IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

PRAIRIE ISLAND INDIAN COMMUNITY, A FEDERALLY RECOGNIZED INDIAN TRIBE,

Plaintiff,

VS.

TREASURE ISLAND CORP.,

Defendant.

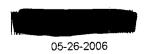
Opposition Nos. 91115866 and 91157981

Cancellation Nos. 92028126 92028127; 92028130; 92028133; 92028145; 92028155; 92028171; 92028174; 92028199; 92028248; 92028280; 92028294; 92028314; 92028319; 92029325; 92028342; and 92028379 (as consolidated)

DEFENDANT'S TRIAL BRIEF ORAL ARGUMENT REQUESTED INTRODUCTION AND STATEMENT OF THE ISSUES

This consolidated proceeding involves nineteen (19) marks owned by the Defendant, Treasure Island Corp. ("Treasure Island"), incorporating the terms TREASURE ISLAND or some variation thereof, as well as design features. See Chart of Treasure Island Marks attached hereto as Appendix A. All of the marks are used for casino or related goods and services. The crux of this matter is the issue of priority of use between Treasure Island's marks for casino and related services and a TREASURE ISLAND mark owned by Plaintiff, Prairie Island Indian Community ("Prairie Island"), also used for casino services.

Treasure Island, through its predecessor-in-interest, first used a TREASURE ISLAND mark in commerce for casino services at least as early as June 1989. Plaintiff, does not dispute the accuracy or authenticity of Treasure Island's evidence showing a date of first use of the mark for casinos services by as early as June 1989. Prairie Island claims January 1990 as the date of first use of its TREASURE ISLAND mark for casino services. This date is clearly subsequent to Treasure Island's date of first use and priority must be awarded to Treasure Island based upon the abundant clear and convincing evidence.



Prairie Island argues that because prior judgments were entered in its favor against other discontinued TREASURE ISLAND design marks owned by Treasure Island, those prior judgments should act as res judicata (claim preclusion) regarding the marks at issue in this consolidated proceeding. However, the marks at issue here (i) convey a sufficiently dissimilar commercial impression than those prior marks and (ii) were filed years before Prairie Island filed its first cancellation proceeding. Therefore, res judicata does not apply. Further, res judicata should not be used in the manner Prairie Island suggests, as a sword, to attempt to defeat priority.

Based upon the undisputed facts, Treasure Island has priority of use for a TREASURE ISLAND mark for casino and related goods and services and hotel and related goods and services and as a result, the oppositions and cancellations should be adjudicated in its favor.

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DESCRIPTION OF THE RECORD

The record consists of nineteen (19) registrations identified in Appendix A, attached hereto; portions of the testimony transcript (with exhibits) of Thomas O. Mikulich, President and COO of Treasure Island Hotel and Casino; portions of the testimony transcript (with exhibits) of Andrew S. Pascal, former employee of The Golden Nugget and The Mirage (predecessors-ininterest to Treasure Island Hotel and Casino); portions of the testimony transcript (with exhibits) of Mark W. Russell, Vice President and General Counsel of The Mirage; portions of the testimony transcript (with exhibits) of John Schadler, partner in the Schadler, Kramer Group and former Vice President in Advertising for The Mirage; portions of the testimony transcript (with exhibits) of Ronald Valentine, former General Manager of Prairie Island; portions of the testimony transcript (with exhibits) of Cindy Flemke, Administration Manager at Prairie Island; portions of the testimony transcript (with exhibits) of Dolores Knapp, Hotel Manager at Prairie Island; various answers and objections to discovery propounded in this proceeding, third party documents and state registrations relied upon by Treasure Island and Prairie Island through Notices of Reliance.

RECITATION OF FACTS

I. CASINOS OFFER SLOT MACHINE PLAY AS CASINO SERVICES TO THEIR CUSTOMERS

A. Use of TREASURE ISLAND for Casino Services

In 1988, Treasure Island's predecessor in interest owned and operated the worldfamous Golden Nugget Hotel and Casino ("Golden Nugget") located on Freemont Street in downtown Las Vegas, Nevada. In those days, Las Vegas casinos only used slot machines and video poker games produced by game manufacturers. Mikulich Tr., pp. 18-19. The Golden Nugget however, believed that unique casino games could be developed and specially branded to attract casino customers. The Golden Nugget devised a number of concepts to create a broader and more unique appeal for the casino as a place to play. Unique proprietary games was a way for the Golden Nugget to "stand out among other casinos." Schadler Tr., pp. 8-9. In order to stand out from the competition that had generic-type games on their floors, the Golden Nugget developed "personalities" for the games. Schadler Tr., pp. 23-24. This was a way to distinguish the Golden Nugget from every other casino in town. We were at that time "...the leaders" in that direction. Schadler Tr., pp. 24-26. After developing a unique game and its associated name and artwork, the Golden Nugget placed its proprietary TREASURE ISLAND branded games on its casino floor in the second quarter of 1988. Pascal Tr., pp. 7-8. This was the first time that any Las Vegas casino had developed and used a non-generic slot machine in its casino. Schadler Tr., pp. 23-25; Mikulich Tr., pp. 18-19. Artwork, known in the casino industry as "belly glass," was developed for the glass inserts of the slot machines (Mikulich Ex. A) and for video poker games (Mikulich Ex. B). The belly glass was placed on the two types of games to provide the TREASURE ISLAND games with a specific brand identification. Mikulich Tr., p. 14-15 and Ex. A and B; Pascal Tr., pp. 4-6. Exhibits C, D and E identify TREASURE ISLAND slot machines and TREASURE ISLAND video poker games at the Golden Nugget with

¹ Belly glass is a term of art for the exterior aesthetic additions to slot machines that allow people to differentiate one slot machine from another by artistic renderings or names, or both. Russell Tr., pp. 13-14.

the signage above them. Mikulich Tr., p. 16. The video poker games were different from all other video poker games because of their TREASURE ISLAND brand and because the game was a three-tiered progressive game which no other casino had at that time. Mikulich Tr., p. 19.

By the spring of 1989, the Golden Nugget was focused on "slot marketing, entertainment marketing and room sales." Slot marketing is "promoting the casino, the slot machine component of the casino." "It is basically the promotion of slots as an entertainment offering for the general consumer..." Schadler Tr., p. 7. By May 15, 1989, two areas or "banks" of TREASURE ISLAND games, e.g. both slot and video poker machines were in place at various locations within the Golden Nugget and signs identifying the brand were placed above each bank of games. Mikulich Tr., p. 15-18 and Ex. C, D, E, and F. About 50 games in the Golden Nugget carried the TREASURE ISLAND mark. Mikulich Tr., pp. 44-46. Photographs of the TREASURE ISLAND slots and video poker games show the TREASURE ISLAND branded "belly glass" located just above the coin tray of each type of game. Mikulich Tr., pp.15-18, Ex. C, D, E and F.

Initially, the TREASURE ISLAND branded games were exclusively offered at the Golden Nugget (Mikulich Tr., pp. 25-26) and casino customers who wanted to play the exclusive TREASURE ISLAND casino games had to go to the Golden Nugget. Mikulich Tr., pp. 30-31. Slot tournaments using those games were held in the casino to draw customers from outside of Nevada and fill Golden Nugget hotel rooms with out of state players invited to play in the slot tournament. Mikulich Tr., pp. 66-68. Uniquely branded games drove business. Mikulich Tr., pp. 30-31. "The idea was to develop hotel/casino customer loyalty. You want customers to develop property loyalty and loyalty to a game so you can generate repeat business." Russell Tr., p. 26.

In early 1988 or 1989, games carrying the TREASURE ISLAND brand were promoted through back-lighted sign panels or "duratrans" located on the exterior of the Golden Nugget where they could be viewed by pedestrians and motorists. Pascal Tr., pp. 9-10, 14-15; Mikulich

² A slot bank is a grouping of slot machines on a casino floor that are close to one another in some configuration. Often a sign is placed above the bank to identify the games. It's a way to refer to a grouping of slot machines less than all the slot machines on a casino floor, Russell Tr., pp. 28-29.

Tr., pp. 36-38. Billboards advertising "Only Golden Nugget Has TREASURE ISLAND SLOTS" were placed throughout Las Vegas and on the freeway coming from Los Angeles into downtown Las Vegas. Mikulich Tr., pp. 39-40, 43 and Ex. H. Additional print advertising for the Treasure island games was carried by local newspapers. The mark also appeared on the casino slot cups placed at each bank of slots used by customers. Mikulich Tr., pp. 70-72. Many customers took slot cups home as souvenirs. Mikulich Tr., pp. 36-37.

During the nine year period of May, 1989 through 1998, the Golden Nugget continuously used TREASURE ISLAND games on its premises. Mikulich Tr., p. 23. While early in that period some consideration was given to removing the TREASURE ISLAND branded slots from the casino floor, GNLV Corporation³ decided to keep the machines because the brand was to be used in the future for casino and casino-related goods and services. Mikulich Tr., pp. 75-76. By May of 1989, approximately \$50-\$55 million in casino revenue was generated at the Golden Nugget by gaming machines, including slots and video poker. Mikulich Tr., pp. 29-30. By August of 1990, slot revenue at the Golden Nugget had reached almost \$90 million. Mikulich Tr., p. 29-30.

In order to repeat the commercial success (of the brand), games at the Golden Nugget were placed at sister properties under the Mirage Resorts umbrella.⁴ Mikulich Tr., pp. 56-57. In November of 1989, TREASURE ISLAND games were also in the Golden Nugget in Laughlin, Nevada. Mikulich Tr., p. 56. On November 22, 1989, Mirage Resorts, Incorporated opened the Mirage Hotel and Casino (the "Mirage") on the Las Vegas Strip. Russell Tr., p.35. When the Mirage opened, TREASURE ISLAND branded games from the Golden Nugget properties were placed on the floor of the Mirage. Mikulich Tr., pp. 56- 57; Pascal Tr., pp. 13-14. Prior to placing the TREASURE ISLAND games on the floor of the Mirage casino, the design of the

³ GNLV Corporation is the Nevada corporation that owned and operated the Golden Nugget Hotel and Casino.

⁴ At the time relevant to this action, the family of companies under Mirage Resorts Incorporated included: The Mirage Casino-Hotel; The Bellagio; Treasure Island Corporation; Golden Nugget Las Vegas; Golden Nugget Laughlin (Nevada) and Beau Rivage (Mississippi). Steven Wynn was the Chairman of the Board of Mirage Resorts, Inc. Mikulich Tr., pp. 10-11.

belly glass artwork used earlier at the Golden Nugget was revisited for use at the Mirage. Pascal Tr., p. 11-13. The August 24, 1989 letter from Suburban Graphics⁵ to the "Golden Nugget/Mirage" identified the change made to the art work of the TREASURE ISLAND games before the games were placed on the Mirage casino floor. Pascal Tr. 11-13, Ex H at TIC 1140. Like the Golden Nugget, the Mirage held slot tournaments using TREASURE ISLAND branded games. Billboards advertising "Treasure Island, a Pirate's Treasure Awaits You Only at the Mirage and the Golden Nugget" were placed around Las Vegas. Mikulich Tr., pp. 60 and Ex. J at TIC 1189. The Mirage promoted TREASURE ISLAND slot tournaments because "it was a popular game and a popular brand" and "at the time we were developing the Treasure Island Resort" so we "leveraged (the game) as kind of a preview and introduction to the resort." Pascal Tr., p. 16. In fact, one of the objectives of the 1993 TREASURE ISLAND slot tournament at the Mirage was to generate interest and expose existing Mirage customers to the Treasure Island Resort; to "pre-sell" the Resort that was to open in October 1993. Pascal Tr., pp. 15-17 and Ex. I at TIC 1190, 1227 and TIC 1281.

In order to stop competitors from using custom games it developed, GNLV Corporation registered its trademarks. Mikulich Tr., p. 26. On July 7, 1989, GNLV Corporation registered the mark TREASURE ISLAND in the State of Nevada for "slot merchandizing." Russell Tr., p. 29-30 and Exhibit K. The date of first use was listed as June 1989. Russell Tr., p. 30. The term "slot merchandising" was used partially "to fit within the format of an application." "You don't sell the slot machine. You sell time to play on the slot machine or the entertainment value of playing the slot machine that is physically present in your casino." Russell Tr., pp. 85-87. Treasure Island's predecessor-in-interest used the mark to attract customers to use or play or wager in its casinos and to develop brand recognition. "The product that we are selling is the

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⁵ Suburban Graphics produced the designs for the Golden Nugget and printed the belly glass. Pascal Tr., pp. 11-13.

⁶ Mark Russell testified that the June date on the Nevada State registration was the date he was given. Russell Tr., pp. 30-31.

entertainment value or service value of somebody wagering on those particular slot machines." Ibid.

On October 1, 1994, GNLV Corporation, assigned its rights in the TREASURE ISLAND mark to Treasure Island Corporation. Russell Tr., pp. 64-66 and Ex. T. Steven Wynn was the chairman of the Board of Golden Nugget/GNLV Corporation and was the Chairman of Mirage Resorts, Incorporated, the parent company of both GNLV Corporation and Treasure Island Corporation. Russell Tr., pp. 35-36. Since the Treasure Island Corporation was running a full-service resort with slot and video games, table games, hotel and retail services, it made business sense that the TREASURE ISLAND mark resided with that subsidiary company. Russell Tr., p. 65-66, Ex's K and T (a certified copy of the Assignment). Also see Respondent's Notice of Reliance Under Rule 2.122(d); assignment of Nevada State registration number SM00220807 showing that Treasure Island is the successor in interest of the mark.

Prairie Island did not offer gaming services under the mark TREASURE ISLAND until January 19, 1990, however its Minnesota Certificate of Registration alleges it first used the mark on January 1, 1990. Plaintiff Trial Brief, Ex. 17. During its testimony, Prairie Island offered an advertisement it made "with the opening (of the casino) on January 19, 1990." Flemke Tr., p. 23. That advertisement identifies their premises as "Treasure Island BINGO and Casino." Flemke Tr., pp. 22-23, Ex. 1.

B. The Registrant Announces Its Plans to Build the Treasure Island Hotel and Casino.

It is undisputed that the Los Angeles Times reported that Mr. Wynn announced the development of the Treasure Island Hotel and Casino on October 30, 1991. Plaintiff's Trial Brief at p. 10. The announcement was the beginning of a national publicity campaign for the Treasure Island Hotel and Casino. One commercial pirating the airways aired on all television stations at the same time. Pascal Tr., p. 17. This national campaign to market and promote the

⁷ The legal name for Treasure Island Hotel is Treasure Island Corporation. The stock of Treasure island Corporation was owned by the Mirage Casino/Hotel which was owned by Mirage Resorts, Incorporated, a publicly traded company. Russell Tr., pp. 43-44.

opening of the new resort included a made for TV movie "Treasure Island-The Adventure Begins" the movie of the week, which aired to a national TV audience. Schadler Tr., pp. 35-36; Russell Tr., pp. 48-50, Ex. O (videotape). After the Treasure Island Resort's announcement, hundreds of publications regarding the Treasure Island Resort and Casino appeared in the National press. Respondent's Second Notice of Reliance Under Rule 2.122(e).

Treasure Island opened in Las Vegas in October of 1993. Pascal Tr., p. 17. Treasure Island Corporation filed trademark applications in 1992 and 1993 for various design marks that depicted various pirate theme designs as well as marks that identified its sister property, the Mirage, as TREASURE ISLAND AT THE MIRAGE. See registrations and applications at issue in this proceeding.

By at least the spring of 1992, the Prairie Island Tribal Council ("Council") knew about the development of the Treasure Island in Las Vegas. Respondent's Notice of Reliance Under Rule 2.120(j). The general manager of Prairie Island's casino, made at least two trips to Las Vegas. Valentine Tr., p. 9. During the fall of 1992, Valentine met and hired John Hall, floor manager in the table games department at the Mirage Hotel in Las Vegas. Valentine Tr., pp. 9-10. It was during those trips that Valentine first learned that Treasure Island at the Mirage was being built in Las Vegas. Valentine Tr., pp. 11-13. After his trip to Las Vegas, Valentine made a presentation in which he advised the Council about the Treasure Island at the Mirage and recommended hiring the Merchant & Gould law firm ("Firm") to determine whether a trademark registration for the mark TREASURE ISLAND could be obtained. Valentine Tr., pp. 17.

Prairie Island did not conduct a trademark search before it adopted or began using the mark⁸ "Treasure Island" on January 19 1990. More than two (2) years after its adoption of the mark, Merchant and Gould conducted a search. An April 15, 1992 letter provided Valentine and the Council with the firm's search results and referenced a March 30, 1992 *Business Week* article reporting that Steve Wynn was "spending \$430 million on another 3,000 room casino

⁸ Defendant's Notice of Reliance Under Rule 2.120(j), (5) Petitioner's Response to Registrant's Request for Admission No. 1.

hotel called Treasure Island. Valentine Tr. p. 30, Ex. B. "Planned for an 18-acre site next to the Mirage on the Las Vegas strip, the new project will have its own splash of daring. In a 360-foot water-filled canal, mock pirate ships will stage gun battles." Valentine Tr., pp. 30-31 and Ex. B. Merchant & Gould's findings included the following: "After review of the *Business Week* article, it is not clear whether this is the same entity headed by Steve Wynn." "[Y]ou [Valentine] may note that TREASURE ISLAND has been registered in Nevada for Slot Merchandising to GNLV Corporation." "You had expressed concern regarding Steve Wynn's plans for his new TREASURE ISLAND casino in Las Vegas. Since it involves a huge investment, we can assume he will try to protect and enforce his rights and we should continue to watch his operations." Merchant & Gould's opinion concludes "[I]t is unlikely that you will be able to obtain a federal registration for the mark, but it appears that you should be able to obtain a state registration." Valentine Tr. pp. 30-32 and Ex. B at p 1. 9

In early 1992, after he knew of Wynn's plans for a pirate-themed resort, Valentine placed an order for a motorized, confetti shooting pirate ship to be used in parades in Minnesota. Valentine Tr., pp. 56-58 and Ex. H. Valentine admits that he knew Treasure Island's plans included mock pirate ships staging gun battles before he placed the April 27, 1992 purchase order. Valentine Tr., p. 53-57.

By January of 1995, Plaintiff's *Island Times Magazine* provided to its customers began offering promotional trips to the Treasure Island property in Las Vegas. The *Island Times* headline reads: "To thank you for visiting Treasure Island in Minnesota, we would like to treat you to Treasure Island in Las Vegas." The Las Vegas trips were advertised to be given away "every weekend in January." Flemke Tr., p. 223-225 and Ex. F. Prairie Island admits that it sent at least one of its customers to Las Vegas to stay at Treasure Island.¹⁰

⁹ Merchant & Gould's letter includes its Trademark Search report but the report provided to Defendant does not include the page referencing the mark TREASURE ISLAND registered to GNLV Corporation. Valentine Tr., Exh. C. Mr. Valentine could not explain the reason the report produced in discovery was incomplete. The Report starts with Reference 1 but skips to Reference 27. Valentine Tr., pp. 36-38.

¹⁰ Respondent's Notice of Reliance Under Rule 2.12(j), (3) Petitioner's Supplemental Answers to Respondent's Interrogatory No. 4.

1) Prairie Island Provided Hotel Services In December Of 1996.

Prairie Island opened its hotel in December of 1996. Plaintiff Trial Brief, p. 24. Prairie Island alleges it "began offering lodging services since it opened its casino in January of 1990." Plaintiff's Trial Brief at p. 24. Prairie Island admits, however, it did not own a hotel facility or offer hotel services on its premises during the six (6) year period from January 1, 1990 through December 20, 1996. Defendant's Notice of Reliance Under Rule 2,120(j); Petitioner's Answers to Respondent's Interrogatory No. 10. Prairie Island has submitted no evidence to suggest it owned or operated hotel rooms, had hotel employees to service hotel rooms, had cleaning services for hotel rooms or offered any amenities the public generally associates with hotels during this six (6) year period. See Plaintiff's Trial Brief. Prairie Island further admits that none of the hotels at which guests may have stayed during the prior six year period, January 1990 through December 1996, were identified as "Treasure Island." Rather, Prairie Island's flyer states only that "Fine Local Hotels" provided lodging services. Ex. 34. Hotel services were provided only by the hotels which were operating in nearby communities. For example, the Super 8 in Red Wing, Super 8 in Hastings, Minnesota, the Parkway Hotel in Red Wing, and the Saint James Hotel in Red Wing. Flemke Tr., p. 177-179. Additionally, the public had to call "Trilogy Tours," not Prairie Island, to book those travel packages. Plaintiff's Trial Brief, Ex. 34. Prairie Island offers Exhibit 34 as evidence that it used the mark for hotel services and to promote hotel packages at local hotels in 1990. However, a legible copy of the exhibit provided in discovery demonstrates that the travel promotion is dated October 15, 1992, one year after Treasure Island announced the development of its property in Las Vegas. 11 Plaintiff's Trial Brief, Ex 34.

During its testimony period, Prairie Island introduced a series of exhibits to support its contention that "Treasure Island Bingo and Casino" opened its doors for the first time on

¹¹ While the witness authenticated a package of materials which included Exhibit 34, she did not provide any testimony regarding the date the package was actually advertised. The copy produced during testimony obscured the date, so a more legible copy is included as Exhibit 34. Flemke Tr., pp. 89-92.

January 19, 1990 (Flemke Tr., p. 22) and to describe the services offered at its casino. ¹² Those exhibits, dated January 19, 1990 through 1994, do not describe either the offering of hotel services or the brokering of arrangements for casino guests to stay at other local lodgings. Flemke Tr., Ex 1-10. Prairie Island also submits Exhibits 13, 14, 15 & 16, covering the period 1990 through 1992. Plaintiff's Trial Brief, p. 9. None of these exhibits mention or reference hotel services. Prairie Island also provided testimony that its 1994 brochure "accurately describes" the services actually offered by the casino at that time. Flemke Tr., pp. 85-87 and Ex. 22. That brochure does not describe either hotel lodgings or reservation services being offered by, or in conjunction with, Prairie Island's casino.

C. Prairie Island's Own Actions Regarding Confusion

1) Prairie Island's Allegations of Confusion

Prairie Island offers alleged evidence of confusion including calls that were purportedly misdirected to the Treasure Island's premises, email communications directed to Prairie Island's website treasureisland.com, and hearsay accounts of an incident allegedly experienced by a Prairie Island employee who stayed at Defendant's Treasure Island. Plaintiff's Trial Brief, p. 22. Based on this evidence, Prairie Island alleges "actual confusion is rampant." Plaintiff's Trial Brief p. 20. Prairie Island's Call Tracking Summary references the period January 1997 through February 1999. Knapp Tr., p. 197 and Ex. 28. Prairie Island states that during that two year period, "260 individuals phoned its place of business believing they were phoning Defendants' place of business." Plaintiff's Trial Brief at p. 21. Since more callers to Prairie Island's premises booked a room than the 35,535 who did not book a room, (Knapp Tr., pp. 197-199) Prairie Island's exhibits demonstrates that the percentage of "misdirected" callers was less than the 007 % shown on the exhibit. 13

¹² Throughout the deposition of Cindy Flemke, the property was referred to generically as "Treasure Island." However, the technical name for the property, as demonstrated by the exhibits introduced and authenticated by Flemke during her deposition, is "Treasure Island Bingo and Casino."

¹³ The bottom row of Ex. 28 shows the "total[s]" number of callers to the hotel that did not book a room during the two year period. The column heading under which those totals are shown indicates the reason a caller did not book a room. Simple addition of the "Totals" in each of the column totals demonstrates

When Prairie Island opened its casino (as Treasure Island Bingo and Casino) on January 19, 1990, telephone operators identified the casino as being in Red Wing, Minnesota. Flemke Tr., pp. 161-163. When Prairie Island opened its hotel in December of 1996, hotel operators were instructed to answer the phone, "Treasure Island Redwing, Minnesota." Knapp Tr., pp. 104-106. Some time after the hotel opened, the operators ceased identifying the hotel as being in Red Wing, Minnesota. During the period 1999 to 2002, the hotel did not inform callers that they were calling Red Wing unless the caller provided a clue to the operator that "in reality" the caller was seeking reservations in Las Vegas, Nevada. 14 Knapp Tr., pp. 153-155.

Prairie Island tried to tender evidence to show calls were "misdirected" through the hotel's 1-800 telephone number. To support this contention, Knapp testified potential guests of the hotel could not obtain the hotel's telephone number through the 1-800 directory assistance operators. Prairie Island supported this testimony by calling 1-800 directory assistance on the record during a testimony deposition. Knapp Tr., pp. 20-25. Knapp testified she "specifically asked for information about Treasure Island Resort and Casino in Red Wing and was given the Las Vegas phone number." Knapp Tr., p. 25. During cross examination Knapp admitted, however, that before she testified she had learned that the Prairie Island was not even listed in 1-800 directory assistance. During her testimony of September 28, 2005 Knapp testified that she could not determine the 1-800 telephone number by calling directory assistance. Knapp Tr., p. 23. During her testimony of September 29, 2005 Knapp testified that "two to three" days earlier (i.e. before her testimony) she became aware that Prairie Island did not have a 1-800 number listing.

that during the two year period 35,535 calls were tracked (744 + 239 + 151 +80 = 35,535). Therefore the 260 "misdirected" calls during the period represents less than .007 % of the total number of calls tracked on this document (260 divided by 35,535 = .007).

All right. Mrs. Knapp, is it your policy, as the hotel manager, to instruct your hotel reservations ---your hotel reservations operators to only identify that this hotel is located in Red Wing, Minnesota if you get one of those queues that we talked about?
A. One of the red flags type of things?
Q. Okay. Has that -- have you ever initiated another policy?
A. Not that I can recall. Knapp Tr., p. 153.

- Q: All right. So you're telling me that, as hotel manager who is in charge of doing everything in your power to make sure the guest is not confused, that you were not aware until approximately two or three days ago that there was no 1-800 assistance directory information available to callers? Is that your testimony?
- A: Yes. May I explain? Knapp Tr., p. 114.

Prairie Island admits that there is a high probability that callers using a 1-800 number really want to make reservations in Las Vegas. Knapp Tr., pp. 134-135. Until the time of its own trial testimony in September of 2005, Prairie Island did not know that during the three year period of May 2002 through September 2005, Prairie Island was not listed in the 1-800 directory assistance phone book. Knapp Tr., pp. 113-124.

D. Confusion evidence

Prairie Island's hotel has 247 rooms available for occupancy. Knapp Tr., p. 173. The math demonstrates that Prairie Island's hotel has approximately ninety thousand (90,000) room nights per year (247 x 365 = 90,155). Treasure Island, however, has 2,665 standard rooms and 220 suites (a total of 2885 rooms) on its premises. On the average, two people stay in each room each night. Mikulich Tr., pp. 78–81. Treasure Island has over one million room nights per year (2,885 x 365 = 1,053,025) and over 2 million guests stay in the hotel each year (2 x 1,053,025 = 2,106,050). Because the hotel has a 96% occupancy rate, Treasure Island provides over two million guests with hotel rooms each year (2,106,050 x 96% = 2,021,808). Mikulich Tr., p. 79. In comparison, assuming a 100% occupancy rate and two guests per night per room, Prairie Island's hotel provides 180,000 guests with hotel rooms each year. The Prairie Island Call Tracking summary identifies 260 calls meant for Defendant out of 35,535 calls between January, 1997 and February, 1999. Knapp Tr., Ex. 41.

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¹⁵ Prairie Island could not or did not produce room occupancy rates. Knapp Tr., pp. 172-173.

ARGUMENTS

- II. TREASURE ISLAND HAS PRIORITY OF USE FOR THE WORD MARK TREASURE ISLAND FOR CASINO SERVICES.
 - A. As early as 1988, Treasure Island's predecessor provided games under the TREASURE ISLAND mark, as a casino service, for customer play.

In 1988 Treasure Island's predecessor-in-interest, The Golden Nugget (GNLV Corporation) was the first Las Vegas casino to provide gaming services to its patrons by developing its own line of proprietarily branded games played on slot and video gaming machines. Schadler Tr., pp. 23-25; Mikulich Tr., pp. 18-19. These machines were placed in casinos to allow customers to play games of chance on machines that they enjoy. Treasure Island's predecessor-in-interest, The Golden Nugget, developed the first proprietary brand of slot and video games to develop customer loyalty to the games that were available in only this casino(s). Pascal Tr., pp. 7-8.

Gaming machines played under the TREASURE ISLAND mark were developed and placed on the Golden Nugget floor for play and testing in 1988. By May 15, 1989, TREASURE ISLAND games had received approval by the State Gaming Control Board and were in daily play at the Golden Nugget casino in slot banks. Mikulich Tr., p. 31. To promote greater casino play, the Golden Nugget held Treasure Island tournaments in which patrons played only the Treasure Island games. The hotel promoted and advertised the Treasure Island tournaments by direct mailings to customers across the country, advertised the games in newspapers and promoted the games on billboards. The Golden Nugget also displayed exterior signage on the hotel/casino promoting the TREASURE ISLAND games. Pascal Tr., pp. 4-5, 9-10, 14-15; Mikulich Tr., pp. 36-37, 39-40, 43, 66-68, 70-71 and Ex. H. The games and their advertising and promotional efforts were so effective that Golden Nugget casino revenue from slot and video games was increased from \$55 million to \$90 million dollars. Mikulich Tr., pp. 29-30.

Based upon this successful casino play of the Treasure Island games, they were installed in the casino of the Golden Nugget sister property, The Mirage Hotel and Casino, when

it opened in November of 1989. Treasure Island games continued to be promoted at the Golden Nugget, The Mirage and at the Golden Nugget Laughlin continuously until 1998, five years after the Treasure Island Hotel and Casino in Las Vegas opened. Mikulich Tr., pp. 56-57

Providing gaming machines for customer play is a service provided by a casino to its customers. When a casino places a branded game on its property, either in the form of a table game or a machine, it is offering an opportunity for its patrons to access the games for play. The patrons play the machines in the hope of winning jackpots. Patrons do not buy the games or the machines or take them home; they use or "play" them for limited durations of time.

By making the TREASURE ISLAND brand of games available for play, both in tournament and regular play, the Golden Nugget provided "casino services" to its patrons under the TREASURE ISLAND mark. 16 "One of the bedrock principles of trademark law is that trademark, or service mark ownership, is not acquired by federal or state registration. Rather, ownership flows only from prior appropriation and actual use in the market." See Allard Enterprises, Inc. vs. Advanced Programming Resources, Inc., 46 U.S. P2d, 1865, 1870 (6th Cir. 1998). Treasure Island's rights for casino services flow from providing games under the mark, TREASURE ISLAND, for play by the public. These facts are uncontroverted and establish priority by Treasure Island's processor-in-interest and thus Treasure Island for casino services. By contrast, Prairie Island has failed to offer any legal authority whatsoever in support of its contention of priority via clear and convincing testimony and documentary evidence of the person(s) responsible for these casino games it marketed. "Opposer must establish its own prior proprietary rights in the same or a confusingly similar designation, in order to refute the application." See T.A.B. Systems vs. Packtel Teletrac, 37 U.S. P2d, 1879, 1881 (Fed. Cir. 1996). "The burden of proof in a cancellation proceeding for a service mark is no different from that of a trade or certificate mark. Thus, a presumption of validity attaches to a service mark registration and the party seeking cancellation must rebut this presumption by a preponderance

¹⁶ The TREASURE ISLAND mark is a word mark. At the Treasure Island, slot machines, belly glass, signs above the slot banks, billboards and mailings presented TREASURE ISLAND in a variety of styles and fonts.

of the evidence." See Martahas v. Video Duplication Services Inc., 3F3d 417, 421, 27 U.S.P.Q. 2d 1846,1850 (Fed. Cir. 1993). Prairie Island has failed to meet its burden. The abundance of clear and convincing evidence is that Treasure Island through its predecessor-in-interest has priority use of the mark TREASURE ISLAND and thus is entitled to its registrations for casino services.

B. The PTO has consistently registered the names of gaming machines provided for customer play with the description of services identified as casino services.

The United States Patent and Trademark Office has consistently registered the names of gaming machines provided for customer play with the description of services identified as casino services. The Board should note it has long been a practice of the Trademark Office to allow registration of the names of games offered for casino play to the public as casino services. Exhibits supporting the claim of casino services often consist of photographs of slot and video game banks and signage promoting the games for play. For example, one of the more famous brands in the casino industry is Park Place, Registration No. 1,353,936. The Trademark Trial and Appeal Board should take judicial notice that the specimen supporting the original application for Park Place for casino services in 1979 was signage that appeared over a bank of slot machines in a casino.

Numerous registrations have been granted to Palace Station, Inc. and its parent company, Station Casinos, Inc., for casino services in International Class 41, in which the registration for casino services was supported by photographs of the belly glass on slot machines. For example:

ACES OVER DEUCES DOUBLE ON DIAMONDS "BONUS SEVENS" POKER CRAZY EIGHTS 8'S OR BETTER FANTASTIC FIVES JUMPIN' JACKS FLUSH MANIA JOKERS GONE WILD ROYAL COURT	Reg. No. 1,788,567 Reg. No. 1,798,260 Reg. No. 1,793,011 Reg. No. 1,874,258 Reg. No. 1,804,853 Reg. No. 1,798,259 Reg. No. 1,788,566 Reg. No. 1,788,565 Reg. No. 1,788,564 Reg. No. 1,788,563
ROYAL COURT	Reg. No. 1,788,563
SWEETHEART ROYAL POKER	Reg. No. 1,788,562
STRAIGHT FLUSH RUSH	Reg. No. 1,788,561

RACEY ACES
TRIPLE PAY DEUCES WILD POKER

Reg. No. 1,789,721 Reg. No. 1,788,560

These registrations and the belly glass samples of use to support the registrations are in the files of the United States Patent and Trademark Office. The Board should take judicial notice of this evidence.

Similarly, the Board should take judicial notice of similar casino services designations in Registration No. 2,465,866 in international class 41 for casino services for Paris Casino Resort which is likewise supported by signage above a bank of slot machines. Similarly, Registration No. 2,845,193 in international class 41 for casino services for the mark RED ROCK STATION is evidenced by Red Rock Station signage above a bank of slot machines.¹⁷

Treasure Island's predecessor-in-interest used the mark in both these ways and much more. The TREASURE ISLAND mark was used on the games' belly glass, on the signage above the games, on billboards advertising the casino games, on signage outside the casino, in direct mail pieces promoting Treasure Island slot tournaments and in newspapers. Pascal Tr., pp. 4-5, 9-10, 14-15; Mikulich Tr., pp. 36-37, 39-40, 43, 66-68, 70-71 and Ex. H. The evidence is abundant and clear that the TREASURE ISLAND mark was used for casino services by at least 1989 and Treasure Island is entitled to its registration based upon that date.

C. Treasure Island, through its predecessor-in-interest, used the TREASURE ISLAND mark for casino services well prior to Prairie Island's first use.

The uncontested facts are that Treasure Island's predecessor-in-interest, GNLV Corporation, which operated the Golden Nugget Hotel and Casino in Las Vegas, developed and

¹⁷ In addition there are numerous other similar registrations for example: the mark RANDOM RICHES, Registration No. 2,370,176 is supported for casino gaming services in international class 41 by specimens showing the belly glass and related signage of the gaming machine. The mark PENNY LANE, Registration No. 2,988,239 registered to Boyd Gaming Corporation, in international class 41 for casino services was supported by the signage above a bank of slot machines. The word mark PLAY-IN-PAY THE TICKET WAY, Registration No. 2,965,142 in international class 41 for casino services is supported by a sign above the bank of slots bearing that mark. The word mark WORLDS OF CASH, Registration No. 2,308,620 supporting "casino services featuring slot machines and gaming equipment" in international class 41 is supported by signage above the bank of slot machines. Boyd Gaming's PENNY WAY, Registration No. 2,878,996 in international class 41 for casino services is supported by signage above a bank of slots. Caesars Entertainment, Inc.'s PENNYVILLE, Registration No. 2,985,522 supports international class 41 for casino services with photographs of the slot machine bearing the PENNYVILLE mark and signage within this casino announcing the PENNYVILLE slots.

placed Treasure Island games on the Golden Nugget casino floor by 1988 and made the games available for daily play at least as early as May 1989. Further the facts are uncontested that the Golden Nugget continued to provide the Treasure Island games for use by its patrons at the Golden Nugget continuously thereafter through 1998 and assigned its rights to the TREASURE ISLAND mark to the registrant in 1994. The assignment of the Treasure Island mark is not disputed and has not been challenged or contested by Prairie Island with testimony or documentary evidence.

On the other hand, the trial testimony establishes that Prairie Island did not open its renamed casino until January 19, 1990. Flemke Tr., pp. 16-17. The facts are undisputed that although the Prairie Island Minnesota state registration shows a first use of January 1, 1990 that casino was closed then and did not reopen to the public until January 19th, a date after Treasure Island's predecessor's first use. Treasure Island slot games were on the floor of the Golden Nugget as early as the second quarter of 1988. Public play, advertising and promotion, including slot tournaments, occurred as early as the following year in 1989. Both pre-date the earliest claimed use by Prairie Island who had previously operated as Island Bingo and reopened its casino in 1990 as "Treasure Island Bingo and Casino." Plaintiff's Trial Brief, p. 8 and Ex. 13.

D. To the extent that Prairie Island's multiple cancellations and oppositions to Treasure Island's registrations are based upon alleged priority of use for casino services; their cancellations and opposition must fail.

Prairie Island has challenged Treasure Island's applications by relying upon the claimed date of first use in its Minnesota state registration and comparing that date with the dates reflected in the Treasure Island federal registrations which were based upon the opening date of

The unrefuted testimony of Andrew Pascal is that the Treasure Island games were placed on the casino floor in 1988. Tom Mikulich's uncontested testimony is that the games were available for public play when he first arrived at the hotel in May of 1989. Both dates pre-date the June 1989 date reflected on the TREASURE ISLAND Nevada State trademark registration. The date on the registration in turn pre-dates the claimed date of first use by Prairie Island, thus, Treasure Island has priority.

¹⁹ See Russell Tr., Ex. T, which is the uncontested assignment of TREASURE ISLAND mark and good will associated therewith.

Treasure Island Hotel and Casino in Las Vegas. Prairie Island has admitted in its testimony period that the date on its Minnesota registration is wrong and first use did not occur until January 19, 1990. Flemke Tr., pp. 180-181. Prairie Island does not address the use of Treasure Island for casino services by Treasure Island's predecessor-in-interest. They have ignored the first use of Treasure Island by Golden Nugget, and Treasure Island's receipt of the assignment of the mark from Golden Nugget. By ignoring such undisputed facts, Prairie Island undoubtedly hopes the Board will likewise overlook the facts as well; it should not. To the extent that Prairie Island's challenge is based upon its alleged priority in providing casino services, its challenge must fail. The undisputed facts are Treasure Island games were developed and placed on the floor of the Golden Nugget in 1988 and promoted for public play and tournaments as casino services by at least as early as May 1989, well before Prairie Island's January 19, 1990 first use. These facts are supported by significant documentary evidence and the unchallenged and unrefuted testimony of Andrew Pascal and John Schadler, individuals who were directly involved with the casino games, but who are no longer employees of Golden Nugget or Treasure Island. Treasure Island's predecessor-in-interest was entitled to registration of the TREASURE ISLAND mark for casino services in 1989 and Treasure Island is entitled to its registrations now. The evidence on this point is unchallenged and overwhelming.

III. TREASURE ISLAND HAS PRIORITY OF USE OF THE MARK TREASURE ISLAND FOR HOTEL SERVICES

Treasure Island first announced its intent to use the TREASURE ISLAND mark for a three hundred million dollar (\$300,000,000)²⁰ resort hotel casino in Las Vegas on October 29, 1991. Russell Tr., pp. 49-51 and Ex. N. At that time, Prairie Island did not have a hotel, or offer hotel services. Flemke Tr., p. 87. Since its October 1991 announcement, Treasure Island actively promoted its new resort throughout the construction and pre-opening phases not only in Las Vegas, but throughout the United States.

[I]n the motel or hotel business, the opening of a new hotel or motel is generally publicized and promoted long prior to its completion so as to acquaint the public

²⁰ By the time the hotel casino opened the cost was around \$430,000,000. Valentine Tr., p. 28-30.

with its facilities and to book conventions, trade shows, and other events which are usually arranged years in advance of their occurrence. A party may acquire rights in a designation which may be superior to any rights that a subsequent user may acquire in a confusingly similar term through prior use thereof in advertising or promotional material connected with the publicizing and/or offering for sale of goods or services providing that this use has been of such nature and extent as to create an association of the goods or services and the mark with the user thereof.

Hotel Corp. of America v. Inn America, Inc., 153 U.S.P.Q. 574, 576 (T.T.A.B. 1967); Chance v. Pac-Tel Teletrac, Inc. 58 U.S.P.Q.2d 1222, 1228 (9th Cir. 2001). Moreover, after an initial use of a mark the owner must show "activities which would tend to indicate a continuing effort or intent to continue such use and place the product on the market on a commercial scale within a time demonstrated to be reasonable in the particular trade." Id. at 1226. This factor eliminates "token use" of marks. Id.

Treasure Island's pre-opening promotions included announcements and advertisements in newspapers and magazines, pre-opening Treasure Island slot machine tournaments at sister properties, pre-opening hotel room reservation services, offering the public t-shirts and other promotional goods, and even a made-for-television movie aired nationally soon after the hotel casino opened. Russell Tr., pp. 48-50, 56-57 and Ex. N; Schadler Tr., 35-36. There is no question that the tens of millions of dollars spent by Treasure Island from October 1991 to the hotel casino's opening in October 1993, and beyond, show its pre-opening marketing and publicity activities were extensive. Moreover, the fact that Treasure Island has continued its national advertising of the mark and has been successful in maintaining a ninety-six percent (96%) occupancy rate for its 2,885 hotel rooms evidences it has made more than a "token use." It has created an association in the minds of the public between the TREASURE ISLAND mark and the Treasure Island Resort Hotel and Casino in Las Vegas. 22

Television and media costs alone prior to the opening of Treasure Island were \$5 to \$6 million dollars. Schadler Tr., p. 34.

²² The unrefuted testimony supports and the math demonstrates that Treasure Island has over one million "room nights" per year $(2,885 \times 365 = 1,053,025)$ and over 2 million guests stay in the hotel each year $(2 \times 1,053,025 = 2,106,050)$. Because the hotel has a 96% occupancy rate, Treasure Island provides over two million guests with hotel rooms each year. Mikulich Tr., p. 79. Respondent, Treasure Island's Second Notice of Reliance Under Rule 2.122(e).

In December 1996, more than five (5) years after Treasure Island began advertising and promoting its hotel casino property, more than three (3) years after Treasure Island opened its TREASURE ISLAND resort hotel casino, and after more than three (3) million room nights had been booked at the Treasure Island in Las Vegas, Prairie Island opened its two hundred and forty-seven (247) room hotel in Red Wing, Minnesota. Flemke Tr., p 87; Knapp Tr., p. 173. Clearly, Treasure Island's adoption and use of a TREASURE ISLAND mark for hotel services pre-dates Prairie Island's adoption and use of the mark for hotel services by several years.

Prairie Island attempts to claim priority of use for a TREASURE ISLAND mark for hotel services by arguing it "began offering lodging services since it opened its facility in January of 1990." Plaintiff's Trial Brief at p. 24. Yet Prairie Island admits it did not have a hotel or offer hotel services during the period January 1, 1990 through December 20, 1996. Defendant's Notice of Reliance Under Rule 2.120(j); Petitioner's Answers to Respondent's Interrogatory No. 10. Moreover, there is no evidence in the record to suggest that during that six (6) year period that Prairie Island had owned or operated hotel rooms, engaged hotel employees to service hotel rooms, provided cleaning services for hotel rooms, or offered any amenities the public generally associates with hotels. Nor has there been any evidence submitted that such customary amenities normally associated with hotel services were provided by Prairie Island under the TREASURE ISLAND mark between 1990 and December of 1996.

Unlike Treasure Island, Prairie Island offers no substantive documentary evidence of use of a TREASURE ISLAND mark for hotel services prior to its hotel opening in December 1996. Its scant evidence includes but a single poorly copied flyer intended to prove Prairie Island's claimed January 1990 use of a TREASURE ISLAND mark for hotel services through promoting packages with a tour and travel company to stay at local hotels. However, a legible copy of the flyer, produced during discovery, demonstrates that the promotion is dated October 15, 1992, one year after Treasure Island announced the development of its property in Las Vegas. ²³

While the witness authenticated Ex. 34 during her testimony, she did not provide any testimony regarding the date the package was actually advertised. Flemke Tr., pp. 89-92.

Plaintiff's Trial Brief, Ex. 34. Additionally, the flyer expressly states that it is "Trilogy Tours" together with Prairie Island offering the "tour packages." The flyer directs potential customers to call Trilogy Tours, not Prairie Island. One of the basic tenets of trademark law is that a mark must identify in the minds of the public a single source. T.A.B. Systems v. PacTel Teletrac, 37 U.S.P.Q.2d 1879, 1883 (Fed. Cir. 1996). Prairie Island has failed to establish that it, and not Trilogy Tours, is the "single source" of origin of the alleged hotel reservation or booking services. Id. It is equally feasible to infer that the mark for these purported services is TRILOGY TOURS since it is Trilogy Tours the consumer must call for information. Also, the hotel services providers are identified in the exhibit solely as those of "A Fine Local Hotel," none of which were called Treasure Island. Plaintiff's Trial Brief, Ex. 34. Flemke Tr., p. 177-179. Making reservations or booking rooms is not providing lodging or hotel services. It may be tour or travel services, but it is not hotel services and there is no actual evidence that Prairie island even did that. The flyer directs calls to the tour operator.

Importantly, no documentary evidence has been submitted by Prairie Island showing it actually sold any of these hotel packages or that these alleged services were continuously used until its hotel opened in December 1996. Moreover, only one witness testified about providing hotel services in 1990. "We didn't have hotel facilities in 1990 (sic) but what they would do is go to various cities and they would book for instance at Super 8 at Redwing or Super 8..." Flemke tr., p. 91. The entities providing hotel services were other businesses. Factors considered to determine whether a service has actually been "rendered in commerce" include a "commercially reasonable attempt to market the service, the degree of ongoing activity of the holder to conduct the business using the mark, the amount of business transacted, and other similar factors." Chance v. Pac-Tel Teletrac, Inc. 58 U.S.P.Q.2d at 1228. Also, "the user must prove that the 'necessary association' was created among more than an insubstantial number of potential customers. Otherwise, he cannot show 'significant impact on the purchasing public.'" T.A.B. Systems v. PacTel Teletrac, 37 U.S.P.Q.2d at 1883. Based upon the scant evidence presented, Prairie Island cannot establish the "necessary association" in the minds of potential

customers when it not only failed to establish that customers, if any, used these alleged services but also "utterly failed to prove the size of the market" and that its services reached a "substantial portion of the public that might be expected to purchase the service." <u>Id.</u>

Prairie Island cannot establish that its TREASURE ISLAND mark created a public identification with hotel services any time prior to December 1996. As Treasure Island has establish it spent millions of dollars on pre-opening activities which reached a substantial portion of its market since 1991, and as it opened its hotel in 1993 and Prairie Island did not open until December of 1996, Treasure Island has priority of use of a TREASURE ISLAND mark for hotel services. Treasure Island has established this fact with clear and convincing evidence. Prairie Island, on the other hand, has failed to prove its claim as it is required to do with a preponderance of the evidence. Its evidence is a single photocopy of a flyer that is not dated 1990, but 1992. Its single witness admitted it did not have hotel facilities, but that its customers stayed at Super 8's and other hotels in the area.

IV. TREASURE ISLAND HAS PRIORITY OF USE OF THE MARK TREASURE ISLAND FOR SOUVENIR ITEMS

The mark TREASURE ISLAND was first used on promotional goods, such as on slot cups placed next to its uniquely branded and highly successful TREASURE ISLAND slot machines as early as 1989 at the Golden Nugget and the Mirage. Mikulich Tr., pp. 36-37. Consumers would often take these slot cups home as souvenirs. <u>Id.</u> If a game was successful, as the TREASURE ISLAND slots were, then other collateral promotions would be done to advertise the slots to the customers. Schadler Tr., p. 9. The TREASURE ISLAND mark continued to be used on clothing items such as sweatshirts, t-shirts, hats and coffee mugs through 1992 to market and promote the new Treasure Island resort hotel casino to be opened in 1993. Russell Tr., at p. 76-77. Once the Treasure Island Resort Hotel Casino opened in October 1993, retail stores sold numerous additional items bearing the TREASURE ISLAND mark including cups, jogging suits, caps, glasses, evening wear, pants, swimwear, ties, shorts

and shirts. Russell Tr., p. 66; Federal Registrations 2,040,756 (in international class 025) and 2.019,481 (in international class 021).

As ownership rights in a mark flow only from use, clearly Treasure Island's prior use of the TREASURE ISLAND mark for souvenir items such as slot cups from at least 1989 gives it priority over Prairie Island which did not begin using its mark on promotional goods until at least 1990. Allard Enterprises, Inc. v. Advanced Programming Resources, Inc., 58 U.S.P.Q.2d 1710, 1715 (6th Cir. 2001). The evidence of Treasure Island's use is supported by the uncontested testimony of at least three witnesses and substantial documentary evidence that demonstrates a first use in 1989 and continued use from that day to the present.

V. CONFUSION

Prairie Island argues actual confusion between the marks is "rampant." Plaintiff's Trial Brief at p. 20. If actual confusion has occurred it is either the result of Prairie Island's own misconduct or is *de minimus*. Moreover, because Treasure Island has priority of use of a TREASURE ISLAND mark for casino, hotel and related goods and services, Prairie Island's arguments regarding a likelihood of confusion do not apply to this proceeding.

A. Prairie Island Caused Any Alleged Instances Of Consumer Confusion by Drawing Themselves Closer to Treasure Island.

According to Prairie Island's Call Tracking Summary, the alleged instances of actual confusion did not begin until around August 1997. Knapp Tr., Ex. 41. This demonstrates that not only was there no confusion related to casino services, but also it suggests that there was something related to the operation of Prairie Island's hotel that triggered this confusion. This is a logical inference as the bulk of Prairie Island's alleged confusion evidence rests in telephone calls from persons attempting to make room reservations at its property. Knapp Tr., p. 84. Consumers do not make reservations to book casino services, hence no confusion arose during the prior seven years' use of the marks for casino and related services from 1990 through 1997. Consumers clearly knew and know if they were enjoying casino services in Las Vegas, Nevada or Red Wing, Minnesota.

After Treasure Island announced its intent to open a resort hotel casino under the TREASURE ISLAND mark in October 1991, Prairie Island shifted from a tropical island theme for its properties and instead adopted a pirate theme similar to that identified in Steve Wynn's 1991 announcement. Valentine Tr., pp. 51-53. The fact that use shifted to a pirate theme by Prairie Island is demonstrated by in its ordering of a pirate parade float and the new name for its employee magazine "No Bones About It." Valentine Tr., pp. 53-59 and Ex. H. Additionally, during the fall of 1992, Prairie Island's Tribal Council member Ron Valentine traveled to Las Vegas and hired John Hall, floor manager in the table games department at The Mirage, to work at the Minnesota property. Valentine Tr., pp. 9-10. Undoubtedly, Mr. Hall was familiar with the Treasure Island game at the Mirage and the construction of the Treasure Island which was under way at the Mirage property. Most importantly, at some time, Prairie Island stopped calling itself Treasure Island Bingo and Casino as it did when it opened in 1990 and now calls itself Treasure Island Resort and Casino. Prairie island offers no evidence as to when or why it did so, but the effect is clear. It makes Prairie Island's property sound more like the Las Vegas resort than a Midwestern Bingo Hall operated by an Indian tribe.

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In January, 1995 Prairie Island offered trips to Treasure Island in Las Vegas as a contest prize. Its promotion of that contest clearly demonstrates it intended to infer an affiliation between itself and Treasure Island. In fact, Prairie Island's January/February 1995 newsletter read "To thank you for visiting Treasure Island in Minnesota, we'd like to treat you to Treasure Island in Las Vegas." Flemke Tr., Ex. F. Three years subsequent to the opening of Treasure Island's hotel, Prairie Island opened its own hotel. When it opened, it answered the phone as Treasure Island in Red Wing, Minnesota. Some time thereafter, the designation "Red Wing, Minnesota" was dropped from Prairie Island's telephone greeting and instances of alleged confusion began. Knapp Tr., pp. 152-153. Further, Prairie Island's election to not have clear identification of its geographic location on its web site invited further consumer confusion. Knapp Tr., pp. 205-206. Finally, despite Prairie Island's insistence that much consumer confusion was caused because persons calling on their 1-800 number were incorrectly directed

to Treasure Island in Las Vegas, Prairie Island has admitted during the testimony period it had not maintained an 800 number listing for approximately three (3) years. Knapp Tr., pp. 114-116. Most troubling, Prairie's Island's witness Knapp tried to create false evidence of confusion. Even after she knew that Prairie Island had not had a 1-800 number listing for several years, she tried to create the appearances of confusion by calling the 1-800 number operator while on the record and asking for the Minnesota property. When the operator gave her the Treasure Island number in Las Vegas, she pretended that was evidence of confusion. It was only in cross examination that she admitted that she had learned two days before the testimony that Prairie Island was not listed in the 1-800 number operator-assisted directory. The Board should not permit such misleading efforts to be considered as "evidence."

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Prairie Island continues to attempt to mislead the public and this Board. It has produced alleged instances of confusion in the form of Reservation Desk-Wrong Treasure Island Information Sheets from 2001 and 2002, four (4) years after filing this action. Knapp Tr., Ex. 43 segment. However, Prairie Island has produced no evidence to suggest that since filing its first action in this consolidated proceeding in October, 1998, it has taken meaningful steps to minimize any potential confusion by identifying itself and its location to consumers. The parties' marks co-existed in the market place apparently without consumer confusion for many years. The alleged confusion began only when Prairie Island took a series of actions to draw itself closer to Treasure Island and continues only because Prairie Island refuses to reform its conduct.

B. If Consumer Confusion Did Occur. It Was De Minimus At Best

Even if confusion were found to have occurred, these instances of much less than one percent (1%) of the calls being "misdirected" is *de minimus*. "Evidence of only a small number of instances of actual confusion can be dismissed as inconsequential or *de minimus*." See J. Thomas McCarthy, McCarthy On Trademarks And Unfair Competition § 23:13 (4th ed. 2005). "Evidence of the number of instances of actual confusion must be placed against the background of the number of opportunities for confusion before one can make an informed

decision as to the weight to be given to the evidence." See id. Plaintiff admits that it received many more than the 35,535 calls listed in its Call Tracking Summary over this two year period making the percentage of purported "wrong TI" calls even smaller than the .007% calculated. Knapp Tr., p. 198. Even adding the reservation sheets Prairie Island produced to support its actual confusion claims from 2001-2002 does not make the percentage of purported instances of confusion any less minimal. Knapp Tr., Ex. 43 segment. Importantly, the alleged evidence only occurs after 1997, even though Treasure island opened in Las Vegas in 1993. Treasure island has more than a million (1,000,000) room nights each year and more than two million guests per year. In that context, 260 misdirected calls over several years to Prairie Island is an extraordinarily small percentage. Placing this percentage against the background of opportunity for consumers to be confused into calling the "wrong TI," shows that little or no weight should be given to Prairie Island's confusion evidence, as it is *de minimus*.

C. Likelihood of Confusion - The Du Pont Factors

As Treasure Island has priority of use of a TREASURE ISLAND mark for casino, hotel and related goods and services, the *Du Pont* factors generally used to determine any likelihood of confusion between marks have little relevance in this proceeding, see In re E.I. Du Pont De Nemours & Co., 177 U.S.P.Q. 563, 567 (CCPA 1973).²⁵ Because Treasure Island has priority

²⁴ The basis of Prairie Island's confusion argument is that out of 35,535 calls made to its Red Wing, Minnesota property over a two year period which did not result in a room reservation, two hundred and sixty (260), or less than .007%, of those calls were purportedly "meant for Defendant." The total number of callers to Prairie Island was actually higher. Knapp Tr., p. 198. Plaintiff Brief at pp. 20-21. The bottom row of Ex. 28 shows the "total[s]" number of callers to the hotel that did not book a room during the two year period. The column heading under which those totals are shown indicates the reason a caller did not book a room. Simple addition of the "Totals" in each of the column totals demonstrates that during the two year period 35,535 calls were tracked (744 + 239 + 151 +....80 = 35,535). Therefore during the period less than 007 % of the total number of calls tracked on this document were "misdirected" (260 divided by 35,535 = .007). Plaintiff's Call Tracking Summary which it uses to support its confusion argument is not only hearsay, it also fails to identify the criteria used, if any, to determine whether a call was made to the "wrong TI." Knapp Tr., Ex. 41. Moreover, Prairie Island's own witness admitted that persons making "wrong TI" calls were not asked how they got the Red Wing, Minnesota number. Flemke Tr., p. 123. In fact, Prairie Island's operators waited for "clues" before determining the caller did not want the Red Wing, Minnesota property. Knapp Tr., pp. 39, 143-46, 153. This evidence that actual confusion occurred is tenuous at best and certainly de minimus.

²⁵ The *Du Pont* factors are: (1) similarity of the marks in their entireties as to appearance, sound, connotation and commercial impression, (2) similarity in the nature of the services at issue, (3) similarity in channels of trade, (4) sophistication of the consumer, (5) the fame of the marks, (6) number of similar

in casino, hotel and related goods and services, Prairie Island's reliance on the DuPont factors is misplaced and is no more than a red herring which should not be allowed to distract the board from the relevant issues of facts and law.

It should be noted, however, that fourteen (14) out of the nineteen (19) marks at issue are TREASURE ISLAND AT THE MIRAGE, some with elaborate design features. See Treasure Island Marks at Appendix A. Treasure Island intentionally elected to show its affiliation with its famous sister property The Mirage.

The Mirage name and marks were deemed to be famous by the United States District Court in Mirage Resorts, Inc. v. Stirpe, 152 F.Supp.2d 1208 (D. Nev. 2000). Famous marks are entitled to a broader scope of protection. Genesco Inc, v. Martz, 66 USPQ2d 1260, 1270 (T.T.A.B. 2003). Moreover, "[u]se of a strong, well-known mark as part of a composite name reduces the likelihood that the remainder of the composite name will create a commercial impression distinct from that mark." Four Seasons Hotels, Ltd. v. Koury Corp., 21 U.S.P.Q.2d 1847, 1852 (E.D.N.C. 1991).

As the Treasure Island is a sister company and located on the Mirage Resort property, it has always promoted its affiliation with Mirage Resorts. The TREASURE ISLAND AT THE MIRAGE marks incorporate an element of fame. As the Treasure Island resort hotel casino, and 14 of its marks at issue are clearly affiliated with its famous sister property, The Mirage, there is little likelihood that consumers would confuse the TREASURE ISLAND AT THE MIRAGE marks with those used by Prairie Island Indian community in Minnesota, even though it now calls itself Treasure Island Resort and Casino.

VI. ESTOPPEL BY ACQUIESCENCE TO THE USE OF AND REGISTRATION OF TREASURE ISLAND MARKS

Prairie Island should be estopped from challenging the TREASURE ISLAND mark.

Prairie Island knew of Treasure Island's intent to use TREASURE ISLAND marks for hotel and

marks on similar goods or services, (7) nature and extent of actual confusion, (8) duration and conditions of concurrent use without actual confusion, (9) variety of goods or services on which mark is used, (10) market interface between users of the marks, (11) extent of right to exclude others from use of mark, and (12) extent of potential confusion.

resort casino services since at least as early as April 1992, when it received a report from Merchant & Gould identifying GNLV Corporation's Nevada State registration for TREASURE ISLAND and Steve Wynn's announced plans of a mega resort hotel casino. Yet, it waited and took no action regarding the use and filing of TREASURE ISLAND marks until 1998. Moreover, during this six (6) year period Prairie Island actively encouraged and promoted Treasure Island's use of its TREASURE ISLAND marks and, in fact, not only availed itself of Treasure Island's services, but it also sent its own customers to enjoy the services provided by the Las Vegas property under the TREASURE ISLAND marks. Flemke Tr., Ex. F.

"In determining whether a party has too long 'slept on its rights' it is necessary to show that the party knew or should have known that it had a right of action, yet did not act to assert or protect its rights." See Bridgestone/Firestone Research, Inc. v. Automobile Club de 'Ouest de la France, 58 U.S.P.Q.2d 1460, 1462 (Fed. Cir. 2001). For a defendant to prevail under this doctrine, "[t]here must also have been some detriment due to the delay." See Bridgestone/Firestone Research, Inc. v. Automobile Club de 'Ouest de la France, 58 U.S.P.Q.2d at 1463.

A. Prairie Island Knew of The Trademark Use of TREASURE ISLAND in Nevada And Treasure Island's Intent to Use a TREASURE ISLAND Mark At Least As Early As April 1992.

Beginning on October 29, 1991, Treasure Island made nationwide announcements regarding its intent to use TREASURE ISLAND for a large resort hotel casino in Las Vegas, Nevada. Russell Tr., pp. 49-50. Even if Prairie Island missed these national announcements, it certainly knew of Treasure Island's intent to use the TREASURE ISLAND mark for its resort at least as early as April 1992, when informed by Merchant and Gould by letter. Valentine Tr., Ex. B. Moreover, Prairie Island apparently monitored trademark filings with the U.S.P.T.O. as

²⁶ As announced, the resort was to be more than 2,000 rooms and cost \$300,000,000 but eventually cost \$430,000,000. See footnote # 19.

²⁷ A letter to Prairie Island from its counsel referenced Treasure Island's April 15, 1992 press announcement and its intent to open a resort hotel casino in Las Vegas under the TREASURE ISLAND name. A copy of the announcement was attached to the letter. Also the letter referenced GNLV Corporation's 1989 Nevada State trademark registration of TREASURE ISLAND for slot merchandizing.

evidenced by the letter's discussion of a TREASURE ISLAND mark registered to an entity in St. Maarten. As such, Prairie Island was likely aware of Treasure Island's federal trademark applications filed in 1992 – 93. They were also aware of the construction of the hotel as members of the Tribal Council visited Las Vegas during its construction. They were also well aware of Treasure Island as they traveled to and stayed at the Las Vegas resort after it opened. Knapp Tr., pp. 26-27; Flemke Tr., Ex. E. Moreover, the publication and issuance of Treasure Island's registrations for TREASURE ISLAND in 1995 – 96 put Prairie Island on constructive notice of the existence of the TREASURE ISLAND mark for hotel, casino and related goods and services. See Bridgestone/Firestone Research, Inc. v. Automobile Club de 'Ouest de la France, 58 U.S.P.Q.2d at 1463.

Despite actual, on-going, and constructive knowledge of the existence and use of Treasure Island's marks since April 1992 and 1993, it was more than five (5) years before Prairie Island sought to challenge Treasure Island's federal registrations. Prairie Island has for too long "slept on its rights." See Sara Lee Corp. v. Kayser-Roth Corp., 38 U.S.P.Q.2d at 1453. See also Bridgestone/Firestone Research, Inc. v. Automobile Club de 'Ouest de la France, 58 U.S.P.Q.2d at 1462.

B. Prairie Island Availed Itself of Treasure Island's Hotel and Casino Services

Prairie Island acquiesced to Treasure Islands' use of TREASURE ISLAND marks by knowingly availing itself of the hotel and casino services offered under those marks. Prairie Island 's representatives traveled to Las Vegas on multiple occasions in relation to gaming conventions and trade shows and stayed at the Treasure Island Resort Hotel. Flemke Tr., pp. 205-217 and Ex. E. Prairie Island cannot later be heard to complain of Treasure Island's registrations of the TREASURE ISLAND marks when its own representatives voluntarily chose to acknowledge the use by staying and enjoying the services and amenities of Treasure Island at the Mirage without objection.

Merchant & Gould advised Prairie Island that they would continue to monitor Treasure Island's uses. GNLV Corporation is Treasure Island's predecessor-in-interest.

Prairie Island further acquiesced to Treasure Island's interest in the marks by actively awarding trips to Treasure Island in Las Vegas as a prize for a contest in Minnesota in 1995. In fact, the January/February 1995 newsletter that advertised the contest read: "To thank you for visiting Treasure Island in Minnesota, we'd like to treat you to Treasure Island in Las Vegas." Flemke Tr., p. 225 and Ex. F. The manner in which the contest was promoted, in particular using the identical print size and font for the Minnesota TREASURE ISLAND and the Las Vegas TREASURE ISLAND in promotional materials, suggests that Prairie Island intended to infer an affiliation between its Minnesota property and Treasure Island's Las Vegas Treasure Island property. Flemke Tr., Ex. F. At the very least, Treasure Island would have fairly seen Prairie Island's conduct as an overt expression of acquiescence. In such an instance, Prairie Island should be estopped from later changing positions and challenging the registrations. See Conan Properties, Inc. v. Conan's Pizza, Inc., 752 F.2d 145 (5th Cir. 1985).

C. Prairie Island's Delay In Filing Its Cancellation and Opposition Petitions Has Caused Treasure Island substantial Economic Prejudice.

"Economic prejudice arises from investment in a development of the trademark, and the continued commercial use and economic promotion of a mark over a prolonged period adds weight to the evidence of prejudice." See Bridgestone/Firestone Research, Inc. v. Automobile Club de 'Ouest de la France, 58 U.S.P.Q.2d at 1463 (Fed Cir. 2001).

Since Steven Wynn announced the intent to open its Treasure Island Resort Hotel Casino in October 1991, Treasure Island has used the TREASURE ISLAND marks in marketing and promotional materials throughout the United States. For many years it has been expending tens of millions of dollars in advertising and promoting its marks. The evidence is unrefuted that Treasure Island has invested tens of millions of dollars to advertise and promote its registered marks and the use of those marks at its resort. Russell Tr., Ex. V. Treasure Island would lose the benefit of the monies invested in the registration and prosecution of its marks should they be cancelled and would further lose the ability to stop third parties' use of the marks.

The prejudice to Treasure Island as a result of Prairie Island's unreasonable delay is clear and sufficient to warrant the application of the doctrine of estopped by acquiescence.

D. Prairie Island's Delay In Challenging Treasure Island's TREASURE ISLAND Marks Is Inexcusable and Unreasonable.

Prairie Island has offered no evidence, nor is there any, as to why it waited to challenge Treasure Island's marks. This delay is both unexcused and unreasonable. See What-A-Burger of Virginia, Inc. v. Whataburger, Inc. of Corpus Christi, Texas, 69 U.S.P.Q.2d at 1834. While Courts have found delays of fourteen (14) months (Bellbrook Dairies, Inc. v. Bowman Dairy Co., 124 U.S.P.Q. 316) and three (3) years (Plymouth Cordage Co. v. Solar Nitrogen Chemicals, Inc., 152 U.S.P.Q. 34) reasonable, a delay of five (5) years was found to be unreasonable. See Regal Rugs, Inc. v. United States Rubber Co., 152 U.S.P.Q. 34 (TTAB 1966). See also Bill Rivers Trailer, Inc. v. Thermo King Corp., 1771 U.S.P.Q. 764 (CCPA 1973). In this instance Prairie Island's delay was more than five (5) years and should, therefore, be found unreasonable.

VII. THE BOARD SHOULD NOT CANCEL TREASURE ISLAND'S MARKS BECAUSE THE DOCTRINE OF RES JUDICATA (CLAIM PRECLUSION) DOES NOT APPLY.

A. Prior Proceedings

Treasure Island applied for and obtained numerous federal registrations for TREASURE ISLAND marks, and variations thereof, beginning in 1992 – 93 and which are the subject of this proceeding. See Treasure Island Marks Appendix A. Most of those marks continue in use today. However, over the years, business decisions were made by Treasure Island to discontinue use of five (5) of these marks, namely the TREASURE ISLAND marks that include the "parrot design" and the tagline ADVENTURE RESORT for hotel services. As Treasure Island could no longer show use of these marks, no Section 8 declarations were filed and the marks were abandoned. Treasure Island continued to use and filed Section 8 declarations for the remaining TREASURE ISLAND registrations that include the "crossed swords" and "skull" designs and a word marks.

In 2004, the TTAB ordered Treasure Island to show cause why the abandoned registrations should not be cancelled by request of Prairie Island and result in an inter-parties judgment against Treasure Island. After briefing by both parties, the TTAB issued an Order canceling the five (5) marks on the basis of priority of use and likelihood of confusion.

Prairie Island now relies on the doctrine of *res judicata* to seek to cancel (and in one case oppose) the remaining marks. Plaintiff Brief at p. 32. Treasure Island asserts that the doctrine of *res judicata* does not apply to the remaining marks because Treasure Island filed these applications many years before Prairie Island initiated the first cancellation proceeding, and these marks are not legal equivalents to the previously cancelled marks.

B. Legal Standards

Prior TTAB opposition judgments can be used by a petitioner to oppose similar marks under the doctrine of *res judicata*. See Miller Brewing Co. v. Coy Int'l Corp., 230 U.S.P.Q. 675 (T.T.A.B. 1986). In determining whether or not *res judicata* applies to a particular mark, the Board considers both the timing of filing the subject applications and the similarity of the marks at issue. Metromedia Steakhouses, Inc. v. Pondco II, Inc., 28 U.S.P.Q.2d 1205, 1208 (T.T.A.B. 1993). This Board has held that "claim preclusion does not apply in cases such as the present one, where the defendant's . . . applications were already pending at the time that judgment was entered against applicant as to one of the applications." The Institut National Des Appellations d'Origine and The Bureau National Interprofessionel du Cognac v. Brown-Forman Corp., 47 U.S.P.Q.2d 1875, 1895 (T.T.A.B. 1998).

Furthermore, the TTAB has held that the doctrine of *res judicata* generally only applies in situations where the previously adjudicated mark conveys the same commercial impression as the current mark. <u>Miller Brewing Co.</u>, 230 U.S.P.Q. at 678. The Board has more recently refined this test, stating "the proper test for determining whether two marks have the same commercial impression, for purposes of the claim preclusion doctrine, is the test used in tacking situations, i.e., whether the marks are legal equivalents." <u>The Institut National Des Appellations</u>

<u>d'Origine and The Bureau National Interprofessionel du Cognac v. Brown-Forman Corp.</u>, 47 U.S.P.Q.2d 1875, 1895 (T.T.A.B. 1998).

The Board should hold that the doctrine of *res judicata* does not apply in the instant case because not only were all of the marks at issue filed long before Prairie Island initiated the first cancellation proceeding, but none of the current marks are the "legal equivalent" of any of the previously cancelled marks.

C. Treasure Island Filed Applications for its Current Marks Long Before Prairie Island Initiated the First Cancellation Proceeding Against Any of the Marks.

Treasure Island filed all of the applications for its marks long before Prairie Island initiated the first cancellation proceeding against any of the marks; therefore, the doctrine of *res judicata* does not apply in this case. This Board has reasoned that the doctrine of *res judicata* generally applies in certain situations because "the Board does not wish to encourage losing parties to insignificantly modify their marks after an adverse ruling and thereby avoid the *res judicata* effect of the prior adjudication." Miller Brewing Co., 230 U.S.P.Q. at 678.

Furthermore, in Metromedia Steakhouses, Inc., this Board refused to apply the doctrine of *res judicata*, placing heavy emphasis on the fact that "[b]oth applications had been filed long before opposer objected to registration of the first mark" and when "the second application was filed, the opposition to the first had not yet even been instituted." 28 U.S.P.Q.2d at 1208. After considering these facts, the Board determined that the "applicant plainly did not simply change its mark in some insignificant respect in an attempt to avoid the preclusive effect of the adverse judgment as to the first mark;" therefore, the doctrine of *res judicata* did not apply. Id. The Board's decision in that case is consistent with its position that it "does not wish to encourage losing parties to insignificantly modify their marks after an adverse ruling and thereby avoid the *res judicata* effect of the prior adjudication." Miller Brewing Co., 230 U.S.P.Q. at 678.

Moreover, in <u>Institut National</u> the Board reiterated its position that *res judicata* is most often appropriate in situations where an applicant files its application to register a mark merely as an attempt to evade the preclusive effect of the previous judgment entered against it. 47

U.S.P.Q.2d at 1895. In ultimately holding that *res judicata* did not apply to that case, this Board reasoned that like in <u>Metromedia Steakhouses</u>, <u>Inc.</u>, "both of applicant's applications had been filed long before the...opposition was instituted." <u>Id.</u>

In the instant case, the doctrine of *res judicata* does not apply to any of the current marks at issue because all of these marks were filed many years prior to the start of the first cancellation proceeding against any of Treasure Island's marks. Similar to <u>Metromedia Steakhouses, Inc.</u> and <u>Institut National</u>, here Treasure Island filed all of its applications for the marks at issue long before Prairie Island initiated the first cancellation proceeding against any of those marks. As evidenced by record on the USPTO official website, all but two of Treasure Island's federal applications were filed in 1993 (the exceptions being Registration Nos. 2.040,756 and 2,040,770, both filed in 1996).

In contrast, all of Prairie Island's cancellation proceedings, including the proceedings relied on here for *res judicata* purposes, were initiated in 1998. Treasure Island did not attempt to insignificantly alter any of its marks merely for the purpose of attempting to avoid a prior adverse judgment. Most of Treasure Island's marks were filed for registration five years prior to Prairie Island's first cancellation proceedings, while two were filed two years prior. As such, a finding by the Board in favor of Treasure Island will be consistent with its position against encouraging losing parties to insignificantly modify their marks after an adverse ruling for the purpose of avoiding the *res judicata* effect of the prior adjudication.

D. None of Treasure Island's Current Marks are the Legal Equivalent of any of the Previously Cancelled Marks.

None of Treasure Island's current marks are the legal equivalent of any of the previously cancelled marks; therefore, the doctrine of *res judicata* does not apply in this case. The TTAB has addressed the issue of *res judicata* as it applies to a cancellation and/or opposition proceeding on a number of occasions. In Miller Brewing Co., the TTAB held that *res judicata* operated to preclude an application for registration of a mark where a previous judgment had been entered against the applicant for prior similar mark that the Board considered to "represent

one transaction or a series of connected transactions for the purpose of *res judicata.*" 230 U.S.P.Q. at 677-78. In that case, this Board applied the doctrine of *res judicata* to preclude a mark's registration because the applicant had a judgment entered against it in a prior opposition proceeding based on its abandonment of the application of a nearly identical mark without the consent of the opposer. Id.

However, the Board's decision in <u>Miller Brewing Co.</u> turned in large part on the fact that "the two marks creat[ed] substantially the same commercial impression and the minor alterations [did] not rise to the level of a new mark sufficient, under the circumstances, to allow applicant to seek registration." <u>Id.</u> at 678. Additionally, the applicant admitted that the design of its new mark had "evolved out of the original design" and, as such, the TTAB stated that "the evidence relating to the issue of likelihood of confusion with respect to the first design would be identical with respect to the second design, forming, therefore, a convenient trial unit for purposes of [res judicata]." <u>Id.</u>

In Metromedia Steakhouses, Inc., the Board came to the conclusion that *res judicata* (claim preclusion) did not operate to enter judgment against the applicant. 28 U.S.P.Q.2d at 1207-08. In that case, the TTAB considered applying the doctrine of *res judicata* to an applicant's mark where the applicant had previously expressly abandoned an application for a similar mark during an opposition proceeding without the written consent of the opposer. <u>Id.</u> at 1206. The mark that the applicant had expressly abandoned was for "RANCH STEAK & SEAFOOD" in typed form for restaurant services, while the mark for which the applicant was presently seeking a registration was for the stylized script "RANCH STEAK & SEAFOOD" with a landscape design. Id. at 1208.

In Metromedia Steakhouses, Inc., both parties relied on the decision in Miller Brewing Co. to support their positions. Id. at 1207. The Board held that although the principles enunciated in that case did apply to the case at hand, they "lead to the opposite result when the facts of the instant case [were] considered." Id. at 1208. In ultimately denying the opposer's motion for summary judgment on the basis of *res judicata*, the Board placed heavy emphasis on

the facts surrounding the case. For example, the Board stated that "the two marks of the applicant are clearly too different to be considered a single transaction or a series of transactions within the meaning" of the Restatement (Second) of Judgments definition of res judicata and thus "cannot be considered the same claim." <u>Id.</u> In coming to this conclusion, the Board relied on the fact that the first mark was made up of only words, while the second mark included the same words along with several design elements. <u>Id.</u> Since the commercial impressions of the word mark and the design mark were dissimilar, "the evidence relating to the issue of likelihood of confusion with the first mark would not be precisely the same as the evidence with respect to likelihood of confusion with the second mark;" therefore, res judicata did not apply. Id.

In a more recent case, the Board denied the opposers' motion for leave to amend the notice of opposition to add a *res judicata* claim. <u>Institut National</u>, 47 U.S.P.Q.2d at 1896. Relying on <u>Miller Brewing Co.</u> and <u>Metromedia Steakhouses, Inc.</u>, the Board reaffirmed its position that marks with dissimilar commercial impressions could not be "deemed to be a single 'claim,' for claim preclusion purposes." <u>Id.</u> at 1895. Furthermore, in <u>Institute National</u> this Board refined the test for determining whether *res judicata* applies to a particular case; specifically, the Board held that "the proper test for determining whether two marks have the same commercial impression, for purposes of the claim preclusion doctrine, is the test used in tacking situations, i.e., whether the marks are legal equivalents." <u>Id.</u>

In <u>Institut National</u>, the marks at issue were MIST AND COGNAC and CANADIAN MIST AND COGNAC, both for the identical goods of an "alcoholic beverage consisting of a mixture of Canadian whiskey and cognac." <u>Id.</u> at 1892. In adopting the more stringent "legal equivalents" test for applying *res judicata*, this Board found that the obvious differences in the marks clearly proved that they were not legal equivalents; therefore, the doctrine of *res judicata* did not apply. <u>Id.</u> at 1894-95.

In the instant case, Prairie Island argues that prior TTAB judgments on priority of use and likelihood of confusion entered against Treasure Island on certain abandoned marks

mandate judgments in Prairie Island's favor on the marks currently at issue. Essentially, Prairie Island is basing its argument on the doctrine of *res judicata*; specifically, that judgment should be entered in Prairie Island's favor relevant to several of the remaining proceedings because Treasure Island had abandoned certain "Treasure Island" marks while they were subject to cancellation proceedings initiated by Prairie Island without consent.²⁸

Here, applying trademark law and the doctrine of *res judicata* as set forth by TTAB precedent in <u>Miller Brewing Co.</u>, <u>Metromedia Steakhouses</u>, <u>Inc.</u> and <u>Institut National</u>, *res judicata* does not mandate judgment against Treasure Island on any of its current marks, claims or affirmative defenses. Because of obvious dissimilarities between the marks at issue, they are not "legal equivalents" for purposes of *res judicata*; therefore, the doctrine does not apply. Even if the Board were to use the outdated same commercial impression test, the marks at issue are still sufficiently dissimilar in commercial impression to the cancelled marks as to not constitute a single "claim" for *res judicata* purposes; therefore, the doctrine of *res judicata* does require judgment against Treasure Island in any of the current cancellation proceedings.

Five registrations were previously cancelled in this consolidated action. The first four were composite marks for TREASURE ISLAND AT THE MIRAGE with a "parrot design." These marks are not the legal equivalent of any of the marks now at issue, all of which are either word marks or design marks with markedly different designs. Similar to Metromedia Steakhouses, where this Board held that a word mark and composite mark incorporating the same words with a unique design conveyed different commercial impressions, the cancelled "parrot design" marks do not convey the same commercial impression as the word marks, nor do they convey the same commercial impression as the word marks, nor do they convey the same commercial impression as the various current, visually distinguishable, design marks. Furthermore, like in Institut National, the marks at issue are far too dissimilar in appearance to be considered legal equivalents; therefore, the doctrine of res judicata does not apply under either test.

²⁸ Cancellation Nos.: 92,028,127; 92,028,174; 92,028,314; 92,028,319 and 92,028,325.

The fifth previously cancelled registration (No. 1,981,369) is for the word mark TREASURE ISLAND AT THE MIRAGE THE ADVENTURE RESORT for "hotel services" in International Class 042. This mark is identical in appearance and sound to one of the marks currently at issue (Registration No. 2,024,221), however that mark is for completely different services, "casino services" in IC 041. Because of differences in services and classes, the two registrations are not legal equivalents for tacking purposes and the doctrine of *res judicata* cannot be invoked in Prairie Island's favor.

For the Board's convenience, the previously cancelled registrations and the marks presently at issue are summarized below. While some to the marks at issue could be seen as confusingly similar to the previously cancelled registrations for infringement purposes, none of them are legal equivalents for tacking or *res judicata* purposes.

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PREVIOUSLY CANCELLED REGISTRATIONS

RELIED ON BY PRAIRIE ISLAND

Registration Number	Class	Mark
1,955,279	042	TATREASURE ISLAND
1,903,619	025	
1,943,123	041	The state of the s
1,949,379	021	
1,981,369	042	TREASURE ISLAND AT THE MIRAGE THE ADVENTURE RESORT

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REGISTRATIONS AT ISSUE

Registration Number	Class	REGISTRATIONS AT ISSUE Mark
1,949,380	041	CHASURE ISLA
1,941,475	025	
1,985,968	042	47 7 CR 21 2 4 3 4
2,019,481	021	
2,040,770	041	
2,040,756	025	
2,010,396	041	
1,984,421	042	TREASURE ISLAND AT THE MIRAGE
1,918,033	025	INLASUNE ISLAND AT THE WIINAGE
1,966,090	009 021	
2,024,221	041	TREASURE ISLAND AT THE MIRAGE THE ADVENTURE RESORT

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APPLICATIONS AT ISSUE

Serial Number	Class	Mark
75/136,734	042	

In summary, not only were all the marks at issue filed many years prior to Prairie Island's initiation of the first cancellation proceeding, but none of them are "legal equivalents" to the previously cancelled registrations. Therefore, the doctrine of res judicata does not require judgment against Treasure Island in any of the current proceedings. Furthermore, while res judicata is frequently used offensively by petitioners to prevail in opposition actions (e.g. Miller Brewing Co.) and used defensively by respondents to prevail in cancellation actions (e.g. Vitaline Corporation v. General Mills Inc., 891 F.2d 273 (Fed. Cir. 1989)), after exhaustive research, Treasure Island has found no instances (and Prairie Island has offered no instances) where the TTAB has allowed a petitioner to use res judicata offensively to prevail in a This is only logical. An owner of multiple, co-existing trademark cancellation action. registrations should be able to allow cancellation of less valuable or unused registrations without fear of losing more valuable coexisting registrations. The doctrine of res judicata exists to save judicial resources by preventing re-litigation of decided issues rather than to give TTAB parties incentive to fully litigate every registration in a coexisting trademark portfolio. Here, the Board should reject Prairie Island's request to make new law and use res judicata offensively in a cancellation action.

VIII. OBJECTIONS TO OPPOSER'S EVIDENCE

Treasure Island enters the following objections to the evidence Prairie Island seeks to enter and rely upon:

- 1. Ex. 28. Knapp's testimony about the document kept by the hotel tour department lacks foundation, includes hearsay and is speculative because she could identify the dates used for the report printed May 1, 2001. Knapp Tr. pp. 77-83.
- 2. Exs. 28, 29 & 30. (1) The exhibits are overlapping dates and cumulative. Ex. 28 is for the period December 1996 through August 4, 1999. Knapp Tr., p. 67. Ex 29 reports an overlapping period, January 1997 through February 1999. Ex. 30 reports the period January 1, 1998 to July 14, 2002 and overlaps with Ex. 29. (2) Ex's 29 & 30 lack foundation and are misleading because they report a period during which Prairie Island admitted in cross-examinations it did not have an 800 directory assistance listing. Knapp Tr., pp. 123-124.
- 3. Ex. 40. The report was (1) not produced during the discovery period, (2) is cumulatively in that it reports the period January 1-2004 through September 24, 2005 and (3) lacks foundation and is misleading because it reports a period during which Prairie Island admits it did not have an 800 directory assistance listing. Knapp Tr., pp. 123-124.
- 4. Ex. 45 to Knapp. The email communication is not relevant to show confusion because it was generated by a source outside the United States.
- 5. Defendant also asserts objections to the following Exhibits identified in Plaintiff's Trial Brief as "Confidential:"
 - A. Exhibits 25 through 36, 43 through 45 and G to Knapp;
 - B. Exhibits 31, 32 & 33 to Knapp; and
 - C. Exibits A, B, C & D to Flemke

Plaintiff improperly asserts these exhibits are "Confidential." The TTAB's Order of December 17, 1999 refers the parties to TMBP 412.02 et seq., (formerly TMBP 416) (Filing of Confidential Materials with The Board) (Handling of Confidential Materials by the Board). The parties' stipulated Protective Agreement generally includes the requirement that a party claiming confidentiality or trade secret designate the information covered by the claim prior to the disclosure of the information during discovery. See e.g. TMBP 412.02(d). First, Plaintiff did not designate the materials in these exhibits as "confidential" during discovery as required by the

TTAB's order. It has therefore waived any claim that the materials are confidential. In addition, Defendant hereby reasserts each of the objections it made to these materials during the testimony depositions of the identified witnesses. Secondly, the Protective Agreement generally includes the provision that a party may not designate information as confidential or trade secret unless the party has a reasonable basis for believing that the information is confidential or trade secret. Plaintiff has not provided any factual or legal basis to support such a contention.

- 6. Treasure Island reasserts the basis for each of the objections it made during the testimony depositions.
- 7. Treasure Island reasserts the basis for each of the objections it made to the exhibits offered by Prairie Island during the testimony period.

IX. CONCLUSION

Based upon the foregoing facts and law, the cancellations and objections should fail and the Board should sustain Treasure Island's registration of its marks. Treasure Island has demonstrated with the preponderance of clear and convincing evidence that it has priority for casino services, hotel services and related goods and services. As such, it is entitled to the registrations of its TREASURE ISLAND marks. Prairie Island's cancellations and objections should be dismissed and judgment entered for Treasure Island.

Dated this 26th day of May, 2005.

GREENBERG TRAURIG

Mark G. Tratos

R. Richard Costello, of Counsel

Laraine M.I. Burrell

Greenberg Traurig

3773 Howard Hughes Pkwy #500N

Las Vegas, NV 89109 Attorneys for Defendant

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

PRAIRIE ISLAND INDIAN COMMUNITY, A FEDERALLY RECOGNIZED INDIAN TRIBE,

Plaintiff,

VS.

TREASURE ISLAND CORP.,

Defendant.

Opposition Nos. 91115866 and 91157981

Cancellation Nos. 92028126 92028127; 92028130; 92028133; 92028145; 92028155; 92028171; 92029174; 92028199; 92028248; 92028280; 92028294; 92028314; 92028319; 92029325; 92028342; and 92028379 (as consolidated)

CERTIFICATE OF MAILING VIA EXPRESS MAIL

TRADEMARK TRIAL AND APPEAL BOARD COMMISSIONER FOR TRADEMARKS P.O. BOX 1451 ALEXANDRIA, VA 22313-1451

I hereby certify that the attached TRIAL BRIEF, EXHIBITS and CERTIFICATE OF MAILING in connection with the above-identified matter is being deposited with the United States Postal Service "Express Mail Post Office to Addressee" service under 37 CFR 1.10 on the date indicated below and is addressed to TRADEMARK TRIAL AND APPEAL BOARD, Commissioner for Trademarks, P.O. Box 1451, Alexandria, VA 22313-1451, under Express Mail Label No. EV-705987222-US on May 26, 2006.

Dated this 26th day of May, 2006.

GREENBERG TRAURIG

Mark G. Tratos

R. Richard Costello, of Counsel

Laraine M.I. Burrell Greenberg Traurig

3773 Howard Hughes Parkway

#500N

Las Vegas, NV 89109 Attorneys for Defendant

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TRADEMARK TRIAL AND APPEAL BOARD COMMISSIONER FOR TRADEMARKS P.O. BOX 1451 ALEXANDRIA, VA 22313-1451

CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing documents: TRIAL BRIEF and EXHIBITS were served on Prairie Island Indian Community, c/o Eric Haugen of Haugen Law Firm, PLLP, 121 S. Eighth Street, #1130, Minneapolis, MN 55402, Attorney for Plaintiff, by first class mail postage prepaid on May 26, 2006.

Dated this 26th day of May, 2006.

GREENBERG TRAURIG

Mark G. Tratos

R. Richard Costello, of Counsel

Laraine M.I. Burrell Greenberg Traurig

3773 Howard Hughes Parkway

#500N

Las Vegas, NV 89109 Attorneys for Defendant

TREASURE ISLAND MARKS IN THIS PROCEEDING

Reg./Ser. No Filing Date International Class	Treasure Island Mark	Date of First Use
1949380 01/00/1993 IC 041	ORE ROLL	04/93
1955279 01/00/1993 IC 042	IS TREASURE ISLAND	05/11/93
1984421 11/23/1993 IC 042	TREASURE ISLAND AT THE MIRAGE	04/93
2176004 10/23/1993 IC 042		06/21/93
1984421 11/23/1993 IC 042	TREASURE ISLAND AT THE MIRAGE	06/93
2024221 10/27/1993 IC 041	TREASURE ISLAND AT THE MIRAGE THE ADVENTURE RESORT	06/93
2019481 07/23/1993 IC 021	COMPANY OF THE PARTY OF THE PAR	07/93

1918033 10/07/1992 IC 025	TREASURE ISLAND AT THE MIRAGE	1993
1941475 11/23/1993 IC 025	THE WILL BY	1993
1966090 01/12/1993 IC 021, 009, 034	TREASURE ISLAND AT THE MIRAGE	04/25/94
1903619 10/27/1993 IC 025	TREASURE ISLAND A	1994
1943123 01/00/1993 IC 041	TREASURE ISLAND A	1994
1949379 10/19/1993 IC 021, 009	STREASURE ISLAND &	1994
1985968 10/27/1993 IC 042	STRE ISI	10/07/93

2040756 07/21/1993 IC 025		1994
2040770 10/27/1993 IC 041		1994
1981369 11/22/1993 IC 042	TREASURE ISLAND AT THE MIRAGE THE ADVENTURE RESORT	1994
75136734 07/17/1996		11/23/93

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

PRAIRIE ISLAND INDIAN COMMUNITY, A FEDERALLY RECOGNIZED INDIAN TRIBE,

Plaintiff,

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INDEX TO PLAINTIFF'S TESTIMONY EXHIBITS CITED IN DEFENDANT'S TRIAL BRIEF

EXHIBIT NO	DESCRIPTION
Flemke Exhibit 1	Flyer entitiled "Treasure Island Bingo and Casino" dated January, 1990
Flemke Exhibit 2	February 1990 calendar entitled "Treasure Island Bingo & Casino"
Flemke Exhibit 3	Copy of Advertisements for "Treasure Island Bingo & Casino"
Flemke Exhibit 4	November, December, and January 1991 calendars entitled "Treasure Island Bingo & Casino"
Flemke Exhibit 5	May 1991 Calendar entitled "Treasure Island Bingo & Casino"
Flemke Exhibit 6	June 1991 Calendar entitled "Treasure Island Bingo & Casino"
Flemke Exhibit 7	July 1991 Calendar entitled "Treasure Island Bingo & Casino" with two flyers attached
Flemke Exhibit 8	Photocopy of a December 22, 1991 newspaper with an
	advertisement entitled "May All Your Christmases Be Green"
Flemke Exhibit 9	"Coming in January, 1992" document with flyer attached
Flemke Exhibit 10	"Coming in June, 1992" document with flyer attached
Flemke Exhibit 22	Photocopy of "Treasure Island Resort & Casino"
Flemke Exhibit E	Tribal Council Travel to Las Vegas Since 1997 Spreadsheet
Flemke Exhibit F	January/February 1995 "Island Times"
Knapp Exhibit 28	Front Desk Wrong Treasure Island Information Sheet
Knapp Exhibit 41	Call Tracking Summary
Knapp Exhibit 43	Example of Reservations Desk-Wrong Treasure Island
	Information Sheet



All new No-Smoking section and exciting new Bingo program Featuring: All new cafe with great food at affordable prices. All new smoke shop with major brands at discount prices OPEN - Friday, January 19th under new management. different video games & exciting new table games Expanded Vegas Style Casino with over 100 Focus on entertainment & large cash prizes. (Formerly Island Bingo)

2:30 p.m. Sunday 6 p.m. Fri & Sat Doors Open

NEW BINGO HOURS

12-8 Monday thru Thursday 12-12 Friday & Saturday CASINO/SMOKESHOP 7:00 p.m. Fri. & Sat. 3:30 p.m. Sunday 12-10 Sunday Early Birds

> 7:30 p.m. Fri. & Sat 4:00 p.m. Sunday Regular Session

A Specials HWW Z

> Session Evening Regular Victorian Holiday Saturday, 27 Intermission Session Drawing For Evening Regular Fastball Bingo Free '500 Game Senior Nite Senior Nite 5.00 Off Sunday, 28 Intermission Sunday, 21 \$5.00 Off Fastball Free 500 Bingo Game

-Coupon-

Clip and Present This Coupon At

Treasure Island Bingo & Casino

Drawing For A

Victorian Holiday At The St. James Hotel Red Wing, MN

Limit One Coupon Per Person. One Winner. Drawing Held January 20th, 1990. Must Be Present To Win!

EXHIBIT

20-42-05

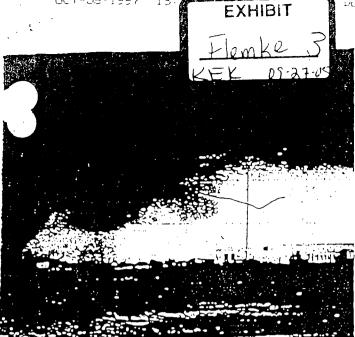
REASURE

5734 Sturgeon Lake Rd., Welch, MN 55089 - Phone: In MN - 1-800-222-7077 - Outside MN - 1-800-822-4529

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	17. Evening Session 7:30 Free Drawing	16. Evening Session 7:30 Free Drawings	15. 1/2 Price Nite buy Single, Double, Combo - Only 1/2 Price	12-8	12-8	12-8	[8.
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EXHIBIT



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and Kansas, volunanestay clearing up etens of torrudnes ough no Turnday, In Hesion, Kan. I two people and but 1,000 people, steen (mm the Mener Service, helped

Christians this is one ng God's love with are hugting," used as farmer who

East of the Minimippe Valley, at least 21 ciles reported record or recorditying high temperatures Wednesday, the third cay of unica-

Baltimore, 75 at Detroit, 76 at Indianapolis and 86 at Washington's National Airport, The high at Indianapolis crased a record on the books since 1675. Buffalo, N.Y., registered 74.

Oherry plansoms in the ration's

expiral will peak today and friday because of the unaccounties friday arms by the April opening of the annual Cherry Blustom Festival, and National Park Service spokerwards and additional Morra, "They'll only last four or fire days," the said.

Tulips, though, are about these

weeks shead of schedule and will finner in sime for the cherry blussom festival, she said

Cold front coming

A cold from was expected to end the record-breaking warm weather

From Jarmers in New Jersey lear the liest may have fouled their blueberries, peaches and necturines into budding before freezing temp rulym end

The weather is the Long the position way. 'Ooh, isn't it nice," wild Jenic DeCou, who trees a 500ecre perch, nectating and apple farm in Shiloh.

Thunderstorms in the Midwest dumped heavy rain, which was configured in Wisconsin by a act or gnibers broom a no troud Trempealou River, But Aradia, Wis , Police Chief Patrick Cras mellerki wid the river was receding.

Frengthing we've been during up to this point has been preparing for wone and, heperully, mar will authores now." he said

In Vernor County in workeriral Millioun, an Rigitar-old boy was lound dead Wednesday after falling into one of Missouri's swellen

h 31 Pelenhung, Fla , Re-n Connic Bishop John Faralina is praying for rain. "I am conficent that the Dord will hear our may " he said in a miessage broff mit city hour on the head Sethabe

up seeks Darville pardon

3 by Ron Edwards n Damille's hehall as aukung ihas Damille eacculive pardon ut

the request is being ECTURE Darville was rpin County District the university had interingation of inice. riles or the school.

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The group also is eaking for a view of the circumitances surrounding the delay of the report But University of Minnesons store ney Bill Dureibue said the report was expected in be released in two

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I'ne midiin board to fou heard areithing from Darville simself, he

Man_who.'felt_compelled to kill gets 11 years in prison

STILLWATER, AUAA. (AF: -A Lake films then has been sentenced to 11 years in prison for intermenally driving his cer into a es little a she 4. ...

lack White Mathie public ikat Mathis was nicotally ill, but the innecournies of his action at

Red Wing, Minn, Thurs, Mar, 16, 1000 Republican Eagle B

Housing bid opening set

An April 10 hid opening has been en by the Ked Wing Housing and Redevelopment Authority Freed for its Frenn Avenue housing project. The authority plans in build four dupleres.

Freeutlee Durcing Weigenant said if the bids corne in within budget, construction will be done over the summer and the city units could be recupied Oct. I

Starting Monday, March 19th **NEW HOURS!**

Monday-Friday Thursday Saturday

Sunday

9 a.m. -8 p.m. 9 a.m. 9 p.m. 9 a.m. -6 p.m.

Noon-5 p.m.

St. lames Shopping Court Fed Wing

------LENTEN FRIDAY FAMILY FISH FRY

Featuring CRAB DELIKE

Plus out & carrees Broiled Flah . Doop Fried Strimp . Bertar Fried Flan . Raked Chicken With complete saled ber

Buy 1 at Regular Price Cat 2 or 75% DIF

Limit 7 adults per coupon Children & & urae FREE 1400

OPEN BOWLING DALLY 323 . 15 (2)

Friday & Saturday

Live Entertainment Make Your Reservations Now

DINING AT ITS FINEST! - OUR WEEKLY SPECIALS -

Chicken & Elas..... \$6.75

Koon to 4 Wolleyed Pike...... 57.95 . TUESDAY: Prim. 81b \$10.95

- WEDKESDAT: Hall Fresh-Frac Chicken. .. \$5.95 - IRIDAY- -- FHANDINGOS SERS

HOURS, 5-11 Man, thru Thurs,, 5-12 Fri & Set, 12-10 Sunder

Viederholt's

2151



TREASURE ISLAND BINGO & CASINO

Presents It's

Grand Opening Weekend

Four Special Nights

MARCH 15 THRU 18

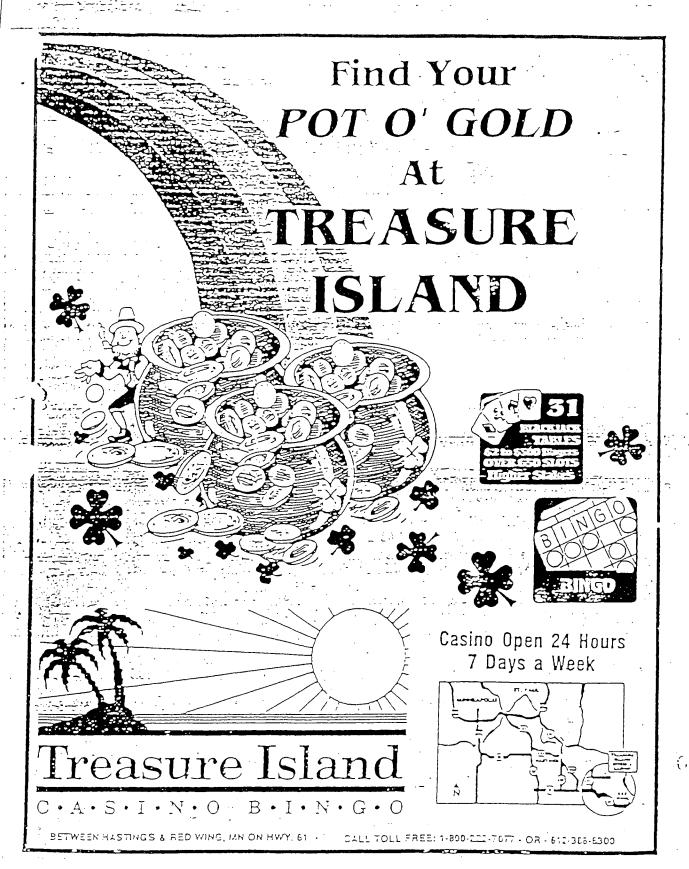
ST. PAT'S DAY BINGO BASH __ SAT_ MARCH 17th --

'100° ADMISSION

E PAYS '1000" TO '9000"

PLUM A Brond New Cor MUST BE Given Away!

Just minutes away in Welch, MN, CALL 388-1171 FOR MORE INFORMATION



NOVEMBER

reasure Island

NOVEMBER 1996

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
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WINI SESSION 1 20 PM SENIOR NITE SS OFF 4 70 PM	26 SMUL CUSINO OPON 12 TO 8 ETC	27 SKUL CUSHO OPOX	28 COUPON NOTE Federal any coupon to up to 100 OFF any ping to URL LUP DICUMNG Whole to 1000	29 HOW SHOU KTT FOR MY KE MY	30 PRINCIPS CARSE DRUMNG 1 - \$1,000.00 10 - \$100.00	

DECEMBER

Treasure Island
BINGO'CASINO

DECEMBER 1990

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						1 87.00 E MUSTOS SHULLI 1 0.00 E 1 0.00 E
2 NEM SESSION 1.30 PM. SEDOOR NITTE 35 OFT any phy. 4 00 PM.	STITT CT2NO ONOX	SHULL CLISHO OPEN 12:00 - 8:00	לא מעציר הא אין אין מעני אין אין אין אין אין אין אין אין אין אי	אלפנאר על פן על אין אינט אז דען פן על אין אינט דען פן על אין אינט דען פן על אין אינט דען אינט אינטן	7 Entoxing session 7 30 PM	8 RYLLING 252200H 30 EN
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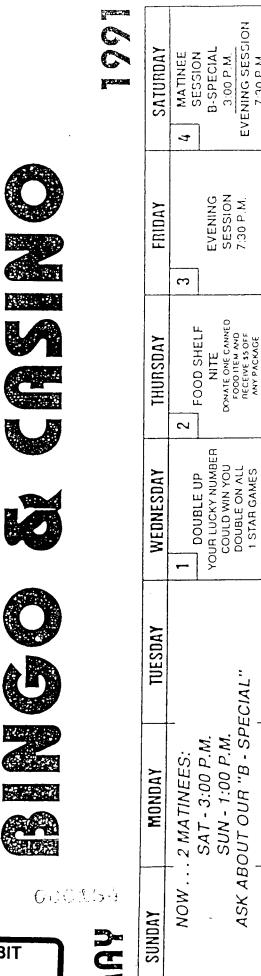
Treasure Island

JAN. 1991

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1 Happy New Year	2 סטוגנו עף דער ועד	אירבע אינו בינים אונו בינים אינו בינים בינים אינו בינים	DENING SESSION 7 XP FM	DADMING 202200K 3 X bn
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MING SESSION 1.20 PM. SENGRINTE SS OFF MY MY A GO PM.	21 SWATT CT 2000 00-21	22 SWATT CYCHO ONDY 1500 500	DOUBLE UP DOUBLE OF SERVICES WAS SEE THOUSAND	24 FOOD SHELL HTTL Drust one canned box fert, and frome 15 OT any participe	25 WHOUS GROUP DRUMPS (\$1,000.00)	26 NATINET SESSION 3 SESSION 7 SEF V
27 Inne SESSION	28	29	30 сочном итть	31 гохо энгл нтт		

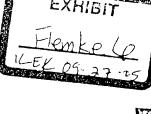
MAY

EXHIBIT



	 				
SATURDAY	4 MATINEE SESSION B-SPECIAL 3:00 P.M. EVENING SESSION 7:30 P.M.	11 MATINEE SESSION B-SPECIAL 3.00 P.M. EVENING SESSION 7.30 P.M.	18 MATINEE SESSION B-SPECIAL 3:00 P.M. SPECIAL BONUS BONANZA \$3000 MUST GO !!	25 MATINEE SESSION B-SPECIAL 3:00 P.M EVENING SESSION 7:30 P.M	GOOD
FRIDAY	EVENING SESSION 7:30 P.M.	21.D CHANCE 2 CHANCES TO WIN ON ALL ONE STAR GAMES WIN UP TO \$1,000 ON 2ND CHANCE.	EVENING SESSION 7:30 P.M.	EVENING SESSION 7:30 P.M.	31 WINNERS CIRCLE DRAWING 11 - DRAWINGS 10 - \$1.000
THURSDAY	FOOD SHELF NITE CONATE ONE CANNED FOOD THE ANY PACKAGE	FOOD SHELF NITE ONATE ONE CANNED FOOD ITEM AND RECEIVE \$5 OFF ANY PACKAGE	16 1/2 PRICE NITE BUY ANY PACKAGE ONLY HALF PRICE	FOOD SHELF NITE DONATE ONE CANNED FOOD ITEM AND RECEIVE \$5 OFF ANY PACKAGE	FOOD SHELF NITE OONATE ONE CANNED FOOD ITEM AND RECEIVE \$5.0FF ANY PACKAGE
WEDNESDAY	T DOUBLE UP YOUR LUCKY NUMBER COULD WIN YOU DOUBLE ON ALL 1 STAR GAMES	8 DOUBLE UP DRAWING WIN UP TO \$1,000	DOUBLE UP YOUR LUCKY NUMBER COULD WIN YOU DOUBLE ON ALL 1 STAR GAMES	22 DOUBLE UP YOUR LUCKY NUMBER COULD WIN YOU DOUBLE ON ALL 1 STAR GAMES	29 DOUBLE UP YOUR LUCKY NUMBER COULD WIN YOU DOUBLE ON ALL 1 STAR GAMES
TUESDAY	ECIAL"	7 SLOT MACHINES AND "21" TABLES OPEN 24 HRS EVERY DAY.	14 SLOT MACHINES AND "21" TABLES OPEN 24 HRS EVERY DAY.	21 SLOT MACHINES AND "21" TABLES OPEN 24 HRS EVERY DAY.	28 SLOT AND "21" TABLES OPEN 24 HRS EVERY DAY.
MONDAY	NOW2 MATINEES: SAT - 3:00 P.M. SUN - 1:00 P.M. ASK ABOUT OUR "B - SPECIAL"	6 SLOT AACHINES AND "21" TABLES OPEN 24 HRS EVERY DAY	13 SLOT MACHINES AND "21" TABLES OPEN 24 HRS EVERY DAY.	20 SLOT AND 721" TABLES OPEN 24 HRS EVERY DAY.	MEMORIAL DAY SPECIAL BINGO SESSION 7:30 P.M.
SUNDAY	NOW	5 MATINEE SESSION 1:00 P.M. B-SPECIAL SENIOR NITE \$5 00 OFF ANY PACKAGE 5:30 P.M.	12 MATINEE SESSION 1:00 P.M. B-SPECIAL SENIOR NITE 5:00 OFF ANY PACKAGE 5:30 P.M	19 MATINEE SESSION 100 P M B-SPECIAL SENIOR NITE \$5 00 OFF ANY PACKAGE 5:30 P.M.	26 MATINEE SESSION 1:00 P.M. B-SPECIAL SENIOR NITE 5:30 P.M. 5:30 P.M.















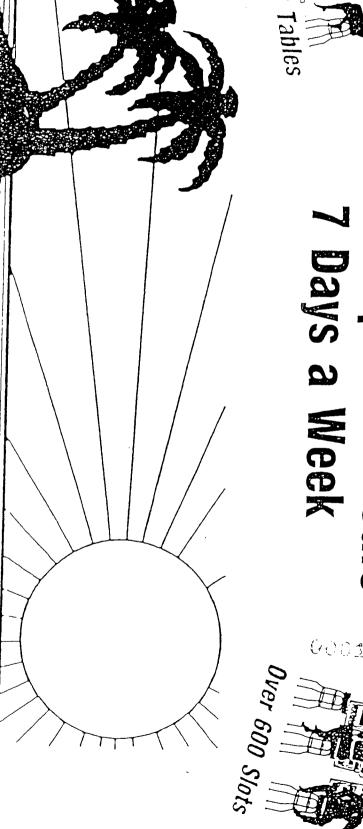
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	30 MATINEE SESSION 1 100 P.M. 1 100 P.M. B-SPECIAL SEMIOR NITE SEMIOR NITE M.	MATINEE SESSION 1 00 P.M. B:SPECIAL HAPPY FATHERS DAY SENIOR NITE SENIOR NOTE \$5.00 OFF ANY PACKAGE	MATINEE SESSION 1:00 P.M. B-SPECIAL SENIOR NITE SENIOR NITE 5:00 OFF ANY PACKAGE 5:30 P.M.	2 MATIREE SESSION 1 00 P.M D-SPECIAL SENIOR NITE SENIOR NITE \$5 00 OFF ANY PACKAGE 5 30 P.M	MATINEES ON SAT - 3:00 P.M. SUN - 1:00 P.M	NUDAY
	SLOT AND AND BLACKJACK TABLES OPEN 24 HRS EVERY DAY.	SLOT MACHINES AND BLACKJACK TABLES OPEN 24 HRS EVERY DAY.	MACHINES AND BLACKJACK TABLES OPEN 24 HRS EVERY DAY	SLOT MACHINES AND BLACKJACK TABLES OPEN 24 HRS EVERY DAY.	ES ON 10 P.M. 10 P.M.	MONDAY
	SLOT MACHINES AND BLACKJACK TABLES OPEN 24 HRS EVERY DAY.	MACHINES AND BLACKJACK TABLES OPEN 24 HRS EVERY DAY	SLOT MACHINES AND BLACKJACK TABLES OPEN 24 HRS EVERY DAY	SLOT MACHINES AND BLACKJACK TABLES OPEN 24 HRS EVERY DAY.		TUESDAY
	DOUBLE UP YOUR LUCKY NUMBER COULD WIN YOU D' "TE ON ALL " GAMES	DOUBLE UP YOUR LUCKY NUMBER COULD WIN YOU DOUBLE ON ALL 1 STAR GAMES	DOUBLE UP YOUR LUCKY NUMBER COULD WIN YOU DOUBLE ON ALL 1 STAR GAMES	5 DOUBLE UP DRAWING WIN UP TO \$1,000		WEDNESDAY
	FOOD SHELF NITE CONATE ONE CANNEO PROCEIVE 15 OFF ANY PACKAGE	FOOD SHELF NITE ONATE ONE CANNED FOOD DITEM AND RECEIVE \$5 OFF ANY PACKAGE	13 1/2 PRICE NITE BUY ANY PACKAGE ONLY HALF PRICE	FOOD SHELF NITE ONATE ONE CANNED FOOD ITEM AND RECEIVE \$5 OFF ANY PACKAGE		THURSDAY
	28 WINNERS CIRCLE DRAWING 11 - DRAWINGS 1 - \$1.000 10 - \$100	EVENING SESSION 7:30 P.M.	EVENING SESSION 7:30 P.M.	2ND CHANCE 2CHANCES TO WIN ON ALL ONE STAR GAMES WIN UP TO \$1,000 ON 2ND CHANCE		FRIDAY
	SESSION B-SPECIAL 3:00 P M F" NING SESSION 7:30 P M	22 MATINEE SESSION B-SPECIAL 3:00 P.M. EVENING SESSION 7:30 P.M.	MATINEE SESSIO B-SPECIAL 3:00 P.M. FREE CASH NITE EVERY GUEST WILL RECIF	8 MATINEE SESSION B-SPECIAL 3:00 P.M. EVENING SESSION 7:30 P.M.	MATINEE SESSION B-SPECIAL 3:00 P.M. EVENING SESSION 7:30 P.M.	SATURDAY

ENTY MENT	HIGHER STAKES - MORE ENTERT	HIGHER STAK	ON ALI * STAR GAM 30	OPEN 24 HOURS EVERY DAY	OPEN 24 HOURS EVERY DAY	OFF ANY PAC SE
OGRAMI IST		ALL ME	NOUBER COULD NOUBER COULD NOUBER COULD	MACHINES & BLACKJACK	MACHINES & BLACKJACK	SESSIO
		•)			29	MATINEE
EVENING SESSION 7:30	10 - \$100		воат	OPEN 24 HOURS EVERY DAY	OPEN 24 HOURS EVERY DAY	OFF ANY PACKAGE 5:30
F-11	CIRCLE 11 DRAWINGS	MAKE A DEAL 7:30	PLUS SPECIAL DRAWING FOR BRAND NEW	MACHINES & BLACKJACK	MACHINES & BLACKJACK	B-SPECIAL 1:00
27 MATINEE	26 WINNERS	25 LETS	24 DOUBLE-UP	SLOT	22 SLOT	MATINEE
EVENING SESSION DREAM VACATION NITE - 7:30		ONLY 1/2 PRICE	ON ALL 1 STAR GAMES 7:30	OPEN 24 HOURS EVERY DAY	OPEN 24 HOURS EVERY DAY	OFF ANY PACKAGE 5:30
(0)	SESSION 7:30	NITE NITE	YOUR LUCKY	MACHINES & BLACKJACK	MACHINES & BLACKJACK	B-SPECIAL 1:00
20 MATINEE	19 EVE	18 1/2 PRICE	17 DOUBLE-UP	16 SLOT	SLOT	MATINEE
EVENING SESSION 7:30	\$1000 ON 2ND CHANCE		ON ALL 1 STAR GAMES 7:30	OPEN 24 HOURS EVERY DAY	OPEN 24 HOURS EVERY DAY	PACK FOR GRAND OPENING 5:30
	2 CHANCES TO WIN	MAKE A DEAL	YOUR LUCKY	MACHINES & BLACKJACK	MACHINES & BLACKJACK	B-SPECIAL 1:00
13 MATINEE	12 PAR CHANCE	I FTS	10 DOUBLE-UP	SLOT	SLOT	MATINEE
THE FACE NITE WIN CASH PLUS NAIL YOUR FAVORITE CALLER	DAYTIME BINGO 11-4	HAPPY 4TH	\$5.00 OFF EVE PACK FOR GRAND OPENING			KEK 19-27-18
B-SPECIAL 3:00	ANY EVE PACK FOR GRAND OPENING	MAKE A DEAL ALSO DAYTIME BINGO 11-4	ALSO DAYTIME BINGO 11-4	OPENING BINGO FROM 11-9	BINGO FROM 11-9	
6 MATINEE	5 \$5.00 OFF	LETS	1	2 GRAND	GRAND	TIBILY
Saturday	Friday	Thursday	Wednesday	Tuesday	Monday	Sunday
3						

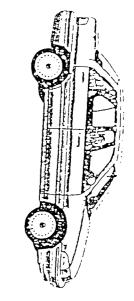
Restaurant Black Jack Tables New

Casino Open 24 Hours



 $\cdot A \cdot S \cdot I \cdot N \cdot 0$ B • I • N • G • O

Non Alcoholic Bar







* \$5.00 OFF any Evening Bingo Package
10 BRAND NEW CARS TO BE GIVEN AWAY

(One Daily)

SATURDAY

Pie in the Face St Ammual Wife



with a pie in the face. Nail your favorite Caller

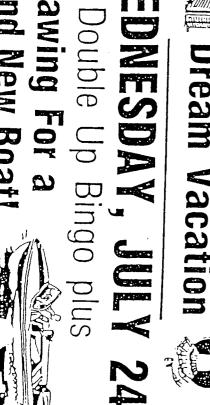
SATURDAY, JULY 20 Dream Vacation



Brand New Boat! Drawing For a











n need of donations SUNDAY DELEMBER 23 1991

SUMPAY, DICENIALA II, 1991

SAINT FAUL FINNER PRESS

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The government has to pick up T fluc more and more; people so we paramedict of social service recritors This is something that Those who work at community

your burning questions staut

- jury on the Minnewite accoun the hottest personalities and is-

Stand back; we re about to

comes the responsibility of the "When people are hungry homeless, then I believe t government to deal with some of E E Auglor ine bicket Change

plicher who helped the Twins

used to be Jack Morris, the

. Q. I am a 10-year-old boy

Iterating an average of 650 familities a month from its tood shelf, said fireman it froutday food has I Track builtam of the offered grown into an 11/3,000 annual The center in Apple Valley is yipira,i

hardoads food food and discovered that 31 perint of Capitol cent were employed and earning
the no exercise 1831 an hour-Almod half had no health insurance gan a steady ellist about three In July 1880, the sucrecy conduct. years ago, according to licentum The food program numbers be-

ing any of this up) she has 1) liegged listeners to bring an enemia all to har radio station so she could

Q. What has gotten into Bartura Carlson, the ra-

A. He's a hum.

Discussed her husband's penilo implant; () Asked a her home address and levited listeners to stop by. 3) use it before a ductor's appointment; 1) Announced die talk show hat? In reacut weeks (wore not mush. only wear one mink roal at a time. Why did he do it? — Tunnny Kally, Itrožen Heart, Alinn

(ween 11) inilition and 111 million' I mean, you can of somebody I say what in hell is the difference be-

wanted to get as insech muney as he civild acrew out

| more Tamilles | Decruse | | Will Someone he inch Densitions of country in for food Most were ed-percent, and unated, out of work and had no se center had where else to turn thrennan reavailable . for , - more and ages - 10 10 . 10 - were ber mood of into fewer tera employees noticed that many last spring, the community een

of aconomic The was dreamed in his soft dream shirt and the but his world had falten apart. Iteennan said the said 'I never thought I would nave to do this l'exple swallow .

> -Everything you ever-wanted-to-know-about-politics, c Once again, we are proud to proxent l'ultifes un l'arade, our ...

has moved to Canada bucause the filue Jays will pay says this is O . 'cut baseball is a business and Jack him a inition or two mure than the Twins. My dad NIMPLE BULLIALIN COLEMAN In TY shows on subjects such as "Cross theraing" It's too must loo place we know it between thany a model smills but who said it waste Accordants who side to be the following the second and the second state that and the second state that a second state the second state that a second state that the second st

the Hainbor-Huly I'. Jr., and I all. Too, Somewhere Over

spokesman for a hair growing product whether it rould make her public hair thicker, and \$1 Itragged ___about taking Protac to keep bar mood aways mutac. control. Please tell me this kind of raunch tan't necessary to atay successful on AM radio - Horne N. Exiction, Old Compone, Allan

Dirangers Watch, radio has to light dirty to terp tia ... pay to ace (ind) ... who holds down the mid morning shift at ANTP AM 11500), is the sort of outstaken broad (she d'consister that a compilment) that AM stations are looking for Cartson is beyond embarrassment. these days. Sure, there's a chance she might rip oil her clother and run down flighway 61 in her birth: audience. Barbara Carlson, the balibling ealibilitionist day sult but, hey, anyone who was nearried to Aron

atrujed St. fraul your newspaper won't print this borawa you are determined to distroy biliniewita just like you have dereturn to power of former flow, Hudy Perpicht 1 let griwing number of Minnewolans are longing for the guy has been a complete disaster, lan't it true that a during his first year as governor? My lather says the Q, flow do you rate Arme Carbon's performance

A. Arne Carlson is an impular as William Kennedy

Arne, they haven I lost their ininds. The only way thindy l'explet will see the losted of the governor i ple are writing him off as a while it's true lbe rolers have lost coallycace in

have a question. Who was that little, kuy I saw hisest private employer. Northwest Airlines, by approve __ augural address delivered in the recipity and the policy of the part o proved the aid package? Also, we'd Northwest, as I always 110 Fritz Mpquale, flut I in small, unique ted bills. The nites will be this. ge" Also, we'd like the money , the vote that ap-

- Al Cherch! Easy Picatriga. Milm

has given a Hepublican aince Hudy Perpich puch-Dishop, who helped removed the deal, gut a bif ject. on the chock from the grateful Ximing Congressions, ... A. The guy who was smoothing independent list publican flishop of Hunhaster was IPF L Congrassionan Capitol onservers say it was the bost him a DFLer-Jim (Herriar, an influential Northwest ally ther star was evaluate after the deal was approved and

State address, I came acrime an Inspirio The pledge to you today that this add

Q. While preparing my sproming State

you've lurgoiles it The rost of

"Julialitus Wisen is minebody going to do He haddings; middle-class families fie trouble every day Drive by an ... ungs. Q. St. Paul and Minneapol.

- Jim & bellefished Don Priver To

letter. Hut thanks for asking You can not to oftend someone that they don't I work on the problems you raise in you A. Most Twin Cities politicisms are a

TIP-OFF

wakes from dream Perpich finally

months this dream of crusting the -finally acknowledged what must Minnesota, political and business



When told of the geffe, I'enny

The state will approve bonding for the filter was addressed to Perpich, the state will approve bonding for the filter was addressed by a several new allyway links, increasing before better be A key component is an enclosed offer thrown affer . have known each but began dater

for 1941, two Dan

Annual Minne



great fantare when Soviet president Kithhalf Cortacher visited St.

Drittsh publisher, showed up at the givernor's manaton that day and pledged \$50 million for the invitlute it mutched by private could-Robert Maswell, the billionaire

_ empire crumbled amid charges of massive their from pension and been swept from power, and Max-well deed just before his linaocial

"If I had stayed as governor, that thing (the institute) would have been put together, Perpich

"If I had slayed as governor

fur Penny, the

Last week, the last Diffriet Denn. Shall a visitor renter at the Cap. Shall marrying Diffried Food. Hardid nose of the Coat. Street. Street. Shall marrying Diffried to the fover—tol mail end of the Coat. Street. Shall marry hard to the fover of the Science Museum of Minesaita. The not going to marry him. ner, 3) Pauli distribution feederal Alternative: the Science Museum of Minesaita. The not going to marry him. ner, 3) Pauli Agriculture feederal Alternative: the Science Museum of Minesaita. The not going to marry him. ner, 3) Pauli Agriculture feederal Alternative: the Science Museum of Minesaita. The not going to marry him. ner, 3) Pauli Agriculture feederal Alternative: the Science Museum of Minesaita. The not going to marry him. ner, 3) Pauli and the state of the results rubber. The science of the results rubber. The science of the results rubber.

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iopadi your <u>[ed]day ayith the exclu</u>emontod over htt kerner poker and slot foisalines, also 37 falo hock is bless to, ger in on the fun of High Stakes Hogo. It all happens around the clock revery single day of the week. What single, we will be banding out prosperious - Christinas AVe will be open on Christinas Parcheglinning at Junit Alt of us at Treasure Island would like to wish you a very meny sand

Special Holiday Hours. Figuritaries (a. 6.10 value) in every customer through Christinus D.y. Christinas Day - Respects at a pain Chilstonis Eve - Closestat Apan



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miles Smith Of the Mountagedise's Dual Any fat lift High 1.800.222.7077

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entitled to one of the following benefits ydo lengy; in a roll of culot print lithit, you to With your PROEXTRA Cord, every hand

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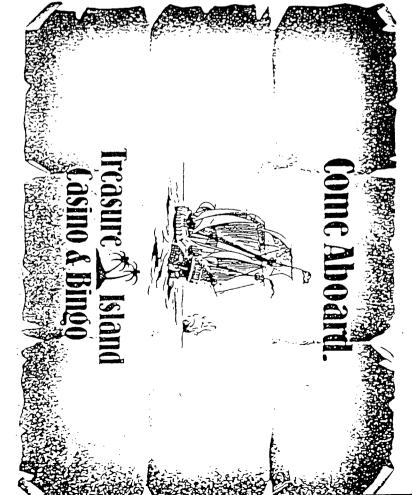
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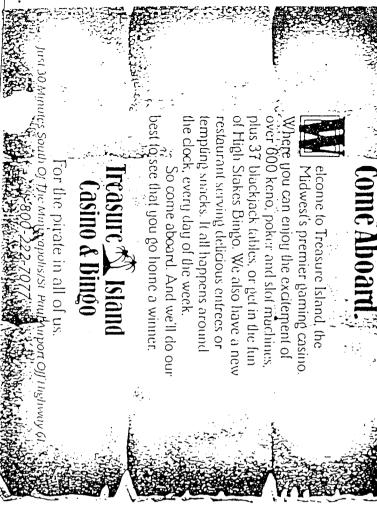
KAN KAN Membre EXHIBIT 15-27-05

26 Scillors Mile 27. \$5.00 Off and package / I PM. Servious	19 Schots Nife 20 55.00 off amy package/4 PM session	12 Scillors Nife 13 \$5.00 off any package/4 PM.	5 Schiors NIIC G Remember! \$5.00 Off any package/4 PM Tuesday-Friday session 12 NOON-4 PM		MONDAX A MINNDAX	77
28 Clistic (1) Brawnings 1 15 minutes.	21 Cash Drawings Lawy Every 15 minutes.	14 Cash Drawings! Every 15 minutes.	7 Cash Drawings! Every 15 minutes.		TULSDAY	
Your lucky number could win you double on all One Star Cames	22 Double Up Your lucky number could win you double on all One Star Games.	15 Double Up Your lucky number could win you double on all one star games.	8 Double Up Your lucky number could win you double on all one star games.	1 Double Up Your lucky number could win you double on all one star games.	WEDNESDAY	
30 Customer Appreciation bas	23 Exculing Session Sarting at 7:30.	16 1/2 Price Buij anij package for 1/2 price.	9 Eventing Session Starting at 377 7:30 PM.	2 1/2 Price Buy any package for 1/2 price.	THURSDAY	
31 Willing's Grede Team Nate Evenings Session 7:301281 1-\$1000 all winners for modb 10-\$100 have winner's	24 Icam Nife Evening session— 7.30 PM.	17 Icam Nife Evening session— 7:30 PM.	10 Icam Nite- Second Chance (15) 2 chances to win on all one star planes. Win up to \$1,000 on second chance	3 Icam Nife Evening session— 7:30 PM.	IRIDAY	
	25 Mailing Session "B" Specific gas pm. 5:\$100 custrorawings 44 Evening Session; Starting at 7:30 PM.	18 Superhont Maint Matines Session - 3 "B" Special Session - 3 "B" Evening Session - 5 "B" Starting 7:30 BM.	11 Mailnee And Session Session Special - 3 PM.	4 Madince Session "B" Special—3 PM.; Evening Session Starting 7:30 PM.;	KEY OS-27-OS	Flemke 9

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This New Year, Your Ship Is About To Come In

at 7:45 PM. You can win anywhere from \$25 ome aboard and join the fun and excitement. On Tuesdays in January we'll have cash drawings every 15 minutes starting to \$150 in minutes!!

calendar on the 26th. It's Superbowl Sunday Don't forget to mark your

seat a winner. With big-screen TV's throughout the casino and specials throughout the day. at Treasure Island, where we'll make every And, watch for the new Bonanza Program coming in

Ireasure Island Casino & Bingo

January. It's sure

to be a winner!

For the pirate in all of us.

Adjunction of Signature to Sign 1

SUNDAY

MONDAY

WEDNESDAY

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package.	\$5.00 off any	CO SCHOIS AIRC	\$10 off any package.	Tather's Day Special	25 off and backage	\$7 off any package:	Allag Day, Bring in a flag and receive	package.	\$5 00 of and	Trade-In Nife	Damber	\$5.00 off any	7 Schiors' Nife					
NCIGINDOF NIC	SCSSION .	29 Matince I PM	Beceive \$10 Cavino Cash for sitting next to persons that Bruger (Bagular Sextion Only)	NCIGIDOF NICC	22 Madinee 1 PM	Blind Benefit Degram.	(to the public) Association of the Dayl &	SUSSION CLOSENI	Marinec I PM	for siting next to persons that Burger (19 yolar Session Octo)	NCIQHDOF NIC	Session	8 Matinec I PM	for sitting in extenses when their	NCIDIIDOT NICC	Session	1 Madinee 1 PM	1 Manior :
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Furning Sessions	MonFri.: Warns-Ups 12:30 Desirator 1:00	Matinec Sessions	Double Pak \$25.	Double-Up Nife	24 Matince 1 PM	Dottole Tak Sko.	Double-Up Nice	Session	17 Matince I PM	Double-Up Drawing. Win Up To \$1000	Double-Up Nice	Session	10 Madings 1 mm	Double-Pak \$25.	Double-Up Nice	Session	3 Marinee 1 DM	MEDNESDAY
F	2:30 Penular 1:00		Appreciation Nife	SCSSIOII SCSSIOII	25 Madinee 1 PM		Half-Price Nice	Session	18 Madinee I PM	\$40 (Save \$15)	Combo Nitc	Session Session		\$40 (Save \$15)	Combo Nitc	Session 4 Fidulice 1 Pri		IHURSDAY
Salutuaijs: Warm-Ops 2:00, Regular 2:30	Salurians Wass II.		Plance's Crede Drawing 1-\$1000 Winner 10-\$100 Winners	Drawing 1-\$500 Winner,	26 mailner I PM Session	NIC	Daschall Team	Session	19 Matiner I PM	2 Chances to win on all 1 star games.	Second Chance Nite	12 Madinee I Pri Session		NICC	Daschall Icam	Session 5 Mattheway		TRIDAY
2:00. 12cgular 2:30			Eyening 7:30 pm Session	Session "D" Special	27 Madinec 230 pm	Eventine 7:30 PM Session	"B" Spcdal	2:30 PM Session	20 Mather	Evening 7:30 Session	"B" Special	13 Mailince		Evening 7:30 Session	"B" Special	6 Matince		SATURDAY

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Trade-In Nite

for sitting next to persons that Bingo, (Regular Session Only) Bereixe \$10 Cosino Cush Ncighbor Nic

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Evening Sessions

Mon.-Sat: Warm-Ups 6:15, Early Birds 7:00, Regular 7:30 Sundays: Warm-Ups 2:45, Early Birds 3:30, Regular 4:00

Customer Appreciation Nite

is equal in value to the largest package you play tonight (1 gift per person). We will give you a complimentary package to be played on another nite which

THE BILL OF THE SERVICE HE WILL BE STATE OF THE REPORT OF THE SERVICE OF THE SERV KEK 09-27-05 Membe EXHIBI1



Fredsiic A Island Como & Billion

Come Aboard

Come Aboard

over 1,000 keno, poker and slot machines,

Where you can enjoy the excitement of

Midwest's premier gaming casino.

elcome to Treasure Island, the

of Fligh Stakes Bingo. We also have a new

tempting snacks. It all happens around restaurant serving delicious entrees or

the clock, every day of the week.

plus 52 blackjack tables, or get in the fun



man's haghly hacathan din da har. Island.

bring us a dauber with any other bingo hall's name on it. cash with every package purchased absolutely FREE! And, everyone receives \$5 in casino we'll replace it with an Official Treasure Island Dauber Don't forget, on the 7th and 28th of June if you

pull tabs for the instant win. As always, we have high stakes

month. And dust off your cleats for World Series Day

Nite will be played on the first and third Friday of each

Beginning Friday, June 5th, Baseball Team

tor royal treatment!

King & Queen Program. Watch for details and get ready

] there's no better way to kick off June than our new

ome aboard and join the fun and excitement And

to be held October 23rd. Watch for it!

neer baseball cap and get \$5.00 off any bingo

Speaking of baseball, don your Bingo

at the admissions counter every fuesday in June

in June. Where the action's always hot! So come on in to Treasure Island

Treasure (1) Island Casino & Bingo

has postmentes south Of The Atomeapolistst. Paul Auport Off Highway 61 For the pirate in all of us. 1-800-222-7077

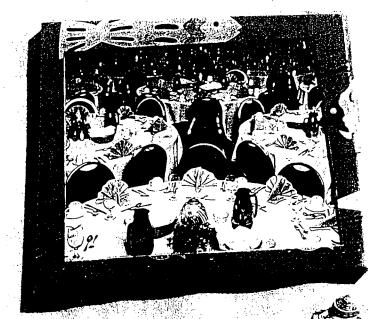
So come aboard. And we'll do our

best to see that you go home a winner

Freasure Island

Casino & Bingo

EXHIBIT
Flembe 22
KEK 19-27-05



Meeting And Banquet Facilities:

Room	Dimensions	Square Feet	Capacity
Barbados Grand Ballroom	102'x 74'	7548	500
Show Room	115'x75'	8625	500
Capri Ballroom	52'x74'	3848	250
Tahiti Ballroom	49'x74'	3626	250
Aruba Conference Room	24'x14'	350	32
Malta Conference Room	24'×14'	336	16
Aruba & Malta	49'×14'	686	48

Great Food As Well As Service.

Fresh-baked rolls, imported cheeses, savory soups, generous cuts of meat, plump juicy fruits, crisp, crunchy vegetables, heavenly desserts and servers who smile.

Our planning and catering staff understands how important food service is to any successful meeting or party. Choose from a wide selection of breakfast, snack, luncheon and dinner menu ideas. Treasure Island is your venue for consistent, high quality food and service.



All The Excitement Of The Island.

When work is done or the party winds down, there's nonstop 24 hour excitement going on right here. Your group can do it all—blackjack, bingo, video poker, video keno, video craps, slots and pull-tabs. It's an all day, all night party, and anyone over 18 is welcome any time.

So Many Ways To Play And Win.

Something is always happening at Treasure Island Casino. Like the Cash Tornado, a whirlwind of cash and big prizes. And the Gold Doubloon, a real buried treasure. Above and beyond all the casino action, there are three restaurants, bars, gift shops, ongoing drawings, free giveaways...a jackpot of daily surprises!

On With The Show!

Here's where you can see the big stars for free. Tuesday Night Comedy spotlights the funniest national comedy acts. Or enjoy live music from jazz to country. It's all free and it's all at Treasure Island.

A Pleasurable Port In The Storm.

Come to Treasure Island by land or by sea. Hundreds of RV parking bays are available, complete with water, sewer, electricity and near by fuel. Or you and your group can dock at the full service 134-slip marina for the day! Call the Prairie Island Visitors Center & Tourism Office at 1-800-883-8496 for reservations, details and other pleasurable ideas such as river cruises and shuttle trips between downtown Red Wing and Treasure Island Casino.



Bring Everybody To The Island.



motorcoach or limousine. Some dates tend to fill quickly, so you'll want to plan ahead. Call today to reserve your next memorable event at Treasure Island.

1-800-222-7077

Catering Department - Ext. 551 Limousine Service - Ext. 541 Motor Coach Service - Ext. 590



Get Right Down To Business...Or Party On!

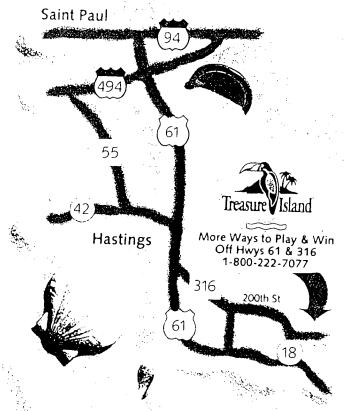
Come to Treasure Island for productive meetings with innovative surroundings. From hard working roll-up-your-sleeves board meetings to formal presentation dinners, we welcome your group with our own special brand of friendliness and professional service.

Come to Treasure Island for parties, showers, banquets and receptions, too. Menu choices are varied to suit the occasion. And the tropical atmosphere adds a charmingly exotic touch to your event.



Flexible Facilities— From Barbados To Aruba.

Hold a conference in Aruba, a meeting in Malta or a banquet in Barbados! Treasure Island has a space that's just right for your group.



This tropical island is closer than you might think.

We're located near Hastings, just off Highways 61 & 316.

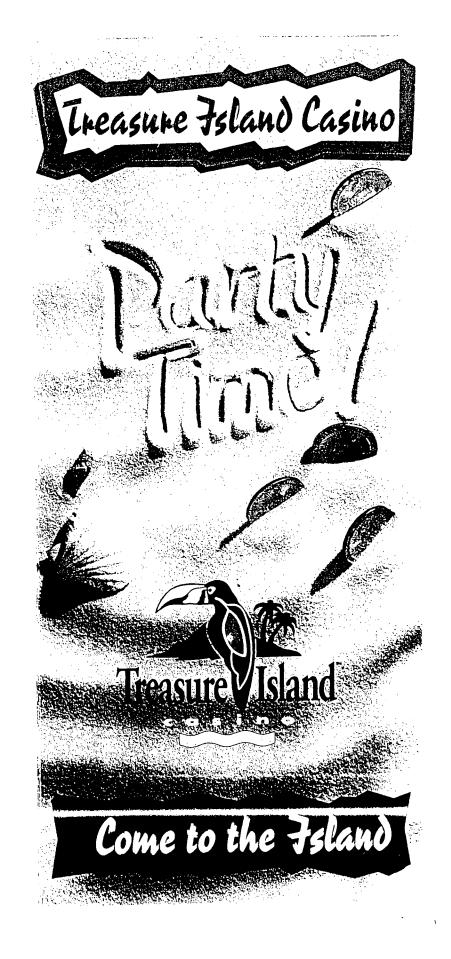
Come play and win with us soon!

1-800-222-7077

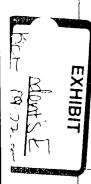


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D			Yucca Mountain Testimony, LasVegas (Pahrump), NV
Venetian & Mirage	09/29/01 - 10/04/01	09/29/01 - 10/04/01	Global Gaming Expo. Las Vegas, NV
Venetian	03/39/01 - 04/05/01		Indian Taxalion/Falmouth Institute, Las Vegas, NV
Venetian	1 03/02/01 - 03/07/01	03/04/01 - 03/07/01 03/04/01 - 03/07/01 03/04/01-03/07/01	Yucca Mountain & Moapa Paiute Tribe, Las Vegas, NV
Venelian	0 10/15/00 - 10/22/00	10/17/00 - 10/21/00 10/15/00 - 10/21/00 10/17/00-10/21/00	World Gaming Conference, Las Vegas, NV
Venetian		03/12/00 - 03/17/00	International Security Conf & Expo, Las Vegas, NV
Rio Suiles	02/25/00 - 03/01/00		Enforcement Section, Las Vegas, NV
The Flamenco	10/16/99 - 10/19/99		ē
& Rio Suites			
Venetan Miroo	09/11/99 - 09/19/99	09/12/99 - 09/17/99 09/12/99 - 09/17/99 09/12/99-09/17/99 09/11/99 -	World Garning Congress & Expo,Las.Vegas, NV
Luxor Hotel	01/13/99 - 01/17/99	01/13/99-01/15/99	A Hollect Cost Males, Las Vegas, NV
Luxor Hotel	01/11/99 - 01/13/99		Covernmental Accid & Leisure Summit, Las Vegas, NV
MICH CIGNO	11111130		
WCW Cood	11/08/98 - 11/11/98		National Gambling Impact Study Commis, LasVegas, NV
New York New Yo	09/17/98 - 09/26/98	<u>09/17/98 - 09/26/98 09/17/98 - 09/26/98 09/17/98-09/26/98 </u>	a rapo, ras regas, INV
			Yucra Mountain & Go Shutes Reservation, LasVegas, NV
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		01/27/08 01/30/00	Developing Tribal Budget Seminar, Las Vegas, NV
Treasure Island		01/20/98-01/22/98	Segas NV
not sure	Ochi Oi Oci, 1397		
-	Sept of Oct 1907		Morld Gaming Congress & Expo. Las Vegas, NV
НОТЕГ	DARRELL CAMPBELL	AUDREY KOHNEN NOAH WHITE, JR LU TAYLOR	MEETING / TRAVEL LOCATION / HOTEL ,
			TRIBAL COUNCIL TRAVEL TO LAS VEGAS SINCE 1997



Bellagio		10/11/01 - 10/13/01	Yucch Mountain Testinony, LasVegas (Pahrump), NV
Venetian & Bellagio		09/29/01 - 10/04/01	Global Gaming Expo, Las Vegas, NV
			Indian Taxahon/Falmouth Institute, Las Vegas, NV
Venelian		03/04/01 - 03/07/01	Yucca Mountain & Moapa Paiute Tribe, Las Vegas, NV
Monte Carlo -BW		10/17/00 - 10/22/00	World Gaming Conference, Las Vegas, NV
			International Security Conf & Expo. Las Vegas, NV
			International Assc of Chiefs of Police Indian Country Law Enforcement Section, Las Vegas, NV
			Yucca Mn Tour w/NSP & Congressment, Las Vegas, NV
Rio Suites	09/12/99 - 09/17/99		World Gaming Congress & Expo,Las Vegas, NV
i ·+	01/11/99 - 01/16/99		Governmental Acctg & Indirect Cost Rates, Las Vegas, NV
Bellagio Hotel			Am Gaming, Lodging & Leisure Summit, Las Vegas, NV
MGM Grand			National Gambling Impact Study Commis, LasVegas, NV
New York New York	09/17/98 - 09/26/98		World Gaming Congress & Expo, Las Vegas, NV
Monte Carlo Hotel			Yucca Mountain & Go Shutes Reservation, LasVegas, NV
San Remo Hotel		04/14/98 - 04/18/98	Gaming Background Investigations/Licensing,LasVegas,NV
Bally's	01/27/98 - 01/30/98		Developing Tribal Budget Seminar,Las Vegas,NV
			Casino Financial Management & Budgeling,Las Vegas,NV
НОТЕГ	RON JOHNSON	DOREEN HAGEN	MEETING / TRAVEL LOCATION / HOTEL
			TRIBAL COUNCIL TRAVEL TO LAS VEGAS SINCE 1997

TREASURE ISLAND
IN MEDLIKE TO TREAT YOU TO
IN LAST USE ISLAND
IN LAS VEGAS.

SLAN

Treasure Island (Casino & B

VOLUME 7

JANUARY/FEBRUARY, 1995



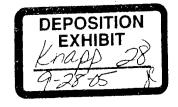
AWAY EVERY IN IANUARY

It's January FREES! on the Island, all month long. January FREES! is our way of saying thank you to our best customers for playing where it's hot, on the Island. January 2nd through the 31st, we'll be giving out FREE hats, t-shirts, mugs & cash prizes all day and all night. And, at 7 p.m., every weeknight during the FREES!, we'll draw for a trip for 2 to Las Vegas, including airfare and an exciting stay at the Treasure Island Hotel. Plus, \$500 cash to give your gaming a kick-start. Come out to the Island during January FREES! and get Island hot!

FRONT DESK-WRONG TREASURE ISLAND INFORMATION SHEET

Date: 6/24/01
Time: 6:32pm
Guest Name: <u>Glen Schrei</u> ne
Address: Box 56 West Highway 10
Phone Number:
Original Reservation Number: 409305
Quoted Room Rate: Number of Nights:
Number of Nights:
Were we able to accommodate this guest here at Treasure Island?
(Yes/No/Partially?)
(Yes/No/Partially?) Jes Explanation: Guest got flyer from LisVegas - see attached - Made reservation from
How did this guest book this reservation? (Where did they find the number?)
Number off flyer received in mail.
Form completed by:

Please make every attempt to accommodate guests who booked in error at Treasure Island in Las Vegas.







Get your motor runnin' and head out for adventure at Treasure Island! You're gonna rock & roll all night and ride away with a share of a whole lotta CASH!

Sunday, June 24

Check into your room at an *easy ridin*' rate of \$45 per night for up to three nights Session Registration & Gift Distribution

Monday, June 25

First day of tournament play (you'll play in two sessions)... Spin your wheels and spin those reels!

Tuesday, June 26

Second day of tournament play...
Listen to the roar of the machines as you rack up those jackpots!

Everyone's a WINNER at the biggest Slot Rally around!

Call Casino Marketing at



to make your reservations.

TREASURE ISLAND NOW OFFERS CASH BACK AND COMPLIMENTARIES ON NICKEL AND QUARTER MACHINES.

Guests must be invited Treasure Island Slot Club Members and at least 21 years of age. Treasure Island reserves the right to modify or limit participation at its own discretion.



FIRM

P.O Box 75 5734 Sturgeon Lake Road Red Wing, MN 55066 Reservations: 888-867-STAY

FAX: (651) 385-2906 Business: (651) 388-6300

NAME

Glen Schreiner

STREET

Box 56 West Highway 10

STREET

CITY

ARRIVE

MAKE OF CAR.

Eleva

06/24/01

DEPART

06/25/01

PLATE.

STATE

ADULTS.

2

WΤ

SOURCE:

54738

DISC

ZIP

STATE.

ROOM.

241

RES# 409305

DEPOSIT RECEIVED:

0.00

RITE

RACK / 40.50 (Incl. 10.00% Disc.)

METHOD OF PAYMENT: CASH

CREDIT CARD

снеск 🗌

CONLINENTS:

RM.

NAME

DEPART

241

Schreiner, Glen

06/24/01

06/25/01

NO IN PARTY

2

Lagree that my liability for this bill is not waived and agree to be he personally liable in the event that the indicated person, company or associatifalls to pay the full amount of these charges.

SIGNATURE

CHECK OUT TIME IS 11 00 AM NO PETS AT 10%



CHARGE CARD

Schreiner, Glen

409305

Schreiner, Glen

409305

06/24/01

06/24/01

241

06/25/01

241

06/25/01

SIGNATURE:

CALL TRACKING SUMMARY

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Dec	38]	3	3	10	678	587	19				
Nov.	18	7	2	8	1147	97	26	3	5		
Oct.	38	15	6	6	1028	84	23	1	16		
Sep	38	20		5	884	41	18		8	-	
Aug.	18	54	1	12	740	7	25		9		
Jul	18	53	9	11	949	241	42	1	14	592	
Jun-	8	121	10	9	635	92	31	3	7	638	
May-	8	38	2	11	448	160	15	3	17	507	
Apr-	8	27	16	15	592	17	13	1	17	296	
	8	23	20	7	1508	47	17	2	9	362	
Feb-	8	24	6	2	1533	100	9		28	494	
Jan-	:8	30	12	2	1021	124	23	1	14	262	
Dec-	7	44	1	2	335	364	5	1	11	526	
	7	35	12	3	316	146	13	1	25	574	
Oct-		26	7	3	28	1460		2	26	663	
Sep-	7	31	10	2		730	30 64		50	717	
Aug-		100	9	3		139		7	11	632	-
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-TOUR DEPT. CALLS IC IN THE LAST 3 MONTALS



PLAINTIFF EXHIBIT

RESERVATIONS DESK-WRONG TREASURE ISLAND INFORMATION SHEET

Date: 74626-02
Time: 6.10 fm
Guest Name: Holley William
Address:
Phone Number:
How did they get our number?
What made you realize that they did not want this Treasure Island?
When she asked if this was heasen John and
When the asked if this was heasur bolond and Reservation Agent: Shaplen W. Then gave me har add
Please make sure the guest is provided with the correct number for Treasure Island
Please make sure the guest is provided with the correct number for Treasure Island Casino in Las Vegas. Lawl Lew the Correct Munific
for Degas



IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

PRAIRIE ISLAND INDIAN COMMUNITY, A FEDERALLY RECOGNIZED INDIAN TRIBE, Opposition Nos. 91115866 and 91157981

Plaintiff,

VS.

Cancellation Nos. 92028126 92028127; 92028130; 92028133;

92028145; 92028155; 92028171;

92028174; 92028199; 92028248;

92028280; 92028294; 92028314;

92028319; 92029325; 92028342;

Defendant.

TREASURE ISLAND CORP.,

and 92028379 (as consolidated)

INDEX TO DEFENDANT'S TESTIMONY EXHIBITS CITED IN DEFENDANT'S TRIAL BRIEF

EXHIBIT NO	DESCRIPTION
Russell Exhibit K	Nevada State Mark Registration
Russell Exhibit N	Article from Los Angeles Times entitled "Mirage Resorts Plans
	Family Hotel in Vegas"
Russell Exhibit O	Videotape of "Treasure Island the Adventure Begins"
Russell Exhibit T	Assignment of Mark
Russell Exhibit V	Registrant's Objections and Responses to Petitioner's Fourth Set
	of Interrogatories
Mikulich Exhibit A	Copy of Belly Glass
Mikulich Exhibit B	Copy of Belly Glass
Mikulich Exhibit C	Photograph of "Treasure Island – Win A Pirate's Ransom" slot
	sign
Mikulich Exhibit D	Close-Up photograph of Treasure Island Progressive slot sign
	from left-hand side
Mikulich Exhibit E	Photograph of Treasure Island Progressive slot sign
Mikulich Exhibit F	Close-Up photograph of Treasure Island Progressive slot sign
	from right-hand side
Mikulich Exhibit H	Copy of "Treasure Island A Pirate's Treasure Awaits You Only
	at the Mirage & Golden Nugget" sign; "Golden Nugget Grand Prix
	Slots" sign; "Golden Nugget Zodiac Slots" sign; "Golden Nugget
	4Way Progressive Slots" sign
Mikulich Exhibit J	Copy of "Treasure Island A Pirate's Treasure Awaits You Only
	at the Mirage & Golden Nugget" sign
Pascal Exhibit H	August 24, 1989 correspondence from Suburban Graphics to

EXHIBIT NO	DESCRIPTION
	Golden Nuggett
Pascal Exhibit I	Purchase requisitions and related documents
Valentine Exhibit B	April 15, 1992 correspondence from Gregory A. Sebald of
	Merchant & Gould to Ronald Valentine
Valentine Exhibit H	Purchase Order from Treasure Island Casino & Bingo to
	Designing Signs dated April 27, 1992
Plaintiffs Exhibit 34	Legible Copy of Trilogy Tours Advertisement dated October 15,
in Plaintiff's Trial	1992
Brief	
(Flemke Exhibit 23)	

STATE OF NEVADA DEPARTMENT OF STATE Carson City, Nevada

OFFICE USE GNLY
Date Reg. 1-10-1
Vol. 22 Page 80%
Expires 7-6-99

MARK REGISTRATION

IMPORTANT: PLEASE READ INSTRUCTIONS ON REVERSE SIDE BEFORE COMPLETING FORM

1.	Please Designate ONE Choice: TRADEMARK [] TRADE NAME [] SERVICE MARK £
2.	
4.	Name of Applicant GNLV, CORP.
5.	Business Address P. O. Box 610, Las Vegas, Nevada 89125
6.	Applicant is: Individual Partnership Corporation Association Other
7.	If a corporation, give state where incorporated Nevada
8.	If a partnership, list names of general partners N/A
9.	Date mark was first used anywhere 6/89 In Nevada 6/89
	If mark used by predecessor in business, give name and address of same: N/A
	State specific goods or services in connection with which the mark is used: slot merchandising
۷.	(a) If a trademark, check how the mark is used. By applying it: directly to the goods, directly to the containers for the goods, to tags or labels affixed to the goods, or by displaying it: in physical association with the goods in the sale or distribution thereof
	(c) If trade name, the general nature of the business Prairie Island Indian Community v. Treasure Island Corp.
ТА	TE OF NEVADA
· · ·	TE OF NEVADA Opposition Nos: 91115866 and 91157981
.Ut	Mark W. Russell being first duly sworn, deposes and says that he
	P/General Counsel of GNLV, Corp.
ere	in, and makes this affidavit in
ate	the standard in the State of Nevada to use such mark either in the identical form set forth in the application of in such
erso	
ear	resemblance to it as might, when applied to the goods or services of such other person, cause confusion or cause mistake
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ear	e calculated to deceive
ear	JUL 03 1989 Vice President/General Counsel
ear	JUL 03 1989 Vice President/General Counsel Official capacity
ear r b	JUL 03 1989 Vice President/General Counsel Official capacity Cribed and sworn to by the chipotant planes. June 1989
ear r b	JUL 03 1989 Vice President/General Counsel Official capacity June 1989

LOS ANGLIES TIMES

Mirage Resorts Plans Family Hotel in Vegas

■ Gaming: The \$300-million Treasure Island complex is expected to intensify competition in Nevada's biggest entertainment oasis.

By GEORGE WHITE

Mirage Results Inc. and Tuesday that it will boild a \$300 million family orien ed themed resolt in Las Vegas, excitating the fight for family business in the Nevada gaming and adult entertainment

The Las Vegas-based company, which owns the Golden Nuggel casinus in Lus Vegas and Laughlin. Nev., said its latest mega-casinu—to be called Treasure Island—will have 3,000 guest rooms and will be focuted adjacent to the Mirage, the firm's flagship casino and resort

The new resort is expected to open in mid-1994, Micage Resorts and

The company joins a long list of gaming firms entering the burgeoning family entertainment market in a city once viewed as an adults-only vacation spot. Circus Circus Enterprises Inc. in June. 1990, opened the Excalibur, a 4,000-room hotel and casino that has a medieval theme and offers substantial non-gaming entertainment Circus Circus is expected to announce soon that it plans to binid yet another property.

In addition, MGM Grand Inc., which is controlled by Boverly Hills investor Kirk Kerkorian, this month began construction on a 5600-million, 112-acre complex in 1.35. Vegas, that will include a 5.000-room hotel and a theme park

The Mirage Resorts announcement is another sign of changing times in Las Vegas, said Mainly Cortez, executive director of Las



Steve Wynn announces plans for new resort called Treasure Island

Vegas Convention and Visitors Au-

Because of the proliferation of gaining around the country, the local casinos have decided that they can survive only by expanding and diversifying to attract a broader (spectrum) of people Cortex said.

Thosever, the hindring boom is expected to create a competitive stakeout in Las Vegas. The critical about 77 000 hotel rooms, a 20% increase over the past two years. With just the announced expansion plans, Las Vegas would have an additional 10,000 rooms by 1994, said Willard Brown, a gaming industry analyst at Dean Witter Reynolds in New York.

The smaller casmus and the casmos with weaker management are going to face some tough times." Brown said "By 1994, a number of casmos will be barely hunging on, some will be purchased by larger operations and some will head into hankruptcy."

However, some cosmos are all ready feeling the competitive pressure. The hotel occupancy rate thus far in 1991 is 80%, compared to 86% for the same period in 1990. Casino revenue growth in 1991 is

about 3%, compared to about 10° a year earlier, said Walter Tyriniski, an industry analyst who contributes to Resort Management Report, a trade journal published in Millothian, Va

"Besides [new] construction husiness has never recovered from the downturn that occurred during Colf War] and slowdown in the contomy." Tymnski said.

However, Mirage Resorts Chairman Steve Wynn said Treasure Island will allow his company to enter the luctative lower-priced, family-oriented market. Room rates at the new property will average \$40 a night, he said. The Mirage, a 3,000-room, \$630 million hotel and casino that opened in November, 1989, caters to the upper end of the market, with mens averaging \$120 a night.

averaging \$120 a main.

Some major casino stocks dropped in Wall Street trading after the Mirage announcement. In New York Stock Exchange consposite trading. Mirage closed at \$2150, down \$150. In other Big Board trading. Circus Circus fell \$125, closing at \$34.125, white Hitton shpped 12.5 cents to \$12.875. However, Cuesars gained 87.5 cents to close at \$32.375.

Russell - Treasure Island Exhibit __N_

Prairie Island Indian Community v. Treasure Island Corp.

Opposition Nos: 91115866 and 91157981

7-6-59

ASSIGNMENT OF MARK

11-22-24

X NAME X MORE X NO HOUX MANY	xxx good and valuable considerat	ion, the receipt of which is hereby	acknowledged, th
undersigned hereby assign	s untoTreasure Island Co	orp.	
	3300 Las Vegas Bou		
	Las Vegas, Nevada		••••••
all right, title and interest, good will of the business c	·····	isiness in which the mark is used, or v	with that part of th
Name of markTREASU	JRE ISLAND		100
		22	1800
	ot merchandising services		130
		Russell - Treasure Island Ex	thibit
Name of owner of mark	GNLV Corp.	Prairie Island Indian Commu Treasure Island Corp.	nity v.
Address	Post Office Box 610	Opposition Nos: 91115866 a	nd
idd C33	Las Vegas, Nevada 89109	91157981	
	GNLV	Corp.	
	 Ва	rry Shief, President	
TATE OF NEVADA		, , , , , , , , , , , , , , , , , , , ,	
COUNTY OF CLARK			
Personally came and app	peared before me the undersigned auti	hority in and for said county and state,	and while within
ny said jurisdiction, the wit	hin named Barry Shier, Pr	esident of GNLV Corp.,	And have a second of the second
wner of the above mark, whay and year herein written.	ho acknowledged that he (they) execu	sted the above and foregoing assignmen	NITY 25 700 nt of mark on the
Given under my hand an	nd seal of office this the. / / day	of November	, 19. 94
	11 modern 1100 and 110 control	Rebecca L. Dunn, No.	p Publics. tary Publics
y Commission Expires	My Appointment Expires Aug. 28, 19	70]	

Prairie Island Indian Community v. Treasure Island Corp.

Opposition Nos: 91115866 and 91157981
UNITED STATES PATENT AND TRADEMARK OFFICE

TRADEMARK TRIAL AND APPEAL BOARD

PRAIRIE ISLAND INDIAN COMMUNITY,) Petitioner,) v.)	Reg. Nos	1,949,380;	1,955,279;
	2,010,396;	2,176,004;	1,984,421;
	2,024,221,	2,019,481;	1,918,033;
	1,941,475;	1,966,090;	1,903,619;
	1,943,123;	1,949,379;	1,985,968;
	2,040,756;	2,040,770;	1,981,369
TREASURE ISLAND CORPORATION.) Registrant.)	28.248: 28.2	Nos. 28,12 33; 28,145; 28, 80; 28,294; 28, 42; 28,379; 28,	,155; 28,199; ,314; 28,319;

REGISTRANT'S OBJECTIONS AND RESPONSES TO PETITIONER'S FOURTH SET OF INTERROGATORIES

Pursuant to Rules 26 and 33 of the Federal Rules of Civil Procedure and Rule 407 of the Trademark Trial and Appeal Board Manual of Procedure, Registrant hereby objects and responds to Petitioner's Third Set of Interrogatories in the consolidated cancellation proceedings referenced above. Pursuant to the stipulation between the parties, this response shall serve as the consolidated response to the second set of interrogatories served by Petitioner in each of the cancellation proceedings.

GENERAL OBJECTIONS APPLICABLE TO ALL INTERROGATORIES

- 1 Registrant objects to each interrogatory to the extent it seeks information protected by the attorney-client privilege or work product doctrine.
- 2. Registrant objects to each interrogatory to the extent it seeks information not within the possession, custody or control of Registrant.
- 3. Registrant objects to the interrogatories to the extent they seek to impose duties on the Registrant beyond the scope of the Federal Rules of Civil Procedure

- 4. Registrant reserves the right to supplement, amend and correct the responses set forth below. Registrant's investigation is ongoing and the information contained in these responses is preliminary.
- 5 Registrant objects to each interrogatory to the extent it seeks confidential, proprietary or sensitive business information
- Reservation of Rights and Continuing General Objections" set forth in numbered paragraphs 1 through 15 in "Petitioner's Answer and Objections to Registrant's First Set of Interrogatories" served in Cancellation No. 28,126.

OBJECTIONS AND RESPONSES

INTERROGATORY NO. 1:

List all publications in which your property has been advertised

RESPONSE TO INTERROGATORY NO. 1:

Registrant objects to this interrogatory on the grounds that it is overly broad and unduly burdensome. The interrogatory seeks to require Registrant to locate and identify each publication that it has ever advertised in without any limitation as to time.

Subject to and notwithstanding the foregoing objections, pursuant to Rule 33(d), Registrant will produce advertisements from a representative sample of publications in which it has advertised.

INTERROGATORY NO. 2:

Rank in order the fifteen states in which the greatest number of customers of your property reside

RESPONSE TO INTERROGATORY NO. 2:

Registrant objects to this interrogatory on the grounds that it is vague and ambiguous as to what is meant by "customers," specifically, whether "customers" include anyone who has entered the property grounds, entered the property building, stayed at the hotel, played in the casino, attended shows, dined in restaurants, or some other variation or combination thereof. Moreover, because Petitioner is seeking information regarding "customers" in this interrogatory and "visitors" in Interrogatory No. 5 it appears that the Petitioner intends to ascribe a different meaning to each of these terms but has failed to define these terms. Moreover, this interrogatory is vague as to the time period for which it is seeking information. Registrant further objects to this interrogatory on the grounds that it is overly broad and unduly burdensome. Depending on what definition of "customer" is used, Registrant may not have information sufficient to respond to this interrogatory or, alternatively, responding to this information may require review of substantially voluminous records. Registrant further objects to this interrogatory on the grounds that it seeks discovery outside of the scope of Rule 26, as amended on December 1, 2000.

Subject to and notwithstanding the foregoing objections, as of Fall 1999, Registrant's slot club members (which may or may not be representative of the guests, visitors or customers of the property as a whole) reside in the following top 15 states (from highest to lowest):

- 1. California
- 2 Texas
- 3. Illinois
- 4 New York
- 5 Ohio

- 6. Michigan
- 7. Nevada
- 8. Florida
- 9. Pennsylvania
- 10. New Jersey
- 11. Arizona
- 12. Washington
- 13. Wisconsin
- 14. Colorado
- 15 Massachusetts

INTERROGATORY NO. 3:

Identify the number of Minnesota residents who have stayed at your hotel for each year since your Property opened for business.

RESPONSE TO INTERROGATORY NO. 3:

Registrant objects to this interrogatory on the grounds that it seeks discovery outside of the scope of permissible discovery under Rule 26, as amended on December 1, 2000.

Subject to and without waiving this objection, Registrant cannot provide this information for the period of time from opening until August 1998, when Registrant changed its reservation system. During the period of 1998 to May 2001, a total of 16,681 Minnesota residents stayed at the property, for an annualized average of approximately 8,996.

INTERROGATORY NO. 4:

State the amount of money that has been spent on advertising, marketing, and promoting your property for each year since it opened for business

RESPONSE TO INTERROGATORY NO. 4:

Registrant objects to this interrogatory on the grounds that it is vague and ambiguous as what constitutes advertising, marketing and promotion. Registrant further objects to this interrogatory to the extent it seeks information not within the possession, custody or control of the Registrant, such as travel agencies and others who may have spent money promoting the Registrant's property.

Subject to and notwithstanding the foregoing objections, Registrant has spent the following amounts on advertising each year since 1993:

	Advertising	Complimentary Expenses	Marketing Expense
1993	\$892,360	\$4,573,934	\$1,156,520
1994	\$2,738,921	\$23,882,572	\$6,984,323
1995	\$1,939,905	\$28,201,364	\$8,556,565
1996	\$2,125,460	\$30,881,638	\$10,313,423
1997	\$32,236,800	\$31,378,660	\$11,437,804
1998	\$3,064,053	\$34,250,821	\$11,189,785
1999	\$3,835,881	\$32,354,177	\$10,510,018
2000	\$3,788,611	\$34,525,934	\$7,246,740
2001	\$991,655	\$11,485,312	\$2,186,773
TOTAL	\$21,613,645	\$231,534,411	\$69,581,952

Note: 2001 figures are through April

INTERROGATORY NO. 5:

State the total visitor volume for your Property for each year since your Property opened for business.

RESPONSE TO INTERROGATORY NO. 5:

Registrant objects to this interrogatory on the grounds that it is vague and ambiguous as to "visitor" volume, including whether visitor includes anyone who has entered the property grounds, entered the property building, stayed at the hotel, played in the casino, attended shows, dined in restaurants, or some other variation or combination thereof. Moreover, because Petitioner is seeking information regarding "visitors" in this interrogatory and "customers" in Interrogatory No. 2, it appears that the Petitioner intends to ascribe a different meaning to each of these terms but has failed to define these terms. Registrant further objects to this interrogatory on the grounds that it is unduly burdensome. Registrant does not keep tallies of the number of visitors to its property.

Subject to and notwithstanding the foregoing objections, the rooms occupied for the period of 1993 through April 2001 were:

1993: 159,544 (excluding suites)

1994 1,039,583

1995. 1,049,062

1996. 1,046,629

1997: 1,038,872

1998: 1,034,466

1999 971,057

2000: 1,027,544

2001: 350,286 (through April 2001)

These numbers do not reflect the number of people in each room. These numbers do not reflect visitors to the property who did not stay in the hotel. Registrant estimates that 20,000 people visit the property each day.

RESPONSE TO INTERROGATORY NO. 21:

Registrant objects to this interrogatory on the grounds that it seeks disclosure of communications that would be protected by the attorney-client privilege and/or work product doctrine. Registrant further objects to this interrogatory on the grounds that it seeks information that is not within the scope of permissible discovery under Rule 26.

INTERROGATORY NO. 22:

Identify the Hotel front desk supervisors who were on duty at Treasure Island Las Vegas on April 8, 1999.

RESPONSE TO INTERROGATORY NO. 22:

Scott Gold, Polly Brekken, Christina Johnson, Lauren LoBue, Dawn Frazer, Robert Hornbuckle, Rod Jones, Anthony Westbrook, Chris Forrester, and Ivan Hoff.

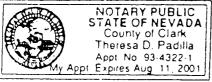
STATE OF NEVADA)
) ss
COUNTY OF CLARK)

Mark W Russell

Vice President and General Counsel

The Mirage Casino-Hotel

Signed and sworn to before me on this 12th day of June, 2001, by Mark W. Russell.



Oheresa D. Padilla Notary Public

My commission expires: aug. 11, 2001

Objections are by counsel.

QUIRK & TRATOS

Mark G. Tratos

Michael J. McCue

Jenna F. Karadbil

3773 Howard Hughes Parkway

Suite 500 North

Las Vegas, Nevada 89109

Attorneys for Registrant

CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing REGISTRANT'S OBJECTIONS

AND RESPONSES TO PETITIONER'S FOURTH SET OF INTERROGATORIES was

transmitted this _____day of June, 2001, by first class mail, postage prepaid, to Petitioner's counsel of record, as follows:

Henry N. Buffalo, Jr.
Joseph F. Halloran
JACOBSON, BUFFALO, SCHOESSLER & MAGNUSON, Ltd.
18885 University Avenue, Suite 246
St. Paul, MN 55104

Orrin Haugen Eric Haugen Haugen Law Firm PLLP 121 South Eighth Street, Suite 1130 Minneapolis, Minnesota 55402

An Employee of Quirk & Tratos



Mikulich - Treasure Island Exhibit A

Treasure Island Corp. Prairie Island Indian Community v.

Opposition Nos: 91115866 and

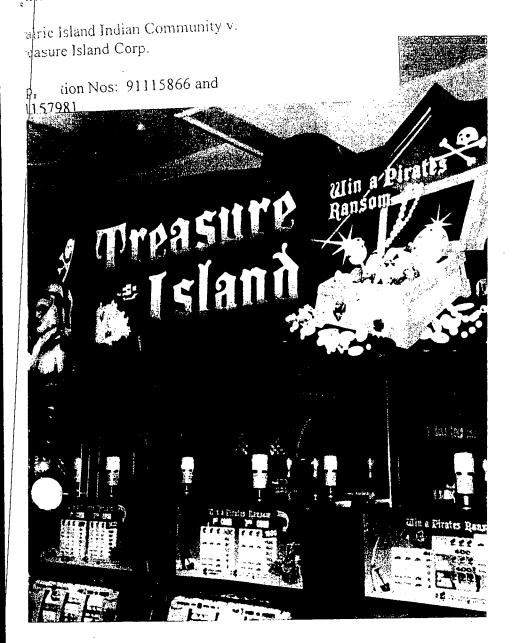


Mikulich - Treasure Island Exhibit B

Prairie Island Indian Community v. Treasure Island Corp.

Opposition Nos: 91115866 and

... ulich - Treasure Island Exhibit ______ C

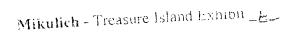


Mikulich - Treasure Island Exhibit 52

Prairie Island Indian Community v. Treasure Island Corp.

Opposition Nos: 91115866 and 91157981





Prairie Island Indian Community v. Treasure Island Corp.

Opposition Nos: 91115866 and 91157981

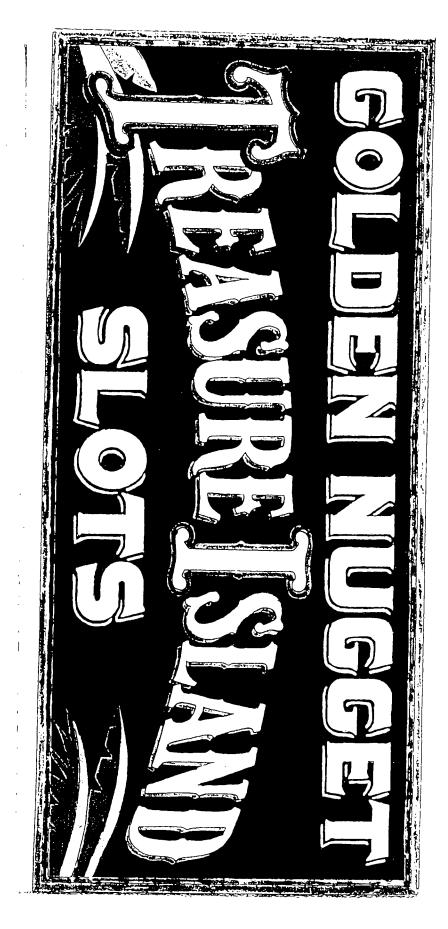


"ikulich - Treasure Island Exhibit F

Prince Island Indian Community v. reasure Island Corp.

) sition Nos: 91115866 and) 157981

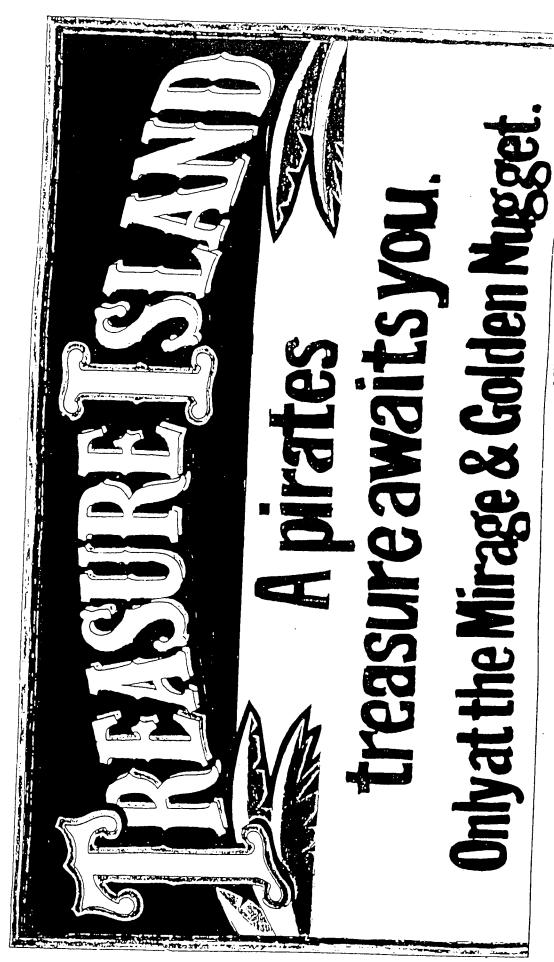




Mikulich - Treasure Island Exhibit H

Prairie Island Indian Community v. Treasure Island Corp.

Op_{pres}ition Nos: 91115866 and 91157981



Mikulich - Treasure Island Exhibit

Prairie Island Indian Community v. Treasure Island Corp.

Opposition Nos: 91115866 and 91157981

Wy 20 the June

Graphics Pac

LAS VEGAS, NEVADA 89109 17021 735-1212

August 24, 1989 Golden Nugget/Mirage TTENTION:

ATTENTION:

Bobby Baldwin Andrew Pascal Doris Young

Machine Critique

- .l. Nickelodean
 - A. Award Belly dark pink as reel and top glass
 - "Win Meter" "Credits" white letters take out "Coin Played" white highlights this area
- 2. Gran Prix
 - A. Belly Award make top pay jump out
 - B. Logo 2 flags 💢 "Gran Prix" on top of flags
 - C. Lettering colors to match sign "Gran Prix" (we will get photo of sign)
- Zodiac
 - Black outline on all "Any 2" on top awards
 - B. "2" on glass not in box with sign
 - C. Darken blue background (too light)
 - D. Purple glass make "Any 2" darker blue also
 - E. On reel top insert "Play your lucky sign"
 - F. Disclaimers "sign doubles winning combination" top of top award.
 - G. Disclaimer "2 signs pays 4x's winning combination except when 3 signs are showing moved to bottom $^{\prime\prime}$ similar to I.G.T. Double Jackpot Glass
- 4. \$5 Million
 - A. Total re-do check w/Doris PC sheet

Pascal - Treasure Island Exhibit _H

Prairie Island Indian Community v. Treasure Island Corp.

Opposition Nos: 91115866 and 91157981

CONTINUED ON LOLLOWING PAGE

graphics Juc.

2001 SO HIGHLAND DR. #1 LAS VEGAS, NEVADA 89109 (702) 735-1212

All changes will be reviewed by Doris and Andrew before printing.

453 6409

Thank You

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GLASS LAYOUT



ustomer Part#:	S.Q. Part#: 71475
Manuf.:	Model#:
Size: 9 ³ /8×30 ³ /8	
Variations:	

	COLORS:	•
Main Backgrou	nd:	
1. HL-710 black	6. 1GT 400 green	11.5G 104 flesh
2. gold	7. HL-502 rec!	12.59-1057 purple
3.56-701 smoke	8. Hi - 207 yellow	13.56 1057 purple
4. IGT 400 green	9.56 800 brown	14. KP 2113 dk blue
5. HL-520 red	10. 56 - 109 flesh	15.167 500 It blue
		KP-29920 white
aburban	lica.	TH. (702) 731-1212
	graphi	800-552-6363
abecorbator		FAX (702)735-1510

2901 S. HIGHLAND LAS VEGAS, NEVADA 89109



COODS
SERVICES
COODS AND SERVICES



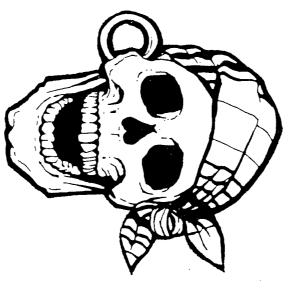
ONE-TIME PURCHASE	
REPEATING PURCHASE	-
☐ SERVICE AGREEMENT	

TIC 1191

PURCHASE REQUISITION

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AVAST YE SCOUDRELS! PREPARE TO SET SAIL TO THE NEW TREASURE ISLAND RESORT AND CASINO FOR YOUR COMPLIMENTARY TWO NIGHT STAY.



CLUB MIRAGE MATIES AT 1-800-937-4444 PLEASE CONTACT YOUR FAVORITE TO MAKE YOUR RESERVATIONS

This offer is valid from October 27, 1993 to January 27, 1994 and is subject to availability. Must present photo I.D. upon check-in: This cerificate has no cash value and is non-transferrable.

12-

for your complimentary two night stay. Treasure Island Resort and Casino Prepare to set sail to the new Avast ye scoundrels!



Please contact your favorite Club Mirage Maties at 1-800-937-4444 to make your reservations.



This offer is valid from October 27, 1993 to January 27, 1994 and is subject to availability. Must present photo L.D. upon check-in. This certificate has no cash value and is non-transferrable. MERCHANT & GOULD

Merebont, Could Smith, Edell, Weller & Schmidt Professional Association Pasent, Trademark & Copporth Lawyers

3300 Norwest Ceater 90 Scott Seventh Storet Minterpolis, Minnerots U.S.A. 55007-4131 FAI 612/337-9081 Teics 790593 M&G Xps 612/332-1300

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Robert C. Beck
Emiliat M. Simdiball R. Chil Xiy

April 15, 1992

Mr. Ron Valentine, General Manager Treasure Island Casino & Bingo 5734 Sturgeon Lake Road Welch, MN 55089

Re: M&G 9818.0-00-01 - Trademark Search

Dear Mr. Valentine:

We have now completed our review of the trademark availability search results and for the TREASURE ISLAND service marks for use in connection with gaming services. In brief, it is our opinion that it is unlikely that you will be able to obtain a federal registration for the mark, but it appears that you should be able to obtain a state registration.

The search turned up a variety of federal registrations for variations of TREASURE ISLAND as well as TREASURE ISLAND registrations in a number of classes. As we have discussed, the most relevant mark discovered in the search is TREASURE ISLAND HOTEL & CASINO ST. MAARTEN, N.A., registered for educational and entertainment services and owned by Treasure Island N.V. Netherlands Antilles Corporation. The mark is federally registered and, unfortunately, also has a use prior to your first use of Treasure Island. The portions of the mark "HOTEL & CASINO" and "ST. MAARTEN, N.A." have been disclaimed, leaving only TREASURE ISLAND. Since we believe that "CASINO & BINGO" would have to be disclaimed for your mark, we believe that there is a likelihood of confusion and therefore an application for a federal registration would likely be denied Valentine-Treasure Island Exhibit

Mr. Ron Valentine April 15, 1992 Page 2

In the search of state registrations and common law marks, several marks for TREASURE ISLAND were uncovered. However, none would appear to block registration in Minnesota. As we had discussed on the phone, we are proceeding with preparing an application. If you decide to continue, you should also consider filing in other states in which you are actively advertising and drawing customers using the TREASURE ISLAND marks. It appears that Wisconsin and Iowa, among others, would also be available for registration.

A relevant mark, and one which you had expressed concern over, was the registration of TREASURE ISLAND in Nevada. The goods and services listed were Hotel & Casino. The mark has a first use of October 27, 1988, again preceding your first use. The mark is registered to Jerald J. White d/b/a Four Torey Corporation. After review of the Business Week article, it is not clear whether this is the same entity headed by Steve Wynn.

Also of interest, you might note that TREASURE ISLAND has been registered in Nevada for Slot Merchandising to GNLV Corporation. In addition, TREASURE CHEST has been registered in Nevada for a Casino to Donald L. Owens and TREASURE CHEST has been registered in Nevada for a Proposed Hotel & Casino to David J. Morrison.

Since the mark for the Netherlands Antilles is registered and has a first use preceding the other first use dates, we helieve that it should block federal registration of the Nevada TREASURE ISLAND marks.

The mark for the Netherlands Antilles will have an affidavit of current use due in December of this year, we will monitor whether such an affidavit is filed. If no affidavit is filed, the mark will be cancelled. Note that we have checked and the hotel is still in business at this time. However, should the mark be cancelled, we believe that we could file for a federal registration before any of the other owners of TREASURE ISLAND marks. Since the Nevada mark has a prior use, they could also file, but if we file first, then they could only request a concurrent use registration. With a concurrent use registration, each party may only use the mark in designated geographic areas.

You had expressed concern regarding Steve Wynn's plans for his new TREASURE ISLAND casino in Las Vegas. Since it involves a huge investment, we can assume he will try to protect and enforce his rights and we should continue to watch his operations. Therefore, we are now monitoring the mark TREASURE ISLAND on our trademark board. We also note that he is developing casinos on Native American land in Kansas and in Washington state. As we had discussed, he will certainly find out about your business and use of TREASURE ISLAND. Should any issues arise to the plant trademark trademark to the plant trademark to the plant trademark trademark to the plant trademark trade

Er. Ron Valentine April 15, 1992 Page 3

We will proceed with the state registration for TREASURE ISLAND and monitor whether the federal registration for the mark has been renewed. Please review our proposals in light of the plans for the casino. We would be happy to meet and further discuss the courses of action available. As always, if you should have any questions, please do not hesitate to call.

Sincerely,

MERCHANT, GOULD, SMITH, EDELL, WELTER & SCHMIDT, P.A.

y:

Gregory A. Sebald

GAS: mdh

cc: William J. Hardacker, Esq. Michelle M. Michel, Esq.

FHYREPRENEURS

WYNN'S WORLD: WHITE TIGERS, BLACKJACK, AND A MIDAS TOUCH

His Mirage casino has won over high rollers. Now, he's betting on the 'mass-market' crowd

It's not starting out as a good day for Steve Wynn The flamboyant chairman of Mirage Resorts Inc.—the man who brought white tigers and exploding voicanoes to Las Vegas—is having problems with his wristwatch. "See that," he says impatiently to the nervous-looking manager of his hotel's jewelry shop. "It's the face. Every time I move my wrist, it slips off to the side." It's the third time Wynn has summoned the manager, and it's the third time that he has sent him off to find a new watchband.

Those who know Stephen A. Wynn well understand the jeweler's dilemma. Mercurial, always demanding, Wynn is a man with an unshakable notion of how he wants things done. He builds the fanciest, most expensive casinos in town, and, like a rich man's P. T. Barnum, draws in high rollers and celebrities to make the projects pay off. "People love to bad-mouth Steve because he can be extravagant and showy," says Jack Binion, who runs Binion's Horse shoe casino. "But just about everything he touches turns golden, and no one is going to deny that."

Two years ago Wynn laid down the heftiest wager Las Vegas had ever seen a \$630 million hotel extravaganza called the Mirage. Many scoffed that he'd never make it pay, but Wynn won the bet. Today, the Mirage is a cash machine, and its great attraction is pure Wynn hyperbole. A five-story volcano out front explodes every 15 minutes during the evenings. White tigers behind glass and sharks in a tank greet guests in the lobby. Out back, dolphins frolic in an enormous pool.

AUSSIE FORAY. Donald Trump in Atlantic City is also known for his extravagant casinos. But while Trump's debt-burdened Taj Mahal was forced to restructure, Wynn is laying plans for more expansion. Wynn wants to develop casinos in Australia and Argentina, where national governments may sanction gambling. And pending regulatory approval, Mirage has been signed to develop casinos on Native American land for the Sac and Fox nation in Kansas and the Puvallup tribe in Washington state.

But those projects are like nickel slots compared to the next big bet Wynn is placing on Vegas. With the paint on the Mirage barely dry, he's spending \$430 million on another 3,000-room casino hotel called Treasure Island. Planned for an 18-acre site next to the Mirage on the Las Vegas strip, the new project will have its own splash of daring. In a 360-foot water-filled canal, mock pirate ships will stage gun battles where stuntmen catapult into the air as explosions appear to destroy their vessels "It's dynamite, pure magic," bubbles Wynn. "Shiver me timbers, walking the plank. Who could resist that?"

He had better hope nobody. With both Circus Circus Enterprises Inc. and Kirk Kerkoman building big Las Vegas casinos, the desert landscape is getting pretty crowded Recession has depressed occupancy rates, and Vegas gaming revenues have dropped for two years running. What's more, Wymn's Mirage is cannibalizing patrons from his own Golden Nugget casino downtown Nugget revenues slipped 21% last year.

In that environment, Wynn's new project is fraught with nsks. For one thing, its original \$300 million price tag has surged by more than a third since Wynn announced it in October. To cover the increase, he has hiked a proposed new issue of mortgage-backed notes from \$200 million to \$300 million. Keeping the price down is crucial because Wynn intends to market the new casino to what he calls the "mass market," eschewing the high rollers that his places usually attract. That will mean setting room rates at \$50 or less; about half the Mirage's current rate

"Steve's problem has always been that he's a tinkerer," says Los Angeles based casino consultant Saul F Leonard "He's so creative that he just can't stop himself." On this day, as he does every day, Wyon is

looking over plans at Atlandia Design, Mirage's in-house design department. Thirty pounds lighter from two months of dieting, he's holding a bag of microwaved popcorn as he argues with Atlandia's top designer, Joel Bergman. The problem? Valets retrieving cars will have to veer around several columns to get out of the garage. Wynn would rather move the columns, which will hike costs. And though Bergman objects, the change will be made.

Wynn has always been that aggressive. The son of a Maryland bingo-parlor operator, he got his start in 1967 by paying \$35,000 for a tiny piece of Las Vegas' Frontier Hotel. Five years later, he bought stock in Mirage's predecessor, Golden Nugget Lee There he uncover

rd since To cover sed new om \$200 the price tends to calls the h rollers

KRIST ANDY TREESEE, REUSTRATION BY LAUSEL DAUNIS/BW

VEGAS VESUVIUS:
A "VOLCANO" IN
FRONT OF THE
\$630 MILLION
MIRAGE "ERUPTS"
EVERY 15 MINUTES"

1973 was named chairman to clean it up Since then, his rise in the industry has been impressive After turning the Nugget into a moneymaker. Wynn opened a small er Golden Nugget in Atlantic City in 1980. It became one of the city's most profitable casinos and cemented the Wynn formula. Flying high rollers in by helicopter from New York and Philadelphia, offering them plenty of credit, and booking big acts like Frank Sinatra, Wynn filled the place with big spenders. When he sold out to Bally Manufacturing Corp. in 1987 for \$440 million, his pretax gain was \$170 million

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The timing of Wynn's departure from Atlantic City was uncanny. Within a few months, the overbuilt resort began a long slide. By then, Wynn was already focused on the Mirage. To build

the 3,000-

room hotel, he pushed the company's total 1930 debt load to more than \$1 billion-66% of capital He spent 345 million to build a 320 acre golf course lined with 10,000 pine trees trucked in from Canada And he signed Siegfried & Roy, the illusionist act, to a five year deal worth \$47 million. With all the hoopla, many skeptics thought the debt service would eat him up

IF YOU BUILD IT ... Wynn rolled the dice anyway. "What people didn't understand is that we're selling fun and games and wham-bam-thank-you-ma'am excitement,' he says "You build something big and fancy, and people are going to want to come and see it." They did In 1991, the Mirage's second year, operating cash flow hit \$201 million, which analysts contend is a record for a single casino property. That was enough for Wynn to retire nearly a third of

the company's debt. Mirage Resorts' net income leaped

forgiven him for buying 4.9% of

Boxing promoter Mike Trainer says that

closed-circuit rights for the Douglas Holy field fight, Wynn refused to sell to any of Trump's Atlantic City casinos When other casinos told Wynn they liked to bid as a group, he skipped Atlantic City altogether Trainer figures the snub cost him \$250,000

Wynn definitely does things his own way But who's to argue? He owns 33% of Mirage's stock, and his brother and wife sit on the board. He pays himself \$2 million a

Treasure Island will have a 360-foot canal with pirate ships and mock gun battles—if Wynn can seli \$300 million in bonds to pay for it

year and lives like the celebrities he courts to add glitter to his casinos. At his 50th-birthday party in January, guests included actor George Hamilton, Quincy Jones, and former baseball commissioner Peter Ueberroth. Michael Jackson is a frequent guest in the Mirage's posh bungalows. He likes to watch the dolphins

Wynn and his wife, Elaine, have been together for 28 years, though they were divorced five years ago and remarried

June Since 1978, they have lived in the same place near Las Vegas, but they just bought the house next door in order to tear them both down and build an 8,000-squarefoot mansion in their place. An exercise fanatic, Wynn loves to jog and hit the Stairmaster. A lack of peripheral vision caused by the eye disease retinitis pigmentosa keeps him from driving, but it doesn't preclude golfing or skiing.

Wynn's brash, take-it-or-leave-it style annoys a lot of people in Las Vegas. But most think he's good for gambling. Henry Gluck, chairman of rival Caesar's World Inc., puts it this way: "You have to sepa-

rate the ego from the accomplishments. We don't care what he says or does as long as it brings in business to the city." Wynn, though, has to watch that his ego doesn't interfere

with all he has built A visionary named Bugsy Siegel once came to Las Vegas and got overex tended in a hurry.

Wynn has shown time and again that he's a lot smarter than that. But he'll need to play his cards carefully to make sure his latest gamble pays off like the rest



BHIZ TO

Treasure Island

G • A • S • I • N • O B • I • N • G • O
734 Sturgeon Lake Rd , Weich, MN 55089

ISSUED TO:

DESIGNING SIGNS
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IMPORTANT

Our Order Number must appear on Invoices, Packages, and Correspondence. Acknowledge if unable to deliver by date required

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REQUISITION NO JFO RON VALEI	R to the	ROUTING		PLEASE SENDCOPIES OF YOUR INVOICE WITH ORIGINAL BILL OF LADING
CEASE SUPPLY ITEM	STOCK	пем		UNIT TOTAL PRICE AMOUNT
ORDERED RECEI	VED NUMBER	SELF PROPELLED	e e e e e e e e e e e e e e e e e e e	
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			Valentine	- Treasure Island Exhibit
2				nd Indian Community v.
3			Opposition 91157981	Nos: 91115866 and
PECIAL INSTRUCT	IONS	~	£7.620.	Autorized Signal

Trilogy Tour

and

Treasure Island 2 Casino

presents

The Treasure Island Connection from Indianapolis!

Located just 45 minutes from the Minneapolis/St. Paul Airport in Welch, Minnesota on the Mississippi River, Treasure Island has some of the best gambling in the country. A short flight takes you to Treasure Island's exciting Poker and Blackjack tables, High Stakes Birgo, 600 Keno, and high-return slot machines. You'll find Treasure Island THE place to be!

HOTEL PACKAGE INCLUDES:

- Round trip air fare from Indianapolis
- Transfers from hotel to airport
- Transfers from hotel to casino
- 1 Night:

\$199.00

Casino Rebate:

- \$100.00

Your Cost:

Your Cost:

\$99.00

- Fun book
- · Casino rebate
- 2 meals at the Casino

2 Nights:

\$219.00

Casino Rebate:

- \$100.00

Your Cost:

\$119.00

FLIGHT PACKAGE INCLUDES (no hotel included):

- Round trip air fare from Indianapolis with transfers from the airport to casino
- Fun book
- Casino rebate
- 2 meals at the casino

Air only with transfers: \$154.00

Casino Rebate: - \$75.00

FLIGHT INFORMATION

TW 401 LV IND 9:10 P.M. - AR: MPLS 9:50 P.M.

TW 202 LV: MPLS 9:00 A.M. — AR: IND 11:34 A.M.

All rates are per person, double occupancy. Participants are not required to gamble and must be at least 21.

Some restrictions may apply. Casino Rebate given at Treasure Island Casino — not by Trilogy Tours.

For More Information, Please Call: TRILOGY TOURS

Soo Line Bldg., 105 South 5th St., Minneapolis, Mr.

\$79.00

PLAINTIFF EXHIBIT

asurc Island

0 Minutes South Of Minneapolis/St. Paul Airport Off Highway 61

h Return Slots • 52 Blackjack Tables • High Stakes Bingo

• Buffets: 24 Hours/Every Day

THE MEWERS

Leaving Locally Every Thursday, Friday & Saturday at 7 P.M.

Cold Package

14800 Per Person Includes

colore & 2 Nights At A fine Local Hotel

\$25 in Silver

Buy \$20 In Quarters Receive

motal of \$40)

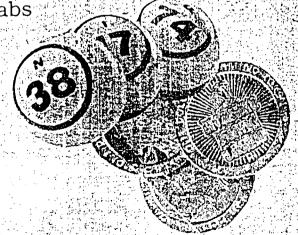
* \$5.00 In Special Tour Pull Tabs

- FREE Gift
- 50% OFF A Meal
- * Round-Trip Transportation

poard For A Taste Of d Class Gaming!



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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

PRAIRIE ISLAND INDIAN COMMUNITY, A FEDERALLY RECOGNIZED INDIAN TRIBE,

Petitioner.

VS.

TREASURE ISLAND CORP.,

Respondent.

Opposition Nos. 91115866 and 91157981

Cancellation Nos. 92028126 92028127; 92028130; 92028133; 92028145; 92028155; 92028171; 92029174; 92028199; 92028248; 92028280; 92028294; 92028314; 92028319; 92029325; 92028342; and 92028379 (as consolidated)

TRADEMARK TRIAL AND APPEAL BOARD COMMISSIONER FOR TRADEMARKS P.O. BOX 1451 ALEXANDRIA, VA 22313-1451

REQUEST FOR ORAL HEARING

On Friday, May 26, 2006, Respondent filed their Trial Brief in Response to Petitioner's Trial Brief filed on April 3, 2006.

Pursuant to TTMP § 802.02, Respondents hereby request an oral hearing. Respondent's request oral hearing so that they may answer or clarify any questions the board may have concerning the proceedings and the issue of priority. Respondent further requests the chance to respond to any issues addressed in Petitioner's Reply Brief.

[signature page follows]

DATED: May 26, 2006

GREENBERG TRAURIG

By <u>Xamme</u> Mark G. Tratos

R. Richard Costello, of Counsel

Laraine M.I. Burrell

Greenberg Traurig 3773 Howard Hughes Parkway

#500N

Las Vegas, NV 89109 Attorneys for Defendant

CERTIFICATE OF SERVICE

I hereby certify that a copy of the foregoing REQUEST FOR ORAL HEARING was served on:

HAUGEN LAW FIRM Eric O. Haugen, #189807 121 S. Eighth Street 1130 TCF Tower Minneapolis, MN 55402 Phone: 612.339.8300

JACOBSON, BUFFALO, SCHOESSLER & MAGNUSON, Ltd. Henry M. Buffalo, Jr., #236603 Joseph F. Halloran, #224132 Shawn R. Frank, #0309941 1360 Energy Park Drive, Suite 210 Saint Paul, MN 55108

Phone: 651.644.4710

attorneys for **PETITIONER/OPPOSER** by causing a full, true, and correct copy thereof to be sent by the following indicated method or methods, on the date set forth below:

	by mailing in a sealed, Express Mail postage-prepaid envelope, addressed to the last-known office address of the attorney, and deposited with the United States Postal Service at Las Vegas, Nevada.
	by hand delivery.
	by sending via overnight courier in a sealed envelope.
	by faxing to the attorney at the fax number that is the last-known fax
	number.
	by electronic mail to the last known e-mail address.
DATE	ED: May 26, 2006 San S. Whotehead
	An employee of Greenberg Traurig, LLP
	Attorney for Registrant/Applicant