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BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	92058690
Party	Plaintiff Barlow Designs, Inc.
Correspondence Address	JOHN L WELCH LANDO & ANASTASI LLP ONE MAIN STREET , ELEVENTH FLOOR CAMBRIDGE, MA 02142 UNITED STATES jlwtrademarks@lalaw.com
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Date	04/30/2015
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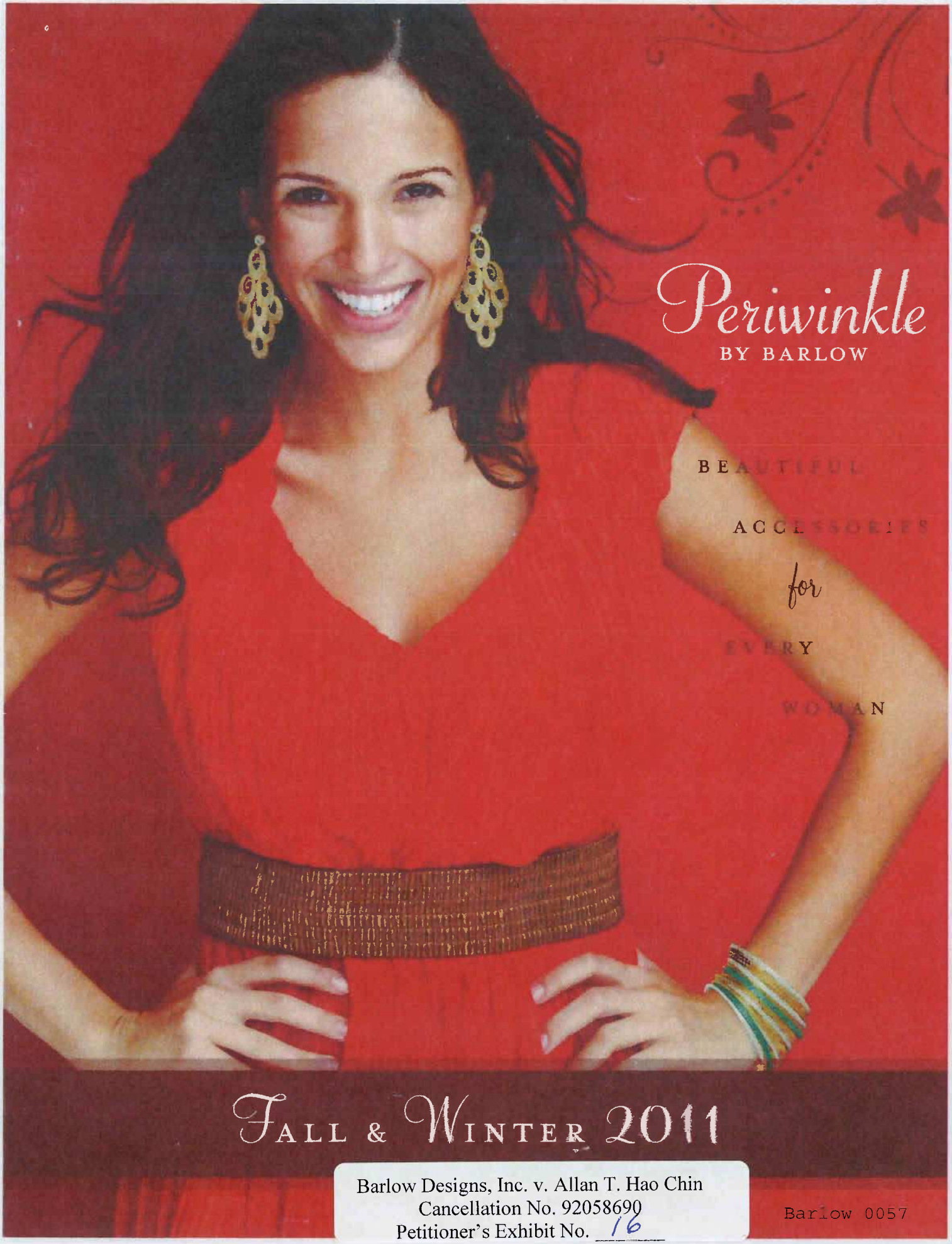
Cancellation No. 9205890

Trial Testimony of
Steven B. Barlow
April 10, 2015

Exhibit 16



Barlow Designs, Inc. v. Allan T. Hao Chin
Cancellation No. 92058690
Petitioner's Exhibit No. 16

Table of Contents

BRACELETS 2
COASTAL BRACELETS 22
EARRINGS 30
New CLIP EARRINGS 39
COASTAL EARRINGS 40
NECKLACE & EARRING SETS 44
COASTAL NECKLACE & EARRING SETS 54
COASTAL PINS 56
COASTAL NECKLACES 57
HOLIDAY BRACELETS 60
HOLIDAY EARRINGS 63
New HOLIDAY CLIP EARRINGS 64
HOLIDAY NECKLACE & EARRING SETS 65
HOLIDAY PINS 66
HALLOWEEN 67
COMPACTS 68
COCKTAIL RINGS 68
ANKLETS 69
TOE RINGS 69
WINE CHARMS 70
FRAMES 71
New TWEEN BRACELETS 71
LITTLE LOVE 71
New HATS 72
SCARVES 73
POINSETTIA SUNCATCHERS 76
SUNFLOWER SUNCATCHERS 76
COASTAL SUNCATCHERS 77
DISPLAYS 78
SALE 80
INDEX 85

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All Periwinkle Jewelry is LEAD compliant.

PRODUCT AND ORDERING INFORMATION:

- Orders placed by noon (EST) are shipped the same day.
- Items are pre-ticketed with UPC and retail price.
- Minimum order is $150.00; $100.00 reorder minimum.
- When out of stock on an item, we will substitute with a similar style item. If substitutions are not acceptable, please note at the time orders are placed.

TERMS:

- VISA, Mastercard, American Express; Net 30 on credit approval.
- To establish credit, please submit three recent trade references and telephone numbers.
- Allow 10 days to establish credit.
- International orders must be prepaid.
- No returns after 30 days.

HATS

Felicity Hat

A NEW TWIST ON THE CLASSIC FEDORA

Felicity Hat - Coco
871-8545 $12.00

Felicity Hat - Jet
871-8546 $12.00

Felicity Hat - Gray
871-8547 $12.00

Newsy Cap

CUTE SLOUCHY TWEED NEWSBOY CAP

Newsy Cap
Brown & Tan Tweed
871-8550 $10.00

Newsy Cap
Black & White Tweed
871-8551 $10.00

Newsy Cap
Black & Gray Tweed
871-8552 $10.00

Audrey Cap

CLASSIC GATSBY STYLE WITH FLEECE LINING

Audrey Cap - Gray
871-8548 $14.00

Audrey Cap - Black
871-8549 $14.00

Barlow 0059

Shaggy Chic Scarves

SOFT SUMPTUOUS SCARVES PLAYFULLY FINISHED WITH 4" FRINGE

DIMENSIONS: 14" X 65" WITH 4" FRINGE

Eggplant $10.00
871-8536

Fucshia $10.00
871-8537

Teal $10.00
871-8538

Dark Olive $10.00
871-8539

Charcoal Gray $10.00
871-8540

Coco Brown $10.00
871-8541

Khaki $10.00
871-8542

Ivory $10.00
871-8543

Jet $10.00
871-8544

SCARVES

Paisley Pashminas

LUXURIOUSLY SOFT TONE-ON-TONE PAISLEY WRAPS FINISHED WITH KNOTTED FRINGE.
FABRIC: 70% PASHMINA 30% SILK
DIMENSIONS: 28" X 72" • 4" FRINGE

New for Fall

Black & Gray Paisley $12.50
871-8561

Brown & Coco Paisley $12.50
871-8562

Lace Scarves

ADD A SPLASH OF ELEGANCE & FUN WITH OUR LACE SCARVES. PERFECT FOR DAY OR EVENING.
FINISHED WITH DECORATIVE LACE EDGE. DIMENSIONS: 18" X 60" • FABRIC: 100% POLYESTER

Gray Lace $9.00
871-8566

Mocha Lace $9.00
871-8567

Black Lace $9.00
871-8568

Abstract Dot Scarves

ABSTRACT DOTS WITH BEAUTIFUL CONTRASTING HUES WASH OVER THIS LIGHTWEIGHT SCARF.
A GREAT ACCESSORY FOR ANY OUTFIT. DIMENSIONS: 18" X 60" • FABRIC: 100% POLYESTER

Shades of Purple $7.50
871-8563

Shades of Blue $7.50
871-8564

Shades of Pink $7.50
871-8565

Classic Black & White

A CHARMING MIX OF BLACK & WHITE. CLASSIC AND ELEGANT. PERFECT FOR ANY OCCASION

RICH BLACK CRINKLED WRAP
FINISHED WITH 3" FRINGE
DIMENSIONS: 24" X 63"

Black Crinkle $7.50
871-8569

BLACK & WHITE HOUNDSTOOTH
A MIX BETWEEN TRENDY & CLASSIC
DIMENSIONS: 13" X 66"

Black & White Houndstooth $9.00
871-8560

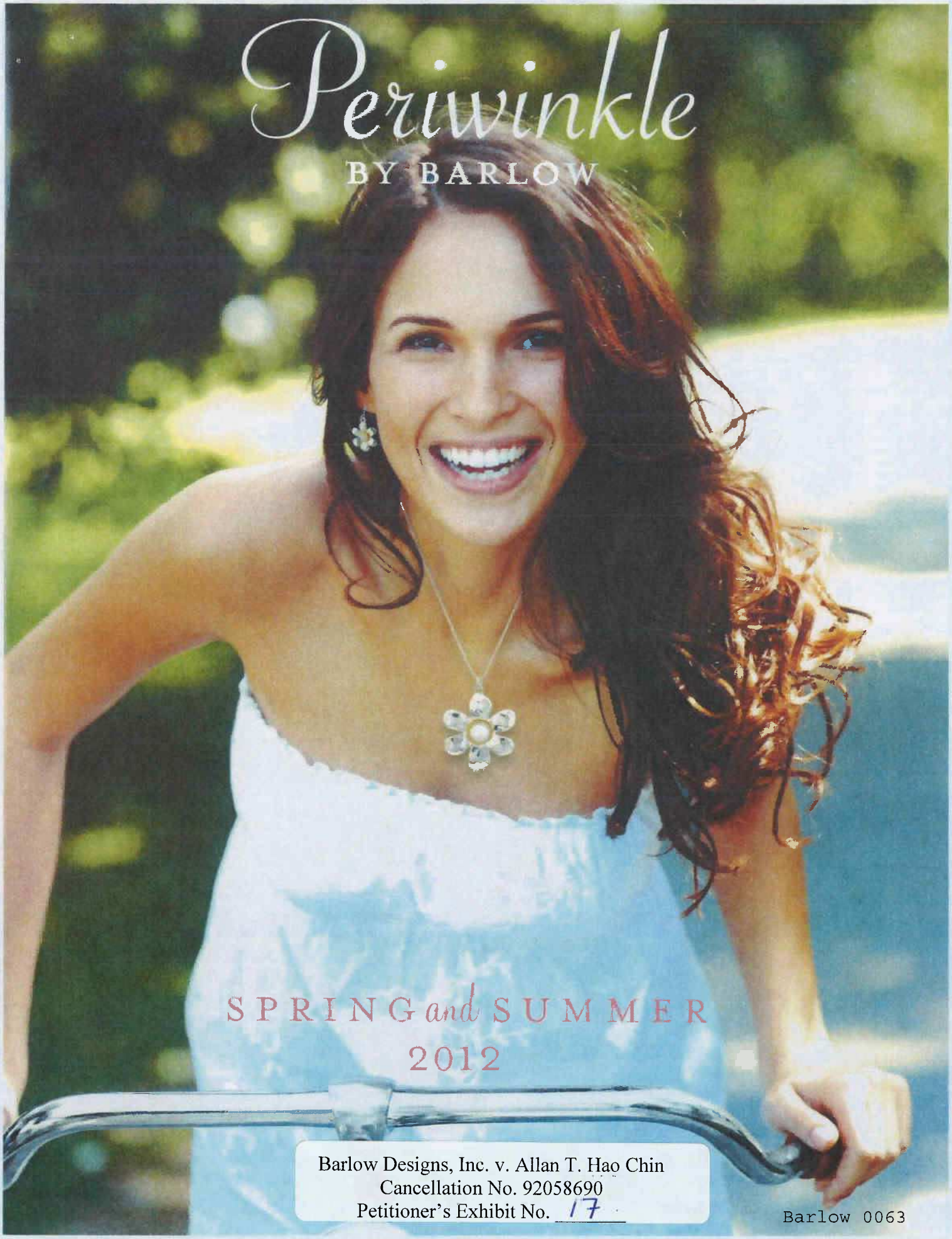
CLASSIC BLACK PASHMINA
A MUST FOR DAY OR EVENING
DIMENSIONS: 20" X 67"

Black Pashmina $8.25
871-8312

Cancellation No. 9205890

Trial Testimony of
Steven B. Barlow
April 10, 2015

Exhibit 17



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Petitioner's Exhibit No. 17

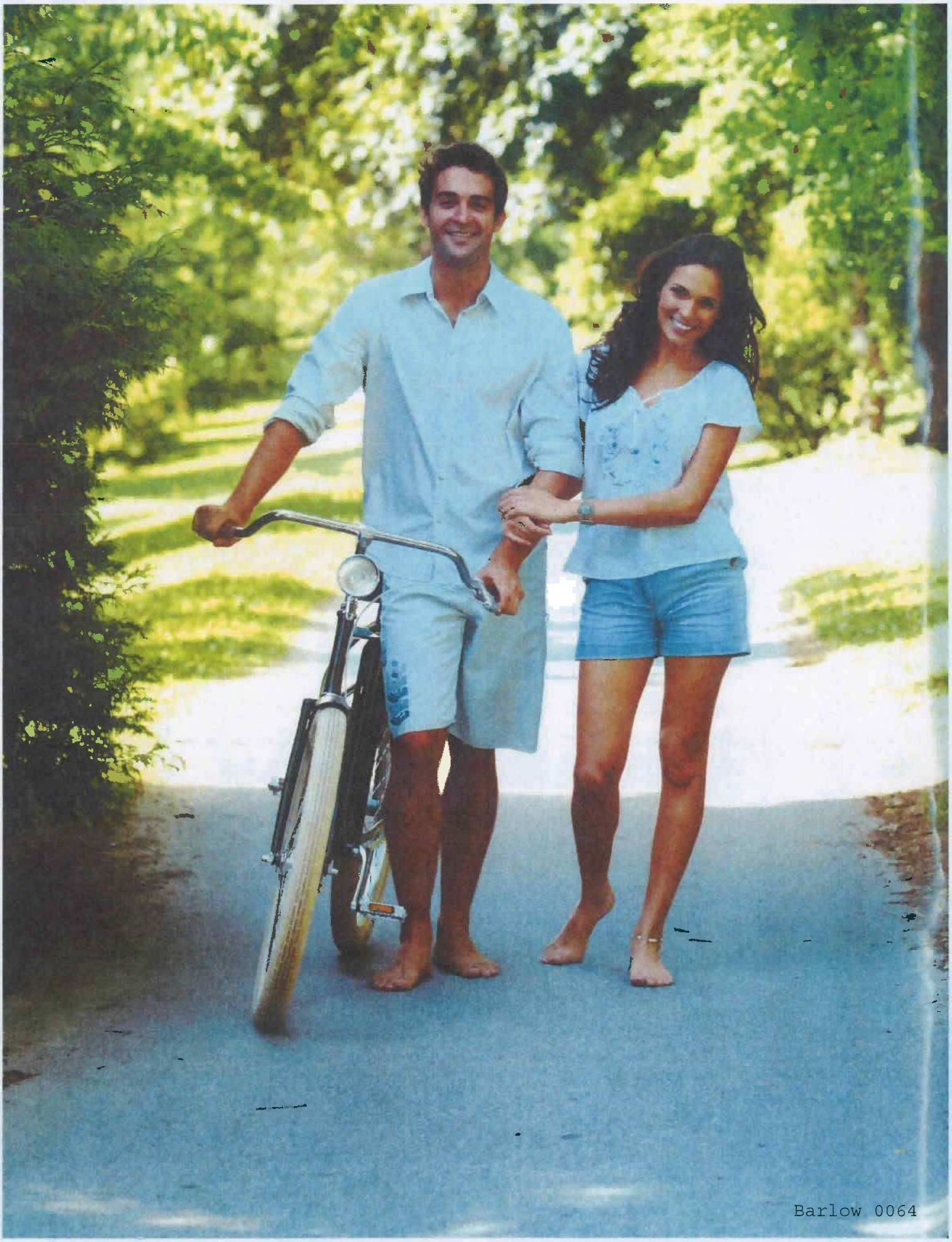

TABLE of CONTENTS

Bracelets 2
Coastal Bracelets 37
Earrings 38
Clip Earrings 54
Coastal Earrings 58
Coastal Clip Earrings 63
Necklace & Earring Sets 64
Coastal Necklace & Earring Sets 73
Coastal Necklaces 77
Little Love 79
Frames 79
Anklets 80
Coastal Anklets 80
Anklet Sets 81
Toe Rings 81
Wine Charms 82
Hats 83
Scarves 88
Suncatchers 92
Displays 94
Sale 96
Index 101

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All Periwinkle Jewelry is LEAD compliant

HATS

Minimum 1 per style

Functional and fabulous, this hat has an elastic chinstrap which is perfect for a windy day at the beach!
Brim: 5¾" • Crown: 4" • 100% Viscose • One size fits most

Captiva

CAPTIVA - Orange
871-8380 $7.00

CAPTIVA - Sky Blue
871-8381 $7.00

CAPTIVA - Off White
871-8382 $7.00

CAPTIVA - Hot Pink
871-8383 $7.00

CAPTIVA - Lime
871-8384 $7.00

CAPTIVA - Natural
871-8385 $7.00

CAPTIVA - Black
871-8386 $7.00

CAPTIVA - White
871-8387 $7.00

Great for gardening, this hat has an elasticized chinstrap and a 5" brim!
Brim: 5" • Crown: 4" • 100% Paper Straw • One size fits most

NANTUCKET - Lime
871-8402 $7.50

NANTUCKET - Fuchsia
871-8403 $7.50

NANTUCKET - Yellow
871-8404 $7.50

NANTUCKET - Turquoise
871-8405 $7.50

Nantucket

NANTUCKET - Black
871-8401 $7.50

Barlow 0066

Minimum 1 per style

HATS

This vibrantly striped hat is a chic look for any day in the sun!
Brim: 5¾" • Crown: 4½" • 100% Straw • One size fits most

RIO - Turquoise
871-8409 $8.75

RIO - Fuchsia
871-8410 $8.75

RIO - Yellow
871-8411 $8.75

RIO - Orange
871-8412 $8.75

RIO - Black
871-8413 $8.75

RIO - Lime
871-8408 $8.75

MAUI - Turquoise
871-8394 $11.50

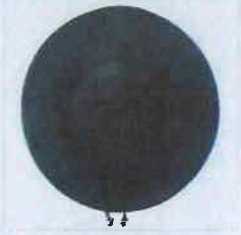
Rollable and packable, this hat is travel friendly and
is adorned with a delicate cord bow!
Brim: 4½" • Crown: 3½" • 100% Straw • One size fits most

MAUI - Yellow
871-8395 $11.50

MAUI - Hot Pink
871-8396 $11.50

MAUI - Lime
871-8397 $11.50

MAUI - Orange
871-8398 $11.50



MAUI - Black
871-8399 $11.50

MAUI - White
871-8400 $11.50

HATS

Minimum 1 per style

Kentucky Derby

With a sweet floral accent, this hat is ideal for city strolls or a day at the RACES!

Brim: 5¾" • Crown: 4" • 100% Straw • One size fits most

KENTUCKY DERBY - Rose
871-8388 $19.00

KENTUCKY DERBY - Turquoise
871-8389 $19.00

KENTUCKY DERBY - Orange
871-8390 $19.00

KENTUCKY DERBY - Yellow
871-8391 $19.00

Vintage inspired!

Central Park

Take a classy stroll in the park with this vintage-inspired hat, adorned with an exquisite side bow!

Brim: 3½" • Crown: 4" • 100% Straw • One size fits most

CENTRAL PARK - Dove
871-8429 $9.00

CENTRAL PARK - Coco
871-8428 $9.00

Minimum 1 per style

HATS

With a dazzling lurex bow, this striped hat has a moldable brim to shade your face, and also your neck!

Brim: 5" • Crown: 4" • 100% Straw • One size fits most

ST. TROPEZ - Bronze/Dark Khaki
871-8425 $16.00

ST. TROPEZ - Taupe/Black
871-8424 $16.00

SOUTH BEACH - Natural
871-8420 $12.00

Tonal bands and shell details make this hat ideal for a stylish day at the beach!

Brim: 5" • Crown: 4" • 100% Straw • One size fits most

KEY WEST - Khaki
871-8416 $7.50

This buckle adorned hat is solid braided and perfect for a hot summer day!

Brim: 5½" • Crown: 3½" • 100% Straw • One size fits most

SOUTH BEACH - Coco
871-8421 $12.00

KEY WEST - Natural
871-8417 $7.50

SCARVES

Minimum 2 per style

Zigzag Scarves

With this modern designer zigzag pattern, add a pop of color to any wardrobe!
Fabric: 100% Polyester • Dimensions: 19" x 64"

Zigzag - Lime/Orange
871-8510 $7.00

Zigzag - Teal/Beige
871-8511 $7.00

Zigzag - Blue/Purple
871-8512 $7.00

Barlow 0070

Minimum 2 per style

SCARVES

Sheer Chenille Scarves

Shaggy and light weight, this perfect summer scarf has graduated hues with alternating sheer embroidered fabric.
Fabric: 100% Polyester • Dimensions: 23" x 70"

Sheer Chenille - Raspberry
871-8513 $7.50

Sheer Chenille - Turquoise
871-8514 $7.50

Sheer Chenille - Lime
871-8516 $7.50

Summer Tie-Dye Scarves

Beautiful combination of tie-dye and embroidery, these silky soft scarves are a colorful addition to your wardrobe!
Fabric: 100% Polyester • Dimensions: 21 x 66"

Tie-Dye • Aqua & Lavender multi
871-8517 $7.50

Tie-Dye • Soft Coral & Periwinkle multi
871-8518 $7.50

Tie-Dye • Sage & Rose multi
871-8519 $7.50

Minimum 2 per style

Summer Paisley Scarves

Great Price & Designer Look!

These gorgeous sheer, jewel toned scarves have a sophisticated designer look.
Fabric: 100% Polyester • Dimensions: 19" x 62"

Summer Paisley - Fuchsia
871-8520 $5.00

Summer Paisley - Blue
871-8521 $5.00

Summer Paisley - Green
871-8523 $5.00

Summer Paisley - Purple
871-8524 $5.00

Summer Paisley - Coral
871-8525 $5.00

Minimum 2 per style

SCARVES

Pastel Leopard Scarves

Striking leopard print with delicate roses make this crinkled scarf a fun accessory.
Fabric: 100% Polyester • Dimensions: 30 x 70"

Pastel Leopard - Black/Pink
871-8526 $8.00

Pastel Leopard - Turquoise/Pink
871-8527 $8.00

Animal Print Scarves

Sophisticated animal print with belt and chain stripes make this an exquisite sheer scarf.
Fabric: 100% Polyester • Dimensions: 29" x 76"

Animal Print - Black
871-8528 $9.50

Animal Print - Brown
871-8529 $9.50