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Filing date: **04/22/2016**

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE  
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	92060029
Party	Defendant Melvin N.A. Avanzado DBA The Avanzado Law Firm
Correspondence Address	ELAINE W YU THE AVANZADO LAW FIRM 1880 CENTURY PARK E, STE 1404 LOS ANGELES, CA 90067 UNITED STATES elaine@avanzadolaw.com, mel@avanzadolaw.com
Submission	Other Motions/Papers
Filer's Name	Elaine Yu
Filer's e-mail	elaine@avanzadolaw.com
Signature	/Elaine Yu/
Date	04/22/2016
Attachments	Avanzado Declaration ISO SJ Exhibit 12 Only REDUCED SIZE 1(FINAL).pdf(5085902 bytes )

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE**  
**BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD**

JAHN & ASSOCIATES, LLC

Petitioner,

v.

MELVIN N.A. AVANZADO,

Registrant/Respondent.

**CANCELLATION NO.: 92060029**

MARK: BIG FIRM EXPERIENCE,  
SMALL FIRM SERVICE  
(Registration Number: 4015965)

Filing Date: February 1, 2011

*[Avanzado's Summary Judgment Motion,  
Statement of Undisputed Facts, Request for  
Judicial Notice, and Declaration of Kelly D.  
Talcott filed concurrently herewith]*

**EXHIBIT 12 TO THE DECLARATION OF MELVIN N.A. AVANZADO IN SUPPORT**  
**OF AVANZADO'S MOTION FOR SUMMARY JUDGMENT**

## EXHIBIT 12

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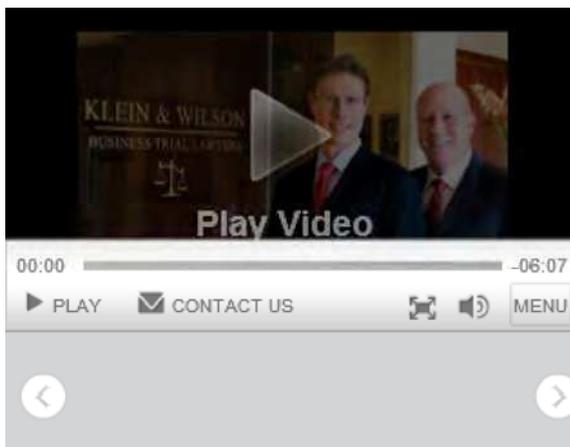
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## Firm Overview

### Efficiency Of A Small Firm With The Firepower Of A Big Firm

Klein & Wilson is a small trial firm that has produced giant results, including a \$26 million recovery for one client. Klein & Wilson's clients receive the same quality representation provided by large firms. Moreover, clients receive close personal attention and cost-efficiency not available in large firms.

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Klein & Wilson is the firm of choice for sophisticated purchasers of legal services who want trial-tested experience for complex business litigation and legal malpractice disputes. Klein & Wilson's attorneys have extensive experience in business and commercial litigation, including [contract disputes](#), [partnership disputes](#), [shareholder disputes](#), and [LLC disputes](#); legal malpractice; real estate litigation, including [lease disputes](#), [real property disputes](#), and [landlord-tenant disputes](#); and [intellectual property disputes](#), including [unfair competition](#) and [trade secrets](#), [trademark infringement](#), and [copyright infringement](#).

### Advantages Of A Small Firm

Large firms provide substantial manpower to staff cases, and have overhead to match their size. This overhead results in higher costs to clients without better outcomes. The net result is that large firms often "over-lawyer" cases, at unnecessary expense to clients. At large firms, senior partners often pass important work off to junior partners who pass it off to younger, less-experienced associates. Klein & Wilson routinely sees opposing counsel send as many as three attorneys to court on routine matters, resulting in triple billing to the client. Overstaffing increases clients' legal fees and prevents a single attorney from having a comprehensive grasp of the case. As a case is passed from one lawyer to another, critical case issues inevitably fall through the cracks.

Klein & Wilson is discriminating as to which cases (and clients) it accepts because of the firm's dedication to excellence and attention to detail. Klein & Wilson assigns a single partner to supervise a matter from the first pleading until the verdict, ensuring the trial attorney is intimately familiar with every stage of the proceedings and legal fees are not wasted educating other lawyers. Despite being a small firm, Klein & Wilson has no difficulty keeping up with its larger competitors. In fact, some of the largest firms in California have complained they had trouble keeping up with Klein & Wilson. Klein & Wilson's [Significant Case Results](#) against large firms speak for themselves.

### **Use Of Modern Technology**

Klein & Wilson's attorneys are experts in the use of cutting edge technology during discovery and at trial. Klein & Wilson routinely makes trials more interesting by using multimedia, including computerized document and video retrieval, videotaped depositions, and animation. Klein & Wilson has such a prominent reputation in the area of modern trial tactics, that many of the largest law firms in the country, as well as the Los Angeles District Attorney's office, the Ventura County District Attorney's office, and leading trial organizations, asked Klein & Wilson to present seminars on how to use technology at trial. Technology is an important component of Klein & Wilson's trial success.

## **Early Evaluation Of Settlement And Litigation Strategy**

Because litigation is expensive, clients should explore settlement early and imaginatively. Unfortunately, many litigants explore settlement only after expensive discovery has been completed, and the trial date is rapidly approaching. Often, the amount of legal fees clients incur by the time of trial is so high, settlement becomes difficult. Klein & Wilson recognizes the best time to settle a case is at the outset, before clients incur substantial legal fees.

Klein & Wilson spends time at the beginning of the case formulating a careful litigation strategy that expedites settlement, if possible. If the case cannot be settled, this strategy serves as a road map to prepare the case for trial at the lowest possible cost.

Most "litigators" are not trial veterans and take vast amounts of expensive and unnecessary discovery while overlooking crucial evidence. As a matter of course, Klein & Wilson spends substantial time with the client at the outset of the case to make sure only appropriate discovery is completed. Throughout the litigation process, Klein & Wilson keeps clients informed of the case status, seeking authority for each substantial expenditure. As a result of this communication, clients can make informed decisions regarding strategy and settlement. While Klein & Wilson cannot guarantee success in every matter, the firm can guarantee its

clients receive effective and affordable representation.

### Contact Klein & Wilson

To speak with a trial lawyer at Klein & Wilson, call **949-631-3300** or toll free **877-857-0073**, or contact the firm by [e-mail](#).

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**Bold** labels are required.

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**E-mail Address**

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Brief description of your legal issue

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## REVIEW US

Klein & Wilson represents clients throughout the United States and the world. In our home state of California, we represent clients throughout the entire state, including the Inland Empire, Orange County, & Los Angeles County.

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# Gettman & Mills LLP

## Omaha Business Law Attorneys

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### Gettman & Mills LLP | More than 50 Years of Combined Legal Experience

**We are Gettman & Mills LLP.** Our Nebraska law firm is composed of four attorneys with one goal: to provide our clients with quality legal services at a realistic value.

Based in Omaha, we represent individuals and Fortune 500 companies in business law, insurance coverage and product liability defense cases in eastern Nebraska and throughout the U.S.

### Nebraska Business Litigation Lawyers Protecting Your Rights

Together, our team of attorneys at Gettman & Mills LLP has spent more than 50 collective years advising and defending our clients in complex business and commercial cases. Led by managing partner Jill Vinjamuri Gettman, we provide our clients with the commitment and extensive knowledge needed to successfully handle cases involving:

- **Business law and litigation:** Business planning, formation, mergers, acquisitions, asset sales, corporate governance, business contracts, business agreements, licensing, taxes, other operational issues, and disputes involving businesses, shareholders, vendors, customers, contracts, employment and trade
- **Insurance coverage:** Professional liability policies, employment practices liability, directors and officers liability, fiduciary liability, commercial auto insurance, commercial general liability, garage keepers, etc.
- **Product liability defense:** Pharmaceutical issues involving drug label adequacy, failure to warn, causation and other industry liability cases

### A Small Firm With Big-Firm Experience and Resources

The distinctive backgrounds of our Omaha business law lawyers have afforded Gettman & Mills LLP the ability to offer different perspectives on complicated legal issues to our clients. With our insight and encompassing knowledge of commercial and business law, we are able to help our clients overcome their legal issues through customized, innovative strategies.

Drawing from their big-firm and in-house counsel experiences, partners Jill Vinjamuri Gettman and Michael J. Mills created a firm where overhead costs do not dictate the quality of work they can provide their clients.

We are ready to help you find a resolution. With all the legal experience of a big firm, Gettman & Mills LLP is fully prepared to help you. We urge you to [contact our firm](#) today.

### Contact Gettman & Mills LLP Today

We invite you to contact Gettman & Mills LLP today at 800-260-7336, or [e-mail us](#), for a confidential consultation regarding your business, insurance coverage and product liability defense needs. We are based in Omaha, Nebraska, but represent clients statewide and nationally. Our office hours are 8 a.m. to 5 p.m. Monday through Friday and evenings and weekends by special appointment. **We offer big firm experience at small firm rates.**

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## Ehline Law Firm - Personal Injury Lawyers and Accident Attorneys

At Ehline Law Firm PC we deliver above average legal representation to individuals who were badly maimed or injured as the result of third party negligence. Since putting out or shingle in 2005, we have become world famous as "Masters of Disasters."

We've helped numerous individuals, families and business owners since we first opened our doors. As Los Angeles personal injury attorneys, we singularly represent victims and go after the people who negligently harmed them. It doesn't stop in L.A. We can even help if you need a San Diego, or Santa Monica car accident lawyer. You may need a motorcycle lawyer in San Francisco or a [wrongful death lawyer in San Bernardino](#) for a cruise ship accident. It doesn't mater what the injury or where you live. This is because we serve the whole State of California. No matter what, we are joined at the hip until your best victory.

### We Don't Get Paid Unless You Win:

- We offer a free initial consultation. This helps to evaluate your potential case.
- We don't charge any up front legal fees. We don't get paid unless we score a financial recovery for you.
- We advance necessary costs of investigations. This means ordering accident investigation reports.
- We can help locate lien doctors for your medical care while the claim in in process.

### Impressive Case Recovery

**Our Firm Has Won Over \$30 Million For Its Clients:** [\(Read More.\)](#)

### We Bend Over Backwards for Your Convenience

For your convenience we offer:

1. FREE Telephonic Case Consultation
2. FREE Home and Hospital Visits
3. Night and weekend appointments for injury cases requiring immediacy
4. A no Fees unless we win your case promise
5. Help with locating you proper emergency medical attention

## Our Accident Lawyers

Michael Ehline is a former United States Marine. Him and the advocates at Ehline Law Firm PC have a take no prisoners attitude when it comes to winning. Their honest and aggressive path means that we won't hesitate going toe to toe against inhuman insurance corporations. It also means that big

## Awards and Client Recognition

The legal profession and our clients have consistently praised the superior and persistent performance of Ehline Law Firm PC and its aggressive advocates as being the best. Decorations we have received include numerous exhalations and strong praise.

- 3. Transportation arrangements to get to court, medical and legal appointments
- 7. We will also treat you with courtesy, compassion and respect

### Positive Reviews!

"...Two thumbs up and a salute to this distinguished gentleman. I guess the saying is true; if you want something done right the first time, send in the Marines! Oh Rahh" (Ryan Gangle)

### Resources

Before you do anything, read what to do immediately after an accident [here](#), and these [Personal Injury Attorney FAQ's](#).

San Francisco, Los Angeles, San Diego

### Impressive Case Results

▪	\$8,700,000.00 Confidential Settlement
▪	\$4,966,255.67 Confidential Settlement
▪	\$1,400,000.00 Confidential Settlement
▪	\$1,000,000.00 Faulty Traffic Signal
▪	\$950,000.00 Nursing Home/Elder Law
▪	\$750,000.00 Tour Bus Collision
▪	\$870,000.00 Confidential Settlement
▪	\$380,000.00 Single Vehicle Accident
▪	\$237,500.00 Nursing Home Abuse
▪	\$145,000.00 Auto/Pedestrian

businesses had better watch out. Our aim is to acquire significant restitution for every wounded consumer. Their ultimate wish is to see that injured underdogs thrive and survive with nobility when the uncaring caused them mental and physical harm.

In the pursuit of justice, our lawyers will not hesitate in taking your case to a court trial. Ehline thinks that the liable faction be subject to negligence law and pay for his of her wrongful behavior. Cognizant of this fact, most defendants and their insurers intelligently wish to settle rather than tangle with our attorneys.

Whether they grovel on the courthouse steps or plead to pay us due to a demand letter matters not to our attorneys. What matters is that we maximize the value of the case. Sooner or later, the defendant will be forced to pay or deal with the wrath of Ehline Law Firm PC.

**Our accolades include the following:** Selected as "Peer Rated" by the elite Martindale-Hubbell. Recognition given by the Marine Corps. Association. Michael Ehline has also been a guest speaker for the Orange County Paralegal's Association. Other accolades include International Personal Injury Warriors; Circle of Legal Trust, Best Attorneys in America, [Million Dollar Advocates Forum](#), [Superlawyers enrollment](#), [Avvo ratings](#), [Top 100 trial Lawyers](#), [National Trial Board of Regents Litigator Awards](#) and many others. Peruse more awards and [recognition here](#).

Proud as we are of the acknowledgement we have earned, our staff is most pleased with the outstanding jury verdicts and out of court settlements we have garnered. In fact, numerous cases have resulted in multiple millions of dollars in outcomes. ([Read more.](#))

## Categories of Personal Injury Cases We Help With

Ehline Law Firm assists in a vast array of legal cases. Our mainstay of cases arise from calamitous accidents. Many of these mishaps are caused by the negligence and wrongdoing of inattentive, or malicious parties. Typical defendants we pursue are oath violating public servants, big corporations and private individuals. We help when you or a wage earner was run over in a cross walk, was thrown from a bicycle, or tossed in a bad motorcycle crash.

Other examples of claims we help with include big trucking and bus accidents, work related injuries, animal bites like dog assaults and zoo injuries. Dangerous conditions on public property are also one of our specialties. The list is too long to display here, but we these cases include boating accidents, airplane wrecks, cruise ship, slips and falls, products defects, premature death, elderly and nursing abuse and the list goes on. We even help with civil rights violations by law enforcement.

If you are unsure whether you have a case we can counsel you over the phone right now.



## Our Focus - Your Personal Injury Case

The road to recovery after a significant accident isn't for the feint of heart. Our staff knows that your journey alone is often wrought with fear. Overwhelming hospital bills can crush you. Body shops and collections agents all pursuing you or your good credit is no fun.

Our job entails holding your hand and assisting you with proven strategies and tactics. This helps you to shield yourself. This in turn buys us time to pursue the often malevolent insurance companies. This will significantly aid us in obtaining their insured's maximum liability policy amounts. With us you have strength by your side. Now you can deal with the healing and grieving process. You can rest while we prepare your file for court.

## What Happens Once I Contact Ehline?

Cases are unique just like you. The totality of circumstances must be weighed. The case must be examined and compared with other similar fact patterns and their outcomes. This helps our experts get baselines on the case value. Only then will we know how to proceed. This tactic helps especially helpful in auto accident cases. These claims are especially unique in their mechanisms of impact and injury. Are you starting to see why it's so important to get help from a legal pro?

There is simply no reason for you to fear anything. Pick up the phone today speak to one of the best lawyers in town. Attorneys or case intake specialists are standing by right now.

## How Much Money Does Ehline Charge for a Case Evaluation?

The initial case evaluation will always be cost free to you. The free consultation was designed to help potential new clients like you understand the merits and risks. Explaining the legal process helps to put you at ease during this time of tribulation. Knowing your options means choices.

Educated choices are very important when you are vulnerable. Only trained legal experts are in a position to really hear what you have to say. Talking with licensed members of the bar means that you are shielded by attorney-client privilege and confidentiality.

This means there's little risk in opening up to us. That's why we're called "legal counselors." Give us a call right now. Get that free legal consultation today.

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### **What If I Want To Hire Ehline Law Firm For My Accident Case?**

You may want to think on retaining our services after our talk. Don't procrastinate further. Take action. We'll provide you the excellent service you are seeking. Ehline Law Firm acts quickly by drawing up a legal document called a retainer.

We'll also explain the various provisions line by line. You'll also be afforded an opportunity to have documents reviewed by counsel of your choice. That way you can consent after consultation. Both parties (Ehline's representative and you) will execute the documents with signatures. The contract will then set in stone. Once that occurs we take over the tactical aspects of your case.

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### **Administering Your Injury Claim File**

Immediately after the retainer is signed we go to work. We start by delegating your file to our dedicated staff. This may include a battery of attorneys. It also may entail deploying paralegals. We will also delegate administrative aspects of your case to our legal secretaries and law clerks.

Working in unison means being victorious. We're like well trained Marines. Your case becomes a symphony of action. We'll respond promptly to your phone calls. We'll follow up on emails. We'll also promptly answer questions that come up from time to time in such a delicate matter.

We'll keep you fully informed along the way lickety-split. We invite your input as part of the strategic decision making process. We want you to get healed. We'll also help you mitigate your losses. Examples of help we give include assisting you in locating lien doctors willing to treat you immediately.

This means getting the best medial care now. But it's a lien. This means you pay your doctors and care providers at the conclusion of your case.

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### **Getting Well is Your Job - Our Job is Cutting the Red Tape**

The main burden for you means working on getting well. We want you to convalesce. You do your business with physical therapy and recuperation. Simultaneously, our staff of personal injury experts will be battling nose to nose with hostile insurance companies.

All this time we keep heat on the city clerks and law enforcement to get you public records if they are relevant to your case. We'll stay on top of the medical facilities to get your records. Records we seek include things like bills from ambulance companies. Sometime we may have to go after your old boss at work too.

Anyone that may stand in our way of achieving the best results for your case is to be rooted out with finesse and drive. We brush aside the obstacles because we know the codes. We understand and memorize rules of court and procedure. We know the opposition's tactics. We also know how to neutralize them or use them in your favor.

### **What Should You Do Next?**

You should not wait a single moment. Don't sleep on your legal rights. What you should do is get active and reach out today. We promise you big firm results with small firm service. Make that toll free call now at 888.400.9721 and see for yourself why people are talking about our terrific legal services for yourself.

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## LOS ANGELES PLAINTIFF'S LAW FIRM

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For a combined 25 years, the attorneys at Custodio & Dubey, LLP have been offering their personal clients a wide-array of legal services. Partners Miguel Custodio, Jr. and Vineet Dubey have combined their client base, aptitude as attorneys, and resources, to form the Law Firm of Custodio & Dubey, LLP. A California law firm that has quickly established itself as the southland's premier legal services organization. The partners and associates at Custodio & Dubey, LLP have an unparalleled track record of success and have recovered substantial monies for their injured clients.

Custodio & Dubey have made their reputation on their aggressiveness, resourcefulness and outstanding success rate in trial work throughout California. The firm has become the #1 legal resource for their clientele, with a near 100% retention rate, because of their dedication to their clients and commitment to keeping legal costs in check. Our firm's attorneys strive for ultimate success and providing the highest quality legal work while using the most cost-effective tactics as possible.

### FREE NO OBLIGATION CONSULTATIONS

The Los Angeles Law Firm of Custodio & Dubey, LLP serve clients throughout Southern California with the best representation possible. For a limited time, you can speak to one of their partners, Miguel Custodio, Jr. or Vineet Dubey for a free, no obligation consultation of your potential case at (213) 785-2909. Been seriously injured in an accident? Our firm can help.

## INJURED? WE CAN HELP. (213) 785-2909

In personal injury matters, Custodio & Dubey have experienced attorneys who will not hesitate to take your matter to trial. We deal with insurance companies on a daily basis and know the value of your case. It is our goal to get you the maximum compensation for your injuries, including past, current and future medical bills, lost wages, and pain and suffering. Whether you were involved in a vehicle accident like a car accident, [motorcycle accident](#), truck accident, slip and fall, dog bite case, or any other personal injury matter, our firm can help you. We are aggressive, experienced and successful and we do not charge for our services unless we win your case.

Catastrophic injuries due to accidents can be life altering events. Our firm specializes in defending the rights of the most significantly injured. Whether you were injured in a vehicle accident, like a motorcycle crash car accident, or pedestrian accident or suffered serious injury due to a premises liability case or a dog bite case, the personal injury attorneys at Custodio & Dubey, LLP can help. We can deal with the insurance companies on your behalf, help you find the best medical care, and take care of things like your recurring medical bills.

What's even more important for our clients is the fact that we accept all of our personal injury cases on a contingency fee basis. That means that if we don't win your case, we don't get paid a dime. You owe us no money. All of our fees are contingent upon our winning you a settlement or verdict in court. It's your guarantee that our attorneys will work hard to defend your rights and get you the maximum compensation that you deserve.

“ Miguel Custodio and Vineet Dubey have diligently and aggressively represented me in my cases. They understand my needs. ”

“ I could not have asked for better attorneys to handle my cases. ”

Being a Plaintiff's law firm, [Custodio & Dubey, LLP](#) also offer their personal and business clients a wide array of legal services. The firm focuses on violations of the Americans with Disabilities Act ("ADA") and other areas of civil rights litigation. We also handle numerous cases involving Consumer Protection laws such as California's Safe Drinking Water & Toxic Enforcement Act of 1986, also known as "Proposition 65".

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partners, Miguel Custodio, Jr. or Vineet Dubey will personally be performing the consultation. We are one of the only firms that offer free consultations with our partners. Most large firms let staff associates or paralegals offer the consultation and if your case isn't large enough, you will never speak to a firm partner. At Custodio & Dubey, LLP our partners pride themselves on their work ethic and their availability to their clients. Call us today toll free at (213) 785-2909 to see the difference our firm offers.

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We offer our clients the best service in California. All of our clients have access to our managing partners, insuring you receive the most experienced legal counsel for your case.

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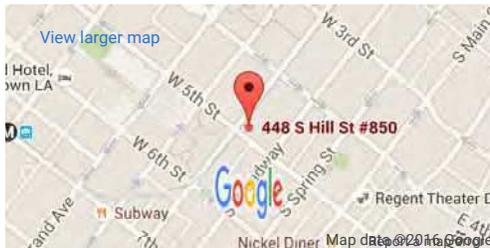
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Custodio & Dubey, LLP serve clients throughout California. Additionally, they take on cases in other states through their associations with local law firms. In some cases C&D LAW may employ the local law firm (at no additional cost to the client) to assist the firm with court appearances and investigations.

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### BUSINESS LITIGATION

#### Helping You Protect What Matters Most

If you own a business long enough, you will eventually encounter a business-related dispute. At Lucas & Haverkamp, we believe that the cost of doing business should not include exorbitant legal fees. That is why we work hard every day to deliver cost-effective legal solutions to our business clients. As business owners ourselves, we understand that protecting your bottom line is more than just a turn of phrase. Whether you are running a small local business or a Fortune 500 company, litigation can stop your profitability in its tracks. We help our clients navigate all manner of business disputes swiftly and effectively so they can move forward with their goals.

#### Large Firm Results, Small Firm Service

With us, everything is personal. At Lucas & Haverkamp, we combine big-firm results with small-firm attention. We understand the financial and personal investments that go into growing an idea into a working business. We pride ourselves on delivering personalized service designed to suit each client's individual needs. Unlike oversized firms, we do not believe in passing cases off to junior associates or support staff. The lawyer you see at your very first meeting is the lawyer who will handle your case from start to finish. Large or small, our clients benefit from our decades of experience representing businesses in high-stakes cases.

#### Innovative Business Litigation Solutions

The best way to approach a case is the way that achieves the client's goals without compromising their budget. At Lucas & Haverkamp, our focus is on helping our clients obtain optimal results in the most economical way possible. In some situations, even the most highly contested cases can be settled out of court through mediation or other dispute resolution options. When negotiations fail, however, we provide our clients with rigorous trial representation and we have a long history of outstanding trial results. Whether your business is a family-owned operation or a large corporate enterprise, we have the experience and skill to handle whatever comes your way.

## Experienced California Business Litigators

Business disputes come in various forms. With decades of experience representing California businesses in both state and federal courts, we support clients in a wide variety of matters. Our experience includes:

### Breach of Contract

Breach of contract cases appear in all shapes and sizes. At Lucas & Haverkamp, we take on cases involving contract fraud, such as deceptive terms, misrepresentation, and fraudulent concealment. Our practice also handles breach of fiduciary duty claims where a partner, board member, or corporate officer acted wrongfully.

### Business Dissolution

Whether your business is big or small, dissolution is a challenging process that requires the know-how of experienced legal counsel. From closely-held businesses to large corporations, we help shareholders, partners, and families wrap up their affairs and navigate any related litigation.

### Unfair Business Practices

We represent businesses defending and pursuing claims under California's Unfair Business Practices Act, which addresses everything from fraud to false advertising.

Our business litigation practice is as versatile and varied as the businesses we represent. Our knowledge base extends to all areas of business litigation, including real estate, employment law, and premises liability. From the negotiation table to the courtroom, we have you – and your business – covered.

## Speak to a Business Litigation Attorney Today

You have worked too hard to leave your legal representation to chance. If your business is threatened by a legal dispute, let us help you find an effective solution. Call us today at (858) 535-4000 to speak with a business litigation attorney.

### **Significant Business Litigation Results and Engagements:**

Defeated individual breach of fiduciary duty claims against CEO of telecommunications company. Court found damages claim could not be maintained in non-derivative action.

Represented international manufacturer in breach of exclusive US sales and marketing agreement in US District Court and subsequent 10-day arbitration.

Successfully defended nationwide foreign exchange service from claims of breach of contract and unfair business practices

Successfully defended sports marketing company against involuntary dissolution.

Represented auto parts distributor in shareholder derivative action.

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## BUSINESS LITIGATION

### Helping You Protect What Matters Most

If you own a business long enough, you will eventually encounter a business-related dispute. At Lucas & Haverkamp, we believe that the cost of doing business should not include exorbitant legal fees. That is why we work hard every day to deliver cost-effective legal solutions to our business clients. As business owners ourselves, we understand that protecting your bottom line is more than just a turn of phrase. Whether you are running a small local business or a Fortune 500 company, litigation can stop your profitability in its tracks. We help our clients navigate all manner of business disputes swiftly and effectively so they can move forward with their goals.

### Large Firm Results, Small Firm Service

With us, everything is personal. At Lucas & Haverkamp, we combine big-firm results with small-firm attention. We understand the financial and personal investments that go into growing an idea into a working business. We pride ourselves on delivering personalized service designed to suit each client's individual needs. Unlike oversized firms, we do not believe in passing cases off to junior associates or support staff. The lawyer you see at your very first meeting is the lawyer who will handle your case from start to finish. Large or small, our clients benefit from our decades of experience representing businesses in high-stakes cases.

### Innovative Business Litigation Solutions

The best way to approach a case is the way that achieves the client's goals without compromising their budget. At Lucas & Haverkamp, our focus is on helping our clients obtain optimal results in the most economical way possible. In some situations, even the most highly contested cases can be settled out of court through mediation or other dispute resolution options. When negotiations fail, however, we provide our clients with rigorous trial representation and we have a long history of outstanding trial results. Whether your business is a family-owned operation or a large corporate enterprise, we have the experience and skill to handle whatever comes your way.

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*We provide the highest level of legal representation by taking a novel approach to the practice of law - we only measure our success based upon the success of our clients.*

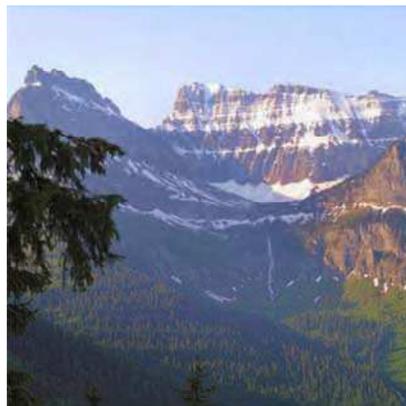


BRACKEN LAW FIRM, P.L.L.C., was founded to provide "big firm" experience and quality, but with the flexibility, cost-effectiveness and personal attention of a smaller firm. Our founder, Sean Paul Bracken, was formerly affiliated with large, prestigious, multinational law firms in Houston and New Orleans and successfully managed high profile cases. He strongly felt, however, that he could still achieve great results for his clients without a large firm's bureaucracy, extravagance, and antiquated approach to the practice of law. Accordingly, he launched his own firm with the success of clients as the first priority.

### Benefit From Our Experience

We have earned a reputation for excellence in the most complex litigation. Nevertheless, the goal of many of our clients is to resolve a matter without litigation. Our creative strategies, skilled negotiation, and deep understanding of the law have helped resolve matters quickly and economically without the need for litigation. With our years of experience, we develop the proper strategy to effectively serve the best interests of our clients.

Whether a large corporation or an individual, we work extra hard to provide our clients with the outstanding legal services that they deserve at a much more competitive price. We care about your business and we will never take a client for granted. We are available 24/7 to help you with all of your legal needs. Give us a call for your free initial consultation and experience a whole new level of legal service.



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At Boren, Osher & Luftman LLP, we are committed to delivering legal services of the highest quality in the most creative, efficient and cost-effective manner possible. Our attorneys received their training and practiced law at some of the largest and most reputable firms in Los Angeles.

We established Boren, Osher & Luftman LLP, to provide more clients access to the expertise of a large firm, with the responsiveness and personal attention typically found at smaller firms. This combination of big firm experience and small firm treatment helps us attract and retain clients of all sizes, from the individual to the

small business owner to the large corporate client. We strive to create lasting personal relationships with our clients that allow us to remain responsive to their needs and to grow with them.



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At AAK Law we make sure our clients are satisfied. We answer our clients' questions, we hear their concerns, and we aggressively pursue their goals. We are dedicated to excellence, responsiveness, and caring. We appreciate the trust our clients place in our firm.

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Where We Practice:

At AAK Law we have the collective experience of 15 attorneys working in an interactive and collaborative culture that yields creative, practical solutions for our clients. Having been a part of the regional business community for quite some time, we understand the goals and challenges of our clients and recognize the important details and nuances that influence business and legal outcomes. We represent clients not only in the State of Indiana, but also in Michigan and Illinois. We welcome you to learn more about the practice areas in each state and the attorneys who bring their knowledge and experience to your case.



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## The Benefits Of Working With A Small Firm

### Cost Effective And Creative Tops Large And Expensive

There is a sea change taking place in the United States legal practice. Fortune 100 companies are learning the secret discovered by small businesses and partnerships: experience, insight, quality representation and professionalism does not need to come from a Wall Street or big law firm. Cost effective and creative representation in complex civil litigation can come from a small firm such as the Utah law firm of Magleby Cataxinis & Greenwood

Clients discover that representation by the firm is cost-competitive and effective. To the contrary, the firm has a number of [reported cases](#) and a reputation for success in the areas of [intellectual property](#) and [complex civil litigation](#).



**"We don't have the time nor the number of lawyers to over bill our clients. We prefer to win their cases as quickly as possible." — Attorney James Magleby**

### Small Firm Efficiencies

In some ways, a small firm can take advantage of efficiencies that are difficult to accomplish at a big law firm. For example, Magleby Cataxinis & Greenwood, is virtually a [paperless law office](#) that uses technology to streamline processes and realize cost savings whereas a Wall Street firm may still depend upon faxes and file folders.

### Large Firm Experience

The smaller size does not mean that Magleby Cataxinis & Greenwood clients sacrifice quality representation or experience. The firm has gone head-to-head and won against big Chicago firms. When opposing counsel has attempted to cover the firm in a blizzard of paper, the

firm's attorneys are able to respond to the legal maneuvers and initiate actions that eventually end in a successful client outcome.

### Law Firm Flexibility

In the legal world, it is sometimes an advantage to be able to move swiftly in terms of [discovery](#). The attorneys at Magleby Cataxinis & Greenwood are not bound by time-consuming law firm procedures, rules and constrictions. The attorneys are free to get the job at hand accomplished in a cost-effective manner that best serves the clients' needs.

**An [article in ABA Law Journal](#) states that "Companies are saving up to \$250 an hour in legal fees — that can translate into millions of dollars annually for some — in addition to which they get the services of experienced lawyers and partners rather than young associates."**

Since its founding in 2005, Magleby Cataxinis & Greenwood has grown from three lawyers to eight. It is still a small firm with an increasingly large reputation for success.

### Contact An Attorney Today

To discover the benefits of a small firm and discuss a legal issue related to intellectual property, business tort, fraud or any complex civil litigation matter, please either call 801-359-9000 locally or 866-928-7962 toll free, or [contact Magleby Cataxinis & Greenwood via e-mail](#).

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CLG brings big firm experience, small firm attention, and cost-effective results to clients in the fields of employment law, insurance coverage, and commercial litigation. We help individuals and businesses to obtain compensation for legal wrongs, to avoid risks, and to resolve disputes in a fair and efficient manner.

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Outstanding service in the law has little to do with 15-foot-high ceilings, one-of-a-kind marble conference tables or triple billing for meetings by a partner and two associates. In reality, when you're selecting a law firm, it's depth of experience, results and integrity that make all the difference. That's what distinguishes **Weiss Attorneys at Law** from other larger firms. We specialize in representing small- and medium-sized businesses and individuals in areas of corporate, commercial, employment, franchise, general contracts, small business, real estate, litigation, arbitration, estate planning and probate, taxation, as well as asbestos and toxic tort defense.

So whatever your legal needs – whether it's business-related or personal – Weiss offers unique insight, exceptional representation and big-firm experience. All backed by the accountability, attentiveness and service of a small firm.

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**03.28.2016** [Undue Influence — Trusts and Wills](#) Morse v. Volz, 808 S. W. 2d 424, is a case involving Marvin Morse, who died in 1986. His first wife, with whom he had one child, predeceased him in 1978. He remarried... [Read More...](#)

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**04.19.2016** [Court Reaffirms the Obvious: Condominium Act Trumps a Declaration: Declaration Trumps the By-Laws](#) The Missouri Court of Appeals was recently presented with a case where the issue was whether the Missouri Condominium Act, the condominium's declaration or its by-laws controlled a particular matter.... [Read More...](#)



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CPAs for Closely-held Businesses, Owners, Investors and the Self-Employed

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The Maxwell Hesse Group, LLC is a team of three professionals with over 70 years of combined service to businesses and their owners. We help enterprises become more successful by knowing our clients and their goals and then providing advice and compliance services to help reach those goals.

Our practice consists of business entities (S corporations, C corporations, partnerships, LLC's) and individual clients. We provide financial statement review and compilation, income tax planning and preparation, estate planning and estate tax returns, litigation support, and financial and management consulting.

We currently serve businesses with sales of less than \$100,000 to more than \$10 million, as well as numerous professionals and other individuals needing tax and advisory services. The Maxwell Hesse Group, LLC formed in January, 2003 when Lori Hesse joined J.L. Maxwell and Company, CPA's.

The Maxwell Hesse Group, LLC supports the community through assistance to local nonprofits such as Oregon Children's Theatre Company and The Pangaea Project.

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As a boutique law firm with years of experience and expertise, we offer a unique blend of services while focusing on the people that matter most – our clients.

We deliver services in business law, housing finance, insurance litigation, and intellectual property without losing sight of your needs and the needs of your business. Our staff of legal experts provides the utmost attention to every detail, giving you the type of focus you deserve.

Our clients have benefited from the diverse expertise and high level of service we provide, and we consistently strive to exceed their expectations at every turn. We work hard to develop long-standing client relationships, several of which have lasted over 20 years. As a result, we have developed a trusted practice that emphasizes personal attention, clear communication and the commitment to go the extra mile.

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Posted on **March 2, 2013**

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**Big Firm with a Small Firm Feel – Drew Matzkin, Member,  
Employment, Labor & Benefits Practice**



*Drew Matzkin, Member, Employment, Labor & Benefits Practice*

Drew Matzkin talks about how Mintz Levin has grown to be a major player, yet still has the collegial environment of a small firm.

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### Estate Planning

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- Durable Power of Attorney
- Guardianships
- Probate and Trust Administration

### Business Transactions

- Corporate transactions, including contract preparation, review and negotiation
- Mergers and Acquisitions
- Shareholder Agreements
- Real Estate
- Business Start Ups
- Sale and dissolution of a business

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- Partner Disputes

- Collections
- Contract Disputes
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- Corporate Transactions – bylaws, shareholder agreements
- Oil and Gas Transactions
- Oil and Gas Litigation
- Real Estate Transactions
- Real Estate Litigation
- Homeowner and Condo Associations
- HIPAA – medical compliance
- FDCPA, TCPA Defense
- Business Collections
- Products Liability
- Personal Injury

## **Take The First Step Toward Securing Future Success**

To speak with an experienced estate and business planning lawyer, contact Helton Law Firm and schedule an informational meeting at 918-928-8941 or complete our [online contact form](#). We proudly represent clients in Tulsa and throughout Oklahoma.

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Helton Law Firm proudly represents clients in Tulsa, Broken Arrow, Sapulpa, Owasso, Bixby, Jenks, Glenpool and Sand Springs and throughout Oklahoma.

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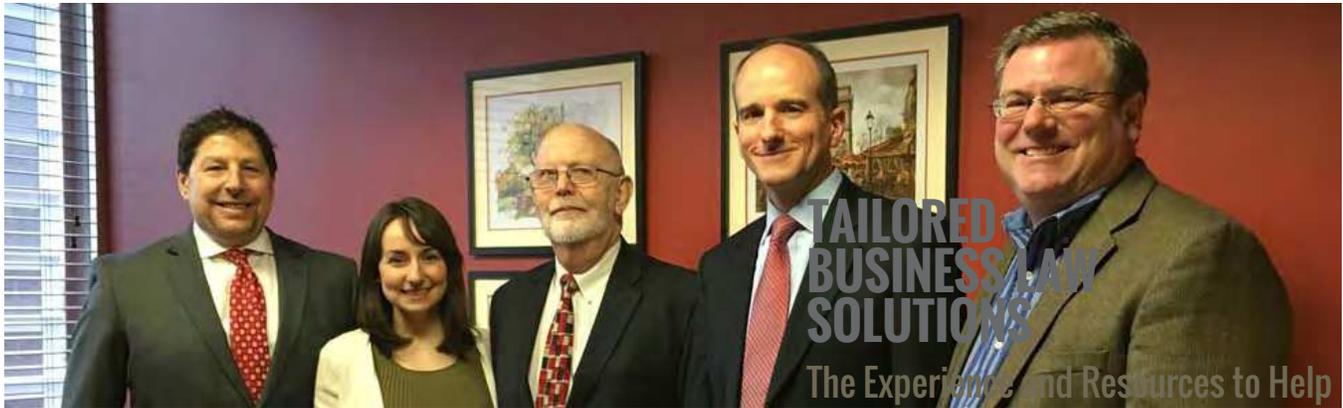


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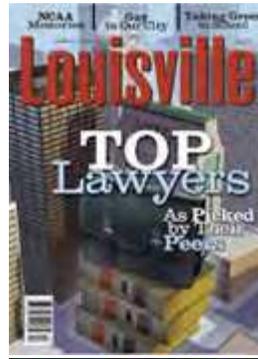
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# Boss, Arrighi & Hoag: A Small Law Firm With Big Firm Experience

July 20, 2013 by Matt Wiley

By Kathleen Schiop

Boss, Arrighi and Hoag, P.L. is a nine-year-old law firm with four locations in Florida – St. Petersburg, Sarasota, Vero Beach and the Tampa office, located in the Tampa Palms Professional Center off Commerce Park Blvd. (near the SpringHill Suites by Marriott hotel).

**New Tampa resident Brian Arrighi is the managing attorney at the Tampa office of Boss, Arrighi & Hoag, P.L., Tampa Palms.**

The firm, which includes eight full-time attorneys, can handle a wide variety of cases in any part of Florida, including business law (Chapter 11s, business debt & even BP Oil claims), criminal defense (including DUIs and sealing and expunging records), as well as wealth preservation and asset protection (personal bankruptcies, estate planning, Power of Attorney, probate, trusts, wills, foreclosure defense, short sales, tax law, etc.), family law (including divorces and child custody cases), personal injury law, insurance claim disputes and insurance litigation, sinkhole problems and especially real estate law – one of the specialties at Boss, Arrighi & Hoag's New Tampa office.

## Statewide-Reach, Local Roots

Attorney Brian D. Arrighi is a co-owner of the firm and the managing attorney for the Tampa location. He earned his B.S. degree from the University of Florida in Gainesville and his Juris Doctor (J.D.) law degree from the Stetson University College of Law in St. Petersburg. He is licensed to practice law in Florida and

before the U.S. District Court, Middle District of Florida. He also is a member of the Florida and Hillsborough County Bar Associations. Arrighi has been living in and practicing law in New Tampa since 2005.

"I've always recognized the potential for growth (in New Tampa), and I feel the area has been underserved in the aspect of choices for legal counsel," Arrighi explains. "Our firm also is a title company, and with all of the homes here, it was a good fit to try to expand our title services in this area."

Also primarily serving at the firm's Tampa office is associate attorney Matthew W. Kindel, who practices in all areas of family law and criminal defense. Prior to joining Boss, Arrighi & Hoag, Kindel was an Assistant State Attorney for the 10th Judicial Circuit Court in Polk County, advocating on behalf of the people of the State of Florida for more than three years.

Kindel is a Polk County native and lifelong Floridian who received his B.S. in Political Science from Florida Southern College in Lakeland and his law degree from Florida Coastal School of Law in Jacksonville. He is a graduate of the Hillsborough County Bar Association Leadership Institute, and has served on the Institute's Young Lawyer's Division Events Committee and Youth Services Committee. Kindel also has been involved with Lawyers for Literacy and has spoken to students about the law and the legal process.

## Recognizable Experience

As for the firm's other partners, who are not based primarily at the Tampa office, Christopher W. Boss is the managing partner of Boss, Arrighi, & Hoag, who practices primarily out of the firm's St. Petersburg office. Boss is a frequent lecturer on the areas of real estate and bankruptcy and he has spoken to numerous trade and industry organizations. He also is a periodic commentator and legal analyst on various real estate and bankruptcy matters, often interviewed by local media, including the WTVT-TV Fox Channel 13 and WTSP-TV Channel 10 news, WFLA-AM 970 (Fox News Radio)'s "Duncan Duo" radio show and numerous newspapers and magazines.

Boss received his undergraduate degree from Stetson University in DeLand, and his J.D. degree from Stetson University School of Law in St. Petersburg. Boss also teaches business law as an adjunct professor at the University of Tampa.

Brian M. Hoag joined Boss, Arrighi, & Hoag in January 2011 to lead the firm's litigation department. He represents clients in personal injury claims and wrongful death claims stemming from automobile accidents, premises liability, products liability, sinkhole claims, first- and third-party insurance claims and disputes and commercial litigation. Hoag obtained his undergraduate degree in finance, from Florida State University in Tallahassee, and his J.D. degree from the Stetson University College of Law, where he and Arrighi attended at the same time. While at Stetson, Hoag also earned his Master's of Business Administration degree.

## Title Services

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“Our firm is a title company, and a full-service legal firm, specializing in real estate – anything from

development to residential home sales, we handle it,” Arrighi says. “I’m confident our short sale and foreclosure service is the best, but that’s not all we are. In Hillsborough and Pasco, the seller typically picks

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the title agency and pays for the services. We do the title work itself for the seller, for the same fee that everyone else does it for, but, in addition, we also give you a legal review of the contract. So, if any legal process comes up, you have an attorney right on hand.”

He adds that, “We hold your hand throughout the home-selling process, versus the average title agency, who will tell you it’s time to find an attorney if something is beyond what they do. So we’re there offering it all in one nice little package for the same price.”

## Outstanding References

One New Tampa resident named Tracy who utilized Boss, Arrighi & Hoag had this to say about the firm:

“Brian – We closed on our house and I wanted to say ‘thank you’ to you and your team for an amazing job. With all the horror stories you hear about short sales, ours just seemed to be painless with the support of you and your staff.”

Sue, a divorce client of Arrighi’s, said that he was more than helpful in handling her unique case. “My situation was a little out of the ordinary in that my ex and I are older, have three teenage children, and were dealing with my ex’s substance abuse, squandering family assets, plus monthly government pension check and disability income as opposed to ‘normal’ job-related income, etc. But, if (Brian) was surprised at my circumstances, he didn’t show it.

“However,” Sue continued, “there were times when he didn’t have answers to my questions, but he always told me he’d research them...and then delivered. He analyzed everything, and he came up with an amazing, creative plan that protected my unique situation.

“He’s straightforward, but rest assured: if the law isn’t being followed or there’s any game playing by the other side, he’s quick to counteract. He’s a family man himself and has compassion in abundance. I can’t say enough about him. Picking the right attorney is crucial...Brian Arrighi is not an expense – he’s an investment!”

Arrighi also says that at the Tampa Palms office, “Two or three of us are here pretty much most of the time, but the other attorneys will rotate in to handle different clients, depending on what they need. I’m always here, and Matthew Kindel handles most of our family law services at this office. I handle most of the consumer protection and business transactions, buying and selling businesses, contracts, disputes, setting

up the deals, forming the corporations. But if a client calls and says, 'I want to set up a will,' the attorney who handles that for our firm will be here and will see them here anytime they need to meet, so they never have to go outside their local area to work with us."

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Arrighi also notes that the local office has been handling "a lot" of foreclosures and short sales here in New Tampa and Wesley Chapel.

"Our standard client today is a homeowner who purchased in 2006, but then had a decrease in income and now, their home is underwater, they're spending their retirement savings to keep up with the bills and they don't know what to do," he explains. "Hopefully, they come to us before their situation becomes a crisis."

Another advantage of working with Boss, Arrighi and Hoag, Arrighi says, is that, "We have big- firm experience, but with small-firm customer service. The odds are that we can handle your case. If not, we'll know someone who can and will point you in the right direction with a referral."

The Tampa office also offers seminars for homeowners with distressed properties, as well as in the areas of family law and bankruptcy.

"We do the seminars right here, and we actually have one coming up on Saturday, August 10, 10:30 a.m. to noon," Arrighi explains. "At that seminar, we will be addressing what your options are if your home is 'underwater,' and how detailed we get depends upon the number of people attending. We discuss the options different banks offer, likely outcomes, and generally heighten awareness about the situation."

Arrighi adds that most people don't know what they're up against legally when it comes to a foreclosure or short sale.

"Unfortunately, there is a lot of bad information floating around," he says. "For example, there's a Debt Relief Act which is set to expire at the end of the year, which means that if you're going to short sale, you'd better do it before January 1, 2014. In some New Tampa communities, like in Live Oak Preserve, if you're, say, \$100,000 upside down, and you short sale now, you can get out of the debt, and you'll be fine. But, if you wait until January, that'll be a \$100,000 taxable gain. A lot of people don't know that. We're running out of time so we'll be pushing that, saying if you're going to short sale, and you've been on the fence about it, do it before January."

Perhaps the most important thing Arrighi stresses is that, "We want more people to not be afraid to call us. We want to be known as your neighborhood firm. I give out a lot of information on the consultation side, so we encourage you to contact us for a free consultation today. More than anything, we're a good firm. There are a lot of bad ones, out there, but we aren't... and we're local."

Boss, Arrighi, & Hoag, P.L.'s New Tampa office is located at 5321 Primrose Lake Cir., off Commerce Park Blvd. For your free consultation about any legal issue, or for more info, call 251-2921 or visit

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April 5, 2016 By Gary Nager



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**New Tampa Recreation Center Expansion Plans Put On Hold...Again**

The city of New Tampa has announced that the expansion of the recreation center will be put on hold again. The city council voted to delay the project until a later date. The expansion was originally planned to include a new pool, playground, and other amenities. The city is currently reviewing the project and will make a decision in the future.

The city council also discussed the budget for the fiscal year 2016. The city is looking for ways to reduce expenses and increase revenue. The council is also considering the possibility of raising taxes to fund the city's operations.

The city is also planning to hold a public hearing on the budget. The hearing will be held on March 10th at 7:00 PM. The city is looking for input from the community on the budget and other issues.



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**3rd Rotary Bike Ride To Benefit Vets To Be Held Mar. 19!**

The Rotary Club of New Tampa is sponsoring the 3rd annual bike ride to benefit the veterans of the United States. The ride will be held on March 19th and will start at 7:00 AM. The route will go through the New Tampa area and will end at the Wesley Chapel Veterans Center. The ride is open to all ages and is a great way to raise money for the veterans.

The Wesley Chapel Veterans Center is a great place to visit. It has a museum, a library, and a cafe. The center is open to the public and is a great place to learn about the history of the United States.

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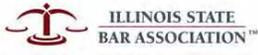
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# Vick Law Group APC

## Los Angeles Securities Litigation Law Firm

### Large Firm Experience · Small Firm Attention

At Vick Law Group, a boutique securities litigation law firm in Los Angeles, California, we are hands-on advocates with proven track records. Our [practice](#) is devoted exclusively to securities law, SEC and PCAOB investigations, and civil litigation. We combine the high level of sophistication of a large firm with the unparalleled client service, individualized attention and cost-effectiveness of a small firm.

At VLG, we believe that a cookie-cutter approach to the law is never sufficient. We understand that every client — and every legal matter — is unique. Successfully resolving complex cases requires a custom-tailored approach that takes into account clients' unique legal needs, financial resources and business objectives. We invest the time, effort and resources to provide innovative legal solutions and practical, results-oriented strategies.

Our firm is founded on a passion for excellence. We take pride in our commitment to quality legal representation, attention to detail and unparalleled client service.

### What Sets Us Apart

Our extensive experience provides us with a solid foundation for capably handling the most complex civil litigation and corporate securities matters. Our founding attorney, Scott Vick, has nearly two decades of experience, including eight years of experience as a partner at a large international law firm. He has been selected for inclusion in California Super Lawyers for five years. Additionally, he is AV Preeminent peer review rated,\* the highest rating through Martindale-Hubbell.

This experience fills a unique niche in the legal market. We have developed successful strategies for some of the most complex and groundbreaking corporate audit cases in America. In sum, we have handled nearly every aspect of [SEC investigations](#), PCAOB investigations and securities litigation in dozens of different contexts.

### Representative Clients · Experience Serving As Local Co-Counsel For Large Firms

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- KPMG LLP
- Kabani & Company, Inc.
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- RGH Enterprises, Inc.
- Tomy International, Inc.
- Small- and medium-sized companies
- Individuals, auditors, investment bankers and corporate executives

In addition to representing banks, accounting firms, auditors and corporate executives nationwide, we also serve as local co-counsel for large out-of-state law firms with cases in the Los Angeles area.

### **Contact VLG**

To learn more about our unique legal practice, [contact](#) lawyer Scott Vick of the Vick Law Group at 213-784-3657. Our office is centrally located in the Financial District of downtown Los Angeles, at the corner of South Flower Street and West 6th Street. We generally handle cases on an economical flat fee basis.

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### **Vick Law Group APC**

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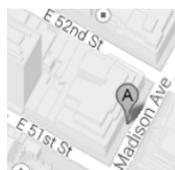
Attorney Gene M. Lerner provides commentary on the importance of engaging in early negotiations in resolving disputes.

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Mr. Smoot has been nominated and voted [Super Lawyer®](http://www.superlawyers.com/) (<http://www.superlawyers.com/>) every year from 2008 through 2013. This is a distinction for the Top 5% of attorneys in California. Mr. Smoot has been a member of the Consumer Attorneys of California since 1993 and is a past president of the San Mateo County Trial Lawyers Association and San Mateo County Barristers. The experienced legal advocate has been recognized for his many achievements by both peers and clients. He is [BV® Distinguished™ Peer Review Rated](#) ([http://www.martindale.com/Products\\_and\\_Services/Peer\\_Review\\_Ratings.aspx](http://www.martindale.com/Products_and_Services/Peer_Review_Ratings.aspx)) by Martindale-Hubbell® for his professionalism and ethics.

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**Employment Law** — We represent plaintiffs in wage-and-hour, age, sex and gender discrimination, defamation, unemployment, workplace violations, unsafe work conditions, whistleblower retaliation and wrongful-termination disputes.

**Elder Law** — We represent you or your loved one in elder issues including abuse, wills and trusts, Social Security benefits, Medicare and Medicaid coverage, nursing home and assisted living care, medical directives and living wills.

### Contact the Law Offices of Paul J. Smoot

Peninsula residents requiring legal services, counsel and representation are invited to contact the Law Offices of Paul J.

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Richard G. Burt helps clients with forming business entities, such as corporations, partnerships, and limited liability companies (LLC's), negotiating contracts and agreements of various kinds, and with business and real estate transactions.



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## San Jose Business Attorney

**Four Decades of Business Law Experience, from the SEC to Silicon Valley**

Richard Burt (JD, George Washington University, '73) began his legal career at the Securities and Exchange Commission in Washington, D.C., in 1973. Now an attorney rated "AV"\* "Preeminent" by Martindale-Hubbell, he heads his own law firm that serves the communities of the city of San Jose and of other cities in Santa Clara County, California as well as the rest of the San Francisco Bay Area. In the four intervening decades, Mr. Burt has garnered extensive legal experience at firms of various sizes: international commercial giant Wilmer Hale; the mid-sized Northern California firm Berliner Cohen; and, most recently, in practice for himself, after founding his own firm in 1984.

His firm now leverages this broad experience to provide boutique legal services in business matters and real estate matters to clients throughout California (as well as to out-of-state clients). The firm prides itself on providing to each client service of big-firm quality coupled with small-firm attentiveness. Whether the client is a large business enterprise, an entrepreneur just starting a business, or a professional in private practice, the firm has the ability to help.

### Richard Burt's Areas of Practice

**Business Entity Formation:** Mr. Burt organizes business entities, ranging from sole proprietorships and partnerships to corporations and limited liability companies (LLCs). His clients include existing businesses and startups, as well as founders of closely held companies, professionals, and investors in real estate. To learn more about this aspect of the firm's practice, click [here](#).

**Outside General Counsel:** Mr. Burt establishes relationships with existing businesses as well as with startups to provide ongoing outside general counsel. This allows both parties to establish a long-term counsel-client partnership based on mutual trust, and it provides the firm with an understanding of the particular needs and requirements of the client. Services provided under an outside-general-counsel arrangement can include review of standard

agreements, drafting contracts, reviewing financing documents, advising on, negotiating, and preparing agreements for the purchase or sale of a business (M&A). As outside general counsel, the firm also provides the service of finding experts in other legal areas when the client needs a specialist. Read more about these services [here](#).

**Buy-Sell Agreements:** A buy-out between co-owners of a business (including redemption of shares by the business entity) is often routine, but it can be the result of a tense, stressful negotiation. Mr. Burt is experienced in both these situations, and for those clients who wish to plan ahead, he helps avoid the disruption that a hostile buy-out negotiation causes by drafting a buy-sell agreement ahead of time. The firm chooses the most appropriate form of buy-sell agreement, taking into account such factors as the number of partners, the nature of the event that can trigger the purchase or sale, the value of the business, the method of payment (and security for a deferred payment), and many other complexities. For a longer discussion of the issues surrounding buy-sell agreements, click [here](#).

#### Richard Burt Understands the Legal Issues Silicon Valley Businesses Face

Mr. Burt offers the knowledge, skill, and experience needed to help clients navigate the legal complexities inherent in business matters, large and small. If you are looking for a lawyer, contact Mr. Burt at (408) 286-7333 or use the contact form [here](#) to schedule a consultation. (Please do not include any confidential information in your inquiry.)

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## Riverside Divorce Attorney

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Family law cases can be difficult, and if you are facing a trying situation you should never feel that you are forced to navigate the California legal system alone. At the Law Offices of Shauna M. Albright, we are proud to offer outstanding representation to our clients in Riverside, Corona, Rancho Cucamonga, Murrieta, Temecula, Hemet & the surrounding areas. **We have over 20 years of combined legal experience.** We are proud to call ourselves a small firm with big firm expertise and small-firm attention to detail and client commitment. You can be confident that your case is in good hands when you work with a Riverside divorce lawyer from the Law Offices of Shauna M. Albright.

The Law Offices of Shauna M. Albright is a premiere law office founded in 2003 with the purpose of providing excellent representation and protecting individuals and families who are involved in a divorce, domestic violence, custody dispute or other family law matter. Ms. Albright and her staff have over 20 years of combined experience and our practice is 100% dedicated to family law. In addition to meeting the needs of our clients in Riverside County, San Bernardino County, Orange County and areas of Los Angeles County, California, the Law Offices of Shauna M. Albright also handles interstate custody disputes.

Our founding attorney, Ms. Shauna Albright, has numerous awards and nominations from various organizations, all of which stand as a testament to her commitment to her clients. Attorney Albright has received commendations from local and state representatives, including past California Governor Arnold Schwarzenegger. She has also been **honored with the following prestigious awards:**

- Named a "Woman of Integrity" by the Woman in Focus Forum
- Recognized by the Black Cultural Foundation for excellence in the legal community
- Featured in San Bernardino's *Sun* Newspaper as "Someone to Know"
- Invited to speak at several engagements
- Served as an advisory member for Platt College in Riverside
- Guest speaker at the legal forum "How to Win Your Family Law Case"
- Served as a legal commentator on national radio
- Keynote speaker for the 2007 African-American Graduation Recognition Ceremony for California State University, San Bernardino
- Guest speaker for Rialto Unified School District's Lunch and Learn Program
- Served as the Mistress of Ceremonies for the 2013 Richard T. Fields Bar Association's Installation and Awards

### DEDICATED COUNSEL FOR YOUR CASE

Because we are a **law office that focuses solely on family law**, we are able to make sure that each and every client receives the highest level of representation available. When you work with the Law Offices of Shauna M. Albright, we will immediately begin to address your specific concerns and do an in-depth analysis of your case, including family dynamics, property matters, financial matters, and individual needs/interests. Our office makes it a priority to effectively serve our clients and complete their case in a timely manner. Our services and experience make working with the Law Offices of Shauna M. Albright a clear choice for your divorce or family law concerns.

In addition to the representation that we provide throughout the divorce process, the Law Offices of Shauna M. Albright can also assist you in child custody or visitation, child support, spousal support, guardianship, legal separation, and domestic violence matters. We are well versed in settling matters without court intervention through mediation and settlement services. Should a case not settle out of court, the Law Offices of Shauna M. Albright is prepared to aggressively represent you in court. You can be sure that your case is in good hands when you work with the Law Offices of Shauna M. Albright.

### SCHEDULE A CONSULTATION WITH OUR FAMILY LAW PROFESSIONALS IN RIVERSIDE

Are you ready to move forward with your case? Now is the time to act and **contact a Riverside family law attorney** from our office! At the Law Offices of Shauna M. Albright, we are ready to provide strong representation designed to meet the needs of our clients. Your best interests will always be kept in mind and we will do everything in our power to provide you with a favorable outcome for your case. If you have questions or concerns regarding your legal situation, contact a dedicated and highly experienced divorce attorney serving Riverside from the Law Offices of Shauna M. Albright today! Schedule an appointment to get started!

*The Law Offices of Shauna M. Albright practices in Riverside County and proudly serves other surrounding areas, including but not limited to Corona, Moreno Valley, Rancho Cucamonga, Hemet, San Bernardino, Murrieta, Temecula and parts of Orange and Los Angeles Counties. Our clients come from all over the Inland Empire.*

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Our attorneys come from some of the top named large law firms in California and use that expertise in tackling complex land use questions for our clients. Alexis Pelosi, Principal Attorney and founder of the Pelosi Law Group, began her career at Morrison & Foerster, worked at the Oakland City Attorney’s Office, and most recently worked in the Real Estate Group at Sheppard Mullin Richter and Hampton. Peter Zibblatt, Of Counsel at the Pelosi Law Group, began his career at Sheppard Mullin Richter and Hampton and has worked at both Braddock and Logan and Wells Fargo Bank’s Commercial Owned Real Estate prior to joining the Pelosi Law Group. More information about our key team members can be found under the [Our Team](#) link.

The Pelosi Law Group is a boutique land use law firm focused on residential and commercial development in Northern and Central California. Founded in September 2011, the Pelosi Law Group brings big firm expertise to a small firm practice, providing personalized and focused attention to every project and matter. Clients at the Pelosi Law Group benefit from working with a highly qualified team of lawyers that can entitle land in an efficient, cost-effective fashion.

Our attorneys have over 40 years of combined experience with the California Environmental Quality Act (CEQA), planning and zoning laws, development agreements, Subdivision Map Act, natural resources permitting and other California laws that impact the use and development of real property. They have successfully obtained entitlements for dozens of large and small development projects throughout the state.

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The employment defense attorneys at the Brown Gitt Law Group, ALC, represent clients across the state of California and throughout the nation in a wide array of legal matters ranging from employment law and construction defects to business and commercial litigation. Our attorneys handle transactions and litigation as well as training and advice for the benefit of employers.

Our firm is distinguished in the legal community for our dedication to client service and history of proven results. Each of our attorneys has earned the distinction of Super Lawyer or Rising Star, and together our defense attorneys have more than 100 years of collective legal experience.

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- Trade secrets
- Wage and hour
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- Labor law
- Business and commercial litigation
- Construction defects

Our attorneys have successfully represented clients in thousands of cases throughout their many years of legal practice. When we speak with clients about the value of our service, we feel confident in stating that we offer big-firm experience and quality at small-firm rates.

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## **Contact Us**

To learn more about our firm and our legal services, call our Pasadena, California, office or [contact a lawyer by e-mail](#).

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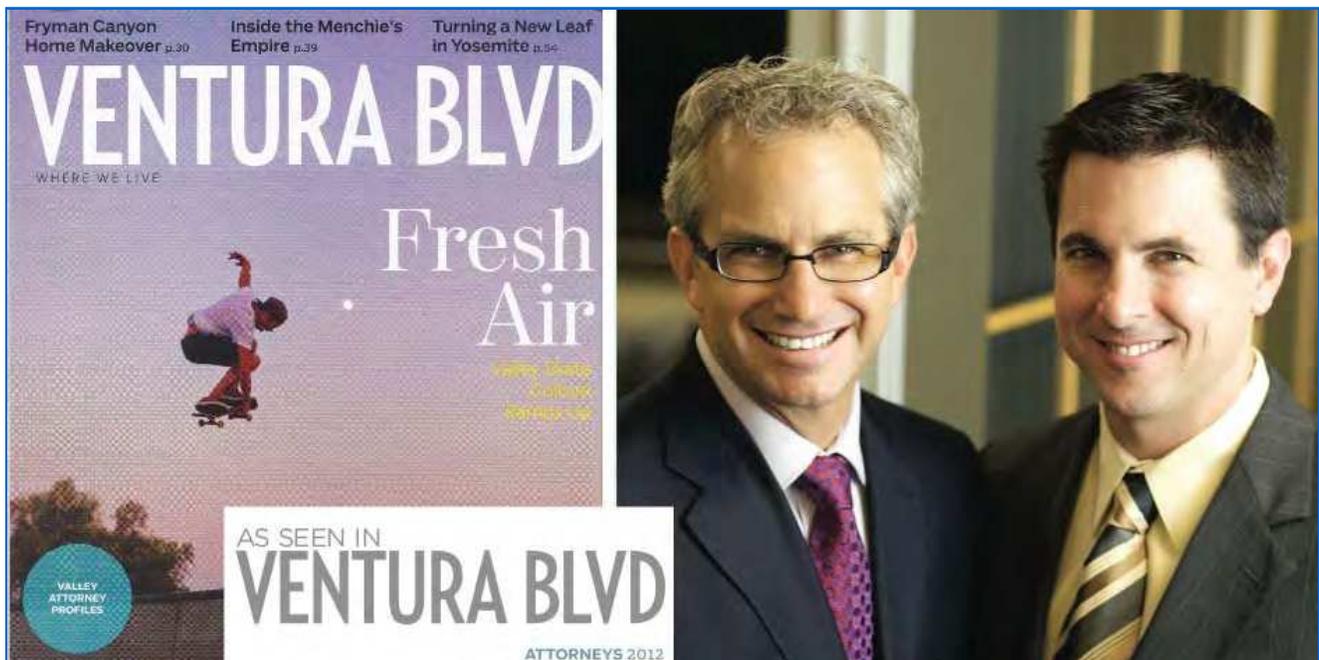
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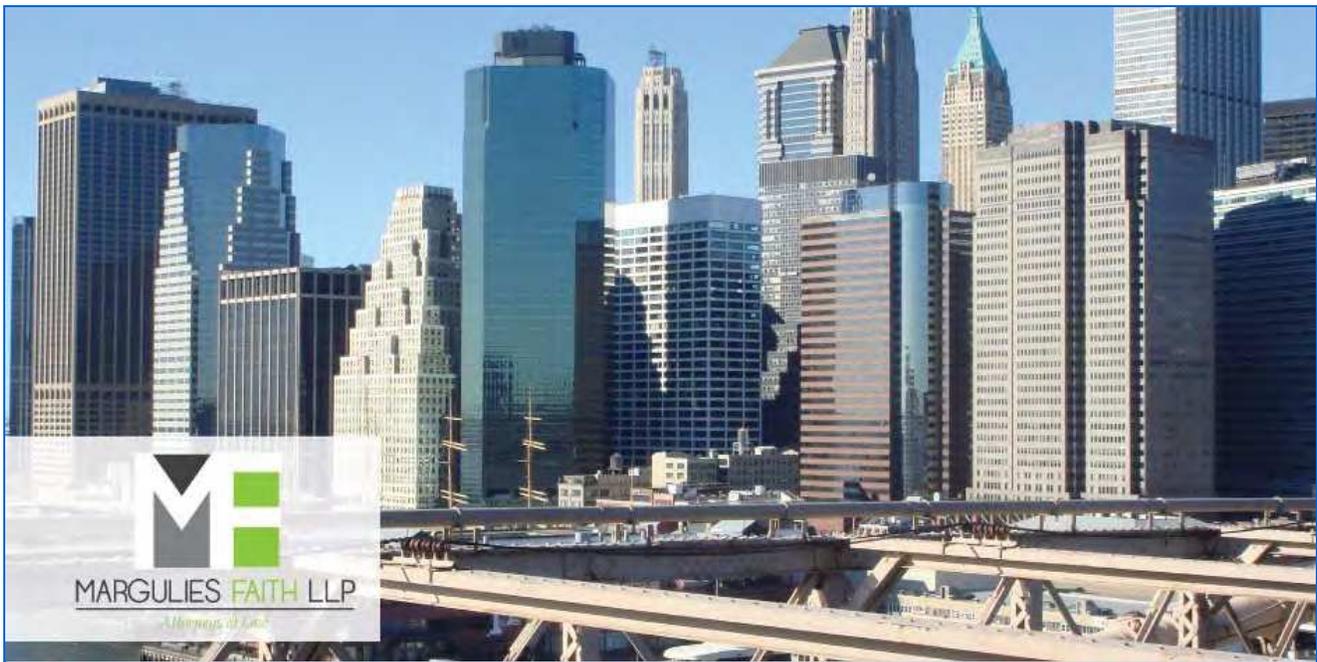
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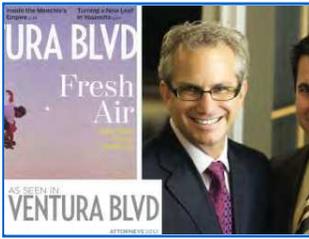
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MARK MANELA

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After 25 years of serving clients in major international law firm and litigation boutique settings, Mark Manela opened Manela Law Firm in January 2014.

The firm's clients benefit from Mark's commitment to provide big-firm experience with small-firm service and efficiency created by new technology and an evolving labor market.

Mark's expertise, advice and professional relationships in the legal community remain unchanged. So does his commitment to sensibly meet his clients' needs, whether alone or through joint venture arrangements and co-ocollaborations.

Consider the observations of Professor Glenn Harlan Reynolds, author of *Small is the New Biglaw*: "Ultimately, what lawyers offer is expertise and advice. Those are offerings that require neither fancy offices nor large staffs, however helpful those things may sometimes be. In a world in which small-scale operations can now often compete on an or even superior — basis with large ones, we should expect the practice of law to change accordingly."

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Small firm focus. Big firm experience.™







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The Legal A Team provides services for lawyers and law firms including: business development training, business development coaching, legal marketing and branding strategy, legal public relations, legal media relations, legal social media, and websites. We have small firm focus and big firm experience. We have specialists in Vancouver, Toronto, and Orlando. We work in Canada, the USA, and Europe.



### Disruption means opportunity for lawyers.

Today, disruption is everywhere in law. In Canada, the United States, the United Kingdom, we are transitioning from "Big Law" to "Lean Law."

What does that mean for you and your law firm? It means opportunity.

Small- and mid-sized law firms as well as solo practitioners are well-positioned to take advantage of the benefits of disruption.

Yet the demands on small- and mid-sized firms are great. And they don't have the resources of large firms.

Finding the right coaching, training, marketing, and public relations professionals for you and your law firm while still running your practice and serving the needs of demanding clients is a huge challenge.

#### **We are The Legal A Team.**

We are here to help law firms take advantage of the opportunities disruption provides.

We think The Legal A Team is an innovation in the world of law that lawyers will appreciate.

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### Smaller firm focus. Big firm experience.

We have assembled a team of experts who have worked for some of the biggest law firms in North America.

The Legal A Team is comprised of serious talent targeted specifically for the needs of medium- and small-sized law firms as well as solo lawyers.

We have a complete range of services for law firms: business development training for lawyers, business development coaching for lawyers, legal marketing and branding strategy, legal public relations, legal social media, and websites.

Each partner of The Legal A Team is a recognized expert in their field.

Each partner of The Legal A Team has decades of experience and a proven track record of results working with lawyers and law firms.

#### **We bring you our 'A Game.'**

Are you ready?

Get started right away. Give us a **call or email** us and get the conversation started.

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### Business development services for lawyers and law firms

- Business Development Training**
- Business Development Coaching**
- Marketing, Branding and Strategy**
- Media and Public Relations**
- Media Relations Training**
- Social Media Programs**
- Websites**

### Law firm management

- Generate New Client Files Quickly**
- Find New Clients, with NEW STREAM™**
- Increase Your Lead Conversion Rate**
- Measure Client Profitability**

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The Legal A Team  
*provides*  
 business development & public relations  
*content to*

Lexis Practice Advisor<sup>SM</sup> Canada

THE LAWYERS  
WEEKLY

February 5, 2016  
 Gary Mitchell

### Growing your firm represents new challenges

It's one thing to go out on your own and create your own solo practice, but it's another to build a firm.

[READ MORE](#)

THE LAWYERS  
WEEKLY

November 6, 2015  
 Gary Mitchell

### In any firm, big changes typically start small

As any member of a law firm's management team knows, "it's about the implementation, stupid." And change for most is not easy.

[READ MORE](#)

THE LAWYERS  
WEEKLY

October 9, 2015  
 Gary Mitchell

### Moving beyond the billable hour model

Clients are looking for certainty, meaning an end to the billable hour. Done right, the death of the billable hour can be a good thing. The key is to think of the value you're providing instead of how much time the work took to perform.

[READ MORE](#)

THE LAWYERS  
WEEKLY

September 18, 2015  
 Geoff Kirbyson

### The building blocks of a successful career

Mediation is also a great way to build up your credibility and Schilder recommends taking courses to be able to offer this increasingly important service.

"Mediators play the neutral ground and are perceived as referees. In many cases, they can ask embarrassing or rude questions. There is huge value in that," she says.

### Who We Write For

Gary Mitchell's Archive  
 AdvocateDaily.com

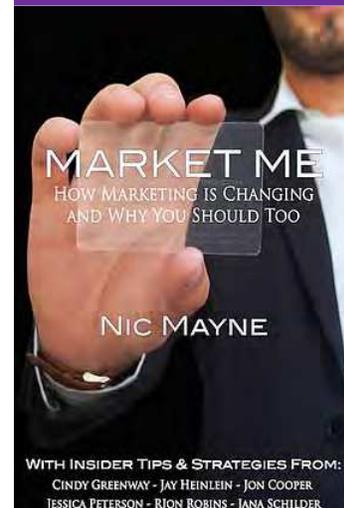
Jana Schilder's Archive  
 AdvocateDaily.com

Jana Schilder's Archive  
 Legal Ink Magazine

Gary Mitchell's Archive  
 The Lawyers Weekly

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 LawMarketing.com



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August 14, 2015  
Gary Mitchell

### Getting ready for the upcoming wave of change

The business case for succession planning involves five key areas: passing the torch with current client relationships, creating a BD culture, pruning where needed, recruitment, and leadership.

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May 1, 2015  
Grant Cameron

### Start with a conversation

Few would envision hardened professionals such as lawyers to be sobbing in fear over a seemingly mundane task that would boost their client base.

Gary Mitchell, however, has indeed seen such an adverse reaction come from the anxiety of having to break the ice. "A lot of lawyers are terrified at the thought of networking," says he says. "I've seen lawyers literally in tears at the concept of networking."

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March 27, 2015  
Gary Mitchell

### Bencher election comes at important juncture

If you are a practising lawyer in Ontario and a member of the Law Society of Upper Canada, chances are you haven't voted in a bencher campaign in the past. That's according to readily available statistics that show less than 40 per cent of eligible members typically vote in bencher campaigns.

[READ MORE](#)



March 13, 2015  
Natalie Alcoba

### Flexible hours create unpredictable days

Real estate closings are predictable and transactional, she notes. Family law is emotional. Criminal law, by definition, is unpredictable, she says, as is M&A work. "It's not reasonable to go into these types of practice areas and expect predictability," says Schilder.

### Market Me: How Marketing Is Changing and Why You Should Too

is a powerful resource for business owners, executives, marketing directors, and students, providing an insider perspective on some of the marketing strategies that have become prominent

of the past few years, including: SEO, Content Writing, Link Building, Pay-Per-Click Advertising, Email Marketing, eBooks, and much more.

With chapters from Nic Mayne of Mayne Marketing, Cindy Green of LawMarketing.com, How to Manage a Small Law Firm's RJon Robins, Jessica Peterson of Customer WOW Project, Jay Heinlein of Heinlein Group, and Jana Schilder of The Business A Team, Point Blank Strategies, and other marketing thought leaders seeking to provide actionable strategies to aspiring marketing aficionados.

Small firm editions available  
Large firm editions available



**Order yours today!**

Paperback: 190 pages  
[Raindance.ca](http://raindance.ca) A Blueprint for  
 Language: English  
 Growing Your Practice, by Gary Mitchell (Carswell, 2014).  
 ISBN-13: 978-1312276154

[READ MORE](#)

February 27, 2015  
Gary Mitchell

### **Aging, unprofitable partners need to be shown the door**

With the demographics of firm partnerships aging and not retiring as they have in the past, there is a serious threat to the financial sustainability of these firms.

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## AdvocateDaily.com

### **37 public relations touch points for business-to-consumer lawyers**

By Jana Schilder  
February 12, 2015

Public relations is not just about writing a PR strategy and executing it. Public relations is not just about getting lawyers quoted in newspapers and magazines or on TV. Public relations has tendrils that reach into client service, marketing, image, and of course, reputation.

The most successful business-to-consumer law firms take a very broad brush approach to their public relations efforts, always keeping in mind the mantra of "everything speaks." Here are 37 public relations touch points. How does your firm stack up?

[READ MORE](#)

### **Instead of leaving, women hang out their own shingle**

Gary Mitchell  
January 23, 2015

It was not too long ago that I witnessed large numbers of lawyers, primarily women lawyers, leaving the profession. What follows are some inspirational case studies of female lawyers blazing their own trails.

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## AdvocateDaily.com

### **The value of public relations**

Jana Schilder  
January 8, 2015

While advertising can buy awareness, reputation cannot be bought. Public relations is a reputational tool—and a reputation must be earned.

Editorial content for newspapers, magazines, radio, TV and influential websites, is engineered by public relations. As much as clients and prospects consciously tune out advertising, they are much more receptive to editorial content. Fact is: No one

## How We Work

The Legal A Team is an agency that provides 'big firm' marketing support for smaller firms and solo practice lawyers.

You can start with the specialty you feel you need the most, right now.

And unlike other agencies, you get the actual Legal A Team practitioner, not a junior.

You can be confident that each member of The Legal A Team:

1. Understands how to work with both law firms and lawyers.
2. Has decades of experience working in his or her chosen field of expertise.
3. Has a proven track record of success working with lawyers.
4. Overlaps very little with other team members, so that you are not paying twice.
5. Works well (and plays well!) with other team members.

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watches TV or reads newspapers and magazines for the advertising. Editorial content is all the stuff that isn't advertising.

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[www.janaschilder.com/category/news/](http://www.janaschilder.com/category/news/)

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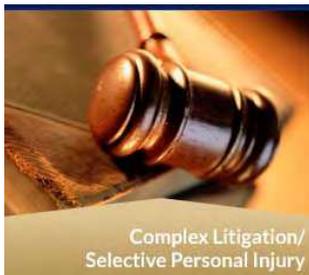
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Selected Cases and Clients



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## The Talcott Law Firm PC (/)

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### Big Firm Skills. Small Firm Service.

I have more than 20 years of experience in commercial law, with a particular focus on intellectual property. Having practiced for most of my career with large, multi-office law firms, I now offers clients big-firm expertise with the kind of personal attention, flexibility, and value that only a small firm can provide.

On this page I summarize the kinds of work that I do. I encourage you to look around my website. If you are a business owner or inventor and want to know more about some of the basics of intellectual property law, please check out my "Basics" pages. I've tried to write them with the non-lawyer in mind, and welcome your feedback as to whether I'm telling you what you need to know in a way that is clear and concise.

### Licenses, Agreements, Policies, and Procedures

I have advised clients ranging from individual inventors and entrepreneurs to large multinational corporations on a wide range of issues relating to intellectual property and technology law. In the past 12 months I have negotiated dozens of agreements for clients having a total value of well over \$5 million. My work has included prosecuting patent and trademark applications; negotiating intellectual property license and product development agreements; helping maintain and protect trade secrets; counseling on a broad range of copyright issues ranging from media content such as music, video, and print, to architectural drawings and computer software; helping companies plan and develop their intellectual property portfolios; conducting intellectual property due diligence in connection with loans, investments, mergers, and acquisitions; and helping clients develop systems, policies, and procedures to plan ahead for and manage electronic discovery. I am admitted to practice before the United States Patent and Trademark Office.

### Litigation and Dispute Resolution

My intellectual property litigation experience includes the initiation and defense of patent, trademark, copyright, and trade secret lawsuits. The cases I have worked on have have covered a wide range of technical subjects, including computer software, the Internet, semiconductor chips, semiconductor circuits, business methods, microencapsulated fluids, pharmaceutical chemicals; business communications systems, and electro-mechanical devices. I have been fortunate enough to have been involved in every aspect of litigation, from drafting the initial pleadings, seeking and defending against preliminary injunctions, conducting all phases of national and international discovery (including electronic discovery), motion practice, patent claim construction ("Markman") hearings, trials, and appeals. In addition to intellectual property and technology law, I have litigated in the areas of anti-counterfeiting, unfair competition, civil RICO, construction law, and business contracts. Many (but not all) of my non-intellectual property cases have had some technical aspect to them.

### Services for Startups

I began working with individual inventors and startup companies back during the "dot-com boom" of the late 1990s, and have continued doing so up to the present. I am well aware of the serious need my clients have to use their limited resources as efficiently as possible. In every situation my goal is to team with founders and company employees to identify and protect key intellectual property, whether by way of patent, trademark, copyright, or trade secrets. My experience includes creating and helping to implement internal protocols to protect company intellectual property in the form of employee non-disclosure and non-compete agreements, invention identification and assignment policies and procedures, trade secret identification and protection policies, and third-party non-disclosure agreements. I have also advised on the selection of corporate forms, and I provide incorporation services.

### Services for Lenders and Venture Capital and Early-Stage Investors

Frequently an insurer or an investor will want to know more about a target company's intellectual property. By providing that kind of analysis, I can help potential and existing company lenders and investors to evaluate the company's intellectual property, which helps them make key decisions about their investment choices. The work I do includes analyzing and evaluating target company intellectual property, conducting IP due diligence in connection with pending investments, perfecting security interests in intellectual property, helping identify potential investment targets, and evaluating and reportnig on pending IP-related litigation involving the target company.

### General Law Practice

My experience over the years has included work in a wide range of fields other than those described above. Please feel free to contact me to discuss how I can help you with your particular issue.

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**PROOF OF SERVICE**

I am employed in the County of Los Angeles, State of California. I am over the age of 18 years and am not a party to the within action. My business address is 1880 Century Park East, Suite 1100, Los Angeles, California 90067. On the date set forth below, I caused the foregoing document(s) described as

EXHIBIT 12 TO THE DECLARATION OF RESPONDENT AND DEFENDANT  
MELVIN N.A. AVANZADO IN SUPPORT OF AVANZADO'S MOTION FOR  
SUMMARY JUDGMENT

to be served on the interested parties in this action as follows by placing

the original  a true copy thereof enclosed in sealed envelopes addressed as stated below:

Kirstin M. Jahn  
Jahn & Associates, LLC  
1942 Broadway, Suite 314  
Boulder, Colorado 80304  
<kirstin@jahnlaw.com>

- BY MAIL:** I sealed and placed such envelope for collection and mailing to be deposited in the mail on the same day in the ordinary course of business at Los Angeles, California. The envelope was mailed with postage thereon fully prepaid. I am readily familiar with this firm's practice of collecting and processing correspondence for mailing. It is deposited with the U.S. Postal Service on that same day in the ordinary course of business.
- BY OVERNIGHT COURIER:** I caused such envelope to be placed for collection and delivery on this date in accordance with standard \_\_\_\_\_ delivery procedures.
- BY FAX:** In addition to service by mail, I transmitted a copy of the foregoing document(s) this date via telecopier to the facsimile numbers shown above.
- BY ELECTRONIC MAIL:** I personally delivered such envelope by electronic mail to the addressee(s) shown above.
- BY PERSONAL SERVICE:** I personally delivered such envelope by hand to the addressee(s) shown above.
- [State] I declare under penalty of perjury under the laws of the State of California that the above is true and correct.
- [Federal] I declare that I am employed in the office of a member of the Bar of this Court at whose direction the service was made. I declare under penalty of perjury that the foregoing is true and correct.

Executed on April 22, 2016 at Los Angeles, California.

  
\_\_\_\_\_  
Elaine W. Yu