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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	92056833
Party	Plaintiff Poly-America, L.P.
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Signature	/Jerry R. Selinger/
Date	02/24/2020
Attachments	Notice to TTAB.pdf(19896 bytes) PTOLtr.pdf(224817 bytes) Exhibit A - Letter to Director of USPTO.pdf(321098 bytes) Exhibit A1 Part 1 - Letter to Director of USPTO.pdf(5039168 bytes) Exhibit A1 Part 2 - Letter to Director of USPTO.pdf(5247911 bytes) Exhibit A2 - Letter to Director of USPTO.pdf(188802 bytes) Exhibit A3 - Letter to Director of USPTO.pdf(194960 bytes) Exhibit B - Letter to Director of USPTO.pdf(1061511 bytes) Exhibit C - Letter to Director of USPTO.pdf(293030 bytes) Exhibit D - Letter to Director of USPTO.pdf(369295 bytes) Exhibit E - Letter to Director of USPTO.pdf(145551 bytes) Exhibit F - Letter to Director of USPTO.pdf(221976 bytes)

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE UNITED STATES DEPARTMENT OF COMMERCE TRADEMARK TRIAL AND APPEAL BOARD

POLY-AMERICA, L.P.	§	
Plaintiff/Petitioner,	§ §	Cancellation No. 92/056,833
vs.	§	Registration No. 946,120
ILLINOIS TOOL WORKS INC.,	§ §	Registration No. 1,055,114 Registration No. 1,294,243
Defendant/Registrant	§ §	

PETITIONER POLY-AMERICA, L.P'S NOTICE OF LETTER TO DIRECTOR OF THE UNITED STATES PATENT AND TRADEMARK OFFICE REGARDING FINAL DISPOSITION OF FEDERAL COURT REVIEW OF TRADEMARK TRIAL & APPEAL BOARD DECISION AND REQUEST THAT THE DIRECTOR ISSUE AN ORDER CANCELLING U.S. TRADEMARK REGISTRATION NOS. 0946120, 1055114, and 1294243

Petitioner Poly-America, L.P. ("Poly-America") hereby gives notice to the Trademark Trial and Appeal Board ("TTAB") of the attached February 24, 2020 letter to the Director of the United States Patent and Trademark Office, giving notice to the Director of the final resolution of the federal district court review and affirmance of the TTAB's October 18, 2017 decision (TTABVUE #105) in the above-referenced cancellation proceeding and requesting that the Director issue an Order cancelling U.S. Trademark Registration Nos. 0946120, 1055114, and 1294243.

A copy of Poly-America's February 24, 2020 letter to the Director and the exhibits thereto is attached.

Respectfully submitted,

/Jerry R. Selinger/

Jerry R. Selinger PATTERSON & SHERIDAN, LLP 1700 Pacific Ave., Suite 2650 Dallas, Texas 75201 Telephone: (214) 272-0957

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ATTORNEY FOR REGISTRANT POLY-AMERICA, L.P.

CERTIFICATE OF ELECTRONIC FILING

I hereby certify that the foregoing document (together with all its attachments) was filed electronically with the Trademark Trial and Appeal Board on February 24, 2020.

_/Jerry R. Selinger/_____

CERTIFICATE OF SERVICE

This is to certify that a true and correct copy of the above and foregoing (together with all its attachments) has been forwarded, by electronic means, to all counsel of record listed below on February 24, 2020.

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February 24, 2020

VIA EXPRESS MAIL

Mail Stop 8
Director of the U.S. Patent and Trademark Office P.O. Box 1450
Alexandria, VA 22313-1450

Re: *Poly-America, L.P. v. Illinois Tool Works, Inc.*, Cancellation No. 92056833 - Final Resolution of Federal Court Review of Trademark Trial & Appeal Board Decision and Request for Order Cancelling U.S. Trademark Registration Nos. 0946120, 1055114, and 1294243

Dear Director:

I represent Petitioner Poly-America L.P. in the above-referenced cancellation proceeding and the subsequent review proceedings in the United States District Court for the Northern District of Texas and the United States Court of Appeals for the Fifth Circuit. On the recommendation of the Clerk for the Northern District of Texas, I am writing to inform the Director that federal court review of the decision of the Trademark Trial and Appeal Board is now final and complete.

In particular, I am writing because the court clerk did not send a form AO 120 to the Director when Illinois Tool Works, Inc. ("ITW") filed its appeal of the TTAB's decision in the Northern District of Texas. ITW identified the case on the Civil Docket form as a "Review of Agency Decision." *See* Exhibit B (Civil Docket for N.D. Tex. Case No. 3:18-cv-00443-C) at p.1. For that reason, we understand the Clerk's Office will not be sending to the Director a copy of form AO 120 showing the final disposition of the case. For your information, we enclose a complete, unexecuted copy of Form AO 120 (Exhibit A), together with other relevant documents showing the final disposition of ITW's appeal of the TTAB decision *See* Exhibits A-1 to A-3 (District Court's Findings of Fact and Conclusions of Law, District Court's

Judgment, & Mandate Letter and Order of U.S. Court of Appeals for the Fifth Circuit dismissing appeal).

On February 19, 2013, Poly-America filed in the TTAB its Petition for Cancellation, seeking cancellation of ITW's U.S. Trademark Registration Nos. 0946120, 1055114, and 1294243. *See* Exhibit C (TTABVUE Docket for Cancellation No. 92056833). On October 18, 2017, the TTAB granted Poly-America's Petition, finding that all three of the challenged ITW registrations should be cancelled because they were functional. *See* Exhibit D (TTABVUE # 105). On December 21, 2017, the TTAB denied ITW's Request for Reconsideration. *See* Exhibit E (TTABVUE # 108).

On February 22, 2018, ITW filed a Complaint in the United States District Court for the Northern District of Texas (Case No.3:18-cv-00443-C) requesting review and reversal of the TTAB's decision under 15 U.S.C. §1071(b). See Exhibit B. On September 26, 2019, following a bench trial, the district court issued its Findings of Fact and Conclusions of Law, affirming the decision of the TTAB cancelling the three challenged ITW registrations. See Exhibit A-1 (Findings of Fact and Conclusions of Law) at p.113. The district court entered final judgment against ITW on October 29, 2019. See Exhibit A-2 (Judgment).

On October 25, 2019, ITW filed its Notice of Appeal to the United States Court of Appeals for the Fifth Circuit (docketed October 29, 2019). See Exhibit F (Docket for Appeal No. 19-11180) at p.4. On February 3, 2020, ITW filed an Unopposed Joint Motion to Dismiss ITW's appeal, based on ITW's decision to withdraw its appeal. On February 4, 2020, the Fifth Circuit accordingly entered an Order dismissing ITW's appeal, which issued as the appellate court's mandate. See Exhibit A-3 (Mandate Letter and Order Dismissing Appeal). This Order was filed the same day in the U.S. District Court for the Northern District of Texas. See Exhibit B (Civil Docket for N.D. Tex. Case No. 3:18-cv-00443-C) at p.14, Dkt. # 137.

Accordingly, ITW's appeal is now over, and the district court's judgment affirming the October 18, 2017 decision of the TTAB remains undisturbed.

In view of the foregoing, Poly-America respectfully requests that the Director issue an Order cancelling ITW's U.S. Trademark Registration Nos. 0946120, 1055114, and 1294243 and file that Order in TTAB Cancellation No. 92056833 or as otherwise necessary so that the cancellation of these three trademark registrations can proceed.

Patterson + Sheridan, LLP February 24, 2020 Page 3

Please do not hesitate to contact me should you have any questions or concerns or require any further information.

Very truly yours,

JERRY R. SELINGER

PATTERSON + SHERIDAN, L.L.P.

1700 PACIFIC AVE.

SUITE 2650

DALLAS, TX 75201

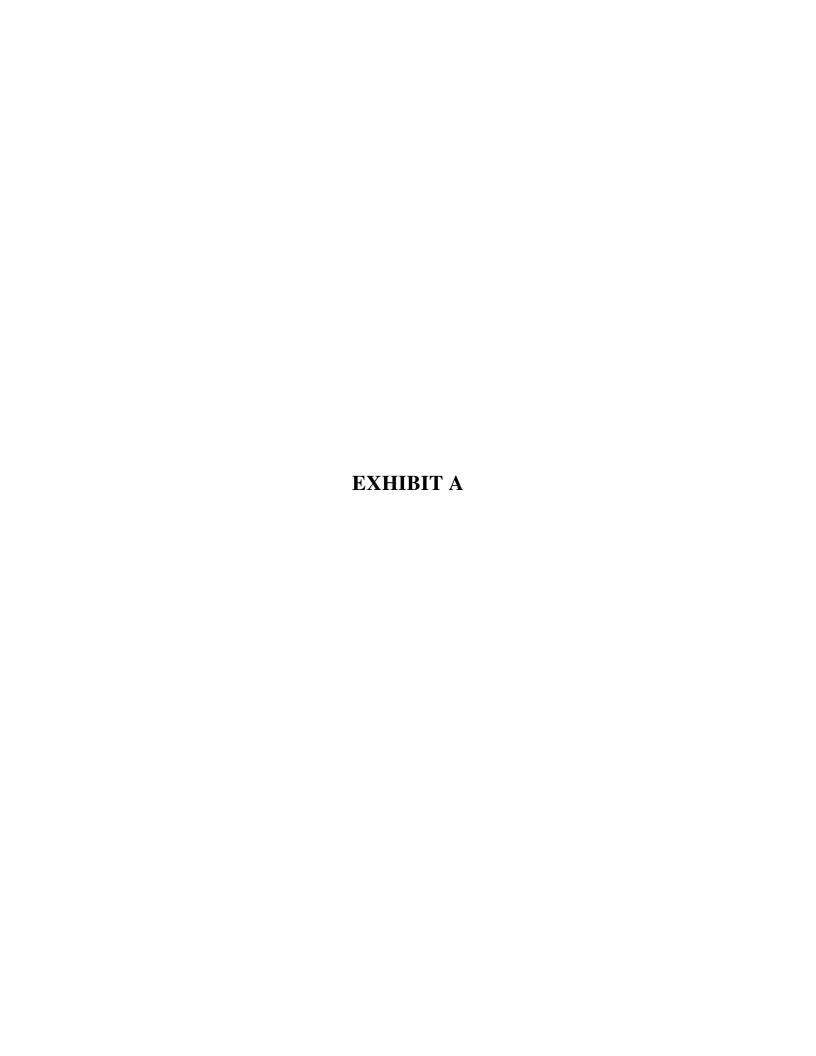
JSELINGER@PATTERSONSHERIDAN.COM

214-272-0957

ATTORNEYS FOR POLY-AMERICA L.P>

Enclosures

cc: John A. Cullis, Counsel for ITW (via email jcullis@reedsmith.com)
John M. Jackson, Counsel for ITW (via email (jjackson@jw.com)



TO:

Mail Stop 8 Director of the U.S. Patent and Trademark Office P.O. Box 1450 Alexandria, VA 22313-1450

REPORT ON THE FILING OR DETERMINATION OF AN ACTION REGARDING A PATENT OR TRADEMARK

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filed in the U.S. Dist	100 90 9	<u> </u>	District of Texas	on the following			
✓ Trademarks or □ Patents. (□ the patent action involves 35 U.S.C. § 292.):							
DOCKET NO. 3:18-cv-00443-C	DATE FILED 2/22/2018		RICT COURT Northern Dis	strict of Te	xas		
PLAINTIFF		DE	EFENDANT				
Illinois Tool Works Inc.		F	Poly-America LP				
PATENT OR TRADEMARK NO.	DATE OF PATENT OR TRADEMARK	- III	HOLDER OF PATE	NT OR TRA	DEMARK		
1 Reg. No. 0946120	10/31/1972	Illinois	Tool Works Inc.				
2 Reg. No. 1055114	12/28/1976	Illinois '	Tool Works Inc.				
3 Reg No. 1294243	9/11/1984	Illinois	Illinois Tool Works Inc.				
4							
5							
	I de le constant	41 - C-11 '	ent(s)/ trademark(s) have been				
DATE INCLUDED	INCLUDED BY	e, the following par	eni(s)/ trademark(s) have bee	en included.			
DATE INCLUDED	THE TAX SAME THE PROPERTY OF THE PROPERTY OF THE PARTY.	Amendment	☐ Answer ☐ Cross	Bill [Other Pleading		
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In the above	ve_entitled case, the follow	ving decision has b	een rendered or judgement is	cened:			
DECISION/JUDGEMENT	c chilifed case, the follow	wing decision has b	cen rendered of judgement is	sucu.			
Exhibit A-1 - 09/26/2019 Findings of Fact and Conclusions of Law (N.D. Tex) (affirming TTAB decision) Exhibit A-2 - 10/29/2020 Judgment (N.D. Tex)							
Exhibit A-3 - 02/04/2020 Mandate Letter and Order Dismissing Appeal (5th Cir.)							
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CLERK		(BY) DEPUTY CI	LEKK		DATE 2/24/2020		
					2/24/2020		

EXHIBIT A-1 (Part 1)

IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

ILLINOIS TOOL WORKS INC.,)
Plaintiff,)
v.)
POLY-AMERICA L.P.,)
Defendant.) Civil Action No. 3:18-CV-0443-C

ORDER

After hearing the testimony, reviewing the exhibits admitted into evidence, and considering the Parties' pre-trial and post-trial briefs, the Court makes the following findings of fact:

I. FINDINGS OF FACT¹

A. <u>Poly-America Plans to Enter the Reclosable Plastic Consumer Storage Bag</u> <u>Market Supporting its Standing.</u>

- 1. Evidence from the TTAB Trial Record
- 1. Poly-America is a United States company, founded in 1976 and headquartered in Grand Prairie, Texas. Poly-America's facilities in Grand Prairie house most of its senior executives and approximately 1 million square feet of manufacturing space. Poly-America also has affiliated entities and divisions located in Mont Belvieu, Texas (the Pol-Tex division of Poly-America), Henderson, Nevada (Poly-West, Inc., a subsidiary of Poly-America), and

¹ To the extent any of the Conclusions of Law set forth in Section IV, below, are deemed to be Findings of Fact, they are incorporated herein by reference.

Cottage Grove, MN (Up North Plastics, Inc.). During the TTAB proceedings, Poly-America was in the process of building another facility in Chester, South Carolina (Carolina Poly), which has since opened. The Poly-West, Inc. facility is approximately 400,000 square feet and the Carolina Poly facility is approximately 400,000 square feet. Poly-America and its affiliated entities employ approximately 3,000 people, located in its facilities across the country. DTX-78 at A7784-7786 (Dkt. 29-16; Ross TTAB Tr. Test. at 4:25-6:15).² In 2015, the annual sales of Poly-America and its affiliated entities exceeded \$1 billion. *Id.* at A7786 (6:5-8).

- 2. Poly-America is a manufacturer and supplier of plastic film and bag products, and its products are available throughout the United States and through multiple distribution channels. Among other things, Poly-America currently manufactures garbage bags that primarily are sold through consumer retail outlets such as Sam's Club, Costco, Home Depot, Lowe's, BJ's Wholesale, Meijer, HEB, Aldi, Target, and Walmart. Poly-America sells its garbage bags under both its own name brands and as private-label products (*i.e.*, products commonly referred to as "store brands"). Poly-America's garbage bags compete in the retail marketplace side-by-side with national brands such as GLAD and HEFTY, as well as private-label brands such as GREAT VALUE. DTX-78 at A7784, A7787-7788 (Dkt. 29-16; Ross TTAB Tr. Test. at 4:18-24, 7:18-21, 8:11-14, 8:18-10:8), DTX-103 at A8274-8275 (Dkt. 29-18; Mallory TTAB Tr. Test. at 6:14-7:1).³
- 3. The plastic trash bag business is closely related to the reclosable food storage bag business on a number of different levels. These products are merchandised in close proximity to

² Mr. Ross has been the President and CEO of Poly-America since 2006. DTX-78 at A7784, 7786-7787 (Dkt. 29-16; Ross TTAB Tr. Test. at 4:10-13, 6:16-7:1, 7:9-11).

³ Mr. Mallory has been employed at Poly-America since 1988. He currently is Vice-President of Sales at Poly-America. DTX-103 at A8272-8274 (Dkt. 28-18; Mallory TTAB Tr. Test. at 4:14-6:2).

one another in retail stores. Many of the players that are in the trash bag industry, including the major ones, also are players in the food storage bag industry. The feed stock suppliers of the raw materials used to make trash bags are also the same as those used for the production of plastic food storage bags. There also are commonalities in the manufacturing process. DTX-78 at A7790-7781 (Dkt. 29-16; Ross TTAB Tr. Test. at 10:9-11:2).

- 4. From a sales standpoint, individuals responsible for the trash bag category at retailers also are responsible for the food storage bag category. Divisional merchandising managers for retailers that oversee trash bags also oversee food storage bags. DTX-78 at A7791 (Dkt. 29-16; Ross TTAB Tr. Test. at 11:3-8).
- 5. Since at least as early as 2010, Poly-America began investigating and planning to add reclosable plastic consumer storage bags to its product line and remains interested in entering that market. DTX-78 at A7791-7792 (Dkt. 29-16; Ross TTAB Tr. Test. at 11:10-13, 12:18-24); DTX-103 at A8275-8283 (Dkt. 29-18; Mallory TTAB Tr. Test. at 7:14-15:3); DTX-79 & DTX-86 (Dkt. 29-16; Poly-America's TTAB Tr. Exs. 2 & 9).
- 6. Poly-America desires to enter into the reclosable plastic consumer storage bag market for two primary reasons. First, reclosable plastic consumer storage bags are a natural expansion of Poly-America's existing trash bag business. There are a number of synergies both on a sales level and an operational and purchasing level with regard to the trash bag product line and the reclosable plastic storage bag product line. Second, the addition of reclosable storage bags to its product line will help grow Poly-America's relationships with its retailer customers. Many retailers prefer to source multiple private-label products (such as both garbage bags and consumer storage bags) from a single supplier. Because retailers often purchase product lines collectively, not having a food storage bag offering undermines the ability to sell a retailer trash

bags. It also means a manufacturer is unable to offer retailers bundled or packaged deals that include both trash bags and food storage bags. For example, in 2014, one of Poly-America's major customers, Aldi, reduced its purchase of trash bags from Poly-America because it was able to obtain a bundled deal, with both trash bags and food storage bags, from one of Poly-America's competitors. DTX-78 at A7791-7794 (Dkt. 29-16; Ross TTAB Tr. Test. at 11:14-12:16, 13:22-14:21) & DTX-79 (Dkt. 29-16; Poly-America TTAB Tr. Ex. 2); DTX-103 at A8279-8282 (Dkt. 29-18; Mallory TTAB Tr. Test. at 11:10-14:24).

- 7. With respect to Poly-America's competitors in the trash bag business, Poly-America is the only major manufacturer that is not also involved in the food storage bag business. Virtually all of Poly-America's major retail customers, with the exception of home improvement centers, sell both trash bags and reclosable food storage bags. DTX-78 at A7791-7793, A7796 (Dkt. 29-16; Ross TTAB Tr. Test. at 11:22-25, 12:25-13:3, 13:5-20, 16:16-20).
- 8. Poly-America's three major competitors in the trash bag business are Clorox (GLAD brand), Reynolds (HEFTY brand and private-label brands), and Inteplast/Minigrip (private-label). DTX-78 at A7793-7796 (Dkt. 29-16; Ross TTAB Tr. Test. at 13:25:1-16:10). According to ITW, each of these three major competitors is licensed under the ITW "Color Line" marks. *See infra* Findings of Fact ("FOF") ¶¶ 42, 45, 47. Each of these three major competitors also sells reclosable food storage bags that include a colored zipper. DTX-78 at A7795-7796 (Dkt. 28-16; Ross TTAB Tr. Test. at 15:22-16:10, 16:16-20). Poly-America believes that its

⁴ Mr. Ross also testified that Poly-America considers AEP/Webster Industries another core competitor in the trash bag industry (although less so than Clorox, Reynolds, and Inteplast/Minigrip). DTX-78 at A7795 (Dkt. 29-16; Ross TTAB Tr. Test. at 15:2-9, 15:17-20). Mr. Plourde also testified that AEP/Webster Industries (which is also Chelsea Industries) ended its license with ITW and quit making reclosable bags with colored closures because it "lost a huge portion of their Color Line business" to Inteplast/Minigrip. DTX-105 at A6017-6018 (Dkt. 29-14; Plourde TTAB Tr. Test. at 91:11-19, 92:17-20).

competitors' ability to offer reclosable food storage bags to their retail customers offers these competitors a "meaningful asset" in marketing trash bags to those customers. DTX-78 at A7796-7797 (Dkt. 29-16; Ross TTAB Tr. Test. at 16:21-17:3). See also DTX-103 at A8281-8282 (Dkt. 29-18; Mallory TTAB Tr. Test. at 13:17-14:4).

- 9. Poly-America is ready to enter the reclosable consumer storage bag market using colored closures. The only remaining impediment to Poly-America's entry into this market is the three ITW trademark registrations. DTX-78 at A7808-7811, A7823, A7826-7827 (Dkt. 29-16; Ross TTAB Tr. Test. at 28:2-31:15, 43:2-18, 46:17-47:11); DTX-91 at A8153 (Dkt. 29-17; Bertrand. TTAB Tr. Test. at 33:17-23). Poly-America's readiness and intent to enter the reclosable consumer storage bag market has not changed since the conclusion of the TTAB proceedings.
- In preparation for entry into the reclosable food storage bag business, Poly-America has met with and/or had discussions with representatives of numerous retailers who are among Poly-America's current customers and/or potential customers. Indeed, Poly-America has been, and remains, interested in manufacturing and selling private-label reclosable bags to retailers such as Walmart, Target, Costco, Meijer, BJ's, Sam's Club, and Aldi, among others. Poly-America has already had discussions on this subject with Walmart, Target, Costco, Meijer, BJ's, Sam's Club, and Aldi. Poly-America's customers have requested Poly-America to supply reclosable plastic consumer storage bags with colored closures in addition to garbage bags to

⁵ ITW itself has recognized that some retailers prefer to purchase an entire product line from a single supplier. DTX-24 at A3924 (Dkt. 29-9; Plourde TTAB Depo. at 133:1-10) & DTX-32 at A4029 (Dkt. 29-9; Plourde TTAB Depo. Ex. 12, at ITW0004913 ("Selling 'direct' to large grocery chains will be the greatest challenge due to their current preference to purchase a full product line from one supplier."). ITW made this admission as it attempted to begin selling private-label reclosable bags with colored closures directly to retailers. *See* DTX-45 at A4550-4551 (Dkt. 29-10; Stevens TTAB Depo. at 64:8-65:24, discussing Plourde TTAB Depo. Ex. 12).

achieve brand equivalence with national brand reclosable bags such as those offered by Poly-America's competitors and ITW's licensees. Poly-America has every expectation that it will be able to sell reclosable food storage bags to its customers if it enters the market. DTX-78 at A7797-7800, A7831-7832 (Dkt. 29-16; Ross TTAB Tr. Test. at 17:4-22, 18:12-14, 19:1-22, 20:22-23:5, 51:18-52:2); DTX-103 at A8275-8283 (Dkt. 29-18; Mallory TTAB Tr. Test. at 7:7-15:3).

- 11. In preparation for entry into the reclosable food storage bag business, Poly-America also has monitored the marketplace. DTX-78 at A7806-7807 (Dkt. 29-16; Ross TTAB Tr. Test. at 26:1-27:19) & DTX-80 (Dkt.29-16; Poly-America TTAB Tr. Ex. 3).
- 12. Through its discussions with retail chain representatives, and based on its experience in the industry, Poly-America understands that its customers want reclosable consumer storage bags with colored closures in addition to garbage bags. Retailers want reclosable bags with colored closures to achieve brand equivalence with national brand reclosable bags (such as ZIPLOC and GLAD), including functional features such as colored closures. The functional advantages of reclosable bags that use colored closures include making it easier for consumers (end-users) to identify the opening of the bag and to determine whether the bag is closed (sealed) or open (unsealed). For purposes of Poly-America's business model, the market for clear reclosable plastic consumer storage bags (*i.e.*, bags without colored closures) is minimal. It is typically limited to players that are not major outlets for food storage bags. Accordingly, Poly-America's ultimate success in the reclosable consumer storage bag market depends upon its ability to provide customers with bags having colored closures. DTX-78 at A7789, A7799, A7808, A7810, A7833-7835, A7838-7839, A7850, A7861-7863, A7870 (Dkt. 29-16; Ross TTAB Tr. Test. at 9:11-18, 19:1-22, 28:2-17, 30:1-7, 53:8-54:1, 54:8-16, 55:14-19,

58:16-59:15, 70:19-23, 81:20-82:18, 83:8-17, 90:11-24); DTX-103 at A8282-8283, A8290 (Dkt. 29-18; Mallory TTAB Tr. Test. at 14:6-15:3, 22:13-25).

- 13. In preparation for entry into the reclosable consumer storage bag business, Poly-America also has purchased necessary manufacturing equipment and produced internal test products. Poly-America has to date spent more than \$3 million in its efforts to enter the reclosable consumer storage bag business. DTX-78 at A7797, A7822, A7868-7869 (Dkt. 29-16; Ross TTAB Tr. Test. at 17:4-17, 42:21-42:13, 88:18-89:13); DTX-91 at A8129-8147. A8149 A (Dkt. 29-17; Bertrand TTAB Tr. Test. at 9:2-27:8, 29:3-6) & DTX-92 to DTX-101 (Dkt. 29-17; Poly-America TTAB Tr. Exs. 11-20, equipment invoices).
- 14. The addition of color to the closure profile on reclosable plastic bags adds, at most, a nominal amount to total production costs. Mr. Bertrand testified that adding color to zipper closures would add only "fractions of a cent" to the cost of manufacturing a reclosable food storage bag without color.⁷ Furthermore, the addition of color does not contribute any

⁶ Mr. Bertrand is Vice President of Purchasing for Poly-America. He has over 30 years of experience on the manufacturing side of Poly-America's business. He handled all the investigation of the equipment, the development of processing techniques and products related to Poly-America's plans for entering the reclosable storage bag market. DTX-91 at A8124-8127 (Dkt. 29-17; Bertrand TTAB Tr. Test. at 4:17-6:9; 6:24-7:9); DTX-78 at A7722 (Dkt. 29-16; Ross TTAB Tr. Test. at 42:14-20).

⁷ In contrast, ITW's witness, Mr. Plourde, was unable to quantify the additional incremental manufacturing cost of producing reclosable plastic bags with colored resin added to zipper closures and had not performed any recent calculations in that regard.

Q. But my question is when you give me a relative cost, are you talking about the cost of just the resin to make the zipper portion or are you talking about the total cost of all materials used to make the plastic bag?

A. Just to make the colored portion.

Q. And how much incremental cost is there to adding the color line, if you will, with respect to the cost of an entire bag?

significant complexity to the manufacturing process. DTX-91 at A8149, A8158-8159 (Dkt. 29-17; Bertrand TTAB Tr. Test. at 29:7-12, 38:1-39:17).

- 15. Poly-America also has considered the option of outsourcing, and has met and held discussions with potential suppliers of both finished bag products and product components (such as the zipper flange covered by the '114 Registration and the rollstock covered by the '243 Registration). DTX-78 at A7810-7822, A7829 (Dkt. 29-16; Ross TTAB Tr. Test. at 30:25-42:7, 49:7-24) & DTX-82 to DTX-85 (Dkt. 29-16; Poly-America TTAB Tr. Exs. 5-8); DTX-91 at A8126-8128, A8148-8153, A8170-8171 (Dkt. 2917; Bertrand TTAB Tr. Test. at 6:24-7:9, 8:10-25, 28:19-29:2, 30:18-31:10, 32:5-14, 32:22-33:11, 50:9-51:18).
- 16. Poly-America estimates that it would take only about two to three months for it to begin sales of reclosable consumer storage bags after this proceeding is concluded and the ITW Registrations (the final impediment to Poly-America's entry to the market) are cancelled. DTX-78 at A7823 (Dkt. 29-16; Ross TTAB Tr. Test. at 43:3-12); DTX-91 at A8147-8148 (Dkt. 29-17; Bertrand TTAB Tr. Test. at 27:18-28:8; 33:17-23).

DTX-105 at A5998-5999 (Dkt. 29-14; Plourde TTAB Tr. Test. 72:25-73:18).

A. I would have to do the calculations and get the actual cost of materials and amounts of materials.

O. You haven't done that calculation in preparation for this testimony, correct?

A. No, I have not.

Q. And when was the last time you did that type of a calculation, if you recall?

A. Well over a decade, but I have done that calculation.

Q. A long time ago, correct?

A. Yes.

- 17. Poly-America is also a prospective purchaser and consumer of flexible plastic reclosable fastener strips and reclosable film tubing and plastic film sheeting for use in the manufacture of reclosable plastic bags. Accordingly, Poly-America has a real and legitimate interest in ensuring that reclosable bag components are commercially available from multiple sources without concerns that such components are unfairly encumbered by being unable to utilize colored closures without running afoul of ITW's trademarks. DTX-91 at A8148-8153, A8170-8171 (Dkt. 29-17; Bertrand TTAB Tr. Test. at 28:19-33:11, 50:9-51:18); DTX-78 at A7810-7822, A7829 (Dkt. 29-16; Ross TTAB Tr. Test. at 30:25-42:7, 49:7-24).
- Registrations damage, and will continue to damage, Poly-America by unfairly restricting Poly-America's ability (a) to enter into and fairly compete in the market for reclosable plastic bags using colored closures in the United States; (b) to purchase and/or to import components with colored closures for use in the manufacture of reclosable plastic bags; and/or (c) to purchase and/or import reclosable film tubing or plastic film sheeting, not for wrapping, to use in the manufacture of reclosable plastic bags. DTX-78 at A7810, A7816-7816, A7820-7822 (Dkt. 29-16; Ross TTAB Tr. Test. at 30:8-24, 35:15-36:2, 40:13-42:7).

2. Trial Evidence

- 19. The evidence presented at trial establishes that Poly-America remains ready, willing, and able to enter the market.
- 20. Over a decade ago, major trash bag retail customers began asking Poly-America about supplying brand-equivalent reclosable plastic bags. Those customers continue to express

interest in purchasing private-label, national brand-equivalent reclosable plastic bags from Poly-America. Day 2 Tr. 98-100, 104-106 (Ross), 8 DTX-245, Day 2 Tr. 153-54, 159-60 (Mallory).

- 21. To succeed in the marketplace, Poly-America needs to supply reclosable bags with all of the functional features of the Ziploc bag, including the colored line of the Ziploc bag. Day 2 Tr. 96, 99-100,110 (Ross), 151, 153-54 (Mallory). That is the single competitively significant application at issue here.
- 22. Several years ago, Minigrip/ITW executive Sean Dowd told Michael Ross and Trent Mallory that Poly-America needed to partner with Minigrip because Poly-America could neither import nor manufacture food storage bags that were brand equivalent to Ziploc because of the restrictions of the color line. Day 2 Tr. 102 (Ross), 156-57 (Mallory). After hearing Mr. Dowd's views, Poly-America had discussions with ITW about Poly-America acquiring ITW's Minigrip division. *Id.*, Tr. 103 (Ross).
- 23. Ultimately, Poly-America's competitor, Inteplast, acquired the Minigrip division of ITW. Day 2 Tr. 103 (Ross).
- 24. Glad, Reynolds, and Inteplast are Poly-America's major trash bag competitors. Day 2 Tr. 97 (Ross), 152-53 (Mallory). Each of those major competitors is an ITW licensee, and according to ITW, each also sells reclosable plastic bags with a colored line to Poly-America's major retail customers. *Id.* Only Poly-America cannot offer to supply reclosable plastic bags with a colored line to its major trash bag customers. *Id.*
- 25. Poly-America needs to be able to use a colored line on reclosable plastic bags to offer to its major retail customers a product that is brand-equivalent to Ziploc bags. The three ITW registrations at issue here remain the last barriers to Poly-America's entry into the

⁸ Trial testimony from September 3, 2019 is referred to as "Day 1 Tr." Trial Testimony from September 4, 2019 is referred to herein as "Day 2 Tr."

reclosable plastic consumer storage bag market. Day 2 Tr. 103-104, 109-9 (Ross). Mr. Ross testified at trial that the barriers presented by the three ITW registrations have not changed since he testified in the TTAB proceedings. *Id.* at 104. Thus, the '120, '114, and '243 Registrations still continue to damage, and will continue to damage, Poly-America by unfairly restricting Poly-America's ability (a) to enter into and fairly compete in the market for reclosable plastic bags using colored closures in the United States; (b) to purchase and/or to import components with colored closures for use in the manufacture of reclosable plastic bags; and/or (c) to purchase and/or import reclosable film tubing or plastic film sheeting, not for wrapping, to use in the manufacture of reclosable plastic bags.

- 26. Reclosable plastic bags are still a natural extension of Poly-America's trash bag business. The two products are closely related, with common feed stock suppliers, common customers, shipping to the same distribution centers, common purchasing with, often, even the same buyer, and typically merchandising adjacent one another. Its major retail customers remain interested in buying private label storage bags with the colored line from Poly-America. Day 2 Tr., 97-98, 100, 104-6 (Ross).; DTX-245. Poly-America still has the necessary equipment in place to begin manufacturing reclosable plastic bags as well as the expertise to produce private-label reclosable plastic bags. Day 2 Tr. 104-107 (Ross), 213-214 (Bertrand).
- TTAB Decision at 10-11. The '114 and '243 registrations are component products (zipper strips and rollstock) used to make finished products. In fact, in 2016, ITW submitted specimens of completed Ziploc bags and packaging for completed Ziploc bags to the USPTO as evidence of the '114 trademark in actual use. PTX-93, at ITW49642-49645 (Combined Section 8 and 9 declaration and associated specimens).

- 28. There is no doubt that, at the very least, Poly-America needs the ability to purchase zipper strips or rollstock to use in manufacturing completed reclosable bags. Day 2 Tr. 226-27, 230-32 (Bertrand).
- 29. Poly-America had, and continues to have, standing to challenge the three trademark registrations, and ITW submitted no new evidence to the contrary at trial.

B. The Challenged ITW Registrations, and the Goods They Cover

- 1. <u>Evidence from the TTAB Trial Record</u>
- 30. The three marks that are the subject of this proceeding are all product design marks. ITW refers to the three trademarks collectively as its "Color Line Trademark." DTX-117 at A6252 (Dkt. 29-14; ITW TTAB Tr. Ex. 28 at ITW6413, ITW presentation to U.S. Customs and Border Protection).
- 31. Flexigrip, Inc. ("Flexigrip"), which later merged into Minigrip, Inc. ("Minigrip"), was the predecessor-in-interest to ITW's rights in the '120, '243, and '114 Registrations. DTX-37 at A4324, A4333, A4335 (Dkt. 29-10; Ausnit TTAB Depo. at 13:1-22, 28:8-19, 30:9-21). DTX-63 at A4910-4911 (Dkt. 29-11; ITW Responses to Requests for Admission Nos. 91 & 92).
- 32. <u>The '120 Registration</u>: The '120 Registration issued on October 1, 1972. The '120 Registration describes the claimed mark as a "horizontal stripe adjacent the bag top"

⁹ The subject registrations were introduced during Mr. Ross's TTAB trial testimony (Dkt. 29-26) as Poly-America TTAB Tr. Ex. 4 ('120 Registration), Poly-America TTAB Tr. Ex. 5 ('114 Registration), and & Poly-America TTAB Tr. Ex. 7 ('243 Registration). These exhibits are marked in this case as DTX-81, DTX-82, & DTX-84. The three registrations also were introduced during Mr. Plourde's TTAB trial testimony (Dkt. 29-14) as ITW TTAB Tr. Ex. 4 ('120 Registration), ITW TTAB Tr. Ex. 6 ('243 Registration) & ITW TTAB Tr. Ex. 8 ('114 Registration). These exhibits are marked in this case as DTX-106, DTX-107. & DTX-108. The three registrations are also included in ITW's trial exhibits PTX092, PTX093, and PTX094 (certified file wrappers).

The goods identified in the '120 Registration are "plastic bags" in International Class 16. The mark is depicted in the '120 Registration as follows:



33. The '243 Registration: The '243 Registration issued on September 11, 1984. The goods identified in the '243 Registration are "reclosable film tubing and plastic film sheeting not for wrapping." The '243 Registration describes the claimed mark as "a continuous colored stripe extending for the length of plastic film tubing and plastic film sheeting having a continuous recloseable strip on the surface." The mark is depicted in the '243 Registration as follows:



34. <u>The '114 Registration</u>: The '114 Registration issued on December 28, 1976. The goods identified in the '114 Registration are "flexible plastic reclosable fastener strips." The '114 Registration lacks a written description of the mark, but portrays it as a line extending horizontally along the length of the fastener strip:

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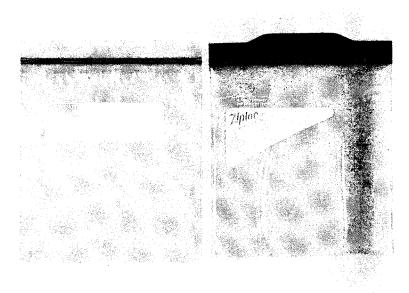
- 35. The identification of goods in each of the challenged registrations does not restrict channels of trade or classes of purchasers.
- The '120 Registration expressly covers "plastic bags." Reclosable plastic bag products covered by the '120 Registration were at various times sold by ITW or its licensees in one or both of the industrial and consumer retail markets. DTX-105 at A5596, A6016, A6018, A6022-6023 (Dkt. 29-14; Plourde TTAB Tr. Test. at 70:16-24, 90:7-25, 92:17-20, 96:21-97:19); see also DTX-106 & DTX-117 (Dkt. 29-14; ITW TTAB Tr. Ex. 4 & ITW TTAB Tr. Ex. 28 at ITW6416); DTX-105 at A6027-6028 (Dkt. 29-14; Plourde TTAB Tr. Test. at 101:1-102:20) & DTX-119 at A6295 (Dkt. 29-14; Poly-America TTAB Tr. Ex. 21 at ITW6433); DTX-118 at A6267, A6272 (Dkt. 29-14; ITW TTAB Tr. Ex. 29 at ITW6405 & ITW6410, undated ITW presentation to U.S. Customs and Border Protection)("Our [Color Line] trademark is the primary basis for distinguishing reclosable bags sold for industrial, commercial, food service and medical applications as well as our Zip-Pak® Resealable Zipper Products employed in many consumer food products sold through retail channels."). 10
- 37. Products covered by the '243 Registration are interim products created in order to make a completed plastic bag. The immediate consumers of these products, *i.e.*, bag manufacturers, use them to create a finished bag that can be sold to either industrial or consumer

¹⁰ DTX-119 (Dkt. 29-14; Poly-AmericaTTAB Trial Exhibit 21) was temporarily referred to as "Exhibit A" during Mr. Plourde's TTAB trial testimony and subsequently marked as Poly-America TTAB Trial Exhibit 21. *See* DTX-105 at A6027 (Dkt. 29-14; Plourde TTAB Tr. Test. at 101:1-7).

bag markets. DTX-105 at A5995-5996 (Dkt. 29-14; Plourde TTAB Tr. Test. at 69:20-70:3) & DTX-107 (Dkt. 29-14; ITW TTAB Tr. Ex. 6). Thus, the products covered by the '243 Registration are a component of finished reclosable bags that are covered by the '120 Registration.

- 38. The '114 Registration covers a zipper closure mechanism that is ultimately joined with the top portion of a plastic bag in order to create a reclosable plastic bag. The immediate consumers, *i.e.*, bag manufacturers, use zipper strips covered by the '114 Registration to create reclosable bags that consumer packaged goods companies fill and then sell to end-user consumers. DTX-105 at A5996 (Dkt. _29-14; Plourde TTAB Tr. Test. 70:4-15) & DTX-108 (Dkt. 29-14; ITW TTAB Tr. Ex. 8). Thus, the fastener strips that are covered by the '114 Registration are a component of finished reclosable bags that are covered by the '120 Registration.
- 39. Indeed, as shown on the following page specimens ITW submitted to the United States Patent and Trademark Office ("USPTO"), in conjunction with ITW's February 11, 2016 Sections 8 and 9 renewal filing for the '114 Registration, depict reclosable plastic bags with multiple horizontal lines near or on the zipper closure and packaging for ZIPLOC brand reclosable bags.

'114 Registration: Specimens Submitted to USPTO by ITW on February 11, 201611





¹¹ See DTX-120 at ITW0049642-ITW0049649 (excerpt from the certified file wrapper of the '114 Registration). See also PTX093 at ITW0049642-ITW0049649. As already noted, the file wrappers of the three ITW marks as issue were automatically considered a part of the record before the TTAB. See 37 C.F.R. § 2.122; TBMP § 704.03(a). Thus, they are not "new" evidence for purposes of this Court's review under 15 U.S.C. § 1071. ITW's exhibits PTX092, PTX093, and PTX094 are the certified copies of the file wrappers for the three registrations. DTX-120 is an excerpt from the certified file wrapper for the '114 Registration marked as PTX093.

- Each of the '120, '243, and '114 Registrations contains the statement that, 40. although the drawing is lined in red, the applicant makes no claim to a specific color or to color. See DTX-81 to DTX-83 (Dkt. 29-16; Poly-America's TTAB Tr. Exs. 4, 5, & 7). ITW contends that its registrations encompass lines on reclosable plastic bags in "every color of the rainbow." ITW also contends that its Registrations cover bags with more than one colored line, bags that use more than one color to mark the closure; and bags using color on both sides (male and female) of the closure profile, including bags that utilize a color-change feature (i.e., more than one color, such as Glad's "yellow and blue makes green" colored zipper closure). DTX-24 at A3942-3943, A3944, A3946 (Dkt. 29-9; Plourde TTAB Depo. at 157:13-158:12, 171:8-19, This position is consistent with the interpretation of the '120 179:12-15, 179:21-25). Registration in In re First Brands Properties, Inc., 2000 TTAB LEXIS 425 at **5-6 (TTAB July 12, 2000) ("The 'mark as shown' is a colored stripe, otherwise it would be virtually invisible. By making no claim to any 'specific color,' we are of the opinion that registrant intended to encompass all colors when used in a stripe in this particular location on the goods."). Nor does ITW limit the alleged scope of the three challenged ITW (Emphasis added). Registrations to colored lines of any specific width. DTX-105 at A6028-6032 (Dkt. 29-14; Plourde TTAB Tr. Test. 102:12-105:23, discussing DTX-119 (Dkt.29-14; Poly-America TTAB Tr. Ex. 21, aka Ex. A)).
- 41. In May of 2002, ITW filed a Letter of Protest with the USPTO, objecting to Glad's application to register as trade dress the "yellow and blue makes green" zipper feature used on its reclosable bags. See generally FOF ¶¶ 167-171, infra. In that Letter of Protest, ITW specifically pointed out that "[t]he [Glad] plastic bags in issue have a blue colored stripe on one side (which the application refers to as a translucent blue closure half) and a yellow colored

stripe on the other side (which the application refers to as a translucent yellow closure half) which, when combined, form a green stripe." DTX-61 at A4683 (Dkt. 24-18; Letter of Protest at ITW0024409)(emphasis added); see also DTX-72 & DTX-73 (Dkt. 28-11; stipulation regarding attached Letter of Protest and approval by TTAB). Thus, ITW affirmatively represented to the USPTO that, when sealed, the Glad zipper closure formed a colored stripe of a single color (green). Although ITW argues that its marks do not cover a "color change feature," ITW has carefully avoided any representations concerning the line of a single color that is formed when bags using a color change feature are sealed. ITW has never represented that its marks do not cover the single colored line created when zippers that incorporate a color-change feature, like the Glad zipper, are sealed.

42. ITW has used reclosable plastic bag products produced by its licensees as examples of products covered by the '120, '243, and '114 Registrations in submissions made to the U.S. Customs and Border Protection Department. In an October 18, 2012 submission, for example, ITW described "Products bearing the Color Line Trademark" as "reclosable plastic bags bearing a colored, horizontal fastener strip near the top of the bags" as well as "[c]olored reclosable strips and tubing." DTX-105 at A6027-6032 (Dkt.29-14; Plourde TTAB Tr. Test. at 101:1-106:23) & DTX-119 at A6296-6298 (Dkt. 29-14; Poly-America TTAB Tr. Ex. 21 at ITW6434-36). "Genuine" licensed products identified in this submission include products by (1) S.C. Johnson & Sons, Inc. ("S.C. Johnson") - all bags bearing the ZIPLOC brand; (2) The Clorox Company - all bags bearing the GLAD brand; (3) Presto Products (Reynolds Corp.) ("Presto/Reynolds"); (4) AEP Industries/Webster Industries ("AEP/Webster"); (5) Trinity Packaging Corp. ("Trinity Packaging"); (6) Minigrip LLC ("Minigrip"); and (7) Inteplast Group,

¹² The Glad Products Company ("Glad") operates as a division of The Clorox Company. DTX-24 at A3917 (Dkt. 29-9; Plourde TTAB Depo. at 90:5-7).

Ltd. ("Inteplast") DTX-119 at A6295 (Poly-America TTAB Tr. Ex. 21 at ITW6433). Examples of "genuine" products depicted in this submission include reclosable plastic bags bearing multiple horizontal colored lines near the top of the bag and reclosable bags bearing colored lines on both sides (*i.e.*, male and female) of the closure profile. DTX-105 at A6028-6032 (Dkt. 29-14; Plourde TTAB Tr. Test. at 102:6-106:23) & DTX-119 at A96-6298 (Dkt. 29-14; Poly-America TTAB Tr. Ex. 21 at ITW6434-36). As Mr. Plourde testified, for example, licensed ZIPLOC brand bags typically have color on both sides of the bag, and licensed GLAD brand bags have always had color on both sides of the bag. DTX-105 at A6021 (Dkt. 29-14; Plourde TTAB Tr. Test. at 106:11-23).

- Horder Protection Department similarly identifies U.S. licensees of ITW's Color Line Trademark as (1) S.C. Johnson (ZIPLOC brand bags); (2) The Clorox Company (GLAD brand bags); (3) Presto/Reynolds, (4) AEP/Webster, and (5) Trinity Packaging. DTX-117 at A6255 (Dkt. 29-14; ITW TTAB Tr. Ex. 28 at ITW6416). This submission also depicts examples of licensed bags, including both ZIPLOC and GLAD Brand bags. DTX-105 at A6021 (Dkt. 29-14; Plourde TTAB Tr. Test. at 97:20-100:16) & DTX-117 at A6259-6250, A6263 (Dkt. 29-14; ITW TTAB Tr. Ex. 28 at ITW6420-21, 6423.
- 44. ITW's license(s) with AEP/Webster Industries ended in 2014. ITW's license with Trinity Packaging terminated in 2013, when ITW's licensee, Inteplast, purchased Trinity. DTX-105 at A6013-6015, A6018, A6023 (Dkt. 29-14; Plourde TTAB Tr. Test. at 87:25-89:24, 92:6-20, 97:15-19.) Bagco, another former ITW licensee, was acquired by ITW. *Id.* at A6012-

Webster Industries is a d/b/a of Chelsea Industries. Mr. Plourde testified that "AEP and Chelsea and Webster were all kind of the same entities." DTX-105 at A6018 (Dkt. 29-14; Plourde TTAB Tr. Test. at 92:19-20) & DTX-113 (Dkt. 29-14; ITW TTAB Tr. Ex. 18).

6013 (Dkt. 29-14; Plourde Tr. Test at 86:13-87:8).

- Line" marks or ITW. National brands such as ZIPLOC, GLAD, and HEFTY are sold under those brand names. The brand name that appears on the packaging for private-label brands is that chosen by the store selling them. DTX-105 at A6030-6033, (Dkt. 29-14; Plourde TTAB Tr. Test. at 104:6-106:5, 107:9-25); see also DTX-45 at A4522, A4527, A4531-4534 (Dkt. 29-10; Stevens TTAB Depo. at 20:1-25, 25:7-23, 33:25-35:25); DTX-24 at A3948-3949 (Dkt. 29-9; Plourde TTAB Depo. at 186:15-187:14) & DTX-34 & DTX-35 (Dkt. 29-9; Plourde TTAB Depo. Exs. 29-30); DTX-59 at A4716-4717, A4724-4725 (Dkt. 28-14; prosecution history for Glad Trademark Reg. No.2,818,766 at POLY7606-07, 7614-15) & DTX-60 at A4800, A4805-4807, A4825-A4834 (Dkt. 28-14; excerpts from prosecution history for Glad Trademark Reg. No. 1,592,945 at POLY7731, 7738-40, 7765-84), DTX-41 at A4446-4447, A4456-4459 (Dkt. 29-10; Kohl TTAB Depo. at 41:12-42:4, 66:17-69:17). See also DTX-63 at A913-4914 (Dkt. 29-11; ITW Responses to Requests for Admission Nos. 106-110).
- 46. Over the years, ITW has taken the position that the manufacture and sale of reclosable consumer storage bags with a color line along the zipper closure of consumer storage bags infringes the '120, '243, and '114 Registrations. *See, e.g.*, DTX-48 at A4605 (Dkt. 28-14; Complaint in *ITW v. Alcoa, Inc.* at ¶ 16-18); *see also* DTX-47 at A4571 (Dkt. 28-14; ITW2191). Alcoa's successor, Reynolds, is now one of ITW's licensees and manufactures HEFTY-brand reclosable bags and private-label reclosable plastic bags, both of which are ultimately sold to end-user consumers. DTX-105 at A6010-6011, A6016 (Dkt. 29-14; Plourde TTAB Tr. Test. at 84:11-20; 85:4-9; 90:14-18); DTX-114 (Dkt. 29-14; ITW TTAB Tr. Ex. 20, ITW-Alcoa license). ITW's license agreement with Bagco states that the '120, '114, *and* '243

Registrations "are associated with a color line across the top of a reclosable bag." DTX-41 at A4440-4442 (Dkt. 29-10; Kohl TTAB Depo. at 28:17-30:8) & DTX-44 (Dkt. 29-10; Kohl TTAB Depo. Ex. 4, Bagco License, at ITW5192, p.2, ¶ 1, 8).

- Thus, ITW "licenses" the three challenged registrations to the major market players selling branded and private-label reclosable plastic bags, many of which are ultimately sold to retail consumers. ITW's current "licensees" include SC Johnson, maker of the market leader ZIPLOC brand; Inteplast, manufacturer of private-label bags; and Reynolds (previously or also known as Alcoa and Presto), which *inter alia* manufacture and/or sell reclosable HEFTY brand plastic bags (through its Pactiv division) and private-label reclosable plastic bags (through its Presto division). Previous licensees have included Webster/AEP Industries, manufacturer of private-label bags; Trinity Packaging, manufacturer of private-label bags; Bagco; and Dow Chemical (Dow was a predecessor to S.C. Johnson). *See supra* FOF ¶42-45; *see also* DTX-109 to DTX-116 (Dkt. 29-14; ITW TTAB Tr. Exs. 12, 13, 16, 17, 18, 20, 22, & 24, licenses); *see also* DTX-78 at A7846 (Dkt. 29-16; Ross TTAB Tr. Test. at 66:12-23).
- 48. ITW also contends that Glad, another leading manufacturer of national brand reclosable consumer storage bags sold under the GLAD brand, is an ITW licensee. DTX-105 at A6031 (Dkt. 29-14; Plourde TTAB Tr. Test. at 105:12-25) & DTX-119 at A6295, A6298 (Dkt. 29-14; Poly-America TTAB Tr. Ex. 21 at ITW6433 & ITW6436); see also DTX-117 at A6255, A6260 (Dkt. 29-14; ITW TTAB Tr. Ex. 28 at ITW6416 & ITW6421). This so-called "license" is a Settlement Agreement that resolved a trademark dispute between Glad and ITW. See supra DTX-112 (Dkt. 29-14; ITW TTAB Tr. Ex. 17, Glad Settlement Agreement); see also infra FOF ¶ 165-176 (discussing actual terms of agreement).

2. Judicial Admissions and Trial Evidence

- 49. None of the registrations use the adjective "thin." Dkt. 92, Joint Pretrial Order, Stipulations 6, 8, 10.
- 50. In its ITW's First Amended Complaint (Dkt. 20-1), ITW admitted that "[t]o this day, Ziploc incorporates the Color Line mark", *id.* ¶ 13, and "the Color Line Trademark Registrations do not require the colored line to appear on the flange or the seal, rather the line could appear on one, the other, or both." Id., ¶ 22. (Dkt. 20-1). Those are judicial admissions that conclusively bind ITW. *White v. ARCO/Polymers, Inc.*, 720 F.2d 1391, 1396 (5th Cir. 1983)("judicial admissions are conclusively binding on the party who made them"); *Continental Insurance Co. v. Coates & Dorsey, Inc.*, 439 F.2d 1294,1298 (5th Cir. 1971)("As a general rule the pleadings of a party made in another action, as well as pleadings in the same action which have been superseded by amendment, withdrawn or dismissed, are admissible as admissions of the pleading party").
- 51. ITW swore to the USPTO that two specimens submitted in connection with the '114 registration "show[] the mark as used in commerce PTX-93, ITW0049644; Day 2 Tr. 83-84, 145-46. Neither specimen ITW submitted bears only a single, thin colored line on the zipper strip, and the specimen pictured on the right is a Ziploc bag. PTX-93, ITW0049647. ITW did nothing to disclaim any portion of the Ziploc bag's horizontal color "adjacent the bag top."
- 52. When ITW sued Alcoa in 2004, it asserted that by having a "colored profile" on consumer storage bags, Alcoa "was an unauthorized user of a 'Color Line' mark." DTX-47, ¶¶ 19, 30. This also is a judicial admission conclusively binding on ITW.
- 53. ITW is barred by its judicial admissions from asserting the scope of the three challenged registrations is limited to "a thin horizontal line."

- 54. ITW's current effort to limit the scope of the three challenged registrations is also contradicted by the evidence of record.
- 55. ITW represented to U.S. Customs in a 2012 Product Identification Training Guide that "[p]roducts bearing the Color Line trademark consist of reclosable plastic bags bearing a colored, horizontal fastener strip near the top of the bags." *See* FOF ¶ 43; Day 1 Tr. 186 (Plourde). ITW did not use the adjective "thin" in the registrations. Dkt. 92, Joint Pretrial Order, Stipulations 6, 8, 10. ITW did not use the adjective "thin" to describe its "Color Line" trademark in its presentations to U.S. Customs. Moreover, the image of the Ziploc bag ITW included in that presentation shows a "wide color line." *See* DTX-105 at A6028-6032 (Dkt. 29-14; Plourde TTAB Tr. Test. 102:12-105:23, discussing DTX-119 (Dkt.29-14; Poly-America TTAB Tr. Ex. 21, aka Ex. A at ITW6434).
- 56. At trial, Mr. Plourde confirmed his 30(b)(6) TTAB testimony about ITW's position on the scope of the registrations. Day 1 Tr. 188-90. *See also* DTX-24 at A3942-3943, A3944, A3946 (Dkt. 29-9; Plourde TTAB Depo. at 157:13-158:12, 171:8-19, 179:12-15, 179:21-25). This includes bags with more than one colored line, bags that use more than one color to mark the closure, and bags using color on both sides of the color closure. *Id*.
- 57. During the TTAB proceedings, Mr. Plourde also testified that SC Johnson and Glad made Ziploc and Glad "Color Line products." DTX-105 (Dkt. 29-14, Plourde TTAB Tr. Test. at 90).
- 58. Glad makes bags with a blue closure half and a yellow closure half which, when joined to close, form a green-colored stripe. Day 2 Tr. 125 (Dauber). See also FOF ¶¶ 41, 171 (discussing DTX-61 & 72, ITW Letter of Protest).

59. The proper scope the registrations, which ITW treats as one, is informed by all items that ITW has in the past represented depict and/or bear the mark.

C. Patents That Evidence the De Jure Functionality of the ITW Registrations

- 1. <u>ITW's '434 Patent Disclosed and Claimed a Colored Horizontal Strip on the Zipper Flange</u>
 - a. Evidence from the TTAB Trial Record
- 60. ITW's predecessor Flexigrip was founded in 1951. Steven Ausnit was a founder of Flexigrip. DTX-37 at A4324, A4333, A4335 (Dkt. 29-10; Ausnit TTAB Depo. at 13:1-22, 28:8-19, 30:9-21); DTX-63 at A4909 (Dkt. 29-11; ITW Response to Request for Admission 74).
- On May 2, 1960, Mr. Ausnit filed Patent Application No. 25,945. It eventually issued as U.S. Patent No. 3,054,434 (the "434 patent"), on September 18, 1962. DTX-37 at A4339-4342 (Dkt. 29-10; Ausnit TTAB Depo. at 35:23-38:10, identifying and discussing DTX-33 (Dkt. 29-9; Plourde TTAB Depo. Ex.13, '434 patent)); see also DTX-24 at A3925-3927 (Dkt. 29-9; Plourde TTAB Depo. 135:13-137:18) & DTX-33 (Dkt. 29-9; Plourde TTAB Depo. Ex. 13). Poly-America asks the Court to take judicial notice that the '434 patent expired in 1979.14
- 62. ITW's predecessors, Flexigrip, and then Minigrip, owned the '434 patent, entitled "Bag Closure." DTX-37 at A4340 (Dkt. 29-10; Ausnit TTAB Depo. at 36:4-12). See also id. at A4346-4348 (Dkt. 29-10; Ausnit TTAB Depo. at 42:8-44:19) & DTX-39 at A4415 (Dkt. 29-10; Ausnit TTAB Depo. Ex. 7 at ITW126, Flexigrip brochure noting '434 patent).
- 63. Independent claim 6 (col. 6:29-46) of the '434 patent (DTX-33) reads as follows (emphasis added):

¹⁴ DTX-4, A3490-3495 (Dkt. 28-12) is also a copy of the '434 patent, which ITW has admitted is a true and correct copy. *See* DTX-3 at A3475 (Dkt. 28-12; ITW response to Request for Admission No. 1). DTX-33, A4054-4059 (Dkt. 29-9; Plourde TTAB Depo. Ex. 13) is a Batesnumbered copy of the same patent that was marked as an exhibit and used in the Plourde and Ausnit depositions.

- 6. A flexible closure comprising a pair of flexible closure strips each having a web portion and a marginal portion integral therewith, the marginal portions having interlocking rib and groove elements extending therealong and forming a lock between the marginal portions when engaged, one of the marginal portions being alongside its associated web portion and joined thereto by a portion extending laterally between said one marginal portion and its associated web portion and being integral therewith formed of one piece with said one marginal portion and associated web portion, said lateral portion being above the longitudinal centerline of the marginal portions when engaged, and a separating flange on the marginal portion of at least one of said strips for separating the strips and the rib and groove elements and disengaging the lock, said flange being colored differently than the strips to facilitate identification of the flange and assist in separation of the strip.
- 64. In discussing Figure 5 (depicting a press-to-close type zipper closure), the '434 patent specification touts the utilitarian advantage of the claimed differently colored flange:

In order to facilitate identification of the flanges as means to assist in the separation of the strips 9', 9' when they are engaged together, the flanges may be colored differently than the strips themselves. Excellent results may be obtained where the strips 9', 9' are of a clear color while one or both of the flanges 40, 41 are of a red color.

Id. ('434 patent, col. 4:64-70) (emphasis added). The specification further proclaims:

As noted above one or both of the flanges 40, 41 are preferably colored a color different than the strips 9', 9' to facilitate identification of the flanges as means to assist in the separation of the strips.

Id. ('434 patent, col. 5:13-15)(emphasis added).

- 65. During his deposition, Mr. Ausnit testified that claim 6 of the '434 patent covered a color line on the lip of a fastener. DTX-37 at A4357 (Dkt. 29-10; Ausnit TTAB Depo. at 70:21-24).
- 66. During prosecution of the '434 patent, the Examiner rejected ITW's application claim 19 (an earlier version of the claim that issued as claim 6), stating that: "Coloring an element to be grasped is obviously a matter of design." DTX-37 at A4342-4343 (Dkt. 29-10; Ausnit TTAB Depo. at 38:16-39:12) & DTX-38 at A4381 (Dkt. 29-10; Ausnit TTAB Depo. Ex.

6 at POLY7535).¹⁵ ITW disagreed, arguing: "Claim 19 includes these features and requires a flange member being colored differently than the color of the marginal portion. Claim 20 requires flange members with one of the flange members being colored. The Examiner contends that this is a matter of design or skill, but it is not shown by the prior art, **affords an advantage**, and cannot be regarded to be obvious without a basis in the prior art." DTX-38 at A4392 (Dkt. 29-10; Ausnit TTAB Depo. Ex. 6 at POLY7546)(emphasis added).

- 67. The Examiner again rejected ITW's argument. DTX-38. at A4395 (Dkt. 29-10; Ausnit TTAB Depo, Ex. 6 at POLY7549). However, after ITW reargued that the claim was allowable **because of the color element**, the Examiner allowed what became claim 6 of the '434 patent. *Id.* at A4407-4408 (Dkt. 29-10; POLY7561, 7564).
- 68. Minigrip, as the successor to Flexigrip, allegedly started using flexible plastic reclosable fastener strips with a horizontal colored line on plastic bags at least as early as March 26, 1959. *See* DTX-26 (Dkt. 29-9; Plourde TTAB Depo. Ex. 3, '120 Registration, alleging first use date of March 26, 1959). The application that resulted in the '434 patent was filed on May 2, 1960. Minigrip, however, did not apply for the '120 Registration until October 1970. *Id*.
- 69. The '120, '114, and '243 Registrations all cover products using the same color element recited in with expired claim 6 of the '434 patent. All three registrations cover *inter alia* a colored line or lines on a flange attached to the zipper strip, as well as anywhere near the top (*i.e.*, the opening) of a reclosable bag. DTX-24 at A3942-3942, A3944, A3946 (Dkt. 29-9; Plourde TTAB Depo. at 157:17-158:12, 171:4-19, 179:12-25); *see also* DTX-37 at A4346-4348 (Dkt. 29-10; Ausnit TTAB Depo. 42:8-44:19) & DTX-39 at A4411 (Dkt. 29-10; Ausnit TTAB

¹⁵ Only excerpts from Ausnit TTAB Depo. Ex. 6 (prosecution history of the '434 patent) that were cited in Poly-America's TTAB Trial Brief and submitted by Notice of Reliance are included in DTX-38.

Depo. Ex. 7 at ITW0122, Flexigrip brochure: "FLEXTITE's color flange is a trademark of Flexigrip.").

The TTAB determination that Mr. Ausnit's efforts to explain away the '434 70. patent based on an alleged change of understanding were not credible is supported by substantial evidence. See TTAB Decision at 22. (ITW's "predecessors having availed themselves of the protection of the '434 patent until its expiration, [ITW's] convenient change of heart falls far short of convincing us that the features described in the sixth claim were never functional and may now be the subject of trademark protection." See also id. ("Thus, Mr. Ausnit's current testimony that the color line served no function is belied by the actions and statements of Respondent's predecessors, one of which (Flexigrip) he co-founded and for another of which (Minigrip) he served as President and CEO. Nor does Mr. Ausnit's testimony regarding the asserted difficulties experienced by consumers in opening reclosable plastic bags featuring the colored flange when they were first introduced change the fact that the color line feature was intended to serve and did serve to 'immediately identify the point of [the bags'] opening."). This is the sort of improper mulligan the patent law eschews. It is even more inappropriate here because it is being used for the purpose of extending ITW's now-expired patent monopoly potentially in perpetuity.

b. Trial Evidence

- 71. Mr. Ausnit is not a credible witness.
- 72. At trial, Mr. Ausnit testified at length about the prosecution history of the '434 patent, his view of the "central" advantage of the '434 patent, and that the "color feature" element in Claim 6 was not a major aspect of the patent. Day 1 Tr. 108-23.
- 73. Mr. Ausnit's testimony about the 1960-1962 prosecution history of the '434 patent is not credible. Mr. Ausnit conceded on cross-examination that his direct testimony about

the prosecution history came "to [the] most extent" from his discussions with ITW counsel within the past year. Day 1 Tr. 125. His 2019 testimony is not a credible recollection based on personal knowledge by this witness. *Id.*, Tr. 121-3. Mr. Ausnit had not even seen the prosecution history of the '434 patent when he testified in 2015. *Id.*, Tr. 125. Mr. Ausnit did not recall the '434 patent when he signed a declaration for ITW in 2014. DTX-37 at A4339-4346, A4355-4357 (Dkt. 29-10; Ausnit TTAB Depo. at 35-42, 68-70).

- Mr. Ausnit's attempts at trial to denigrate the significance of the functional role of the colored line are not credible. Day 1 Tr. 117-118. On cross-examination, Mr. Ausnit conceded that claim 6 of the '434 patent identified two functional benefits of color on the flange and that the Flexigrip marketing brochure promoted the colored flange as both the trademark and as performing one of these functions identifying the point of opening. *Id.*, Tr. 132. *See also* FOF ¶ 105; DTX-39 at A4410-4415 (Dkt. 29-10; Ausnit TTAB Depo. Ex. 7 at, Flexigrip brochure) ("Flextite's color flange is a trademark of Flexigrip. It also serves a practical purpose. It immediately identifies the point of opening.") (emphasis added).
- 75. The colored flange of the '434 patent is the horizontal stripe claimed in the three challenged ITW registrations. ITW distributed the brochure that is DTX-39 at least as recently as 1976. PTX-93 at ITW49585-49586; see also DTX-49 at A4646-4654 (Dkt. 28-14; same). That brochure lists the '434 patent as one of ITW's patents, putting others on notice not to copy the claimed subject matter. *Id.*; Day 2 Tr. 132 (Dauber).
- 76. At trial, Mr. Ausnit conceded he had sent the Flexigrip marketing brochure, DTX-39, to trademark counsel. Day 1 Tr. 129. Yet, he could not recall if he knew either that his attorney had in 1976 (1) submitted that brochure to the trademark Examiner or (2) represented to

the trademark Examiner that the brochure was still being used by his company. *Id.*, 127-28; PTX-93, at ITW49585-49586, 49605-49619 (office action response and associated brochure).

- 77. During cross-examination, Mr. Ausnit initially denied that "claim 6 is directed to a color line on the lip of a fastener." Day 1 Tr. 130. However, when forced to confront his 2015 testimony Mr. Ausnit conceded he previously had testified that claim 6, in fact, was "directed to a color line on the lip of a fastener." Id., Tr. 130-31. The most reasonable inference from his explanation at trial about being "mistaken," id., Tr. 131, is that he was merely parroting ITW's 2019 theory, rather than offering testimony based on personal knowledge. His 2015 testimony is consistent with Flexigrip's marketing brochure, DTX-39, and its flyer, DTX-40.
- 78. Mr. Ausnit's attack on the TTAB Decision as including a "misrepresentation" is without merit. *Id.*, Tr. 120-21. The TTAB Decision stated that Figure 1 of the '434 patent is "remarkably similar to the color line registrations." Mr. Ausnit's rationale for disparaging the TTAB on this point is that Figure 1 has slider 25, while claim 6 does not have a slider. *Id.* Yet, the TTAB Decision clearly states: "It is obvious that Figure 1 of the patent drawing showing the bag (7) and fastener structure (8) is remarkably similar to Respondent's three registrations, albeit with the slider (25) type of pouch rather than the sliderless type described in claim 6" TTAB Decision at 19-20 (side-by-side comparison) (emphasis added). Further, the '434 patent concedes "the pouch 7' [of Figure 5] is identical to the pouch 7 [of Figure 1] except that this is a sliderless type of pouch." *Id.*, (quoting '434 patent at 4:51-54).
- 79. The TTAB doubted Mr. Ausnit's credibility (TTAB Decision at 22, 24-25) and his performance at trial confirms his lack of credibility. The real reason for Mr. Ausnit's "convenient change of heart" (TTAB Decision at 22) was best stated in his 2013 speech to a Marquette University audience. As he admitted at trial, in that speech he proclaimed "that a

trademark can be more valuable than a patent because it lasts forever as long as you renew it every 20 years." Day 1 Tr. 130. Mr. Ausnit's claim that he erred in recognizing the functional role of color, *id.* Tr. 117-18, is inconsistent with the plain language of the '434 patent specification and claim 6, the applicants' statements during prosecution of the '434 patent, Flexigrip's contemporaneous marketing efforts, and ITW's 2000 business-driven focus study and follow-up activity. See FOF ¶ 60-70, 104-107, 117-119. Further, his characterization of the "guts" of the patent is not truly new evidence. In its decision, the TTAB acknowledged that the stated object of the '434 patent is to provide a resilient fastener for a bag or pouch specifically intended to reduce the risk of accidental separation of the fastener when the bag or pouch is filled. It quoted from column 1, lines 20-23 and lines 29-41 of the '434 Patent. TTAB Decision at 15-16.

- 80. Although he agreed that the Court should consider all relevant evidence in making its decision, Day 2 Tr. 86), Professor Samuels credited Mr. Ausnit's trial testimony, but the Professor's testimony did not take into account Mr. Ausnit's prior TTAB testimony about the '434 patent and claim 6, or the actual language of claim 6 and the representations made by the applicants during the prosecution of the '434 patent. He also conceded that there was no evidence that ITW's predecessors ever brought the '434 patent and specifically claim 6 to the attention of the examiners responsible for examining the three challenged ITW trademarks. *Id.* Tr. 81-82. Professor Samuels' efforts to inject himself into the Court's role of deciding what evidence is relevant and the weight to accord to evidence is inappropriate. That is also true for his efforts to bootstrap the testimony of Mr. Poret and Mr. Plourde.
- 81. This proceeding is not limited only to current facts and circumstances and, consistent with the Supreme Court's admonition in *TrafFix Devices, Inc. v. Mktg. Displays, Inc*,

532 U.S. 23 (2001), must take into account the '434 patent, which both disclosed and claimed the functional benefits of color on the flange. Even ITW's expert, Professor Samuels, acknowledged: "There is case law to say that if what is the subject matter of a utility patent is the subject of the registered mark that that is vital – of vital significance to the question of functionality, is a key issue – to consider." Day 2 Tr. at 85. This, of course, is the very same principle the Supreme Court recognized in *TrafFix*. See 532 U.S. at 28 ("A prior patent . . . has vital significance in resolving the trade dress claim.").

- 82. Here, because disclosure and/or claim 6 of the '434 patent is the basis for functionality, the critical facts are not subject to change. Functionality should not and has not changed simply because the patent expired in 1979, while ITW began seeking federal trademark protection prior to its expiry. The '120 Registration issued in 1972.
- 83. The patent and the prosecution history are part of the public record and speak for themselves. ITW cannot contradict the public record, upon which competitors are entitled to rely.
 - 2. <u>Third-Party Patents Claim and/or Disclose Functional Color Lines in Zipper Closures</u>

a. Evidence from the TTAB Trial Record

- 84. Numerous third-party patents also claim and/or recognize and disclose the utilitarian function and advantages of using color in closures for reclosable plastic bags and other zipper-type closures, including closures that use color-change features or other multi-colored elements.
 - 85. <u>U.S. Patent No. 4,186,786 (the "'786 patent"):</u> The '786 patent (DTX-5) ¹⁶ is

¹⁶ DTX-5, A3496-3500 (Dkt. 28-12, NR1 Tab C). References to "NR1" and "NR2" in this section are to Poly-America's First and Second Notices of Reliance (DTX-2 & DTX-16), filed in

entitled "Colored Interlocking Closure Strips for a Container" and issued February 5, 1980. The original assignee was Union Carbide Corporation, the originator of Glad's "yellow and blue makes green" zipper closure. *See infra* FOF 163, 168. The specification of the '786 patent states:

The use of different colors for the interlocking closure is advantageous for both a sliderless closure device as well as a closure device having a slider. The use of different colors for the closure profiles is advantageous for a sliderless interlocking closure device because of the absence of a slider to provide a mechanical indication of the opening of the container. The use of different colors for the closure profiles is particularly advantageous for both the slidered closure device and the sliderless closure device because, as shall be seen more clearly hereinafter, the use of the colored closure profiles provides means for easy visual verification of complete occlusion of the closure profiles when interlocking the closure device.

DTX-5 ('786 patent, col. 2:23-36) (emphasis added). Claims 1 & 2 of the '786 patent expressly recite this utilitarian advantage. *Id.*, col. 4.

- 86. <u>U.S. Patent No. 4,285,105 (the "105 patent")</u>: The '105 patent (DTX-6) is a divisional to the application that resulted in the '786 patent (DTX-5)¹⁷ and shares the same specification. Claims 1, 5, and 6 of the '105 patent expressly recite the utilitarian advantage of the claimed color closure. *Id.* ('105 patent, col. 4).
- 87. <u>U.S. Patent No. 4,372,014 (the "'014 patent")</u>: The '014 patent (DTX-7)¹⁸ is entitled "Construction System and Fastener Therefore" and is directed at systems and fasteners for assembling preconstructed panels. *Id.* ('014 Patent, Abstract). The '014 patent issued on February 8, 1983. The original assignee of the patent was Star Manufacturing Corporation. In the specification, the patent discloses the utilitarian advantage of using a color in a stripe to

the TTAB proceedings. The "Tab" identified is the Tab that correlates with each patent identified in and submitted with the Notices of Reliance.

¹⁷ DTX-6, A3501-3507 (Dkt. 28-12, NR1 Tab D).

¹⁸ DTX-7, A3508-3523 (Dkt. 28-12, NR1 Tab E).

ensure that connecting flaps of a fastener are engaged:

With the use of zippers such as described, it is also possible that they can be improperly engaged by inserting a rib member in the wrong groove and this condition go unnoticed during visual inspection. Thus, in another embodiment of this invention, an elongated color stripe can also be provided along the length of that portion of any rib member that may be exposed when the ribs and grooves are improperly engaged as described. In this way, even if the color stripe along the edge of the fastener is covered, the second color stripe will be visible during inspection.

Id. ('014 patent, col. 4:26-36). Claims 2-4 expressly recite this utilitarian color strip element. Id., (col. 13).

88. U.S. Patent No. 4,829,641 (the "'641 patent"): The '641 patent (DTX-8)¹⁹ is entitled "Enhanced Color Change Interlocking Closure Strip" The '641 patent issued on May 16, 1989. The original assignee of the patent was First Brands Corp., a successor of Union Carbide's GLAD brand business. The specification discloses that the '786 and '105 Patents (see supra FOF ¶ 85-86) provide a solution to the problem of determining when a bag is closed. *Id.* ('641 Patent, col 1:30-50). The specification states that the "instant invention is advantageous in that the color change in the color change closure is improved . . . by including a color change enhancement member in the internal channel of the male and/or female closure member." *Id.* (col. 2:58-65). Claim 1 expressly recites this functional advantage: "An interlocking closure device including male and female closure elements arranged to be interlocked over a predetermined length, each of said closure elements having different colors for establishing visually the completeness of the occlusion" *Id.* (col. 16)(emphasis added). *See also id.* (cols.17-19, claims 9, 20 & 27).

¹⁹ DTX-8, A3524-3549 (Dkt. 28-12, NR1 Tab F).

- 89. <u>U.S. Patent No. 5,070,584 (the "584 patent")</u>: The '584 patent (DTX-9)²⁰ is entitled "Zipper for a Reclosable Thermoplastic Bag and a Process and Apparatus for Making." The '584 patent issued on December 10, 1991. The original assignee of the patent was Dow Brands, Inc., which preceded S.C. Johnson as the owner of ZIPLOC brand. The specification discloses that the '786 and '105 patents provided solutions to the problem of determining when a bag is closed, DTX-9 ('584 Patent, col. 1:25-30), although it also identified one disadvantage, *i.e.*, that a color change **may** occur when opposing zipper profiles are brought into overlapping proximity, but not interlocked. The '584 patent improved upon the colored closure by adding a non-visual component, *i.e.*, a clicking sound, to **further** verify the closing of a zipper for a reclosable bag. *Id.* (col. 1). Dependent claims 13, 14, 23, and 24 nevertheless expressly recite color elements in addition to the audible sound element. *Id.* (cols. 15-16).
- 90. <u>U.S. Patent No. 5,248,201 (the "201 patent")</u>: The '201 patent (DTX-10)²¹ is entitled "Interlocking Closure for Plastic Storage Bags with Confirming Color Strips." The patent issued on September 28, 1993. The original assignee was Reynolds Consumer Products Inc. (which now distributes HEFTY brand and private-label reclosable bags). *See* FOF ¶ 47. In describing the prior art, the specification discloses that transparent bag closures "make it difficult to actually determine whether the male and female closure strips are fully mated together, so as to completely seal the bag interior." DTX-10 ('201 patent, col. 1:30-36). The specification discloses that the '641 patent (*see* FOF ¶ 88) offered one solution to this problem in the form of a color change feature. *Id.* (col. 1:53-57). The '201 patent offered a somewhat different solution to assist users in visually confirming closure of a bag, again using different colors on the male

²⁰ DTX-9, A3550-3568 (Dkt. 28-12, NR1 Tab G).

²¹ DTX-10, A3569-3577 (Dkt. 28-12, NR1 Tab H).

and female sides of the closure strip, but without a resulting color change. *Id.* (col. 2:9-24). The specification describes the invention thusly:

An interlocking closure device including two closure elements which interlock over a predetermined length is formed along an open end of a bag to selectively open and close it. A male member projecting from a translucent web on one of the two closure elements and a female member projecting from a translucent web on the other of the closure elements are respectively differently colored. Upon complete mating engagement, the respective colors are respectively observable through the translucent webs as continuous bands of their color. If the closure elements are incompletely mated, then both colors are observable through one or both translucent webs as adjacent band portions of their individual color.

Id. ('201 Patent, Abstract)(emphasis added). Claims 1, 4, & 5-7 expressly recite this utilitarian color element. *Id.* (cols. 7-10).

91. <u>U.S. Patent No. 5,252,281 (the '281 patent)</u>: The '281 patent (DTX-11)²² is entitled "Apparatus and Method for Manufacture of a Multi-Colored Closure Member of a Closure Profile." The patent issued on October 12, 1992. The original assignee is Reynolds Consumer Products Inc. This patent is directed at apparatus and methods for producing a multi-colored zipper closure. The specification discloses prior art closures that utilize color change for visual verification of bag closure, but describes an alternative means of using color for visual verification.

Color interaction among the closure members enables a user to detect easily a misaligned or unmated profile visually without administering physical checks. This color interaction is achieved by use of a multi-colored closure member.

Id. (col. 2:50-54).

To indicate whether a perfect closure has been achieved along the predetermined length, the first color is apparent where the closure elements are properly interlocked, but the first color is substantially masked by the second color where the closure elements are not properly interlocked. Such masking allows for easy visual verification of correct mating.

²² DTX-11, A3578-3586 (Dkt. 28-12, NR1 Tab I).

Id. (col. 3:19-26).

92. <u>U.S. Patent No. 5,397,182 (the "182 patent")</u>: The '182 patent (DTX-12)²³ is entitled "Write-On Profile Strips for Recloseable Plastic Storage Bags." The patent issued on May 14, 1995. The original assignee is Reynolds Consumer Products Inc. This patent is directed at a reclosable bag that provides webs that users can write on. In describing a preferred embodiment, however, the specification discloses the utility of colored zipper closures thusly:

The first and second elements are mateable so that, upon mating engagement of the first and second closure elements along their substantially entire respective lengths, said open end is substantially entirely closed, and wherein at least one of the first and second closure elements is colored a certain color so that upon substantially entirely complete mating of the first and second closure elements, the certain color is visually observable through an opposing one of the webs as a continuous band of said certain color. The web carrying the first or second closure element of said certain color is opaque to provide contrast with said certain color when the first and second closure elements are viewed through the opposing web."

Id. (col. 3:41-55). Claim 5 expressly recites this utilitarian feature. Id. (cols. 8-9).

93. <u>U.S. Patent No. 5,527,112 (the "112 patent")</u>: The '112 patent (DTX-13)²⁴ is entitled "Adhesive Closure for Flexible Bags." The patent issued on June 18, 1996. The original assignee is Dowbrands L.P. The specification discloses that the use of a colored closure is helpful in locating the position of the closure and that a color-change feature also can be used to visually confirm occlusion.

The channel strip 60 may optionally be colored in order to more easily locate their position on the bag. In another embodiment, the adhesive and/or the roughened surface may also be colored with different colors initially which change into a third color upon closing to provide for closure indication. For example, the adhesive may be yellow and the roughened surface may be blue to make green upon attaching the two closure members together; or other color combinations to make a third color can be used.

²³ DTX-12, A3587-3595 (Dkt. 28-12, NR1 Tab J).

²⁴ DTX-13, A3596-3607 (Dkt. 28-12, NR1 Tab K).

Id., col.6:57-65 (emphasis added).

94. <u>U.S. Patent No. 5,564,834 (the "834 patent")</u>: The '834 patent (DTX-14)²⁵ is entitled "Adhesive Closure Having Enhanced Burst Strength for Flexible Bag." The patent issued on October 15, 1996. The application for the '834 patent was filed on the same day as the application for the '112 patent. The original assignee of the '834 patent is also Dowbrands L.P. Like the '112 patent, in describing one embodiment, the specification of the '834 patent also discloses that the use of a colored closure is helpful in locating the position of the closure and that a color change feature can be used to visually confirm closure.

The channel strip 70 may optionally be colored in order to more easily locate their position on the bag. In another embodiment, the adhesive and/or the flap member surface may also be colored with different colors initially which change into a third color upon closing to provide for closure indication. For example, the adhesive may be yellow and the flap member surface may be blue to make green upon attaching the two closure members together; or other color combinations to make a third color can be used.

Id. (col. 7:24-33)(emphasis added).

95. <u>U.S. Patent No. 6,581,249 (the "'249 patent")</u>: The '249 patent (DTX-15)²⁶ is entitled "Closure Device." The patent issued on June 24, 2003. The original assignee is The Glad Products Company. The patent is directed to a slider zipper closure. While proposing that a closure using a slider is superior to prior-art press-to-close zippers, the specification expressly discloses that prior art color change features greatly improve a user's ability to visually confirm bag closure. In this discussion, the specification expressly references the '786 and '641 patents (FOF ¶ 85, 88) and the color-change zipper closure sold under the GLAD-LOCK trademark.

A number of solutions to this problem have been attempted. For example, U.S. Pat. Nos. 4,186,786, 4,285,105, and 4,829,641, as well as in Japanese patent application No. 51-27719, disclose fasteners that provide a visual indication that

²⁵ DTX-14, A3608-3620 (Dkt. 28-12, NR1 Tab L).

²⁶ DTX-15, A3621-3680 (Dkt. 28-12, NR1 Tab M).

the male and female closure elements are properly occluded. Specifically, a color change means for verifying the occlusion of the male and female members of the closure is provided wherein male and female members having different colors are employed, and, upon occlusion, provide yet a different color. For example, the female member of the closure may be opaque yellow and the male member of the closure may be translucent blue. Upon occlusion of the male member and female member a composite color with a green hue results. This use of a color change greatly improves the ability of the user of the interlocking closure device to determine when the male and female members are occluded.

The change in color that is viewed when dissimilarly colored male and female members are occluded is demonstrated in a commercially available product sold under the trademark GLAD-LOCK (Glad-Lock is the registered trademark of First Brands Properties, Inc., Danbury, Conn., United States of America). This color change effect may be enhanced by the incorporation of a color change enhancement member in the closure device, as disclosed in U.S. Pat. No. 4,829,641.

Id. ('249 patent, col. 1:42-67)(emphasis added). Claims 59 and 61 expressly recite this utilitarian color element. *Id.* (col. 41).

96. <u>U.S. Patent No. 6,925,688 (the "688 patent")</u>: The '688 patent (DTX-17)²⁷ is entitled "Closure Device." The patent issued on August 9, 2005. The original assignee is The Glad Products Company. The specification discloses the use of a color element that allows the user to visually confirm bag closure.

In addition, the fastening strips have a visual indication of occlusion of the closure device. Thus a user will be able to visually confirm that the closure device has been properly occluded, not only while in the process of occluding the closure device, but also after the closure device has been occluded. The visible indication of occlusion will be observed from the top of the closure device. The closure elements have a first color and the flanges have a second color. If the fastening strips are properly occluded the first color will not be visible by viewing the top of the closure device.

Id. (col. 1:47-57); see also col. 2:47-58. Claims 1 and 11 expressly recite this utilitarian color element. Id. (cols. 7-8).

²⁷ DTX-17, A3685-3698 (Dkt. 28-12, NR2 Tab N).

97. <u>U.S. Patent No. 7,137,736 (the "736 patent")</u>: The '736 patent (DTX-18)²⁸ is entitled "Closure Device for a Reclosable Pouch." The patent issued on November 21, 2006. The original assignee is S.C. Johnson Home Storage, Inc. In describing an embodiment, the specification discloses the use of color in closure strips that will form a solid line when the two sides of the closure are properly mated.

When the closure elements 44a, 44b and 50a, 50b are correctly mated, the alternating pink and clear (or other visual characteristic) portions of the webs 188c, 188d come together to form a substantially full line of substantially uniform color (or other visual characteristic) to indicate closure thereof.

Id., col. 7:50-55.

98. <u>U.S. Patent No. 7,260,871 (the "871 patent")</u>: The '871 patent (DTX-19)²⁹ is entitled "Ventable Interlocking Closure Strip." The patent issued on August 28, 2007. The original assignee is The Clorox Company. In describing an embodiment, the specification discloses the use of a zipper closure that is opaque on one side and translucent on the other and how that configuration is useful in visually determining bag closure. It also discloses that a color change element can be used for this purpose, citing the '641 patent as an example.

The particular coloration of the thermoplastic material may have an advantageous effect on the color change characteristics of the closure, since light dispersing properties of the colored thermoplastic material are important. For example, the male element portion may be translucent and the female element portion may be opaque. When the male and female element portions are occluded, a different color is provided for establishing visually the occlusion. The fastening device may also include a color change enhancement member or members as disclosed in U.S. Pat. No. 4,829,641. U.S. Pat. No. 4,829,641 is incorporated herein by reference in its entirety.

Id. (col. 8:1-12). Claims 14, 16-19, and 33-38 expressly recite utilitarian color elements. *Id.* (cols 9-11).

²⁸ DTX-18, A3699-3718 (Dkt. 28-12, NR2 Tab O).

²⁹ DTX-19, A3719-3733 (Dkt. 28-12, NR2 Tab P).

99. <u>U.S. Patent No. 7,543,361 (the "361 patent")</u>: The '361 patent (DTX-20)³⁰ is entitled "Closure Device Providing Visual Confirmation of Occlusion." The patent issued on June 9, 2009. The original assignee is The Glad Products Company. The specification discloses how prior art colored closures have been used to visually confirm occlusion of the zipper strip.

For example, the male and female fastening strips may include pigments so as to provide a visual indication of occlusion of the closure device. The conventional use of such pigments is known in the art and has been discussed above. For example, the male element may be translucent and the female element may be opaque. When the male and female element portions are occluded, a different color is provided for establishing visually the occlusion. The closure device may also include a color change closure as disclosed in U.S. Pat. No. 4,829,641. U.S. Pat. No. 4,829,641 is incorporated herein by reference. Thus, the closure device could have two visual indications of occlusion. The first visual indication would be the color from the opened surface alteration as noted above. The second visual indication would be the different color provided when the opaque female element is occluded with the translucent male element as noted above.

Id. (col. 11:54-col. 12:2).

100. <u>U.S. Patent No. 7,611,284 (the "284 patent")</u>: The '281 patent (DTX-21)³¹ is entitled "Closure Device." The patent issued on November 3, 2009. The original assignee is The Glad Products Company. The Abstract discloses the invention's use of a color change element to confirm occlusion of the zipper closure.

For example, the closure elements on one fastening strip may be colored with an opaque pigment, and the intermediate area on that fastening strip may be colored with a first translucent pigment. The closure elements on the other fastening strip may be colored with a translucent pigment, and the intermediate area on that fastening strip may be colored with a second opaque pigment. When the closure device is occluded, the colors of the first and second pigments combine to cause a change in color. The change in color may be observed from either side of the closure device.

Id. (Abstract). Claim 1 expressly recites this utilitarian color change element. Id. (col. 10).

³⁰ DTX-20, A3734-3797 (Dkt. 28-12, NR2 Tab Q).

³¹ DTX-21, A3798-3822 (Dkt. 28-12, NR2 Tab R).

101. <u>U.S. Patent No. 8,215,839 (the "839 patent")</u>: The '839 patent (DTX-22)³² is entitled "Multistep Occluding Zipper with Sealing Features." The patent issued on July 12, 2012. The original assignee is The Glad Products Company. In discussing "Related Art," the specification discloses use of a color change element in the zipper to confirm closure, as exemplified by the '786 and '105 patents (see FOF ¶ 85-86).

One technique for aiding in the determination of the state of zipper is to utilize a zipper that imparts a visual color change upon closure. Different colors may be utilized in each of the opposing zipper profiles to produce a third distinct color when interlocked. Zippers utilizing such a color change are seen in U.S. Pat. Nos. 4,186,786 and 4,285,105

Id. ('839 Patent, col. 1:11-43).

b. Trial Evidence

- 102. ITW did not offer any evidence or testimony about the third-party patents that are of record. FOF ¶ 84-101. ITW relies only on incorrect lawyer arguments in its trial brief.
- about early Ziploc bags that did not include color in the closure. But, even if proven, it is irrelevant that Dow initially sold plastic bags without a colored line. Day 1 Tr. 107. Dow's later addition of a colored line is strong evidence of the improved functionality resulting from the addition of color and the first of the two claimed functions -i.e., using a color element to identify the point of opening. See FOF ¶ 89 (discussing DTX-9; claims 13-14 of this Dow patent claim structure for three sensory touchstones **visual**, tactile, and aural).

D. Advertisements and Publicity Evidencing Functionality of the ITW Marks

1. <u>Evidence from the TTAB Trial Record</u>

104. For many years, ITW's predecessors, Flexigrip and Minigrip, touted the utilitarian advantage of its colored closures in promotional materials they began using in the early 1960s.

³² DTX-22, A3823-3838 (Dkt. 28-12, NR2 Tab S).

DTX-37 at A4346-4351 (Dkt. 29-10; Ausnit TTAB Depo. at 42:8-47:15); DTX-39 & DTX-40 (Dkt. 29-10; Ausnit TTAB Depo. Exs. 7 & 8). One promotional brochure, for example, stated:

FLEXTITE zippers (vinyl) and POLYTITE zippers (polyethylene) are developments of the original products. They are opened and closed by simple use of fingers. This action is made possible by addition of a flange to one of the extruded sets of ridges; the flange, available in clear or several colors, is lifted to open the fastener. FLEXTITE's color flange immediately identifies the point of opening.

DTX-40 at A4417 (Dkt. _29-10; Ausnit TTAB Depo. Ex. 8) (emphasis added). At the bottom, this brochure also listed Flexigrip's thicket of patents, including the Ausnit '434 patent. *Id*.

105. Another brochure, DTX-39 at A4411-4415 (Dkt. 29-10; Ausnit TTAB Depo. Ex. 7) contained similar language:

FLEXTITE zippers (vinyl) and POLYTITE zippers (polyethylene) are developments of the original products. They are opened and closed by simple use of fingers. This action is made possible by addition of a flange to one of the extruded sets of ridges: the flange, available in clear, or several colors, is lifted to open the fastener. FLEXTITE's color flange is a trademark of Flexigrip. It also serves a practical purpose. It immediately identities the point of opening.

Id. at A4411 (ITW0122) (emphasis added). This brochure also listed Flexigrip's patents, including the Ausnit '434 patent. *Id.* at A4415 (ITW0126).

106. Minigrip/Flexigrip created Ausnit TTAB Depo. Exs. 7 and 8 (Dkt. 29-10; DTX-39 & DTX-40) in the early 1960s, and Minigrip/Flexigrip sent these brochures to customers and prospective customers. DTX-37 at A4346-4351, A4353 (Dkt. 29-10; Ausnit TTAB Depo. at 42:8-47:15, 53:17-22).

107. In January 1976, more than 10 years after DX-39 (Dkt. 29-10; Ausnit TTAB Depo. Exhibit 7) was created, Minigrip submitted a copy of that same brochure to the USPTO as a "sample advertising brochure" in response to a request from the examiner during the prosecution of the application which issued as the '114 Registration. ITW's Response to which

this brochure was attached stated: "the applicant submits herewith a sample advertising brochure printed by its immediate predecessor in title and **still utilized by the applicant**. This brochure is attached hereto and marked Exhibit A [sic, Exhibit B]." DTX 49 at A4646 (Dkt.28-14; excerpt from prosecution history of the '114 Registration at ITW0136) (emphasis added).³³

108. ITW's predecessors sold zipper tubing with a horizontal colored line to Kennedy Car Liner ("KCL"). In turn, KCL used the zipper tubing to construct bags, which KCL then sold to others as KCL products, for various uses. DTX-37 at A4330, A4338-4339 (Dkt. 29-10; Ausnit TTAB Depo. at 19:8-21, 34:6-35:7); DTX-64 at A4920 (Dkt. 29-11; ITW Responses to Requests for Admission Nos. 118 [sic] & 119 [sic]).

article entitled "Outline for Zip Opening." See DTX-50 at A4655-4662 (Dkt. 28-14). This article featured a reclosable plastic bag KCL manufactured for RCA's Parts and Accessories Division, which included a colored line (black) to mark the closure profile of the bag. The Table of Contents listing for this article includes the following text: "What good is an 'invisible' convenience feature? A hard-to-spot resealable closure on RCA's new film bag for TV-set parts is now identified by a black horizontal line that stands out sharply against the bag's transparent surface." Id. at A4661. (POLY7701). The subtitle for the same article reads: "Black line on lip of RCA's polyethylene bag for TV parts directs user attention to 'invisible' resealable closure." Id. at A4662 (POLY7702). The article itself, inter alia, states: "The film bag's handy but hard-to-spot resealable closure is identified by a black horizontal line that stands out in bold relief against the transparent surface of the package and by copy that reads: 'Lift black line to open'

The referenced brochure, date stamped by the USPTO on January 5, 1976, is marked Exhibit B to the Office Action Response, also date stamped January 5, 1976. See DTX-49 at A4649. 4653 (Dkt. 28-14; ITW0121 & ITW0125). The same brochure is elsewhere referred to in the same Office Action Response as Exhibit B. *Id.* at A4647 (ITW0137).

and 'Press **black line** to close." The photographs that accompany the article depict the RCA bag manufactured by KCL. *Id.* at A4662 (POLY7702) (emphasis added). An enlargement of these photographs shows the referenced "black line" and the instruction "Lift black line to open" and "Press black line to close." *See* DTX-52 at A4666-4668 (Dkt. 28-14; enlargements of photographs from DTX-50, POLY7702).

- 110. One of the photographs that appear in this May 1962 *Modern Packaging* article also appears in the Flexigrip brochure marked as Ausnit TTAB Depo. Exhibit 7 (DTX-39, Dkt. 29-10), which Minigrip submitted to the Patent Office in 1976 (FOF ¶ 107, *supra*). *See* DTX-53 at A4669-4671 (Dkt. 28-14; comparison of photo from Ausnit TTAB Depo. Ex. 7 and photo from May 1962 *Modern Packaging*).
- article that featured a reclosable plastic bag manufactured by KCL, which incorporated a colored line (black) to mark the closure profile of the bag. DTX-54 at A4672-4698 (Dkt. 28-14). The article was entitled "Closure Key," with the subtitle "Color line locates seal strip at a glance." The article stated: "A thin colored line is the key to the success of a polyethylene bag which has won two awards in the National Flexible Packaging Association competition." DTX54 at A4678 (Dkt. 28-14; POLY7711). An accompanying photograph depicted a KCL bag. *Id.* An enlargement of this photograph shows the referenced "black line" and the instruction "Lift black line to open." DTX-56 at A4684 (Dkt. 28-14; enlargement of photographs from DTX-54, POLY7711).

2. <u>Trial Evidence</u>

112. ITW offered no evidence at trial to contradict its use of advertising brochures touting the functional advantage of ITW's colored flange or that industry publications also touted

the functional advantages of the colored flange and the use of color on a zipper closure. *See* FOF ¶ 104-110.

- 113. On direct, Mr. Ausnit testified that the '434 patent is listed on DTX-39 because it was an important patent. This testimony is not credible. DTX-39 at ITW126 lists 28 patents under the heading "Owners of U.S. Patent Nos." *Id.* This language shows that '434 patent was listed because it was one of the patents owned by Flexigrip. In addition, the language in this Flexigrip brochure states without qualification that the "color flange" is both a trademark and it "serves a practical purpose. It immediately identifies the point of opening." *Id.* at ITW122. Mr. Ausnit's 2019 efforts to downplay the accuracy or importance of that language is not credible.
- 114. Mr. Ausnit conceded that claim 6 identified two functional benefits of color on the flange and that DTX-39 promoted one of these functions identifying the point of opening. Day 1 Tr. 132. DTX-39, at ITW 000122 ("Flextite's color flange is a trademark of Flexigrip. It also serves a practical purpose. It immediately identifies the point of opening."). ITW distributed that brochure at least as recently as 1976. PTX-93. Here also, Mr. Ausnit's Marquette University speech (see FOF ¶ 79) sheds light on his true motivation.
- 115. Mr. Ausnit also testified at trial about DTX-40, a Flexigrip marketing flyer which also included the '434 patent among the many listed Flexigrip patents. That flyer also states that the "color flange immediately identifies the point of opening."
- 116. Thus, ITW's own promotional materials show that ITW emphasized the color flange's functional purpose. These documents also confirm that the color flange is the horizontal stripe that is the subject of the three challenged registrations. Mr. Ausnit's efforts to re-write these two Flexigrip brochures to mirror ITW's new theory are not credible.

- E. An ITW Consumer Study and Survey Evidence Establishes Consumer Understanding of Functional Features of Colored Closures and Preference for Colored Closures for Non-Reputational Reasons
 - 1. Evidence from the TTAB Trial Record
 - a. <u>ITW's Own Consumer Study Demonstrates That Consumers</u>
 Consider Colored Closures to be Functional
- 117. Within a short period of time in 1999 and early 2000, ITW lost two of its major customers, Webster and Arrow, to which ITW had been supplying reclosable plastic bags. Webster had been reselling those bags to Walmart under Walmart's private brand. Having lost the majority of its bag business, ITW investigated how to convince Walmart to allow ITW to sell directly to Walmart. DTX-45 at A4520-4522, A4528-4531 (Dkt. 29-10; Stevens TTAB Depo. at 18:1-20:24, 26:6-29:17).
- purpose of which was "to determine consumer preference for different color combinations of zipper closures when comparing them to competitive products." DTX-45 at A4537-4546 (Dkt. 29-10; Stevens TTAB Depo. at 42:22-51:10, identifying and discussing Plourde TTAB Depo. Ex. 11); see also DTX-24 at A3922-3923 (Dkt. 29-9; Plourde TTAB Depo. at 124:21-125:2) & DTX-31 at A3996-4024 (Dkt. 29-9; Plourde TTAB Depo. Ex. 11). Objectives of the focus group study included: exploring consumer perceptions and attitudes related to zipper bag attributes, and examining zipper bags usage patterns and factors that influenced usage. DTX-31 at A4000 (Dkt. 29-9; Plourde TTAB Depo. Ex. 11 at ITW4958). Focus group panelists' reasons for their preferences for particular colors included: "Like darker colors that show up better" and "Easier to see." *Id.* at A4008 (ITW4966). Reasons that panelists ranked color closures as they did included: "Could tell they were sealed if they changed color." *Id.* Reasons that panelists ranked color closures in terms of ease of opening and closing included: "They could see these

colors without their glasses" and "Liked color coding at the top (let them know where to put their fingers to open and close products)." *Id.* at A4009 (ITW4967). Panelists also "would choose the *colored closures* over the *clear* ones if they were the *same* price." *Id.* (emphasis in original).

119. The conclusions of the ITW focus group study included:

The "blue and green" colored closure was the clear preference among the combinations of colored closures the panelist had to choose from. They described it as dark enough to see, fresh looking and good colors with food.

Panelist felt that the colored closures visually assisted them in their efforts to open the bags with ease and close them securely. They could see more easily where to put their fingers and could better tell when the bags were closed. They would like the combination of the two colors to "produce a new" color (such as the yellow and blue becoming green).

Id. at A4026 (ITW4974)(emphasis added). ITW relied on and used this information in its successful 2001 Walmart pitch. See DTX-24 at A3920-3921 (Dkt. 29-9; Plourde TTAB Depo. 122:2-123:16) & DTX-30 at A3981-3995 (Dkt. 29-9; Plourde TTAB Depo. Ex. 10); DTX-45 at A4539-4548, A4549 (Dkt. 29-10; Stevens TTAB Depo. at 45:22-53:21, 55:5-19, discussing Plourde TTAB Depo. Exs. 10 & 11); DTX-30 & DTX-31 (Dkt. 29-9; Plourde TTAB Depo. Exs. 10 & 11); DTX-41 at A4453-4460 (Dkt. 29-10; Kohl TTAB Depo. at 63:18-70:23, discussing Plourde Depo, Exs. 10 & 11).

- b. The 2014 Survey Conducted by Poly-America's Expert Also Establishes That Consumers Prefer Colored Closures Over Non-Colored Closures for Functional Reasons and, Thus, That the Subject Marks Give ITW a Significant Non-Reputational Competitive Advantage
- 120. In 2014, Poly-America's survey expert, Robert Klein, conducted a consumer survey, which yielded remarkably similar results to the 2000 ITW Focus Group Study. DTX-75 at A7475-7477, A7489-7491, A7493-7496, A7502-7503, A7518-7521 (Dkt. 28-3; Klein TTAB Tr. Test. at 4:2-6:3, 18:13-20:4, 20:10-13, 22:23-25:9, 31:7-32:2, 47:24-49:6, 49:15-50:2) &

DTX-76 (Dkt. 28-3; Poly-America TTAB Tr. Ex. 1, "Klein TTAB Report").34

Mr. Klein designed and conducted "a market research survey . . . to measure whether or not consumers prefer plastic bag products that use color on the reclosable fastener strips to those that do not use color on this part of the bag, and if so, to identify factors driving that preference." DTX-76 at A7567 (Dkt. 28-3; Poly-America TTAB Ex. 1, Klein TTAB Report at 3, POLY7409); DTX-75 at A7494-7495, A7502-7505, A7515 (Dkt. 28-3; Klein TTAB Tr. Test. at 23:12-24:9, 31:23-34:2, 44:2-11).

that respondents preferred to purchase the bag with the colored reclosable fastener strip over the bag with the colorless strip. When those who selected Bag Q [the bag with the colored closure strip] were asked to explain the reason for their purchase choice, approximately half of the respondents mentioned color in their response. Moreover, approximately two-thirds of those who selected Bag Q and mentioned color also made reference to a functional benefit of the colored fastener strip. The results suggest that respondents' preference for Bag Q was not driven by brand reputational reasons; only 7% of the respondents who selected Bag Q referenced a specific brand or prior experience with an unspecified brand when explaining their purchase choice and of that 7%, three-quarters referenced functional benefits of Bag Q." DTX-76 at A7574-7575 (Dkt. 28-3; Klein TTAB Report at 10-11, POLY7416-17). Examples of these responses appear in the Klein TTAB Report DTX-76 at A7576 (id. at 12, POLY7418) and

³⁴ Mr. Klein is the Chairman of Applied Marketing Science, Inc., a market consulting company. DTX-75 at A7475 (Dkt. 28-3; Klein TTAB Tr. Test. at 4:2-17). Mr. Klein has been in the business of doing market research for more than 45 years. *Id.* at A7488 (Klein TTAB Tr. Test. at 17:17-20). Appendix A to the Klein TTAB Report summarizes Mr. Klein's work history and qualifications at the time of his 2014 TTAB report. DTX-76 at A7579-8584 (Dkt. 28-3; Poly-America's TTAB Tr. Ex. 1, Klein TTAB Report, Appendix A). *See also* DTX-76 at A7566-7567 (Dkt. 28-3; Klein TTAB Report at 2-3); DTX-75 at A7477-7489, A7492-7493 (Dkt. 28-3; Klein TTAB Tr. Test. at 6:4-18:12, 21:7-22:22).

include: (a) "The colored strip helps me know when I have completely closed the bag;" (b) "The pink strip makes it easier to see the seam to close the bag;" (c) "The pink stripe shows me where to connect;" (d) "The zipper is colored for ease of use;" and (e) "I think its easier to see and subsequently seal, to find the part and match it up to close. I think the color adds a nice touch to it but mostly I think its easier to match up both sides and seal it with the color/tab that way." The full results of the survey are included in the Appendices to the Klein TTAB Report. See DTX-76 at A7605-7640 (Dkt. 28-3; Klein TTAB Report, App. G). See also DTX-75 at A7512-7514, A7517-7521 (Dkt. 28-3; Klein TTAB Tr. Test. at 41:22-43:7, 46:7-48:7, 48:17-49:6, 49:14-50:2).

123. Based on the results of the survey, Mr. Klein concluded the following:

The results of the survey I conducted clearly show that relevant consumers would prefer to purchase a reclosable plastic bag with a colored horizontal fastener strip compared to a bag with a colorless horizontal fastener strip. Further, consumers preferred the bag with the light pinkish fastener strip for non-reputational reasons. In addition, approximately two-thirds of the respondents who selected the bag with the light pinkish fastener strip referenced one or more functional benefits of the colored strip when explaining their purchase choice. As a result, it is my opinion that the ITW trademarks for the use of color on plastic bag reclosable fastener strips afford a significant non-reputational competitive advantage.

DTX-76 at A7578. (Dkt. 28-3; Klein TTAB Report at 14, POLY7420)(emphasis added).

2. Trial Evidence

124. ITW's expert, Mr. Poret, performed a 2019 survey allegedly to "scientifically assess the extent to which the Color Line Trademark on a resealable plastic bag functions to make the bag easier for a consumer to use, including whether it makes it easier to find where to open the bag or how to reclose the bag." Day 2 Tr. 4, 11 (emphasis added). His survey is so seriously flawed that his resulting opinions and testimony are not credible.

- 125. The Poret survey failed to make the intended assessment. Mr. Poret conceded "that the word 'easier' connotes a comparison of the relative ease of use of two different things." *Id.*, Tr. 35. But, **not one** of the 608 respondents in the Poret Survey was allowed to compare the Test Bag and the Control Bag. Thus, no respondent had the opportunity to compare the two bags or evaluate whether one bag was easier to use than the other. *Id.*, Tr. 37-38, 50. Mr. Poret had two separate data sets and relied on statistics in an effort to infer a relative conclusion without showing any respondent both the Test Bag and the Control Bag.
- the vast majority would conclude the black line made it easier to find where to open the Test bag than the bag without a line. In this case, common sense is reinforced by ITW's business-driven 2000 focus group study (DTX-31, DTX-30, DTX-32), as that study was explained by TTAB testimony from Kohl (DTX-41 Tr. 63-69) and Stevens (DTX-45 Tr. 45-55); by the 2014 Klein report and TTAB testimony (DTX-75, DTX-76); and, by testimony from Mr. Dauber about using surveys with open-ended questions to make business decisions for ITW. Day 2 Tr. 130-31. Each participant in ITW's critical 2000 study compared, rated, and answered open-ended questions about different bags. DTX-31. Common sense is also confirmed by Mr. Klein's survey testimony. FOF ¶¶ 120-123.
 - 127. The Poret survey also failed to capture at least one of the functional features identified by Poly-America, *i.e.*, that the colored line assists users in determining **whether** the bag is open or closed. Instead, respondents were asked to rate the ease of determining **how** to close the bag. Day 2 Tr. 174-176 (Klein). Thus, even were his methodology otherwise sound (which it is not), the Poret survey was lacking in necessary substance as well.

- is "easier" to use than the other. Two groups of respondents, each shown only one bag, could reach similar conclusions about the relative ease of use of their respective bag. However, given the chance which they were not respondents could still have overwhelmingly found one bag relatively "easier" to use than the other. *Id.*, Tr. 173-174 (Klein) (Poret "was really inferring the comparative measure from what was really an individual measure. And so two bags could be both both be easy to use but one could be overwhelmingly easier to use."). Mr. Poret improperly uses statistics to gloss over this data gap.
 - lacked data allowing the under-inclusive nature of his universe to be quantified. Day 2 Tr. 47. Mr. Poret admittedly limited the universe to **purchasers and potential purchasers**, even though his survey was intended to measure the extent to which a colored line made it easier for **users** to find where to open the bag and determine how to close the bag. *Id.*, Tr. 12. He rationalized that a typical survey universe consists of purchasers and potential because "those are the individuals whose opinions and perceptions **influence purchase decisions**." *Id.* Mr. Poret tried to justify limiting his universe to purchasers by noting that the 2014 Klein survey (which Poret had not reviewed prior to preparing his report) also used purchasers and potential purchasers as the survey universe. *Id.*, Tr. 12-13. Mr. Klein's 2014 survey, however, focused on the preferences of "**purchasers** of reclosable plastic bags," not Poret's targeted **user** universe. Day 2 Tr. 12 (Poret testimony); Day 2 Tr. 208 (Klein testimony).
 - 130. Mr. Poret's universe was also under-inclusive by excluding those under 18, despite the absence of any data justifying this exclusion. Mr. Poret even admitted his three minor children are **users** of recloseable bags. Day 2 Tr. 47.

- 131. Mr. Poret's survey universe is also under-inclusive because it excluded potential respondents who need glasses or contacts but did not have them, although he had no data showing that people who wear glasses or contacts always wear them when they use reclosable plastic bags. *Id.*, Tr. 47-48. Mr. Poret acknowledged his report did not indicate the percentage of **users** who were excluded by the purchaser requirement or the age limitation. Day 2 Tr. 46-47.
- 132. Mr. Poret conceded that he had tested "only one manifestation of the Color Line Trademark," *id.*, Tr. 48, and that he **was not** opining there was no functional benefit to the color line strip on the zipper. *Id.*, Tr. 41.
- 133. Mr. Poret's testimony also flies in the face of Mr. Dauber's common sense concession about the functionality of sensory touchstones and directly contradicts both the methodology and the results of the focus group study ITW commissioned in 2000 and used to enter the consumer retail reclosable bag market. Day 2 Tr. 130-31; FOF, ¶¶ 117-19FOF ¶¶ 117-119.
- 134. Mr. Poret's inferences are based on improperly applied statistics and a survey designed to deprive respondents of the opportunity to make their own comparisons. His testimony is entitled to no weight. Day 2 Tr. 172-179, 184-87.
- 135. There are, moreover, additional flaws that, considered as a whole, make the results of Mr. Poret's survey purely subjective and speculative, and ultimately unreliable. Characterizing a survey in which individuals subjectively apply a rating ranging from "extremely easy" to "extremely difficult" as an objective measure of functionality, Day 2 Tr. 26 (Poret), does not make it objective or change the results, which are nothing more than a compilation of respondents' subjective assessments of the one bag they examined. Day 2 Tr. 178 (Klein).

Moreover, the Poret survey made no attempt to collect other data that might have improved the reliability of his unsupported inferences. For example, the survey did not require interviewers to: (1) record how much time it took respondents to find the opening of the bag or close the bag; (2) determine or record whether respondents actually succeeded in fully closing the bags; or (3) record how many attempts it took respondents to fully close the bag. Interviewers were not required to report spontaneous comments. *Id.*, Tr. 42-43. Interviewers also did not ask any open-ended questions in this survey, although Mr. Poret has used such questions in other surveys. *Id.*, Tr. 46. These failings make Poret's survey subjective, speculative, and ultimately reliable.

- 136. Mr. Klein's 2019 rebuttal report and testimony identified the flaws in Poret's 2019 survey and in his opinions based on that survey. During his testimony, Mr. Klein confirmed that his 2019 report referred to his 2014 survey to identify what Poret's 2019 survey did not do such as measuring purchaser preferences or using open-ended, follow-up questions. Day 2 Tr. 182, 210. While ITW viewed that reference as an opportunity for a second cross-examination of Mr. Klein for his 2014 work, the Court finds ITW's 2019 attack on the 2014 Klein survey and testimony simply reinforces Mr. Klein's credibility.
- 137. Mr. Klein's 2014 survey was intended to determine whether or not consumers prefer to purchase reclosable bags that use color in the reclosable fastener strips and, if so, whether their preference for bags with colored fastener strips was for non-reputational reasons. This is relevant to the functionality analysis. See FOF ¶¶ 120-123; COL, ¶ 75.
- 138. Mr. Klein's survey addressed issues highly relevant to that analysis, *i.e.*, whether consumers preferred to purchase a reclosable bag with colored fastener strips or no color in the fastener strip and, if so, the reasons why respondents who preferred to purchase reclosable bags

with colored zipper closures chose that option. Mr. Klein's survey also used the open-ended follow-up question "Why?" Professor McCarthy explains, "[o]ften, an examination of the respondents' verbatim responses to the 'why' question are the most illuminating and probative part of a survey, for they provide a window into consumer thought processes in a way that mere statistical data cannot." 6 McCarthy on Trademarks and Unfair Competition, § 32.175 at 32-404 (4th ed. 2012).

- another and the reasons for their expressed preference. Hands-on manipulation of the bags was not a necessary element to answering questions about respondents' purchasing preferences based on what they saw, as shown by the 48 respondents who answered "Why?" with explanations like "easier to see;" "easy to see."
- 140. ITW's 2019 Klein cross-examination simply highlights the merit of the Klein survey and the failings of the Poret survey.

F. Even if Considered, None, Let Alone All of the Alleged Alternative Designs Have Been Shown to be Functionally Equivalent

1. Evidence from the TTAB Record

141. In the TTAB proceedings, ITW consistently asserted that "alternatives" to the colored bag closures are available to Poly-America. But, ITW ultimately pointed to only one supposed alternative — a zipper closure without color. See Dkt. 29-20 at A8472-8473 (ITW TTAB Brief at 37-38). ITW's only evidence of "alternatives" was testimony of a shopping trip performed by a paralegal who worked for ITW's then-counsel. The paralegal went shopping at CVS Pharmacy, Jewel-Osco, Mariano's and Wal-Mart in the Chicago area, where she purchased

a box of Ziploc products and four bags with no color. *Id.* ITW TTAB Trial Brief at A8472 (Dkt. 29-20; p. 37, citing ITW Trial Exhibits 36, 37, 39, & 42).

- 142. Poly-America pointed to significant evidence that bags with clear zipper closures are not the functional equivalent of bags with colored closures.
- 143. ITW touted the functional advantages of its colored flange in promotional materials. FOF ¶ 104-107. The functional advantages of the colored flange are disclosed in the '434 Patent, and claim 6 of that patent included this same color element. FOF ¶ 60-70, 75-77.
- 2 zipper closures serves at least two distinct useful purposes. First, the '112 and '834 Patents (Poly SOF 54-55) expressly recognize that colored closures make it easier to locate the closure on the bag. Second, virtually all of the patents discussed above disclose how colored closures can assist users with visual verification that a zipper is fully closed (or occluded) in a variety of ways, including but not limited to use of some type of color-change element. FOF ¶ 84-101.
- 145. Participants in ITW's Focus Group Study identified functional advantages of colored zipper closures. FOF ¶¶ 117-119.
- 146. Respondents in the 2014 Klein Survey likewise identified functional advantages of colored zipper closures. FOF ¶¶ 120-123.

2. <u>Trial Evidence</u>

- 147. At trial, ITW identified both recloseable bags with clear closures and others that used color (but allegedly lacked the claimed Color Line) as alleged "alternative designs" available to Poly-America. Day 1 Tr. 41-44 (Dauber); 166-175 (Plourde).
- 148. First, these designs need not be considered because the claimed Color Line is functional under the "traditional" test. Whether claim 6 covered more than just a colored line

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does not matter, because it covered the color line and recited the functional benefits thereof. FOF ¶ 74-75.

- 149. Second, Messrs. Dauber and Plourde bought on their July 2019 shopping trip bags with "the color line," bags with color they contended did not need to be licensed, and bags without color. But, other than conclusory statements, ITW offered no evidence that the bags with clear closures or the bags with color that ITW now says don't use the Color Line are actually functionally equivalent to bags that use the Color Line.
- 150. In all events, Glad, Reynolds, and Inteplast are Poly-America's major trash bag competitors. Day 2 Tr. 97 (Ross), 152-53 (Mallory). Each of those major competitors is an ITW licensee, according to ITW, and each also sells reclosable plastic bags with a colored line to Poly-America's major retail customers. *Id.* Only Poly-America cannot offer to supply reclosable plastic bags with a colored line to its major trash bag customers. *Id.*
- 151. For Poly-America's entry into the market, the registered configuration is the required design, not merely "the preferred" design. Poly-America needs to be able to use a colored line on reclosable plastic bags to offer to its major retail customers a product that is brand-equivalent to Ziploc bags. Poly-America needs to be able to supply reclosable bags with all of the functional features of the Ziploc bag, including a colored line. Day 2 Tr. 94, 96, 98-100, 103-106, 108-10 (Ross), DTX-245, Tr. 150-51, 153-55 (Mallory). ITW has admitted that Ziploc bags use the claimed Color Line. FOF ¶ 50; Day 1 Tr. 171-72 (Plourde).
 - 152. That is the single competitively significant application at issue here.
 - 153. In addition, Mr. Dauber agreed that customer demand for a potential product is an important factor to be considered (Day 2 Tr. 133), but acknowledged he lacked any personal knowledge of demand by major retailers for these specific bags. He also was unaware of how

major retail customers negotiate for products. *Id.*, Tr. 112-14. Mr. Dauber also agreed that unexpired third-party patents need to be assessed, but conceded he had not considered whether any of the alleged "alternative" bags were protected by patents. *Id.*, Tr. 133-34. Nor did ITW contradict the demand from Poly-America's major retail customers for private-label bags that are brand-equivalent to Ziploc. *See, e.g.*, TTAB Decision, at 10 (citing evidence).

- 154. For purposes of this case, this is the area of competitive significance and, indeed, competitive necessity for Poly-America. Day 2 Tr. 106-107, 110 (Ross), 160, 164 (Mallory). Poly-America also needs to have the option to purchase zipper strips and rollstock to use in making reclosable plastic bags. Day 2 Tr. 226-27, 230-31 (Bertrand). The proper focus of the Court's functionality analysis is the particular application that Poly-America's major retailer-customers demand, and that Poly-America seeks to supply. TTAB Decision at 9-11.
- 155. Consequently, ITW failed to show that any of the bags are functionally equivalent alternative design options truly available to Poly-America. On the contrary, Poly-America showed there are none.

G. The Increased Manufacturing Cost and Complexity Associated with Adding the Claimed "Color Line" are Minimal or None

1. Evidence from the TTAB Record

156. As already noted above, Mr. Bertrand Testified during the TTAB proceedings that the addition of color to the closure profile on reclosable plastic bags adds, at most, a nominal amount to total production costs. Mr. Bertrand testified that adding color to zipper closures would add only "fractions of a cent" to the cost of manufacturing a reclosable food storage bag. In contrast, although he testified that there was additional cost, ITW's witness, Mr. Plourde, was unable to quantify the additional incremental manufacturing cost of producing reclosable plastic

bags with colored resin added to zipper closures and had not performed any recent calculations in that regard See supra FOF ¶ 13 & n.9.

157. Mr. Bertrand also testified that the addition of color does not contribute any significant complexity to the manufacturing process. DTX-91 at A8149, A8158-8159 (Dkt. 29-17; Bertrand TTAB Tr. Test. at 29:7-12, 38:1-39:17).

2. <u>Trial Evidence</u>

- 158. At trial, Mr. Plourde repeated his testimony about the incremental costs involved in making bags with a colored line, which he implicitly was comparing against a bag without color. He discussed the capital equipment ITW used to make zipper strips, but did so without quantifying the amount of the incremental difference or amortizing capital costs of the life of equipment, let alone on a per-bag basis.
- 159. In contrast, Mr. Bertrand's data and calculations shows that adding color results in an incremental monthly cost of approximately \$700 to make about 30 million bags. Day 2, Tr. 214, 224-226 (Bertrand).
- 160. Moreover, in view of ITW's current position that some uses of color are permitted, while others are not, there actually should be no increased incremental costs associated with using color in the form of the claimed Color Line.

H. ITW's Course of Conduct Resulting in Loss of Trademark Significance

1. Evidence from the TTAB Trial Record

161. ITW admits that it has multiple "licensees" of the '120 Registration producing and/or selling reclosable consumer storage bags with colored closure profiles **under brands** other than ITW or Minigrip. FOF ¶¶ 42-45, 47; see also DTX-117 at A6252, A6255 (Dkt. 29-14; ITW TTAB Tr. Ex. 28 at ITW4616, ITW6416); DTX-119 at A6295 (Dkt. 29-14; Poly-

America TTAB Tr. Ex. 21 at ITW 6433); see also DTX-41 at A4437-4443 (Dkt. 29-10; Kohl TTAB Depo. 25:1-31:3); DTX-65 at A4925 (Dkt. 29-11; ITW Response to Interrogatory No. 8).

- storage bags under the ZIPLOC brand. The ZIPLOC brand is a market leader in reclosable consumer storage bags. DTX-109 (Dkt. 29-14; ITW TTAB Tr. Ex. 12); DTX-119 at A6295 (Dkt. 29-14; Poly-America TTAB Tr. Ex. 21 at ITW 6433). *See also* DTX-30 at A3993 (Dkt. 29-9; Plourde TTAB Depo. Ex. 10 at ITW4907); DTX-45 at A4526-4529 (Dkt. 29-10; Stevens TTAB Depo. at 24:27-27:5). There is no evidence that any brand name other than ZIPLOC (and/or brand owner SC Johnson) appears on packaging for ZIPLOC brand reclosable bags or the bags themselves. DTX-45 at A4533-4534 (Dkt. 29-10; Stevens TTAB Depo. at 34:15-35:25); DTX-24 at A3948-3949 (Dkt. 29-9; Plourde TTAB Depo. at 186:15-187:25); DTX-29 & DTX-30 (Dkt. 29-9; Plourde TTAB Depo. Exs. 29 & 30); DTX-105 at A6030 (Dkt. 29-14; Plourde TTAB Tr. Test. at 104:17-22); DTX-63 at A4914 (Dkt. 29-11; ITW Response to Request for Admission No. 109).
- 163. ITW contends that Glad is an ITW "licensee." Glad sells reclosable consumer storage bags under the GLAD brand. DTX-105 at A6016 (Dkt. 29-14; Plourde TTAB Tr. Test. at 90:8-17) & DTX-112 (Dkt. 29-24; ITW TTAB Tr. Ex. 17, Glad Settlement Agreement). GLAD is also a leading national brand of reclosable bags. DTX-30 at A3993 (Dkt. 29-9; Plourde TTAB Depo. Ex. 10 at ITW4907); DTX-45 at A4527-4528 (Dkt. 29-10; Stevens TTAB Depo. at 25:17-26:24). One condition of ITW's license with Glad, however, is that ITW consented to Glad's registration of its own trademark for reclosable plastic bags using its "yellow plus blue makes green" colored closure. *See* DTX-112 at A6171 (Dkt. 29-14; ITW TTAB Tr. Ex. 17 at ITW7043, ¶6). There is no evidence that any brand name other than Glad (or its

predecessors or affiliates) ever appeared on the packaging for GLAD brand reclosable bags or the bags themselves. *See*, *e.g.*, DTX-59 at A4716-4717, A4724-4725 (Dkt. 28-14; POLY7606-7607, 7614-15); DTX-60 at A4800, A4805-4808, A4825-4834 (POLY7731, 7738-7740, 7765-7784); DTX-105 at A6031-6032 (Dkt. 29-14; Plourde TTAB Tr. Test. at 105:12-106:5); DTX-63 at A4914 (Dkt. 29-11; ITW Response to Request for Admission 110).

- thereafter, ceased selling reclosable bags in the United States. DTX-105 at A6016, A6018 (Dkt. 29-14; Plourde TTAB Tr. Test. at 90:23-25, 92:6-15); DTX-45 at A4535-4536 (Dkt. 29-10; Stevens TTAB Depo. at 37:24-38:25); DTX-63 at A4911, A4915 (Dkt. 29-11; ITW Responses to Requests for Admission Nos. 93 & 119). ITW, however, retained ownership of the subject marks. ITW had, and continues to have, multiple unrelated licensees that manufacture private-label reclosable consumer storage bags, which are sold by retailers as store brands. FOF ¶ 42-45, 47; see also DTX-45 at A4539-4540 (Dkt. 29-10; Stevens TTAB Depo. at 44:22-45:15). The brand name that appears on the packaging for these private-label brands is that chosen by the store selling them. FOF ¶ 45.
 - 165. National brands, such as ZIPLOC and GLAD, and private-label store brands are competitors in the reclosable consumer storage bag market. DTX-45 at A4546-4548, A4549 (Dkt. 29-10; Stevens TTAB Depo. at 51:10-53:21, 55:5-19) & DTX-30 at A3993 (Dkt. 29-9; Plourde TTAB Depo. Ex. 10 at ITW4907). A consumer might encounter ZIPLOC brand reclosable bags, GLAD brand reclosable bags, and/or private-label brand reclosable bags next to each other on store shelves. DTX-78 at A7789-7790 (Dkt. 29-16; Ross TTAB Tr. Test. at 9:19-10:22).

- Until 2000, ITW and its predecessors did not manufacture and sell reclosable 166. consumer storage bags directly to retailers, such as Walmart. ITW licensees (and non-licensees) manufactured and sold reclosable consumer storage bags to retailers. Although ITW took actions to enforce its '120 Registration against some non-licensed third-party manufacturers, ITW, by its own admission, ignored one of the major national brands, GLAD, for many years. ITW did not pursue any action against Glad until business exigencies forced ITW to begin to sell private-label reclosable consumer bags directly to large retailers. DTX-45 at A4550-4551 (Dkt.29-10; Stevens TTAB Depo. at 64:8-65:24, discussing Plourde TTAB Depo. Ex. 12 and the business exigencies); see also DTX-24 at A3924 (Dkt.29-9; Plourde TTAB Depo. at 133:2-12); & DTX-32 at A4029 (Dkt. 29-9; Plourde TTAB Depo. Ex. 12 at ITW4913). ITW's decision to move into direct sales to retailers was prompted by ITW's loss of sales to Webster and Arrow (who in turn sold to retailers). These losses represented approximately 80% of ITW's sales of consumer storage bags. Webster, for example, had been a major supplier of private-label reclosable consumer storage bags to Walmart. DTX-45 at A4521-4522, A4529-4531 (Dkt. 29-10; Stevens TTAB Depo. at 19:14-20:7, 27:20-29:14).
 - bags had been on the market for at least fifteen years. Glad began selling these color-change reclosable consumer storage bags as early as the mid-1980s, and the product soon became a leading national brand. DTX-57 (A4685-4690) & DTX-58 (A4691-4694) (Dkt. 28-15; N.Y. Times article regarding Glad reclosable bags dated 10/21/1986); see also DTX-30 at A3993 (Dkt. 29-9; Plourde TTAB Depo. Ex. 10 at ITW4907).
 - 168. In October 2001, Glad filed a product design trademark application for reclosable bags. See DTX-59, A4695-4787 (Dkt. 28-14; prosecution history for U.S. Reg. No. 2,818,766).

As described in the registration, the Glad product design mark "consists of a translucent blue closure half and a translucent yellow closure half, when joined to close the bag, form a green colored closure across the bag adjacent to its top. Color is claimed as a feature of the mark." *Id.* at AA4696, A4743 (Dkt. 28-14; POLY7586 & 7633).

169. More than 10 years earlier, in 1990, Glad was granted a registration for its "yellow and blue makes green" packaging logo design. DTX60, A4788-4858 (Dkt. 28-14; Trademark Reg. No. 1,592,945 and prosecution history excerpts, including packaging specimens). One of the packaging specimens submitted by Glad prominently displays the statement: "When you see the green seal you know the bag is closed!" *Id.* at A4805 (POLY7738). ITW did not oppose registration of this mark and never sought its cancellation.

Glad trademark application, both on the ground that Glad's "yellow and blue makes green" product design mark was functional and on the ground that allowing the mark to issue would create a likelihood of confusion with the '120 Registration. ITW, *inter alia*, proffered the Glad '105 Patent (*see supra* FOF ¶ 86) as evidence of *de jure* functionality. DTX-61 at A4860-4862 (Dkt. 28-14; ITW24406-08).³⁵ This, of course, is the very same product configuration that ITW now claims is covered by the ITW marks by virtue of its license with Glad. DTX-112 (Dkt. _29-14; ITW TTAB Tr. Ex. 17, Glad Settlement Agreement); DTX-41 at A4438-4440 (Dkt. 29-10; Kohl TTAB Depo. at 26:4-28:2, discussing Plourde TTAB Depo. Ex. 7. Glad Settlement Agreement). *See also* DTX-105 at A6031-6032 (Dkt. 29-14; Plourde TTAB Tr. Test. at 105:12-106:5) & DTX-119 at A6295, A6298 (Dkt. 29-14; Poly-America TTAB Tr. Ex. 21 at ITW6433

³⁵ ITW stipulated to the authenticity of DTX-61. See DTX-72 & DTX-73.

& ITW6436); see also; DTX-117 at A6255, A6260 (Dkt. 29-14; ITW TTAB Tr. Ex. 28 at ITW6416 & ITW6421).

- plastic bags in issue have a blue colored stripe on one side (which the application refers to as a translucent blue closure half) and a yellow colored stripe on the other side (which the application refers to as a translucent yellow closure half) which, when combined, form a green stripe."

 DTX-61 at A4683 (Dkt. 24-18; Letter of Protest at ITW0024409)(emphasis added); see also DTX-72 & DTX-73 (Dkt. 28-11; stipulation regarding attached Letter of Protest and approval by TTAB). Thus, ITW affirmatively represented to the USPTO that, when sealed, the Glad zipper closure formed a colored line of a single color.
 - 172. After Glad's application published for opposition, ITW sought multiple extensions of time to oppose the registration. DTX-59 at A4698-4699, A4758-4786 (Dkt. 28-14; POLY7588-89, 7648-76). Negotiations between Glad and ITW regarding this trademark dispute were by then ongoing. DTX-41 at A4445-4450, A4451 (Dkt. 29-10; Kohl TTAB Depo. at 40:3-45:10, 50:3-7, 50:13-24); DTX-43 (Dkt. 29-10; Kohl TTAB Depo. Ex. 3).
 - DTX-41 at A4438-4440 (Dkt. 29-10; Kohl TTAB Depo. at 26:2-28:1, discussing Plourde Ex. 7); DTX-24 at A3905-3906 (Dkt. 29-9; Plourde TTAB Depo. at 57:7-58:5); DTX-29 (Dkt. 29-9; Plourde TTAB Depo. Ex. 7, Glad Settlement Agreement). As of that date, Glad's unlicensed "yellow and blue makes green" reclosable bags had been on the market for almost twenty years. DTX-57 (Dkt.28-14); DTX-58 (Dkt. 28-14); DTX-60 (Dkt. 28-14); DTX-63 at A4911-4912 (Dkt. 29-11; ITW Response to Request for Admission No. 98).

- 174. The ITW-Glad Settlement Agreement states that Glad's need for a license (and, hence, its status as a real "licensee") remains in dispute. DTX-29 (Dkt. 29-9; Plourde Ex. 7 at ¶2). ITW consented to Glad's trademark application for the "yellow and blue makes green" seal, which subsequently issued in 2004, although no consent agreement was filed with the USPTO. *Id.*, ¶6. ITW also agreed to restrict its use of colors on reclosable consumer storage bag closures, while allowing Glad to continue making and selling its "yellow and blue makes green" reclosable storage bags effectively unimpeded by ITW. *Id.*, ¶ 5. Both Glad and ITW retained the exclusive right to enforce their respective marks. *Id.* at ¶9.
 - 175. The only provision related to the quality of Glad's products states: "To the extent that Glad does infringe one or more of the Registrations and that a license is created under Paragraph 3 of this agreement, ITW agrees that any quality control inspection shall be limited to the purchase of relevant Glad products in the open market. ITW agrees that the quality of Glad's reclosable bags, as currently marketed, are of satisfactory quality." *Id.*, ¶ 8. However, ITW has no recourse under the Agreement if it ever becomes dissatisfied with the quality of any Glad products.
 - 176. While, pursuant to a ruling from the TTAB, ITW has withheld information about any royalty payments it receives for licenses, other evidence reveals that Glad has never paid any money to ITW under its "license." DTX-41 at A4451 (Dkt. 29-10; Kohl TTAB Depo. at 50:3-6, 50:13-24); see also id. at A4444, A4447-48 (Kohl TTAB Depo. at 38:19-22, 42:5-43:1); DTX-43 at A4478 (Dkt. 29-10; Kohl TTAB Depo. Ex. 3 at ITW4952, ¶3).
 - 177. Although some other ITW licenses may contain some form of quality control provisions (see DTX-109, DTX-111, DTX-113, DTX-114, DTX-115, DTX-116 (Dkt. 29-14; ITW TTAB Tr. Exs.12, 16, 18, 20, 22, & 24), the only arguably competent evidence that ITW

ever exercised any of its quality control rights are a handful of letters requesting product samples from licensees, all of which were sent **after** Poly-America filed its Petition for Cancellation on February 19, 2013. DTX-105 at A6000-6003 (Dkt. 29-14; Plourde TTAB Tr. Test. at 74:12-77:11).³⁶

178. ITW admits that its "licensees undertake their own advertising and promotional efforts" and could not identify any persons or entities that participated in licensees' advertising, promotion, and use of the subject marks. *See* DTX-65 at A4925 (Dkt. 29-11; ITW Response to Interrogatory No. 8).

2. <u>Judicial Admissions and Trial Evidence</u>

179. In its Amended Complaint, ITW admitted that "Ziploc branded bags **incorporate** the Color Line Trademark under license from ITW . . ." Amended Complaint, ¶ 13 (emphasis added). But, the Ziploc bags and packaging introduced at trial make no reference to ITW or its Color Line trademarks, while the Ziploc brand name is prominently displayed.

180. ITW also admitted that, when it was manufacturing reclosable plastic consumer storage bags, these bags were manufactured as "private label bags [that ITW sold] to stores that would then mark the bags with their own label and sell them as store-branded bags. Amended Complaint, ¶ 11. Again, ITW presented no evidence that any reclosable plastic bags sold under license from ITW (or the packaging for such products) ever referenced the ITW registrations or mentioned any association between the colored line and ITW.

181. ITW offered no evidence to contradict its record of indiscriminate licensing as evidenced in the TTAB record. On the contrary, ITW's trial testimony confirms ITW continues

³⁶ In the TTAB, Poly-America's objected to ITW's TTAB Tr. Ex. 25 and Mr. Plourde's testimony concerning that exhibit. *See* Dkt. 29-19 at A8428-8434 (Poly-America's Appendix to its TTAB Trial Brief, Objections to ITW's TTAB Trial Evidence).

these practices to date. Day 2 Tr. 123-24. There is certainly no evidence that the color lines used on these multiple brands of bags, sold in competition with one another, serve as a single source indicator

I. ITW Failed to Offer Truly New Evidence at Trial on any Disputed Material Fact Issue

1. The TTAB Decision

- 182. On October 18, 2017, the TTAB granted Poly-America's Petition for Cancellation, finding that all three of ITW's registered product configurations are functional. The TTAB denied ITW's motion for reconsideration on December 21, 2017. More specifically, the TTAB held that Poly-America had standing to challenge all three of the challenged ITW Registrations. The TTAB also held that the subject matter claimed in the three ITW Registrations was functional. Poly America "established functionality . . . based upon the sixth claim in the '434 patent."
 - 183. Based on the evidence set forth above, and as further explained in the Court's Conclusions of Law below, there is substantial evidence in the TTAB record to support its decision on both the question of Poly-America's standing and on the ultimate question of functionality.
 - 184. ITW waived its right to assert here that Poly-America lacks standing to seek cancellation of the '120 Registration because ITW failed to raise this issue in its arguments to the TTAB. See TTAB Decision, at 11. In all events, however, Poly-America has standing to challenge all three ITW Registrations.
 - 185. In the past, ITW has asserted that completed bags with colored zipper closures infringe all of three of the subject marks. ITW also has stated in at least one license agreement that all three ITW Registrations are associated with a color line across the top of a reclosable

bag. The products identified in the zipper flange mark registration (the '114 Registration) and the rollstock mark registration (the '243 Registration) are used in the manufacture of reclosable plastic consumer storage bags purchased by end-user consumers. Poly-America seeks to manufacture or purchase these goods in order to compete in the market for reclosable food storage bags purchased by end-user consumers. ITW submitted completed bags as specimens to the USPTO when it filed its combined Section 8 and 15 declarations to maintain the '114 Registration.

- 186. Poly-America also has a direct commercial interest in the goods identified in each of the three ITW Registrations. Poly-America is engaged in the manufacture and sale of goods closely related to reclosable plastic storage bags and their components, namely plastic garbage bags. Reclosable plastic consumer storage bags for the consumer retail market are a natural expansion of Poly-America's current business. Poly-America already has made substantial preparations to enter the reclosable plastic consumer storage bag market.
- plastic consumer storage bags with colored closures in addition to garbage bags to achieve brand equivalence with national brand reclosable bags such as those offered by Poly-America's competitors and ITW's licensees. Poly-America seeks not only the ability to manufacture and sell plastic recloseable plastic storage bags to its retailer customers, but also the ability to manufacture or purchase zipper closures and/or rollstock using color on or near the closure strips for purposes of manufacturing reclosable food storage bags. The last remaining impediment to Poly-America's entry into the reclosable plastic consumer bag market is the three challenged ITW Registrations.

- 188. ITW has not adduced any "new" evidence on a disputed fact issue regarding Poly-America's standing.
- 189. Poly-America has shown that it continues to prepare for and have the intent to enter the reclosable consumer storage bag market since the close of evidence in the TTAB proceedings
- ancelled, the evidence before the TTAB's holding that the three ITW Registrations should be cancelled, the evidence before the TTAB established that ITW's now-expired '434 patent disclosed and claimed the utilitarian feature of a flexible closure plastic bag with a separating flange colored differently than the strips to facilitate identification of the flange and separation of the strips. The centrality of this color element to claim 6 is confirmed by the prosecution history of the '434 patent. In order to obtain allowance of that claim, the applicant represented to the USPTO that this color element was both useful and patentable. This same color element is the subject of the three challenged ITW Registrations. DTX-39, at ITW 000122 ("Flextite's color flange is a trademark of Flexigrip. It also serves a practical purpose. It immediately identifies the point of opening.") (emphasis added). This evidence, even standing alone, constitutes substantial evidence that supports the TTAB's finding that the subject matter of the three ITW Registrations is functional.
 - 2. <u>ITW's Trial Evidence Does Not Constitute New Evidence on a Disputed</u> <u>Fact Issue</u>
 - 191. ITW failed to present "new" evidence on any "disputed fact issue." ITW's fact witnesses at trial were Mr. Ausnit, Mr. Plourde, and Mr. Dauber. ITW also called Mr. Lee as an adverse fact witness. None of them offered any truly new evidence on a disputed fact issue. ITW offered expert testimony by Mr. Poret, but that testimony is not directed to a disputed fact issue. See FOF ¶¶ 124-135 and the summary discussion below.

- 192. At the TTAB, ITW used Mr. Ausnit's recollection of Minigrip/Flexigrip's story of: (1) Flexigrip/Minigrip's history; (2) Flexigrip's slider closure, including the designation "FG;" (3) Flexigrip's coloring the lip of zipper strips as a trademark and also to indicate to consumers the point of zipper opening; (4) Mr. Ausnit's subsequent change of heart; and (5) Flexigrip, Minigrip and ITW using a colored line on advertising and using the phrase "Color Line" on materials. ITW TTAB Brief, at A8447-51 (citing to materials attached to its Notice of Reliance.).
- 193. At the TTAB, Poly-America offered into the record the '434 patent, its prosecution history, and testimony from Mr. Ausnit concerning statements in the '434 patent. Poly-America also introduced evidence showing Mr. Ausnit had not recalled the '434 patent in 2014 and that he had not seen the prosecution history of the '434 patent as of 2015. DTX-37, Tr. 35-42, 68-70. Poly-America also offered into the record DTX-39, DTX-40 and testimony from Mr. Ausnit concerning those two brochures. Those documents listed the '434 patent as one of ITW's patents and identified the color flange as both ITW's trademark and as serving the functional advantage of immediately identifying the point of opening. Id., Tr. 42-47; DTX-39, DTX-40.
- 194. The TTAB Decision acknowledged that the stated object of the '434 patent was to provide a resilient fastener for a bag or pouch specifically intended to reduce the risk of accidental separation of the fastener when the bag or pouch is filled. Indeed, the decision quoted from column 1, lines 20-23 and lines 29-41 of the '434 Patent. TTAB Decision at 15-16.
- 195. At the TTAB, ITW offered into the record a story from Mr. Ausnit about a final sales meeting he had with executives at Columbia Records. A secretary, being unfamiliar with how to use the zipper opener, ripped the reclosable fastener off the bag instead of separating the

fastener to open the bag. ITW TTAB Brief, at A8448-49 (citing to materials attached to its Notice of Reliance). Yet, the secretary had no difficulty in immediately identifying the point of opening. Mr. Ausnit did not retell this story at trial.

- 196. At the TTAB, ITW offered into the record its story of its patent/trademark license with Dow Chemical, and Dow's subsequent activities, including that Ziploc bags did not initially have any color, Dow's commercials featuring an index finger. ITW TTAB Brief, at A8449 (citing to materials attached to its Notice of Reliance).
- 197. At trial, Mr. Ausnit retold the story about: (1) Flexigrip/Minigrip's history; (2) Flexigrip's slider closure, including the designation "FG;" (3) Flexigrip's coloring the lip of zipper strips as a trademark and also to indicate to consumers the point of zipper opening; (4) his subsequent change of heart; and (5) about using a colored line on advertising and using the phrase "Color Line" on materials. Day 1 Tr. 91-104. At trial, Mr. Ausnit and Mr. Dauber retold the Dow story. Day 1 Tr. 30-33, 104-107.
- 198. At trial, Mr. Ausnit also testified at length about the prosecution history of the '434 patent, his view of the central advantage of the '434 patent and that the claimed color feature was not a major aspect of the patent. Day 1 Tr. 108-23.
- 199. None of this constitutes truly "new" evidence on a "disputed fact issue." The brochure, DTX-39, and the flyer, DTX-40 speak for themselves. They both emphasize the functional aspect of the colored flange, as well as its role as a trademark, and obtained the *in terrorum* benefit of the '434 patent. The '434 patent and the prosecution history are part of the public record, were before the TTAB and also speak for themselves. Moreover, ITW is barred from contradicting the public record, upon which competitors are entitled to rely. TTAB

- Decision at 21. Thus, ITW is "estopped" from using Mr. Ausnit's repackaged testimony to rewrite the public record. TTAB Decision at 15 (quoting 1 McCarthy, §7:89.30.)
- 200. ITW's evidence at trial on these facts is merely a repackaged version of its evidence on these same facts from the TTAB record.
- 201. At the TTAB, ITW offered evidence of a shopping trip performed by a paralegal who worked for ITW's then-counsel. The paralegal went shopping at CVS Pharmacy, Jewel-Osco, Mariano's and Wal-Mart in the Chicago area, where she purchased a box of Ziploc products and four bags with no color. ITW TTAB Trial Brief, at A8455, A8472 (citing to materials attached to its Notice of Reliance).
- 202. At the TTAB, ITW argued that bags with no color were "the" functional equivalent to a bag with color adjacent the top. ITW TTAB Trial Brief, at A8472.
- 203. At trial, ITW offered testimony about a July 2019 shopping trip by Messrs Plourde and Dauber to eleven Chicago-area stores. Day 1 Tr. 42-45 (Dauber).
- 204. At trial, ITW offered evidence that reclosable plastic bags without color and with color, but not containing what ITW asserted at trial was its Color Line Mark. Day 1 Tr. 41-52 (Dauber). At trial, ITW also offered testimony about bags that Poly-America had purchased. Day 1 Tr. 167-76. (Plourde).
- 205. The Court finds that ITW has not offered any truly new evidence on a disputed fact issue. None of this evidence is relevant to Poly-America's competitively significant application, namely the major retailers who sell Poly-America trash bags and who also want to buy from Poly-America for resale private label reclosable storage bags that are brand equivalent to Ziploc brand bags. TTAB Decision, 11.

- 206. In the TTAB, ITW offered testimony from Mr. Plourde that adding color to the reclosable fastener increases the cost of manufacturing that bag fastener and thus the bag itself when compared against a bag without color. Mr. Plourde also testified that additional equipment was required to create a colored line above the equipment made to create a bag without color. Mr. Plourde also testified that adding a colored line does not make the bag or bag seal stronger or easier to seal. Mr. Plourde also testified that consumers can readily identify the top of a bag even without color. Mr. Plourde offered comparable testimony about adding color to zippers or strips and plastic tubing or sheeting. Mr. Plourde did not quantify the amounts of the increased costs. ITW TTAB Trial Brief, at A8459-60, A8468-69, A8474 (citing Plourde TTAB trial testimony).
- 207. At trial, Mr. Plourde repeated his testimony about the incremental costs involved in making bags with a colored line, which he implicitly was comparing against a bag without color. He discussed the capital equipment ITW used to make zipper strips, but did so without quantifying the amount of the incremental difference or amortizing capital costs of the life of equipment, let alone on a per-bag basis.
- 208. The Court finds the trial testimony about cost is not new evidence on a disputed fact issue.
- 209. ITW represented at trial that there are reclosable bags with color that Poly-America is free to make. Day 1 Tr. 39-43 (Dauber). Consequently, the Court finds that ITW has removed the fourth *Morton-Norwich* factor as a relevant consideration since Poly-America would need the additional equipment and colored material under ITW's view to make permitted uses of color in manufacturing bags (and, thus, presumably would incur no additional costs in the manufacture of bags using the claimed Color Line).

- 210. At the TTAB, ITW offered testimony from Mr. Plourde that ITW revenue for zipper products without color for 2014 was about \$115 or \$120 million, while revenue for zipper products with a colored line was \$33.7 million. DTX-105, Tr. 114, 120-121.
- 211. At trial, Mr. Plourde offered testimony about ITW's proportionate sales of zipper products with color and without color for the four years since. Those percentages are consistent with ITW's 2014 testimony. Further, the Court finds testimony about Zip-Pak sales of zipper strips into a different market is not relevant to any disputed fact issue. Consequently, for either of these reasons, the Court finds ITW has not offered new evidence on a disputed fact issue.
- 212. At trial, ITW offered testimony from Brandon Lee. The Court finds questions about Mr. Lee's personal experiences not relevant to any disputed fact issue. The Court notes that Mr. Lee was not allowed access to most of ITW's production. Day 1 Tr. 60. Under those circumstances, ITW cannot benefit from any lack of information on the part of Mr. Lee. Further, the Court finds that Poly-America did not need to perform any market studies in view of direct communications from its major retail customers. Mr. Lee's testimony does not constitute new evidence on a disputed fact issue.
- 213. At trial, ITW offered the opinion testimony of Hal Poret. Mr. Poret performed a 2019 survey allegedly to "scientifically assess the extent to which the Color Line Trademark on a resealable plastic bag functions to make the bag easier for a consumer to use, including whether it makes it easier to find where to open the bag or how to reclose the bag." Day 2 Tr. 4, 11 (emphasis added).
- 214. The Court finds the Poret survey did not make the intended assessment and, for this reason, is not evidence on a disputed fact issue. See FOF ¶ 125.

- 215. Mr. Poret conceded "that the word 'easier' connotes a comparison of the relative ease of use of two different things." *Id.*, Tr. 35. But not one of the 608 respondents in the Poret Survey was allowed to compare the Test Bag and the Control Bag. Thus, no respondent had the opportunity to compare the two bags or evaluate whether one bag was easier to use than the other. *Id.*, Tr. 37-38, 50.
- 216. Mr. Poret's survey failed to make the intended assessment because it glossed over a crucial step in ascertaining whether one bag is "easier" to use than the other. Two groups of respondents, each shown only one bag, could reach similar conclusions about the relative ease of use of their respective bag. However, given the chance which they were not respondents could still have overwhelmingly found one bag relatively "easier" to use than the other. Id., Tr. 173-174 (Klein) (Poret "was really inferring the comparative measure from what was really an individual measure. And so two bags could be both both be easy to use but one could be overwhelmingly easier to use."). Mr. Poret improperly uses statistics to gloss over this data gap.
- 217. Mr. Poret also conceded he had tested "only one manifestation of the Color Line Trademark", id., Tr. 48, and he was not opining there was no functional benefit to the color line strip on the zipper. Id., Tr. 41.
- 218. Thus, the Court holds ITW has not offered any truly new evidence on a disputed fact issue. As a consequence, the Court is not required to conduct a *de novo* review of the entire record.
- 219. The Court finds that the TTAB had substantial evidence in the record supporting its decision.

Based upon the above findings, the Court makes the following conclusions of law:

II. CONCLUSIONS OF LAW³⁷

J. The Nature of This Proceeding and the Standard of Review

- 1. On February 19, 2013, Defendant Poly-America L.P. ("Poly-America") filed a Petition for Cancellation (the "Petition") with the Trademark Trial and Appeal Board (the "TTAB") seeking cancellation of three product configuration trademarks owned by Plaintiff Illinois Tool Works, Inc. ("ITW"). On October 18, 2017, the TTAB granted Poly-America's Petition for Cancellation, finding that all three of ITW's registered product configurations are functional (the "TTAB Decision"). On December 21, 2017, the TTAB denied ITW's Motion for Reconsideration of the October 17, Decision (the "TTAB Denial of Reconsideration). ITW filed the instant lawsuit on February 22, 2018, requesting review and reversal of the TTAB Decision pursuant to 15 U.S.C. §1071(b).
- 2. On June 8, 2018, the parties filed a Joint Motion to Transmit and Submit Record of the TTAB Proceedings to Court (Dkt. 26) pursuant to 15 U.S.C. § 1071(b)(3), which provides in pertinent part:

In suits brought hereunder, the record in the United States Patent and Trademark Office shall be admitted on motion of any party, upon such terms and conditions as to costs, expenses, and the further cross-examination of the witnesses as the court imposes, without prejudice to the right of any party to take further testimony. The testimony and exhibits of the record in the United States Patent and Trademark Office, when admitted, shall have the same effect as if originally taken and produced in the suit.

15 U.S.C. § 1071(b)(3)(emphasis added).

³⁷ To the extent that any of the Findings of Fact set forth in Section I, *supra*, are deemed to be Conclusions of Law they are incorporated into the following Conclusions of Law.

- 3. On June 11, 2018, the Court granted the joint motion and ordered that the TTAB record "be assembled and transmitted to the Court forthwith and made a part of the record in these proceedings." (Dkt. 27). The TTAB record was transferred to and filed in this Court on July 3, 2018. Dkt. 28 & 29. Thus, the evidence in the trial record before the TTAB has been admitted and made a part of the record in this proceeding, subject to any objections properly preserved by the parties during the TTAB proceeding. In addition, pursuant to 15 U.S.C. §1071(b)(3), "[t]he testimony and exhibits of the record in the [TTAB] . . . have the same effect as if originally taken and produced in [this] suit."
- 4. On August 28, 2019, the Court issued an Order resolving the dispute between Poly-America and ITW concerning the evidentiary status of the TTAB record. Dkt. 99. As a consequence, all documents and evidence offered into evidence at the TTAB are admitted for all purposes, except for any specific objections properly made by a party during the TTAB proceeding. Both sides used Poly-America's designation of TTAB evidence included in the exhibits designated as DTX-1 through DTX-122, and the Court holds that is an appropriate (and convenient) way to identify evidence.
- 5. The testimony and exhibits of the TTAB record "have the same effect as if originally taken and produced in the suit." 15 U.S.C. § 1071(b)(3). However, the parties also have the right to present "new" evidence on a disputed fact question. See 15 U.S.C. § 1071(b)(3) (admission of TTAB record is "without prejudice to the right of any party to take further testimony"). See also Kappos v. Hyatt, 566 U.S. 431, 434 (2012). If "new evidence is presented to the district court on a disputed fact issue, de novo finding will be necessary to take such new evidence into account together with the evidence before the Board." Id. at 444. In such circumstances, "[t]he district court must assess the credibility of new witnesses and other

evidence, determine how the new evidence comports with the existing administrative record and decide what weight the new evidence deserves." *Id*.

- 6. Kappos concerned a federal district court's review of a USPTO patent decision under 35 U.S.C. § 145, but the Supreme Court subsequently clarified in B & B Hardware, Inc. v. Hargis Indus., Inc., ____ U.S. ____, 135 S.Ct. 1293, 1301 (2015), that Kappos concerned an "analogous scheme in patent law" to that when a party challenges a TTAB decision in district court under § 1071(b). See also Swatch AG v. Beehive Wholesale, LLC, 739 F.3d 150, 155 (4th Cir. 2014)(citing Kappos and clarifying standard of review applicable when **new evidence** is admitted by District Court in review of TTAB decision pursuant to 15 U.S.C. §1071).
- 7. If no new evidence is admitted that relates to a disputed fact question, the reviewing court applies the APA "substantial evidence" standard to the TTAB's findings of fact on that issue. See, e.g., Hyatt v. Kappos, 625 F.3d 1320, 1336 (Fed. Cir. 2010). See also Belmora, LLC v. Bayer Consumer Care AG, 338 F. Supp. 3d 477, 483-84 (E.D. Va. 2018) ("factual findings made by the Board which are untouched by new evidence presented to the court are reviewed under the substantial evidence standard mandated by the Administrative Procedure Act"); accord RXD Media, LLC v. IP Application Dev., 2019 U.S. Dist. LEXIS 52664 at ** 5-6 (E.D. Va. March 27, 2019). Under the substantial evidence standard, findings of fact will be upheld so long as they are not arbitrary, capricious, or otherwise not in accordance with law. Belmora, 338 F. Supp. 3d at 488.

K. Poly America Has Standing to Seek Cancellation of the ITW Marks

- 8. Substantial evidence supports the TTAB's repeated findings that Poly-America has standing to challenge U.S. Trademark Registration Nos. 0946120, 1055114, and 1294243.
- 9. ITW waived its right to assert that Poly-America lacks standing to seek cancellation of the '120 Registration because ITW failed to raise this challenge in its arguments

to the TTAB. TTAB Decision at 11 ("Respondent does not challenge Petitioner's standing with regard to the colored line mark registration," *i.e.*, the '120 Registration).

- 10. ITW has not adduced "new" evidence on any fact issue regarding Poly-America's standing. The TTAB's finding that Poly-America has standing to challenge all three trademarks is supported by substantial evidence and affirmed.
- 11. To the extent new evidence was introduced on standing, the Court has conducted a *de novo* review, assessing the credibility of new witnesses and other evidence, determined how any such new evidence comports with the existing administrative record, and decided what weight the new evidence deserves. Based on its review, the Court has determined that Poly-America has standing to challenge all three trademarks. *See generally* FOF ¶¶ 1-29.
- proper petitioners; by its terms, the statute only requires that a plaintiff have a belief that it would suffer damages if the mark is registered. 15 U.S.C. § 1064. A petitioner merely needs to demonstrate that it has a "real interest," *i.e.*, a direct and personal stake, in the outcome of the proceedings and a reasonable basis for its belief of damage. *Ritchie v. Simpson*, 170 F.3d 1092, 1097-99 (Fed. Cir. 1999), abrogated on other grounds by Iancu v. Brunetti, 588 U.S. ____, 139 S. Ct. 782, (2019); see also Lipton Indus., Inc. v. Ralston Purina Co., 670 F.2d 1024,1028-29 (CCPA 1982); Universal Oil Prod. Co. v. Rexall Drug & Chem. Co., 463 F.2d 1122, 1123 (CCPA 1972). "A belief in likely damage can be shown by establishing a direct commercial interest." Cunningham v. Laser Golf Corp., 222 F.3d 943, 945 (Fed. Cir. 2000).
- 13. In its decision granting Poly-America's Petition for Cancellation, the TTAB explained what is necessary to establish standing to seek cancellation on the grounds of functionality and abandonment as follows:

[W]e note that, to establish its standing to assert a mere descriptiveness or genericness ground of opposition or cancellation, "a plaintiff need only show that it is engaged in the manufacture or sale of the same or related goods as those listed in the defendant's involved application or registration and that the product in question is one which could be produced in the normal expansion of plaintiff's business; that is, that plaintiff has a real interest in the proceeding because it is one who has a present or prospective right to use the term descriptively in its business." Binney & Smith Inc. v. Magic Marker Indus., Inc., 222 USPQ 1003, 1010 (TTAB 1984). A petitioner is required only to be in a position to have a right to use the mark in question. [Citing Ritchie]. This test logically also applies to the question of whether Petitioner has standing to assert its claim that Respondent's mark has been abandoned due to its loss of significance as a mark or comprises matter that, as a whole, is functional. See Nobelle.com LLC v. Qwest Comm'ens Int'l Inc., 66 USPQ2d 1300 (TTAB 2003); Doyle v. Al Johnson's Swedish Rest. & Butik Inc., 101 USPQ2d 1780 (TTAB 2012). Moreover, if Petitioner can show standing on the ground of functionality, it has the right to assert any other grounds, including abandonment. See Corporacion Habanos SA v. Rodriguez, 99 USPO2d 1873, 1877 (TTAB 2011). For a functionality claim, standing is also established, inter alia, if plaintiff shows that it is a competitor. AS Holdings, Inc. v. H & C Milcor, Inc., f/k/a Aquatico of Texas, Inc., 107 USPQ2d 1829 (TTAB 2013). "A belief in likely damage can be shown by establishing a direct commercial interest." [Citing Cunningham]

See TTAB Decision at 7-9; see also TTAB Denial of Reconsideration at 6-9.

- 14. Poly-America established before the TTAB, and any "new" evidence only reinforces, that Poly-America has a direct commercial interest in the goods identified under the three challenged ITW Registrations and an expectation of harm resulting from its inability to enter the reclosable plastic consumer storage bag market due to ITW's enforcement of the three ITW Registrations at issue. *Ritchie*, 170 F.3d 1092 at 1097-99; *Lipton Indus.*, 670 F.2d at 1028-29_; *Universal Oil*, 463 F.2d at 1123; *Cunningham*, 222 F.3d at 945; *Binney*, 222 USPQ at 1010. (Fed. Cir. 2000). *See* FOF ¶ 1-29.
- 15. Poly-America has established that it has a direct commercial interest in the goods identified in each of the three ITW Registrations for at least the following reasons. Poly-America is engaged in the manufacture and sale of goods closely related to reclosable plastic storage bags and their components, namely plastic garbage bags. Reclosable plastic consumer

storage bags for the consumer retail market are a natural expansion of Poly-America's current business. Poly-America is a position to have a right to use the marks claimed in the ITW Registrations and already has made substantial preparations to enter the reclosable plastic consumer storage bag market. Based on ITW's licensing and enforcement practices, Poly-America reasonably believes that it risks an infringement lawsuit that would include all three of the challenged ITW Registrations unless they are cancelled. The last remaining impediment to Poly-America's entry into the reclosable plastic consumer bag market is the three challenged ITW Registrations. Poly-America's customers have requested Poly-America to supply reclosable plastic consumer storage bags with colored closures in addition to garbage bags to achieve brand equivalence with national brand reclosable bags such as those offered by Poly-America's competitors and ITW's licensees. Poly-America seeks not only the ability to manufacture and sell plastic recloseable plastic storage bags to its retailer customers, but also the ability to manufacture or purchase zipper closures and/or rollstock using color on or near the closure strips for purposes of manufacturing reclosable food storage bags. See FOF ¶¶ 1-29.

16. Poly-America has standing to seek cancellation of all three ITW Registrations on the grounds of functionality and to seek cancellation of the '120 Registration on the ground of abandonment.

L. The Marks Claimed in the ITW Registrations are Functional

- 17. Substantial evidence supports the TTAB finding that Poly America "established functionality . . . based upon the sixth claim in the '434 patent." TTAB Decision at 27; see also TTAB Denial of Reconsideration at 12-13.
- 18. Substantial evidence supports the TTAB finding that Poly-America was, therefore, not required "to present evidence fitting within all four categories in *Morton-Norwich*"

to prevail on its claims of functionality. TTAB Decision at 13, 27; *see also* TTAB Denial of Reconsideration at 13-16.

- 19. ITW has not adduced "new" evidence on any disputed fact issue. The TTAB's factual finding that the three trademarks are functional is supported by substantial evidence and affirmed.
- 20. To the extent ITW introduced "new" evidence on functionality in this proceeding, the Court has conducted a *de novo* review, assessing the credibility of new witnesses and other evidence, determined how any such new evidence comports with the existing administrative record, and decided what weight the new evidence deserves. Based on its review, the Court has determined that the product configurations claimed in the three ITW Registrations at issue are functional.
 - 1. <u>Functional Product Designs and Configurations are not Eligible for Trademark Protection</u>
- 21. "If a product feature is functional it cannot be protected trade dress. Unless protected by patent or copyright, functional product features may be copied freely by competitors in the marketplace." *Eppendorf-Netheler-HINZ GmbH v. Ritter GmbH*, 289 F.3d 351, 355 (5th Cir.2002)(citing *TrafFix* Devices *Inc. v. Mktg. Displays Inc*, 532 U.S. 23, 29 (2001)). As the Supreme Court reminded us in 1995, "[i]t is the province of patent law, not trademark law, to encourage invention by granting inventors a monopoly over new product designs or functions for a limited time . . . after which competitors are free to use the innovation. If a product's functional features could be used as trademarks, however, a monopoly over such features. . . could be extended forever (because trademarks may be renewed in perpetuity)." *Qualitex Co. v. Jacobson Products Co.*, 514 U.S. 159, 164 (1995).

- 22. Six years later, the Court emphasized the significance of an expired patent to the question of trade dress functionality. "A prior patent, we conclude, has vital significance in resolving the trade dress claim. A utility patent is strong evidence that the features claimed therein are functional." *TrafFix*, 532 U.S. at 29. The Court explained that "[i]n general terms, a product feature is functional," and cannot serve as a trademark, "if it is essential to the use or purpose of the article or if it affects the cost or quality of the article." *Id.* at 32 (citing *Qualitex*, 514 U.S. at 165). This is sometimes referred to as the "traditional" definition or test of functionality. *Eppendorf*, 289 F.3d at 355. Moreover, a functional feature is one the "exclusive use of [which] would put competitors at a significant nonreputation-related disadvantage." *Id.* This is sometimes referred to as the "competitive necessity" test. *Id.* at 356.
- 23. Under the traditional test, "[a] feature is 'essential to the use or purpose' of a product if it serves any significant function other than to distinguish a firm's goods or identify their source." *Poly-America, L.P. v. Stego Indus., L.L.C.*, 2011 U.S. Dist. LEXIS 82647 at **32-33 (N.D. Tex. July 27, 2011)(citing *Qualitex*, 514 U.S. at 165-66). In *Stego*, the district court emphasized "[t]he Court made this point particularly clear in *TrafFix*, 532 U.S. at 33, by finding the disputed mark in that case functional because 'beyond serving the purpose of informing consumers that the sign stands are made by MDI (assuming it does so), the dual-spring design provides a unique and useful mechanism to resist the force of the wind." *Id.* at *33 (citation omitted). Importantly, the district court explained that "[e]ssential,' as used in the traditional test of functionality, therefore, does not equate to a layman's understanding of the word; it is a term of art used to distinguish product features that only serve to identify a product's source from those that serve 'any other significant function.' *See Qualitex*, 514 U.S. at 166." *Stego*, 2011 U.S. Dist LEXIS 82647 at *33 (emphasis added).

24. A second test for functionality is the "competitive necessity" test. *Eppendorf*, 289 F.3d at 356. As the *Stego* court explained:

Under this test, "a functional feature is one the 'exclusive use of which would put competitors at a significant non-reputation-related disadvantage." *Id.* [289 F.3d at 356] (quoting *Qualitex*, 514 U.S. at 165). This test is an expansion of the traditional test, and is not of itself a comprehensive definition of functionality. *Id.* Indeed, "[t]he primary test for functionality is the traditional test, and there is no need to consider the 'competitive necessity' test where a product feature is functional under the traditional definition." *Id.* (citing *TrafFix*, 532 U.S. at 33-35).

2011 U.S. Dist. LEXIS 82647 at **17-18.

- 25. The analytical framework used by the Federal Circuit and the TTAB in determining functionality reflects these same guiding principles. In 1982, the Court of Customs and Patent Appeals identified four potentially relevant factors in assessing trademark functionality: (1) the existence of a utility patent disclosing the utilitarian advantages of the design; (2) advertising materials in which the originator of the design touts the design's utilitarian advantages, (3) the availability to competitors of functionally equivalent designs; and (4) facts indicating that the design results in a comparatively simple or cheap method of manufacturing the product. *In re Morton-Norwich Prods.*, *Inc.*, 671 F.2d 1332, 1340-41 (C.C.P.A. 1982). This analytical framework is consistent with the Supreme Court's holding in *TrafFix. See, e.g., Valu Eng'g Inc. v. Rexnord Corp.*, 278 F.3d 1268, 1276 (Fed. Cir. 2002) ("We do not understand the Supreme Court's decision in *TrafFix* to have altered the *Morton-Norwich* analysis."). In *Stego*, the court cited with approval and relied on *TrafFix*, *Valu Eng'g*, and *Morton-Norwich*, *see* 2011 U.S. Dist, LEXIS 82647 at **24-28, as did the TTAB in this case. TTAB Decision at 12-15, 20, 27-28; TTAB Denial of Reconsideration at 12-16.
- 26. TrafFix also is instructive on several important consequences flowing from a finding of functionality. For example, whether a design has acquired secondary meaning "need not be considered." TrafFix, 532 U.S. at 33; see also id. at 34-35 ("The Lanham Act . . . does

not protect trade dress in a functional design simply because an investment has been made to encourage the public to associate a particular product or feature with a single manufacturer or seller."). Consequently, assertions or evidence of secondary meaning are an irrelevant distraction from the analysis of functionality.

- 27. If a product design is found functional under the traditional test, there is no reason to engage "in speculation about other design possibilities ... which might serve the same purpose." *Id.* at 33. *See also Valu Eng'g*, 278 F.3d at 1276 (if "a product feature is found functional based on other considerations, there is no need to consider the availability of alternative designs because the feature cannot be given trade dress protection merely because there are alternative designs available."); *In re Bose Corp.*, 772 F.2d 866, 871 (Fed. Cir. 1985); *id.* 772 F.2d at 871 ("availability of other forms or shapes [for product] does not detract from the functional character of the subject configuration, particularly where the configuration sought to be registered is 'the preferred or a superior design'")(citation omitted).
- 28. Valu Eng'g clarified that a product feature need not be functional in all applications to fall outside the scope of a legally protectable trademark. A single competitively-significant application is sufficient to support a finding of functionality, without considering all possible uses. 278 F.3d at 1277-78 ("[f]unctionality may be established by a single competitively significant application"). As the Stego court explained:

To hold otherwise would tie resolution of the functionality question to a review of the "entire universe of potential uses of a contested mark ..., seriously undermin[ing] the goals of the functionality doctrine" by making it more difficult to find *de jure* functionality in a product feature that unequivocally offers utilitarian benefits in some — but not all — applications. See *id*. [citing *Valu Eng'g*]. This would countermand the Supreme Court's caution against "misuse or overextension of trade dress," *TrafFix*, 532 U.S. at 29, because the functionality doctrine plays a vital role in limiting the reach of trade dress protection. *Eppendorf*, 289 F.3d at 355 ("The requirement of non-functionality 'prevents trademark law, which seeks to promote competition by protecting a firm's

reputation, from instead inhibiting legitimate competition by allowing a producer to control a useful product feature.""). The weaker the functionality doctrine is in practice, the more likely that trademark protection will be extended to product features that otherwise would be open to copying. *See Sportvision, Inc. v.Sportsmedia Technology Corporation*, No. C 04-3115 JW, 2005 U.S. Dist. LEXIS 22682, 2005 WL 1869350, at *4 (N.D. Cal. Aug. 4, 2005) ("Functionality is a judicially-created doctrine that limits the aspects of a product configuration which may be trademarked.").

2011 U.S. Dist. LEXIS 82647 at **26-27.

- rebuttable presumption that the marks are valid. "Incontestability under Section 15 [15 U.S.C. §1065] is not relevant to the question of available claims in a cancellation proceeding. Section 15 provides incontestable rights of **use** and to that extent is irrelevant, inasmuch as once a registration has been in existence for five years the grounds on which a cancellation action may be brought are limited under Section 14 regardless of whether Section 15 incontestability has been invoked." *Rickson Gracie, LLC v. Rorion Gracie*, 67 USPQ2d 1702, 1703-04 (TTAB 2003)(emphasis added)(citing *In re Best Software Inc.*, 63 USPQ2d 1109, 1112 (TTAB 2002)(collecting cases)); *Strang Corp. v. The Stouffer Corp*, 16 USPQ2d 1309, 1311 (TTAB 1990)). Mr. Samuels' reference to the marks' "incontestable" status is an irrelevant red herring, since he conceded that does not prevent challenges based on functionality (or abandonment). Day 2 Tr. 79-80.
- 30. Poly-America bears the initial burden of presenting evidence sufficient to make out a *prima facie* case of functionality. Once the party seeking cancellation has presented evidence sufficient to make out a *prima facie* case of functionality, the burden shifts to the mark holder to prove nonfunctionality. *See Stego*, 2011 U.S. Dist. LEXIS 82647 at **18-24 (discussing burden-shifting framework & collecting cases); *see also Valu Eng'g*, 278 F.3d at 278-79 (citation omitted).

- 2. <u>The Ausnit '434 Patent Establishes that the "Colored Line" Product Configuration that is the Subject of the Three Challenged ITW Registrations is Functional</u>
- 31. Substantial evidence supports the TTAB's finding that Poly America "established functionality under *Inwood* [*i.e.* the "traditional test" of functionality] based upon the sixth claim in the '434 patent." *See* TTAB Decision at 27.
- 32. Substantial evidence supports the TTAB finding that Poly-America was, therefore, not required "to present evidence fitting within all four categories in *Morton-Norwich*" to prevail on its claims of functionality. *Id*.
- 33. ITW has not adduced any "new" evidence that creates a factual dispute about the TTAB's finding the '434 patent disclosed and claimed the utilitarian feature of a flexible closure plastic bag with a separating flange colored differently than the strips to facilitate identification of the flange and separation of the strips, as confirmed by the prosecution history of the '434 patent. The TTAB's factual finding that the subject matter claimed in the three challenged ITW Registrations is functional is supported by substantial evidence and affirmed.
- 34. To the extent "new" evidence was introduced on functionality, the Court has conducted a *de novo* review, assessing the credibility of new witnesses and other evidence, and determined that the three trademarks are functional.
- 35. As noted above, in *TrafFix*, the Supreme Court recognized the "vital significance" of a patent in resolving a trade dress claim: "A utility patent is strong evidence that the features claimed therein are functional." 532 U.S. at 29-30, 58 USPQ2d at 1005. Professor McCarthy explains that this rule is highly relevant when the person claiming trademark protection is the same person that applied for the patent.

[A patent] is particularly entitled to great weight if the patent was applied for by the same person who now asserts trademark significance in the same configuration. A kind of estoppel arises. That is, one cannot argue that a shape is functionally advantageous in order to obtain a utility patent and later assert that the same shape is non-functional in order to obtain trademark protection. **Functional patent protection and trademark protection are mutually exclusive.** As one court stated, when the configuration is disclosed in a functional patent, and the patent expires, the public "now has its inning."

- J. Thomas McCarthy, *McCarthy on Trademarks and Unfair Competition*, §7:89.30, at 7-324.4 (4th ed. 2012) (citation omitted) (emphasis added). *See also Kellogg Co. v. National Biscuit Co.*, 305 U.S. 111, 119-120 (1938)(biscuit shape fell into the public domain upon expiration of the basic patent.) ITW's position about the exclusionary scope of its registrations would bar the public from practicing the third-party patents as they expired. FOF ¶¶ 40, 46, 84-101. *Cf. Bonito Boats, Inc. v. Thunder Craft Boats, Inc.*, 489 U.S. 141, 165 (1989) ("For almost 100 years it has been well established that in the case of an expired patent, the federal patent laws *do* create a federal right to "copy and use."). (Emphasis in original).³⁸
- 36. The '434 patent discloses and claims the same color element that is the subject of the three challenged ITW Registrations. The patent speaks for itself, and it is undisputable that the patent says what is says. ITW also cannot challenge statements made during the prosecution of the application that resulted in the '434 patent. The '434 patent and its prosecution history are not only substantial evidence that supports the TTAB's finding of functionality, they are themselves undisputable evidence. FOF ¶¶ 60-70.

³⁸The Supreme Court once again reiterated the importance of avoiding improper extension of patent rights, albeit in the context of patent licensing in 2015. *Kimble v. Marvel Entertainment, LLC*, ____ U.S. ____, 135 S. Ct. 2401, 2407 (2015) ("In case after case, the Court has construed those laws to preclude measures that restrict free access to formerly patented, as well as unpatentable, inventions. . . . By virtue of federal law, we reasoned, 'an article on which the patent has expired,' like an unpatentable article, 'is in the public domain and may be made and sold by whoever chooses to do so."") (citations omitted).

- 37. For completeness of the record, the Court nevertheless sets forth its own summary of the language in the '434 patent and its prosecution history that establish the functionality of the three ITW Registrations.
- 38. The '434 patent, entitled "Bag Closure" issued on September 18, 1962. The Court takes judicial notice that the '434 patent expired in 1979. Steven Ausnit is one of the named inventors of the '434 patent, which was owned by ITW's predecessors. The patent is for an "article such as a pouch or similar container having a new and improved resilient type fastener structure particularly adapted to minimize accidental separation of the engaged portion of the fastener structure when subject to load forces." '434 patent, column 1, lines 8-13.
- 39. The specification of the '434 patent discloses that the resilient fastener strips consist of mating ribs and grooves located on flaps, with an optional slider, that are squeezed together to close the bag or pouch. The patent further discloses that the bag or pouch closure may be attained without use of a slider.
 - 40. In discussing Figure 5, the specification states:

In FIGURE 5 is shown a modified type of pouch 7'. In this case, the pouch 7' is identical to the pouch 7 except that this is a sliderless type of pouch. The pouch 7' includes a pair of strips 9', 9' which are identical to the strips 9, 9 as shown in the first form of the invention except that no shoulders are required to assist in holding the slider onto the strips as was case in the illustrated form shown in FIGURES 1-4. In order to facilitate identification of the flanges as means to assist in the separation of the strips 9', 9' when they are engaged together, the flanges may be colored differently than the strips themselves. Excellent results may be obtained where the strips 9', 9' are of a clear color while one or both of the flanges 40, 41 are of a red color.

'434 patent, column 4, lines 52-70 (emphasis added); see also id. Figure 5.

41. FIGURE 5, on the drawing page of the '434 patent, depicts a sliderless closure for a bag or pouch consisting of flanges (40 & 41) that may be colored differently from the strips (9') enabling their identification to facilitate separation. Thus, as described above and as shown in

FIGURE 5, the patent particularly discloses that coloring one or both of the flanges red while the strips are clear colored may achieve excellent results.

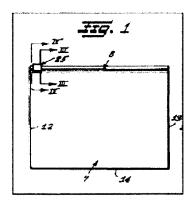
- 42. Claim 6 of the '434 patent expressly recites this color element and the functional advantage it provides:
 - 6. A flexible closure comprising a pair of flexible closure strips each having a web portion and a marginal portion integral therewith, the marginal portions having interlocking rib and groove elements extending therealong and forming a lock between the marginal portions when engaged, one of the marginal portions being alongside its associated web portion and joined thereto by a portion extending laterally between said one marginal portion and its associated web portion and being integral therewith formed of one piece with said one marginal portion and associated web portion, said lateral portion being above the longitudinal centerline of the marginal portions when engaged, and a separating flange on the marginal portion of at least one of said strips for separating the strips and the rib and groove elements and disengaging the lock, said flange being colored differently than the strips to facilitate identification of the flange and assist in separation of the strips.

'434 patent claim 6, column 6, lines 29-46)(emphasis added).

43. Thus, the patent claims as a feature of the invention a flexible closure consisting of flexible strips with interlocking ribs and grooves that join together to form a lock when engaged. The strips include a flange (40 & 41) to allow separation of the rib and groove elements of the strips (9') to disengage the lock. The flange is colored differently than the strips to assist in identifying the flange and separating the strips. The bolded language of claim 6 in the preceding paragraph defines the same features of the three challenged ITW Registrations, namely the colored stripe on the recloseable fastener strips shown in each of the three registrations. This is evident from a side-by-side comparison of the drawings for the marks in the registrations and Figure 1 of the '434 patent. Figure 1 of the patent shows the bag (7) and fastener structure (8) is remarkably similar to Respondent's three registrations, albeit with the slider (25) type of pouch rather than the sliderless type described in claim 6:



(colored line mark, zipper flange mark, and rollstock mark registrations)



(The '434 patent drawing, Fig. 1)

- 44. The prosecution history of the '434 patent confirms that the patentees considered the color element in claim 6 to be utilitarian and patentable. In response to an initial and subsequent rejection of the color line feature by the Patent Examiner assigned to the application underlying the '434 patent, ITW's predecessor argued that the claim ultimately amended to claim 6, "requires flange members with one of the flange members being colored. The Examiner contends that this is a matter of design or skill, but it is not shown by the prior art, affords an advantage, and cannot be regarded as obvious without a basis in the prior art." DTX-38 at A4392 (Ausnit TTAB Depo. Ex. 6 at POLY7546)(emphasis added).
- 45. The patent documents speak for themselves, and claim 6 makes clear the colored line is a central feature of the claimed invention. ITW's predecessor's marketing materials, used while the '434 patent was still extant, confirm that the colored line was a central feature.
- 46. "The prosecution history constitutes a public record of the patentee's representations concerning the scope and the meaning of the claims, and competitors are entitled

to rely on those representations when ascertaining the degree of lawful conduct" *Hockerson-Halberstadt, Inc. v. Avia Group Int'l, Inc.*, 222 F.3d 951, 957 (Fed. Cir. 2000).

- 47. In addition, there is no evidence that ITW sought to disclaim claim 6 of the '434 patent based upon any alleged *ex post facto* realization that those features of the invention recited in the sixth claim conferred no functional benefit. *See* 35 U.S.C. § 253 ("A patentee, whether of the whole or any sectional interest therein, may . . . make disclaimer of any complete claim, stating therein the extent of his interest in such patent."). Indeed, rather than disavowing the functional advantage of its patented colored flange, ITW's predecessors stated in advertising brochures that the "color flange immediately identifies the point of opening" and "also serves a practical purpose. It immediately identifies the point of opening." *See* DTX-40 at A4417 (Dkt. 29-10; Ausnit TTAB Depo. Ex. 8); DTX-39 at A4411-4415 (Dkt 29-10; Ausnit TTAB Depo. Ex. 7). ITW's predecessors listed the '434 patent, among others, in its advertising brochures and utilized one of the same brochures in the application underlying one of the colored line mark registrations.
- 48. It is irrelevant that the colored flange was only one element of claim 6, or that claimed the use of color on the flange as opposed to the closure itself. What is significant is that Claim 6 clearly describes a flexible closure with a separating flange colored differently than the strips to facilitate identification of the flange and separation of the strips. It is likewise irrelevant that, as ITW has argued, the marks would not infringe claim 6 the '434 patent. Indeed, it is irrelevant if the functional feature is even recited in a particular claim (although it is here). "TrafFix does not require that a patent claim the exact configuration for which trademark protection is sought in order to undermine an applicant's assertion that an applied-for mark is not de jure functional. . . . TrafFix teaches that statements in a patent's specification illuminating the

purpose served by a design may constitute equally strong evidence of functionality." *In re Becton, Dickinson and Co.*, 675 F.3d 1368, 1375 (Fed. Cir. 2012) (citing *TrafFix*, 532 U.S. at 32-33, 34-35). The issue is whether anything in the patent, its specification, or statements made in prosecution disclose the functionality of the marks. That is certainly the case here. *See In re Bose Corp.*, 772 F.2d at 872 ("readability of patent claims on structure is not [the] test of functionality for trademark purposes.").

- 49. It also is irrelevant that the color element of claim 6 was only one part of a larger claim. What is important for purposes of the functionality analysis it that Claim 6 recites expressly recites a "flange being colored differently than the strips to facilitate identification of the flange and assist in separation of the strips." '434 Patent, claim 6. Moreover, ITW's predecessors expressly relied on the color recited in claim 6.
- 50. In the TTAB, ITW contended that there was ambiguity as to the manner in which color was used in the invention that is the subject of the '434 patent, an argument flatly rejected by the TTAB.

Claim 6 clearly describes a flexible closure consisting of a pair of flexible closure strips having interlocking ribs and grooves with a separating flange colored differently than the strips to facilitate identification of the flange and separation of the strips. With regard to Respondent's assertion that it has not sought to improperly lengthen the protection conferred by the '434 patent, we need not and do not make any finding as to Respondent's intent in obtaining registrations for the involved marks. A determination of Respondent's intent is not necessary for our functionality analysis.

TTAB Decision at 25. See also Hockerson-Halberstadt, 222 F.3d at 957 (Fed. Cir. 2000) ("The prosecution history constitutes a public record of the patentee's representations concerning the scope and the meaning of the claims, and competitors are entitled to rely on those representations when ascertaining the degree of lawful conduct").

- of the functional role of the colored flange claimed in the '434 patent, or to somehow distinguish it from the "Color Line" claimed in the challenged registrations are not credible. See generally FOF ¶ 105. Mr. Ausnit conceded that claim 6 of the '434 patent identified two functional benefits of color on the flange and that the Flexigrip marketing brochure promoted the colored flange as both the trademark and as performing one of these functions identifying the point of opening. See FOF ¶ 105; DTX-39 at A4410-4415 (Dkt. 29-10; Ausnit TTAB Depo. Ex. 7 at, Flexigrip brochure) ("Flextite's color flange is a trademark of Flexigrip. It also serves a practical purpose. It immediately identifies the point of opening.") (emphasis added). This is the very same brochure that ITW's predecessor submitted to the USPTO at its request for samples of advertising or promotional material with the claimed mark. FOF ¶ 107. That same brochure also lists the '434 patent as one of ITW's patents, putting others on notice not to copy the claimed subject matter. Day 2 Tr. 132 (Dauber).
- 52. Thus, ITW's predecessor equated its "color flange" (*i.e.*, the same color element that is disclosed in the '434 patent and expressly claimed in claim 6) with its claimed trademarks, which it also conceded serves a "practical purpose," *i.e.*, identifying the point of opening. The colored flange of the '434 patent is the horizontal stripe claimed in the three challenged ITW registrations.
- 53. Whether or not claim 6 of the '434 patent covered more than just a colored line on the flange does not matter, because it covered the color line and recited the functional benefits thereof. FOF ¶¶ 69-70, 74-75. See In re Dietrich, 91 USPQ2d 1622, 1633 (TTAB 2009)("The fact that the patents may encompass a wide variety of spoking patterns means only that the patents are broad in scope, not that applicant's particular applied-for design is not functional.").

Indeed, the proper inquiry is whether anything in the patent, its specification, or statements made in prosecution disclose the functionality of the marks. That is certainly the case here. *See In re Bose Corp.*, 772 F.2d at 872 ("readability of patent claims on structure is not [the] test of functionality for trademark purposes.").

- 54. Hockerson-Halberstadt characterized the patent owner's efforts to disavow an inventor's statement in the prosecution history as an improper "request for a mulligan." Id. That is essentially what ITW wants as well. See also Southwall Tech., Inc. v. Cardinal IG Co., 54 F.3d 1570, 1578 (Fed. Cir. 1995) ("A patentee may not proffer an interpretation for the purpose of litigation that would alter the indisputable public record consisting of the claims, the specification and the prosecution history"). This Court agrees with the TTAB on this issue. The patent expressly and plainly discloses and claims "with a separating flange colored differently than the strips to facilitate identification of the flange and separation of the strips." '434 patent, claim 6. ITW's request for a mulligan is ill-founded at best.
- 55. ITW had the in *terrorem* benefit of claim 6 until the day the '434 Patent expired in 1979. Allowing ITW to extend that benefit, in perpetuity, under the trademark laws, runs contrary to both public policy and Supreme Court precedent. *See Qualitex*, 514 U.S. at 164 ("If a product's functional features could be used as trademarks, however, a monopoly over such features . . . could be extended forever (because trademarks may be renewed in perpetuity)." The '434 patent, particularly when coupled with the patentee's representations to the USPTO in the prosecution history, are sufficient to establish that the product configurations claimed in the three challenged ITW Registrations are functional under the "traditional test" of functionality and should be cancelled. *See TrafFix*, 532 U.S. at 33 ("if a product design is found functional under the traditional test, there is no reason to engage "in speculation about other design

possibilities ... which might serve the same purpose)" See also Valu Eng'g, 278 F.3d at 1276 (if "a product feature is found functional based on other considerations, there is no need to consider the availability of alternative designs because the feature cannot be given trade dress protection merely because there are alternative designs available."); In re Bose Corp., 772 F.2d at 871 ("availability of other forms or shapes [for product] does not detract from the functional character of the subject configuration, particularly where the configuration sought to be registered is 'the preferred or a superior design'")(citation omitted); Eppendorf, 289 F.3d at 356 ("The primary test for functionality is the traditional test, and there is no need to consider the 'competitive necessity' test where a product feature is functional under the traditional definition.").

- 56. Under these circumstances, the Court need not consider other evidence to affirm the TTAB's conclusion that the challenged marks are functional. However, the Court recognizes that there was substantial additional evidence before the TTAB that further supports this conclusion.
 - 3. Third-Party Patents Disclose the Utilitarian Benefits of Using Colored Closures on Reclosable Plastic Bags
- 57. Third-party patents can also be relevant to the functionality analysis and may be relied on as evidence of functionality. Any "patent is potentially relevant if it covers the feature at issue, regardless of the owner." *Kistner Concrete v. Contech Arch Techs., Inc.*, 97 USPQ2d 1912, 1921 n.7 (TTAB 2011); *In re Dietrich*, 91 USPQ2d 1622 at 1627 ("third-party patents may be relied upon as evidence; a patent is potentially relevant if it covers the feature at issue, regardless of the owner."). Moreover, as the Federal Circuit has explained, a utility patent need not "claim the exact configuration for which trademark protection is sought in order to undermine an applicant's assertion that an applied-for mark is not *de jure* functional." *In re*

Becton, Dickinson and Co., 675 F.3d at 1375. See also In re Bose Corp., 772 F.2d at 872 ("readability of patent claims on structure is not [the] test of functionality for trademark purposes.").

- 58. The record before the TTAB includes numerous third-party patents that are further undisputable evidence of functionality. These patents all disclose and, in many cases, claim that adding color to reclosable bag zipper closures serves at least two distinct useful purposes. For example, the '112 and '834 Patents expressly disclose that colored closures make it easier to locate the closure on the bag. In addition, virtually all of the patents discussed above disclose how colored closures can assist users with visual verification that a zipper is fully closed (or occluded) in a variety of ways, including but not limited to use of some type of color-change element. See FOF ¶ 84-101. Indeed, ITW itself once argued that one of these patents the '105 Patent (GOF ¶86) established the functionality of Glad's "yellow and blue makes green" bag closure and, thus, should preclude Glad from obtaining trademark protection for that product configuration. ³⁹ See DTX-61 at A4860-4862 (Dkt. 28-11, Letter of Protest at ITW24406-08).
- 59. In a Letter of Protest sent to the USPTO, ITW specifically pointed out that "[t]he [Glad] plastic bags in issue have a blue colored stripe on one side (which the application refers to as a translucent blue closure half) and a yellow colored stripe on the other side (which the application refers to as a translucent yellow closure half) which, when combined, form a green stripe." FOF ¶¶ 170-171. ITW's arguments that its marks do not claim a "color change feature"

³⁹ As noted above, ITW made this argument in a Letter of Protest filed with the Commissioner of Trademarks before Glad became an ITW "licensee." Yet, ITW dropped its objection to Glad's trademark application when it settled its dispute with Glad. In accordance with the parties' agreement, ITW granted Glad a "license" under the '120, '114, and '243 Registrations, while at the same time allowing Glad the inconsistent right to obtain its own trademark registration for a product configuration (the "yellow and blue makes green" zipper closure) supposedly also covered by the ITW '120, '114, and '243 Registrations and licensed to Glad. FOF ¶¶ 170-171.

are unavailing. ITW has carefully avoided any representations concerning the line of a single color that is formed when bags using a color change feature are sealed. ITW has never represented that its marks do not cover the single colored line created when zippers that incorporate a color-change feature, like the Glad zipper, are sealed. FOF ¶ 41. In addition, as already noted, ITW also conceded that its marks cover bags with lines on both sides and bags with lines of more than one color. FOF ¶¶ 40, 42, 56.

- 60. ITW's expired '434 Patent, either alone or coupled with these third-party patents present compelling evidence that the marks claimed in the '120, '243, and '114 Registrations are *de jure* functional. Among other things, they demonstrate that major players (including Glad and S.C. Johnson among others) in the reclosable bag industry have consistently recognized the utility of, and successfully obtained patent claims covering, colored closure strips for more than 50 years. This patent literature, even standing alone, supports cancellation of the three ITW marks. *See Phoenix Trading, Inc. v. Loops, LLC*, 2012 TTAB LEXIS 440 at **9, 15-16 (TTAB November 15, 2012) (granting petition for cancellation on basis of patent alone).
 - 4. Advertising Touted and Publicity Praised the Utility of ITW's Colored Zipper Flange
- 61. The record before the TTAB also includes evidence of advertising and industry publications touting the functional advantage of ITW's colored flange and the use of color on a zipper closure. This is further evidence supporting a finding of functionality.
 - a. <u>ITW's Predecessors Touted the Utility of its "Color Line" in Advertising.</u>
- 62. "Advertising materials in which the originator of the design touts the design's utilitarian advantages" is also a factor favoring a finding of functionality. *Valu Eng'g*, 278 F.3d at 1274-75 (citing *Morton-Norwich*). Evidence of this sort of touting can nullify "the presumption of validity bestowed on the mark by registration." *Stego*, 2011 U.S. Dist. LEXIS

82647 at *24 (collecting cases). In addition, articles in trade publications praising the utilitarian advantages of product design features can also proper evidence of functionality. . See In re E.R. Shaw, Inc., 2015 TTAB LEXIS 392 at *19 (TTAB September 29, 2015) ("Although the views expressed in these articles and advertisements are not from Applicant itself, the statements are made by and for those in the gun industry about Applicant's guns. In this regard, they buttress the assertions of Applicant, in both its utility patent and website, that there are utilitarian advantages to a helical or spiral fluting design").

- 63. As set forth above (FOF ¶ 104-107), ITW's predecessors touted the "practical purpose" of its colored flanges ("It immediately identities the point of opening") in promotional materials provided to customers and potential customers. This promotional claim echoes both the specification and claim 6 of the '434 Patent, which was listed among others, in these promotional materials. According to ITW's representation to the Trademark Office, at least one of these same brochures was in use from the early or mid 1960s until at least early 1976, when Minigrip submitted it as sample advertising "still utilized by the Applicant" Thus, ITW relied on the utility of its colored zipper flange and bag products using it when marketing its products to customers almost until the '434 patent expired.
- 64. ITW offered no evidence at trial regarding to contradict its use of advertising brochures touting the functional advantage of ITW's colored flange closure.
- 65. This is further evidence supporting the Court's finding of functionality. *See Stego*, 2011 U.S. Dist. LEXIS 82647 at *24 (evidence advertising touting functional advantages can can nullify "the presumption of validity bestowed on the mark by registration").

- b. <u>Third-Party Publications also Depicted and Praised the Utility of</u> ITW's Colored Zipper Flange.
- 66. In addition, articles in trade publications about KCL's reclosable bags with "colored lines" at the closure also praised their utilitarian advantages. FOF ¶ 108-111. These KCL products utilized colored zipper closures supplied by ITW's predecessor, Flexigrip. Although *Morton-Norwich* expressly refers to "advertising by the defendant touting the utilitarian advantages of the design," 671 F.2d at 1341, 213 USPQ at 15, the Court may properly consider such materials. *See In re E.R. Shaw, Inc.*, 2015 TTAB LEXIS 392 at *19 ("Although the views expressed in these articles and advertisements are not from Applicant itself, the statements are made by and for those in the gun industry about Applicant's guns. In this regard, they buttress the assertions of Applicant, in both its utility patent and website, that there are utilitarian advantages to a helical or spiral fluting design").
- 67. In the early 1960s (about the same time the '434 patent issued), at least two industry publications, *Modern Packaging* and *Plastics World*, published articles about a reclosable plastic bag produced by KCL, to whom ITW's predecessors sold zipper tubing with a horizontal colored line. The *Modern Packaging* article, *inter alia*, stated: "The film bag's handy but hard-to-spot resealable closure is **identified by a black horizontal line that stands out in bold relief against the transparent surface of the package." A4662 (POLY7702) (emphasis added); FOF ¶ 109. The** *Plastics World* **article entitled "Closure Key" (with the subtitle "Color line locates seal strip at a glance") stated: "A thin colored line is the key to the success of a polyethylene bag which has won two awards in the National Flexible Packaging Association competition." DTX54 at A4678 (Dkt. 28-14; POLY7711)(emphasis added). FOF ¶ 111. Both of these third party articles focused on the usefulness of the "black line" to consumers in locating the bag closure.**

- 68. ITW offered no evidence at trial to contradict that industry publications touted the functional advantages of the colored flange and the use of color on a zipper closure.
- 69. These articles are consistent with and, as in *Shaw*, buttress the utilitarian advantage of the colored zipper flange disclosed and claimed in the '434 Patent.

c. Focus Group and Survey Evidence Support Functionality

- 70. ITW's own 2000 consumer focus group study demonstrates that consumers do turn to color to assist them in locating the end of a bag which opens and whether or not a bag was closed. FOF ¶¶ 117-119.
- 71. In 2014, Poly-America's survey expert, Robert Klein, conducted a consumer survey, which yielded remarkably similar results to the 2000 ITW Focus Group Study. FOF ¶¶ 120-123.
- 72. At trial, ITW viewed Mr. Klein's testimony in rebuttal to that of Mr. Poret as an opportunity for a second cross-examination of Mr. Klein for his 2014 work. Mr. Klein's 2019 testimony about his 2014 survey and testimony simply reinforce Mr. Klein's credibility and the soundness and reliability of his report. Mr. Klein's 2014 survey addressed issues highly relevant to that analysis, *i.e.*, whether consumers preferred to purchase a reclosable bag with colored fastener strips or no color in the fastener strip and, if so, the reasons why respondents who preferred to purchase reclosable bags with colored zipper closures chose that option. Mr. Klein's survey also used the open-ended follow-up question "Why?" FOF ¶¶ 137-139. Professor McCarthy explains, "[o]ften, an examination of the respondents' verbatim responses to the 'why' question are the most illuminating and probative part of a survey, for they provide a window into consumer thought processes in a way that mere statistical data cannot." 6 McCarthy on Trademarks and Unfair Competition, § 32.175 at 32-404 (4th ed. 2012).
 - 73. This is further evidence supporting a finding of functionality.

- 5. <u>ITW Did Not Establish That There are Functionally Equivalent</u> Alternatives Available to Poly-America
- When "a product feature is found functional based on other considerations there is no need to consider the availability of alternative designs, because the feature cannot be given trade dress protection merely because there are alternative designs available." *Valu Eng'g*, 278 F.3d at 1276 (*citing Qualitex*). Moreover, "[i]f the feature asserted to give a product distinctiveness is the best, or at least one, of a few superior designs for its *de facto* purpose, it follows that competition is hindered. *Morton-Norwich* does not rest on total elimination of competition in the goods." *In re Bose Corp.*, 772 F.2d at 872; *id.* 772 F.2d at 871 ("availability of other forms or shapes for product does not detract from the functional character of the subject configuration, particularly where the configuration sought to be registered is 'the preferred or a superior design'"). *See also In re Honeywell, Inc.*, 532 F.2d at 182. Thus, the proper question "is not whether the alternative designs perform the same basic function, but whether these designs work 'equally well." *In re E.R. Shaw*, 2015 TTAB LEXIS 392 at * 21 (*citing Valu Eng'g*, [278 F.3d at 1276] (*quoting*, J.T. McCarthy, *McCarthy on Trademarks and Unfair Competition*, § 7:75, 7-180-1 (4th ed. 2001)). That is simply not the case here.
- 75. The law is well-settled that consumer preference for a particular design configuration and the reasons for that preference are relevant to the third factor of the *Morton-Norwich* analysis (the availability of alternative designs). *In re Morton-Norwich Prods., Inc.*, 671 F.2d at 1341. "[I]f the feature asserted to give a product distinctiveness is the best, or at least one, of a few superior designs for its *de facto* purpose, it follows that competition is hindered. *Morton-Norwich* does not rest on total elimination of competition in the goods." *In re Bose Corp.*, 772 F.2d at 872 ("availability of other forms or shapes for product does not detract from the functional character of the subject configuration, particularly where the configuration

sought to be registered is 'the preferred or a superior design") (emphasis added); see also In re Honeywell, Inc., 532 F.2d 180, 182-83 (CCPA 1976). In addition, evidence that a particular product design presents advantages for potential customers is evidence of competitive need and supports a finding of de jure functionality. Brunswick Corp. v. British Seagull Ltd., 35 F. 3d 1527, 1531-32 (Fed. Cir. 1994); see also TrafFix, 532 U.S. at 33.

- 76. Once again, the relevant evidence weighs significantly in favor of functionality.
- 77. The record evidence establishes that colored zipper closures are useful in that they help users both identify the location of the bag opening (and the zipper closure) and determine visually when the closure is sealed. In other words, reclosable bags that have colored closures work better than those that do not. *TrafFix*, 532 U.S. at 33, 58 USPQ2d at 1006 (product feature is functional and cannot serve as a trademark if "the feature is essential to the use or purpose of the article or if it affects the cost or quality of the article.") (emphasis added),
- Poly-America's "consumer preference" survey), and ITW's successful Walmart pitch, confirm that reclosable bag users consider colored closures to be both superior in function to, and preferred over, clear zipper closures. The Klein Survey also confirms that ITW's marks covering the use of color on plastic bag reclosable fastener strips gives ITW a significant non-reputational competitive advantage (and, hence, place Poly-America at a significant non-reputational disadvantage). Finally, while an uncolored zipper may still close, that does not mean that the use of color on the closure is not functional, or that an uncolored zipper closure "works equally well" as a zipper closure with color. Clearly it does not. FOF ¶¶ 117-123. See Brunswick Corp. v. British Seagull Ltd., 35 F. 3d 1527, 1531-32 (Fed. Cir. 1994)(affirming TTAB's determination that color black for outboard engines was de jure functional; although black did not make

engines function better as engine or affect its mechanical purposes, the color black exhibited functional purposes of color compatibility with various boat colors and making engines appear smaller). A product design that presents advantages for potential customers, such as the black outboard motors in *Brunswick*, is evidence of competitive need and supports a finding of *de jure* functionality. *Id.*; *see also TrafFix*, 532 U.S. at 32-33, 58 USPQ2d at 1006-7.

- 79. Nor is ITW's "evidence" about historical ZIPLOC commercials that instructed early-users how to use reclosable bags without a color line on point. These commercials do not contradict or negate the evidence that colored closures make it easier for consumers to locate the bag opening and confirm a bag is closed. In essence, ITW asks this Court to overlook the very thing that the evidence of record demonstrates has consistently been obvious to end-user consumers, industry experts, and ITW itself a zipper closure for a reclosable plastic bag is easier to spot (and use) when its location is marked by a colored line.
- 80. The Poret survey is unreliable for the reasons set forth above. FOF ¶¶ 124-136. Most significantly, his survey failed to make the intended assessment. Mr. Poret conceded "that the word 'easier' connotes a comparison of the relative ease of use of two different things." Id., Tr. 35. But, not one of the 608 respondents in the Poret Survey was allowed to compare the Test Bag and the Control Bag. Thus, no respondent had the opportunity to compare the two bags or evaluate whether one bag was easier to use than the other. *Id.*, Tr. 37-38, 50. Mr. Poret had two separate data sets and relied on statistics in an effort to infer a relative conclusion without showing any respondent both the Test Bag and the Control Bag. For this reason alone, the Poret survey fails to evidence that a recloseable bag with a clear closure is just as easy to use a reclosable bag using a color line.

- 81. As also noted above, in the TTAB proceedings, ITW consistently asserted that "alternatives" to the colored bag closures are available to Poly-America. But, ITW ultimately pointed to only one supposed alternative a zipper closure without color. FOF ¶ 141. Poly-America pointed to significant evidence that bags with clear zipper closures are not the functional equivalent of bags with colored closures. FOF ¶ 60-70, 75-77.
- 82. At trial, ITW identified both recloseable bags with clear closures and others that used color (but allegedly lacked the claimed Color Line) as alleged "alternative designs" available to Poly-America. FOF ¶ 147.
- 83. First, these designs need not be considered because the claimed Color Line is functional under the "traditional" test. Whether claim 6 covered more than just a colored line does not matter, because it covered the color line and recited the functional benefits thereof. FOF ¶¶ 60-70, 148.
- 84. In addition, ITW offered no evidence that the bags with clear closures or the bags with color that ITW now says don't use the claimed "Color Line" are actually functionally equivalent to bags that use the Color Line, and the evidence of record is to the contrary. FOF ¶¶ 141, 148-149.
- 85. Finally, the Court rejects ITW's invitation to discount the historical record of functionality and focus solely on the "now." This proceeding is not limited only to current facts and circumstances and, consistent with the Supreme Court's admonition in TrafFix, must take into account the '434 patent, which both disclosed and claimed the functional benefits of color on the flange. FOF ¶ 81.
- 86. Even ITW's expert, Professor Samuels, acknowledged: "There is case law to say that if what is the subject matter of a utility patent is the subject of the registered mark that is

vital – of vital significance to the question of functionality, is a key issue – to consider." Day 2 Tr. at 85. This, of course, is the very same principle the Supreme Court recognized in *TrafFix*. See 532 U.S. at 28 ("A prior patent . . . has vital significance in resolving the trade dress claim.

87. ITW's reliance on pre-*TrafFix* case law in support of its "ignore the past" position was soundly rejected by the TTAB, with the following, detailed analysis:

Because there are many reasons why a competitor may choose not to copy a utilitarian design, we cannot conclude that a previously patented configuration is no longer functional from the fact that competitors have not copied it. Moreover, the two cases cited by applicant, In re Honeywell, Inc., 8 USPQ2d 1600 (TTAB 1988), and In re Zippo Mfg. Co, 50 USPQ2d 1852 (TTAB 1999), are readily distinguishable from the present situation. In Zippo, the Board found that the claims in the patent were for the internal mechanism of the product, and did not relate to the configuration for which registration was sought, which accommodated the internal mechanism, but was not shown by the patent to have utilitarian value. In the present case, on the other hand, applicant seeks to register the configuration of a watch that makes a particular reversing motion, and it is a configuration of a watch that can make this reversing motion that is the subject of the patent. Zippo also referred to a difference in circumstances from the time the applicant's lighter had been found functional by the Court in 1963 in Zippo Manufacturing Company v. Rogers Imports, Inc., 216 F.Supp 670, 137 USPQ 413 (SDNY 1963), and the Board's decision in 1999, specifically, evidence of several alternative designs, as a result of which the Board found that other manufacturers could compete effectively without adopting applicant's design. Zippo was decided prior to the Supreme Court's decision in TrafFix and it is doubtful, in view of the Court's statement therein, that if Zippo were decided today the Board would have relied so heavily on the evidence of alternative designs to distinguish the Southern District's decision. As for Honeywell, the Board made the comment therein that a number of years had elapsed since the expiration of a design patent, rather than a utility patent; further, this comment was made in terms of whether the Board could revisit the issue of the registrability of a configuration that had previously been found de jure functional. In the actual analysis of the Morton-Norwich factors, the Board specifically found that applicant's expired utility patents did not demonstrate the utility of the circular, round cover, that the claims related only to the inner workings of the thermostat. In the present case, of course, the expired utility patents are for the configuration that applicant seeks to register.

In re Richemont International, S.A., 2006 TTAB LEXIS 251 at *33, n.12 (TTAB June 22, 2006).

- 88. As in *Richemont*, this Court is also presented with an expired utility patent that claims the same configuration that is also claimed to be a trademark. Here, the '434 patent is compelling evidence of functionality.
- 89. Once the '434 patent expired, the public was free to make bags with a colored line free of ITW's threats. *Kellogg Co. v. National Biscuit Co.*, 305 U.S. 111, 119-120 (1938)(biscuit shape fell into the public domain upon expiration of the basic patent.) In 2015, the Supreme Court reaffirmed the importance of avoiding improper extension of patent rights. *Kimble v. Marvel Entertainment, LLC*, 135 S. Ct. 2401, 2407, (2015) ("In case after case, the Court has construed those laws to preclude measures that restrict free access to formerly patented, as well as unpatentable, inventions By virtue of federal law, we reasoned, 'an article on which the patent has expired,' like an unpatentable article, 'is in the public domain and may be made and sold by whoever chooses to do so."") The TTAB no longer regards ITW's pre-*TrafFix* TTAB cases as good law. In addition, other credible evidence confirms that a colored line continues to be functional.
 - 6. <u>Any Increase in the Cost or Complexity of Manufacturing Bags with the Claimed Color Line is Minimal, if not Non-Existent</u>
- 90. Increased manufacturing costs do not necessarily weigh against a finding of functionality when the increased cost results in a functionally superior product. See In re Pingel Enter. Inc., 46 USPQ2d 1811, 1821 (TTAB 1998) (using a "more complex and expensive manner in which to manufacture its product does not mean that the configuration thereof is not de jure functional."); see also In re Dietrich, 91 USPQ2d at 1637 ("[E]ven at a higher manufacturing cost, applicant would have a competitive advantage for what is, essentially . . . a superior quality wheel.").

- 91. In this case, the relevant evidence of record establishes that the addition of color to the zipper closure profile on reclosable plastic bags would add, at most, a nominal amount to Poly-America's total production costs. FOF ¶ 14. Indeed, in the TTAB, Mr. Bertrand testified that adding color to zipper closures would add only "fractions of a cent" to the cost of manufacturing a reclosable food storage bag. This testimony was further supported by his testimony at trial, which established that adding color results would result an incremental monthly cost of only about \$700 to make about 30 million bags. FOF ¶¶ 156, 159; Day 2, Tr. 214, 224-226 (Bertrand). Thus, Poly-America would obtain important and needed functionality for virtually no additional cost. The evidence of record establishes that the addition of color does not contribute any significant complexity to the manufacturing process. *Id*.
- 92. At trial, Mr. Plourde repeated his testimony about the incremental costs involved in making bags with a colored line, which he implicitly was comparing against a bag without color. He discussed the capital equipment ITW used to make zipper strips, but did so without quantifying the amount of the incremental difference or amortizing capital costs of the life of equipment, let alone on a per-bag basis. This was not truly new evidence. FOF ¶ 158.
- 93. Moreover, in view of ITW's current position that some uses of color are permitted, while others are not, there actually should be no increased incremental costs at all associated with using color in the form of the claimed Color Line.
- 94. Finally, using a "more complex and expensive manner in which to manufacture its product does not mean that the configuration thereof is not *de jure* functional." *In re Pingel Enter. Inc.*, 46 USPQ2d at 1821; *see also In re Dietrich*, 91 USPQ2d at 1637 ("[E]ven at a higher manufacturing cost, applicant would have a competitive advantage for what is, essentially . . . a superior quality wheel."). Under this standard, the minimal cost Poly-America will incur in the

manufacturing process does not mitigate against a finding of functionality, because the color feature results in a functionally-superior product.

7. The ITW Color Line Marks are Functional and Should be Cancelled

In sum, there was substantial evidence of record before the TTAB supporting its 95. finding that the product configurations covered by the three challenged ITW Registrations are functional and not entitled to trademark protection. In addition, the Court has reviewed the evidence of record in the TTAB, as well as "new" relevant evidence presented in this case. With respect to the latter, the Court has assessed the credibility of new witnesses and other evidence, determined how any such new evidence comports with the existing TTAB record, and decided what weight the new evidence deserves. Based on its review, the Court holds that the three challenged ITW Registrations should be cancelled on the ground of functionality. In its de novo review, the Court concludes that the '434 patent and its prosecution history are indisputable evidence of functionality. For this reason, the Court could conclude its analysis at this point. However, for completeness of the record, the Court will assess witness credibility and consider the Morton-Norwich factors in addition to the existence of utility patents. The Court concludes from its de novo review that Mr. Ausnit was not a credible witness, and Mr. Poret's survey does not present credible evidence on the issue of functionality. In this regard, the Court credits the testimony of Mr. Klein about the flaws in Mr. Poret's 2019 survey. The Court concludes from its de novo review that Mr. Klein's 2014 testimony about his survey is quite relevant and entitled to significant weight. The Court concludes from its de novo review that Mr. Ross, Mr. Mallory and Mr. Bertrand were credible witnesses and their testimony was not contradicted and is entitled to substantial weight. The Court concludes from its de novo review that Mr. Plourde did not present new evidence on any disputed fact, and that any additional details added to his 2014 and 2016 TTAB testimony add nothing substantive. From its de novo review, the Court details he added to ITW's TTAB evidence add nothing substantive. Taking these credibility findings into account, and considering the record as a whole, the Court agrees with the TTAB that the three trademarks are functional. Reviewing the record *de novo*, the Court concludes there are no functionally equivalent designs available to Poly-America. Reviewing the record *de novo*, the Court concludes that the design results in a method which is either the same cost or negligibly more expensive for a feature which is critical to Poly-America's ability to meet its major retail customers' requirements. From its *de novo* review, the Court concludes there are advertising materials in which the originator of the design touted the design's utilitarian advantage. The Court agrees with the TTAB about the lack of merit to the convenient change of heart story. To the extent the Court has not made specific reference to a witness or evidence, the Court considered the witness and evidence, but did not find it merited discussion.

M. ITW Abandoned of the '120 Registration through its Course of Conduct

- 96. Having found that all three of the ITW Registrations are functional and should be cancelled on that ground, the TTAB declined to reach Poly-America's alternate ground for cancellation of the '120 Registration, i.e. abandonment. The Court has reviewed the evidence of record relating to Poly-America's abandonment claim and concludes that ITW has indeed abandoned the '120 Registration through its course of conduct. FOF ¶¶ 161-181.
- 97. A mark shall be deemed to be 'abandoned' ... (2) When any course of conduct of the owner, including acts of omission as well as commission, causes the mark . . . to lose its significance as a mark." 15 U.S.C. § 1127. Generally, when a company sells to third parties for re-sale under the third parties' marks rather than under the manufacturer's mark, that circumstance cripples any attempt to show that consumers uniquely associate the mark with one source, *i.e.*, the manufacturer. *See British Seagull Ltd. v. Brunswick Corp.*, 28 USPQ2d 1197,

1203 (TTAB 1993) (when "party has sold its own goods, bearing a color which it asserts has become distinctive of its goods, to third parties for resale to the consuming public **as the products of those third parties**," that practice detracts from a claim of distinctiveness) (emphasis added), *aff'd* 35 F.3d 1527, 32 USPQ2d 1120 (Fed. Cir. 1999); *Edward Weck Inc. v. IM Inc.*, 17 USPQ2d 1142, 1145 (TTAB 1990) (third parties selling as their own some of party's instruments detracts from the alleged distinctiveness of the party's claimed trademark). *See also Quaker State Oil Ref;* 'g Corp. v. Quaker Oil Corp., 453 F.2d 1296, 1299 (CCPA 1972); *Mine Safety Appliances* Co. v. Elec. Storage Battery Co., 405 F.2d 901, 903-904 (CCPA 1969).Having found that all three of the ITW Registrations are functional and should be cancelled on that ground, the TTAB declined to reach Poly-America's alternate ground for cancellation of the '120 Registration, *i.e.* abandonment. The Court has reviewed the evidence of record relating to Poly-America's abandonment claim and concludes that ITW has indeed abandoned the '120 Registration through its course of conduct.

- 98. Under the statute, it is the totality of ITW's action and inaction over the years that the Court must consider. The following acts and omissions committed by ITW over many years are more than sufficient to demonstrate that ITW abandoned the '120 Registration.
- 99. ITW admittedly has "licensed" its marks to multiple, unrelated parties that are competitors in the manufacture and sale of reclosable consumer storage bags. Competitors using various forms of colored closures include national brands (such as ZIPLOC and GLAD) and private-label brands. These competitors often sell their respective products side-by-side in the marketplace under their own brand names (both national brands and private-label brands). See British Seagull, 28 USPQ2d at 1203; Edward Weck Inc., 17 USPQ2d at 1145. These competitors also control the advertising and promotion of their respective products. There is no

competent evidence that consumers understand or believe that these competing "licensed" products, sold under multiple brand names and by different companies, emanate from a single source. .

- 100. ITW's judicial admissions and the evidence presented at trial demonstrates that ITW's indiscriminate licensing practices continue to the present. FOF ¶¶ 179-181.
- brand, with the "yellow and blue makes green" zipper closure without benefit of a license from, or any control by, ITW. ITW did so despite its subsequent position that, absent a license, the Glad color-change zipper closure infringed ITW's so-called Color Line trademark. During that unlicensed period, these GLAD brand products became a major national brand, associated with Glad (not ITW). During that time, Glad applied for and obtained registration of its product packaging design featuring its "yellow and blue makes green" zipper closure. One of the packaging specimens submitted by Glad even displayed the statement: "When you see the green seal you know the bag is closed!"
- 102. Not until ITW itself wanted to manufacture and sell private-label products for the consumer market, and compete in the same market in which Glad and its colored closure bags were already well established, did ITW take steps to challenge Glad's alleged infringement.
- 103. In addition, the Settlement Agreement that ultimately resolved an infringement dispute between ITW and Glad actually undermines any claim by ITW that its "Color Line" trademarks serve as a single source identifier. To the contrary, ITW's settlement with Glad accomplished the following, all to the detriment of any claim of distinctiveness of the product configuration that is the subject of the '120 Registration:
 - (a) the agreement prohibited ITW's ability to use certain colors in its closures;

- (b) the agreement allowed Glad to obtain its own product configuration trademark for a reclosable bag with a color closure that, to this day, ITW claims is covered by the '120 Registration despite Glad's own, separate registration for that mark;
- (c) the agreement allowed Glad to continue the manufacture and distribution of its products as associated with the GLAD brand (not with ITW);
- (d) the agreement did not assign to ITW any goodwill Glad may have acquired in its "yellow and blue makes green" seal products prior to its agreement with ITW; and
- (f) the agreement did not provide ITW with any meaningful ability to exercise control over Glad's allegedly licensed products.

DTX-112 (Dkt. 29-14; ITW TTAB Tr. Ex. 17).

104. ITW's act of allowing Glad to obtain its own registration for a mark that falls within the scope of ITW's '120, '114, and '243 Registrations is wholly inconsistent with ITW's claims of ownership. Glad's registration is premised on Glad's sales of the very same reclosable bag products – under the GLAD brand – that ITW claims also are licensed under and covered by the challenged ITW's marks. Yet, pursuant to Section 1(a)(1) of the Trademark Act, 15 U.S.C. 1051(a)(1), only "[t]he owner of a trademark used in commerce may request registration of its trademark...." In re Wella A.G., 787 F.2d 1549, 1554 (Fed. Cir. 1986) (Nies, C.J. concurring) ("Under section 1 of the Lanham Act, only the owner of a mark is entitled to apply for registration.")(emphasis in original); Holiday Inn v. Holiday Inns, Inc., 534 F.2d 312, 319 n.6, 189 USPQ 630, 635 n.6 (CCPA 1976) ("One must be the owner of a mark before it can be registered."); In re Deister Concentrator Co. Inc., 289 F.2d 496, 501 (CCPA 1961) ("Under section 1, only 'The owner of a trademark' can apply for registration."). Simply put, ITW cannot

fairly claim to own rights in very same mark that, by agreeing to Glad's registration, it has conceded it does not.

105. Finally, although other (non-Glad) ITW licenses do contain quality control provisions, ITW has adduced scant, if any, evidence that it actually exercised its quality control rights until after Poly-America filed its Petition for Cancellation in 2013. ITW has adduced no competent evidence even suggesting that it made any efforts whatsoever to actually monitor the quality of "licensed" products for the better part of the first 40 years after '120 Registration issued.

106. The Court concludes that ITW's numerous acts or omissions inescapably deprive the product configuration that is the subject of the '120 Registration of the ability to serve as a source identifier. Accordingly, in addition being cancelled on the ground of functionality, the '120 Registration also warrants cancellation on Poly-America's alternate ground of abandonment.

III. CONCLUSION

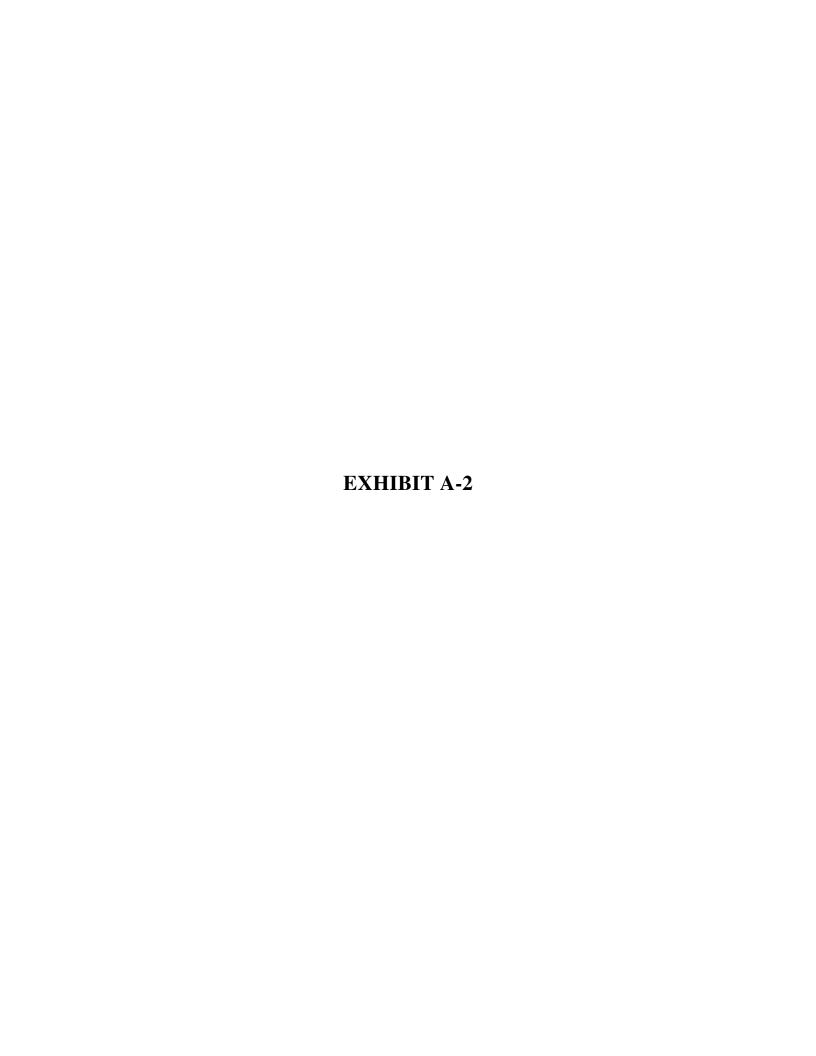
For all of the foregoing reasons, the Court **AFFIRMS** the TTAB Decision cancelling the three challenged ITW Registrations. Judgment shall be entered in favor of Poly-America. Illinois Tools Work Inc. shall bear all costs of court.

IT IS SO ORDERED.

Signed this <u>26</u> day of September, 2019.

SAM'R. CUMMINGS

SENIOR/UNITED STATES DISTRICT JUDGE



IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION

ILLINOIS TOOL WORKS INC.,)
)
Plaintiff,)
)
v.)
)
POLY-AMERICA L.P.,)
)
Defendant.) Civil Action No. 3:18-CV-0443-C

JUDGMENT

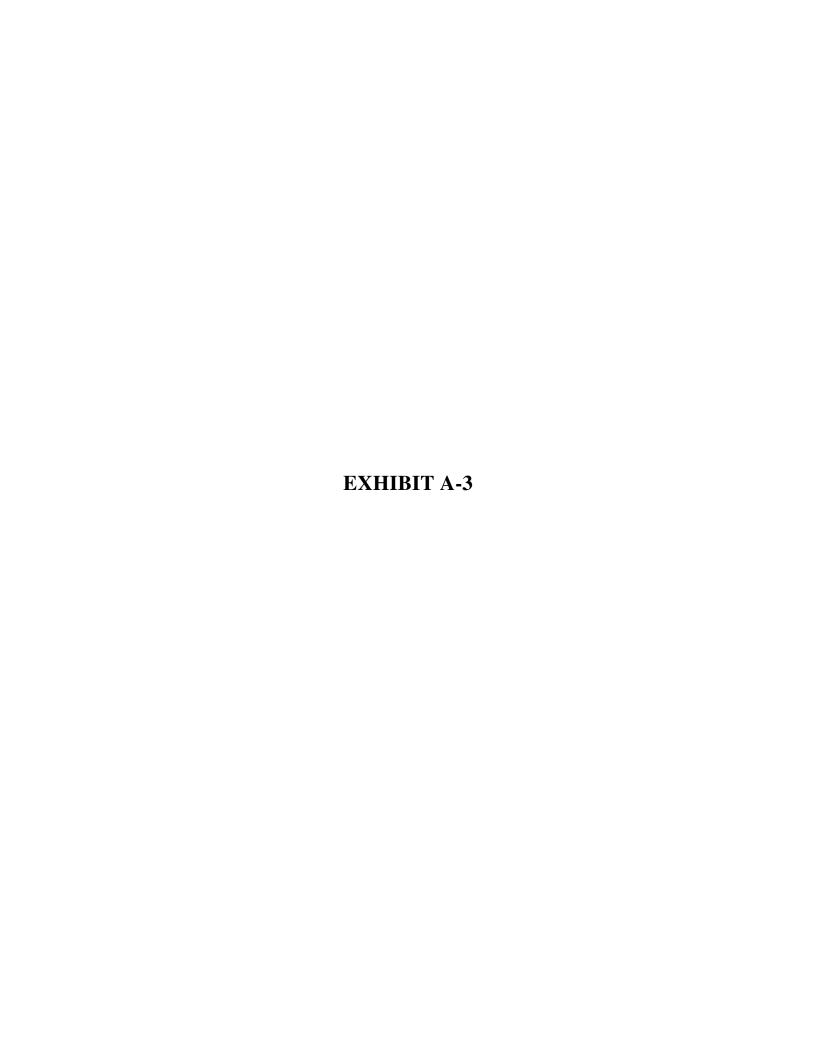
For the reasons stated in the Court's Order of August 26, 2019,

IT IS ORDERED, ADJUDGED, AND DECREED that the Trademark Trial and Appeal Board's decision to cancel the three challenged Illinois Tool Works Inc.'s Registrations be and the same is hereby **AFFIRMED**. Costs are hereby taxed against Plaintiff.

SO ORDERED this 39 day of October, 2019.

SAM'R. CUMMINGS

SENIOR UNITED STATES DISTRICT JUDGE



Case: 19-11180 Document: 00515297717 Page: 1 Date Filed: 02/04/2020

Case 3:18-cv-00443-C Document 137 Filed 02/04/20 Page 1 of 2 PageID 13899

United States Court of Appeals

FIFTH CIRCUIT OFFICE OF THE CLERK

LYLE W. CAYCE **CLERK**

TEL. 504-310-7700 600 S. MAESTRI PLACE, Suite 115 **NEW ORLEANS, LA 70130**

February 04, 2020

Ms. Karen S. Mitchell Northern District of Texas, Dallas United States District Court 1100 Commerce Street Earle Cabell Federal Building Room 1452 Dallas, TX 75242

> No. 19-11180 Illinois Tool Works, Inc. v. Poly-America L.P. USDC No. 3:18-CV-443

Dear Ms. Mitchell,

Enclosed is a copy of the judgment issued as the mandate.

Sincerely,

LYLE W. CAYCE, Clerk

Mary Frances Yeager, Deputy Clerk 504-310-7686

cc w/encl:

Mr. John M. Jackson Mr. James Christopher Martin Ms. Susan Elizabeth Powley Mr. Jerry Robin Selinger

IN THE UNITED STATES COURT OF APPEALS FOR THE FIFTH CIRCUIT

No. 19-11180

ILLINOIS TOOL WORKS, INCORPORATED,

Plaintiff - Appellant

v.

POLY-AMERICA L.P.,

Defendant - Appellee

Appeal from the United States District Court for the Northern District of Texas

CLERK'S OFFICE:

Under FED. R. APP. P. 42(b), the appeal is dismissed as of February 04, 2020, pursuant to the joint motion of the parties.

LYLE W. CAYCE Clerk of the United States Court of Appeals for the Fifth Circuit

A True Copy

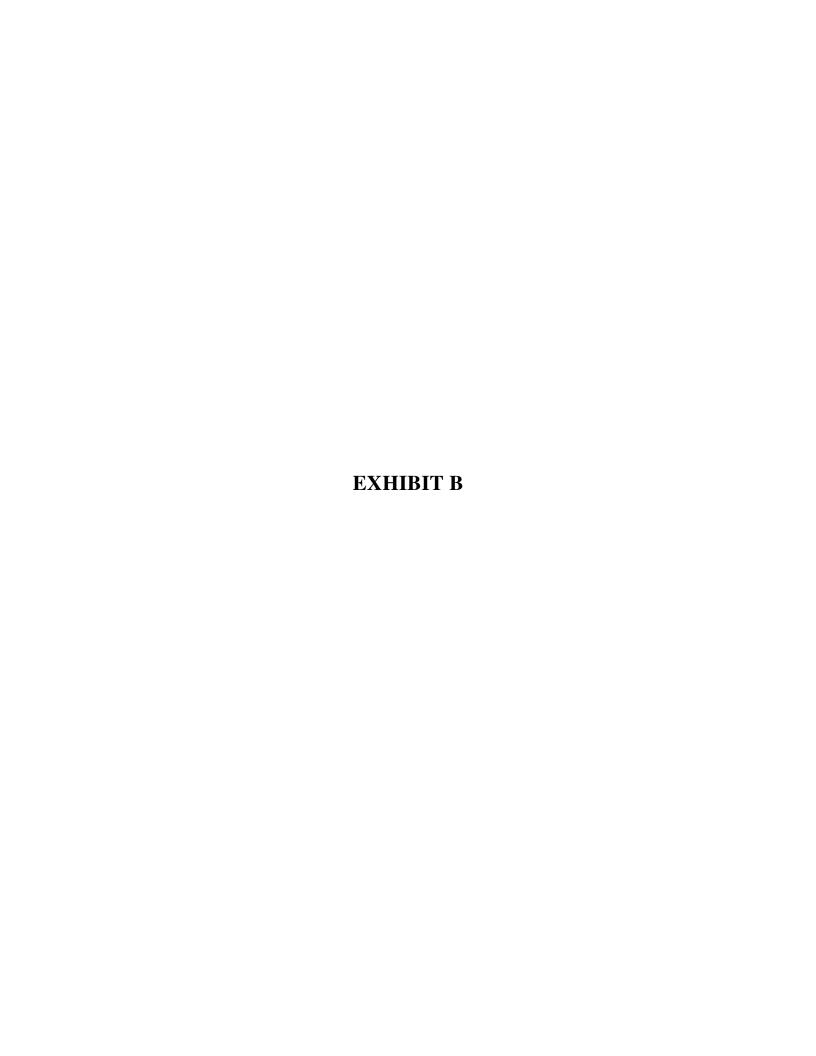
Certified order issued Feb 04, 2020

Clerk, U.S. Court of Appeals, Fifth Circuit

By:

Mary Frances Yeager, Deputy Clerk

ENTERED AT THE DIRECTION OF THE COURT



CLOSED, EXH-ADM

U.S. District Court Northern District of Texas (Dallas) CIVIL DOCKET FOR CASE #: 3:18-cv-00443-C

Illinois Tool Works Inc v. Poly-America LP Assigned to: Senior Judge Sam R Cummings Case in other court: USCA5, 19-11180

Cause: 28:1331 Fed. Question: Review Agency Decision

Date Filed: 02/22/2018 Date Terminated: 10/29/2019

Jury Demand: None

Nature of Suit: 899 Other Statutes: Administrative Procedure Act/Review or

Appeal of Agency Decision Jurisdiction: Federal Question

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Date Filed	#	Docket Text
02/22/2018	1	COMPLAINT against Poly-America L.P. filed by Illinois Tool Works Inc. (Filing fee \$400; Receipt number 0539-9008037) Clerk to issue summons(es). In each Notice of Electronic Filing, the judge assignment is indicated, and a link to the <u>Judges Copy Requirements</u> is provided. The court reminds the filer that any required copy of this and future documents must be delivered to the judge, in the manner prescribed, within three business days of filing. Unless exempted, attorneys who are not admitted to practice in the Northern District of Texas must seek admission promptly. Forms, instructions, and exemption information may be found at www.txnd.uscourts.gov, or by clicking here:

24/2020		District Version 6.2.3
		(Ordered by Senior Judge Sam R Cummings on 3/2/2018) (axm) (Entered: 03/02/2018)
03/02/2018	9	ORDER granting 4 Application for Admission Pro Hac Vice of Lawrence E. James. If not already done, Applicant must register as an ECF User within 14 days (LR 5.1(f)). (Ordered by Senior Judge Sam R Cummings on 3/2/2018) (axm) (Entered: 03/02/2018)
03/02/2018	10	ORDER granting <u>5</u> Application for Admission Pro Hac Vice of Seth B. Herring. If not already done, Applicant must register as an ECF User within 14 days (LR 5.1(f)). (Ordered by Senior Judge Sam R Cummings on 3/2/2018) (axm) (Entered: 03/02/2018)
03/13/2018	11	SUMMONS Returned Executed as to Poly-America LP; served on 3/1/2018. (Herring, Seth) (Entered: 03/13/2018)
03/22/2018	12	NOTICE of Attorney Appearance by Susan E Powley on behalf of Poly-America LP. (Filer confirms contact info in ECF is current.) (Powley, Susan) (Entered: 03/22/2018)
03/22/2018	13	NOTICE of Attorney Appearance by Jerry R Selinger on behalf of Poly-America LP. (Filer confirms contact info in ECF is current.) (Selinger, Jerry) (Entered: 03/22/2018)
03/22/2018	14	Motion to Dismiss for Failure to State a Claim filed by Poly-America LP (Attachments: # 1 Proposed Order)Attorney Jerry R Selinger added to party Poly-America LP(pty:dft) (Selinger, Jerry) (Entered: 03/22/2018)
03/22/2018	<u>15</u>	Brief/Memorandum in Support filed by Poly-America LP re 14 Motion to Dismiss for Failure to State a Claim (Selinger, Jerry) (Entered: 03/22/2018)
03/22/2018	16	CERTIFICATE OF INTERESTED PERSONS/DISCLOSURE STATEMENT by Poly-America LP. (Selinger, Jerry) (Entered: 03/22/2018)
04/12/2018	17	RESPONSE filed by Illinois Tool Works Inc re: 14 Motion to Dismiss for Failure to State a Claim (Jackson, John) (Entered: 04/12/2018)
04/12/2018	18	NOTICE of Dismissal <i>of Breach of Contract Claim</i> filed by Illinois Tool Works Inc (Jackson, John) (Entered: 04/12/2018)
04/12/2018	<u>19</u>	OBJECTION filed by Poly-America LP re: <u>18</u> Notice (Other) (Selinger, Jerry) (Entered: 04/12/2018)
04/12/2018	20	AMENDED COMPLAINT against Poly-America LP filed by Illinois Tool Works Inc. Unless exempted, attorneys who are not admitted to practice in the Northern District of Texas must seek admission promptly. Forms, instructions, and exemption information may be found at www.txnd.uscourts.gov, or by clicking here: Attorney Information - Bar Membership. If admission requirements are not satisfied within 21 days, the clerk will notify the presiding judge. (Attachments: # 1 First Amended Complaint) (Jackson, John) (Entered: 04/12/2018)
04/13/2018	21	REPLY filed by Illinois Tool Works Inc re: 19 Response/Objection (Jackson, John) (Entered: 04/13/2018)
04/18/2018	22	ORDER denying as moot 14 Poly-America L.P.'s Motion to Dismiss for Failure to State a Claim (Ordered by Senior Judge Sam R Cummings on 4/18/2018) (svc) (Entered: 04/18/2018)
04/20/2018	23	ANSWER to 20 Amended Complaint,, filed by Poly-America LP. Unless exempted, attorneys who are not admitted to practice in the Northern District of Texas must seek admission promptly. Forms, instructions, and exemption information may be found at www.txnd.uscourts.gov, or by clicking here: Attorney_Information - Bar Membership. If admission requirements are not satisfied within 21 days, the clerk will notify the presiding judge. (Selinger, Jerry) (Entered: 04/20/2018)

2-1/2020		Biothet Version 6.2.0
04/30/2018	24	SCHEDULING ORDER: Amended Pleadings due by 8/31/2018. Discovery due by 8/19/2019. Joinder of Parties due by 8/31/2018. Motions due by 5/1/2019. Trial set for 9/9/2019 09:00 AM before Senior Judge Sam R Cummings. (Ordered by Senior Judge Sam R Cummings on 4/30/2018) (epm) Modified on 4/30/2018 (epm). (Entered: 04/30/2018)
06/08/2018	<u>25</u>	STIPULATION Regarding Discovery Taken in Trademark Trial and Appeal Board Proceedings by Poly-America LP. (Selinger, Jerry) (Entered: 06/08/2018)
06/08/2018	<u>26</u>	MOTION Joint Motion to Transmit and Submit Record of Trademark Trial and Appeal Board Proceedings to Court filed by Poly-America LP (Attachments: # 1 Additional Page(s) TTAB Docket Sheet, # 2 Proposed Order) (Selinger, Jerry) (Entered: 06/08/2018)
06/11/2018	27	ORDER granting <u>26</u> Joint Motion to Transmit and Submit Record of Trademark Trial and Appeal Board Proceedings to Court. (Ordered by Senior Judge Sam R Cummings on 6/11/2018) (ran) (Entered: 06/11/2018)
07/03/2018	28	Administrative Record consisting of Trademark Trial and Appeal Board Proceedings re: Cancellation No. 92056833. (Attachments: # 1 Docket No. 1, # 2 Docket No. 2 - 10, # 3 Docket No. 11-20, # 4 Docket No. 21-24, # 5 Docket No. 26-38, # 6 Docket No. 40, # 7 Docket No. 42, 44, 45, 47, 49, # 8 Docket No. 50, 51, # 9 Docket No. 52, # 10 Docket No. 53, # 11 Docket No. 55, 57-61, # 12 Docket No. 62-64, # 13 Docket No. 66, # 14 Docket No. 68, # 15 Docket No. 69, # 16 Docket No. 70-72, # 17 Docket No. 74, # 18 Docket No. 75, # 19 Docket No. 77, # 20 Docket No. 78, # 21 Docket No. 80, # 22 Docket No. 81, 83, # 23 Docket No. 84, # 24 Docket No. 85, # 25 Docket No. 87, # 26 Docket No. 89, # 27 Docket No. 91, # 28 Docket No. 94,96, 97, 98, # 29 Docket No. 100-111) (axm) (Entered: 07/05/2018)
07/03/2018	29	(Document Restricted) Sealed Administrative Record consisting of Trademark Trial and Appeal Board Proceedings re: Cancellation No. 92056833. (Attachments: # 1 Docket No. 25, # 2 Docket No. 26, # 3 Docket No. 41, # 4 Docket No. 43, # 5 Docket No. 46, # 6 Docket No. 48, # 7 Docket No. 54, # 8 Docket No. 56, # 9 Docket No. 65, # 10 Docket No. 67, # 11 Docket No. 70, # 12 Docket No. 73, # 13 Docket No. 76, # 14 Docket No. 79, # 15 Docket No. 82, # 16 Docket No. 86, # 17 Docket No. 88, # 18 Docket No. 90, # 19 Docket No. 92, # 20 Docket No. 93, # 21 Docket No. 95, # 22 Docket No. 99) (axm) (Entered: 07/05/2018)
09/04/2018	30	Joint MOTION for Protective Order filed by Illinois Tool Works Inc (Attachments: # 1 Exhibit(s) A, # 2 Exhibit(s) B, # 3 Proposed Order) (Jackson, John) (Entered: 09/04/2018)
09/05/2018	31	STIPULATED PROTECTIVE ORDER re: 30 Motion for Protective Order. (Ordered by Senior Judge Sam R Cummings on 9/5/2018) (epm) (Entered: 09/05/2018)
03/05/2019	32	AMENDED SCHEDULING ORDER: Discovery due by 8/13/2019. Trial set for 9/3/2019 09:00 AM before Senior Judge Sam R Cummings. (Ordered by Senior Judge Sam R Cummings on 3/5/2019) (epm) (Entered: 03/05/2019)
03/11/2019	33	MOTION for Entry of Agreed Amended Scheduling Order filed by Illinois Tool Works Inc (Attachments: # 1 Exhibit(s) A - Proposed Amended Scheduling Order) (Jackson, John) (Entered: 03/11/2019)
03/19/2019	34	ORDER denying 33 Joint Motion for Entry of Agreed Amended Scheduling Order. (Ordered by Senior Judge Sam R Cummings on 3/19/2019) (axm) (Entered: 03/19/2019)
07/01/2019	35	MOTION to Confirm Evidentiary Status of Previously-Admitted Record from Trademark Trial and Appeal Board filed by Poly-America LP (Attachments: # 1 Proposed Order) (Selinger, Jerry) (Entered: 07/01/2019)

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07/01/2019	36	Brief/Memorandum in Support filed by Poly-America LP re <u>35</u> MOTION Motion to Confirm Evidentiary Status of Previously-Admitted Record from Trademark Trial and Appeal Board (Selinger, Jerry) (Entered: 07/01/2019)
07/01/2019	<u>37</u>	Appendix in Support filed by Poly-America LP re <u>36</u> Brief/Memorandum in Support of Motion, <u>35</u> MOTION Motion to Confirm Evidentiary Status of Previously-Admitted Record from Trademark Trial and Appeal Board (Selinger, Jerry) (Entered: 07/01/2019)
07/22/2019	38	RESPONSE filed by Illinois Tool Works Inc re: <u>35</u> MOTION Motion to Confirm Evidentiary Status of Previously-Admitted Record from Trademark Trial and Appeal Board (Herring, Seth) (Entered: 07/22/2019)
07/22/2019	39	Appendix in Support filed by Illinois Tool Works Inc re 38 Response/Objection in support of Plaintiff's Opposition to Defendant's Motion to Confirm Evidentiary Status of Previously-Admitted Record from Trademark Trial and Appeal Board (Attachments: # 1 Declaration(s) of Robert E. Browne in support of Plaintiff's Opposition to Defendant's Motion to Confirm Evidentiary Status of Previously-Admitted Record from Trademark Trial and Appeal Board) (Herring, Seth) (Entered: 07/22/2019)
07/22/2019	40	Additional Attachments by Illinois Tool Works Inc as to 38 Response/Objection . (Herring, Seth) Modified text on 7/23/2019 (ykp). (Entered: 07/22/2019)
08/02/2019	41	MOTION filed by Illinois Tool Works Inc with Brief/Memorandum in Support. (Attachments: # 1 Proposed Order Granting Motion to Exclude Opinions and Testimony of Robert Klein) (Herring, Seth) (Entered: 08/02/2019)
08/02/2019	42	Appendix in Support filed by Illinois Tool Works Inc re 41 MOTION to Exclude Opinions and Testimony of Robert Klein (Attachments: # 1 Exhibit(s) A) (Herring, Seth) (Entered: 08/02/2019)
08/02/2019	43	MOTION Motion to Exclude Expert Testimony of Hal Poret Pursuant to Fed. R. Evid. 702 filed by Poly-America LP (Attachments: # 1 Proposed Order) (Selinger, Jerry) (Entered: 08/02/2019)
08/02/2019	44	Brief/Memorandum in Support filed by Poly-America LP re 43 MOTION Motion to Exclude Expert Testimony of Hal Poret Pursuant to Fed. R. Evid. 702 (Selinger, Jerry) (Entered: 08/02/2019)
08/02/2019	45	Appendix in Support filed by Poly-America LP re 43 MOTION Motion to Exclude Expert Testimony of Hal Poret Pursuant to Fed. R. Evid. 702, 44 Brief/Memorandum in Support of Motion (Selinger, Jerry) (Entered: 08/02/2019)
08/02/2019	46	MOTION to Exclude Expert Testimony of Jeffrey Samuels Pursuant to Fed. R. Evid. 702 filed by Poly-America LP (Attachments: # 1 Proposed Order) (Selinger, Jerry) (Entered: 08/02/2019)
08/02/2019	47	Brief/Memorandum in Support filed by Poly-America LP re 46 MOTION Motion to Exclude Expert Testimony of Jeffrey Samuels Pursuant to Fed. R. Evid. 702 (Selinger, Jerry) (Entered: 08/02/2019)
08/02/2019	48	Appendix in Support filed by Poly-America LP re <u>46</u> MOTION Motion to Exclude Expert Testimony of Jeffrey Samuels Pursuant to Fed. R. Evid. 702, <u>47</u> Brief/Memorandum in Support of Motion (Selinger, Jerry) (Entered: 08/02/2019)
08/05/2019	49	ORDER: The Court hereby ORDERS that Defendant file a Response to Plaintiff's Motion to Exclude Opinions and Testimony of Robert Klein by no later than 3:00 PM on 8/16/2019. (Ordered by Senior Judge Sam R Cummings on 8/5/2019) (mla) (Entered: 08/05/2019)

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08/05/2019	50	ORDER: The Court hereby ORDERS that Plaintiff file Responses to Defendant's Motion to Exclude Expert Testimony of Hal Poret, as well as Defendant's Motion to Exclude Expert Testimony of Jeffrey Samuels, by no later than 3:00 PM on 8/16/2019. (Ordered by Senior Judge Sam R Cummings on 8/5/2019) (mla) (Entered: 08/05/2019)
08/13/2019	<u>51</u>	(Document Restricted) Plaintiff's Motion in Limine to Exclude Hearsay Testimony Referring to Allegeed Statements by Poly-America L.P.'s Customers (Sealed pursuant to order dated 9/5/2018) filed by Illinois Tool Works Inc (Attachments: # 1 Proposed Order) (Cullis, John) (Entered: 08/13/2019)
08/13/2019	<u>52</u>	(Document Restricted) Sealed Brief/Memorandum in Support re: <u>51</u> Sealed and/or Ex Parte Motion, (Sealed pursuant to order dated 9/5/2018) filed by Illinois Tool Works Inc (Cullis, John) (Entered: 08/13/2019)
08/13/2019	<u>53</u>	(Document Restricted) Sealed Appendix in Support re: <u>51</u> Sealed and/or Ex Parte Motion, (Sealed pursuant to order dated 9/5/2018) filed by Illinois Tool Works Inc (Cullis, John) (Entered: 08/13/2019)
08/13/2019	<u>54</u>	Proposed Findings of Fact by Illinois Tool Works Inc. (James, Lawrence) (Entered: 08/13/2019)
08/13/2019	<u>55</u>	Witness List by Poly-America LP. (Attachments: # 1 Exhibit(s) A (TTAB Testimony and Deposition Designations)) (Selinger, Jerry) (Entered: 08/13/2019)
08/13/2019	<u>56</u>	Exhibit List by Poly-America LP. (Attachments: # 1 Exhibit(s) Tab A, # 2 Exhibit(s) Tab B) (Selinger, Jerry) (Entered: 08/13/2019)
08/13/2019	<u>57</u>	(Document Restricted) Plaintiff's Trial Brief (Sealed pursuant to order dated 9/5/2018) filed by Illinois Tool Works Inc (Jackson, John) (Entered: 08/13/2019)
08/13/2019	<u>58</u>	Witness List by Illinois Tool Works Inc. (Herring, Seth) (Entered: 08/13/2019)
08/13/2019	<u>59</u>	Exhibit List by Illinois Tool Works Inc. (Herring, Seth) (Entered: 08/13/2019)
08/13/2019	<u>60</u>	Proposed Pretrial Order <i>Joint</i> by Illinois Tool Works Inc. (James, Lawrence) (Entered: 08/13/2019)
08/13/2019	<u>61</u>	Designation of Deposition by Illinois Tool Works Inc. (Herring, Seth) (Entered: 08/13/2019)
08/13/2019	62	(Document Restricted) Proposed Findings of Fact and Conclusions of Law (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Attachments: # 1 Exhibit(s) A (TTAB Opinion), # 2 Exhibit(s) B (TTAB Opinion)) (Selinger, Jerry) (Entered: 08/13/2019)
08/13/2019	63	(Document Restricted) Sealed Appendix in Support re: <u>57</u> Sealed and/or Ex Parte Document (Sealed pursuant to order dated 9/5/2018) filed by Illinois Tool Works Inc (Attachments: # 1 Declaration of Lawrence E. James, # 2 Exhibit(s) A to James Declaration, # 3 Exhibit(s) B to James Declaration, # 4 Exhibit(s) C to James Declaration, # 5 Exhibit(s) D to James Declaration - Part 1, # 6 Exhibit(s) D to James Declaration - Part 2, # 7 Exhibit(s) D to James Declaration - Part 3, # 8 Exhibit(s) D to James Declaration - Part 4, # 9 Exhibit(s) D to James Declaration - Part 5, # 10 Exhibit(s) D to James Declaration - Part 7) (Jackson, John) (Entered: 08/13/2019)
08/13/2019	64	(Document Restricted) Pretrial Brief (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Attachments: # 1 Exhibit(s) A (TTAB Opinion), # 2 Exhibit(s) B (TTAB Opinion)) (Selinger, Jerry) (Entered: 08/13/2019)
08/13/2019	<u>65</u>	MOTION Joint Request for Pretrial Conference filed by Poly-America LP (Selinger,

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		Jerry) (Entered: 08/13/2019)
08/14/2019	66	ORDER: Plaintiff shall provide the Court with a courtesy copy of the Appendix in Support of their Trial Brief [Doc. 63] and all attachments on or before 3:00 p.m. on 8/28/2019. The courtesy copies should be delivered to the Court at the following address: 1205 Texas Avenue, Room C-210, Lubbock, Texas 79401. (Ordered by Senior Judge Sam R Cummings on 8/14/2019) (zkc) (Entered: 08/14/2019)
08/16/2019	<u>67</u>	(Document Restricted) Sealed Response re: <u>41</u> Motion for Miscellaneous Relief (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Attachments: # <u>1</u> Proposed Order) (Selinger, Jerry) (Entered: 08/16/2019)
08/16/2019	<u>68</u>	(Document Restricted) Sealed Appendix in Support re: <u>67</u> Sealed and/or Ex Parte Response/Objection (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Selinger, Jerry) (Entered: 08/16/2019)
08/16/2019	<u>69</u>	RESPONSE filed by Illinois Tool Works Inc re: 43 MOTION Motion to Exclude Expert Testimony of Hal Poret Pursuant to Fed. R. Evid. 702 (Attachments: # 1 Proposed Order) (Jackson, John) (Entered: 08/16/2019)
08/16/2019	70	Appendix in Support filed by Illinois Tool Works Inc re <u>69</u> Response/Objection (Attachments: # <u>1</u> Exhibit(s) A - Declaration of Hal Poret) (Jackson, John) (Entered: 08/16/2019)
08/16/2019	71	RESPONSE filed by Illinois Tool Works Inc re: <u>46</u> MOTION Motion to Exclude Expert Testimony of Jeffrey Samuels Pursuant to Fed. R. Evid. 702 (Attachments: # <u>1</u> Proposed Order) (Jackson, John) (Entered: 08/16/2019)
08/20/2019	72	Application for Admission Pro Hac Vice with Certificate of Good Standing for Attorney Katrina M. Kershner (Filing fee \$25; Receipt number 0539-10203538) filed by Illinois Tool Works Inc (Attachments: # 1 Certificate of Good Standing) (Jackson, John) (Entered: 08/20/2019)
08/20/2019	73	ORDER denying 65 Joint Request for Pretrial Conference. (Ordered by Senior Judge Sam R Cummings on 8/20/2019) (zkc) Modified text on 8/20/2019 (zkc). (Entered: 08/20/2019)
08/20/2019	74	ORDER: Plaintiff Illinois Tool Works Inc. shall provide the Court with a courtesy copy of their Exhibit A of the Appendix in Support of Response in Opposition to Poly-America's Motion to Exclude the Testimony of Hal Poret [Doc. 70-1] and all attachments on or before 3:00 p.m. on 8/26/2019. The courtesy copies should be delivered to the Court at the following address: 1205 Texas Avenue, Room 308, Lubbock, Texas 79401. (Ordered by Senior Judge Sam R Cummings on 8/20/2019) (zkc) Modified room # on 8/20/2019 (zkc). (Entered: 08/20/2019)
08/20/2019	75	ORDER: Defendant Poly-America L.P. shall provide the Court with a courtesy copy of their Appendix in Support of their Response in Opposition to Plaintiff's Motion to Exclude Opinions and Testimony of Robert Klein [Doc. 68] and all attachments on or before 3:00 p.m. on 8/26/2019. The courtesy copies should be delivered to the Court at the following address: 1205 Texas Avenue, Room 308, Lubbock, Texas 79401. (Ordered by Senior Judge Sam R Cummings on 8/20/2019) (zkc) (Entered: 08/20/2019)
08/20/2019	<u>76</u>	(Document Restricted) Sealed Response re: <u>51</u> Sealed and/or Ex Parte Motion, (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Attachments: # <u>1</u> Proposed Order) (Selinger, Jerry) (Entered: 08/20/2019)
08/20/2019	77	(Document Restricted) Sealed Appendix in Support re: 76 Sealed and/or Ex Parte Response/Objection (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Selinger, Jerry) (Entered: 08/20/2019)

08/20/2019	78	Pretrial Disclosures (Objections and Counter-Designations to ITW's Initial Deposition Designations for Trial) filed by Poly-America LP. (Selinger, Jerry) (Entered: 08/20/2019)
08/20/2019	<u>79</u>	Pretrial Disclosures <i>Objections and Counter-Designations to Defendant Poly-America's Deposition Designations</i> filed by Illinois Tool Works Inc. (Herring, Seth) (Entered: 08/20/2019)
08/21/2019	80	ORDER denying <u>41</u> Motion to Exclude Opinions and Testimony of Robert Klein; denying <u>43</u> Motion to Exclude Opinions and Testimony of Hal Poret; denying <u>46</u> Motion to Exclude Opinions and Testimony of Jeffrey Samuels. (Ordered by Senior Judge Sam R Cummings on 8/21/2019) (mla) (Entered: 08/21/2019)
08/21/2019	81	ORDER: The above-styled and -numbered civil action being a trial to the bench, the Court finds that the <u>51</u> Motion in Limine should be DENIED AS MOOT. (Ordered by Senior Judge Sam R Cummings on 8/21/2019) (mla) (Entered: 08/21/2019)
08/21/2019	82	ORDER granting 72 Application for Admission Pro Hac Vice of Katrina M Kershner. Important Reminder: Unless excused for cause, an attorney who is not an ECF user must register within 14 days of the date the attorney appears in a case pursuant to LR 5.1(f) and LCrR 49.2(g). (Ordered by Senior Judge Sam R Cummings on 8/21/2019) (mla) (Entered: 08/21/2019)
08/21/2019	83	MOTION to Strike <i>Evidence and Argument Related to Unpleaded Abandonment Claim</i> filed by Illinois Tool Works Inc with Brief/Memorandum in Support. (Jackson, John) (Entered: 08/21/2019)
08/21/2019	84	Appendix in Support filed by Illinois Tool Works Inc re 83 MOTION to Strike <i>Evidence</i> and Argument Related to Unpleaded Abandonment Claim (Jackson, John) (Entered: 08/21/2019)
08/21/2019	85	MOTION to Expedite <i>Briefing Schedule on Plaintiff's Motion to Strike Evidence and Argument Related to Unpleaded Abandonment Claim</i> filed by Illinois Tool Works Inc with Brief/Memorandum in Support. (Jackson, John) (Entered: 08/21/2019)
08/22/2019	86	ORDER granting in part <u>85</u> Motion to Expedite Briefing Schedule on Plaintiff's Motion to Strike Evidence and Argument Related to Unpleaded Abandonment Claim. Responses due by no later than 3:00 p.m. on 8/27/2019. (Ordered by Senior Judge Sam R Cummings on 8/22/2019) (axm) (Entered: 08/22/2019)
08/22/2019	87	ORDER: The parties are hereby advised that the Court will not require opening statements or closing statements in the upcoming trial setting. (Ordered by Senior Judge Sam R Cummings on 8/22/2019) (axm) (Entered: 08/22/2019)
08/23/2019	88	ORDER: The Court hereby ORDERS that the parties show cause, by no later than 8/27/2019, as to why the above-styled and -numbered civil action should not be adjudicated through the filing of cross motions for summary judgment. (Ordered by Senior Judge Sam R Cummings on 8/23/2019) (epm) (Entered: 08/23/2019)
08/23/2019	89	Pretrial Disclosures (Poly-America's Objections and Reply Designations to ITW's Counter-Designations to Poly-America's TTAB Testimony and Deposition Designations) filed by Poly-America LP. (Selinger, Jerry) (Entered: 08/23/2019)
08/23/2019	90	Pretrial Disclosures <i>Plaintiff Illinois Tool Works Inc.'s Objections and Reply Designations to Defendant's Counter-Designations to Plaintfif's Initial Designations</i> filed by Illinois Tool Works Inc. (Herring, Seth) (Entered: 08/23/2019)
08/23/2019	91	Pretrial Disclosures <i>Plaintiff Illinois Tool Works Inc.'s Objections to Defendant Poly-America's Trial Exhibit List</i> filed by Illinois Tool Works Inc. (Attachments: # 1 Exhibit(s)

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		A, # 2 Exhibit(s) B, # 3 Exhibit(s) C) (Herring, Seth) (Entered: 08/23/2019)
08/26/2019	92	JOINT PRETRIAL ORDER. (Ordered by Senior Judge Sam R Cummings on 8/26/2019) (aaa) (Entered: 08/26/2019)
08/26/2019	93	(Document Restricted) Sealed Response re: <u>83</u> Motion to Strike (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Attachments: # <u>1</u> Proposed Order) (Selinger, Jerry) (Entered: 08/26/2019)
08/26/2019	94	(Document Restricted) Sealed Appendix in Support re: <u>93</u> Sealed and/or Ex Parte Response/Objection (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Selinger, Jerry) (Entered: 08/26/2019)
08/27/2019	95	ORDER denying <u>83</u> Motion to Strike Evidence and Argument Related to Unpleaded Abandonment Claim. (Ordered by Senior Judge Sam R Cummings on 8/27/2019) (zkc) (Entered: 08/27/2019)
08/27/2019	96	NOTICE of <i>Poly-America, L.P.'s Response in Support of the Court's Order and Showing Cause Why This Civil Action Should Be Adjudicated Through the Filing of Cross-Motions for Summary Judgment)</i> re: <u>88</u> Order to Show Cause/Order to Answer, filed by Poly-America LP (Selinger, Jerry) (Entered: 08/27/2019)
08/27/2019	<u>97</u>	(Document Restricted) Sealed Response re: <u>88</u> Order to Show Cause/Order to Answer, (Sealed pursuant to order dated 9/5/2018) filed by Illinois Tool Works Inc (Jackson, John) (Entered: 08/27/2019)
08/27/2019	98	Pretrial Disclosures (<i>Poly-America</i> , <i>L.P.'s Objections to ITW's Trial Exhibit List</i>) filed by Poly-America LP. (Selinger, Jerry) (Entered: 08/27/2019)
08/28/2019	99	ORDER granting 35 Defendant's Motion to Confirm Evidentiary Status of Previously-Admitted Record From Trademark Trial and Appeal Board. (Ordered by Senior Judge Sam R Cummings on 8/28/2019) (aaa) (Entered: 08/28/2019)
08/28/2019	100	Pretrial Disclosures (Poly-America's Amended Chart to Correct Minor Omissions in Poly-America's Objections and Reply Designations to ITW's Counter-Designations to Poly-America's TTAB Testimony and Deposition Designations at ITW's Request) filed by Poly-America LP. (Selinger, Jerry) (Entered: 08/28/2019)
08/29/2019	101	ORDER: The Court's trial setting in this civil action is hereby set for 9/3/2019 08:30 AM in US Courthouse, Courtroom 1525, 1100 Commerce St., Dallas, TX 75242-1310 before Senior Judge Sam R Cummings. (Ordered by Senior Judge Sam R Cummings on 8/29/2019) (zkc) (Entered: 08/29/2019)
08/29/2019	102	***PLEASE DISREGARD, DUPLICATE ORDER OF ENTRY 101*** ORDER: The Court's trial setting in the above-styled and -numbered civil action is hereby set for 9/3/2019 at 8:30 AM in US Courthouse, Courtroom 1525, 1100 Commerce St., Dallas, TX 75242-1310 before Senior Judge Sam R Cummings. (Ordered by Senior Judge Sam R Cummings on 8/29/2019) (aaa) Modified on 8/29/2019 (aaa). (Entered: 08/29/2019)
08/29/2019	103	Application for Admission Pro Hac Vice with Certificate of Good Standing for Attorney Mark.W. Fidanza (Filing fee \$25; Receipt number 0539-10226818) filed by Illinois Tool Works Inc (Attachments: # 1 Certificate of Good Standing) (Jackson, John) (Entered: 08/29/2019)
08/30/2019	104	ORDER granting 103 Application for Admission Pro Hac Vice of Mark W Fidanza. Important Reminder: Unless excused for cause, an attorney who is not an ECF user must register within 14 days of the date the attorney appears in a case pursuant to LR 5.1(f) and LCrR 49.2(g). (Ordered by Senior Judge Sam R Cummings on 8/30/2019) (mla) (Entered: 08/30/2019)
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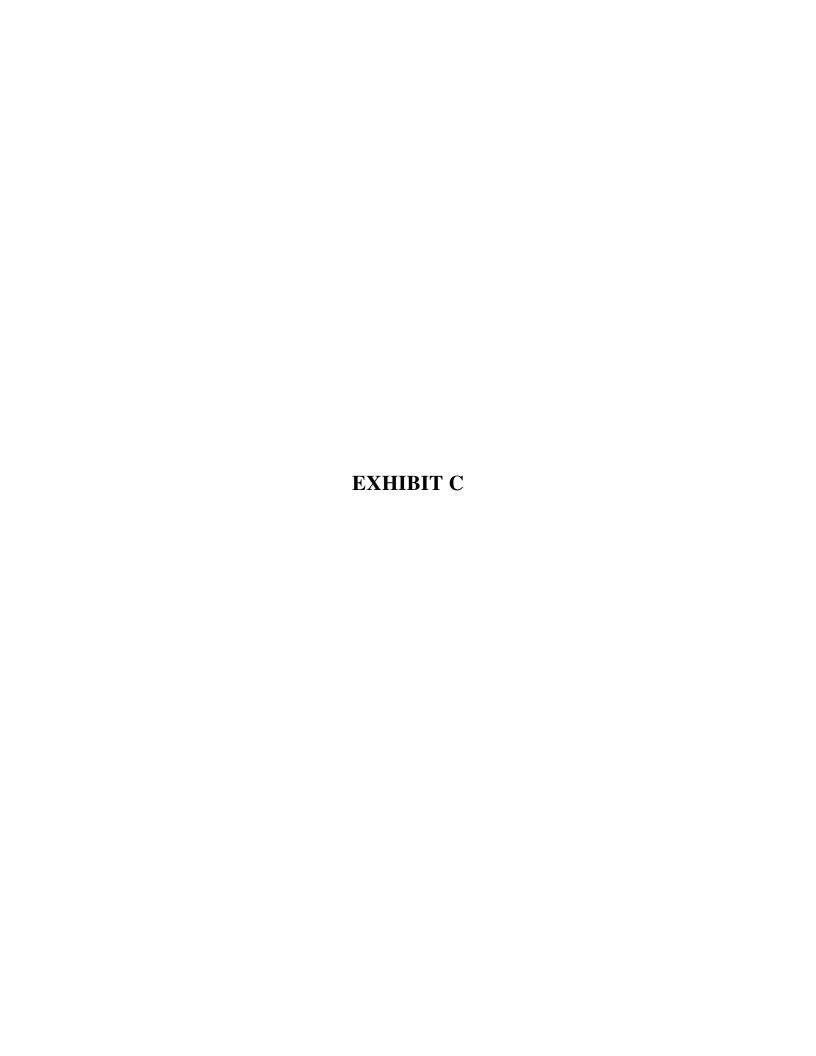
09/03/2019	105	ELECTRONIC Minute Entry for proceedings held before Senior Judge Sam R Cummings: Bench Trial held on 9/3/2019. Testimony begins. Court's adjourned till Wednesday, September 4, 2019 at 8:30 a.m. Attorney Appearances: Plaintiff - John Cullis, Seth Herring, Katrina Kershner, Lawrence James, Mark Fidanza, John Jackson; Defense - Jerry Selinger, Susan Powley. (Court Reporter: Pamela Wilson) (Exhibits admitted) Time in Court - 6:00. (chmb) (Entered: 09/04/2019)
09/04/2019	106	ELECTRONIC Minute Entry for proceedings held before Senior Judge Sam R Cummings: Day 2 of Bench Trial Completed on 9/4/2019. Evidence presented. Plaintiff Rest. Defendant Rest. Both sides close. Bench Trial concluded. Court adjourned. Attorney Appearances: Plaintiff - John Cullis, Seth Herring, Katrina Kershner, Lawrence James, Mark Fidanza, John Jackson; Defense - Jerry Selinger, Susan Powley. (Court Reporter: Pamela Wilson) (Exhibits admitted) Time in Court - 6:45. (chmb) (Entered: 09/05/2019)
09/16/2019	107	(Document Restricted) Poly-America's Post-Trial Proposed Findings of Fact and Conclusions of Law (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Selinger, Jerry) (Entered: 09/16/2019)
09/16/2019	108	Poly-America's Post-Trial Brief by Poly-America LP. (Selinger, Jerry) (Entered: 09/16/2019)
09/16/2019	109	***DISREGARD - REFILED AT DOCKET 113 *** (Document Restricted) Plaintiff's Post Trial Brief (Sealed pursuant to order dated 9/5/2018) filed by Illinois Tool Works Inc (Jackson, John) Modified on 9/16/2019 (cea). (Entered: 09/16/2019)
09/16/2019	110	Appendix in Support filed by Illinois Tool Works Inc re 109 Sealed and/or Ex Parte Document <i>Appendix Re: Third Party Patents</i> (Jackson, John) (Entered: 09/16/2019)
09/16/2019	111	(Document Restricted) Sealed Appendix in Support re: 109 Sealed and/or Ex Parte Document (Sealed pursuant to order dated 9/5/2018) filed by Illinois Tool Works Inc (Attachments: # 1 Declaration(s) of John M. Jackson) (Jackson, John) (Entered: 09/16/2019)
09/16/2019	112	(Document Restricted) Amended Supplemental Proposed Findings of Fact and Conclusions of Law (Sealed pursuant to order dated 9/5/2019) filed by Illinois Tool Works Inc (Jackson, John) (Entered: 09/16/2019)
09/16/2019	113	Plaintiff's Post Trial Brief by Illinois Tool Works Inc. (Jackson, John) (Entered: 09/16/2019)
09/16/2019	114	Appendix in Support filed by Illinois Tool Works Inc re 113 Trial Brief <i>Appendix Re: Third Party Patents</i> (Jackson, John) (Entered: 09/16/2019)
09/16/2019	115	(Document Restricted) Sealed Appendix in Support re: 113 Trial Brief (Sealed pursuant to order dated 9/5/2019) filed by Illinois Tool Works Inc (Attachments: # 1 Declaration(s) of John M. Jackson) (Jackson, John) (Entered: 09/16/2019)
09/18/2019	116	Court's Exhibit and Witness List from Bench Trial held 9/3/2019 - 9/4/2019. (axm) (Entered: 09/18/2019)
09/19/2019	117	Amended Court's Exhibit List from Bench Trial held 9/3/2019 - 9/4/2019. (axm) Modified text on 9/20/2019 (axm). (Entered: 09/20/2019)
09/19/2019	118	Amended Court's Witness List from Bench Trial held 9/3/2019 - 9/4/2019. (axm) (Entered: 09/20/2019)
09/26/2019	119	ORDER: The Court AFFIRMS the TTAB Decision cancelling the three challenged ITW Registrations. (Ordered by Senior Judge Sam R Cummings on 9/26/2019) (rekc)

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		(Entered: 09/26/2019)
09/26/2019	120	ORDER: The Parties are ORDERED to submit additional briefing regarding Defendant's attorneys' fees and costs. Defendant shall sub its brief no later than 14 days from the date of this Order, and Plaintiff shall submit its response within 7 days thereafter. (Ordered by Senior Judge Sam R Cummings on 9/26/2019) (rekc) (Entered: 09/26/2019)
10/10/2019	121	BILL OF COSTS by Poly-America LP. (Attachments: # 1 Declaration(s) Jerry R. Selinger In Support of Bill of Costs, # 2 Exhibit(s) A to Selinger Declaration, # 3 Exhibit(s) B to Selinger Declaration) (Selinger, Jerry) (Main Document 121 replaced to flatten image on 10/11/2019) (dsr). (Entered: 10/10/2019)
10/10/2019	122	(Document Restricted) Motion for Attorneys' Fees and for Expert Witness Fees and Expenses and Brief in Support (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Attachments: # 1 Proposed Order Granting Motion for Attorneys' Fees and for Expert Witness Fees and Expenses with Findings and Conclusions) (Selinger, Jerry) (Entered: 10/10/2019)
10/10/2019	123	(Document Restricted) Sealed Appendix in Support re: 122 Sealed and/or Ex Parte Motion, (Sealed pursuant to order dated 9/5/2018) filed by Poly-America LP (Selinger, Jerry) (Entered: 10/10/2019)
10/17/2019	124	RESPONSE filed by Illinois Tool Works Inc re: 122 (Document Restricted) Motion for Attorneys' Fees and for Expert Witness Fees and Expenses and Brief in Support (Sealed pursuant to order dated 9/5/2018) (Jackson, John) (Entered: 10/17/2019)
10/21/2019	125	ORDER: The Court hereby ORDERS that Defendant file a Reply Brief in Support of its Motion for Attorneys' Fees and for Expert Witness Fees and Expenses by no later than 3:00 p.m. on 10/28/2019. (Ordered by Senior Judge Sam R Cummings on 10/21/2019) (mla) (Entered: 10/21/2019)
10/25/2019	126	Costs Taxed in amount of \$ 16,639.04 against Illinois Tool Works Inc. (ndt) (Entered: 10/25/2019)
10/25/2019	127	NOTICE OF INTERLOCUTORY APPEAL as to 119 Order to the Fifth Circuit by Illinois Tool Works Inc. Filing fee \$505, receipt number 0539-10364106. T.O. form to appellant electronically at Transcript Order Form or US Mail as appropriate. Copy of NOA to be sent US Mail to parties not electronically noticed. IMPORTANT ACTION REQUIRED: Provide an electronic copy of any exhibit you offered during a hearing or trial that was admitted into evidence to the clerk of the district court within 14 days of the date of this notice. Copies must be transmitted as PDF attachments through ECF by all ECF Users or delivered to the clerk on a CD by all non-ECF Users. See detailed instructions here. (Exception: This requirement does not apply to a pro se prisoner litigant.) Please note that if original exhibits are in your possession, you must maintain them through final disposition of the case. (Attachments: # 1 Exhibit(s) 1 - Order) (Jackson, John) (Entered: 10/25/2019)
10/28/2019	128	REPLY filed by Poly-America LP re: 122 (Document Restricted) Motion for Attorneys' Fees and for Expert Witness Fees and Expenses and Brief in Support (Sealed pursuant to order dated 9/5/2018) (Selinger, Jerry) (Entered: 10/28/2019)
10/29/2019	129	(Document Restricted) Sealed ORDER denying 122 Motion for Attorneys' Fees. (Ordered by Senior Judge Sam R Cummings on 10/29/2019) (rekc) (Entered: 10/29/2019)
10/29/2019	130	JUDGMENT Pursuant to LR 79.2 and LCrR 55.2, exhibits may be claimed during the 60-day period following final disposition (to do so, follow the procedures found at Exhibit Guide). The clerk will discard exhibits that remain unclaimed after the 60-day

24/2020		DISTRICT VEISION 0.2.3
		period without additional notice. (Clerk to notice any party not electronically noticed.) (Ordered by Senior Judge Sam R Cummings on 10/29/2019) (rekc) (Entered: 10/29/2019)
11/05/2019		USCA Case Number 19-11180 in USCA5 for <u>127</u> Notice of Appeal filed by Illinois Tool Works Inc. (svc) (Entered: 11/05/2019)
11/08/2019	131	Electronic Copy of Admitted Hearing or Trial Exhibit(s) re 127 Notice of Appeal,,,, filed by Poly-America LP. Exhibits are available for public inspection at the clerk's office. (Attachments: # 1 Exhibit(s) Public Exhibit DTX-245, # 2 Exhibit(s) Public Exhibit DTX-263, # 3 Exhibit(s) Public Exhibit DTX-271, # 4 Exhibit(s) Public Exhibit DTX-274, # 5 Exhibit(s) Public Exhibit DTX-284, # 6 Exhibit(s) Public Exhibit DTX-287, # 7 Exhibit(s) Public Exhibit DTX-297, # 8 Exhibit(s) Public Exhibit DTX-310, # 9 Exhibit(s) Public Exhibit DTX-320) (Selinger, Jerry) (Entered: 11/08/2019)
11/08/2019	132	Transcript Order Form: transcript requested by Illinois Tool Works Inc for Bench Trial held 9/3/2019, Bench Trial held 9/4/2019 (Court Reporter: Pamela Wilson.) Payment method: Private Funds - Requester has paid or will pay as directed by the reporter. Reminder to appellant: this document must also be filed with the appeals court. (Jackson, John) (Entered: 11/08/2019)
11/08/2019	133	Electronic Copy of Admitted Hearing or Trial Exhibit(s) re 127 Notice of Appeal,,, filed by Illinois Tool Works Inc. Exhibits are available for public inspection at the clerk's office. (Attachments: # 1 Exhibit(s) A - Plaintiff's Index of Admitted Trial Exhibits, # 2 Exhibit(s) PTX0005 - PTX056, # 3 Exhibit(s) PTX058 - PTX084, # 4 Exhibit(s) PTX092 PART 1, # 5 Exhibit(s) PTX092 PART 2, # 6 Exhibit(s) PTX093 PART 1, # 7 Exhibit(s) PTX093 PART 2, # 8 Exhibit(s) PTX094 PART 1, # 9 Exhibit(s) PTX094 PART 2, # 10 Exhibit(s) PTX103 - PTX152, # 11 Exhibit(s) PTX 153 - PTX 188) (Jackson, John) (Entered: 11/08/2019)
11/08/2019	134	Electronic Copy of Admitted Hearing or Trial Exhibit(s) re 127 Notice of Appeal,,,, filed by Illinois Tool Works Inc. Exhibits are available for public inspection at the clerk's office. (Attachments: # 1 Exhibit(s) A - Index of Plaintiff's Admitted Trial Exhibits, # 2 Exhibit(s) PTX189 - PTX221, # 3 Exhibit(s) PTX222 - PTX253, # 4 Exhibit(s) PTX254 - PTX285, # 5 Exhibit(s) PTX286 - PTX318, # 6 Exhibit(s) PTX320 - PTX352, # 7 Exhibit(s) PTX353 - PTX384, # 8 Exhibit(s) PTX385 - PTX427) (Jackson, John) (Entered: 11/08/2019)
11/25/2019	135	Notice of Filing of Official Electronic Transcript of Volume 1 Trial Proceedings held on 9/3/2019 before Judge Sam R. Cummings. Court Reporter/Transcriber Pamela Wilson, Telephone number 214.662.1557. Parties are notified of their duty to review the transcript. A copy may be purchased from the court reporter or viewed at the clerk's office. (214)753-2240 immediately. If the transcript contains personal identifiers that must be redacted under MO 61, Fed.R.Civ.P. 5.2 or Fed.R.Crim.P. 49.1, or if the transcript contains the name of a minor child victim or a minor child witness that must be redacted under 18 U.S.C. § 3509, file a Redaction Request - Transcript within 21 days. If no action is taken, the entire transcript will be made available through PACER without redaction after 90 calendar days. The clerk will mail a copy of this notice to parties not electronically noticed. (249 pages) Redaction Request due 12/16/2019. Redacted Transcript Deadline set for 12/26/2019. Release of Transcript Restriction set for 2/24/2020. (pjw) (Entered: 11/25/2019)
11/25/2019	136	Notice of Filing of Official Electronic Transcript of Volume 2 Trial Proceedings held on 9/4/2019 before Judge Sam R. Cummings. Court Reporter/Transcriber Pamela Wilson, Telephone number 214.662.1557. Parties are notified of their duty to review the transcript. A copy may be purchased from the court reporter or viewed at the clerk's office. (214)753-2240 immediately. If the transcript contains personal identifiers that

12412020		District Version 0.2.0
		must be redacted under MO 61, Fed.R.Civ.P. 5.2 or Fed.R.Crim.P. 49.1, or if the transcript contains the name of a minor child victim or a minor child witness that must be redacted under 18 U.S.C. § 3509, file a Redaction Request - Transcript within 21 days. If no action is taken, the entire transcript will be made available through PACER without redaction after 90 calendar days. The clerk will mail a copy of this notice to parties not electronically noticed. (284 pages) Redaction Request due 12/16/2019. Redacted Transcript Deadline set for 12/26/2019. Release of Transcript Restriction set for 2/24/2020. (pjw) (Entered: 11/25/2019)
01/02/2020		Record on Appeal for USCA5 19-11180 (related to 127 appeal): Record consisting of: 22 ECF electronic record on appeal (eROA) is certified, 2 Volume(s) electronic transcript, 3 Volume(s) trial or hearing electronic exhibits. PLEASE NOTE THE FOLLOWING: Licensed attorneys must have filed an appearance in the USCA5 case and be registered for electronic filing in the USCA5 to access the paginated eROA in the USCA5 ECF system. (Take these steps immediately if you have not already done so. Once you have filed the notice of appearance and/or USCA5 ECF registration, it may take up to 3 business days for the circuit to notify the district clerk that we may grant you access to the eROA in the USCA5 ECF system.) To access the paginated record, log in to the USCA5 ECF system, and under the Utilities menu, select Electronic Record on Appeal. Pro se litigants may request a copy of the record by contacting the appeals deputy in advance to arrange delivery. (svc) (Entered: 01/02/2020)
02/04/2020	137	ORDER of USCA as to <u>127</u> Notice of Appeal filed by Illinois Tool Works Inc. The appeal is dismissed pursuant to the joint motion of the parties. (svc) (Entered: 02/04/2020)

PACER Service Center Transaction Receipt					
PACER Login:	jerryselinger:2646598:0	Client Code:	NB		
Description:	Docket Report	Search Criteria:	3:18-cv-00443- C		
Billable Pages:	12	Cost:	1.20		





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Cancellation

Number: 92056833 Filing Date: 03/13/2015

Status: Pending Court Appeal Status Date: 02/19/2013

General Contact Number: 571-272-8500

Interlocutory Attorney: JILL M MCCORMACK

Paralegal Name: VICTORIA VISTAUXX VON

Defendant Serial/Reg. No. also in terminated case(s): 92031245

Defendant

Name: Illinois Tool Works Inc.

Correspondence: JOHN A CULLIS

REED SMITH LLP

10 S WACKER DRIVE # 4000

CHICAGO, IL 60606 **UNITED STATES**

mzimmermann@leydig.com, mliss@leydig.com, kparks@leydig.com, jcullis@reedsmith.com, sherring@reedsmith.com, ljames@reedsmith.com, rbrowne@reedsmith.com, kkershner@reedsmith.com,

ipdocket-CHI@reedsmith.com

Phone: 312-207-1000

Serial #: 72374045 **Application File Assignment** Registration 946120

#:

Application Status: Cancellation Pending

Serial #: 73043109 **Application File** Assignment **Registration** 1055114

#:

Application Status: Cancellation Pending

Serial #: 73408310 **Application File** <u>Assignment</u> **Registration** 1294243

#:

Application Status: Cancellation Pending

Plaintiff

Name: Poly-America, L.P.

Correspondence: JERRY R SELINGER

PATTERSON & SHERIDAN LLP 1700 PACIFIC AVE STE 2650

DALLAS, TX 75201 **UNITED STATES**

jselinger@pattersonsheridan.com, gparker@pattersonsheridan.com

Phone: 214-272-0957

Serial #: 85503484 Registration 4186786 **Application File** <u>Assignment</u>

#:

Application Status: Section 8 and 15 - Accepted and Acknowledged

Mark: V

Serial #: 85533985 **Application File** $\textbf{Registration} \ \underline{4285105}$ <u>Assignment</u>

#:

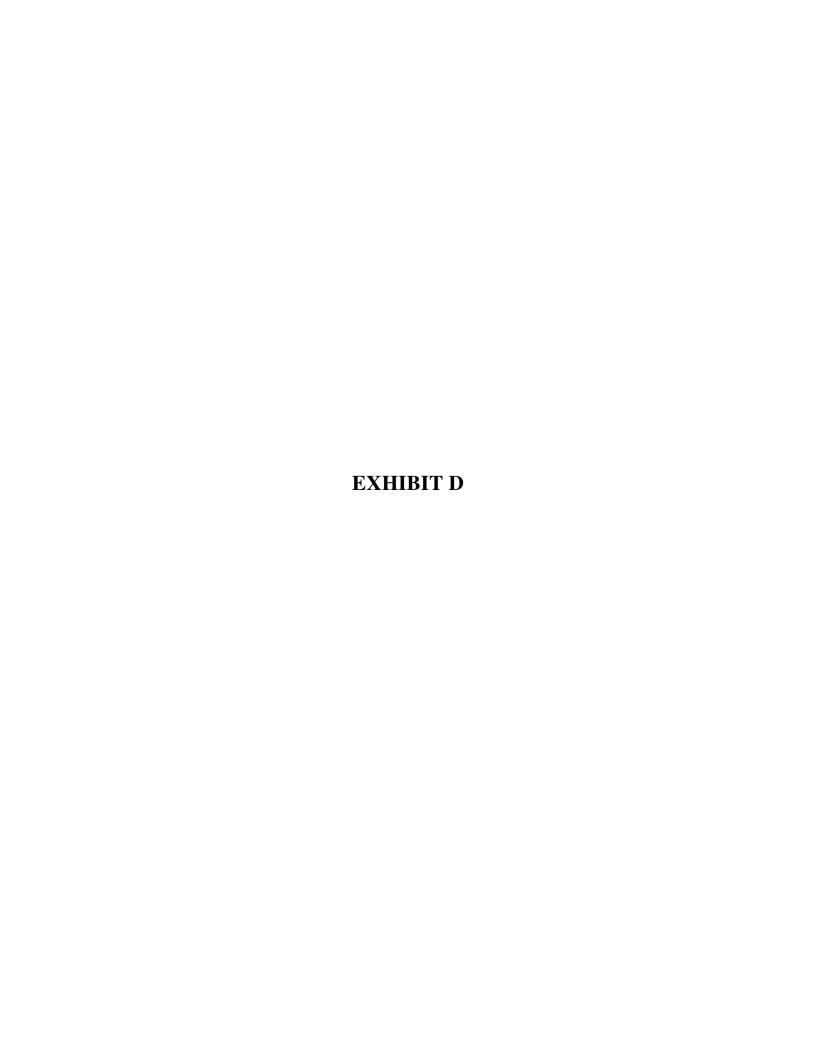
Application Status: Cancelled - Section 8 Mark: RESTO-FIT SERIES

		Mark: RESTO-FIT SERIES					
Prosecution History							
#	Date	History Text	Due Date				
<u>111</u>	02/27/2018	APPEAL TO DISTRICT CT					
<u>110</u>	02/27/2018	D CHANGE OF CORRESP ADDRESS					
<u>109</u>	02/27/2018	D APPEARANCE / POWER OF ATTORNEY					
<u>108</u>	12/21/2017	<u>D REQ FOR RECON DENIED</u>					
<u>107</u>	12/07/2017	P RESP TO D REQ FOR RECON OF BD FINAL DECISION					
<u>106</u>	11/20/2017	D REQ FOR RECON OF FINAL BD DCSN					
<u>105</u>	10/18/2017	BD DECISION: GRANTED					
<u>104</u>	04/06/2017	ORAL HEARING APPEARANCE RECORD					
<u>103</u>	01/25/2017	ORAL HEARING SCHEDULED					
<u>102</u>	10/27/2016	SCHEDULE ORAL HEARING					
<u>101</u>	10/11/2016	P REQ FOR ORAL HEARING					
<u>100</u>	10/11/2016	P OPP/RESP TO MOTION					
99	10/11/2016	P CONF REBUTTAL BRIEF					
<u>98</u>	10/11/2016	P'S REPLY BRIEF					
<u>97</u>	09/28/2016	D REQ FOR ORAL HEARING					
<u>96</u>	09/28/2016	D OPP/RESP TO MOTION					
95	09/28/2016	D OPP/RESP TO MOTION					
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<u>91</u>	08/26/2016	P FINAL BRIEF: TM RULE 2.128					
90	08/24/2016	P'S CONFI. DEPO OF TRENT MALLORY					
<u>89</u>	08/24/2016	P'S DEPO OF TRENT MALLORY					
88	08/24/2016	P'S CONFI. DEPO OF ANTHONY BERTRAND					
<u>87</u>	08/24/2016	P'S DEPO OF ANTHONY BERTRAND					
86	08/24/2016	P'S CONFI DEPO OF MICHAEL ROSS					
<u>85</u>	08/24/2016	P'S DEPO OF MICHAEL ROSS					
<u>84</u>	08/24/2016	P'S DEPO OF ROBERT KLEIN					
<u>83</u>	08/24/2016	TRIAL DATES REMAIN AS SET					
82	08/16/2016	D'S CONF CONSENTED MT TO CORRECT ERRO IN DEPO					
<u>81</u>	08/16/2016	D'S CONSENTED MT TO CORRECT ERRO IN DEPO					
<u>80</u>	07/15/2016	<u>D'S DEPO OF ERIC PLOURDE</u>					
79	07/15/2016	D'S NOTICE OF CONFI TEST OF PLOUIRDE					
<u>78</u>	07/15/2016	<u>D TESTIMONY</u>					
<u>77</u>	07/15/2016	<u>D TESTIMONY</u>					
76	06/28/2016	P'S CONFI. 7TH NOR					
<u>75</u>	06/28/2016	P'S 7TH NOR DEPO OF ROSS & BERTRAND					
<u>74</u>	05/11/2016	D NOTICE OF RELIANCE					
73	05/11/2016	R'S CONF NOR					

Prosecution History						
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<u>72</u>	05/11/2016	D NOTICE OF RELIANCE				
<u>71</u>	05/11/2016	D NOTICE OF RELIANCE				
70	03/14/2016	P'S 6TH NOR CONFI.				
<u>69</u>	03/14/2016	P'S 6TH NOR REDACTED				
<u>68</u>	03/14/2016	P'S 5TH NOR				
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<u>66</u>	03/14/2016	P'S 4TH NOR REDACTED				
<u>55</u>	03/14/2016	P'S CONFI 3RD NOR				
<u>64</u>	03/14/2016	P'S REDACTED 3RD NOR				
<u>63</u>	03/14/2016	P'S 2ND NOR				
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61	02/10/2016	TRIAL DATES REMAIN AS SET				
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<u>59</u>	12/18/2015	TRIAL DATES RESET				
<u>58</u>	12/15/2015	STIP FOR EXT				
57	12/14/2015	D MOT FOR SUMMARY JGT DENIED				
56	09/14/2015	D'S REPLY BRIEF IN SUPPORT OF MSJ				
<u>55</u>	09/14/2015	D REPLY IN SUPPORT OF MOTION				
54	08/28/2015	P'S DECLA-SELINGER				
<u>53</u>	08/28/2015	EXH TO P'S DECLA-SELINGER				
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<u>51</u>	08/28/2015	EXH TO P'S DECLA-SELINGER				
<u>50</u>	08/28/2015	EXH TO P'S DECLA-SELINGER				
<u>49</u>	08/28/2015	P'S DECLA-SELINGER				
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46	08/28/2015	D CONF BRIEF IN OPP TO MT SJ				
<u>45</u>	08/28/2015	P OPP/RESP TO MOTION				
<u>44</u>	08/08/2015	SUSP PEND DISP OF OUTSTNDNG MOT				
43	07/29/2015	D'S CONFI DECLA OF SARAH AAGAARD				
<u>42</u>	07/29/2015	D'S CONF TESTIMONY DECLA OF SARAH AAGAARD				
41	07/29/2015	D'S CONFI DECLA OF ERIC PLOURDE				
<u>40</u>	07/29/2015	<u>D TESTIMONY</u>				
39	07/29/2015	D CONF MT SJ				
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<u>36</u>	04/29/2015	EXTENSION OF TIME GRANTED				
<u>35</u>	04/22/2015	STIP FOR EXT				
<u>34</u>	04/13/2015	EXTENSION OF TIME GRANTED				
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<u>30</u>	10/31/2014	P REPLY IN SUPPORT OF MOTION				
<u>29</u>	10/21/2014	SUSP PEND DISP OF OUTSTNDNG MOT				
<u>28</u>	10/16/2014	D OPP/RESP TO MOTION				
<u>27</u>	09/24/2014	STIP FOR EXT				

Prosecution History						
#	Date	History Text	Due Date			
<u> 26</u>	09/10/2014	P MOT TO COMPEL DISCOVERY				
25	09/10/2014	P MOT TO COMPEL DISCOVERY				
<u>24</u>	08/15/2014	EXTENSION OF TIME GRANTED				
<u>23</u>	07/18/2014	STIP FOR EXT				
<u>22</u>	06/19/2014	P NOTICE OF EXPERT DISCLOSURES				
<u>21</u>	04/25/2014	EXTENSION OF TIME GRANTED				
<u>20</u>	04/25/2014	D MOT FOR EXT W/ CONSENT				
<u>19</u>	02/28/2014	EXTENSION OF TIME GRANTED				
<u>18</u>	02/28/2014	D MOT FOR EXT W/ CONSENT				
<u>17</u>	12/23/2013	EXTENSION OF TIME GRANTED				
<u>16</u>	12/23/2013	D MOT FOR EXT W/ CONSENT				
<u>15</u>	09/17/2013	PROCEEDINGS RESUMED				
<u>14</u>	08/16/2013	D REPLY IN SUPPORT OF MOTION				
<u>13</u>	08/12/2013	SUSP PEND DISP OF OUTSTNDNG MOT				
<u>12</u>	08/02/2013	P OPP/RESP TO MOTION				
<u>11</u>	07/22/2013	D MOT FOR JGT ON PLEADINGS				
<u>10</u>	07/03/2013	P OPP/RESP TO MOTION				
<u>9</u>	06/24/2013	P CHANGE OF CORRESP ADDRESS				
<u>8</u>	06/24/2013	D MOT FOR EXT W/O CONSENT				
<u>7</u>	04/22/2013	ANSWER				
<u>6</u>	04/22/2013	D APPEARANCE / POWER OF ATTORNEY				
<u>5</u>	04/09/2013	EXTENSION OF TIME GRANTED				
<u>4</u>	04/06/2013	D MOT FOR EXT W/ CONSENT				
3	02/26/2013	PENDING, INSTITUTED				
<u>2</u>	02/26/2013	NOTICE AND TRIAL DATES SENT; ANSWER DUE:	04/07/2013			
<u>1</u>	02/19/2013	FILED AND FEE				
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This Opinion is a Precedent of the TTAB

Mailed: October 18, 2017

UNITED STATES PATENT AND TRADEMARK OFFICE

Trademark Trial and Appeal Board

Poly-America, L.P. v. Illinois Tool Works Inc.

Cancellation No. 92056833

Jerry R. Selinger of Patterson & Sheridan LLP for Poly-America, L.P.

Mark J. Liss, Kevin C. Parks and Michelle L. Zimmermann of Leydig Voit & Mayer, Ltd. for Illinois Tool Works Inc.

Before Richey, Deputy Chief Administrative Trademark Judge, Cataldo and Shaw, Administrative Trademark Judges.

Opinion by Cataldo, Administrative Trademark Judge:

Poly-America, L.P., ("Petitioner") seeks cancellation of three registrations issued on the Principal Register and currently owned by Illinois Tool Works Inc. ("Respondent").

Registration No. 0946120 is for the mark ("colored line mark") displayed below:



for "plastic bags" in International Class 16. The registration includes the following description of the mark:

The mark consists of a horizontal stripe adjacent the bag top lined for the color red, however, no claim is made to any specific color apart from the mark as shown.¹

Registration No. 1055114 is for the mark ("zipper flange mark") displayed below:



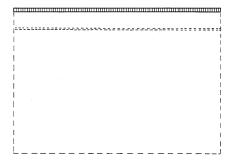
for "flexible plastic recloseable fastener strips" in International Class 20. The registration includes the following color lining statement:

The drawing is lined for the color red, however, no claim is made to color.²

Registration No. 1294243 is for the mark ("rollstock mark") displayed below:

¹ Issued on October 21, 1972; third renewal.

² Issued on December 28, 1976; third renewal.



for "reclosable film tubing and plastic film sheeting, not for wrapping" in International Class 17. The registration includes the following description of the mark and color lining statement:

The mark consists of a continuous colored stripe extending for the length of plastic film tubing and plastic film sheeting having a continuous reclosable strip on the surface.

The drawing is lined for the color red, however, no claim is made to a specific color.³

Petitioner seeks cancellation of all three of Respondent's registrations under Section 2(e)(5) of the Trademark Act, 15 U.S.C. § 1052(e)(5), on the ground that each of the product designs comprises matter that, as a whole, is functional. Petitioner further seeks cancellation of the colored line mark registration under Section 14(3) of the Trademark Act, 15 U.S.C. § 1064(3), on the ground of abandonment as a result of Respondent's actions causing the mark to become a generic indicator for the identified goods.

In its answer, Respondent denied the salient allegations of the petition to cancel.⁴

³ Issued on September 11, 1984; second renewal.

⁴ Respondent also asserted certain matters as affirmative defenses but did not pursue them by motion or at trial. Accordingly, they are deemed waived. See Alcatraz Media, Inc. v. Chesapeake Marine Tours, Inc., 107 USPQ2d 1750, 1753 (TTAB 2013), aff'd mem., 565 F.

I. Evidentiary Matters

Each party has filed a number of objections against certain testimony and evidence introduced by its adversary. We have considered each objection. Some concern the weight due the evidence rather than its admissibility, and none is to evidence material to our outcome-determinative findings of fact.

Ultimately, the Board is capable of weighing the relevance and strength or weakness of the objected-to testimony and evidence in this case, including any inherent limitations, which precludes the need to strike the challenged testimony and evidence if the objection is well-taken. Given the circumstances, we choose not to make specific rulings on each and every objection. We have accorded the testimony and evidence whatever probative value it merits, keeping the parties' objections in mind, and comment as needed on its probative value elsewhere in the opinion. See Alcatraz Media Inc. v. Chesapeake Marine Tours Inc., 107 USPQ2d at 1755, aff'd mem., 565 Fed. Appx. 900 (Fed. Cir. 2014); Kohler Co. v. Baldwin Hardware Corp., 82 USPQ2d 1100, 1104 (TTAB 2007). See also Krause v. Krause Publ'ns Inc., 76 USPQ2d 1904, 1907 (TTAB 2005) ("Where we have relied on testimony to which respondent objected, it should be apparent to the parties that we have deemed the material both admissible and probative to the extent indicated in the opinion.").

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Appx. 900 (Fed. Cir. 2014); *Harry Winston, Inc. v. Bruce Winston Gem Corp.*, 111 USPQ2d 1419, 1422 (TTAB 2014).

II. The Record

The record automatically includes the pleadings (but not the exhibits thereto),⁵ and the application files for the challenged registrations. Trademark Rule 2.122(b), 37 C.F.R § 2.122(b). *Cold War Museum, Inc. v. Cold War Air Museum, Inc.*, 586 F.3d 1352 92 USPQ2d 1626, 1628 (Fed. Cir. 2012).

Petitioner submitted the following testimonial depositions:

Testimony of Michael Ross, President and CEO of Petitioner, with exhibits;

Testimony of Anthony Bertrand, Vice President of Purchasing of Petitioner, with exhibits;

Testimony of Trent Mallory, Vice President of Sales of Petitioner;

Testimony of Robert Klein, Chairman of Applied Marketing Science, Inc., expert for Petitioner, with an exhibit.

Petitioner also submitted, by notice of reliance:

First Notice of Reliance upon certain patents and certain of Respondent's Admissions;

Second Notice of Reliance upon certain patents;

Third Notice of Reliance upon certain excerpts from the discovery deposition of one of Respondent's Fed. R. Civ. P. 30(b)(6) witnesses, Eric Plourde, Manager, Intellectual Property, Zip-Pak division of Respondent with exhibits;

⁵

⁵ The exhibits to the petition for cancellation (1 TTABVUE 30-379) consisting of copies of patents, photographs of certain goods identified in the involved registrations, packaging for certain of the identified goods and Internet materials, are not evidence in this proceeding and have not been considered. Except in limited circumstances, which are not present here, an exhibit to a pleading is not evidence on behalf of the party to whose pleading the exhibit is attached unless identified and introduced in evidence as an exhibit during the period for the taking of testimony. Trademark Rules 2.122(c) and 2.122(d)(1); 37 C.F.R. § 2.122(c) and 37 C.F.R. § 2.122(d)(1).

Fourth Notice of Reliance upon excerpts from the discovery depositions of Steven Ausnit, patent consultant for Respondent and former President and CEO of Minigrip; James Kohl, consultant for Respondent and former General Manager and President of Minigrip; and John Stevens, employee and consultant for Respondent and former Operations Manager of Minigrip, which the parties have stipulated may be accepted as testimony;

Fifth Notice of Reliance upon certain court documents from prior proceedings in which Respondent was involved relating to the involved marks, the prosecution history of the zipper flange mark registration, certain excerpts from news articles and trade publications, prosecution history from third-party Reg. No. 2818766, not at issue in this proceeding, and excerpts from the prosecution history of third-party Reg. No. 1592945, not at issue in this proceeding;

Sixth Notice of Reliance upon responses to certain of Petitioner's interrogatories and admission requests provided by Respondent in this case;

Seventh Notice of Reliance in rebuttal upon excerpts from the discovery deposition transcripts of Michael Ross and Anthony Bertrand.

Respondent submitted the following testimonial depositions:

Testimony of Eric Plourde, Manager, Intellectual Property, Zip-Pak division of Respondent with exhibits;

Testimony of Alejandra Keck, Paralegal, Leydig, Voit & Mayer, Ltd., with exhibits;

Testimony of Jeffrey M. Samuels, Rebuttal Expert for Respondent with exhibits.

Respondent also submitted the following evidence:

Notice of Reliance upon excerpts from the discovery depositions of Anthony Bertrand, Michael Ross and Eric Plourde;

Notice of Reliance upon excerpts from the discovery depositions of Steven Ausnit, John Stevens and James Kohl, which the parties have

stipulated may be accepted and used as testimony in this proceeding;

Notice of Reliance on Official Records; and

Notice of Reliance on Internet webpages.

Petitioner and Respondent filed briefs.⁶

III. Standing

Standing is a threshold issue that must be proved by a plaintiff in every inter partes case. See Empresa Cubana Del Tabaco v. Gen. Cigar Co., 753 F.3d 1270, 111 USPQ2d 1058, 1062 (Fed. Cir. 2014), cert. denied, 135 S. Ct. 1401 (2015); Ritchie v. Simpson, 170 F.3d 1092, 50 USPQ2d 1023 (Fed. Cir. 1999); Lipton Indus., Inc. v. Ralston Purina Co., 670 F.2d 1024, 213 USPQ 185, 189 (CCPA 1982). Section 14 of the Trademark Act establishes a broad class of persons who are proper petitioners; by its terms, the statute only requires that a plaintiff have a belief that it would suffer damage if the mark is registered. See 15 U.S.C. § 1064. The plaintiff must demonstrate that it has a "real interest," i.e., a direct and personal stake, in the outcome of the proceeding and a reasonable basis for its belief of damage. Ritchie v. Simpson, 50 USPQ2d at 1025-26.

In considering whether Petitioner has properly pleaded and proven its standing to bring claims of functionality and abandonment, we note that, to establish its standing to assert a mere descriptiveness or genericness ground of opposition or

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⁶ We will discuss those portions of the parties' evidence and briefs that are properly designated "confidential" only in general terms as necessary to support our determination. Moreover, pursuant to Trademark Rule 2.116(g), 37 C.F.R. § 2.166(g), "[t]he Board may treat as not confidential that material which cannot reasonably be considered confidential, notwithstanding a designation as such by a party."

cancellation, "a plaintiff need only show that it is engaged in the manufacture or sale of the same or related goods as those listed in the defendant's involved application or registration and that the product in question is one which could be produced in the normal expansion of plaintiff's business; that is, that plaintiff has a real interest in the proceeding because it is one who has a present or prospective right to use the term descriptively in its business." Binney & Smith Inc. v. Magic Marker Indus., Inc., 222 USPQ 1003, 1010 (TTAB 1984). A petitioner is required only to be in a position to have a right to use the mark in question. See Ritchie v. Simpson, 50 USPQ2d at 1028; Southwire Co. v. Kaiser Aluminum & Chem. Corp., 196 USPQ 566 (TTAB 1977). See also 3 J. Thomas McCarthy, McCarthy on Trademarks and Unfair Competition § 20:50 (4th ed. June 2017 Update). This test logically also applies to the question of whether Petitioner has standing to assert its claim that Respondent's mark has been abandoned due to its loss of significance as a mark or comprises matter that, as a whole, is functional. See Nobelle.com LLC v. Qwest Comm'cns Int'l Inc., 66 USPQ2d 1300 (TTAB 2003); Doyle v. Al Johnson's Swedish Rest. & Butik Inc. 101 USPQ2d 1780 (TTAB 2012). Moreover, if Petitioner can show standing on the ground of functionality, it has the right to assert any other grounds, including abandonment. See Corporacion Habanos SA v. Rodriguez, 99 USPQ2d 1873, 1877 (TTAB 2011). For a functionality claim, standing is also established, inter alia, if plaintiff shows that it is a competitor. AS Holdings, Inc. v. H & C Milcor, Inc., f/k/a Aquatico of Texas, Inc., 107 USPQ2d 1829 (TTAB 2013). "A belief in likely damage can be shown by

establishing a direct commercial interest." *Cunningham v. Laser Golf Corp.*, 222 F.3d 943, 55 USPQ2d 1842, 1844 (Fed. Cir. 2000).

The evidence of record establishes that Petitioner is a manufacturer and supplier of plastic film and garbage bag products under its own name brands as well as private label, or store, brands.⁷ Each of Petitioner's three major competitors in the trash bag business is licensed to use Respondent's involved marks, and each also produces food storage bags that feature a colored closure of the type represented by the mark in the colored line mark registration No. 0946120.⁸ Petitioner has engaged in discussions with numerous current and prospective customers regarding its proposed entry into the food storage bag business and "has every expectation that it will be able to sell reclosable food storage bags if it enters the market." Petitioner has planned to add reclosable plastic consumer storage bags to its product line since 2010. Petitioner has purchased manufacturing equipment, created product specifications, produced internal test products and met with representatives from a number of retail businesses in preparation for its entry into the reclosable consumer storage bag business. Petitioner believes that expanding its product line to include reclosable

⁷ 85 TTABVUE 11-13; 90 TTABVUE 9-10.

^{8 85} TTABVUE 16-19.

Respondent's licensees include S.C. Johnson (ZIPLOC brand bags); Clorox Co. (GLAD brand bags); Presto/Reynolds; AEP/Webster; and Trinity Packaging. 91 TTABVUE 17.

⁹ 92 TTABVUE 22; 85 at 20-23; 90 TTABVUE 7.

¹⁰ 48 TTABVUE 3.

¹¹ *Id*. at 4.

consumer storage bags is a natural expansion of its existing business.¹² Petitioner estimates that it can commence sales of reclosable consumer storage bags within two to three months after conclusion of this proceeding.¹³

The products identified in the zipper flange mark registration and the rollstock mark registration are used in the manufacture of reclosable food storage bags purchased by end-user consumers.¹⁴ Petitioner seeks to manufacture or purchase these goods in order to compete in the market for reclosable food storage bags purchased by end-user consumers.¹⁵ It is Petitioner's understanding that Respondent "has, in the past, asserted that completed bags with colored zipper closures infringe all of the subject marks."¹⁶ (emphasis in original.)

Petitioner's customers have requested Petitioner to supply reclosable food storage bags with colored closures in addition to garbage bags to achieve brand equivalence with national brand reclosable bags such as those offered by Petitioner's competitors and Respondent's licensees. Petitioner believes that its competitors' ability to offer reclosable food storage bags in addition to trash bags to their retail customers grants these competitors an advantage in marketing trash bags to such retail customers as a result of bundling the two products together. Petitioner asserts that it "clearly has

 $^{^{12}}$ *Id*.

¹³ *Id*. at 5.

¹⁴ 85 TTABVUE 33-45, 52; 87 TTABVUE 31-5.

 $^{^{15}}$ *Id*.

 $^{^{16}}$ *Id*.

¹⁷ 85 TTABVUE 22, 55-8, 84-93; 90 TTABVUE 17, 22.

¹⁸ *Id.* at 19; *Id.* at 16-7.

an interest in operating its business without being unfairly encumbered by the inability to use the functional features that fall within the scope of the [Respondent's] marks that are the subject of this proceeding." ¹⁹

Respondent argues that

[W]ith respect to Reg. Nos. 1055114 [zipper flange mark] and 1294243 [rollstock mark], Poly-America has acknowledged that it is not now in, nor does it intend to enter, the markets to sell either flexible plastic recloseable fastener strips or recloseable film tubing and plastic film sheeting. ... As such, it cannot be disputed that with respect to these two registrations, Poly-America is a mere interloper, not engaged in the market[ing] or sale of the same or related goods, and has no real interest in challenging the validity of Reg. Nos. 1055114 and 1294243.²⁰

However, the evidence discussed above establishes that while Petitioner may not intend to sell flexible plastic reclosable fastener strips or film tubing and sheeting, it seeks to manufacture or purchase these goods for purposes of manufacturing reclosable food storage bags. Moreover, Petitioner has submitted evidence that it risks an infringement lawsuit that would include all three involved registrations unless they are cancelled. Thus, Petitioner has established a direct commercial interest in the goods identified under the marks and an expectation of harm resulting from its inability to enter the reclosable food storage bag market due to Respondent's enforcement of its involved registrations.

Petitioner's present interest in using colored closures on food storage bags and their components which comprise the marks in the involved registrations, sufficiently

¹⁹ 92 TTABVUE 45.

²⁰ 93 TTABVUE 31.

Respondent does not challenge Petitioner's standing with regard to the colored line mark registration.

supports standing. Further, we find the record to contain sufficient proof of the allegations related to standing.

IV. Functionality

Section 2(e)(5) of the Trademark Act, 15 U.S.C. § 1052(e)(5), provides that registration of a product design may be denied if it "comprises any matter that, as a whole, is functional." Generally, a product design or product feature is considered to be functional in a utilitarian sense if it is (1) "essential to the use or purpose of the article," or if it (2) "affects the cost or quality of the article." TrafFix Devices Inc. v. Mktg. Displays Inc., 532 U.S. 23, 58 USPQ2d 1001, 1006 (2001) (quoting Inwood Labs., Inc. v. Ives Labs., Inc., 456 U.S. 844, 214 USPQ 1, 4 n.10 (1982)). Section 14(3) of the Trademark Act, 15 U.S.C. § 1064(3), allows a petition to cancel a registration on the ground of functionality, at any time during the life of the registration.

In making our determination of functionality under *Inwood* we are guided by the analysis first applied in *In re Morton-Norwich Prods., Inc.*, 671 F.2d 1332, 213 USPQ 9, 15-16 (CCPA 1982). *See also Valu Eng'g Inc. v. Rexnord Corp.*, 278 F.3d 1268, 61 USPQ2d 1422, 1427 (Fed. Cir. 2002). *Morton-Norwich* identifies several categories of evidence that, if present in a case, may be helpful in determining whether a particular design is functional: (1) the existence of a utility patent disclosing the utilitarian advantages of the design; (2) advertising materials in which the originator of the design touts the design's utilitarian advantages; (3) the availability to competitors of functionally equivalent designs; and (4) facts indicating that the design results in a

comparatively simple or cheap method of manufacturing the product. *Morton-Norwich*, 213 USPQ at 15-16.

The Supreme Court has made it clear that if functionality is properly established under *Inwood*—such as where a patent's disclosures show that the design is one of a number of superior ways to perform a function—further inquiry into other categories of evidence listed in *Morton-Norwich* such as the availability of alternatives and cost information—is not necessary. TrafFix Devices, 58 USPQ2d at 1006 ("Where the design is functional under the *Inwood* formulation there is no need to proceed further to consider if there is a competitive necessity for the feature."). However, the Supreme Court's decision in TrafFix did not alter the Federal Circuit's prior approach to analysis of functionality. See Valu Eng'g Inc. v. Rexnord Corp., 61 USPQ2d at 1427 ("We do not understand the Supreme Court's decision in TrafFix to have altered the Morton-Norwich analysis"). Nor did it affect the functionality analysis employed in the Federal Circuit's later decision in *In re Bose Corp.*, 476 F.3d 1331, 81 USPQ2d 1748, 1752 (Fed. Cir. 2007). We find Morton-Norwich to be a useful guide in examining evidence of functionality in this case, as well, particularly its consideration of patents, which is critical here. It is not required that evidence in all four Morton-Norwich categories be proven in every case, nor do all four categories have to weigh in favor of functionality to support a refusal. In re Change Wind Corp., 123 USPQ2d 1453, 1456 (TTAB 2017); In re Heatcon, Inc., 116 USPQ2d 1366, 1370 (TTAB 2015).

Petitioner, as the plaintiff in this inter partes proceeding, bears the initial burden of presenting evidence sufficient to make out a *prima facie* case of functionality. If a

challenger "has made a *prima facie* showing of functionality, the burden shifts to the applicant to prove nonfunctionality." *Valu Eng'g*, 61 USPQ2d at 1429 (citation omitted); *In re Howard Leight Indus. LLC*, 80 USPQ2d 1507, 1509 n.7 (TTAB 2006). Functionality is a question of fact whose determination depends on the totality of the relevant evidence. *Valu Eng'g*, 61 USPQ2d at 1424. We now consider the first *Morton-Norwich* category of evidence and whether it establishes functionality under *Inwood*.

The Existence of Patents.

The first Morton-Norwich category assesses whether a utility patent discloses the utilitarian advantages of the design. A utility patent is strong evidence that the claimed features for which an applicant or registrant seeks trademark protection are essential to the use or purpose of the article (or affect the cost or quality of the item), and is therefore sufficient evidence of functionality. Traffix Devices, 58 USPQ2d at 1005. A utility patent need not "claim the exact configuration for which trademark protection is sought in order to undermine an applicant's assertion that an applied-for mark is not de jure functional." In re Becton, Dickinson & Co., 675 F.3d 1368, 102 USPQ2d 1372, 1377 (Fed. Cir. 2012); Change Wind Corp., 123 USPQ2d at 1456. In re Loggerhead Tools, LLC, 119 USPQ2d 1429, 1432 (TTAB 2016) ("We find Applicant's description of the invention in the utility patent, taken together with the drawings therein, to be on point with the relevant portion of the description and drawing of the tool in the present application for this product configuration motion mark."). Moreover, Professor McCarthy has noted that it may be untenable for a person who

obtained a utility patent for an invention to later claim trademark significance in the same invention:

[A functional patent] is particularly entitled to great weight if the patent was applied for by the same person who now asserts trademark significance in the same configuration. A kind of estoppel arises. That is, one cannot argue that a shape is functionally advantageous in order to obtain a utility patent and later assert that the same shape is non-functional in order to obtain trademark protection. Functional patent protection and trademark protection are mutually exclusive.

1 *McCarthy*, *supra*, § 7:89.30.

In the case at hand, Petitioner has introduced into the record expired U.S. Patent No. 3054434 ('434 patent), issued to Respondent's predecessor.²¹ We have reviewed the utility patent as a whole as evidence of functionality under *TrafFix*. See also In re Howard Leight Indus. LLC, 80 USPQ2d at 1511.

The '434 patent²² is for an "article such as a pouch or similar container having a new and improved resilient type fastener structure particularly adapted to minimize accidental separation of the engaged portion of the fastener structure when subject to load forces." ('434 patent, column 1, lines 8-13).²³

A primary object of this invention is to provide an improved resilient type fastener structure for a pouch. ('434 patent, column 1, lines 14-15).

²¹ Steven Ausnit is the first named co-inventor in the '434 patent, which was owned by Flexigrip and later Minigrip. Mr. Ausnit was a founder of Flexigrip. Flexigrip formed Minigrip, and later merged Flexigrip with and into Minigrip. Minigrip subsequently was purchased by a company named Signode. Signode and the Dow Chemical Co. formed Zip-Pak. Afterward, Respondent acquired Signode and later Zip-Pak. 66 TTABUVE 17-33.

²² Issued September 18, 1962. 62 TTABVUE 24-28.

 $^{^{23}}$ *Id* at 25.

A further object of the present invention is to provide a resilient type fastener structure which is capable of being opened by means of a stamped low cost type of slider. ('434 patent, column 1, lines 20-23).²⁴

The stated object of the patent is to provide a resilient fastener for a bag or pouch specifically intended to reduce the risk of accidental separation of the fastener when the bag or pouch is filled. The patent includes the following disclosures:

According to the general features of the present invention, the bag or pouch is provided with an improved resilient type fastener. The pouch includes a pouch front wall and a pouch rear wall and front and rear fastener strips are carried thereon respectively. The rear fastener strip is provided with a spacer flap attached at the top of a web portion from which depends a thickened rear marginal flap portion in confronting relationship to a front marginal flap portion. Mating ribs and grooves are provided on the confronting marginal flap portions extending lengthwise of the pouch and enabling the marginal flap portions to be squeezed together to close the pouch. A slider may be used for this purpose. ('434 patent, column 1, lines 29-41).²⁵

The patent discloses that the resilient fastener strips consist of mating ribs and grooves located on flaps, with an optional slider, that are squeezed together to close the bag or pouch. The patent further discloses that the bag or pouch closure may be attained without use of a slider.

The confronting faces of the marginal portions 18 and 21 have a plurality of longitudinally extending grooves 23 and ribs or ridges 24 formed integrally therewith such that the grooves 23 on the marginal flap portion 18 and the ribs 24 on the marginal flap portion 21 are in aligned relationship so as to be adapted for locking engagement with one another. ('434 patent, column 3, lines 19-25).²⁶

 $^{^{24}}$ *Id*.

 $^{^{25}}$ *Id*.

²⁶ *Id*. at 26.

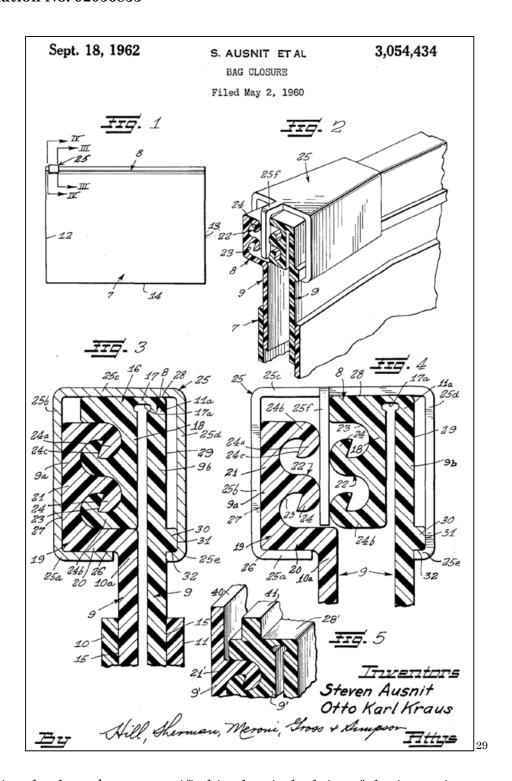
This locking engagement is attained by forming the flap portions 18 and 21 including the ribs and grooves 23 and 24 of substantially similar cross-sectional shape. ('434 patent, column 3, lines 26-28).²⁷

In FIGURE 5 is shown a modified type of pouch 7'. In this case, the pouch 7' is identical to the pouch 7 except that this is a sliderless type of pouch. The pouch 7' includes a pair of strips 9', 9' which are identical to the strips 9, 9 as shown in the first form of the invention except that no shoulders are required to assist in holding the slider onto the strips as was the case in the illustrated form shown in FIGURES 1-4. ... In order to facilitate identification of the flanges as means to assist in the separation of the strips 9', 9' when they are engaged together, the flanges may be colored differently than the strips themselves. Excellent results may be obtained where the strips 9', 9' are of a clear color while one or both of the flanges 40, 41 are of a red color. ('434 patent, column 4, lines 52-70, emphasis added).²⁸

FIGURE 5, on the drawing page of the '434 patent, reproduced below, depicts a sliderless closure for a bag or pouch consisting of flanges (40 & 41) that may be colored differently from the strips (9') enabling their identification to facilitate separation. Thus, as described above and as shown in FIGURE 5, below, the patent particularly discloses that coloring one or both of the flanges red while the strips are clear colored may achieve excellent results.

 $^{^{27}}$ *Id*.

 $^{^{28}}$ *Id*.



The involved marks are specified in the sixth claim of the invention:

6. A flexible closure comprising a pair of flexible closure strips each having a web portion and a marginal portion integral therewith, the

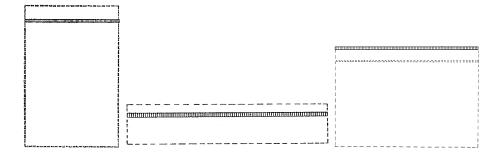
²⁹ *Id*. at 24.

marginal portions having interlocking rib and groove elements extending therealong and forming a lock between the marginal portions when engaged, one of the marginal portions being alongside its associated web portion and joined thereto by a portion extending laterally between said one marginal portion and its associated web portion and being integral therewith formed of one piece with said one marginal portion and associated web portion, said lateral portion being above the longitudinal centerline of the marginal portions when engaged, and a separating flange on the marginal portion of at least one of said strips for separating the strips and the rib and groove elements and disengaging the lock, said flange being colored differently than the strips to facilitate identification of the flange and assist in separation of the strips. ('434 patent, column 6, lines 29-46, emphasis added).³⁰

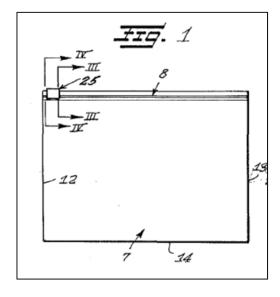
The patent claims as a feature of the invention a flexible closure consisting of flexible strips with interlocking ribs and grooves that join together to form a lock when engaged. The strips include a flange (40 & 41) to allow separation of the rib and groove elements of the strips (9') to disengage the lock. The flange is colored differently than the strips to assist in identifying the flange and separating the strips. We find that the language of the sixth claim of the '434 patent defines the same features of the registered trademarks as described by Respondent, namely, the colored stripe on the recloseable fastener strips shown in each of the three registrations.

The side-by-side illustration shown below is also instructive. The marks in the involved registrations are displayed directly above Figure 1 of the '434 patent. It is obvious that Figure 1 of the patent drawing showing the bag (7) and fastener structure (8) is remarkably similar to Respondent's three registrations, albeit with the slider (25) type of pouch rather than the sliderless type described in claim 6:

³⁰ *Id*. at 27.



(colored line mark, zipper flange mark, and rollstock mark registrations)



(The '434 patent drawing, Fig. 1)

See In re Lincoln Diagnostics Inc., 30 USPQ2d 1817, 1823 (TTAB 1994) (applicant's design is not identical to the design of the preferred embodiment depicted in the patent, but the two are substantially similar in appearance and function); see also TrafFix, 58 USPQ2d at 1005 (that the distance separating the dual springs disclosed in the plaintiff's patent was wider than in product at issue made "little difference" because it was the dual-spring feature generally that made the product work as it did).

Respondent argues that no utilitarian advantages are described by the patent with respect to the applied-for marks, and contends that:

[w]hile Steven Ausnit initially believed that the Color Line Trademark had functional aspects, more than 50 years of experience in the plastic bag industry and numerous years in the consumer storage retail market has taught him that his initial belief was incorrect; there never has been any functionality to the Color Line Trademark and consumers do not see the Color Line Trademark as a functional feature.³¹

However, the prosecution history of the '434 patent contradicts Respondent's argument. In response to an initial and subsequent rejection of the color line feature by the Patent Examiner assigned to the application underlying the '434 patent, Respondent's predecessor argued that the claim ultimately amended to claim 6,

requires flange members with one of the flange members being colored. The Examiner contends that this is a matter of design or skill, but it is not shown by the prior art, affords an advantage, and cannot be regarded as obvious without a basis in the prior art.³²

"The prosecution history constitutes a public record of the patentee's representations concerning the scope and the meaning of the claims, and competitors are entitled to rely on those representations when ascertaining the degree of lawful conduct"

Hockerson-Halberstadt, Inc. v. Avia Group Int'l, Inc., 222 F.3d 951, 957, 55 USPQ2d 1487, 1491 (Fed. Cir. 2000). Further, there is no evidence that Respondent sought to disclaim claim 6 of the '434 patent based upon Mr. Ausnit's asserted realization that those features of the invention recited in the sixth claim conferred no functional benefit. See 35 U.S.C. § 253 ("A patentee, whether of the whole or any sectional interest therein, may . . . make disclaimer of any complete claim, stating therein the extent of his interest in such patent."). To the contrary, Respondent's predecessors

³¹ 94 TTABVUE 15-6.

³² 66 TTABVUE 85.

stated in advertising brochures that the "color flange immediately identifies the point of opening"33 and "also serves a practical purpose. It immediately identifies the point of opening."³⁴ Respondent's predecessors listed the '434 patent, among others, in its advertising brochures and utilized one of the same brochures in the application underlying the colored line mark registration. ³⁵ Thus, Mr. Ausnit's current testimony that the color line served no function is belied by the actions and statements of Respondent's predecessors, one of which (Flexigrip) he co-founded and for another of which (Minigrip) he served as President and CEO.³⁶ Nor does Mr. Ausnit's testimony regarding the asserted difficulties experienced by consumers in opening reclosable plastic bags featuring the colored flange when they were first introduced³⁷ change the fact that the color line feature was intended to serve and did serve to "immediately identify the point of [the bags'] opening."38 Simply put, its predecessors having availed themselves of the protection of the '434 patent until its expiration, Respondent's convenient change of heart falls far short of convincing us that the features described in the sixth claim were never functional and may now be the subject of trademark protection.

³³ *Id.* at 110.

³⁴ *Id*. at 104.

^{35 68} TTABVUE 94-99.

³⁶ According to Mr. Ausnit's testimony and supporting documents, the advertising brochures in question were published by Flexigrip, a predecessor in interest to Respondent. 66 TTABVUE 100. Flexigrip merged into Minigrip. *Id.* at 26. Mr. Ausnit was the President and CEO of Minigrip. *Id.* at 24.

³⁷ 74 TTABVUE 173-4.

³⁸ 66 TTABVUE 104.

Respondent further argues that

while [Respondent] contends that its Color Line Trademark never was functional, even to the extent it may have been intended to have some functional benefits when first conceived a trademark can become non-functional over time. *Eco Mfg. LC v. Honeywell Int'l Inc.*, 357 F.3d 649, 653 [69 USPQ2d 1296] (7th Cir. 2003).³⁹

However, as mentioned, Respondent does not explain how the "Color Line Trademark" became nonfunctional over time, or how the Court's rationale in Honeywell applies in this case. In addition, we observe that the Court in Honeywell did not decide, or even opine upon, the ultimate issue of functionality of the trademarked round thermostat under consideration therein, although it did suggest three different ways in which such a thermostat could be functional.

Respondent also argues that

Poly-America relies in large part on a single portion of a much larger and complex claim in an old patent filed by Steven Ausnit, former president for the entities which were predecessors in interest to [Respondent]. However, there are many problems with relying on this phrase in a patent claim. First, [Respondent] has acknowledged that Mr. Ausnit initially believed there would be some functional advantage. However, by Mr. Ausnit's own testimony, it quickly became clear to him that there was no such advantage. [citations omitted. Second, the reference to color is but one iteration in a larger claim. The invention was *not* a line of color or even covering a completed bag, but instead a closure mechanism that might happen to have color. Moreover, it discloses color in the flange - or in the upper grip portion of the bag, not in the closure - and discloses it as contrasting with the closure itself. It is ambiguous as to how the color is used under the invention. Under any basic reading of the resulting claim, a single line of color at or near the top of a completed bag (as is described in the '120 Registration), does not infringe this patent. [Respondent] (and its predecessors in interest) have not sought trademark protection to improperly lengthen their protection over the invention described in the patent. Instead, they have acquired and

³⁹ 94 TTABVUE 32-3.

enforce trademark protection for the non-functional element of the invention at issue - the Color Line Trademark. Finally, it is not clear from the patent file history as to why the reference to color was allowed in the claim - despite [Petitioner] attempting to read further analysis into it. The record shows that the USPTO repeatedly rejected this portion of the claim as non-functional, stating that "[c]oloring an element to be grasped is obviously a matter of design or skill." [citations omitted]. After apparently an oral interview with the Examiner the color phrase of the claim was ultimately allowed. The record does not show why or how the phrase was allowed, and reading any intent or change of mind by the Examiner is inappropriate.⁴⁰

However, as discussed above, claim 6 was allowed nevertheless and Respondent's predecessors never disclaimed it, but rather touted the functional benefits of the bags' colored flange in advertisements and enjoyed the protections it conferred for the life of the patent. Respondent's convenient argument that Steven Ausnit, one of the coinventors named in the '434 patent, subsequently realized that color confers no functional advantage is not sufficient to overcome the fact that its predecessors sought and obtained patent protection for, *inter alia*, a line of color and highlighted both the color and the patent therefor in promotional materials. A patent shall be presumed valid. . . . The burden of establishing invalidity of a patent or any claim thereof shall rest on the party asserting such invalidity. U.S.C. § 282. Petitioner has shown that Respondent's own predecessors argued to the USPTO that the color feature at issue served a utilitarian function and, in the face of resistance from the patent examiner, insisted that the patent issue without a disclaimer of the color feature. That being established, the mere argument that Mr. Ausnit since changed

⁴⁰ 94 TTABVUE 42-3.

⁴¹ 66 TTABVUE 44, 102-110.

his mind is not sufficient to outweigh the evidence of functionality. Rather, Respondent must prove that the color does not confer a functional advantage on the invention.

Second, it is of no moment that the invention claimed in the '434 patent was a closure mechanism for a bag or pouch that included "color in the flange - or in the upper grip portion of the bag, not in the closure."42 The significance of claim 6 is the "flange being colored differently than the strips to facilitate identification of the flange and assist in separation of the strips."43 The fact that the color was part of a larger claim involving a bag or pouch does not reduce its significance, particularly in light of the reliance by Respondent's predecessors on the color recited in claim 6. We further disagree with Respondent's contention that ambiguity exists as to the manner in which color was used in the invention that is the subject of the '434 patent. Claim 6 clearly describes a flexible closure consisting of a pair of flexible closure strips having interlocking ribs and grooves with a separating flange colored differently than the strips to facilitate identification of the flange and separation of the strips. With regard to Respondent's assertion that it has not sought to improperly lengthen the protection conferred by the '434 patent, we need not and do not make any finding as to Respondent's intent in obtaining registrations for the involved marks. A determination of Respondent's intent is not necessary for our functionality analysis. Similarly, we need not consider why the Patent Examiner accepted the sixth claim

⁴² 94 TTABVUE 42-3.

⁴³ '434 patent, column 6, lines 29-46.

thereof. While the Examiner initially rejected the claim on the basis that "[c]oloring an element to be grasped is obviously a matter of design or skill,"⁴⁴ Respondent's predecessor, as discussed above, persuasively argued that the invention requires coloration of a flange member, which "is not shown by the prior art, affords an advantage, and cannot be regarded as obvious without a basis in the prior art."⁴⁵ Claim 6 remained in effect for the duration of the '434 patent and its plain language defines the features of the involved trademarks.

Finally, we note that Respondent's argument that the marks would not infringe the '434 patent were it still alive is irrelevant. The issue is whether anything in the patent, its specification, or statements made in prosecution disclose the functionality of the marks. Here, they clearly do. As the Federal Circuit has written, "readability of patent claims on structure is not [the] test of functionality for trademark purposes." In re Bose Corp., 772 F.2d 866, 227 USPQ 1, 6 (Fed. Cir. 1985) (citation omitted); see also In re Shenango Ceramics, Inc., 362 F.2d 287, 150 USPQ 115, 120 (CCPA 1966) ("Although the patent claimed the middle or vibration-throttling rib in combination with a pedestal or foot rib, the result is no different where the configuration is present on a plate having no pedestal rib. ... Thus the result here is not dependent on the precise scope of the patent claims.").

⁴⁴ 66 TTABVUE 74.

⁴⁵ 66 TTABVUE 85.

Respondent argues in addition that

[Petitioner] has produced no evidence that consumers turn to color to instruct them where the bag opens, or whether or not the bag is closed.⁴⁶

Petitioner has established functionality under *Inwood* based upon the sixth claim in the '434 patent. Therefore, it is unnecessary for Petitioner to produce evidence that consumers recognize color as a functional feature of the goods identified in the involved registrations. Cf. TrafFix, 58 USPQ2d at 1007 ("The Lanham Act, furthermore, does not protect trade dress in a functional design simply because an investment has been made to encourage the public to associate a particular functional feature with a single manufacturer or seller. MDI cannot gain the exclusive right to produce sign stands using the dual-spring design by asserting that consumers associate it with the look of the invention itself."); In re RM Smith, Inc., 734 F.2d 1482, 222 USPQ 1, 3 (Fed. Cir. 1984) ("Evidence of distinctiveness is of no avail to counter a de jure functionality rejection."); Morton Norwich, 213 USPQ at 17 (whether consumers perceive the feature as a source-identifier and the issue of functionality "must . . . be kept separate from one another."). Petitioner need not present evidence fitting within all four categories in Morton-Norwich. Petitioner having established that the involved marks are functional, it was incumbent upon Respondent to advance evidence sufficient to prove nonfunctionality. See Valu Eng'g,

⁴⁶ 94 TTABVUE 43.

61 USPQ2d at 1429; In re Howard Leight Indus. LLC, 80 USPQ2d at 1509 n.7. Respondent has failed to do so.⁴⁷

V. Conclusion on Functionality.

We have carefully considered the evidence properly made of record pertaining to the issue of functionality, in particular, the testimony and evidence bearing on Respondent's '434 patent, as well as all of the parties' arguments related thereto. We conclude, based on the preponderance of the evidence, that Respondent's registered configurations are functional.

Decision: The petition for cancellation is granted. Registration Nos. 0946120 [colored line mark], 1055114 [zipper flange mark] and 1294243 [rollstock mark] will be cancelled in due course.

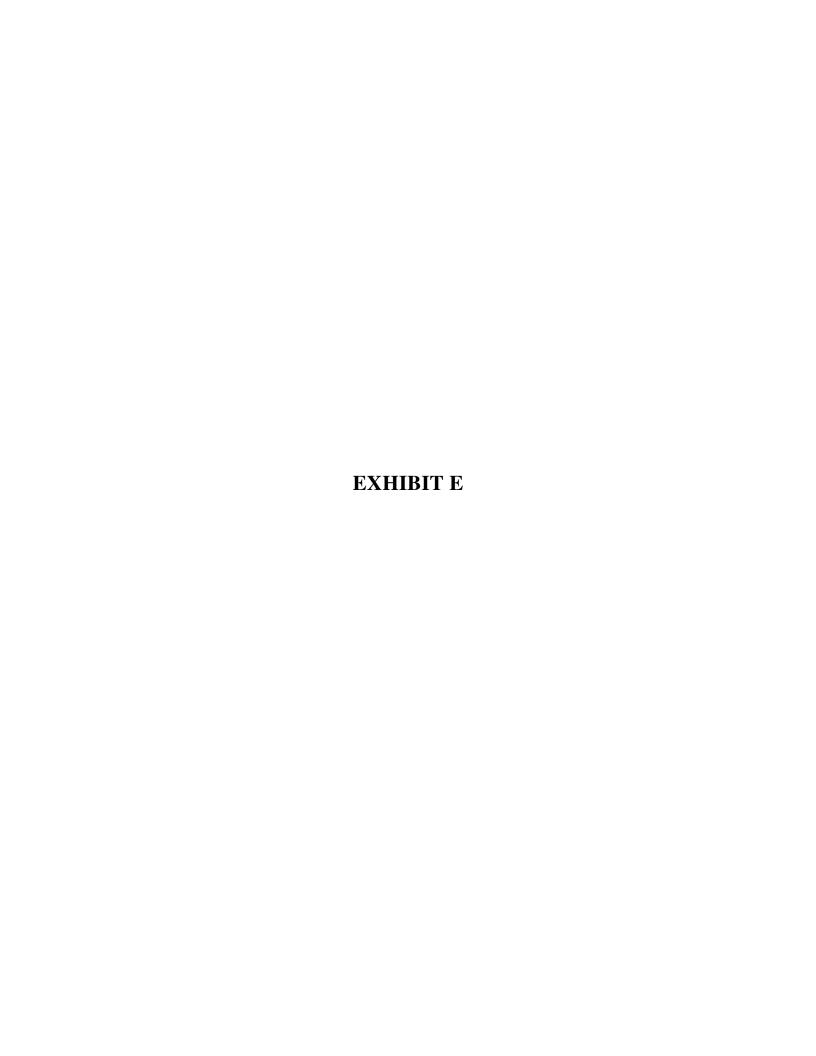
In light of our determination herein, we need not and do not reach the issue of whether Respondent, through its licensing practices, has abandoned the mark in Registration No. 0946120 [colored line mark] under Section 14(3) of the Trademark Act, 15 U.S.C. § 1064(3), has caused the mark to become the generic indicator for

⁴⁷ Because we have found under *Inwood* that the design features for which Respondent has obtained trademark protection are necessary to the functioning of Respondent's goods, we need not address the additional *Morton-Norwich* categories. *TrafFix Devices*, 58 USPQ2d at 1006; *see also In re Becton, Dickinson & Co.*, 675 F.3d 1368, 102 USPQ2d 1372, 1378 (Fed. Cir. 2012).

the identified goods, or has undercut its ability to serve as an indicator of a single source.⁴⁸

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⁴⁸ Generally, when a company sells to third parties for re-sale under the third parties' marks rather than under the manufacturer's mark, that circumstance cripples any attempt to show that consumers uniquely associate the mark with one source, i.e., the manufacturer. *See, e.g., Quaker State Oil Ref'g Corp. v. Quaker Oil Corp.*, 453 F.2d 1296, 172 USPQ 361, 363 (CCPA 1972); *Mine Safety Appliances Co. v. Elec. Storage Battery Co.*, 405 F.2d 901, 160 USPQ 413, 415 (CCPA 1969); *In re Hillerich & Bradsby Co.*, 204 F.2d 287, 97 USPQ 451, 454 (CCPA 1953).



This Opinion is Not a Precedent of the TTAB

Mailed: December 21, 2017

UNITED STATES PATENT AND TRADEMARK OFFICE

Trademark Trial and Appeal Board

Poly-America, L.P. v. Illinois Tool Works Inc.

Cancellation No. 92056833 On Reconsideration

Jerry R. Selinger of Patterson & Sheridan LLP for Poly-America, L.P.

Mark J. Liss, Kevin C. Parks and Michelle L. Zimmermann of Leydig Voit & Mayer, Ltd. for Illinois Tool Works Inc.

Before Richey, Deputy Chief Administrative Trademark Judge, Cataldo and Shaw, Administrative Trademark Judges.

Opinion by Cataldo, Administrative Trademark Judge:

Poly-America, L.P., ("Petitioner") sought cancellation of three registrations issued on the Principal Register and most recently owned by Illinois Tool Works Inc. ("Respondent").

Registration No. 0946120 is for the mark ("colored line mark") displayed below:



for "plastic bags" in International Class 16. The registration includes the following description of the mark:

The mark consists of a horizontal stripe adjacent the bag top lined for the color red, however, no claim is made to any specific color apart from the mark as shown.¹

Registration No. 1055114 is for the mark ("zipper flange mark") displayed below:



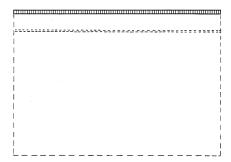
for "flexible plastic recloseable fastener strips" in International Class 20. The registration includes the following color lining statement:

The drawing is lined for the color red, however, no claim is made to color.²

Registration No. 1294243 is for the mark ("rollstock mark") displayed below:

¹ Issued on October 21, 1972; third renewal.

² Issued on December 28, 1976; third renewal.



for "reclosable film tubing and plastic film sheeting, not for wrapping" in International Class 17. The registration includes the following description of the mark and color lining statement:

The mark consists of a continuous colored stripe extending for the length of plastic film tubing and plastic film sheeting having a continuous reclosable strip on the surface.

The drawing is lined for the color red, however, no claim is made to a specific color.³

Petitioner sought cancellation of all three of Respondent's registrations under Section 2(e)(5) of the Trademark Act, 15 U.S.C. § 1052(e)(5), on the ground that each of the product designs comprises matter that, as a whole, is functional. Petitioner further sought cancellation of the colored line mark registration under Section 14(3) of the Trademark Act, 15 U.S.C. § 1064(3), on the ground of abandonment as a result of Respondent's actions causing the mark to become a generic indicator for the identified goods.

On October 18, 2017, the Board issued its final decision, finding that Petitioner established its standing to bring the cancellation action and, based on the

³ Issued on September 11, 1984; second renewal.

preponderance of the evidence, that Respondent's registered configurations are functional ("Decision").⁴

On November 20, 2017, Respondent timely filed a motion for reconsideration of the Decision.⁵ On December 7, 2017, Petitioner timely filed a response in opposition thereto.⁶ See Trademark Rule 2.129(c).⁷

Motion for Reconsideration

In its motion for reconsideration, Respondent asserts that the Decision is in error for the following reasons:

- (1) not analyzing the three registrations separately, instead treating them as one;
- (2) creating a new *per se* rule that the mere existence of a utility patent satisfied the *Morton-Norwich* analysis; and
- (3) creating a new rule that an alleged *prima facie* case made on the basis of a utility patent is irrefutable.⁸

It has often been stated that the premise underlying a request for rehearing, reconsideration, or modification under Trademark Rule 2.129(c) is that, based on the evidence of record and the prevailing authorities, the Board erred in reaching the

⁴ In light of our determination in the Decision, we did not reach the issue of whether Respondent, through its licensing practices, abandoned the mark in Registration No. 0946120 [colored line mark] under Section 14(3) of the Trademark Act, 15 U.S.C. § 1064(3), causing the mark to become the generic indicator for the identified goods, or undercut its ability to serve as an indicator of a *single* source.

⁵ 106 TTABVUE.

⁶ 107 TTABVUE.

⁷ We exercise our discretion to consider Petitioner's motion for reconsideration prior to the expiration of its time to file a reply brief in response thereto. *See* Trademark Rule 2.129(c). *See also* Trademark Board Manual of Procedure ("TBMP") §§ 502.04 and 543 (January 2017).

⁸ 106 TTABVUE 2.

decision it issued. See TBMP § 543 (January 2017) and authorities cited therein. The request may not be used to introduce additional evidence, nor should it be devoted simply to a reargument of the points presented in the requesting party's brief on the case. See Amoco Oil Co. v. Amerco, Inc., 201 USPQ 126 (TTAB 1978). Rather, the request should be limited to a demonstration that based on the evidence properly of record and the applicable law, the Board's ruling is in error and requires appropriate change. See, e.g., Steiger Tractor Inc. v. Steiner Corp., 221 USPQ 165 (TTAB 1984), different results reached on reh'g, 3 USPQ2d 1708 (TTAB 1984). Cf. In re Kroger Co., 177 USPQ 715, 717 (TTAB 1973).

We address Respondent's arguments in turn.

I. The Board Failed to Distinguish Between the Three Registrations at Issue.

Respondent's first argument is directed toward both Petitioner's standing and its functionality claim. With regard to standing, Respondent asserts:

As can be clearly seen from the record, Poly-America's evidence consisted solely of its intent to manufacture and sell completed recloseable plastic bags. Its survey related to consumer impressions of the Color Line Trademark on a completed recloseable plastic bag. It entered no evidence relating to the industrial markets, nor consumers who use unfinished plastic sheeting and closure strip products. It entered no evidence of its own intent to manufacture and sell such products. [Internal citations omitted.] However, the Board imputed standing onto Poly-America for one of two reasons. First, Poly-America may in the future have some desire to potentially purchase the interim products covered under Reg. Nos. 1294243 or 1055114. Second, Poly-America would necessarily manufacture the interim product as it makes its own bags for sale, imputing standing for the manufacture of a product never to be sold in that form (e.g. film sheeting or closure strips) to any consumer and thus never used in commerce.⁹

- 5 -

⁹ 106 TTABVUE 3-4.

In our Decision, we relied upon long-standing precedent that to establish its standing to assert a mere descriptiveness or genericness ground of opposition or cancellation, "a plaintiff need only show that it is engaged in the manufacture or sale of the same or related goods as those listed in the defendant's involved application or registration and that the product in question is one which could be produced in the normal expansion of plaintiff's business; that is, that plaintiff has a real interest in the proceeding because it is one who has a present or prospective right to use the term descriptively in its business;"10 Binney & Smith Inc. v. Magic Marker Indus., Inc., 222 USPQ 1003, 1010 (TTAB 1984), and that a petitioner is required only to be in a position to have a right to use the mark in question. See Ritchie v. Simpson, 50 USPQ2d at 1028; Southwire Co. v. Kaiser Aluminum & Chem. Corp., 196 USPQ 566 (TTAB 1977). See also 3 J. Thomas McCarthy, McCarthy on Trademarks and Unfair Competition § 20:50 (4th ed. June 2017 Update). 11 We further relied on precedent establishing that this test also applies to the question of whether Petitioner has standing to assert its claim that Respondent's mark has been abandoned due to its loss of significance as a mark or comprises matter that, as a whole, is functional.¹² See Nobelle.com LLC v. Qwest Comm'cns Int'l Inc., 66 USPQ2d 1300 (TTAB 2003); Doyle v. Al Johnson's Swedish Rest. & Butik Inc. 101 USPQ2d 1780 (TTAB 2012). In addition, we relied upon precedent that for a functionality claim, standing is also

 $^{^{10}}$ 105 TTABVUE 8.

 $^{^{11}}$ *Id*.

 $^{^{12}}$ Id.

established, *inter alia*, if plaintiff shows that it is a competitor. *AS Holdings, Inc. v. H & C Milcor, Inc., f/k/a Aquatico of Texas, Inc.*, 107 USPQ2d 1829 (TTAB 2013). "A belief in likely damage can be shown by establishing a direct commercial interest." *Cunningham v. Laser Golf Corp.*, 222 F.3d 943, 55 USPQ2d 1842, 1844 (Fed. Cir. 2000).¹³

Applying these precedents to the facts of the case, we found that the evidence of record established:

Petitioner is a manufacturer and supplier of plastic film and garbage bag products under its own name brands as well as private label, or store, brands;¹⁴

Each of Petitioner's three major competitors in the trash bag business is licensed to use Respondent's involved marks, and each also produces food storage bags that feature a colored closure of the type represented by the mark in the colored line mark registration No. 0946120;¹⁵

Petitioner has engaged in discussions with numerous current and prospective customers regarding its proposed entry into the food storage bag business and "has every expectation that it will be able to sell reclosable food storage bags if it enters the market;" ¹⁶

Petitioner has planned to add reclosable plastic consumer storage bags to its product line since 2010;17

Petitioner has purchased manufacturing equipment, created product specifications, produced internal test products and met with representatives from a number of retail businesses in preparation for its entry into the reclosable consumer storage bag business;¹⁸

¹³ *Id*. at 8-9.

¹⁴ 85 TTABVUE 11-13; 90 TTABVUE 9-10.

¹⁵ 85 TTABVUE 16-19.

¹⁶ 92 TTABVUE 22; 85 at 20-23; 90 TTABVUE 7.

¹⁷ 48 TTABVUE 3.

¹⁸ *Id*. at 4.

Petitioner believes that expanding its product line to include reclosable consumer storage bags is a natural expansion of its existing business;¹⁹

Petitioner estimates that it can commence sales of reclosable consumer storage bags within two to three months after conclusion of this proceeding;²⁰

The products identified in the zipper flange mark registration and the rollstock mark registration are used in the manufacture of reclosable food storage bags purchased by end-user consumers;²¹

Petitioner seeks to manufacture or purchase these goods in order to compete in the market for reclosable food storage bags purchased by end-user consumers;²²

It is Petitioner's understanding that Respondent "has, in the past, asserted that completed bags with colored zipper closures infringe all of the subject marks;" 23

Petitioner's customers have requested Petitioner to supply reclosable food storage bags with colored closures in addition to garbage bags to achieve brand equivalence with national brand reclosable bags such as those offered by Petitioner's competitors and Respondent's licensees;²⁴

Petitioner believes that its competitors' ability to offer reclosable food storage bags in addition to trash bags to their retail customers grants these competitors an advantage in marketing trash bags to such retail customers as a result of bundling the two products together;²⁵

Petitioner asserts that it "clearly has an interest in operating its business without being unfairly encumbered by the inability to use the functional features that fall within the scope of the [Respondent's] marks that are the subject of this proceeding;"²⁶

¹⁹ *Id*.

²⁰ *Id*. at 5.

²¹ 85 TTABVUE 33-45, 52; 87 TTABVUE 31-5.

 $^{^{22}}$ *Id*.

 $^{^{23}}$ *Id*.

 $^{^{24}}$ 85 TTABVUE 22, 55-8, 84-93; 90 TTABVUE 17, 22.

²⁵ *Id.* at 19; *Id.* at 16-7.

²⁶ 92 TTABVUE 45.

Based upon these findings of fact, we found that while Petitioner may not intend to sell flexible plastic reclosable fastener strips or film tubing and sheeting, it seeks to manufacture or purchase these goods for purposes of manufacturing reclosable food storage bags. We further found that Petitioner submitted evidence that it risks an infringement lawsuit that would include all three involved registrations unless they are cancelled. As a result, we found Petitioner established a direct commercial interest in the goods identified under the marks and an expectation of harm resulting from its inability to enter the reclosable food storage bag market due to Respondent's enforcement of its involved registrations. We further found that Petitioner's present interest in using colored closures on food storage bags and their components which comprise the marks in the involved registrations, sufficiently supports standing and that the record contained sufficient proof of the allegations related to standing.

With regard to Petitioner's functionality claim, Respondent argues:

the '434 Patent at most discloses the use of color as a potential method to help end consumers identify the opening point on a completed plastic bag. It would not be applicable for the film sheeting of Reg. No. 1294243 or the closure strips of Reg. No. 1055114. The patent's disclosed use of color does not apply to make it easier for industrial consumers to use plastic film sheeting or closure strips to manufacture completed plastic bags. In fact, most of the closure strips sold by ITW do not even contain color or the Color Line Trademark. Plourde Tr. Test., 82 TTABVUE 72, 123-24, 69:2-10, 120:8-121:7 (the estimated total amount of zipper sold by ITW without the Color Line Trademark is nearly 3.5 times the estimated total amount sold with the Color Line Trademark, *compare* 69:2-10 *with* 121:7). Despite this, the Board used the '434 Patent to invalidate all three trademark registrations as being functional. ITW submits that this broad brush approach fails to review each registration in the context of its registered goods.²⁷

²⁷ 106 TTABVUE 4.

First, it is of no moment that "most of the closure strips sold by [Respondent] do not even contain color."²⁸ The three registrations at issue herein involve marks consisting of horizontal stripes lined for color. Our determination necessarily focuses on the registrability of these marks and the goods to which they are applied. Because the descriptions of all of the involved marks state that they are lined for the color red (even though no claim is made to a specific color), it does not matter whether all, or even a majority, of the closure strips offered by Respondent contain color. We are concerned only with those goods identified by the challenged marks.

Second, Respondent argues that its '434 Patent's disclosed use of color will only apply to consumers of its completed plastic bags identified in Registration No. 0946120, not the industry consumers of the rollstock and zipper flanges identified by its Registration Nos. 1294243 and 1055114. However, in our Decision we found that the sixth claim of the '434 Patent "defines the same features of the registered trademarks as described by Respondent, namely, the colored stripe on the recloseable fastener strips shown in each of the three registrations." Because Petitioner established functionality under *Inwood Labs.*, *Inc. v. Ives Labs.*, *Inc.*, 456 U.S. 844, 214 USPQ 1, 4 n.10 (1982), based upon the sixth claim in the '434 patent, it was unnecessary for Petitioner to produce evidence that consumers recognize color as a functional feature of the goods identified in the involved registrations. *Cf. TrafFix Devices Inc. v. Mktg. Displays Inc.*, 532 U.S. 23, 58 USPQ2d 1001, 1007 (2001) ("The

 $^{^{28}}$ *Id*.

²⁹ 105 TTABVUE 19.

Lanham Act, furthermore, does not protect trade dress in a functional design simply because an investment has been made to encourage the public to associate a particular functional feature with a single manufacturer or seller. . . . MDI cannot gain the exclusive right to produce sign stands using the dual-spring design by asserting that consumers associate it with the look of the invention itself."); In re RM Smith, Inc., 734 F.2d 1482, 222 USPQ 1, 3 (Fed. Cir. 1984) ("Evidence of distinctiveness is of no avail to counter a de jure functionality rejection."); In re Morton Norwich Prods., Inc., 671 F.2d 1332, 213 USPQ 9, 17 (CCPA 1982) (whether consumers perceive the feature as a source-identifier and the issue of functionality "must . . . be kept separate from one another.").³⁰ In other words, consumer perception, whether they are ordinary consumers of finished products or industry consumers of products used for their manufacture, is not part of the determination.

II. The Board Created a New *Per Se* Rule that the Mere Existence of a Likely Relevant Patent Mandates a Finding of Functionality.

Respondent argues

The Board's decision relied solely on one patent, U.S. Patent No. 3054434, filed in 1960. The Board concluded that not only has Poly-America "established functionality," but the Board also need not review any of the other evidence relating to the other *Morton-Norwich* factors.³¹

While ITW acknowledges that once a *prima facie* showing of functionality has been shown, the Board need not examine all other factors, there have been no cases that ITW is aware of where the mere existence of a patent means that no other factor need be examined. Indeed, this seems directly contrary to the Federal Circuit's instruction

³⁰ *Id*. at 27.

³¹ 106 TTABVUE 5.

in $Valu\ Engineering$ that other factors, such as the availability of alternative designs, are relevant. 32

Instead of weighing the factors, the Board stopped at just one – relying on language from *In re Change Wind Corp.* and *In re Heatcon* that it need not weigh all factors in order for the Board to insulate itself from the requirement of weighing all of the *Morton-Norwich* factors. The Board therefore created a new *per se* rule that the other factors are of no importance and that once a party asserting functionality asserts a patent, it need look no further. ITW submits that this *per se* rule is improper and unsupported by case law and requests the Board reconsider this rule.³³

The Federal Circuit in *In re Morton-Norwich Prods.*, *Inc.*, 213 USPQ at 15-16 identified several categories of evidence that, if present in a case, may be helpful in determining whether a particular design is functional: (1) the existence of a utility patent disclosing the utilitarian advantages of the design; (2) advertising materials in which the originator of the design touts the design's utilitarian advantages; (3) the availability to competitors of functionally equivalent designs; and (4) facts indicating that the design results in a comparatively simple or cheap method of manufacturing the product.

As we noted in our Decision, the Supreme Court made it clear that if functionality is properly established under Inwood—such as where a patent's disclosures show that the design is one of a number of superior ways to perform a function—further inquiry into other categories of evidence listed in Morton-Norwich such as the availability of alternatives and cost information—is not necessary. $TrafFix\ Devices$, 58 USPQ2d at 1006 ("Where the design is functional under the Inwood formulation there is no need

³² *Id*. at 6.

³³ *Id*. at 6-7.

In our Decision, we found that Petitioner established functionality with regard to the marks in all three registrations based upon the sixth claim of the '434 Patent issued to Respondent's predecessor inasmuch as the patent disclosed the utilitarian advantages of the design. Our Decision was not based upon the "mere existence of a patent," but rather a detailed review of the language of Claim 6 of the '434 Patent and a determination that such claim defines the features of the trademarks in the three challenged registrations. Contrary to Respondent's assertions, our Decision neither creates nor follows any per se rule regarding the importance of categories of evidence other than patents. Rather, as Respondent acknowledges, Petitioner made a prima facie case of functionality based upon the sixth claim in the '434 Patent and Respondent failed to rebut Petitioner's showing. In accordance with established precedent, we declined to examine the remaining categories of evidence articulated in Morton-Norwich.

In addition, we noted that,

Because we have found under *Inwood* that the design features for which Respondent has obtained trademark protection are necessary to the functioning of Respondent's goods, we need not address the additional *Morton-Norwich* categories. *TrafFix Devices*, 58 USPQ2d at 1006; see also *In re Becton, Dickinson & Co.*, 675 F.3d 1368, 102 USPQ2d 1372, 1378 (Fed. Cir. 2012).³⁶

³⁴ 105 TTABVUE 13.

³⁵ *Id.* at 14-28.

³⁶ *Id.* at 28, n.47.

Respondent's reliance on Valu Eng'g for its position that our determination was incorrect is misplaced. In Valu Eng'g, 61 USPQ2d at 1427, the Federal Circuit stated

As noted above, the *Morton-Norwich* factors aid in the determination of whether a particular feature is functional, and the third factor focuses on the availability of "other alternatives." Morton-Norwich, 671 F.2d at 1341. We did not in the past under the third factor require that the opposing party establish that there was a "competitive necessity" for the product feature. Nothing in TrafFix suggests that consideration of alternative designs is not properly part of the overall mix, and we do not read the Court's observations in *TrafFix* as rendering the availability of alternative designs irrelevant. Rather, we conclude that the Court merely noted that once a product feature is found functional based on other considerations there is no need to consider the availability of alternative designs, because the feature cannot be given trade dress protection merely because there are alternative designs available. But that does not mean that the availability of alternative designs cannot be a legitimate source of evidence to determine whether a feature is functional in the first place.

The Federal Circuit concluded, per the Supreme Court's decision in *TrafFix*, that once a product feature is found to be functional based upon other considerations – in this case, the existence of a utility patent that discloses the utilitarian advantages of the design – there is no need to consider the availability of alternative designs. The Federal Circuit's observation that evidence concerning the availability of alternative designs may be used to determine functionality does not create a requirement to examine such availability once functionality has been established.

III. The Board Created a New Rule that Once a Patent Forms a *Prima Facie* Case of Functionality, the Presumption of Functionality is Irrefutable

Respondent argues that

As is clearly seen in the record, ITW submitted considerable proof of non-functionality, relating to the remaining *Morton-Norwich* factors.³⁷

Despite this voluminous record showing the non-functionality of the Color Line Trademark, the Board asserted it need not look at the other factors, and the relevant evidence thereto, and instead stated that ITW did not "advance evidence sufficient to prove nonfunctionality." There is nothing in the Board's opinion that indicates that the Board even looked at the evidence presented by ITW, let alone considered its merit. However, by not reviewing the other evidence of record, ITW was left with no opportunity to advance such evidence once Petitioner put forth a patent. ITW submits that the evidence it has presented certainly constitutes "competent evidence," of non-functionality that is, "proof by preponderant evidence." In re Becton, Dickinson & Co., 675 F.3d 1368, 1374 (Fed. Cir. 2012). In any event, it is evidence that should have been weighed that was not. Instead, the Board thus created a new per se rule that, once a patent is found that may contain the trademark at issue referenced within a claim, the Board will look at no further evidence and there is no way to rebut the presumption that the trademark at issue is functional.38

Respondent argues that it introduced evidence of advertising, the availability of functionally equivalent design options, and the comparative costs of producing products with color-lined closure strips, i.e., other categories of evidence articulated in *Morton-Norwich*. However, and as discussed above, Petitioner met its initial burden under the first *Morton-Norwich* category of evidence to establish functionality under *Inwood* based upon Claim 6 of the '434 Patent. As a result, it was unnecessary to consider evidence of functionality or non-functionality under the other *Morton-*

³⁷ 106 TTABVUE 7.

³⁸ *Id*.at 8-9.

Norwich categories of evidence. As we noted in our decision, Petitioner need not present evidence fitting within all four categories in *Morton-Norwich*. Petitioner having "made a *prima facie* showing of functionality, the burden shifts to the applicant [Respondent, in this case] to prove nonfunctionality." Valu Eng'g, 61 USPQ2d at 1429 (citation omitted); In re Howard Leight Indus. LLC, 80 USPQ2d 1507, 1509 n.7 (TTAB 2006).

In our Decision, we considered Respondent's arguments and evidence in support of its position that the sixth claim of the '424 Patent describes no utilitarian advantages with respect to the marks in its registrations.³⁹ As discussed therein, we found Respondent's evidence insufficient to prove nonfunctionality in the face of Petitioner's showing based upon Claim 6 of the '434 Patent. Simply put, Petitioner made its case of functionality under the first *Morton-Norwich* category of evidence and Respondent's evidence and arguments directed thereto failed to prove nonfunctionality. The fact that Respondent introduced evidence addressing the remaining categories of evidence in *Morton-Norwich* is unavailing. Thus, we find unpersuasive Respondent's contention that we have created a rule that functionality, once established, is irrefutable. Respondent introduced arguments and evidence directed toward Petitioner's functionality claim under the first *Morton-Norwich* category of evidence and such arguments and evidence were insufficient to overcome Petitioner's proof of functionality thereunder.

³⁹ 105 TTABVUE 20-28.

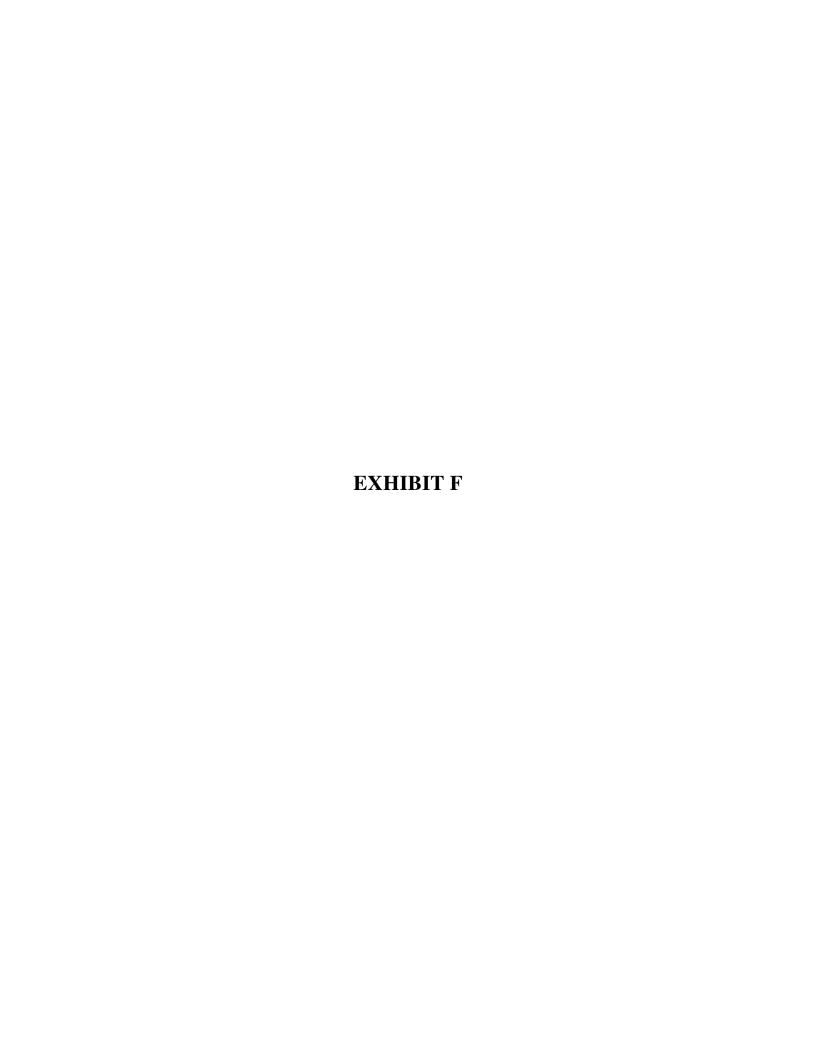
Summary

Respondent has failed to establish any error in the Decision. Rather, Respondent expresses disagreement with the result reached and reargues positions previously raised in its brief.

Respondent's motion for reconsideration is denied.⁴⁰

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⁴⁰ The parties will note that neither Trademark Rule 2.129(c) nor any of the other rules of practice applicable to Board proceedings contemplate a second request for reconsideration of a final decision in a Board inter partes case.



General Docket United States Court of Appeals for the Fifth Circuit

Court of Appeals Docket #: 19-11180 Nature of Suit: 3899 Other Statutes Illinois Tool Works, Inc. v. Poly-America L.P. Appeal From: Northern District of Texas, Dallas

Fee Status: Fee Paid

Case Type Information:

- 1) Private Civil Federal
- 2) Private

Originating Court Information:

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Court Reporter: Pamela Jo Wilson, Court Reporter Originating Judge: Sam R. Cummings, U.S. District Judge

Date Filed: 02/22/2018

Date NOA Filed: Date Rec'd COA: 10/25/2019 10/25/2019

Prior Cases:

None

Current Cases:

None

Panel Assignment: Not available

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Termed: 02/04/2020

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ILLINOIS TOOL WORKS, INCORPORATED,				
Plaintiff - Appellant				
v.				
POLY-AMERICA L.P.,				
Defendant - Appellee				

10/29/2019	2 pg, 36.93 KB	PRIVATE CIVIL FEDERAL CASE docketed. NOA filed by Appellant IllinoisTool Works, Incorporated [19-11180] (RSM) [Entered: 10/29/2019 02:30 PM]
11/05/2019	4 pg, 115.96 KB	INITIAL CASE CHECK by Attorney Advisor complete, Action: Case OK to Process. [9182763-2] Initial AA Check Due satisfied Transcript order due on 11/20/2019 for Appellant Illinois Tool Works, Incorporated [19-11180] (RSM) [Entered: 11/05/2019 08:35 AM]
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11/08/2019	2 pg, 102 KB	ATTORNEY TRANSCRIPT ORDER form filed by Appellant Illinois Tool Works, Incorporatedfor the Court to process. Date of service: 11/08/2019 via email - Attorney for Appellant: Jackson; Attorney for Appellee: Selinger. [19-11180] (John M. Jackson) [Entered: 11/08/2019 05:46 PM]
11/08/2019	1 pg, 46.54 KB	APPEARANCE FORM for the court's review. Lead Counsel? No. [19-11180] (James Christopher Martin) [Entered: 11/08/2019 05:58 PM]
11/11/2019	1 pg, 96.85 KB	APPEARANCE FORM for the court's review. Lead Counsel? Yes. [19-11180] (Susan Elizabeth Powley) [Entered: 11/11/2019 10:37 AM]
11/11/2019	1 pg, 98.09 KB	APPEARANCE FORM for the court's review. Lead Counsel? No. [19-11180] (Susan Elizabeth Powley) [Entered: 11/11/2019 10:46 AM]
11/12/2019	1 pg, 65.89 KB	Attorney Mr. Jerry Robin Selinger for Appellee Poly-America L.P. is advised to resubmit an appearance form. Reason: The submitted appearance form does not match the registered attorney. [19-11180] (BF) [Entered: 11/12/2019 08:19 AM]
11/12/2019		APPEARANCE FORM FILED by Attorney(s) Susan Elizabeth Powley for party(s) Appellee Poly-America L.P., in case 19-11180 [19-11180] (RSM) [Entered: 11/12/2019 10:32 AM]
11/12/2019		APPEARANCE FORM FILED by Attorney(s) James Christopher Martin for party(s) Appellant Illinois Tool Works, Incorporated, in case 19-11180 [19-11180] (RSM) [Entered: 11/12/2019 10:44 AM]
11/12/2019		APPEARANCE FORM FILED by Attorney John M. Jackson for Appellant Illinois Tool Works, Incorporated in 19-11180 [19-11180] (RSM) [Entered: 11/12/2019 10:49 AM]
11/13/2019		TRANSCRIPT ORDER received from Appellant Illinois Tool Works, Incorporated. DETAILS: Transcript Order: Court Reporter: Pamela Jo Wilson, Proceeding Type and Date: Bench Trial 09/03/2019 - 09/04/2019. Transcript Order ddl satisfied. Ct. Reporter Acknowledgment due on 11/25/2019 for Pamela Wilson, Court Reporter. Electronic Filing Processed: [9186881-2] [19-11180] (SDH) [Entered: 11/13/2019 08:46 AM]
11/13/2019	1 pg, 96.85 KB	APPEARANCE FORM for the court's review. Lead Counsel? Yes. [19-11180] (Jerry Robin Selinger) [Entered: 11/13/2019 01:51 PM]
11/13/2019		APPEARANCE FORM FILED by Attorney(s) Jerry Robin Selinger for party(s) Appellee Poly-America L.P., in case 19-11180. [19-11180] (CB) [Entered: 11/13/2019 03:11 PM]
12/03/2019		TRANSCRIPT FILED IN DISTRICT COURT Transcript Order: Court Reporter: Pamela Jo Wilson, Dt. Filed in Dist. Ct: 11/25/2019 Ct. Reporter Acknowledgment deadline canceled [19-11180] (SDH) [Entered: 12/03/2019 09:59 AM]
12/03/2019		ELECTRONIC RECORD ON APPEAL REQUESTED FROM DISTRICT COURT for 3:18-CV-443. Electronic ROA due on 12/18/2019. [19-11180] (SDH) [Entered: 12/03/2019 10:00 AM]
12/26/2019		ELECTRONIC RECORD ON APPEAL FILED. Exhibits on File in District Court? Yes. Electronic ROA deadline satisfied. [19-11180] (DDL) [Entered: 12/26/2019 04:12 PM]
12/26/2019	4 pg, 116.51 KB	BRIEFING NOTICE ISSUED A/Pet's Brief Due on 02/04/2020 for Appellant Illinois Tool Works, Incorporated. [19-11180] (DDL) [Entered: 12/26/2019 04:13 PM]
01/06/2020	2 pg, 118.83 KB	NOTICE RECEIVED that the transcript ordered by Appellant Illinois Tool Works, Incorporated is complete and has been filed in the District Court. [19-11180] (Pamela Jo Wilson) [Entered: 01/06/2020 11:26 AM]
02/03/2020	3 pg, 29.61 KB	UNOPPOSED JOINT MOTION filed by Appellant Illinois Tool Works, Incorporated and Appellee Poly-America L.P. to dismiss appeal pursuant to Fed. R. App. P. 42 [9243530-2]. [19-11180] REVIEWED AND/OR EDITED - The original text prior to review appeared as follows: UNOPPOSED MOTION filed by Appellant Illinois Tool Works, Incorporated to dismiss appeal pursuant to Fed. R. App. P. 42 [9243530-2]. Date of service: 02/03/2020 via email - Attorney for Appellants: Jackson, Martin; Attorney for Appellees: Powley, Selinger [19-11180] (John M. Jackson) [Entered: 02/03/2020 04:54 PM]
02/04/2020	2 pg, 157.82 KB	CLERK ORDER granting Joint Motion to dismiss appeal pursuant to Fed. R. App. P. 42 filed by Appellant Illinois Tool Works, Incorporated and Appellee Poly-America L.P. [9243530-2] [19-11180] (MFY) [Entered: 02/04/2020 01:34 PM]

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