 Tabs Spanish Flanax Inf.

Name: Substance

Naproxen Sodium

Price:

USD\$10.95

First Time Buyers

Recover password Contact us

FAQ

7 Help

Privacy statement Terms & Conditions Payment Options Refunds and Returns

Options

Quantity

1

Add to cart

Your cart

🛒 Cart is empty

View cart Checkout

0 Area

Customer

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Your name:

Your email:

Recipient's * e-mail:

🕻 Send to friend 🖟

Authentication

Username

Password

Log in 🚳

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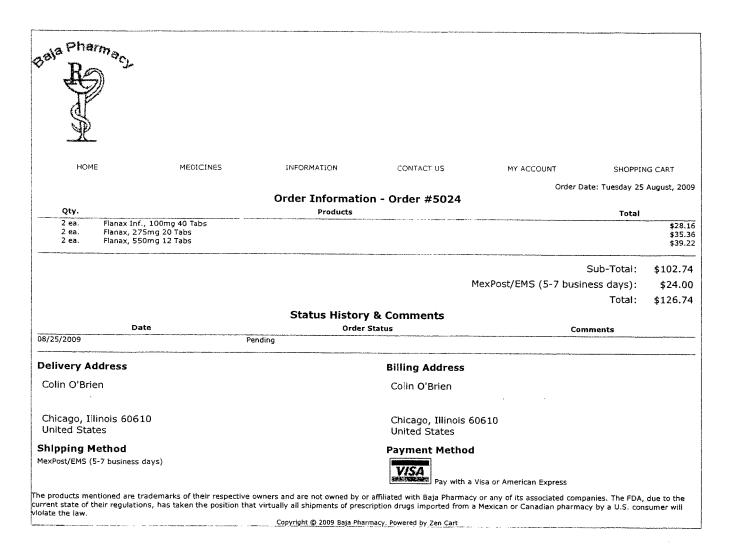
Your email:

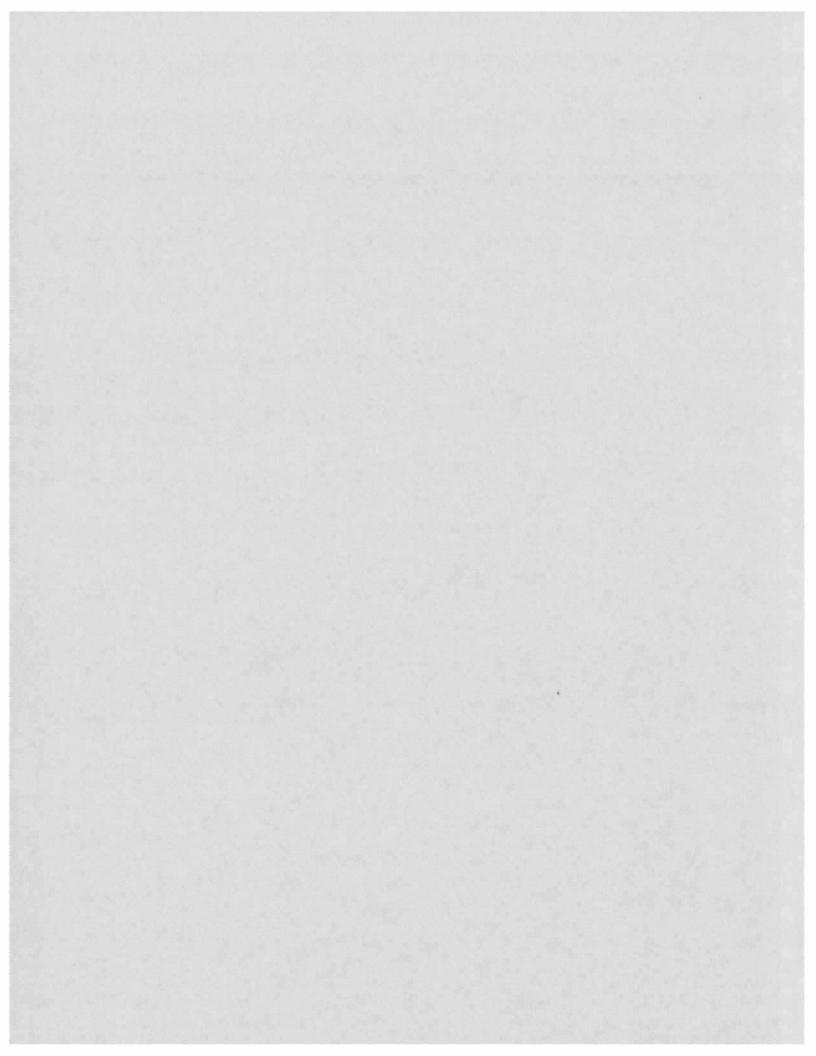
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EXHIBIL 13







Medicine Mexico: Your order #11593284 has been Shipped.

Wednesday, September 2, 2009 2:22 PM

From: "support@medsmex.com" <support@medsmex.com>

To: colinthomasobrien@yahoo.com

Medicine Mexico Order Information

Dear Mr. Colin O'Brien,

This email is to notify you that your order (order number) has RECENTLY shipped out of our office in Mexico City. AT THE END OF THIS EMAIL YOU WILL FIND A TRACKING NUMBER, YOU MAY USE THIS TRACKING NUMBER AT USPS.COM (Please note that it may take a few days to register online because the tracking will not show any information until your package has been scanned into the United States Postal Service. Tracking is not available for International Orders. Estimated delivery time for registered mail is between 14 to 21 BUSINESS days for Standard Shipping. If you paid for Express Shipping delivery expected to arrive within 7 to 10 BUSINESS days FROM THE DATE YOUR ORDER WAS PROCESSED (NOT SUBMITTED). If notice is left by your postal service that delivery was attempted and you are not available to sign for the package, you will need to go to your local post office to pick up your package. If your package returns to our offices in Mexico as Uncollected or Unclaimed you will not receive a refund on shipping costs and we will not re-ship the package without additional shipping being paid. Refunds are given on returned product ONLY. Please remember that shipping time will depend on, the postal service, international transit, and holidays, we can only give estimated delivery times and we ask that you keep this in mind while waiting for your parcel. In the event that you do not receive your shipment during the estimated time frame, please contact our support department ~ support@medsmex.com. You will need to provide a reference order number to be assisted properly. Thank you for your time and we look forward to providing you with our services. Sincerely, Medsmex Ordering Department 1-866-633-7639 or 1-866-891-5690 www.medsmex.com If you wish to contact us you may reach us monday thru friday 9am to 3pm PST at 1-866-633-7639. Customer support email is: support@medsmex.com

Order id:

#11593284

Order date:

Aug 25, 2009

Tracking number:

RM003603075MX

Products ordered

SKU	Product	Item price	Quantity	Total	,
F46	Flanax Inf., 100mg	USD\$10.95	2		USD\$21.90
F27_2	Flanax, 275mg	USD\$13.75	2		USD\$27.50
F28	Flanax, 550mg	USD\$15.25	2		USD\$30.50

Subtotal: USD\$79.90

Shipping cost: USD\$10.00

Total: USD\$89.90

Thank you for using our Shopping system

Medicine Mexico

Phone: 1-866-Medsmex Fax: 1-866-891-5693 URL: www.medsmex.com



Medicine Mexico: Order receipt #11593284

From: "support@medsmex.com" <support@medsmex.com>

To: colinthomasobrien@yahoo.com

Tuesday, August 25, 2009 12:11 PM

Medicine Mexico Order Information

Dear Mr. Colin O'Brien,

We wanted to personally thank you for ordering from Medicine Mexico, where you always get the most current discounted prices on your medicine direct from Mexico. Your Order has been received and submitted to our shipping department for processing. Please allow 10 to 21 BUSINESS days for your package to arrive by registered mail if you chose to have your package shipped by Standard Shipping. Please allow 7 to 10 BUSINESS days for your package to arrive by registered mail thru MexPost if you chose to have your package shipped by Express Shipping. Orders received after 1pm Pacific Standard time will not be processed until the next BUSINESS day. If your order is placed on Friday after 1pm, Saturday anytime or Sunday anytime your order will not be processed until Monday. You will be required to sign for your package upon delivery by your local postal service. In the event that we are unable to fulfill your order you will be contacted by one of our customer service representatives within 3 business days from the date of your order. Please understand that we will contact you if for any reason your order is not shipped as expected. Due to the large volume of correspondence we receive from current customers as to the status of orders, we do ask that our customers do not write to us and request a status unless there is concern due to delays on delivery that exceed the 10 to 21 business days. For reference to your order please take note of your order number and include this order number in all correspondence in relation to your current order. If you have selected "Check or Money Order" as your payment method, please submit payment to the address below so we can process your order: Today's Business Corp 6510 South Sixth Street #38 Klamath Falls, OR 97603. If you wish to contact us you may reach us monday thru friday 9am to 3pm PST at 1-866-633-7639. Customer support email is: support@medsmex.com Our ICQ support: 47792513 Invoice:

Medicine Mexico

Your Mexican Farmacy

www.MedsMex.com

INVOICE

Date: Aug 25, 2009 Order id: #11593284 Order status: Queued Payment method:

Credit Card (manual processing) Delivery:

Registered Mail from Mexico (signature required 10-21 Business

days)

Medicine Mexico

6510 South Sixth Street #38, Klamath Falls 97603, Oregon **United States** US TOLL FREE: 1-866-Medsmex US Phone Number: 1-866-633-7639 Fax: 1-866-891-5693

E-Mail:

support@medsmex.com

Company:

First Name: Colin Last Name: O'Brien 312-951-2874 Phone:

Fax:

E-Mail:

colinthomasobrien@yahoo.com

URL:

Billing Address

First Name:

Colin O'Brien

Last Name: Address:

1221 North Dearborn 610S

City: State:

Chicago Illinois

Country:

United States

Shipping Address

First Name:

Colin

Last Name: Address:

O'Brien

1221 North Dearborn 610S Chicago

City: State:

Illinois

Country:

United States

Medicine Mexico: Order receipt #11593284 - Yahoo! Mail

Page 2 of 2

Zip code:

60610

Zip code:

60610

Products ordered

SKU	Product	Item price	Quantity	Total
F46	Flanax Inf., 100mg	USD\$10.95	2	USD\$21.90
F27_2	Flanax, 275mg	USD\$13.75	2	USD\$27.50
F28	Flanax, 550mg	USD\$15.25	2	USD\$30.50

Subtotal: USD\$79.90

Shipping cost: USD\$10.00

Total: USD\$89.90

Thank you for your purchase!

Thank you for using our Shopping system

Medicine Mexico

Phone: 1-866-Medsmex Fax: 1-866-891-5693 URL: <u>www.medsmex.com</u>



Medicine Mexico: Your order #11593284 has been Shipped.

Wednesday, September 2, 2009 2:22 PM

From: "support@medsmex.com" <support@medsmex.com>

To: colinthomasobrien@yahoo.com

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Order id:

#11593284

Order date:

Aug 25, 2009

Tracking number:

RM003603075MX

Products ordered

SKU	Product	Item price	Quantity	Total
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F27_2	Flanax, 275mg	USD\$13.75	2	USD\$27.50
F28	Flanax, 550mg	USD\$15.25	2	USD\$30.50

Subtotal: USD\$79.90

Shipping cost: USD\$10.00

Total: USD\$89.90

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Thank you for using our Shopping system

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Phone: 1-866-Medsmex Fax: 1-866-891-5693 URL: www.medsmex.com

EXHIBIL 14

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Home Historia Productos Flanax Sección para médicos El Dolor La Inflamación La Fiebre Padecimientos ¿Qué es el dolor de garganta? ¿Qué es el dolor menstrual ...

www.flanax.com.mx/ - Cached - Similar

Flanax Information from Drugs com

lanax is a medicine available in a number of countries worldwide. A list of US medications equivalent to Flanax is available on the Drugs.com website.

www.drugs.com/international/flanax.html - Cached - Similar

Flanax Pain Relievers

Backaches, Arhritis, Sprains, More Naproxeno, Crema www.otclatino.com

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See your ad here »

I, Flanax forte Naproxen 550mg capsule teview

However, when this measure fails, I always have another option which can surely give me immediate relief from high grade fever: Flanax forte Naproxen 500mg ... www.reviewstream.com/reviews/?p=68237 - Cached - Similar

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Flanax Pain Reliever 220 mg. FSA Eligible. Overview: Size/Count 24.0 ea. Naproxen sodium 220 mg; For fast toothache relief; Temporary relief of minor aches ... www.walgreens.com/store/product.jsp?id...CATID... - Cached - Similar

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Flanax • Read Experiences, Ask Questions and Exchange Thoughts on Flanax - 100% Free. 100% Helpful.

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Flanax Side Effects, side effects to Flanax, Flanax problems, compare Flanax side effects, 1. www.patientsville.com/medication/flanax.htm - Cached - Similar

Flanax Side Effects - compare Flanax side effects, view Flanax FDA ... Flanax Side Effects, side effects to Flanax, Flanax problems, compare Flanax side effects, 1. www.patientsville.com/medication/flanax_side_effects.htm - Cached - Similar

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Flanax Forte tab - Relief of mild to moderately severe pain, with or without accompanied inflammation eg, musculoskeletal trauma, postoperative pain and ... www.mims.com/Page.aspx?menuid=mng...Flanax...tab... - Cached - Similar

The TTABlog®: Precedential No. 17: TTAB Dismisses Bayer "FLANAX ... Apr 24, 2009 ... Bayer lost its Section 2(d) and its fraud claim by failing to allege prior use of its flanax

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"Defeat" commercial for Flanax in Mexico by BBD@ MEXICO

Flanax analgesic: Defeat. ... Flanax analgesic: Defeat. TV-Spots Flanax BBDO MEXICO. Stills from video click to enlarge ... www.coloribus.com/adsarchive/tv.../flanax-defeat-513087/ - Cached - Similar

"Defeat" advert for Flanax in Mexico by BBDO MEXICO

The advert titled Defeat was done by BBDO MEXICO advertising agency for **Flanax** (BAYER company) in Mexico. It was released in the August 2008.

www.advertolog.com/bayer/adverts/defeat-513087/ - Cached - Similar

YouTube - flanax's Channel

flanax subscribed to AbiertoMexicanoTenis (6 months ago). flanax favorited a video (7 months ago). Nessun Dorma (Pavarotti, NY. ... www.youtube.com/user/flanax - Cached - Similar

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Hecho en Mexico, Inc.
Health and beauty, candies, coffee and more now available
www.hechonmexico.com

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Flanax logo | Best Brands of the World & vector logos

Aug 23, 2005 ... Flanax logo in category: medical. Best brands of the world is the largest collection of the vector logotypes and brands. www.brandsoftheworld.com/categories/medical/132522.html - Cached - Similar

Planax (Naproxen Sodium) Bayer Schering Pharma

Flanax: Naproxen Sodium trade name; **Flanax** ingredients names, pharmaceutical forms, destination, category, companies, indications and usages, ... drugs-about.com/drugs/**flanax**.html - Cached - Similar

Fignax Roster every

I'm talking about **Flanax** Forte 550 mg. tablets (**Flanax** comes in 275 mg tablets too but doesn't work for me). Being a non-steroidal anti-inflammatory and ... www.reviewstream.com/reviews/?p=79096 - <u>Cached</u> - <u>Similar</u>

Flanax 550 - Topics - The People's Medicine Community

5 posts - 5 authors - Last post: Aug 5

flanax 550 articles and discussion threads. Learn about and discuss flanax 550 at The People's Medicine Community.

www.prescriptiondrug-info.com/topics/flanax-550/ - Cached - Similar

WikiAnswers - Can you drink alchohol while having applied flanax ...

Uncategorized question: Can you drink alchohol while having applied flanax gel on face? Please help us answer this question.

wiki.answers.com/.../Can_you_drink_alchohol_while_having_applied_flanax_gel_on_face - Cached - Similar

Flanax | MySpace - myspace.com/annabel 10

Aug 24, 2009 ... MySpace profile for **Flanax**. Find friends, share photos, keep in touch with classmates, and meet new people on MySpace. www.myspace.com/annabel_10 - Cached - Similar

Ayonflox Flanax | Facebook

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Searches related to: flanax

naproxen

flanax forte

naproxen flanax

flanax 550

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Flanax

Naproxen Sodium 220mg each - 24 Tablets Alleviates General Body Aches and Pains Active Ingredients Naproxen Sodium in each Tablet -220 mg - Naproxen 200 mg ...

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Find the lowest prices on Pain Reliever 220mg by Flanax. Buy Pain Reliever 220mg by Flanax at HealthPricer. Save on OTC Drugs. www.healthpricer.com/buy_medicine...Flanax/index.html -Cached - Similar

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Flanax Forte - chemical information, properties, structures, articles, patents and more

www.chemindustry.com/chemicals/01670112.html - Cached - Similar

What is flanax used for? on Yedda - People. Sharing. Knowledge.

Flanax is an over the counter pain medication. An analgesic Since you can purchase it over the counter without a prescription, I don't think its very strong ... yedda.com/questions/flanax_1492170138697/ - Cached - Similar

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Solomon Grundy was born on a Monday - Flanax ad

Flanax ad, Mar 27, '09 1:39 PM for everyone. "Watch me, nag-flanax ata ako!" (nawala nga arthritis mo, naging ulyanin ka naman!) Tags: commercial, flanax ... jamkablam.multiply.com/journal/item/104 - Cached - Similar

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Medicine Mexico :: Staning with F. : Flanax, Sacane

Details. Package Size: 12 Tabs. Spanish Name: Flanax. Substance, Naproxen Sodium. Price: USD\$15.25. Options. Quantity. 1, 2, 3, 4, 5, 6, 7, 8. Add to cart ... medsmex.com/store/product.php?productid=3759&cat... - Cached - Similar

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www.gazotube.com/ln5J9ta52dM.html - Cached - Similar

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flanax.com

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Flanax Forte(Naproxen) - Nextello

Search Term: Flanax Forte (treatment: Naproxen). Print page. Overview ... No NextBio groups were found for "Flanax Forte". ...

www.nextbio.com/b/search/ov/Flanax%20Forte - Cached - Similar

flanax biodesic Philippines

Sep 11, 2009 ... flanax biogesic Philippines; Information about flanax biogesic. www.sulit.com.ph/index.php/classifieds.../flanax+biogesic - Cached - Similar

Tenchan's Place - Enduran & Flanax.3GP

xD commercial model ng **flanax**??! waaat?!?! hahahaha! xD ... haha e mjo nirarayuma na dw c joma e... nag **Flanax** para makpgbadminton! ... krystenangela.multiply.com/video/item/35 - Cached - Similar

Flanax Pain Relief Cream

Over 200000 stores, shop for **Flanax** Pain Relief Cream; More Selection and Best Prices to Save you Money.

www.shopwiki.com/Flanax+Pain+Relief+Cream - Cached - Similar

YouTube - 18 Flanax "Sembleak" subtilled

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Jul 5, 2008 ... Flanax Search - Search the database at Leeq for media, games, videos and pictures with the term Flanax.

www.leeq.com/search/Flanax/ - Similar

Flanax: Martindale: The Complete Drug Reference

Flanax. Manufacturer: Roche (Philippines). Active ingredients: Naproxen sodium. Indications:

Fever; inflammation; pain. Top | Next: Flarex» ...

www.medicinescomplete.com/mc/martindale/.../999906-n7444-x.htm - Similar

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Tag: Flanax | Archive of free downloadable vector brand, company, corporate logotypes design (AI, EPS, CDR, PDF, GIF)

www.seeklogo.com/tag.html?q=Flanax - Cached - Similar

Mornia MMORPG Online Game Forum - View Profile: flanax

flanax is infamous around these parts. **flanax flanax** is offline ... Total Posts: 0 (0 posts per day). Find all posts by **flanax** ...

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Groups Discussing flanax | Yahoo! Groups

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Hecho en Mexico Store - FLANAX (NAPROXENO 220 MG.)

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store.hechonmexico.com/.../page.../Itemid,64/ - Cached - Similar

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www.interpharmaplus.com/product.php?p=229 - Cached - Similar

Flanax Padyak Pinov

Flanax. Posted May 18th, 2009. in. Our Sponsors. **Flanax**. Login or register to post comments; thumbnail · original. specially made by UBE MEDIA ... www.padyakpinoy.com.ph/?q=node/537 - Cached - Similar

FlanAx.com - AboutUs Wiki Page

From AboutUs: See what information we have on **FlanAx**.com and share your knowledge. www.aboutus.org/**FlanAx**.com - <u>Similar</u>

flanax generic Non-steroidal anti-inflammatory drug (NSAID) used ...

flanax Canadian online pharmacy for prescription drugs. Lowest internet **flanax** prices. www.canadarxdrugs.net/drugprice/**flanax**.html - <u>Cached</u> - <u>Similar</u>

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News and updates for EastEnders, Coronation Street, Hollyoaks, Dancing on Ice, Torchwood, Ashes to Ashes, Primeval and more. Plus tonight's top TV, ... www.whatsontv.co.uk/youtube/search/Flanax - Cached - Similar

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The owners of the domain name www.flanax.com are accepting offers from interested parties willing to obtain ownership rights over the domain name. ... whois.domaintools.com/flanax.com - Similar

Nediclon + Flanax + Trimetropima [es-mx=>es-us] - WordReference

Forums - [Translate this page]

7 posts - 4 authors

El "Flanax" se vende en México y en EE. UU. como "Flanax" y es "naproxen ... flanax-naproxen sodium (realmente también existe flanax en estados unidos) ... forum.wordreference.com/showthread.php?t=130843 - Cached - Similar

SFEANAX - Translate Without 8

Farmacocinética: **FLANAX** es totalmente soluble en agua y se absorbe rápida y completamente del tracto gastrointestinal después de la administración oral. ... www.facmed.unam.mx/bmnd/plm 2k8/src/.../46811.htm - Cached - Similar

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ohkaaye take flanax for cramps! ... @ohkaaye take flanax for cramps!9:01 PM Sep 1st from

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Health Blends

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Aqui você encontra a bula do remédio Flanax. Todas as informações sobre o remédio Flanax têm a intenção de informar e educar, não pretendendo, ...

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Jun 13, 2008 ... Roche Philippines Flanax Bike Ad. Roche Philippines - Flanax Bike Ad. Find this video and other related videos only at Indyarocks. www.indyarocks.com/.../Roche-Philippines--Flanax-Bike-Ad-147656 - Cached - Similar

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www.worldstopbrands.com/vote/55530/0 - Cached - Similar

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mg ... - [Translate this page]

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Flanax logo in country: Brazil. Best brands of the world is the largest collection of the vector logotypes and brands. www.brandsoftheworld.com/countries/br/132522.html - Cached - Similar

Chronic Pain - All People Who Are Taking "flanax"

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RP Members Page - Radio Paradise - Commercial Free Internet Radio ...

Profile: flanax. Joined: Nov 16, 2005. Location: La Capirucha ... Email: Email flanax. Private Msg: (click here). Website: Blog: Photos: MSN: YIM: AIM: ICQ: ... www.radioparadise.com/content.php?name...file...flanax - Cached - Similar

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Mexico Online Pharmacy - Discounted Medications - Save upto 70% Flanax Inf., 100mg 40 Tabs [1529] - bajapharmacy.com/index.php?main_page=product...id... - Cached - Similar

flanax's recent forum messages (Phone Scoop)

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Ginx / leighpod: Two hotdogs and one Flanax for lunch.

leighpod Two hotdogs and one **Flanax** for lunch. 6:37 am Mar 28th, 2009. View Mobile Version. About | News | Privacy | TOS | FAQ ... ginx.com/m/000000004D60000036649000001D0A2 - <u>Cached - Similar</u>

Alex (Alex Chavez) | MySpace - myspace.com/flanax

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au.answers.yahoo.com/question/index?qid... - Cached - Similar

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Video from Tiger temple in Thailand Flanax TVC (JUMP) Gahey Bros.

www.thailandtigertemple.org/.../PeL7hX5uNmA&feature=youtube_gdata.html - Cached - Similar

Flanax Inforum:leforo.com - Forums & Discussions

Find out what people are saying about **flanax** inforum:leforo.com. Discussions around **flanax** inforum:leforo.com.

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www.healthcare.com/topic/naproxen-flanax/

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www.searchmedica.com/search.do?q=flanax&cq...c... - Similar

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>watson/: Oh, my aching half a head!

Then when I came back, a friend and fellow sufferer recommended Flanax, ... I have not yet tried Flanax because mefenamic acid seemed to work for this bout. ... www.nickballesteros.com/2005/.../oh-my-aching-half-head.html - Cached - Similar

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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

BAYER CONSUMER CARE AG,)
Petitioner,)
remoner,)
v.) Cancellation No. 92047741
BELMORA LLC,)
Registrant.)

DECLARATION OF PHILLIP BARENGOLTS

- I, Phillip Barengolts, pursuant to 28 U.S.C. § 1746, Rule 56(f) of the Federal Rules of Civil Procedure, and Trademark Rule 2.20, hereby declare the following:
- 1. I am currently an attorney with the law firm of Pattishall, McAuliffe, Newbury, Hilliard & Geraldson LLP, counsel for Petitioner Bayer Consumer Care AG ("Bayer") in this proceeding. I have personal knowledge of the facts stated herein, and if called as a witness, I could testify competently as to them.
- 2. On May 28, 2009, Bayer served its First Set of Interrogatories, First Request for Production of Documents, and a Notice of Rule 30(b)(6) Deposition on Registrant Belmora LLC ("Belmora").
- 3. Bayer permitted Belmora an extension of time until July 13, 2009, to respond to Bayer's First Set of Interrogatories and First Request for Production of Documents.
- 4. On July 13, 2009, Belmora provided deficient responses to Bayer's discovery requests, including only one document relevant to the selection and adoption of Belmora's FLANAX mark and no documents relevant to the design or creation of Belmora's original FLANAX packaging. The earliest communication it produced was from July 2006, and the majority of communications in its document production occurred in 2009.

- 5. Attached as **Exhibit 1** is a true and correct copy of excerpts from Registrant's Objections and Answers to Petitioner's First Set of Interrogatories.
- 6. On August 4, 2009, Bayer sent Belmora a nine-page letter outlining the deficiencies in Belmora's written discovery responses. Attached as **Exhibit 2** is a true and correct copy of Bayer's August 4, 2009, letter.
- 7. From August 20, 2009, to September 9, 2009, Bayer served six subpoenas on third parties for the production of documents, with deadlines ranging from September 10, 2009, to September 21, 2009.
- 8. On August 21, 2009, Bayer served Belmora with a notice to inspect Belmora's computer located at Mr. Belcastro's home on September 21, 2009. On September 18, 2009, Belmora objected to the inspection and will not permit Bayer to proceed with it during the pendency of its motion for summary judgment.
- 9. On September 4, 2009, Bayer served five subpoenas on third parties for depositions, selecting dates ranging from September 22, 2009, through October 7, 2009.
- 10. On September 14, 2009, Belmora filed a Motion for Summary Judgment ("Motion"). When Belmora filed its Motion, Bayer had not yet received any discovery from third parties pursuant to its outstanding subpoenas.
- 11. I learned from Belmora's counsel that, after it filed its Motion, he informed third-party subpoena recipients that the case would be suspended. Attached as **Exhibit 3** is a true and correct copy of correspondence with Belmora's counsel in which he confirms this.
- 12. Because Bayer has not been able to obtain complete discovery from Belmora or any discovery from third parties in this case, it cannot respond fully to Belmora's Motion as it relates to the merits of Bayer's claim for misrepresentation of source.

- 13. The following discovery is necessary for Bayer to respond to Belmora's Motion:
- a. An inspection of Mr. Belcastro's files. Bayer served Belmora with a notice to inspect Belmora's computer located at Mr. Belcastro's home. The inspection originally was noticed to occur September 21, 2009. During this inspection, Bayer intends to have an expert make a forensic copy of the hard drive, among other things. This discovery is necessary because Belmora has withheld responsive documents that Bayer has independently discovered, and because

 This inspection may reveal documents such as emails from Mr. Belcastro misrepresenting, either expressly or implicitly, that Bayer is the source of Belmora's FLANAX products or that Belmora's product have been authorized by Bayer.
- b. A Rule 30(b)(6) deposition of Belmora and likely a continued deposition of Mr. Belcastro. Bayer already served a notice of a Rule 30(b)(6) deposition on Belmora, but the deposition was postponed pending other discovery. Bayer intends to take this deposition after obtaining discovery from third parties, in order to explore new documents and information that surface relating to the extent of Belmora's misrepresentations.

 Depending on the discovery Bayer obtains from third parties or the inspection of Belmora's computer, Bayer likely will also need to continue the deposition of Mr. Belcastro to question him as to any documents that should have been produced prior to Mr. Belcastro's deposition on August 18, 2009.
- c. <u>Discovery from Disc Graphics, Inc., Paul Currao and Jamie Fedor.</u> Bayer served subpoenas for documents and deposition testimony on Disc Graphics, Inc. ("Disc Graphics"), the design firm that

 Bayer also

served a subpoena for deposition testimony on Paul Currao, a current employee at Disc

Graphics who

Bayer has attempted to

serve a subpoena for deposition testimony on Jamie Fedor, a former Disc Graphics employee whom Mr. Belcastro identified as

This discovery is necessary to explore the creation of the original packaging for Belmora's FLANAX products, the later redesigns of the packaging, and the instructions Belmora gave for the creation of such packaging, which so closely simulate Bayer's packaging.

d. <u>Discovery from Design Department, Inc.</u> Bayer also served subpoenas on Design Department, Inc., a design firm Belmora in addition to Disc Graphics, both for documents and deposition testimony. Bayer also believes that Design Department

This discovery is necessary to explore the instructions Belmora gave regarding the design of its FLANAX packaging and the content of marketing materials for FLANAX products, the circulation of those marketing materials, and the existence of similar documents.

e. <u>Discovery from distributors.</u> Bayer served subpoenas on MexGrocer.Com, LLC (an online retailer that sells Belmora's FLANAX products and invited consumers to visit Bayer's web site for more information about Belmora's products) for documents and deposition testimony; to Pronaturamex, Inc. (a retailer that Bayer believes was one of the first distributors of Belmora's products) for documents and deposition testimony; and to America's Latin Products - Atlanta LLC (a distributor that operates the

web site OTC Latino.com) for documents. Bayer seeks discovery relating to communications between Belmora and these distributors, the familiarity of these distributors with Bayer's FLANAX products, and whether these distributors, among others, believed that Belmora was associated with or authorized by Bayer. This discovery is critical to shed light on the extent of the damage caused to Bayer and the extent and success of Belmora's misrepresentations.

f. <u>Discovery from HealthSource Marketing, LLC</u>. Bayer also served subpoenas on HealthSource Marketing, LLC, a firm that Bayer independently discovered had worked with Belmora to market Belmora's FLANAX products, for both documents and deposition testimony. This discovery is critical to reveal the extent of the damage caused to Bayer and the extent and success of Belmora's misrepresentations.

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Chicago, Illinois on October 19, 2009.

Phillip Barengolts

EXHIBIT 1

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

BAYER CONSUMER CARE AG,)	
Pe	titioner,)	
)	Cancellation No. 92047741
v.)	
)	
BELMORA LLC,)	
)	
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REGISTRANT'S OBJECTIONS AND ANSWERS TO PETITIONER'S FIRST SET OF INTERROGATORIES

Registrant, Belmora LLC ("Belmora") hereby responds to the Petitioner's First Set of Interrogatories propounded by Petitioner, Bayer Consumer Care AG ("Bayer"). These responses are made in accordance with Fed. R. Civ. P. 33 and Rule 2.120 of the Trademark Rules of Practice, and are based upon information presently available to Belmora, but are made without prejudice to the right of Belmora to make additional or modified answers should better or further information or belief become available to Belmora, and without prejudice to any right of Belmora to offer evidence on its behalf, or to object to the relevance, competence or admissibility of any evidence offered by Registrant at the trial, or other proceedings, on any ground.

General Objections

Registrant's discovery and investigation of the facts of this case are continuing.
 These interrogatory responses are based on information gathered as of the date of these responses. Registrant reserves the right to amend or supplement its responses when and if

additional information is obtained, as required by the Federal Rules of Civil Procedure and the rules of the Trademark Trial and Appeal Board.

- 2. Registrant objects to Petitioner's interrogatories to the extent they seek information outside of Registrant's direct knowledge, custody, or control. These interrogatory responses are based on a reliably diligent search for and review of information in those areas within Registrant's direct knowledge, custody, or control where information of the type requested would be expected to be found.
- 3. Registrant objects to Petitioner's interrogatories to the extent they impose burdens and requirements beyond those set forth in the Federal Rules of Civil Procedure and the rules of the Trademark Trial and Appeal Board.
- 4. These responses are made solely for the purpose of providing interrogatory responses in this case to Petitioner pursuant to Fed. R. Civ. P. 33. Registrant reserves any and all objects as to the relevance or admissibility of the information disclosed in these responses.
- 5. Registrant objects to these interrogatories to the extent that they seek information subject to the attorney-client privilege, work product protection, or any other privilege or protection afforded by law.
- 6. Registrant further objects to these interrogatories to the extent they seek the confidential or proprietary information of Registrant. Unless otherwise objectionable, such information will be produced or made available for inspection upon entry of appropriate protective order.
- 7. Registrant objects to these interrogatories to the extent they request information that is available from third parties from whom Petitioner is free independently to seek such

REDACTED

EXHIBIT 2

REDACTED

EXHIBIT 3

From:

Phil O'Neill <poneill@jhip.com>

To:

'Phillip Barengolts' <pb@pattishall.com>

CC:

Raymond Geraldson <RIG@pattishall.com>, Marsha Gentner <mgentn@jhip.com>

Date:

9/16/2009 10:12 AM

Subject:

RE: Bayer Consumer Care AG v. Belmora LLC: Third-Party Subpoenas

You are in error. I have informed no one that the case is suspended. What I have informed them is that there is a Board Rule that says, clearly, everything in a case stops once the Board issues a suspension order, which will occur shortly. And, as I trust you know, once the order issues its effect is retroactive to the date of filing of the dispositive motion (there is plenty of case law on that).

Your interpretation of Rule 2.127(d) is wrong. Read the Rule; it says plainly that the case will be suspended as to "all matters" not germane to the dispositive motion. "All" means all. I have conducted some brief research on that point and found no case law that contradicts the clear meaning of the Rule. So the burden is on Bayer, not Belmora. I ask you, do you have any authority that supports your interpretation? If you do, I expect you to supply it to me without delay.

In the meantime, if Bayer persists in trying to coerce or deceive the subpoena recipients into a false belief that the third party discovery is not suspended, I will persist in informing them of their rights under the Rule.

Phil O'Neill