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## IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	91239589		
Party	Plaintiff Maker's Mark Distillery, Inc.		
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Signature	/Daniel P. Virtue/		
Date	10/29/2020		
Attachments	MAKERS NOR 2.pdf(7945 bytes ) Exhibit 5 Parks SJ Deposition and Exhibit Redacted.pdf(1451966 bytes )		

# UNITED STATES PATENT AND TRADEMARK OFFICE TRADEMARK TRIAL AND APPEAL BOARD

MAKER'S MARK DISTILLERY, INC.,

Opposer,

v.

Opposition No. 91239589

BOWMAKER'S WHISKEY COMPANY,

Applicant.

Serial No. 87,383,989

Mark: BOWMAKER'S WHISKEY

### OPPOSER'S SECOND NOTICE OF RELIANCE [REDACTED PUBLIC VERSION]

Opposer Maker's Mark Distillery, Inc. ("Opposer"), by its undersigned attorneys and pursuant to 37 C.F.R. § 2.120(k), 37 C.F.R. § 2.27(e), and TBMP § 704.02, hereby gives notice that it intends to rely at trial on the following evidence, relevant to the issues raised by the pleadings:

1. Pursuant to 37 C.F.R. § 2.120(k)(1) and TBMP § 704.02, Opposer submits the discovery deposition transcript and exhibit of Mr. Bryan Parks, sole officer of Applicant Bowmaker's Whiskey Company (Exhibit 5). This document is relevant to this matter as it includes information on subjects including the origin and selection of the Contested Mark. Because portions of this document were designated CONFIDENTIAL under the terms of the Standard Protective Order applicable in this proceeding, the confidential portions have been redacted from this public version and a confidential version has been submitted concurrently herewith.

Dated: October 29, 2020 Maker's Mark Distillery, Inc.

### By: /s/ Richard M. Assmus

Michael D. Adams Richard M. Assmus MAYER BROWN LLP P.O. Box 2828 Chicago, IL 60690-2828 (312) 701-8713

Attorneys for Opposer

#### **CERTIFICATE OF SERVICE**

The undersigned certifies that a true and correct copy of the foregoing Opposer's Second Notice of Reliance, with Exhibit 5, was served via email on counsel for Applicant at the following addresses on October 29, 2020:

THEODORE A BREINER
BREINER & BREINER LLC
115 NORTH HENRY STREET
ALEXANDRIA, VA 22314-2903
UNITED STATES
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Elisedelatorre@bbpatlaw.com

/s/ Daniel P. Virtue

Daniel P. Virtue Attorney MAYER BROWN LLP

# **EXHIBIT 5**

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Page 2
 1
     APPEARANCES:
 2
     RICHARD ASSMUS, ESQ.
     DANIEL VIRTUE, ESQ.
 4
 5
     Mayer Brown
 6
     71 South Wacker Drive
 7
     Chicago, Illinois 60606
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 9
10
11
         Appearing on behalf of the Opposer.
12
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     THEODORE BREINER, ESQ.
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     Breiner & Breiner
15
     115 North Henry Street
     Alexandria, Virginia 22314
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17
18
         Appearing on behalf of the Applicant.
19
20
21
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			Page 3	
1	TABLE (	OF CONTENTS		
2				
3	Witness	Page		
4	BRYAN PARKS			
5				
6	EXAMINATION			
7	BY MR. ASSMUS:	5		
8				
9	EXHIBITS			
10				
11	Exhibit	Page		
12				
13	(Exhibit attached to transcript.)			
14				
15	EXHIBIT 1	10		
16	Declaration of Bryan Parks			
17				
18				
19				
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22				
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1
                                 BRYAN PARKS
 2.
     Kalamazoo, Michigan
     Wednesday, July 24, 2019
     8:57 a.m.
 4
 5
 6
                     COURT REPORTER: Mr. Parks, would you
 7
          please raise your right hand?
 8
                     Do you swear or affirm the testimony you
 9
          are about to give in this matter will be the truth,
          the whole truth, and nothing but the truth?
10
11
                     MR. PARKS:
                                  I do.
12
                              BRYAN PARKS,
13
          was thereupon called as a witness herein, and after
          having first been duly sworn to testify to the truth,
14
          the whole truth and nothing but the truth, was
15
          examined and testified as follows:
16
17
                     MR. ASSMUS: Richard Assmus on behalf of
18
          Maker's Mark Distillery, Inc, for Mayer Brown, LLP.
19
                     MR. VIRTUE: Daniel Virtue on behalf of
          Maker's Mark Distillery, Incorporated, on behalf of --
20
21
          or from Mayer Brown.
22
                     MR. BREINER:
                                    Theodore Breiner on behalf of
23
          the applicant, Bowmaker's Whiskey Company, in this
```

opposition, and I would just like to make a brief

24

25

statement.

- 2 This deposition is being taken pursuant to
- 3 the Trademark Trial and Appeal Board order dated
- July 2, 2019. In that order, the board stated that
- 5 opposer, Maker's Mark, may take the Rule 56(d)
- 6 deposition of Mr. Parks.
- 7 The board stated that the deposition must
- 8 be limited to the topics raised in the deponent's
- 9 declaration, and may include testimony regarding any
- document exhibit attached to the declaration, so we're
- 11 here within that limited scope, and if we get outside
- of that scope, I intend to object.
- MR. ASSMUS: Thank you.
- 14 EXAMINATION
- 15 BY MR. ASSMUS:
- 16 Q. Mr. Parks, could you state your full name for the
- 17 record?
- 18 A. Brian Shawn Parks.
- 19 Q. How do you spell Shawn?
- 20 A. S-h-a-w-n.
- 21 Q. As you heard, my name is Rich Assmus. I represent
- 22 Maker's Mark in this opposition, here to ask you some
- 23 questions today. We're going to learn a little bit
- about your background and then focus on the
- declaration that you submitted in connection with the

- 1 BRYAN PARKS
- 2 summary judgment motion.
- Have you ever been deposed before?
- 4 A. Yes.
- 5 Q. How many times?
- 6 A. Once.
- 7 Q. And what was the nature of that case?
- 8 A. It was a medical malpractice case.
- 9 Q. And were you the plaintiff or the defendant?
- 10 A. I was one of several plaintiffs.
- 11 Q. Is that the only time you've been deposed?
- 12 A. Yes.
- 13 Q. Have you ever been questioned under oath in any other
- 14 circumstances?
- 15 A. No.
- 16 Q. So given that you've been deposed before, some of this
- may be familiar to you. The court reporter is taking
- this down stenographically, so we need a written
- record of that, so it's important that you answer with
- words and not with nods or gestures.
- 21 A. Understood.
- 22 Q. If we could try not to talk over each other, I'll try
- 23 to let you finish your answers, and if you could try
- to let me finish my questions.
- 25 A. Understood.

- 2 Q. And if -- if at any time you do not understand a
- guestion, feel free to ask me or -- ask me to reword
- 4 it.
- 5 A. Very good.
- 6 Q. Any reason that you can't provide your truthful
- 7 testimony today?
- 8 A. No.
- 9 Q. This isn't a marathon. In fact, given -- this
- deposition is probably more like a 5k, if it was
- anything. But if you need a break at any point, just
- feel free to ask. There's drinks over there,
- 13 restrooms available whenever you need it.
- 14 A. Very good.
- 15 Q. Could you tell me what you did to prepare for today's
- deposition?
- 17 A. I read the literature generated in the process that
- we've been going through for the last couple years and
- I met with my lawyer.
- 20 Q. And how long did you meet with your lawyer? Is
- 21 that -- strike that.
- 22 You met with Mr. Breiner?
- 23 A. Yes.
- 24 Q. And for how long?
- 25 A. I don't recall exactly. A couple hours.

- 2 Q. And without telling me what they are, did you review
- any documents during -- in preparation for the
- 4 deposition?
- 5 MR. BREINER: Objection. Are you talking
- about -- scratch it. I'll let it go.
- 7 BY MR. ASSMUS:
- 8 O. You can answer.
- 9 A. I had read all of the documents prior to meeting with
- 10 him, so we did briefly discuss, but we didn't
- 11 necessarily, line for line, go through documents.
- 12 Q. Great. Other than Mr. Breiner, have you had
- discussions with anyone else regarding this
- 14 deposition?
- 15 A. Casual discussions with my wife.
- 16 Q. Perfect. Anyone else?
- 17 A. No.
- 18 Q. I want to learn a little bit more about your
- 19 background before getting to your declaration. I
- 20 understand you were trained as a anesthetist; is that
- 21 correct?
- 22 A. Certified registered nurse anesthetist, master's
- degree.
- 24 Q. Is that from Bradley University?
- 25 A. Bradley University is the university involved, yes.

- 2 Q. And you have a undergraduate degree from there as
- 3 well?
- 4 A. No.
- 5 Q. Where -- do you have a college degree?
- 6 A. Yes.
- 7 O. And where is that from?
- 8 A. Northern Illinois University.
- 9 Q. NIU, perfect. What year did you graduate from NIU?
- 10 A. 1981, if I recall correctly.
- 11 Q. And with a what major?
- 12 A. Bachelor's of science in nursing.
- 13 Q. Okay. So have you spent your entire career in the
- 14 medical field?
- 15 A. Yes, with a brief sojourn into factory work.
- 16 Q. Great. And where was the factory work?
- 17 A. It was a box plant.
- 18 Q. And are you -- I think I read in one of -- maybe it
- was your LinkedIn or something. Are you retired from
- the medical field now?
- 21 A. Semi-retired.
- 22 O. "Semi-retired." So what does that mean?
- 23 A. That means I don't hold a full-time position at any
- institution and I work as a locum tenens when I find
- it necessary to do so.

- 2 Q. The word you used, I saw it in something. What was
- 3 the word you used? It sounded like Latin.
- 4 A. Locum tenens.
- 5 Q. What does that mean?
- 6 A. It means, temporary, to take the place of.
- 7 Q. So it's like you're a temporary anesthetist from time
- 8 to time?
- 9 A. I'm a freelancer.
- 10 Q. Got it. Got it. Okay. And when did you last work
- 11 full-time as an anesthetist?
- 12 A. I don't recall the exact date. Approximately two and
- a half years ago was the last time -- when I quit the
- 14 full-time position.
- 15 Q. Other than your temporary work now, any other forms of
- 16 employment today?
- 17 A. No.
- MR. ASSMUS: Can we mark this as Exhibit 1?
- 19 MARKED FOR IDENTIFICATION:
- 20 EXHIBIT 1
- 21 9:04 a.m.
- 22 BY MR. ASSMUS:
- 23 Q. Mr. Parks, I'm going to put in front of you what the
- court reporter has marked as Exhibit 1. Do you
- 25 recognize this document?

- 2 A. Yes.
- 3 Q. This is the -- the declaration you submitted in
- 4 connection with Bowmaker's Whiskey Company's motion
- for summary judgment; is that correct?
- 6 A. Yes.
- 7 Q. Did you draft this declaration?
- 8 A. No.
- 9 Q. Your attorney drafted it?
- 10 A. Yes.
- 11 Q. And you reviewed it?
- 12 A. Yes.
- 13 Q. So the first sentence says that you're a manager of
- the applicant, Bowmaker's Whiskey Company. Does
- Bowmaker's Whiskey Company have any other employees?
- 16 A. No.
- 17 Q. Do you take a salary from your position as manager?
- 18 A. No.
- 19 Q. And is it correct that you've -- you founded
- Bowmaker's Whiskey Company?
- 21 A. Yes.
- 22 Q. And you're the owner of it?
- 23 A. Yes.
- 24 Q. Are there any other owners?
- 25 A. No.

- 2 Q. Your declaration says it has a place of business in
- Schoolcraft, Michigan. Where is Schoolcraft,
- 4 Michigan?
- 5 A. It is southwest of Kalamazoo slightly.
- 6 Q. And what -- what is the business address of Bowmaker's
- 7 Whiskey Company?
- 8 A. My home address is the official business address as of
- 9 this time.
- 10 Q. Okay. We saw in, I think it's your Facebook page,
- 11 that there is a location in Lake City, Michigan.
- 12 A. Correct.
- 13 Q. What is that location in association with Bowmaker's
- Whiskey Company?
- 15 A. The warehouse.
- 16 Q. The warehouse. Other than your home and the warehouse
- in Lake City, does Bowmaker's Whiskey Company have any
- 18 other locations?
- 19 A. No.
- 20 Q. Physical locations?
- 21 A. No.
- 22 Q. And Lake City, Michigan, is several hours north of
- 23 here; is that correct?
- 24 A. Yes.
- 25 Q. What's the address of the warehouse?

- 2 A. 2626 North Decker Road, Lake City, Michigan, 49651.
- 3 Q. And do you have a second home or a place where you
- 4 could live near there?
- 5 A. There is a residence building that we have built on
- adjoining property; however, we don't occupy that at
- 7 this point.
- 8 Q. The real estate that the warehouse is on, do you own
- 9 that?
- 10 MR. BREINER: Objection to -- you mean you,
- Bowmaker's Whiskey Company, or --
- MR. ASSMUS: That's a fair point.
- MR. BREINER: -- or Mr. --
- 14 MR. ASSMUS: Let me restate it. Thank you.
- 15 BY MR. ASSMUS:
- 16 Q. Does Bowmaker's Whiskey Company own the building where
- 17 the warehouse is?
- 18 A. Yes.
- 19 Q. In the name of the company?
- 20 A. Yes.
- 21 Q. Okay. Obviously I don't -- well, let me ask.
- 22 Presumably, the business address in Schoolcraft,
- that's owned by you and your wife?
- 24 A. Correct.
- 25 Q. Has Bowmaker's Whiskey Company ever had any other

- 2 locations?
- 3 A. No.
- 4 Q. Is -- are either of the two locations, the one in
- 5 Schoolcraft or the one in Lake City, open to the
- 6 public?
- 7 A. No.
- 8 Q. The second paragraph of your declaration says, "As a
- 9 hobby, I am a bowmaker." How long have you had that
- 10 hobby?
- 11 A. 26 years.
- 12 Q. And where did you pick that up?
- 13 A. I started that as a recreational pursuit while I was
- in grad school.
- 15 Q. And you said in your declaration, in other words, "I
- make bows for archery."
- I understand you brought a bow today.
- 18 A. I did.
- 19 Q. Can you tell me about that bow?
- 20 A. What do you want to know about it?
- 21 Q. When you made it; how you made it; why you made it.
- 22 A. This was a bow I made for my late father-in-law. He
- was an avid hunter. I wanted to produce a bow that
- 24 would be easy for him to take into the woods and
- 25 that -- he's a treasured man in my life, so I wanted

- 2 to give him a gift, so I produced this bow for him to
- 3 use for hunting.
- 4 Q. And that particular bow that you brought, it's not
- 5 strung and -- forgive me if I'm not using the right
- 6 technical words. I don't know much about archery.
- 7 But it doesn't have a string on it or --
- 8 A. Not at this time, no.
- 9 Q. Yeah, got it. What would it be made of if it did?
- 10 Like what's the proper term for the thing you would
- 11 pull back?
- 12 A. A string.
- 13 Q. String, perfect. Thank you. What would it be strung
- 14 with?
- 15 A. I'm sorry? A string.
- 16 O. The material.
- 17 A. The material.
- 18 Q. Yes.
- 19 A. It can be many, many things. I traditionally use
- 20 Dacron.
- 21 Q. And do you make the arrows as well?
- 22 A. I make arrows, yes.
- 23 Q. And do you hunt with these bows personally?
- 24 A. Yes.
- 25 Q. Are they put to any other purpose, the bows?

- 2 A. Could you rephrase?
- 3 Q. Do you do target practice with these bows?
- 4 A. Yes.
- 5 Q. Do you have any other hobbies?
- 6 A. Multitudinous.
- 7 Q. Can you give me some examples of some of your other
- 8 hobbies?
- 9 A. Aviation, RC aviation, landscaping, gardening. I'm an
- 10 autodidact in many areas.
- 11 Q. Good word. Aviation. Do you have a pilot's license?
- 12 A. I do.
- 13 Q. Do you own your own plane?
- 14 A. Yes.
- 15 Q. One that you fly yourself?
- 16 A. Yes.
- 17 Q. And you mentioned RC aviation. That means remote
- 18 control planes?
- 19 A. Radio control planes.
- 20 Q. Good. How long have you been an aviator?
- 21 A. Since 2008.
- 22 Q. Your declaration goes on to say that, "Based on this
- hobby, I selected the name Bowmaker's Whiskey for the
- 24 distilled spirits, whiskey, and bourbon, which
- 25 applicant intends to offer under the trademark

- Bowmaker's Whiskey."
- I wanted to focus on the selection of the
- 4 name. When did you select that name?
- 5 A. I don't recall the exact date. It was just prior to
- 6 the application.
- 7 Q. Okay. And did you consider any other names at that
- 8 time?
- 9 MR. BREINER: Objection, the board's
- already said that that's not a proper area of inquiry.
- 11 You can answer yes or no, but then we're
- not going to go into that.
- 13 A. We -- yes.
- 14 BY MR. ASSMUS:
- 15 Q. What were the other names you considered?
- 16 A. I don't recall.
- 17 Q. Do you recall how many names you considered?
- 18 MR. BREINER: Same objection to this line
- of questioning. I'll let you go over a little bit,
- 20 but the board said that other names were not
- 21 appropriate subject of testimony. That's why they
- 22 didn't let you request documents to that effect.
- 23 BY MR. ASSMUS:
- 24 O. You can answer.
- 25 A. What was the question again?

- 2 Q. Do you recall how many names you considered?
- 3 A. No.
- 4 Q. And sitting here today, you don't recall any of the
- 5 other names you considered?
- 6 A. Not specifically, no.
- 7 Q. At the time you selected the name Bowmaker's Whiskey,
- 8 did you take any steps to determine whether that name
- 9 was available for use?
- 10 A. Yes.
- 11 Q. And what were those steps?
- MR. BREINER: Objection, outside the scope
- of the testimony. In other words, you asked for
- interrogatories and document requests related to
- trademark searches and the Trademark Trial and Appeal
- Board said that those were not proper subject to
- 17 discovery. I let him answer to the fact that he did,
- but I object to going into any specifics on what he
- 19 did.
- 20 MR. ASSMUS: Are you instructing the
- 21 witness not to answer that question?
- MR. BREINER: I'll let --
- Can you read the question back, please?
- 24 (The requested portion of the record was
- 25 read as follows by the reporter at

- 9:14 a.m.)
- 3 COURT REPORTER: Question: At the time you
- 4 selected the name Bowmaker's Whiskey, did you take any
- 5 steps to determine whether that name was available for
- 6 use?
- 7 Answer: Yes.
- Question: And what were those steps?
- 9 MR. BREINER: I'll let him answer that
- 10 question.
- 11 A. I employ a graphic artist and team to assist me in
- development of the business. I asked him to do a
- 13 search on the name. He did so.
- 14 BY MR. ASSMUS:
- 15 Q. And he reported those results to you?
- 16 A. He reported those results to me as there were no
- 17 conflicts.
- 18 Q. And what's the name of the graphic artist?
- 19 A. His name is Marcus Jenkins.
- 20 O. And where is he located?
- 21 A. Currently offices in Grand Rapids.
- 22 Q. Does he operate through a company?
- 23 A. He does.
- 24 Q. And what's the name of the company?
- 25 A. iDeed, i-D-e-e-d.

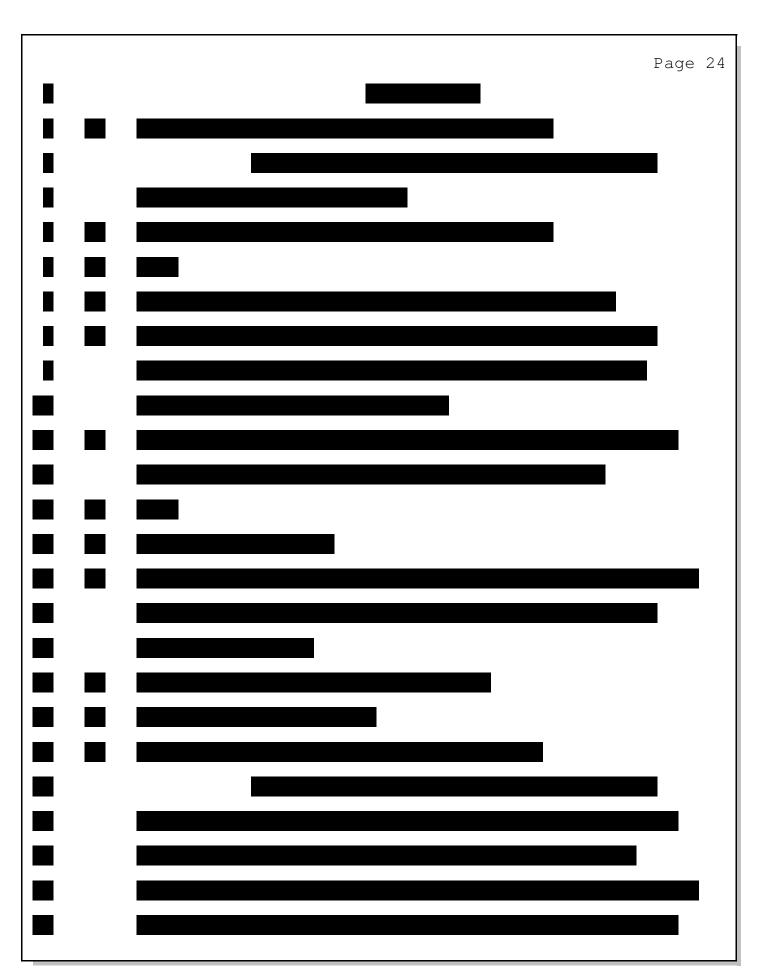
- 1 BRYAN PARKS
- 2 Q. That's a tough one. Is that all one word?
- 3 A. Yes.
- 4 Q. You mentioned the graphic artist and team. Were you
- 5 referring to anybody other than Mr. Jenkins and iDeed?
- 6 A. No. All of his team are in iDeed.
- 7 Q. Is iDeed the company that developed the labels
- 8 attached to your declaration?
- 9 A. He's my graphic artist.
- 10 Q. I take it that's a yes?
- 11 A. Yes.
- 12 Q. You don't have any other graphic artists?
- 13 A. No.
- 14 Q. Are you a graphic designer by training, whether
- 15 informal or not?
- 16 A. I thought we had already established that I'm a
- 17 certified registered nurse anesthetist.
- 18 Q. Maybe you misunderstood my question. Do you have any
- 19 training in graphic design?
- 20 A. No.
- 21 Q. No. So you wouldn't do graphic design yourself?
- 22 A. No.
- 23 Q. Mr. Jenkins, is he an attorney?
- 24 A. No.
- 25 Q. Do you know whether Mr. Jenkins consulted with any

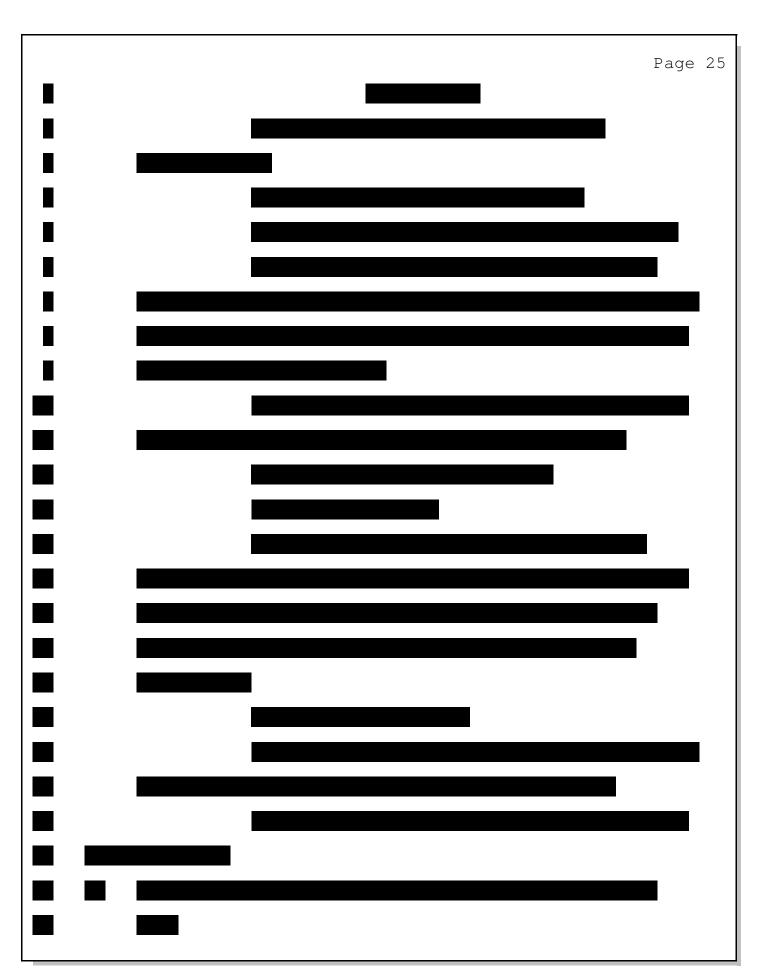
- 1 BRYAN PARKS
- 2 attorneys in connection with his -- strike that.
- 3 You said Mr. Jenkins did a search of the
- 4 name for you. In connection with that search, do you
- 5 know whether Mr. Jenkins consulted with any attorneys?
- 6 A. Not as part of the search.
- 7 Q. Did he consult with attorneys in any other ways in
- 8 connection with the search?
- 9 A. The application process through Telemarkia [ph] uses
- 10 attorneys.
- 11 Q. Understood. Thank you.
- 12 Did Mr. Jenkins report the results of that
- search to you in writing?
- 14 A. No. No. Not that I recall, no.
- MR. BREINER: Just for the record, all
- these questions on the trademark search are objected
- 17 to, so I'll make a -- is it okay that I have a
- continuing objection to the scope of the questions so
- I don't have to object each time?
- MR. ASSMUS: With respect to this line of
- 21 questioning, that's fine.
- MR. BREINER: Okay.
- 23 MR. ASSMUS: I don't want to debate it on
- the record, but our view is that these questions
- 25 relate to Mr. Parks' declaration, which we think is

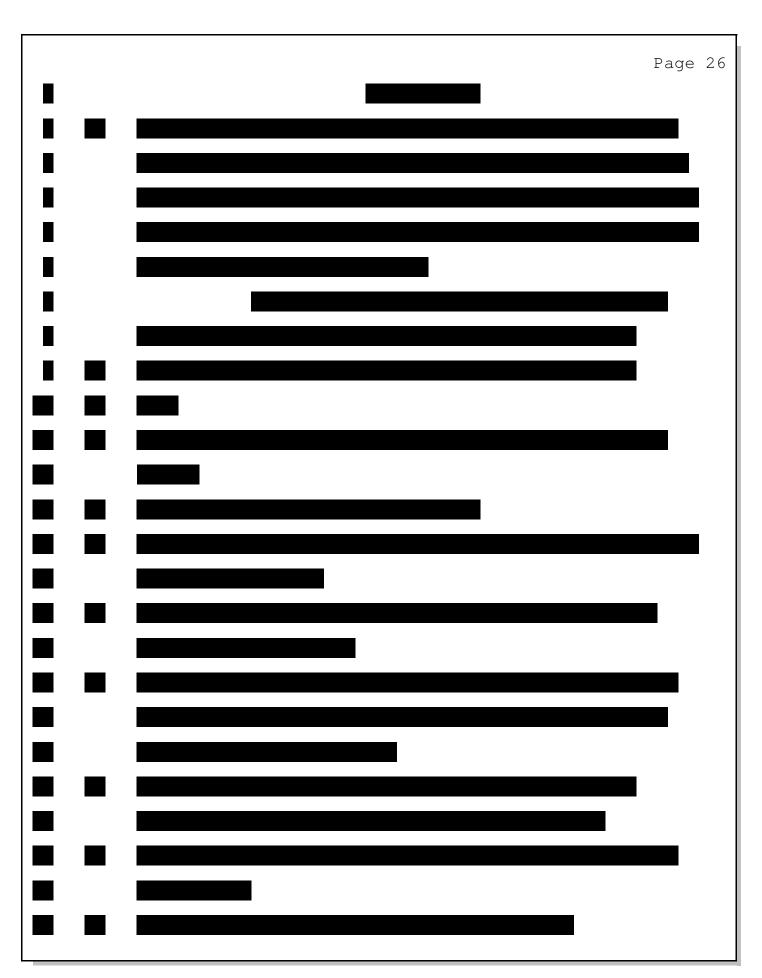
- within the scope of the board-ordered deposition.
- 3 BY MR. ASSMUS:
- 4 Q. Other than the search that Mr. Jenkins performed, did
- 5 you take any other steps to determine whether the name
- 6 was available?
- 7 A. No.
- 8 Q. Did you discuss your selection of the name Bowmaker's
- 9 Whiskey with anyone other than Mr. Jenkins?
- 10 A. My spouse.
- 11 Q. Anyone else besides your spouse?
- 12 A. No.
- 13 Q. Your declaration indicates that you intend to use the
- name Bowmaker's Whiskey for the distilled spirits --
- 15 well -- strike that.
- 16 Your declaration states that you intend to
- use the name Bowmaker's Whiskey in connection with
- distilled spirits, whiskey, and bourbon. Are there
- any other distilled spirits besides whiskey and
- 20 bourbon that you intend to use the name Bowmaker's
- 21 Whiskey with?
- MR. BREINER: Objection, vague as to time.
- 23 BY MR. ASSMUS:
- 24 Q. Sitting here today.
- MR. BREINER: You can answer.

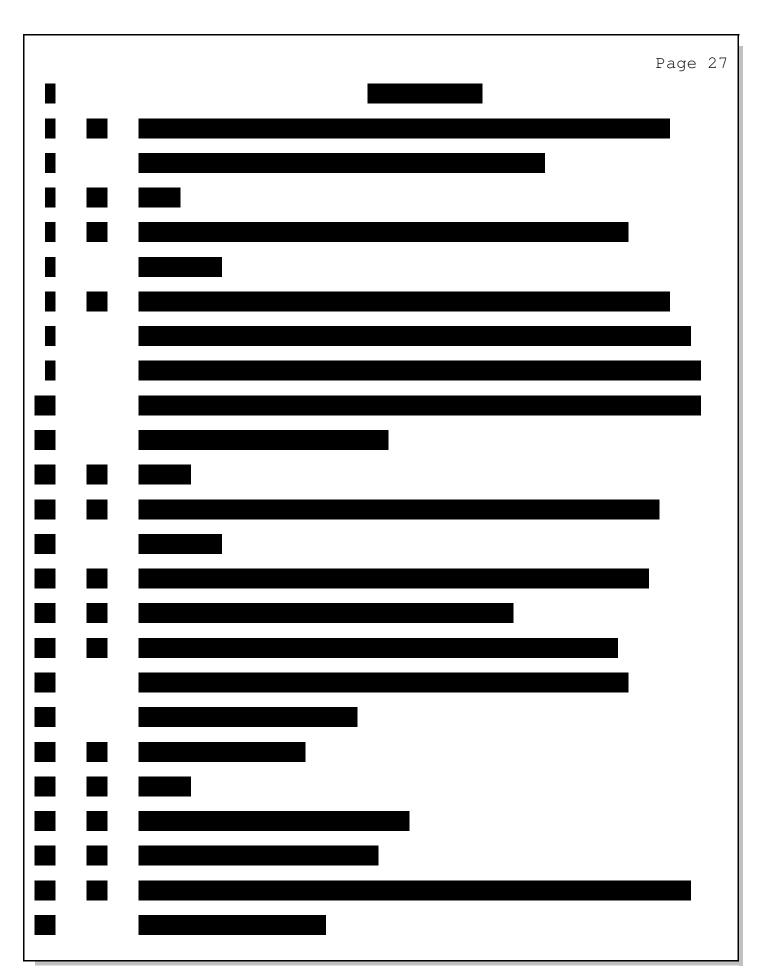
- 2 A. Yes.
- 3 BY MR. ASSMUS:
- 4 Q. And what are those additional distilled spirits?
- 5 A. Corn liquor and apple brandy.
- 6 Q. What does corn liquor mean?
- 7 A. Whiskey made from corn.
- 8 Q. Corn whiskey.
- 9 A. Corn whiskey.
- 10 Q. Got it. Okay. Moonshine.
- 11 A. Yes.
- 12 Q. Can you tell me what you understand to be the
- distinction between whiskey and bourbon?
- 14 A. Whiskey is a generalized term. Bourbon is a specific
- 15 term with rules regarding its production and aging
- prior to bringing to market.
- 17 Q. And I understand from your declaration that Bowmaker's
- 18 Whiskey Company intends to offer a bourbon; is that
- 19 correct?
- 20 A. Varieties of.

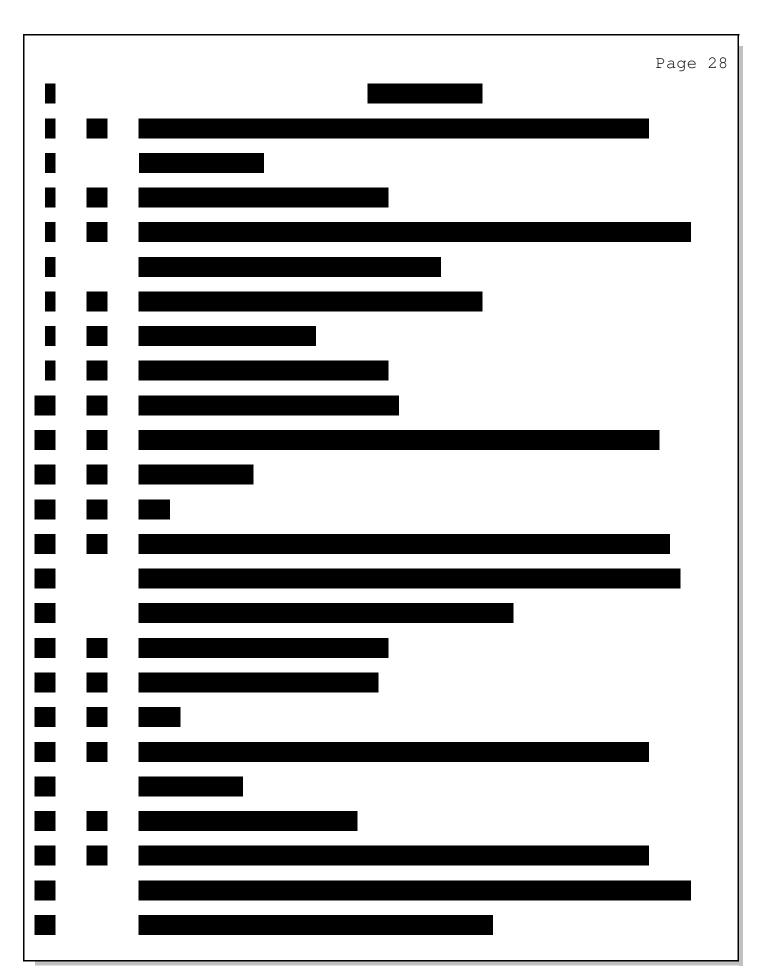












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- 8 Where did you learn how to make whiskey?
- 9 A. I had mentioned previously that I'm autodidact.
- 10 Q. So you taught yourself?
- 11 A. Yes.
- In addition, I should say that I did take a
- 13 course in Louisville.
- 14 Q. Where --
- 15 A. A distiller's course.
- 16 Q. Who offers that distiller's course?
- 17 A. Moonshine University.
- 18 Q. Moonshine. Great name. How long did you spend down
- 19 there?
- 20 A. It was a week-long course.
- 21 Q. And when was that?
- 22 A. The exact date -- I wouldn't hold me to this, but I
- 23 believe it was October '16.
- 24 Q. You attached to your declaration two sample labels,
- Exhibits 1 and 2. If I could ask you to turn to

- 2 Exhibit 1. This is one of the labels that Mr. Jenkins
- 3 designed for you?
- 4 MR. BREINER: Objection, I'm not sure that
- 5 that properly characterizes his testimony.
- 6 You can answer.
- 7 A. This is one that we have been working on. This is a
- 8 permutation of the labels that we've been working on.
- 9 This is the latest version.
- 10 BY MR. ASSMUS:
- 11 Q. And the one I'm looking at, Exhibit 1, is this the
- 12 label for -- is it pronounced Fistmele bourbon?
- 13 A. Correct.
- 14 O. And what does Fistmele mean?
- 15 A. Fistmele is an archery term. Fistmele is a term that
- 16 comes from Old English. When an English long bow --
- during the Hundred Year War between England and
- 18 France, when the generals would ask if the archers
- 19 were ready, a properly strung long bow, you put your
- 20 hand on the belly of the bow and the string will touch
- 21 your thumb, so that means that it's ready to be used
- in battle.
- So when the general would raise the flag
- 24 for the archers so that they would know that the
- archers were prepared, they would signal back,

- fistmele, our bows are strong. That's where that term
- 3 comes from.
- 4 Q. And the type of bow that you brought today, is that a
- 5 long bow?
- 6 A. No.
- 7 Q. What's the category of bow that is?
- 8 A. That would be -- general category, this would be a
- 9 facsimile of an Eastern Woodland Indian whitewood flat
- 10 bow --
- 11 O. Flat bow.
- 12 A. -- with rawhide backing for extra durability.
- 13 Q. Do you make any other categories of bows?
- 14 A. Yes.
- 15 Q. What other types?
- 16 A. Long bows, multiple flat bows out of different woods.
- I have also made multiple recurves. I have done some
- short horse bows, sinew-backed horse bows, which would
- 19 be similar to what the Plains Indians would have used
- on horseback for hunting buffalo.
- 21 Q. So turning back to the label -- and thank you for the
- 22 education on the term "fistmele." If you turn it to
- the side, there's some fine print there that I'll read
- into the record and I have a question for you about.
- 25 It says, "Our whiskey bows to different

- 2 taste by utilizing a 'living cask process' by using
- 3 some of the best United States bourbons and other
- 4 whiskeys sourced from quality production facilities,"
- 5 period. Or maybe that's a comma. I'll stop there.
- What is a living cask process?
- 7 A. Living cask comes from old Scotland where the pub
- 8 masters would close their doors at night and gather up
- 9 the unfinished bottles of whiskey, emptying them into
- a barrel in the back of the pub. When that barrel was
- 11 full, they would go ahead and empty it halfway or
- 12 partway and sell it as their own brand. It's called a
- living cask because the barrel is never empty. I --
- 14 yeah, that's living cask.
- 15 Q. Thank you. It says that you were going to be using
- 16 "some of the best United States bourbons and other
- 17 whiskeys." What does that mean?
- 18 A. That I obtain whiskeys from distillers who produce
- 19 quality product.
- 20 Q. So you're referring there to the two distillers you
- 21 mentioned?
- 22 A. There are others in my line that I have not actually
- ordered from yet, but I have at least three other
- 24 distillers in line to get product from as well.
- 25 Q. But you haven't yet obtained liquid from them?

- 2 A. But I haven't obtained from them as of yet.
- 3 Q. Okay.
- 4 A. The purpose of the living cask is to introduce new and
- 5 different whiskeys to the cask as the process
- 6 continues.
- 7 Q. Will the whiskey that you bottle actually be a blend
- 8 of the whiskeys from the two distillers you are
- 9 working with right now?
- 10 MR. BREINER: Objection, vague. Are you
- 11 talking about this Exhibit 1, proposed or are you
- 12 talking about anything?
- MR. ASSMUS: In general.
- 14 A. The purpose of a living cask is to mix whiskeys of
- same character. So all bourbons, there will be
- multiple bourbons in the cask, there will be multiple
- 17 ryes in the cask. The cask will never be emptied. It
- will always be refilled with new, fresh whiskeys
- garnering a brightness from the new whiskeys going in
- and yet maintaining a mellowness from the older
- 21 whiskeys in the cask.
- 22 BY MR. BREINER:
- 23 Q. Thank you. How did you become interested in whiskey?
- 24 A. I like it.
- 25 Q. You're a whiskey drinker?

- 2 A. I am.
- 3 Q. How long have you been a whiskey drinker?
- 4 A. For as long as I can recall.
- 5 Q. Prior to launching Bowmaker's Whiskey, what were some
- of your favored brands of whiskey?
- 7 A. I drank a fair amount of scotch, Irish and American
- 8 varieties of whiskeys. I didn't have a particular
- 9 brand that I would go to. I liked to surf through the
- 10 brands.
- 11 Q. Had you drunk Maker's Mark prior to finding Bowmaker's
- Whiskey?
- 13 A. Yes.
- 14 Q. How long have you been drinking Maker's Mark?
- 15 A. I can't say.
- 16 Q. It's a brand you were familiar with?
- 17 A. In passing.
- 18 Q. Why do you say "in passing"?
- 19 A. Because I surfed. I bought a lot of brands.
- 20 Q. Turning to the second -- the second label that you
- 21 attached to your declaration, Exhibit 2, this is the
- 22 Fletcher's Rye Whiskey. What is Fletcher's a
- 23 reference to?
- 24 A. May I show?
- 25 Q. Yes, please. If you could narrate what you're doing

- 2 for the court reporter.
- 3 A. This -- these feathers on the end of the arrow are
- fletching. The people who attach them are fletchers.
- 5 People who make arrows, in general, were generally
- 6 referred to as fletchers. So it refers to arrow
- 7 making.
- 8 Q. Right. Seems like bow making, in general, has a lot
- 9 of terms associated with it that are somewhat unusual.
- 10 A. Only to the uninitiated.
- 11 Q. Got it. And there are -- have you come up with names
- for all of your varieties of whiskey?
- 13 A. It's an ongoing process of development. I think I
- have -- yeah, it's an ongoing process. Even these
- 15 have been changed recently.
- 16 Q. They have.
- 17 A. Yeah.
- 18 Q. Do you have a -- do you keep whiskeys and bourbons at
- 19 home to drink?
- 20 A. I do.
- 21 Q. Do you have any Maker's Mark at home right now?
- 22 A. No.
- 23 Q. Have you ever visited the Maker's Mark distillery?
- 24 A. No.
- 25 Q. Have you ever been to any distilleries in Kentucky?

- 2 A. Yes.
- 3 Q. Which ones?
- 4 A. I don't recall all the names.
- 5 Q. Have you ever --
- 6 A. There are distilleries around Bardstown, in
- 7 particular.
- 8 Q. Have you ever been to the Jim Beam distillery?
- 9 A. No.
- 10 Q. Have you ever visited the Maker's Mark website?
- 11 A. No.
- 12 Q. Do you sell the bows you make?
- 13 A. No.
- 14 Q. You mentioned -- I think that maybe you even had a
- 15 Facebook post about it. Can you tell me what you
- understand the difference between a whiskey with an E
- and a whiskey without an E is?
- 18 A. Overall impression, whiskeys without an E are
- 19 predominantly Scotch and Irish, UK varietals.
- 20 Whiskeys with an E are more common in American
- 21 whiskeys.
- 22 Q. And your Bowmaker's Whiskey, you use an E, correct?
- 23 A. Correct. I'm an American.
- 24 Q. Are you aware that Maker's Mark labels its whiskey
- 25 without an E?

- 2 A. No.
- MR. ASSMUS: Maybe we can take a quick
- 4 break so we can go over our notes and see what else
- 5 we've got, give you a chance to use the restroom,
- 6 maybe like ten minutes or less.
- 7 MR. BREINER: Okay.
- 8 MR. ASSMUS: Thank you.
- 9 (Off the record at 9:42 a.m.)
- 10 (Back on the record at 9:52 a.m.)
- 11 BY MR. ASSMUS:
- 12 Q. Welcome back, Mr. Parks. If we could go back to the
- labels, actually. The second label, again, the
- 14 Fletcher's rye, the mark -- the phrase, "One shot at a
- time," this particular mock-up has a circle R after
- "One shot at a time." Is that -- is that a registered
- trademark, to your knowledge?
- 18 A. We are in the process of registering that trademark.
- We put it in the mock-up because we were assuming that
- we would get it.
- 21 O. And it was iDeed that created both of these labels?
- 22 A. Yes.
- 23 Q. How much have you spent with iDeed in doing the
- 24 graphic design work?
- MR. BREINER: Objection, outside the scope

- 1 BRYAN PARKS
- of the order of the deposition.
- But you can answer the question.
- 4 A. I would have to go back and pull my records for two
- 5 years to determine how much I've spent on this. I
- 6 can't tell you off the top of my head.
- 7 BY MR. ASSMUS:
- 8 Q. Do you have an estimate, sitting here today?
- 9 A. No.
- 10 Q. Did the graphic design firm also assist with your
- 11 website and social media?
- 12 A. Yes. Their designs.
- 13 Q. At the time you selected the name Bowmaker's Whiskey,
- did you also select your social media handles?
- 15 A. Which are?
- 16 Q. So your Twitter handle and your Facebook --
- 17 A. That was done by iDeed for me.
- 18 Q. That was done by iDeed for you.
- What about your domain name? Did they
- 20 register your domain name?
- 21 A. Yes.
- 22 Q. In connection with this search that Mr. Jenkins did,
- 23 did you take any notes of your conversation in which
- he reported the search results to you?
- MR. BREINER: Objection, outside the scope.

- 2 BY MR. ASSMUS:
- 3 Q. You can answer.
- 4 A. No.
- 5 Q. Have you registered any of your labels with the
- 6 federal government?
- 7 A. No.
- 8 MR. BREINER: Objection. Same objection.
- 9 You can answer.
- 10 A. No.
- 11 BY MR. ASSMUS:
- 12 Q. Are you aware that your Twitter handle uses whiskey
- 13 without an E?
- 14 A. I am.
- 15 Q. Why -- why does it not use an E, given that your
- 16 company name, whiskey, uses an E?
- 17 A. Because of the requirements of Twitter, they won't
- allow an additional character in the name.
- 19 Q. Are you aware that your Facebook handle also does not
- 20 use an E?
- 21 A. No, I did not recall that. I don't know if the rules
- are the same for them, but it's because of their
- rules.
- 24 Q. Where do you shop for your whiskey?
- MR. BREINER: Objection, outside the scope.

- 2 You can answer.
- 3 A. There are half a dozen stores or more. I can't tell
- 4 you exactly which all of them are.
- 5 BY MR. ASSMUS:
- 6 Q. Do you have a favorite?
- 7 A. Mega-Bev is one I would frequent.
- 8 Q. Do they sell Maker's Mark there?
- 9 A. They do.
- 10 MR. ASSMUS: I don't have any further
- 11 questions.
- MR. BREINER: I don't have any questions.
- 13 And as we said before, the deposition, under the
- board's rules, is to be maintained confidential for a
- 15 certain period of time -- I can't recall what that
- is -- and so I would like counsel to treat it that way
- and then, when we get the transcript, we will go
- through the transcript and tell you what sections
- 19 should be confidential and which sections should be
- confidential attorneys' eyes only.
- MR. ASSMUS: Very good. Thank you.
- 22 MR. BREINER: And the witness would like to
- read and sign the deposition.
- MR. ASSMUS: Great. Signature is reserved.
- Thank you very much, Mr. Parks, for your

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Page 41
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                               BRYAN PARKS
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     time today.
                  (Proceedings concluded at 9:57 a.m.)
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Page 42 BRYAN PARKS 1 2. CERTIFICATE OF NOTARY STATE OF MICHIGAN ) ) SS 4 5 COUNTY OF OAKLAND ) 6 7 I, ALISON WEBSTER, certify that this 8 deposition was taken before me on the date hereinbefore set forth; that the foregoing questions and answers were recorded by me stenographically and 10 11 reduced to computer transcription; that this is a 12 true, full and correct transcript of my stenographic 13 notes so taken; and that I am not related to, nor of counsel to, either party nor interested in the event 14 of this cause. 15 16 Dated: 8-5-2019 17 18 19 20 Alison Wokator 21 22 ALISON C. WEBSTER, CSR-6266, RPR, RMR, CRR. 23 Notary Public, 24 Oakland County, Michigan. 25 My Commission expires: May 1, 2023

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# **EXHIBIT 1**

## IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

MAKER'S MARK DISTILLERY, INC.,	)
Opposer,	) ) Opposition No. 91239589
V.	)
	) USSN 87/383,989 ) Mark: BOWMAKER'S WHISKEY
BOWMAKER'S WHISKEY COMPANY,	
Applicant.	)

### **DECLARATION OF BRYAN PARKS**

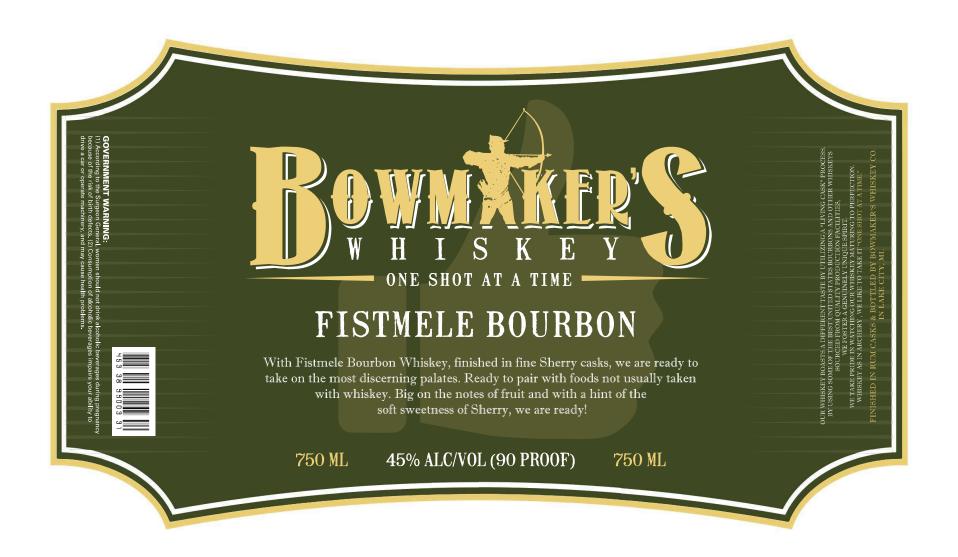
Bryan Parks declares that:

- 1. I am a Manager of applicant Bowmaker's Whiskey Company having a place of business in Schoolcraft, Michigan ("Applicant"). I have personal knowledge of the facts set forth in this declaration unless otherwise stated.
- 2. As a hobby, I am a bowmaker. In other words, I make bows for archery. Based on this hobby, I selected the name BOWMAKER'S WHISKEY for the distilled spirits, whiskey and bourbon which Applicant intends to offer under the trademark BOWMAKER'S WHISKEY.
- Attached hereto as Exhibits 1 and 2 are samples of labels which
   Applicant has designed for the BOWMAKER'S WHISKEY products.

I declare under penalty of perjury that the foregoing is true and correct.

December 20, 2018

Bryan Parks





# BOWMAKER'S W H I S K E Y ONE SHOT AT A TIME®

# FLETCHER'S RYE WHISKEY

With Fletcher's Rye Whiskey we finish the whiskey in rum casks, allowing for a rich taste that spins correctly for you.

Changes like these can allow a whiskey to hit marks like pairing to different foods or events.

We want this whiskey to be perfect for the palate looking for difference.

750 ML

45% ALC/VOL (90 PROOF)

750 ML

OUR WHEREY BOASTS A DIFFERENT TASTE BY UTILIZING A "LIVING CARE" PROCESS. BY USING SOME OF THE BEST UNITES STATES BOURBONS AND OTHER WHEREN'S SOURCED FROM QUALITY PRODUCTION FACILITIES, WE FOSTER A GRAILINELY INQUE SPIRET, WE TAKE REIDE IN WAITCHING OUR WHEREY MATTRING TO PERFECTION WHEREY AS IN ARCHERY, WE LIKE TO TAKE IT "ONE SHOT AT THE.