

PTO Form 2194 (Rev 9/2005)

OMB No. 0651-0054 (Exp. 11/30/2008)

## Petition To Revive For Office Action

The table below presents the data as entered.

Input Field	Entered
SERIAL NUMBER	77458879
LAW OFFICE ASSIGNED	LAW OFFICE 103
DATE OF NOTICE OF ABANDONMENT	04/01/2009
<b>PETITION</b>	
PETITION STATEMENT	Applicant has firsthand knowledge that the failure to respond to the Office Action by the specified deadline was unintentional, and requests the USPTO to revive the abandoned application.
<b>RESPONSE TO OFFICE ACTION</b>	
MARK SECTION (no change)	
OWNER SECTION (no change)	
LEGAL ENTITY SECTION (current)	
TYPE	individual
COUNTRY OF CITIZENSHIP	United States
LEGAL ENTITY SECTION (proposed)	
TYPE	individual
COUNTRY OF CITIZENSHIP	United States
<b>ARGUMENT(S)</b>	
<p>The following remarks are submitted in response to the Office Action dated August 26, 2008, which (1) continued and made final the refusal to register under Trademark Act Section 2(d); (2) required submission of a substitute specimen or amendment to the filing basis, and (3) required clarification of Applicant's entity. Applicant has attached substitute specimens and clarified that the application is owned by John Jeffs, a United States Citizen.</p> <p><u>There is No Likelihood of Confusion</u></p>	

In the Office Action, the Examining Attorney cited Registration No. 3,396,561 against Applicant's application based on a likelihood of confusion under Trademark Act Section 2(d). Reg. No. 3,396,561 is for the mark KLAWE for "metal locks for sliding doors" in Class 6. For the reasons set forth below, Applicant submits that no likelihood of confusion exists.

<!--[if !supportLists]-->I.  
Related

<!--[endif]-->The Goods are Differentiable and the Sources Are Not

In the Office Action, the Examining Attorney stated that both Applicant and Registrant are "providing metal locks," noting that Registrant's goods were more narrowly stated as "metal locks for sliding doors." Applicant has amended the identification of goods in its identification to narrow and clarify that its goods are "metal locks for mailboxes and letter lockers." Applicant submits that this clarification and amendment makes it clear that the goods of Applicant and Registrant are not in fact related.

Registrant's goods are metal locks for sliding doors. See the attached evidence from Registrant's website. Registrant's custom goods are directed to the building materials industry, specifically, home construction and fencing industries. Registrant's goods are used in home design and residential manufacturing, to fit together with handles on sliding doors. See the attached evidence in the nature of a trade show announcement regarding Registrant's goods. The consumers of Registrant's goods are construction manufacturers and home builders, seeking specialized locks for a certain type of doors. Registrant's goods are not purchased by end consumers, but are purchased and used by construction and home designers. Applicant's goods, on the other hand, are metal locks for mailboxes. See the attached evidence from Applicant's website. As set forth in more detail below, mailboxes are subject to strict requirements and specifications set forth in federal regulations with the United States Postal Service. Applicant's goods are purchased by homeowners as well as by property managers at residential housing complexes, homeowners' associations, and condominium associations. These channels of trade and target consumers are entirely different. In this case, it is simply not likely that a consumer would conclude that both Applicant's and Registrant's goods emanate from the same source.

<!--[if !supportLists]-->II.

<!--[endif]-->The Relevant Consumers are Sophisticated

The Court of Appeals for the Federal Circuit has explained that "[w]here the purchasers are the same, their sophistication is important and often dispositive." Elec. Design & Sales v. Elec. Data Sys. Corp., 21 U.S.P.Q.2d 1388, 1391 (Fed. Cir.1992). The purchasers of both Applicant's goods and the goods in the cited registration are all consumers that would be more sophisticated than the average person and, further, exercise greater care due to the strict regulations and danger involved in the purchase and use of these relevant goods. That is, this case is unlike that where a person purchases an inexpensive candy bar on impulse in the check-out line of a grocery store.

Applicant's goods are locks for mailboxes and letter lockers. The United States Postal Services is a federal agency, and the delivery mail and specifications for mailboxes are governed by numerous federal regulations. See the attached evidence from the United States Postal Service website setting forth regulations for mailboxes, and a page from Applicant's website with links to (voluminous) documents with postal service regulations. Mailboxes must meet these federal specifications, or else the postal service may elect not to deliver a consumer's mail or levy fines. Therefore, consumers must be careful to purchase mailboxes and mailbox accessories such as locks from sources which conform to federal regulations.

Where a consumer uses an increased degree of care in purchase, the likelihood of confusion as to source is reduced. Courts have found that a higher degree of ordinary care is found in purchases where special laws and regulations affect the product or service, the purchaser has a "reasonably focused need" or "specific purpose" or plan involving the product, or the purchaser has an added duty of care. See HQ Network Sys. V. Executive Headquarters, 755 F. Supp. 1110 (D. Mass. 1991), Haydon Switch & Instrument, Inc. v. Rexnord, Inc., 4 U.S.P.Q.2d 1510 (D. Conn. 1987), and Barre-Nat'l Inc. v. Barr Labs, Inc., 773 F. Supp. 735 (D.N.J. 1991). Here, the purchasers of locks for mailboxes, are sophisticated, careful purchasers and thus any likelihood of confusion is thereby lessened.

For example, in In re Homeland Vinyl Prods., Inc., 81 U.S.P.Q.2d 1378 (T.T.A.B. 2006), the goods at issue were "non-metal fence rails." In finding no likelihood of confusion, with respect to purchaser care the Board found that "fence rails are not impulse purchases and the construction and installation of a fence would require some level of knowledge and experience. We thus would expect that such purchasers would exercise a relatively high degree of care in their purchasing decisions." Id. at 1380. See also Barton Beebe, An Empirical Study of the Multifactor Tests for Trademark Infringement, 94 Cal. L. Rev. 1581, 1642 (2006) ("It makes sense, and has been confirmed empirically, that the more sophisticated the consumers, the more care with which they will treat their search and purchasing decisions.").

<!--[if !supportLists]-->III. <!--[endif]-->The Marks are Not Similar

Addressing the similarity of the marks, the Examining Attorney stated that the marks are highly similar because the word "CLAW" in Applicant's mark THE CLAW LOCK is a phonetic equivalent to Registrant's mark KLAW. The marks must be compared in their entireties; Applicant respectfully submits that the Examining Attorney's analysis is overly narrow and that the differences in the marks are enough to obviate a likelihood of confusion.

The additional material in Applicant's mark significantly changes the sound, appearance, and commercial impression and differentiates the marks from each other. Further, the unique spelling of Registrant's mark also creates a different commercial impression as compared to Applicant's mark. Applicant's mark consists of three words: THE CLAW LOCK. Applicant's disclaimer of the word LOCK does not remove it from the mark. Moreover, the cadence and repeated sounds in Applicant's mark, specifically the consonance and assonance with the "CLA-" and "LO-" syllables creates a sort of sing-song rhyming cadence that is entirely different than Registrant's single syllable KLAW. Applicant's THE CLAW LOCK is almost a tongue twister, which is entirely different in sound and commercial impression from KLAW. Further, Registrant spells its mark with a K, not a C, to make KLAW. This differing appearance is

significant – a deliberate “misspelling” also creates a different commercial impression, as consumers have to process the meaning of KLA~~W~~, before even concluding that it may be pronounced the same as CLAW. All these differences between the marks add up to a significantly different overall impression.

According to the Federal Circuit, the marks must be compared in their entireties. “No element of a mark is ignored simply because it is less dominant, or would not have trademark significance if used alone.” In re Electrolytes Laboratories, Inc., 913 F.2d 930, 16 U.S.P.Q.2d 1239 (Fed. Cir. 1990), corrected 929 F.2d 645 (Fed. Cir. 1990) (holding no likelihood of confusion between the marks K+ (Stylized) and K+EFF (Stylized) both for a dietary potassium supplement). Moreover, it has been held that it is a violation of the anti-dissection rule to ignore elements of a mark in deciding whether confusion is likely. Franklin Mint Corp. v. Master Mfg. Co., 667 F.2d 1005, 1007 (C.C.P.A. 1981). Thus, the terms THE and LOCK in Applicant’s mark cannot be ignored.

A comparison of Applicant’s entire mark with Registrant’s entire mark shows that the marks are dissimilar in overall appearance and commercial impression. Any commonality bad on sound between the CLAW portion of Applicant’s mark and Registrant’s KLA~~W~~ does not overcome all the other differentiating elements. Extra and differing features contribute to the overall impression made by the mark on the relevant public. Johnson & Johnson v. Colgate-Palmolive Co., 345 F. Supp. 1216, 1222, 175 U.S.P.Q. 287, 291 (D.N.J. 1972) (dissecting marks is “not the manner in which potential purchasers shop.”) As the Court of Customs and Patent Appeals remarked in comparing the marks PEAK and PEAK PERIOD, “[t]he difference in appearance . . . of the marks in issue is too obvious to render detailed discussion necessary. In their entireties they neither look nor sound alike.” Colgate-Palmolive Co. v. Carter-Wallace Inc., 167 U.S.P.Q. 529, 530 (C.C.P.A. 1970). The differences between Applicant’s and Registrant’s marks are enough to obviate any likelihood of confusion.

<!--[if !supportLists]-->IV. <!--[endif]-->Confusion is Not Probable

Likelihood of confusion “is synonymous with ‘probable’ confusion – it is not sufficient if confusion is merely ‘possible.’” 2 J. Thomas McCarthy, McCarthy on Trademarks and Unfair Competition § 23:3 (4<sup>th</sup> ed. 2007). In this case, confusion is not probable. Because the goods are differentiable, the consumers sophisticated, and the marks dissimilar, Applicant submits that there is no likelihood of confusion between its mark and the cited registration, and requests that the refusal to register based on Trademark Act Section 2(d) be withdrawn and the application approved for publication.

Applicant submits that it has responded to all outstanding issues raised in the Office Action. Applicant respectfully requests that the application be approved for publication. Should the Examining Attorney have any questions, the Examining Attorney is encouraged to contact the undersigned.

#### EVIDENCE SECTION

EVIDENCE FILE NAME(S)

ORIGINAL PDF FILE	<a href="http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006_001/evi_63139240150-150203603_.Evidence_information_regarding_Registrant_s_goods.pdf">http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006_001/evi_63139240150-150203603_.Evidence_information_regarding_Registrant_s_goods.pdf</a>
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	\\TICRS\EXPORT7\IMAGEOUT7\774\588\77458879\xml1\POA0019.JPG
<b>DESCRIPTION OF EVIDENCE FILE</b>	information regarding Registrant's goods; screenshot from Applicant's website showing links to postal regulations; screenshot from Applicant's website showing Applicant's goods; United States Postal Service mail receptacle regulations; screenshot from Registrant's website showing door locks and components; screenshot from Registrant's website showing home construction and fencing market;
<b>GOODS AND/OR SERVICES SECTION (current)</b>	
<b>INTERNATIONAL CLASS</b>	006
<b>DESCRIPTION</b>	Metal locks
<b>FILING BASIS</b>	Section 1(a)
<b>FIRST USE ANYWHERE DATE</b>	At least as early as 04/25/2008
<b>FIRST USE IN COMMERCE DATE</b>	At least as early as 04/25/2008
<b>GOODS AND/OR SERVICES SECTION (proposed)</b>	
<b>INTERNATIONAL CLASS</b>	006
<b>DESCRIPTION</b>	Metal locks for mailboxes, letter lockers, and metal boxes
<b>FILING BASIS</b>	Section 1(a)
<b>FIRST USE ANYWHERE DATE</b>	At least as early as 04/25/2008
<b>FIRST USE IN COMMERCE DATE</b>	At least as early as 04/25/2008
<b>STATEMENT TYPE</b>	"The substitute specimen(s) was in use in commerce at least as early as the filing date of the application."
<b>SPECIMEN FILE NAME(S)</b>	\\TICRS\EXPORT7\IMAGEOUT7\774\588\77458879\xml1\PO A0020.JPG
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<b>PAYMENT SECTION</b>	
<b>TOTAL AMOUNT</b>	100
<b>TOTAL FEES DUE</b>	100
<b>SIGNATURE SECTION</b>	
<b>DECLARATION SIGNATURE</b>	/Alina S. Morris/
<b>SIGNATORY'S</b>	Alina S. Morris

NAME	
SIGNATORY'S POSITION	Attorney of Record, California Bar Member
DATE SIGNED	05/27/2009
RESPONSE SIGNATURE	/Alina S. Morris/
SIGNATORY'S NAME	Alina S. Morris
SIGNATORY'S POSITION	Attorney of Record, California Bar Member
DATE SIGNED	05/27/2009
AUTHORIZED SIGNATORY	YES
FILING INFORMATION SECTION	
SUBMIT DATE	Wed May 27 15:33:47 EDT 2009
TEAS STAMP	USPTO/POA-63.139.240.150- 20090527153347754762-7745 8879-4307a5d91fcb47c4adc1 752e7b0c6f9f735-CC-1759-2 0090527150203603254

PTO Form 2194 (Rev 9/2005)

OMB No. 0651-0054 (Exp. 11/30/2008)

### Petition To Revive For Office Action

#### To the Commissioner for Trademarks:

Application serial no. 77458879 has been amended as follows:

#### PETITION

#### Petition Statement

Applicant has firsthand knowledge that the failure to respond to the Office Action by the specified deadline was unintentional, and requests the USPTO to revive the abandoned application.

#### RESPONSE TO OFFICE ACTION

#### ARGUMENT(S)

In response to the substantive refusal(s), please note the following:

The following remarks are submitted in response to the Office Action dated August 26, 2008, which (1) continued and made final the refusal to register under Trademark Act Section 2(d); (2) required submission of a substitute specimen or amendment to the filing basis, and (3) required clarification of Applicant's entity. Applicant has attached substitute specimens and clarified that the application is owned by John Jeffs, a United States Citizen.

**There is No Likelihood of Confusion**

In the Office Action, the Examining Attorney cited Registration No. 3,396,561 against Applicant's application based on a likelihood of confusion under Trademark Act Section 2(d). Reg. No. 3,396,561 is for the mark KLAWE for "metal locks for sliding doors" in Class 6. For the reasons set forth below, Applicant submits that no likelihood of confusion exists.

<!--[if !supportLists]-->I.      <!--[endif]-->The Goods are Differentiable and the Sources Are Not Related

In the Office Action, the Examining Attorney stated that both Applicant and Registrant are "providing metal locks," noting that Registrant's goods were more narrowly stated as "metal locks for sliding doors." Applicant has amended the identification of goods in its identification to narrow and clarify that its goods are "metal locks for mailboxes and letter lockers." Applicant submits that this clarification and amendment makes it clear that the goods of Applicant and Registrant are not in fact related.

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with a K, not a C, to make K~~LA~~W. This differing appearance is significant – a deliberate “misspelling” also creates a different commercial impression, as consumers have to process the meaning of K~~LA~~W, before even concluding that it may be pronounced the same as CLAW. All these differences between the marks add up to a significantly different overall impression.

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A comparison of Applicant’s entire mark with Registrant’s entire mark shows that the marks are dissimilar in overall appearance and commercial impression. Any commonality had on sound between the CLAW portion of Applicant’s mark and Registrant’s K~~LA~~W does not overcome all the other differentiating elements. Extra and differing features contribute to the overall impression made by the mark on the relevant public. Johnson & Johnson v. Colgate-Palmolive Co., 345 F. Supp. 1216, 1222, 175 U.S.P.Q. 287, 291 (D.N.J. 1972) (dissecting marks is “not the manner in which potential purchasers shop.”) As the Court of Customs and Patent Appeals remarked in comparing the marks PEAK and PEAK PERIOD, “[t]he difference in appearance . . . of the marks in issue is too obvious to render detailed discussion necessary. In their entireties they neither look nor sound alike.” Colgate-Palmolive Co. v. Carter-Wallace Inc., 167 U.S.P.Q. 529, 530 (C.C.P.A. 1970). The differences between Applicant’s and Registrant’s marks are enough to obviate any likelihood of confusion.

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#### EVIDENCE

Evidence in the nature of information regarding Registrant’s goods; screenshot from Applicant’s website

showing links to postal regulations; screenshot from Applicant's website showing Applicant's goods; United States Postal Service mail receptacle regulations; screenshot from Registrant's website showing door locks and components; screenshot from Registrant's website showing home construction and fencing market; has been attached.

**Original PDF file:**

[http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006\\_001/evi\\_63139240150-150203603\\_-\\_Evidence\\_-\\_information\\_regarding\\_Registrant\\_\\_\\_s\\_goods.pdf](http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006_001/evi_63139240150-150203603_-_Evidence_-_information_regarding_Registrant___s_goods.pdf)

**Converted PDF file(s) (6 pages)**

Evidence-1

Evidence-2

Evidence-3

Evidence-4

Evidence-5

Evidence-6

**Original PDF file:**

[http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006\\_002/evi\\_63139240150-150203603\\_-\\_rom\\_Registrant\\_\\_\\_s\\_website\\_showing\\_door\\_locks\\_and\\_components.pdf](http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006_002/evi_63139240150-150203603_-_rom_Registrant___s_website_showing_door_locks_and_components.pdf)

**Converted PDF file(s) (3 pages)**

Evidence-1

Evidence-2

Evidence-3

**Original PDF file:**

[http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006\\_003/evi\\_63139240150-150203603\\_-\\_nshot\\_from\\_Applicant\\_\\_\\_s\\_website\\_showing\\_Applicant\\_\\_\\_s\\_goods.pdf](http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006_003/evi_63139240150-150203603_-_nshot_from_Applicant___s_website_showing_Applicant___s_goods.pdf)

**Converted PDF file(s) (1 page)**

Evidence-1

**Original PDF file:**

[http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006\\_004/evi\\_63139240150-150203603\\_-\\_om\\_Applicant\\_\\_\\_s\\_website\\_showing\\_links\\_to\\_postal\\_regulations.pdf](http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006_004/evi_63139240150-150203603_-_om_Applicant___s_website_showing_links_to_postal_regulations.pdf)

**Converted PDF file(s) (1 page)**

Evidence-1

**Original PDF file:**

[http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006\\_005/evi\\_63139240150-150203603\\_-\\_ant\\_\\_\\_s\\_website\\_showing\\_home\\_construction\\_and\\_fencing\\_market.pdf](http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006_005/evi_63139240150-150203603_-_ant___s_website_showing_home_construction_and_fencing_market.pdf)

**Converted PDF file(s) (1 page)**

Evidence-1

**Original PDF file:**

[http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006\\_006/evi\\_63139240150-150203603\\_-\\_e\\_-\\_United\\_States\\_Postal\\_Service\\_mail\\_receptacle\\_regulations.pdf](http://tgate/PDF/POA/2009/05/27/20090527153347754762-77458879-006_006/evi_63139240150-150203603_-_e_-_United_States_Postal_Service_mail_receptacle_regulations.pdf)

**Converted PDF file(s) (6 pages)**

Evidence-1

Evidence-2

Evidence-3

Evidence-4

Evidence-5

Evidence-6

**CLASSIFICATION AND LISTING OF GOODS/SERVICES**

**Applicant proposes to amend the following class of goods/services in the application:**

**Current:** Class 006 for Metal locks

**Original Filing Basis:**

**Filing Basis:** Section 1(a), Use in Commerce: The applicant is using the mark in commerce, or the applicant's related company or licensee is using the mark in commerce, on or in connection with the identified goods and/or services. 15 U.S.C. Section 1051(a), as amended. The mark was first used at least as early as 04/25/2008 and first used in commerce at least as early as 04/25/2008, and is now in use in such commerce.

**Proposed:** Class 006 for Metal locks for mailboxes, letter lockers, and metal boxes

**Filing Basis: Section 1(a), Use in Commerce:** The applicant is using the mark in commerce, or the applicant's related company or licensee is using the mark in commerce, on or in connection with the identified goods and/or services. 15 U.S.C. Section 1051(a), as amended. The mark was first used at least as early as 04/25/2008 and first used in commerce at least as early as 04/25/2008, and is now in use in such commerce.

Applicant hereby submits a new specimen for Class 006.

For an application based on 1(a), Use in Commerce, "The substitute specimen(s) was in use in commerce as of the filing date of the application."

Specimen File1

Specimen File2

#### APPLICANT AND/OR ENTITY INFORMATION

**Applicant proposes to amend the following:**

**Current:** John T Jeffs, a citizen of United States, having an address of  
21483 Waalew Road  
Apple Valley, California 92307  
United States

760-247-9113

**Proposed:** Jeffs, John T., a citizen of United States, having an address of  
21483 Waalew Road  
Apple Valley, California 92307  
United States  
760-247-9113

#### FEE(S)

Fee(s) in the amount of \$100 is being submitted.

#### SIGNATURE(S)

##### Declaration Signature

If the applicant is seeking registration under Section 1(b) and/or Section 44 of the Trademark Act, the applicant has had a bona fide intention to use or use through the applicant's related company or licensee the mark in commerce on or in connection with the identified goods and/or services as of the filing date of the application. 37 C.F.R. Secs. 2.34(a)(2)(i); 2.34 (a)(3)(i); and 2.34(a)(4)(ii); and/or the applicant has had a bona fide intention to exercise legitimate control over the use of the mark in commerce by its members. 37 C.F. R. Sec. 2.44. If the applicant is seeking registration under Section 1(a) of the Trademark Act, the mark was in use in commerce on or in connection with the goods or services listed in the application as of the application filing date. 37 C.F.R. Secs. 2.34(a)(1)(i); and/or the applicant has exercised legitimate control over the use of the mark in commerce by its members. 37 C.F.R. Sec. 244. The undersigned, being hereby warned that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. §1001, and that such willful false statements may jeopardize the validity of the application or any resulting registration, declares that he/she is properly authorized to execute this application on behalf of the applicant; he/she believes the applicant to be the owner of the trademark/service mark sought to be registered, or, if the application is being filed under 15 U.S.C. §1051(b), he/she believes applicant to be entitled to use such mark in commerce; to the best of his/her knowledge and belief no other person, firm, corporation, or association has the right to use the mark in commerce, either in the identical form thereof or in such near resemblance thereto as to be likely, when used on or in connection with the goods/services of such other person, to cause confusion, or to cause mistake, or to deceive; that if the original application was submitted unsigned, that all statements in the original application and this submission made of the declaration signer's knowledge are true; and all statements in the original application and this submission made on information and belief are believed to be true.

Signature: /Alina S. Morris/ Date: 05/27/2009

Signatory's Name: Alina S. Morris

Signatory's Position: Attorney of Record, California Bar Member

**Petition/Response Signature**

Signature: /Alina S. Morris/ Date: 05/27/2009

Signatory's Name: Alina S. Morris

Signatory's Position: Attorney of Record, California Bar Member

The signatory has confirmed that he/she is an attorney who is a member in good standing of the bar of the highest court of a U.S. state, which includes the District of Columbia, Puerto Rico, and other federal territories and possessions; and he/she is currently the applicant's attorney or an associate thereof; and to the best of his/her knowledge, if prior to his/her appointment another U.S. attorney or a Canadian attorney/agent not currently associated with his/her company/firm previously represented the applicant in this matter: (1) the applicant has filed or is concurrently filing a signed revocation of or substitute power of attorney with the USPTO; (2) the USPTO has granted the request of the prior representative to withdraw; (3) the applicant has filed a power of attorney appointing him/her in this matter; or (4) the applicant's appointed U.S. attorney or Canadian attorney/agent has filed a power of attorney appointing him/her as an associate attorney in this matter.

RAM Sale Number: 1759

RAM Accounting Date: 05/28/2009

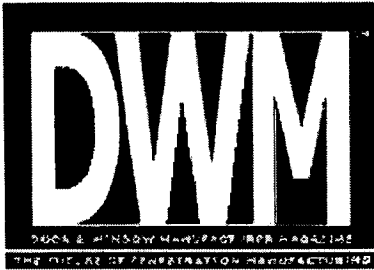
Serial Number: 77458879

Internet Transmission Date: Wed May 27 15:33:47 EDT 2009

TEAS Stamp: USPTO/POA-63.139.240.150-200905271533477

54762-77458879-4307a5d91fcb47c4adc1752e7

b0c6f9f735-CC-1759-20090527150203603254



Volume 8, Issue 8 - September 2007

## Product Parade in Atlanta

GlassBuild America 2007 Promises New Services and Products for Door and Window Manufacturers

GlassBuild America: The glass, door and window expo is taking over Atlanta this year as it welcomes approximately 500 exhibiting companies September 10-12, 2007.

GlassBuild America is organized by the National Glass Association (NGA), in partnership with the Glass Association of North America (GANA), the American Architectural Manufacturers Association (AAMA), the Insulating Glass Manufacturers Alliance (IGMA) and the Bath Enclosure Manufacturers Association (BEMA).

Companies are rolling out the red carpet for their new and innovative products to be displayed in their booths. Here's a look at some of the products you will see in Atlanta.

### WINDOW COMPONENTS

#### Two Companies ... One Product

##### Booth #3305

Developed as a joint venture of two companies in the vinyl door, window and garage door industry, Window Integrated Storm Protection (WISP) is a frame receptor system into which any window can be installed. The WISP project combines technology from VEKA's door and window designs, high-end PVC extrusion technology and European roller-shutter technology with Wayne-Dalton garage doors, controls and automation and Wayne-Dalton Fabric Shield™. [www.wispwindows.com](http://www.wispwindows.com)

### SCREENS

#### RiteScreen Brings a GranDeur Display

##### Booth #3811

The GranDeur by RiteScreen is a deluxe out-swing screen door, which complements elegant patio doors and homes. The GranDeur features a heavy-duty 4-inch wide by 1 1/4-inch thick extruded aluminum frame. Single or double French door units are available. Stylish mortise handle options include five finishes: black, white, brass, satin nickel and oil-rubbed bronze with a deadbolt lock. Customers can upgrade by selecting the full-view tempered glass panel option. [www.ritescreen.com](http://www.ritescreen.com)

### MEASURING DEVICES

#### EDTM Saves Money and Time

##### Booth #2002

EDTM Inc. will display its growing line of products to the glass and window industry. Attendees will have the opportunity to evaluate the products hands-on, with live demonstrations being conducted continuously. Generous show discounts will be offered, and the products can be purchased directly at the show, the company says. The Beamsplitter Pro and Spectrum Detective energy transmission meters are new instruments that allow window professionals to demonstrate the full performance of window or film products to customers. Both instruments measure simultaneously the ultraviolet (UV), visible and infrared transmission values of a given window product. [www.edtm.com](http://www.edtm.com)

### WEATHERSTRIPPING

#### Lauren Seals the Deal with Products

##### Booth #3401

New Philadelphia, Ohio-based Lauren Manufacturing will feature its commercial and residential seals and weatherstripping. The company says it provides custom seals and weatherstripping utilizing value-added manufacturing services and custom-compounded materials such as thermoelectric polymer, silicone, EPDM and others. [www.lauren.com/WD](http://www.lauren.com/WD)

### MACHINERY AND EQUIPMENT

#### SmartVinyl™ on the Scene

##### Booth #4531

GED Integrated Solutions now offers the lean manufacturing capabilities of i-3 Technology™ in a new line of SmartVinyl™ production equipment and software. The SmartVinyl line delivers increased flexibility, speed and accuracy, the company

says. SmartVinyl is part of GED's SmartPlant™ vision that integrates glass and vinyl production with LeanNET® software solutions to help manufacturers gain control and eliminate confusion on the production floor. GED says the modular availability of each i-3 vinyl and glass product allows manufacturers to gain productivity benefits, while creating the ideal plant—one system at a time.  
[www.gedusa.com](http://www.gedusa.com)

#### **Ameri-Can Cuts to the Chase**

##### **Booth #1831**

Ameri-Can Machinery Ltd. is exhibiting its Univer 500 D2K and 500 D2K/22 electronic double-head saw for the cutting of aluminum and PVC profiles. The machines are equipped with a fixed left-hand head and a mobile right-hand head. The carriage has an automatic linear positioning by means of an asynchronous motor and has a magnetic rule length control system. Both models have an electronic programmable control unit, a retro-illuminated, 80-character liquid crystal display, a protected touch-sensitive keyboard and an RS 232C serial line. [www.ameri-can.ca](http://www.ameri-can.ca)

#### **Urban Machinery Cleans it Up**

##### **Booth #3431**

Urban Machinery will be introducing two new corner cleaners in Atlanta. The SV-410 is a single-head CNC cleaner designed to provide complete cleaning flexibility for all areas of any frame or sash profile at an affordable price. The machine comes standard with programmable disk-cutter, top and bottom horizontal scarfing knives, vertical inside scarfing knives, top and bottom vertical drilling/routing units, automatic profile recognition and precision CNC-motion control. The SV-722 is a twin-head, flexible, high-capability, high-throughput and cost-effective cleaner designed for PVC sash manufacturing. The SV-722 offers complete servo-driven sash cleaning and features two high-speed servo axes per head, Omron PLC-based control with quick start and shut down, HMI industrial touch pad interface and the company's SV user menu structure. [www.u-r-b-a-n.com](http://www.u-r-b-a-n.com)

#### **Edgetech to Bring Various Products to Atlanta**

##### **Booth #3111**

In addition to its flagship product, Super Spacer®, Edgetech will feature the following products at this year's exhibition: The Form8tor® vinyl profile bending system is a patented tri-rotational technology that allows up to eight bends to be produced at one time, increasing productivity levels.

The E-Z RAD Grid placement table is said to reduce the time and material waste of muntin assembly, decrease the application time to place muntins in the unit, allow for precision muntin placement into the unit, eliminate contamination of the glass and air space and maintain maximum desiccant activity levels in the spacer, according to the company.

The Eco Coat™ Glass Protection System provides a quick and easy way to protect glass and frames from common materials found in construction sites, including spattered concrete, paint and welding sparks. Eco Coat makes it unnecessary for window cleaners to use damage-causing razorblade scrapers to remove debris from glass. [www.edgetechig.com](http://www.edgetechig.com)

#### **Roll-Bending at J&S Machine's Booth**

##### **Booth #2417**

J&S Machine Inc. will be showing the CR 148 IM roll-bending machine at this year's show. The CR 148 IM uses the advanced programming capabilities of the CNC models, the strong structure of the 140 series, and puts it in a package for the customer to offer a machine with a low investment cost. Capable of bending multi-radius parts with up to 36 radii, the CR 148 IM can use the profile data stored in memory to be programmed with radius and arc length information. The servo hydraulic system provides precise positioning of the rollers. Other size machines are also available with this control, the company says. [www.jsmachine.com](http://www.jsmachine.com)

#### **Nordson's Dispensing Applicator Gets a New Design**

##### **Booth #4323**

The Nordson AG-900+ dispensing applicator is designed for backbedding. This zero-cavity style automatic applicator has been revamped to provide clean cut-off while working with a wide range of materials and temperature settings. Accurate material flow and positive shut-off help eliminate clogs or drips, according to the company. [www.nordson.com](http://www.nordson.com)

#### **Stürtz' New Compact Sash Line is Speedy**

##### **Booth #2231**

Stürtz Machinery Inc. says its new compact sash line can produce up to 900 welded and cleaned sash per shift with one operator in less than 1,200 square feet.

The new line consists of two Stürtz Model SMI-HSM-20/19CDS horizontal four-point sash welders. Each welder is unloaded via a single tier belt system automatically. The welded sashes are then transferred onto a twin tier buffer and transport table which separates the squares and feeds them onto an in-feed belt buffer. The buffer conveyor then feeds each individual square into the corner cleaner. [www.sturtz.com](http://www.sturtz.com)

#### **MACHINERY AND EQUIPMENT**

##### **Bystronic to Showcase Innovative Technologies**

##### **Booth #2531**

Bystronic will showcase innovative glass processing and handling solutions at its booth.

The fully-automated shape capable first'flexspacer line is targeted toward the commercial IG manufacturer who uses Super Spacer. Components of this system include a three-brush pair washer with electronic speed control, an automatic ESA application robot with grid marking device, a tandem gas-fill with an assembly press with both krypton- and argon-filling capability and a hot-melt sealing robot with corner-wiping tool.

Also shown will be the smart'cutSD residential glass-cutting machine. This system includes an automated free-fall and positioning table, shape-cutting machine and breakout table. Key features of the smart'cut system include: template digitizing, shape-cutting and deletion and breakout display. [www.bystronic.com](http://www.bystronic.com)

## **SOFTWARE**

### **BuyDesign Makes Business Easy**

#### **Booth #1710**

BuyDesign® from TDCI Inc. is a comprehensive sales and configuration solution developed to help manufacturers and their sales channels streamline the entire interest-to-order cycle for customized products.

BuyDesign can help users increase sales, reduce administrative and sales engineering costs, lead times and order errors.

Built on Microsoft®.NET technology platform, BuyDesign says its advanced software architecture is reliable, scalable and easy to manage. And it's designed to integrate smoothly with the existing environment, while providing the flexibility to adapt to changing business needs over time, according to the company. [www.tdci.com/buydesign](http://www.tdci.com/buydesign)

### **SureFire Systems' Software is a Strategic Operation**

#### **Booth #701**

SureFire Systems in Winter Springs, Fla., specializes in ready-to software. The company says it doesn't take "industry standard" manufacturing software and reshape it for the door and window industry. "We have taken a multi-faceted approach to fully-integrated software solutions for the door and window industry," the company announced.

The company says its team is comprised of industry veterans who have brought their first-hand knowledge of the needs of the industry to the software development process. Its scalability suits manufacturing operations from single plant, moderate-use, to multi-site high-use facilities. [www.surefiresys.com](http://www.surefiresys.com)

### **FeneTech Unveils FeneVision® V3.0**

#### **Booth #4923**

FeneTech recently has announced the release of FeneVision V3.0. The Aurora, Ohio-based company says the modularity of FeneVision allows customers of all sizes to enjoy the benefits of a software package designed specifically for door and window production. Available FeneVision® modules include a remote order/quoting system, production control, machine interfaces, accounting interfaces, bar code tracking system, web-based order and production status, capacity planning, resource scheduler, lineal optimization, e-server and shipping management. [www.fenetech.com](http://www.fenetech.com)

## **GLASS WASHERS AND LOADERS**

### **Billco Unveils New Glass Washer**

#### **Booth #4331**

Billco Manufacturing of Zelienople, Pa., will introduce the Titan Glass Washing System at the show, which has been engineered to provide a premium level of performance. It offers enhanced processing and easy maintenance, the company says. In addition, Billco will display the FlexiGlyde, an automatic spacer application table for IG manufacturing.

FlexiGlyde features a dual-head design and will produce units using spacer systems from both TruSeal and Edgetech. Billco's CNC 2200 Series glass cutting system with edge deletion technology will demonstrate some performance enhancements. Finally, the Versa Clean Series washer will feature its unique processing capabilities and versatile design features. [www.billco-mfg.com](http://www.billco-mfg.com)

## **SEALANTS AND ADHESIVES**

### **Glazing and Installation Sealants from Tremco**

#### **Booth #4723**

Tremco's residential construction division will highlight both in-plant glazing and installation sealants for the residential door and window markets. The in-plant glazing silicone offerings will include TremGlaze S900 reactive back-bedding sealant and TremGlaze S700 impact glazing sealant. Each product offers quick-cure and high-strength for residential glazing applications, the company says. Representing the installation sealants will be a family of new construction and replacement sealants, highlighted by TremGlaze U1600 rapid curing, UV-stable polyurethane sealant. [www.tremcosealants.com](http://www.tremcosealants.com)

### **3M VHB™ Structural Glazing Tapes**

#### **Booth #1121**

3M™ says its VHB™ Structural Glazing Tape can be used as an alternative to structural silicone and spacer tape for glazing in curtainwalls. It is formulated specially to bond glass to metal frames in interior and exterior curtainwalls permanently. The tapes feature immediate handling strength for increased productivity with no curing time, no liquid mess and a low amount of waste. Clean edges and consistent color provide eye appeal from a distance and even up-close from the inside out. [www.3M.com/vhb](http://www.3M.com/vhb)



**New and Improved Glazing Tape****Booth #2201**

Frank Lowe Rubber and Gasket Co. Inc. in Farmingdale, N.Y., will bring its new and improved glazing tape to the show. Featuring cross-linked polyethylene (PE) foam, double-coated with a high-performance acrylic adhesive, the tape is easy-release and has a blue polyethylene liner, the company says.

The tape is designed to seal window lites into wood, aluminum or plastic frames.

The company reports that the sample was tested according to AAMA 800-05, Voluntary Specification and Test Methods for Sealants, section 1.6 810.1-05 Expanded Cellular Glazing Tape, Type I. [www.franklowe.com](http://www.franklowe.com)

**DOORS, WINDOWS AND SKYLIGHTS****Mikron Wood Adds Full Line of Styles****Booth #2609**

Mikron Industries has added a full line of styles to its MikronWood™ composite door and window line. Styles now available include casement, awning, tilt double-hung, direct set picture and transom picture windows to match casement and double-hung frames, slider, plus multi-panel sliding and in-swing patio doors. Profiles are also now available with SRC Solar Reflective™ exterior colors – a unique, low solar heat absorption coatings system.

The company will also be displaying its vinyl replacement window systems. Window manufacturers can capitalize on this growing segment with a turn-key, quick-to-market, market-proven solution aimed at driving new sales and margins. Mikron offers several turn-key window systems to meet replacement window line needs. [www.mikronvinyl.com](http://www.mikronvinyl.com)

**CMS North America Grinds Glass****Booth #2751**

The Deltagrind from CMS North America is designed to grind all four sides of rectangular and trapezoidal glass shapes. This machine minimizes floor space with vertical design while maximizing output with a continuous, uninterrupted flow of parts. It produces seamed, flat and pencil edges and reads the shape of each part automatically. The Runner 3.70 cutting table will also be on display. The machine has been redesigned to incorporate the latest technology. The new Runner 3.70 is fast, accurate, user-friendly and reliable, according to the company. [www.cmsna.com](http://www.cmsna.com)

**Discover the DNA Difference****Booth #1411**

Deceuninck North America (DNA) says it provides total service integration: from product design and proprietary compound formulations, to tooling design and production, extrusion technology and finished product testing.

The company will have its new super-premium R&R product line at the show. The company says it can help companies differentiate their products in the marketplace with everything from extruded color options to stainable/paintable real wood laminates and heat-reflective exterior laminates. Also featured at the booth will be impact products. Participate in fast-growing vinyl markets in Florida and other coastal areas with DNA's tested and proven, patent-pending, hurricane-resistant impact products. [www.deceuninck.com](http://www.deceuninck.com)

**HARDWARE****Truth Offers New Patio Door Handles****Booth #2321**

Owatonna, Minn.-based Truth Hardware now offers the Signature and Allure patio door handles.

The company says its handle sets have a new contoured shape and are designed to be easy to grasp. Likewise, the handles are equipped with locking options that include placing the keylock above the handle. The handles are available in solid brass and in the company's range of decorative and painted finishes. They also come with optional escutcheon designs and sizes to complement large doors. In addition, the new handles can incorporate single- or multi-point locksets. [www.truth.com](http://www.truth.com)

**Nationwide Industries Shows its KLA****Booth #2403**

Multi-point security with single-point size is what Nationwide Industries is bringing to the show. The company has introduced several new products, including the patent-pending KLA™ two-point mortise lock. You can sell a two-point system that fits into a single-point space. The effective mortise lock allows users to use single or two-point locks in the same routed profile. Plant efficiency and marketing flexibility is increased in the competitive two-point lock. It is also available with the company's new, patented Regal™ handle. The company will also have new window rollers, improved bay-bow kits and other items on display at the show. [www.nationwideindustries.com](http://www.nationwideindustries.com)

**LITERATURE AND RESOURCES****DAC Adds Trade Show Products to Line****Booth #4917**

East Bend, N.C.-based DAC Products Inc. has added a new product category to its mix—trade show pop-up walls, table-top display panels, banner stands and accessories. DAC also produces wide-format digital printing for this line. In addition, the company

provides carrying cases, displays and demonstration products for the door and window industries. [www.dacproducts.com](http://www.dacproducts.com)

### **Easy Reading from Haida Safety Glass**

#### **Booth #913**

Haida Safety Glass in China is bringing a new product brochure highlighting its tempered safety glass production, including frameless shower doors. Exhibitors can preview the brochure at GlassBuild.

The factory has territories available in the United States and Canada for industry professionals interested in representing the company's products. [www.haidaglass.com.cn](http://www.haidaglass.com.cn)

### **DAYLIGHTING PANELS**

#### **Daylight on Display**

#### **Booth #4020**

Major Industries Inc., a manufacturer of skylights and translucent curtainwall, will be distributing information on its Guardian 275® translucent daylighting panels. The panels can be engineered to specific blast requirements and, unlike traditional blast-resistant materials, allow glare-free, energy-saving natural light to fill interior spaces. Major will also present information on how its daylighting solutions can help architects obtain possible LEED® credit. [www.majorskylights.com](http://www.majorskylights.com)

### **Seminars of Interest to Manufacturers**

**Monday, September 10, 2007 8:00 a.m. - 5:30 p.m.**

#### **Preventing Insulating Glass Failures**

IGMA is presenting the "Preventing Insulating Glass Failures" educational seminar for the benefit of continuing education for the industry. This day-and-a-half seminar is topic specific and offers participants a do's and don't best practices approach for the manufacture of quality insulating glass (IG) units. This year, there are two new sessions: "Certification, 25 Years of Proven Success, a report on the IGMA 25-Year Field Correlation Study" and "Glazing Guidelines for Commercial and Residential Insulating Glass." The session titled "Forensic Investigation of Insulating Glass Unit Failures" has been updated and is presented through field case studies.

Separate registration is required. Contact IGMA at 613/233-1510 for more information.

**Tuesday, September 11, 2007 8:30 a.m. - 10:00 a.m.**

#### **The Coming Wave of Competition from Chinese Window and Door Companies**

DWM columnist Michael Collins, an investment banker with Jordan, Knauff and Company in Chicago, has conducted extensive research on the door and window industry. Of particular emphasis in his research is the coming wave of competition from enterprises based in China. Collins' 90-minute presentation will begin with an overview of the current status of competition from Chinese companies, including the present level and expected future growth of imports. He will also explore the product areas at greatest risk from overseas competition. Collins will then provide a summary of several ways in which U.S.-based door and window manufacturers can respond to the current competitive environment, including a discussion of the challenges associated with the decision to source products from overseas. Before concluding to field questions from the audience, Collins will review other significant trends affecting the industry, along with the implications of recent transactions and expansion activity on the strength of the door and window industry over the next several years.

**10:15 a.m. - 11:45 a.m.**

#### **What's in Store for 2008 and Beyond: Review of Current Economic Trends in the Marketplace**

This presentation, by Dr. Jeff Dietrich, a business consultant and senior analyst with the Institute for Trend Research, will traverse the often confusing and conflicting maze of economic information and news sound bites to provide a clear view of what is happening in the overall economy and where it is going. Forecasts looking out two years will be included with a focus on the housing, door and window related markets.

Participants will learn:

- Economic trends that can help determine the right phase of the business cycle;
- Key management objectives for each phase of the business cycle; and
- How to profit through challenging economic times.

### **Stop By DWM's Booth During the Show**

Be sure to stop by and visit DWM in booth #1502 to see its launch of the brand-new digital magazine.

#### **Show Hours:**

Monday, September 10 10:00 a.m. - 5:00 p.m.

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Wednesday, September 12 9:00 a.m. - 3:00 p.m.

**DWM**

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Manufacturing  
Quality Hardware & Components  
for the Building Materials Industry

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Window and Door  
Components

Storm/Screen Door and  
Enclosure Components

OEM and Custom Parts

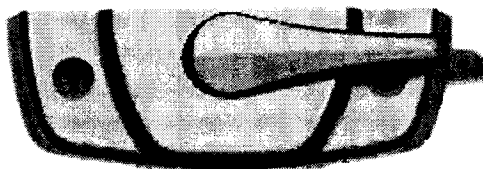
Cabinet Hardware

Fence Hardware

### Window and Door Components

#### **Sweep/Sash Locks**

NWI offers a wide array of sweep and sash locks. Whether manufacturing vinyl, aluminum or wood windows, we have locks that will complement your products.



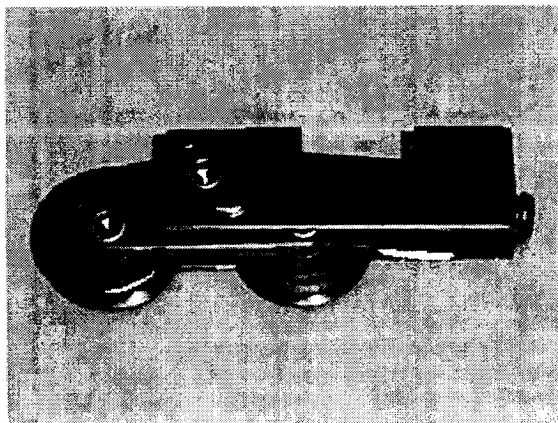
Our many choices have excellent quality and competitive pricing and can be customized with the following options:

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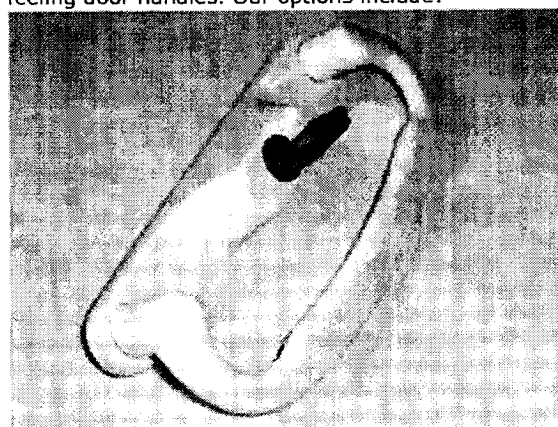
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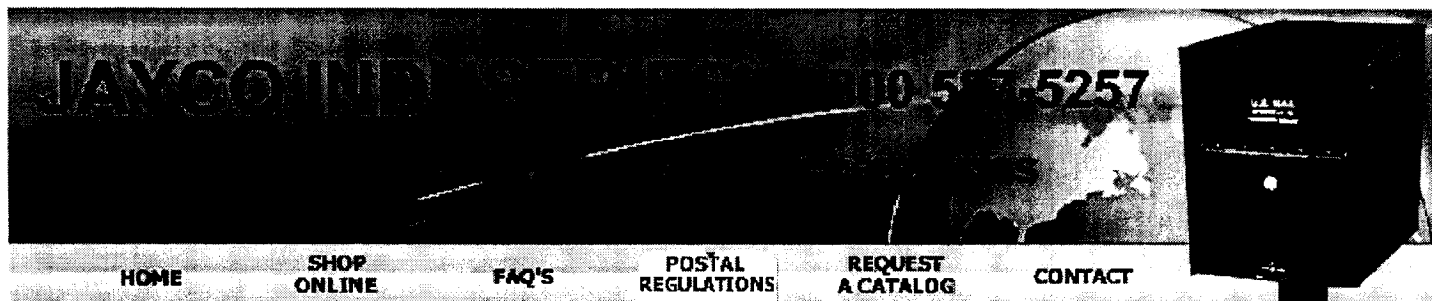
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## Manufacturing Quality Hardware & Components for the Building Materials Industry

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### Storm/Screen Door and Enclosure Components

### OEM and Custom Parts

### Cabinet Hardware

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## 508 Recipient Services

- 1.0 Recipient Options
- 2.0 Conditions of Delivery
- 3.0 Customer Mail Receptacles
- 4.0 Post Office Box Service
- 5.0 Caller Service
- 6.0 General Delivery
- 7.0 Firm Holdout
- 8.0 Pandering Advertisements
- 9.0 Sexually Oriented Advertisements

### 1.0 Recipient Options

#### 1.1 Basic Recipient Concerns

##### 1.1.1 Delivery to Addressee

Addressees may control delivery of their mail. Without a contrary order, the mail is delivered as addressed. Mail addressed to several persons may be delivered to any one of them.

##### 1.1.2 Refusal at Delivery

The addressee may refuse to accept a mailpiece when it is offered for delivery.

##### 1.1.3 Refusal After Delivery

After delivery, an addressee may mark a mailpiece "Refused" and return it within a reasonable time, if the piece or any attachment is not opened. Mail that may not be refused and returned unopened under this provision may be returned to the sender only if it is enclosed in a new envelope or wrapper with a correct address and new postage. The following may not be refused and returned postage-free after delivery:

- a. Pieces sent as Registered Mail, insured, Certified Mail, collect on delivery (COD), and return receipt for merchandise.
- b. Response mail to the addressee's sales promotion, solicitation, announcement, or other advertisement that was not refused when offered to the addressee.

##### 1.1.4 Mail Withheld From Delivery

An addressee may request the postmaster, in writing, to withhold from delivery for a period not to exceed 2 years any foreign letter or printed matter with a specified name or address on the outside.

##### 1.1.5 Addressee Identification

If a person claiming to be the addressee of certain mail is unknown to the delivery employee, the mail may be withheld pending identification of the claimant.

##### 1.1.6 Remailing Returned Mail

## 2.0 Conditions of Delivery

### 2.1 City Delivery Service

#### 2.1.1 Establishment

City delivery is provided according to USPS policies and procedures, the characteristics of the area to be served, and the methods needed to provide adequate service. Requests or petitions to establish, change, or extend city delivery service must be made to the local postmaster.

#### 2.1.2 Accommodating Customer Hardship

Changes in the type of delivery authorized for a delivery point may be considered if service by existing methods imposes an extreme physical hardship on the customer.

#### 2.1.3 Customer Maintenance of Receptacles

Customers must provide authorized mail receptacles or door slots, except for mail receptacles authorized by the USPS to be owned and maintained by the USPS. The purchase, installation, maintenance, and replacement of mail receptacles used by customers for mail delivery are not the responsibility of the USPS. However, the USPS may authorize neighborhood delivery and collection boxes and parcel lockers to be purchased, installed, maintained, or replaced by the USPS.

#### 2.1.4 Businesses

Mail receptacles or door slots are not required at businesses and offices that are open and have someone on hand to receive the mail when the carrier calls.

#### 2.1.5 Receptacles With Locks

If a lock is used on a mail receptacle, the receptacle must have a slot large enough to accommodate the normal daily mail volume.

#### 2.1.6 Door Slot

A door slot for mail must meet specific criteria:

- a. The clear rectangular opening in the outside slot plate must be at least 1-1/2 inches wide and 7 inches long.
- b. The slot must have a flap, hinged at the top if placed horizontally, or hinged on the side away from the hinge side of the door if placed vertically.
- c. When an inside hood is used to provide greater privacy, the hooded portion must not be below the bottom line of the slot in the outside plate if placed horizontally, or beyond the side line of the slot in the outside plate nearest the hinge edge of the door if placed vertically.
- d. The hood at its greatest projection must not be less than 2-1/16 inches beyond the inside face of the door.

- e. The bottom of the slot must be at least 30 inches above the finished floor line.

### **2.1.7 Apartment Mail Receptacles**

Apartment house mail receptacles must be approved by the USPS. The purchase, installation, maintenance, and replacement of mail receptacles, boxes, or parcel lockers are not the responsibility of the USPS except for neighborhood delivery and collection boxes and parcel lockers authorized by the USPS to be owned and maintained by the USPS. When apartment buildings are substantially renovated or remodeled to provide additional apartments, or a material change is made in the location of boxes, obsolete receptacles must be replaced by currently approved receptacles.

## **2.2 Rural Delivery Service**

### **2.2.1 Establishment**

Rural stations and branches are established, and rural delivery is provided, according to USPS policies and procedures, the characteristics of the area to be served, and the methods needed to provide adequate service. Requests or petitions to establish, change, or extend rural delivery service, signed by the heads of families wanting this service, must be given to the postmaster of the Post Office from which delivery service is desired, or from which the route operates, as applicable.

### **2.2.2 Accommodating Customer Hardship**

On the customer's written request, the postmaster may approve an exception to the currently authorized method of delivery, if the type of rural delivery authorized imposes an extreme physical hardship.

### **2.2.3 Parcel Delivery**

An ordinary parcel too large to fit into a customer's mailbox is not left unless the customer has filed a written order with the postmaster relieving the USPS and carriers of all responsibility in case of loss or depredation of any such parcel left outside the box.

### **2.2.4 Delivery to Recipient With Contagious Disease**

Mail is delivered to a customer's mailbox if a quarantined disease exists, provided that delivery can be made without exposure to contagion. No mail is collected from such box while the quarantine is in force.

### **2.2.5 Insufficient Postage/ Mailable Matter**

Generally, mailable matter is collected from a rural mailbox if postage is fully prepaid or money equal to the required postage is left in the mailbox. Money in a rural box is left at the customer's risk. When postage or money is insufficient to cover postage, the mail is not collected, or if the sender cannot be identified, the mail is treated as unpaid mail. Mailable matter not bearing postage found in, placed on, attached to, supported by, or hanging from rural boxes is handled under the applicable standards.

## **2.3 Highway Contract Delivery Service**

### **2.3.1 Establishment**

Highway contract routes are established, and delivery service on such routes is provided, according to USPS policies and procedures, the characteristics of the area to be served, and the methods needed to provide adequate service. Requests or petitions for new routes, or for extensions of service or changes in the line of travel or schedule of highway contract service, must be directed to the USPS distribution networks office with supervision over the transportation of mail in the area involved.

### **2.3.2 Parcel Delivery**

An ordinary parcel too large to fit into a customer's mailbox is not left unless the customer has filed a written order with the postmaster relieving the USPS and carriers of all responsibility in case of loss or depredation of any such parcel left outside the box.

### **2.3.3 Mail Collection**

Generally, mailable matter is collected from a mailbox if postage is fully prepaid or money equal to the required postage is left in the mailbox. Money in a mailbox is left at the customer's risk. When postage or money is insufficient to cover postage, the mail is not collected, or if the sender cannot be identified, the mail is treated as unpaid mail. Mailable matter not bearing postage found in, placed on, attached to, supported by, or hanging from boxes is handled under the applicable standards.

#### **2.3.4 Mailbox Location**

Curbside mailboxes meeting the applicable standards in 3.0 must be placed where they protect the mail and can be conveniently served by carriers without leaving their vehicles. These boxes must be on the right side of the road in the direction of travel when required by traffic conditions or when driving to the left to reach the boxes would violate traffic laws by the carrier.

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## **3.0 Customer Mail Receptacles**

### **3.1 Basic Information for Customer Mail Receptacles**

#### **3.1.1 Authorized Depository**

Except as excluded by 3.1.2, every letterbox or other receptacle intended or used for the receipt or delivery of mail on any city delivery route, rural delivery route, highway contract route, or other mail route is designated an authorized depository for mail within the meaning of 18 USC 1702, 1705, 1708, and 1725.

#### **3.1.2 Exclusions**

Door slots and nonlockable bins or troughs used with apartment house mailboxes are not letterboxes within the meaning of 18 USC 1725 and are not private mail receptacles for the standards for mailable matter not bearing postage found in or on private mail receptacles. The post or other support is not part of the receptacle.

#### **3.1.3 Use for Mail**

Except under 3.2.11, *Newspaper Receptacle*, the receptacles described in 3.1.1 may be used only for matter bearing postage. Other than as permitted by 3.2.10, *Delivery of Unstamped Newspapers*, or 3.2.11, no part of a mail receptacle may be used to deliver any matter not bearing postage, including items or matter placed upon, supported by, attached to, hung from, or inserted into a mail receptacle. Any mailable matter not bearing postage and found as described above is subject to the same postage as would be paid if it were carried by mail.

#### **3.1.4 Clear Approach**

Customers must keep the approach to their mailboxes clear of obstructions to allow safe access for delivery. If USPS employees are impeded in reaching a mail receptacle, the postmaster may withdraw delivery service.

### **3.2 Curbside Mailboxes**

#### **3.2.1 Manufacturer Specifications**

Manufacturers of all mailboxes designed and made to be erected at the edge of a roadway or curbside of a street and to be served by a carrier from a vehicle on any city route, rural route, or highway contract route must obtain approval of their products under USPS Standard 7, Mailboxes, City and Rural Curbside. To receive these construction standards and drawings or other information about the manufacture of curbside mailboxes, write to USPS Engineering (see 608.8.0 for address).

#### **3.2.2 Custom-Built Mailbox**

The local postmaster may approve a curbside mailbox constructed by a customer who, for aesthetic or other reasons, does not want to use an approved manufactured box. The custom-built box must generally meet the

same standards as approved manufactured boxes for flag, size, strength, and quality of construction.

### **3.2.3 Locked Box**

A mailbox with a lock must have a slot that is large enough to accommodate the customer's normal daily mail volume. The USPS neither opens a locked box nor accepts a key for this purpose.

### **3.2.4 Mailbox Post**

The post or other support for a curbside mailbox must be neat and of adequate strength and size. The post may not represent effigies or caricatures that tend to disparage or ridicule any person. The box may be attached to a fixed or movable arm.

### **3.2.5 Advertising**

Any advertising on a mailbox or its support is prohibited.

### **3.2.6 Location**

Subject to state laws and regulations, a curbside mailbox must be placed to allow safe and convenient delivery by carriers without leaving their vehicles. The box must be on the right-hand side of the road in the direction of travel of the carriers on any new rural route or highway contract route, in all cases where traffic conditions are dangerous for the carriers to drive to the left to reach the box, or where their doing so would violate traffic laws and regulations.

### **3.2.7 Address Identification**

Every curbside mailbox must bear the following address information:

- a. A box number, if used, inscribed in contrasting color in neat letters and numerals at least 1 inch high on the side of the box visible to the carrier's regular approach, or on the door if boxes are grouped.
- b. A house number if street names and house numbers have been assigned by local authorities, and the postmaster authorizes their use as a postal address. If the box is on a different street from the customer's residence, the street name and house number must be inscribed on the box.

### **3.2.8 Owner's Name**

The mailbox may bear the owner's name.

### **3.2.9 More Than One Family Sharing a Receptacle**

If more than one family wishes to share a mail receptacle, the following standards apply:

- a. Route and Box Number Addressing. On rural and highway contract routes authorized to use a route and box numbering system (e.g., RR 1 BOX 155), up to five families may share a single mail receptacle and use a common route and box designation. A written notice of agreement, signed by the heads of the families or individuals who want to join in the use of such box, must be filed with the postmaster at the delivery office.
- b. Conversion to Street Name and Number Addressing. When street name and numbering systems are adopted, those addresses reflect distinct customer locations and sequences. Rural and highway contract route customers who are assigned different primary addresses (e.g., 123 APPLE WAY vs. 136 APPLE WAY) should erect individual mail receptacles in locations recommended by their postmasters and begin using their new addresses. Customers having different primary addresses who wish to continue sharing a common receptacle must use the address of the receptacle's owner and the "care of" address format:  
JOHN DOE  
C/O ROBERT SMITH  
123 APPLE WAY  
Customers having a common primary address (e.g., 800 MAIN ST) but different secondary addresses (e.g., APT 101, APT 102, etc.) may continue to share a common receptacle if single-point delivery is authorized for the primary address. Secondary addresses should still be included in all correspondence.

### **3.2.10 Delivery of Unstamped Newspapers**

Generally, curbside mailboxes are to be used for mail only. However, publishers of newspapers regularly mailed as Periodicals may, on Sundays

and national holidays only, place copies of the Sunday or holiday issues in the rural route and highway contract route boxes of subscribers if those copies are removed from the boxes before the next scheduled day of mail delivery.

### 3.2.11 Newspaper Receptacle

A receptacle for newspaper delivery by private carriers may be attached to the post of a curbside mailbox used by the USPS if the receptacle:

- Does not touch the mailbox or use any part of the mailbox for support.
- Does not interfere with the delivery of mail, obstruct the view of the mailbox flag, or present a hazard to carrier or vehicle.
- Does not extend beyond the front of the mailbox when the box door is closed.
- Does not display advertising, except the publication title.

## 3.3 Wall-Mounted Centralized Mail Receptacles

### 3.3.1 Manufacturer Requirements

Manufacturers of wall-mounted centralized mail receptacles used for mail delivery must receive approval under the specifications and procedures in USPS Standard 4. The specifications and other information can be obtained by writing to USPS Engineering (see 608.8.0 for address).

### 3.3.2 Customer Requirements

The installation of proper equipment is required for delivery service. The type of equipment must be approved by the USPS under 3.3.1 and must be appropriate for the structure. Customers should discuss the types of approved equipment permitted for their structures with their postmaster before purchasing and installing delivery equipment.

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## 4.0 Post Office Box Service

### 4.1 Fees for Post Office Box Service

BOX SIZE AND FEE PER SEMIANNUAL (6-MONTH) PERIOD					
FEE GROUP	1	2	3	4	5
1	\$43.00	\$66.00	\$120.00	\$247.00	\$398.00
2	36.00	56.00	95.00	187.00	333.00
3	29.00	47.00	85.00	153.00	255.00
4	21.00	35.00	53.00	104.00	200.00
5	19.00	27.00	49.00	90.00	151.00
6	13.00	21.00	36.00	63.00	112.00
7	10.00	16.00	29.00	49.00	87.00
E <sup>1</sup>	0.00	0.00	0.00	0.00	0.00
ADDITIONAL FEES AND SERVICES					
Deposit per key issued					\$1.00
Key duplication or replacement (after first 2 keys), each					6.00
Post office box lock replacement, each					14.00

1. Eligibility and location determined by USPS.

### 4.2 Basic Information for Post Office Box Service

#### 4.2.1 Purpose

Post Office box service is a premium service offered for a fee to any customer

**LOADING INSTRUCTIONS:**  
**THIS END**  
**TOP AND FRONT OF MAILBOX**

Model: **by Jayco Industries**

- |                                     |  |
|-------------------------------------|--|
| <input type="checkbox"/> Standard   | <input type="checkbox"/> Drop Box        |
| <input type="checkbox"/> Super      | <input type="checkbox"/> Arrow           |
| <input type="checkbox"/> Supreme    | <input type="checkbox"/> 10 Gauge Box    |
| <input type="checkbox"/> Light Duty | <input type="checkbox"/> Standard Lock   |
| <input type="checkbox"/> Front      | <input type="checkbox"/> Deadbolt Lock   |
| <input type="checkbox"/> Rear       | <input type="checkbox"/> The "Claw" Lock |

Color: **by Jayco Industries**

- |  |                                    |
|--|------------------------------------|
| <input checked="" type="checkbox"/> Black  | <input type="checkbox"/> White     |
| <input checked="" type="checkbox"/> Grey   | <input type="checkbox"/> Stainless |
| <input checked="" type="checkbox"/> Bronze | <input type="checkbox"/> Aluminum  |
| <input type="checkbox"/> Tan               | <input type="checkbox"/> Custom    |

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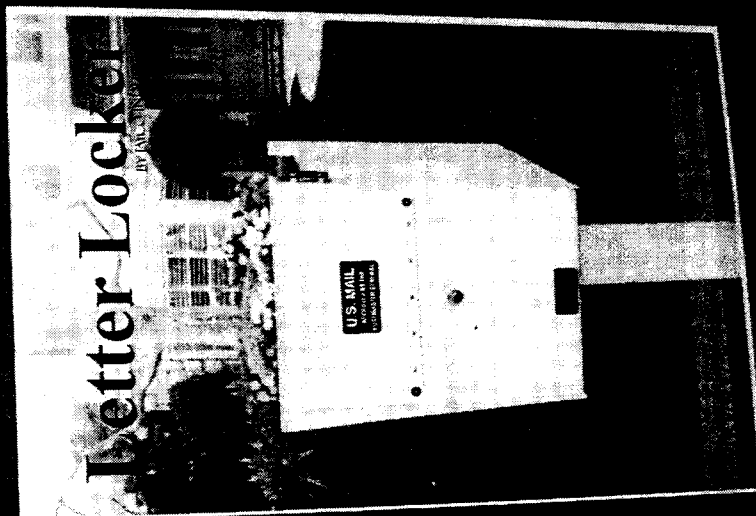


**LOADING INSTRUCTIONS:  
THIS END  
TOP AND FRONT OF MAILBOX**

- Model **by size industry**
- |                                     |  |
|-------------------------------------|--|
| <input type="checkbox"/> Standard   | <input type="checkbox"/> Drop Box        |
| <input type="checkbox"/> Super      | <input type="checkbox"/> Arrow           |
| <input type="checkbox"/> Supreme    | <input type="checkbox"/> 10 Gauge Box    |
| <input type="checkbox"/> Light Duty | <input type="checkbox"/> Standard Lock   |
| <input type="checkbox"/> Front      | <input type="checkbox"/> Deadbolt Lock   |
| <input type="checkbox"/> Rear       | <input type="checkbox"/> The "Claw" Lock |

- Color **by size industry**
- |                                 |                                    |
|---------------------------------|------------------------------------|
| <input type="checkbox"/> Black  | <input type="checkbox"/> White     |
| <input type="checkbox"/> Grey   | <input type="checkbox"/> Stainless |
| <input type="checkbox"/> Bronze | <input type="checkbox"/> Aluminum  |
| <input type="checkbox"/> Tan    | <input type="checkbox"/> Custom    |

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RAM ACCOUNTING DATE: 20090528

INTERNET TRANSMISSION DATE:  
2009/05/27

SERIAL NUMBER:  
77/458879

Description	Fee Code	Transaction	Total Fees Paid
POA	7005	2009/05/27	100