BULKY DOCUMENTS/W

(Exceeds 300 pages)

Exhibits - Videotape and CD.

Proceeding/Serial No: 92041776

Filed: 8/15/04

Title: Caterpillar, Inc.

V.

PAVE TECH, Inc.

Part 3 of 4

MASONRY-METAL

continued from page 16

is used, allowances must be made for internal gutters to allow the roof to drain.

In addition to the control and expansion joints normally required in a masonry wall, other movement joints must be constructed at a metal building's corners. The movement joints should be sized to allow one wall to deflect at its hinge without interference from the adjacent wall, which, acting in shear, would restrict such movement. Without movement joints, masonry corners in metal buildings would crack.

Coordination is crucial

When masonry and steel framing are used together in conventional building, a single entity is responsible for detailing and engineering both materials. The situation is different, however, when the steel framing is "pre-engineered." In a hybrid building, the masonry may be engineered and detailed by a consulting architectural or engineering firm and the steel by a metal building system manufacturer. This requires careful attention to coordinate the project and make sure the separately designed elements work together. While all members of the design and construction team must cooperate, ultimate responsibility for coordination could reside with either the project architect/engineer or the metal building dealer/builder; their contractual obligations in this area must be carefully spelled out with the project owner.

Who determines erection sequence and whether or not the masonry walls will act as shear walls? Who details footings and connections? How can you assure that masonry walls are plumb and square when metal building standards permit relatively broad dimensional tolerances? These are just a few of the questions that must be answered in preconstruction conferences and shop drawings. Your first experience with a masonry-metal hybrid may take a little extra time upfront for coordination. But like planning a dinner party, attention to details will assure that everyone involved has a satisfying experience. □

References

1. *Concrete Masonry Walls for Metal Buildings*, 1996, National Concrete Masonry Association, 2302 Horse Road, Herndon, VA 20171 (703-713-1900).
2. *TEK 5-5A Integrating Concrete Masonry Walls with Metal Buildings*, National Concrete Masonry Association.
3. Walter Laska, *Masonry & Steel Detailing Handbook*, The Aberdeen Group, 426 S. Westgate St., Addison, IL 60101.
4. Michael Chusid and Harold Simpson, "Improving Metal Buildings with Concrete Masonry Units," *The Concrete Producer*, January 1998, The Aberdeen Group.
5. In addition, design assistance is offered by many metal building manufacturers.

This article is reprinted from Masonry Construction.

There's still time to register for seminars

You can still register for seminars offered at this year's World of Concrete. Stop by the registration area and fill out the proper form. The cost is $115 per person, per seminar.

There were 27 new seminars added this year, 16 of which were held Sunday, Monday, and yesterday.

Only 11 seminars left

The remaining seminars are:

- Basics & Repair of Post-Tensioned Concrete Structures (Seminar 23-58)
- Getting the Most From Your Power Trowel (Seminar 23-62)
- Roller Compacted Concrete Pavements (Seminar 23-63)
- How to Turn Your Crew Into a High Performance Team (Seminar 23-66)
- How to Find and Hire Top Talent (Seminar 23-67)
- Repairing Residential Walls (Seminar 24-70)
- Successful Use of Troubleshooting Techniques (Seminar 24-71)
- Shotcrete Repair (Seminar 24-73)
- Scaffold Erection, Use and Dismantling (Seminar 24-74)
- How to Build Competitively and Profitably With Insulated Concrete Forms (ICF's) (Seminar 24-78)
- How to Motivate and Retain Employees (Seminar 24-82)

What you learn at the seminars you can put to work immediately—giving you an advantage over the competition.□

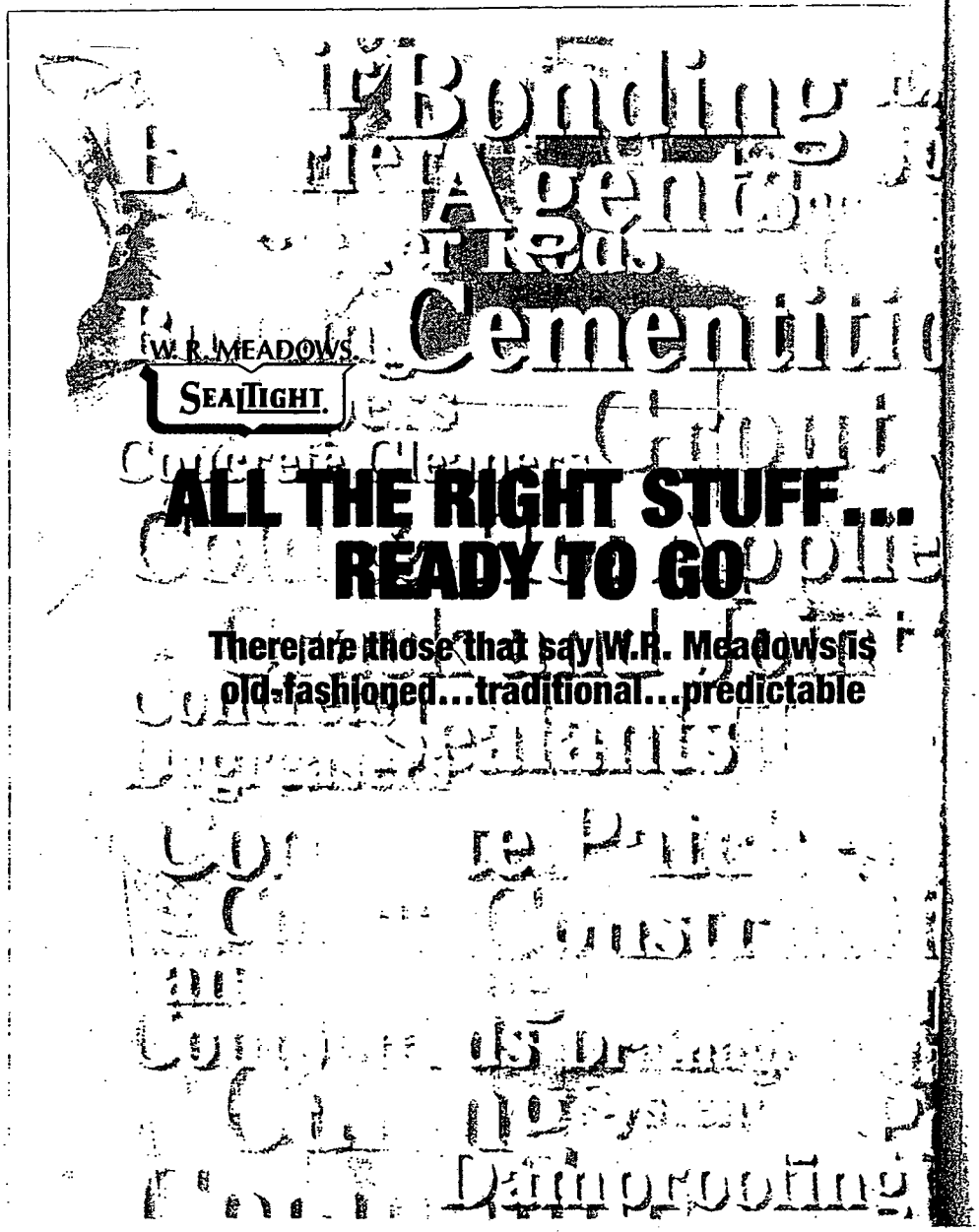


Exhibit News

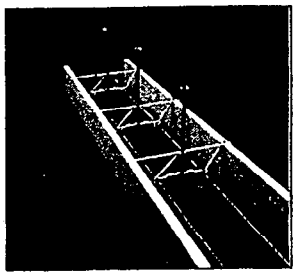
PROTECTS MIXER DRUM FINISH

RoMix Chemical & Brush Inc. (Booth 9344) has developed Brighten-Up #50, a spray-applied foam that seals, protects, cleans, and brightens the finish of a mixer drum. This product also can be used on hoppers, chutes, rear-support structures, truck framework, and inside the back rings. It works best when applied with the company's Mega-H O System, designed to assure proper dilution and give maximum coverage and vertical cling to the drum. The system operates from water pressure and provides a

powerful jet stream with rinse setting. A 3-foot spray wand and 50-foot hose are standard. Options include wall- or drum-mount units and multiproduct valves (up to 4).

DEVICE KEEPS REBAR IN PLACE

By holding #4 and #5 horizontal rebar in place and #4 and #5 vertical rebar in multiple positions, the Rebar Buddy is said to reduce labor and material requirements for placing reinforcement in continuous-spread footings. It also eliminates the need for brace work, allowing quicker concrete placement and rodding, according to the manufacturer *Northwest Accessories Inc. (Booth 8586).*



Models are available for four footing depths and widths: 6x12 inches, 8x16 inches, 10x18 inches, and 12x24 inches. The 10x18-inch model can be adapted also to work in a 10x20-inch footing. The company seeks distributors from across the nation for the product.

ACHIEVE ACCURATE GRADE, SLOPE

AGL Lasers (Booth 4025) showcases the EZ-Blade system, which automatically adjusts the grader blade during operation to achieve proper slope or uniform grade over an entire job. Set the desired percent of slope by positioning a patented Sonic-Ski over the reference (a

stringline, curb, or existing pavement) and pressing the "set" button. With a proportional laser receiver, which is used in place of the ski for parking lot and street jobs, the operator can easily set a reference from inside the cab without having to find the on-grade area. Within the cab is a compact control box with large, dual LED displays that show slope or elevation for each side of the blade even during manual operation.

MIXER DRUM

This mixer drum for concrete trucks from *TEMCO (Outside Exhibits, Booth 11023)* is powered by a Sundstrand

Sauer or Eaton ZF drive system, warranted for 5 years. Drivers can control both drum speed and direction with the flick of a switch on the hand-held pen-

continued on page 46

"Our customers say: "What a relief"

In today's chaotic economic market, there is a battle going on in America's construction industry. Off-shore firms are swallowing up the old line product manufacturers. Long-established, local construction distributors are giving way to regional players. Ever changing company names, unproven service from people you don't know at all add to uncertainty and frustration for our customers. Fancy business policies and philosophies don't cut it in our industry. W.R. Meadows believes that "Just in Time" just isn't good enough! Dedicated, independent distribution is still this country's most cost efficient means of getting products and services to the professional contractor.

At W.R. Meadows, our word is a bond... a handshake is a commitment. In this time of turmoil, you need something stable you can count on...we strive to provide a beacon of light in the darkness. Like the gasoline station of yesteryear, we're still full-service...and have been since 1926. It works well for us and for our network of valued independent distributors. We firmly believe that all business is local. For this reason, W.R. Meadows provides fully stocked branch facilities with manufacturing capabilities and warehouses strategically located across North America to provide instant product access and service to our distributors and their customers.

From a technological standpoint, we can expound on an impressive list of innovative and unique SEALTIGHT® Product "firsts" in the industry. W.R. MEADOWS' popular GREEN LINE® of over 60 VOC compliant, environmentally-friendly and responsible products preceded the 1999 Federal EPA Architectural Coatings Rule by nearly twenty years. We'll be opening the new millennium with a major technological breakthrough in a cold-applied random crack and joint sealant. It promises to meet specification requirements unattained by any other sealant on the market. More new products and innovations will follow in 2000.

Old fashioned?...
Traditional?...Predictable?...

You be the Judge!

For complete and up-to-date information on our SEALTIGHT Products, visit our fast and easy-to-use website:

www.wrmeadows.com

CALL TOLL-FREE 1-800-342-5976
OR FAX 847-683-4544

Or contact your local authorized SEALTIGHT Distributor who is well qualified to serve your needs.

QUALITY...INTEGRITY...
SERVICE...SINCE 1926

W.R. MEADOWS, INC.
P.O. Box 338 • HAMPSHIRE, IL 60140-0338
Phone: 847-683-4552 • Fax: 847-683-4544
1-800-342-5976
www.wrmeadows.com

© W.R. MEADOWS, INC. 1999

Booth 1553

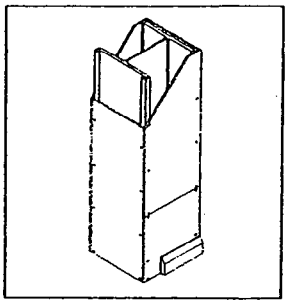
EXHIBIT NEWS

continued from page 45

dant, which comes standard. The lighting system features Trucklite sealed lights, a junction box, and an electrical harness. Chute cradles are available for vertical storage and fender and side mounting. Other standard features are a 20-gallon oil tank integrated into the front pedestal, hydraulic hoist-chute controls, and an air actuary locking system. Options include fender taillights, chute control, air-operated chute lock, and roll-formed steel or aluminum fenders.

FIRE-PROTECTION BOARDS

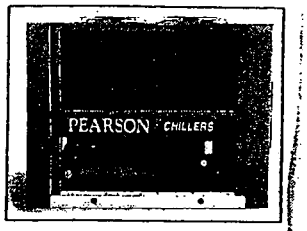
Parker International Ltd. (Booth 6569) offers two Knauf brand products, said to



provide excellent natural fire resistance and fire tested to BS 476: Part 4. Superpanel is a tough, moisture-resistant board (6- to 12-mm thick) suitable for fire-rated systems up to 4 hours. Fireboard (shown) is made from glass-reinforced gypsum (15- to 30-mm thick) and is suitable for frameless cladding to structural steel. It provides up to 2 hours fire rating and can be fixed to itself, eliminating the need for internal steel framing. Both products are available in 4x8-foot and 4x12-foot sheets. They are designated as Class O building materials under the Building Regulations Approved Document B.

AIR-COOLED WATER CHILLERS

Encompassing 14 models, the HC Series can chill from 1,100 to 6,000 yards of concrete batch water or aggregate per day at an operating cost as low as 10 cents per yard, according to *Pearson Heating Systems Inc. (Booth 7694)*. All units feature a low-temperature cutoff with electric heaters to protect against freeze-up conditions. They are rated for outdoor operation at 125 F and have en-



ergy-efficiency ratios up to 10.4 for full loads and 13.5 for partial loads. The chillers come with dual-refrigerant circuits, a self-diagnostic module with display, and an air-cooled condenser. Other features include multiple compressors, a compressor oil safety switch, and electronic expansion valves with 15 psig pressure differential.

ALL-NATURAL SEALER FOR CONCRETE, WOOD

NMW Inc. (Booth 8596) makes Pro-Tech 2000, an all-natural sealer for concrete and wood decks that is water-based and contains no solvents. The sealer's patented formulation uses a proprietary base material that makes it environmentally safe enough to spray on all surfaces without damaging vegetation or harming small animals, claims the manufacturer. Applications include pool decks, patios, lattice, piers, boat decks, and interior sealing jobs. The sealer has a natural yellow tint, can be spray- or brush-applied, and dries to a clear finish within 30 to 90 minutes. It covers 100 to 300 square feet per gallon, depending on surface porosity, and comes in a 5-gallon container.

LONG-REACHING BOOM PUMP

The 46X-Meter is the longest-reaching concrete boom pump under 80,000 pounds GVW, claims *Putzmeister America (Booth 1901)*, enabling it to be mounted on a four-axle chassis. The four-section, roll-and-fold machine pumps up to 260 cubic yards per hour and offers 149-foot vertical and 138-foot horizontal

reaches, making it ideal for both major construction projects and long-reach above- or below-grade pours. A 0.16 pump cell, delivering up to 210 cubic yards per hour, is also available. All sections are equipped with 5-inch-wide delivery lines induction-hardened for longer wear and peak performance. According to the company, the 46X-Meter is the first and only unit in the 150-foot class to feature a compact, 27-foot diagonal X-outrigger design.

HEAVY-DUTY-FRAME CAULKING GUNS

KENMAR Div. of Tiger Enterprises Inc. (Booth 6487) expands its Professional

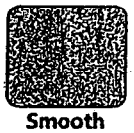
continued on page 48

EDCO FLOOR GRINDERS

Look at all the tasks an EDCO Grinder can do!

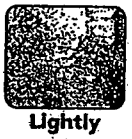
The ORIGINAL Floor Grinder

Proven for over 40 years, EDCO Grinders have been used to repair damaged slabs, remove deteriorated coatings and prepare surfaces for overlays. Industrial maintenance departments put EDCO Grinders to work to eliminate manufacturing buildups such as rubber, grease, fiberglass and food products, or to return concrete to a smooth, level surface for safe forktruck operation or pedestrian traffic.


Smooth

Clean

Remove

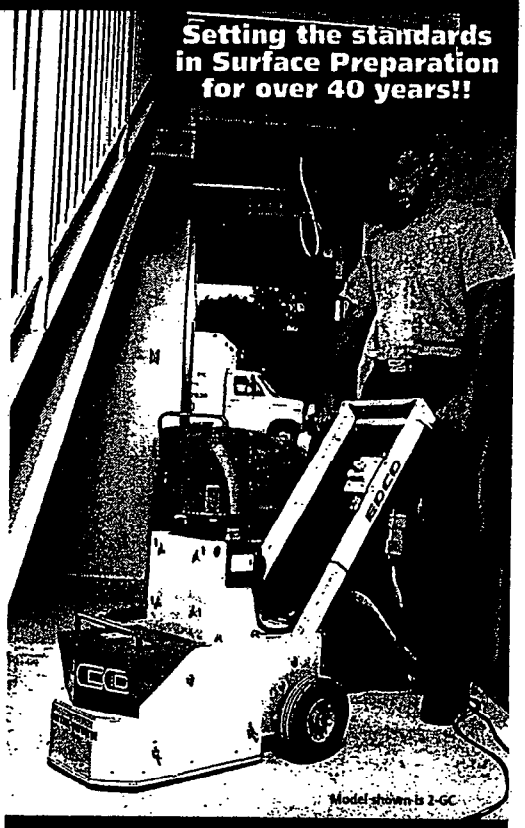

Lightly Texture

Booth 4861

Call EDCO
1-800-638-3326 • 301-663-1600
Fax: 1-800-447-3326 • 301-663-1607
email: sales@edcoinc.com
Website: www.edcoinc.com

100 Thomas Johnson Drive
Frederick, MD 21702-4600

Setting the standards in Surface Preparation for over 40 years!!

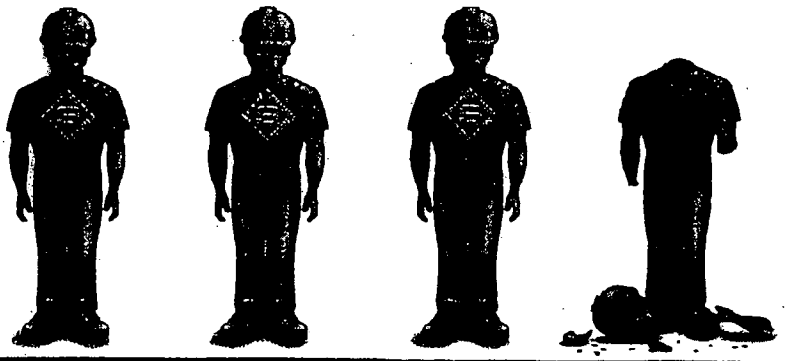


Model shown is 2-GC

Strip-Serts™
Strip-Serts are carbide tipped blocks designed to clean floors without grinding into the concrete.

Dyma-Serts™
Dyma-Serts are diamond segments welded to a backing plate to improve grinding speed and remove tough coatings.

VISIT BOOTH #3251-3451

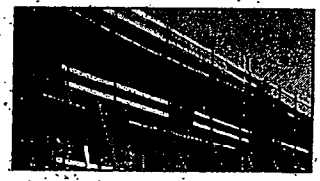


CONTRACTORS PREFER SYMONS 3 TO 1*

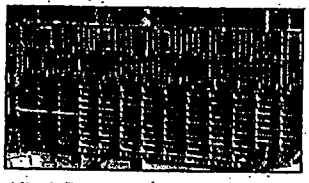
Symons is the solid choice in labor-saving concrete forming systems for almost any application. Visit the Symons booth 3251/3451 for cost-effective solutions that can improve your forming operation.

Symons is the acknowledged leader for forming systems with innovative features that increase profitability and productivity at jobsites around the world. In addition to our standard line of concrete forming systems, Symons is proud to introduce two new waterless systems: the Alisply™ and Logo™ Forming Systems. You can see these new systems, the Steel-Ply Layout CD-ROM and other cost-effective solutions at the Symons booth #3251-3451 at the World of Concrete.

NEW QUICK-CLAMP SYSTEMS FOR FAST-PACED GANGFORMING



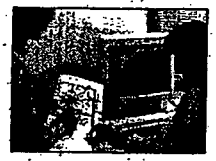
Logo™ Forming System
A high-strength, waterless system featuring a wedge clamp connection that eliminates the need for nuts and bolts. Its extremely durable form design is assembled and stripped quickly and accurately.



Alisply™ Forming System
A heavy-duty galvanized steel frame provides the strength for large contact areas and fast pour rates. A hand-operated clamp connection eliminates the need for tools and alignment walers.

NEW STEEL-PLY® LAYOUT AND BILL OF MATERIAL CD

Planning Software simplifies forming operations. This quick and easy to use Windows-based program provides complete Steel-Ply layouts, without extensive training or CAD experience. Wall dimensions, footing steps and construction joints are entered and the layout is determined automatically. The program will even design a bill of material from available inventory to maximize equipment utilization.



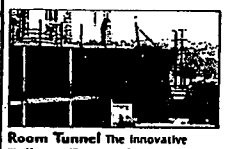
SYMONS
A Dayton Superior Company

200 East Touhy Avenue, Des Plaines, IL 60018 800 800 7966 · www.symons.com

Steel-Ply® The most popular modular forming system, with over 80 different panel and filler sizes available.

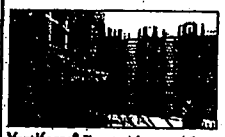
Max-A-Form® The self-spanning system for forming almost any column, pier cap, wall or plate girder application.

Symons Silver® 2000 The lightweight aluminum forming system preferred by more residential contractors.



Room Tunnel The innovative "half tunnel" system for productive forming of repetitive room designs.

Garage Beam A comprehensive planning and forming system for economical, post-tensioned parking structures.



Versiform® The steel frame, 3/4" plywood face gangforming system for commercial and industrial construction.

Design-Crete™ Permanently imprint any newly poured concrete surface with stone, brick, or tile textures in a variety of colors.

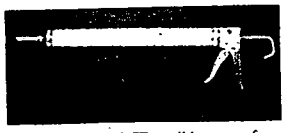
The Aberdeen Group. Construction Marketing Research Services.

* Based on a brand preferences study conducted by

PT 03402

EXHIBIT NEWS

continued from page 46



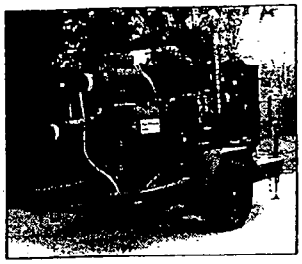
Line with the 59RCT caulking gun, featuring a full-barrel design (2-inch inside diameter) that accepts sausage packs or bulk loads up to 1 quart or 30 ounces. It comes standard with a ¾- or ½-inch nozzle and can apply even the most viscous materials (caulk, sealant, mastic, grease, ink, and paste). The gun's rigid one-piece frame is constructed of heavy-duty (.060) steel. A pneumatic model, 59A, is available. According to the company, all guns in this line provide high pressure with minimal trigger movement.

CLIP-ON TOOL HOLDER

By clipping the Bigg Lugg to his or her toolbelt, waistbelt, or pants pocket, a contractor can hang a heavy tool at his or her side without worrying that it will drop and be damaged. According to *Prazi U.S.A. (Booth 8589)*, the patented device is strong enough to hold a cordless drill, nail or staple gun, or hammer securely in place and can be used by left- and right-handed people. Its adjustable soft aluminum hook allows different sized tools to be snapped in and out easily. When not in use, the hook can be moved to the side so it won't get hung up on a ladder or obstruction.

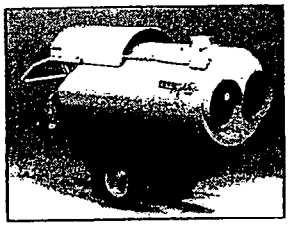
COMPRESSOR-ASSISTED PUMPS

Thompson Pump & Mfg. Co. Inc. (Booth 7288) introduces a new line of pumps featuring the EnviroPrime system, which effectively and efficiently handles dry prime applications without any discharge of pumping effluent onto the ground. The key system component is a mechanical air/water separator device that installs on a centrifugal pump and prevents carryover of the pumping fluid into the venturi and consequently onto the ground. Five pump models are available (3-, 4-, 6-, 8-, 10, and 12-inch-wide outlets), with maximum capacities ranging from 25,500 to 380,000 GPH and lift heights to 28 feet. All units handle large solids up to 3 inches in diameter, feature include automatic dry priming and re-priming, and come with tungsten or silicon carbide mechanical seals.



INDIRECT-FIRED HEATERS

Both models of portable Frost Fighter heaters (OHV 350 and OHV 500) are now available as oil-fired units or units modified to burn either propane or natural gas. According to *Industrial Commercial Equipment Mfg. Ltd. (Booth 7870)*, the LP/NG models are quieter and more efficient with a higher CFM output (350,000-BTU and 450,00-BTU capacities, respectively). A switchover valve lets operators change from propane to natural gas easily. Quick-connect ducts attach to the front cap outlets and enable the user to disperse heated air over a large area with an optional remote thermostat for maintaining desired temperature levels.



ELIMINATES CONCRETE BUILDUP

Prime-A-Pac (Booth 2570) introduces Crete-Buster, created specifically to remove built-up concrete on tools and equipment. The biodegradeable product contains no muriatic acid, salts, or chlorides and should be used undiluted. Brush- or spray-apply it to mixer drums, back rings, hoppers, and any other area needing cleaning. Wait 15-20 minutes then brush all surfaces thoroughly. Reapply and let stand, then brush again to eliminate heavier buildup. Keep repeating the process until all the buildup is gone, then rinse completely. When used properly, the product is nonhazardous to paint, chrome, glass, rubber, and skin. It shouldn't be used in the cab as a regular cleaner but can be used occasionally to remove cement dust and light buildup.

PREVENTS EXCESS MORTAR DROPPINGS AT WALL BOTTOM

Because it lets mortar droppings accumulate on two different overlapping levels, the Hook Shield prevents excess buildup at the flashing level of a cavity wall. *Masonry Reinforcing Corp. of America (Booth 7648)* says the Shield maintains 16 inches of clearance between courses,

continued on page 50

Booth 1772

Darrell Thomas, General Manager of Alaska Power and Telephone Wireless, Inc. has been using Isuzu engines to power an 800 MHz repeater site located atop a high mountain on Prince of Wales Island in southeast Alaska.

"We've had no problems with our Isuzu engines in 8 years. It's a good thing too, because the only way to reach the site is by helicopter, and we often have to dig down through 8 feet of snow to do routine service. We love the Isuzu engine's reliability, because at $500 to $695 an hour for helicopter time, you definitely want to make the fewest number of trips possible.

"We have two Isuzu engines at the site, one runs 24-hours a day for 30 days, and then we switch over to the other engine for the next 30.

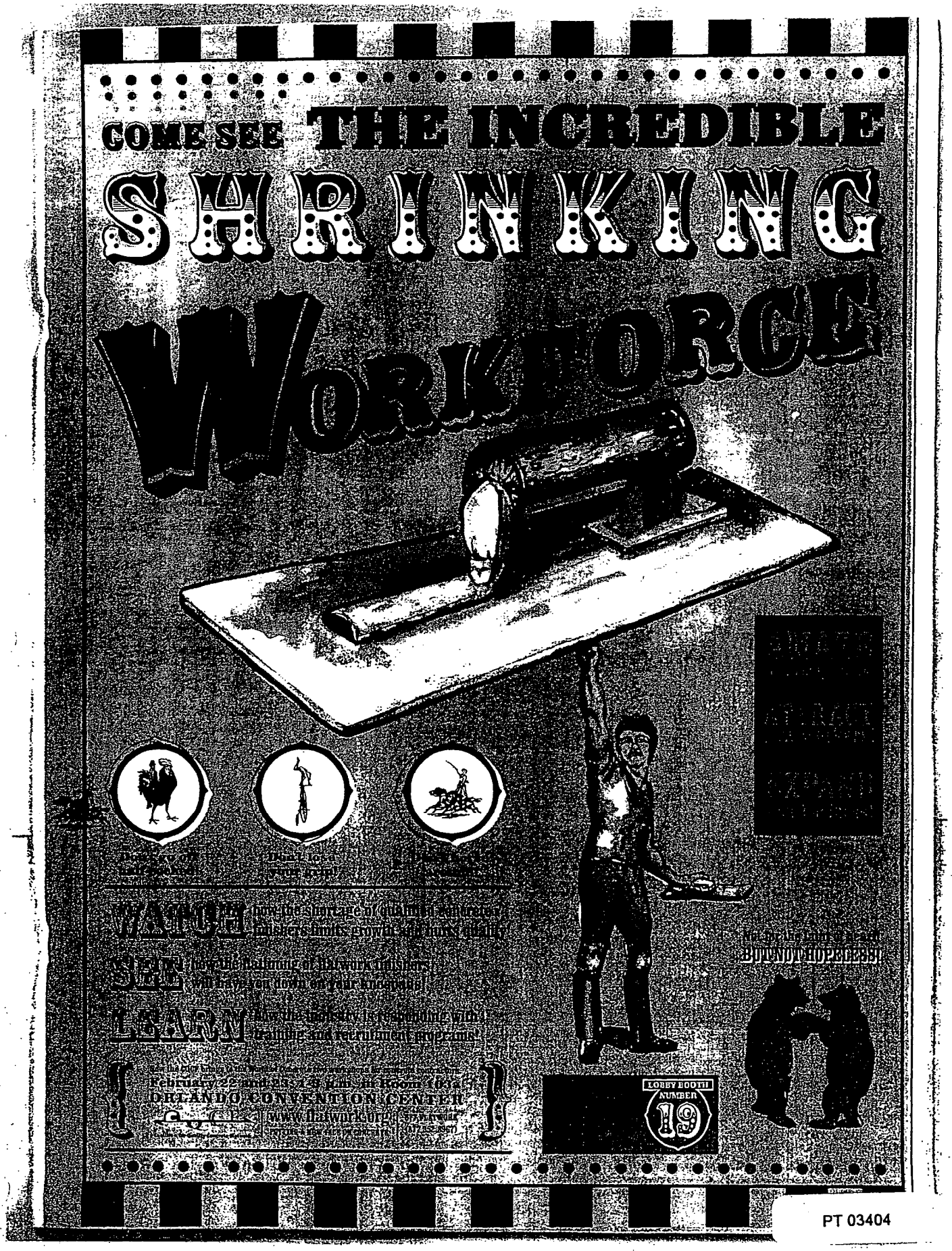
"We figure each engine has racked up well over 34,000 hours in 8 years, and we've never touched them except for routine maintenance. As far as I'm concerned, these engines are close to perfection."

Need a 15 hp to over 300 hp engine you can depend on? Call us at (800) 492-5065 ext. 6080 for the name of your Isuzu distributor, or visit us online at www.isuzuengines.com.

Isuzu Diesel. Go farther.

Getting down in Alaska.

Go farther is a trademark of American Isuzu Motors Inc

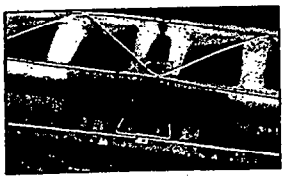

COME SEE THE INCREDIBLE
SHRINKING
WORKFORCE
WATCH how the shortage of qualified concrete finishers limits growth and hurts quality
SEE how the flattening of flatwork finishers will have you down on your knee pads!
LEARN how the industry is responding with training and recruitment programs!
February 22 and 23, 1-3 p.m. in Room 103a
ORLANDO CONVENTION CENTER
www.flatwork.org
BUT NOT HOPELESS!
LOBBY BOOTH NUMBER 19

PT 03404

EXHIBIT NEWS

continued from page 48

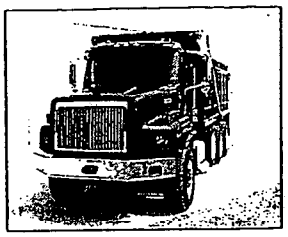
so it will not compress like mesh products and will allow free air flow. The standard Shield is a piece of plastic 12 inches long by 3 inches wide, although a 16-inch-long version is available for use on brick-and-steel stud backup walls. Brick hooks are inserted into the



Shield's punchouts so the bent-up edges rest over the hooks, and the assembly is installed in the eyelets protruding from the block or insulation. The shield should be spaced so it overlaps 4 inches and its front edge inserted into the brick mortar joint as much as necessary.

INTEGRATED DUMP TRUCK

Navistar International Transportation Corp. (Booth 461) says its Series 5000i dump truck is an integrated machine—its dump body, hydraulic components, and controls are built as a complete product. The benefit of concurrently designing, engineering, and assembling a truck, according to the company, is increased reliability and durability. Shipped within 60 days of ordering, the truck is available with a steel dump



body from 15 to 17½ feet, a 24-inch cab shield, 10-inch dump aprons, and rigid and steerable third axle and quad axle configurations. Model 5600i features a set-back front axle for optimum maneuverability, and model 5500i features a 28-inch bumper-to-axle setting for maximum bridge formula payload.

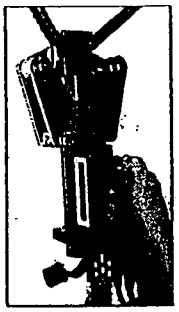
COMBINATION FORMING SYSTEM

Made of extruded aluminum, the Combination Form can be easily adapted for caps, footings, or conventional slabs, according to *Western Forms Inc. (Booth 1635)*. The form can be adjusted to grade and then held there with the

use of a standard straight wedge and #4 rebar or ½-inch grade stake. It is 2.125 inches wide and 7.874 inches high, although form height can be adapted by the use of different sizes of dimensional lumber. Lumber can be placed across the top of the footing to act as a spreader to maintain footing width. Clips hold the cap form in place. The form will not bow under pressure, lays flat for easy stacking and transporting, and is available in any length.

REBAR PULL BENDER

EZE Bend Inc. (Booth 3488) has added the RBBB-10 to its line of hydraulic bending tools for in-place rebar. Unlike traditional benders, the RBBB-10 features a cradle in its powerhead that pulls against the rebar to bend it, increasing operator safety by preventing rebar ends from moving towards the operator. Bending action stops instantly when the operating switch is released. By rotating the powerhead (up to 90 degrees), operators can bend in-place vertical rebar quickly and easily. The portable and lightweight (19 pounds) tool handles #3 to #6 rebar and is designed to operate in any position and in sand, dust, and mud. Ten- and 25-foot extension hoses are optional.



WATERPROOFING SEALER

Tuff Deck is an acrylic silicone sealer formulated to provide a low-sheen, hard protective finish on unpainted, etched concrete or porous masonry surfaces. Made by *DYCO Paints Inc. (Booth 7570)*, the product resists fading, cracking, peeling, and mildew. Recommended uses include patios, sidewalks, driveways, stucco, concrete block, pool decks, and tennis and shuffleboard courts. The sealer should be stirred vigorously before being applied with a brush, roller, or spray. Two coats are recommended, the first one thinned with a company reducer at a 1:8-ratio. Allow it to dry at least 4 hours before applying the second coat.

FORM RELEASE AGENT

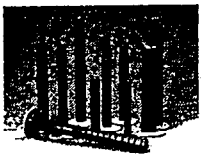
Pameroy FreForm (Booth 8291) offers contractors FreForm BICI #200, a water-based release agent that contains less

continued on page 52

The Source

for Concrete Waterproofing Technologies Now Brings You BBZ

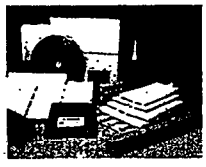
During the last 50 years, Greenstreak has advanced the industry with innovative products for joints in concrete. Please visit with us during the show to learn about the various technologies available from Greenstreak. We'll help you select the right product for your next job.



SPEED DOWEL

Speed Dowel is a patented concrete doweling system that assures proper positioning and alignment of steel dowels in flatwork joints. Speed Dowel is highly effective where level surfaces are required in factory floors.

The World's Number One Injection Hose System and Premier Supplier of Injection Materials



We also offer a complete line of Form Liners for Architectural Concrete.

GREENSTREAK

GREENSTREAK, INC. • 3400 Tree Court Industrial Blvd. • St. Louis, MO 63122
Phone 800.325-9504 or 636.225-9400 • Fax 800.551-5145 or 636.225-2049
Email info@greenstreak.com • www.greenstreak.com

Governor's Mansion - Richmond Virginia

Reich...

he overnor's hoice

Governor's Mansion - Richmond
Fil Truitt, Owner of CareFil, Inc.
(A VMR 4-37/33-2V was also u

When you're responsible for making [illegible] concerning a 187 year old historical [illegible] can't make mistakes, especially whe[illegible] Governor's Mansion in Richmond, Vi[illegible] General Contractor, Daniels and Com[illegible] CareFil, Inc. to provide the concrete [illegible] necessary for this very sensitive operation.

The job involved pouring a concrete slab in the basement wine cellar and secondary kitchen. CareFil used both a Reich 28 meter and a 37 meter pump.

[illegible] choice about what [illegible] Mansion. The [illegible] receive from my [illegible] this type of job."

"Reich [illegible] of the way in expanding my bus[illegible] time to listen to my needs and respond [illegible] I can rely 100% on their support and [illegible]

Call Reich today [illegible] yourself the [illegible] joining the Reich team.

Reich Construction Equipment, Inc.
PO Box 36305
4360 Old York Road
Rock Hill, SC 29732

Visit us at WOC booth #5270

Call for more information and the name of the Reich regional manager nearest you.

toll free 888.554.5235
phone 803.980.1120
fax 803.980.1125
REICHpumps@RHTC.net

PT 03406

EXHIBIT NEWS

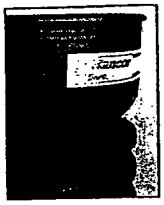
continued from page 50

than 450 grams/liter of VOC and complies with new EPA regulations (effective last September). A concentrate that

mixes with water, BICI #200 can be sprayed on forms, molds, or equipment. Once applied, the water evaporates and leaves the chemical concentrate on the forms as a waxy appearance. This concentrate reacts chemically with alkali in the concrete poured against the treated surface, forming a temporary soapy film that prevents sticking and provides a clean release without staining or leaving residual. Forms can be coated 2 weeks prior to use, according to the company.

REDESIGNED DRAINAGE PIPE OFFERS QUICKER INSTALLATION

Sure-Lok corrugated polyethylene pipe features a Rolled Rim coupling system that strengthens the outer edge of the pipe's bell and increases its flair, allowing for faster, easier installation. Made by *Hancor Inc. (Booth 8389)*, the redesigned pipe comes in 20-foot-long sections and diameters of 10 to 30 inches (F477) or 12 to 30 inches (WT). Both types meet AASHTO M294, Type S specifications and are HS-25 (highway traffic load) rated with a minimum of 12 inches of cover. The pipe will not rust or crumble, can withstand repeated freeze-thaw cycles and sub-zero temperatures, and resists chemicals, road salts, motor oil, and gasoline. Original Sure-Lok pipe is available in 4- to 8-inch and 36- to 60-inch diameters.

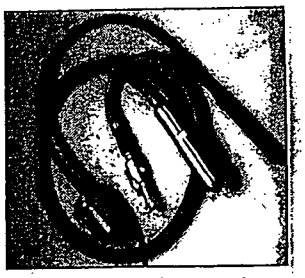


EPOXY COATING/ADHESIVE

Abatron Inc. (Booth 5991) makes a two-component epoxy system for bonding new and old concrete; bonding aggregates to wet, underwater, or cold surfaces; and casting resin for filling, embedding, and resurfacing concrete and masonry. System components are Abocast 8005-6 resin and Abocure 8005-6 converter, which are mixed seven parts to three, respectively. This formulation has a pot life of 30-40 minutes and can be applied in any thickness by trowel, squeegee, paint roller, spraygun, brush, or broom. It can be extended with fillers like sand, gravel, or chips. Full-strength cure is reached in 2-7 days at room temperature or in 30-60 minutes at 80 to 120 C. Heat cure is not needed.

EXTERNAL AND INTERNAL CONCRETE VIBRATORS

Recently introduced by *Vibco Inc. (Booth 2990)* are the SVRL-5500 external vibrator and KA Series of internal vibrators (shown). The SVRL-5500 has 5,500 pounds of force with a frequency of 12,000 vpm and is designed for use on all forms and pipes. It features a chamber to limit air consumption and spring-



steel wearplates that eliminate maintenance of end covers and rotors. KA vibrators come in head sizes of 1¼, 1¾, 2½, and 3 inches and have a frequency up to 15,000 vpm. A spinning steel rotor within the head, the vibrators' lone moving part, creates the centrifugal force and high frequency. Air circulating through the head always maintains a cool operating temperature—even when the vibrator is not submerged in concrete.

BUSINESS MANUAL FOR PAVER CONTRACTORS

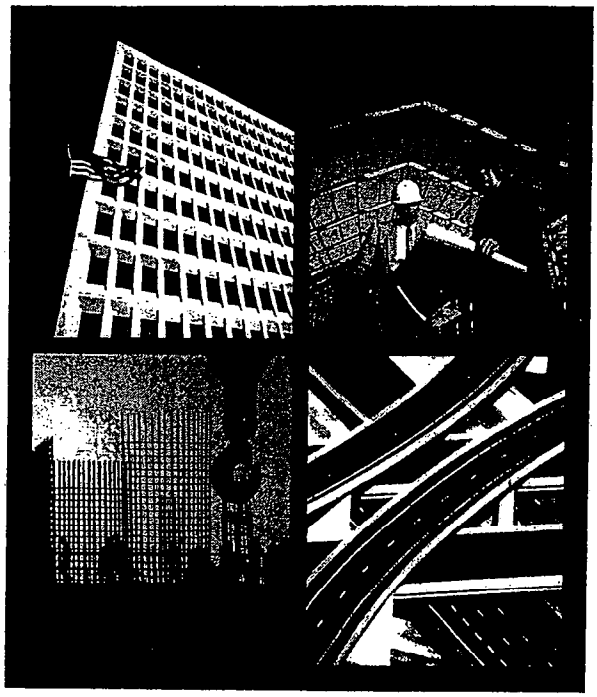
The *Interlocking Concrete Pavement Institute (Booth 1246)* is selling The Complete Business Manual for Concrete Paver Contractors, the first book about operating a paver-installation contracting business. Written by Charles Vander Kooi, a construction-industry consultant, the book is 270 pages long and contains 45 figures and tables. It contains four main sections: estimating, people management and field performance, charting a course, and administration/management/finances. The soft-cover book costs $60 for ICPI members, $100 for nonmembers.

FIBERGLASS WALL FOR CONSTRUCTING POOLS

When reinforced with pockets of concrete, Uniwall fiberglass is strong enough to support a pool of circulating water before soil has been backfilled against it, says *Uniwall/Family Fun Corp.*

continued on page 56

In a World of Concrete...



We Make a World of Difference

For over 28 years Conspec has been making its mark on the concrete construction industry by providing chemicals, cementitious technology, Conflex® expansion joint and epoxies for a wide variety of applications. Conspec is an industry leader in the development and manufacturing of technologically advanced, contractor proven products – products that meet the most stringent specifications including all federal V.O.C. standards. Conspec is more than just a chemical provider, they are a business partner for all your concrete needs. Whether you are a distributor, architect, engineer, or general contractor, Conspec has the expertise and proven products that provide end users excellent value, and ensure our distributors a strong bottom line. For more information on Conspec's full line of concrete products, call 1-800-877-CONSPEC.

Visit Us at Booth #5461

CONSPEC®

CHEMISTRY TO COMPETE

www.conspecmkt.com

PT 03408

EXHIBIT NEWS

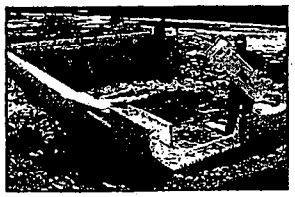
continued from page 52

(Booth 8383). The flexible fiberglass can withstand expansion and contraction and severe horizontal pressure, and it

offers contractors the design freedom of gunite. Made of a polyester-resin material (standard or commercial grades), the fiberglass comes in rolls up to 400 linear feet. The standard grade is 43 inches high and comes in blue or white; commercial grade is 48 inches high and comes in blue. After Uniwall is uncoiled and set in place, the concrete floor, footing, and pockets are poured. Then the floor is coated and preparation made for the deck.

INSULATING CONCRETE FORMS

Lite-Form Intl. (Booth 8077) says its Fold-Form insulating forms offer several benefits to concrete construction contractors. Forms come in pre-assembled 1x4-foot sections that have fully interlocking edges for a precise fit. Their design allows a steel stiffener to be snapped quickly into forming ties to assure a straight, precise wall requiring a



minimum of outside braces. Also, patented tie designs insure that every assembled form can take the abuse of pumped or poured concrete, and that precise 90- and 45-degree corners are self-contained within the form. When in place, the forms produce smooth, monolithic walls that quickly accept all types of residential and commercial rebar.

WATERSTOP SEALANT

Sika Corp. (Booth 2535) says its SikaSwell S sealant is caulked onto both horizontal and vertical construction joints and pipe penetrations in lieu of conventional waterstops. When contacted by water, the sealant swells up to 100% greater than its initial volume to create a compression seal within the joint to prevent water flow. The one-part sealant also is said to eliminate heat welding, special fittings, split-forming, and tying-off to rebar. Its easy installation with a standard caulking gun makes the product ideal for watertight construction joints between new and existing concrete. SikaSwell S is polyurethane-based and contains no bentonite, eliminating risks due to washout, wet/dry cycling, and uncontrolled swelling. It is packaged in 20-ounce uni-pac sausages.

STAIN NOW COMES IN MORE THAN 150 COLORS

Users of the PERMA-CRETE system can now purchase the component tint-base sealer stain in any of more than 150 colors: an impressive array of reds, greens, blues, and yellows, along with the still-standard basic earth tones. According to *PERMA-CRETE Resurfacing Products (Booth 7883)*, the sealer stain also has enhanced application properties, durability, and shelf life. Other system components are a matrix mix of high early-strength concrete compounds and additives, and a bonding additive that is mixed with the matrix. Applied over existing concrete, masonry, wood, and other surfaces, the system is said to have a compressive strength of over 6000 psi once cured.

CONTROL FLOW OF CONCRETE POUR

ShuteValve, a flow-control device that attaches to the end of a truck chute, helps contractors pour concrete more cost-effectively by eliminating waste and cleanups, claims *Forjam Inc. (Booth 7238).* Attached and detached at the jobsite, the device is said to provide more precise control over concrete flow than that offered by controlling the barrel speed of the mixer truck. Simply by locking and unlocking the device's door, an operator or contractor can totally stop concrete flow whenever necessary—such as when forms or walls are full or the truck or chute are moving. Intermediate positions allow fine tuning of the flow. All components of the device are made of aircraft alloy aluminum and carbon steel for long life.

continued on page 56

LONG LASTING

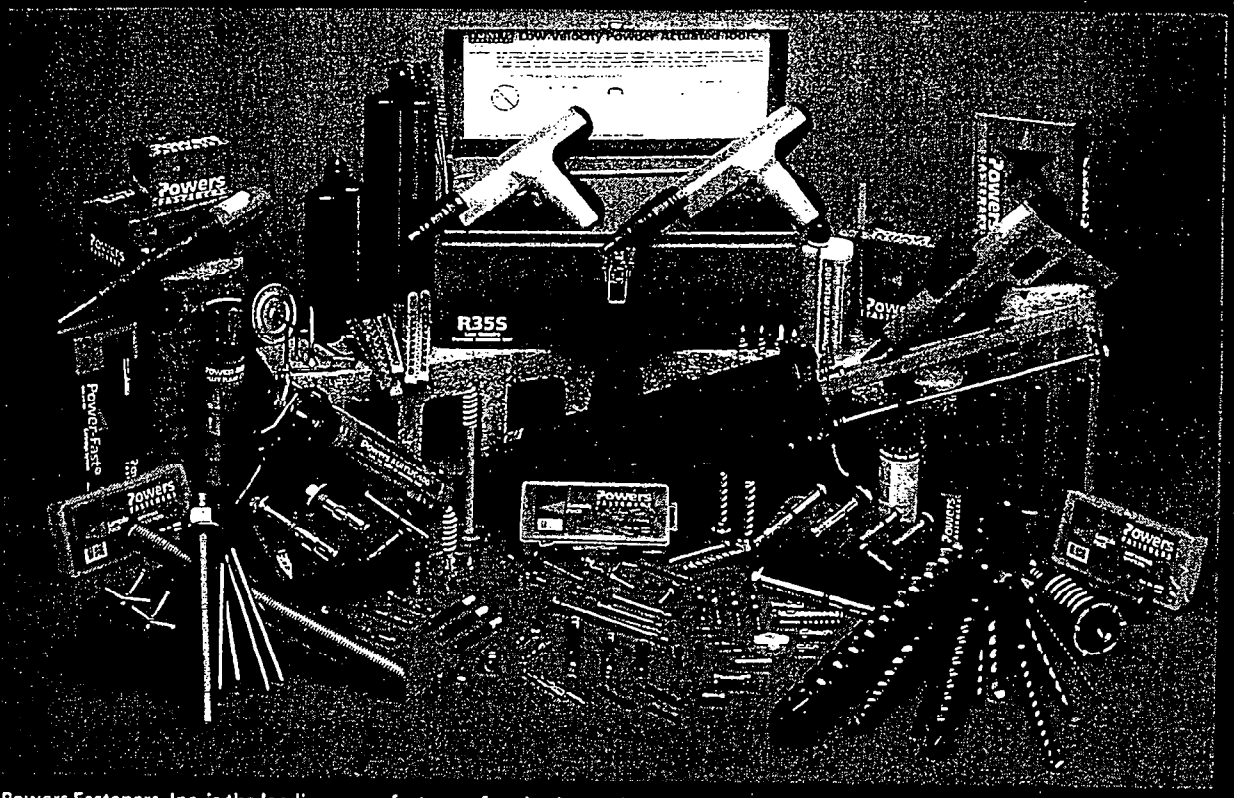
How long lasting are Blue Circle's masonry and portland cements? Check out the International terminal in Atlanta's Hartsfield Airport, one of the busiest in the world. Our portland is part of it. Our cements are used in major projects all over the country because you can always count on them.

Blue Circle CEMENT
Count on us.

For your nearest Blue Circle Sales Rep, call 1-800-596-6262 • www.bluecirclena.com

Come see us at Booth #3577

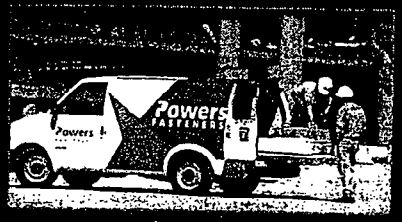
ONE COMPLETE SOURCE FOR ALL YOUR ANCHORING AND POWDER FASTENING NEEDS



Powers Fasteners, Inc. is the leading manufacturer of anchoring and powder fastening systems. Originally founded as the Rawlplug Company in 1921, Powers offers the industry's broadest selection of anchoring products along with an ever growing line of powder and gas actuated fastening systems. Our company's mission is to provide the industry with the best innovative fastening products for concrete, masonry, and other construction base materials. To better reflect our mission today, we've transformed our identity to Powers Fasteners. For the new millennium, Powers is introducing the Wedge-Bolt anchor, a product that will revolutionize the field of anchoring.

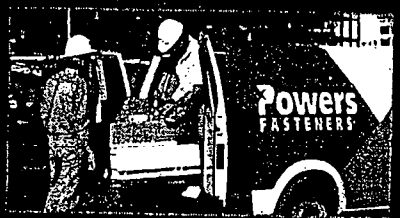
The Powers line is distributed through a network of select distributors who can service your every need. They are supported at the job site level by a fleet of Powers Training Vehicles and at the design level by specially trained field engineers and technical representatives. Powers Fasteners provides the widest choice of innovative products for both the designer and constructor along with the best product support!

On Site in San Francisco



On Site in Boston

On Site in New York



Powers Fasteners, Inc.
2 Powers Square
New Rochelle, New York 10801
914-235-6300 • Fax: 914-576-6483

Powers FASTENERS

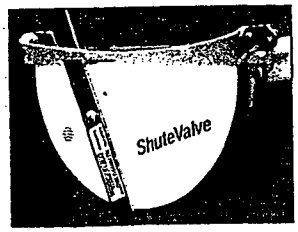
Powers Industries Limited
7404 Bren Road,
Mississauga, Ontario L4T 1H3
905-673-7295 • Fax: 905-673-6490

Please visit Powers Fasteners at booth number 5261

PT 03410

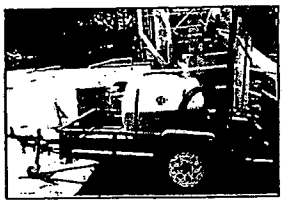
EXHIBIT NEWS

continued from page 54



SYSTEMS DISPENSE ADMIXTURES ON THE JOBSITE

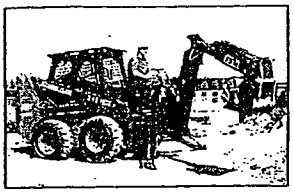
The Euclid Chemical Co. (Booth 6761) introduces two trailer-mounted systems that help ready-mix companies dispense admixtures on the jobsite more efficiently and accurately. The Super Trailer (shown) is designed primarily to dispense admixtures, especially superplasticizers, into ready-mix trucks and can transport up to 225 gallons. Its 50-foot



hose and 50-foot power cord let it operate within a 100-foot radius of an electric power supply, or it can be built to operate on compressed air. The Portable Jobsite Trailer is designed for jobs ranging from 100 yards of concrete poured from trucks to 2,500 yards or more mixed at a portable concrete plant. It features tanks for three admixtures, and a fourth can be added.

BACKHOE ATTACHMENT FOR SKIDSTEERS

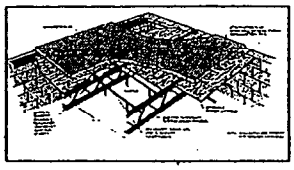
Thomas Equipment Ltd. (Booth 2577) says its XR911 Xtreme Reach backhoe attachment is retractable, allowing the operator to select either a standard (9 foot) or extended (11 foot) extension. To extend the dipper to 11 feet, the user simply presses down a foot pedal on the op-



erator's platform. The backhoe offers high breakout for excellent productivity in tough conditions, according to the manufacturer. The unit also features smooth-operating, two-lever control and outrigger-type stabilizers. The backhoe mounts to a skid-steer loader's quick-attach system in seconds and comes with four different size buckets.

COMPOSITE FLOORING SYSTEM

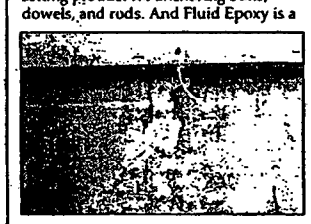
This system consists of hybrid concrete/steel T-beams running in one direction and an integrated continuous slab in the other, according to *Hambro Structural Systems, Div. of Canam Steel (Booth 8477)*. It also features a web system that ties top and bottom chords (bent rods) together and resists vertical shear in a conventional truss manner. The bottom chord (fy 50,000 psi min.)



acts as a tension member in the concreting stage and during the service life of the floor. The patented 13-gauge top chord (fy 50,000 psi min.) acts as a compression member during the noncomposite stage, but in the composite stage is embedded in the concrete, and functions as a continuous shear connector.

LINE OF EPOXY ADHESIVES

Five Star Products Inc. (Booth 6853) announces a complete line of adhesives for repairing and restoring concrete. LV Adhesive is a low-viscosity product used for filling cracks and sealing concrete. Injection Gel, an epoxy gel, fills cracks up to ½-inch wide. Bonding Adhesive bonds fresh concrete to hardened concrete or steel. Anchor Gel is a rapid-setting product for anchoring bolts, dowels, and rods. And Fluid Epoxy is a

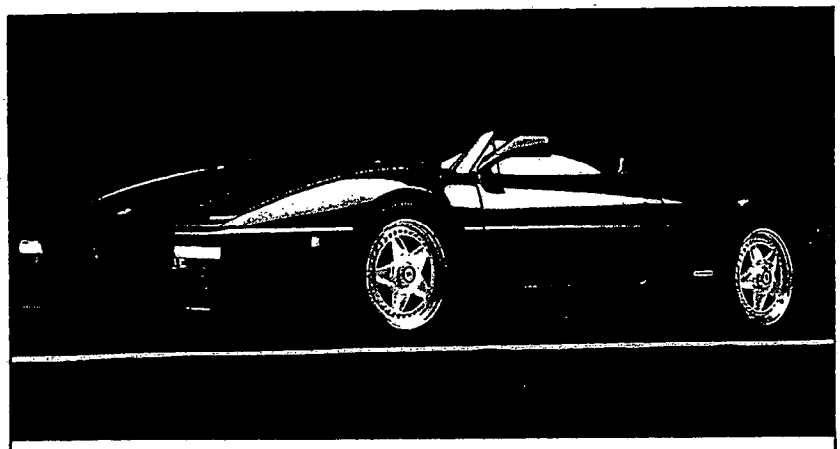


high-performance, all-purpose formulation used for skid-resistant surfaces and anchoring. The manufacturer is ISO-9001 certified.

BELOW-GRADE WATERPROOFING MEMBRANE

Install high-strength *Soco-Shield (Booth 8174)* polyolefin film against below-grade concrete walls, under floor slabs, and on footings or horizontal concrete surfaces to shield against water, moisture vapor, soil contaminants, and hydrostatic pressure. The key to the film's

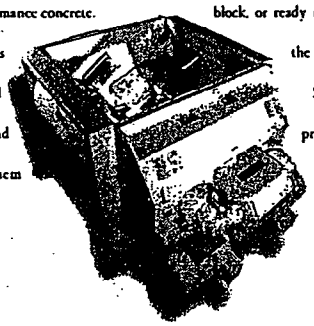
continued on page 58



WE'RE CHANGING THE DEFINITION

OF HIGH PERFORMANCE.

When it comes to technologically driven concrete production equipment, Simem twin-shaft mixers give new meaning to the term high performance concrete. With the fastest mixing times available, as well as unparalleled cement dispersion, shear, and homogenous conversion, Simem mixers and plants provide everything required of today's high performance concrete. From precast, prestress, pipe, block, or ready mix, Simem single-handledly offers the industry's ultimate mixing machines. Simem mixers and batch plants provide power and precision that are clearly redefining high performance.



Booth 789

Contact us at Simem North America 8[illegible]-729-[illegible], or www.simemnorthamerica.com.

Trusted By Contractors For Over 90 Years.

Admixtures

Plasfiment
Sikament
Sika Rapid-1
ViscoCrete

Repair Mortars

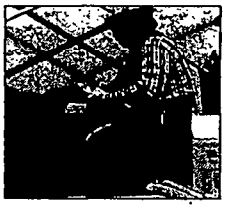
SikaTop
MonoTop
SikaRepair
Armatec

Protective Coatings

Sikagard
Elastocolor
SikaColor

Sealants & Waterproofing

Sikaflex
Combiflex
SikaSwell



Structural Strengthening & Bonding

CarboDur
SikaWrap
Sikadur Epoxies

Corrosion Protection/Inhibitors

Sika FerroGard
Sika CNI

Booth 2535

Innovative Solutions For A Concrete World™ **1-800-933-SIKA** **www.sikausa.com**

PT 03412

EXHIBIT NEWS

continued from page 56

strength is its components—a blend of virgin resins (polyethylene co-polymers) that produce molecular cross-linking. The product has almost twice the puncture resistance of extruded-foam board,

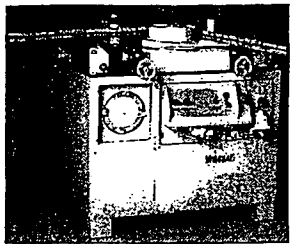
claims the manufacturer. Proper installation requires taping the seams with polyethylene tape (sold in rolls 4 inches wide and 180 feet long). The lightweight film comes in 10- and 15-mil thicknesses and can be knife-cut for quick installation.

PORTFOLIO/PROJECT MANAGEMENT SOFTWARE

Meridian Project Systems Inc. (Booth 3986) has launched Prolog Manager 5.0, a full 32-bit application that lets a company manage all aspects of a project (purchasing, cost controlling, document control, field documentation) in one database. Prolog Manager 5.0 also lets users maintain a master vendor database and create specific project databases in order to import detailed scopes of work into the Buyout Items feature. With the Select Bidders and Send Bid Notices wizards, users can walk through the selection of qualified bidders and the creation of all invitations to bid, as well as the distribution of invitations via e-mail or fax. Prolog Manager 5.0 is Internet-enabled through the company's Prolog Web site.

MACHINES BEND, CUT REBAR

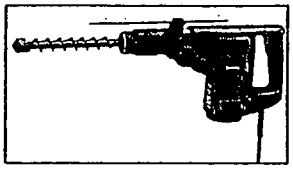
Identical in their outer dimensions, the Model 320 and 400 machines can handle up to 32- and 40-mm-diameter reinforcement bars, respectively, according to *Wedu AB (Booth 8288)*. The control panel is easily visible and accessible and set within its own frame. Both machines can be operated with either a foot pedal or hand-held remote device. An anti-



crushing device, mounted on the counter part roll (or counter part for slim bars), is now optional. The device requires very little space and does not interfere with the actual bending operation. If the operator's hand is close enough to get jammed between the counter part roll and the bar, the hand will touch the contact plate of the anti-crushing device stopping the machine immediately.

ROTARY HAMMER

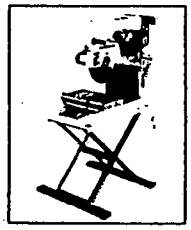
Makita U.S.A. Inc. (Booth 1051) showcases its HR4040C rotary hammer (with spline), capable of drilling holes up to 4¼ inches deep and hammering 1,250 to 2,500 blows per minute. The 13.6-pound tool has an electronic variable-speed-control dial and a no-load speed of 230 to 450 rpm. Its side grip swivels 360 degrees and adjusts to eight positions forward and back. One-touch sliding chuck allows easy bit installation and removal,



and a light indicates when carbon brushes need to be replaced. Other features include double insulation, a large comfortable trigger, and a soft-start electronic switch for smooth starts and constant speed control. Bit grease and a plastic tool case also are standard.

REDESIGNED MASONRY SAW

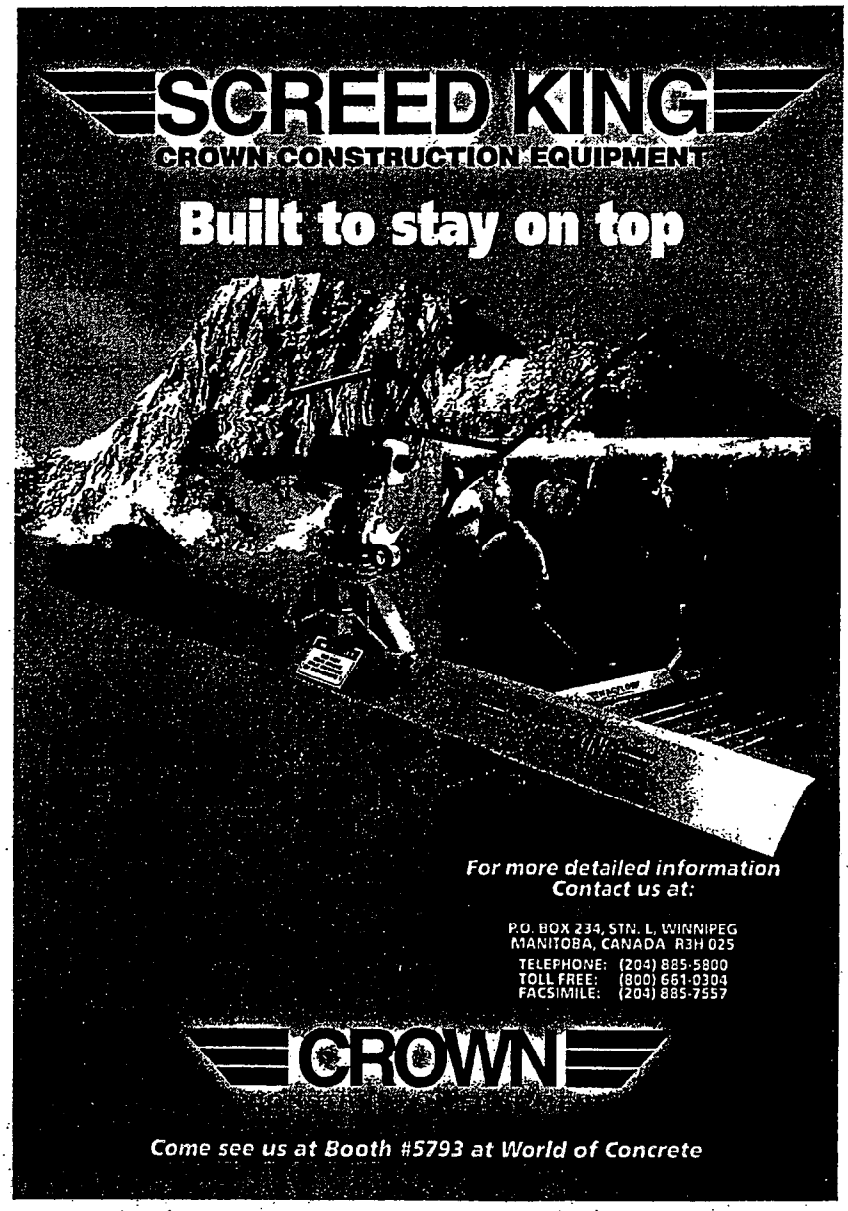
Key features added to the Trak-14 saw include a water tray providing 3 inches more of cutting length and a relocated cutting head pivot arm for cutting of longer pieces of material in a single pass. According to *STOW-Bomag Light Equipment Div. (Booth 801)*, the slide handles and a removable cutting head reduce setup time and allow portability. The saw has a 14-inch blade capacity and 5-inch cutting depth. A high-impact plastic belt guard and cast aluminum conveyor cart reduce the unit's weight. Power options include a 1.5- or 2-hp, dual-voltage electric motor or a 5.5-hp Honda gasoline engine.



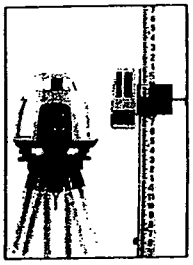
BEAM LASER WITH COMPENSATOR LOCK

David White LLC (Booth 3693) introduces the AutoLaser 900, featuring an

continued on page 59



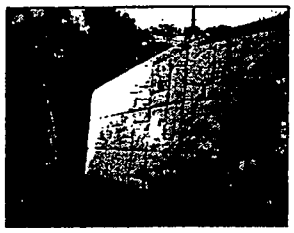
exclusive lock that protects the compensator during laser transport to ensure continuous trouble-free performance. This horizontal beam laser, accurate to ¼ inch at 100 feet, has an automatic



compensation range of 60 arc minutes, exterior range of more than 1500 feet diameter, and interior range of 200 feet diameter. Other standard features include variable-speed beacon rotation of 0 to 600 rpm, an out-of-level LED indicator, a continuous LED battery capacity indicator, durable-plastic housing, and enclosed beacon. Optional accessories include detectors, reflective targets, wall/ceiling mount, tripods, and leveling rods.

FORMLINERS

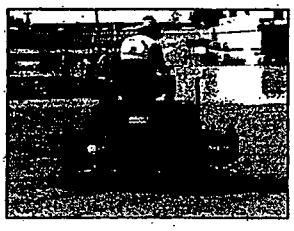
Available from *Concreface International Co. Ltd. (Booth 8386)*, these liners reportedly mount easily to form panels and can be removed without any special tools. They are made of exploded polypropylene (EPP), a lightweight, flexible, reusable material that cuts easily so contractors can create forms with curved surfaces. According to the com-



pany, the liners are ideal for prefabricated panels, beams, columns, retaining walls, bridges, and tunnels because they strip easily and do not leave any flash or form lines on the concrete surface. Standard textures include split stone block, aged sand stone block—random and weaved—river rock, exposed aggregate, split brick, split rock, and split rock random.

RIDE-ON TROWEL

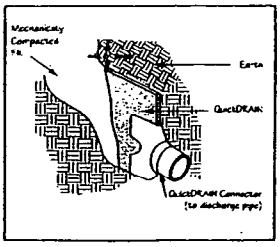
Allen Engineering Corp. (Booth 4645) showcases the Super Pro 450 Rider, a nonoverlapping ride-on trowel that weighs just 1,178 pounds. The trowel features dual 46-inch-diameter rotors that are spun at speeds of up to 185 rpm by a single 42-hp Nissan Engine. It also is equipped with the company's new Super Heavy Duty (SHD) drive line, gear boxes, and spiders for maximum uptime, as well as ergonomically de-



signed steering levers for easy operation. The operator seat adjusts a full 7 inches front to back for maximum comfort, and the seat frame flips up for easy access to the engine, clutch, belts, and drive line.

GEOCOMPOSITE SHEET DRAIN

QuickDRAIN offers a more cost-effective way to drain foundation and retaining walls than conventional perforated pipe/aggregate collection systems, claims *TC MiraDRI (Booth 6083)*. Installed against walls and footings, the product consists of a high-strength geotextile filter fabric with a prefabricated dimple core. The filter allows inward passage of water while retaining soil particles without clogging; the core functions as an edge drain/pipe collec-

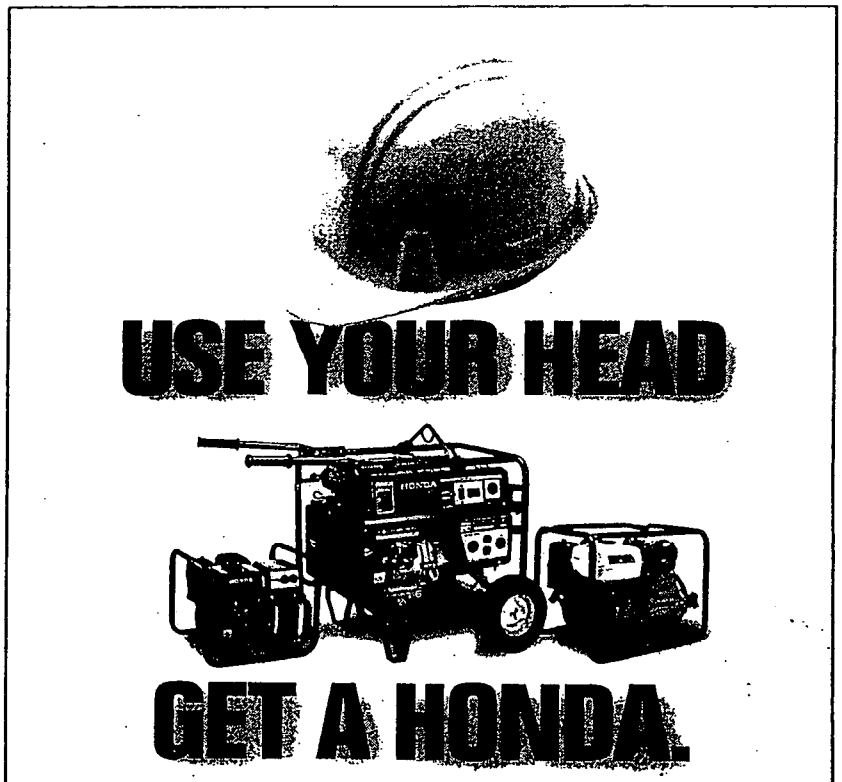


tor to transport groundwater. Dimple configuration is three rows of graduated dimples and eight rows of 1-inch-high dimples. Available in 16-inch-wide by 50-foot-long rolls, QuickDRAIN can be installed in an "L" configuration due to a patented hinged design.

SHEET-METAL CUTTING HEAD

Rodman & Co. Inc. (Booth 7894) makes the Rodman Nibbler, a sheet-metal cutting head that cuts steel, brass, copper, aluminum, plastics, and fiberglass to a 4mm width without distortion, jagged edges, or sparks. Mounted on an electric or pneumatic drill (1,500 to 3,000 rpm), the head adjusts 360 degrees for any application. It cuts corrugated, round, or flat stock and any shape to a ½-inch radius. The user turns the die to the desired position and tightens the die screw before operating. The drill should be run both before and after cutting the material and be in motion when withdrawn from the cut.

continued on page 61



It should really come as no surprise that Honda generators and water pumps have become legends in the construction industry. For more than 20 years, no matter how demanding the job, thousands have relied on Honda to pull them through. When you choose from Honda's 28 portable generators and 19 water pumps, you can rest assured that an easy start, fuel efficiency, quiet operation and emission compliance all come as standard equipment. For a complete brochure and the Honda dealer nearest you, call 1-800-426-7701 today.

HONDA
GENERATORS & PUMPS

www.honda-generators.com

Booth 5451

Consult your Honda Power Equipment Dealer for the generator best suited for your needs. Installation should be performed by a qualified electrician
© 1999 American Honda Motor Co., Inc.*

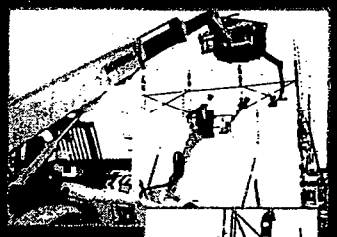
WORLD OF MASONRY

Exposition: February 27 - March 2 • Seminars: February 26 - March 2

2001

February 27 - March 2, 2001 • Las Vegas Convention Center

the MEGA EVENT for 2001 . . .

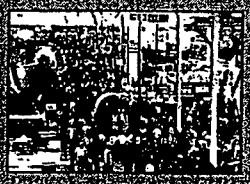


- 40,000 sq. ft. of action and exhibits
- Masonry-specific Mega Demos
- Extensive education programs, including NEW Live Action Seminars
- Most comprehensive event devoted to those who work with brick, block and stone

NEW Producer Center – 75,000 sq. ft. devoted to ready-mix, precast/pre-stressed and other concrete product producers

More than 600,000 sq. ft. of action, education and new products

Expanded seminar program – research, basics, management, marketing and more



Expanded Mega Demo area – equipment test track, live-action seminars, producer-specific demos

NEW!!

PRODUCER CENTER

WORLD OF CONCRETE

Exposition: February 27 - March 2 • Seminars: February 26 - March 2

2001

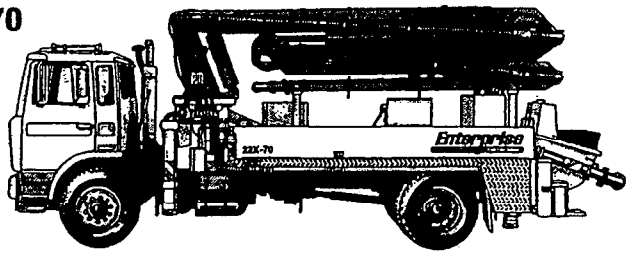
PT 03415

Enterprise SERIES by Putzmeister

Put your money where your needs are.

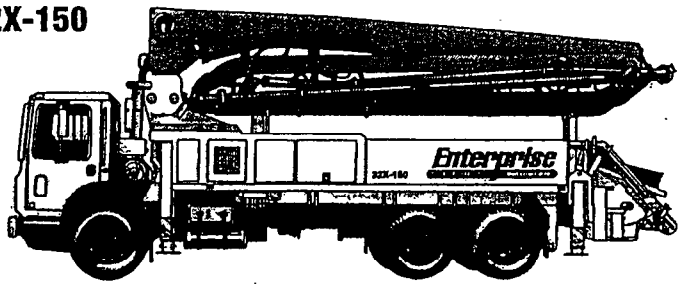
Introducing the Enterprise Series by Putzmeister – the affordable line of truck-mounted pumps designed to meet the demands of the focused entrepreneur. Backed by Putzmeister's world renowned full-service warranty, this new line of pumps is outfitted with the essentials. The Enterprise Series – The simple solution to your concrete placing needs.

22X-70



- **71 ft. Vertical Reach**
- **2 Pump Cells...70 yd³/hr, 100 yd³/hr output**
- **Short Length without Overhang**
- **Versatile 4-section Z-Boom**
- **Fully Hydraulic Diagonal Outrigger**
- **Low Unfolding Height**

32X-150



- **105 ft. Vertical Reach**
- **150 yd³/hr output**
- **Low Unfolding Height**
- **Versatile 4-section Boom**
- **Free-Flow Hydraulics**
- **Fully Hydraulic Diagonal Outrigger**

Enterprise SERIES by Putzmeister

Special Financing Available - Call us for details!

Concrete and Material Placing at its Best ... Worldwide

1733 90th Street ■ Sturtevant, WI 53177 USA ■ (262) 886-3200 or (800) 884-7210 ■ Fax (262) 886-3212 ■ www.putzmeister.com

PT 03416

Environmental Excellence.

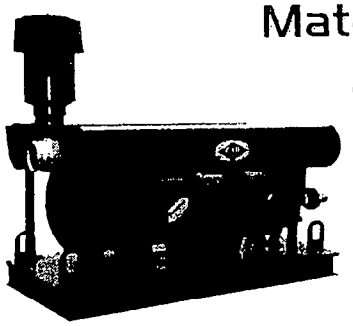
Now on Display! Booth #1391

Cartridge Pulse Collectors

C & W's CP-Series dust collectors offer you technology with a pulse. The advanced Cartridge Pulse Jet technology is combined with our 99.99% efficient cartridges to provide a highly effective, yet inexpensive dust control system.

Featuring:

- Tool-less Exchange of Filter Media
- Solid State Adjustable Timers w/ LED display
- Top Entry, Clean Side Exchange of Cartridges
- Electrical Control Panel
- Vertical, Wide-Pleat Cartridge Design for Effective Cleaning
- Ladders, Platforms, and Handrails
- Spun-Bound Polyester Filter Media for Greater Efficiency
- Hopper Vibrator
- Magnehelic Gauge
- 10 Gauge, Corrugated Steel Construction



Material Handling Systems

Increased productivity and reduced costs are just a few advantages of using C & W's AirMac Material Handling Systems. The AirMac is available as a blower package or a fully automatic transfer system.

The AirMac Blower Package includes the blower, motor, relief valve, check valve, air pressure gauge, inlet filter, lubricant gauge, and rugged steel base!

The Automatic Transfer System includes the blower package, 12" rotary vane feeder, slide gate, control panel, blow-through box, bin adapter, bin indicators, and transfer line!

Available in sizes from 20-75 horsepower.

The Slump Master

The Slump Master inspection platform offers you an easy way to check your concrete's slump, add fiber additives, and wash your trucks, while assuring your procedures meet OSHA regulations.

Build for harsh environments, the Slump Master has been designed for long-lasting durability.

Featuring:

- All Galvanized Equipment & Fastening Hardware
- Adjustable Counterweight
- Swinging Platform Lock
- Easy Assembly
- 1 1/4" x 3/16" Stair Tread w/ Checker Plate Nose
- 36" Wide OSHA-Compliant Stairway
- 1 1/2" Sq. Tubing Handrails
- 4" Sq. Tubing Supports
- Heavy-Duty Steel Construction
- Complete with Safety Decals

Central Collectors

Silo Collectors

Mobile Collectors

Concrete Reclaimers

Material Handling

Inspection Platform

Overfill Protection

Moisture Eliminator

Since 1978, C & W Mfg and Sales Co. has been pioneering environmental systems for the concrete industry.

In just the last five years, we have introduced our innovations in Pulse Jet and Cartridge Pulse technology, user-friendly designs, overfill protection, concrete reclaimers, safety inspection platforms, material handling systems, and more.

Plus, we continue to support you with our nationwide dealer network and services, including turnkey installations, custom designs, training seminars, and permitting assistance.

If you are looking for the best in environmental excellence, come and visit us at booth #1391.

C&W Enviro-Systems

C & W Manufacturing and Sales Co.

P.O. Box 808
Crowley, TX 76036

Toll Free: 1-800-880-3878
Visit us on the web! www.cwmfg.com

Tel: (817) 783-5000
Fax: (817) 783-2353

PT 03417

EXHIBIT NEWS

continued from page 59

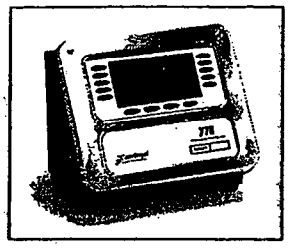
SLIPFORMER FOR CURB-AND-GUTTERS, BARRIERS

Compact and maneuverable, the 5500-B slipformer can produce curb-and-gutters or sidewalks up to 5 feet wide and barriers up to 32 inches tall. *Power Curbers Inc. (Booth 1501)* says this machine—the second in the B Series—allows optimum visibility of the mold and hopper areas, and the chute man. The

slipformer has a 30-inch-wide trimmer, with extensions up to 42 inches wide, and weighs only 14,725 pounds. It also has hydraulic side shift up to 2 feet and 1 foot of vertical hydraulic lift. A belt conveyor is standard, with an auger optional.

WEIGHING ACCURACY FOR TRUCKS

Cardinal Scale Mfg. Co. (Booth 7440) says the 778 digital weight indicator offers several features that simplify the scalemaster or operator's job: easy-to-read graphics, large "soft touch" keys, and programming flexibility. The unit integrates easily into any weighing system, as it fits a variety of eight-channel optional input/output boards for software systems. Printing formats can be



customized to feature special tickets, end-of-day reports, and other information. An accompanying standard keyboard allows the addition of a laser scanner for bar code reading, and six expansion slots allow multiple scale connection.

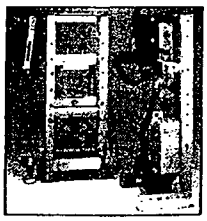
PRESLOPED DRAIN SYSTEM

A bulb-shaped design and continuous 1% slope help the POLYCAST 3000 system handle more than 3,000 gallons per minute (or 6.73 cubic feet per seconds) of water for 120 feet of drain, says *Strongwell (Booth 1048)*. This high-flow-rate capability makes the drain ideal for airports, roadways, and industrial

plants. It comes in 8-foot sections and has a coefficient of thermal expansion similar to that of concrete. The drain is made of a pultruded fiberglass-reinforced plastic, which reportedly is durable enough to incur very little sidewall deflection during the concrete pour. This polymer material also is said to limit water absorption to less than 1% and provide excellent chemical resistance. POLYCAST 3000 is engineered to fit standard PVC plumbing and use off-the-shelf grating.

POWER WINCHES FOR VIBRATORY SCREEDS

M-B-W Inc. (Booth 3831) introduces its new hydraulic power winches, designed to attach easily to the end frame of its Blitzscreed. The winches feature adjustable travel speed (0.5 fpm to 7.5 fpm) and a top-mounted engagement lever for instant activation and deactivation. Each end operates independently, allowing for maneuverability around columns and other obstacles, and an adjustable auto-stop valve disengages the winches if they hit an obstruction. Other features include a hydraulic direct-shaft drive pump that performs without adjustments, belts, or pulleys, and a quick-attach handle that allows for manual operation. Sixty feet of aircraft-quality cable comes standard with each winch.



TELESCOPIC CRANE

Recently introduced by *Stellar Industries Inc. (Booth 8261)*, the 6620 crane comes standard with a proportional ra-

continued on page 62

SOMETHING THIS SMOOTH USUALLY ENDS UP IN JAIL OR ON THE RUN

Dynamically Balanced Precision Control Smoothes Out All The Rough Edges.

Performance this smooth can't be disguised. It runs in the whole family of Stone Smooth Operator™ Power Trowels. Thanks to a dynamically balanced engine mounting and a standard rotating stabilizing ring, you can waltz through tough jobs without wobble or gouging. Plus, infinitely variable blade adjustment and offset blade placement lets you glide with precision control for the most professional finish.

Booth 3601

slab after slab. To stay on the run, the patented Dyna-Clutch® system stops blade rotation without shutting off the engine. And, the low center of gravity provides easy stability. The shock-mounted ring guard delivers protection to both the engine and operator. On your next job, don't get conned, get the pros – All-American Stone Smooth Operator Power Trowels.

Stone Construction Equipment, Inc.
32 East Main Street, P.O. Box 150
Honeoye, NY 14471-0150
(800) 888-9926
FAX (716) 229-2363
Honeoye (716) 229-5141

e-mail:
sceny@mcimail.com
www.stone-equip.com

Smooth Operator Power Trowels are a trademark of Stone Construction Equipment, Inc.

Stone

Bred Tough. Born To Work. The Way It Ought To Be.

EXHIBIT NEWS

continued from page 61

dio remote—allowing for mobile engine starting/stopping, precise crane control, and emergency engine shut-off. The crane also features two hydraulic extensions (to 20 feet of reach), eliminating the need to manually pull out extensions. It has a maximum lifting capacity of 6,000 pounds at 6.3 feet and can reach line pull speeds of 60 fpm thanks to a planetary winch system featuring mechanical and hydraulic brakes for added security. The crane is rated at 38,000 foot-pounds. Maximum horizontal reach is 20 feet 9 inches (from CL of crane), and maximum vertical lift is 22 feet.

SAW ATTACHMENT COLLECTS SLURRY

Cushion Cut (Booth 2625) introduces the Slurry Containment System (SCS), a

patented product available as an option on the company's Road Warrior II saw or an add-on kit on its 35- and 65-hp saws for cutting concrete or asphalt. The SCS disperses water onto the cutting blade during normal saw operation, then collects it directly at the cutting area with a vacuum bar. It then collects the slurry and separates the air, pumping it out through a dispersal hose. The cut pavement usually dries within 3 minutes, according to the manufacturer. The system has a 12-inch cutting depth, adds only 10½ inches to the normal width of the saw, and can be attached or detached within 5 minutes. Vacuum is generated by belts from the blade drive shaft.

WEATHER SHELTER

Tornado Guard—an integrated, one-piece weather shelter designed to be placed with the home's slab foundation—provides a clean, accessible safety zone below ground as recommended by weather emergency experts. According to *HydroProducts LLC (Booth 8751)*, the Tornado Guard can be installed under a covered patio, inside a storage building, or on any small, weight-sensitive soil area not conducive to large, heavy shelters. It is made of durable fiberglass and can safely hold six to eight people, as its exterior measures 80x80x48½ inches high, its interior measures 69½x69½x41¼ inches high, and it has a 28½x28½-inch porthole. The Tornado Guard can be equipped with the optional GuardAlert system, which provides inside ventilation, telephone, and direct-line "panic" systems so users can contact the outside world for rescue.

MORTAR REINFORCEMENT MATERIAL

Colbond Inc. (formerly Akzo Nobel Geosynthetics) (Booth 5777) makes Enkasonic 7918R, a strong nylon material used in place of wire reinforcement (mesh, lathe) in horizontal self-leveling applications. Measuring _ inch thick, the product's chemical-resistant fibers bind mortar together and hold it in place when cracking occurs, while its geomet-

ric structure prestresses the mortar. The main benefit of Enkasonic 7918R, according to the manufacturer, is sound control. It can be used with gypsum flooring, traditional concrete, poured lightweight concrete, and self-leveling mortars. Recommended applications include commercial buildings, fire-rated flooring assemblies, sound studios, athletic floors, and radiant heating. One roll equals 10 wire mesh sheets.

SCAFFOLDING/ALIGNMENT SYSTEM

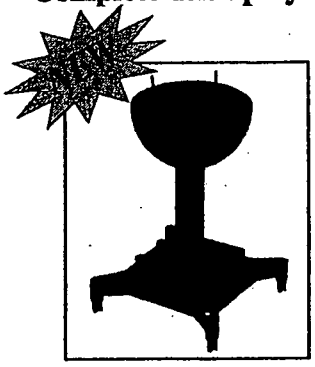
According to *West Arc Inc. (Booth 8796)*, its Sea Systems provide contractors a stable working surface from which to build ICF walls and align the walls before and after concrete placement so they always come out straight and plumb. This dual alignment results

from the system frame being secured to both the floor and block wall after the first three or four rows of block are laid. The system features an alignment channel and turnbuckle with swivel footpad, and can be used with 8- to 24-foot-high walls. It is sold with or without walking planks and safety railing. All system components meet or exceed OHSA standards and are interchangeable, letting contractors use them for both short and tall walls.

Your Complete Solution

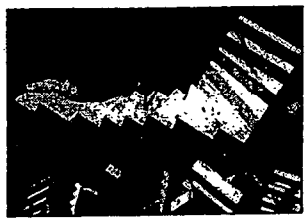
Advanced Technology at Great Savings

Complete Tilt up System



- Lifting Anchor
- Quick Release Lifting Unit
- Full Line of Braces
- Brace Inserts
- Plastic Rebar Chairs
- Full Line of Chemicals
  - Bond Breakers, Exposed Aggregate Retarders, Release Agents and Form Liners

* SOME DISTRIBUTION OPPORTUNITIES ARE AVAILABLE



Threaded Lifting System

- Provides the most effective solutions for edge lifting and backstripping thin concrete elements.
- Can be used with either minimal or no patching.

Wire Rope Lifting System

- Simple & effective method for backstripping or edge lifting.
- Anchors can project from the concrete or be recessed.

DR Lifting System

- Basic lifting technology for many applications.
- Wide range of anchor capacities (with matching clutch system).

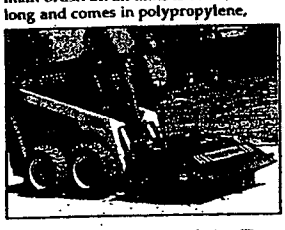
See us at booth #753P

CONACO
Concrete Product Solutions

Concrete Accessories, Inc.
Tel. 770-417-1110 • Fax 770-417-1820
www.conacweb.com

SWEEPER ATTACHMENT SERIES

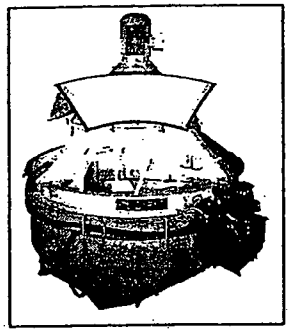
Sweepster Inc. (Booth 2290) showcases its HBB pick-up sweepers, a three-model line of direct hydraulic-drive attachments for all skidsteers and loaders. Models HB48B, HB60B, and HB72B feature a main brush that is 4, 5, and 6 feet wide, respectively, and hopper capacities of 12, 15, and 16 cubic feet. The main brush on all units is 26 inches long and comes in polypropylene,



wire, or combination poly/wire. The skidsteer or loader hydraulics control brush speed. All models have a single-drive hydraulic requirement of 8 to 15 gpm at 800 to 2200 psi. The HB60B and HB72B have a dual-drive requirement of 15 to 25 gpm at 800 to 2200 psi. Options include dual gutter brooms and a sprinkler system.

PLANETARY PAN MIXERS

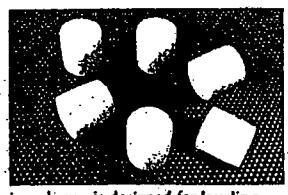
SUN mixers—according to *Simem N. America (Booth 789)*—produce perfectly homogenous concrete within 30 to 40 seconds because of "stars" that mix in a planetary rotation. The whole motion is driven through the transmission, which is concentrated in the center of the mixing tank, so the whole peripheral area is available for aggregates/cement inlets. Steel inspection gates, located all around



the tank, allow facilitated access for inspection and cleaning operations. Mixing panels have a steel frame coated with a special anti-wear rubber, and the internal frame of the tank is covered with interchangeable, anti-wear panels.

GRINDING PLUGS

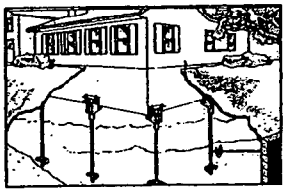
Diamond Productions Canada Ltd. (Booth 7039) makes a variety of diamond products for cutting, grinding, polishing, and shaping hard surfaces. One line of products—diamond grind-



ing plugs—is designed for leveling concrete and terrazzo floors and other natural stone surfaces. Plugs are available in two types: solid section and segmented.

SCREW ANCHORING SYSTEM

Designed for use in both renovation projects and new construction, Helical Pier Foundation Systems stop settling



and related foundation problems by transferring structural loads to stable strata beneath the foundation. *A.B. Chance Co. (Booth 6147)* says the system involves hydraulically driving steel screw anchors into stable subsoil and attaching them to the foundation by special brackets that permit the lifting of the structure. The weight of the home then shifts to the screw anchors, in the process repositioning foundations, walls, and floors, and retaining them from further movement. Only certified contractors may install this system, according to the manufacturer.

MODULAR SCAFFOLD

Bartlett Services Inc. (Booth 6977) showcases its Excel modular scaffold, featuring an automatic locking mechanism that eliminates the need for tools during setup or dismantling. Excel also is said to offer more vertical attachment points than any other modular scaffold on the market. Diagonal corner braces on all horizontal bars and a stable tower provide scaffold strength and durability. The scaffold is lightweight with user-friendly components and features an integral external or internal ladder system.

continued on page 64

• Two speed winch
• Strongest construction
• Fastest to move
• Legal to climb and access
• Safest

Strongest cable.

2 fixed center planks. Adjustable to 8 planks wide. 8" or 12" block or brick with plenty of room. Fully removable.

0-5 plank outside corner bracket makes corners easier and safer.

Adjustable 0 to 6 planks. Can start out on the ground. Fully removable.

0-5 plank inside corner bracket saves you over 1 pair of scaffold.

Booth 7343

EZ Bridge

Set-Up by hand or move fully assembled.

Adjustable 10' - 21'

1 pair spans up to 21'
2 pair spans up to 49'

FUTURE 50 Fastest Growing

EZ SCAFFOLD

PT 03420

EXHIBIT NEWS

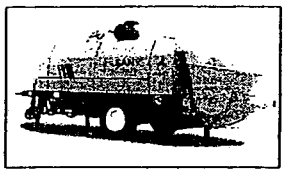
continued from page 63

COMPOUND SEALS COLORED CONCRETE

The Polyseal Tint system consists of a ½-gallon unit of concentrated color (inorganic pigment) mixed into a 5-gallon container of clear Polyseal, a curing and sealing compound. Made by *ChemMasters Inc. (Booth 6471)*, the mixed formulation creates a consistent, medium-gloss membrane that penetrates up to ¼ inch to tint plain concrete or enhance color and eliminate variations in colored concrete. The system is easy to apply, quick-drying, protects against deicing chemicals and organic acids, and reportedly even helps minimize premature cracking. It can be used on new or existing concrete and meets ASTM C309 Type 1 Class A and B.

CONCRETE PUMPS

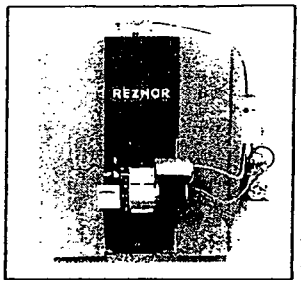
Sany Heavy Duty Industry Group Co. Ltd. (Booth 9745) presents its HBT Series of S-valve concrete pumps, designed for use in a range of applications—including restricted-space construction sites. The three models (50C, 60C, and 80C) can discharge concrete in a high-pressure mode for small amounts or a low-pressure mode for large amounts. Respective pump capacities are about 31, 42, and 52 cubic meters per hour (without lever) and 52, 62½, and 80 cubic meters per hour (with lever), according to the manufacturer. The units have hopper capacities of 0.55, 0.6, and 0.7 cubic meters, respectively, and all feature an



outlet concrete pipe 195 mm in diameter and 1400 mm long. A conversion function automatically prevents material blockage in tubes and pipes.

HEATER REGULATES FLOW OF WASTE OIL TO BURNER

An automatically regulating flow-control pump, developed and patented by *Reznor Waste Oil Heating Products (Booth 8696)*, is the key feature in the company's four-model line of self-adjusting waste oil heaters ranging from 140,000 to 500,000 Btus. The pump delivers the correct amount of oil to the burner regardless of viscosity and handles any kind of waste oil up to 50 weight (crankcase, gearcase, transmission, No. 2 fuel, etc.). It is designed to produce a



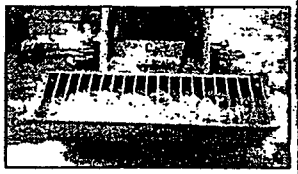
consistent flame with predictable combustion and neither over- or underfiring. Other features include an onboard compressor, quick-access combustion chamber, oil preheating system, and operating hour counter.

LOW-PROFILE DIESEL ENGINE

Hatz Diesel of America Inc. (Booth 3477) introduces the second compact diesel engine in its B Series: the 1B30V. According to the company, this streamlined engine is ideal for portable construction equipment because it weighs 25% less and is much smaller than horizontal PT shaft models. The engine also offers one of the lowest profiles in the 3- to 7-hp class, is very quiet, and features an automatic, fuel-assist feature for cold starting with one hand. It is totally sealed, preventing any fluids from leaking out. Other features include a permanent washable oil filter, an oil drain on both sides of the engine, dry-type air filter, recoil or electric starting, in-tank fuel filter, and directable exhaust outlet.

ATTACHMENT MIXES AND TRANSPORTS MATERIALS

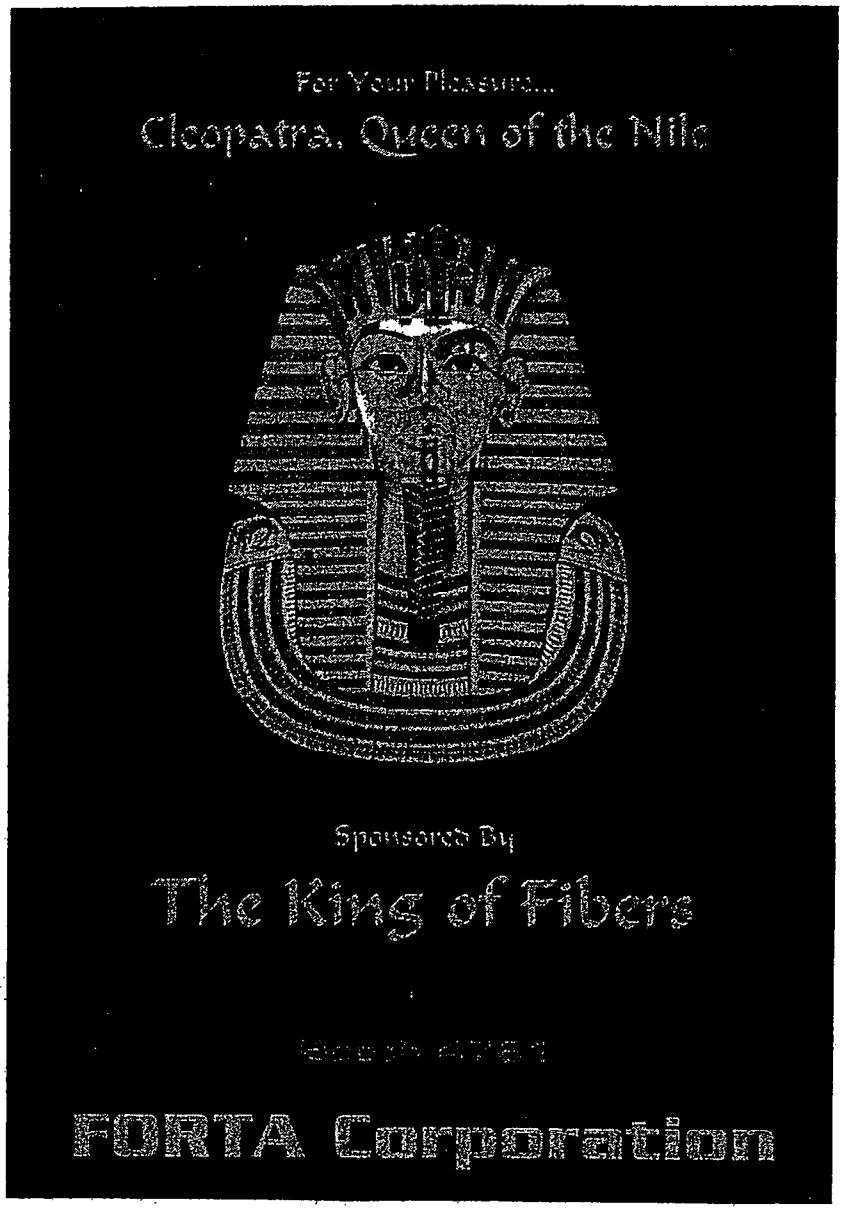
The Till-A-Mix attachment from *Cook Tool Co. (Booth 7790)* increases skidsteer versatility because it can both mix and transport concrete, cement, aggregate (sand, rock), and other materials. When



fitted with an optional chute, Till-A-Mix lets contractors effectively transport ready-mix concrete to hard-to-reach places. The attachment can also be transformed into a tiller in a matter of seconds, giving contractors the capability to grade driveways and patios. According to the company, swimming pool contractors use the attachment to mix sand and cement for hard-bottom pools.

THREE-PHASE GENERATOR

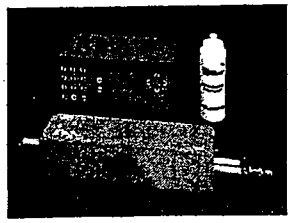
Robin America Inc. (Booth 5675) unveils the RGV13000T three-phase generator, a 13,000-watt heavy-duty unit that offers multiple outlets. These outlets include a Twist-Lock receptacle (with 208V three-phase and 120V single-phase), a Twist-Lock with a 30-amp 120V, and a 20V 20-



amp GFCI duplex receptacle. Powered by an 18-hp industrial V-twin engine, the generator features a transformer voltage regulator to maintain constant voltage for sensitive equipment and an easy-to-read monitoring voltmeter. The engine reportedly can provide a full day's work on one tank of fuel. Other standard features include easy electric start, USFS-approved spark arrester, large muffler for reduced noise, tubular steel frame, and two- or four-wheel kit.

NONDESTRUCTIVE EVALUATION OF CONCRETE

Pundit Plus, from the *Gilson Co. Inc. (Booth 3277)*, is the updated version of the Pundit pulse velocity meter—a tool designed for nondestructive evaluation of concrete and quality checks on many other materials. The Pundit Plus evaluates quality and detects irregularities by measuring how long it takes ultrasonic



pulses to travel through materials. Its electronic improvements include transducer-mounted switches and memory capable of 100 readings. Users can select transit time, velocity, limits, or elastic modulus to be displayed in either metric or English units. The full product kit also includes a power supply, AC cord, two 54kHz transducers, two 12-foot cables, an ultrasound couplant, and an operating manual.

STAIN 'ETCHES' COLOR INTO CONCRETE

Decorative Concrete Supply Inc. (Booth 9542) showcases ChemTone stain, which contains water and metallic compounds that "etch" color into concrete or a polymer overlayment after reacting with substances already present in the surface. This chemical reaction differs with each application, producing inconsistent color variations resembling marble or natural stone. According to the manufacturer, the stain contains no hydrochloric acid and can be shipped as a nonhazardous material. All curing agents, coatings, oils, grease, waxes, or water repellents must be removed from existing concrete prior to stain application, and new concrete must be cured for at least 14 days. Two coats of stain are required, applied at full strength; coverage rate is 150 to 200 square feet per gallon.

WHEELBARROW IS DURABLE YET LIGHTWEIGHT

This 50-pound wheelbarrow from *Cariola Wheelbarrow Co. Ltd. (Booth 9451)* has a 7-cubic-foot capacity and is durable enough to haul concrete, rock, and gravel under harsh jobsite conditions. It features a heavy-gauge, four-ply tire on a 1-inch solid-steel axle and ¼-inch-thick polyethylene tub with pouring mouth. The tubed tire is studded and contains a puncture-resistant sealant. Other features include a powder-coated aluminum square-tube frame, two precision bearings sealed for life, steel nosepiece, and replaceable maple hardwood handles.

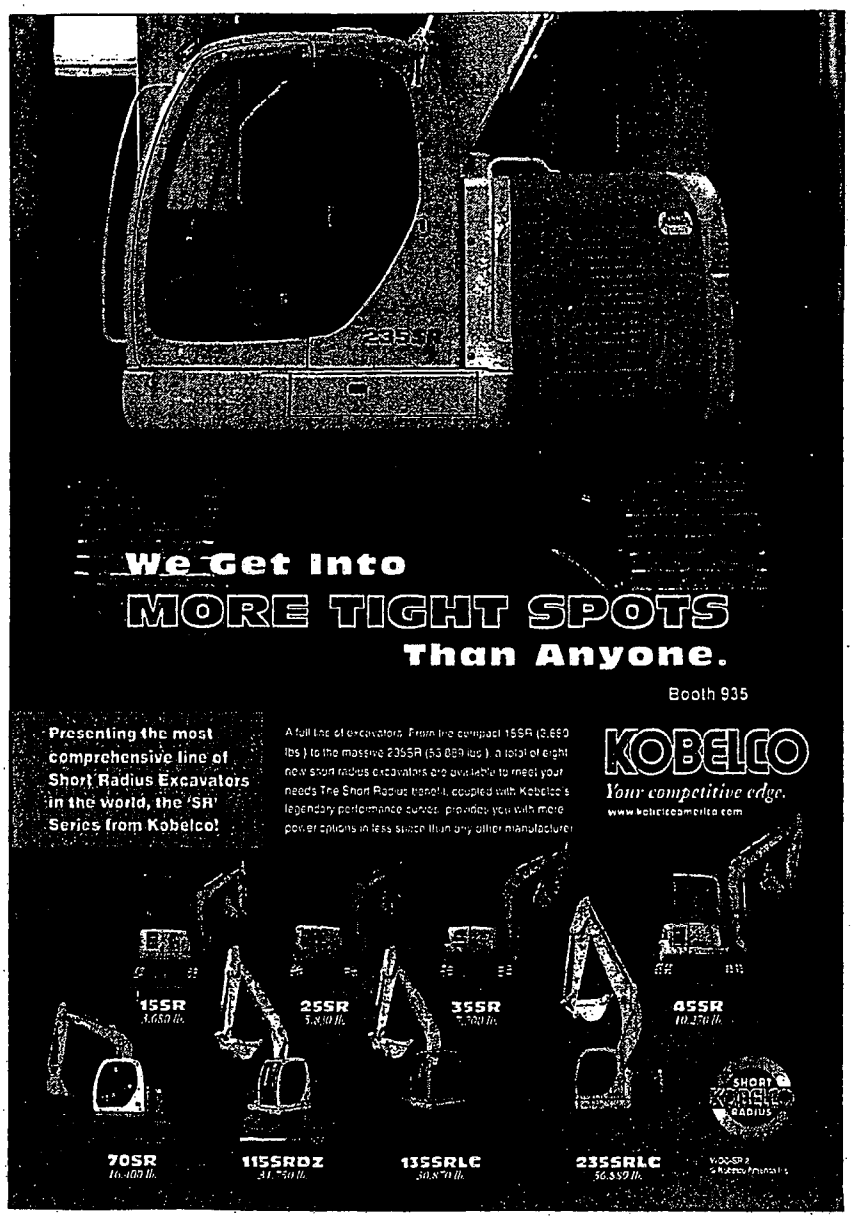
LASER-LEVELING SYSTEM

Featuring a gravity-controlled pendulum, the RoboLaser from *RoboToolz (Booth 1993)* is designed to constantly and automatically level itself regardless of surface irregularities or jobsite vibration. If the tool is disturbed after being set, a sensor light blinks to alert the user. The motor-driven tool's laser is visible indoors or out (even in direct sunlight) and accurate to within ¼ inch at 100 feet, according to the manufacturer. A remote control rotates the laser at three speeds, allowing one-person operation and layout.

REDESIGNED SLIPFORM CURBER

GOMACO Corp. (Booth 3801) showcases the updated GT-3600 slipform curber, featuring a new telescoping beam, redesigned conveyor, larger receiving hopper, and wider slide adjustment. The beam supports the mold holddown and drawbar assemblies and also allows the operator's platform to telescope with the mount so the operator can walk farther out over the mold for better visibility. The conveyor now ac-

continued on page 67



Aberdeen
BOOKSTORE
today's
construction
professional
Room 207
Level 2
Main Lobby

Drop a line to your child, grandchild, niece, nephew, spouse or friend...while you walk the show floor. Simply tear out the ready-mix truck postcard located inside the Program & Exhibits Guide. Sign the card and drop it off at the Aberdeen Bookstore for free mailing. They will be glad you did!
and tomorrow's

Aberdeen Bookstore Hours
Sunday - Wednesday 7:00 a.m. to 5:30 p.m.
Thursday .....7:00 a.m. to 1:30 p.m.
BOOKS • TRAINING MATERIALS • VIDEOS • POSTERS
SEMINAR HANDBOOKS • T-SHIRTS • SWEATSHIERTS • HATS

PT 03423

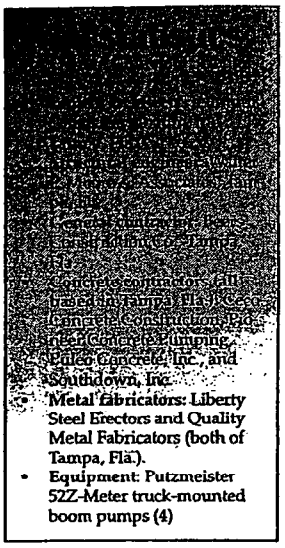
PUTZMEISTER

continued from page 10

geography also affected his concrete supplier, Southdown, Inc., in mixing the concrete and washing the trucks. "We used a 5,000 psi super plasticized mix and used remote stations to add it. Wash-down also was a challenge because there was no lot nearby; we used 12 roll-off containers to wash the trucks. A total of 260 ready-mix truck drivers participated, some from as far away as Brunswick, Ga.," he said.

Units provided precise pour

Each of the four Putzmeister 52Z-Meter truck-mounted units was



- **Concrete contractors:** All Seasons Concrete Pumping, Inc., Tampa, Fla.; Cosco Concrete Construction Inc., Tampa; Crete Concrete Pumping, Inc., Tampa; Gulf Coast Concrete, Inc., Tampa; and Southdown, Inc.
- **Metal fabricators:** Liberty Steel Erectors and Quality Metal Fabricators (both of Tampa, Fla.).
- **Equipment:** Putzmeister 52Z-Meter truck-mounted boom pumps (4)

equipped with a 16-cell pump that moves up to 210 cubic yards of concrete an hour at a pressure of 1,233 psi. The units' exclusive five-section Multi-Z booms reached 170 feet, and this, coupled with the units' radio remote controls, provided precise and efficient concrete placement.

Collier confirmed the choice. "I like the 52Z-Meter units. We've been using them a lot. After we waterproofed underneath the whole footprint, we poured a 1,000-cubic-yard working slab with them," he said.

When the last of the concrete was placed in the early evening, a smooth, 4-foot-thick foundation lay ready for the 56-day curing process.

An estimated 2,000 people watched the concrete work from the Church of Scientology-owned Fort Harrison Hotel. The church opened the hotel for the spectators, provided complimentary coffee and donuts for the guests and catered meals for the workers.

Visit Putzmeister America in Booth 1901 to learn about its 46X-Meter pump; also see the writeup on page 46.

EXHIBIT NEWS

continued from page 65

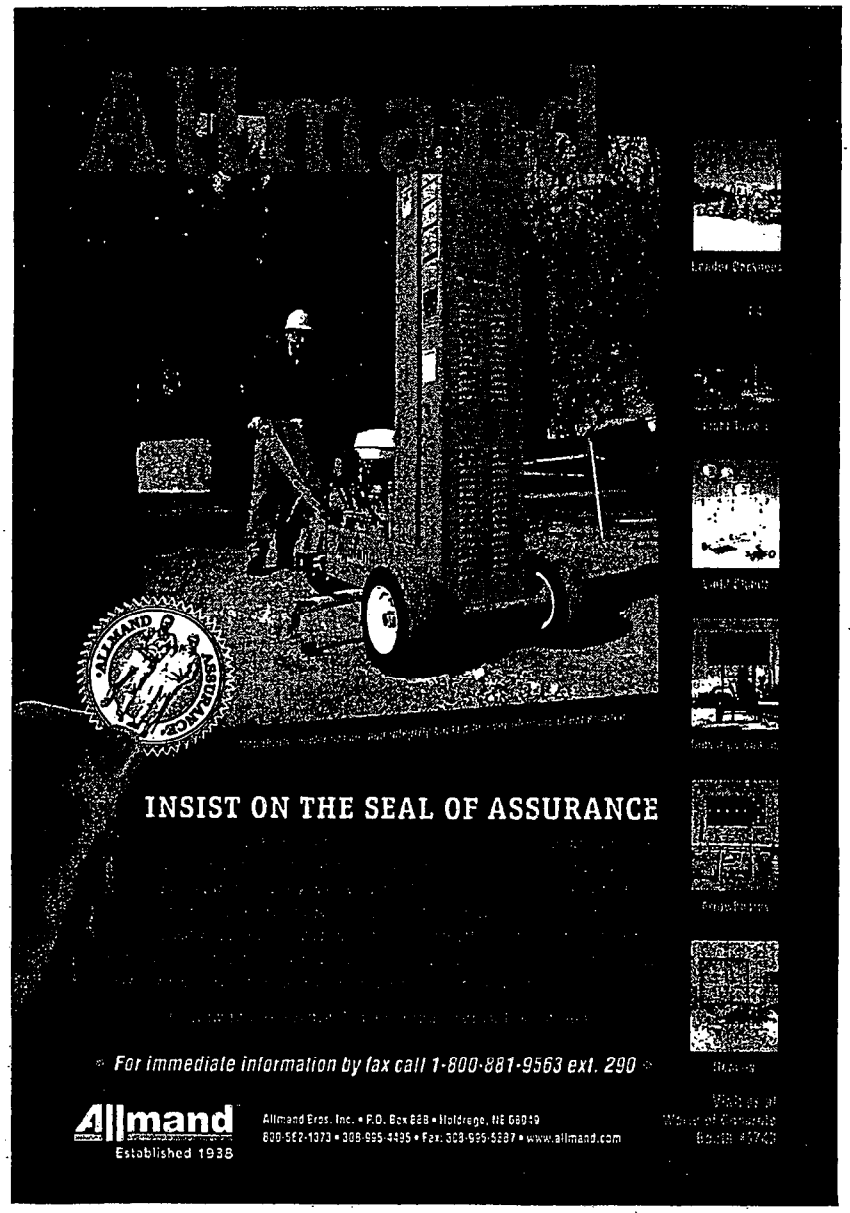
commodates the manufacturer's COMMANDER III conveyor system and is 24 inches wide. According to the company, the hopper easily accepts concrete from ready-mix trucks and provides more-efficient handling of the material to the slipform mold. Slide adjustment distance has been doubled, from 18 to 36 inches.

MASONRY DETERGENT

Diamond Chemicals Inc. (Booth 6970) introduces Safe 'N Easy Masonry Detergent, designed to remove smears, stains, and dirt from new brick, CMUs, pavers, and precast masonry surfaces. The product also can be used on concrete and tile. Containing a concentrated blend of wetting agents and acidic compounds, the detergent cleans without streaking, etching, pitting, or burning the surface. It can be sprayed, rolled, or brushed on and rinses with clean water.

ALSO ON THE FLOOR...

- **Construction Products...** *Optim Products Inc. (Booth 8677)* manufactures anchors, masonry drill bits, diamond blades, hammer bits, saw blades, circular saw blades, screwdriver bits and nut setters, cable ties, connectors, knives, scrapers, razor blades, and rivets.
- **Spray System...** *Arrow Magnolia Intl. (Booth 1161)* introduces a new spray system for applying concrete-removal products, as well as a stick-free coating.
- **Nondestructive Testing Instruments...** *Olson Engineering Inc. (Booth 6886)* makes the Freedom NDT PC for sonic, ultrasonic, and seismic nondestructive testing of buildings and infrastructure.
- **Concrete Finishing Products...** *Bon Tool Co. (Booth 5538)* offers a 48x5 Fresno, jet groover, rebar cutter-bender, and a magnesium float with comfort grip handle.
- **Pumps...** *The Gorman-Rupp Co. (Booth 4389)* presents the Prime-Aire engine-driven pump.



Orlando restaurant guide

Variety, more than any other word, summarizes the Orlando area restaurant scene. No matter if you're looking for a sumptuous all-you-can-eat buffet, an intimate candlelight dinner for two or a restaurant with entertainment and activities for the entire family, Orlando has it all.

The following list is excerpted from the *Official Visitors Guide, Fall/Winter 1999* (published by the Orlando/Orange County Convention & Visitors Bureau Inc.). All phone area codes are 407 unless otherwise indicated.

This list contains hundreds of restaurants, and will run in every issue of *Show Daily*.

AMERICAN OR CALIFORNIA CUISINE

Art's Premium Cigars & Cafe, 1235 N. Orange Ave., 895-9772. A friendly, casual cafe featuring indoor and outdoor dining on Lake Ivanhoe. Live entertainment Wednesday, Friday, and Saturday nights.

B-Line Diner, at The Peabody Hotel Orlando, 9801 International Dr., 352-4000. A 1950s diner featuring favorites from years gone by and creations for today's trends. Full take-out window. Four menu changes daily.

Bamboo Room, at Langford Resort Hotel, 300 E. New England Ave., 644-3400. Excellent American cuisine. Chef's specials daily. Nightly live entertainment and dancing.

Baskervilles, at Grosvenor Resort, 1850 Hotel Plaza Blvd. Tueday, Thurday, Saturday Disney Character Breakfast. Saturday nights feature Murder Watch Mystery Theater.

Bennigan's. Enjoy a fun, casual atmosphere with a variety of specialties including burgers, steaks, pastas, and salads. Full bar with daily happy hour from 2 p.m. to 7 p.m., and 10 p.m. to 12 a.m. It's better at Bennigan's! Five locations:

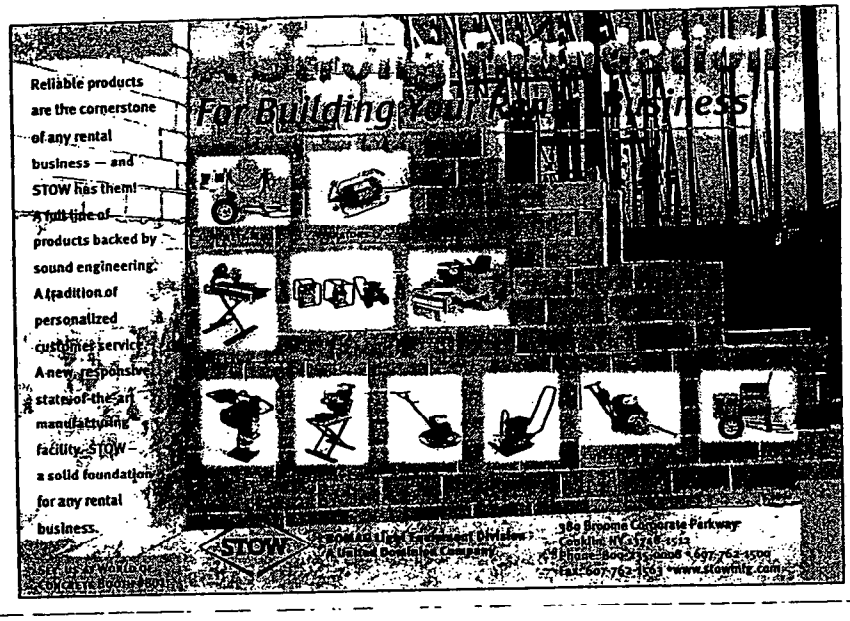
- Airport, 7055 S. Semoran Blvd., 852-1871
- Bee Line/Convention Center, 6109 Westwood Blvd., 352-5657
- Disney, 5877 W. Irlo Bronson Memorial Hwy., 390-0687
- International Drive, 6324 International Drive, 351-4435
- Lake Buena Vista, 13520 S. Apopka-Vineland Rd., 938-9090

Bermuda Onion Restaurant, at Hotel Royal Plaza, 1905 Hotel Plaza Blvd., 828-2828. Casual, all-day dining, featuring breakfast buffet with made-to-order specialty dishes, sandwiches, lunch and dinner entrees, flavored coffees, and a delicatessen for takeout service.

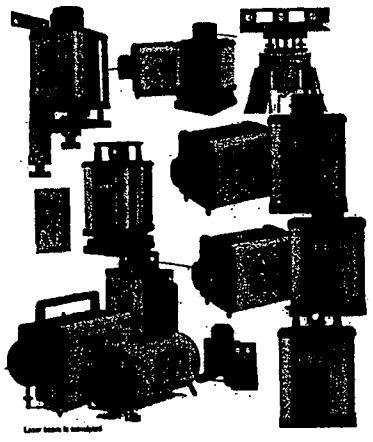
Cabana Bar & Grill, at Walt Disney World Dolphin Hotel, 1200 Epcot Resorts Blvd., 934-4000. Cabana Bar & Grille is a poolside paradise with a fun and tasty menu for adults and kids alike. We can mix up any tropical drink blend for your day in the sun.

Cafe Gauguin, at Omni Rosen Hotel, 9840 International Dr., 996-9840. Family and casual dining. Buffet and menu service, three meals daily. Prime rib buffet nightly. Conveniently located near the Convention Center.

Cafe Matisse, at Clarion Plaza Hotel, 9700 International Dr., 996-9700. All-You-Care-To-Eat buffet and a la carte service. Three meals daily. Sunday brunch. Con-



RUGGED PRECISION IN CONSTRUCTION LASERS®



User -Friendly, High performance, Uncompromisingly Accurate, and Affordable

What's more, you don't have to be a scientist to figure out the controls!

Just the Right Features. No more. And no less.

EXPERIENCE THE DIFFERENCE

No-Fault™ Warranty offered up to full 4 YEARS

You Break It, We Fix It!
Now that's a guaranteeee!

WOC booth #5383
See our new products

LCI LASERS Hawthorne • California 1-800-822-1310 www.lcilasers.com MADE IN THE USA

veniently located near the Convention Center.

Chalet Suzanne Restaurant, at Chalet Suzanne Country Inn & Restaurant, 3800 Chalet Suzanne Dr., Lake Wales, 941-676-6011. Breakfast, lunch, and six-course candlelight dinners served daily 8 a.m. to 8 p.m. Historic, 5-star restaurant features romantic dining, full bar, award-winning wine list, gifts and antiques. Family owned and operated since 1931.

Chelsea's Cafe at Wyndham Orlando Resort, 8001 International Dr., 351-2420. One of the best dining values in Orlando. Check out our breakfast buffet or dinner specials.

Coral Cafe, at Walt Disney World Dolphin Hotel, 1500 Epcot Resorts Blvd., 934-4320. A colorful undersea themed family-style eatery. Dine a la carte or buffet. Serving breakfast, lunch, and dinner.

Dan Marino's Town Tavern, at Pointe*Orlando, 9101 International Dr., Suite 1300, 363-1013. Great casual atmosphere. Owned by Dan Marino. Home of legendary food, steaks, chops, pasta, and salads. Located at Pointe*Orlando, across from the Convention Center.

Darryl's Restaurant International Drive, 8282 International Dr., 351-1883. Perfect setting for business or family entertainment. Outstanding food served in turn-of-the-century decor. Serving lunch and dinner.

Dux, at The Peabody Orlando Hotel, 9801 International Dr., 352-4000. Dinner, cocktails. Jackets requested. Orlando's only Mobil 4-Star restaurant featuring a globally inspired menu. Mesquite grilled specialty meats, game, and seafood. Nonsmoking restaurant.

Everglades Restaurant, at Omni Rosen Hotel, 9840 International Dr., 996-9840. Feast on prime steaks and fresh Florida seafood. Explore the incredible flavors of gator chowder, wild boar, venison pepper steak, and other unique regional specialties.

Finn's Grill, at Hilton in the Walt Disney World Resort, 1751 Hotel Plaza Blvd., 827-3838. Great steaks, fresh seafood, Finn-omenal fun, food, and drinks in the relaxed atmosphere of Old Key West. Weekly entertainment with traditional Saturday Seafood Buffet. Free valet parking.

Friday's American Bar, 55 W. Church St., 649-7778. Open daily from 11 a.m. to 2 a.m. serving a variety of pasta, steaks, burgers at an excellent value. The atmosphere is casual and fun.

Friday's Front Row Sports Grill, 8126 International Dr., 363-1414. Orlando's premier sports theme restaurant featuring an All-American menu, interactive game room, over 80 TVs with satellite hookup and sports memorabilia. Banquet space available.

Front Street Grill, in The Town of Celebration, 721 Front St., 566-1141. Voted Orlando's Best 2 years in a row by *Orlando Magazine* for great American food with a casual dining atmosphere. Featuring herb marinated chicken from our wood-burning rotisserie.

Garden Grove, at Walt Disney World Swan Hotel, 1200 Epcot Resorts Blvd., 934-1609. Garden Grove features breakfast a la carte or buffet and delicious salads and sandwiches in a bright, casual atmosphere. Join us for a Disney character breakfast every Saturday.

Giraffe Tavern & Grille, at Hotel Royal Plaza, 1905 Hotel Plaza Blvd., 828-2828. Fine dining in a charming Eurapean setting featuring an array of American and European cuisine. A wide selection of wines and table service desserts available.

Hard Rock Cafe, at Universal Studios CityWalk, 6050 Universal Blvd., 351-7625. Hard Rock Live ... Orlando's New Coliseum of Rock. A 140,000-square-foot custom-designed facility with concert seating for 2,000 guests, and the world's largest Hard Rock Cafe with seating for more than 600 guests.

Harry's Safari Bar & Grille, at Walt Disney World Dolphin Hotel, 1500 Epcot Resorts Blvd., 934-1609. Harry's collection of herbs and spices from the world over impart a special magic to our grilled beef and seafood specialties.

Harvey's Bistro, located in the Nationsbank Building, 390 N. Orange Ave., 246-6560. Harvey's Bistro offers creative foods that are European in tradition, prepared with a modern flair. Full bar and extensive wine list are available. We also offer exclusive onsite banquets.

Hooters of Pointe*Orlando, 9101 International Dr., Suite 2210, 355-7711. A fun, upbeat atmosphere where the beer is fresh, the wings are hot, and the girls are spicy.

Houlihan's Restaurant, 9150 International Dr., 856-0122. Houlihan's is a celebration of old favorites and new traditions, from hearty, healthy salads and creative pasta dishes, to classic entrees, fanciful desserts, and beverages.

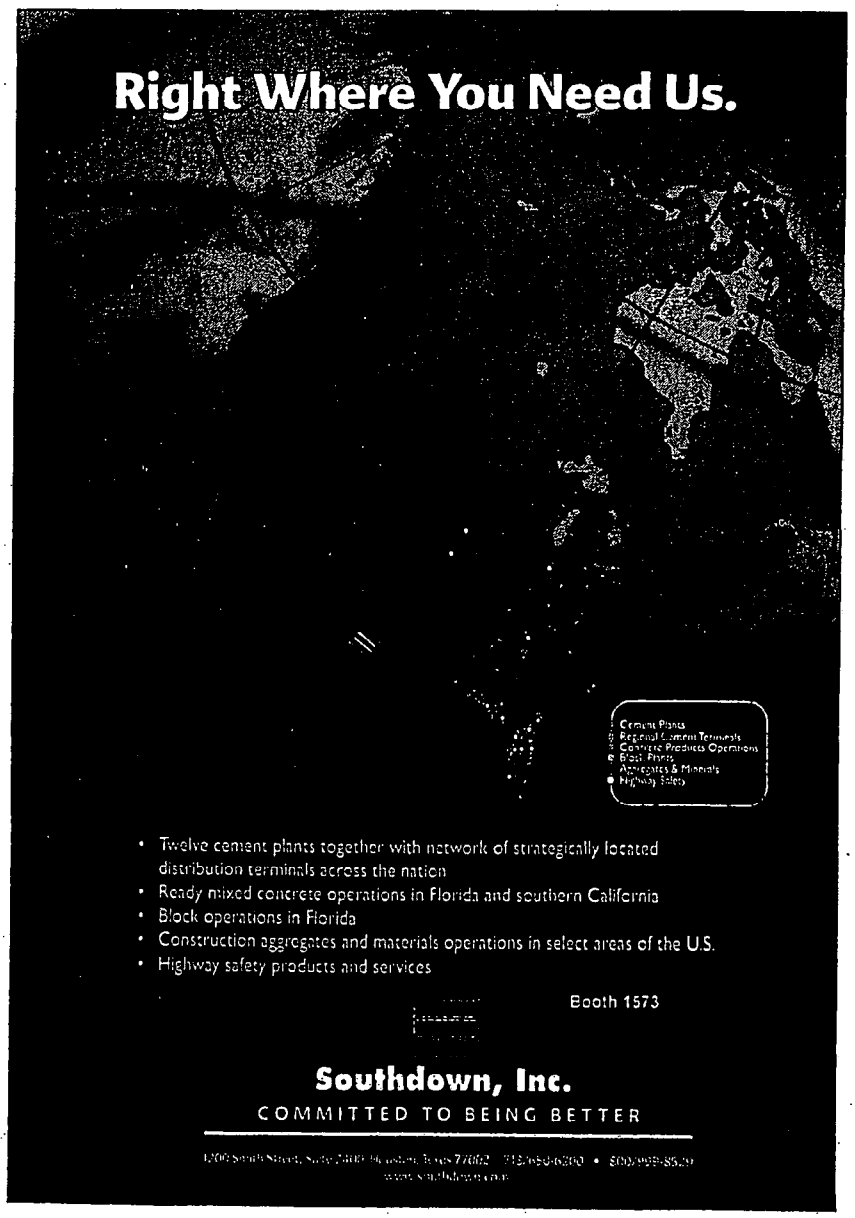
Johnny Rockets, at Pointe*Orlando, 9101 International Dr., Suite 1100, 903-0762. Johnny Rockets serves up juicy hamburgers, classic sandwiches, piping hot fries, and hand-dipped shakes and malts. Snappy, happy service and nickel tunes included!

Jungle Jim's Church Street Restaurant & Bar, 55 W. Church St., Suite 220, 872-3111. Over 100 menu items—gourmet burgers, chicken, steak, and more. Unique tropical drinks and sinful desserts. Voted Orlando's "Best Burgers" and "Best Place for Kids" for 1996 by *Orlando Magazine*.

Jungle Jim's Lake Buena Vista, 12501 State Road 535, 827-1257. Experience an epic dining adventure with the earth's medley of world-class burgers, dinners, and the lost shrine of forbidden drink and dessert pleasures.

Lando Sam's, at Radisson Plaza Hotel Orlando, 60 S. Ivanhoe Blvd., 425-4455. Enjoy plentiful portions of select meats and seafood prepared with a Florida flair. Our staff pampers you with expert service and fine cuisine in an upscale, casual at-

continued on page 70



RESTAURANTS

continued from page 69

mosphere.

Le Jardin, at Adam's Mark Hotel, 1500 Sand Lake Rd., 859-1500. A relaxing garden setting. International themed luncheon buffet Monday through Friday. Breakfast, lunch, and dinner 7 days a week.

Mangos Restaurant & Lounge, at Delta Orlando Resort, 5715 Major Blvd., 351-3340. Affordable family dining offering a full service casual atmosphere, serving steak to seafood. Kids 12 and under eat free with adult.

McCoy's Bar & Grill, at Hyatt Regency, Orlando International Airport, 9300 Airport Blvd., 825-1234. Serving lunch and dinner. American food served from a show kitchen with a 60-foot bar and TV monitors. Overlooks airport runways.

Meg's Tavern/Leopard Lounge/Ybor's Martini Bar, 41 W. Church St., 843-5825. Meg's Tavern features elegant dining from burgers to specialty pastas. Leopard Lounge—a funky, retro dance club. Ybor's—a sophisticated place to savor classic martinis.

Motown Cafe Orlando, at Universal Studios CityWalk, 6000 Universal Blvd., Suite 735, 351-4993. Offering three sensational levels of dining and entertainment. Featuring American regional cuisine, daily live entertainment, and the "Shop Around Shop" with unique merchandise. Guests can enjoy memorabilia and lifelike statues of famous Motown artists.

NBA City, at Universal Studios CityWalk, 6068 Universal Blvd., 363-5919. Contemporary American cuisine, unique interactive games and proprietary NBA City and licensed NBA merchandise. Immersive programming featuring the NBA's greatest moments and performances.

NASCAR Cafe, Orlando, at Universal Studios Citywalk, 6000 Universal Studios Plaza, Suite 743, 224-7223. It's 200-m.p.h. thrills at the only officially sanctioned NASCAR-themed eatery. You'll find yourself bumper to bumper with visiting NASCAR drivers, rows of racing machines, and a high-performance menu of steaks, chops, and more.

Official All Star Cafe, at Disney's Wide World of Sports, 690 S. Victory Way, 827-8326. Official All Star Cafe is a larger-than-life tribute to sports—the events, athletes, and great moments—that transformed athletes into legends and games into national pastimes.

Park Avenue Grill, 358 Park Ave. N., 647-4556. Located on historic Park Avenue across the street from the world-renowned Morse Museum. Serving fresh Florida seafood, prime rib, and creative American cuisine.

Park Plaza Gardens, 319 Park Ave. S., 645-2475. Award-winning fresh Florida cuisine served in a New Orleans style courtyard. Excellent wine selections. A local favorite for 20 years.

Passport Cafe, at Days Inn Maingate West, 7980 W. Irlo Bronson Memorial Hwy., 997-1000. Featuring a bountiful breakfast buffet and dinner selections from around the globe.

Pebbles Downtown, 17 W. Church St., 839-0892. Casual gourmet cuisine including lite bites, pizzas, pasta, and seafood. Wines by the bottle or glass.

Perkins Family Restaurant and Bakery. Enjoy all of your breakfast, lunch, and dinner favorites any time of the day. In-store bakery full of freshly baked pies, cookies, muffins, and more. Five locations:

- 7000 Kirkman Road, 363-9622
- 7451 Irlo Bronson Memorial Hwy., 896-3725
- 5170 Irlo Bronson Memorial Hwy., 396-8960
- 12559 State Rd. 535, 827-1060
- 6813 Sand Lake Rd., 351-0373

Pizzeria Uno, Chicago Bar & Grill, 8250 International Dr., 351-8667. Famous for the original deep dish piza. Offering a variety of other great menu items, full bar service. Daily lunch specials.

Planet Hollywood, 1506 E. Buena Vista Dr., 827-7836. Internationally famous, movie-themed restaurant inspired by the world of film and television. Restaurant and retail at the entrance to Pleasure Island with spectacular architecture. American cuisine and movie memorabilia display.

The Players Grill—Official Restaurant of the NFL Players, at Pointe Orlando, 9101 International Dr., Suite 1004, 903-1974. Experience casual, fine dining in a relaxed, fun atmosphere. Featuring a classic American menu and memorabilia from hundreds of past and present NFL players.

Race Rock Supercharged Restaurant, 8986 International Dr., 248-9876. Experience the Taste of Victory at this Shrine to Motorsports featuring stock cars, hydroplanes, dragsters, indycars, motorcycles, and more. Owners are Jeff Gordon, Richard Petty, Michael Andretti, Rusty Wallace, and John Force.

Rachel's Men's Club & Restaurant—South, 8701 S. Orange Ave., 858-9800. Experience a new level of status where fantasies become reality. Two locations. Monday through Friday—All-You-Can-Eat luncheon buffet. Fine dining.

Rainforest Cafe, at Downtown Disney Marketplace, 1800 E. Buena Vista Dr., 827-8309. A tropical rainforest re-created through a combination of live and animated wildlife and special effects. An assortment of casual dining menu items for the entire family. Enjoy our retail village. Also at Disney's Animal Theme Park, 505 N. Rainforest Rd., 938-9100.

Shoney's Restaurant—Wildwood, 973 State Rd. 44 (I-75 Exit 66), 352-748-0757. All-You-Can-Eat breakfast buffet and soup, salad, and fruit bar. Kids' and seniors' menus. Private dining room with TV and VCR. Buses welcome.

Shoney's Inc. A family restaurant serving breakfast, lunch, and dinner 7 days a week. Shoney's menu includes breakfast and salad bars, burgers, sandwiches, chicken, steaks, pasta, and seafood. Value

ASCC Schedule of Events World of Concrete 2000

Saturday, February 19
5:00 pm–7:00 pm
ASCC/DCC Hospitality, Omni Rosen Hotel, President Tadros' Suite

Sunday, February 20
7:00 am–2:30 pm
ASCC Board of Directors Mtg., Omni Rosen Hotel, Salon 1

2:30 pm–4:30 pm
Decorative Concrete Council Advisory Board Meeting, Omni Rosen Hotel, President Tadros' Suite

6:30 pm–9:30 pm
ASCC Kick-off Bash

Monday, February 21
5:00 pm–7:00 pm
ASCC/DCC Hospitality, Omni Rosen Hotel, President Tadros' Suite

Tuesday, February 22
2:00 pm–3:00 pm
Decorative Concrete Placement Mega Demo, conducted by the Decorative Concrete Council

5:00 pm–7:00 pm
DCC/ASCC Reception, Omni Rosen Hotel, Salon 11 & 12

Wednesday, February 23
7:30 am–9:30 am
ASCC Annual Meeting and Safety Awards
DCC Annual Meeting

5:30 pm–7:30 pm
ASCC President's Reception, Omni Rosen Hotel, Salon 1 & 2

Gain valuable industry information, resources and contacts that will help you build your business.
Visit the American Society of Concrete Contractors at booth #4686.

A non-profit organization, the American Society of Concrete Contractors is an association committed to providing information, recognition and leadership to contractors in the concrete industry.

ASCC offers its members a range of services, including an extensive safety program, problem-solving assistance, networking opportunities and educational materials. Specific tools include:

- safety manuals, videotapes and handbooks
- telephone hotline assistance
- Management Information eXchange groups
- free registration for World of Concrete 2001
- and much more!

If you join the ASCC at the World of Concrete, you'll receive a complimentary copy of *Guide For Surface Finish of Formed Concrete For Vertical Cast-In-Place Concrete*. This book, a $24.95 value, is a unique industry tool that provides a method for defining acceptability of a vertically cast concrete surface, both in quality and appearance, among those responsible for specification, supervision and execution.

Just for stopping by the ASCC booth, you'll receive a copy of the new *Pre-Construction Checklist*, a joint publication of the ASCC and the National Ready Mixed Concrete Association, which helps define responsibilities and establish procedures for construction projects that use concrete

Become a member of the American Society of Concrete Contractors today and join the ranks of contractors made even more successful. For more information, visit ASCC at booth #4686, or call 800-877-2753.

AMERICAN SOCIETY OF CONCRETE CONTRACTORS
Enhancing the capabilities of those who build with concrete

menus. Eight locations:
•4150 W. Vine St., 933-8818
•6075 Spacecoast Pkwy., 396-4849
•7640 W. Irlo Bronson Memorial Hwy., 397-2779
•12204 Apopka Vineland Rd., 2395416
•5203 Kirkman Rd., 352-1516
•8820 S. Orange Blossom Tr., 240-8547
•7437 International Dr., 248-9050
•3150 Orlando Dr., 321-9671

Starlight Grille, at Sheraton Studio City Hotel, 5905 International Dr., 351-2100. Casual dining featuring American cuisine.

Summerhouse, at Hyatt Orlando, 6375 W. Irlo Bronson Memorial Hwy., 396-1234. Specialties include bountiful breakfast buffet, fajitas, nachos, prime rib, great sandwiches and Cuisine Naturelle for healthier dining. Children 12 and under half-price.

TGI Friday's. Open daily from 11 a.m. to 2 a.m., serving a variety of pastas, seafood, steaks, and burgers at an excellent value. The atmosphere is casual and fun. Five locations:
•6425 Carrier Dr., 345-8822
•5034 W. Irlo Bronson Memorial Hwy., 397-2200
•12543 State Road 535, 827-1020
•5933 Caravan Ct., 363-1414
•7118 S. Semoran Blvd., 855-7000

Tony Roma's—Famous for Ribs, 8560 International Dr., 248-0094. Lunch and dinner served. Taste the ribs that made us famous! Tony Roma's serves its world-famous ribs, chicken, steaks, seafood, and salads. Children's menu, take-out, and private banquet rooms available.

Tradewinds, at Renaissance Orlando Resort at SeaWorld, 6677 Sea Harbor Dr., 351-5555. A casual open-air cafe featuring classic American favorites for breakfast, lunch, or dinner.

Water's Edge Bar & Grill, at Delta Orlando Resort, 5715 Major Blvd., 351-3340. Tropical setting at poolside, menu features seafood, sandwiches, dinners, and exotic mixed drink specials.

Watercress Cafe & Pastry Shop, at Wyndham Palace Resort and Spa, 1900 Buena Vista Dr., 827-3440. Lakeside dining featuring fresh Florida cuisine in a casual family style atmosphere. Daily buffet and Disney characters on Sunday mornings.

Whispering Heaven Tea Room, 2306 Edgewater Dr., 425-1801. For a step back in time, enjoy "Afternoon Tea" in a tranquil atmosphere with fine china, silver, and lace.

Wolfgang Puck Cafe, at Downtown Disney West Side, 1482 E. Buena Vista Dr., 938-9653. Innovative California cuisine featuring Puck's signature salads, pizzas, and entrees in a boldly imaginative atmosphere. Four different dining options exist including B's Bar, featuring sushi, appetizers, and cocktails.

BAGELS, CAFES, & SANDWICHES

Bierstube Pub, at Renaissance Orlando Hotel—Airport, 5445 Forbes Pl., 240-1000. Enjoy the authentic European pub atmosphere, over 70 varieties of international beer, light fare, snacks, and daily happy hour, 4 p.m. to 7 p.m., with drink specials.

Lite Bite/Rossini's, at Clarion Plaza Hotel, 9700 International Dr., 996-9700. Take-out snacks, fine foods, and beverages for a quick bite on the run. Deli sandwiches, salads, Italian specialties, and gourmet pizza to go. Fresh baked goods and desserts. Open 24 hours.

Mainstreet Market, at Hilton in the Walt Disney World Resort, 1751 Hotel Plaza Blvd., 827-4000. A gourmet deli, ice cream, and country store all rolled into one convenient location. Features Boar's Head meats and cheeses, Ben & Jerry's premium ice cream, novelties, wine, snacks, and much more.

On the Run at Mobil Vie De France Bakery & Deli, 9858 International Dr., 354-3322. Deli featuring fresh pastries, bagels, baked breads, sandwiches, salads, and soups. Breakfast and lunch catering available. Ask about combo specials. Conveniently located 2 blocks from the Orange County Convention Center.

Red's Deli, at Omni Rosen Hotel, 9840 International Dr., 996-9840. Conveniently located to the Convention Center. Deli sandwiches to order, pizza by the slice, fresh baked goods, and desserts.

Starbucks Coffee Co., at Pointe*Orlando, 9101 International Dr., Suite 1144, 903-1420. Enjoy a rich cup of Starbucks coffee, a steamy cafe latte, or an icy, cold Frappucino blended beverage with your favorite pastries. We also offer an extensive selection of whole bean coffees and merchandise for brewing the perfect cup of coffee.

BARBECUE

Damon's The Place for Ribs, 8445 International Dr., Suite 108, 352-5984. Specializing in the finest BBQ ribs and prime rib. Enjoy your lunch or dinner in a quiet, relaxed atmosphere.

Johnny Rivers Smokehouse & BBQ Co., 5370 W. Colonial Dr., 293-5803. A full-service smokehouse restaurant. Great food at a reasonable price with personality, ambience, and taste. Catering available for any event, from casual to black tie.

CAJUN/CREOLE CUISINE

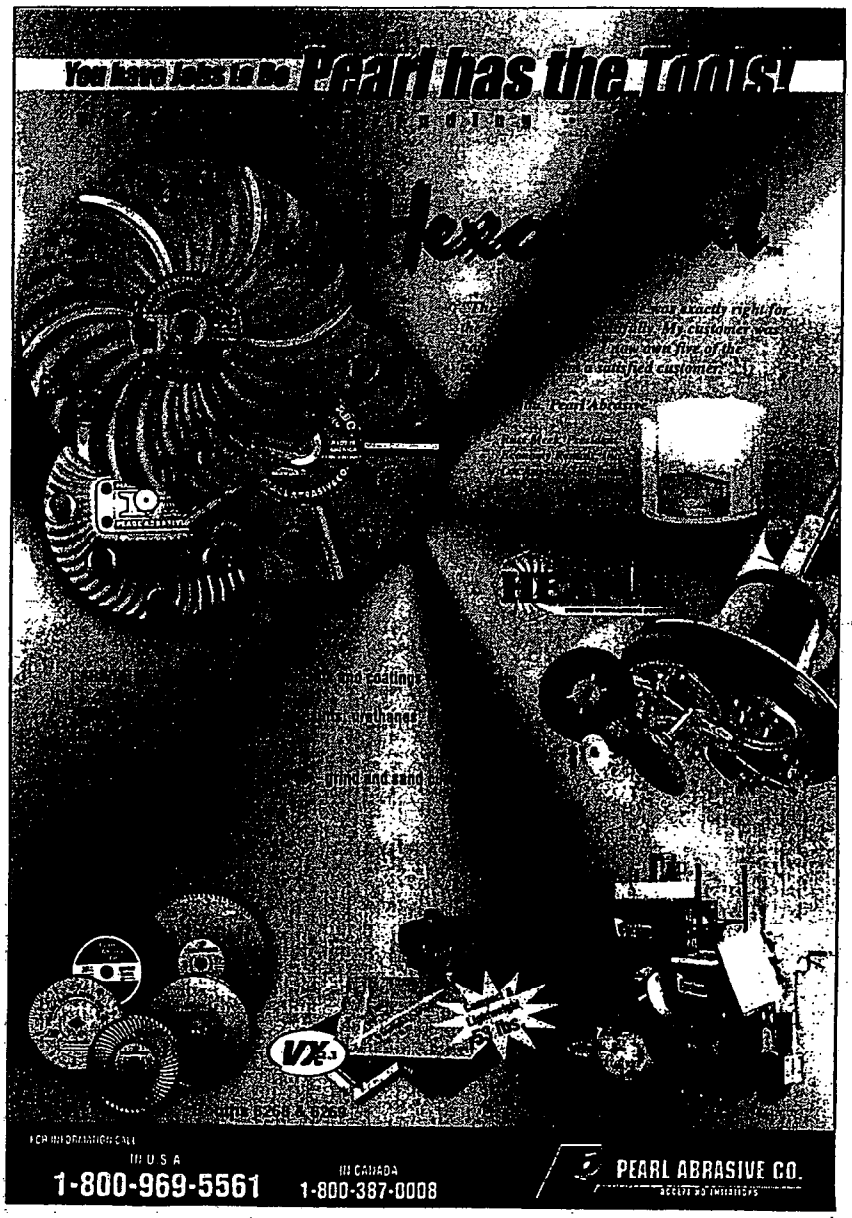
Emeril's Restaurant Orlando, at Universal Studios CityWalk, 6000 Universal Blvd., Suite 702, 224-2424. Emeril's Restaurant Orlando is a New Orleans restaurant specializing in Creole Cuisine. Emeril's is open for lunch and dinner 7 days a week.

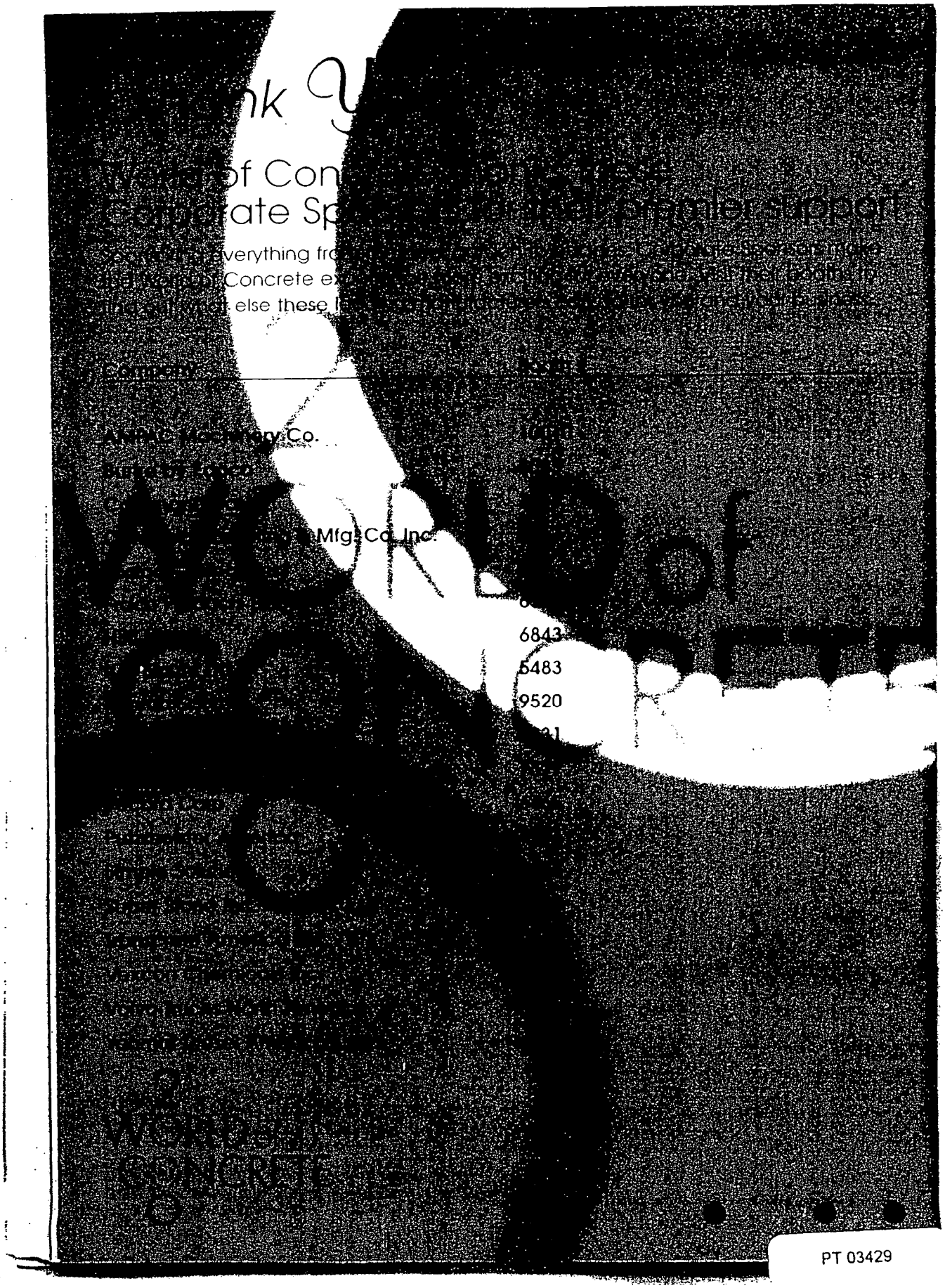
Lulu's Bait Shack, at Pointe*Orlando, 9101 International Dr., Suite 2220, 351-9595. Walk into this Old Southern Bait Shack and experience food, fun, and fishbowls. Homemade Cajun food at its best with a full Bayou bar. Outdoor patio and private room available.

CHINESE CUISINE

Haifeng, at Renaissance Orlando Resort at SeaWorld, 6677 Sea Harbor Dr., 351-5555. Enjoy the ancient art of Asian delica-

continued on page 73





PT 03429

RESTAURANTS

continued from page 71

cies in an authentic Oriental setting. Featuring superb Asian cuisine imaginatively prepared and dramatically served.

Lai Lai Chinese Cuisine, 7400 Southland Blvd., Suite 116, 857-3740. Restaurant specializing in Chinese and Japanese cuisine offering lunch, dinner, and buffet. Free delivery to local hotels, and offsite catering available.

Ming Court Innovative Oriental Cuisine, across from FAO Schwarz, 9188 International Dr., 351-9988. Orlando's most popular Chinese garden restaurant featuring award-winning, innovative Oriental cuisine. Live folk music nightly. Family-style service, pricing, and casual dress.

Trey Yuen Chinese Restaurant, 6800 Visitors Circle, 352-6822. Authentic Chinese cuisine and ornate atmosphere. This restaurant has served Orlando locals and visitors for more than 12 years. Full menu and bar service.

CONTINENTAL CUISINE

Arthur's 27, at Wyndham Palace Resort & Spa, 1900 Buena Vista Dr., 827-3450. Five-star, casually elegant restaurant located on the 27th floor with panoramic views. Featuring international cuisine with four-, five- and six-course dinners or an a la carte menu.

Cascade, at Hyatt Regency Grand Cypress, One Grand Cypress Blvd., 239-1234. Continental cuisine served in a casually elegant atmosphere with a spectacular view of Lake Windsong. Breakfast 7 a.m. to 11:30 a.m., lunch 11:30 a.m. to 2:30 p.m., dinner 6 p.m. to 11 p.m.

Chatham's Place, 7575 Dr. Phillips Blvd., Suite 150, 345-2992. One of the Top 10 restaurants in Central Florida. Friendly, professional service, "simply the best" food, select continental menu, nonsmoking. Fine dining in a relaxed, comfortable atmosphere. Live music.

El Conquistador, at Mission Inn Golf and Tennis Resort, 10400 County Rd. 48, 352-324-3101. Thirty-five minutes northwest of Orlando. Relaxing atmosphere, fine food, and superb service. Reservations suggested. Resort attire.

Fusions Fine Dining, 4018 W. Vine St., 994-2046. Exciting tableside cookery. Award-winning chef's signature dishes. Classic, regal setting for fine dining. Located on U.S. Hwy. 192 across from the Osceola Square Mall, rear of Four Points Hotel.

La Coquina, at Hyatt Regency Grand Cypress, One Grand Cypress Blvd., 239-1234. Fine dining, featuring new world cuisine served in an elegant, lakeside setting. Impeccable service highlights the sumptuous cuisine.

Maison & Jardin Restaurant, 430 S. Wymore Rd., 862-4410. Mediterranean villa on five magnificently landscaped acres. Contemporary award-winning Continental cuisine. AAA Four-Diamond Award, DiRoNA and Wine Spectator Grand Award.

Manuel's on the 28th, 390 N. Orange Ave., 246-6580. With an unparalleled view of "The City Beautiful," Manuel's offers contemporary world cuisine featuring nightly creations of exotic game and seafood.

Nicole St. Pierre Restaurant, 1300 S. Orlando Ave., 647-7575. Former owners of Le Cordon Bleu. French/Continental cuisine graciously served in a plantation-style home in a beautiful park-like setting. Serving lunch and dinner.

DESSERT & ICE CREAM PARLORS

Dairy Queen, 6321-A International Dr., 352-9691. Dairy Queen soft serve, hot dogs, banana splits, Blizzards, Breezes, and sundaes.

Dolphin Fountain & Snack Shop, at Walt Disney World Dolphin Hotel, 1500 Epcot Resorts Blvd., 934-4000. The Fountain is located in the beautiful Walt Disney World Dolphin Resort. Come enjoy our 50s theme, homemade ice cream, and dancing servers.

Ghirardelli Chocolate Co., at Downtown Disney Marketplace, 1710 E. Buena Vista Dr., 934-8855. Ghirardelli is known for our world famous hot fudge sundae. We also offer a wide variety of chocolate desserts and candy.

Swensen's Ice Cream/Heidi's Yogurt, at Pointe*Orlando, 9101 International Dr., Suite 1190, 370-9778. Swensen's Ice Cream/Heidi's Yogurt is a cow-themed ice cream and yogurt shop.

FAMILY DINING, TAKEOUT, & DELIVERY

Broadway Pizza & Restaurant. Hand-tossed New York-style pizza, calzones, stromboli, wings, dinners, subs, and salads. Open and delivering late, 11 a.m. to 2 a.m. Thursday through Saturday, 11 a.m. to 4 a.m. Catering available, call 681-4242. Three locations:

- 6807 Visitors Circle, 351-8989
- 1700 Woolco Way, 381-7700
- 531 S. Semoran Blvd., 657-6161

Cracker Barrel Old Country Store, 5400 W. Irlo Bronson Hwy., U.S. 192, 396-6521. Serving authentic country cooking; breakfast, lunch, and dinner. Nostalgic retail store featuring crafts, gifts, and foods. Also at 5859 Caravan Court, 248-6260.

Flippers Pizza. Delicious hand-tossed pizza. Also serving baked pasta, deli subs, and fresh salads. Contemporary dining atmosphere. Beer and wine available. Fast, free delivery. Ten-minute carry out. Four locations:

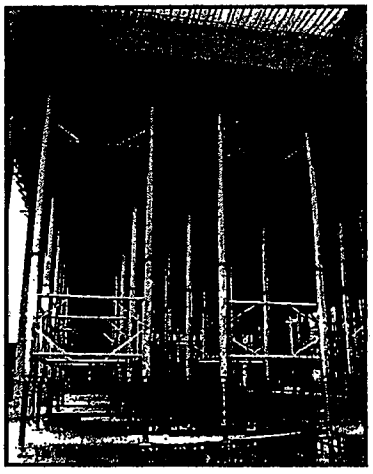
- 6125 Westwood Blvd., 345-0113
- 4774 Kirkman Rd., 521-0607
- 2934 Vineland Rd., 396-1202
- 7480 Universal Blvd., 351-5643

Mugs Coffee and Wine Bar, at Hilton in the Walt Disney World Resort, 1751 Hotel Plaza Blvd., 827-3831. Serving gourmet coffee and specialty wines from around the world.

continued on page 74

Separate Menus, Please
Throughout Orlando, more than 3,800 restaurants serve continental and ethnic cuisine in unique settings.

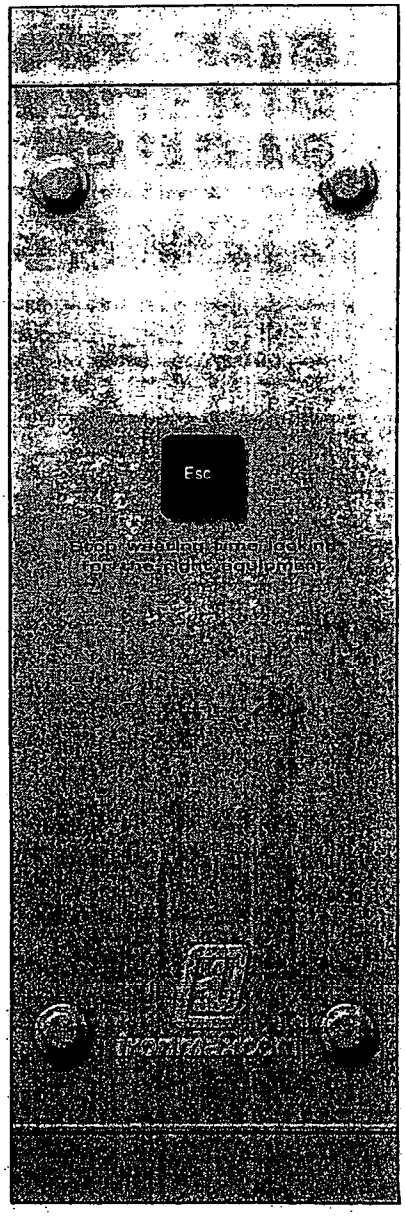
ISCHEBECK®
TITAN
Megashore™
Modular Aluminum Shoring System
- 26,000 lbs. per leg
- Labor saving
- Light weight components
- 4' screw jacks allow easy adaptability



More than a frame, more than a shore...
Megashore

Distributed in North America by:
ADVANCE Shoring Company
1400 Jackson Street
St. Paul, MN 55117
(800)328-9573
(651)489-9416 fax

Please Visit Our Booth
#7761



PT 03430

RESTAURANTS

continued from page 73

FRENCH CUISINE

Chez Vincent, 533 W. New England Ave., 599-2929. Voted "Best New Restaurant" *Orlando Sentinel* 1997, "America's Top Restaurants," *Zagat* 1999 and "Best Desserts" *Orlando Magazine* 1998. Serving traditional French cuisine by Chef Vincent Gagliano.

La Normadie Restaurant, 2021 E. Colonial Dr., 896-9976. Lunch served 11:30 a.m. to 2 p.m. Monday through Friday, dinner served 5 p.m. to 10 p.m. Monday through Saturday. Charming atmosphere serving the finest French food in Central Florida for 18 years.

Le Coq Au Vin, 4800 S. Orange Ave., 851-6980. Relaxed, casual, yet elegant, neighborhood restaurant. Rated top by *Zagat, Mobil, AAA, Frommer, Vogue, NY Times*, local magazines, and news prints.

Le Provence, 50 E. Pine St., 843-1320. Sample award-winning Mediterranean French cuisine and enjoy excellent service in a relaxed atmosphere.

HEALTH FOOD

Chamberlin's Market and Cafe, 7600 Dr. Phillips Blvd., Suite 88, 352-2130. Hot food bar, salad bar, sandwiches, soups, fruit smoothies, frozen yogurt, and vegetarian specialties.

INDIAN CUISINE

Memories of India, 7625 Turkey Lake Rd., 370-3277. Enjoy delectable dining in the nostalgic, warm, and welcoming surroundings which set the mood for an unforgettable Indian dining experience. Our renowned chefs offer such Indian specialties as Tandoori, vegetarian and nonvegetarian delights.

New Punjab Indian Restaurant, 7451 International Dr., 352-7887. Dishes prepared to taste: mild, medium, hot. Four-star 1998 Food Award. "Exceptional treat."—*Orlando Sentinel*. Chicken, beef, lamb, vegetarian, Biryani, Tandoori, and seafood dishes. Wine and beer.

Punjab Indian Restaurant, 3404 W. Vine St. (Highway 192), 931-2449. "Sample this exciting cuisine, expertly prepared with fresh ingredients and spices,"—*Orlando Sentinel* food critic. A variety of vegetarian, chicken, lamb, beef, Tandoori, Biryani, Korma, Bhuna, and Masala dishes prepared mild, medium, or hot.

Shalimar Pakistan/Indian Buffet, 7342 International Dr., 226-9797. Serving the most and truly authentic Indian cuisine in this city. This is the newest restaurant, but the most popular with both tourists and locals.

Shamiana Restaurant, 7040 International Dr., 354-1160. Indian restaurant specializing in curry, kabob, vegetarian delights, and introducing new Balti cuisine. Will cater group functions. Open 6 days a week, Wednesday through Monday.

Your Choice Restaurant, at Best Western Maingate Hotel, 8600 W. Irlo Bronson Memorial Hwy., 397-7252. Fine Indian cuisine. Enjoy our dinner buffet Friday through Sunday. Open daily from 6 p.m. to 11 p.m.

ITALIAN CUISINE

Antonio's La Fiamma, 611 S. Orlando Ave., 645-5523. Authentic Italian cuisine. Upstairs elegant, yet casual. Vast cellar, private seating available (60 to 65). Downstairs Cafe and Wine & Spirits shop. Open 7 days.

Bella Roma Ristorante Italiano, 6432 International Dr., 352-3552. Come taste a piece of Italy. Featuring fresh pasta, homemade sauces, authentic Italian dishes, seafood, chicken, and veal. Open 5 p.m. daily. Casual dining and excellent service.

Bergamo's Italian Restaurant, at the Mercado, 8445 International Dr., Suite 126, 352-3805. Authentic Italian cuisine in a musical atmosphere.

Cafe D'Antonio, in The Town of Celebration, 691 Front St., Suite 110, 566-2233. Casual atmosphere and authentic Italian cuisine featuring a wood-burning oven, grill, and rotisserie. Indoor and patio dining lakeside, full bar, wine list, and excellent service. Business or pleasure.

Capriccio, at The Peabody Orlando Hotel, 9801 International Dr., 352-4000. A true trattoria and pizzeria. Gourmet pasta dishes, fresh grilled meats, and seafoods. Exhibition kitchen.

Cariera's Cucina Italiana, at Dr. Phillips Market Place, 7600 Dr. Phillips Blvd., Suite 12, 351-1187. Where locals enjoy gourmet pizza, homemade ravioli, "Mama's" lasagna, veal favorites, and fresh calamari in a warm family atmosphere.

Christini's Ristorante Italiano, 7600 Dr. Phillips Blvd., 345-8770. Experience Italian dining at its finest with music, aromas, and Old World charm. Reservations recommended. Proper attire.

Ciao Italia, 6149 Westwood Blvd., 354-0770. Fine Italian cuisine. Family owned. Authentic dishes made fresh daily and to order. Specialties include Veal Oscar, homemade pastas, salads, and desserts. Wine list available.

Divino's Italian Restaurant, at The Mercado, 8445 International Dr., Suite 142, 345-0883. Experience an incredibly authentic dining experience from Central Italy right here on International Drive. Wood-grilled prime steaks, fresh fish, and homemade pasta are prepared nightly in our stunning open kitchen for all to see!

Eastside Mario's, 8731 International Dr., 363-1190. Full-service American Italian eatery set in New York's Little Italy. Fresh produce market and outdoor terrace. Huge separate bar with TV/NTN.

Fio Fio Restaurant, at Hyatt Orlando, 6375 W. Irlo Bronson Memorial Hwy., 396-1234. Traditional Italian cuisine. A variety of veal, pasta, and seafood dishes, homemade lasagna, and desserts. Experience the "Great Taste of Italy." Kids eat free.

Gina's on the Water, 309 N. Northlake

Blvd., 834-5880. Serving award-winning authentic Italian food that includes many delicious dishes from gourmet pizza cooked in our wood-burning ovens to stuffed veal chops.

Giordano's of Kissimmee, 7866 W. Irlo Bronson Memorial Hwy., 397-0044. Chicago-style restaurant and pizzeria, featuring our famous stuffed pizza and freshly prepared pasta dishes. Located at mile marker 4 on West 192. Also located at The Shoppes of Buena Vista, 12151 S. Apopka-Vineland Rd., 239-8900.

Hemisphere's, at Hyatt Regency Orlando International Airport, 9300 Airport Blvd., 825-1234. We offer many surprises ... Northern Italian cuisine. Breakfast/dinner. A view never expected, in a location never imagined.

Italiannni's, 8148 International Dr., 345-8884. Italiannni's offers a unique shared-dining experience with traditional Italian cuisine and excellent guest service. Large parties welcome. Reservations not required. Hotel delivery available.

La Piaza Italian Restaurant, 4060 Town Center Blvd., 855-1170. Authentic Italian food prepared by a culinary staff which includes a certified Master Chef. Full bar, banquet room, and outdoor dining available. Ten minutes from Convention Center.

Michelangelo Italian Cuisine, next to Universal Studios, 4898 S. Kirkman Rd., 297-6666. Open daily, 6 p.m. to 11 p.m. Lunch served from 11:30 a.m. to 2:30 p.m., Monday through Friday. Very convenient for business meetings, wedding rehearsals and groups. Three private rooms and piano lounge.

The Olive Garden. Northern and Southern Italian cuisine. Unlimited refills on soup, salad, warm garlic breadsticks, and most nonalcoholic beverages. Convenient, prompt service and reasonable prices. Five locations:

- 5021 Space Coast Hwy., 396-1680
- 55 W. Church St., Suite 250, 648-1098
- 1555 Sand Lake Rd., 851-0344
- 12361 Apopka-Vineland Rd., 239-6708
- 7653 International Dr., 351-1082

Pacino's Italian Ristorante, 5795 W. Hwy. 192, 396-8022. Authentic Northern and Southern Italian cuisine. Family-style Italian dining in an unforgettable setting. Featuring homemade bread, desserts, and open grill. Catering and group events.

Palio Fine Italian Bistro, at Walt Disney World Swan Hotel, 1200 Epcot Resort Blvd., 934-1609. Northern Italian cuisine served nightly. Specialties include stuffed veal chop, pasta, seafood, wood-fired pizzas, and an extensive dessert buffet. Strolling musicians nightly.

Portobello Yacht Club, at Downtown Disney, 1650 Buena Vista Dr., 934-8888. Award-winning regional Italian cuisine featuring fresh coastal seafood, homemade pastas, and brick-oven pizza complemented by a superb wine list. Serving lunch and dinner. Patio dining.

Ristorante Tuscany's, at Marriot's Orlando World Center, One World Center Dr., 239-4200. Enjoy excellent service and fine Northern Italian cuisine in an Old World setting. Tuscany's offers diverse and appetizing menu selections.

Sergio's Restaurant, 355 N. Orange Ave., 428-6162. Fine Northern Italian and continental cuisine. Featuring fresh seafood and Angus beef. A 400-item wine list with 33 wines served by the glass.

JAPANESE CUISINE

Benihana of Tokyo, 1751 Hotel Plaza Blvd., 827-4865. Great steaks, seafood, chicken, and vegetables prepared for your health and enjoyment by your own master chef right before your eyes.

Hanamizuki Japanese Restaurant, 8255 International Dr., Suite 136, 363-7200. A true Japanese restaurant whose master chef has been practicing his art for 43 years in both Japan and New York City.

Kimonos, at Walt Disney World Swan Hotel, 1200 Epcot Resort Blvd., 934-1609. Karaoke nightly from 8:30 p.m. to 1 a.m. One of Orlando's top sushi bars serving authentic sushi and hot appetizers.

Kobe Japanese Steakhouse, 8350 International Dr., 352-1811. The best Japanese food in town! Wonderful atmosphere and entertaining chefs.

Lai Lai Sushi Bar, 7400 Southland Blvd., Suite 116, 857-3740. Specializing in Chinese and Japanese Cuisine offering lunch, dinner, and buffet. Free delivery to local hotels and offsite catering available. Private function space available.

Mikado's, at Marriott's Orlando World Center, One World Center Dr., 239-4200. Relax and let our talented Tepan chefs prepare an exquisite five-course, all-inclusive Japanese delight!

Ran-Getsu of Tokyo, 8400 International Dr., 345-0044. Enjoy authentic Japanese cuisine with entertainment in our large, two-tiered restaurant overlooking a beautiful Japanese garden and Koi pond.

Shogun Japanese Steakhouse, 6327 International Dr., 352-1607. Enjoy Orlando's freshest seafood and finest chicken and steaks as they are expertly seasoned and masterfully prepared by your own personal chef right at your table.

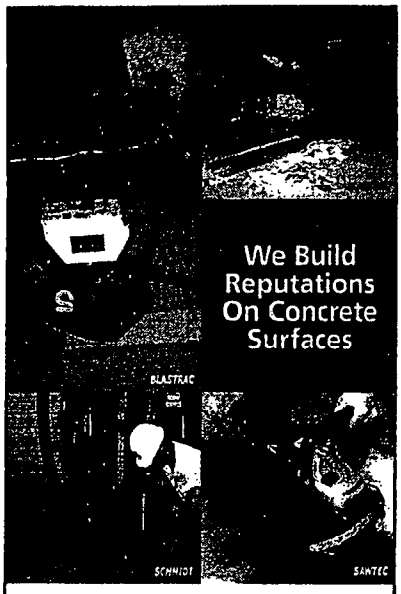
Yoji Japanese Steak House, 4592 W. Irlo Bronson Memorial Hwy., 396-6858. Japanese restaurant specializing in sushi and cooking table (teppan-yaki). We have a full bar and sushi bar. Open 7 days a week from 4:30 p.m. to 11 p.m. Early Bird special 4:30 p.m. to 6:30 p.m.

LATIN, SOUTH AMERICAN, & CARIBBEAN CUISINE

Bongos Cuban Cafe, at Downtown Disney West Side, 1498 E. Buena Vista Dr., 828-0999. Cuban-themed restaurant introduced in Downtown Disney by superstar Gloria Estefan and husband/producer Emilio. Re-creating the setting like Old Cuba and a festive South Beach glamour.

Latin Quarter, at Universal Studios CityWalk, 6000 Universal Studios Plaza, Suite 709, 363-5922. Come and enjoy the dancing rhythms and delicious delicacies of all 21 Latin Nations in our Latin Quarter

continued on page 76

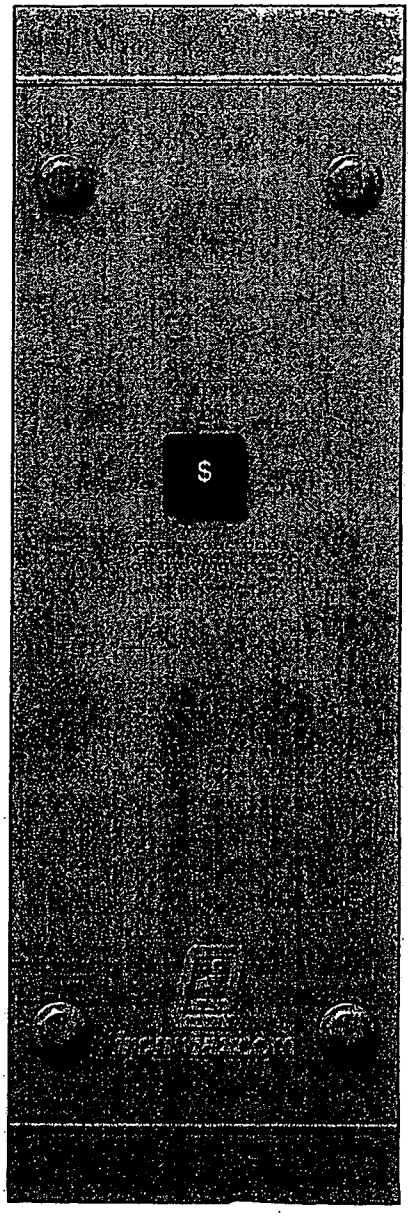


For concrete surface preparation solutions, rely on the brands you know and trust. Blastrac® portable abrasive blast systems. Sawtec™ grinding, cleaning and cutting equipment. Schmidt™ abrasive air blast systems. Names with proven reputations to help build your reputation. And with optional dust collection systems, they help keep the environment friendly. For the world's most complete line of concrete cleaning and repair equipment, call on USF Surface Preparation Group.

Visit us at www.surfacepreparation.com or at World Of Concrete Booth 6243.

BLASTRAC	SAWTEC	SCHMIDT
800-256-3440	800-624-7832	800-231-2085
405-478-3440	860-668-5525	281-431-0581

USF SURFACE PREPARATION GROUP



PT 03432

RESTAURANTS

continued from page 75

restaurant and nightclub.

MEDITERRANEAN CUISINE

Forbes Place, at Renaissance Orlando Hotel—Airport, 5445 Forbes Pl., 240-1000. An elegant Mediterranean Grill featuring fresh seafood, grilled meats, and creative pasta. Open daily.

MEXICAN CUISINE

Jose's Mexican Restaurant, 8445 International Dr., 363-0613. For a better take on Tex-Mex and Mexican specialties. Serving margaritas, chips, and salsa. Sizzling fajitas, piled-high nachos, and other specialty items. Full bar, patio dining, and children's menu.

Juan & Only's Authentic Mexican Restaurant, at Walt Disney World Dolphin Hotel, 1500 Epcot Resorts Blvd., 934-4000. Marvelous Southwestern fare featuring everything from the famous Juan & Only's house salad to the honey pecan chicken or the flavorful Texas black-skillet ribeye.

SEAFOOD

Atlantis, at Renaissance Orlando Resort at SeaWorld, 6677 Sea Harbor Dr., 351-5555. Elegance, award-winning cuisine, and impeccable service. Featuring fresh seafood, nightly specials, and dessert soufflés made to order. Enjoy vintage wines and fine cordials.

Bernard's Surf, 2 S. Atlantic Ave., 783-2401. Casual fine dining established in 1948. Best known for its fresh seafood.

Boston Lobster Feast, in front of The Florida Mall, corner of Orange Blossom Trail and Sand Lake Rd., 438-0607. All the North Atlantic lobster and seafood you can eat! Over 50 items on our incredible seafood feast! Full bar, a la carte, and children's menu, and early-bird specials.

Charlie's Lobster House, at the Mercado, 8445 International Dr., Suite 122, 352-6929. All sizes of live Maine lobster prepared eight ways. Twelve varieties of always fresh, never frozen fish. Award-winning wine list.

Crab House Seafood Restaurant, next to Mercado, 8291 International Dr., 352-6140. Fresh seafood in a casual atmosphere. Famous garlic and steamed crabs. All-U-Can-Eat seafood salad bar. Live Maine lobster, fresh fish, and more.

Crab House Seafood Restaurant, at Vista Centre Shoppes, 8496 Palm Pkwy., 239-1888. Seafood in a casual, lively atmosphere. Ocean fresh fish, live Maine lobster, Maryland steamed blue crab, Alaskan snow and king crab. All-U-Can-Eat seafood bar. Capt. Kidd's menu.

Crackers, at Church Street Station, 129 W. Church St., 422-2434. Crackers Seafood Restaurant prepares fresh Florida seafood and pasta dishes right before your eyes. Also serves chowder, gumbo, poultry, and live Maine lobster.

Fisherman's Cove Restaurant & Lounge, at Westgate Lakes Resort, 10,000 Turkey Lake Rd., 352-7933. A perfect setting to enjoy fresh Florida seafood, weekly themed buffets, Chef's signature entree selections, and live music. Tropical drinks and happy-hour specials nightly in Schooners Lounge.

Fulton's Crab House, at Downtown Disney, 1670 Buena Vista Dr., 934-2628. Fresh seasonal seafood from ports worldwide. Daily menu features Alaskan King Crab, fresh fish, and prime steaks. Lunch from 11:30 a.m. Dinner from 5 p.m. Priority seating accepted.

Joe's Crab Shack, 4601 S. Semoran Blvd., 658-9299. This playful, noisy setting, good food, and quick upbeat service works magic for guests of all ages.

Landry's Seafood House, 8800 Vineland Ave., 827-6466. A casual dining family restaurant specializing in fresh seafood. Featuring a variety of broiled, grilled, and fried seafood including red snapper, shrimp, crawfish, lump crab meat, lobster, scallops, and oysters.

Larry's Cedar River Seafood & Oyster Bar, 7101 S. Orange Blossom Trail, 858-0525. Orlando's favorite hometown seafood place. Known for fine quality fish and offering an exciting variety of fresh Florida seafood not often found on local menus

Lombard's Landing at Universal Studios, 1000 Universal Studios Plaza, 224-6400. We accept reservations only 24 hours in advance.

Monty's Conch Harbor, at Pointe*Orlando, 9101 International Dr., Suite 1200, 354-1122. The great outdoors of Old Key West Harbor comes indoors while you enjoy Florida's favorite seafood in a casual and relaxed setting. Groups welcome.

SOUTHERN CUISINE

House of Blues, at Downtown Disney WestSide, 1490 E. Buena Vista Dr., 934-2583. House of Blues features an eclectic atmosphere reminiscent of a "juke joint." Our restaurant serves the finest Southern cuisine and our concert hall offers the best in world-class talent.

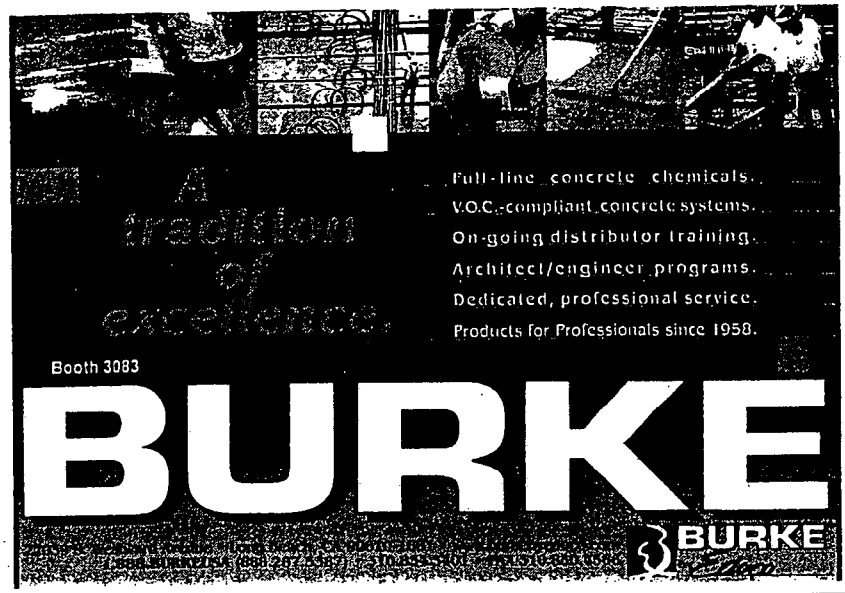
SPANISH CUISINE

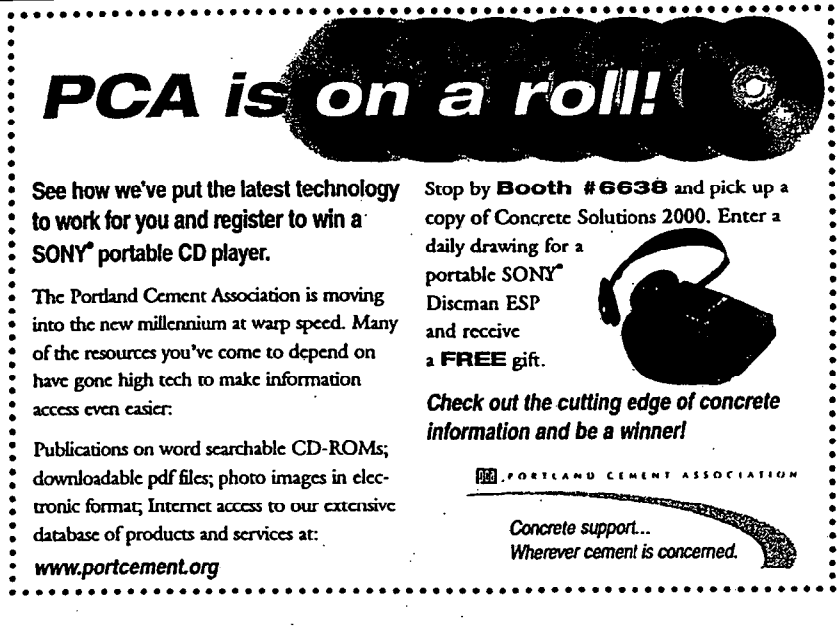
Columbia Restaurant, in The Town of Celebration, 649 Front St., 566-1505. Serving award-winning Spanish cuisine for lunch and dinner daily. Offering indoor and outdoor seating and a separate cigar bar. Family owned and operated since 1905.

Tasca Tacon Spanish Cafe, 37 W. Pine St., 316-0140. Authentic Spanish restaurant with live Flamenco shows. Specialties include paella and tapas. Serving lunch Tuesday through Friday, 11:30 a.m. to 2 p.m. Located 1 block north of Church Street Station.

STEAK & SEAFOOD

Barney's Steak & Seafood, 1615 E. Colonial Dr., 896-6864. Open since 1975, featuring roast prime rib, delicious steaks, fresh fish, lobster tails, and a great salad





bar. Just 20 minutes from Disney area.

The Butcher Shop Steak House, at the Mercado, 8445 International Dr., Suite 140, 363-9727. Incomparably thick, juicy steak dinners, casual atmosphere, and practical prices make The Butcher Shop the prime choice for your dining out!

Charley's Steak House, 6107 S. Orange Blossom Tr., 851-8400. USDA prime choice beef, aged steaks, hand-cut and cooked over an oak and citrus wood fire. Over 90 fine wines. Full-service bar. Also located at Gooding's Plaza, 8255 International Dr., 363-0228.

Cocos Floribbean Grill, at Gooding's Plaza, 8255 International Dr., Suite 168, 354-9889. Fine dining in a casual atmosphere. Our food is infused from the styles of Florida and the Caribbean with Pan Asian influences. Wide menu variety with fresh seafood, steak, chicken, pastas, salads, ribs, lamb, ostrich, and more. Full liquor and wine list.

Del Frisco's Steak House, 729 Lee Rd., 645-4443. Prime steaks, lobster, and seafood rated "extraordinary" by *Zagat*. Everything from our salad dressings to desserts is made fresh from the kitchen. We also offer private dining rooms for special occasions.

Gulliver's Grill, at Walt Disney World Swan Hotel, 1200 Epcot Resorts Blvd., 934-1609. Specialties include prime rib, filet, and daily seafood specials. Walt Disney World Co. characters every Sunday, Monday, Wednesday, Thursday, and Friday evenings.

Hemingways, at Hyatt Regency Grand Cypress, One Grand Cypress Blvd., 239-1234. Hemingways is an award-winning, Key West style steak and seafood restaurant perched atop the half-acre swimming pool at the Hyatt Regency Grand Cypress. Open for lunch and dinner.

Jack's Place, at Clarion Plaza Hotel, 9700 International Dr., 996-9700. Dine where celebrities hang around! Signed caricatures of the world's most noticeable surround you as you dine on aged midwestern beef and fresh seafood.

Key W. Kool's Oak Grill, 7725 W. Hwy. 192, 396-1166. Located 2 miles west of I-4. Open-pit oak grill cooks steaks and seafood to perfection. Enormous portions. We offer a 32-oz. porterhouse!

Lili Marlene's, at Church Street Station, 129 W. Church St., 422-2434. Lili Marlene's Restaurant features top-quality steaks, prime rib, and chef specialties. Open daily for lunch and dinner.

Morton's of Chicago, at Dr. Phillips Market Place, 7600 Dr. Phillips Blvd., Suite 132, 248-3485. Award-winning restaurant is famous for a signature menu and perfectly broiled prime aged beef, fresh seafood, vegetables, and elegant desserts.

Nicker's at the Clubhouse, at Mission Inn Golf and Tennis Resort, 10400 County Road 48, 352-324-3101. Prime rib and seafood buffet on Saturday. Full menu featuring sandwiches, salads, steaks, and seafood. Cozy dining alongside our beautiful golf course, 35 minutes northwest of Orlando.

Ocean Grill, 6432 International Dr., 352-9993. Enjoy Orlando's freshest seafood and finest steaks. Live Maine lobster, crab legs, pasta, and prime rib. Eight varieties of fish daily. Children's menu. Celebrating

continued on page 78

Fantasy of Flight brings aviation history to life

For anyone who ever fantasized about piloting a fighter in a WWII aerial dogfight over the Pacific or what it was like as a crew member aboard a B-17 Flying Fortress bombing run, the vision now comes to life at Fantasy of Flight. The aviation-themed attraction completely immerses visitors in aviation history, featuring many of the planes that have become aviation legend. Through realistic flight simulators, a tethered helium gas balloon ascension, and sight and sound "immersion experience" re-creations, Fantasy of Flight brings to life the romance, nostalgia, and captivating trill of flight.

Located halfway between Orlando and Tampa in Polk City, Florida, Fantasy of Flight is a 300-acre aviation-themed attraction that takes visitors back to WWI, aviation's Golden Era during the 1920s-1930s, WWII and beyond, including some of the very airplanes that made aviation history. Featured is a part of the world's largest private collection of vintage aircraft, personally assembled by lifelong aviation historian and enthusiast Kermit Weeks.

For aviation buffs, Fantasy of Flight's vintage planes and air memorabilia make the attraction a "must-see" stop in Florida. For visitors less concerned about aviation history, but who dream and fantasize about the sensation of piloting an aircraft, the appeal of Fantasy of Flight's realistic WWII flight simulators, and the Great Balloon Experience, a tethered gas balloon ride, are powerful lures.

The aircraft in Weeks' collection are, by themselves, worthy of a visit to Fantasy of Flight. Just a partial listing of the aircraft reads like an aviation "Who's Who," including a Ford Tri-Motor, the world's most accurate replica of the renowned Ryan "Spirit of St. Louis," a Japanese Zero, Corsair F4U, B-17 Flying Fortress and a B-24J Liberator. The centerpiece of Fantasy of Flight's fleet of more than 30 airplanes is a huge Short Sunderland, the last airworthy four-engine civilian flying boat in the world.

The re-creation of the experience of flying distinguishes Fantasy of Flight from museum-styled aviation exhibits. Re-enactments of bomber missions, actual gas balloon rides, and introductory Ultralight flights, combined with exhibition of part of the world's largest collection of vintage aircraft, set Fantasy of Flight apart from any aviation-themed exhibition facility in the world.

During their visit, guests experience the different eras of aviation through a series of themed sight-and-sound immersion experiences that tell the story of aviation through the ages. The experiences range from the Fantasy of Flight, where visitors soar through the clouds and a trip back in time to WWI's Western Front, to a reenacted WWII bombing mission aboard a B-17 Flying Fortress. Guests can step aboard and feel for themselves the tension, danger, and thrill of roaring above enemy territory. From the vibrations and sounds of the Flying Fortress's four Wright R-1820 engines to the sights and sensations of dropping 500-pound bombs from 25,000 feet amid heavy flak, the B-17 "mission" is an experience that makes visitors feel like aviation combat veterans.

Realistic flight simulators

For the even more adventurous, realistic flight simulators allow visitors to feel the sensation of piloting an F4U Corsair and other WWII aircraft in mid-air combat with enemy aircraft over the blue waters of the Pacific. Using simulation technology blending high speed graphics and a sense of fluid motion, the aerodynamic characteristics of the simulated flight are uncannily realistic.

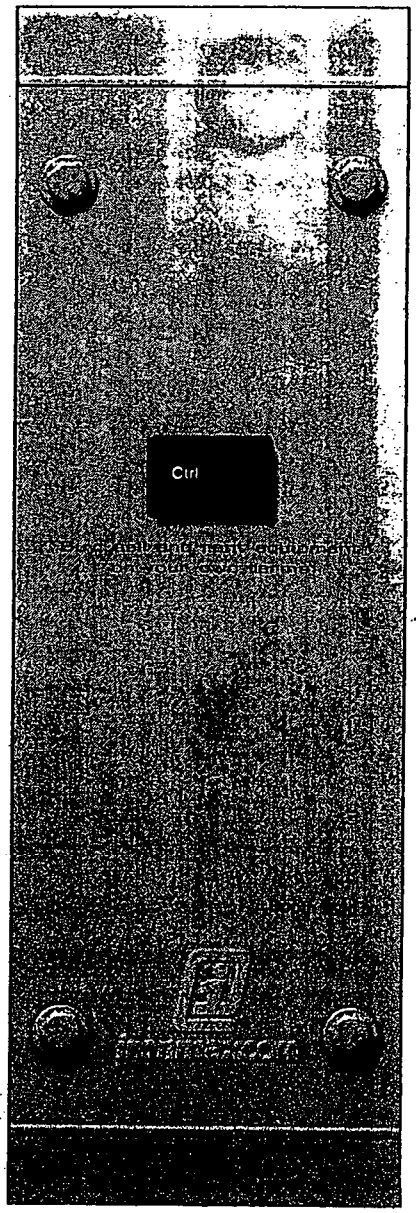
Simulator aviators begin their mission with a flight briefing that orients simulator pilots to the aircraft they will fly and explains what to expect once they take to the air. Basic flying techniques, fundamental air combat techniques, low-level flying, takeoffs, and landings are all covered in the initial flight briefing.

Then, step into the cockpit and head airborne. In moments, simulator aviators fly back in time more than a half-century and feel what it was like to be at the controls of a WWII fighter.

The simulators themselves offer a never-ending variety of WWII Pacific Theater missions. Adding to the intense realism of the flight simulator experience is the inter-relational capability of the different simulator aircraft. Pilots can not only experience what is like to fly, but must maneuver their aircraft in relation to those of the simulated enemy. Simulator-pilots must be quick learners, however, because the simulator skies are crowded with enemy aircraft. Pilots must also be careful to avoid colliding with their own squadron mates.

The simulator technology in each aircraft blends high-speed graphics and a sense of fluid motion. The aerodynamic characteristics of the simulated combat mission are uncannily realistic. The simulator experience recreates the same flying characteristics of many of the different aircraft that were used extensively in the WWII Pacific Theater. Some of the different aircraft in Fantasy of Flight's WWII simulator

continued on page 79



RESTAURANTS

continued from page 77

our 8th year of fine cuisine and good service. Full bar. Open 5 p.m. daily.

The Outback Restaurant, at Wyndham Palace Resort & Spa, 1900 Buena Vista Dr., 827-3430. Featuring the finest prime beef, freshest seafood, and 6-pound Maine lobsters in an atmosphere of Aboriginal designs, open-hearth grill, and a 3-story waterfall. Australian storyteller tells tales about life "down under."

Ponderosa Steakhouse, 8200 World Center Dr., 238-2526. Featuring our famous "All-You-Care-To-Eat Grand Buffet." Serving steak, chicken, and seafood in a family-style dining atmosphere.

Ponderosa Steakhouse. Breakfast, lunch, and dinner buffets. Excellent service and value with hot and cold buffet and large choice of main entrees and meals. Five locations:

- 6362 International Dr., 352-9343
- 5771 W. Irlo Bronson Memorial Hwy., 397-2100
- 5535 S. Kirkman Rd., 345-0200
- 7598 W. Irlo Bronson Memorial Hwy., 396-7721
- 8510 International Dr., 354-1477

Roadhouse Grill, 4155 W. Vine St. (Hwy 192), 932-4401. There's a time and a place to get rambunctious, and it's called Roadhouse Grill. A casual family dining experience featuring mouthwatering baby back ribs, mesquite grilled steaks, tender grilled chicken, and seafood. Four Orlando area locations.

Ruth's Chris Steak House, 999 Douglas Ave., Suite 3329, 682-6444. We serve only the best U.S. prime, the top 2% of U.S. beef, as well as the freshest seafood, chicken, lamb chops, and more. Banquet room.

Sizzler Restaurant, 12195 S. Apopka-Vineland Rd., 238-1551. Breakfast, lunch, and dinner. Hand-cut steaks, chicken, fresh seafood. Children's menu. All-You-Can-Eat fresh fruit and salad bar. Beer and wine. Banquet room and group rates. Also located at 9142 International Dr., 351-5369, and 6308 International Dr., 248-9711.

Steak'& Ale, 6115 Westwood Blvd., 352-0526. A casually elegant restaurant featuring signature steaks, herb-roasted prime rib, fresh seafood, a full-service bar, and a freshsalad bar—at moderate prices.

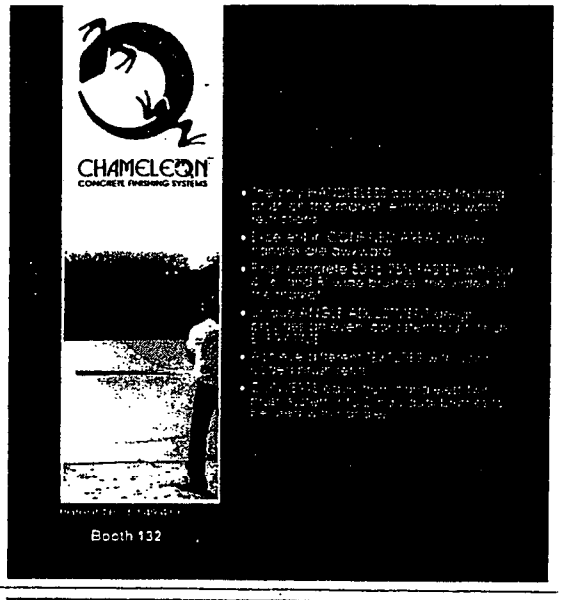
Wild Jack's Steaks & BBQ, 7364 International Dr., 352-4407. Authentic Western atmosphere serving chuck wagon grub. Entrees include smoked prime rib, filet mignon, and smokin' BBQ.

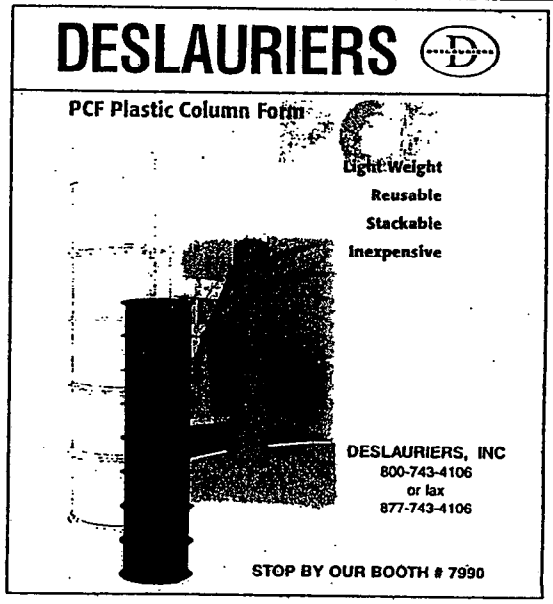
THAI CUISINE

Siam Orchid Restaurant, 7575 Universal Blvd., 351-0821. Authentic, fine-dining restaurant offering superb Thai cuisine and ambience.

RESTAURANT RESERVATION MENUS & SERVICE

Dine Around, 3652 Becontree Pl., 977-7618. Restaurant referral service found at the front desk of Central Florida hotels and attractions. Ask for the Dine Around Display or call for more information. □





FANTASY OF FLIGHT

continued from page 77

environment include the Grumman Wildcat at the most basic level and, on the more advanced side, the P-38 Lightning, P-51 Mustang, and F4U Corsair. Fliers can even take to the controls of a Japanese Zero and other WWII fighters.

Depending on an individual's experience level, aircraft are assigned to best meet one's simulator flying skills. According to Jim Stewart, Fightertown Entertainment, Inc., Lake Forest, Calif., the technical developers of the Fightertown flight simulator facilities, "The skill levels of different pilots are adjusted to allow everyone to compete equally. Beginning pilots start in low-level aircraft that are less complex to fly. As fliers acquire skills, their degree of difficulty increases. At the most sophisticated level, aircraft characteristics include, for example, features like engaging the tailhook while landing. Beginners will deal only with the most basic features of flying."

Each flight simulator combat mission experience requires a modest charge. Simulator flight passes can be purchased at the Fantasy of Flight main entrance complex.

Simulator pilots can experience a wide variety of different missions at Fantasy of Flight. Land-based flights or carrier operations, day or night and variable weather conditions are just some of the different scenarios that make each mission distinctly different. As many as eight different aircraft simulators can be operational at the same time within the Fantasy of Flight.

The Great Balloon Experience

Guests can actually take to the air in The Great Balloon Experience, a tethered gas balloon ride that carries as many as 25 guests skyward aboard the Fantasy of Flight. Guests can fly as often as they wish in the helium-filled balloon, weather and prevailing winds permitting.

The Great Balloon Experience provides visitors with an aviation experience reminiscent of some of man's earliest flying experiences. The spherical balloon contains 200,000 square feet of nonflammable helium and will rise as high as 500 feet, enabling visitors to see as far as the Gulf of Mexico and downtown Orlando on clear days.

Guests will ride the balloon in an octagon-shaped wicker-paneled basket. When aloft, the basket is large enough to permit guests to walk from one side of the balloon to the other. Rides are approximately 15 minutes long.

The white balloon is 115 feet tall and 70 feet in diameter. Its great size makes it clearly visible to passersby on I-4. The balloon is moored by 16 anchor points that can secure the balloon in wind speeds up to 80 knots. Operation is subject to weather-related restrictions. Wind gusts of 25 knots or more can ground the balloon, primarily because of turbulence that might prove unsettling to riders.

The balloon ride is also available to groups, can operate at night or for champagne breakfast flights and special evening flights.

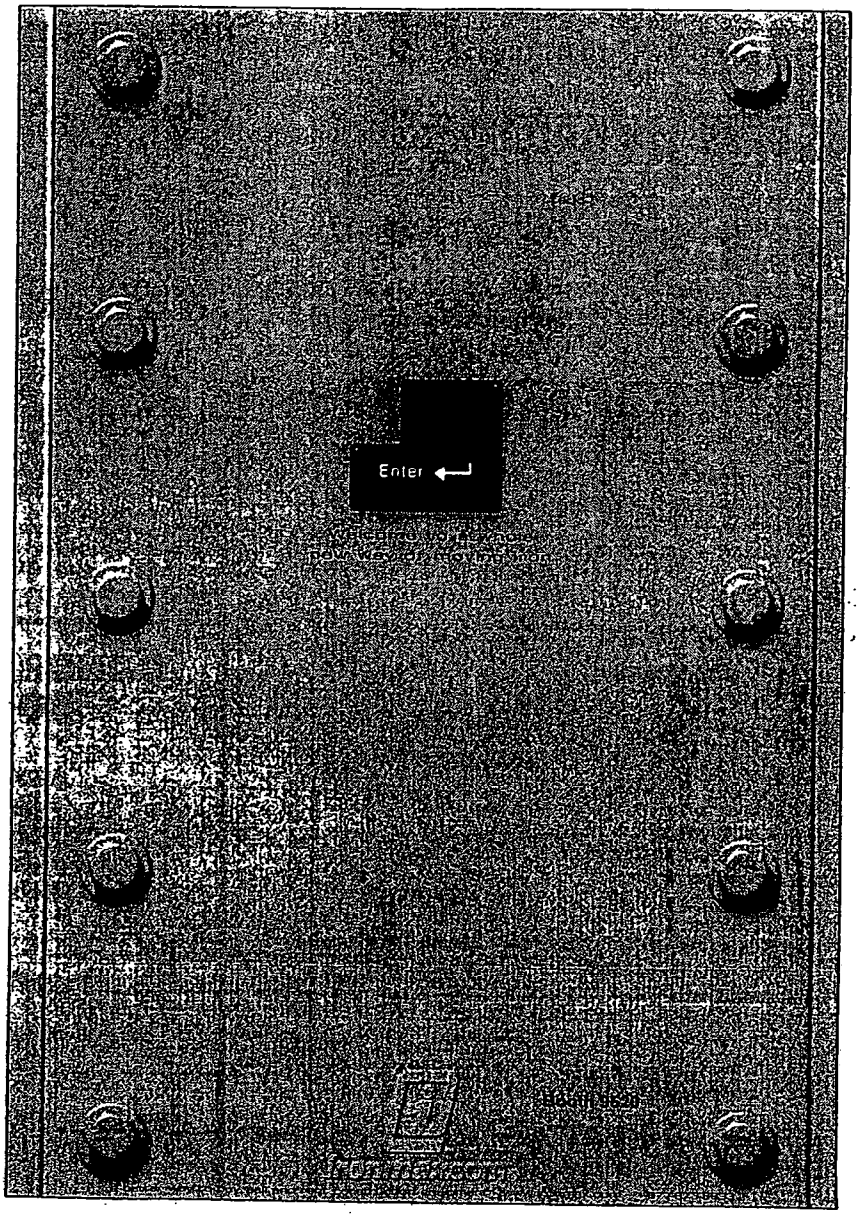
Ultralight flights

Fantasy of Flight also offers introductory flights aboard ultralight aircraft. The flights aboard Flightstar Ultralights are offered in varying costs and flight lengths and are conducted with experienced FAA Certified Flight Instructors. Guests as young as 6 years old can actually take over the controls of the aircraft.

Visitors to the Fantasy of Flight complex feel as if they have stepped back in time. The entire complex has an Art Deco architectural motif that reflects the feel of airports of aviation's Golden Era of the late 1930s and early '40s. From its red-and-white checkerboard design water tower to tasty home-cooked food in the Compass Rose restaurant, the entire complex projects the same characteristics of a small airport more than a half-century old. The attraction's gift shop features historic aviation souvenirs, vintage one-of-a-kind aviation memorabilia and Fantasy of Flight themed gifts.

Fantasy of Flight is located in Polk City, Fla., on I-4 (exit #21), halfway between Orlando and Tampa, 20 minutes west of Walt Disney World. A visit takes approximately two to three hours. The attraction is open daily from 9 a.m. to 5 p.m. No admission is required to visit the Compass Rose restaurant or browse in the gift shop. MasterCard and Visa credit cards are accepted. Discounts for groups are available. For more information, call 941-984-3500. □

Article courtesy of Fantasy of Flight.



PT 03436

Master Certificates offered at World of Concrete

Attend four seminars in a subject area and receive a Master Certificate. Order your Master Certificate using the order form in your seminar handout book. Copies of the certificates can be attached to bid documents to show attendance at seminars on specialized construction methods required for a particular job.

Master Certificate in Basics. Technologia del Cemento y del Concrete (Seminar 20-01); Concrete Basics, Part I (Seminar 20-09); Basics of Concrete Floors on Ground (Seminar 20-17); Concrete Basics, Part II (Seminar 21-24); Concrete Basics, Part III (Seminar 22-39); Producing Durable Concrete (Seminar 23-53); High Performance Concrete With Specialty Admixtures (Seminar 24-68).

Master Certificate in Troubleshooting. Troubleshooting Heavy Construction (Seminar 20-10); Troubleshooting Parking Lot Construction (Seminar 21-25); Troubleshooting Fresh Concrete (Seminar 22-40); Troubleshooting Hardened Concrete (Seminar 23-54); Troubleshooting Residential Flatwork (Seminar 23-55); Troubleshooting Masonry, Part I: Challenges of Water Resistance (Seminar 23-60); Troubleshooting Concrete Cracks (Seminar 24-69); Successful Use of Troubleshooting Techniques (Seminar 24-71); Troubleshooting Masonry, Part II: Accommodating Movement in Masonry Walls (Seminar 24-75).

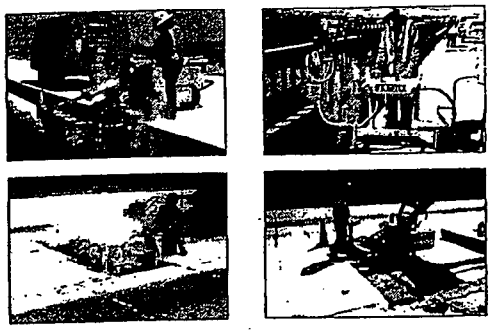
Master Certificate in Residential. Residential Flatwork (Seminar 20-02); Repairing Residential Flatwork (Seminar 20-11); Constructing Residential Walls (Seminar 21-26); Residential Waterproofing (Seminar 22-41); Troubleshooting Residential Flatwork (Seminar 23-55); Repairing Residential Walls (Seminar 24-70).

Master Certificate in Ready Mix. How to Increase Ready Mixed Plant Productivity (Seminar 20-12); Concrete Mix Design, Part I: Evaluation of Mixtures (Seminar 21-27); Concrete Mix Design, Part II: Adjusting With Aggregates and Admixtures (Seminar 22-42); Producing Durable Concrete (Seminar 23-53); Concrete Mix Design, Part III: Air Entrained Concrete (Seminar 23-56); Successful Use of Troubleshooting Techniques (Seminar 24-71).

FOR A DOWEL DRILL TO FIT ANY APPLICATION
VISIT

E-Z DRILL

Booth 6649



Toll Free: 800-272-0121 Fax: 405-372-1429
ezdrill@fullnet.net

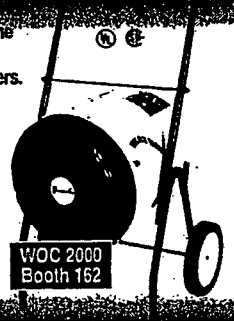
Are you ready for matched cutting performance?

Are you ready for a Stihl? Stihl didn't become the best selling brand of cut-off machines in the world by accident. We had to earn a reputation as hard-working and dependable first. Put simply, Stihl Cutquik® cut-off machines get the job done. Which makes it the tool to have when your job is cutting steel and concrete.

STIHL®
Number One Worldwide
1 800 GO STIHL • www.stihlusa.com • Yellow Pages under "Saws"

Fostoria's Electric HEAT WAVE™...
Safe Indoor Heat

The curing control you need without the threat of carbon monoxide damaging concrete surfaces or poisoning workers. It works without the hassles involved with other fuel-fired heaters.
- No Fuel or Fumes
- No Carbon Monoxide
- No Late-Night Refueling
- Designed For Enclosed Areas
- Thermostat Control
- VERY quiet operation
- 10, 15, 30 KW - 240, 480 Volt



fostoria

Toll Free Fax: 800-435-0842 www.fostoriaindustries.com
Fostoria Industries, Inc. 1200 N. Main St. Fostoria, OH 44830 419/435-9201

CONCRETE TESTING SOLUTIONS

ASK US ABOUT
- Maturity Meters
- Micro-Deval
- Compression Machines
- Hydrofogger

Gilson COMPANY, INC.

Call for our Testing Equipment Catalog
1-800-444-1508
gilson@coil.com
www.globalgilson.com

Trent Smith Ben Backus Ray Miller Jim Bibler
Booth #3277

Mention this ad and receive a show discount

Master Certificate in Repair. Crack Injection: Polyurethanes (Seminar 20-03); Repairing Residential Flatwork (Seminar (20-11); Crack Injection: Epoxies (Seminar 20-13); Concrete Repair Materials, Part I: Basics of Materials (Seminar 20-14); Evaluating Options Before Repair Begins (Seminar 21-28); Concrete Repair Materials, Part II: Cementitious Materials (Seminar 21-29); Basics of Concrete Repair, Part I: Essentials (Seminar 22-43); Concrete Repair Materials, Part III: Epoxies, Sealants, & Other Polymer Materials (Seminar 22-44); Basics of Masonry Repair (Seminar 22-46); Basics of Concrete Repair, Part II: Repair & Protection Methods (Seminar 23-57); Basics and Repair of Post-Tensioned Concrete Structures (Seminar 23-58); Repairing Residential Walls (Seminar 24-70); Basics of Concrete Repair, Part III: Structural Repairs (Seminar 24-72); Shotcrete Repair (Seminar 24-73).

Master Certificate in Masonry. Quality Masonry Construction (Seminar 20-15); Motivating the Masonry Crew (Seminar 20-16); Grouting Masonry Walls (Seminar 21-30); Building Homes With Block and Stucco (Seminar 21-31); Masonry Construction in Difficult Conditions (Seminar 22-45); Basics of Masonry Repair (Seminar 22-46); Understanding Masonry Mortars (Seminar 23-59); Troubleshooting Masonry, Part I: Challenges of Water Resistance (Seminar 23-60); Scaffold Erection, Use and Dismantling (Seminar 24-74); Troubleshooting Masonry, Part II: Accommodating Movement in Masonry Walls (Seminar 24-75).

Master Certificate in Floors. Basics of Concrete Floors on Ground (Seminar 20-17); Floor Flatness: Basics of F-Numbers (Seminar 20-18); How to Plan Properly for Successful Floors (Seminar 21-32); Floor Flatness: Advanced F-Number Techniques (Seminar 21-33); Joints in Concrete (Seminar 22-47); Training Course for ACI Concrete Flatwork Finisher Certification (Seminar 22-ACI); Decorative Concrete Flatwork (Seminar 22-49); Special Finishes for Concrete Floors on Ground (Seminar 23-61); Getting the Most From Your Power Trowel (Seminar 23-62); Coatings for Concrete Floors, Part I: Materials and Material Selection (Seminar 23-64); Minimizing Floor Curling and Shrinkage Problems (Seminar 24-76); Solving Moisture-Related Problems With Slabs-on-Grade (Seminar 24-77); Coatings for Concrete Floors, Part II: Surface Preparation and Material Application (Seminar 24-79).

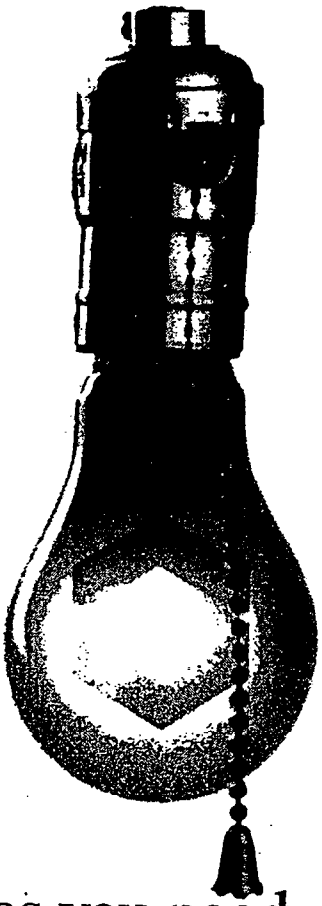
Master Certificate in Management. How to Reduce Corporate & Personal Income Tax & Eliminate Estate Taxes & Probate Fees (Seminar 20-06); Practical Planning & Scheduling of Small & Medium Sized Construction Projects (Seminar 20-07); Growing the Small Construction Company (Seminar 20-08); Concrete Answers to Ten Legal Problems (Seminar 20-21); Safety is a Construction Profit Center! (Seminar 20-22); Increasing Jobsite Productivity (Seminar 20-23); How to Achieve Team-Based Safety and Select Personal Protective Equipment (Seminar 21-36); Profit Driven Marketing and Sales Strategies That Work (Seminar 21-37); Leadership Skills for Construction Contractors, Part I (Seminar 21-38); Estimating Strategies (Seminar 22-50); Eight Ways to Prosper in Today's Construction Industry (Seminar 22-51); Leadership Skills for Construction Contractors, Part II (Seminar 22-52); Balancing Estimating, Job Costing and Accounting (Seminar 23-65); How to Turn Your Crew Into a High Performance Team (Seminar 23-66); How to Find and Hire Top Talent (Seminar 23-67); People Management in Construction (Seminar 24-80); Construction Failures: How to Identify, Prevent and Resolve (Seminar 24-81); How to Motivate and Retain Employees (Seminar 24-82). □

Corporate Sponsors

World of Concrete thanks the following Corporate Sponsors for their premier support.

Company	Booth
AMPAC Machinery Co	10010
Burke by Edoco	3083
Command Data	3861
Conspec Marketing & Mfg. Co. Inc.	5461
Fosroc Ltd	277
Fraco Products Ltd	6591
Hilti Inc	6843
ICS Blount Ltd	5483
Ironmax.com	9520
Multiquip Inc	2831
National Rent-A-Fence	7371
Pecora Corp	6465
Putzmeister America	1901
Simple Solutions	5848
Super Stone Inc	5765
Transcrete/America Inc	2371
Vexcon Chemicals Inc	5083
Volvo Trucks North America	501
Yanmar Diesel America Corp	691

List as of Jan. 4, 2000.



The ideas you need.

Booth 5153

Think of Dayton/Richmond as the place for ideas.

When Dayton Superior and Richmond Screw Anchor joined forces to create a new organization, we created the repository of a vast amount of industry expertise. That means we can solve more problems to provide you with the best solution for any concrete accessory requirement.

Along with our greater industry expertise, we bring a tremendous product mix, more expansive facilities and a quality dealer network to the table.

The fact is, Dayton/Richmond is an organization that's committed to helping our customers with more creative solutions than ever before.

DAYTON/RICHMOND CONCRETE ACCESSORIES
A DAYTON SUPERIOR COMPANY

721 RICHARD STREET · MIAMISBURG, OH 45342
937-866-0711 800-745-3700 FAX 937-866-1558
www.daytonrichmond.com

PT 03438

MORE ...

World of Concrete has more exhibits than ever! Make sure you enjoy all the products, education and interaction that World of Concrete offers by walking outside where a world of excitement continues.

MEGASTRUCTURE EXHIBITS

Visit the 9000 to 9800 series of booths filled with equipment, materials, tools and services to help you do your job better.
Open daily 9:30 – 5:00
(Thursday 9:30 – 1:00)

MEGA DEMOS

Field techniques come to life in the Mega Demo arena. This year's topics include concrete placement, decorative flatwork and building with precast concrete. Action starts at 2:00, but arrive early for best seating.

WIN! WIN! WIN!

Visit the raffle booth in either of the Megastructures between 9:30 and noon to have your Expocard scanned. You could win a trip for two to World of Concrete 2001 in Las Vegas. Prize includes roundtrip airfare, hotel and $1000 in spending money. See booth attendants for details. Raffle is limited to attendees only*.

to Fabulous LAS VEGAS NEVADA

OUTDOOR and ACTION EXHIBITS

Try before you buy! See, test, and operate equipment from a range of manufactures. Booth series 10,000 – 33,000 are located in these active areas.
Open 9:30 – 5:00
(Thursday 9:30 – 1:00)

BEER GARDENS

Sponsored by Putzmeister America, Ironmax.com and Multiquip Inc., the Beer Gardens combine brews, soft drinks and pub food in a relaxed atmosphere. Two locations open daily
9:30 – 5:00
(Thursday 9:30 – 1:00)

ironmax.com

WHITEMAN

FREE MORNING COFFEE

World of Concrete invites you to enjoy complimentary coffee in the hall at the entrances to the Megastructures each morning 9:30 – 11:00.

GET OUTDOORS. YOU'LL BE GLAD YOU DID!

World of Concrete's outdoor activities and exhibits are accessible via the ramp at the end of the 9800 aisle.

2 WORLD of CONCRETE O

* One entry per person. Raffle limited to qualified registered attendees only; exhibitors, speakers, press, spouses and HW employees excluded.

PT 03439

13 ways to get the money you're owed

By David F. Dorsch

How many times have you been a victim of slow payments from owners or general contractors? I hear this complaint often—and have been a victim, too. For some strange reason, many owners are far less diligent in making payments than they are in negotiating the contract and insisting on timely, high-quality work. Fortunately, there are some things you can do to ensure that you get paid on time for your work.

1 Negotiate just as hard for a prompt payment schedule as you do for a reasonable price. Just because the owner or general contractor hands you a standard preprinted contract to sign does not mean that you have to accept it. Insist that you be paid within a reasonable period (perhaps 10 days) after your work is completed.

2 Discuss the pay-request procedure at the preconstruction meeting. If it is not already spelled out in the contract, find out if the owner requires a special request-for-payment form to process your invoice. Also, find out what day of the month the owner must receive the invoice, and determine who will actually approve the request. Then set up a time to review the preliminary requisition with this person.

3 Don't include unapproved items such as change orders in your pay request—especially if they are relatively small in comparison to the total requisition. This can cause the requisition to be held up or returned to you.

4 Double check the math for accuracy. If items don't add up right, the processing will be delayed.

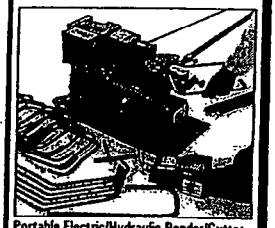
5 Send your pay request by registered mail or hand-deliver it personally to the approving authority. This eliminates the popular "we-never-received-your-invoice" excuse.

6 Find out the names and phone numbers of all the people who process the requests—especially the administrative assistants—and consider calling them when a payment is overdue.

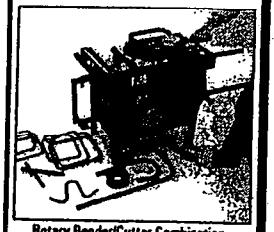
7 Create an accounts-aging list, and review it every week. As soon as a payment is overdue, call and ask if your request was received or if there is some

continued on page 84

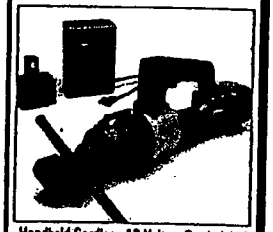
Watch us
Cut and Bend Rebar in Booth 102



Portable Electric/Hydraulic Bender/Cutter Combination for thru 3/4" (#6) bar.



Rotary Bender/Cutter Combination for thru 1" (#8) bar.



Handheld Cordless 12 Volt or Corded 110 Volt Cutters. Only 11 Pounds !

FASCUT INDUSTRIES INC.
7248 Inama Rd, Sauk City, WI 53583
Phone: 608-643-6678 Fax: 608-643-2682
www.fascut.com

GOLDEN LOOK
Premium Quality Resurfacing Systems
Before
After
Epoxy Stone
The Rolls Royce of Concrete Resurfacing Products
Distributors
with Nationwide Distribution
Dealerships Available
Premium Quality Products for the Professional
Minimum Investment-High Profit Business Opportunity See us at Booth No 6347
GOLDEN LOOK INTERNATIONAL
3401 House Anderson Road
Euless, TX 76040 (Dallas/Fort Worth)
1 (800) 433-5397 or (817) 540-1900

TRUCO®
800-845-1312
CONCRETE DRILLERS WANTED!
For Truco's New Line of
Professional Core Drills *featuring:*
• Extruded aluminum roller carriages
• Solid stainless steel columns
• 30" bit capacities (or more) with a 20 amp electric motor
• Hydraulic motors
Visit Us At Booth 5875
diamond blades • diamond core bits • diamond wire • core drills • concrete cutting equipment

13 WAYS TO GET MONEY OWED

continued from page 83

problem with it. Keep a written record of the answers.

8 Make sure you know your lien rights in the various locations that you work. Some areas have a very short time in which to file the required notices. If you miss the time period, you may lose your rights.

9 Consider offering a discount for prompt or early payment. Some clients will take the discount, but still not pay the bill for 60 days. Then you have to bill them for the discount. But when it works, you could get your money in 10 days instead of 30 to 60 days.

10 Some organizations are set up to transfer the funds directly to your bank account. This can save from one to five days on the wait for your money, and it's cheaper than sending someone over to pick up the check.

11 In some cases, you may have to visit the owner personally. If you have been promised a check that never arrives, the next time tell the client not to mail it. Go to his office and pick it up.

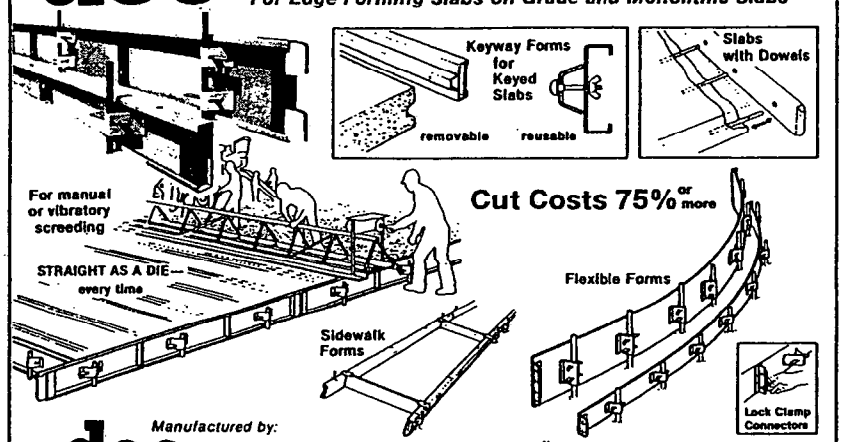
12 Establish exactly what you must do to have the final retention released, and agree on the time that you will receive the retention. Also, try to get retention waived on change-order work. If you are making only 10% profit on the entire job—and the retention is 10%—the owner is holding your profits.

13 Make final closeout a detailed item on your work schedule, and allow a reasonable amount of time to complete it. Contractors usually get all the up-front paperwork such as submittals to the owner, but they are often not as diligent about getting the final documents such as as-built drawings to the owner. This delays the final payments and retention releases. □

Booth 1543

dee Forms for all types of Flatwork

For Edge Forming Slabs on Grade and Monolithic Slabs



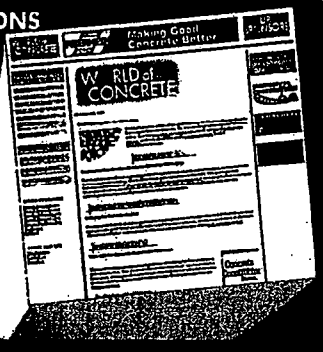
Manufactured by:

dee CONCRETE ACCESSORIES CO.® 7350 W. Montrose Ave. • Norridge, IL 60634

AVAILABLE AT LEADING DISTRIBUTORS OF CONTRACTORS EQUIP. 708/452-0250 1/800/245-1333 Fax 708/452-7220

BRINGING YOU THE WORLD OF CONCRETE AND MASONRY ONLINE

- WORLD OF CONCRETE EXPOSITIONS
- CONCRETE CONSTRUCTION, MASONRY CONSTRUCTION & THE CONCRETE PRODUCER magazines
- Magazine Archives
- Aberdeen Bookstore
- Virtual Booths
- Problem Clinic



WWW.WORLDOFCONCRETE.COM

Advertisers Index

The Aberdeen Group Div Hanley-Wood LLC 60, 66, 72, 82, 84
Advance Shoring Co/ Ischebeck Gmbh 73
Allen Engineering Corp 37
Allmand Bros Inc 67
American Honda Motor Co Inc Engines Div 8
American Honda Motor Co Inc Generators Div 59
American Isuzu Motors Inc 48
American Society of Concrete Contractors 70
Blastrac 75
Blue Circle Cement Inc 54
Burke by Edco 76
CanLift Equipment Ltd 25
The Catalog Group, Western Trade Inc 85
Chemrex Inc 78
CMI Corp 49
Concrete Accessories Inc (CONACO) 62
Concrete Solutions Inc 36
Conspec Marketing & Mfg Co Inc 53
Cosella-Dorken Products Inc 74
Crown Construction Equipment 58
Davis Colors, Solomon Grind-Chem Service 28
Dayton/Richmond 30, 81
Dee Concrete Accessories Co Div/ Tesko Enterprises 84
John Deere Commercial Worksite Products Inc 35
Dellinger Inc 77
Diamant Boart, Target Alternatives 61
Diamond Products 6
EZ Drill Inc 80
EDCO Equipment Development Co Inc 2
EZ Rail Corp 83
Fastcut Industries Inc 83
FORTA Corp 23
Gallet 11
Gilson Co Inc 14
Gomaco Corp 15
Hilti Inc 19
Kanetec America Inc 118
Kolor Corp 24, 52, 91
Kwik Mix Co 16
Portland Cement Association 89
Portland Cement Association (Residential) 76
Power Curbers Inc 17
Powell Fabricating 55
Putzmeister America Inc 4-5
Reich Construction Equipment Inc 51
Simplex Equipment Systems 88
Soff-Cut Inc 78
Schwing America Inc 10
Sika Corp 57
Simon North America 56
Soff-Cut International Inc 41
Stanley Enterprises Inc 27
Southdown Inc 69
SPECTRA PRECISION 7
Star Diamond Tools Inc 85
Stihl Inc 80
Stone Construction Equipment Inc 61
STOW-Bomag Light Equipment Div 68
Sunbelt Rentals Inc 31
Superior Industries Inc 39
Symons Corp 47
Topcon Laser Systems 9
Vibco Inc 87
Wacker Corp 174
Wheeler Consolidated Inc 6

SKW-MBT

Continued from page 1

tivities in North and South America, with 2,000 employees and 1999 total sales of more than US $500 million.

Roni Rutz

In North America, the individual companies of SKW-MBT Management, Inc. market their products through distinct channels, and the companies have separate sales organizations. In South America, direct sales forces in seven Latin American countries have access to the full breadth of SKW-MBT products, and work within their countries to promote the technologies and expertise of the entire group.

In 1997, SKW Trostberg AG, which already owned ChemRex Inc., acquired Master Builders, Inc. In March 1999, SKW purchased Harris Specialty Chemicals. Last September, SKW rearranged the product offerings of the companies, consolidating products sold through similar channels.

The manufacturing activities of all of the companies have been combined, reportedly creating the largest network of plants (34) and warehouses in the construction chemicals industry in the Americas.

Show News

Ironmax.com teams up with PRIME Equipment

PRIME Equipment is taking to the Internet with the help of Ironmax.com (Booth 9520), the online marketplace for construction equipment buyers and suppliers. Ironmax.com will assist PRIME Equipment in making its online presence known by making it easy for users to get Requests for Quotes (RFQs) directly from PRIME. When a registered buyer sends a RFQ to the Ironmax.com site, the RFQ is sent to suppliers within the buyer's market.

"PRIME agreed to enlist us to help them expand their Internet marketing and we won the opportunity because of our deep understanding of the industry," said Steven Paradis, president and CEO of Ironmax.com. "This agreement with PRIME will escalate the momentum Ironmax.com is experiencing."

CAMILLO'S CORNER

continued from page 4

in the concrete mix with entrapped microscopic air bubbles (foam) that act as a virtually weightless aggregate. Created by a foam generator, the air bubbles are extremely small and very uniform in size, unlike air-entraining admixtures. The cellular concrete can be used in both precast and cast-in-place applications, according to the company.

MultiQuip (Booth 2831) has introduced its new FS line of concrete saws, consisting of nearly 20 models in four series. All models feature an outboard shaft bearing that reportedly eliminates vibration and a heavy-gauge steel box frame chassis that prevents flex.

Finally, stop by **Ravensforge (Booth 9653)** and check out its SkateBlock product that is anchored in concrete to protect it from damage by skateboarders. Precision cast from bass, bronze, or aluminum, the item helps prevent cracking, discoloration, and chipping.

MEGA DEMO

Continued from page 1

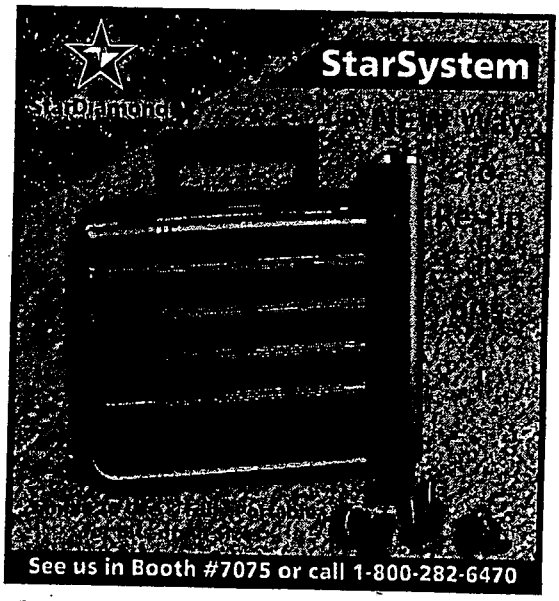
ics as the base preparation, setting the sand bed, screeding, material handling, installation of pavers and edging, this demo will show you the ABCs of building with interlocking concrete pavers.

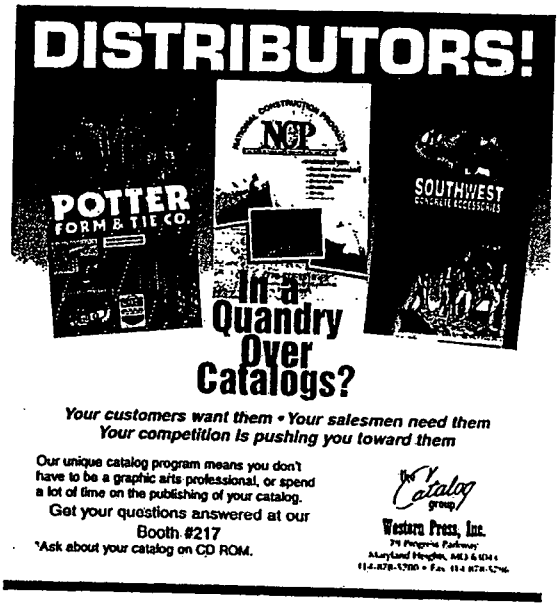
Bobcat/Ingersoll-Rand (Booth 7561) will be helping the Pave Tech workers by supplying an 864 G-Series compact track loader and a 963 skid-steer loader. The Bobcat 864 has a track system that improves flotation, traction, and maneuverability. It has a rated capacity of 2,000 pounds at 35 percent of its 5,715-pound tipping load. Track widths come in either 12.6 or 17.7 inches. While the narrow track provides better traction for general digging and excavating, the wide track provides improved flotation on soft ground.

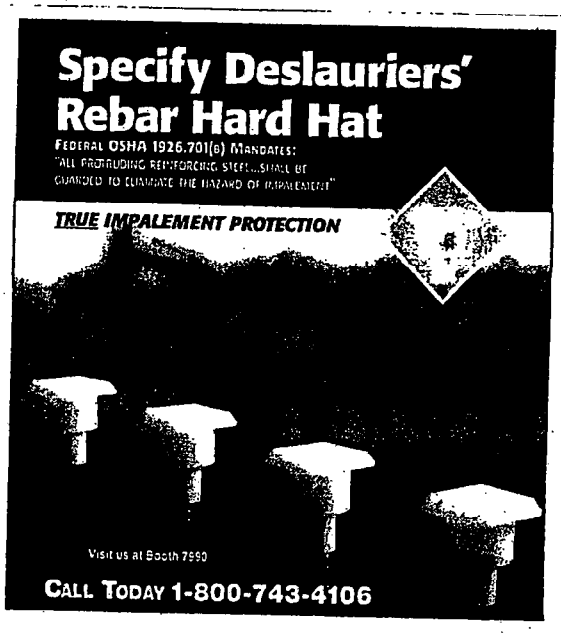
The largest Bobcat available, the 963 has an operating capacity of 3,000 lbs. and a top speed of nine mph. The 963 weighs in at 9,900 pounds and is powered by a turbo-charged, 105-hp Perkins diesel engine.

Program Guide Correction

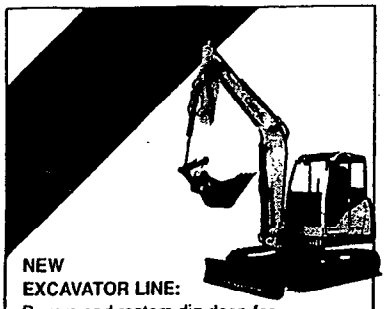
The correct address of Vibak AG (Booth 8790) is:
Schoenwerdstr 9
Urdorf, Switzerland CH-8902





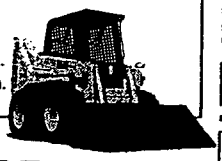


http://www.gehl.com



NEW EXCAVATOR LINE:
Buyers and renters dig deep for job site solutions.

NEW, IMPROVED "35 SERIES" SKID LOADERS:
Big models deliver even better performance and smoother operation.



GEHL TODAY

NO. 1 WITH CONTRACTORS . . . EVERYWHERE!

WORLD OF CONCRETE SHOW

February 21 - 24, 2000

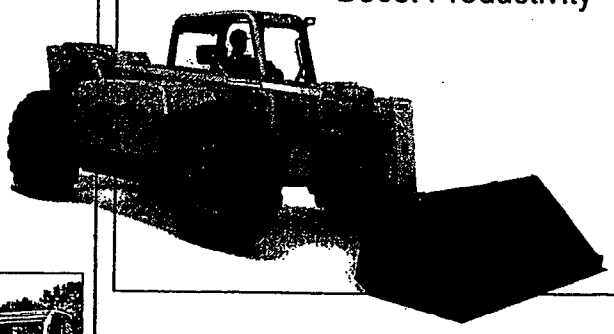
Breaking New Ground

Gehl Introduces New Line of Compact and Mini Excavators

12 Models offer top value with superior power, maneuverability, comfort and serviceability.

Rising to the Challenge

Popular DL Series Dynalift® Telescopic Handlers Boost Productivity



With lift capacities up to 12,000 lbs. and lift heights up to 55 feet – Gehl meets every need!

Speeding Up Cycle Times

New "Series II" Skid Loaders Deliver Top Performance

Improvements include increased lift capacity, more powerful hydraulics, plus added convenience and serviceability.

SEE US IN BOOTH 2161 AT THE WORLD OF CONCRETE SHOW

PT 03443

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 6

SONY®

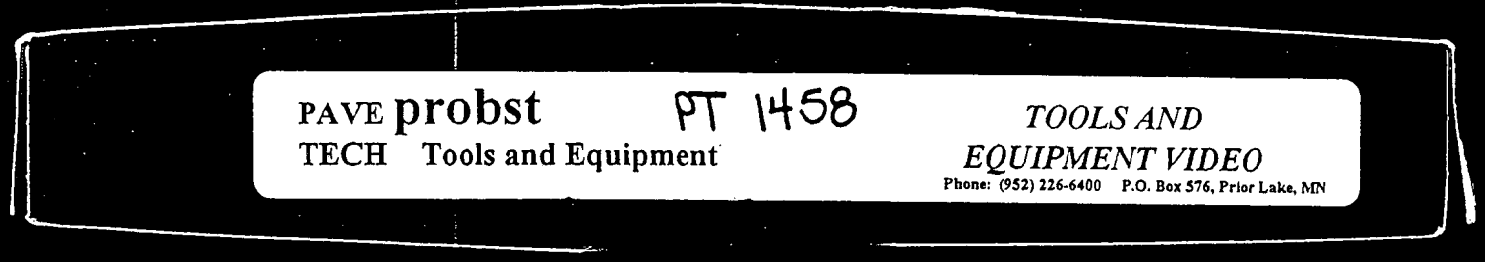
EXHIBIT
JONES
6
2/23/07

8hrs (EP)
PREMIUM GRADE

T-160
VHS

High Durability

Brilliant Color and Sound™


PAVE probst
TECH Tools and Equipment
PT 1458
TOOLS AND
EQUIPMENT VIDEO
Phone: (952) 226-6400 P.O. Box 576, Prior Lake, MN

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 7

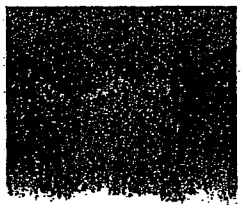
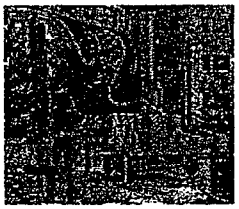
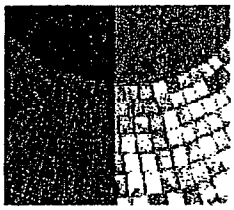
PAVE TECH

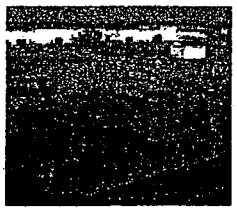
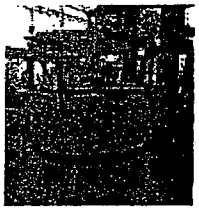
PAVE EDGE | PROBST Tools | Adhesives | Enviropave | New Products | PAVE CHEM

Installation Guides | MSDS | Contact Us | Trade Shows | About Us | HOME

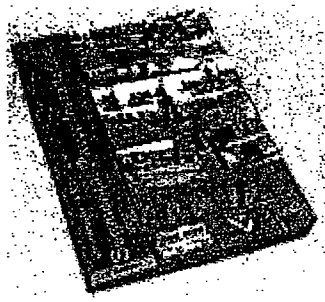
Welcome to

EXHIBIT
JONES
1
2/23/04 CD

Pave Edge | *Probst Tools* | *Pave Chem* | *Distribution Center* | *Project of the Month* | *Pipe & Precast Equipment*



NEW! JUST PRINTED!!

Download PDF Vocational Manual Order Form

We're glad you stopped by and we hope you find the web site useful.

Please be sure to email us with any questions or suggestions. For additional information, View and Download the **Installation Guides**, **MSDS Guides**, **Specifications Guides** and **NEW - Application Guides** for **SEALERS** and **CLEANERS**.

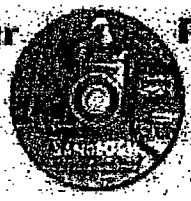
PAVE TECH is the paver industry resource! The home of *PAVE EDGE*, Paver Edge Restraint System for interlocking concrete and brick pavements. *PAVE EDGE* is the only self supporting edge restraint designed exclusively for pavers.

PAVE TECH is the North American Distributor for **PROBST TOOLS**, featuring a full line of paver installation tools and equipment for the professional. **PAVE TECH** and **PROBST** offer the World's Finest material handling solutions.

PAVE TECH's *PAVE CHEM* offers a full line of Masonry Cleaners, Sealers and Adhesives, including the revolutionary new joint sandstabilizer additive **SANDLOCK.**

Call **800-728-3832** for the 2004 price sheet or **register** with Pave Tech to recieve more information.

New CD available on our SandLOCK application



Register with Pave Tech today and get your CD!

Be sure to visit our partner's Websites

probst-gmbh.de

deeproot.com

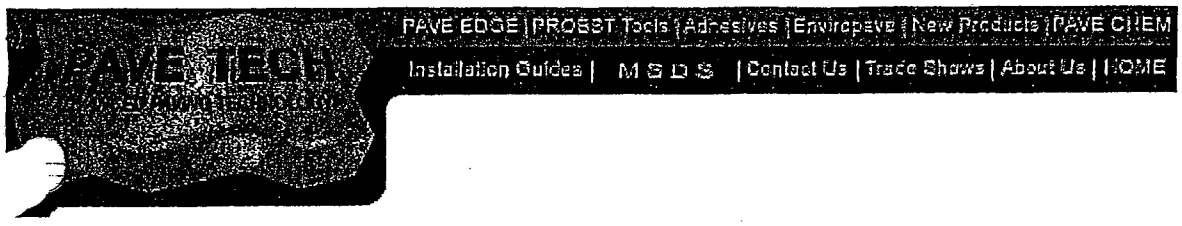
Pave-Edge Europe

PAVE TECH INC.
P.O. BOX 576 PRIOR LAKE, MINNESOTA 55372 USA
sales@paveedge.com

PHONE
952.226.6400
TOLL FREE
800.728.3832
FAX
952.226.6406

PAGE LAST UPDATED 12.15.03

Back to Top



PAVE TECH / PROBST TOOLS and EQUIPMENT

A complete online guide

BASIC EQUIPMENT

PAVERCART, PAVEREXTRACTOR, PAVERADJUSTER, PAVERPAW, PAVERPERSUADER, POUNDER, BASERAKE, PAVERSQUARE PRO, PAVERLASER SQUARE, HALDER HAMMERS

SAND SCREEDING & SWEEPING EQUIPMENT

SANDPULL, SANDPULL PRO 5 & 8, SANDPULL PRO ADJUSTABLE, SANDMAX I, SANDMAX II, SCATTERMAX, PAVERSWEEP, PAVERBROOM, SANDBUCKET

CUTTING, SPLITTING & MARKING EQUIPMENT

PAVERSPLITTER, WALLSPLITTER, SLABSPLITTER, STONESPLITTER, ELECTIC HYDRAULIC SPLITTER, MK MASONRY SAWS, DIAMOND TERMINATOR BLADES, SAWTEC DUST CONTROL, MARKERS, PAVERSCRIBE, QUICKDRAW

MATERIAL HANDLING SOLUTIONS

FIELDCLAMP SG, YARDCLAMP MPZ, PALLETFORK PGA 15, SLABCLAMP MPG, STAZ DZ II,STAZ-S4,STAZ-S-Unigrip

JOB SITE HANDLING

RETAININGWALL CLAMP, BANDCLAMP, PALLETWAGON, QUICKCLAMPS, FASTGRAB, CURBHANDLER, MANGRAB, BOULDERGRAB, TWO MAN BOULDERGRAB, ROCKCLAMP

SLAB HANDLING EQUIPMENT

SLABGRABBER, SLABHANDLER, SLABEXTRACTOR, MAMMOTHMITE 110V, MAMMOTHMITE 12V, MAMMOTH SH,. MAMMOTH JM 200

PIPE HANDLING EQUIPMENT

ROUNDGRAB RG, ROUNDGRAB RG20-80, MANHOLE and CONE CLAMP SRG, CONE INSERT CLAMP RIG, MANHOLE CLAMP RK, TURNING DEVISE for PIPE UG, ROTATING CLAMP for MANHOLES WG-S, ROTATING CLAMP for PIPE WG, TILTING TABLE KT, GANTRY CRANE ROTATING CLAMP for CONCRETE PIPE PWG

MOTORIZED EQUIPMENT

PAVERMAX VM 203, PAVERMAX VM 204, PAVERCAT

COMPACTION EQUIPMENT

DVM 2100, R 90, BOMAG BT 60

SAFETY PRODUCTS

PAVERTAPE, BODYARMOR, HANDSAVER GLOVES, KNEESEATS

NEW PRODUCTS

EZSHIM, HALDER HAMMERS, TERMINATOR MAX, 4 X 45° MARKER, FLEX MARKER, LASER SQUARE PRO, LASERLEVEL, STRINGALONG, DEEPROOT, PAVERSAFE, ELECTRIC HYDRAULIC SPLITTER

Register | New Products | Project of the Month | Editorial | Pave Edge | Probst Tools | Adhesives | Enviropave | Pave Chem
Installation Guides | Safety Guides | Contact Us | Trade Shows | About Us | Home

MOTORIZED EQUIPMENT

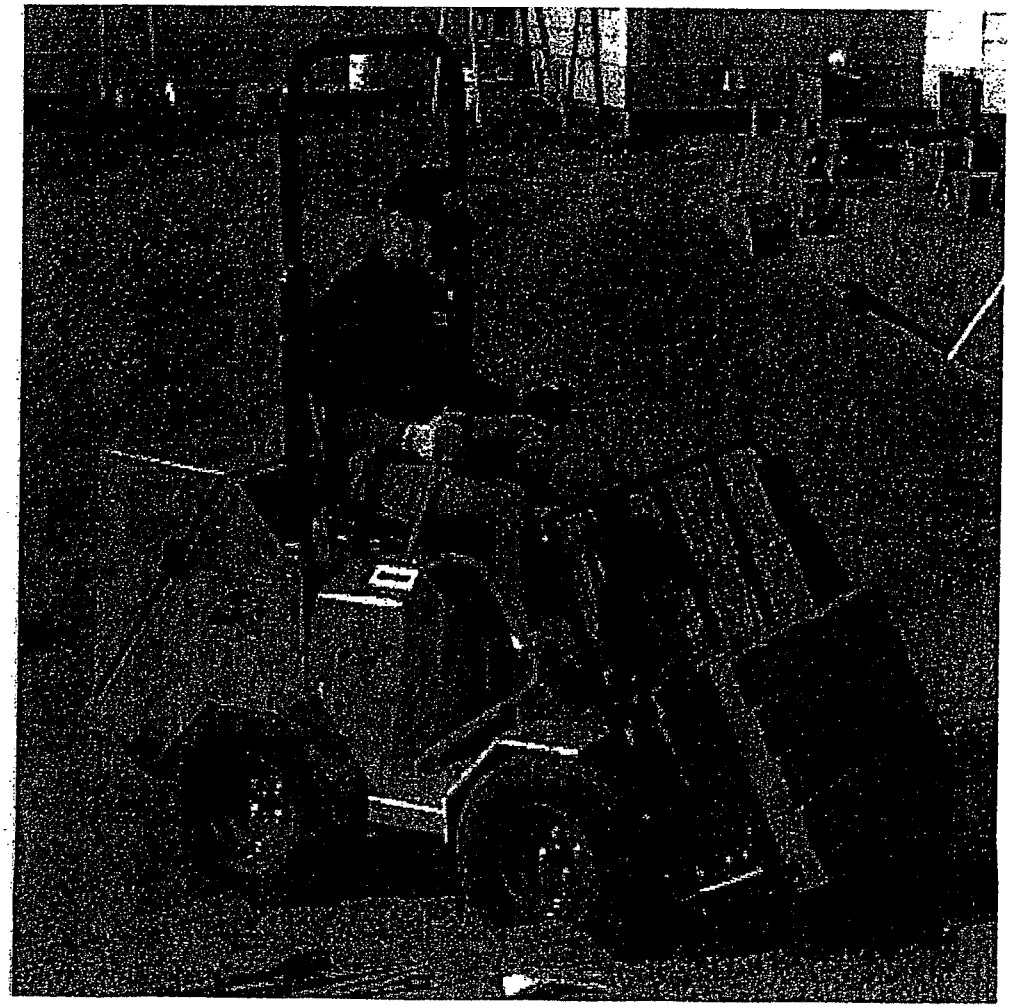
PAVERMAX VM 203

PAVERMAX VM 204

PAVERCAT (2WD & 4WD)

RETURN TO PROBST TOOLS

PAVERCAT 2WD & 4WD



Jobsite material handler. Great for light grading, sand and paver transport and sand sweeping. Many opt
call for catalog, video and pricing.

Back to Motorized Equipment

Register | *New Products* | *Project of the Month* | *Editorial* | *Pave Edge* | *Probst Tools* | *Adhesives* | *Enviropave* | *Pave Chem*
Installation Guides | *Safety Guides* | *Contact Us* | *Trade Shows* | *About Us* | *Home*

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 8

probst
Handling and Laying Systems

Info306e

EXHIBIT
JONES
8
4/23/04 BT

probst "PAVERCAT" Universal Machine

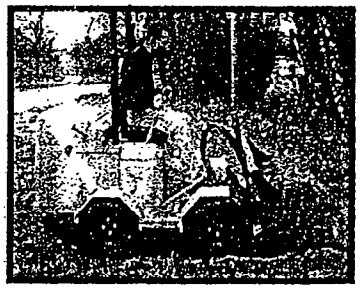
Designed to take a large amount of 'back breaking' work out of block paving.

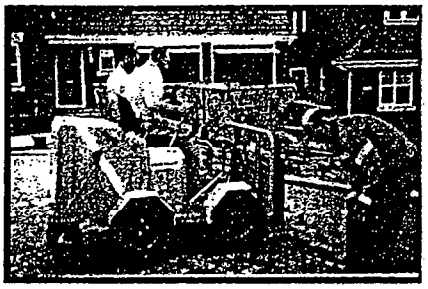
The *probst* 'PAVERCAT' comes in 2 designs, a 4x4 and a 4x2 model. Both can be fitted with a hydraulic paver clamp, a sand bucket, a sand broom, a rotary sand/cleaning brush and many other attachments for the handling of concrete products.

With a lifting capacity of 400 kg the *probst* 'PAVERCAT' is a powerful aid yet it is still fast and manoeuvrable, because of this it is capable to provide 5 to 6 workers with enough sand and blocks to see through a days work.

Remember the probst 'PAVERCAT' will still be working at the same speed at the end of the day as at the beginning.

Once you become proficient in the use of the probst 'PAVERCAT' (a very short learning time) you will ask your-self how you ever managed without one.





Bonuses of owning a *probst* "PAVERCAT":

- Use the bucket to move your screeding sand into position and level it. No need for wheel barrows or a larger machine for moving your sand.
- Moving your paving blocks to the laying face quickly, as the rollmops can run on loose pavers. No need for a forklift
- Use the brush to sweep your jointing sand.
- Better standard of working, i.e. less injury's due to less handling of the paving blocks.
- With efficiency there becomes the chance of larger block paving contracts.
- The Probst 'PAVERCAT' can do the work of at least three workers, therefor reducing your labour costs.
- The Probst 'PAVERCAT' is the ideal machine for the block paving industry, wether a small, medium or large job. It is economical and user friendly; the perfect compliment to your team.

Distributor for Noth America: PAVE TECH – *probst* P.O. Box 576 Prior Lake MN 55372 USA
Phone: (612) 226-640 Fax: (612) 226-6406 E-Mail: steve@paveedge.com
Toll free U.S. and Canada (800) 728-3832

Probst Greiftechnik - Verlegesysteme GmbH
(Industriegebiet) - Gottlieb-Daimler-Str. 6
Germany - D-71729 Erdmannhausen

Telephone ..../7144/3309-0
Telefax ..../7144/3309-50
eMail: probstgmbh@t-online.de
Internet: http://www.probst-gmbh.de

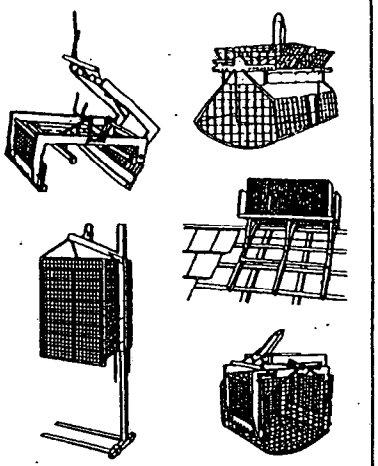
Account: Raiffeisenbank Erdmannhausen (BLZ 600 692 04) 538 000
Kreissparkasse Marbach/N. (BLZ 604 500 50) 3 002 342
Deutsche Bank Marbach/N. (BLZ 604 700 82) 816 082
Landesgirokasse Stuttgart (BLZ 600 501 01) 8 007 706

Commercial Register Vaihingen/Enz HRB 453-M
Manager: Ernst Probst - Martin Probst
USt. IdNr. DE 146 197 555

Please see reverse side for examples of our production range. ►

PT 00003445

Tower Crane and Roofing Equipment



probst

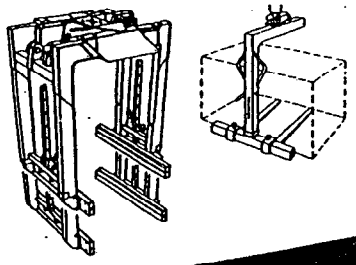
UP FOR GRABS...

the **widest** range of handling and laying equipment for the construction industry

WORLDWIDE

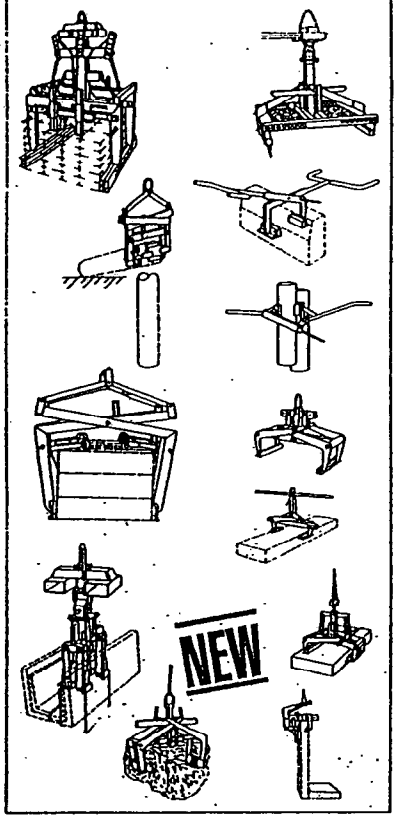
Order our comprehensive catalogue.

Accessories for Truck cranes



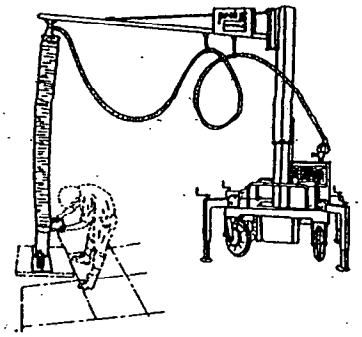
More than **1000** standard and purpose-designed models in our production range.

Mechanical Grabs General



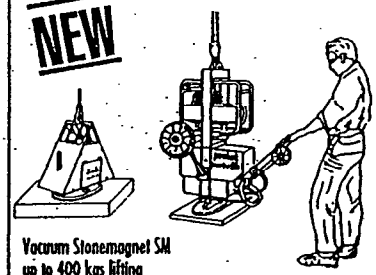
NEW

Vacuum Laying Systems



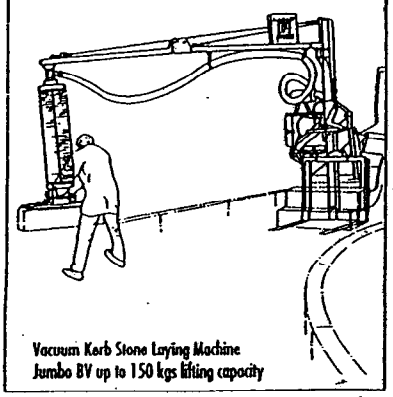
Vacuum Slab Laying Machine
Jumbomobil up to 200 kgs carrying capacity

NEW



Vacuum Stonemagnet SM
up to 400 kgs lifting capacity

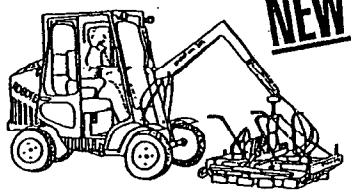
Vacuum Lifting Device SH
up to 3,000 kgs lifting capacity



Vacuum Kerb Stone Laying Machine
Jumbo BV up to 150 kgs lifting capacity

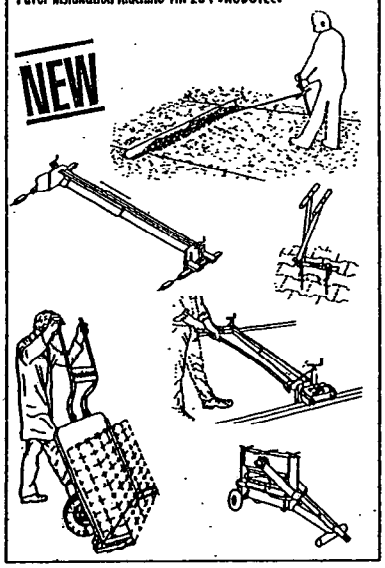
Paver Laying Systems

NEW

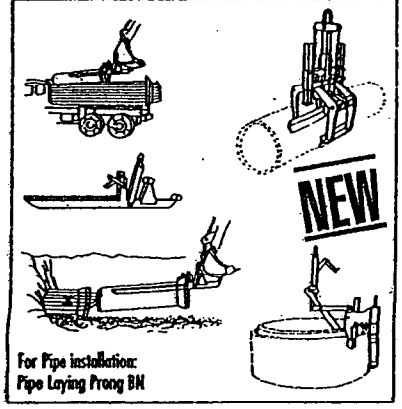


Paver installation Machine VM 204 »ROBOTEC«

NEW



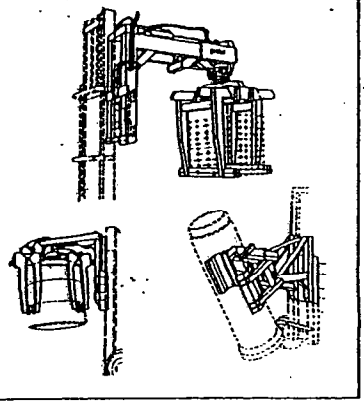
Pipe Laying Equipment



NEW

For Pipe installation:
Pipe Laying Prong BN

Factory Handling · Special Grabs



11/98

PT 00003446

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

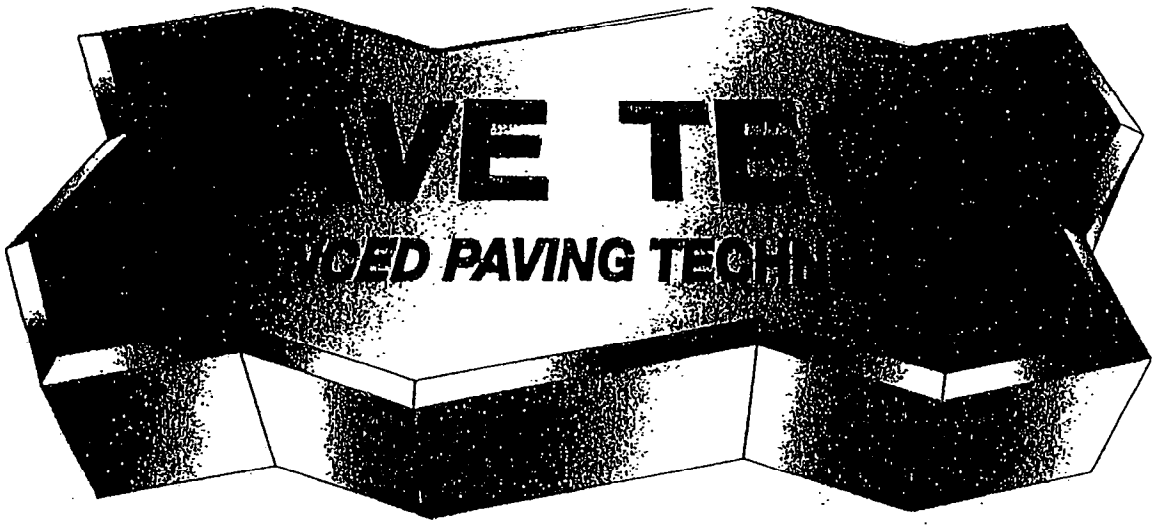
In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 9

EXHIBIT Jones 9



MANUFACTURERS OF PAVE EDGE
and DISTRIBUTORS OF ENVIROPAVE

MANUFACTURERS CONFIDENTIAL

2001 Contractor Price List

MANUFACTURERS AND EQUIPMENT DEALERS ONLY

PAVE TECH probst Tools and Equipment

ENVIROPAVE
STRUCTURAL PAVER SPACERS

PAVECHEM
CLEANERS, SEALERS & ADHESIVES

NEW PRODUCTS

- *SANDLOCK*
- *XTREMESAW*
- *ROCKCLAMP*
- *PAVERCAT*
- *SANDPULL PRO*
- *EZSHIMS*
- *BASERAKE*
- *DEEPROOT*
  12 INCH AND 18 INCH ROOT BARRIERS

NEW Area Code 952

PO BOX 576, Prior Lake, MN 55372 USA
Phone 952-226-6400 • FAX 952-226-6406
800-728-3832 • email: sales@paveedge.com

www.pavetech.com

Also visit Probst's website at www.probst-gmbh.de

PT 01711

PROBST TOOLS AND EQUIPMENT

BASIC EQUIPMENT

	Part Number	Shipping Weight Lbs.	Manufacturers Disc. Price	U.S. Dollars Discounted Price	U.S. Dollars Retail Price
**PAVERCART NEW! & Improved	011010	145	$735.64	$860.40	$1,075.50
THIRD WHEEL OPTION NEW!	011011	12	145.00	145.00	145.00
CARTTRAY	021011	16	110.20	116.00	145.00
* PAVEREXTRACTOR (Opening Range 3-1/2" - 10-1/2")	011100	15	112.86	132.00	165.00
Replacement Blades (Set of 4)	011102	1	30.00	30.00	37.50
* PAVERADJUSTER Paver Alignment Tool	012050	6	60.88	71.20	89.00
Replacement Blade (Qty 2)	012052	1	30.00	30.00	37.50
* PAVERPAW (Opening Range 6" - 10") (Recommend 2)	011200	3	67.72	79.20	99.00
* PAVERPERSUADER Rubber Headed Hammer	012060	6	50.79	59.40	74.25
* POUNDER HAND OPERATED SLIDE HAMMER (Includes BreakerPoint, Chisel and Tamper Plate)	029040	42	263.34	308.00	385.00
* BASERAKE Magnesium Rake with 30" serrated and flat edges and 6' handle	246000	4	41.04	48.00	60.00
* BANDCUTTER World's Finest (no Springs or Bolts)	012111	2	32.49	38.00	47.50
* PAVERSQUARE PRO 4'x5'8" Folding Square (90° and 45°)	400014	6	63.10	73.80	92.25

SAND SCREEDING & SWEEPING EQUIPMENT

* SANDPULL – 6' Handle 30" Head	022202	5	37.62	44.00	55.00
* SANDPULL PRO 8 - 8 foot Head NEW!	022203	35	486.50	569.00	711.25
* SANDPULL PRO 5 - 5 foot Head	022206	22	287.28	336.00	420.00
* CURBKIT - For SandPULL PRO (set)	022205	10	92.34	108.00	135.00
SANDMAX I Aluminum Telescoping to 14 ft. Sand Screed TAS	018100	165	2,033.00	2,140.00	2,675.00
Crown Attachment for SANDMAX I	018199	18	599.00	599.00	599.00
SANDMAX II HD Alumin. Telescoping to 23 ft. Sand Screed TAK	018050	418	6,422.00	6,760.00	8,450.00
SCATTERMAX -Mechanical Sand Broom - width 94"	012400	250	1,565.60	1,648.00	2,060.00
PAVERSWEEP - Honda Gas Broom	012300	150	1,843.38	2,156.00	2,695.00
Replacement Brush Set (for PaverSWEEP)	012302	10	100.00	100.00	100.00
* PAVERBROOM 24 inch Super Heavy Duty (Qty.1)	060021	18	30.78	36.00	45.00

CUTTING, SPLITTING & MARKING EQUIPMENT

* PAVERSPLITTER Cutting Length 13" Height 3/8 - 4 3/4"	037000	100	451.44	528.00	660.00
* WALLSPLITTER Cutting Length 16 5/16" Height 3/8 - 12"	037002	170	726.75	850.00	1,062.50
† SLABSPLITTER Cutting Length 25 1/2" Height 3/8 - 12"	037004	240	1,504.80	1,584.00	1,980.00
† STONESPLITTER Cutting Length 10 1/2" Height 3/8 - 5 1/4"	037006	150	1,668.20	1,756.00	2,195.00
† HYDRAULICSPLITTER For Stone Cut. Lgth. 14" Ht. 2 3/8 - 7 7/8	027000	200	1,444.00	1,520.00	1,900.00
DIAMOND BLADE TERMINATOR Super Premium					
10" – Concrete Pavers .110	155973	3		280.00	350.00
12" – Concrete Pavers .110	150624	3		300.00	375.00
14" – Concrete Pavers .110	140251	5		340.00	425.00
† 14" – Hard Clay/Granite/Natural Stone .125	152746	5		340.00	425.00
MK MASONRY SAWS					
NEW XTREME 110V 13 Amp Incl. 14" Diamond Blade	157721	40		895.00	1118.75
2005GH 5.5 HP Gas Honda Engine	153934	200		2,150.00	2,687.50
2001 1½ HP Electric	150597	170		1,400.00	1,750.00
2002 2 HP Electric	150598	180		1,460.00	1,825.00
* SAWCART Wheeled Frame for tub style Masonry Saw	029010	35	376.20	440.00	550.00
SEAT PACKAGE	029011	6	53.16	55.96	69.95
* SAWTECH Dust Control System 3 HP Honda	155000	100	2,504.20	2,636.00	3,295.00
* PAVERSCRIBE - Marking Pavers without Soldier Course	029031	3	85.50	100.00	125.00
* QUICKDRAW - Marking Pavers with Soldier Course	029030	4	85.50	100.00	125.00
* SOAP STONE HOLDER	029033	1	4.28	5.00	6.25
* SOAP STONE (Box of 144) rectangle style	029032	7	35.57	41.60	52.00
* PERMANENT MARKERS (Box of 12) Hard Nylon Tip	029034	1	11.80	13.80	17.25
* EUROPEAN MARKING CRAYONS (Box 12) RED	090030	2	5.13	6.00	7.50
CRAYONS (Box 12) YELLOW	090032	2	5.13	6.00	7.50
CRAYONS (Case/6 Boxes) RED	090031	11	23.94	28.00	35.00
CRAYONS (Case/6 Boxes) YELLOW	090034	11	23.94	28.00	35.00

† Also designed for non-concrete products

* Dealer discounts available on these items

Visit our Web Site www.pavetech.com

PROBST TOOLS AND EQUIPMENT

MATERIAL HANDLING SOLUTIONS

				Part Number	Shipping Weight Lbs.	Manufacturers Disc. Price	U.S. Dollars Discounted Price	U.S. Dollars Retail Price
FIELDCLAMP	SG			018003	580	3,657.50	3,850.00	4,812.00
FIELDCLAMP (No Fork Pockets)	SG			018006	545	3,256.60	3,428.00	4,285.00
PRODUCTION / YARDCLAMP	MPZ			011555	780	5,272.50	5,550.00	6,937.50
PALLETFORK	PGA 15			016006	265	1,577.00	1,660.00	2,075.00
SLABCLAMP	MPG			012010	310	3,374.40	3,552.00	4,440.00

FOR HYDRAULIC CLAMPS, Call 800-247-3343 for catalog, models and pricing

JOB SITE HANDLING

		Opening Range	Clamping Height	Part Number	Shipping Weight Lbs.	Manufacturers Disc. Price	U.S. Dollars Discounted Price	U.S. Dollars Retail Price
RETAININGWALL CLAMP		6-25"	85"	012020	350	3,116.00	3,280.00	4,100.00
Lifts 1 to 5 Full Units at Once								
BANDCLAMP	MSZ	29½-43½"	15⅝"	012100	250	1,919.00	2,020.00	2,525.00
PALLETWAGON PALLET MOVER				011513	220	1,884.80	1,984.00	2,480.00
QUICKCLAMPS	FTZ I	2-18½"	16½"	011110	84	1,086.80	1,144.00	1,430.00
	FTZ II	7¾"-24"	16½"	011120	140	1,349.00	1,420.00	1,775.00
	FTZ III	7¾"-24"	46"	011130	145	1,641.60	1,728.00	2,160.00
	FTZ-30	4-31½"	28½"	011140	350	3,036.20	3,196.00	3,995.00
FASTGRAB CLAMPS *	TSV	2-25½"	8"	015001	33	550.62	644.00	805.00
	TSZ I	4-16½"	13¾"	015011	37	798.00	840.00	1,050.00
	TSZ II	8-21"	13¾"	015020	69	855.00	900.00	1,125.00
* MANGRAB	BVZ	0-24"	8"	012000	31	297.54	348.00	435.00
* CURBHANDLER (need 2)	BZ	0-20"	6"	018090	10	65.66	76.80	96.00
BOULDERGRAB (Large)	FVZ	0-36"+		013010	185	2,451.00	2,580.00	3,225.00
* TWO MAN BOULDERGRAB	H-FVZ	0-24"+		013011	39	605.34	708.00	885.00
ROCKCLAMP with carbide teeth	SQZ	8-32½"		013012	215	1,786.00	1,880.00	2,350.00

SLAB HANDLING EQUIPMENT

		Opening Range	Clamping Height	Part Number	Shipping Weight Lbs.	Manufacturers Disc. Price	U.S. Dollars Discounted Price	U.S. Dollars Retail Price
* SLABGRABBER II	Small	4 ¼-15 ¼"	4"	017024	4	41.90	49.00	61.25
Three sizes for	Medium	10"-20"	4"	017025	4	41.90	49.00	61.25
carrying slabs or block	Large	14 3/4"-24'	4"	017026	4	41.90	49.00	61.25
SLABHANDLER	VZ I	20-39"	4"	014000	33	335.16	392.00	490.00
	VZ II	27-39"	8"	014010	40	779.00	820.00	1,025.00
	VZ III	37-67"	17"	014011	140	2,067.20	2,176.00	2,720.00
* SLABEXTRACTOR		5-24"		011199	22	218.88	256.00	320.00
MAMMOTHMITE 110V NEW	VH 75			010024	40	1,596.00	1,680.00	2100.00
MAMMOTHMITE 12V	VPH 150			010023	42	1,705.25	1,795.00	2,243.75

(Vacuum-Battery Powered) 2 Man Slab Lifter 330 pound capacity

Other Models and Capacities Available

MOTORIZED EQUIPMENT

PAVERMAX VM 203– VM 204– *Mechanical Paver Laying Machine*

PAVERCAT 2WD 4WD *Jobsite Material Handler, Light grading, Sand & Paver Transport, Sand Sweep*

MANY OPTIONS AVAILABLE *CALL 800-247-3343 for catalog, options and pricing*

BOMAG & REVO COMPACTION EQUIPMENT

BT 68	Jumping Jack Tamper	200680	170	2,688.00	3,360.00	
BP 15/45	Plate Tamper (For DIY + Repair Work)	223484	220	2,184.00	2,730.00	
BP 23/48B	Plate Tamper Dual Amplitude, Includes Wheel Kit	223480	320	3,240.00	4,050.00	
	Vucalon Rubber Mat for BP 23/48 B	223481	22	488.00	610.00	
BPR 30/38B	Reversible Plate Tamper, Includes Wheel Kit 5.5 HP	230380	450	5,928.00	7,140.00	
BPR 55/52D	Reversible Plate Tamper – Diesel 7HP 13000 lb force	255520	950	10,120.00	12,650.00	
REVO 90	Clay Brick Rubber Roller Compactor Diesel	757252	320	4,436.00	5,545.00	
REVO DVW 2100	Plate Compactor Diesel, includes wheel kit	7572520605	340	3,528.00	4,410.00	
	Rubber Mat for DVW2100	7572527227	18	230.00	287.50	

* Dealer discount available on these items

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 10

EXHIBIT
JONES
10
2/23/04 GS

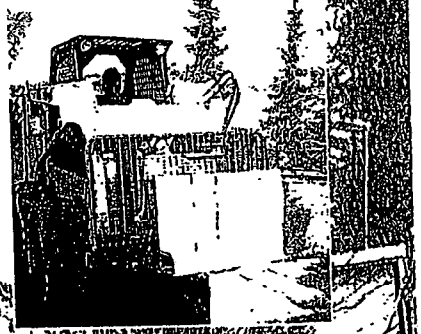
Paver Cat

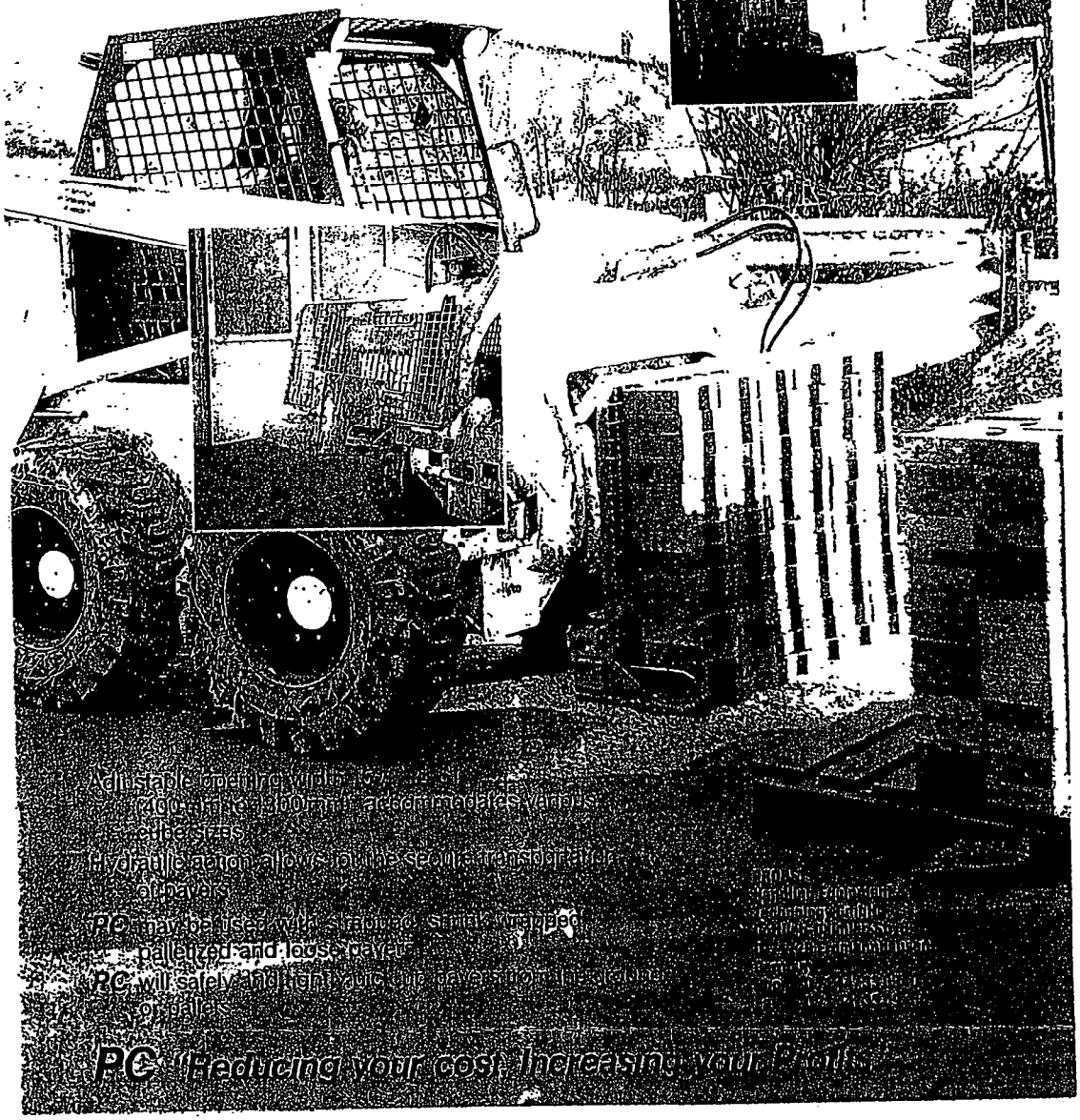
PC

probst
Handling Equipment

Probst "Paver Cat PC"
"Getting a firm grip on your pavers"

PC fits all Bobcats, making paver transportation and distribution, at the job site, less time consuming and more cost effective.





- Adjustable opening width to [illegible] accommodates various pallet sizes
- Hydraulic action allows for the secure transportation of pavers
- *PC* may be used with a variety of shrink wrapped palletized and loose pavers
- *PC* will safely and tightly pick up pavers from the ground or pallet

PC "Reducing your cost, increasing your profits"

PT 00651

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

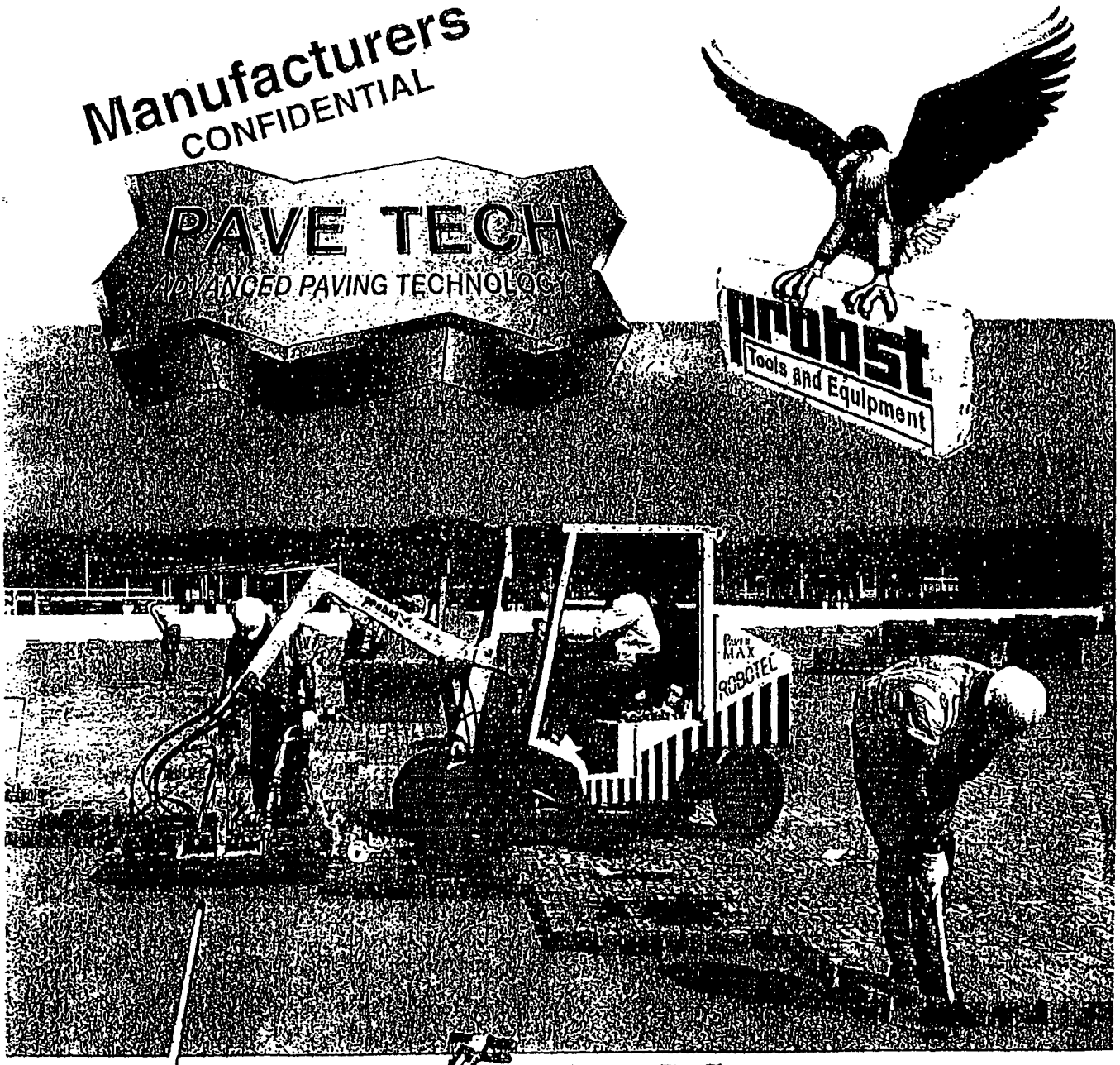
STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

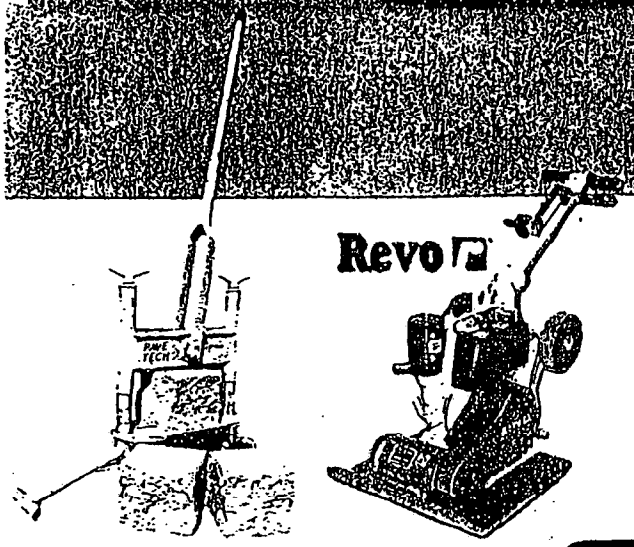
DEPOSITION EXHIBIT 11

~~Contractors~~ Price List 2002

Manufacturers

CONFIDENTIAL





Halder Hammers

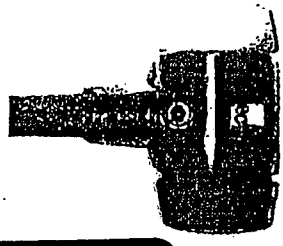


EXHIBIT
JONES
11
2/23/04

PT 01716

PRODUCT TOOLS AND EQUIPMENT

BASIC EQUIPMENT

	Part Number	Shipping Weight	U. S. Dollars		
		Lbs.	Manufacturers Disc. Price	Discounted Price	Sug.Retail Price
*PAVERCART	011010	150 T	$766.08	$896.00	$1,120.00
THIRD WHEEL OPTION	011011	12	145.00	145.00	181.25
CARTTRAY	021011	16 OS	136.60	136.60	170.75
*PAVEREXTRACTOR (opening range 3½" - 12")	011100	15	94.05	110.00	137.50
Replacement Blades (set of 4)	011102	1	30.00	30.00	37.50
*PAVERADJUSTER	012050	6	47.88	56.00	70.00
Replacement ADJUSTER Blade (Qty 2)	012052	1	30.00	30.00	37.50
*PAVERPAWS Opening Range 6" - 9" (Set of 2)	011202	6	151.51	177.20	221.50
*PAVERPERSUADER Rubber headed hammer for pavers	012060	6	44.46	52.00	65.00
Halder Hammers for Masonry (made in Germany)					
SIMPLEX Mallets - Cast Iron Housings and Wooden Handles					
* EH 3026 (Black Med. Hard Rubber / Red Hard Plastic)	3026060	4	36.25	42.40	53.00
13" Handle / Head size 2⅜" (60 mm) / Weight 3.4 lb.					
EXTRA HEADS for EH 3026					
Gray TPE - Medium Hard 2⅜" (60 mm)	3203060	1	9.96	9.96	12.45
White Nylon - Hard 2⅜" (60 mm)	3208060	1	18.36	18.36	22.95
* EH 3028 (Black Med.Hard / White Hard Nylon)	3028080	7	71.55	83.68	104.60
19" Handle / Head size 3 ⅛" (80 mm) / Weight 7 lb.					
* EH 3027 Sledge Mallet (Black Med.Hard / White Hard Nylon)	3027081	8	80.54	94.20	117.75
31" Handle / Head size 3⅛" (80 mm) / Weight 7.4 lb.					
SUPERCRAFT Deadblow					
* EH 3366 60 (White Hard Nylon Heads)	3366060	4	55.40	64.80	81.00
12" Handle / Head size 2⅜" (60 mm) / Weight 3¾ lb.					
* EH 3366 70 (White Hard Nylon Heads)	3366070	5	71.14	83.20	104.00
12" Handle / Head size 2¾" (70 mm) / Weight 5 lb.					
* FIST Deadblow (White Hard Nylon Heads)	3408040	2	18.81	22.00	27.50
1½" (40 mm) Heads, Length 6½"					
*POUNDER Hand Operated Slide Hammer	029040	42	305.00	356.72	445.90
(Includes Breaker Point, Chisel (3") and Tamper Plate (6" x 6")					
*BASERAKE Magnesium Rake for Aggregate Base	246000	4 OS	49.86	58.32	72.90
(30" Serrated and Flat Edges and 6' 9"Handle)					
*PAVERSQUARE PRO 4' x 5' 8" Folding Square (90 & 45 degrees)	400014	6 OS	71.48	83.60	104.50
LASERSQUARE FR - 16 12" x 18" Bldrs. square with laser	800016	2	113.05	119.00	148.75
LASERSQUARE SL - 24 90 degree vertical dual line laser	800024	4	840.75	885.00	1,106.25

SAND SCREEDING & SWEEPING EQUIPMENT

*SANDPULL 6' Handle 30" Aluminum Head	022202	5 OS	$45.69	$53.44	$66.80
*SANDPULL PRO 5 5' Aluminum Profile	022206	22 OS	327.50	383.04	478.80
*SANDPULL PRO 8 8' Aluminum Profile with collapsing handle	022203	35 OS	486.50	569.00	711.25
CURBKIT For SANDPULL PRO (set)	022205	10	92.36	92.36	115.45
*SANDPULL PRO Adjustable 3' - 7½'	022303	40	639.54	748.00	935.00
*SANDPULL PRO Adjustable 7½' - 10'	022305	50	639 54	748.00	935.00
CURBKIT II For SANDPULL PRO Adjustable (set)	022301	8	188.00	188.00	235.00
SANDMAX I TAS Aluminum Telescoping to 14' Sand Screed	018100	165 OS	1,991.20	2,096.00	2,620.00
CROWN ATTACHMENT for SANDMAX I	018199	18	650.00	650.00	650.00
SANDMAX II TAK HD Alumin. Telescoping to 23' Sand Screed	018050	418 T	6,646.20	6,996.00	8,745.00
PAVERBROOM 24" Super Duty (Qty.1) Custom made for sweeping paver sand	060021	18 OS	32.30	34.00	42.50
SCATTERMAX Mechanical Sand Broom - width 94"	012400	250 T	1,565.60	1,648.00	2,060.00
PAVERSWEEP Honda Gas Rotary Broom	012300	150 T	1,843.38	2,156.00	2,695.00
REPLACEMENT BRUSH SET for PAVERSWEEP	012302	10	100.00	100.00	100.00
SWEEPEX Mechanical Sand Broom (Kits available for mounting on fork lifts, skid steers and other equipment)					
MEGA SERIES Heavy Duty and PRO SERIES Standard Duty NEW					Call for price quote

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized

PROBST TOOLS AND EQUIPMENT

BASIC EQUIPMENT

	Part Number	Shipping Weight Lbs.	Manufacturers Disc. Price	U.S. Dollars Discounted Price	U.S. Dollars Retail Price
**PAVERCART NEW! & Improved	011010	145	$735.64	$860.40	$1,075.50
THIRD WHEEL OPTION NEW!	011011	12	145.00	145.00	145.00
CARTTRAY	021011	16	110.20	116.00	145.00
* PAVEREXTRACTOR (Opening Range 3-1/2" - 10-1/2")	011100	15	112.86	132.00	165.00
Replacement Blades (Set of 4)	011102	1	30.00	30.00	37.50
* PAVERADJUSTER Paver Alignment Tool	012050	6	60.88	71.20	89.00
Replacement Blade (Qty 2)	012052	1	30.00	30.00	37.50
* PAVERPAW (Opening Range 6" - 10") (Recommend 2)	011200	3	67.72	79.20	99.00
* PAVERPERSUADER Rubber Headed Hammer	012060	6	50.79	59.40	74.25
* POUNDER HAND OPERATED SLIDE HAMMER (includes BreakerPoint, Chisel and Tamper Plate)	029040	42	263.34	308.00	385.00
* BASERAKE Magnesium Rake with 30" serrated and flat edges and 6' handle	246000	4	41.04	48.00	60.00
* BANDCUTTER World's Finest (no Springs or Bolts)	012111	2	32.49	38.00	47.50
* PAVERSQUARE PRO 4'x5'8" Folding Square (90° and 45°)	400014	6	63.10	73.80	92.25

SAND SCREEDING & SWEEPING EQUIPMENT

* SANDPULL – 6' Handle 30" Head	022202	5	37.62	44.00	55.00
* SANDPULL PRO 8 - 8 foot Head NEW!	022203	35	486.50	569.00	711.25
* SANDPULL PRO 5 - 5 foot Head	022206	22	287.28	336.00	420.00
* CURBKIT - For SandPULL PRO (set)	022205	10	92.34	108.00	135.00
SANDMAX I Aluminum Telescoping to 14 ft. Sand Screed TAS	018100	165	2,033.00	2,140.00	2,675.00
Crown Attachment for SANDMAX I	018199	18	599.00	599.00	599.00
SANDMAX II HD Alumin. Telescoping to 23 ft. Sand Screed TAK	018050	418	6,422.00	6,760.00	8,450.00
SCATTERMAX -Mechanical Sand Broom - width 94"	012400	250	1,565.60	1,648.00	2,060.00
PAVERSWEEP - Honda Gas Broom	012300	150	1,843.38	2,156.00	2,695.00
Replacement Brush Set (for PaverSWEEP)	012302	10	100.00	100.00	100.00
* PAVERBROOM 24 inch Super Heavy Duty (Qty.1)	060021	18	30.78	36.00	45.00

CUTTING, SPLITTING & MARKING EQUIPMENT

* PAVERSPLITTER Cutting Length 13" Height 3/8 - 4 3/4"	037000	100	451.44	528.00	660.00
* WALLSPLITTER Cutting Length 16 5/16" Height 3/8 - 12"	037002	170	726.75	850.00	1,062.50
† SLABSPLITTER Cutting Length 25 1/2" Height 3/8 - 12"	037004	240	1,504.80	1,584.00	1,980.00
† STONESPLITTER Cutting Length 10 1/2" Height 3/8 - 5 1/4"	037006	150	1,668.20	1,756.00	2,195.00
† HYDRAULICSPLITTER For Stone Cut. Lgth. 14" Ht. 2 3/4 - 7 7/8	027000	200	1,444.00	1,520.00	1,900.00
DIAMOND BLADE TERMINATOR Super Premium					
10" – Concrete Pavers .110	155973	3		280.00	350.00
12" – Concrete Pavers .110	150624	3		300.00	375.00
14" – Concrete Pavers .110	140251	5		340.00	425.00
† 14" – Hard Clay/Granite/Natural Stone .125	152746	5		340.00	425.00
MK MASONRY SAWS					
NEW XTREME 110V 13 Amp Incl. 14" Diamond Blade	157721	40		895.00	1118.75
2005GH 5.5 HP Gas Honda Engine	153934	200	PT 01718	2,150.00	2,687.50
2001 1 1/2 HP Electric	150597	170		1,400.00	1,750.00
2002 2 HP Electric	150598	180		1,460.00	1,825.00
* SAWCART Wheeled Frame for tub style Masonry Saw	029010	35	376.20	440.00	550.00
SEAT PACKAGE	029011	6	53.16	55.96	69.95
* SAWTECH Dust Control System 3 HP Honda	155000	100	2,504.20	2,636.00	3,295.00
* PAVERSCRIBE - Marking Pavers without Soldier Course	029031	3	85.50	100.00	125.00
* QUICKDRAW - Marking Pavers with Soldier Course	029030	4	85.50	100.00	125.00
* SOAP STONE HOLDER	029033	1	4.28	5.00	6.25
* SOAP STONE (Box of 144) rectangle style	029032	7	35.57	41.60	52.00
* PERMANENT MARKERS (Box of 12) Hard Nylon Tip	029034	1	11.80	13.80	17.25
* EUROPEAN MARKING CRAYONS (Box 12) RED	090030	2	5.13	6.00	7.50
CRAYONS (Box 12) YELLOW	090032	2	5.13	6.00	7.50
CRAYONS (Case/6 Boxes) RED	090031	11	23.94	28.00	35.00
CRAYONS (Case/6 Boxes) YELLOW	090034	11	23.94	28.00	35.00

† Also designed for non-concrete products

* Dealer discounts available on these items

Visit our Web Site www.pavetech.com

PROBST TOOLS AND EQUIPMENT

MATERIAL HANDLING SOLUTIONS

				Part Number	Shipping Weight Lbs.	Manufacturers Disc. Price	U.S. Dollars Discounted Price	U.S. Dollars Retail Price
FIELDCLAMP	SG			018003	580	3,657.50	3,850.00	4,812.00
FIELDCLAMP (No Fork Pockets)	SG			018006	545	3,256.60	3,428.00	4,285.00
PRODUCTION / YARDCLAMP	MPZ			011555	780	5,272.50	5,550.00	6,937.50
PALLETFORK	PGA 15			016006	265	1,577.00	1,660.00	2,075.00
SLABCLAMP	MPG			012010	310	3,374.40	3,552.00	4,440.00

FOR HYDRAULIC CLAMPS, Call 800-247-3343 for catalog, models and pricing

JOB SITE HANDLING

		OPENING WIDTH	GRIPPED HEIGHT					
RETAININGWALL CLAMP		6-25"	85"	012020	350	3,116.00	3,280.00	4,100.00
Lifts 1 to 5 Full Units at Once								
BANDCLAMP	MSZ	29½-43½"	15⅜"	012100	250	1,919.00	2,020.00	2,525.00
PALLETWAGON PALLET MOVER				011513	220	1,884.80	1,984.00	2,480.00
QUICKCLAMPS	FTZ I	2-18½"	16½"	011110	84	1,086.80	1,144.00	1,430.00
	FTZ II	7¾"-24"	16½"	011120	140	1,349.00	1,420.00	1,775.00
	FTZ III	7¾"-24"	46"	011130	145	1,641.60	1,728.00	2,160.00
	FTZ-30	4-31½"	28½"	011140	350	3,036.20	3,196.00	3,995.00
FASTGRAB CLAMPS *	TSV	2-25½"	8"	015001	33	550.62	644.00	805.00
	TSZ I	4-16½"	13¾"	015011	37	798.00	840.00	1,050.00
	TSZ II	8-21"	13¾"	015020	69	855.00	900.00	1,125.00
* MANGRAB	BVZ	0-24"	8"	012000	31	297.54	348.00	435.00
* CURBHANDLER (need 2)	BZ	0-20"	6"	018090	10	65.66	76.80	96.00
BOULDERGRAB (Large)	FVZ	0-36"+		013010	185	2,451.00	2,580.00	3,225.00
* TWO MAN BOULDERGRAB	H-FVZ	0-24"+		013011	39	605.34	708.00	885.00
ROCKCLAMP with carbide teeth	SQZ	8-32½"		013012	215	1,786.00	1,880.00	2,350.00

SLAB HANDLING EQUIPMENT

		OPENING WIDTH	GRIPPED HEIGHT					
* SLABGRABBER II	Small	4 ¼-15 ¼"	4"	017024	4	41.90	49.00	61.25
Three sizes for	Medium	10"-20"	4"	017025	4	41.90	49.00	61.25
carrying slabs or block	Large	14 3/4"-24'	4"	017026	4	41.90	49.00	61.25
SLABHANDLER	* VZ I	20-39"	4"	014000	33	335.16	392.00	490.00
	VZ II	27-39"	8"	014010	40	779.00	820.00	1,025.00
	VZ III	37-67"	17"	014011	140	2,067.20	2,176.00	2,720.00
* SLABEXTRACTOR		6-24"		011199	22	218.88	256.00	320.00
MAMMOTHMITE 110V NEW	VH 75			010024	40	1,596.00	1,680.00	2100.00
MAMMOTHMITE 12V	VPH 150			010023	42	1,705.25	1,795.00	2,243.75

(Vacuum-Battery Powered) 2 Man Slab Lifter 330 pound capacity

Other Models and Capacities Available

MOTORIZED EQUIPMENT

PAVERMAX VM 203– VM 204–	*Mechanical Paver Laying Machine*
PAVERCAT 2WD 4WD	*Jobsite Material Handler, Light grading, Sand & Paver Transport, Sand Sweep*

MANY OPTIONS AVAILABLE — *CALL 800-247-3343 for catalog, options and pricing*

BOMAG & REVO COMPACTION EQUIPMENT

BT 68	Jumping Jack Tamper	200680	170	2,688.00	3,360.00
BP 15/45	Plate Tamper (For DIY + Repair Work)	223484	220	2,184.00	2,730.00
BP 23/48B	Plate Tamper Dual Amplitude, Includes Wheel Kit	223480	320	3,240.00	4,050.00
	Vulcalon Rubber Mat for BP 23/48 B	223481	22	488.00	610.00
BPR 30/38B	Reversible Plate Tamper, Includes Wheel Kit 5.5 HP	230380	450	5,928.00	7,140.00
BPR 55/52D	Reversible Plate Tamper – Diesel 7HP 13000 lb force	255520	950	10,120.00	12,650.00
REVO 90	Clay Brick Rubber Roller Compactor Diesel	757252	320	4,436.00	5,545.00
REVO DVW 2100	Plate Compactor Diesel, includes wheel kit	7572520605	340	3,528.00	4,410.00
	Rubber Mat for DVW2100	7572527227	18	230.00	287.50

* Dealer discount available on these items

NEW! DeepRoot Tree Root Barrier NEW!

DeepRoot TREE ROOT BARRIER (2' WIDE PANELS)	Part Number	Shipping Weight Lbs.	Manufacturers Disc. Price	U.S. Dollars Discounted Price	U.S. Dollars Retail Price
12" Depth BARRIER (40 PANELS, 80 FT/CARTON)	100122	43			
1-19 ct			145.35	153.00	191.25
20-59 ct			140.13	147.00	
60+ ct			135.38	142.50	
18" Depth BARRIER (26 PANELS, 36 FT/CARTON)	100182	43			
1-19 ct			145.35	153.00	191.25
20-59 ct			140.13	147.00	
60+ ct			135.38	142.50	

24", 36" & 48" UNIVERSAL BARRIER AVAILABLE BY REQUEST

NEW! ENVIROPAVE STRUCTURAL PAVER SPACERS NEW!

	MODEL	PCS. /pkg	WEIGHT/PKG. lbs.	WEIGHT/PKG. kg.	PCS. /pallet	HEIGHT standard	HEIGHT metric	JOINT WIDTH standard	JOINT WIDTH metric	MFG. price	CONTRACTORS price per 100 pieces
RUNNER BOND	17F	1,000	19.9	9	26,000	1 1/2	38mm	9/16	14mm	9.52	13.73
	25A	500	13.3	6	13,000	1	25mm	1	25mm	9.57	13.79
	28A	400	15.9	7.2	10,400	1 3/8	35mm	1 1/8	35mm	12.48	17.99
	30A	500	17.7	8	13,000	1	25mm	1 3/16	30mm	9.67	13.94
	33F	250	14.4	6.5	6,500	1 13/16	45mm	1 5/16	33mm	16.57	23.89
	40F	200	12.4	5.6	5,200	1 13/16	45mm	1 5/8	40mm	24.47	35.27
HEXAGON STACK BOND	30-6F	500	17.7	8	13,000	1 3/16	30mm	1 3/16	30mm	9.67	13.94
	25/4A	400	14.1	6.4	10,400	1	25mm	1	25mm	14.31	20.62
	28/4A	250	12.2	5.5	6,500	1 3/8	35mm	1 1/8	28mm	16.43	23.68
	30/4A	300	13.9	6.3	7,800	1 3/16	30mm	1 3/16	30mm	14.60	21.05
	40/4F	150	13.3	6	3,900	1 13/16	45mm	1 5/8	40mm	29.40	42.38
STRIPES *	40/20A	300	38.7	17.5	6,000	1 13/16	45mm	13/16	20mm	32.35	46.64
	7/20A	500	14.4	6.5	10,000	1 13/16	45mm	13/16	20mm	8.78	12.66
*normally ordered as sets *	40/30A	200	39.8	18	3,000	1 13/16	45mm	1 3/16	30mm	38.27	55.17
	7/30A	500	19.9	9.5	11,000	1 13/16	45mm	13/16	30mm	10.26	14.79
*	40/36A	160	30.1	13.6	3,200	1 13/16	45mm	1 7/16	36mm	41.03	59.16
	7/36A	300	13.3	6	7,800	1 13/16	45mm	1 7/16	36mm	10.95	15.78
*	40/50A	120	30.9	14	2,400	1 13/16	45mm	2	50mm	81.67	117.74
	7/50A	200	15.5	7	5,200	1 13/16	45mm	2	50mm	25.15	36.26
RUNNER T's	T3/30F	1000	9.9	5	26,000	1 3/16	30mm	1/8	3mm	8.28	11.94
	T5/30F	1,000	17.7	8	26,000	1 3/16	30mm	3/16	5mm	9.87	14.22
	T5/50F	1,000	30.9	14	26,000	2	50mm	3/16	5mm	10.35	14.93
	T8/30A	500	28.7	13	13,000	1 3/16	30mm	5/16	8mm	11.34	16.35
	T10/30F	1,000	37.6	17	26,000	1 3/16	30mm	7/16	10mm	11.64	16.78
STACK CROSS	K 3/30F	1,000	11.1	5	26,000	1 3/16	30mm	1/8	3mm	9.37	13.51
	K 5/30F	1,000	24.3	11	26,000	1 3/16	30mm	3/16	5mm	10.65	15.64
	K 5/50F	1,000	37.6	17	26,000	2	50mm	3/16	5mm	11.34	16.35
	K 8/30A	250	19.9	4.5	6,500	1 3/16	30mm	5/16	8mm	14.89	21.47
	K 10/30F	500	25.4	11.5	13,000	1 3/16	30mm	7/16	10mm	15.29	22.04
RUNNER T's SLAB	T3/30F	1,000	9.9	5	26,000	1 3/16	30mm	1/8	3mm	9.29	11.94
	T5/30F	1,000	17.7	8	26,000	1 3/16	30mm	3/16	5mm	9.87	14.22
	T5/50F	1,000	30.9	14	26,000	2	50mm	3/16	5mm	10.35	14.93
	T8/30A	500	28.7	13	13,000	1 3/16	30mm	5/16	8mm	11.34	16.35
	T10/30F	1,000	37.6	17	26,000	1 3/16	30mm	7/16	10mm	11.64	16.78
STACK CROSS SLAB	K 3/30F	1,000	11.1	5	26,000	1 3/16	30mm	1/8	3mm	9.37	13.51
	K 5/30F	1,000	24.3	11	26,000	1 3/16	30mm	3/16	5mm	10.85	15.64
	K 5/50F	1,000	37.6	17	26,000	2	50mm	3/16	5mm	11.34	16.35
	K 8/30A	250	19.9	4.5	6,500	1 3/16	30mm	5/16	8mm	14.89	21.47
	K 10/30F	500	25.4	11.5	13,000	1 3/16	30mm	7/16	10mm	15.29	22.04
GRASS ART	M 5F	300	22.1	10	7,800	1 13/16	45mm	1 3/16	30mm	15.29	22.04

* Dealer discount available on these items

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

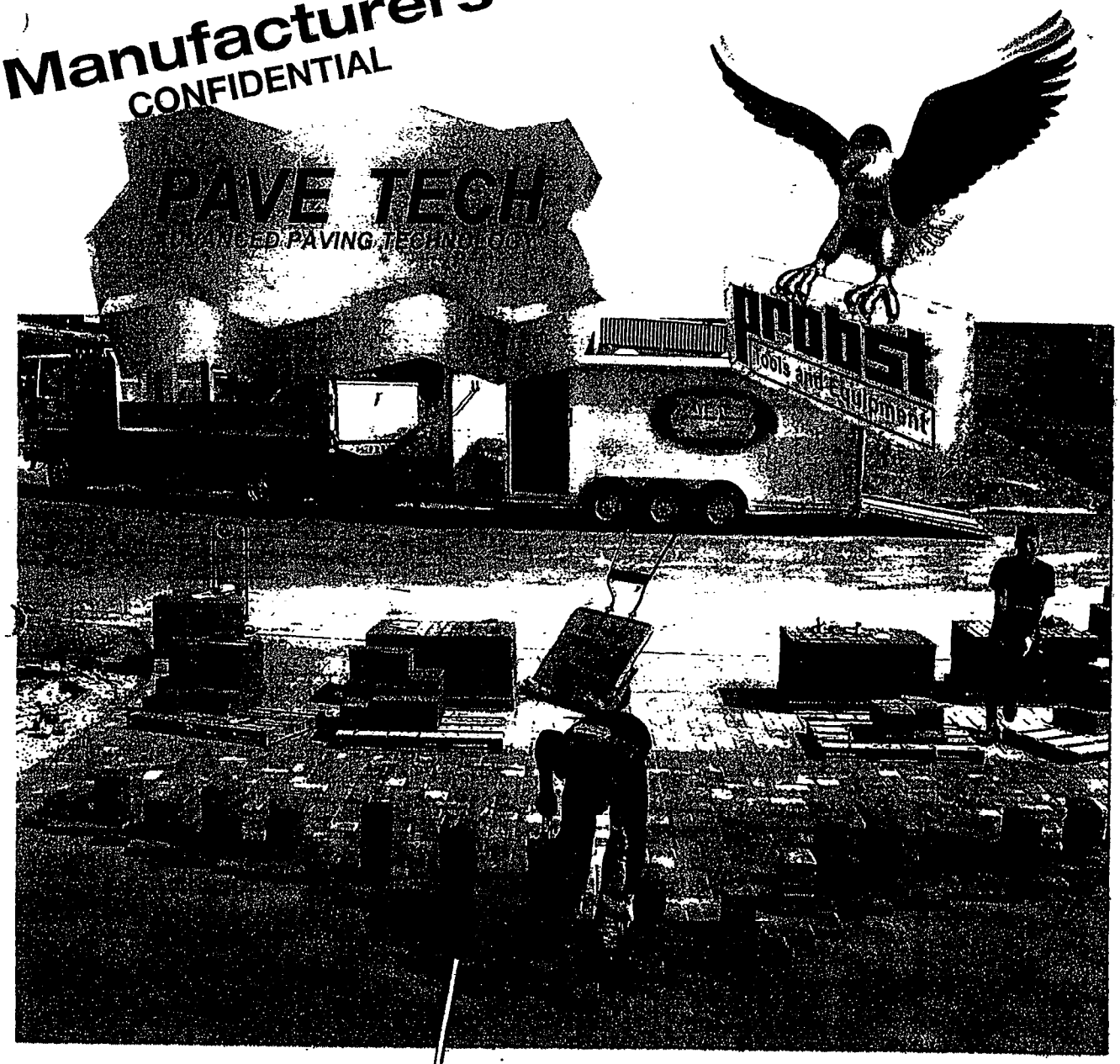
DEPOSITION EXHIBIT 12

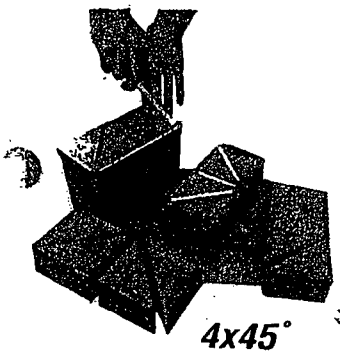
EXHIBIT
JONES
12
2/23/04

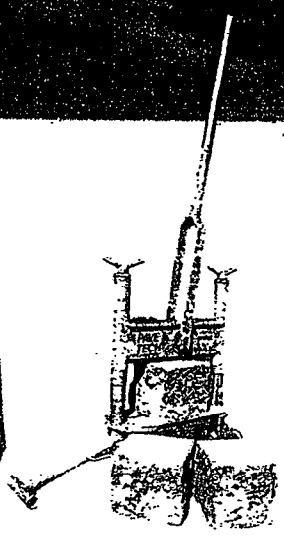
~~Trade~~ Price List 2003

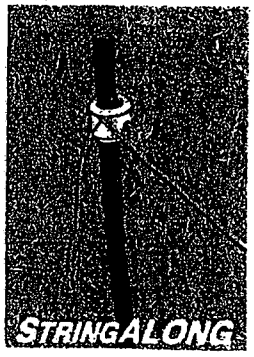
Manufacturers

CONFIDENTIAL









PT 01306

PROBST TOOLS AND EQUIPMENT

BASIC HARDSCAPE TOOLS

	PART NUMBER	SHIPPING WEIGHT	MANUFACTURERS DISCOUNT	SUGGESTED TRADE	MSRP
* **PAVERCART**	011010	190 T	$768.00	$898.24	$1,122.80
PAVERCART Multiples of 10 ($652.80 each)	011010M	1,550 T	6,528.00		
Third Wheel Option	011011	12	129.05	143.39	179.24
CARTTRAY	021011	16 OS	149.23	157.09	196.36
* **PAVEREXTRACTOR** Opening Range 3½" - 13"	011100	15	85.12	99.55	124.44
PAVEREXTRACTOR Quantity 10 +			72.35 each		
Replacement Blades (Quantity 4)	011102	1	30.00	30.00	37.50
* **PAVERADJUSTER**	012050	6	49.80	58.24	72.80
PAVERADJUSTER Quantity 10 +			42.33 each		
Replacement Blades (Quantity 2)	012052	1	20.70	20.70	25.88
* **PAVERPAWS** Opening Range 6" - 10" (Set of 2)	011202	6	160.60	187.84	234.80
PAVERPAWS Quantity 10 + Sets			136.51 set		
* **PAVERPERSUADER** Rubber Headed Paver Hammer with 32" Handle	012060	6	45.31	52.99	66.24
PAVERPERSUADER Quantity 10 +			38.51 each		
* **POUNDER** Hand Operated Slide Hammer	029040	42	305.00	356.73	445.91
Includes Breaker Point, Chisel (3") and Tamper Plate (6" x 6")					
* **BASERAKE** Magnesium Rake for Aggregate Base	246000	4 OS	49.86	58.31	72.89
30" Serrated/Flat Head with 6' 9" Handle					

SAND SCREEDING & SWEEPING EQUIPMENT

* **SANDPULL** 30" Aluminum Head with 6' Handle	022202	5 OS	$45.69	$53.44	$66.80
SANDPULL PRO 5 5' Aluminum Profile	51000045	22 OS	399.55	467.31	584.14
SANDPULL PRO 7.5 7.5' Aluminum Profile with Collapsing Handle	51000046	35 OS	598.40	699.88	874.85
EXTENSIONKIT Adds up to 2.5' width to SANDPULL PRO's (Set of 2)	41000164	10	80.24	93.85	117.31
SANDPULL PRO 3/7.5 Adjustable System 3' - 7.5'	022303	40 OS	665.12	777.92	972.40
SANDPULL PRO 7.5/10 Adjustable System 7.5' - 10'	022305	50 OS	665.12	777.92	972.40
CURBKIT II Curb Height Guide for SANDPULL PRO's (Set of 2)	022301	8	206.80	206.80	258.50
SANDMAX I TAS Aluminum Sand Screed Telescoping 3' - 14'	018100	165 OS	2,170.41	2,284.64	2,855.80
CROWNATTACHMENT for SANDMAX I Crown or Swale +/- 4"	018199	18	716.00	715.00	715.00
SANDMAX II TAK Heavy Duty Aluminum Sand Screed Telescoping to 23'	018050	418 T	7,377.28	7,765.56	9,706.95
PAVERBROOM Heavy Duty 24" Custom Pushbroom for Sweeping Sand	060021	18 OS	31.98	37.40	46.75
SCATTERMAX Mechanical Sand Spreading Broom - Adjustable Width 47" or 94"	012400	250 T	1,753.47	1,845.76	2,307.20
47" Extension Add Optional 47" Extension to Create a Total Width of 141"			*Call for stock and pricing*		
PAVERSWEEP Honda Gas Rotary Broom			*Call for stock and pricing*		
Replacement Brush Set for PAVERSWEEP High density nylon	012302	10	104.00	104.00	104.00
Replacement Brush Set for PAVERSWEEP Steel wire	012304	15	124.80	124.80	124.80

VACUUM EQUIPMENT

MAMMOTHMITE 110V VH 75 Vacuum 165 lb capacity	010024	40 OS	$1,950.54	$2,053.20	$2,566.50
MAMMOTHMITE 12V VPH 150 Vacuum - Battery, 330 lb capacity	010023	42 OS	2,098.51	2,208.96	2,761.20

Many Models of Jobsite and In Plant Vacuum Equipment Available - Call for Details

MOTORIZED EQUIPMENT

PAVERMAX VM 203 Mechanical Paver Laying Machine	*Call for stock and pricing*
PAVERMAX VM 204 Computerized Mechanical Paver Laying Machine	*Call for stock and pricing*

Many Options Available, Call 800-247-3343 for Catalog, Video and Pricing

COMPACTION EQUIPMENT

BOMAG BT 65 Jumping Jack Tamper with 4-Stroke Honda Engine	200680	190 T	$3,627.52	$4,534.40
PAVER 2100 Crank Start Hatz Diesel (4,840 lb Centrifugal Force)	7572520069	380 T	4,365.92	5,457.40
Rubber Mat for PAVER 2100	7572527227	18	390.00	487.50
R 90 Rubber Roller Frame Attachment - Fits Most Plate Compactors	7569441002	128 T	4,365.92	5,457.40
for Clay, Textured Pavers & Slabs (35½" Width)				

PT 01307

www.pavetech.com 800-728-3832

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

PROBST TOOLS AND EQUIPMENT

SPLITTING, CUTTING, MARKING, & LAYOUT

		CUTTING LENGTH	OPENING HEIGHT	PART NUMBER	SHIPPING WEIGHT	MANUFACTURERS DISCOUNT	SUGGESTED TRADE	MSRP
SPLITTING	* PAVERSPLITTER	13"	3/8" - 4 3/4"	037000	100 T	$442.41	$517.44	$646.80
	PAVERSPLITTER Multiples of 8 ($398.17 each)			037000M	667 T	3,185.36		
	* WALLSPLITTER	17"	3/8" - 12"	037002	170 T	711.79	832.50	1,040.63
	WALLSPLITTER Multiples of 5 ($640.61 each)			037002M	750 T	3,203.05		
	† SLABSPLITTER	25 1/2"	3/8" - 12"	037004	240 T	1,768.14	1,861.20	2,326.50
	† STONESPLITTER	10 1/2"	3/8" - 5 1/4"	037006	150 T	1,833.15	1,929.63	2,412.04
	† ELECTRIC HYDRAULICSPLITTER	17 1/4"	3/8" - 7 7/8"	037008	262 T	3,737.25	3,933.95	4,917.43
	Note: SPLITTERS are NOT for production use, they are designed for jobsite duty							
CUTTING	TERMINATOR Premium Diamond Saw Blade							
	10" Concrete Pavers .110 Blade			155973	3	$218.40	$218.40	$273.00
	12" Concrete Pavers .110 Blade			150624	3	273.00	273.00	341.25
	14" Hard Clay/Granite/Natural Stone .125 Blade			152746	5	309.40	309.40	386.75
	TERMINATOR MAX Super Premium Diamond Saw Blade							
	14" Concrete/Hard Clay/Granite/Natural Stone .125 Blade			159629	5			
	Quantity Discount 1 - 5						315.00	393.75
	Quantity Discount 6 - 11						245.00	306.25
	Quantity Discount 12 +						219.00	273.75
	MK MASONRY SAWS (14" Diamond Blade included with all saws)							
	XTREME BX - 3 110V 13 Amp			157721	40		924.94	1,156.18
	2005GH 5.5 HP Gas Honda Engine			153934	200 T		2,373.50	2,966.88
	SAWTEC Dust Control Vacuum System 4 HP Gas Honda Engine			155000	100 OS		2,760.00	3,450.00
MARKING	* PAVERSCRIBE Marking Pavers Without a Soldier Course			029031	3	$88.07	$103.00	$128.75
	* QUICKDRAW Marking Pavers With a Soldier Course			029030	4	119.62	139.90	174.88
	* 4 x 45° MARKER Marks 4 Perfect 45° Pieces for Cutting for 45° Herringbone			3000001	1	17.00	19.88	24.85
	* FLEXMARKER Complete System for Layout and Marking of Radiuses			3000000	6	160.00	187.13	233.92
	* SOAP STONE HOLDER (Round Style)			029033	1	5.13	6.00	7.50
	* SOAP STONE Box of 144 (Round Style)			029032	7	35.91	42.00	52.50
	PERMANENT MARKERS Box of 12 Hard Nylon Tip			029034	1		14.20	17.75
LAYOUT	* PAVERSQUARE PRO 48" x 68" Folding Layout Square (90° & 45°)			400014	6 OS	$57.18	$66.88	$83.60
	PAVERSQUARE PRO Multiples of 6 ($51.47 each)			400014M	38 OS	308.82		
	LASERSQUARE PRO 90° Vertical Dual Laser with Hard Case			400016	3		270.58	338.22
	LASERLEVEL Transit, Tripod and Rod for Jobsite Layout All In One Hard Case			400017	22		994.54	1,243.18
	NEW							
	STRINGALONG String Line Positioning Collars Bag (12 Units)			4000000	2	23.99	23.99	23.99
	* Case (24 Bags)			4000001	38	389.00	454.97	568.71
	Master Pack (4 Cases)			4000002	155	1,325.00		
	STRINGALONG Steel Grade Stakes (Box of 10) 3/4" x 24" w/16d nail holes			4000003	33		27.00	27.00
	STRINGALONG Steel Stake Puller			4000004	15		70.00	87.50

MATERIAL HANDLING SOLUTIONS

FIELDCLAMP SG Mechanical Scissor Clamp for Paver Cubes	018003	580 T	$3,798.16	$3,998.06	$4,997.58
FIELDCLAMP 4 Pack ($3,378.73 each)	018003M	2,370 T	13,514.92		
FIELDCLAMP SG (No Fork Pockets)	018006	545 T	3,353.03	3,529.50	4,411.88
YARDCLAMP MPZ Heavy Duty Mechanical Chain Clamp for Paver Cubes	011555	780 T	5,883.65	6,193.32	7,741.65
YARDCLAMP 2 Pack ($5,271.99 each)	011555M	1,610 T	10,543.98		
SLABCLAMP MPG Heavy Duty Mechanical Clamp for Banded Slabs	012010	310 T	3,509.38	3,694.08	4,617.60
BANDCLAMP MSZ Lifts 1 - 2 Bands of Steel Banded Pavers	012100	250 T	2,273.62	2,393.29	2,991.61
BANDCLAMP 3 Pack ($2,083.28 each)	012100M	790 T	6,249.84		

PT 01308

www.pavetech.com 800-728-3832

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

PROBST TOOLS AND EQUIPMENT

JOB SITE HANDLING SOLUTIONS

		OPENING RANGE	GRIPPER LENGTH	PART NUMBER	SHIPPING WEIGHT	MANUFACTURERS DISCOUNT	SUGGESTED TRADE	MSRP
RETAININGWALL CLAMP	RWC	6" - 25"+	85"	012020	350 T	$3,476.09	$3,659.04	$4,573.80
PALLETWAGON	PW3	Transports up to 3,300 lbs.		011513	220 T	2,110.98	2,222.08	2,777.60
QUICKCLAMP	FTZ I	2" - 18½"	16½"	011110	84	1,075.93	1,132.56	1,415.70
	FTZ II	7¾" - 24"	16½"	011120	140 T	1,531.36	1,611.96	2,014.95
	FTZ III	7¾" - 24"	46"	011130	145 T	1,734.78	1,826.08	2,282.60
	FTZ UNI-15	0" - 30½"	16½"	53100256	207 T	1,986.40	2,090.94	2,613.68
	FTZ-30	4" - 31½"	28½"	011140	350 T	3,461.27	3,643.44	4,554.30
FASTGRAB CLAMP	TSV	2" - 25½"	8"	015001	53	600.18	701.96	877.45
	TSZ-UNI	0" - 22"	13¾"	015011	69 OS	909.72	957.60	1,197.00
* MANGRAB	BVZ	0" - 24"	8"	012000	31 OS	339.20	396.72	495.90
* CURBHANDLER	BZ (Set of 2)	0" - 20"	6"	018092	20	179.34	209.76	262.20
BOULDERGRAB	FVZ (Large)	12" - 36"+		013010	185 T	2,816.56	2,964.80	3,706.00
* TWO MAN BOULDERGRAB	H-FVZ	12" - 24"+		013011	59 T	748.64	875.60	1,094.50
ROCKCLAMP Carbide Teeth	SQZ	8" - 32½"		013012	215 T	2,186.98	2,302.08	2,877.60
Optional Rubber Grippers Available								

SLAB HANDLING EQUIPMENT

* SLABGRABBER	Small	4¼" - 15¼"	4"	017024	4	$49.80	$58.24	$72.80
Three sizes for carrying slabs or retaining wall block	Medium	10" - 20"	4"	017025	4	49.80	58.24	72.80
	Large	14¾" - 24"	4"	017026	4	49.80	58.24	72.80
SLABGRABBER Quantity 10 +						42.33		
SLABHANDLER	* VZ I	20" - 39"	4"	014000	33 OS	355.27	415.52	519.40
	VZ II	28" - 40"	8"	014010	40 OS	977.69	1,029.15	1,286.44
	VZ III	37" - 67"	17"	014011	140 T	2,666.69	2,807.04	3,508.80
SLABEXTRACTOR With 4 Extractor Teeth		5" - 24"		011199	22	273.18	287.56	359.45

HAMMERS and CHISELS

HALDER HAMMERS (made in Germany)

SIMPLEX Mallets Cast Iron Housings and Wooden Handles

*EH 3026	(Black Med. Hard Rubber / Red Hard Plastic)	3026060	4	$36.25	$42.40	$53.00
	13" Handle / Head size 2 3/8" (60 mm) / Wt. 3.4 lb					
EXTRA HEADS for EH 3026	Gray TPE -Medium Hard 2 3/8" (60 mm)	3203060	1	9.96	9.96	12.45
	*White Nylon- Hard 2 3/8" (60 mm)	3208060	1	18.36	18.36	22.95
*EH 3028	(Black Med.Hard / White Hard Nylon)	3028080	7	71.55	83.68	104.60
	19" Handle / Head size 3 1/8" (80 mm) / Wt. 7 lb					
*EH 3027	Sledge Mallet	3027081	8	80.54	94.20	117.75
	(Black Med.Hard / White Hard Nylon)					
	31" Handle / Head size 3 1/8" (80 mm) / Wt. 7.4 lb					PT 01309

SUPERCRAFT Deadblow

*EH 3366 60	(White Hard Nylon Heads)	3366060	4	55.40	64.80	81.00
	12" Handle / Head size 2 3/8" (60 mm) / Wt. 3.75 lb					
*EH 3366 70	(White Hard Nylon Heads)	3366070	5	71.14	83.20	104.00
	12" Handle / Head size 2 3/4" (70 mm) / Wt. 5 lb					
*FIST	Deadblow (White Hard Nylon Heads)	3408040	2	18.81	22.00	27.50

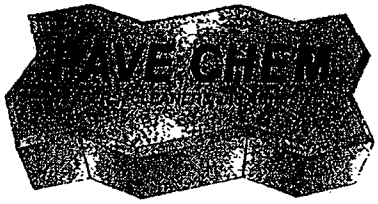
REBIT Chisels and Hammers for Natural Stone and Masonry (made in Sweden)

SPIKEHAMMER	3.0 lb for use on metal spikes & edge restraint	40003	5	$46.59	$54.49	$68.11
STONEHAMMER	3.0 lb for facing natural stone	40001	5	55.79	65.25	81.56
ROUNDHAMMER	2.2 lb for use with REBIT chisels	40002	4	35.30	41.29	51.61
PITCHING CHISEL	1.50" Carbide Tip	40004	4	77.14	90.22	112.78
ANGLE PITCHING CHISEL	1.50" Carbide Tip	40005	4	77.14	90.22	112.78
TRACING CHISEL	1.50" Carbide Tip	40006	4	77.14	90.22	112.78
POINT CHISEL	1.50" Carbide Tip	40007	3	48.15	56.31	70.39
DETAIL CHISEL	0.75" Carbide Tip	40008	3	44.95	52.58	65.72
DETAIL CHISEL	1.00" Carbide Tip	40009	3	48.15	56.31	70.39

www.pavetech.com 800-728-3832

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars



ADHESIVES for MASONRY

		PART NUMBER	SHIPPING WEIGHT	MANUFACTURERS DISCOUNT	SUGGESTED TRADE	MSRP
TYPE 4 ULTRAWET Ultra Premium						
10.3 oz. Tubes	Case (12 Tubes)	083331	12	$71.94	$88.82	$111.02
	Master Pack (48 Tubes) Quantity 1-23	083332	42	268.29	331.22	414.03
	Master Pack Multiples of 24 ($234.30 each)	083332M	1,058 T	5,623.20		
TYPE 3 SUPERWET Super Premium						
18 oz. Bottles	Case (4 Bottles)	003310	7	47.82	59.04	73.80
	Master Pack (12 Bottles)	003320	21	114.05	140.80	176.00
TYPE 2 BASIC						
10.3 oz. Tubes	Case (12 Tubes)	003120	12	31.49	38.88	48.60
	Master Pack (48 Tubes) Quantity 1-23	003110	48	104.00	128.40	160.50
	Master Pack Multiples of 24 ($88.00 each)	003110M	1,202 T	2,112.00		
29 oz. Tubes	Case (12 Tubes)	003125	29	64.80	80.00	100.00
	Master Pack (48 Tubes) Quantity 1-10	003126	116	223.56	276.00	345.00
	Master Pack Multiples of 11 ($209.03 each)	003126M	1,326 T	2,299.33		
TYPE 1 FLEXIBLE Premium						
10.3 oz. Tubes	Case (12 Tubes)	003020	12	59.94	74.00	92.50
	Master Pack (48 Tubes) Quantity 1-23	003010	42	223.56	276.00	345.00
	Master Pack Multiples of 24 ($190.02 each)	003010M	1,058 T	4,560.48		
29 oz. Tubes	Case (10 Tubes)	003025	29	103.68	128.00	160.00
	Master Pack (40 Tubes) Quantity 1-10	003026	116	362.88	448.00	560.00
	Master Pack Multiples of 11 ($354.71 each)	003026M	1,326 T	3,901.81		
EZ SHIMS Permanent Polymer Shims (8" x 1 ¼" x 5/16" each) Perfect for aligning walls and steps.						
	Case (36 Sheets of 10) Quantity 1-5	110360	21		47.08	58.85
	Case Quantity 6 +			36.00 case	37.89	47.37

PAVE CHEM Sealers, Cleaners & Joint Sand Stabilizers

PAVERGUARD® High Gloss Solvent Acrylic Sealer for Concrete Pavers						
	Pail (1) 5 Gallons	002010	50 T	$108.61	$149.05	$165.00
	Case (2) 1 Gallon Cans	002020	20 T	45.94	63.22	70.50
PAVERRE-GUARD™ High Gloss Solvent Acrylic Re-Sealer for Concrete Pavers						
NEW Formula	**Pail (1) 5 Gallons**	002031	50 T	104.47	143.08	157.55
	Case (2) 1 Gallon Cans	002021	20 T	43.42	59.58	65.95
PAVERECOGUARD™ Sealer for Concrete and Clay and Joint Sand Stabilization						
	Pail (1) 5 Gallons	002310	50	98.88	142.46	178.20
	Case (4) 1 Gallon Bottles	002320	40	98.88	142.46	178.20
SILOXAGUARD™ Siloxane Sealer for Clay and Concrete						
	Pail (1) 5 Gallons	002920	50	102.66	148.00	185.00
	Case (4) 1 Gallon Bottles	002910	40	102.66	148.00	185.00
PAVERPREP® Paving Stone Efflorescence Cleaner Acid Concentrate						
	Pail (1) 5 Gallons	002110	50 T	61.04	88.00	110.00
	Case (4) 1 Gallon Bottles	002120	40 T	61.04	88.00	110.00
PAVERDETERGENT™ Oil and Grease Remover with Detergents and Mild Acids						
	Case (4) 1 Gallon Bottles	002420	40 T	52.02	75.00	93.75
PAVERDE-STAINER® Rust and Severe Stain Cleaner with Harsh Acids and Detergents						
	Case (4) 1 Gallon Bottles	002220	40 T	66.59	96.00	120.00
SANDLOCK® Organic Joint Sand Stabilizer Additive						
	Trial Pack (2) 2 lb Tubs	002704	5		44.00	55.00
	Case (12) 2 lb Tubs	002712	29		193.14	241.43
	Master Pack 2 Cases (24) 2 lb Tubs	002748	58	304.79	376.29	470.36
	Pail (25 lb) ($5.00 UPS upcharge each)	002707	29	137.05	169.20	211.50
	Bag (40 lb)	002740	43	192.46	237.60	297.00
	Mega Bag 1000 lb Bag	002799	1000 T	4,653.94	5,745.00	7,182.00

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

ENVIRONMENTAL PRODUCTS

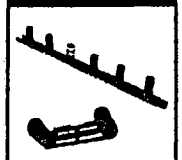
SAFETY PRODUCTS

			PART NUMBER	SHIPPING WEIGHT	MANUFACTURERS DISCOUNT	SUGGESTED TRADE	MSRP
PAVERTAPE Finger Protection	Pack (8 Rolls)		041408	2	$25.00	$26.32	$32.90
1½" x 90 ft./Roll	Case (200 Rolls/25 Pks)		041410	31	550.00	643.27	804.10
HANDSAVER GLOVES	Pack (10 pr.) (1.14/pr.)		300010	2	11.38	13.31	16.64
(Specify Large or X-Large)	Case (80 Pr.) (.95/pr.)		300020	12	75.72	88.56	110.70
	Master Pack (320 pr.) (.87/pr.)		300030	50	278.54	325.78	407.22
KNEESEATS European Knee Protectors	Aluminum Frame (Set of 2)	Large	400001	10	111.12	129.97	162.46
		Small	400002	10	111.12	129.97	162.46

DeepROOT Tree Root Barriers for Hardscaping

DeepROOT Tree Root Barrier (2' Wide Panels)						
12" Depth (40 Panels 80 lineal ft./carton)	100122	43	$178.60	$188.00	$235.00	
18" Depth (26 Panels 52 lineal ft./carton)	100182	43	178.60	188.00	235.00	
24" 36" & 48" Universal Barrier Available by Request						

ENVIROPAVE Structural Paver Spacers

	MODEL	PIECES /PKG	HEIGHT INCHES	HEIGHT METRIC	JOINT WIDTH INCHES	JOINT WIDTH METRIC	PART NUMBER	SHIPPING WEIGHT	MANUFACTURERS DISCOUNT	SUGGESTED TRADE	MSRP
RUNNER BOND											
	25A	500	1"	25 MM	1"	25 MM	00425A	14	$54.83	$79.05	$98.81
	40F	200	1 13/16"	45 MM	1 5/8"	40 MM	00440F	13	55.98	80.71	100.89
STACKBOND											
	25/4A	400	1"	25 MM	1"	25 MM	004254	15	66.36	95.68	119.60
	40/4F	150	1 13/16"	45 MM	1 5/8"	40 MM	004404F	14	50.78	73.22	91.52
STRIPS											
	◆ 40/20A	300	1 13/16"	45 MM	13/16"	20 MM	004020	39	112.54	162.26	202.82
	7/20A	500	1 13/16"	45 MM	13/16"	20 MM	004729	15	50.21	72.39	90.49
	◆ 40/30A	200	1 13/16"	45 MM	1 13/16"	30 MM	004030	40	89.46	128.97	161.21
	7/30A	500	1 13/16"	45 MM	1 13/16"	30 MM	004730	20	60.60	87.36	109.20
	◆ Normally ordered as sets										
RUNNER T's											
	T3/30F	1000	1 3/16"	30 MM	1/8"	3 MM	004T330	10	95.23	137.29	171.61
	T8/30A	500	1 3/16"	30 MM	5/16"	8 MM	004001	29	64.93	93.61	117.01
STACK CROSS											
	K3/30F	1000	1 3/16"	30 MM	1/8"	3 MM	004K330F	12	109.65	158.09	197.61
	K8/30A	250	1 3/16"	30 MM	5/16"	8 MM	004830	20	86.56	124.80	156.00

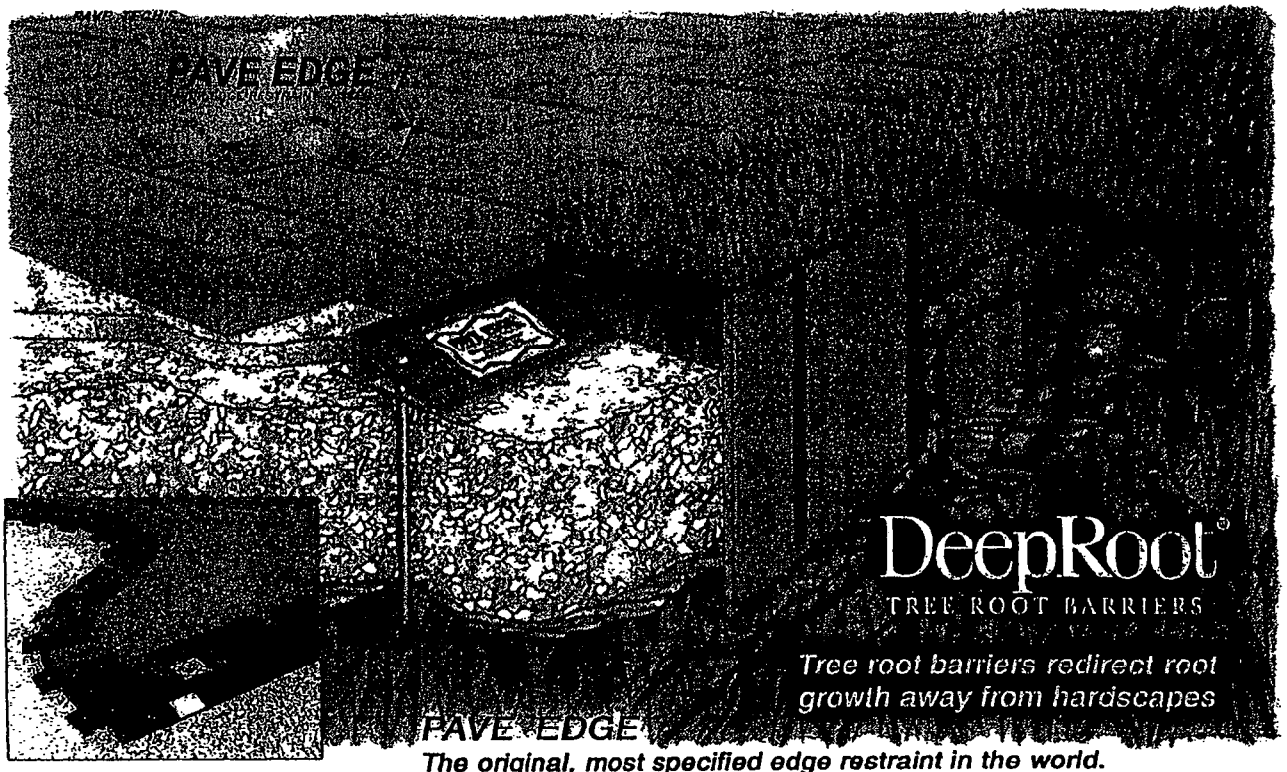
(A = Anchored F = Floating) Other Sizes Available by Request Visit www.muerarosy.de

PT 01311

* Dealer discounts available on these items
† Also designed for non-concrete products

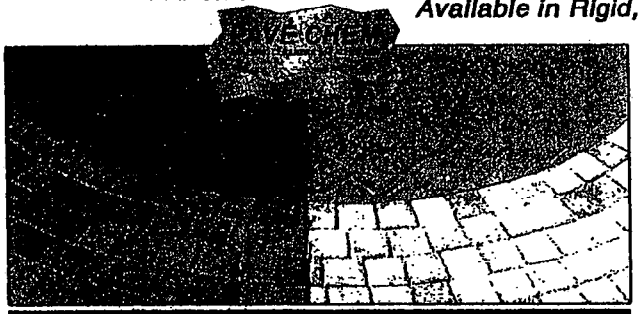
T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

PAVE EDGE SALES POLICY: PAVE EDGE is sold in large quantities exclusively through concrete and clay paver producers and brick distributors with the exception of limited areas where there is no local stocking supplier. Call 800-728-3832 for the name and number of the closest PAVE EDGE distributor.



PAVE TECH'S

The original, most specified edge restraint in the world.
Available in Rigid, Flex and Industrial.



SEALERS

- **PAVERGUARD®** — High Gloss Acrylic Sealer for Concrete
- **PAVERRE-GUARD™** — Sealer for Resealing Applications
- **PAVERECOGUARD™** — Water Based Sealer for Concrete & Clay
- **SILOXAGUARD™** — Siloxane Sealer for Clay and Concrete

CLEANERS

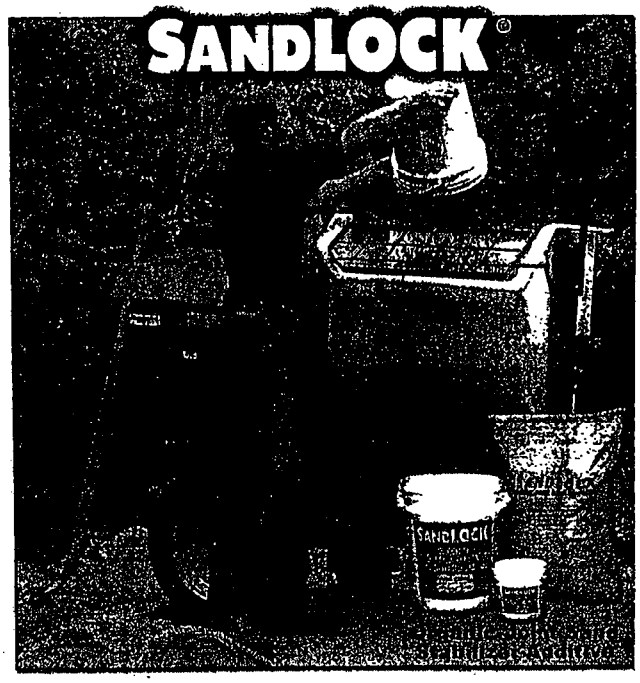
- **PAVERPREP®** — Efflorescence Cleaner
- **PAVERDETERGENT™** — Degreaser, Stain and Spot Remover
- **PAVERDE-STAINER®** — Rust and Severe Stain Cleaner

ADHESIVES/ICE MELT

- **TYPE I, TYPE II, TYPE III & IV** — Adhesives for All Masonry Applications
- **PAVERSAFE®** — Ice Melt for Concrete and Clay Pavers

JOINT SAND STABILIZATION

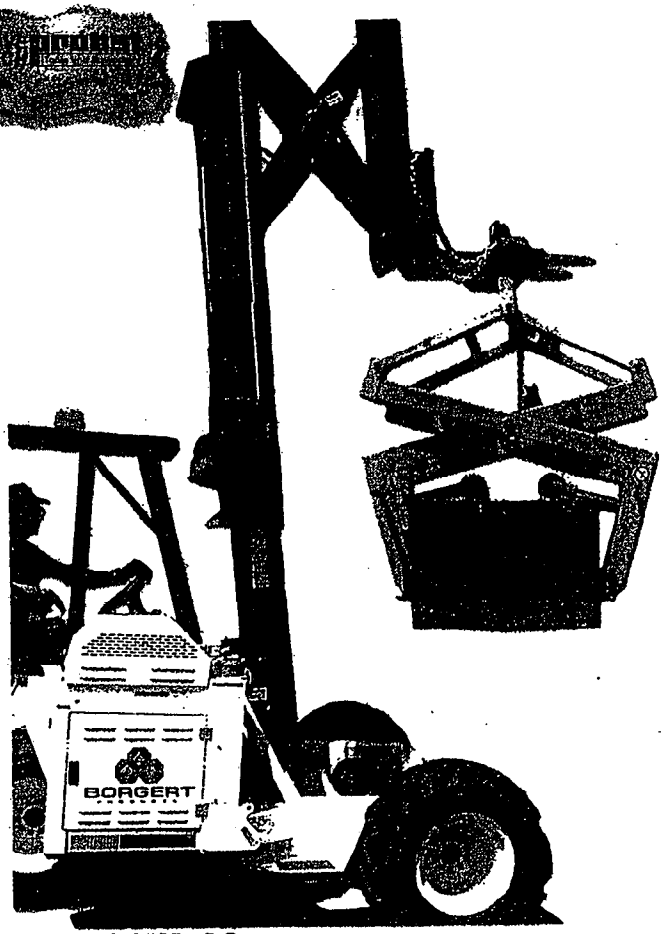
- **SANDLOCK®** — Organic Joint Sand Stabilizer Additive
- **PAVERECOGUARD™** — Sealer for Joint Sand Stabilization



WWW.PAVETECH.COM

PT 01312

PAVE TECH, INC. P.O. Box 576 Prior Lake, Minnesota 55372 USA
Phone 952-226-6400 Fax 952-226-6406 800-728-3832 sales@paveedge.com



FIELDCLAMP SG Mechanical Scissor Clamp

SLABGRABBERS
One hand can lift and set slabs and wall blocks up to 24"

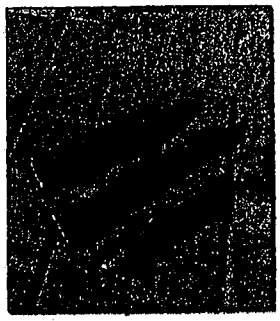
PAVERPAWS
Increase installation speed of oversized pavers

PAVERCART
For transporting banded or unbanded pavers on the job site

PAVEREXTRACTOR
Removes damaged pavers quickly and easily

RETAININGWALL CLAMP Lifts 1 - 5 Blocks at a time

SANDPULL
Leave your trowel in the trailer and stay off your knees.



REBIT Chisels
Made in Sweden, welded carbide tips

PAVERSPLITTER
Mechanically splits pavers fast and easy

SANDPULL PRO
Many sizes available

copyright PAVE TECH 2003©

Distributed by:

PT 01313

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 13

EXHIBIT
JONES
13
2/23/04

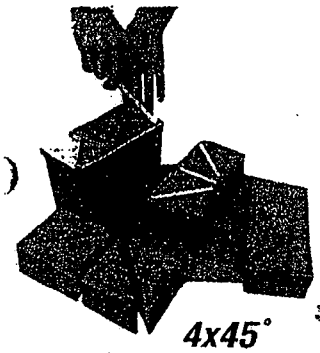
Trade Price List 2003

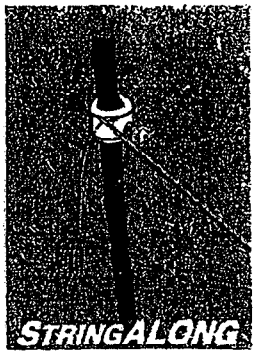
For Distributor Markets

PAVE TECH
ADVANCED PAVING TECHNOLOGY

probst
Tools and Equipment

PT 01314





PROBST TOOLS AND EQUIPMENT

BASIC HARDSCAPE TOOLS

	PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
* **PAVERCART**	011010	190 T	$898.24	$1,122.80
Third Wheel Option	011011	12	143.39	179.24
CARTTRAY	021011	16 OS	157.09	196.36
* **PAVEREXTRACTOR** Opening Range 3½" - 13"	011100	15	99.55	124.44
Replacement Blades (Quantity 4)	011102	1	30.00	37.50
* **PAVERADJUSTER**	012050	6	58.24	72.80
Replacement Blades (Quantity 2)	012052	1	20.70	25.88
* **PAVERPAWs** Opening Range 6" - 10" (Set of 2)	011202	6	187.84	234.80
* **PAVERPERSUADER** Rubber Headed Paver Hammer with 32" Handle	012060	6	52.99	66.24
* **POUNDER** Hand Operated Slide Hammer Includes Breaker Point, Chisel (3") and Tamper Plate (6" x 6")	029040	42	356.73	445.91
* **BASERAKE** Magnesium Rake for Aggregate Base 30" Serrated/Flat Head with 6' 9" Handle	246000	4 OS	58.31	72.89

SAND SCREEDING & SWEEPING EQUIPMENT

* **SANDPULL** 30" Aluminum Head with 6' Handle	022202	5 OS	$53.44	$66.80
SANDPULL PRO 5 5' Aluminum Profile	51000045	22 OS	467.31	584.14
SANDPULL PRO 7.5 7.5' Aluminum Profile with Collapsing Handle	51000046	35 OS	699.88	874.85
EXTENSIONKIT Adds up to 2.5' width to SANDPULL PRO's (Set of 2)	41000164	10	93.85	117.31
SANDPULL PRO 3/7.5 Adjustable System 3' - 7.5'	022303	40 OS	777.92	972.40
SANDPULL PRO 7.5/10 Adjustable System 7.5' - 10'	022305	50 OS	777.92	972.40
CURBKIT II Curb Height Guide for SANDPULL PRO's (Set of 2)	022301	8	206.80	258.50
SANDMAX I TAS Aluminum Sand Screed Telescoping 3' - 14'	018100	165 OS	2,284.64	2,855.80
CROWNATTACHMENT for SANDMAX I Crown or Swale +/- 4"	018199	18	715.00	715.00
SANDMAX II TAK Heavy Duty Aluminum Sand Screed Telescoping to 23'	018050	418 T	7,765.56	9,706.95
PAVERBROOM Heavy Duty 24" Custom Pushbroom for Sweeping Sand	060021	18 OS	37.40	46.75
SCATTERMAX Mechanical Sand Spreading Broom - Adjustable Width 47" or 94"	012400	250 T	1,845.76	2,307.20
47" Extension Add Optional 47" Extension to Create a Total Width of 141"			*Call for stock and pricing*	
PAVERSWEEP Honda Gas Rotary Broom			*Call for stock and pricing*	
Replacement Brush Set for PAVERSWEEP High density nylon	012302	10	104.00	104.00
Replacement Brush Set for PAVERSWEEP Steel wire	012304	15	124.80	124.80

VACUUM EQUIPMENT

MAMMOTHMITE 110V VH 75 Vacuum 165 lb capacity	010024	40 OS	$2,053.20	$2,566.50
MAMMOTHMITE 12V VPH 150 Vacuum - Battery, 330 lb capacity	010023	42 OS	2,208.96	2,761.20

Many Models of Jobsite and In Plant Vacuum Equipment Available - Call for Details

MOTORIZED EQUIPMENT

PAVERMAX VM 203 Mechanical Paver Laying Machine — *Call for stock and pricing*

PAVERMAX VM 204 Computerized Mechanical Paver Laying Machine — *Call for stock and pricing*

Many Options Available, Call 800-247-3343 for Catalog, Video and Pricing

COMPACTION EQUIPMENT

BOMAG BT 65 Jumping Jack Tamper with 4-Stroke Honda Engine	200680	190 T	$3,627.52	$4,534.40
PAVER 2100 Crank Start Hatz Diesel (4,840 lb Centrifugal Force)	7572520069	380 T	4,365.92	5,457.40
Rubber Mat for PAVER 2100	7572527227	18	390.00	487.50
R 90 Rubber Roller Frame Attachment - Fits Most Plate Compactors for Clay, Textured Pavers & Slabs (35½" Width)	7569441002	128 T	4,365.92	5,457.40

PT 01315

www.pavetech.com 800-728-3832

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

PROBST TOOLS AND EQUIPMENT

SPLITTING, CUTTING, MARKING, & LAYOUT

		CUTTING LENGTH	OPENING HEIGHT	PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
SPLITTING	* PAVERSPLITTER	13"	3/8" - 4 3/4"	037000	100 T	$517.44	$646.80
	* WALLSPLITTER	17"	3/8" - 12"	037002	170 T	832.50	1,040.63
	† SLABSPLITTER	25 1/2"	3/8" - 12"	037004	240 T	1,861.20	2,326.50
	† STONESPLITTER	10 1/2"	3/8" - 5 1/4"	037006	150 T	1,929.63	2,412.04
	† ELECTRIC HYDRAULICSPLITTER	17 1/4"	3/8" - 7 1/8"	037008	262 T	3,933.95	4,917.43
	Note: SPLITTERS are NOT for production use, they are designed for jobsite duty						
CUTTING	TERMINATOR Premium Diamond Saw Blade						
	10" Concrete Pavers .110 Blade			155973	3	$218.40	$273.00
	12" Concrete Pavers .110 Blade			150624	3	273.00	341.25
	14" Hard Clay/Granite/Natural Stone .125 Blade			152746	5	309.40	386.75
	TERMINATOR MAX Super Premium Diamond Saw Blade						
	14" Concrete/Hard Clay/Granite/Natural Stone .125 Blade			159629	5		
	Quantity Discount 1 - 5					315.00	393.75
	Quantity Discount 6 - 11					245.00	306.25
	Quantity Discount 12 +					219.00	273.75
	MK MASONRY SAWS (14" Diamond Blade Included with all saws)						
	XTREME BX - 3 110V 13 Amp			157721	40	924.94	1,156.18
	2005GH 5.5 HP Gas Honda Engine			153934	200 T	2,373.50	2,966.88
	SAWTEC Dust Control Vacuum System 4 HP Gas Honda Engine			155000	100 OS	2,760.00	3,450.00
MARKING	* PAVERSCRIBE Marking Pavers Without a Soldier Course			029031	3	$103.00	$128.75
	* QUICKDRAW Marking Pavers With a Soldier Course			029030	4	139.90	174.88
	* 4 x 45° MARKER Marks 4 Perfect 45° Pieces for Cutting for 45° Herringbone			3000001	1	19.88	24.85
	* FLEXMARKER Complete System for Layout and Marking of Radiuses			3000000	8	187.13	233.92
	* SOAP STONE HOLDER (Round Style)			029033	1	6.00	7.50
	* SOAP STONE Box of 144 (Round Style)			029032	7	42.00	52.50
	PERMANENT MARKERS Box of 12 Hard Nylon Tip			029034	1	14.20	17.75
LAYOUT	* PAVERSQUARE PRO 48" x 68" Folding Layout Square (90° & 45°)			400014	6 OS	$66.88	$83.60
	LASERSQUARE PRO 90° Vertical Dual Laser with Hard Case			400016	3	270.58	338.22
	LASERLEVEL Transit, Tripod and Rod for Jobsite Layout All In One Hard Case			400017	22	994.54	1,243.18
	NEW						
	STRINGALONG String Line Positioning Collars Bag (12 Units)			4000000	2	23.99	23.99
	*Case (24 Bags)			4000001	38	454.97	568.71
	STRINGALONG Steel Grade Stakes (Box of 10) 3/4" x 24" w/16d nail holes			4000003	33	27.00	27.00
	STRINGALONG Steel Stake Puller			4000004	15	70.00	87.50

MATERIAL HANDLING SOLUTIONS

FIELDCLAMP SG Mechanical Scissor Clamp for Paver Cubes	018003	580 T		$4,997.58
FIELDCLAMP SG (No Fork Pockets)	018006	545 T		4,411.88
YARDCLAMP MPZ Heavy Duty Mechanical Chain Clamp for Paver Cubes	011555	780 T		7,741.65
SLABCLAMP MPG Heavy Duty Mechanical Clamp for Banded Slabs	012010	310 T	3,694.08	4,617.60
BANDCLAMP MSZ Lifts 1 - 2 Bands of Steel Banded Pavers	012100	250 T		2,991.61

PT 01316

www.pavetech.com 800-728-3832

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

PROBST TOOLS AND EQUIPMENT

JOB SITE HANDLING SOLUTIONS

		OPENING RANGE	GRIPPER LENGTH	PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
RETAININGWALL CLAMP	RWC	6" - 25"+	85"	012020	350 T	$3,659.04	$4,573.80
PALLETWAGON	PW3	Transports up to 3,300 lbs.		011513	220 T	2,222.08	2,777.60
QUICKCLAMP	FTZ I	2" - 18½"	16½"	011110	84	1,132.56	1,415.70
	FTZ II	7¾" - 24"	16½"	011120	140 T	1,611.96	2,014.95
	FTZ III	7¾" - 24"	46"	011130	145 T	1,826.08	2,282.60
	FTZ UNI-15	0" - 30½"	16½"	53100256	207 T	2,090.94	2,613.68
	FTZ-30	4" - 31½"	28½"	011140	350 T	3,643.44	4,554.30
FASTGRAB CLAMP	TSV	2" - 25½"	8"	015001	53	701.96	877.45
	TSZ-UNI	0" - 22"	13¾"	015011	69 OS	957.60	1,197.00
* MANGRAB	BVZ	0" - 24"	8"	012000	31 OS	396.72	495.90
* CURBHANDLER	BZ (Set of 2)	0" - 20"	6"	018092	20	209.76	262.20
BOULDERGRAB	FVZ (Large)	12" - 36"+		013010	185 T	2,964.80	3,706.00
* TWO MAN BOULDERGRAB	H-FVZ	12" - 24"+		013011	59 T	875.60	1,094.50
ROCKCLAMP Carbide Teeth	SQZ	8" - 32½"		013012	215 T	2,302.08	2,877.60

Optional Rubber Grippers Available

SLAB HANDLING EQUIPMENT

* SLABGRABBER	Small	4¼" - 15¼"	4"	017024	4	$58.24	$72.80
Three sizes for carrying slabs or retaining wall block	Medium	10" - 20"	4"	017025	4	58.24	72.80
	Large	14¾" - 24"	4"	017026	4	58.24	72.80
SLABHANDLER	* VZ I	20" - 39"	4"	014000	33 OS	415.52	519.40
	VZ II	28" - 40"	8"	014010	40 OS	1,029.15	1,286.44
	VZ III	37" - 67"	17"	014011	140 T	2,807.04	3,508.80
SLABEXTRACTOR With 4 Extractor Teeth		5" - 24"		011199	22	287.56	359.45

HAMMERS and CHISELS

HALDER HAMMERS (made in Germany)

SIMPLEX Mallets Cast Iron Housings and Wooden Handles

*EH 3026	(Black Med. Hard Rubber / Red Hard Plastic) 13" Handle / Head size 2 3/8" (60 mm) / Wt. 3.4 lb	3026060	4	$42.40	$53.00
EXTRA HEADS for EH 3026	Gray TPE -Medium Hard 2 3/8" (60 mm)	3203060	1	9.96	12.45
	White Nylon- Hard 2 3/8" (60 mm)	3208060	1	18.36	22.95
*EH 3028	(Black Med.Hard / White Hard Nylon) 19" Handle / Head size 3 1/8" (80 mm) / Wt. 7 lb	3028080	7	83.68	104.60
*EH 3027	Sledge Mallet (Black Med.Hard / White Hard Nylon) 31" Handle / Head size 3 1/8" (80 mm) / Wt. 7.4 lb	3027081	8	94.20	117.75

SUPERCRAFT Deadblow

*EH 3366 60	(White Hard Nylon Heads) 12" Handle / Head size 2 3/8" (60 mm) / Wt. 3.75 lb	3366060	4	64.80	81.00
*EH 3366 70	(White Hard Nylon Heads) 12" Handle / Head size 2 3/4" (70 mm) / Wt. 5 lb	3366070	5	83.20	104.00
*FIST	Deadblow (White Hard Nylon Heads)	3408040	2	22.00	27.50

REBIT Chisels and Hammers for Natural Stone and Masonry (made in Sweden)

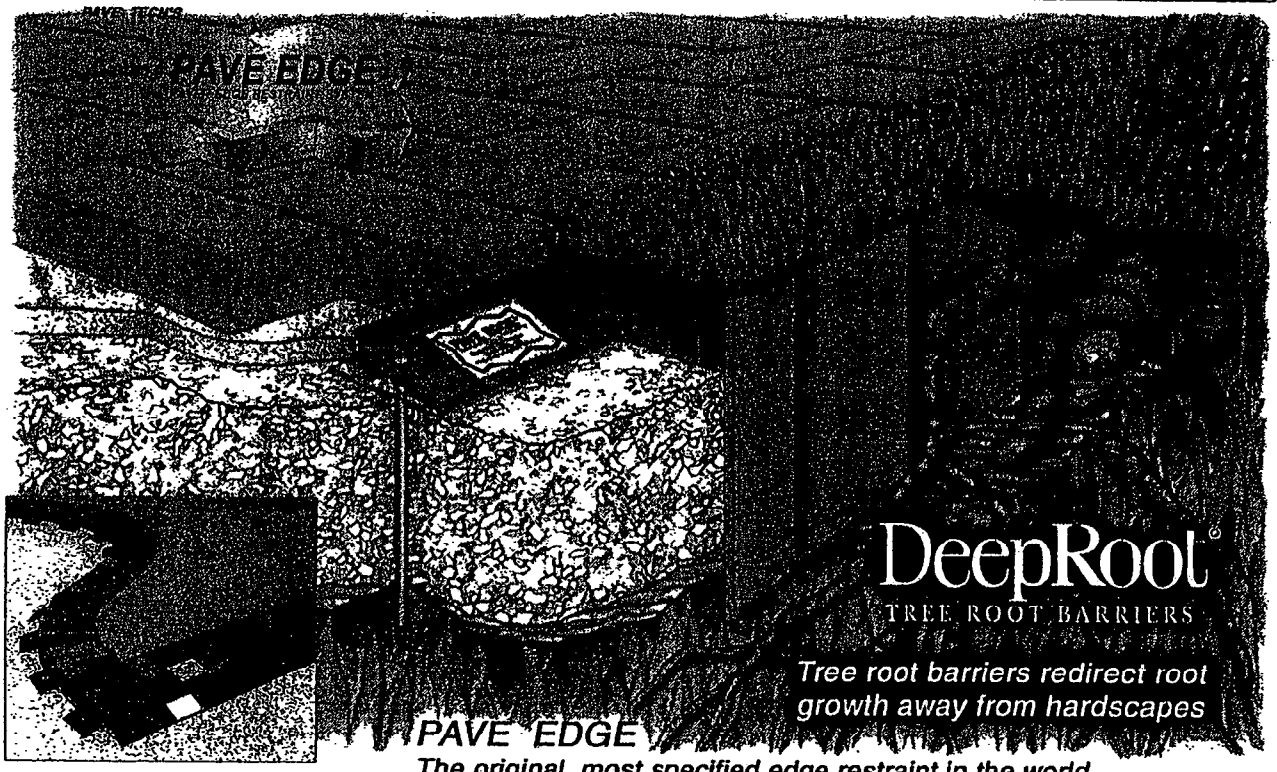
SPIKEHAMMER	3.0 lb for use on metal spikes & edge restraint	40003	5	$54.49	$68.11
STONEHAMMER	3.0 lb for facing natural stone	40001	5	65.25	81.56
ROUNDHAMMER	2.2 lb for use with REBIT chisels	40002	4	41.29	51.61
PITCHING CHISEL	1.50" Carbide Tip	40004	4	90.22	112.78
ANGLE PITCHING CHISEL	1.50" Carbide Tip	40005	4	90.22	112.78
TRACING CHISEL	1.50" Carbide Tip	40006	4	90.22	112.78
POINT CHISEL	1.50" Carbide Tip	40007	3	56.31	70.39
DETAIL CHISEL	0.75" Carbide Tip	40008	3	52.58	65.72
DETAIL CHISEL	1.00" Carbide Tip	40009	3	56.31	70.39

PT 01317

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

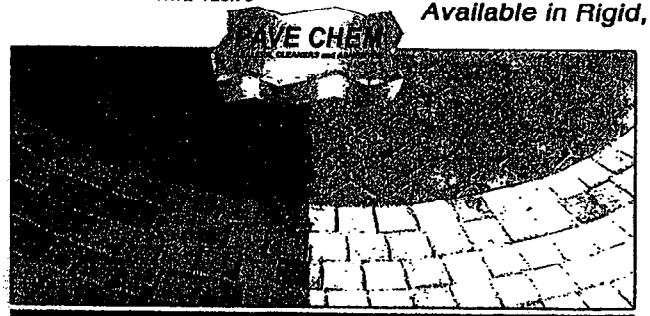
PAVE EDGE SALES POLICY: PAVE EDGE is sold in large quantities exclusively through concrete and clay paver producers and brick distributors with the exception of limited areas where there is no local stocking supplier. Call 800-728-3832 for the name and number of the closest PAVE EDGE distributor.



PAVE TECH'S

PAVE EDGE

The original, most specified edge restraint in the world. Available in Rigid, Flex and Industrial.



SEALERS

- **PAVERGUARD®** — High Gloss Acrylic Sealer for Concrete
- **PAVERRE-GUARD™** — Sealer for Resealing Applications
- **PAVERECOGUARD™** — Water Based Sealer for Concrete & Clay
- **SILOXAGUARD™** — Siloxane Sealer for Clay and Concrete

CLEANERS

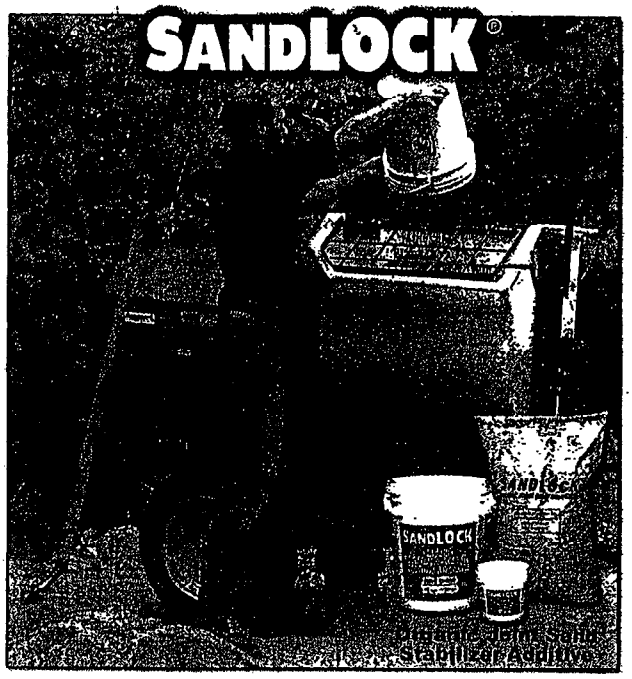
- **PAVERPREP®** — Efflorescence Cleaner
- **PAVERDETERGENT™** — Degreaser, Stain and Spot Remover
- **PAVERDE-STAINER®** — Rust and Severe Stain Cleaner

ADHESIVES/ICE MELT

- **TYPE I, TYPE II, TYPE III & IV** — Adhesives for All Masonry Applications
- **PAVERSAFE®** — Ice Melt for Concrete and Clay Pavers

JOINT SAND STABILIZATION

- **SANDLOCK®** — Organic Joint Sand Stabilizer Additive
- **PAVERECOGUARD™** — Sealer for Joint Sand Stabilization



WWW.PAVETECH.COM

PT 01318

PAVE TECH, INC. P.O. Box 576 Prior Lake, Minnesota 55372 USA
Phone 952-226-6400 Fax 952-226-6406 800-728-3832 sales@paveedge.com

ENVIRONMENTAL PRODUCTS

SAFETY PRODUCTS

			PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
PAVERTAPE Finger Protection	Pack (8 Rolls)		041408	2	$26.32	$32.90
1½" x 90 ft./Roll	Case (200 Rolls/25 Pks)		041410	31	643.27	804.10
HANDSAVER GLOVES	Pack (10 pr.)		300010	2	13.31	16.64
(Specify Large or X-Large)	Case (80 Pr.)		300020	12	88.56	110.70
	Master Pack (320 pr.)		300030	50	325.78	407.22
KNEESEATS European Knee Protectors	Aluminum Frame (Set of 2)	Large	400001	10	129.97	162.46
		Small	400002	10	129.97	162.46

DeepROOT Tree Root Barriers for Hardscaping

DeepROOT Tree Root Barrier (2' Wide Panels)					
12" Depth (40 Panels 80 lineal ft./carton)	100122	43	$188.00	$235.00	
18" Depth (26 Panels 52 lineal ft./carton)	100182	43	188.00	235.00	
24" 36" & 48" Universal Barrier Available by Request					

ENVIROPAVE Structural Paver Spacers

	MODEL	PIECES /PKG	HEIGHT INCHES	HEIGHT METRIC	JOINT WIDTH INCHES	JOINT WIDTH METRIC	PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
RUNNER BOND	*25A*	500	1"	25 MM	1"	25 MM	00425A	14	$79.05	$98.81
	40F	200	1 13/16"	45 MM	15/8"	40 MM	00440F	13	80.71	100.89
STACKBOND	*25/4A*	400	1"	25 MM	1"	25 MM	004254	15	95.68	119.60
	40/4F	150	1 13/16"	45 MM	15/8"	40 MM	004404F	14	73.22	91.52
STRIPS	◆ *40/20A*	300	1 13/16"	45 MM	13/16"	20 MM	004020	39	162.26	202.82
	◆ *7/20A*	500	1 13/16"	45 MM	13/16"	20 MM	004729	15	72.39	90.49
	◆ *40/30A*	200	1 13/16"	45 MM	1 13/16"	30 MM	004030	40	128.97	161.21
	◆ *7/30A*	500	1 13/16"	45 MM	1 13/16"	30 MM	004730	20	87.36	109.20
	◆ Normally ordered as sets									
RUNNER T's	*T3/30F*	1000	1 3/16"	30 MM	1/8"	3 MM	004T330	10	137.29	171.61
	T8/30A	500	1 3/16"	30 MM	5/16"	8 MM	004001	29	93.61	117.01
STACK CROSS	*K3/30F*	1000	1 3/16"	30 MM	1/8"	3 MM	004K330F	12	158.09	197.61
	K8/30A	250	1 3/16"	30 MM	5/16"	8 MM	004830	20	124.80	156.00

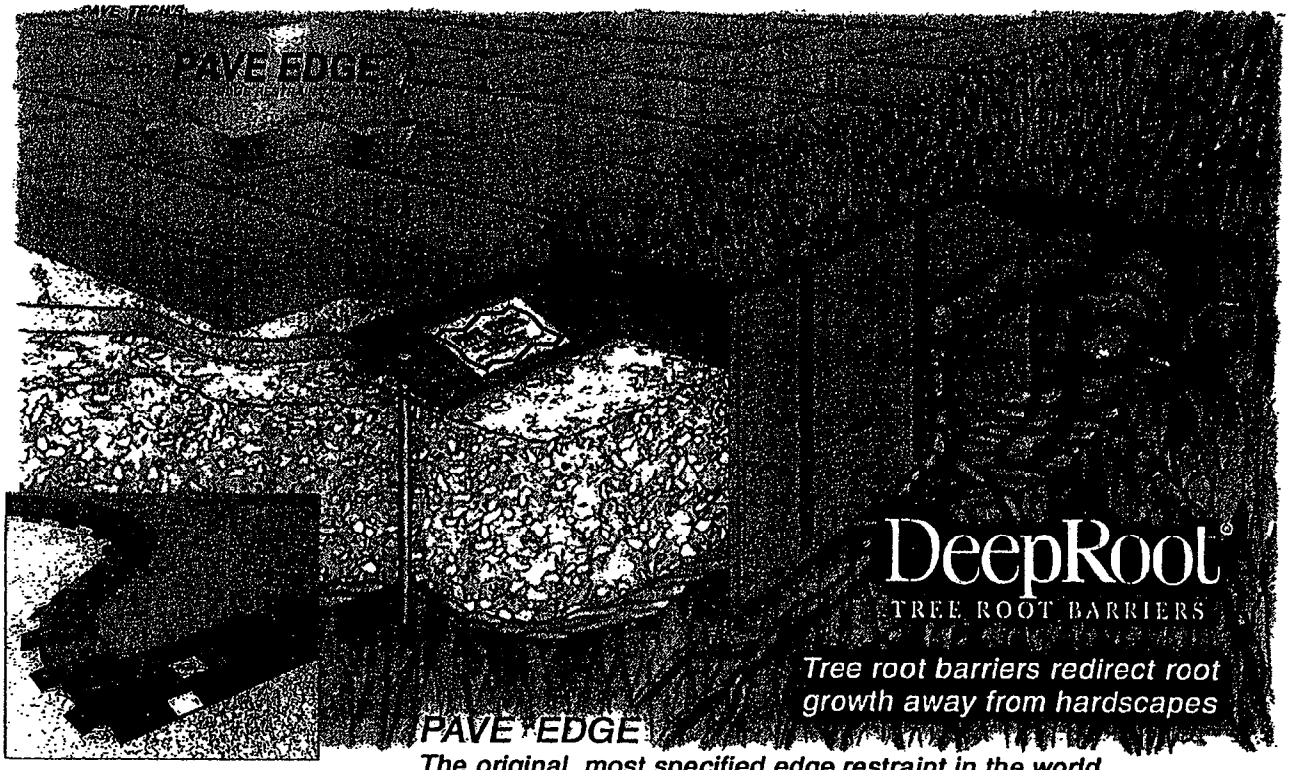
(A = Anchored F = Floating) Other Sizes Available by Request Visit www.muerarosy.de

PT 01319

• Dealer discounts available on these items
† Also designed for non-concrete products

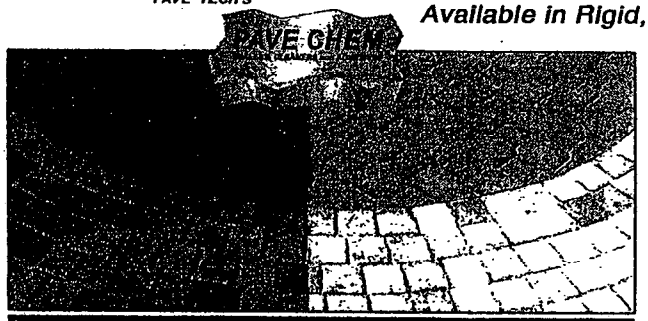
T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

PAVE EDGE SALES POLICY: PAVE EDGE is sold in large quantities exclusively through concrete and clay paver producers and brick distributors with the exception of limited areas where there is no local stocking supplier. Call 800-728-3832 for the name and number of the closest PAVE EDGE distributor.

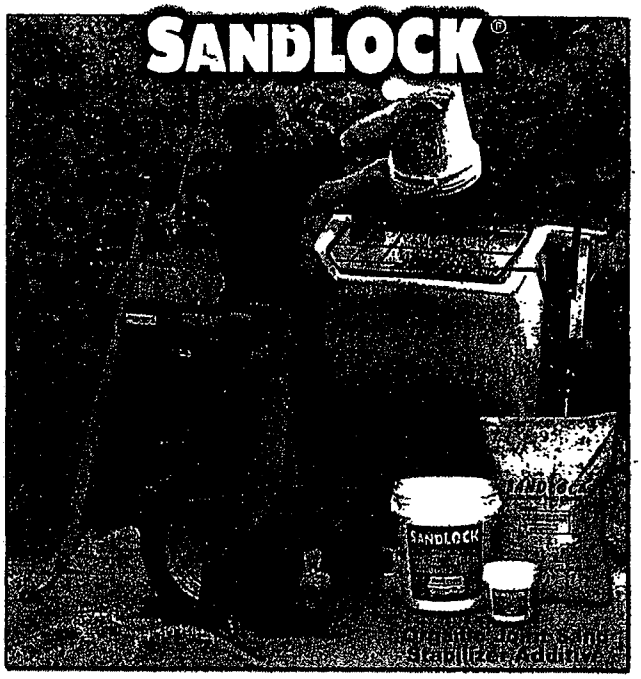


PAVE TECH'S

The original, most specified edge restraint in the world.
Available in Rigid, Flex and Industrial.



SEALERS	CLEANERS
PAVERGUARD® High Gloss Acrylic Sealer for Concrete	**PAVERPREP®** Efflorescence Cleaner
PAVERRE-GUARD™ Sealer for Resealing Applications	**PAVERDETERGENT™** Degreaser, Stain and Spot Remover
PAVERECOGUARD™ Water Based Sealer for Concrete & Clay	**PAVERDE-STAINER®** Rust and Severe Stain Cleaner
SILOXAGUARD™ Siloxane Sealer for Clay and Concrete	
ADHESIVES/ICE MELT	**JOINT SAND STABILIZATION**
TYPE I, TYPE II, TYPE III & IV Adhesives for All Masonry Applications	**SANDLOCK®** Organic Joint Sand Stabilizer Additive
PAVERSAFE® Ice Melt for Concrete and Clay Pavers	**PAVERECOGUARD™** Sealer for Joint Sand Stabilization



PT 01320

WWW.PAVETECH.COM

PAVE TECH, INC. P.O. Box 576 Prior Lake, Minnesota 55372 USA
Phone 952-226-6400 Fax 952-226-6406 800-728-3832 sales@paveedge.com

FIELDCLAMP SG Mechanical Scissor Clamp

SLABGRABBERS
One hand can lift and set slabs and wall blocks up to 24"

PAVERPAWS
Increase installation speed of oversized pavers

PAVERCART
For transporting banded or unbanded pavers on the job site

PAVEREXTRACTOR
Removes damaged pavers quickly and easily

SANDPULL
Leave your trowel in the trailer and stay off your knees.

REBIT Chisels
Made in Sweden, welded carbide tips

RETAININGWALL CLAMP Lifts 1 - 5 Blocks at a time

PAVERSPLITTER
Mechanically splits pavers fast and easy

SANDPULL PRO
Many sizes available

copyright PAVE TECH 2003©

Distributed by:

PT 01321

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

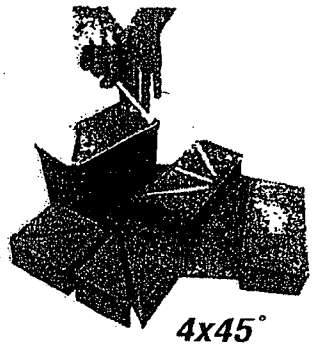
DEPOSITION EXHIBIT 14

EXHIBIT
JONES
14
2/23/04 (D)

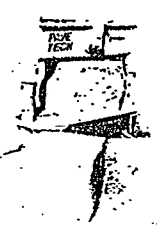
Trade Price List 2003

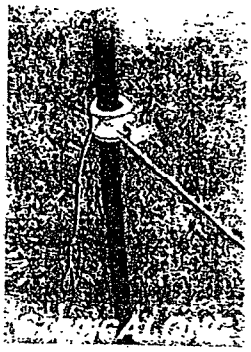
PAVE TECH
ADVANCED PAVING TECHNOLOGY

probst
Tools and Equipment



4x45°





PT 01432

PROBST TOOLS AND EQUIPMENT

BASIC HARDSCAPE TOOLS

	PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
* **PAVERCART**	011010	190 T	$898.24	$1,122.80
Third Wheel Option	011011	12	143.39	179.24
CARTTRAY	021011	16 OS	157.09	196.36
* **PAVEREXTRACTOR** Opening Range 3½" - 13"	011100	15	99.55	124.44
Replacement Blades (Quantity 4)	011102	1	30.00	37.50
* **PAVERADJUSTER**	012050	6	58.24	72.80
Replacement Blades (Quantity 2)	012052	1	20.70	25.88
* **PAVERPAWs** Opening Range 6" - 10" (Set of 2)	011202	6	187.84	234.80
* **PAVERPERSUADER** Rubber Headed Paver Hammer with 32" Handle	012060	6	52.99	66.24
* **POUNDER** Hand Operated Slide Hammer Includes Breaker Point, Chisel (3") and Tamper Plate (6" x 6")	029040	42	356.73	445.91
* **BASERAKE** Magnesium Rake for Aggregate Base 30" Serrated/Flat Head with 6' 9" Handle	246000	4 OS	58.31	72.89

SAND SCREEDING & SWEEPING EQUIPMENT

* **SANDPULL** 30" Aluminum Head with 6' Handle	022202	5 OS	$53.44	$66.80
SANDPULL PRO 5 5' Aluminum Profile	51000045	22 OS	467.31	584.14
SANDPULL PRO 7.5 7.5' Aluminum Profile with Collapsing Handle	51000046	35 OS	699.88	874.85
EXTENSIONKIT Adds up to 2.5' width to SANDPULL PRO's (Set of 2)	41000164	10	93.85	117.31
SANDPULL PRO 3/7.5 Adjustable System 3' - 7.5'	022303	40 OS	777.92	972.40
SANDPULL PRO 7.5/10 Adjustable System 7.5' - 10'	022305	50 OS	777.92	972.40
CURBKIT II Curb Height Guide for SANDPULL PRO's (Set of 2)	022301	8	206.80	258.50
SANDMAX I TAS Aluminum Sand Screed Telescoping 3' - 14'	018100	165 OS	2,284.64	2,855.80
CROWNATTACHMENT for SANDMAX I Crown or Swale +/- 4"	018199	18	715.00	715.00
SANDMAX II TAK Heavy Duty Aluminum Sand Screed Telescoping to 23'	018050	418 T	7,765.56	9,706.95
PAVERBROOM Heavy Duty 24" Custom Pushbroom for Sweeping Sand	060021	18 OS	37.40	46.75
SCATTERMAX Mechanical Sand Spreading Broom - Adjustable Width 47" or 94"	012400	250 T	1,845.76	2,307.20
47" Extension Add Optional 47" Extension to Create a Total Width of 141"			*Call for stock and pricing*	
PAVERSWEEP Honda Gas Rotary Broom			*Call for stock and pricing*	
Replacement Brush Set for PAVERSWEEP High density nylon	012302	10	104.00	104.00
Replacement Brush Set for PAVERSWEEP Steel wire	012304	15	124.80	124.80

VACUUM EQUIPMENT

MAMMOTHMITE 110V VH 75 Vacuum 165 lb capacity	010024	40 OS	$2,053.20	$2,566.50
MAMMOTHMITE 12V VPH 150 Vacuum - Battery, 330 lb capacity	010023	42 OS	2,208.96	2,761.20

Many Models of Jobsite and In Plant Vacuum Equipment Available - Call for Details

MOTORIZED EQUIPMENT

PAVERMAX VM 203 Mechanical Paver Laying Machine	*Call for stock and pricing*
PAVERMAX VM 204 Computerized Mechanical Paver Laying Machine	*Call for stock and pricing*

Many Options Available. Call 800-247-3343 for Catalog, Video and Pricing

COMPACTION EQUIPMENT

BOMAG BT 65 Jumping Jack Tamper with 4-Stroke Honda Engine	200680	190 -	$3,627.52	$4,534.40
PAVER 2100 Crank Start Hatz Diesel (4,840 lb Centrifugal Force)	7572520069	380 -	4,365.92	5,457.40
Rubber Mat for PAVER 2100	7572527227	18	390.00	487.50
R 90 Rubber Roller Frame Attachment - Fits Most Plate Compactors for Clay, Textured Pavers & Slabs (35½" Width)	7569441002	128 :	4,365.92	5,457.40

PT 01433

www.pavetech.com 800-728-3832

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

PROBST TOOLS AND EQUIPMENT

SPLITTING, CUTTING, MARKING, & LAYOUT

		CUTTING LENGTH	OPENING HEIGHT	PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
SPLITTING	* PAVERSPLITTER	13"	3/8" - 4 3/4"	037000	100 T	$517.44	$646.80
	* WALLSPLITTER	17"	3/8" - 12"	037002	170 T	832.50	1,040.63
	† SLABSPLITTER	25 1/2"	3/8" - 12"	037004	240 T	1,861.20	2,326.50
	† STONESPLITTER	10 1/2"	3/8" - 5 1/4"	037006	150 T	1,929.63	2,412.04
	† ELECTRIC HYDRAULICSPLITTER	17 1/4"	3/8" - 7 7/8"	037008	262 T	3,933.95	4,917.43
	Note: SPLITTERS are NOT for production use, they are designed for jobsite duty						
CUTTING	TERMINATOR Premium Diamond Saw Blade						
	10" Concrete Pavers .110 Blade			155973	3	$218.40	$273.00
	12" Concrete Pavers .110 Blade			150624	3	273.00	341.25
	14" Hard Clay/Granite/Natural Stone .125 Blade			152746	5	309.40	386.75
	TERMINATOR MAX Super Premium Diamond Saw Blade						
	14" Concrete/Hard Clay/Granite/Natural Stone .125 Blade			159629	5		
	Quantity Discount 1 - 5					315.00	393.75
	Quantity Discount 6 - 11					245.00	306.25
	Quantity Discount 12 +					219.00	273.75
	MK MASONRY SAWS (14" Diamond Blade Included with all saws)						
	XTREME BX - 3 110V 13 Amp			157721	40	924.94	1,156.18
	2005GH 5.5 HP Gas Honda Engine			153934	200 T	2,373.50	2,966.88
	SAWTEC Dust Control Vacuum System 4 HP Gas Honda Engine			155000	100 OS	2,760.00	3,450.00
MARKING	* PAVERSCRIBE Marking Pavers Without a Soldier Course			029031	3	$103.00	$128.75
	* QUICKDRAW Marking Pavers With a Soldier Course			029030	4	139.90	174.88
	* 4 x 45° MARKER Marks 4 Perfect 45° Pieces for Cutting for 45° Herringbone			3000001	1	19.88	24.85
	* FLEXMARKER Complete System for Layout and Marking of Radiuses			3000000	8	187.13	233.92
	* SOAP STONE HOLDER (Round Style)			029033	1	6.00	7.50
	* SOAP STONE Box of 144 (Round Style)			029032	7	42.00	52.50
	PERMANENT MARKERS Box of 12 Hard Nylon Tip			029034	1	14.20	17.75
LAYOUT	* PAVERSQUARE PRO 48" x 68" Folding Layout Square (90° & 45°)			400014	6 OS	$66.88	$83.60
	LASERSQUARE PRO 90° Vertical Dual Laser with Hard Case			400016	3	270.58	338.22
	LASERLEVEL Transit, Tripod and Rod for Jobsite Layout All in One Hard Case			400017	22	994.54	1,243.18
	NEW						
	STRINGALONG String Line Positioning Collars Bag (12 Units)			4000000	2	23.99	23.99
	*Case (24 Bags)			4000001	38	454.97	568.71
	STRINGALONG Steel Grade Stakes (Box of 10) 3/4" x 24" w/16d nail holes			4000003	33	27.00	27.00
	STRINGALONG Steel Stake Puller			4000004	15	70.00	87.50

MATERIAL HANDLING SOLUTIONS

FIELDCLAMP SG Mechanical Scissor Clamp for Paver Cubes	018003	580 T	$3,998.06	$4,997.58
FIELDCLAMP SG (No Fork Pockets)	018006	545 T	3,529.50	4,411.88
YARDCLAMP MPZ Heavy Duty Mechanical Chain Clamp for Paver Cubes	011555	780 T	6,193.32	7,741.65
SLABCLAMP MPG Heavy Duty Mechanical Clamp for Banded Slabs	012010	310 T	3,694.08	4,617.60
BANDCLAMP MSZ Lifts 1 - 2 Bands of Steel Banded Pavers	012100	250 T	2,393.29	2,991.60

PT 01434

www.pavetech.com 800-728-3832

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S dollars

PROBST TOOLS AND EQUIPMENT

JOB SITE HANDLING SOLUTIONS

		OPENING RANGE	GRIPPER LENGTH	PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
RETAININGWALL CLAMP	RWC	6" - 25"+	85"	012020	350 T	$3,659.04	$4,573.80
PALLETWAGON	PW3	Transports up to 3,300 lbs.		011513	220 T	2,222.08	2,777.60
QUICKCLAMP	FTZ I	2" - 18½"	16½"	011110	84	1,132.56	1,415.70
	FTZ II	7¾" - 24"	16½"	011120	140 T	1,611.96	2,014.95
	FTZ III	7¾" - 24"	46"	011130	145 T	1,826.08	2,282.60
	FTZ UNI-15	0" - 30½"	16½"	53100256	207 T	2,090.94	2,613.68
	FTZ-30	4" - 31½"	28½"	011140	350 T	3,643.44	4,554.30
FASTGRAB CLAMP	TSV	2" - 25½"	8"	015001	53	701.96	877.45
	TSZ-UNI	0" - 22"	13¾"	015011	69 OS	957.60	1,197.00
* MANGRAB	BVZ	0" - 24"	8"	012000	31 OS	396.72	495.90
* CURBHANDLER	BZ (Set of 2)	0" - 20"	6"	018092	20	209.76	262.20
BOULDERGRAB	FVZ (Large)	12" - 36"+		013010	185 T	2,964.80	3,706.00
* TWO MAN BOULDERGRAB	H-FVZ	12" - 24"+		013011	59 T	875.60	1,094.50
ROCKCLAMP Carbide Teeth	SQZ	8" - 32½"		013012	215 T	2,302.08	2,877.60
Optional Rubber Grippers Available							

SLAB HANDLING EQUIPMENT

* SLABGRABBER	Small	4¼" - 15¼"	4"	017024	4	$58.24	$72.80
Three sizes for carrying slabs or retaining wall block	Medium	10" - 20"	4"	017025	4	58.24	72.80
	Large	14¾" - 24"	4"	017026	4	58.24	72.80
SLABHANDLER	* VZ I	20" - 39"	4"	014000	33 OS	415.52	519.40
	VZ II	28" - 40"	8"	014010	40 OS	1,029.15	1,286.44
	VZ III	37" - 67"	17"	014011	140 T	2,807.04	3,508.80
SLABEXTRACTOR With 4 Extractor Teeth		5" - 24"		011199	22	287.56	359.45

HAMMERS and CHISELS

HALDER HAMMERS (made in Germany)

SIMPLEX Mallets Cast Iron Housings and Wooden Handles

*EH 3026	(Black Med. Hard Rubber / Red Hard Plastic)	3026060	4	$42.40	$53.00
	13" Handle / Head size 2 3/8" (60 mm) / Wt. 3.4 lb				
EXTRA HEADS for EH 3026	Gray TPE -Medium Hard 2 3/8" (60 mm)	3203060	1	9.96	12.45
	White Nylon- Hard 2 3/8" (60 mm)	3208060	1	18.36	22.95
*EH 3028	(Black Med.Hard / White Hard Nylon)	3028080	7	83.68	104.60
	19" Handle / Head size 3 1/8" (80 mm) / Wt. 7 lb				
*EH 3027	Sledge Mallet	3027081	8	94.20	117.75
	(Black Med.Hard / White Hard Nylon)				
	31" Handle / Head size 3 1/8" (80 mm) / Wt. 7.4 lb				

SUPERCRAFT Deadblow

*EH 3366 60	(White Hard Nylon Heads)	3366060	4	64.80	81.00
	12" Handle / Head size 2 3/8" (60 mm) / Wt. 3.75 lb				
*EH 3366 70	(White Hard Nylon Heads)	3366070	5	83.20	104.00
	12" Handle / Head size 2 3/4" (70 mm) / Wt. 5 lb				
*FIST	Deadblow (White Hard Nylon Heads)	3408040	2	22.00	27.50

REBIT Chisels and Hammers for Natural Stone and Masonry (made in Sweden)

SPIKEHAMMER	3.0 lb for use on metal spikes & edge restraint	40003	5	$54.49	$68.11
STONEHAMMER	3.0 lb for facing natural stone	40001	5	65.25	81.56
ROUNDHAMMER	2.2 lb for use with REBIT chisels	40002	4	41.29	51.61
PITCHING CHISEL	1.50" Carbide Tip	40004	4	90.22	112.78
ANGLE PITCHING CHISEL	1.50" Carbide Tip	40005	4	90.22	112.78
TRACING CHISEL	1.50" Carbide Tip	40006	4	90.22	112.78
POINT CHISEL	1.50" Carbide Tip	40007	3	56.31	70.39
DETAIL CHISEL	0.75" Carbide Tip	40008	3	52.58	65.72
DETAIL CHISEL	1.00" Carbide Tip	40009	3	56.31	70.39

PT 01435

www.pavetech.com 800-728-3832

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

PAVE CHEM
SEALERS, CLEANERS and ADHESIVES

ADHESIVES for MASONRY

		PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
TYPE 4 ULTRAWET Ultra Premium					
10.3 oz. Tubes	Case (12 Tubes)	083331	12	$88.82	$111.02
	Master Pack (48 Tubes)	083332	42	331.22	414.03
TYPE 3 SUPERWET Super Premium					
18 oz. Bottles	Case (4 Bottles)	003310	7	59.04	73.80
	Master Pack (12 Bottles)	003320	21	140.80	176.00
TYPE 2 BASIC					
10.3 oz. Tubes	Case (12 Tubes)	003120	12	38.88	48.60
	Master Pack (48 Tubes)	003110	48	128.40	160.50
29 oz. Tubes	Case (12 Tubes)	003125	29	80.00	100.00
	Master Pack (48 Tubes)	003126	116	276.00	345.00
TYPE 1 FLEXIBLE Premium					
10.3 oz. Tubes	Case (12 Tubes)	003020	12	74.00	92.50
	Master Pack (48 Tubes)	003010	42	276.00	345.00
29 oz. Tubes	Case (10 Tubes)	003025	29	128.00	160.00
	Master Pack (40 Tubes)	003026	116	448.00	560.00
EZ SHIMS Permanent Polymer Shims (8" x 1 ¼" x 5/16" each) Perfect for aligning walls and steps.					
	Case (36 Sheets of 10) Quantity 1-5	110360	21	47.08	58.85
	Case Quantity 6 +			37.89	47.37

PAVE CHEM Sealers, Cleaners & Joint Sand Stabilizers

PAVERGUARD® High Gloss Solvent Acrylic Sealer for Concrete Pavers					
	Pail (1) 5 Gallons	002010	50 T	$149.05	$165.00
	Case (2) 1 Gallon Cans	002020	20 T	63.22	70.50
PAVERRE-GUARD™ High Gloss Solvent Acrylic Re-Sealer for Concrete Pavers					
NEW Formula	**Pail (1) 5 Gallons**	002031	50 T	143.08	157.55
	Case (2) 1 Gallon Cans	002021	20 T	59.58	65.95
PAVERECOGUARD† Sealer for Concrete and Clay and Joint Sand Stabilization					
	Pail (1) 5 Gallons	002310	50	142.46	178.20
	Case (4) 1 Gallon Bottles	002320	40	142.46	178.20
SILOXAGUARD™ Siloxane Sealer for Clay and Concrete					
	Pail (1) 5 Gallons	002920	50	148.00	185.00
	Case (4) 1 Gallon Bottles	002910	40	148.00	185.00
PAVERPREP® Paving Stone Efflorescence Cleaner Acid Concentrate					
	Pail (1) 5 Gallons	002110	50 T	88.00	110.00
	Case (4) 1 Gallon Bottles	002120	40 T	88.00	110.00
PAVERDETERGENT† Oil and Grease Remover with Detergents and Mild Acids					
	Case (4) 1 Gallon Bottles	002420	40 T	75.00	93.75
PAVERDE-STAINER® Rust and Severe Stain Cleaner with Harsh Acids and Detergents					
	Case (4) 1 Gallon Bottles	002220	40 T	96.00	120.00
SANDLOCK® Organic Joint Sand Stabilizer Additive					
	Two Pack (2) 2 lb Tubs	002704	5	44.00	55.00
	Case (12) 2 lb Tubs	002712	29	193.14	241.43
	Master Pack 2 Cases (24) 2 lb Tubs	002748	58	376.29	470.36
	Pail (25 lb) ($5.00 UPS upcharge each)	002707	29	169.20	211.50
	Bag (40 lb)	002740	43	237.60	297.00
	Mega Bag 1000 lb Bag	002799	1000 T	5,745.00	7,182.00

www.pavetech.com 800-728-3832

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

PT 01436

ENVIRONMENTAL PRODUCTS

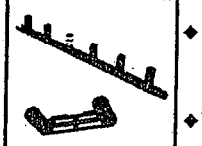
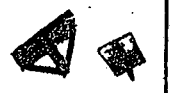
SAFETY PRODUCTS

			PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
PAVERTAPE Finger Protection 1½" x 90 ft./Roll	Pack (8 Rolls)		041408	2	$26.32	$32.90
	Case (200 Rolls/25 Pks)		041410	31	643.27	804.10
HANDSAVER GLOVES (Specify Large or X-Large)	Pack (10 pr.)		300010	2	13.31	16.64
	Case (80 Pr.)		300020	12	88.56	110.70
	Master Pack (320 pr.)		300030	50	325.78	407.22
KNEESEATS European Knee Protectors Aluminum Frame (Set of 2)		Large	400001	10	129.97	162.46
		Small	400002	10	129.97	162.46

DeepROOT Tree Root Barriers for Hardscaping

DeepROOT Tree Root Barrier (2' Wide Panels)					
12" Depth (40 Panels 80 lineal ft./carton)	100122	43	$188.00	$235.00
18" Depth (26 Panels 52 lineal ft./carton)	100182	43	188.00	235.00
24" 36" & 48" Universal Barrier Available by Request				

ENVIROPAVE Structural Paver Spacers

	MODEL	PIECES /PKG	HEIGHT INCHES	HEIGHT METRIC	JOINT WIDTH INCHES	JOINT WIDTH METRIC	PART NUMBER	SHIPPING WEIGHT	SUGGESTED TRADE	MSRP
RUNNER BOND	25A	500	1"	25 MM	1"	25 MM	00425A	14	$79.05	$98.81
	40F	200	1 13/16"	45 MM	1 5/8"	40 MM	00440F	13	80.71	100.89
STACKBOND	25/4A	400	1"	25 MM	1"	25 MM	004254	15	95.68	119.60
	40/4F	150	1 13/16"	45 MM	1 5/8"	40 MM	004404F	14	73.22	91.52
STRIPS 	◆ 40/20A	300	1 13/16"	45 MM	13/16"	20 MM	004020	39	162.26	202.82
	◆ 7/20A	500	1 13/16"	45 MM	13/16"	20 MM	004729	15	72.39	90.49
	◆ 40/30A	200	1 13/16"	45 MM	1 13/16"	30 MM	004030	40	128.97	161.21
	◆ 7/30A	500	1 13/16"	45 MM	1 13/16"	30 MM	004730	20	87.36	109.20
	◆ Normally ordered as sets									
RUNNER T's 	T3/30F	1000	1 3/16"	30 MM	1/8"	3 MM	004T330	10	137.29	171.61
	T8/30A	500	1 3/16"	30 MM	5/16"	8 MM	004001	29	93.61	117.01
STACK CROSS	K3/30F	1000	1 3/16"	30 MM	1/8"	3 MM	004K330F	12	158.09	197.61
	K8/30A	250	1 3/16"	30 MM	5/16"	8 MM	004830	20	124.80	156.00

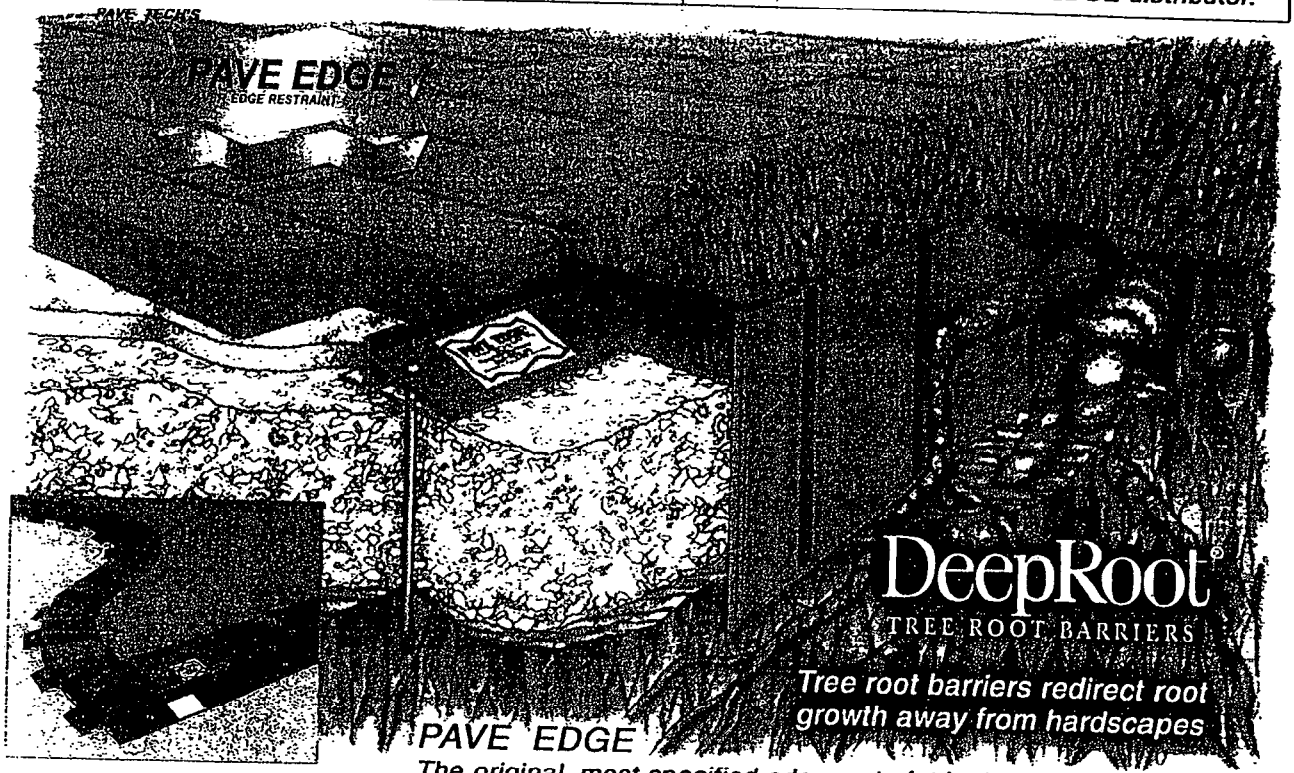
(A = Anchored F = Floating) Other Sizes Available by Request Visit www.muerarosy.de

PT 01437

* Dealer discounts available on these items
† Also designed for non-concrete products

T Truck Shipment Only
OS Ships UPS Oversized
All prices are U.S. dollars

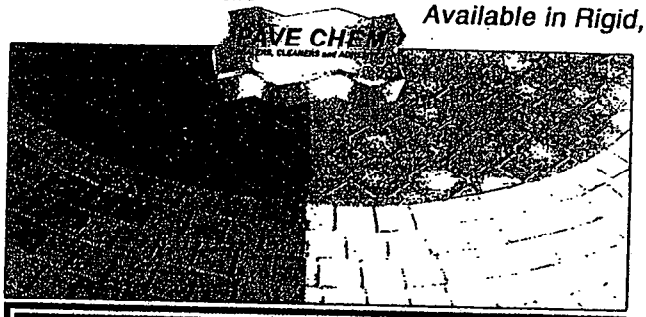
PAVE EDGE SALES POLICY: PAVE EDGE is sold in large quantities exclusively through concrete and clay paver producers and brick distributors with the exception of limited areas where there is no local stocking supplier. Call 800-728-3832 for the name and number of the closest PAVE EDGE distributor.



PAVE TECH'S

PAVE EDGE

The original, most specified edge restraint in the world.
Available in Rigid, Flex and Industrial.



SEALERS

- **PAVERGUARD®** — High Gloss Acrylic Sealer for Concrete
- **PAVERRE-GUARD™** — Sealer for Resealing Applications
- **PAVERECOGUARD™** — Water Based Sealer for Concrete & Clay
- **SILOXAGUARD™** — Siloxane Sealer for Clay and Concrete

CLEANERS

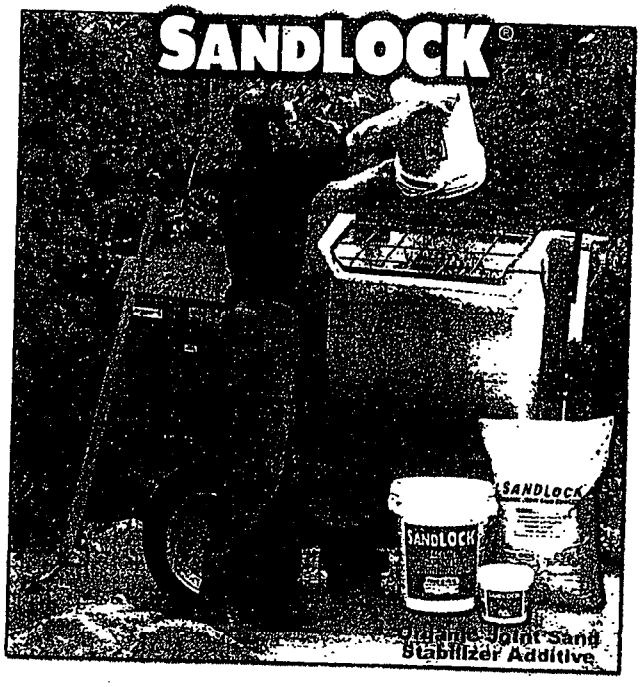
- **PAVERPREP®** — Efflorescence Cleaner
- **PAVERDETERGENT™** — Degreaser, Stain and Spot Remover
- **PAVERDE-STAINER®** — Rust and Severe Stain Cleaner

ADHESIVES / ICE MELT

- **TYPE I, TYPE II, TYPE III & IV** — Adhesives for All Masonry Applications
- **PAVERSAFE®** — Ice Melt for Concrete and Clay Pavers

JOINT SAND STABILIZATION

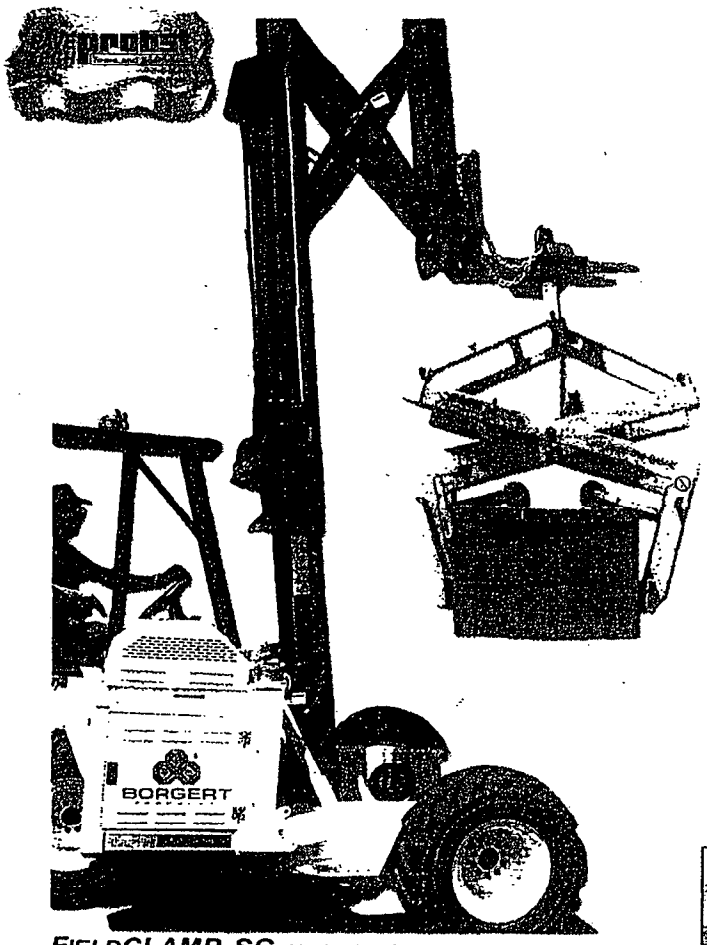
- **SANDLOCK®** — Organic Joint Sand Stabilizer Additive
- **PAVERECOGUARD™** — Sealer for Joint Sand Stabilization



PT 01438

WWW.PAVETECH.COM

PAVE TECH, INC. P.O. Box 576 Prior Lake, Minnesota 55372 USA
Phone 952-226-6400 Fax 952-226-6406 800-728-3832 sales@paveedge.com



FIELDCLAMP SG Mechanical Scissor Clamp

SLABGRABBERS
One hand can lift and set slabs and wall blocks up to 24"

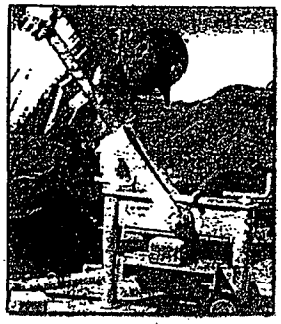
PAVERPAWS
Increase installation speed of oversized pavers

PAVERCART
For transporting banded or unbanded pavers on the job site

PAVEREXTRACTOR
Removes damaged pavers quickly and easily

SANDPULL
Leave your trowel in the trailer and stay off your knees.

REBIT Chisels
Made in Sweden, welded carbide tips



PAVERSPLITTER
Mechanically splits pavers fast and easy

SANDPULL PRO
Many sizes available

copyright PAVE TECH 2003

RETAININGWALL CLAMP Lifts 1 - 5 Blocks at a time

Distributed by:

PT 01439

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

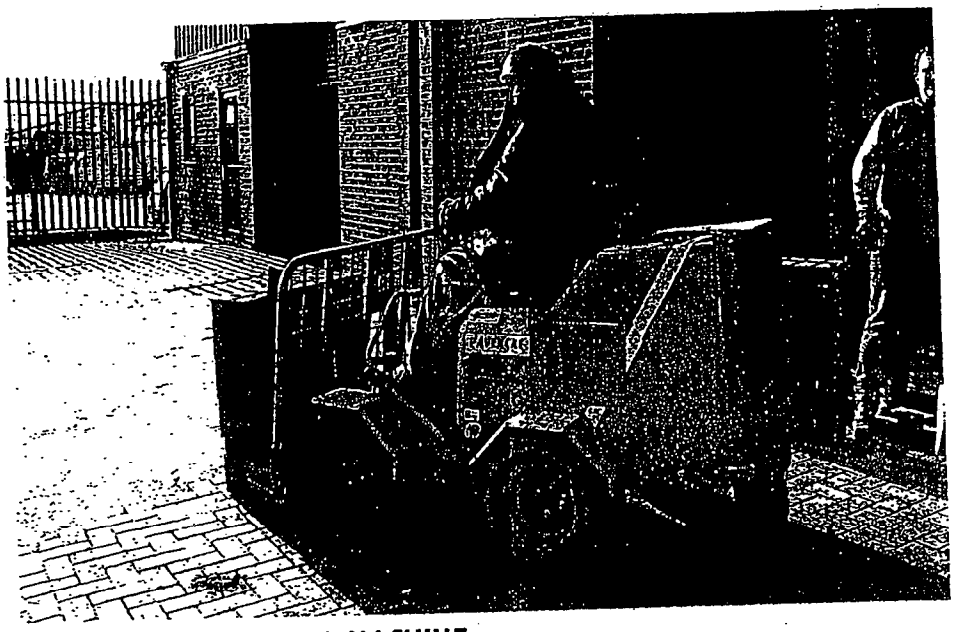
STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 15

EXHIBIT
JONES
15
2/23/04

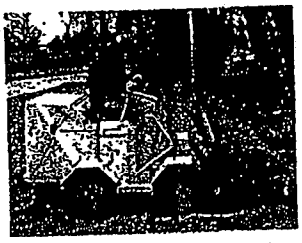
probst
Greiftechnik · Verlegesysteme

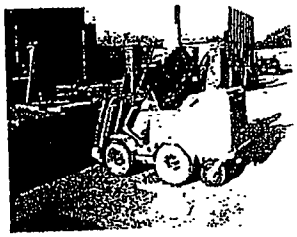
Info306usa



"PAVERCAT" UNIVERSAL MACHINE

The probst pavercat is a 4 wheel driven machine. Additionally, 2 supporting wheels can be folded down hydraulically in order to not shift the loose pavers when driving on the surface. On the front of the machine, a hydraulic paver clamp, a sand bucket, a sand broom, a rotary sand cleaning brush and many other attachments for handling of concrete products can be fitted.





Beauties of owning a Probst PAVERCAT

With a lifting capacity of 400 kg the *probst* pavercat is a powerful aid yet it is still fast and manoeuvrable, because of this it is capable to provide 5 to 6 workers with enough sand and blocks to see through a days work.

Remember the probst pavercat will still be working at the same speed at the end of the day as at the beginning.

Once you become proficient in the use of the probst pavercat (a very short learning time) you will ask your-self how you ever managed without one.

Use the bucket to move your screeding sand into position and level it. No need for wheel barrows or a larger machine for moving your sand.

- Moving your paving blocks to the laying face quickly, as the pavercat can run on loose pavers. No need for a forklift.

Use the brush to sweep your jointing sand.

- Better standard of working, i.e. less injury's due to less handling of the paving blocks. With efficiency there becomes the chance of larger block paving contracts.
- The Probst pavercat can do the work of at least three workers, therefore reducing your labour costs.
- The Probst pavercat is the ideal machine for the block paving industry, wether a small, medium or large job. It is economical and user friendly; the perfect compliment to your team.

Distributor for North America: PAVE TECH – Probst P.O. Box 576 Prior Lake MN 55372 USA
Phone: (612) 226-640 Fax: (612) 226-6406 E-Mail: support@paveedge.com Toll free U.S. and Canada (800) 728-3832

Probst Greiftechnik · Verlegesysteme GmbH • Gottlieb-Daimler-Str. 6 • D-71729 Erdmannhausen • Tel. 07144/3309-0 • Fax 07144/3309-50

eMail: probstgmbh@t-online.de • Internet: http://www.probst-gmbh.de

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 16

PT 00643

EXHIBIT
JONES
16
2/23/14

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 17

EXHIBIT
JONES
17
2/23/04

02515/PA
BuyLine 4731

PAVE TECH INC.

PAVE EDGE

U.S. Patent No. 4863307 and Foreign Patents

Paver Edge Restraint System

for interlocking paver and brick pavements

The Competitive Edge . . .

The *only* self supporting edge restraint designed *exclusively* for Pavers!

Made of a *strong* environmentally safe PVC compound.

Available in both rigid and flexible 15' long sections for straight or curved edges.

Totally invisible when in place; will not heave from frost. Will not rust, warp, or deteriorate.

Lightweight, simple to install.

MOST MAJOR PAVER MANUFACTURERS AND CONTRACTORS IN NORTH AMERICA DISTRIBUTE OR USE PAVE EDGE!

PT 01114

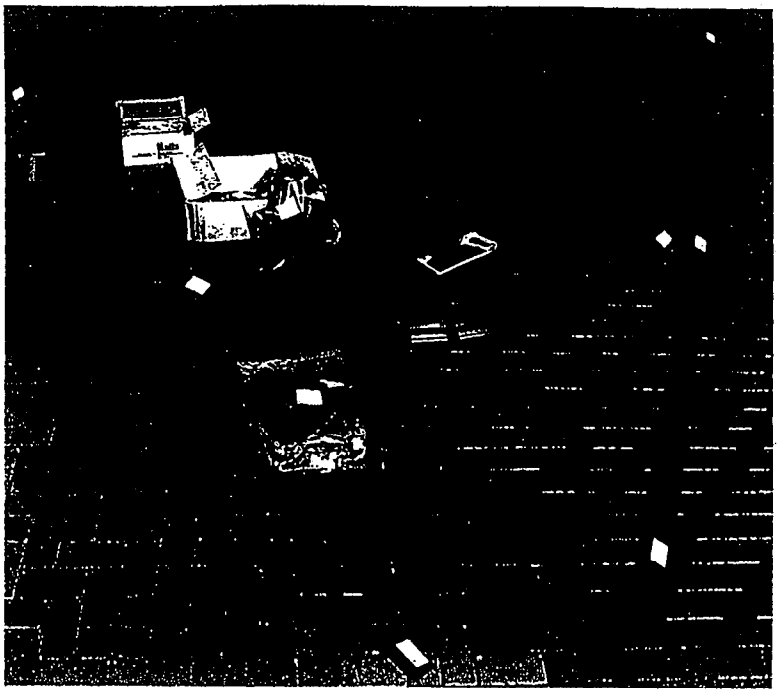
PAVE TECH INC.

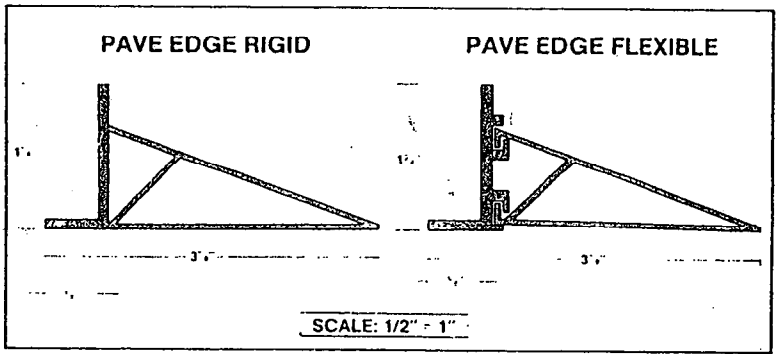
. . . was started as a paver installation firm several years ago and has become a major paving stone contractor in the Minneapolis area today. Experience with traditional edge restraints was unsatisfactory and led to the early development of a PAVE TECH PVC paver edge restraint system.

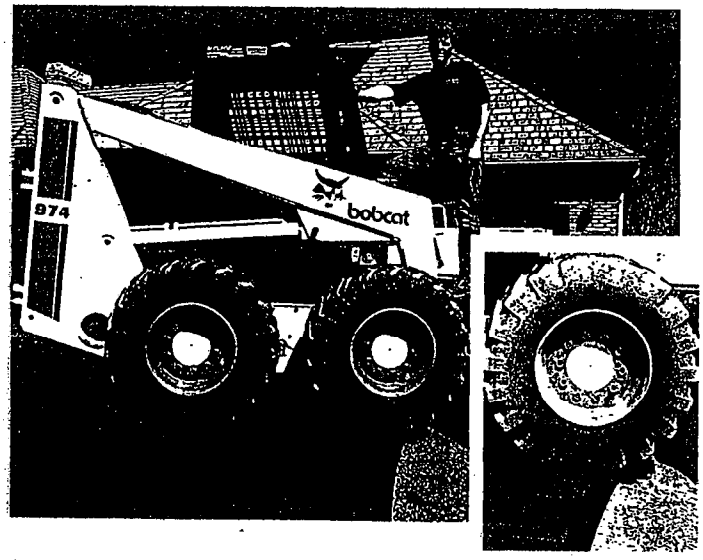
Working with the edging on paver projects, PAVE TECH made several significant design and material improvements. The patented edging offered today under the registered trade mark PAVE EDGE is the result of this on-the-job trial and improvement process by PAVE TECH crews with input from contractors and paver manufacturers as well.

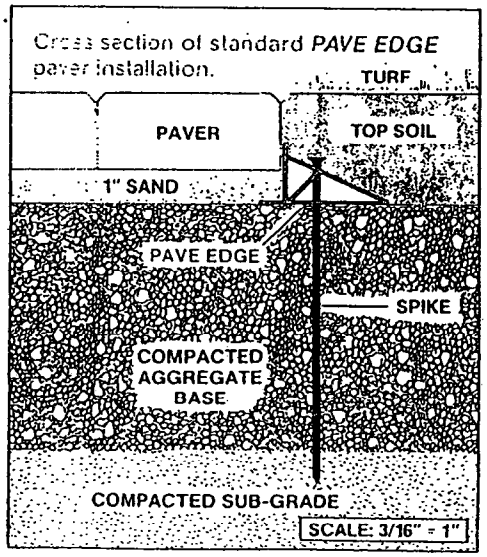
Due to its unique design, PAVE EDGE reinforces the edging face while spreading vehicular loads over a wide area of the sub base. A frost heave lip on all PAVE EDGE sections is a feature that allows it to lift and settle with the pavement during annual freeze-thaw cycles. By moving with the pavers, PAVE EDGE remains an integral part of the installation and continually imparts its structural strength across the pavers and the sub base. Another unique feature of PAVE EDGE Rigid and Flexible edging is its ability to flex over contours. Although paver surfaces will adapt to land features, traditional strip edging does not.

PAVE EDGE offers unchallenged design flexibility, simple installation requirements, lightness in weight, superior strength and durability. Because it is the only edging designed *exclusively* for pavers, it is the most widely accepted and used paver edge restraint system in use today!









GUIDE SPECIFICATIONS — PAVING STONE EDGE RESTRAINT

PART I GENERAL

A. DESCRIPTION:

Provide a PVC paver edge restraint system, consisting of 15 ft. long sections of both Rigid and Flexible edging. **Rigid** edging is a self-contained, one-piece section; **Flexible** edging is a two-component system, consisting of a vertical flex strip and back supports which are packaged and supplied with each order of Flexible edging. Sections are joined to each other with a PVC connecting pipe, also provided with each order. Spikes are needed to anchor the edge restraint system to the base.

B. RELATED WORK:

For related work specified elsewhere see:

02240 — Soil compaction methods
02510 — Walks, roads and parking paving
02515 — Unit Pavers
02550 — Highway/runway paving
02710 — Subsurface draining materials
04200 — Unit masonry

C. DELIVERY, STORAGE AND HANDLING:

Delivery of PAVE EDGE Rigid and/or Flexible edging shall be accepted in bundles of twelve 15 ft. sections, (180 lin. ft.) Storage of all components of the system shall be in a safe place to prevent construction site damage prior to installation.

PART II PRODUCTS

A. ACCEPTABLE MANUFACTURERS:

Paver edge restraint system shall be PAVE EDGE PVC Rigid and/or PAVE EDGE PVC Flexible edging as manufactured by PAVE TECH, INC. Follow manufacturer's recommendations as to installation.

B. MATERIALS:

PAVE EDGE edge restraint system to be furnished for work under Part 3 of this Section, consists of:

1. Rigid PVC edging — 15 ft. long, straight one-piece section, with pre-drilled holes spaced 1 ft. apart for spiking.
2. Flexible PVC edging — 15 ft. long, two-piece component, consisting of a vertical flex strip and 24 back supports, with a pre-drilled hole in each support for spiking.
3. Edging connector — 3/4" diameter PVC pipe; shipped one 4 ft. long piece per bundle of edging to connect sections of PAVE EDGE.

PART III EXECUTION

A. INSPECTION:

Inspection of base preparation prior to installing PAVE EDGE edging shall be the responsibility of the paving stone contractor. Proper grade, slope and elevation shall be verified by the paving stone contractor so that surfaces to receive materials or pavers have no defects which would result in poor or defective application or workmanship.

B. BASE PREPARATION:

Unsuitable, unstable or unconsolidated subgrade material shall be excavated to reach solid sub grade. Excavation should exceed the perimeter of the pavement area by a minimum of 8"-12".

Base course aggregate shall be 3/4"-minus crushed limestone or equivalent and consist of sound, durable particles, free from clay, organic material or other deleterious matter, with 100% passing a 1" sieve size and a maximum of 5% passing a #200 sieve.

Thickness of base course shall be dependent on type of sub grade soil and intended pavement use. For light vehicular use, minimum thickness of base course will vary from 6" (good sand and gravel soil) to 12" (poor, heavy clay or peat soil.) Base course material should be spread in 4" lifts and compacted with suitable vibratory compaction equipment to reach 95% Proctor density of ASTM 1557. Moisture content of base material should be kept at optimum during compaction.

C. INSTALLATION:

1. Layout — Place PAVE EDGE on top of compacted and uniformly graded gravel base per pavement design, and spike through pre-drilled holes in the edging into the compacted base using 10"-12" x 3/8" diameter steel spikes.

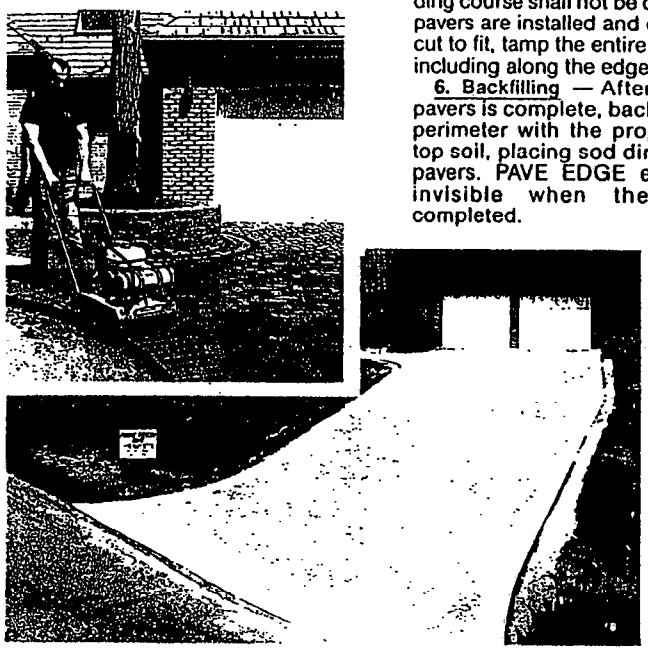
2. Curves and Radiuses — Provide PAVE EDGE Flexible edging for all radii. Flex the 15 ft. strip to match the radius, cut or add to desired length. Slide in adjustable back supports from the end (24 supports every 15 ft. section of PAVE EDGE flex strip) with one on each end to hold the edging connectors when joining pieces. **Do not use PAVE EDGE Flexible edging on straight areas, only on the curved areas.** In the event Flexible edging is not on hand, use Rigid edging by cutting the back side with a hack saw; a straight cut for outside radii and a wedge shaped cut for inside radii. The more frequent the cuts, the tighter the curve.

3. Joining Sections — Cut the 4 ft. section of edging connector pipe into 5" lengths. Insert into the smallest cavity of the edging. Having started the connector in one piece, use a twisting motion to slide two sections together.

4. Staking — Pound in spikes only part way every 4 ft. (to accommodate edging adjustment) using 10"-12" x 3/8" diameter brite steel spikes. After final edging placement, finish setting spikes so that the heads of spikes are level with the edging material. When using PAVE EDGE Flexible edging, one spike must be used in every support section. As a guide, use one spike every 3-4 ft. on patio/sidewalks; every 2 ft. on driveways and medium duty pavements; every support section on radiuses/curves; every 1 ft. on commercial/industrial applications.

5. Sand Bedding Course — Spread coarse, washed sand evenly over the area to be paved and screed loosely (no compaction) to a uniform 1" thickness before the paving stones are placed. Use PAVE EDGE edging for exterior screed guides and 1" diameter pipes for interior guides. After screeding, this sand bedding course shall not be disturbed. When pavers are installed and edge pieces are cut to fit, tamp the entire pavement area, including along the edge.

6. Backfilling — After installation of pavers is complete, backfill around the perimeter with the proper amount of top soil, placing sod directly up to the pavers. PAVE EDGE edging will be invisible when the project is completed.

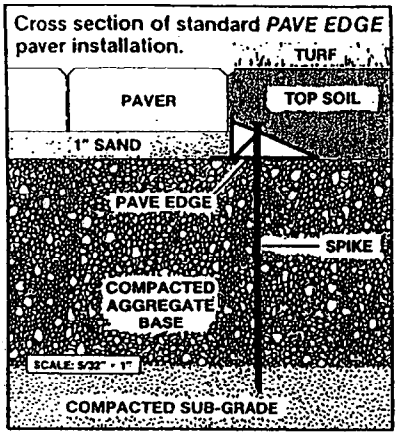


PAVE EDGE **INDUSTRIAL**

International Patents Pending

New *PAVE EDGE* INDUSTRIAL has a stronger new design made especially for heavy commercial and industrial applications. Designed for 8 cm - 10 cm pavers. INDUSTRIAL EDGING can withstand repeated heavy usage from continual loading along the edges without failure and breakdown. Experience the tremendous cost savings compared to poured-in-place concrete.

Call Pave Tech 1-800-728-3832 for more details about ***PAVE*** EDGE **INDUSTRIAL.**



PAVE TECH SERVICES TO THE PAVING INDUSTRY

VHS VIDEOS...

PAVE EDGE Edge Restraint System — Installation Instructions. Recommended Practices for Paving Stone Installation (14 min.) A residential driveway paver project that includes visual step-by-step instruction on placing PAVE EDGE edging.

Paving Stone Protection Treatment Program — Contains recommended practices for removing all types of stains from interlocking concrete and brick paving surfaces. Describes sealing techniques to achieve long lasting protection of your paver installation; how to "seal in" colors and textures of pavers and achieve the desired "wet look."

PAVE TECH *EDGE*
INDUSTRY NEWSLETTER

A quarterly publication that includes, among several other features, articles of interest written by industry leaders covering all aspects of the current paving stone industry. Design professionals, landscapers, paving stone contractors, manufacturers, all industry participants, are encouraged to send in their name to receive this national newsletter.

SEMINARS/DEMONSTRATIONS...

PAVE TECH's distributor service includes on-site seminars and demonstrations of paver installation, base preparation, edge restraint placement, etc. Held for the benefit of local architects, installers, and distributor personnel as well, these seminars include on-site paver installations.

TECHNICAL BULLETINS...

Periodical instruction sheets describing "how to" application of PAVE TECH paver products. These bulletins are written for the installer/contractor, and will be of interest to the architect and landscape professional as well.

PRODUCT INFO SHEETS...

Announcements of new additions to the PAVE TECH line, design improvements and changes made to existing products.

ACCESSORY PRODUCTS FOR THE PAVING INDUSTRY

PAVE TECH PAVING STONE PROTECTION TREATMENT PROGRAM

PAVER PREP® Efflorescence Cleaner — For effectively removing efflorescence stains from paving stone and brick pavements.

PAVER GUARD® — Exterior acrylic pavement sealer for all interlocking concrete and brick paver installations.

PAVER DE-STAINER® — A heavy duty cleaner for removing dirty oil, grease and rust stains from pavers.

PAVE TECH/LEXEL®
CLEAR POLYMER ADHESIVE

For bonding concrete or brick pavers to concrete steps, sidewalks, glass, steel or just about anything else. Lexel is a completely waterproof adhesive that remains flexible under *all* temperature extremes. Has high elasticity, does not become brittle, yet has an unexcelled bond with surfaces of many different materials. Lexel withstands sharp impacts and will stretch up to six times its original size.

Concrete Paver Institute

BIA BRICK INSTITUTE OF AMERICA

Distributed by:

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY
P.O. Box 31126, Bloomington, MN 55431
612/881-5773 FAX 612/881-2169

PEC/590

©Copyright 1990
All Rights Reserved
Printed in U.S.A.

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 18

EXHIBIT
JONES
18
2/23/04

The
PAVE TECH EDGE
ADVANCED PAVING TECHNOLOGY

VOLUME 2
NUMBER 2
SPRING 1989

Published by:
PAVE TECH, INC.
Bloomington, Minnesota

MEMBER • NATIONAL CONCRETE MASONRY ASSOCIATION • NATIONAL PRECAST CONCRETE ASSOCIATION

LPS Brings Mechanical Installation of Pavers One Step Further!

This article was prepared by LPS Pavement Company. Bill Schneider, President. 33W 480 Fabyan Parkway, Suite 101, West Chicago, IL.

LPS Pavement Company began mechanical installation work last November in Northbrook on the first all-paver project in the United States, where concrete interlocking paving stones are being used for every paved surface. The Northbrook townhome project, The Courts of Northbrook, is the first major project in the Midwest to utilize the exclusive mechanical installation technique offered by LPS.

The Courts of Northbrook, located just west of the Northbrook Court Shopping Center, will include approximately 200,000 square feet of paving stones. LPS is installing the pavers for all streets, sidewalks, patios, driveways and off-street parking related to the project, plus all curb and sub-base work for the development.

Bill Schneider is regarded as North America's mechanical installation expert.

LPS President Bill Schneider says, "This project is quite a dramatic breakthrough for LPS since we are the only company in the Midwest using

(Continued on page 2)

LPS Pavement Company, the oldest full-time paving installation company in the country, installs concrete interlocking paving stones with its exclusive mechanical installation technique. Based out of West Chicago, LPS is the only company in the Midwest providing mechanical installations.

1990 will be a SWEET's year for *PAVE TECH* ...

SWEET'S CATALOG Will Bring Specifiers and *PAVE EDGE*® Distributors Together!

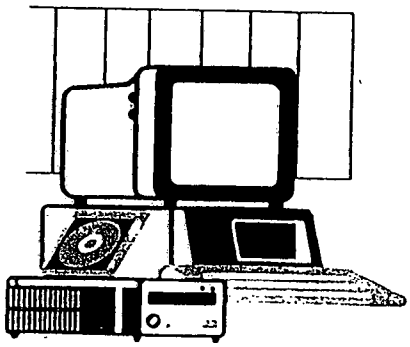
Starting with the next distribution of Sweet's Catalog, which will be early next year, *PAVE TECH* will broaden its overall marketing program by inclusion of a new *PAVE EDGE*® four-color brochure in the Sweet's system.

Sweet's catalog since 1906 has been considered the premium construction industry marketing tool for buyers seeking sellers and vice versa! A newly designed *PAVE EDGE*® brochure, written specifically for architects, engineers, specifiers, municipal officials and contractors, will be distributed across the USA and Canada into over 100,000 offices for the first time!

In the Sweet's file, *PAVE EDGE*® edging information will be in the hands of the right people. . . those who evaluate, compare and select the type of edging for their paving projects. Over 95% of architects in the USA named Sweet's as their primary source for detailed product information!

Since this catalog plays such an important role in the design and build

(Continued on page 3)



PAVE EDGE® Makes BIA News!

BIA NEWS, official publication of the Brick Institute of America, published a Special Issue: "Focus on Paving" in April, 1989 that included a major article on the *PAVE EDGE*® edge restraint system.

In its full page coverage, the publication illustrated components of the system and showed a cross-section cut-a-way of a typical paver installation. Also included were recommended steps for base preparation and edging placement, as well as a short history of the development of *PAVE EDGE*® and the company's efforts to encourage quality paver installation through its educational and promotional programs.

In this special paving issue, Nelson Cooney, BIA President, in his message to the brick manufacturing industry, re-emphasized the readiness and willingness of his organization to increase promotion and marketing of brick pavers, noting that during 1987 only 2.6% of total brick shipments that year were full size pavers. A second article paid tribute to another organization's commitment (NCMA) to promotion and technological advancement of the paving stone industry through their efforts on a broad marketing front.

The BIA performs the same function for the brick industry that NCMA does for concrete block manufacturers and NPCA for its precast concrete producer members. Charles Farley, Publisher, and especially Kathryn Gord, Editor of the monthly publication, are to be congratulated for BIA's emphasis on member communication through this newly refurbished, professionally written and edited newsletter! *PAVE TECH* is now an Associate member of BIA.

LPS *(Continued from page 1)*

mechanical installation. Offering this technique was the key to making this completely-paved project economically feasible."

According to Schneider, concrete paving stones are traditionally installed by hand. The mechanical installation method drastically reduces the time and effort involved, and makes the pricing more comparable to other paved surfaces. Schneider adds, "When properly installed by a qualified contractor, paving stones will outlast and out perform any other paving surface available today."

LPS has signed the contract for this project with developers Optima, Inc. Optima President David Hovey comments, "We had several reasons for selecting LPS and the paving system. First, the aesthetics of the texture and color provide a rich look for our development that would be lacking in concrete and blacktop surfaces. Second, the long-term durability of the installation will result in overall less maintenance. And, finally, based on their past work, LPS can provide us with the mass production techniques that make this option very competitive with other surfaces."

"The finished streets and sidewalks will look good for a very long time," Hovey continues. "Virtually all of our projects in the past have won architectural awards for design. We always place the emphasis on quality and, through mechanical paving installation, LPS is helping us to continue in that direction." The Courts of Northbrook are currently 75% leased, with occupancy expected in February, 1989.

LPS Pavement Company, the oldest full-time paving installation company in the United States, has been in the paving business since 1976. Other recent LPS projects include the first fully paved city street in Cincinnati, Ohio, the Inner Harbor project in Cleveland, OH, and the Wildwood project completed last year in New Jersey which used pavers for both the street and sidewalks in a downtown improvement project.

We are pleased to announce ...

. . . an addition to our *PAVE TECH* team. **Dale Sopkowiak** (just call him Dale!) has joined us as our new Operations Manager. Dale comes with a 24-year career in office management which has centered around the computer field and includes developing customer support help desks for Gelco and other major corporations. Additionally, he has worked for smaller paving companies, where he would also assist in installations and servicing of the equipment. With this broad background, Dale is a positive addition to our team.

Dale's initial goals are to beef up our computer systems to better support you and your needs. Our intent is to build a data base that will provide answers to most questions at a moments notice. Don't be surprised if he calls you to get your input. If he doesn't call you first, give him a call. The more information we can gather, the better we can serve you!

Dale Sopkowiak

SWEET'S *(Continued from page 1)*

industries, *PAVE TECH* distributors will be in direct contact with industry professionals through Sweet's toll-free "Automated Buyline," which provides their name and phone number as the local supplier of *PAVE EDGE*® to all who inquire from their area.

Sweet's Catalog File is an important addition to *PAVE TECH's* continually expanding distributor marketing aid program!

The
PAVE TECH EDGE

A Publication of
PAVE TECH, INC.
P.O. Box 31126
Bloomington, MN 55431

Stephen Jones, *President*
Tom Eggen, *Editor*

Copyright 1989. All Rights Reserved

Architect's and Paving Contractor's Names Wanted!!!

One of the special features of the *EDGE* newsletter is timely articles about subjects which we feel are of interest to architects and paving stone contractors, ie: proper design and construction techniques, technical data on soil compaction and base preparation, types, sizes and shapes of pavers and their application in pavement patterns, etc. . .the list is long.

Our mailing list is short, however. We want to reach as many ARCHITECTS who design pavements and, PAVING STONE CONTRACTORS who lay them, as possible, and you are the key!

If you send us your list of these key people, we will add them to our newsletter mailing list. However, if you prefer, we will send you an extra quantity of the publication and you can mail them out yourself . . . but you have to let us know how many. Thanks for your help!

To the Editor,
PAVE TECH EDGE
P.O. Box 31126
Bloomington, MN 55431

Re: Newsletter mailing list

I am sending a list of architects who design paving stone installations and/or a list of paving stone contractors. Please add them to the *EDGE* newsletter mailing list, or call 1-800 PAVE TEC (728-3832) or FAX: 612/881-2169.

Name _____ Title _____

Company _____

Address _____

City/State/Zip _____

Phone No. _____

Type of Business _____

PAVE TECH Announces Entry into Paving Stone Cleaner/Sealer Market!

PAVE TECH is proud to announce the addition of a tested, high quality line of efflorescence cleaners and pavement sealers to its rapidly expanding group of paving stone industry products.

As of April 1st, *PAVE TECH* will be the EXCLUSIVE United States distributor of Cimtech Ciment Products, Canada, a leading supplier of detergents and sealers in Canada.

PAVE TECH's Pavement Protection Program includes two primary products. The cleaner is referred to as EF-900 Efflorescence Cleaner. It is the ideal detergent for interlocking pavers. It rapidly removes efflorescence and, unlike muriatic acid, will not etch nor bleach the paver surface.

The sealer is referred to as SC-610 Sealer; an excellent protector for pavers. The SC-610 will not blister nor turn yellow with age, and effectively seals in depth. It provides long-wearing resistance from staining by oil, gasoline and other solvent based stains. It also greatly enhances the color and leaves the "wet look" that many customers like. The sealer needs reapplication only every two-three years.

Full details, including ordering requirements, prices etc., for the above mentioned *PAVE TECH* products, and the specially formulated Rust Stain Remover and Degreaser products, can be obtained by contacting *PAVE TECH* distributors in the USA.

A *PAVE TECH* paver treatment brochure has been included in this mailing for your information.

PAVE TECH Paver Treatment Products

Efflorescence Cleaner
(EF-900) Concentrate

The perfect detergent for efflorescence removal. Rapidly neutralizes efflorescence (white chalky deposits on paver surfaces). Contains no solvents and no muriatic acid. *PAVE TECH* Efflorescence Cleaner will not etch surface of pavers like other harsh acids.

The efflorescence cleaner is shipped as a concentrate. Each gallon of concentrate must be diluted with 3 gallons of water. The 1 gallon + 3 gallon mixed volume should clean from 150 to 200 square feet of pavement, depending on the amount of efflorescence present. Available in 5 gallon pails, or cases of four 1 gallon containers.

CAUTION: This product is to be sold only to properly trained, experienced contractors. It is not for resale to the general public.

Paver Sealer/Acrylic, Solvent Based
(SC-610)

The heavy-duty paver sealer that doesn't peel, crack or turn yellow. It ensures excellent protection for all paving stones, concrete or brick. It is ideal for use in residential, commercial and industrial applications. It offers long-wearing resistance against stains from oil, gas and grease, and, is highly recommended when quick drying is required.

This product is also packaged in 5 gallon pails and cases of four 1 gallon containers and is ready for use. Coverage is approximately 150 square feet per gallon of sealer.

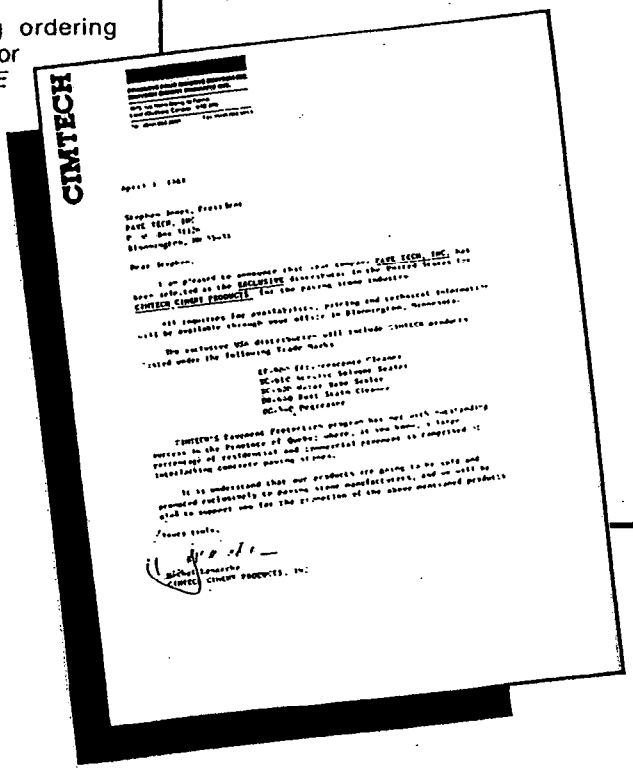
CAUTION: This product is to be sold only to properly trained and experienced contractors. It is not for resale to the general public.

Paver Sealer/Water Based (SC-620)

This superior concrete paver sealer contains no solvents. It offers, long-lasting protection for paver surfaces. It is ideal for residential/commercial applications, ie: driveways, walkways, patios, etc. It provides effective protection against oil stains, rust, deicing salts, etc. For maximum protection, *PAVE TECH* recommends reapplication every two to three years. This sealer requires special application.

This product is packaged in 5 gallon pails and cases of four 1 gallon containers ready to use. Coverage should be approximately 150 square feet per gallon of sealer.

CAUTION: This product is to be sold only to properly trained, experienced contractors. It is not for resale to the general public.



PAVE EDGE® Makes BIA News!

BIA NEWS, official publication of the Brick Institute of America, published a Special Issue: "Focus on Paving" in April, 1989 that included a major article on the *PAVE EDGE*® edge restraint system.

In its full page coverage, the publication illustrated components of the system and showed a cross-section cut-a-way of a typical paver installation. Also included were recommended steps for base preparation and edging placement, as well as a short history of the development of *PAVE EDGE*® and the company's efforts to encourage quality paver installation through its educational and promotional programs.

In this special paving issue, Nelson Cooney, BIA President, in his message to the brick manufacturing industry, re-emphasized the readiness and willingness of his organization to increase promotion and marketing of brick pavers, noting that during 1987 only 2.6% of total brick shipments that year were full size pavers. A second article paid tribute to another organization's commitment (NCMA) to promotion and technological advancement of the paving stone industry through their efforts on a broad marketing front.

The BIA performs the same function for the brick industry that NCMA does for concrete block manufacturers and NPCA for its precast concrete producer members. Charles Farley, Publisher, and especially Kathryn Gord, Editor of the monthly publication, are to be congratulated for BIA's emphasis on member communication through this newly refurbished, professionally written and edited newsletter! *PAVE TECH* is now an Associate member of BIA.

LPS *(Continued from page 1)*

mechanical installation. Offering this technique was the key to making this completely-paved project economically feasible."

According to Schneider, concrete paving stones are traditionally installed by hand. The mechanical installation method drastically reduces the time and effort involved, and makes the pricing more comparable to other paved surfaces. Schneider adds, "When properly installed by a qualified contractor, paving stones will outlast and out perform any other paving surface available today."

LPS has signed the contract for this project with developers Optima, Inc. Optima President David Hovey comments, "We had several reasons for selecting LPS and the paving system. First, the aesthetics of the texture and color provide a rich look for our development that would be lacking in concrete and blacktop surfaces. Second, the long-term durability of the installation will result in overall less maintenance. And, finally, based on their past work, LPS can provide us with the mass production techniques that make this option very competitive with other surfaces."

"The finished streets and sidewalks will look good for a very long time," Hovey continues. "Virtually all of our projects in the past have won architectural awards for design. We always place the emphasis on quality and, through mechanical paving installation, LPS is helping us to continue in that direction." The Courts of Northbrook are currently 75% leased, with occupancy expected in February, 1989.

LPS Pavement Company, the oldest full-time paving installation company in the United States, has been in the paving business since 1976. Other recent LPS projects include the first fully paved city street in Cincinnati, Ohio, the Inner Harbor project in Cleveland, OH, and the Wildwood project completed last year in New Jersey which used pavers for both the street and sidewalks in a downtown improvement project.

We are pleased to announce ...

. . . an addition to our *PAVE TECH* team. **Dale Sopkowiak** (just call him Dale!) has joined us as our new Operations Manager. Dale comes with a 24-year career in office management which has centered around the computer field and includes developing customer support help desks for Gelco and other major corporations. Additionally, he has worked for smaller paving companies, where he would also assist in installations and servicing of the equipment. With this broad background, Dale is a positive addition to our team.

Dale's initial goals are to beef up our computer systems to better support you and your needs. Our intent is to build a data base that will provide answers to most questions at a moments notice. Don't be surprised if he calls you to get your input. If he doesn't call you first, give him a call. The more information we can gather, the better we can serve you!

Dale Sopkowiak

SWEET'S *(Continued from page 1)*

industries, *PAVE TECH* distributors will be in direct contact with industry professionals through Sweet's toll-free "Automated Buyline," which provides their name and phone number as the local supplier of *PAVE EDGE*® to all who inquire from their area.

Sweet's Catalog File is an important addition to *PAVE TECH's* continually expanding distributor marketing aid program!

The **PAVE TECH EDGE**

A Publication of
PAVE TECH, INC.
P.O. Box 31126
Bloomington, MN 55431

Stephen Jones, *President*
Tom Eggen, *Editor*

Copyright 1989. All Rights Reserved

Architect's and Paving Contractor's Names Wanted!!!

One of the special features of the *EDGE* newsletter is timely articles about subjects which we feel are of interest to architects and paving stone contractors, ie: proper design and construction techniques, technical data on soil compaction and base preparation, types, sizes and shapes of pavers and their application in pavement patterns, etc. . .the list is long.

Our mailing list is short, however. We want to reach as many ARCHITECTS who design pavements and, PAVING STONE CONTRACTORS who lay them, as possible, and you are the key!

If you send us your list of these key people, we will add them to our newsletter mailing list. However, if you prefer, we will send you an extra quantity of the publication and you can mail them out yourself . . . but you have to let us know how many. Thanks for your help!

To the Editor,
PAVE TECH EDGE
P.O. Box 31126
Bloomington, MN 55431

Re: Newsletter mailing list

I am sending a list of architects who design paving stone installations and/or a list of paving stone contractors. Please add them to the *EDGE* newsletter mailing list, or call 1-800 PAVE TEC (728-3832) or FAX: 612/881-2169.

Name _____ Title _____

Company _____

Address _____

City/State/Zip _____

Phone No. _____

Type of Business _____

PAVE TECH Announces Entry into Paving Stone Cleaner/Sealer Market!

PAVE TECH is proud to announce the addition of a tested, high quality line of efflorescence cleaners and pavement sealers to its rapidly expanding group of paving stone industry products.

As of April 1st, *PAVE TECH* will be the EXCLUSIVE United States distributor of Cimtech Ciment Products, Canada, a leading supplier of detergents and sealers in Canada.

PAVE TECH's Pavement Protection Program includes two primary products. The cleaner is referred to as EF-900 Efflorescence Cleaner. It is the ideal detergent for interlocking pavers. It rapidly removes efflorescence and, unlike muriatic acid, will not etch nor bleach the paver surface.

The sealer is referred to as SC-610 Sealer; an excellent protector for pavers. The SC-610 will not blister nor turn yellow with age, and effectively seals in depth. It provides long-wearing resistance from staining by oil, gasoline and other solvent based stains. It also greatly enhances the color and leaves the "wet look" that many customers like. The sealer needs reapplication only every two-three years.

Full details, including ordering requirements, prices etc., for the above mentioned *PAVE TECH* products, and the specially formulated Rust Stain Remover and Degreaser products, can be obtained by contacting *PAVE TECH* distributors in the USA.

A *PAVE TECH* paver treatment brochure has been included in this mailing for your information.

PAVE TECH Paver Treatment Products

Efflorescence Cleaner
(EF-900) Concentrate

The perfect detergent for efflorescence removal. Rapidly neutralizes efflorescence (white chalky deposits on paver surfaces). Contains no solvents and no muriatic acid. *PAVE TECH* Efflorescence Cleaner will not etch surface of pavers like other harsh acids.

The efflorescence cleaner is shipped as a concentrate. Each gallon of concentrate must be diluted with 3 gallons of water. The 1 gallon + 3 gallon mixed volume should clean from 150 to 200 square feet of pavement, depending on the amount of efflorescence present. Available in 5 gallon pails, or cases of four 1 gallon containers.

CAUTION: This product is to be sold only to properly trained, experienced contractors. It is not for resale to the general public.

Paver Sealer/Acrylic, Solvent Based
(SC-610)

The heavy-duty paver sealer tha doesn't peel, crack or turn yellow. ensures excellent protection for a paving stones, concrete or brick. It i ideal for use in residential, commercia and industrial applications. It offer long-wearing resistance against stain from oil, gas and grease, and, is highl recommended when quick drying i required.

This product is also packaged in ! gallon pails and cases of four 1 gallor containers and is ready for use Coverage is approximately 150 square feet per gallon of sealer.

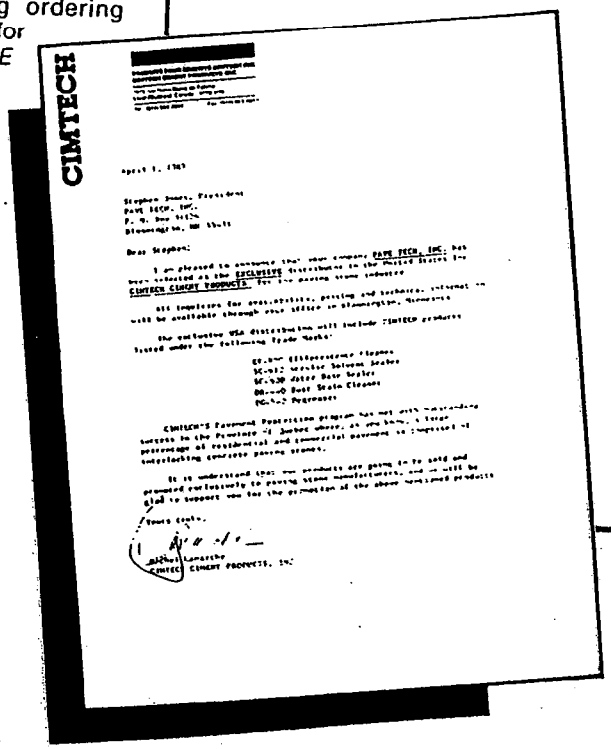
CAUTION: This product is to be sold only to properly trained anc experienced contractors. It is not for resale to the general public.

Paver Sealer/Water Based (SC-620)

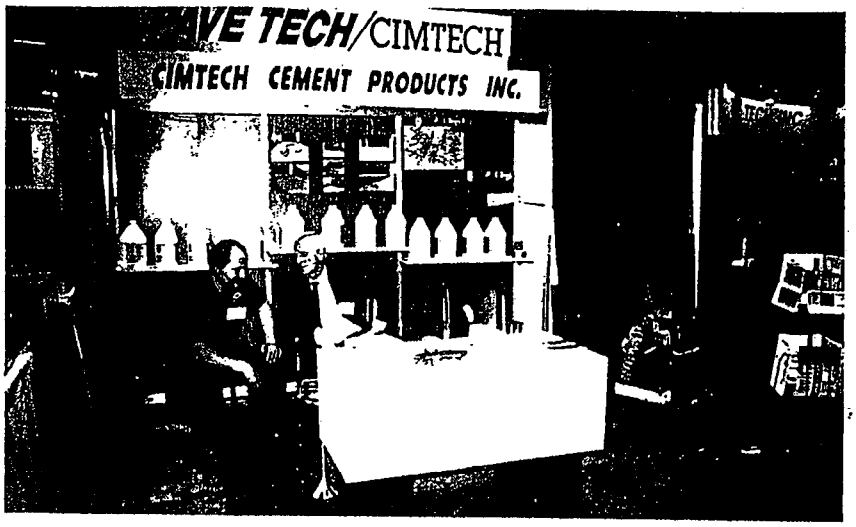
This superior concrete paver sealer contains no solvents. It offers, long-lasting protection for paver surfaces. It is ideal for residential/commercial applications, ie: driveways, walkways, patios, etc. It provides effective protection against oil stains, rust, deicing salts, etc. For maximum protection, *PAVE TECH* recommends reapplication every two to three years. This sealer requires special application.

This product is packaged in 5 gallon pails and cases of four 1 gallon containers ready to use. Coverage should be approximately 150 square feet per gallon of sealer.

CAUTION: This product is to be sold only to properly trained, experienced contractors. It is not for resale to the general public.


CIMTECH

PAVE TECH/CIMTECH combined booth at the National Precast Concrete Convention in Indianapolis featured pavers, edge restraints and sealers (top right).



Rust Stain Cleaner (DR-440)

PAVE TECH's highly effective rust cleaner removes stubborn metal stains rapidly from all concrete paver and brick surfaces. It leaves no film after treatment and will not alter paver colors.

The Rust Stain Cleaner is packaged in cases of twelve 1 quart containers only.

CAUTION: This product is to be sold only to properly trained and experienced contractors. It is not for resale to the general public.

Degreaser (DG-540)

This specially formulated product will quickly remove all kinds of motor, brake or transmission oil from concrete paver and brick pavements. It is easy to apply, has fast action and leaves the surface looking new again with professional results.

PAVE TECH degreaser is packaged in cases of four 1 gallon containers only.

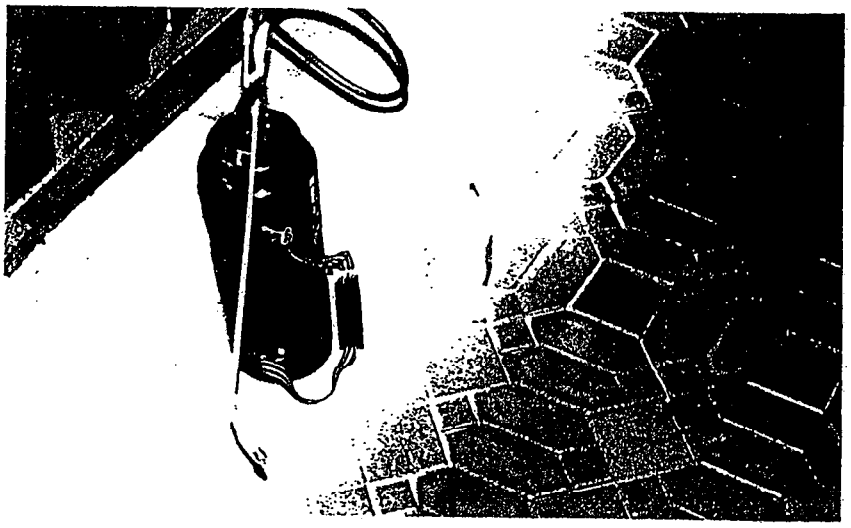
CAUTION: This product is to be sold only to properly trained and experienced contractors. It is not for resale to the general public.

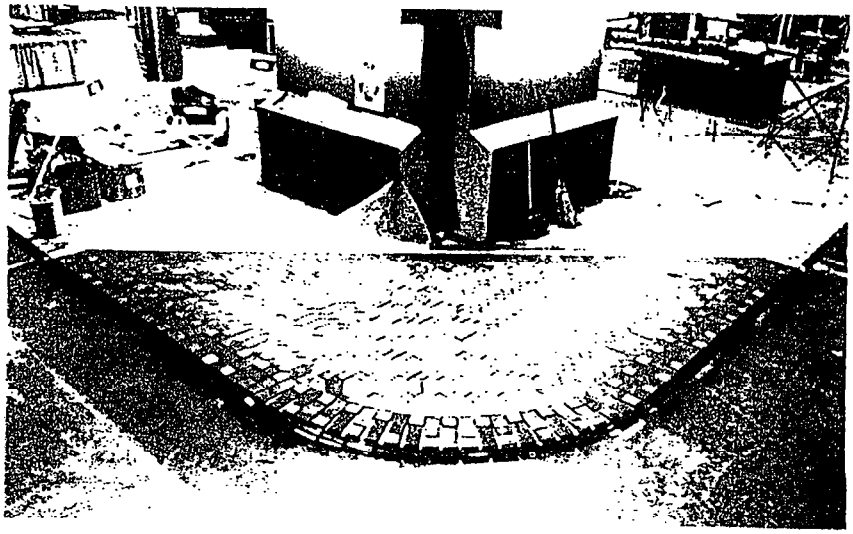
NOTE:

The manufacturer reserves the right to change formulation of these products without advance notification.

These paver treatment products will be sold through paver manufacturers only.

Safety data sheets will be supplied to distributors as needed.





A vivid example of an unfinished paver surface (left) compared to the portion sealed with *PAVE TECH's* new SC-610 sealer (center right).

PAVE TECH's exhibit at the NCMA show featured a new paver design pattern sealed with two coats of SC-610 (bottom right).

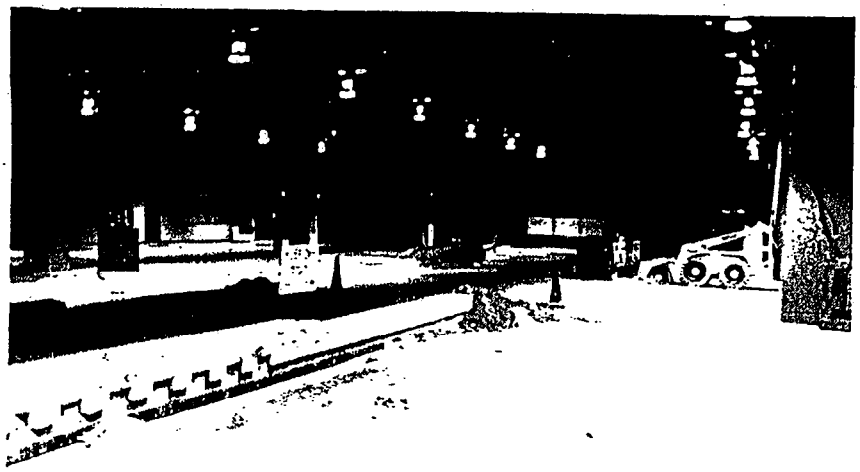
NATIONAL CONCRETE MASONRY ASSOCIATION

Two Great Conventions for the Paving Industry

NATIONAL PRECAST CONCRETE ASSOCIATION

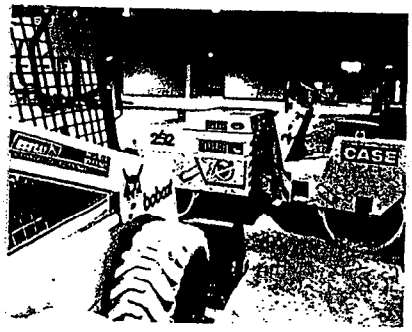
"Confronting Challenge in the 1990's" (NCMA's Convention theme) and "The Greatest Spectacle in Precasting" (NPCA's theme for its annual meeting/exposition) set the pace for both Associations' annual conventions, and provided what were called the most exciting programs for the paving industry yet!

Speakers, round-table discussions, committee meetings, actual paver demonstrations and dozens of exhibiting firms from the paving stone and related industries — all participating in what was the greatest effort ever to expand and improve the production and the marketing of concrete paving stones, — played a major role at both conventions.



Several thousand square feet of the Cincinnati Convention Center floor area was roped off for a *PAVE TECH* base preparation seminar during the NCMA Exposition.

PAVE TECH was part of the action in both Cincinnati (NCMA) and Indianapolis (NPCA), not only as an exhibitor, but as part of the program and a base preparation demonstration held during the Cincinnati show (see photo). *PAVE TECH* installed over 900 square feet of pavers, furnished by PAVERLOCK, Inc. of Cincinnati, for NCMA's paver theme park. In addition, 900 square feet of pavers furnished by INTERPAVE CORP., also of Cincinnati, were laid for the Zenith Equipment and *PAVE TECH* exposition booths!

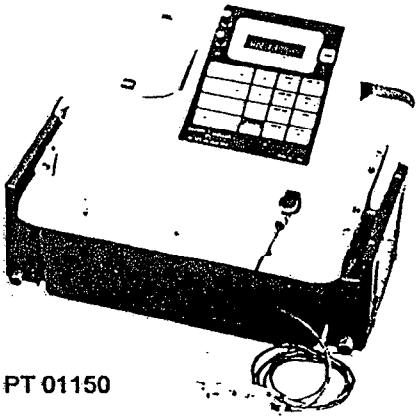


Sincere thanks are extended to three participating firms who loaned equipment to *PAVE TECH* to help make the seminar/demonstration a success. Those three are:

- MELROE . . . Bobcat Enterprises, Inc., Mr. Glenn Free, P.O. Box 46345, Cincinnati, OH 45246 for the Model 843 Bobcat.

- CASE . . . Southeastern Equipment Co., Inc., Bill Baker, Jr., 301 Breaden Road, Monroe, OH 45050, for the Case 252 Roller Compactor and AV1300 Plate Compactor. A special thanks also goes to Udo Boersch, Case Company's Western North American Compaction expert.

- SEAMAN NUCLEAR CORP., Mr. Donald Seaman, 7315 South 1st Street, Oak Creek, WI 53514. Seaman loaned a Nuclear Density Meter for measuring moisture and compacted density of the paving stone base.



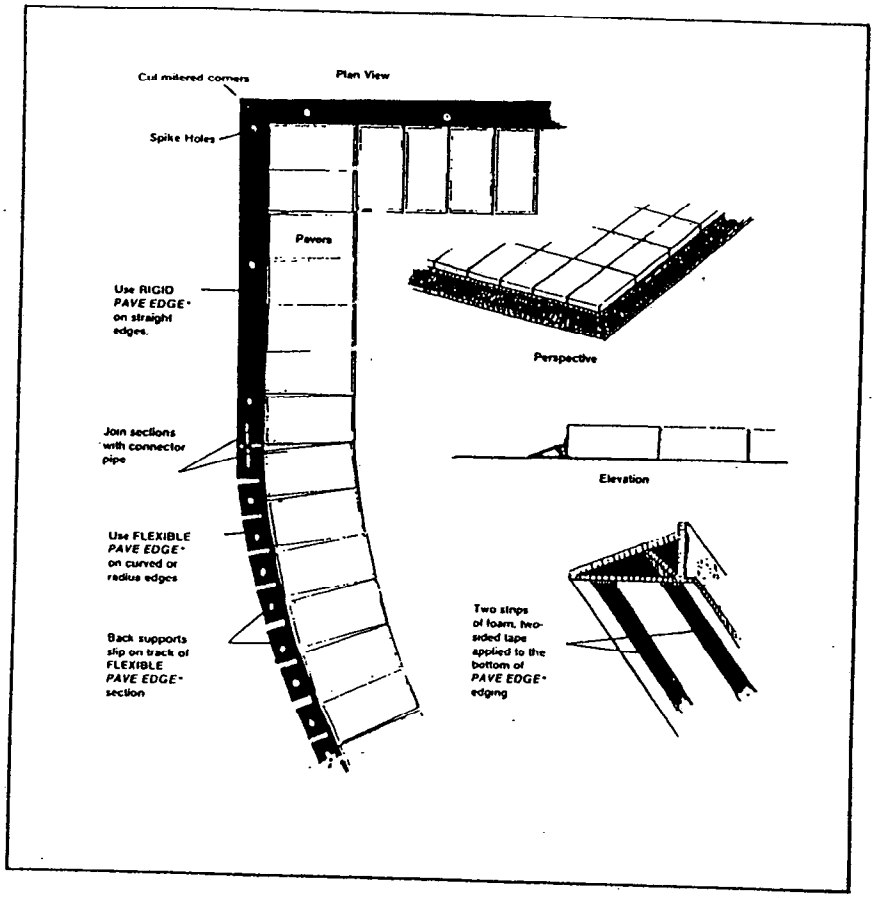
PT 01150

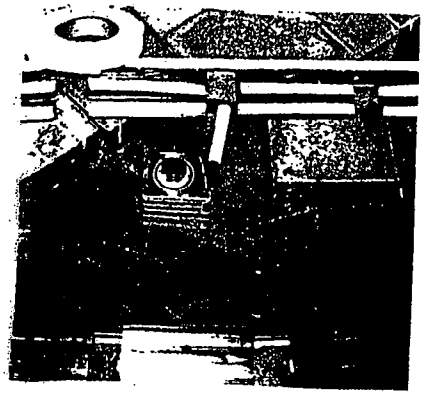
Distributors Find that *PAVE EDGE*® "Works" at Shows!

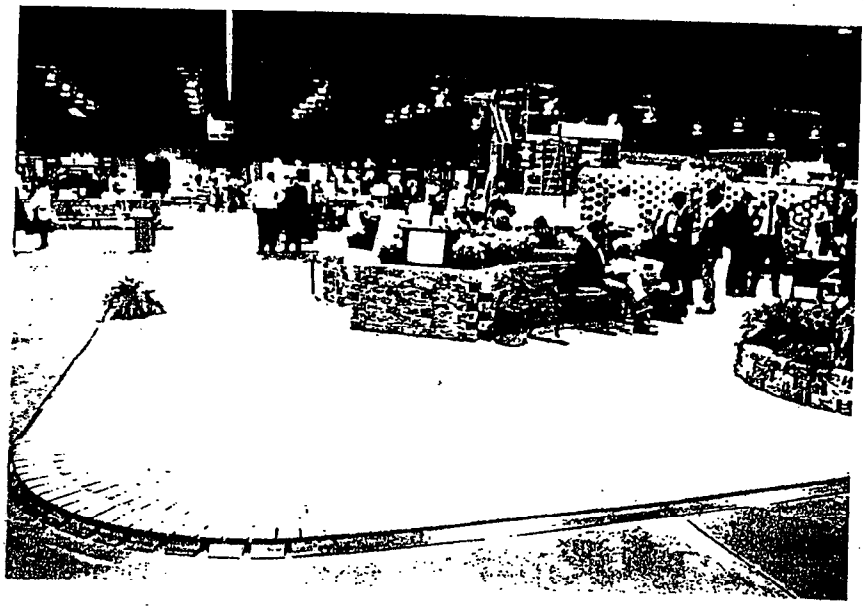
PAVE EDGE® Edging has proven to be a simple, low cost and permanent solution to an annoying trade show problem . . . that of stopping paving stone displays from collapsing.

Because several inquiries have been received regarding our Fall '88 newsletter article on how *PAVE EDGE*® can be used to effectively hold paver displays together on concrete floors at shows and expositions, we are repeating the instructions on how to use the edging for this purpose.

Using 2-sided foam tape underneath the edging, and following a few simple preparatory steps, you'll find *PAVE EDGE*® does a great job . . . see instructions below! You can obtain a high quality two-sided foam tape by writing or calling BrownCor International, 14101 N.W. 4th Street, Sunrise, FL 33325, phone: 1-800-327-2278 or FAX. 305/370-7168. Ask for Model 4-5555, 1" x 50' Double Coated White Foam Tape. You can charge it using Master Card, Visa or American Express; they will also rush delivery if needed!







TOP LEFT: Lay out *PAVE EDGE*® and cut to fit display area.. Use window cleaner and paper towel to clean floor and underside of edging.

BOTTOM LEFT: Apply two strips of two-sided foam tape on the underside of the edging. Use short strips under back supports of flexible edging as shown above.

ABOVE: NCMA's Paver Park at the recent annual convention in Cincinnati drew large crowds. *PAVE TECH* installed the pavers, using what else but *PAVE EDGE*® to surround the display area!

Welcome to New USA Distributors. . .

. . . **San Luis Obispo, CA — Airvol Block Company** — P.O. Box 931, phone: 805/543-1314. Thanks to Jim Irwin for the edging order from California's newest *PAVE TECH* distributor.

. . . **Denver, CO — Clalite, Inc.** — 5050 Race Street, phone: 303/292-2345. Sales representative Scott Coalman reports that Clalite's first order for edging placed on April 10th, is already sold out!

. . . **Eau Claire, WI — Fehr Concrete Products** — 1111 Menomonie Street, phone: 715/834-7701. Fehr's Vice President Tom Baumgartner started out by ordering not only edging, but *PAVE TECH* spikes and Lexel adhesives as well!

. . . **Algonquin, IL — Paveloc Industries** — 842 W. Algonquin Road, phone: 312/658-0934. Paveloc's order for edging and spikes from Brad LeGare, comes from one of the busiest paver markets in the USA — Chicago and surrounding metro area.

. . . **Tucson, AZ — Stewart Block Company** — 9311 N. Casa Grande Highway, phone: 602/744-3890. An active marketing company, Stewart distributes paver portfolios to their architects, contractors, etc. and has already held a paver installation seminar since Mike Stewart's first order in March!

Birmingham, AL — Superock Block Company — 3301 - 27th Avenue North, phone: 205/324-8624. Mike Hornsby, Sales Manager, started an aggressive paver promotion program at Superock with the help of *PAVE TECH* video and brochures.

. . . **Eugene, OR — Willamette-Graystone, Inc.** — 3700 Franklin Boulevard, phone: 503/726-7666. Don Jones, Jr. of the Eugene office, first called *PAVE TECH* in late 1988, visited at the Company booth during the NCMA February '89 Show, ordered shortly after that, and has done a great job of promoting *PAVE EDGE*® since!

Welcome to New Canadian Distributors. . .

. . . **Montreal, Quebec — Cimtech Ciment Products** — 1973 rue Notre Dame-de-Fatima, phone: 514/663-2863. A new *PAVE TECH* distributor, first in the Province, opens the door for Quebec paving contractors to *PAVE EDGE*®. Michel Lamarche of Cimtech reports that Quebec is a very busy paving stone market.

. . . **Regina, Saskatchewan — Cindercrete Products Ltd.** — Victoria Avenue and Fleet Street, phone: 306/789-2636. On February 24th, a letter from Russ Lebell, included this paragraph: "After having viewed the video tape on *PAVE TECH* edge system and having discussed it with installers, we would like to place an order." Thanks Russ, for the nice order.

. . . **Spruce Grove, Alberta — Expocrete, Inc.** — Highway 16 West at Devon Overpass, phone: 403/962-4010. Norman Dick and Gary Lecuyer have become active promoters of *PAVE EDGE*® edging. Over 10 videos and hundreds of brochures are being used in this firm's areawide sales campaign. A large order, placed in March is moving out well!

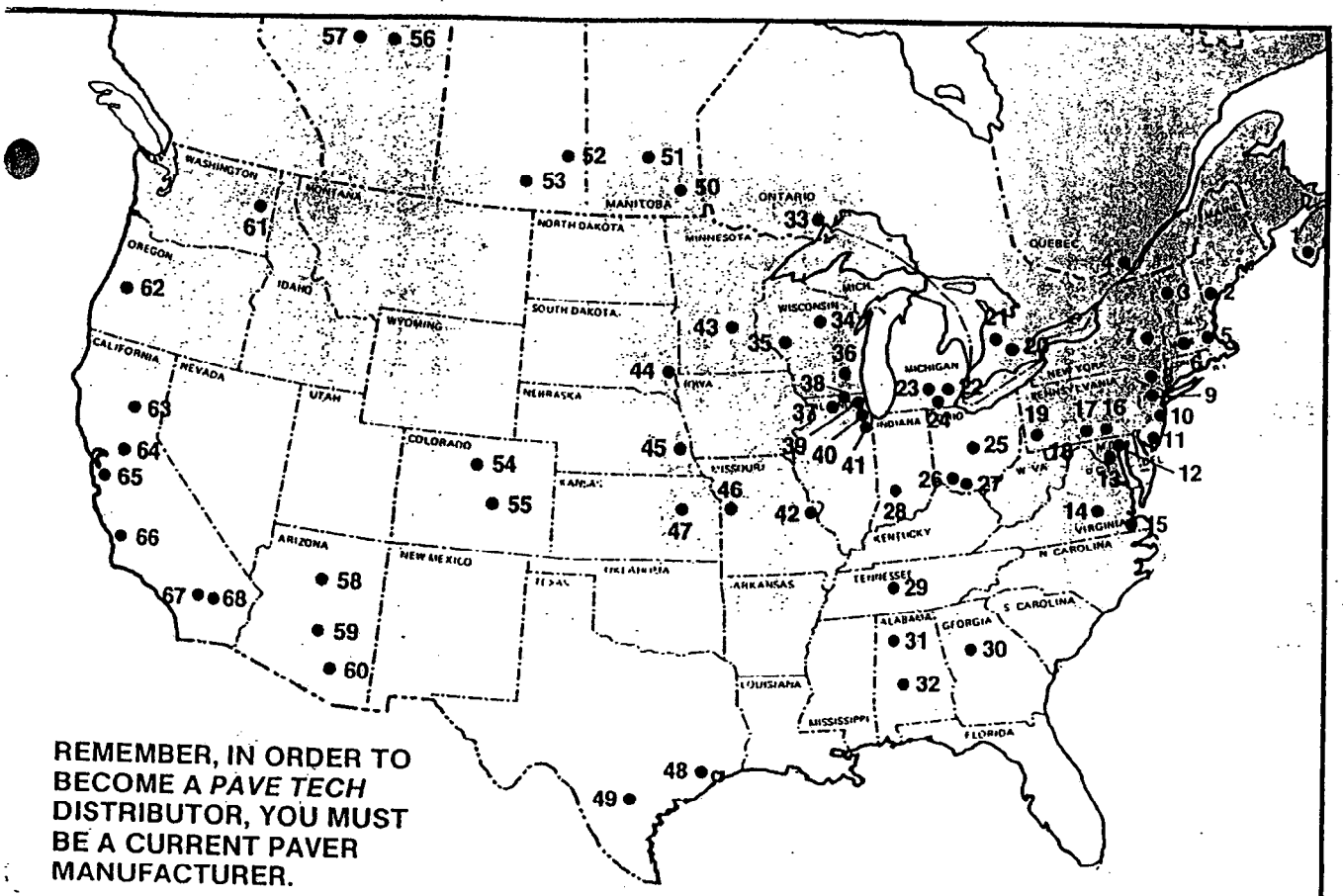
. . . **Bridgewater, Nova Scotia — South Shore Ready Mix Ltd.** — P.O. Box 247, phone: 902/543-4639. *PAVE TECH's* first Atlantic Province distributor, is introducing the edge restraint system to Nova Scotia contractors! Located southwest of Halifax, South Shore is headed by John Parnell who first ordered *PAVE EDGE*® in March of this year.

. . . **Yorkton, Saskatchewan — Yorkton Concrete Products Ltd.** — Highway 9 & York Road, phone: 306/782-2264. Yorkton is located north and west of Regina. Manager Jim Logan is another marketing-minded member of the paver industry who is using several videos to help promote and sell, not only edging but pavers as well!

WELCOME to *PAVE TECH* Distributors Across North America!

Since our last issue of the *EDG* newsletter (NCMA & NPCA Convention issue), paver manufacturers ha gotten serious about hopping on t *PAVE TECH* bandwagon! From No Scotia to California, from Alberta Alabama, twelve additional maj paver producers are now offerin *PAVE EDGE*® edging, and more, their customers! They're not on helping save their customers time (an that means money) . . . but they're als helping to improve the quality an permanence of paving projec through a quality edge restrai system!

1. South Shore Ready Mix Ltd., Bridgewater, N.S.
2. Genest Concrete Works, Inc., Sanford, ME
3. S.T. Griswold Co., Williston, VT
4. Cimtech Ciment Products, Montreal, Quebec
5. Ideal Concrete Block Co., Waltham, MA
6. Landscape Products, Inc., Wilbraham, MA
7. Dagostino Bldg. Blocks, Inc., Schenectady, NY
8. 3-D Block Company, Inc. Monticello, NY
9. Grinnell Conc. Paving Stones, Sparta, NJ
10. Anchor Concrete Products, Bricktown, NJ
11. E.P. Henry Co., Woodbury, NJ
12. Capitol Conc. Co., (Glen Gery). Laurel, ND
13. Balcon, Inc., Baltimore, MD
14. Tarmac-Lonestar, Inc., Prince George, VA
15. Interlock Paving Systems, Hampton, VA
16. Hanover Architectural Products, Hanover, PA



REMEMBER, IN ORDER TO BECOME A *PAVE TECH* DISTRIBUTOR, YOU MUST BE A CURRENT PAVER MANUFACTURER.

North American Distributors of PAVE EDGE®

17. Nitterhouse Conc. Prod., Chambersburg, PA
18. Lockstone (Sender Ornamental Iron), Johnstown, PA
19. R.I. Lampus Co., Springdale, PA
20. D. Barnett & Co. Ltd., Waterloo, Ontario
21. Pavestone Plus, Kitchener, Ontario
22. Grand Blanc Cement Prod., Grand Blanc, MI
23. Decra-Loc USA, Inc., Eaton Rapids, MI
24. Fendt Bldrs. Supply, Farmington Hills, MI
25. Oberfields Conc. Prod., Delaware, OH
26. Interpave Corp., Cincinnati, OH
27. Paverlock, Cincinnati, OH
28. Hessit Works, Freedom, IN
29. Nashville Block Co., Nashville, TN
30. Paverlock of Georgia, Lithonia, GA
31. Superock Block Co., Birmingham, AL
32. SRM/Selma Inc./Con Pave, Selma, AL
33. Miller Precast Ltd., Thunder Bay, Ontario
34. Wausau Tile, Wausau, WI
35. Fehr Concrete Products, Eau Claire, WI
36. Bend Industries, West Bend, WI
37. Rockford Cement Prod., Rockford, IL
38. Paveloc Industries, Algonquin, IL
39. Unilock Chicago, Inc., Aurora, IL
40. Bend Industries Inc./Ampress, Des Plaines, IL
41. Utility Conc. Prod., Plainfield, IL
42. Kirchner Industries, Inc., Bridgeton, MO
43. Borgert Concrete Products, St. Joseph, MN
44. Gage Bros. Concrete Products, Sioux Falls, SD
45. Watkins Concrete Block, Omaha, NE
46. Barbour Conc. Prod., Independence, MO
47. Capitol Concrete Prod. Inc., Topeka, KS
48. Paverlock of Texas, Houston, TX
49. Alamo Concrete Pavers, San Antonio, TX
50. Barkman Concrete, Ltd., Steinbach, Manitoba
51. Midland Concrete Prod., Winnipeg, Manitoba
52. Yorkton Concrete Products Ltd., Yorkton, Saskatchewan
53. Cindercrete Products, Ltd., Regina, Saskatchewan
54. Clalite, Inc., Denver, CO
55. McKinney Conc. Prod. Co., Pueblo, CO
56. Expocrete, Inc., Spruce Grove, Alberta
57. St. Albert Precast, St. Albert, Alberta
58. Block-Lite, Flagstaff, AZ
59. Muller Supply Co., Tempe, AZ
60. Stewart Block Company, Tucson, AZ
61. Layrite Products Co., Spokane, WA
62. Willamette-Graystone, Inc., Eugene, OR
63. Kratzer Precast Supply, Penn Valley, CA
64. Muller Supply Co., Lodi, CA
65. Pacific Interlocking Paving Stones, Cupertino, CA
66. Airvol Block Company, San Luis Obispo, CA
67. Perma-Concrete, Moreno Valley, CA
68. Muller Supply Co., Banning, CA

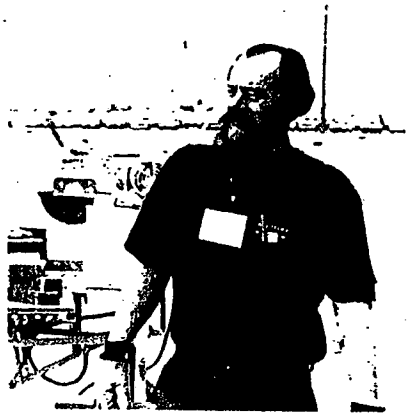
Distributor/Contractor/ Installer ALERT!

Technical Tips from Bob Lindstrom, *PAVE TECH's* Manager of Paver Installation

FLEXIBLE EDGING DOES NOT FUNCTION AS STRAIGHT EDGING.

Do not use flexible edging in place of rigid edging on straight paver runs! It's costly, time-consuming and difficult, if not impossible to line up properly. In other words, it just doesn't pay!

Installers will spend too much time slipping back supports onto the flexible upright section. Several times the number of nails will be needed, as it is necessary to nail every back support (24 per 15 foot section) to achieve stability instead of the normal every two feet as recommended on rigid edging. Third, rigid edging is designed to resist stresses and to spread the loads over a large area. Flexible edging is designed to resist these same loads only when it is used in a curved or radius situation.



Bob Lindstrom

Flexible edging is ideal for curves, islands, serpentine and other radius applications, but not for straight runs. When used for that purpose on a vehicular pavement, it will fail!

When Cutting *PAVE EDGE*® Edging...

. . .Use a 32 tooth-per-inch hacksaw blade for quick, easy and smooth cuts on rigid edging. Although flexible *PAVE EDGE*® is most practical for use on curved applications, it may be necessary to use rigid when flexible edging is not available.

A simple straight cut on the vertical back section will allow the material to bend to an outside radius. A wedge shaped cut will allow it to bend for an inside radius. The more frequent the cuts, the tighter the curve.

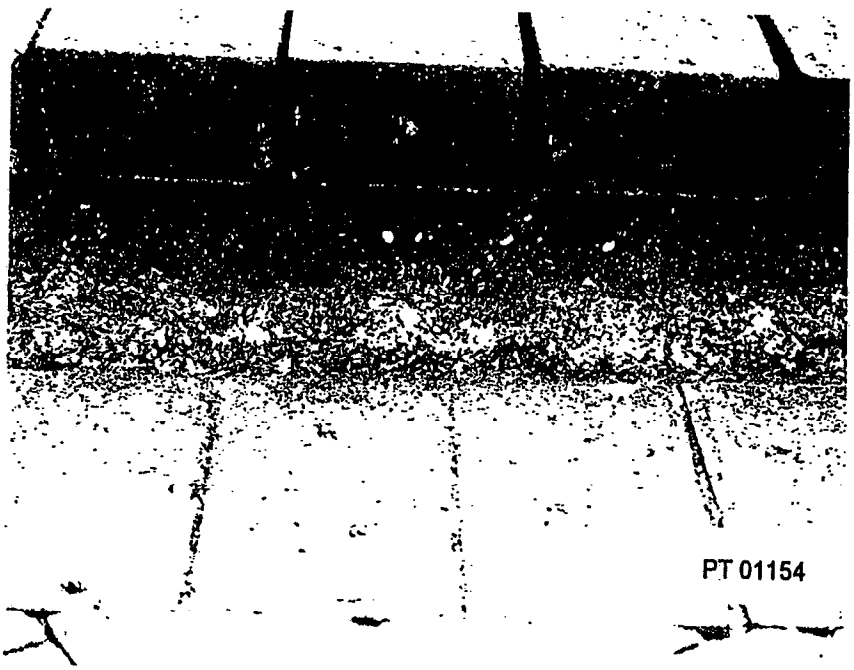
In any case, the right choice of hacksaw blade will make the job easy!

Goodbye Efflorescence!! . . .

Retaining Walls Look New Again

Masonry contractors who build brick and block buildings know it!... paving contractors who lay pavers and build masonry retaining walls know it!... landscapers, architects and building owners certainly know it!... they're the ones who generally call attention to what is one of masonry's biggest nuisances ... Efflorescence!

The white chalky residue on paver and masonry surfaces is not a permanent problem, even though it is often a very unsightly blemish! Pavers won't deteriorate because of it... brick and block walls won't come tumbling down because of it either. One thing is certain however, masonry in all its forms, shapes, sizes, types and colors, including the best made paving stones, are all potential ugly ducklings when the soluble salts present in most masonry materials, reacts with moisture and is drawn to the surface during the process of water evaporation.



PT 01154

A quick and easy way to remove these surface stains on retaining walls is to use *PAVE TECH's* EF-900 Efflorescence Cleaner, using recommended guidelines. Later, a protective coat of *PAVE TECH* SC-610 Solvent Sealer will help keep the surface looking new, directing salts, that want to migrate, elsewhere than the exposed face of the wall!!

Attention
PAVE TECH Distributors. . .

Get into *Our* Pants!

When you're down on your knees laying pavers, you'll be in great shape if you're wearing Skillers paver pants! Skillers, Europe's largest clothier for workmen, were inspired by PAVE TECH to custom design pants for paver installers with built-in pockets for removable knee pads, and pockets for holding tools of the trade as well! They're also great pants for brick and block masons, your production and yard people too!

Built of high-quality materials . . . a combination of poly-cotton and Dupont CORDURA (an extremely tough and durable fabric that handles the abrasion of paver surfaces well) these charcoal colored pants feature a weave and weight that makes them comfortable to wear in summer's heat and they're waterproof, too!

PAVE TECH distributors who are interested in offering these pants to their customers, should contact Skillers of America, Inc. direct. *PAVE TECH* will subsidize $4.00 of the cost of each pair of pants sold! An equal subsidy by the manufacturer (sorry, only *PAVE TECH* distributors eligible) will guarantee an attractive low price to the customer. In return, both the distributor's and *PAVE TECH's* name will be permanently "engraved" on the leather patch on the pants, creating a unique advertising opportunity!

ADVANCED TROUSER TECHNOLOGY! Call Skillers of America, Inc. direct 1-800-325-8707 or 612/379-3243. TELL THEM YOU'RE A *PAVE TECH* DISTRIBUTOR. If you need help in ordering, call the *PAVE TECH* office.

Distributor NEWS

From Edmonton, Alberta . . .

Several paver manufacturers effectively use telephone waiting time to promote their various products. What better way to make the wait seem short and to acquaint customers calling in with the entire line of paver products and accessories?

Expocrete Inc., a new *PAVE EDGE*® distributor from Alberta, Canada, uses the following friendly message . . . **"Thank you for calling Expocrete! We sincerely appreciate your business and ask that you please hold until someone is free to assist you! We've been serving Albertans for over a decade now, providing interlocking concrete paving stones for commercial and residential use, and a whole lot more! Ask us about our dealers throughout Edmonton and Alberta."**

A second message pleasantly surprised us at *PAVE TECH* during a recent call from our office . . . **"Get the competitive edge with new *PAVE EDGE*® the hidden paver edge restraint system! *PAVE EDGE*® eliminates the need for wood or concrete edging when installing paving stones. Inquire about *PAVE EDGE*® rigid edging, flexible edging, and edging connectors. We'd be pleased to give you all the pertinent details and all the advice you might need!"**

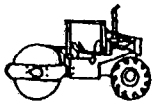
Thanks to Gary Lecuyer of Expocrete for sending us this bit of distributor news!

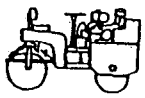
Attention Paving Stone Contractors:

Watch for compaction equipment roundup in our next issue!

What kind of compaction equipment is being offered by today's construction machinery industry to properly prepare aggregate base for paving stones?

Look for answers in our next *EDGE* newsletter. We'll carry a complete roundup of what's new in compaction equipment to keep you up to date!!





New CASE 252 Compactor Arrives!

PAVE TECH accepted delivery of a new CASE Model 252 Vibratory Roller Compactor, April 14th, JUST in time to start the 1989 Twin City paver laying season rolling!

Bruce Wagner, *PAVE TECH* crew supervisor, rolls the 252 off one of the equipment trailers. CASE POWER AND EQUIPMENT COMPANY, 6340 E. Highway 101, Shakopee, MN — Phone: 612/445-5400, supplied the new compactor. Many thanks to Roger Jones of CASE for his invaluable assistance.

Because the proper type and size equipment plays such an important role in actual paving stone installation construction, *PAVE TECH* will publish in its next newsletter, a COMPACTION EQUIPMENT ROUNDUP. . . WATCH FOR IT!

Shipment of *PAVE EDGE*® Lost or Damaged!

Call the *PAVE TECH* office immediately upon receipt of any shipment of damaged edging, or if part of the order is missing!

Truckers do a good job about 95% of the time in proper handling and delivery of *PAVE EDGE*® Edging. When there is a problem, please call either 1-800-PAVETECH (728-3832) or our regular number 612/881-5773. We will put a tracer on lost orders, help you file a damaged goods claim and see that damaged edging is replaced immediately!

We can assist you more efficiently if you call us upon delivery . . . DO NOT wait several days or months, because *PAVE TECH* **cannot** accept any responsibility if you do not notify us immediately!

Cimtech Ciment Products To Represent *PAVE TECH* in Province of Quebec!

PAVE TECH is announcing, elsewhere in this issue, the appointment of Cimtech Ciment Products, Laval, Quebec, as a new *PAVE EDGE* distributor in Quebec. A long-standing *PAVE TECH* policy of distributing *PAVE EDGE* edging only through paver manufacturers was waived in the afore-mentioned case and therefore, an explanation is due.

In the past two years, a large number of inquiries regarding *PAVE EDGE* have been received from contractors, landscapers, building material/masonry supply distributors, private citizens, etc. from throughout the Province of Quebec. Our effort to establish a paver manufacturer distributorship in Quebec, to handle this potential business, has not produced any results.

In order to properly service the rapidly expanding paver market in Quebec, it was necessary to appoint a non-manufacturer whose territory is confined within Provincial borders only!

It is the only exception to the paver manufacturer pre-requisite for a *PAVE EDGE*® distributorship that will be made.

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY
P.O. Box 31126, Bloomington, MN 55431

It's Easy to Reach *PAVE TECH!*

Call: 1-800 PAVE TEC
1-800 728-3832
1-612 881-5773
1-612 881-2169 (FAX)

OR, Write to us at:

PAVE TECH, INC.
P.O. Box 31126
Bloomington, MN 55431

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

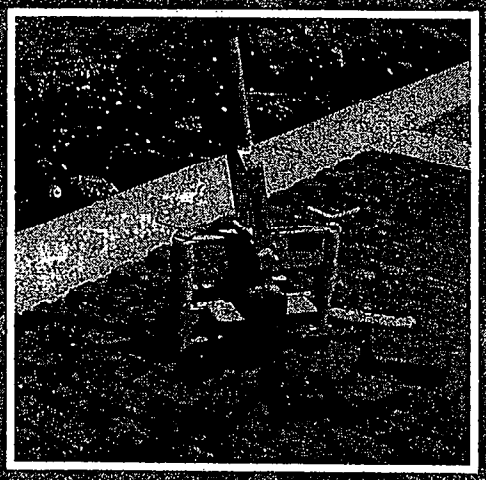
DEPOSITION EXHIBIT 19

EXHIBIT
JONES
19
2/23/04

PAVE TECH probst

Tools and Equipment

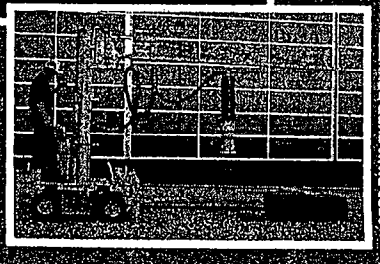
"Professional's Choice"



Cutting Tools and Accessories

Installation Tools

Lifting/Clamping Equipment



Mechanical / Vacuum Installation Equipment

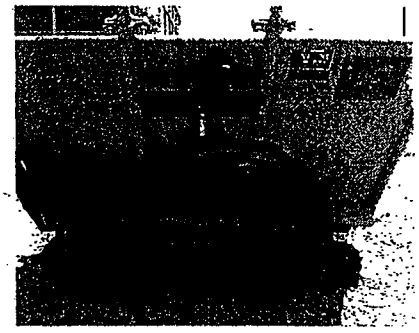
PHOTOS BY W. BURR BENNETT

World's finest paver, retaining wall, and pre-cast equipment.

PT 01730

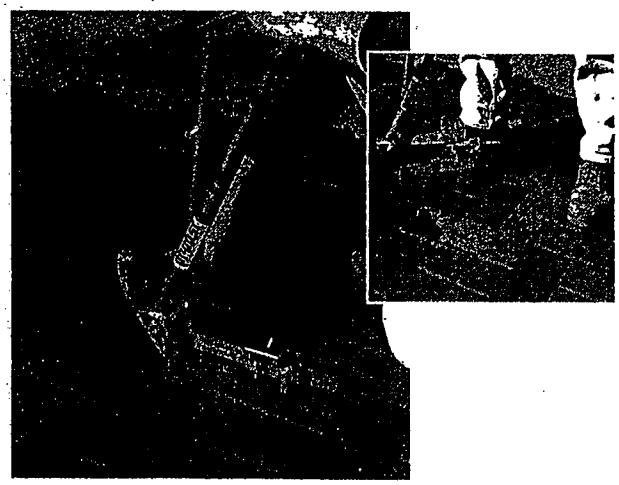
PAVERCART

- Large 12" diameter tires.
- Adjustable clamping shoes fit most paver shapes.
- High tensile steel.
- Adjustable clamping width 23"–41¾" (580mm-1060mm).
- Well balanced.
- Pallet roller.
- Superior gold zinc plated finish .



CARTTRAY to transport compactors or retaining walls.

- Lightweight, only 16 lbs.
- One hand drop-in attachment and removal.



PHOTOS BY W. BURR BENNETT

PAVEREXTRACTOR

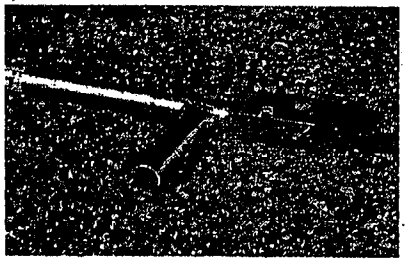
The professional's answer to paver removal.
Goodbye screwdrivers!

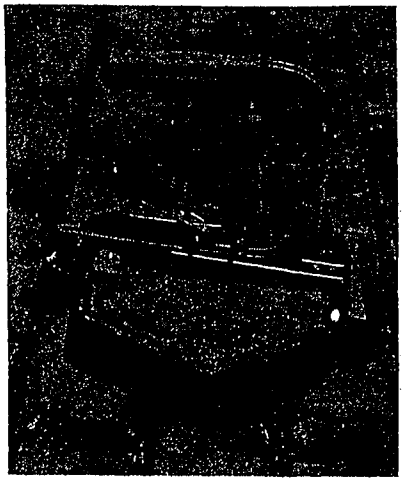
- Hammering surfaces to drive teeth into joints.
- QuickADJUST accommodates almost every paver shape and size.
- Replaceable serrated spring steel teeth.
- Gold zinc plated finish.
- Rubber grip handles.
- Built to last.

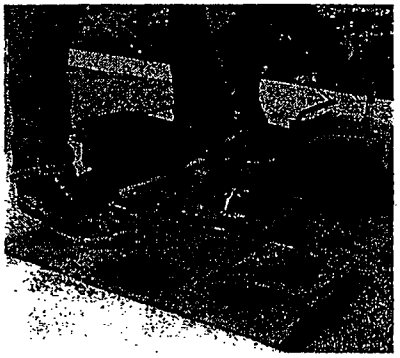
PAVERADJUSTER

The efficient way to adjust paver bond lines.

- Designed to be used standing up.
- Replaceable spring steel tooth.
- Hand and foot rests to drive into joint.
- Rubber grip handles.
- Gold zinc plated finish.







PAVERPAW

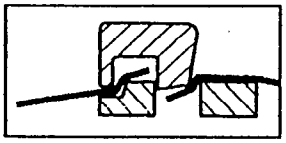
The only one handed option for two handed pavers. ***PAVERPAW's*** used in each hand actually will speed up installation over 300%.

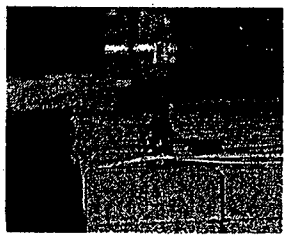
- Replaceable serrated spring steel teeth.
- Rubber grip handle.
- QuickADJUST allows for fast easy size adjustment for most pavers.
- Size range 6"–10" (150-255 mm).

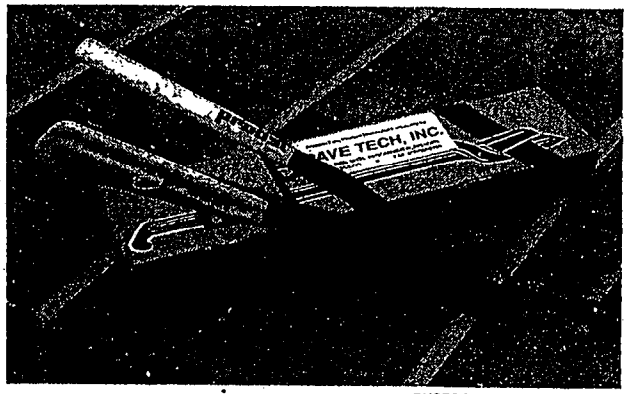
BANDCUTTER

Absolutely world's finest band cutters.

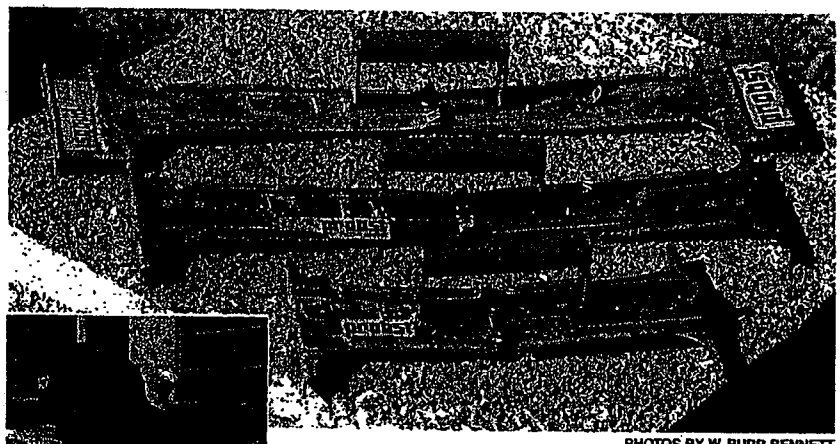
- Cuts and holds both ends of strap.
- Wedge shaped head allows easy use even on tight bands.
- Simple but rugged.
- No springs or latches to break.
- Entire tool hardened steel.



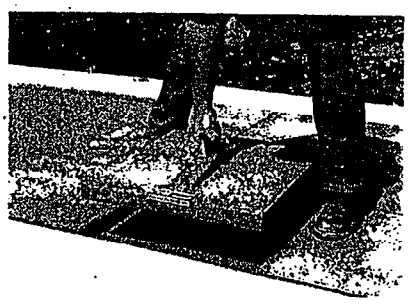




PHOTOS BY W. BURR BENNETT



PHOTOS BY W. BURR BENNETT



SLABGRABBER's I & II

The answer to laying 12"–24" (290-610mm) slab pavers. A simple but excellent tool to allow one handed setting of large slabs and paving units, can be used singly or in pairs. Can easily increase laying speed by up to 300-500% and a cleaner job.

- Simple rugged construction.
- Plastic hand grip.
- QuickADJUST sizing:
  #I 11½"–19" (290-480mm)
  #II 15½"–23⅝" (395-610mm)

INSTALLATION TOOLS

PAVERPERSUADER

The only hammer designed specifically for the paver contractor to adjust and tighten pavers.

- Replaceable rubber heads.
- Flat top design allows hammer to be freestanding.
- Long hardwood handle eliminates bending over.

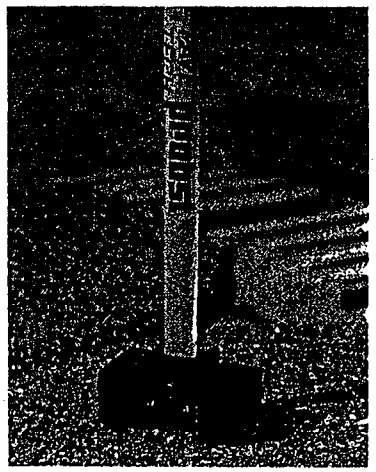
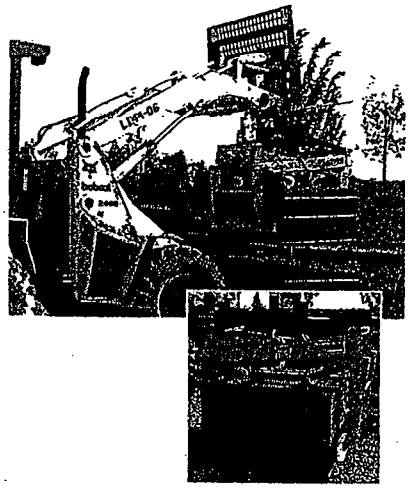


PHOTO BY W. BURR BENNETT

PAVERPERSUADER
SLABGRABBER'S I & II
BANDCUTTER
PAVERPAW
PAVEREXTRACTOR
PAVERCART
CARTTRAY
PAVERADJUSTER

LIFTING EQUIPMENT



PHOTOS BY W. BURR BENNETT

Mechanical

FIELDCLAMP (SG)

Scissor Style

Perfect for contractors and dealers for site/yard handling. Excellent value clamp for deliveries and handling of strapped pavers/slabs and many other precast products.

- QuickADJUST 4 position width adjustment.
- Long wearing replaceable rubber grippers.
- Custom grippers on request.
- Light weight construction.
- High tensile steel.
- Automatic lock and release mechanism.
- Can be used with either pallet forks or chain.

F 8001		
Opening range	0-43 in	0-1100mm
Height	19¾ in	500 mm
Gripper length	43 in	1100 mm
Carrying capacity	3300 lb	1500 kg
Weight	410 lb	190 kg

F 8002		
Opening range	0-43 in	0-1100 mm
Height	26 in	650 mm
Gripper length	43 in	1100 mm
Carrying capacity	3300 lb	1500 kg
Weight	440 lb	200 kg

Mechanical

PRODUCTION/YARDCLAMP (MPZ)

Excellent heavy duty clamp for use with pavers/slabs etc. in production and yard handling situations.

- Used with either crane hooks or pallet forks.
- QuickADJUST width adjustment.
- Extra heavy duty construction.
- High tensile steel.
- Automatic lock and release mechanism.

F 1555		
Opening range	15¾-43½ in	400-1100 mm
Height	23½ in	600 mm
Gripper length	45 in	1150 mm
Carrying capacity	3300 lb	1500 kg
Weight	540 lb	245 kg

Other configurations and sizes, call for your application.

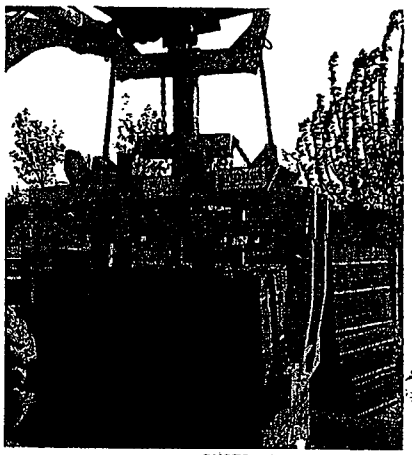
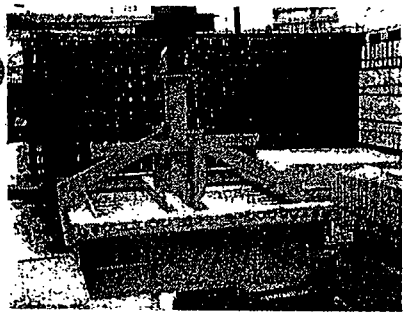


PHOTO BY W. BURR BENNETT



Mechanical

SLABCLAMP (MPG)

Useful clamp to handle large slabs and banded slabs or specialty precast products.

- Crane or chain shackle.
- Automatic lock and release mechanism.
- Rugged construction.
- Long wearing replaceable rubber grippers.

F 2010		
Opening range	11¾-39 in	300-1000 mm
Height	6 in	150 mm
Gripper length	39 in	1000 mm
Carrying capacity	1750 lb	800 kg
Weight	240 lb	110 kg

F 2011		
Opening range	11¾-39 in	300-1000 mm
Height	6 in	150 mm
Gripper length	47 in	1200 mm
Carrying capacity	2200 lb	1000 kg
Weight	310 lb	140 kg

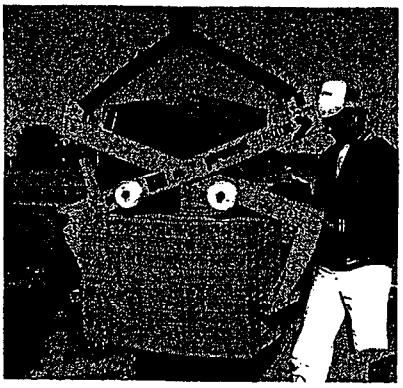


PHOTO BY W. BURR BENNETT

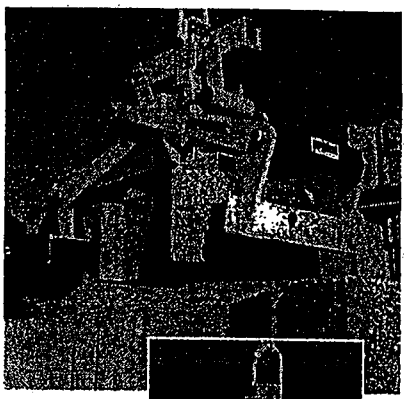
Mechanical

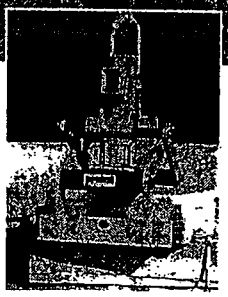
BANDCLAMP (MSZ)

A heavy duty multi-use clamp that can be used for 1-2 bands of pavers, curbs and other precast products. Can be lifted with pallet forks or chain.

- Automatic lock and release mechanism.
- *NEW* more stable 4 roller deisgn.
- Long wearing replaceable rubber grippers.

F 2100		
Opening range	29½-39 in	750-1000 mm
Height	11¾ in	300 mm
Gripper length	15¾ in	400 mm
Carrying capacity	1760 lb	800 kg
Weight	110 lb	50 kg





PHOTOS BY W. BURR BENNETT

Mechanical

QUICKCLAMP's (FTZ)

Heavy duty multi-purpose clamp. Works well with large segment retaining walls/step units, MONUMENTS and NATURAL STONE. Also works well with large precast units.

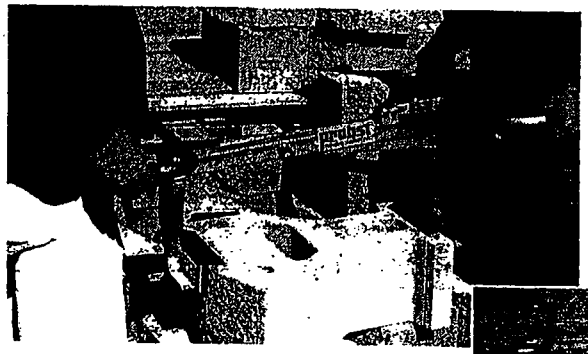
- Well suited for at the plant or on the job site.
- Automatic lock and release mechanism.
- QuickADJUST width adjustment.
- Long wearing replaceable rubber grippers.
- Gold zinc plated finish.
- Crane or chain shackle operation.

G 1110 – FTZ I		
Opening Range	2-18½ in	50-470 mm
Height	7 in	180 mm
Gripper length	16½ in	420 mm
Carrying capacity	2000 lb	900 kg
Weight	84 lb	40 kg

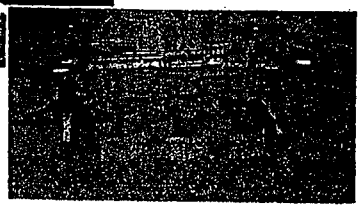
G 1120 – FTZ II		
Opening Range	7¾-24 in	200-600 mm
Height	7 in	180 mm
Gripper length	16½ in	420 mm
Carrying capacity	2000 lb	900 kg
Weight	120 lb	55 kg

G 1130 – FTZ III		
Opening Range	7¾-24 in	200-600 mm
Height	7 in	180 mm
Gripper length	28½ in	720 mm
Carrying capacity	2000 lb	900 kg
Weight	136 lb	62 kg

G 1140 – FTZ IIII		
Opening Range	4-31½ in	100-800 mm
Height	7 in	180 mm
Gripper length	28½ in	720 mm
Carrying capacity	6600 lb	3000 kg
Weight	330 lb	150 kg



PHOTOS BY W. BURR BENNETT



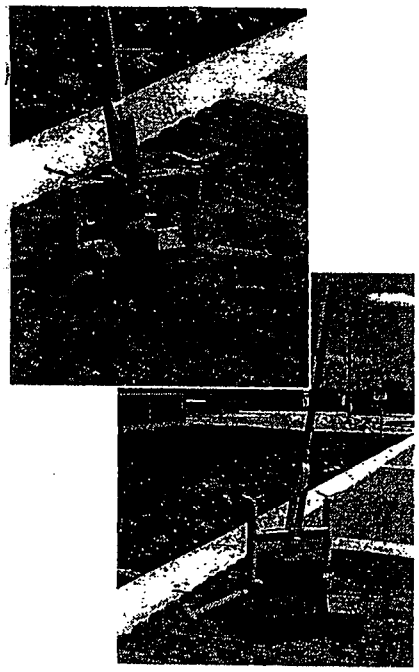
Manual & Mechanical

MANGRAB (BVZ)

Useful all-purpose Grab designed to operate with 2 men to lift almost any product. Great for nurseries and landscape yards. Also good for ornamental concrete, retaining walls, natural stone; uses are almost endless.

- QuickADJUST width adjustment.
- Rugged long life construction.
- Gold zinc finish.

H 2000 – BVZ		
Opening range	0-24 in	0-500 mm
Height	8¼ in	210 mm
Gripper length	8 in	200 mm
Carrying capacity	330 lb	150 kg
Weight	22 lb	10 kg



PAVERSPLITTER

WALLSPLITTER

SLABSPLITTER

The world's best splitters when your needs demand it. Pavers, paving slabs, and especially retaining walls, how could a contractor or rental yard live without them!

- Spring loaded cutting table allows for undercut or double angle cuts.
- Both upper and lower cutting edges are four sided and are easily changed in the field.
- Extension handles and concentric cam gives awesome cutting power and leverage.
- Easy and quick height adjustment.
- Heavy duty durable construction.

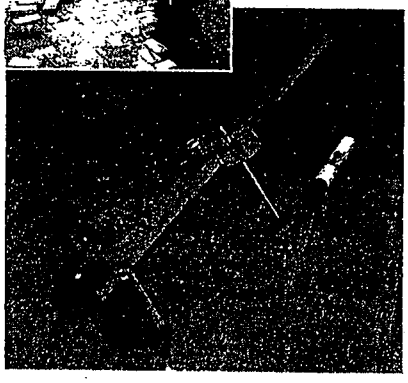
H 7000 – SPL 13		
Cutting length	13 in	330 mm
Cutting height	¾-4¾ in	10-120 mm
Weight	77 lbs	35 kg
H 7002 – SPL 16H		
Cutting length	16¾ in	430 mm
Cutting height	¾-12 in	10-300 mm
Weight	143 lbs	65 kg
H 7004 – SPL 25		
Cutting length	25½ in	650 mm
Cutting height	¾-4¾ in	10-120 mm
Weight	220 lbs	100 kg

PHOTOS BY W. BURR BENNETT

SAWCART *Original design by LGT Hydraulics*

Is the ideal attachment for masonry table and tub saws.

- All aluminum construction.
- Large diameter pneumatic tires.
- Wide range adjustment allows for universal fit to any saw.
- Drop down padded knee rest.
- Easy portability keeps saw close to the work.
- Telescoping transport handle.
- *(optional) Seat for owner operators, helps saw fatigue, improves quality and safety.



QUICKDRAW

Original Design by Mike Mariani, Stonescape Construction

A refined marking instrument designed specifically to mark concrete or clay pavers. Unit glides easily along most egde restraints (like PAVE EDGE) or flip unit and guide wheel rolls along curbs, walls, you name it!

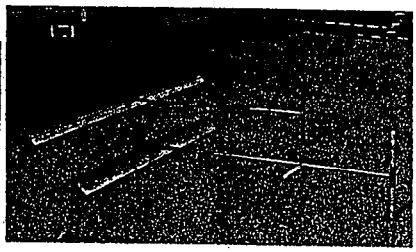
- Solid, permanent all aluminum and stainless steel construction.
- Can hold carbide scriber or permanent marker or almost anything to mark.
- Replaceable carbide marker.
- Increase marking speed easily by 400-600%!
- Increase marking accuracy and consistency.

SANDPULL PRO

5' Aluminum profile

8' Aluminum profile

CURB KIT I (Set)

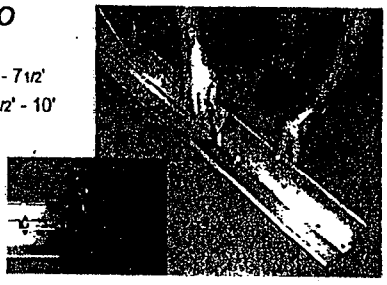


SANDPULL PRO ADJUSTABLE

Width adjusts from 3' - 7½'

Width adjusts from 7½' - 10'

CURB KIT II (Set)

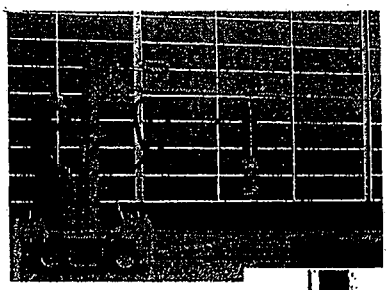


SANDPULL

6' Handle 30" Aluminum Head

VACUUM / MECHANICAL

FOR DETAILED INFORMATION ON THESE PRODUCTS CALL.



Vacuum

MAMMOTH

Designed specifically to increase efficiency of laying paving slabs. Works well with exposed aggregate, shot blast textures, and all natural stone.

- Can lift and set slabs up to 265 lbs. (120 kg).
- One man operation, two finger operation.
- Large diameter tires.
- Gas or electric (220V) powered.
- Fewer damaged slabs.
- Hand operated parking brake.
- When collapsed for travel is only 82" high.
- Unbelieveable production rates.
- Pillar swing crane extends from 6 ft.-12 ft. (2-4m) and swivels 360°.
- Mast extends 9 ft. (3m) high.
- Hand parking brake.
- Ballast counterweight holders for stability on long reach jobs.
- Fork pockets for easier loading.
- Folding telescoping supports at all 4 corners.
- Easy removal and replacing of slabs when shimming on roof decks.
- Light enough for roof deck applications.
- Unit weighs only 1585 lbs. (720 kg).
- No more need to drop and slop disturbing sand bedding.
- No more smashed fingers.

Vacuum

MAMMOTH MINI I

PHOTO BY W. BURR BENNETT

(Optional attachment for MIDI).

- Lifting capacity 60 lbs. (27 kg).
- Powered by MAMMOTH MIDI unit.
- Hose connects directly to MIDI.
- Allows for fast setting and removal of slabs.
- Production facilities enjoy ability to strip molds quickly and cleanly.

Vacuum

MAMMOTH MIDI

PHOTO BY W. BURR BENNETT

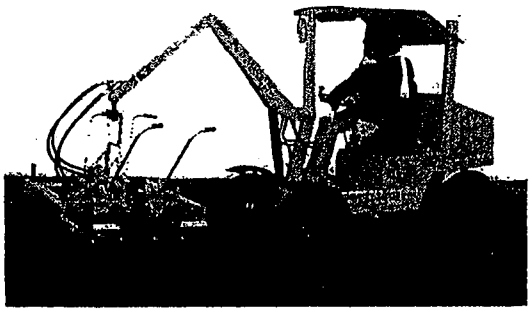
Excellent for production and site handling of large precast units. Can be operated by crane, chain, loader bucket, excavator, etc.

- Lifting capacity is 2200 lbs. (1000 kg).
- Unit weight is only 121 lbs. (55 kg).
- Many optional suction plates for various applications.
- Electric (110V) or hydraulic motors.
- Optional transport wheel kit.

Mechanical

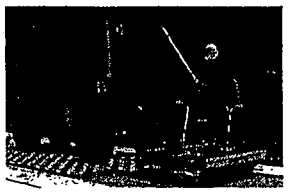
PAVERMAX

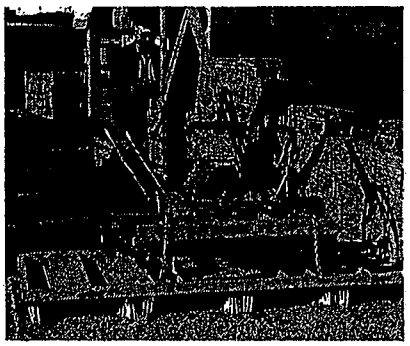
A state of the art mechanical paver laying machine. Designed to lay an entire layer of pavers (approx. 10 sq. ft.) at a time. This machine can easily lay many times faster than by hand. If speed and efficiency is what you're after on large jobs then this is the answer.



Standard equipment features:

- Three-cylinder high-performance diesel engine.
- Front wheel drive designed for use in any terrain and on any uncompacted paving surface.
- Low height for operation in parking garages.
- Maneuverability in tight spaces.
- Ability to pick up from doublestacked cubes up to 63" (1600 mm) high with no loss of stability.
- Unobstructed driver view and excellent driver ergonomics.
- Universally-adjustable paver clamp.
- Individually-adjustable.
- Optional enclosed cabin (not shown).





Mechanical

SANDMAX I, II

Two models of sand screeding devices, #I Medium Duty, #II Heavy Duty, these devices can mean the difference between real production and high labor costs on medium and large scale paver jobs.

- High tensile steel construction.
- Infinitely adjustable rollers on each side.
- Rollers can ride on screed rails or on existing curbs.
- Can be operated with almost any motorized construction equipment.
- Screed bucket holds excess material for removal.
- Bolt on segments allow widths from 39"-196" (1m-5m) for HEAVY DUTY #II.
- QuickPINs allow fast configuration and size changing with widths from 36"-108" (1m-3m) for MEDIUM DUTY #I.

Mechanical

SCATTERMAX

A simple but extremely effective tool to spread a proper thickness of joint sand onto pavers to prepare for final tamping and joint filling can increase efficiency of final spreading by at least 300%, more on larger areas! Just attach to any machine and you're off!

- Fork pockets.
- Bucket attachment.
- Long wearing replaceable brushes.

PAVE TECH, INC.
PO Box 576 Prior Lake, MN 55372 USA
Ph. 952-226-6400 Fax 952-226-6406 800-728-3832 www.pavetech.com

Distributed by:

PT 01737

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 20

EXHIBIT
JONES
20
2/23/04 (06)

PAVE TECH'S

JOB # _____

PAVER JOB INFORMATION SHEET

JOB SITE ADDRESS: _____
Scheduled Date _____ Phone # _____
Directions _____

OWNERS NAME(s): _____ Phone # (h) _____ (w) _____
BILLING ADDRESS: _____
GENERAL CONTRACTOR: _____ Contact _____ Phone # _____
ARCHITECT: _____ Contact _____ Phone # _____
PLANS: _____ Date _____ Pages _____
UTILITY LOCATOR CONFIRMATION #: _____ Date _____ Call placed by _____
OTHER CONTRACTORS ON SITE:
Company _____ Trade _____ Phone # _____
Company _____ Trade _____ Phone # _____
Company _____ Trade _____ Phone # _____
DEMOLITION: Yes / No Self/Others Company _____ Contact _____ Phone # _____
Concrete _____ Asphalt _____ Thickness _____ Method _____
Dump Site Location: _____

EXCAVATING CONTRACTOR:
Company _____ Contact _____ Phone # _____
Excavation Depth _____ GEOTEXTILE Yes / No Type _____ Sq. ft. _____
Base Depth _____ Tons _____ Sand Depth _____ Tons _____
TRUCKING COMPANY: (scheduled Yes / No) When _____
Company _____ Contact _____ Phone # _____
BASE MATERIAL SUPPLIER:
Company _____ Contact _____ Phone # _____
SAND MATERIAL SUPPLIER:
Company _____ Contact _____ Phone # _____
PAVER SUPPLIER:
Name _____ Contact _____ Phone # _____
Order # _____
Delivery Schedule/Equipment _____
PAVERS:
Pattern to be laid _____ SOLDIER COURSE Yes / No Direction of pattern _____

Type/shape	Color	Qty

BONDING PAVERS: Lineal ft. _____ Sq. ft. _____ Qty. of Adhesive _____
EQUIPMENT RENTAL:
Company _____ Phone # _____ Type _____ Pick-Up / Delivery
Company _____ Phone # _____ Type _____ Pick-Up / Delivery
ELECTRICAL: Fuse box location _____
110v In / Out / No Location _____
220v In / Out / No Location _____
WATER: Yes / No In / Out Location _____
TOILET: On / Off Site Public / Private
Location _____

PAVE EDGE®
U.S. 800/728-3832
CANADA 800/247-3343
FAX 612/881-2169

PT 01090

PJIS 7/92 © Copyright 1992

PAVE TECH'S JOB #_____

PAVER JOB FOLLOW UP COSTING SHEET

		BID	ACTUAL	± DOLLARS	± PERCENT
1	**ESTIMATING AND BID**				
	Labor				
	Expenses				
2	**MOBILIZE EQUIP/LABOR**				
	Labor				
	Expenses				
3	**DEMOLITION**				
	Labor				
	Equipment				
	Trucking				
4	**EXCAVATION (self)**				
	Layout & set grade				
	Labor				
	Equipment				
	Trucking				
5	**EXCAVATION**				
	(sub-contract)				
6	**CONCRETE CURB & GUTTER**				
	(sub-contract)				
7	**BASE PREP (self)**				
	Aggregates				
	Geotextile				
	Labor				
	Equipment				
	Trucking				
8	**BASE PREP**				
	(sub contract)				
9	***PAVE* EDGE Edging**				
	Labor				
	Edging				
	Spikes				
10	**SAND**				
11	**PAVERS**				
	Material				
	Trucking				
	Labor/Hours				
	Equipment				
	Cutting				
	Bonding				
12	**CLEAN-UP**				
	Labor/Hours				
	Equipment				
	Trucking				
	Backfill material				
	OVERHEAD COST				
	Note: (Take total annual overhead budget amount and divide by # of annual workdays)				
	TOTALS	$	$	$	± %

TOTAL (Gain/Loss ± in $'s) _____

PAVE EDGE®
U.S. 800/728-3832
CANADA 800/247-3343
FAX 612/881-2169

PJCS 7/92 © Copyright 1992

PT 01091

PAVE TECH'S MONTH_____YEAR____

PAVER CONTRACTOR MONTHLY OVERHEAD SHEET

ACCOUNTING CODE	OVERHEAD DESCRIPTION	BUDGET	YEAR TO DATE	OVER/UNDER BUDGET
100	Printing			
110	Postage/UPS			
120	Advertising, Yellow Pages, Newspaper, etc.			
130	Dues & Subscriptions			
140	Professional Fees (Lawyer, Accountant)			
150	Telephone			
190	Rent Office			
210	Utilities			
510	Rent Warehouse			
160	Office Supplies			
155	Licenses			
170	Travel & Entertainment			
200	Salary (Officers/Owners)			
205	Office/Clerical Wages			
220	Insurance (property, equipment, health, liability, work comp, etc.)			
230	Depreciation (office machines, construction equipment)			
240	Interest [illegible]			
250	Education/Training (for self or employees)			
260	Bad Debt			
520	Uniforms [illegible]			
530	Downtime (Equipment)			
540	Downtime (Labor Burden)			
555	Equipment Maintenance			
560	Equipment/Vehicle Leases			
565	Vehicle & Equipment Expenses			
	TOTALS	$	$	$

PAVE EDGE®
U.S. 800/728-3832
CANADA 800/247-3343
FAX 612/881-2169

TOTAL OVERHEAD

SUB-TOTAL Gain (or Loss) ± from Budget $_____

OVER/UNDER BILLING ADJUSTMENT $_____

QUARTERLY (or bi-annual) ADJUSTMENT $_____

Accounting Code #_____ ± $_____

TOTAL ADJUSTED MONTHLY GAIN (or Loss) ± $_____

TOTAL ADJUSTED YEAR TO DATE GAIN (or Loss) ± $_____

ANNUAL OVERHEAD COMPUTATIONS

PROJECTED NUMBER OF WORKING DAYS THIS SEASON #_____

PROJECTED OVERHEAD COST PER WORKING DAY $_____/Day

NOTE: Take the number of projected working days this year and divide into projected annual budget. This gives you projected overhead cost per working day. Use this figure when filling in the overhead on the Estimating Sheet.

PMOS 7/92 © Copyright 1992

PT 01092

PAVE TECH'S JOB #_____

PAVER JOB ESTIMATING SHEET

NOTE: Equipment Costs and Labor Costs should be reduced to hourly or per square foot, or both. This will help facilitate your math. For metric conversions, substitute meters for feet and cubic meters for yards.

	CATEGORY	COST
1	**ESTIMATING AND BID** (labor and expenses)	
2	**MOBILIZE EQUIPMENT & LABOR** (at start and end of job)	
3	**DEMOLITION** (use detail sheet)	
4	**EXCAVATION (self)** (use detail sheet)	
5	**EXCAVATION (sub contract)**	
6	**CONCRETE CURB & GUTTER (sub-contract)**	
7	**BASE PREPARATION (self)** (use detail sheet)	
8	**BASE PREPARATION (sub contract)** **NOTE:** Be sure any BASE [illegible] covers [illegible] items [illegible] K [illegible] In [illegible] Detail Sheet. **NOTE:** Pavement square [illegible] shou[illegible] [illegible] 10' [illegible] round perimeter for base extension.	
9	***PAVE* EDGE® Edge Restraint** Edging $_____ /ft. + Spikes [illegible] /ft. [illegible] Total [illegible] Ft.	
10	**SAND** (use detail sheet)	
11	**PAVERS** (use detail sheet)	
12	**CLEAN-UP** (use detail sheet)	
	DIRECT COST SUB-TOTAL	$

PAVE EDGE®

U.S. 800/728-3832

CANADA 800/247-3343

FAX 612/881-2169

IN HOUSE COST (Combine #'s 1, 2, 3, 4, 7, 9, 10, 11, 12)	$
SUB CONTRACT COST (Combine #'s 3, 5, 6, 7)	$
BID and/or PERFORMANCE INSURANCE BOND	$
OVERHEAD (Number of days for job. See **OVERHEAD SHEET**) Take total annual overhead budget amount and divide by number of annual workdays.	$
JOB DISCOUNTS (Promo, Builder, Home Shows, etc.)	$
SALES OR COMMISSION FEES	$
JOB COST GRAND TOTAL	$
CONTINGENCY % OF JOB COST	$
PROFIT (% OF COST)	$
BID TOTAL	$

PJES 7/92 © Copyright 1992

PT 01093

Material Weights and Swell Factors

Material	Per C.Y. (Loose)	Per C.Y. (In Place)	Percent of Swell	Swell Factors
Cement, portland	2450	2950	20	.83
Clay, natural red	2700	3500	30	.77
Clay and gravel, dry	2300	3100	34	.74
Clay and gravel, wet	2600	3500	34	.72
Concrete	2650	3700	40	.72
Concrete, wet mix	3600	3600	40	.72
Earth, dry loam	2300	2850	25	.81
Earth, wet loam	2750	3400	24	.81
Granite	2800	4560	65	.60
Gravel, 1/4 to 2 in dry	2850	3200	12	.89
Gravel, 1/4 to 2 in. wet	3200	3600	13	.89
Laterite	3900	5200	33	.75
Limestone, blasted	2500	4250	69	.59
Limestone, crushed	2700	4500	67	.60
Limestone, marble	2700	4550	69	.59
Mud, dry	2100	2550	21	.82
Mud, wet	2650	3200	21	.83
Sand, dry	2750	3100	13	.89
Sand, wet	3150	3600	14	.88
Sandstone, shot	2700	4250	58	.64
Shale, riprap	2100	2800	33	.75
Slate	3600	4700	30	.77
Coral, class No. 2, soft	1760	2900	65	.61
Coral, class No. 1, hard	2030	2900	67	.60

Percent of swell times the bank (in place) cubic yards equals the loose cubic yards to be moved.

Swell factor times the loose cubic yards equals bank cubic yards being moved.

Excavation Factors

Depth	Cubic Yards per Square Foot
2"	.00617
4"	.01235
6"	.01852
8"	.02469
10"	.03086
1'-0"	.03704
1'-6"	.05555
2'-0"	.07407
2'-6"	.09259
3'-0"	.111111
3'-6"	.13333
4'-0"	.14815
4'-6"	.16667
5'-0"	.18519
5'-6"	.20370
6'-0"	.22222
6'-6"	.24074
7'-0"	.25926
7'-6"	.27777
8'-0"	.29630
8'-6"	.31481
9'-0"	.33333
9'-6"	.35185
10'-0"	.37037

Multiply the excavation factor by the area in square feet to find the cubic yards of soil to be excavated. **Example:** Assume an excavation 24 ft. x 30 ft. and 6 ft. deep. 24 x 30 = 720. In the table the 6 ft. depth has a factor of .22222 (the number of cu. yd. in an excavation 1 ft. square and 6 ft. deep). 720 x .22222 = 160 Cu. Yds.

Area and Circumference of Circles (Inches)

Dia.	Area	Cir.	Dia.	Area	Cir.	Dia.	Area	Cir.	Dia.	Area	Cir.	Dia.	Area	Cir.	Dia.	Area	Cir.
1/8	0.0123	.3926	4 1/2	15.904	14.13	17	226.98	53.40	33	855.30	103.6	57	2551.7	179.0	81	5153.0	254.4
1/4	0.0491	.7854	5	19.635	15.70	17 1/2	240.52	54.97	34	907.92	106.8	58	2642.0	182.2	82	5281.0	257.6
3/8	0.1104	1.178	5 1/2	23.758	17.27	18	254.47	56.54	35	962.11	109.9	59	2733.9	185.3	83	5410.6	260.7
1/2	0.1963	1.570	6	28.274	18.84	18 1/2	268.80	58.11	36	1017.8	113.0	60	2827.4	188.4	84	5541.7	263.8
5/8	0.3067	1.963	6 1/2	33.183	20.42	19	283.52	59.68	37	1075.2	116.2	61	2922.4	191.6	85	5674.5	267.0
3/4	0.4417	2.356	7	38.484	21.99	19 1/2	298.65	61.26	38	1134.1	119.3	62	3019.0	194.7	86	5808.8	270.1
7/8	0.6013	2.748	7 1/2	44.178	23.56	20	314.16	62.83	39	1194.5	122.5	63	3117.2	197.9	87	5944.6	273.3
1	0.7854	3.141	8	50.265	25.13	20 1/2	330.06	64.40	40	1256.6	125.6	64	3216.9	201.0	88	6082.1	276.4
1 1/8	0.9940	3.534	8 1/2	56.745	26.70	21	346.36	65.97	41	1320.2	128.8	65	3318.3	204.2	89	6221.1	279.6
1 1/4	1.227	3.927	9	63.617	28.27	21 1/2	363.05	67.54	42	1385.4	131.9	66	3421.2	207.3	90	6361.7	282.7
1 3/8	1.484	4.319	9 1/2	70.882	29.84	22	380.13	69.11	43	1452.2	135.0	67	3525.5	210.4	91	6503.8	285.9
1 1/2	1.767	4.712	10	78.54	31.41	22 1/2	397.60	70.68	44	1520.5	138.2	68	3631.6	213.6	92	6647.6	289.0
1 5/8	2.073	5.105	10 1/2	86.59	32.98	23	415.47	72.25	45	1590.4	141.3	69	3739.2	216.7	93	6792.9	292.1
1 3/4	2.405	5.497	11	95.03	34.55	23 1/2	433.73	73.82	46	1661.9	144.5	70	3848.4	219.9	94	6939.7	295.3
1 7/8	2.761	5.890	11 1/2	103.86	36.12	24	452.39	75.39	47	1734.9	147.6	71	3959.2	223.0	95	7088.2	298.4
2	3.141	6.283	12	113.09	37.69	24 1/2	471.43	76.96	48	1809.5	150.7	72	4071.5	226.1	96	7238.2	301.5
2 1/8	3.976	7.068	12 1/2	122.71	39.27	25	490.87	78.54	49	1885.7	153.9	73	4185.4	229.3	97	7389.8	304.7
2 1/4	4.908	7.854	13	132.73	40.84	25 1/2	510.71	80.11	50	1963.5	157.0	74	4300.8	232.4	98	7542.9	307.8
2 3/8	5.939	8.639	13 1/2	143.13	42.41	26	530.93	81.68	51	2042.8	160.2	75	4417.8	235.6	99	7697.7	311.0
2 1/2	7.068	9.424	14	153.93	43.98	27	572.55	84.82	52	2123.7	163.3	76	4536.4	238.7			
2 5/8	8.295	10.21	14 1/2	165.13	45.55	28	615.75	87.96	53	2206.1	166.5	77	4656.0	241.9			
2 3/4	9.621	10.99	15	176.71	47.12	29	660.52	91.10	54	2290.2	169.6	78	4778.3	245.0			
2 7/8	11.044	11.78	15 1/2	188.69	48.69	30	706.86	94.24	54	2290.2	169.6	78	4778.3	245.0			
3	12.566	12.56	16	201.06	50.26	31	754.76	97.38	55	2375.8	172.7	79	4901.6	248.1			

Decimal Equivalents of Fractions

Inch	1000s		Inch	1000s		Inch	1000s		Inch	1000s	
1/64	.39687	.015625	17/64	6.7469	.265625	33/64	13.907	.515625	49/64	19.447	.765625
1/32	.79375	.03125	9/32	7.1437	.28125	17/32	13.494	.53125	25/32	19.844	.78125
3/64	1.1906	.046875	19/64	7.5406	.296875	35/64	13.891	.546875	51/64	20.241	.796875
1/16	1.5875	.0625	5/16	7.9375	.3125	9/16	14.287	.5625	13/16	20.637	.8125
5/64	1.9844	.078125	21/64	8.3344	.328125	37/64	14.684	.578125	53/64	21.034	.828125
3/32	2.3812	.09375	11/32	8.7312	.34375	19/32	15.081	.59375	27/32	21.431	.84375
7/64	2.7781	.109375	23/64	9.1281	.359375	39/64	15.478	.609375	55/64	21.828	.859375
1/8	3.1750	.125	3/8	9.5250	.375	5/8	15.875	.625	7/8	22.225	.875
9/64	3.5719	.140625	25/64	9.9219	.390626	41/64	16.272	.640625	57/64	22.622	.890625
5/32	3.9687	.15625	13/32	10.319	.40625	21/32	16.669	.65625	29/32	23.019	.90625
11/64	4.3656	.171875	27/64	10.716	.421875	43/64	17.066	.671875	59/64	23.416	.921875
3/16	4.7625	.1875	7/16	11.112	.4375	11/16	17.462	.6875	15/16	23.812	.9375
13/64	5.1594	.203125	29/64	11.509	.453125	45/64	17.859	.703125	61/64	24.209	.953125
7/32	5.5562	.21875	15/32	11.906	.46875	23/32	18.256	.71875	31/32	24.606	.96875
15/64	5.9531	.234375	31/64	12.303	.484375	47/64	18.653	.734375	63/64	25.003	.984375
1/4	6.3500	.25	1/2	12.700	.5	3/4	19.050	.75			

PJEQ 7/92 © Copyright 1992

Metric-U.S. Conversion Factors

(Based on National Bureau of Standards)

AREA

Sq. cm	x 0.1550	= sq. ins.
Sq. ins.	x 6.4516	= sq. cm
Sq. m	x 10.7639	= sq. ft.
Sq. ft.	x 0.0929	= sq. m
Ares	x 1076.39	= sq. ft.
Sq. ft.	x 0.00093	= ares
Sq. m	x 1.1960	= sq. yds.
Sq. yds.	x 0.8361	= sq. m
Hectare	x 2.4710	= acres
Acre	x 0.4047	= hectares
Sq. km	x 0.3861	= sq. miles
Sq. miles	x 2.5900	= sq. km

LENGTH

Centimeters	x 0.3937	= inches
Inches	x 2.5400	= centimeters
Meters	x 3.2808	= feet
Feet	x 0.3048	= meters
Meters	x 1.0936	= yards
Yards	x 0.9144	= meters
Kilometers	x 0.6214	= miles
Miles	x 1.6093	= kilometers

PRESSURE

Tons (long) per sq. ft.	x 10940.0	= kg per sq. m
Kgs per sq. mm	x .634973	= tons (long) per sq. in.
Tons (long) per sq. in.	x 1.57494	= kg per sq. mm
Kgs per cu. m	x .062428	= lbs. per cu. ft.
Lbs. per cu. ft.	x 16.0184	= kgs per cu. m
Kgs per m	x .671972	= lbs. per ft.
Lbs. per ft.	x 1.48816	= kgs per m
Kg/m	x 7.233	= ft. lbs.
Ft. Lbs.	x .13826	= kg/m

WEIGHT

Kgs	x 2.2046	= lbs.
Lbs.	x 0.4536	= kg
Kgs	x 0.0011	= tons (short)
Lbs.	x 0.0004536	= tons*
Kgs	x 0.00098	= tons (long)
Tons (short)	x 907.1848	= kg
Tons*	x 1.1023	= tons (short)
Tons (short)	x 0.9072	= tons*
Tons*	x 2204.62	= lbs.
Tons (long)	x 1016.05	= kg

*metric

VOLUME

Cu. m	x 35.3145	= cu. ft.
Cu. ft.	x 0.0283	= cu. m
Cu. m	x 1.3079	= cu. yds.
Cu. yds.	x 0.7646	= cu. m

Miscellaneous Useful Information

Area of circle: Multiply square of diameter by .7854.
Area of rectangle: Multiply length by breadth.
Area of triangle: Multiply base by 1/2 perpendicular height.
Area of ellipse: Multiply product of both diameters by .7854.
Area of sector of circle: Multiply arc by 1/2 radius.
Area of segment of circle: Subtract area of triangle from area of sector of equal angle.
Area of surface of cylinder: Area of both ends plus length by circumference.
Area of surface of cone: Add area of base to circumference of base multiplied by 1/2 slant height.
Area of surface of sphere: Multiply diameter by 3.1416.
Circumference of circle: Multiply diameter by 3.1416.
Cubic inches in ball or sphere: Multiply cube of diameter by .5236.
Cubic contents of cone or pyramid: Multiply area of base by 1/3 the altitude.
Cubic contents of cylinder or pipe: Multiply area of one end by length.
Cubic contents of wedge: Multiply area of rectangular base by 1/2 height.
Diameter of circle: Multiply circumference by .31831.

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 21

EXHIBIT
JONES
21
2/23/04

NAME1	ADD1	CITY	STATE	COUNTRY	ZPCODE	PHONE	FAX
Grupo Carmelo	PO Box 1052	Sabana Seca	PR	USA	00952-1052	787-251-9474	787-251-9420
Roofblok LTD	PO Box 728	Leominster	MA	USA	01453	978-466-6096	978-466-6380
Unilock New England	35 Commerce Dr	Uxbridge	MA	USA	01569	508-278-4536	508-278-4572
Ideal Concrete Block Co	45 Power Rd	Westford	MA	USA	01886	978-692-3076	978-692-0817
Stiles & Hart Brick Company	PO Box 367	Bridgewater	MA	USA	02324	508-697-6928	508-279-1349
Foster-Southeastern Inc	46 Spring St	Holbrook	MA	USA	02343	781-767-2202	781-767-2991
Pavestone Company 092	18 Cowan Dr	Middleborough	MA	USA	02346	508-947-6001	508-947-6010
Swenson Granite	#86 Route 101A	Amherst	NH	USA	03031	603-672-7827	603-673-3848
Versa-Lok Of New England	PO Box 6002	Nashua	NH	USA	03063	603-883-3042	603-598-8227
Michie Corp	P.O. Box 870	Henniker	NH	USA	03242	603-428-3218	603-428-7426
Arthur Whitcomb,An OldcastleCo	PO Box 747	Keene	NH	USA	03431-0747	603-352-0101	603-352-1735
Arthur Whitcomb,An OldcastleCo	35 Glenn Road	Lebanon	NH	USA	03784	603-298-5959	603-298-9785
Saco Brick Company	PO Box 447	Saco	ME	USA	04072-0447	207-286-1733	207-283-4246
Genest Concrete Works Inc	PO Box 151	Sanford	ME	USA	04073	207-324-3250	207-490-5076
Gagne & Son Concrete Block Inc	270 Riverside Drive	Auburn	ME	USA	04210	207-782-1132	207-782-1728
Gagne & Son Concrete Block Inc	RR #1 Box 85 - Route 27	Belgrade	ME	USA	04917	207-495-3313	207-495-3451
Arthur Whitcomb,An OldcastleCo	128 Bridge St	Springfield	VT	USA	05156-2833	802-885-4466	802-885-4467
S T Griswold & Company Inc	PO Box 849	Williston	VT	USA	05495	802-658-0201	802-658-0597
Arthur Whitcomb,An OldcastleCo	1970 Vermont Rte 14 South	East Montpelier	VT	USA	05651	802-229-5856	802-229-5051
New England Silica	PO Box 185	South Windsor	CT	USA	06074	860-289-7778	860-282-9885
Redland Brick Inc	1440 John Fitch Blvd	South Windsor	CT	USA	06074	860-528-9421	860-289-7485
Lineweber Brothers	PO Box 429	Naugatuck	CT	USA	06770	203-723-7069	203-723-7354
Cambridge Pavingstones Inc	PO Box 157	Lyndhurst	NJ	USA	07071-0157	201-933-5000	201-933-5532
Garden State Precast Inc	PO Box 702	Farmingdale	NJ	USA	07727	732-938-4436	732-938-6069
Concrete Stone & Tile	PO Box 2191	Branchville	NJ	USA	07826	973-948-7193	973-948-2562
Grinnell Concrete Paving Stones	482 Houses Corner Road	Sparta	NJ	USA	07871-3404	973-383-9300	973-383-3224
BF Landscape Factory	1964 N Black Horse Pike	Williamstown	NJ	USA	08094	856-740-1445	856-740-1447
EP Henry Corporation	PO Box 0615	Woodbury	NJ	USA	08096-0615	856-845-6200	856-845-0023
Trenton Block & Hardscape Supply	626 Cherry Tree Ln	Trenton	NJ	USA	08648	609-396-9750	609-396-1174
Anchor Concrete Products	975 Burnt Tavern Road	Brick	NJ	USA	08724	732-458-9440	732-840-4283
Anchor Concrete Products	1913 Atlantic Ave	Manasquan	NJ	USA	08736	732-292-2500	732-292-2650
Anchor Concrete Products	100 Foulrift Road	Phillipsburg	NJ	USA	08865	908-475-1225	908-475-1787
Capitol Ornamental Concrete	PO Box 3249	South Amboy	NJ	USA	08879	732-727-5460	732-727-8714
Unilock of New York	51 International Blvd	Brewster	NY	USA	10509	845-278-6700	845-278-6788
New York State Depart of Trans	47-40 21st Street, Room 440	Long Island City	NY	USA	11101	718-482-4667	
Long Island Precast, Inc.	20 Stiriz Road	Brookhaven	NY	USA	11719	516-286-0240	516-286-6313
Jos M TroFFA	70 Comsewogue Rd, Suite #9	East Setauket	NY	USA	11733	631-928-4665	631-331-2339
Nicolock of Long Island	640 Muncy Ave	Lindenhurst	NY	USA	11757	631-669-0700	631-669-0711
Smithtown Concrete Products	PO Box 612	Smithtown	NY	USA	11787-0612	631-265-1815	631-979-1807
Desi Manufacturing Corp	215 Wading River Road	Center Moriches	NY	USA	11934	631-878-2610	631-878-2650
Southampton Brick & Tile Inc	30 Montauk Highway	Wainscott	NY	USA	11975	631-537-1106	631-537-0887
Zappala Block	PO Box 88	Rensselaer	NY	USA	12144	518-465-1685	518-465-1703
Degostino Building Blocks	1111 Altamont Avenue	Schenectady	NY	USA	12303	518-374-3116	518-374-2185
Grandview Block & Supply Co Inc	1705 Hamburg Street	Schenectady	NY	USA	12304	518-374-1909	518-374-3908
Barnes & Cone Inc	5894 Court Street Rd	Syracuse	NY	USA	13206-0280	315-437-0305	315-463-9134
Taylor Concrete	20475 Old Rome State Rd	Watertown	NY	USA	13601-9513	315-788-2191	315-788-1591
Woodruff Block Co Inc	495 W Parishville Rd	Potsdam	NY	USA	13676-3474	315-265-6200	315-265-1160
Oneonta Block Co	6459 State Highway 23	Oneonta	NY	USA	13820	607-432-6641	607-433-6284
Riefler Concrete Products LLC	5690 Camp Road	Hamburg	NY	USA	14075-0210	716-649-3260	716-649-2029
Unilock Buffalo, Inc	510 Smith Street	Buffalo	NY	USA	14210	716-822-6074	716-822-6076
Domine Builders / Oldcastle	PO Box 472	Fishers	NY	USA	14453-0472	716-924-2103	716-924-9971

RI Lampus Company	PO Box 167	Springdale	PA	USA	15144	412-362-3800	724-274-2452
Kenco	PO Box 576	Ligonier	PA	USA	15658	724-238-3387	724-238-3187
Lock Paver Products	742 Cooper Ave	Johnstown	PA	USA	15906	814-536-5139	814-536-6629
Doren, Inc	PO Box 55	Wampun	PA	USA	16157	724-535-4397	724-535-1137
Continental Clay Company	PO Box 1013	Kittanning	PA	USA	16201	724-543-2611	724-545-0959
Behney Fabricating	517 King St	Lebanon	PA	USA	17042	717-866-7475	717-866-6382
By-Crete	517 King Street	Lebanon	PA	USA	17042	717-866-7690	717-866-6382
Glen-Gery Corporation	2750 Commerce Dr Turnpike Ind Park	Middletown	PA	USA	17057	717-939-6061	717-939-8035
Nitterhouse Masonry Products LLC	Box N	Chambersburg	PA	USA	17201-0813	717-267-4500	717-267-4527
Hanover Architectural Products	240 Bender Road	Hanover	PA	USA	17331	717-637-0500	717-637-7145
Old Castle/Glen-Gery Corporation	P.O. Box 337	New Oxford	PA	USA	17350	717-624-2144	717-624-2720
Glen-Gery Corporation	PO Box 2903	York	PA	USA	17405	717-854-8802	717-854-1251
Binkley & Ober, Inc	Box 7, Rt 72N	East Petersburg	PA	USA	17520	717-569-0441	717-569-5066
Reifen & Rubber CO	199 W. Stiegel Street	Manheim	PA	USA	17545	717-665-1428	717-665-1430
Watsontown Brick Company	PO Box 68	Watsontown	PA	USA	17777	570-538-2555	570-538-5903
Patterson Block Company	116 Ridge Road	Catawissa	PA	USA	17820	570-339-4570	570-339-0731
Oldcastle-Easton	800 Uhler Rd	Easton	PA	USA	18040-1667	610-923-5000	610-923-5005
Modern Precast Concrete Products	PO Box 339	Ottsville	PA	USA	18942	610-847-5112	610-847-1046
Allied Landscape & ContractorSupply	1752 Limekiln Pike	Dresher	PA	USA	19025	215-643-9857	215-643-9861
Faddis Concrete Products	3515 Kings Hwy	Downingtown	PA	USA	19335	610-269-4685	610-873-8431
Woodward Landscape Supply Inc	661 Schuylkill Rd	Phoenixville	PA	USA	19460	610-983-9810	610-983-0139
Fleetwood Building Block Inc	240 West Main St	Fleetwood	PA	USA	19522	610-944-8385	610-944-0827
Glen-Gery Corporation	PO Box 340	Shoemakersville	PA	USA	19555	610-562-3076	610-562-2084
Glen-Gery Corporation*	PO Box 6305	Wyomissing	PA	USA	19610	610-372-7826	610-378-0918
Glen-Gery Corporation	PO Box 3410	Manassas	VA	USA	20108	703-368-3178	703-368-1280
Chaney Enterprise	PO Box 548	Waldorf	MD	USA	20604	301-870-4204	301-843-2372
Balcon, An Oldcastle Company	PO Box 3388	Crofton	MD	USA	21114	410-721-1900	410-793-0657
Eby's Mulch Yard	12702 Ali Ghan Road	Cumberland	MD	USA	21502	301-722-0043	301-722-0085
Frederick Brick Works Inc	184 E South St	Frederick	MD	USA	21701	301-662-1153	301-662-2159
United Concrete Products, LLC	PO Box 676	Frederick	MD	USA	21705-0676	301-698-4000	301-698-4057
Pavestone Company 093	11831 Hopewell Rd	Hagerstown	MD	USA	21740	240-420-3780	240-420-3784
Rotondo Precast / Oldcastle	5115 Massaponax Church Rd	Fredericksburg	VA	USA	22407	540-898-6300	540-898-2389
Americast	210 Stone Spring Road	Harrisonburg	VA	USA	22801	540-434-6979	540-434-3364
Americast	11352 Virginia Precast Rd	Ashland	VA	USA	23005	804-798-6068	804-798-3426
Riverside Brick & Supply	1900 Roseneath Road	Richmond	VA	USA	23230	800-616-6673	804-353-7770
Ocean View Hardware & Garden Center	9620 Granby Street	Norfolk	VA	USA	23503	757-588-5868	757-587-9226
Interlock Paving Systems	PO Box 486	Hampton	VA	USA	23669-0486	757-723-0774	757-728-0135
Tarmac America, Inc	1520 Fine St	Prince George	VA	USA	23875	804-862-7381	804-862-4093
Lightweight Block Co	3002 Shenandoah Ave	Roanoke	VA	USA	24017	540-798-4908	540-947-2026
Marshall Concrete Products	700 Block Lane	Christiansburg	VA	USA	24073-1384	540-382-1734	540-382-0254
Marshall Concrete Products	1088 Industrial Avenue	Danville	VA	USA	24541	434-792-1233	434-792-1145
E Dillon & Company	PO Box 160	Swords Creek	VA	USA	24649	276-873-6816	276-873-4788
Rhodes Brick & Block	10 Winfield Rd	St Albans	WV	USA	25177	304-727-7056	304-722-1822
Peerless Block & Brick Company	PO Box 1400	St Albans	WV	USA	25177-0071	304-727-4301	304-727-4306
Americast	PO Box 120	Halltown	WV	USA	25423	304-725-4025	304-725-8525
Pine Hall Brick & Pipe Co	PO Box 11044	Winston-Salem	NC	USA	27116-1044	336-721-7500	336-725-3940
General Shale Products Corp	1600 Colon Road	Sanford	NC	USA	27330	919-775-2121	919-774-5300
Pine Hall Brick & Pipe Co	5888 E Old Oakridge Rd	Greensboro	NC	USA	27410	336-665-1771	336-665-1699
Goria Enterprises Inc/Oldcastle	PO Box 14489	Greensboro	NC	USA	27415	336-375-5821	336-375-8259
Triad Masonry Materials Inc	PO Box 19178	Greensboro	NC	USA	27419-9178	336-294-1124	336-294-1232
Adams Products/Oldcastle	5701 McCrimmon Parkway	Morrisville	NC	USA	27560	919-467-2218	919-469-0509
Fred Adams Paving Co Inc	PO Box 227	Morrisville	NC	USA	27560	919-468-9101	919-468-9102

Blue Max Material	PO Box 1616	Indian Trail	NC	USA	28079	704-821-2426	704-821-2478
Superior Tile Marble Terrazzo Corp.	2310 N Brevard St.	Charlotte	NC	USA	28206	704-333-9884	704-332-3920
General Shale Products Corp	10800 Reames Rd	Charlotte	NC	USA	28269	704-599-2877	704-599-2892
Carolina Precast Concrete Inc	PO Box 1061	Dunn	NC	USA	28334	910-892-6411	910-892-4894
Johnson Concrete Co Inc	220 Wilmuth Ave	Raeford	NC	USA	28376	910-875-8566	910-875-6273
Adams Products/Oldcastle	6211 Market St	Wilmington	NC	USA	28405	910-452-0368	910-452-1882
BeautiBrick Inc	PO Box 970	Hampstead	NC	USA	28443	910-270-3874	910-270-3874
RMC Metromont Materials Corp	PO Box 470	Otto	NC	USA	28763	828-524-8545	828-369-3867
RMC Metromont Materials Corp	PO Box 5656	Asheville	NC	USA	28813-5656	800-786-5620	828-259-5356
RMC Metromont Materials Corp	PO Box 1085	Holly Hill	SC	USA	29059	803-496-3637	803-496-9498
Allied Concrete Products	621 Georgia Street	Columbia	SC	USA	29201	803-771-0093	803-252-3632
Hanson Brick America	PO Box 3307	Columbia	SC	USA	29230	803-786-1260	803-786-9703
RMC Metromont Materials Corp	PO Box 1292	Spartanburg	SC	USA	29304-1292	864-585-4241	864-594-7231
Palmetto Brick Company	PO Box 3832	Florence	SC	USA	29502	843-665-2742	843-665-2007
Waccamaw Brick Company	PO Box 3090	Myrtle Beach	SC	USA	29578-3090	843-236-2121	843-236-0227
Unicon Concrete LLC	2511 Big Block Road	Surfside Beach	SC	USA	29587	843-650-2900	843-650-8108
RMC Metromont Materials Corp	PO Box 17889	Greenville	SC	USA	29606	864-269-6767	864-220-9802
Lowcountry Block & Paver	PO Box 485	Hardeeville	SC	USA	29927	843-784-7104	843-784-7105
Pavestone Company 084	6937 Rogers Lake Road	Lithonia	GA	USA	30058	770-482-6467	770-482-4698
Boral Bricks	200 Mansell Court East, Suite 305	Roswell	GA	USA	30076	770-645-4500	770-645-2888
Oldcastle Precast Inc	4478 Greer Circle	Stone Mountain	GA	USA	30083	770-493-5420	770-493-5425
Bosse Concrete Products/Oldcastle	1443 Battle Creek Road	Jonesboro	GA	USA	30236	770-478-8817	770-471-2128
Pavestone Company 084	169 Peggy Lane	Tyrone	GA	USA	30290	770-306-9691	770-306-8741
The Urban Gardener	347 Boulevard SE	Atlanta	GA	USA	30312	404-529-9980	404-529-9977
OldCastle Architectural	375 Northridge Rd, Suite 250	Atlanta	GA	USA	30350-3295	770-804-3363	770-804-3369
Blue Ridge Pavers	472 Hightower West Drive	Dawsonville	GA	USA	30534	706-265-7966	706-265-6423
Boral Bricks	1630 Arthern Road	Augusta	GA	USA	30906	706-722-8831	706-722-7305
Boral Bricks	3780 Northside Dr Ste 160	Macon	GA	USA	31210	912-475-1100	912-475-1108
Cherokee Brick & Tile Co	PO Box 4567	Macon	GA	USA	31213	478-781-6800	478-781-8964
Boral Bricks	PO Box 1178	Columbus	GA	USA	31902-1178	334-291-0930	334-480-2584
CSR Rinker Materials	125 International Golf Pkwy	St Augustine	FL	USA	32095	904-827-0369	904-827-1605
Tremron Jacksonville	2885 St Clair Street	Jacksonville	FL	USA	32254-1863	904-359-5900	904-359-5901
Paver Systems - Jacksonville	8081 Phillips Highway Ste 7	Jacksonville	FL	USA	32256	904-367-1555	904-367-1444
Block USA / ConPave	28 Gene Hurley Road	De Funiak Springs	FL	USA	32435	850-892-5155	850-892-6720
Pavestone Company	225 Main Street, Suite 7A	Destin	FL	USA	32541	850-650-7887	850-650-8031
Paver Systems - Orlando	39 W Landstreet Rd	Orlando	FL	USA	32824	407-859-9117	407-851-9316
American Pavers Manufacturing Inc	1251 NE 48Th St	Pompano Beach	FL	USA	33064	954-418-0000	954-978-8759
Paver Module Inc	1590 N Andrews Ave Ext	Pompano Beach	FL	USA	33069-1735	954-972-7400	954-972-7433
GEM Pavers Systems Inc	9845 NW 118 Way	Medley	FL	USA	33178	305-805-0000	305-805-0004
Tremron Miami Inc	11321 NW 138th St	Miami	FL	USA	33178	305-825-9000	305-823-6614
Lucci's Import & Export Inc	13740 SW 108Th Street	Miami	FL	USA	33186	305-255-4414	305-385-8493
US Brick & Block Systems Inc	2701 Reese Road	Fort Lauderdale	FL	USA	33314	954-792-0076	954-792-5692
Paver Systems	7167 Interpace Rd	West Palm Beach	FL	USA	33407	561-844-5202	561-844-8204
Precise Paving, Inc	1243 45th Street	West Palm Beach	FL	USA	33407	561-845-6040	561-845-1787
Rinker Materials (Company #7098)	P.O. Box 24739	West Palm Beach	FL	USA	33416-4725	561-651-7177	407-803-6039
Edgewater Pavers & Precast, Inc	1826 North Dixie Highway	Lake Worth	FL	USA	33460	954-445-7356	954-723-0706
Commercial Concrete Products	2705 Sammonds Rd	Plant City	FL	USA	33567	813-659-3707	813-659-3515
Paver Systems - Tampa	8910 North 12Th St	Tampa	FL	USA	33604	813-932-2212	813-915-9878
RMC Ewell Industries Inc	311 Falkenburg Rd S	Tampa	FL	USA	33619	813-689-3150	813-689-1279
Matt Stone Company	9009 Corporate Lake Drive	Tampa	FL	USA	33634	813-367-9780	813-367-9787
C & D Thin Pavers & Coping	8989 Ulmerton Rd	Largo	FL	USA	33771	727-559-0116	727-559-0149
RMC Ewell Industries Inc	PO Box 3858	Lakeland	FL	USA	33802	863-603-0995	863-616-9485

Greenleaf Products Inc	PO Box 317	Haines City	FL	USA	33845	863-422-8220	863-421-1776
Paver Module Inc	411 Leonard Blvd N	Lehigh Acres	FL	USA	33971-6302	941-368-9700	941-368-3633
TriCircle Pavers Inc	PO Box 51030	Fort Myers	FL	USA	33994	239-332-2325	239-332-2334
Coastal Concrete Products	3921 Prospect Ave	Naples	FL	USA	34104-3713	239-566-1119	239-598-3035
Krehling Industries Inc	PO Box 110009	Naples	FL	USA	34108	239-597-3162	239-598-3868
Paver Systems - Sarasota	343 Interstate Blvd	Sarasota	FL	USA	34240	941-377-9594	941-377-9780
Flagstone Pavers Inc	9070 Old Cobb Rd	Brooksville	FL	USA	34601	352-799-7933	352-799-6844
Rock Solid Assets	1735 SE Federal Hwy	Stuart	FL	USA	34994	561-460-1919	561-460-5424
Block USA / ConPave	1106 Louisville Avenue	Sylacauga	AL	USA	35150	256-207-0160	256-245-7617
Block USA / ConPave	PO Box 100813	Birmingham	AL	USA	35210	205-314-6400	205-314-6440
Sherman\Superock Division	200 Riverhills Business Park #240	Birmingham	AL	USA	35242	205-970-7676	205-970-7677
Block USA / ConPave	1506 Veterans Drive	Florence	AL	USA	35630	256-764-2416	
Sims Stone	PO Box 4049	Muscle Shoals	AL	USA	35662	256-381-8402	256-381-9158
Jenkins Brick Company	8621 Madison Blvd	Madison	AL	USA	35758	256-461-7233	256-461-7869
Jenkins Brick Company*	PO Box 91	Montgomery	AL	USA	36101	334-241-0790	334-241-0793
Jenkins Brick Company	10200 Hwy 80 E	East Montgomery	AL	USA	36117	334-215-5700	334-215-5701
Block USA / ConPave	PO Box 1227	Mobile	AL	USA	36633	251-443-2040	251-338-0154
Sherman Dixie Concrete Products	3641 Central Pike	Hermitage	TN	USA	37076	615-889-0700	615-889-7492
Alley-Cassetty Brick & Block	415 New Salem Rd	Murfeesboro	TN	USA	37130	615-893-6280	615-895-4349
Southland Brick & Block	700 Ordway	Murfreesboro	TN	USA	37133	615-893-7146	615-893-0110
Southland Brick & Block	PO Box 110303	Nashville	TN	USA	37211	615-893-7146	615-893-0110
General Shale Products Corp	PO Box 3547	Johnson City	TN	USA	37602	423-282-4661	423-952-4104
Big Rock Building Products	600 Cardiff Valley Rd	Rockwood	TN	USA	37854	865-354-6660	865-354-6661
General Shale Products Corp	PO Box 733	Knoxville	TN	USA	37915	865-523-4185	865-522-8173
Southern Concrete Products Inc	PO Box 1090	Lexington	TN	USA	38351	731-968-2537	731-968-2415
The Flower Center	P.O. Box 822342	Vicksburg	MS	USA	39182	318-574-8313	
Boral Bricks	14404 Highway 14	Macon	MS	USA	39341	662-726-4236	662-726-2677
Boral Bricks	PO Box 583	Laurel	MS	USA	39440	601-428-4364	601-649-6089
Lee Brick & Block	PO Box 410	Bardstown	KY	USA	40004	502-348-6414	502-348-7709
Lee Brick & Block	PO Box 33007	Louisville	KY	USA	40213	502-456-4256	502-456-3383
Matt Stone Kentucky Inc	PO Box 4056	Lexington	KY	USA	40544	859-259-0518	859-233-3400
Bell Concrete Industries, Inc	PO Box 1561	Middlesboro	KY	USA	40965	606-248-3236	606-248-5222
Oaks Concrete Products Inc	842 Licking Pike	Wilder	KY	USA	41076	859-442-8999	248-684-2726
Lee Brick & Block	PO Box 20308	Bowling Green	KY	USA	42102-6308	270-781-9813	270-781-0180
Lee Brick & Block	PO Box 1705	Owensboro	KY	USA	42302	270-683-6206	270-683-6858
Oberfield's Inc	PO Box 362	Delaware	OH	USA	43015-0362	740-369-7644	740-363-7644
Princeton Delivery Systems Inc	955 W Walnut St	Canal Winchester	OH	USA	43110	614-834-5035	614-834-5075
Oberfield's Inc	1165 Alum Creek Drive	Columbus	OH	USA	43209	614-252-0955	614-252-5858
Lang Stone Company Inc	PO Box 360747	Columbus	OH	USA	43236-0747	614-228-5489	614-224-5264
Cargotec Inc	12233 Williams Road	Perrysburg	OH	USA	43551	419-482-6000	419-482-6001
RW Sidley, Inc.	PO Box 150	Painesville	OH	USA	44077	440-352-9343	440-352-3822
Spena Interlocking Stone Supplies	656 Bishop Road	Highland Heights	OH	USA	44143	440-461-9075	440-461-9037
Akron Brick & Block / Oldcastle	3225 Mogadore Rd	Akron	OH	USA	44312-1893	330-628-2603	330-628-6673
Whitacre-Greer	1400 S Mahoning Ave	Alliance	OH	USA	44601	330-823-1610	330-823-5502
Dutch Quality Stone	18242 Dover Rd	Mount Eaton	OH	USA	44659	330-359-7866	330-359-5990
The Bowerston Shale Company	PO Box 199	Bowerston	OH	USA	44695	740-269-2921	740-269-5456
Spoerr Precast Concrete Inc	2020 Caldwell St	Sandusky	OH	USA	44870	419-625-9132	419-625-1201
Richland Moulded Brick Company	Box 1711, 1000 Richland Shale Rd	Mansfield	OH	USA	44901	419-524-0000	419-524-6611
Decorative Paving Company	550 Conover Drive	Franklin	OH	USA	45005	937-746-6666	937-746-6699
Pavestone Company 076	PO Box 44117	Cincinnati	OH	USA	45244	513-474-3783	513-474-6683
Reading Rock / Paverlock	4600 Devitt Dr	Cincinnati	OH	USA	45246	513-874-2345	513-874-0309
Robert Oldham, LTD	4625 Hardin Wapak Road	Sidney	OH	USA	45365	937-492-9119	937-492-8434

Landscape And Patio Supply	PO Box 41383	Dayton	OH	USA	45441	937-885-1948	937-885-1920
Wilson Concrete Products	10075 Sheehan Road	Centerville	OH	USA	45458	937-885-7965	937-885-4355
Four Season's Lawn & Garden Center	RR 2 Box 174A	Beverly	OH	USA	45715	740-984-2074	
Schuster's Building Products Inc	901 E Troy Ave	Indianapolis	IN	USA	46203-5192	317-787-3201	317-788-5906
Irvins Interstate	PO Box 19783	Indianapolis	IN	USA	46219-0783	317-547-9511	317-543-3385
Dyer Vault Company, Inc.	1750 Sheffield Ave	Dyer	IN	USA	46311	219-865-2521	219-865-1505
Lowell Concrete Products, Inc	P.O. Box 247	Lowell	IN	USA	46356	219-696-3339	219-696-3937
Rose Fuel & Materials Inc	513 E Madison Street	South Bend	IN	USA	46617	574-234-2133	574-232-2695
Evergreen Garden & Floral	1632 S. State Rd 101	Dillsboro	IN	USA	47018	812-432-5793	812-432-5793
Bittersweet Farm Inc.	6225 S Williams Knob Road	Pekin	IN	USA	47165-8438	812-967-5092	
Devening Block Inc	PO Box 566	Columbus	IN	USA	47202	812-372-4458	812-376-3667
Hessit Works Inc.	RR 1 Box 1295	Freedom	IN	USA	47431	812-829-6246	812-829-3974
Irvin's Concrete Products Inc	PO Box 826	Lafayette	IN	USA	47902	765-742-0155	765-742-8564
Fendt Builder's Supply Inc	3285 West Liberty	Ann Arbor	MI	USA	48103	734-663-4277	734-663-6515
Unilock Michigan Inc	12591 Emerson Drive	Brighton	MI	USA	48116-8562	248-437-7037	248-437-4619
American Paving Design	1845 Southfield Rd	Lincoln Park	MI	USA	48146	313-386-8000	313-386-4073
National Block Company	39000 Ford Rd	Westland	MI	USA	48185	734-721-4056	734-721-2080
Stone City	4426 22 Mile Rd	Utica	MI	USA	48317	586-731-4500	586-739-8154
Cadillac Brick	2645 Orchard Lake Rd.	Sylvan Lake	MI	USA	48320	248-683-1300	248-683-2295
Fendt Builder's Supply Inc	22005 Gill Road	Farmington Hills	MI	USA	48335	248-474-3211	248-474-8110
Mack Industries	8265 White Lake Road	White Lake	MI	USA	48346	248-620-7400	248-620-7402
Premarc Metro	4950 White Lake Road	Clarkston	MI	USA	48346	248-625-8080	248-625-0978
Oaks Concrete Products Inc	51744 Pontiac Trail	Wixom	MI	USA	48393	248-684-5004	248-684-2726
4-D Inc, An Oldcastle Company	PO Box 592	Midland	MI	USA	48640-0592	989-631-0400	989-631-5070
Dixie Cut Stone & Marble Inc	PO Box 658	Bridgeport	MI	USA	48722-0264	989-777-0420	989-777-7866
Martin Block Corp	1520 East Main Street	Lansing	MI	USA	48912	517-484-4426	517-484-8694
Consumers Concrete Products	PO Box 2229	Kalamazoo	MI	USA	49003-2229	269-384-0136	269-342-5499
MacQueen And Son	202 North Superior Street	Albion	MI	USA	49224	517-629-8733	517-629-5337
Hudson Brickyard	18707 US HWY 127	Cement City	MI	USA	49233	517-547-5053	517-547-4333
Great Lakes Precast Systems	PO Box 453	Comstock Park	MI	USA	49321	616-784-5900	616-784-8994
High Grade Concrete	775 E S540 Maple Street	Spring Lake	MI	USA	49456-9070	616-842-8630	616-733-1855
Belden Brick & Supply Company	620 Leonard Street, NW	Grand Rapids	MI	USA	49504-4297	616-459-8367	616-459-8421
Western Concrete Products Co	PO Box 609	Cadillac	MI	USA	49601	231-775-3466	231-775-1848
Concrete Service, Inc	3742 West Front St	Traverse City	MI	USA	49684	231-946-7880	231-932-0703
Miller Products & Supply	PO Box 548	Iron Mountain	MI	USA	49801	906-774-1243	906-774-8828
Superior Block Company	PO Box 6	Houghton	MI	USA	49931	906-482-2731	906-482-9143
CSI Precast	4000 Westown Parkway, Suite 100	West Des Moines	IA	USA	50265	515-264-1065	515-263-0491
Rhino Materials	PO Box 65667	West Des Moines	IA	USA	50265	515-224-0200	515-224-9970
United Brick and Tile	10449 Hickman Road	Des Moines	IA	USA	50322	515-254-0196	515-254-0296
Shoppers	P.O. Box 753	Fort Dodge	IA	USA	50501	515-573-4233	515-573-8955
Shell Rock Products	22281 Walnut Avenue	Shell Rock	IA	USA	50670	319-885-4302	319-885-4444
United Brick and Tile	5508 Twin Knolls Drive	Cedar Rapids	IA	USA	52402	319-378-6950	
Bend Industries	19660 Sommers Dr	Brookfield	WI	USA	53045	262-780-0283	262-780-0285
Bend Industries	N 7501 Werthmann Lane	Sheboygan	WI	USA	53083	920-565-2966	920-565-3909
Bend Industries	2200 South Main Street	West Bend	WI	USA	53095	262-338-5700	262-334-0587
City of Delavan	123 S 2nd St	Delavan	WI	USA	53115	414-728-1891	414-728-4566
Pristine Products Inc	8624 Hollander Dr	Franksville	WI	USA	53126	262-321-0654	262-321-0651
Blain Supply Inc.	PO Box 391 Accounting Dept.	Janesville	WI	USA	53547	608-754-2821	608-754-8554
Wisconsin Brick & Block Corp	PO Box 44952	Madison	WI	USA	53744	608-845-8636	608-845-8630
County Materials Corporation	1203 70Th Avenue	Roberts	WI	USA	54023	715-749-4121	715-749-4123
Pro-Con Inc	W 1475 Tile Drive	Pulaski	WI	USA	54162	920-822-5311	920-822-3933
County Materials Corporation	1156 Velp Avenue	Green Bay	WI	USA	54303	920-497-3369	920-497-3541

CTI / MASA	2231 Holmgren Way	Green Bay	WI	USA	54304	920-497-8725	920-497-8100
American Concrete Pipe Company Inc	PO Box 10508	Green Bay	WI	USA	54307-0508	920-494-3436	920-494-3472
Wausau Tile Inc	PO Box 1520	Wausau	WI	USA	54402-1520	715-359-3121	715-355-4627
County Materials Corporation	PO Box 100	Marathon	WI	USA	54448	715-848-1365	715-443-3691
Krukowski Stone Inc	1680 Knapp Rd	Mosinee	WI	USA	54455	715-693-6300	715-693-7223
County Materials Corporation	PO Box 910	Eau Claire	WI	USA	54702-0910	715-834-7701	715-834-5583
Bend Industries	1100 E Wisconsin Ave	Appleton	WI	USA	54911	920-733-6350	920-733-8459
County Materials Corporation	3019 W Prospect Ave	Appleton	WI	USA	54914	920-734-7733	920-734-0552
Northeast Wisconsin Precast	N1004 Tower View Drive	Greenville	WI	USA	54942	920-757-1285	920-757-5392
Hedberg Aggregates	4375 170 St W	Farmington	MN	USA	55024	651-423-5320	651-423-6308
Hedberg Aggregates	8400 60Th St N	Stillwater	MN	USA	55082	651-748-3158	651-748-3159
Anchor Block Company	2300 McNight Rd	North St. Paul	MN	USA	55109-2830	651-777-8321	651-777-0169
CAMAS Minnesota Inc	2915 Waters Rd Ste 105	Eagan	MN	USA	55121	651-686-7100	651-686-6969
Versa-Lok Retaining Wall Systems	6348 Hwy 36 Blvd, Ste 1	Oakdale	MN	USA	55128	651-770-3166	651-773-7445
Anchor Block Company	5959 Baker Rd Ste 390	Minnetonka	MN	USA	55345-5996	952-933-8855	952-979-8454
Interlock Concrete Products Inc	3535 Bluff Dr	Jordan	MN	USA	55352-8302	952-492-3636	952-492-3668
Monticello Block	1401 Fallon Ave	Monticello	MN	USA	55362	763-295-3122	612-354-2477
Borderscapes LLC	PO Box 295	Prior Lake	MN	USA	55372	952-226-6800	952-226-6806
Anchor Block Company	13450 Johnson Memorial Dr	Shakopee	MN	USA	55379	952-445-3757	952-445-3411
Landscape & Concrete Center	313 W 61 Street	Minneapolis	MN	USA	55419	612-866-0430	612-866-0181
Minnesota Brick & Tile	520 W 86th St	Bloomington	MN	USA	55420	952-888-9239	952-888-0077
Hedberg Aggregates	1205 Nathan Ln N	Plymouth	MN	USA	55441	763-545-4400	763-545-7121
Anchor Block Company	8201 Brooklyn Blvd	Brooklyn Park	MN	USA	55445	763-425-9779	763-493-3344
Cold Spring Granite	202 South Third Ave	Cold Spring	MN	USA	56320-2593	320-685-3621	320-685-5056
Borgert Products Inc	PO Box 39	Saint Joseph	MN	USA	56374-0039	320-363-4671	320-363-8516
Aggregate Industries	201 Peck South	Fergus Falls	MN	USA	56537	218-739-3344	218-739-5779
Lakeland Nurseries	124 N Maple	Watertown	SD	USA	57201	605-886-3656	605-886-3656
Hwy 200 Greenhouse	9751 Hwy 200	Sutton	ND	USA	58484	701-769-2338	701-769-2410
Kanta Products	PO Box 96	Three Forks	MT	USA	59752	406-285-3261	406-285-4216
American Brick Paving	825 Seegers Rd	Des Plaines	IL	USA	60016	847-390-6188	847-390-0060
Des Plaines Park District	1300 Oakwood Ave	Des Plaines	IL	USA	60016	847-391-5088	847-391-5707
Northfield Block Co	One Hunt Court	Mundelein	IL	USA	60060-4480	847-816-9000	847-816-9072
Paveloc Industries, Inc	8302 S Rte 23	Marengo	IL	USA	60152	815-568-4700	815-568-1210
Winfield Fuel & Materials	80 S Winfield Rd	Winfield	IL	USA	60190	630-665-1144	630-665-9144
Unilock Chicago, Inc.	301 E Sullivan Rd	Aurora	IL	USA	60504	630-892-9191	630-892-9215
MIC Inc	1344 Hollister Dr	Batavia	IL	USA	60510	630-879-6775	630-879-6796
Advanced Pavement Technology	67 Stonehill Rd	Oswego	IL	USA	60543	630-551-4200	630-551-4225
LPS Pavement Company	67 Stonehill Rd	Oswego	IL	USA	60543	630-551-2100	630-551-2105
Russo Power Equipment	6510 W Dakin	Chicago	IL	USA	60634	773-777-1058	773-777-6406
FindMRO By Graingers	PO Box 48778	Niles	IL	USA	60714-0778	847-793-6332	509-471-5303
Rockford Cement Products	315 Peoples Ave	Rockford	IL	USA	61104	815-965-0537	815-965-0564
Kienstra Inc	PO Box 75	Wood River	IL	USA	62095	618-254-4366	618-254-7429
Building Products Corp.	PO Box 566	Belleville	IL	USA	62222	618-233-4427	618-233-2031
Kirchner Block & Brick	12901 St Charles Rock Rd	Bridgeton	MO	USA	63044-2485	314-291-3200	314-291-0265
Kirchner Block & Brick	801 Marshall Road	Valley Park	MO	USA	63088	636-225-5161	636-225-5763
Kienstra Inc	8601 Page Blvd	St Louis	MO	USA	63114	314-428-4800	314-428-4803
Buchheit Supply Inc.	388 Weiss Rd	Saint Peters	MO	USA	63376	636-978-5402	636-240-9021
Pavestone Company 085	2720 East Outer Rd	Scott City	MO	USA	63780	573-332-8312	573-332-8321
Interlochen Corp	PO Box 1607	Sikeston	MO	USA	63801-1607	573-471-3378	573-471-7319
Barbour Concrete	21421 E Truman Road	Independence	MO	USA	64056-2673	816-796-3344	816-796-3518
Pavestone Company 073	PO Box 6770	Lees Summit	MO	USA	64064	816-524-9900	816-524-9901
E & M Precast	PO Box 2208	Platte City	MO	USA	64079-2208	816-424-6491	816-424-3535

Architectural Ornaments Inc	4601 East 12Th Street	Kansas City	MO	USA	64127-1785	816-241-3363	816-241-3386
Miller & Oldcastle Company	2405 E 85th St	Kansas City	MO	USA	64132	816-444-2244	816-444-8736
Mulch Mart	13115 Holmes Rd	Kansas City	MO	USA	64145	816-941-9600	816-941-7397
Midwest Block & Brick, Inc	PO Box 2290	Jefferson City	MO	USA	65101-4359	573-635-7119	573-635-2644
Nattinger Materials Co	PO Box 4007	Springfield	MO	USA	65808	417-869-2595	417-869-6052
Capitol Concrete Products, Inc	1452 N 1832 Road	Lawrence	KS	USA	66044	785-843-2125	785-843-7810
Capitol Concrete Products, Inc	PO Box 8159	Topeka	KS	USA	66608	785-233-3271	785-233-3273
Watkins Concrete Block Co Inc	14306 Giles Road	Omaha	NE	USA	68138	402-896-0900	402-896-8611
Endicott Clay Products Company	PO Box 17	Fairbury	NE	USA	68352-1233	402-729-3315	402-729-5804
Reimers Kaufman Conc Prods Co	PO Box 29288	Lincoln	NE	USA	68529	402-434-1870	402-434-1877
Southern Quikrete Products	200 Hord Street	Harahan	LA	USA	70123	504-733-8030	504-736-9379
Castle Rock Pavers	PO Box 29116	New Orleans	LA	USA	70189-9116	985-643-3311	985-649-5819
Pavestone Company 087	29095 Crentel Rd	Lacombe	LA	USA	70445	985-882-9111	985-882-5225
Acme Brick Company Inc	2202 MacArthur Dr.	Alexandria	LA	USA	71301	318-443-0475	318-473-4367
Block USA / ConPave	9712 Mann Rd	Mabelvale	AR	USA	72103	501-565-7503	501-565-0749
ABC Block	6902 Brodie Lane	Little Rock	AR	USA	72204	501-455-2027	501-455-4511
Block USA / ConPave	PO Box 2010	Springdale	AR	USA	72765	479-751-2198	479-751-1749
Dolese Bros Co	PO Box 677	Oklahoma City	OK	USA	73101	800-355-9626	405-670-4317
Boral Bricks	2912 W Hefner Rd	Oklahoma City	OK	USA	73120	405-749-9900	405-749-5195
Chandler Materials Company	5805 East 15th Street	Tulsa	OK	USA	74112	918-836-9151	918-836-2002
Boral Bricks	1400 N Broadway St	Carrollton	TX	USA	75006	972-245-1542	972-242-8172
Acme Brick Company Inc	PO Box 29311	Dallas	TX	USA	75229-4669	972-241-1400	972-241-1437
Pavestone Company A/P	4835 LBJ Freeway Suite #700	Dallas	TX	USA	75244	972-404-0400	972-404-0200
Texas Industries	1341 W Mockingbird Ln	Dallas	TX	USA	75247	214-263-5074	214-638-5248
Featherlite Building Products Corp	3815 Singleton Blvd	Dallas	TX	USA	75356-0725	214-637-2720	214-634-7731
Stromberg's Architectural Products	PO Box 8083	Greenville	TX	USA	75401	903-454-0904	903-454-3642
Jewell Concrete Prods/Oldcastle	PO Box 6396	Tyler	TX	USA	75711-6396	903-592-0752	903-592-0299
Vines Precast Services	233 Gatewood Circle W	Burleson	TX	USA	76028	817-447-9911	817-447-9911
Pavestone Company 071	3215 State Hwy 360 N	Grapevine	TX	USA	76051	817-481-5802	817-488-3216
Acme Brick Company Inc	PO Box 425	Fort Worth	TX	USA	76101	817-390-2409	817-390-2441
Tex-Art Stone Inc	8900 Davis Blvd	Fort Worth	TX	USA	76180-1304	817-481-2766	817-329-2121
PremierCrete Products	9534 Industrial Road	Justin	TX	USA	76247	940-648-5602	940-648-9187
Texas Building Products	3261 Highway 108	Strawn	TX	USA	76475	254-672-5262	254-672-5841
Lowe's Companies	2801 S WS Young Drive	Killeen	TX	USA	76542	254-526-8110	254-526-8689
Acme Brick Company Inc	1620 E W Loop 240	Waco	TX	USA	76714	254-662-9846	
Jewell Concrete Prods/Oldcastle	PO Box 7115	Waco	TX	USA	76714	254-772-3440	254-772-6999
Eagle Cordell/Oldcastle	6415 W. Hardy	Houston	TX	USA	77022	713-691-0022	713-742-8093
Acme Brick Company Inc	PO Box 925036	Houston	TX	USA	77092-5036	713-681-4651	713-681-1907
Matt Stone Houston LP	1607 Spur 529	Rosenberg	TX	USA	77471	281-342-8114	832-595-9924
Pavestone Company	25825 FM 529	Katy	TX	USA	77493	281-371-3777	281-371-3444
Pavestone Company 072	30001 Katy-Brookshire Rd	Katy	TX	USA	77494	281-391-7283	281-391-7337
Bay Concrete Products, Inc.	P.O. Box 409	Santa Fe	TX	USA	77510	409-925-2593	409-925-2594
Macon Concrete Products	109 Balcones Heights Rd	San Antonio	TX	USA	78201-1806	210-732-7000	210-736-2010
Alamo Concrete Pavers	1008 Hoefgen	San Antonio	TX	USA	78210	210-534-8821	210-534-8997
Brick Selections	311 E Nakoma	San Antonio	TX	USA	78216-2706	210-525-8142	800-299-9398
Acme Brick Company Inc	16121 College Oak Dr	San Antonio	TX	USA	78249-4011	210-493-2612	210-493-2928
Valley Block & Brick	PO Box Z	Pharr	TX	USA	78577	956-787-3223	956-787-5623
Valley Block & Brick	PO Box 61	San Benito	TX	USA	78586	956-399-5373	956-399-8658
Pavestone Company 070	PO Box 947	San Marcos	TX	USA	78667	512-558-7283	512-558-7289
Acme Brick Company Inc	631 Round Rock West Drive	Round Rock	TX	USA	78681	512-244-7600	512-244-9040
Featherlite Building Products	PO Box 425	Round Rock	TX	USA	78681	512-255-2573	512-255-2572
Eagle Cordell/Oldcastle	835 Kramer Lane	Austin	TX	USA	78767	512-837-7940	512-990-7336

B And B Sales CO	205 Dillon	Spearman	TX	USA	79081	800-570-0520	806-659-2733
Acme Brick Company	PO Box 1302	Lubbock	TX	USA	79408	806-747-3181	806-765-6779
Featherlite Building Products Corp	325 Americas Ave	El Paso	TX	USA	79907	915-859-9171	915-858-1628
Del Norte Masonry Prods	4560 Ripley	El Paso	TX	USA	79922	915-584-4453	915-584-8947
Acme Brick	401 Prairie Hawk Drive	Castle Rock	CO	USA	80104	303-688-6951	303-688-5270
Robinson Brick Company	1845 W Dartmouth Ave	Denver	CO	USA	80110	303-783-3000	303-781-1818
Best Block Co	8227 Blakeland Dr	Littleton	CO	USA	80125	303-791-3334	303-791-2947
Westile, Oldcastle Group	8311 W Carder Court	Littleton	CO	USA	80125-9705	303-791-1700	303-683-9375
The Lakewood Brick & Tile Company	1325 Jay Street	Denver	CO	USA	80214	303-238-5313	303-237-7737
Basalite -Denver	4900 Race St	Denver	CO	USA	80216	303-292-2345	303-292-3390
Cps Distributor	4275 Forest Street	Denver	CO	USA	80216	303-394-6040	
Rinker Materials	PO Box 29039	Denver	CO	USA	80229-0039	303-288-6677	303-288-4238
Salazar Masonry	304 W 1St Street	Loveland	CO	USA	80537	970-663-0142	970-669-6692
Valley Block Company	6766 E State Hwy 402	Loveland	CO	USA	80537	970-667-4480	303-534-6481
Pavestone Company 075	9401 E 96th Ave	Henderson	CO	USA	80640	303-287-3700	303-287-9759
Robinson Block Company	3255 Drennan Road	Colorado Springs	CO	USA	80910-3810	719-390-5477	719-390-5479
McKinney Concrete Products	2700 North Freeway	Pueblo	CO	USA	81003	719-543-3063	719-543-8507
Rock Springs Block Company	PO Box 2202	Rock Springs	WY	USA	82902	307-363-6972	307-362-6974
Amcor Precast, An Oldcastle Co	PO Box 51418	Idaho Falls	ID	USA	83405	208-522-6150	208-522-9701
Basalite	1300 E Franklin Road	Meridian	ID	USA	83642	208-888-4050	208-888-4054
Central Premix Company	PO Box 1649	Coeur D' Alene	ID	USA	83814	208-664-2111	208-667-8822
Lehi Block Company	PO Box 7	Lehi	UT	USA	84043	801-768-8401	801-768-8403
Amcor - Utah Block	333 S Redwood Rd	North Salt Lake	UT	USA	84054	801-936-7628	801-936-5470
Geneva Concrete Pipe	PO Box 356	Orem	UT	USA	84097	801-225-2416	801-225-2467
Buehner Block Company	2800 SW Temple	Salt Lake City	UT	USA	84115	801-467-5456	801-467-0866
WISCO Inc	950 W 600 N	Brigham City	UT	USA	84302	435-723-6463	435-723-3048
AZ Block	4025 W Whitton Ave	Phoenix	AZ	USA	85019	602-272-9429	602-272-0010
Superlite Block/Oldcastle	4150 W Turney Ave	Phoenix	AZ	USA	85019-3327	602-352-3500	602-352-0101
Stabilizer Solutions	205 South 28Th Street	Phoenix	AZ	USA	85034	602-225-5900	602-225-5902
Naumann Hobbs Material Handling	PO Drawer 21388	Phoenix	AZ	USA	85036	602-437-1331	602-437-3363
Olson Precast Of Arizonia	PO Box 21613	Phoenix	AZ	USA	85036	602-269-6219	602-278-5568
Superlite Block/Oldcastle	2200 W Gardner Lane	Tucson	AZ	USA	85705	520-887-1234	520-888-2079
Concrete Design Inc	3650 Broadmont Dr	Tucson	AZ	USA	85713-5247	520-624-6653	520-624-5920
AZ Block	9311 N Casa Grande Hwy	Tucson	AZ	USA	85743	520-744-3890	520-744-2577
BlockLite	PO Box 2728	Flagstaff	AZ	USA	86003-2728	928-526-1118	928-527-8963
Yavapai Block Company	1389 Masonry Way	Prescott	AZ	USA	86301	928-445-4340	928-445-4383
Kinney Brick Company	PO Box 1804	Albuquerque	NM	USA	87103	505-877-4550	505-877-4557
Summit Brick & Tile	2425 Monroe NE	Albuquerque	NM	USA	87110	505-881-5205	505-889-3039
Southwest Building Blocks	522 South Miller AVenue	Farmington	NM	USA	87401	505-325-5064	505-325-5065
Featherlite Building Products Corp	1020 E Kansas	Las Cruces	NM	USA	88001	505-524-3633	505-523-0265
Paver Module Of Nevada	1013 E Delhi Avenue	North Las Vegas	NV	USA	89030	702-657-0006	702-633-5055
Rinker Materials	2400 South Highland Drive	Las Vegas	NV	USA	89102	702-386-0366	702-386-0509
Pavestone Company 088	4675 Wynn Rd	Las Vegas	NV	USA	89103	702-221-2700	702-221-2727
Basalite	355 Greg St	Sparks	NV	USA	89431	775-358-1200	775-359-5997
Stepstone Inc	17025 South Main St	Gardena	CA	USA	90248	310-327-7474	310-327-0318
Orco Block Company, Inc	PO Box E	Stanton	CA	USA	90680	714-527-2239	714-895-4021
Angelus Block Company	11374 Tuxford Street	Sun Valley	CA	USA	91352	818-767-8576	818-768-3124
RCP Block & Brick, Inc	PO Box 579	Lemon Grove	CA	USA	91945	619-460-4510	619-460-3926
San Diego Precast Concrete, Inc	9702 Prospect Ave	Santee	CA	USA	92071	619-449-6810	619-449-5805
Kaufman Masonry Supply	845 W Vista Way	Vista	CA	USA	92083	760-941-7263	760-941-7386
Dynamic Industrial Supply	2310 M L King Ave	Calexico	CA	USA	92231	760-357-6551	
Angelus Block Company	3435 S Riverside Ave	Bloomington	CA	USA	92316	909-328-9115	909-321-0115

Thompson's Building Materials	PO Box 950	Fontana	CA	USA	92336	909-350-3000	909-823-8409
Sierra Building Products Inc	10714 Poplar Avenue	Fontana	CA	USA	92337	909-355-6422	909-355-6444
Pacific Clay Brick Products, Inc	14741 Lake St	Lake Elsinore	CA	USA	92530	909-674-2131	909-674-4909
Orco Block Company, Inc	26380 Palomar Road	Romoland	CA	USA	92585	909-928-3839	909-928-3153
Olsen Pavingstone Inc	PO Box 1554	San Juan Capistrano	CA	USA	92693	949-728-0415	949-728-0540
Quick Crete Products	PO Box 639	Norco	CA	USA	92860	909-737-6240	909-739-5843
Angelus Block Company	1705 N Main St	Orange	CA	USA	92865	714-637-8594	714-921-0281
Acker-Stone Industries	13296 Temescal Canyon Rd	Corona	CA	USA	92883-5299	909-674-0047	909-253-3162
Precon Products Precast	PO Box 2109	Simi Valley	CA	USA	93063	805-527-0841	805-584-0769
Air Vol Block, Inc	PO Box 931	San Luis Obispo	CA	USA	93406	805-543-1314	805-543-0848
Calstone Company	PO Box 70960	Sunnyvale	CA	USA	94086	408-984-8800	408-984-2648
Pacific Coast Building Products	PO Box 405	Newark	CA	USA	94560	510-792-1577	510-797-8820
Central Valley Builder Supply	1100 Vintage Ave.	Saint Helena	CA	USA	94574	707-963-3622	
Building Materials Unlimited Inc	1200 6Th St	Berkeley	CA	USA	94710	510-524-3363	510-524-3433
Romastone Precast Studio	21 Archery Ct	El Sobrante	CA	USA	94803	510-223-3781	510-223-3781
McNear Brick & Block Company Inc	PO Box 151380	San Rafael	CA	USA	94915	415-453-7702	415-453-3141
Pacific Interlock Pavingstone	PO Box 1480	Cupertino	CA	USA	95015	408-257-3645	408-257-3849
Calstone Company	13755 Llagas Av	San Martin	CA	USA	95046	408-686-9627	408-686-9127
Basalite	11888 W Linne Rd	Tracy	CA	USA	95376	209-833-3670	209-833-9233
Basalite	605 Industrial Way	Dixon	CA	USA	95620-9779	707-678-1901	707-678-5395
Pavestone Company 095	27600 Cty Rd 90	Winters	CA	USA	95694	530-795-4400	530-795-4441
Teichert Precast	8180 Signal Court	Sacramento	CA	USA	95824	916-386-6180	916-386-6106
Pavestone Company 094	4751 Power Inn Road	Sacramento	CA	USA	95826	916-452-5233	916-452-3821
Tri-Star Brick & Block	2945 Niagara Avenue	Colusa	CA	USA	95932	530-458-5959	530-458-5950
Maui Block	PO Box 115	Puunene	HI	USA	96784	808-873-6572	808-873-6142
Futura Stone of Hawaii Inc	2895 Ualena Street	Honolulu	HI	USA	96819	808-833-7433	808-834-6568
Mutual Materials Company	15791 SE Plazza Ave	Clackamas	OR	USA	97015-9145	503-655-7166	503-655-0359
Willamette-Graystone Inc	PO Box 68	Wood Village	OR	USA	97060-0068	503-669-7612	503-669-7619
Mutual Materials Company	PO Box 333	Tualatin	OR	USA	97062	503-624-8860	503-620-4709
Mutual Materials Company	1561 SE Enterprise Circle	Hillsboro	OR	USA	97123	503-640-4731	503-648-7579
Keystone Pacific Northwest	2061 NW Aloclek Dr, #907	Hillsboro	OR	USA	97124	503-644-6248	503-439-8592
Willamette-Graystone Inc	1150 NE Lafayette Ave	Mc Minnville	OR	USA	97128	503-472-6010	503-472-3786
Basalite	PO Box 11207	Portland	OR	USA	97211-0207	503-285-4557	503-285-9179
Mutual Materials Company	2245 Judson St SE	Salem	OR	USA	97302-1265	503-375-6050	503-375-3950
Western Interlock Inc	10095 Rickreall Road	Rickreall	OR	USA	97371	503-623-9084	503-623-9122
Willamette-Graystone Inc	PO Box 7816	Eugene	OR	USA	97401	541-726-7666	541-747-1227
Willamette-Graystone Inc	64985 Deschutes Market Rd	Bend	OR	USA	97701	541-388-3811	541-388-3812
Bend Ready Mix Concrete Supply	63101 Nels Anderson Rd	Bend	OR	USA	97701-5739	541-389-4677	541-389-3994
Mutual Materials Company	1357 W Valley Hwy N	Auburn	WA	USA	98002	253-939-7854	253-351-6428
Mutual Materials Company	345 118Th Aves E Ste 100	Bellevue	WA	USA	98005	425-452-2344	425-603-0538
Mutual Materials Company	605 119Th Ave NE	Bellevue	WA	USA	98009	425-452-2300	425-454-7732
Mutual Materials Company	7414 S 206Th St	Kent	WA	USA	98032	253-395-8033	253-872-8265
Mutual Materials Company	7760 - 185Th Ave NE	Redmond	WA	USA	98052	425-881-6700	425-867-9844
Trendset Concrete Products Inc	17611 NE 70Th	Redmond	WA	USA	98052	425-869-1632	425-869-0788
Westcon Pavers	16618 NE 91St	Redmond	WA	USA	98052	425-556-0442	425-556-0413
Mutual Materials Company	9929 Evergreen Way S	Everett	WA	USA	98204-1515	425-353-9677	425-355-8544
Mutual Materials Company	4140 Bakerview Spur	Bellingham	WA	USA	98226	360-676-2880	360-714-9130
Mutual Materials Company	1912 S Burlington Blvd	Burlington	WA	USA	98233	360-707-5209	
Berger's Garden & Gift	912 Adele Ave	Bremerton	WA	USA	98312	360-373-8765	360-373-0324
Basalite	PO Box 510	Du Pont	WA	USA	98327-0510	253-964-5000	253-964-5005
Mutual Materials Company	1515 Vivian Court	Port Orchard	WA	USA	98366	360-876-1845	360-876-2817
Mutual Materials Company	2201 - 112Th St S	Tacoma	WA	USA	98444	253-589-6434	253-589-6480

Hanson Pipe & Products	4601 South Orchard	Tacoma	WA	USA	98466	253-475-8888	253-471-4739
Mutual Materials Company	3150 29Th SW	Tumwater	WA	USA	98512	360-357-3343	360-357-4853
Mutual Materials Company	2705 NE 65Th Ave	Vancouver	WA	USA	98661	360-693-4766	360-693-4767
Mutual Materials Company	9921 NE 72Nd Ave	Vancouver	WA	USA	98662	360-573-5683	360-573-2375
Mutual Materials Company	6721 East Trent Ave	Spokane	WA	USA	99212-1276	509-922-4100	509-922-7207
Central Premix Prestress Company	16310 E Marietta	Spokane	WA	USA	99216	509-534-6221	509-926-8367
Anchorage Sand & Gravel Co	1040 O'Malley Road	Anchorage	AK	USA	99515-3032	907-349-3333	907-344-2844
Polar Supply Co Inc	300 East 54Th Ave	Anchorage	AK	USA	99518-1230	907-563-5000	907-561-1850
Davis Block & Concrete	PO Box 126	Soldotna	AK	USA	99669	907-262-5106	907-262-3122
Raven Building Products Inc	PO Box 71511	Fairbanks	AK	USA	99707	907-452-4743	907-451-6887
Cherokee Ridge Gardens		Solsberry	IN	USA			

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 22

EXHIBIT
JONES
22
2/23/04

PAVE TECH
ADVANCED PAVING TECHNOLOGY

P.O. Box 576
Prior Lake, MN 55372 USA
Phone (952) 226-6400
FAX (952) 226-6406

Customer Service (800) 728-3832

Invoice 103330

Inv Date	
9/12/2000	
PO# / Name	
Verbal / Keith Waylen	
Ship Date	Page
9/1/2000	1 of 1

Bill To
East Penn Pavement Co
PO Box 10
Slatington, PA 18080-0010 USA

Phone: 610-760-1589 FAX: 610-760-1599

Ship To (Business destination)
East Penn Pavement Co
C/O AF Terminal
Hold For Customer Pickup
Customer Phone# 610-760-1589
Pocono Summit, PA 18346 USA

Phone: 800-340-7964

Cust#	Order# / Invoice#	Order Date	Sales / Entry
4434	77450 / 103330	8/31/2000	Steve Jones / Dal

Ship Via	FOB	Terms
Best Way - Prepaid	PRIOR LAKE, MN 55372	Net 30 Days from Shipping

Line	QtyOrd	QtyShip	Item#	Description	Units	NetPrice	ExtPrice
1	1	1	51510002	PaverCAT 4WD w/Paver Clamp 1 SN NA	Ea	31,450.0000	31,450.00
2	1	1	41510002	PaverCAT Sand Bucket	Ea	2,317.0000	2,317.00
3	1	1	41510006	PaverCAT Sand Broom	Ea	430.0000	430.00
4	1	1	41510008	PaverCAT Pallet Ramp	Ea	288.0000	288.00

SubTotal	34,485.00

SPECIAL CLIENT PURCHASE CREDIT
FREIGHT CHARGES TO BE ADDED WHEN ASSIGNED

Special Credit	10,260.00
Frt/Hdlg	885.03
TaxTotal	

US FUNDS

Order Total	$25,110.03

Office Use Only Date Paid _____ Card Type _____ Chk# _____ Amount _____
White - Customer Pink - Receivables Orange - File

INVQT, rev 03/06/02, (c) 2002, Hardscape Software

PAVE TECH
ADVANCED PAVING TECHNOLOGY

P.O. Box 576
Prior Lake, MN 55372 USA
Phone (952) 226-6400
FAX (952) 226-6406

Customer Service (800) 728-3832

Invoice 103977

Inv Date	
2/15/2001	
PO# / Name	
Verbal / Keith Waylen	
Ship Date	Page
2/15/2001	1 of 1

Bill To
East Penn Pavement Co
PO Box 10
Slatington, PA 18080-0010 USA

Phone: 610-760-1589 FAX: 610-760-1599

Ship To (Business destination)
East Penn Pavement Co
PO Box 10
Slatington, PA 18080-0010 USA

Phone: 610-760-1589 FAX: 610-760-1599

Cust#	Order# / Invoice#	Order Date	Sales / Entry
4434	84260 / 103977	2/15/2001	Bob Cramer / Den

Ship Via	FOB	Terms
Best Way - Prepaid	PRIOR LAKE, MN 55372	Net 30 Days from Shipping

Line	QtyOrd	QtyShip	Item#	Description	Units	NetPrice	ExtPrice
1	1	1	51510001	PaverCAT 2WD w/Paver Clamp 1 SN 00000	Ea	25,864.0000	25,864.00
2	1	1	41510008	PaverCAT Pallet Ramp	Ea	288.0000	288.00
3	1	1	010023	MammothMITE 12V 1 SN 00000	Ea	1,795.0000	1,795.00
4	1	1	800024	Laser Square SL-24 1 SN 0101011	Ea	840.0000	840.00

PaverCat picked up at EP Henry show with pallet Ramp and MammothMITE
Laser Square shipped from Prior Lake UPS 1Z5609150341335768

SubTotal	28,787.00

Special Discount Per Quote By Glenn
SHIPPED FREIGHT FREE

Special Credit	1,634.00
Frt/Hdlg	
TaxTotal	

US FUNDS

Order Total	$27,153.00

Office Use Only Date Paid _____ Card Type _____ Chk# _____ Amount _____

White - Customer Pink - Receivables Orange - File

INVQT, rev 03/06/02, (c) 2002, Hardscape Software

PT 01740

PAVE TECH
ADVANCED PAVING TECHNOLOGY

P.O. Box 576
Prior Lake, MN 55372 USA
Phone (952) 226-6400
FAX (952) 226-6406

Invoice 104816

Inv Date	
6/5/2001	
PO# / Name	
FAX / Kathryn Dooling	
Ship Date	Page
6/4/2001	1 of 1

Customer Service (800) 728-3832

Bill To
Imperial Stone Paving Inc
ATTN: KATHY DOOLING
15130 Barnesville Rd
Boyds, MD 20841 USA

Phone: 410-836-8382 FAX: 410-836-5545

Ship To (Business destination)
Imperial Stone Paving Inc
ATTN: JEROME MULLIN
15130 Barnesville Rd
Boyds, MD 20841 USA

Phone: 301-515-4090 FAX: 301-515-0530

Cust#	Order# / Invoice#	Order Date	Sales / Entry
6559	93210 / 104816	5/30/2001	Bob Cramer / Bob

Ship Via	FOB	Terms
Best Way - Prepaid	FRANKSVILLE, WI 53126	Prepaid

Line	QtyOrd	QtyShip	Item#	Description	Units	NetPrice	ExtPrice
1	1	1	51510001	PaverCAT 2WD w/Paver Clamp 1; SN 46.800.00	Ea	25,864.0000	25,864.00
2	1	1	41510008	PaverCAT Pallet Ramp	Ea	288.0000	288.00
3	1	1	41510006	PaverCAT Sand Broom	Ea	430.0000	430.00

SubTotal	26,582.00
Special Credit	6,725.00
Frt/Hdlg	568.47
TaxTotal	
Order Total	**$20,425.47**

Discount To Match Quoted Price
SHIPPING & HANDLING

US FUNDS

Office Use Only Date Paid _____ Card Type _____ Chk# _____ Amount _____

White - Customer Pink - Receivables Orange - File

INVQT, rev 03/06/02. (c) 2002, Hardscape Software

PT 01741

PAVE TECH
ADVANCED PAVING TECHNOLOGY

P.O. Box 576
Prior Lake, MN 55372 USA
Phone (952) 226-6400
FAX (952) 226-6406

Invoice 105908

Inv Date	
8/22/2001	
PO# / Name	
Verbal / Keith Waylen	
Ship Date	Page
8/21/2001	1 of 1

Customer Service (800) 728-3832

Bill To
East Penn Pavement Co
PO Box 10
Slatington, PA 18080-0010 USA

Phone: 610-760-1589 FAX: 610-760-1599

Ship To (Business destination)
East Penn Pavement Co
3300 Hill Road
Slatington, PA 18080 USA

Phone: 610-760-1589 FAX: 610-760-1599

Cust#	Order# / Invoice#	Order Date	Sales / Entry
4434	104420 / 105908	8/21/2001	Glenn Wrobleski / Den

Ship Via	FOB	Terms
Best Way - Prepaid	FRANKSVILLE, WI 53126	Net 30 Days from Shipping

Line	QtyOrd	QtyShip	Item#	Description	Units	NetPrice	ExtPrice
1	1	1	41510005	PaverCAT Hydr rotary Brush attach	Ea	2,262.0000	2,262.00

Thank You For Your Order!!

SubTotal	2,262.00
SHIPPING & HANDLING Frt/Hdlg	200.00
TaxTotal	
US FUNDS **Order Total**	**$2,462.00**

Office Use Only Date Paid _____ Card Type _____ Chk# _____ Amount _____

White - Customer Pink - Receivables Orange - File

INVQT, rev 03/06/02, (c) 2002, Hardscape Software

PAVE TECH
ADVANCED PAVING TECHNOLOGY

P.O. Box 576
Prior Lake, MN 55372 USA
Phone (952) 226-6400
FAX (952) 226-6406

Invoice 109490

Inv Date	
11/22/2002	
PO# / Name	
Verbal / Joe Falzarano	
Ship Date	Page
11/22/2002	1 of 1

Customer Service (800) 728-3832

Bill To
AGB Nursery Inc
265 Horseneck Rd
Fairfield, NJ 07004 USA

Phone: 973-227-0937 FAX: 973-244-0529

Ship To (Address type not specified)
AGB Nursery Frank Cell 972-715-74
(CALL BEFORE DEL) Alan G Cruse
460-480 Horseneck Road
Fairfield, NJ 07004 USA

Phone: 973-227-0937 FAX: 973-244-0529

Cust#	Order# / Invoice#	Order Date	Sales / Entry
154	142500 / 109490	11/21/2002	Glenn Wrobleski / Den

Ship Via	FOB	Terms
FedEx Freight-Prepaid	FRANKSVILLE, WI 53126	Prepaid, Credit Card

Line	QtyOrd	QtyShip	Item#	Description	Units	NetPrice	ExtPrice
1	1	1	51510001	PaverCAT 2WD w/Paver Clamp 1 SN n/a	Ea	18,159.0000	18,159.00
2	1	0	41510010	PaverCAT Grippers-small 480 - 820mm	Set	72.0000	0.00
3	1	1	41510011	PaverCAT Grippers-large 980-1320mm	Set	232.0000	232.00
4	1	1	41510006	PaverCAT Sand Broom	Ea	361.0000	361.00
5	3	3	41510008	PaverCAT Pallet Ramp	Ea	288.0000	864.00

THANK YOU FOR YOUR ORDER!
Subtotal Includes additional Discounts of $7,851.00

SubTotal	19,616.00

CREDIT TO EQUAL SPECIAL ONE-TIME PRICE
SHIPPING & HANDLING

Frt/Hdlg	250.00
TaxTotal	

Type VISA
Number 4798-1736-0600-0688
ExDate 05/04
Name Joseph Falzarno AGB Nursery

US FUNDS

Order Total	$19,866.00

Office Use Only Date Paid _____ Card Type _____ Chk# _____ Amount _____
White - Customer Pink - Receivables Orange - File

INVQT, rev 03/06/02, (c) 2002, Hardscape Software

PT 01743

PAVE TECH
ADVANCED PAVING TECHNOLOGY

P.O. Box 576
Prior Lake, MN 55372 USA
Phone (952) 226-6400
FAX (952) 226-6406

Invoice 109502

Inv Date	
5/13/2003	
PO# / Name	
Verbal / Joe Falzarano	
Ship Date	Page
5/12/2003	1 of 1

Customer Service (800) 728-3832

Bill To

AGB Nursery Inc
265 Horseneck Rd
Fairfield, NJ 07004 USA

Phone: 973-227-0937 FAX: 973-244-0529

Ship To (Business destination)

AGB Nursery Frank Cell 972-715-74
(CALL BEFORE DEL) Alan G Cruse
460-480 Horseneck Road
Fairfield, NJ 07004 USA

Phone: 973-227-0937 FAX: 973-244-0529

Cust#	Order# / Invoice#	Order Date	Sales / Entry
154	142501 / 109502	11/22/2002	Glenn Wrobleski / hea

Ship Via	FOB	Terms
FedEx Freight-Prepaid	FRANKSVILLE, WI 53126	Prepaid, Credit Card

Line	QtyOrd	QtyShip	Item#	Description	Units	NetPrice	ExtPrice
1	1	1	41510010	PaverCAT Grippers-small 480 - 820mm	Set	72.0000	72.00

(Back Orders from Order 142500 Invoice 109490)
Subtotal Includes additional Discounts of $22.00

SubTotal	72.00

SHIPPING & HANDLING Frt/Hdlg 0.00

TaxTotal

US FUNDS **Order Total $72.00**

Office Use Only Date Paid _____ Card Type _____ Chk# _____ Amount _____

White - Customer Pink - Receivables Orange - File

INVQT, rev 03/06/02, (c) 2002, Hardscape Software

PT 01744

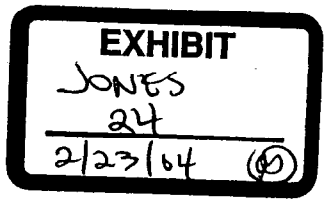
IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

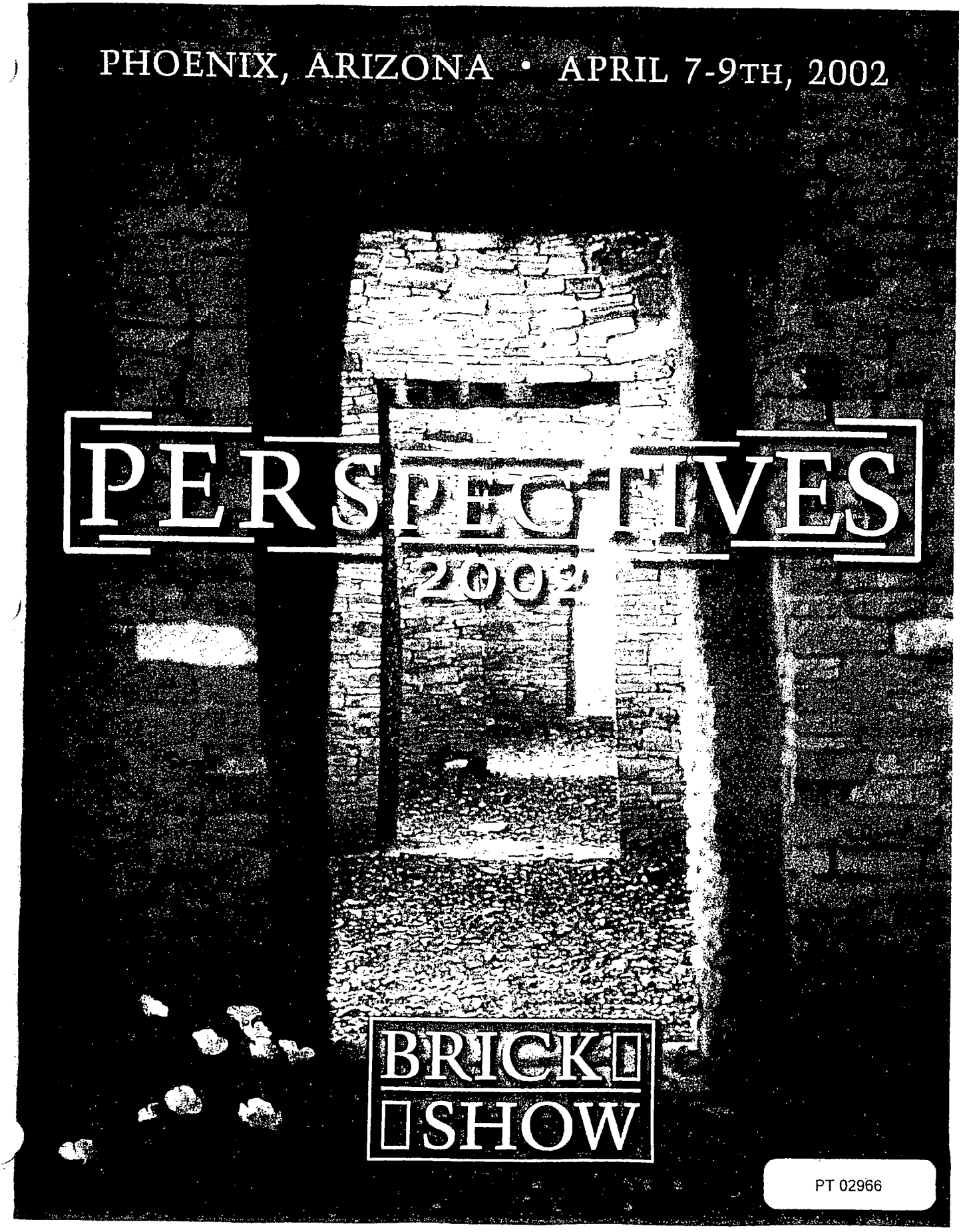
CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

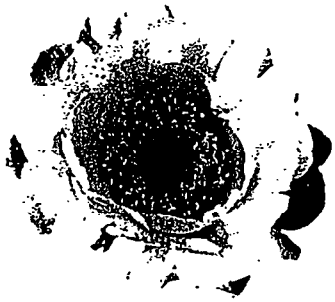
STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 24



BRICK
SHOW
2002


PHOENIX, ARIZONA • APRIL 7-9TH, 2002
PERSPECTIVES
2002
BRICK
SHOW
PT 02966



PURSUE NEW IDEAS

LOCATION

Pointe South Mountain Resort
7777 South Pointe Parkway • Phoenix, AZ 85044
Phone: (602) 438-9000 • www.pointesouthmtn.com

The desert is a traditional place of contemplation. Of illumination. Of inspiration. A place where the doors of thought, idea and perspective can be opened.

In that spirit, the Brick Industry Association invites you to join us for Brick Show 2002. For three days in the heart of the beautiful, tranquil Sonoran desert, it's where you'll find the top executives from the brick industry's most important manufacturers, distributors and suppliers. It's where you'll discover the cutting-edge manufacturing and managerial techniques that are taking the brick industry into the 21st Century. It's where you'll rediscover the time-tested methods and philosophies that got us there.

Come to the desert to offer perspective. Come to the desert to gain perspective. Come to the desert for Brick Show 2002, and discover all the doors that our industry can open for you.

WHY EXHIBIT?

Last year's Brick Show was our most successful ever, with more exhibitors than ever before. And this year, we expect even more. So if you're a brick manufacturer or distributor, or in one of the many industries that do business with them, you don't want to miss Brick Show 2002.

And this year, we'll be making a special marketing effort—such as games and puzzles with prizes—to increase attendee circulation. So no matter where your booth is located at Brick Show 2002, it will get the traffic that makes your effort worthwhile.

TO RESERVE SPACE

- Select your preferred booth location from the floor plan located to the right.
- Call Brick Show management immediately at (703) 620-0010, EXT. 113 to hold this space. Remember that space is reserved on a first come, first served basis.
- Complete the enclosed Exhibit Space Contract and return it with the required deposit to Brick Show management. The contract and deposit must be received within two weeks of calling to reserve your booth space.

WILL YOUR EQUIPMENT FIT?

The exhibit hall is located in the Pavilion—no elevators or hallways to worry about—with direct access through the dock. Loading docks are located at the rear of the pavilion. 2,000 lb. per square foot floor load. Additional questions can be answered by calling Amy Bowen, Shepard Exposition Services at 407-888-9669.

Go to **www.brickinfo.org** and click on Brick Show to get forms, see the exhibit hall and get additional information.

PT 02967

GAIN NEW PERSPECTIVES.

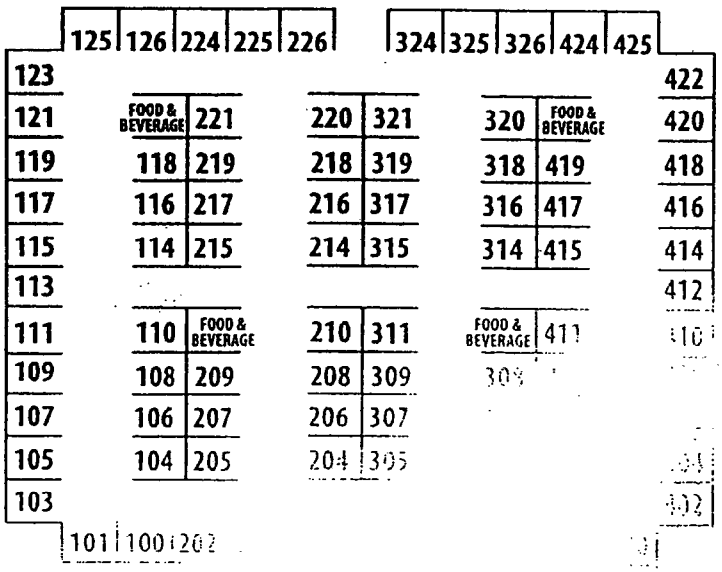
2002 SHOW DATES AND TIMES

SUNDAY, APRIL 7TH
6:00pm to 8:30pm

MONDAY, APRIL 8TH
8:00am to 11:30am

TUESDAY, APRIL 9TH
8:00am to 11:30am

BRICK SHOW 2002 FLOORPLAN



- an 8′ back wall drape in official show colors
- 3′ side rail drape in official show colors
- a 7″ x 44″ sign with company name and booth number
- three complimentary exhibit hall personnel registrations per 10′ x 10′ booth.

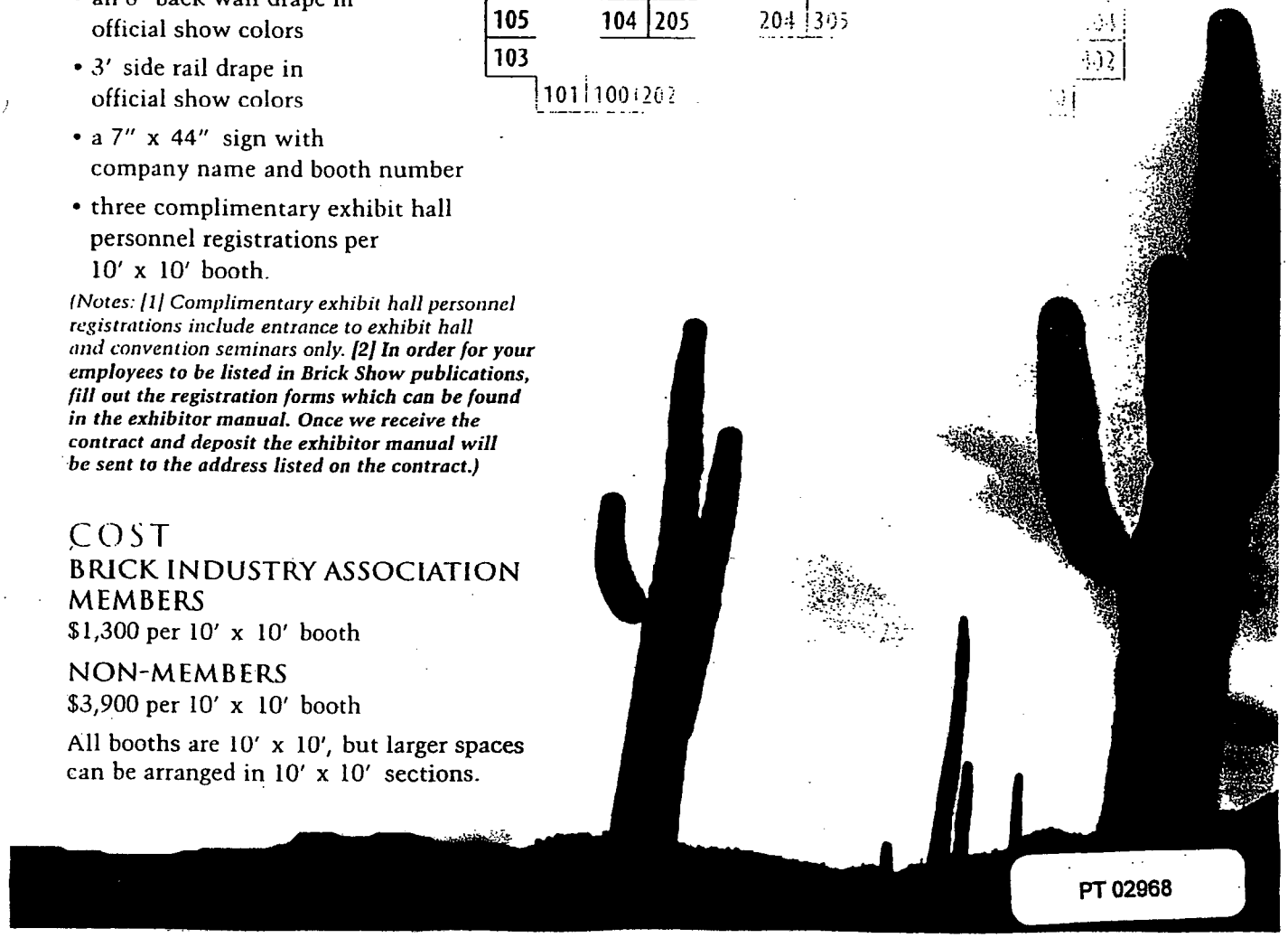
(Notes: [1] Complimentary exhibit hall personnel registrations include entrance to exhibit hall and convention seminars only. ***[2] In order for your employees to be listed in Brick Show publications, fill out the registration forms which can be found in the exhibitor manual. Once we receive the contract and deposit the exhibitor manual will be sent to the address listed on the contract.)***

COST

BRICK INDUSTRY ASSOCIATION MEMBERS
$1,300 per 10′ x 10′ booth

NON-MEMBERS
$3,900 per 10′ x 10′ booth

All booths are 10′ x 10′, but larger spaces can be arranged in 10′ x 10′ sections.



PT 02968

Brick Show 2002 is presented by the
BRICK INDUSTRY ASSOCIATION
11490 Commerce Park Drive
Reston, Virginia 20191-1525
phone: (703) 620-0010
fax: (703) 620-3928
www.brickinfo.org

Brick Show 2001 Exhibitors

Acme Packaging Corporation
Alba Stone Products
American Discount Aluminum
Archway System, The
Atlas Block Ltd.
Bayer Corporation
Blue Circle Cement
Boral Bricks, Inc.
Brick & Tile of Lawrenceville
Brick Industry Association
BrickAmerica
Burlington Northern Santa Fe
CTI, Inc.
Cargotec, Inc.
Castaic Brick Mfg. Co.
Ceramic Glazed Masonry Institute
Ceramica, Inc.
Ceric, Inc.
Commercial Brick Corp.
Corobrik (Pty) Ltd.
Cultured Stone Corporation
Custom Cast Stone, Inc.
Custom Masonry Staining
ENCERTEC, Inc.
Eagle-Picher Industries
Glass Block Supply Company
HAZEMAG USA, Inc.
Halbert Mill Company
Hanley-Wood, LLC
Hebron Brick Company, Inc.
Holnam, Inc.
Ingal Products America, Inc.
Jenkins Brick Company
K-D Manitou, Inc.
Kercher Industries, Inc.
Kesmac Inc.
Kuhlman Corporation
La Rochere Glass Blocks
Lehigh Portland Cement Company
Lingl GmbH & Company KG (Germany)
Lorocco Industries, Inc.
MECO
Midwestern Industries, Inc.
OMS America, Inc.
Ochs Brick Company
Pave Tech, Inc.
Pine Hall Brick Company, Inc.
Princeton Delivery Systems, Inc.
Prism Pigments
Professional Transport Systems
Protea Timbers International (Pty.) Ltd.
Reading Rock, Inc.
Redland Brick Inc.
Riverton Corporation, The
Sandkuhl Clay Works
Sellick Equipment Ltd.
Signode/Industry Packaging System
Software Enterprises, Inc.
Solomon Colors
Stedman Machine Company
Swindell-Dressler International
Tiffin Loader Crane Company
Vestal Manufacturing Company
Western States Forest Products

BRICK SHOW 2002
EXHIBIT SPACE CONTRACT
April 7 – April 9, 2002
Pointe South Mountain · Phoenix, Arizona

Brick Show 2002 Hours
April 7 - 6:00 p.m. - 8:30 p.m.
April 8 - 8:00 a.m. - 11:30 a.m.
April 9 - 8:00 a.m. - 11:30 a.m.

THIS INFORMATION WILL BE USED TO RESERVE BOOTH SPACE ONLY. THIS FORM DOES NOT REGISTER PERSONNEL FOR THE SHOW. THE REGISTRATION FORMS NEEDED CAN BE FOUND IN THE *EXHIBITOR SERVICE MANUAL* WHICH WILL BE SENT TO THE ADDRESS YOU LIST BELOW AT A LATER DATE.

Company Name: PAVE TECH Company Contact: BOB CRAMER

Address: PO Box 576 City: PRIOR LAKE State: MN Zip Code: 5537

Phone: 952-226-6400 Fax: 952-226-6406 E-Mail: bob@paveedge.co

I. For publication in the Pocket Schedule, in 25 words or less, describe the products or services to be exhibited at Brick Show 2002: PAVE EDGE PAVER EDGE RESTRAINT SYSTEM, PROBST TOOLS & EQUIPMENT, PAVE CHEM CHEMICALS & ADHESIVES, ENVIROPAVE PAVER JOINT SPACERS, SANDLOCK JOINT SAND STABILIZER, REVO COMPACTORS, DEEP ROOT.

II. Exhibit Space Fees and Booth Selection: (BIA Member - $1,300 ($13 per square foot)) Non-Member - $3,900 ($39 per square foot)

All booths are 10' x 10' (100 sq. ft.). Multiple booths are available. Booth configurations can be changed to accommodate special needs or requirements. Please refer to the floor plan on the exhibitor prospectus for booth selection or go to the exhibitor's section of www.brickinfo.org. Booth space is assigned on a first-come, first-served basis.

First Choice: (103) Second Choice: 101 Third Choice: 402

Any special requirements (e.g., size, weight?) ☒ No ☐ Yes (please describe): _____

III. Deposit Calculations - A $500 non-transferable deposit per booth is required to reserve space. An invoice for the remaining balance due will be mailed to you. After December 31, 2001, full payment is required with contract.

Number of 10' x 10' booths reserved: 1 x $500 deposit = $ 500

The balance due will be the number of booths reserved times the member or non-member rate, less the deposit (if paid) with the contract. To hold space, please send or fax to the address and fax number below. A confirmed contract will be returned to you.

BIA Brick Show
11490 Commerce Park Drive
Reston, Virginia 20191
Questions? Call (703) 620-0010 x 113
Fax 703.620.3928

We, the undersigned, agree to the contract for exhibit space at Brick Show 2002.

Robert L. Cramer FIELD SRVCS MGR 12-7-01

Authorized Signature Title Date PT 02994

ROBERT L. CRAMER

Brick Show Use Only:

Date/Amount Rec'd: 12/14/01; $500 *Confirmed Booth Assignment:* 103 *Brick Show Approval:* S. Stephens

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

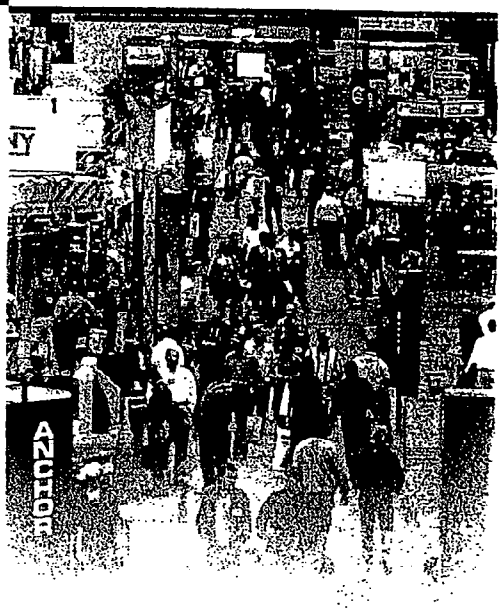
DEPOSITION EXHIBIT 25

EXHIBIT
JONES
25
2/23/04

WOC
WOM
2002

SOLID

CORPORATE SPONSORSHIP OPPORTUNITIES



- **Brand recognition.**
- **Credibility.**
- **New accounts and bigger sales.**
- **A steady stream of qualified traffic at your booth.**

The largest annual event for the commercial construction industry draws 40,000 participants with solid purchasing power and serious intent.

To make sure you see them—and they see you—use one of the most effective promotional tools available. Take advantage of these Corporate Sponsorship Opportunities to **separate your company** from the competition and **position your name** high in the minds of your buyers.

To determine the sponsorship strategies right for your company, review the menu of opportunities on the reverse side. Then contact Randy Nicholson at 800-837-0870 ext. 2565 for more information and to reserve your sponsorship(s).

■ Corporate sponsors will receive **additional exposure** before, during and after the show with listings in both the Show Daily and Program & Exhibits Guide highlighting your Corporate Sponsor status.
(To be included, sign up by September 28, 2001.)

The Power of Face-to-Face

WORLD OF CONCRETE
FEATURING THE PRODUCER CENTER

SIDE BY SIDE WITH
WORLD OF MASONRY

PT 00767

Individual Sponsorships

WOC Website Banner Ad	$ 2,500
*Badge Mailing Insert	$ 5,000
Lobby Banner (sq ft) 4' x 8' min	$ 60
Lobby Billboard 2-sided	$ 2,800
Lobby Billboard 4-sided	$ 4,600
Exhibit Hall Entrance Panel	$ 4,000
Show Bags	$10,000
Registration Counter	$ 1,000
Badge Holder Station	$ 2,500
*Lanyards	$10,000
*Badge Holder Flags	$12,000
Expocard Back	$11,500
Expocard Front	$22,500
"You Are Here" Board	$ 500
Pavilion Sign Banner	$ 2,000
Mega Demo Banner	$ 1,500
Information Booths/Attendee Service Center	$13,000
Beer Garden Banner and Beer Cups	$ 5,000
Beer Garden Banner and Soda Cups	$ 5,000
Beer Garden Banner and Coffee Cups	$ 5,000
Beer Garden Banner and Napkins	$ 5,000
Seminar Breaks (WOC)	$ 7,000
Seminar Breaks (WOM/TPC)	$ 4,000
International Lounge	$ 4,500
Shuttle Bus Banner Package	$15,000
*Shuttle Bus Video Loop	$12,000
Shuttle Bus Headrest Covers	$10,000

*Sponsor to provide items.

All prices include production except where indicated. Contracts or materials received after November 30, 2001 are subject to a 10% surcharge.

Earn additional priority points for sponsorships!

1 priority point for $2,500 or more in sponsorships
.5 point for $1,500 to $2,500

For more information or to purchase a sponsorship package, contact Randy Nicholson at 800-837-0870 ext. 2565 (Outside US: 630-705-2565).

Packages

Package 1: Showboat

1 ea	Shuttle Bus Banners (10 buses)	$ 15,000
2 ea	Badge Holder Stations	$ 5,000
4 ea	Registration Counters	$ 4,000
1 ea	4-Sided Billboard	$ 4,600
2 ea	Mega-Demo Banner	$ 3,000
3 ea	"You Are Here" Boards	$ 1,500
1 ea	8x16 Lobby Banner	$ 7,680
	Total Value	$ 40,780
	PACKAGE PRICE:	**$ 35,000**

Package 2: Mardi Gras

4 ea	Registration Counters	$ 4,000
2 ea	Badge Holder Stations	$ 5,000
1 ea	Hall Entrance Panel	$ 4,000
1 ea	4-Sided Billboard	$ 4,600
2 ea	Mega-Demo Banner	$ 3,000
2 ea	"You Are Here" Boards	$ 1,000
1 ea	8x16 Lobby Banner	$ 7,680
	Total Value	$ 29,280
	PACKAGE PRICE:	**$ 25,000**

Package 3: Dixieland

2 ea	Registration Counters	$ 2,000
1 ea	Badge Holder Stations	$ 2,500
1 ea	Hall Entrance Panel	$ 4,000
1 ea	2-Sided Billboard	$ 2,800
2 ea	Mega-Demo Banner	$ 3,000
2 ea	"You Are Here" Boards	$ 1,000
1 ea	8x16 Lobby Banner	$ 7,680
	Total Value	$ 22,980
	PACKAGE PRICE:	**$ 20,000**

Package 4: Bourbon Street

1 ea	Beer Cup Sponsorship Incl. Banner	$ 5,000
1 ea	Napkin Sponsorship	$ 5,000
	(Or any combination of 2 Beer Garden sponsorships)	
1 ea	8x16 Lobby Banner	$ 7,680
	Total Value	$ 17,680
	PACKAGE PRICE:	**$ 15,000**

Package 5: Garden

1 ea	4-Sided Billboard	$ 4,600
2 ea	"You Are Here" Boards	$ 1,000
1 ea	Mega-Demo Banner	$ 1,500
1 ea	Hall Entrance Panel	$ 4,000
	Total Value	$ 11,100
	PACKAGE PRICE:	**$ 10,000**

PT 00768

F R E E M A N Companies

WORLD OF CONCRETE EXPO 2001

INVOICE 11023578-E01927

FREEMAN COMPANIES
PO BOX 650036

DALLAS TX 75265-0036
(702) 263-1404
BOOTH : 13779 PAVE TECH

TFC # : 110502
SHOW DATES: 022701-030201
PAGE # : 0001
RUN DATE : 02/27/01
: AEX 1056
PO#: 0

BILLED TO : E 01927

PAVE TECH
15354 FLAG AVE
PO BOX 576
PRIOR LAKE MN 55372
ATTN: BOB CRAMER

(952)2266400

ORDERED BY : E01927

PAVE TECH
15354 FLAG AVE
PO BOX 576
PRIOR LAKE MN 55372
ATTN: BOB CRAMER

(952)2266400

SITE : CONVENTION CENTER CITY/ST : LAS VEGAS NV BOOTH SIZE : 20 X 30

DESCRIPTION	MEN	HOURS	QUANTITY	UNIT	RATE/UNIT	EXTENSION
CLASSIC CARPET - 9' X 30'		.00	2.00	EA	67.50	135.00
RENTAL EQUIPMENT/CARPET TOTAL						135.00
SHOW SITE-CRATED-IN OR OUT ON-OT SHIPPER: PAVE TECH CARRIER: COMPANY VEHICLE DATE: 02/23/01 RPT: 005017 PR		.	112.00 PCS: 22	CWT	37.50	4200.00
VEHICLE SPOTTING FEE - MOBILE WK TKT #5017		.00	2.00	EA	158.25	316.50
INSTALL - FORKLIFT/OPERATOR UP TO 5,000# - ST WK TKT #5017 2/23/01 MOBILE SPOTTING	1	1.00	1.00	MNHR	102.00	102.00
MACHINERY HANDLING-10001-15000 LBS-IN OR OUT ON SHIPPER: PAVE TECH CARRIER: COMPANY VEHICLE DATE: 02/23/01 RPT: 005017 PR		.00	106.00 PCS: 2	CWT	24.75	2623.50
MATERIAL HANDLING TOTAL						7,242.00
INSTALLATION - LABOR - OT WK TKT #501 2/25/01	2	1.00	2.00	MNHR	80.75	161.50
LABOR/EQUIPMENT - INSTALLATION TOTAL						161.50
CEIR VOLUNTARY CONTRIBUTION This contribution is collected on behalf of the Center for Exhibition Industry Research (CEIR) and is dedicated to research and promotion benefiting the exhibiting community.		.00	1.00	EA	1.00	1.00
CEIR VOLUNTARY CONTRIBUTION TOTAL						1.00

CONTINUED ON NEXT PAGE

FREEMAN WORLD OF CONCRETE EXPO 2001
Companies INVOICE 11023578-E01927

PAGE # 0002

BOOTH : 13779 PAVE TECH SHOW # : 11023578

BILLED TO : E 01927 ORDERED BY : E01927

INVOICE SUB TOTAL (BEFORE TAX)..... 7539.50

DATE	TYPE	REFERENCE	DESCRIPTION	AMOUNT
02/06/01	CCR	ADV/MOP	AEX XXXXXXXXXXX1056	135.00CR
02/26/01	INV	110502	INVOICE (INCLUDING TAX)	7539.50
02/27/01	CCR	MOP	AEX XXXXXXXXXXX1056	7404.50CR
			PAY THIS AMOUNT	** .00 **

TERMS: DUE AND PAYABLE AT SHOW SITE. BALANCES STILL UNPAID AFTER 30 DAYS WILL BE DUE & PAYABLE IN DALLAS, TEXAS & WILL BEAR INTEREST AT 1.5% PER MONTH (BEING 18% PER ANNUM). IF FINANCE CHARGE EXCEEDS MAXIMUM BY LAW, IT WILL AUTOMATICALLY BE REDUCED, WITH ANY EXCESS REFUNDED. THIS WILL ACKNOWLEDGE RECEIPT & AGREEMENT OF COMPLETE PAYMENT TERMS & CONDITIONS ON THE METHOD OF PAYMENT FORM. ACCEPTED BY:

TAXABLE ITEMS	.00
STATE TAX 4.250%	.00
CITY TAX .000%	.00
OTHER TAX 3.000%	.00
NON-TAXABLE ITEMS	7539.50

PLEASE REFERENCE 11023578-E01927 ON REMITTANCES AND ANY CORRESPONDENCE.
ALL PAYMENTS MUST BE IN U. S. FUNDS DRAWN ON A U. S. BANK.
PLEASE REMIT TO: PO BOX 650036 DALLAS, TX 75265-0036

Credit: Show Site Crated-In or Out on OT 11200 LBS (42.00.00)

Rebill: Show Site Crates - In or Out on OT 600 LBS 225.00

Bal - (3873.00)

Billing Error

PT 00770

EXHIBITOR PERSONNEL ADVANCE REGISTRATION FORM

DEADLINE FOR RECEIPT OF THIS FORM: December 7, 2001

Badge packets will be mailed (only to US & Canadian addresses) for registrations received by December 7, 2001. Personnel with packets do not have to check in at the exhibitor registration counters. Badges will be mailed only between December 7 and December 14.

MAIL THIS COMPLETED FORM TO: WOC/WOM, c/o ExpoExchange Registration; P.O. Box 590, Frederick, MD 21705 or fax this form to: 301.694.5124 or register online at www.worldofconcrete.com or www.worldofmasonry.com.

1. **MAIL BADGE PACKETS TO:** (Individual below is responsible for distributing badges to personnel before their arrival at the convention center.)

Company PAVE TECH Attention Bob Cramer

Address PO Box 576

City Prior Lake State MN Zip/Postal code 55372 Country USA

Phone 952-226-6400 Fax 952-226-6406 E-mail bob@paveedge.com

2. **BADGE ALLOTMENTS:** Each exhibiting firm is allotted free badges based on their booth's total square footage. Additional personnel badges are available at $15.00 each. Please check your allotted number of free badges.

*BOOTH NUMBER 2711

TOTAL SQUARE FEET 600

Booth Sq. Ft.	Badge Allotment (check one)
100-399	7 ___
400-799	12 X
800-1499	18 ___
1500-2999	25 ___
3000 & over	35 ___

***Exhibitors with multiple booths must complete a separate form for each booth.**

3. **PERSONNEL REGISTRATION:** Using caps, print or type the names of personnel working the exhibit. All personnel must be registered under the exhibiting firm's name. Indicate if individuals should receive an EXPOCARD, used to gather information from exhibitors (seminar registrants receive automatically). Indicate any seminars and include payment with this form. Spouse badges are complimentary and do not count against allotment. However, spouses attending seminars must register as booth personnel and are deducted from allotment.

PERSONNEL: FIRST/LAST NAME a. Spouse first/last name, if attending	City, State	Expo Card	SEMINAR SELECTION $80 in advance/$115 onsite: 8-am	8-pm	9-am	10-am	11-am	12-am	Total Fees
1) STEVE JONES a (spouse)	PRIOR LAKE, MN	X							$ 0
2) DALE SOPKOWIAK a (spouse)	PRIOR LAKE, MN	X							$ 0
3) GLENN WROBLESKI a (spouse)	FRANKSVILLE, WI	X							$ 0
4) BOB CRAMER a (spouse)	PRIOR LAKE, MN	X							$ 0
5) SJAAK EMSBROEK a (spouse)	HOLLAND	X							$ 0
6) WIM LIGTENBERG a (spouse)	HOLLAND	X							$ 0
7) RENE VAN OOIJEN a (spouse)	HOLLAND	X							$ 0
								TOTAL FEES THIS PAGE	$ 0
TOTAL FEES ENCLOSED (include seminars and additional badges from this and any additional pages)									$ 0

Checks or credit card numbers accepted for mailed forms. Make checks payable to Hanley-Wood, LLC.

CREDIT CARD INFORMATION: Required for faxed registrations.

Card Number ---------- Exp Date ---------- AM EX ___ MasterCard ___ Visa ___

Cardholder's Name (print) ---------- Signature (required) ----------

WORLD OF CONCRETE WORLD OF MASONRY

ADDITIONAL EXHIBITOR PERSONNEL
ADVANCE REGISTRATION FORM

Photocopy for additional names.

Company Name: PAVE TECH (Booth #2711)

PERSONNEL: FIRST/LAST NAME a. Spouse first/last name, if attending	City, State	Expo Card	SEMINAR SELECTION $80 in advance/$115 onsite 8-am	8-pm	9-am	10-am	11-am	12-am	Total Fees
8) MARK EMSBROEK a (spouse)	HOLLAND	X							$ 0
9) MARTIN PROBST a (spouse)	GERMANY	X							$ 0
10) BILL SCHNEIDER a (spouse)	OSWEGO, IL	X							$ 0
11) BRIAN SIMMONS a (spouse)	OSWEGO, IL	X							$ 0
12) JOHN DZIEKAN a (spouse)	FRANKSVILLE, WI	X							$ 0
13) ..... a (spouse)									$
14) ..... a (spouse)									$
15) ..... a (spouse)									$
16) ..... a (spouse)									$
17) ..... a (spouse)									$
18) ..... a (spouse)									$
19) ..... a (spouse)									$
20) ..... a (spouse)									$
21) ..... a (spouse)									$
22) ..... a (spouse)									$
23) ..... a (spouse)									$
24) ..... a (spouse)									$
25) ..... a (spouse)									$
NUMBER OF EXHIBITOR BADGES OVER ALLOTMENT = ---- 0 ---- x $15.00 each									$ 0
TOTAL FEES THIS PAGE (include seminars and additional badges)									$ 0

Refund requests must be in writing to World of Concrete/Masonry-Exhibitor Refund, 426 S. Westgate St., Addison, IL 60101; fax: 630-543-3112. A $10 administration fee and $10 fee per canceled seminar will be issued for requests postmarked or faxed through January 3, 2002. No refunds after January 3, 2002. Please allow 4-6 weeks for review and processing. No refunds issued at or after the show.

WORLD OF CONCRETE
FEATURING THE PRODUCER CENTER

WORLD OF MASONRY

BUSINESS:
__Architect
__Landscape Architect
__Education
__Government
__Paver Contractor
  __Experienced?
  __New?
__Paver Distributor
__Paver Manufacturer
__Retaining Wall Contractor
__Retaining Wall Distributor
__Retaining Wall Manufacturer
__Rental House/Equipment Dealer
__Concrete Pipe Manufacturer
__General Contractor Builder
__International

PLEASE ADD BELOW "_ NEW?"
" _ POTENTIAL?"

PRODUCTS OF INTEREST:
__PAVE EDGE
__Chemicals
__SandLOCK
__Adhesives/Shims
__DeepROOT
__EnviroPAVE
__REVO Compactors
__Probst Basic Equipment
__Screeding/Sweeping
__Cutting/Splitting/Marking
__Material Handling Equipment
  __Hydraulic?
__Job Site Handling
__Slab Handling
  __Vacuum (large)?
  __Vacuum (small)?
__PaverMax
__PaverCAT
__Other

PLEASE ADD THE "X"

FOLLOW-UP:
__Specifically Steve/Dale/Glenn/Bob
__Quotation on.....
__Contractor Packet
__Architect Packet
__Dealer Packet
__Manufacturer Packet
__Education Packet

NOTES:

THANK YOU!
BOB CRAMER
PAVE TECH
(WORLD OF CONCRETE 2002
BOOTH # 2711)

ORDER FORM

Order Online! See instructions below.

WORLD OF CONCRETE
FEATURING THE PRODUCER CENTER

SIDE BY SIDE WITH
WORLD OF MASONRY

JANUARY 9-12, 2002
NEW ORLEANS, LA

Show/Source Code WOC021/KRO Team 3 Booth# 2711
Exhibiting Company PAVE TECH
Name Bob CRAMER
Company PAVE TECH
Address PO Box 576
City PRIOR LAKE State MN Zip 55372
Telephone 952-226-6400 Fax 952-226-6406
Email bob@paveedge.com
☐ Check ☒ Credit Card (may be faxed to 301.694.3286)
___ VISA ___ MC X AMEX ___ DISC
Signature (REQUIRED)
Card # 3783 624781 01056 Exp. 12/02

ORDER BY 11/1/01 FOR DISCOUNT
DEADLINE TO ORDER PRIOR TO THE SHOW 12/17/01

Make checks payable and mail to: ExpoExchange
1888 North Market Street • Frederick, MD 21701
Fax credit card orders to 301.694.3286
For assistance, call 800.787.0475 or 301.662.9400

ORDERS CANNOT BE PROCESSED UNLESS RECEIVED WITH PAYMENT. PURCHASE ORDERS NOT ACCEPTED. SEND CHECK OR CREDIT CARD INFORMATION WITH FORM. WE ARE UNABLE TO PROVIDE A REFUND FOR READERS NOT PICKED-UP OR UTILIZED ONSITE.

READER RENTAL OPTIONS:	ON or BEFORE 11/1/01	FROM 11/2 - 12/17/01	AFTER 12/17/01	# UNITS	TOTAL
ExpoCard Reader *Standard*					
Reader with Immediate One-Part Printout	$130/reader	$180/reader	$200/reader	1	180.00
Diskette of Leads and ExpoCard Web Lead Analysis	$75 /reader	$100/reader	$125/reader		
Labels of Leads (see formats below)	$75 /reader	$100/reader	$125/reader		
List of Leads	$75 /reader	$100/reader	$125/reader		
Custom Printout (design template on back)	$75 /reader	$100/reader	$125/reader	1	100.00
ExpoCard Reader *Portable*					
No Printout Available with this Model					
Reader with Diskette of Leads and ExpoCard Web Lead Analysis	$155/reader	$205/reader	$225/reader		
Labels of Leads (see formats below)	$75 /reader	$100/reader	$125/reader		
List of Leads	$75 /reader	$100/reader	$125/reader		
Qualification Coding Included					
ExpoCard Reader *Dual*					
Reader with Immediate Two-Part Printout	$130/reader	$180/reader	$200/reader		
Diskette of Leads and ExpoCard Web Lead Analysis	$75 /reader	$100/reader	$125/reader		
Labels of Leads (see formats below)	$75 /reader	$100/reader	$125/reader		
List of Leads	$75 /reader	$100/reader	$125/reader		
Custom Printout (design template on back)	$75 /reader	$100/reader	$125/reader		
Advanced ExpoCard System Rental Options					
ExpoCard Connect (first unit)	$400/system	$500/system	$500/system		
Each additional **ExpoCard Connect**	$250/system	$300/system	$300/system		
In-Booth E-mail Follow-up Option	$200	$200	$200		
ExpoCard Connect *Pro*	Call for pricing	Call for pricing	Call for pricing		
ExpoCard Connect *Global*	Call for pricing	Call for pricing	Call for pricing		
Additional Services					
Upgrade to **ExpoCard Web Lead Management** (must also purchase Diskette of Leads above)	$200	$200	$200		
Delivery of **ExpoCard Reader(s)**	$100	$100	$100		
Daily Download of Leads to Diskette at Service Desk	$300	$400	$400		
Daily Download of Leads to Diskette in your booth	$500	$600	$600		
Lead Analysis Report	$250	$300	$300		
Mailing Services, Broadcast Fax, Broadcast E-mail	Call for pricing	Call for pricing	Call for pricing		
				Total	$280.00

K-2669

Formats for above selections:

Diskette: ☐ PC ASCII Comma Delimited (available onsite) ☐ MAC (sent within one week after the show)
Labels: ☐ Pressure-sensitive (peel & stick) ☐ Cheshire

ORDER ONLINE! **To order lead management services online, visit www.expocard.com/order.**

Your password is LDRDLH.

expoexchange™
the best of Galaxy and ITS

800.787.0475 • 301.662.9400 • FAX 301.694.3286
e-mail: exhinfo@expoexchange.com
To access your leads online, visit http://exhibitors.expoexchange.com

PT 00775

CUSTOMIZATION TEMPLATE

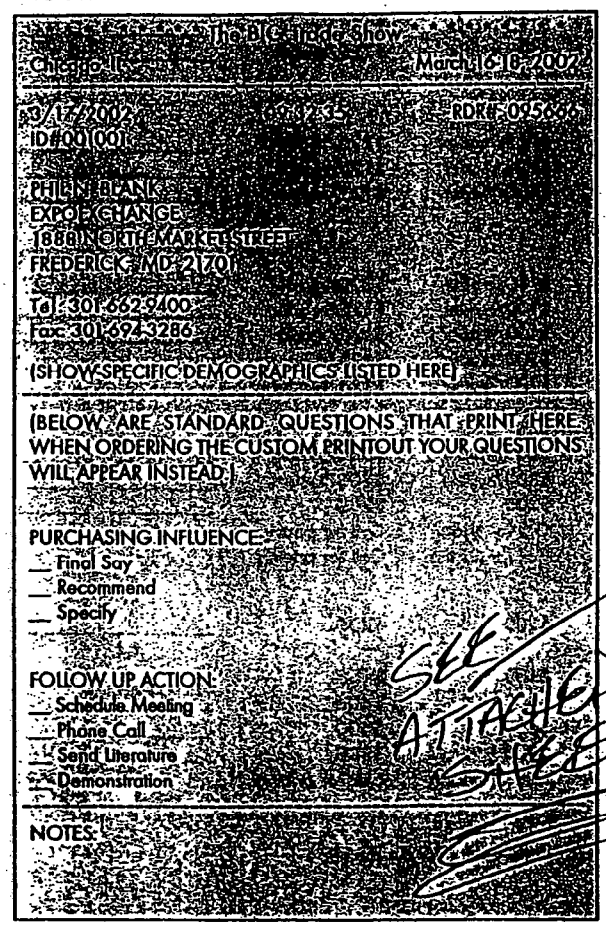
For use when ordering Custom Printout

CUSTOMIZE YOUR PAPER PRINTOUT TO MANUALLY RECORD QUALIFYING INFORMATION WHEN USING THE ExpoCard Reader *Standard* **AND ExpoCard Reader** *Dual.*

BENEFITS:

- Track contact information in one place
- Use custom printout as an order form
- Communicate qualifying information to your sales force in the field or home office

EXAMPLE: YOUR SALES LEAD PRINTOUT WILL LOOK SIMILAR TO THIS:



The BIC Trade Show
Chicago, IL March 16-18, 2002

3/17/2002 09:32:35 RDR# 095666
ID#001001

PHIL N. BLANK
EXPO EXCHANGE
1888 NORTH MARKET STREET
FREDERICK, MD 21701

Tel: 301-662-9400
Fax: 301-694-3286

(SHOW SPECIFIC DEMOGRAPHICS LISTED HERE)

(BELOW ARE STANDARD QUESTIONS THAT PRINT HERE WHEN ORDERING THE CUSTOM PRINTOUT YOUR QUESTIONS WILL APPEAR INSTEAD.)

PURCHASING INFLUENCE:
__ Final Say
__ Recommend
__ Specify

FOLLOW UP ACTION:
__ Schedule Meeting
__ Phone Call
__ Send Literature
__ Demonstration

NOTES:

SEE ATTACHED SHEET

Company Name PAVE TECH

Show Code (from previous page) WOC021

[illegible]

BUSINESS:
- PAVER CONTRACTOR
- PAVER DISTRIBUTOR
- PAVER MANUFACTURER
- RENTAL HOUSE/EQUIP DEALER
- RETAINING WALL CONTRACTOR
- RETAINING WALL MANUFACTURER
- ARCHITECT
- L.A.
- GOVERNMENT
- EDUCATION
- CONCRETE PIPE MANUFACTURER
- GENERAL CONTRACTOR
- INTERNATIONAL

PRODUCTS OF INTEREST:
- PAVE EDGE
- CHEMICALS
- ADHESIVES
- SAND LOCK
- DEEPROOT
- ENVIROPAVE
- REVO COMPACTORS
- VACUUM EQUIPMENT
- HYDRAULIC CLAMPS
- PAVERMAX / PAVERCAT
- ~~[illegible]~~ CUTTING / SPLITTING EQUIP.
- BASIC EQUIPMENT
- MATERIAL HANDLING EQUIP.

You may use up to 70 lines with 37 characters per line. If you need more space, please use another page.
Fax to: 301.694.3286 or mail with your order form.

A sample of your custom printout will be sent to you for your approval.
First revision is allowed with no additional cost incurred. Please review your customization carefully.

PT 00776

1888 North Market Street · Frederick, MD 21701
1.800.787.0475 · Fax 301.694.3286 · www.expoexchange.com · exhinfo@expoexchange.com

BUSINESS:
_ Architect
_ Landscape Architect
_ Education
_ Government
_ Paver Contractor
  _ Experienced?
  _ New?
_ Paver Distributor
_ Paver Manufacturer
_ Retaining Wall Contractor
_ Retaining Wall Distributor
_ Retaining Wall Manufacturer
_ Rental House/Equipment Dealer
_ Concrete Pipe Manufacturer
_ General Contractor Builder
_ International

PRODUCTS OF INTEREST:
_ PAVE EDGE
_ Chemicals
_ SandLOCK
_ Adhesives/Shims
_ DeepROOT
_ EnviroPAVE
_ REVO Compactors
_ Probst Basic Equipment
_ Screeding/Sweeping
_ Cutting/Splitting/Marking
_ Material Handling Equipment
  _ Hydraulic?
_ Job Site Handling
_ Slab Handling
  _ Vacuum (large)?
  _ Vacuum (small)?
_ PaverMAX
_ PaverCAT
_ Other

FOLLOW-UP:
_ Specifically Steve/Dale/Glenn/Bob
_ Quotation on . . . . . .
_ Contractor Packet
_ Architect Packet
_ Dealer Packet
_ Manufacturer Packet
_ Education Packet

NOTES:

CUSTOM PRINTOUT FOR PAVE TECH (WORLD OF CONCRETE 2002)

BOB CRAMER
PH: 952-226-6400 x208
FAX: 952-226-6406
EMAIL: bob@paveedge.com

ORDER FORM

Order Online! See instructions below.

Show/Source Code **WOC021/KRO** Team **3** Booth# 2711

Exhibiting Company PAVE TECH

Name Bob CRAMER

Company PAVE TECH

Address PO Box 576

City PRIOR LAKE State MN Zip 55372

Telephone 952-226-6400 Fax 952-226-6406

Email bob@paveedge.com

☐ Check ☒ Credit Card (may be faxed to 301.694.3286)

___ VISA ___ MC X AMEX ___ DISC

Signature (REQUIRED)

Card # 3783 624781 01056 Exp. 12/02

WORLD OF CONCRETE
FEATURING THE PRODUCER CENTER

SIDE BY SIDE WITH
WORLD OF MASONRY

JANUARY 9-12, 2002
NEW ORLEANS, LA

ORDER BY 11/1/01 FOR DISCOUNT
DEADLINE TO ORDER PRIOR TO THE SHOW 12/17/01

Make checks payable and mail to: ExpoExchange
1888 North Market Street • Frederick, MD 21701
Fax credit card orders to 301.694.3286
For assistance, call 800.787.0475 or 301.662.9400

ORDERS CANNOT BE PROCESSED UNLESS RECEIVED WITH PAYMENT. PURCHASE ORDERS NOT ACCEPTED. SEND CHECK OR CREDIT CARD INFORMATION WITH FORM. WE ARE UNABLE TO PROVIDE A REFUND FOR READERS NOT PICKED-UP OR UTILIZED ONSITE.

READER RENTAL OPTIONS:	ON or BEFORE 11/1/01	FROM 11/2 - 12/17/01	AFTER 12/17/01	# UNITS	TOTAL
ExpoCard Reader *Standard*					
Reader with Immediate One-Part Printout	$130/reader	$180/reader	$200/reader	1	180.00
Diskette of Leads and ExpoCard Web Lead Analysis	$75 /reader	$100/reader	$125/reader		
Labels of Leads (see formats below)	$75 /reader	$100/reader	$125/reader		
List of Leads	$75 /reader	$100/reader	$125/reader		
Custom Printout (design template on back)	$75 /reader	$100/reader	$125/reader	1	100.00
ExpoCard Reader *Portable*					
No Printout Available with this Model					
Reader with Diskette of Leads and ExpoCard Web Lead Analysis	$155/reader	$205/reader	$225/reader		
Labels of Leads (see formats below)	$75 /reader	$100/reader	$125/reader		
List of Leads	$75 /reader	$100/reader	$125/reader		
Qualification Coding Included					
ExpoCard Reader *Dual*					
Reader with Immediate Two-Part Printout	$130/reader	$180/reader	$200/reader		
Diskette of Leads and ExpoCard Web Lead Analysis	$75 /reader	$100/reader	$125/reader		
Labels of Leads (see formats below)	$75 /reader	$100/reader	$125/reader		
List of Leads	$75 /reader	$100/reader	$125/reader		
Custom Printout (design template on back)	$75 /reader	$100/reader	$125/reader		
Advanced ExpoCard System Rental Options					
ExpoCard Connect (first unit)	$400/system	$500/system	$500/system		
Each additonal **ExpoCard Connect**	$250/system	$300/system	$300/system		
In-Booth E-mail Follow-up Option	$200	$200	$200		
ExpoCard Connect *Pro*	Call for pricing	Call for pricing	Call for pricing		
ExpoCard Connect *Global*	Call for pricing	Call for pricing	Call for pricing		
Additional Services					
Upgrade to **ExpoCard Web Lead Management** (must also purchase Diskette of Leads above)	$200	$200	$200		
Delivery of **ExpoCard Reader(s)**	$100	$100	$100		
Daily Download of Leads to Diskette at Service Desk	$300	$400	$400		
Daily Download of Leads to Diskette in your booth	$500	$600	$600		
Lead Analysis Report	$250	$300	$300		
Mailing Services, Broadcast Fax, Broadcast E-mail	Call for pricing	Call for pricing	Call for pricing		
				Total	$280.00

K-2669

Formats for above selections:

Diskette: ☐ PC ASCII Comma Delimited (available onsite) ☐ MAC (sent within one week after the show)
Labels: ☐ Pressure-sensitive (peel & stick) ☐ Cheshire

ORDER ONLINE! **To order lead management services online, visit www.expocard.com/order.**

Your password is LDRDLH.

expoexchange™
the best of Galaxy and ITS

800.787.0475 • 301.662.9400 • FAX 301.694.3286
e-mail: exhinfo@expoexchange.com
To access your leads online, visit http://exhibitors.expoexchange.com

PT 00778

world of concrete | WORLD OF CONCRETE'S producer center | world of masonry

426 S. Westgate St., Addison, Illinois 60101 • 630-543-0870 • Fax 630.543.3112
www.worldofconcrete.com • www.worldofmasonry.com

NEWS RELEASE
FOR IMMEDIATE RELEASE

Contact Information:
Mark DiCicco
630-705-2608
mdicicco@hanley-wood.com

World of Masonry Debuts with 15,500 in Attendance

Addison, Illinois - March 19, 2001 –The atmosphere was one of excitement at the World of Masonry trade show held February 26 to March 2 at the Las Vegas Convention Center. The five-day event finished strong with attendance figures that exceeded all expectations. Overall attendance at World of Masonry 2001—those indicating business interest in masonry—reached 15,500.

World of Masonry ran side by side World of Concrete, the largest annual international construction trade show, and The Producer Center. The five-day event included more than 1,600 indoor and outdoor exhibits, four, full-scale product and equipment demonstrations and a 94 session seminar program. The combined registration for the three shows posted an all-time record of 77,225.

"After three successful years with our Masonry Pavilion in World of Concrete, we knew it was the right time to launch World of Masonry as an independent show. We set our exhibitor and attendance goals high and developed a promotional campaign that produced results. In its first year World of Masonry has become the largest masonry show in the United States and a great foundation on which to build this annual event," said Chuck Simanek, Vice President, World of Masonry and World of Concrete.

-more-

Those attending World of Masonry took full advantage of the many programs the show had to offer. Two new Mega Demos filled the outdoor masonry arena with attendees eager to see a wide variety of materials and equipment demonstrated in a jobsite setting. On Tuesday, hundreds of onlookers watched as cavity walls were constructed using the latest in scaffolding, preblended grouts, grout dispensers, foam insulation and rough terrain forklifts. Thursday's Block Laying Extravaganza presented a complete automated block building system including de-palletizing, block assembly, placing of the mortar bed, and block hoisting and laying.

More live action features included the Action Seminars. Action Seminars were a popular new feature that combined the live-action experience with educational content. The Retrofitting Masonry for Seismic Loading Action Seminar was presented to a near capacity crowd. The session covered the vulnerability of unreinforced masonry buildings, demonstrated nondestructive testing as a means of evaluating masonry and presented methods for strengthening or retrofitting masonry. Ironically, this session was held at World of Masonry the same day a major earthquake hit the Seattle area.

The 13-session seminar track in masonry provided a comprehensive educational program for masonry professionals. Sales for masonry seminars more than tripled in 2001, with 1,641 sold. Repair and Maintenance of Aging Masonry Structures, Repair of Design and Construction Problems in Young Masonry Structures and the Troubleshooting Masonry series were some of the most well attended sessions of the week.

-more-

Participating in the first-ever World of Masonry were 150 exhibitors, occupying 45,000 net square feet of space. With displays ranging from anchor bolts and flashing to mortar mixers and weep holes, attendees found the full range of products and equipment used in masonry construction.

"Having this many exhibitors in one place creates a focused marketplace where attendees can meet face to face with industry leaders and network with peers. The positive reports we have received from both exhibitors and attendees is evidence that the industry enthusiastically supports a major event like World of Masonry," said Beth Gassen, Show Director.

World of Masonry and World of Concrete are produced by Hanley-Wood, LLC. For more information on World of Masonry visit www.worldofmasonry.com; send e-mail to wom@hanley-wood.com; call 1-800-837-0870, extension 2653, (outside the United States, call 630-705-2653); fax to 630-543-3112; or write Hanley-Wood Exhibitions at 426 South Westgate Street, Addison, IL 60101, U.S.A.

Hanley-Wood is the leading business-to-business information provider in the residential and commercial construction industry and is owned by VS&A Communications Partners III, the private equity affiliate of media industry merchant bank Veronis Suhler.

Hanley-Wood publishes leading magazines including Concrete Construction, The Concrete Producer, Masonry Construction, Builder, The Journal of Light Construction, Building Products and Tools of the Trade.

-more-

World of Masonry Debuts with 15,500 (page 4)

From its Exhibitions Division based in Dallas, Hanley-Wood produces eight trade shows, including World of Concrete, Surfaces and Custom Home. Hanley-Wood Integrated Marketing is based in Minneapolis and the Home Planners Division, based in Tucson, is the leading publisher of house plan magazines and Special Interest Publications, and, also operates eplans.com. Hanley-Wood's Internet Division has a major Internet presence through its sites including World of Concrete Online, Builder Online and its new company, ebuild, the housing industry's comprehensive guide to building products.

# # #

ExpoExchange
1888 North Market St. • Frederick, MD 21701

FACSIMILE COVER PAGE

To: BOB CRAMER
Company: PAVE TECH
Fax: 1-952-226-6406
Phone:

From: Exhibitor Accounts Payable
Fax: 301-662-9411
Phone: 301-662-9401

Date: Wednesday, December 12, 2001 10:27:10 AM
Pages: 02 *(including cover page)*

Notes/Message:

Attached is a copy of your customized reader printout for the upcoming 2001 WORLD OF CONCRETE show.

You are allowed one revision free of charge. Additional revisions (other than corrections for our typographical errors) are $25.00 each.

Changes of any type CANNOT be made after the deadline date on the order form.

Please contact JENNIFER WISNER with any changes or concerns as soon as possible at 301-662-9401 EXT 2738, or Fax to 301-662-9411.

Thank you for your order.

BUSINESS:
__Architect
__Landscape Architect
__Education
__Government
__Paver Contractor
__Experienced?
__New?
__Potential?
__Paver Distributor
__Paver Manufacturer
__Retaining Wall Contractor
__Retaining Wall Distributor
__Retaining Wall Manufacturer
__Rental House/Equipment Dealer
__Concrete Pipe Manufacturer
__General Contractor Builder
__International

PRODUCTS OF INTEREST:
__PAVE EDGE
__Chemicals
__SandLOCK
__Adhesives/Shims
__DeepROOT
__EnviroPAVE
__REVO Compactors
__Probst Basic Equipment
__Screeding/Sweeping
__Cutting/Splitting/Marking
__Material Handling Equipment
__Hydraulic?
__Job Site Handling
__Slab Handling
__Vacuum (large)?
__Vacuum (small)?
__PaverMax
__PaverCAT
__Other

FOLLOW-UP:
__Specifically Steve/Dale/Glenn/Bob
__Quotation on.....
__Contractor Packet
__Architect Packet
__Dealer Packet
__Manufacturer Packet
__Education Packet

NOTES:

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 26

EXHIBIT
JONES
26
2/23/04

GIE

2002

Green Industry Expo/2002
Exhibitor Listing
(Additions since printing
as of November 8, 2002.)

Alocet Software
Booth: 2335
Paul Jackson
1262 Don Mills Road,
Suite 77
Toronto, ON M3R 2W7
Canada
Phone: (416) 640-6028
Fax: (416) 640-6027
Toll Free: (877) 640-6027
www.alocet.com

Arborguy Supply, Inc.
Booth: 2034
Andrew Sellers
29203 SR 46
Sorrento, FL 32776
Phone: (352) 383-1888
Fax: (352) 383-2227
Toll Free: (866)
ARBORS-1
www.arborguy.com

Bishop Enterprises
Booth: 2432
Mr. Bishop Eldon
9033 Shelbyville Hwy
Bell Buckle, TN 37020
Phone: (615) 793-6052
Fax: (615) 793-9525
www.turf-aire.com

Borderscapes
Booth: 1463
Mr. Paul Nelson
P. O. Box 295
Prior Lake, MN 55372
Phone: (952) 226-6800
Fax: (952) 226-6806
Toll Free: (800) 282-4226
www.borderscapes.com

Bucks Fabricating
Booth: 1100
Mr. Bud Greenert
3547 Perry Hay
Hadley, PA 16130
Phone: (724) 253-3322
Fax: (724) 253-3863
www.bucksfab.com

The Cat Rental Store
Booth: 1825
Knoxville
Chattanooga
Tri-Cities
Lavergne
Memphis
Toll Free: (800) RENT-
CAT

Caudill Seed Company
Booth: 1362
Mr. Joseph A. Lyons
1402 West Main St.
Louisville, KY 40203
Phone: (502) 583-4402
Fax: (502) 583-4405

ETEC
Booth: 2726
Mr. Miles Olsen
2310 Hanselman Avenue
Saskatoon, SK S7L 5Z3
CANADA
Phone: (306) 934-3832
Fax: (306) 934-1615
Toll Free: (800) 434-5309

Edge Tec International
Booth: 2232
Bob Billingsley
285 W. Central Parkway
Altamonte, FL 32714
Phone: (407) 682-0441
Fax: (407) 682-0444
www.kwickkerb.com

Fertile Earth Corporation
Booth: 2526
Mr. Dan O'Very
899 West Baxter Drive
South Jordan, UT 84095
Phone: (801) 327-7211
Fax: (801) 254-5641
Toll Free: (877) 883-2784
www.fertile-earth.com

Ground Breakers, Inc.
Booth: 1926
Mr. Bryant La Flair
2506 Riverwoods Drive N.
Canton, MI 48488
Phone: (734) 634-3680
Fax: (734) 495-9280
Toll Free: (866) 433-9300
www.gator-rator.com

Mulch Mule / Green
Industry Innovators
Booth: 1550
Mr. Todd Pugh
7727 Paris Avenue
Louisville, OH 44641
Phone: (330) 875-0768
Fax: (330) 875-0782
www.mulchmule.com

PDS, Inc.
Booth: 1364
Mr. Paul Sloan
18522 Holmes Road
Belton, MO 64012
Phone: (816) 331-8100
Fax: (816) 331-8111

Peterson Pacific Corp.
Booth: 2225
Mr. Dave Benton
29408 Airport Rd.
P.O. Box 40490
Eugene, OR 97402
Phone: (541) 689-6520
Fax: (541) 689-0804
Toll Free: (800) 269-6520
www.petersonpacific.com

Tygar Manufacturing
Booth: 2032
Jeremy Garrett
P. O. Box 276
Holly Springs, GA 30142
Phone: (770) 345-6625
Fax: (770) 345-2557
www.tygarmfg.com

Wall Enterprises, Inc.
Booth: 2134
Mr. Greg Wall
201 U.S. 31 North
New Whiteland, IN 46184
Phone: (317) 535-9059
Fax: (317) 535-9871
Toll Free: (800) 354-5888
www.rbggrinders.com

Yukon JackBucket, Inc.
Booth: 3126
Mr. Del Anderson
36318 County Road 66
Crosslake, MN 56442
Phone: (218) 692-5535
Fax: (218) 692-5538
Toll Free: (866) 698-6844
www.jackbucket.com

[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
[illegible]
EH 3026 (Black Med. Hard Rubber / Red Hard Plastic)
[illegible] Handle / Head size 2⅜" (60 mm) / Weight 3.4 lb.
EXTRA HEADS for EH 3026
Gray TPE Medium Hard 2⅜" (60 mm)
White Nylon Hard 2⅜" (60 mm)
EH 3028 (Black Med.Hard / White Hard Nylon)
19" Handle / Head size 3 ⅛" (80 mm) / Weight 7 lb.
EH 3027 Sledge Mallet (Black Med.Hard / White Hard Nylon)
31" Handle / Head size 3⅛" (80 mm) / Weight 7.4 lb.
EH 3366 60 (White Hard Nylon Heads)
12" Handle / Head size 2⅜" (60 mm) / Weight 3¾ lb.
EH 3366 70 (White Hard Nylon Heads)
12" Handle / Head size 2¾" (70 mm) / Weight 5 lb.
FIST Deadblow (White Hard Nylon Heads)
1½" (40 mm) Heads, Length 6½"
POUNDER (Includes Breaker Point, Chisel (3") and Tamper Plate (6" x 6")
BASERAKE
PAVERSQUARE PRO
LASERSQUARE FR - 16
LASERSQUARE SL - 24
SANDPULL
~~SANDPULL PRO 5~~
~~SANDPULL PRO 8~~
~~CURBKIT For SANDPULL PRO (set)~~
SANDPULL PRO Adjustable 3' - 7½'
SANDPULL PRO Adjustable 7½' - 10'
CURBKIT II For SANDPULL PRO Adjustable (set)
SANDMAX I TAS Aluminum Telescoping to 14' Sand Screed
CROWN ATTACHMENT for SANDMAX I
~~SANDMAX II TAK HD Alumin. Telescoping to 23' Sand Screed~~
PAVERBROOM 24" Super Duty (Qty.1) Custom made for sweeping paver sand
~~SCATTERMAX Mechanical Sand Broom - width 94"~~
~~PAVERSWEEP Honda Gas Rotary Broom~~
~~SWEEPEx~~
PAVERSPLITTER
WALLSPLITTER
~~SLABSPLITTER~~
~~STONESPLITTER~~
~~ELECTRIC HYDRAULICSPLITTER (12 V)~~
XTREME BX - 3 110V 13 Amp
~~2005GH 5.5 HP Gas Honda Engine~~
~~SAWCART (Seat Package Included)~~
SAWTEC ?
PAVERSCRIBE
QUICKDRAW
SOAP STONE HOLDER (Flat Style)
SOAP STONE Box of 144 (Flat Style)
PERMANENT MARKERS Box of 12 Hard Nylon Tip
~~FIELDCLAMP 3G~~
~~YARDCLAMP MPZ~~
~~SLABCLAMP MPG~~
RETAININGWALL CLAMP
~~BANDCLAMP~~
~~PALLETWAGON PW3~~
SAWTEC HOOD FOR BX-3

PT 02707

[illegible]

[illegible]

~~QUICKCLAMP [illegible]~~

~~QUICKCLAMP [illegible]~~

~~QUICKCLAMP [illegible]~~

~~QUICKCLAMP [illegible]~~

~~FASTGRAB CLAMP 10V~~

FASTGRAB CLAMP UNI

MANGRAB

~~CURBHANDLER (Set of 2)~~

~~BOULDERGRAB~~

TWO MAN BOULDERGRAB

~~ROCKCLAMP (With Carbide Teeth)~~

SLABGRABBER Small

SLABGRABBER Medium

SLABGRABBER Large

SLABHANDLER VZ I

~~SLABHANDLER VZ II~~

~~SLABHANDLER VZ III~~

~~SLABEXTRACTOR~~

~~MAMMOTHMITE 110V~~

~~MAMMOTHMITE 12V~~

~~PAVERMAX VM 203~~

~~PAVERMAX VM 204~~

~~PAVERCAT 2 Wheel Drive~~

~~PAVERCAT 4 Wheel Drive~~

~~BT 80~~

~~BP 18/45~~

~~BP 23/48D~~

~~Vulcalon Mat~~

~~DVW 2100 ?~~

~~BVW 1700~~

~~LVW 1800~~

~~Rubber Mat ? [illegible]~~

~~EVA 55~~

~~Round 40~~

R 90 Rubber Roller Frame Attachment *for* Clay Brick,

PAVERTAPE Pack (8 Rolls)

~~BODYARMOR 2 oz. Case (24)~~

~~BODYARMOR 8 oz. Case (12)~~

HANDSAVER GLOVES Pack (10 pr.)

KNEESEATS (set of 2) *Large*

~~KNEESEATS (set of 2) Small~~

TYPE 3 SUPERWET Super Premium

18 oz. Bottles Case (4 Bottles)

TYPE 2 BASIC

29 oz. Tubes Case (12 Tubes)

10.3 oz. Tubes Case (12 Tubes)

TYPE 1 FLEXIBLE Premium

29 oz. Tubes Case (10 Tubes)

10.3 oz. Tubes Case (12 Tubes)

EZ SHIMS *Permanent Polymer Shims* Case (36 Sheets of 10)

SANDLOCK Two Pack (2) 2 Pound Tubs

~~SANDLOCK Master Pack (24) 2 Pound Tubs~~

SANDLOCK Pail (25 Pounds)

DeepRoot 12" Depth Barrier (40 Panels, 80' lineal ft./carton)

DeepRoot 18" Depth Barrier (26 Panels, 52' lineal ft. /carton)

PT 02708

✓ — ENVIROPAVE DISPLAY
✓ — ENVIROPAVE SAMPLES
✓ — PICTURES FOR SKYLINE
✓ — BOOTH SUPPLY BOX
✓ — VACUUM
✓ — BLUE SHIRTS FOR MARK
✓ — CASH CHECK FOR CASH ADVANCE
✓ — BUSINESS CARDS
✓ — HOMETIME CDROMS
✓ — HATS
✓ — TERMINATOR MAX BLADE: 1-5 #315
6-11 #245
12+ #219

✓ — BLUE SHELF
✓ — EMPTY CHEMICAL CONTAINER w/NEW LABELS
✓ — BOX OF PROBST TOOL VIDEOS (VD)
✓ — LIT RACKS
✓ — POP-UPS
✓ — POP DISPLAY
✓ — PE RIGID, FLEX, INDUSTRIAL
✓ — (6) 6x9 PAVERS
✓ — (1) HANOVER SLAB
✓ — (1) ENGRAVED 12"x12" SLAB IN WAREHOUSE
✓ — DIGITAL CAMERA
✓ — PAVE EDGE HEADER PANELS FOR SKYLINES?

GREEN INDUSTRY EXPO

November 14-17, 2002
Opryland Convention Center
Nashville, Tennessee

2002 Exhibit Contract

Return contract and payment to:
GIE, 1000 Johnson Ferry Road, NE
Suite C-135, Marietta, GA 30068-2112
Phone: (888) 303-3685 ❖ Fax: (770) 579-3835

Rate Schedule:	(Member discounts apply)
Exhibit Rental Rate:	$ 1,395.00 / 10' x 10' booth
Corner Assignments:	$ 75.00 / corner
Product Field Day:	$ 295.00

Payment Schedule: *After August 1, 2002, payment must accompany contract.*	
Minimum deposit with application:	50% of booth fees
Early-bird & Priority Point period ends:	February 28, 2002
Remaining balance due:	August 1, 2002

Application for Space

Exhibiting company (exhibitor) agrees to pay a lease fee at the established rate (plus $75 per corner booth assignment) which must be paid by August 1, 2002. After August 1, 2002, payment must accompany contract. If exhibitor holds a company membership to a GIE sponsor association (ALCA, PGMS, PLCAA), a $100 discount per 10' x 10' booth may be applied. Exhibitor further agrees to comply with the Rules and Regulations for Exhibitors which are included. Booth assignments will be based on a priority point system for contracts received prior to February 28, 2002, as noted in the exhibitor prospectus information. After that date, assignments will be made in order of date payment is received with contract.

Company Information

IMPORTANT: Directory Listing for Show Program - *List your company exactly as you want it to appear in the trade show guide.*

Company PAVE TECH
Address PO Box 576
City / State / Zip PRIOR LAKE, MN 55372
Contact DALE SOPKOVIAK
E-mail Address sales@paveedge.com
Authorized Signature Bob Cramer

Direct Phone 952-226-6400
Toll Free 800-728-3832
FAX 952-226-6406
Title SALES MANAGER
Web Site www.paveteck.com
Date 11-13-01

Exhibit Contact Person if different from above. *All further 2002 information will be sent to this person.*

Name BOB CRAMER
Address (if different)
City / State / Zip

Title FIELD SERVICES MANAGER
E-Mail Address bob@paveedge.com
Phone ____ Fax ____

Cost of Exhibit Space

Exhibit Rental Rate: $1,395 / 10' x 10' booth (Member discounts apply) *Exhibitors of 10 booths or more are entitled to a discount. Call GIE for details.*
Number of 10' x 10' Booths: 4 If they form an island, indicate size (minimum 10' x 20'): 20 x 20
Corner Assignments: $75.00 / corner. Number of corners: ____ *Exhibits of 4 booths or more (10' x 40' or 20' x 20') are not charged corner fees.*

Exhibit Space Preferences

*Organizations exhibitor desires NOT to be near.

* *Every effort will be made to honor your space and location preferences, but GIE cannot guarantee your requests.*

Product Field Day

The Product Field Day is scheduled for November 15, 2002, and is optional at $295.00. A proportionate amount of space will be allocated to exhibitors based on their indoor space rental. Exhibitor desires to participate in the Product Field Day. ☐ Yes ☐ No

Payment Calculation

				GIE Use Only
Space Rental Rate (per 10' x 10' booth)	$ 1,395.00 x 4 # of booths	=	$	5540.00
Corner Assignment Fee ID#1032569	$ 75.00 x ____ # of corners	=	$	—
Product Field Day	$ 295.00 x 1 demonstration	=	$	—
SUBTOTAL	SUBTOTAL	=	$	55800
MINUS: Association Member Discount (indicate association) ☒ ALCA ☐ PGMS ☐ PLCAA	$ 100.00 x 4 # of booths	= -	$	(400)
Early-bird discount (before 2/28/02)	$ 100.00 x 4 # of booths	= -	$	(400)
	TOTAL BALANCE DUE	=	$	4780.00
	50% INITIAL DEPOSIT REQUIRED	=	$	2390.00

Payment Options

☐ Check Enclosed *(U.S. Funds Only)*

GIE Use Only AMT	☐ EB DATE	CK#

I authorize GIE to charge the remainder of the balance on August 1, 2002.

INITIAL HERE

FOR FASTEST SERVICE!

☐ Charge my Credit Card
☐ MasterCard ☐ VISA ☐ Discover ☐ American Express
Card # ____ Exp. Date ____
Print Cardholder's Name ____
Cardholder's Signature ____

SEE REVERSE FOR RULES & REGULATIONS

Exhibitor Product Listing

Check all that apply for complete listing in the Official Conference Guide and GIE Show Directory.

☐ Accessories
☐ Landscaping (Hosts & Reps)
☐ General
☐ Adjuvants/Colorants/Dyes
☐ Aerators
☐ Arborist Supplies
☐ Bedshapers
☐ Biological Pest & Disease Control
☐ Bird Control Products
☐ Blades/Blade Sharpening
☐ Blowers
☐ Brushcutters
☐ Chippers
☐ Commercial Ground Prep/Grading
☐ Communication Equip. (Radios, Phones)
☐ Computers (Indicate Type)
☐ Business Accounting
☐ Design/Imaging
☐ Software
☐ Consultants ☐ Technical ☐ Business
☐ Container
☐ De-Thatchers
☐ Edging Equipment
☒ Edging Supplies
☐ Educational Services/Supplies
☐ Employment Services
☐ Engines
☐ Environmental Storage Containment
☐ Erosion Control Products
☐ Fencing
☐ Fertilizers
☐ Finance, Commercial
☐ Fountains
☐ Franchise
☐ Fuel Additives
☐ Fungicides
☐ Generators
☐ Grinders
☐ Ground Prep/Grading/Renovation
☐ Herbicides
☐ Horticultural & Turf Tools
☐ Hour Meters/Tachometers
☐ Hydro Sprayers
☐ Insecticides
☐ Insurance
☐ Interiorscape (Live & Preserved Foliage)
☐ Irrigation Products & Supplies
☐ Laboratories
☐ Lime Products
☐ Loaders
☐ Management Staffing
☐ Marketing Services
☐ Micronutrients
☐ Mobile Service
☐ Mowing Equipment
☐ Mower Attachments
☐ Mulch & Soil Amendments
☐ Nursery Goods
☐ Woody Ornamentals
☐ Herbaceous Plants/Bulbs
☐ Organic Fertilizers & Amendments
☐ Organic Pest & Disease Control
☐ Outdoor Lighting
☐ Parts, Equipment/Vehicle
☒ Pavers
☐ Plant Growth Regulators
☐ Plant Handling Systems
☐ Planters
☐ Playground Equipment
☐ Posting Supplies (Flags & Signs)
☐ Pruning
☐ Publication
☐ Pumps
☐ Retaining Walls
☐ Retirement Plans
☐ Safety Clothing & Personnel Equipment
☐ Saws, Power
☐ Seed: ☐ Grass ☐ Wildflower
☐ Seeding Equipment
☐ Service Labs
☐ Service Supplier
☐ Signs
☐ Soil
☐ Snow Removal/Deicing Compounds
☐ Snow Removal Equipment (Plows)
☐ Soil Wetting Agents
☐ Spraying Equipment
☐ Spreaders
☐ Sweepers
☐ Tanks
☐ Tires/Tire Sealants
☐ Trailers ☐ Hitches & Related Items
☐ Trenchers/Tillers
☐ Tree Care Products
☐ Trimmers
☐ Trucks, Other Vehicles
☐ Uniforms
☐ Vacuums
☐ Water Gardening Supplies
☐ Weather Information
☐ Other ____

Early-Bird Discount & Priority Point Booth Assignment Deadline: February 28, 2002

PT 02753

GREEN INDUSTRY EXPO

November 14-17, 2002
Opryland Convention Center
Nashville, Tennessee

2002 Exhibit Contract

Return contract and payment to:
GIE, 1000 Johnson Ferry Road, NE
Suite C-135, Marietta, GA 30068-2112
Phone: (888) 303-3685 ❖ Fax: (770) 579-3835

Rate Schedule:	(Member discounts apply)
Exhibit Rental Rate:	$ 1,395.00 / 10' x 10' booth
Corner Assignments:	$ 75.00 / corner
Product Field Day:	$ 295.00

Payment Schedule: *After August 1, 2002, payment must accompany contract.*	
Minimum deposit with application:	50% of booth fees
Early-bird & Priority Point period ends:	February 28, 2002
Remaining balance due:	August 1, 2002

Application for Space

Exhibiting company (exhibitor) agrees to pay a lease fee at the established rate (plus $75 per corner booth assignment) which must be paid by August 1, 2002. After August 1, 2002, payment must accompany contract. If exhibitor holds a company membership to a GIE sponsor association (ALCA, PGMS, PLCAA), a $100 discount per 10' x 10' booth may be applied. Exhibitor further agrees to comply with the Rules and Regulations for Exhibitors which are included. Booth assignments will be based on a priority point system for contracts received prior to February 28, 2002, as noted in the exhibitor prospectus information. After that date, assignments will be made in order of date payment is received with contract.

Company Information

IMPORTANT: Directory Listing for Show Program - *List your company exactly as you want it to appear in the trade show guide.*

Company PAVE TECH
Address PO Box 576
City / State / Zip PRIOR LAKE, MN 55372
Contact DALE SOKOLIAK
E-mail Address sales@paveedge.com
Authorized Signature Bob Cramer

Direct Phone 952-226-6400
Toll Free 800-728-3832
FAX 952-226-6406
Title SALES MANAGER
Web Site www.pavetech.com
Date 11-13-01

Exhibit Contact Person if different from above. *All further 2002 information will be sent to this person.*

Name BOB CRAMER
Address (if different)
City / State / Zip

Title FIELD SERVICES MANAGER
E-Mail Address bob@paveedge.com
Phone
Fax

Cost of Exhibit Space

Exhibit Rental Rate: $1,395 / 10' x 10' booth (Member discounts apply) *Exhibitors of 10 booths or more are entitled to a discount. Call GIE for details.*

Number of 10' x 10' Booths: 4 If they form an island, indicate size (minimum 10' x 20'): 20 x 20

Corner Assignments: $75.00 / corner. Number of corners: _____ *Exhibits of 4 booths or more (10' x 40' or 20' x 20') are not charged corner fees.*

Exhibit Space Preferences

*Organizations exhibitor desires NOT to be near.

_____ _____ _____
_____ _____

** Every effort will be made to honor your space and location preferences, but GIE cannot guarantee your requests.*

Product Field Day

The Product Field Day is scheduled for November 15, 2002, and is optional at $295.00. A proportionate amount of space will be allocated to exhibitors based on their indoor space rental.

Exhibitor desires to participate in the Product Field Day. ☐ Yes ☐ No

Payment Calculation

				GIE Use Only
Space Rental Rate (per 10' x 10' booth)	$ 1,395.00 x _____ # of booths	=	$	
Corner Assignment Fee	$ 75.00 x _____ # of corners	=	$	
Product Field Day	$ 295.00 x 1 demonstration	=	$	
SUBTOTAL	SUBTOTAL	=	$	
MINUS: Association Member Discount (indicate association) ☒ ALCA ☐ PGMS ☐ PLCAA	$ 100.00 x _____ # of booths	= –	$	
Early-bird discount (before 2/28/02)	$ 100.00 x _____ # of booths	= –	$	
	TOTAL BALANCE DUE	=	$	
	50% INITIAL DEPOSIT REQUIRED	=	$	

Payment Options

☐ Check Enclosed *(U.S. Funds Only)*

GIE Use Only ☐ EB
AMT DATE CK#

I authorize GIE to charge the remainder of the balance on August 1, 2002.

INITIAL HERE

FOR FASTEST SERVICE!

☐ Charge my Credit Card
☐ MasterCard ☐ VISA ☐ Discover ☐ American Express
Card # _____ Exp. Date _____
Print Cardholder's Name _____
Cardholder's Signature _____

SEE REVERSE FOR RULES & REGULATIONS

Exhibitor Product Listing

Check all that apply for complete listing in the Official Conference Guide and GIE Show Directory.

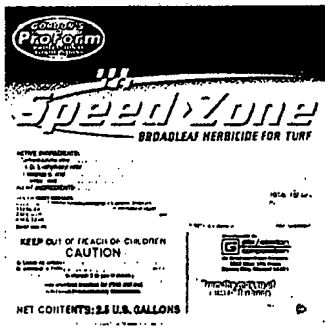
- ☐ Accessories
  - ☐ Landscaping (Hoses & Reels)
  - ☐ General
- ☐ Adjuvants/Colorants/Dyes
- ☐ Aerators
- ☐ Arborist Supplies
- ☐ Bedshapers
- ☐ Biological Pest & Disease Control
- ☐ Bird Control Products
- ☐ Blades/Blade Sharpening
- ☐ Blowers
- ☐ Brushcutters
- ☐ Chippers
- ☐ Commercial Ground Prep/Grading
- ☐ Communication Equip. (Radios, Phones)
- ☐ Computers *(Indicate Type)*
- ☐ De-thatchers
- ☐ Edging Equipment
- ☒ Edging Supplies
- ☐ Educational Services/Supplies
- ☐ Employment Services
- ☐ Engines
- ☐ Environmental Storage/Containment
- ☐ Erosion Control Products
- ☐ Fencing
- ☐ Fertilizers
- ☐ Finance, Commercial
- ☐ Fountains
- ☐ Franchise
- ☐ Fuel Additives
- ☐ Fungicides
- ☐ Generators
- ☐ Hydro Sprayers
- ☐ Insecticides
- ☐ Insurance
- ☐ Interiorscape (Live & Preserved Foliage)
- ☐ Irrigation Products & Supplies
- ☐ Laboratories
- ☐ Lime Products
- ☐ Loaders
- ☐ Management Staffing
- ☐ Marketing Services
- ☐ Micronutrients
- ☐ Mobile Service
- ☐ Mowing Equipment
- ☐ Mower Attachments
- ☐ Mulch & Soil Amendments
- ☐ Nursery Goods
- ☐ Parts, Equipment/Vehicle
- ☒ Pavers
- ☐ Plant Growth Regulators
- ☐ Plant Handling Systems
- ☐ Planters
- ☐ Playground Equipment
- ☐ Posting Supplies (Flags & Signs)
- ☐ Printing
- ☐ Publication
- ☐ Pumps
- ☐ Retaining Walls
- ☐ Retirement Plans
- ☐ Safety Clothing & Personnel Equipment
- ☐ Saws, Power
- ☐ Seed: ☐ Grass ☐ Wildflower
- ☐ Seeding Equipment
- ☐ Snow Removal Equipment (Plows)
- ☐ Soil Wetting Agents
- ☐ Spraying Equipment
- ☐ Spreaders
- ☒ Sweepers
- ☐ Tanks
- ☐ Tires/Tire Sealants
- ☐ Tools: ☐ Hand ☐ Garden & Lndscpg.
- ☐ Tractors
- ☐ Trade Association
- ☐ Trailers, Hitches & Related Items
- ☐ Trenchers/Tillers
- ☐ Tree Care Products
- ☐ Trimmers
- ☐ Trucks, Other Vehicles
- ☐ Uniforms

PT 02755

Speed·Zone™

BROADLEAF HERBICIDE FOR TURF

THE FASTEST WEED CONTROL—*EVER.*



Speed·Zone™ is a trademark of PBI/Gordon.

GET READY FOR RESULTS

- Super fast control of clover, ground ivy and dandelions
- Cool-weather results, even below 50° F
- Rain fast in as little as 3 hours

STOP BY OUR BOOTH #244

pbi/gordon corporation
An Employee-Owned Company

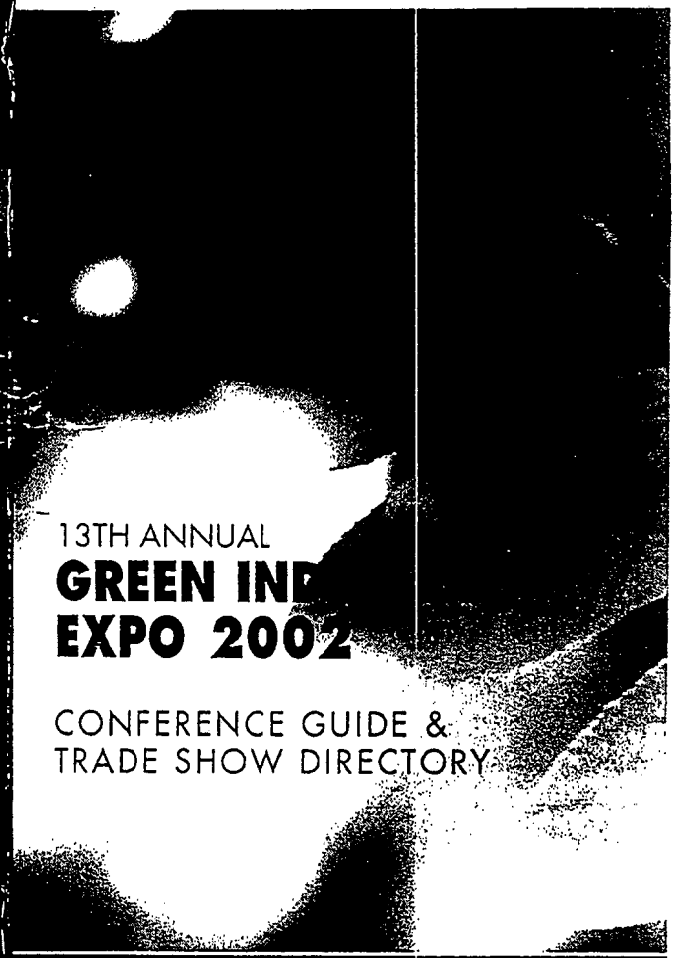
1-800-821-7295
pbigordon.com

GIE
GREEN INDUSTRY EXPO

PROFESSIONAL PRODUCTS, PEOPLE AND IDEAS

NOVEMBER 13-16, 2002

Opryland Resort & Convention Center
Nashville, Tennessee



13TH ANNUAL

GREEN IND EXPO 2002

CONFERENCE GUIDE & TRADE SHOW DIRECTORY

AGCA Associated Landscape Contractors of America

PLCAA

PGMS

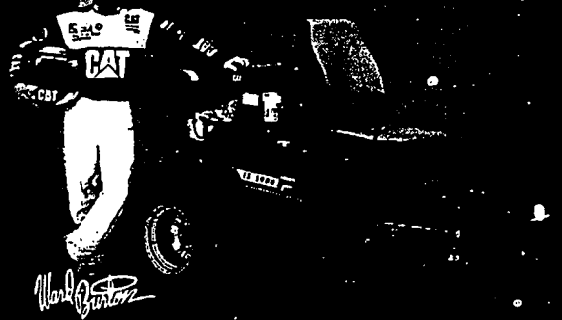
Pocket Guide Published by Landscape Management

PT 02759

GIVES ME THE FINISH I'M LOOKING FOR.

The perfect balance of engine and suspension. That's what it takes to win in NASCAR competition; and that's exactly what the new Ferris IS® 5000Z gives you. With its powerful Caterpillar® diesel engine and Ferris 4-wheel Independent Suspension, you'll mow faster, ride smoother and keep mowing longer without stops for refueling. Plus, with Caterpillar's legendary reputation for power and long life, you'll be getting more performance and better fuel economy for year after productive year. To learn more about the new CAT® powered Ferris IS® 5000Z, call 1-800-686-3128 ext. 138 or visit www.ferrisindustries.com. We'll answer all your questions and match you up with your nearest Ferris dealer. And we'll show you how you can start driving the only commercial mower made that's powered by CAT!

FERRIS
Number 1 in Reliability



Ward Burton:
2002 Daytona 500 Winner
#22 CAT Winston Cup Race Car

Ferris Industries • 5375 N. Main St. • Munnsville, NY 13409
www.ferrisindustries.com • 1-800-933-6175

Cat and Caterpillar are registered trademarks of Caterpillar Inc.

PT 02760

Table of Contents

GIE GREEN INDUSTRY EXPO

Educational Sessions....4-11
GIE Sponsoring Associations....12
GIE President's Welcome....14
GIE Trade Show Schedule....15
GIE Highlights....16-18
GIE Exhibitor Listings....20-50
GIE Exhibitor Product Listings....52-64

ALCA

Welcome....66
About ALCA....67
ALCA Staff....67
General Information....68-69
Conference Program....70-78
Conference Speakers....79-80
Upcoming Events....81

PLCAA

President's Welcome....83
About PLCAA....84
Officers, Directors & Associate Directors....84
General Information....85
Conference Program....86-93
Upcoming Events....94

PGMS

PGMS President's Welcome....96
About PGMS....97-98
General Information....99
Conference Speakers....100
Conference Program....101-104
PGMS Sponsors....105

Exhibitor Hall Guide....Insert
Product Field Day Guide....Insert
Dining....106-107
City Map/Hotels....108
Transportation....110
Advertiser Index....110

WEDNESDAY, NOVEMBER 13

* TICKETED EVENTS

ALCA

9:00 a.m. - 5:00 p.m.
CLP Review Session*
Lincoln A

2:00 p.m. - 5:30 p.m.
Optional A "Growing Your Green After the Grass is Cut" *
Presidential A/B
Optional B "The Training Challenge" *
Presidential C/E
Optional C "Segmental Retaining Walls: Installation Practices and Design Considerations *
Presidential D
Optional D "Take the Myth Out of Your Pricing" *
Delta C
Optional E "Let the Government Pay You to Get Trained" *
Delta B
Optional F "Track Time, Not Dollars" *
Delta D

3:00 p.m. - 7:00 p.m.
GIC Resource Room Open
Presidential Chamber A

6:30 p.m. - 7:30 p.m.
ALCA Welcome Reception
Delta Ballroom A

7:00 a.m.
Golf Outing*
Hermitage Golf Course

9:30 a.m. - 11:30 a.m.
Opryland Ground Tour*
Tennessee A

12:30 p.m. - 4:30 p.m.
Strategic Planning Workshop*
Tennessee Ballroom D

12:30 p.m. - 5:00 p.m.
Recertification Workshops
Lawn Care Pesticide Recertification Workshop*
Tennessee Ballroom A
- Environmentally Sound Insect Control for Lawns
- Weed Control in Northern and Southern Turfgrass

Tree & Shrub Pesticide Recertification Workshop*
Tennessee Ballroom B
- Keep Those Pesky Weeds Out of Your Plants
- Identification and Control of Common Insect and Mite Pests

PGMS

7:30 a.m. - 12:00 p.m.
PGMS Board Meeting
Canal A

12:30 p.m. - 5:00 p.m.
Pre-Conference Tour*
Bayou E

PT 02761

THURSDAY, NOVEMBER 14

* TICKETED EVENTS

ALCA

7:00 a.m. - 8:15 a.m.
Optional Breakfast with Champions*
Governor's Ballroom

7:30 a.m. - 12:30 p.m.
GIC Resource Room Open
Presidential Chamber A

8:30 a.m. - 10:00 a.m.
ALCA Keynote
Presidential Chamber A

10:15 a.m. - 12:30 p.m.
Financial/Business
"Managing Your Business with Numbers"
Presidential C/E
Sales
"Community Philanthropy...A Painless Approach to Saying No"
Presidential A/B
Human Resources
"Create a Safety Culture"
Presidential D
Leadership
"Develop a Learning Company"
Delta C
"The Landscape is Alive!"
Delta B
Maintenance
"The Power of Recurring Revenue"!
Delta D

5:00 p.m. - 6:00 p.m.
Faculty Forum
Jackson A

5:00 p.m. - 6:00 p.m.
CLP Reception*
Washington B

5:30 p.m. - 7:30 p.m.
Gals in Green Reception*
Governor's C

6:00 p.m. - 7:30 p.m.
ALCA One-On-One Mentor Reception*
Jackson A

7:00 a.m. - 8:15 a.m.
Power Breakfast Roundtables *
Tennessee Ballroom Lobby

8:30 a.m. - 10:00 a.m.
Grand Opening Session "Managing to Win"
Tennessee Ballroom

10:15 a.m. - 12:00 p.m.
The Change Revolution! Moving Beyond "Change" In Revolutionary Times
Tennessee Ballroom B
Improving Your Sales Call Effectiveness
Tennessee Ballroom A
Getting the Most Out of Your Insect Control Programs
Magnolia Boardroom

3:30 p.m.-5:00 p.m.
Town Hall Meeting
Tennessee Ballroom B

5:30 p.m. - 6:30 p.m.
New & Prospective Member Reception*
Tennessee Ballroom A

6:30 p.m. - 9:00 p.m.
Annual Meeting, Dinner & Awards Presentation*
Tennessee Ballroom

PGMS

6:45 a.m. - 8:00 a.m.
CGM Breakfast *
Canal B
6:45 a.m. - 8:15 a.m.
Business Over Breakfast *
Canal A

8:30 a.m. - 10:00 a.m.
Planting Trees & Shrubs so They Survive & Thrive
Bayou D
Maintaining a Mountain of Horticulture at a National Historic Landmark
Bayou E

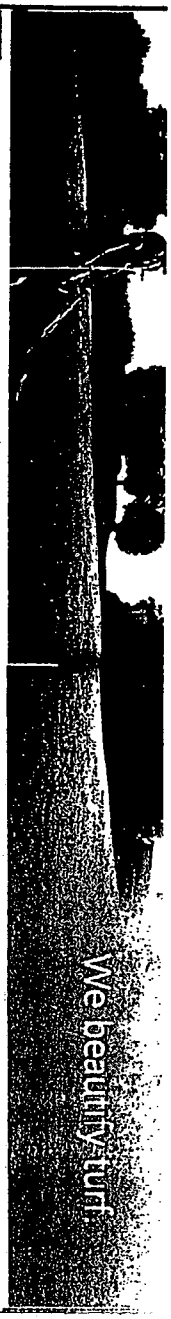
10:15 a.m. - 12:00 p.m.
Weed Control in the Landscape
Bayou D
Characteristics of a Great Leader
Bayou E

6:00 p.m. - 7:30 p.m.
PGMS Welcoming Reception
Old Hickory

CONCURRENT EDUCATIONAL SESSIONS

Conference registrants may attend any educational session offered by ALCA, PLCAA, or PGMS

GREEN INDUSTRY PRODUCT FIELD DAY
10:30 a.m. - 4:30 p.m., The Hermitage. Shuttle Bus Service Presidential Portico



FRIDAY, NOVEMBER 15

ALCA

7:00 a.m. - 8:15 a.m.
Breakfast with Champions *
Governor's Ballroom

7:30 a.m. - 12:30 p.m.
GIC Resource Room Open
Presidential Chamber

7:00 a.m. - 8:15 a.m.
Power Breakfast Roundtables *
Tennessee Ballroom Lobby

PGMS

6:45 a.m. - 8:15 a.m.
PGMS Annual Business Meeting/Continental Breakfast
Canal A

CONCURRENT EDUCATIONAL SESSIONS

Conference registrants may attend any educational session offered by ALCA, PLCAA, or PGMS

8:30 a.m. - 10:00 a.m.
Financial/Business
"Exposing the True Costs of Operational Inefficiencies"
Presidential C/E
Sales
"A Case Study: On the Job with WinnScapes"
Presidential A/B
Human Resources
"H-2B or Not H-2B/Dynamics of a Diverse Workforce"
Presidential D
Leadership
"Lead by Example"
Delta C
Design/Build
"Landscape and Irrigation Design–Utilizing the Latest Tecnology"
Delta B
Maintenance
"It's Snowing Profits"
Delta D

8:30 a.m. - 10:00 a.m.
Training the Trainer
Tennessee Ballroom A
Differentiating Your Services
Tennessee Ballroom B
Pesticide Use in 2010
Tennessee Ballroom D

8:30 a.m. - 10:00 a.m.
Plant Health Care - 101: Part 1 - Above Ground
Bayou D
Efficient Irrigation System Management
Bayou E

GIE KEYNOTE ADDRESS: PETER VIDMAR, U.S. OLYMPIC [illegible] MEDALIST
[illegible]

[illegible]
12:00 p.m. - 6:00 p.m., Ryman Exhibit Hall B & C

* TICKETED EVENTS

4:00 p.m. - 6:00 p.m.
PGMS Branch Program
Canal A, Gaylord Opryland

5:30 p.m. - 7:30 p.m.
Live Auction
Tennessee Ballroom

6:00 p.m. - 7:30 p.m.
ALCA Student/Contractor Networking Reception*
Presidential C/D/E

6:00 p.m.
Dinner on Own

7:30 p.m. - 11:00 p.m.
Jackpot Jamboree Party*
Presidential C/D/E

We know turf
from the inside out.

PT 02763

SATURDAY, NOVEMBER 16

* TICKETED EVENTS

ALCA

7:00 a.m. - 8:15 a.m.
Breakfast With Champions *
Governor's Ballroom

PGMS

6:45 a.m. - 8:30 a.m.
PGMS Business Over Breakfast*
Canal A
6:45 a.m. - 8:00 a.m.
PGMS Past Presidents Breakfast
Canal B

GREEN INDUSTRY EXPO
[illegible] Ryman Exhibit Halls B & C

CONCURRENT EDUCATIONAL SESSIONS
Conference registrants may attend any educational session offered by ALCA, PLCAA, or PGMS

ALCA

1:30 p.m. - 3:00 p.m.
Financial/Business
"Keys to Becoming a High-Profit Business" Part 1
Presidential C/E
Sales
"Life Is a Sales Situation"
Presidential A/B
Human Resources
"Are Your Drivers Legal"
Presidential D
Leadership
"Dragon Slayers: Management, Supervision, and Production"
Delta C
Design/Build
"Building Blocks for Growth"
Delta B
Maintenance
"Balancing Family and Business"
Delta D

3:15 p.m. - 5:00 p.m.
Financial/Business
"Keys to Becoming a High-Profit Business" Part 2
Delta D
Sales
"44 Fun, Cheap, and Different Marketing Tools"
Presidential A/B
Human Resources
"Safety is No Accident"
Presidential D
Leadership
"Lead with Style; Plan with Intent"
Delta D
Design/Build
"The Building Blocks Are in Place...Now Let's Make Sure We Stack Them in the Right Places"
Delta B
Maintenance
"Selling Maintenance: By Industry Practitioners"
Prtesidential A/B

6:00 p.m.-10:30 p.m.
ALCA Awards Reception and Banquet*
Governor's Ballroom and Lobby

SUNDAY, NOVEMBER 17
8:00 a.m. - 11:30 a.m.
Optional Seminar G*
"Growing Pains and How to Avoid Them"
Presidential C
Optional Seminar H*
"Business Boot Camp"
Presidential D
Optional Seminar I*
"Designing with Interlocking Concrete Pavers"
Presidential A

PGMS

1:30 p.m. - 3:00 p.m.
Separate Your Company From the Pack With Great Customer Service
Tennessee Ballroom D
Marketing—*Your* Biggest Payoff for Business
Hermitage C
Plants for Difficult Sites
Hermitage D

3:15 p.m. - 5:00 p.m.
PLCAA Roundtables
Tennessee Ballroom C

8:30 p.m.
Evening at the Grand Ole Opry
Delta Portico

PGMS

1:30 p.m. - 3:00 p.m.
"Wine and Dine" Your Policy Makers & Have Them Pick Up The Check
Bayou D
Leadership and Resolving Conflicts
Bayou E

3:15 p.m. - 5:00 p.m.
Plant Health Care - 101: Part 2 - Below Ground
Bayou D
Harassment & Discrimination Issues in the Workplace
Bayou E

6:30 p.m.
PGMS Awards/Installation Dinner Reception *
Canal ABCD Foyer

7:15 p.m. - 10:00 p.m.
PGMS Awards/Installation Dinner *
Canal ABC

10:00 p.m.
Post Awards Reception
PGMS President's Suite

Sponsoring Associations

GIE GREEN INDUSTRY EXPO

Associated Landscape Contractors of America
150 Elden Street
Suite 270
Herndon, VA 20170
Phone: (800) 395-2522
FAX: (703) 736-9668
Email: information@alca.org
Website: www.alca.org

PLCAA

1000 Johnson Ferry Road, NE
Suite C-135
Marietta, GA 30068-2112
Phone: (800) 458-3466
FAX: (770) 578-6071
Email: plcaa@plcaa.org
Website: www.plcaa.org

PGMS

Professional Grounds Management Society
720 Light Street
Baltimore, MD 21230
Phone: (800) 609-7467
FAX: (410) 752-8295
Email: pgms@assnhqtrs.com
Website: www.pgms.org

2002 GREEN INDUSTRY EXPO BOARD OF DIRECTORS

President
Jon Cundiff (PLCAA)

Vice President
Ken Taylor (PGMS)

Secretary/Treasurer
Thomas W. Davis (ALCA)

Directors
Roger Braswell (ALCA)
Mike Dietrich (PLCAA)
Jerry Grossi (PLCAA)
Kevin O'Donnell (PGMS)
Mike Rorie (ALCA)
James Turnbull (PGMS)

PAST PRESIDENTS OF THE GREEN INDUSTRY EXPO

Many thanks to the following people who have given of their time and energy so that the industry may enjoy the success of the Green Industry Expo.

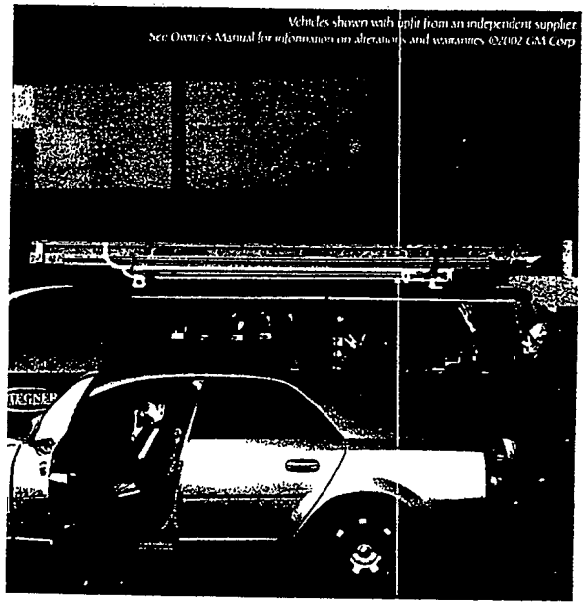
1990 - 1992	Earl Wilson, Thornton-Wilson, Inc.
1993	Ron Kujawa, Kujawa Enterprises
1994	George Gaumer, Davey Tree Expert Company
1995	David Luse, Arteka
1996	Lou Wierichs, Jr., Pro-X Systems
1997	Jeffrey A. Bourne, Howard County Parks & Rec.
1998	Dale Elkins, One Source, Inc.
1999	Sam Farison, Farison Lawn Care, Inc.
2000	Kevin O'Donnell, Villanova University
2001	Rick Doesburg, Thornton Landscape

GIE SHOW MANAGEMENT COMPANY

GIE GREEN INDUSTRY EXPO

Professional Lawn Care Association of America
1000 Johnson Ferry Road, NE, Suite C-135
Marietta, GA 30068-2112
Phone: (770) 973-2019 Toll Free: (888) 303-3685
FAX: (770) 579-3835
Email: info@gieonline.com
Website: www.gieonline.com

CADILLAC HUMMER OLDSMOBILE PONTIAC
GMC BUICK CHEVROLET SATURN SAAB



Whatever it is you do, we'll help you do it better.

What's the most-used tool of your particular trade? Is it a laptop or ladder? A drill press or day planner? If you're like most businesses, it might be what you're driving. So, this year, General Motors® will introduce more new vehicles than anyone else. See what solutions we have for your business at gmfleet.com. Or call toll free 1-866-4-GM-FLEET.

GM **Fleet and Commercial**
Because there's no other business like yours.™

PT 02765

President's Welcome

Welcome to Opryland and the13th Annual Green Industry Expo. The GIE Board, PLCAA, PGMS and ALCA, join me in welcoming you to this year's Expo and Conferences, where "Professional Products, People and Ideas" come together.

While you are here, be sure to take advantage of all that GIE has to offer:

- Inspiring Keynote Speaker
- Informative Educational Tracks
- Tremendous Product Field Day
- Largest Trade Show to Date
- Limitless Networking Opportunities

The GIE Board has worked very hard to bring you the best Green Industry trade show in the country. With a new, business-friendly schedule, we want you to get re-energized with fresh ideas about business strategies, employees, products, and equipment that will grow your business and enhance your professional development.

Enjoy your time exploring Nashville and the Opryland Resort. Try not to get lost!!!!! It has been my privilege to serve as your GIE President this year and an honor to work with the professional representatives on the GIE Board.

We will see you in St. Louis for GIE/2003.

Have a great event.

Jon Cundiff
President, Green Industry Expo/2002

GREEN INDUSTRY EXPO MISSION STATEMENT

The Green Industry Expo is the leading national forum for Lawn, Landscape and Grounds Professionals.

Providing unlimited networking opportunities for today's and tomorrow's industry leaders.

Assuring the highest quality educational and learning experiences through the combined efforts of partner organizations.

Being committed to long-term profit and growth for our exhibitors, lawn, landscape and grounds professionals, and independent partner organizations.

Trade Show Schedule

For specific details on Green Industry Conference (GIC) educational events presented by ALCA, PLCAA and PGMS, please refer to the color-coded matrix contained in this directory.
Blue - ALCA; Green - PGMS.

WEDNESDAY, NOVEMBER 13

8 a.m. - 5:30 p.m.	**Optional Pre-Conference Events** *Opryland Convention Center*
8 a.m. - 6 p.m.	**Exhibitor Set-Up** *Opryland's Ryman Exhibit Halls B & C*
8 a.m. - 5 p.m.	**Product Field Day Set-up** *The Hermitage, Hermitage, TN*

THURSDAY, NOVEMBER 14

8:30 a.m. - 12 p.m.	**GIC Educational Sessions** *Opryland Convention Center*
8 a.m. - 10 p.m.	**Exhibitor Set-Up** *Opryland's Ryman Exhibit Halls B & C*
10:30 a.m. - 4:30 p.m.	**Product Field Day** *The Hermitage, Hermitage, TN*
12 p.m. - 2:30 p.m.	**Tennessee Barbecue at the Product Field Day** *The Hermitage, Hermitage, TN*

FRIDAY, NOVEMBER 15

8:30 a.m. - 10 a.m.	**GIC Educational Sessions** *Opryland Convention Center*
10:30 a.m. - 12 p.m.	**Keynote Address** *Delta Ballroom A*
12 p.m. - 6 p.m.	**Green Industry Expo** *Opryland's Ryman Exhibit Halls B & C*

SATURDAY, NOVEMBER 16

9 a.m. - 2 p.m.	**Green Industry Expo** *Opryland's Ryman Exhibit Halls B & C*
1:30 p.m. - 5 p.m.	**GIC Educational Sessions** *Opryland Convention Center*

SUNDAY, NOVEMBER 17

8 a.m. - 11:30 a.m.	**Optional Post-Conference Seminars** *Opryland Convention Center*
8 a.m. - 5 p.m.	**Exhibitor Move-Out** *Opryland's Ryman Exhibit Halls B & C*

MONDAY, NOVEMBER 18

8 a.m. - 3 p.m.	**Exhibitor Move-Out** *Opryland's Ryman Exhibit Halls B & C*

PT 02766

SPECIAL THANKS!
Company logos throughout this directory give credit to organizations that have invested in more than exhibit space. These sponsors have contributed money and resources to help bolster the green industry conferences and trade show activities resulting in a benefit to the entire industry. Please show these companies your appreciation with "thank you's" and your patronage.

GIE HIGHLIGHTS
Product Field Day and Tennessee Barbecue
10:30 a.m.- 4:30 p.m., Thursday, Nov. 14
The Hermitage, Hermitage, TN

GIE's Product Field Day is the perfect way to gain the knowledge and experience of how products will perform in actual landscape settings. Approximately 100 exhibitors will be on hand for your test-drives and hands-on comparisons.

The Tennessee Barbecue at the Product Field Day is included with a conference registration. The barbecue buffet will be served from 12 to 2:30 p.m. Expo-only registrants may purchase meals on-site.

Free round-trip shuttle service will depart the Presidential Portico of the Opryland Resort & Convention Center. Shuttles to the Field Day will be available from 10 a.m to 5 p.m. on Thursday, Nov. 14.

Contributing sponsor:

GIE Keynote Address
10:30 a.m. -12 p.m., Friday, Nov. 15
Delta Ballroom A

Peter Vidmar became the premier male gymnast for the United States at the 1984 Olympics. A member of the US Olympic Hall of Fame, Peter is the highest scoring U.S. male gymnast in Olympic History. What separates the best from the rest? How do you work harder when you think you're already giving it your all? How do you deal with setbacks when you know "you could have won?" How much of a risk should you take? Peter's presentation on Risk, Originality and Virtuosity answers these questions and vividly describes the requirements for "The Perfect 10." His is truly a world-class performance.

New Product Showcase
Cut straight to the chase! Find out what's new and where to find it. The GIE New Product Showcase located in front of the exhibit hall provides you with one easy stop to find information on the industry's newest introductions.

Grand Prize Ceremonies - More Ways to Win at GIE
Association Plaza, Ryman Exhibit Hall B
1:15 p.m. Saturday, Nov. 16

$500 Grand Prize Drawings
Be sure to be present to win GIE's $500 Cash Prize. A name will be drawn at 1:15 p.m., Saturday, Nov. 16. The winner will have five minutes from the time their name is announced to claim their cash. (Sorry exhibitors, the Cash Prize Drawings are limited to attendees. Exhibitor personnel are not eligible to win.)

$300 Air Travel Voucher from Travel Worldwide Network
Register for a $300 travel voucher on Delta Airlines by visiting GIE's sponsors — ALCA, PLCAA and PGMS — in the Association Plaza. You do not have to be present to win. Special thanks to GIE's Convention Planning Partner, Travel Worldwide Network.

St. Louis Gift Package
A unique gift prize full of items from St. Louis, Mo. — site of GIE/2003 — will be awarded during the Grand Prize Ceremonies. Stop by Booth #3227 to register.

Registration
Name badges are required at all functions. In addition, tickets are required for many special events. Please check with the registration desk of the event's sponsor located in the Delta Foyer or with the GIE registration desk in the Ryman C Foyer.

GIE Registration Desk Hours
Wednesday, Nov. 13 . . . .7:30 a.m. - 5 p.m.
Thursday, Nov. 14 . . . . .7:30 a.m. - 5 p.m.
Friday, Nov. 15 . . . . . .7:30 a.m. - 5 p.m.
Saturday, Nov. 16 . . . . . .7:30 a.m. - 1 p.m.

(In addition to the hours noted above, registration for the Product Field Day will also be available on location at The Hermitage from 8 a.m. to 3 p.m., Thursday, Nov. 14.)

Product Field Day Details
Product Field Day Shuttle
Departing from Opryland's Presidential Portico
Thursday, Nov. 14 . . . . .10 a.m. - 5 p.m.
Continuous round-trip bus service is provided between the Opryland Resort & Convention Center and the Product Field Day location at The Hermitage.

Directions to the Product Field Day
To drive from Opryland Resort & Convention Center to The Hermitage, site of the Product Field Day, head south on Briley Parkway. Take Exit #18 to Lebanon Pike traveling east. Remain on Lebanon Pike until you reach Old Hickory Boulevard. Take a left onto Old Hickory Boulevard traveling north. The Hermitage will be on your right. Follow the signs to the Field Day location.

Conference Session Recordings
Audio CD and tape recordings of ALCA and PLCAA educational sessions are available through A.V.E.R. Associates. A service desk to purchase recorded sessions is located in the Delta Foyer Registration Lobby.

Exhibitor Lounge
A lounge open exclusively to exhibitors is located on the show floor of the Ryman B Exhibit Hall. The lounge opens each day one hour prior to the exhibits. Beverage refreshments are sponsored by Lawn & Landscape Media Group and Interior Business Magazine.

Exhibitor Lounge Hours:
Friday, Nov. 15 . . . . . .11 a.m. - 5 p.m.
Saturday, Nov. 16 . . . . . .8 a.m. - 1 p.m.

PT 02767

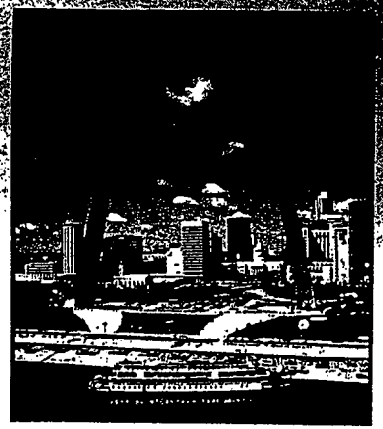
GIE GREEN INDUSTRY EXPO

First Aid
During all conference and trade show hours, a paramedic will be on duty. In the event of an emergency, please call from any house phone.

Lost & Found
Bring any found items to the GIE Registration Desk. At the close of the event, all unclaimed items will be turned over to Opryland Resort & Convention Center Security.

Message Service
A message billboard is located adjacent to the GIE Registration Desk in the Ryman C Foyer. Personal paging services are available only in the event of an emergency.

Speaker Ready
A speaker ready room is located in Governor's Chamber A of the Opryland Convention Center. The Ready Room will be open from 7:30 a.m. to 4:30 p.m., Wednesday, Nov. 13 through Sunday, Nov. 17.



GIE GREEN INDUSTRY EXPO

Make plans now to attend Green Industry Expo 2003 in St. Louis, Missouri November 5-8, 2003

RIVERDALE. The Only Name You Need to Know for Broadleaf Weed Control.

Millennium Ultra™
- 2,4 – D, Clopyralid and Dicamba
- Amine formulation
- Rapid visual response
- Excellent broad spectrum, broadleaf weed control
- Clover control with one application

COOL POWER®
- MCPA, Triclopyr and Dicamba
- Ester formulation for increased plant uptake
- Excellent weed control during cold temperatures
- Controls wild onion and wild garlic
- Non 2,4 – D formulation

Horsepower™
- MCPA, Triclopyr and Dicamba
- Amine formulation
- Highly effective in warmer temperatures
- Excellent efficacy on summer weed species
- Use in 2,4–D sensitive areas or when limits have been met

Riverdale
The Formulation Innovators
(800) 345 3330 ■ www.riverdalecc.com

PT 02768

Exhibitor List

GIE GREEN INDUSTRY EXPO

Exhibit Hall Hours

Friday, Nov. 15 12:00 a.m. - 6:00 p.m.
Saturday, Nov. 16 9:00 a.m. - 2:00 p.m.

Exhibitor list current as of October 9, 2001

Key to Exhibitor List:

▲ = Product Field Day Participants

★ = Exhibitors Offering Show Specials

BOLD = Member companies of the GIE sponsoring associations - ALCA, , PGMS

★4 M, Inc.
Ms. Andrea Mitchell.....Booth: 3223
P. O. Box 56
Eden, NC 27289
(336) 623-8264 .....Fax: (336) 623-8671
www.4mtrimmers.com

Able Sourcing Solutions
Mr. Jack Zimmerman .....Booth: 1404
16800 W. Greenfield Avenue
Brookfield, WI 53005
(262) 827-0601 .....Fax: (262) 827-0602

Absolute Innovations
Mr. John Lendman .....Booth: 862
10880 McKinley Hwy
Osceola, IN 46561
(574) 850-4841 .....Fax: (574) 674-5902
Toll Free: (877) 788-7253
www.absoluteinnovations.com

Accelerator Industries, Inc.
Mr. Peter Andonian .....Booth: 3209
P. O. Box 706
Mercer Island, WA 98040
(425) 562-3013 .....Fax: (425) 562-3046
Toll Free: (800) 984-9410
www.acceleratorindustries.com

Acousticom Corporation
Mr. Douglas N. Cochran.....Booth: 1162
28180 May St.
Elkhart, IN 46517
(574) 293-0534 .....Fax: (574) 294-7250
Toll Free: (800) 664-0534
www.acousticom.com

Aero-Flex Technologies, Inc.
Mr. Vince Morabit .....Booth: 1710
229 Johnston Street
Rock Hill, SC 29730
(803) 329-3200 .....Fax: (803) 329-6590
Toll Free: (888) 880-2376
www.hero-flex.com

Agri-Cover, Inc.
Mr. Larry Jensen .....Booth: 3100
P. O. Box 508, Hwy 281 N
Jamestown, ND 58401
(701) 251-1427 .....Fax: (800) 592-4460
Toll Free: (800) 233-4465

Agrotain International
Mr. Alan Nees .....Booth: 3108
11431 N. Port Washington Road
Suite 105-8
Mequon, WI 53092
(262) 240-0870 .....Fax: (262) 240-0871
www.stabilizednitrogen.com

AlturnaMats, Inc.
Ms. Janet Aaron .....Booth: 2625
P. O. Box 344
Titusville, PA 16354
(814) 827-8884 .....Fax: (814) 827-2002
Toll Free: (888) 544-6287

Americalist/Division of Haines
Mr. Mike Dauer .....Booth: 2913
8050 Freedom Avenue, NW
North Canton, OH 44720-9990
(330) 494-9111 .....Fax: (330) 494-0226
Toll Free: (800) 321-0448
www.americalist.com

American Honda Motor Company, Inc.
Mr. Dave Haack .....Booth: 2319
4900 Marconi Drive
Alpharetta, GA 30005
(678) 339-2618 .....Fax: (678) 339-2503

Amigos Labor Solutions, Inc.
Mr. Robert Wingfield Jr. .....Booth: 2825
3141 Hood St., Suite 440
Dallas, TX 75219
(214) 526-5665 .....Fax: (214) 526-5770
www.amigos-inc.com

▲ Anchor Wall Systems
Ms. Karyn Peterson .....Booth: 3105
5959 Baker Road, Suite 390
Minnetonka, MN 55345-5996
(952) 979-8417 .....Fax: (952) 933-8833
Toll Free: (800) 473-4452
www.anchorwall.com

The Andersons Lawn Products
Mr. Jesse Walle .....Booth: 309
480 W. Dussel Dr., P. O. Box 119
Maumee, OH 43537
(419) 891-6439 .....Fax: (419) 891-2745
Toll Free: (800) 225-2639
www.andersonsinc.com

Aqua Ultraviolet
Mr. Alex Amaya Alex .....Booth: 1545
42371 Avenida Alvarado
Temecula, CA 92590
(909) 296-3480 .....Fax: (909) 296-3490

Aquascape Designs, Inc.
Ms. Kelly Brown.....Booth: 2201
1200 Nagel Blvd.
Batavia, IL 60510
(630) 326-1700 .....Fax: (630) 326-1800
Toll Free: (800) 306-6227
www.aquascapedesigns.com

Aquatic Concepts by Strong
Mr. Jim Preusser .....Booth: 2027
Rte 11, P. O. Box 108
Northumberland, PA 17857
(570) 275-2700 .....Fax: (570) 275-2177
www.strong9.com

ArborSystems, L. L. C.
Mr. Chip Doolittle.....Booth: 2011
PO Box 34645
Omaha, NE 68134
(402) 339-4459 .....Fax: (402) 339-5011
Toll Free: (800) 698-4641
www.arborsystems.com

Arcoa Industries, Inc.
Mr. Terry Thomas .....Booth: 2827
130 Bosstick Blvd.
San Marcos, CA 92069
(760) 599-6915 .....Fax: (760) 599-6986
Toll Free: (800) 748-5529
www.arcoa.com

Associated Landscape Contractors of America
Ms. Debra Holder.....Booth: 3405
150 Elden Street, Suite 270
Herndon, VA 20170
(703) 736-9666 .....Fax: (703) 736-9668
Toll Free: (800) 395-2522
www.alca.org

Bahco Pruning Tools
Mr. Larry Figas .....Booth: 1255
6500 Millcreek Drive
Mississauga, ON L5H 2W6 CANADA
(800) 387-8295 .....Fax: (905) 826-9504
Toll Free: (800) 387-8295

The Boys in Green are Back.
And they're coming to a job-site near you.

Since 9/11, the Immigration and Nationalization Service (INS) has been more determined and diligent than ever before.

Are you prepared?

You must know that your workers are authorized to stay and work in this country. Why? Because you cannot afford to lose your workforce to an INS raid during your busiest season.

You need Amigos to stay ahead of the Feds.

Since 1988, Amigos Labor Solutions, Inc. has placed almost 30,000 legal, dependable seasonal workers throughout the U.S.
We are H-2B specialists — the first, and still the best.

Call Amigos today.

AMIGOS Labor Solutions, Inc.

www.amigos-inc.com

1-877-3AMIGOS
3 2 6 1 4 6 7

PT 02769

Exhibitor List

Ballard, Inc.
Mr. Kory Ballard.....Booth: 1903
6550 NE 14th Street
Des Moines, IA 50313
(515) 965-0951 .....Fax: (515) 965-6934
Toll Free: (877) 965-0951
www.ez-gate.com

Banjo Corporation
Mr. Matt Wagner .....Booth: 2623
150 Banjo Drive
Crawfordsville, IN 47933
(765) 362-7367 .....Fax: (765) 362-0744
www.banjocorp.com

Barenbrug USA
Mr. John Walther.....Booth: 2328
P. O. Box 239
33477 Hwy 99E
Tangent, OR 97389
(541) 926-5801 .....Fax: (541) 926-9435
Toll Free: (800) 547-4101
www.barusa.com

Bartlett Tree Experts
Mr. Frank B. Heisinger.....Booth: 3124
1290 East Main Street
Stamford, CT 06902
(203) 323-1131 .....Fax: (203) 353-0808
www.bartlett.com

BASF
Mr. Derek W. Miller .....Booth: 2919
26 Davis Drive
Research Triangle Pa, NC 27709
(919) 547-2000 .....Fax: (919) 547-2410
Toll Free: (800) 669-1770
www.turffacts.com

Bayer Corporation
Mr. Peter Farno.....Booth: 541
95 Chestnut Ridge Rd.
Montvale, NJ 07645
(201) 307-6866 .....Toll Free: (800) 331-2867
www.bayerprocentral.com

BBA Materials Technology
Mr. Brant Mitchell .....Booth: 3010
70 Old Hickory Blvd.
Old Hickory, TN 37138
(615) 847-7578 .....Fax: (615) 847-7068
Toll Free: (800) 382-8467
www.reemay.com

Becker Underwood, Inc.
Ms. Sherri Hove.....Booth: 2907
801 Dayton Avenue
Ames, IA 50010
(515) 232-5907 .....Fax: (515) 232-5961
Toll Free: (800) 232-5907
www.bucolor.com

▲ BedShaper/Pro Industries, Inc.
Mr. Brian DeMaris .....Booth: 1558
26 Hazelwood Circle
Ephrata, PA 17522
(717) 738-9990 .....Fax: (717) 733-1128
Toll Free: (866) 233-7427
www.bedshaper.net

Belgard
Mr. Matt Harris .....Booth: 3104
600 Cardiff Valley Road
Rockwood, TN 37865
(615) 202-6264 .....Fax: (865) 354-6661
www.Belgard.biz

▲ Billy Goat Industries, Inc.
Mr. Bill Coates .....Booth: 511
1803 SW Jefferson Street
P.O.Box 308
Lee's Summit, MO 64082
(816) 524-9666 .....Fax: (816) 524-6983
www.billygoat.com

▲ BLEC Landscaping Equipment Co. Ltd.
Mr. Gary Mumby .....Booth: 2028
101 Melro Drive
Anderson, SC 29625
(177) 834-6222 .....Fax: (177) 834-6777
www.blec.co.uk

▲ BlueBird International, Inc.
Mr. Mark Schueller.....Booth: 714
Husqvarna Turf Care
7349 Statesville Road
Charlotte, NC 28269
(704) 921-6894 .....Fax: (704) 599-4308
Toll Free: (800) 808-2473
www.bluebirdintl.com

★▲ Bob Cat Textron
Mr. Tom Meier .....Booth: 722
One Bob-Cat Lane
P.O. Box 469
Johnson Creek, WI 53038
(920) 699-2000 .....Fax: (920) 699-3683
www.textronturf.com

▲ Borderline Stamp, USA
Ms. Kym Reach .....Booth: 564
8160 N. 67th Avenue, Suite 130
Glendale, AZ 85302
(888) 999-6641 .....Fax: (623) 915-1327
Toll Free: (888) 999-6641
www.borderlinestamp.com

Briggs & Stratton Corporation
Mr. Woody Collins .....Booth: 1340
P.O. Box 702
Wauwatosa, WI 53201-0702
(414) 259-5333 .....Fax: (414) 259-5313
www.briggsandstratton.com

▲ Brown Mfg. Corp./Trenchmaster
Mr. Lee Campbell .....Booth: 1439
Rt. 3, Box 339
Ozark, AL 36360
(334) 795-6603 .....Fax: (334) 795-3029
Toll Free: (800) 633-8909
www.brownmfgcorp.com

Bubco, Inc.
Mr. Guarian Simnacher .....Booth: 2101
P. O. Box 1840
Lodi, CA 95241
(209) 367-3885 .....Fax: (209) 367-3895
Toll Free: (800) 474-2532
www.bubco.com

▲ Buck's Fabricating
Bud Greenert.....Booth: 1100
3547 Perry Highway
Hadley, PA 16130
(724) 253-3322 .....Fax: (724) 253-3863

★▲ Bunton Textron
Mr. Tom Meier .....Booth: 722
One Bob-Cat Lane
P.O. Box 469
Johnson Creek, WI 53038
(920) 699-2000 .....Fax: (920) 699-3683
www.textronturf.com

C & P Press, Inc.
Mr. Bron Zienkiewicz .....Booth: 810
302 Fifth Avenue, 5th Floor
New York, NY 10001-3604
(646) 733-6021 .....Fax: (646) 733-6010
Toll Free: (800) 839-2420
www.bluebooktor.com

▲ C & S Turf Care Equipment, Inc.
Mr. Tad Grubbs.....Booth: 219
6207 Dressler Road, N.W.
North Canton, OH 44720
(330) 966-4511 .....Fax: (330) 966-0956
Toll Free: (800) 872-7050
www.csturfequip.com

C. Scott, Inc.
Mr. Arnulfo Hinojosa .....Booth: 1453
3205 Avenue K
Bay City, TX 77414
(979) 245-7577 .....Fax: (979) 245-8969
www.silc-h2b.com

Cabela's
Mr. Paul Schwanenberg.....Booth: 1900
One Cabela Drive
Sidney, NE 69160
(308) 254-1499 .....Fax: (308) 254-4188
www.cabelas.com

▲ Cappuccio Enterprises .....Booth: 3101
435 Middle Road
Hammonton, NJ 08037

Case Corporation
Mr. Bob Quaderer .....Booth: 1504
700 State Street
Racine, WI 53404
(262) 636-5879 .....Fax: (262) 636-7809
www.cnh.com

▲ Caterpillar, Inc.
Mr. Dave Hill .....Booth: 1831
100 NE Adams
Peoria, IL 61629-8520
(309) 675-5605 .....Fax: (313) 692-6449

▲ Caudill Seed Company
Joseph Lyons .....Booth: 1362
1402 West Main Street
Louisville, KY 40203
(502) 583-4402 .....Fax: (502) 583-4405
Toll Free: (800) 626-5357

CDS-John Blue Company
Mr. Craig Mashburn.....Booth: 2331
P. O. Box 1607
Huntsville, AL 35807
(256) 721-7515 .....Fax: (256) 721-9091
Toll Free: (800) 253-2583
www.cds-johnblue.com

CEJN Industrial Corporation
Mr. John Lyons .....Booth: 1544
212 Ambrogio Drive
Gurnee, IL 60805
(847) 263-7200 .....Fax: (847) 263-7207
Toll Free: (800) 222-2356
www.cejn.com

Chemical Containers, Inc.
Ms. Cynthia Markland.....Booth: 863
P. O. Box 1307
Lake Wales, FL 33589
(863) 638-1407 .....Fax: (863) 638-1863
Toll Free: (800) 346-7867
www.chemicalcontainers.com

▲ Chilton Air-Cooled Engines
Mr. Rob Chilton .....Booth: 1535
P. O. Box 150806
Nashville, TN 37215
(615) 254-1637 .....Fax: (615) 259-3845
Toll Free: (866) 855-2600
www.chiltoncompanies.com

Christmas/Nite Time Decor
Mr. John Ropas .....Booth: 343
P. O. Box 5946
Lubbock, TX 79408-5946
(806) 722-1225 .....Fax: (806) 722-9627
Toll Free: (800) 687-9551

PT 02770

Exhibitor List

GIE GREEN INDUSTRY EXPO

▲Classen Mfg., Inc.
Mr. Larry Classen .....Booth: 2903
P. O. Box 2401
Norfolk, NE 68702
(402) 371-2294 .....Fax: (402) 371-3602
Toll Free: (888) 252-7710
www.classen-mfg.com

Classic Groundcovers, Inc.
Mr. Wally Pressey .....Booth: 960
405 Belmont Road
Athens, GA 30605-4905
(706) 543-0145 .....Fax (706) 369-9844
Toll Free: (800) 248-8424
www.classic-groundcovers.com

CLC LABS
Dr. Chuck Darrah .....Booth: 763
325 Venture Drive
Westerville, OH 43081-8826
(614) 888-1663 .....Fax: (614) 888-1330
www.clclabs@aol.com

Cleary Chemical Corporation
Ms. Barbara Cleary .....Booth: 1455
178 Ridge Road
Dayton, NJ 08810
(732) 329-8399 .....Fax: (732) 274-0894
Toll Free: (800) 524-1662
www.clearychemical.com

★ CLIP-Sensible Software, Inc.
Ms. Karen Paulik .....Booth: 2904
9639 Dr. Perry Road, Suite 123
Ijamsville, MD 21754
(301) 874-3611 .....Fax: (301) 874-3613
Toll Free: (800) 635-8485
www.clip.com

CNA Commercial Insurance
Mr. Joel Appelbaum.....Booth: 3003
333 S. Wabash Avenue - 37S
Chicago, IL 60478
(312) 822-4633 .....Fax: (312) 755-7161
www.cna.com

Exhibitor List

GIE GREEN INDUSTRY EXPO

Colorblends
Mr. Tim Schipper.....Booth: 1465
Box 7584
Greenwich, CT 06836
(203) 625-0638 .....Fax: (203) 862-8909
Toll Free: (888) 847-8637
www.colorblends.com

★ ▲ The Concrete Edge/Lil' Bubba Curb Mach. .....Booth: 959
2205 Forsyth Road, Unit A
Orlando, FL 32807
(407) 658-2788 .....Fax: (407) 677-6039
Toll Free: (800) 314-9984
www.lilbubba.com

Conseco Finance
Mr. Bob Hendley .....Booth: 3218
332 Minnesota Street, Suite 620
St. Paul, MN 55101
(651) 292-2673 .....Fax: (800) 924-3214
Toll Free: (800) 330-5189
www.cuttingedgecard.com

Construction Site News
Mr. Mark Morris.....Booth: 1059
33 Inverness Parkway
Birmingham, AL 35242
(205) 380-1362 .....Fax: (205) 987-3237
Toll Free: (800) 366-0676
www.constructionsitenews.com

Corbin's Baled Pine Straw, Inc.
Mr. Phillip T. Corbin .....Booth: 2909
122 Mill Road
McDonough, GA 30253-5916
(770) 957-5999 .....Fax: (770) 954-1772
Toll Free: (800) 957-1411
corbinspinestraw.com

Corbitt Manufacturing Co., Inc.
Ms. Heleen Corbitt .....Booth: 1920
Route 8, Box 20
NW Guerdon Street
Lake City, FL 32055
(386) 755-2555 .....Fax: (386) 755-6700
Toll Free: (800) 422-4330
www.cypress-mulch.com

PT 02771

Exhibitor List

GIE GREEN INDUSTRY EXPO

Corona Clipper
Mr. John Reisbeck ..... Booth: 2329
1540 E. Sixth Street
P. O. Box 1388
Corona, CA 92878-1388
(909) 737-6515 ..... Fax: (909) 737-8657
Toll Free: (800) 847-7863
www.coronaclipper.com

▲Country Clipper
Mr. John E. Willard ..... Booth: 2103
613 West English
Corydon, IA 50060
(641) 872-2544 ..... Fax: (641) 872-1593
Toll Free: (800) 344-8237
www.countryclipper.com

▲Crary Bear Cat/Hayward Distributing
Mr. Jeffers Knopp ..... Booth: 2725
237 NW 12th Street
West Fargo, ND 58078
(701) 282-5520 ..... Fax: (701) 282-9522
Toll Free: (800) 247-7335
www.bearcatproducts.com

★Creative Sales, Inc.
Mr. Warren D. Wolfe ..... Booth: 1541
P. O. Box 501
Fremont, NE 68026-0501
(402) 727-4800 ..... Fax: (402) 727-4841
Toll Free: (800) 759-7739
www.acecap-medicap.com

▲Cub Cadet Commercial
Mr. Craig Kemmerling ..... Booth: 1221
P. O. Box 368023
Cleveland, OH 44136
(330) 558-5591 ..... Fax: (888) 804-5544
Toll Free: (877) 835-7841
www.cubcommercial.com

Curv-Rite, Inc.
Mr. John Mindling ..... Booth: 2428
3603 North Main Street
Wayland, MI 49348
(616) 792-0044 ..... Fax: (616) 792-8126
Toll Free: (800) 366-2878
www.curv-rite.com

▲The Davey Tree Expert Company
Ms. Terri Helm ..... Booth: 1552
1500 N. Mantua Street
Kent, OH 44240
(330) 673-9511 ..... Fax: (330) 673-0702
Toll Free: (800) 445-8733
www.davey.com

Dawn Industries, Inc.
Mr. Mark Champion ..... Booth: 2300
5055 West 58th Avenue
Arvada, CO 80002
(303) 296-4041 ..... Fax: (303) 295-6604
Toll Free: (800) 321-7246
www.dawnindustries.com

DeKorra Products, L.L.C.
Mr. Roy Bailey ..... Booth: 3027
N 4083 Highway V
Poynette, WI 53955
(608) 635-8585 ..... Fax: (608) 635-8587
Toll Free: (888) 635-8585
www.dekorraproducts.com

▲ Dixie Chopper
Mr. Rick Judy ..... Booth: 1703
6302 E. County Road 100 N.
Coatesville, IN 46121
(765) 246-6191 ..... Fax: (765) 246-6336
www.dixiechopper.com

▲DOLMAR ..... Booth: 1353
4680 River Green Parkway
Duluth, GA 30096
(770) 476-8874 ..... Fax: (770) 476-0795
Toll Free: (888) 673-7278

Dow AgroSciences
Ms. Jennifer Reifel ..... Booth: 631
9330 Zionsville Road
Indianapolis, IN 46268-1054
(317) 337-4161 ..... Fax: (317) 337-[illegible]
www.dowagro.com

Drafix Software, Inc.
Mr. Pete Lord ..... Booth: 1360
105 E. 5th Street
Kansas City, MO 64106
(816) 842-4955 ..... Fax: (816) 421-6618
Toll Free: (800) 231-8574
www.prolandscape.com

▲E-Z Trench, Inc.
Ms. Gail Porter ..... Booth: 460
2315 Hwy. 701 South
Loris, SC 29569
(843) 756-6444 ..... Fax: (843) 756-6442
www.eztrench.com

Eagle Point
Ms. Kim Quain ..... Booth: 1204
4131 Westmark Drive
Dubuque, IA 52002-2627
(563) 556-8392 ..... Fax: (563) 556-5321
Toll Free: (800) 678-6565
www.eaglepoint.com

▲ Earth & Turf
Mr. John Bentley ..... Booth: 1445
112 S. Railroad Avenue
New Holland, PA 17557
(888) 693-2638 ..... Fax: (717) 355-2879
Toll Free: (888) 693-2638
www.earthandturf.com

Satisfy new emissions standards without changing the way you do business. Now that's smart.

With new Power Boost Tornado™ Technology, you can meet all EPA requirements and CARB standards with a 2-stroke engine you're already selling! That means no big parts inventory overhauls, no major service team re-training and no special tools. Power Boost Tornado™ Engines can simplify your business and improve your bottom line — and that makes them an intelligent choice.

Call 1-800-432-ECHO (3246) for more information, or visit www.echo-usa.com.

ECHO. Ask Any Pro!™

Come visit us at Field Day Site #19 and Indoor Booth #1522.

©2002 Echo, Inc.

PT 02772

Exhibitor List

GIE GREEN INDUSTRY EXPO

▲Earthway Products, Inc.
Mr. Bob Petrungaro .....Booth: 2902
1009 Maple Street
Bristol, IN 46507
(574) 848-7491 .....Fax: (800) 678-4868
Toll Free: (800) 294-0671
www.earthway.com

Eastman Industries/Hover Mower
Mr. Nick Nikazmerad .....Booth: 1058
87 Bell Street
Portland, ME 04103
(207) 878-5353 .....Fax: (207) 878-9109
Toll Free: (800) 760-1680
www.hovermower.com

Easy Gardener
Sheila Jones .....Booth: 2901
P. O. Box 21025
Waco, TX 76702
(254) 753-5353 .....Fax: (254) 753-5372
Toll Free: (800) 327-9462
www.easygardener.net

▲Easy Lawn, Inc.
Mr. Robert N. Lisle.....Booth: 1733
16221 Sussex Highway, Unit 1
Bridgeville, DE 19933
(302) 337-0400 .....Fax: (302) 337-9817
Toll Free: (800) 638-1769
www.easylawn.com

▲Echo, Inc.
Ms. Julie Taitel .....Booth: 1522
400 Oakwood Road
Lake Zurich, IL 60047
(847) 540-8400 .....Fax: (847) 540-9670
Toll Free: (800) 432-3246
www.echo-usa.com

▲Encore Mfg. Co., Inc.
Mr. Douglas Tegtmeier .....Booth: 453
2415 Ashland Avenue, P.O. Box 888
Beatrice, NE 68310
(402) 228-4255 .....Fax: (402) 223-4103
Toll Free: (800) 267-4255
www.encoreequipment.com

Engle Printing
Ms. Sue Ann Hernandez.....Booth: 3112
598 East Dayton Drive
Fairborn, OH 45324
(937) 879-2802 .....Fax: (937) 879-3267
Toll Free: (888) 521-4154
www.proforma.com/engle

▲Exmark Mfg. Co., Inc. (155577)
Mr. Dan Dorn.....Booth: 1017
2101 Ashland Avenue
P.O. Box 808
Beatrice, NE 68310
(402) 223-6378 .....Fax: (402) 223-6384
www.exmark.com

▲Express Blower, Inc.
Mr. Brent Whitley .....Booth: 430
750 Chambers Street
Eugene, OR 97402
(541) 434-7152 .....Fax: (541) 343-4802
Toll Free: (800) 285-7227
www.expressblower.com

Exxon Mobil
Mr. Pat J. Curran .....Booth: 3118
4500 Dacoma, Suite 380
Houston, TX 77029
(713) 680-7524 .....Fax: (713) 680-5417
www.exxonmobilfleet.com

EZ-Flo Injection Systems
Ms. Christine Griffin .....Booth: 2927
2484 Shadowbrook Drive
Wexford, PA 15090
(724) 940-4071 .....Fax: (412) 291-1765
www.ezfloinjection.com

Ferris Industries
Mr. Bill Anton .....Booth: 931
5375 North Main Street
Munnsville, NY 13409
Toll Free: (800) 933-6175
www.ferrisindustries.com

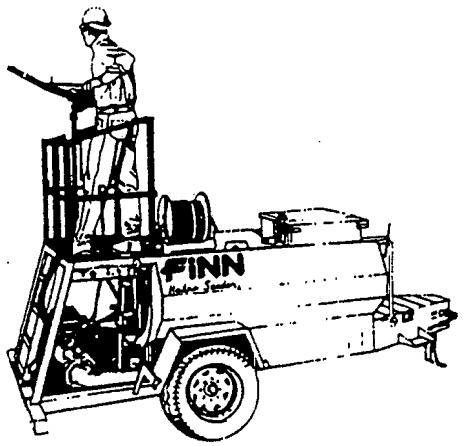
▲Finn Corporation
Ms. Rochelle Abbott .....Booth: 352
9281 Le Saint Drive
Fairfield, OH 45014
(513) 874-2818 .....Fax: (513) 874-2914
Toll Free: (800) 543-7166
www.finncorp.com

Fipronil/Bayer Environmental Science
Mr. Karl J. Kisner.....Booth: 2924
95 Chestnut Ridge Road
Montvale, NJ 07645
(201) 307-9700 .....Fax: (201) 307-3438
Toll Free: (800) 577-5163
www.aventisch.pco.com

▲First Products, Inc.
Mr. Alan Avant.....Booth: 2419
164 Oak Ridge Road
Tifton, GA 31794
(229) 382-4768 .....Fax: (229) 382-0506
Toll Free: (800) 363-8780
www.1stproducts.com

Flail-Master
Mr. Mike Arnold.....Booth: 3020
P. O. Box 40984
Nashville, TN 37204
(615) 890-9180 .....Fax: (615) 896-5652
Toll Free: (800) 251-4020
www.flailmaster.com

FINN CORPORATION



T60 SERIES II HydroSeeder

9281 LeSaint Drive Fairfield Ohio 45014

1-800-543-7166 Fax: 513-874-2914

Visit us @ www.finncorp.com

PT 02773

Exhibitor List

GIE GREEN INDUSTRY EXPO

FleetBoss Global Positioning Solutions
Ms. Julia Axelrod .....Booth: 2013
241 O'Brien Road
Fern Park, FL 32730
(407) 265-9559 .....Fax: (407) 265-0365
Toll Free: (877) 265-9559
www.fleetboss.com

Flora Personnel, Inc.
Mr. Jack Ferrell .....Booth: 3004
1740 Lake Markham Road
Sanford, FL 32771
(407) 320-8177 .....Fax: (407) 320-8083
www.florapersonnel.com

Flowerwood
Mr. Vaughn Street .....Booth: 1462
P.O. Box 369
Loxley, AL 36551
(251) 964-5122 .....Fax: (251) 964-6355
Toll Free: (800) 858-3321
www.encoreazalea.com

Flowtronex PSI, Inc.
Mr. John Swindle.....Booth: 3206
10661 New Kirk Street
Dallas, TX 75220
(214) 357-1320 .....Fax: (214) 357-5861
Toll Free: (800) 786-7480

FMC Specialty Products
Ms. Christie Palmer .....Booth: 948
1735 Market Street - 22nd Floor
Philadelphia, PA 19103
(215) 299-6079 .....Fax: (215) 299-6100
Toll Free: (800) 321-1362
www.fmc.com

Focal Point Communications
Mr. Matt Shooner .....Booth: 212
61 Circle Freeway Drive
Cincinnati, OH 45246
(513) 874-0027 .....Fax: (513) 874-9727
Toll Free: (800) 525-6999
www.growpro.com

Foley Enterprises
Ms. Terry Foley.....Booth: 859
11500 Manchaca Road
Austin, TX 78748
(512) 282-3237 .....Fax: (512) 282-0958
Toll Free: (888) 623-7285
www.foleyenterprises.net

Forestry Suppliers, Inc.
Mr. Clay Walker .....Booth: 3002
205 West Rankin Street
Jackson, MS 39201-6126
(601) 354-3565 .....Fax: (800) 543-4203
Toll Free: (800) 647-5368
www.forestry-suppliers.com

Garden Graphics Inc.
Mr. Everett Dejong .....Booth: 3211
3425 Harvester Road 217
Burlington, ON L7N 3N1 CANADA
(905) 639-9668 .....Fax: (905) 6 .9-9108
Toll Free: (800) 710-1900
www.gardengraphics.com

Garick Corporation
Mrs. Angela Cooper .....Booth: 213
13600 Broadway Avenue
Cleveland, OH 44125
(216) 581-0100 .....Fax: (216) 581-4712
Toll Free: (800) 242-7425
www.garick.com

▲General Motors Isuzu Commercial Truck
Mr. Robert Beck .....Booth: 559
13340 183rd Street
Cerritos, CA 90702-6007
(562) 229-5322 .....Fax: (562) 229-5453
Toll Free: (800) 597-7383
www.isuzu.com

Giant-Vac
Mr. Bill Anton .....Booth: 931
11 Machine Shop Road
P.O. Box 195
South Windham, CT 06266
(262) 284-8678 .....Fax: (262) 284-8673
Toll Free: (860) 423-7741
www.ferrisindustries.com

▲Glenmac, Inc.
Mr. Mike McPherson .....Booth: 1711
P. O. Box 2135
Jamestown, ND 58402
(701) 252-9300 .....Fax: (701) 252-1978
Toll Free: (800) 437-9779
www.glenmac.com

GM Fleet & Commercial
Mr. David Burch .....Booth: 325
100 Renaissance Center
Detroit, MI 48265-1000
(313) 665-1665 .....Fax: (313) 667-2939
Toll Free: (800) 353-3867
www.gmfleet.com

★ ▲ GNC Industries, Inc.
Ms. Carlota Carver.....Booth: 1553
1808 Airport Road
Pocahontas, AR 72455
(870) 248-9901 .....Fax: (870) 248-9905
Toll Free: (800) 462-2005
www.gncindustries.com

Gowan Company
Mr. Steve Petersen .....Booth: 1253
370 S. Main Street
P. O. Box 5569
Yuma, AZ 853664
(913) 814-0503 .....Fax: (913) 814-0504
Toll Free: (800) 883-1844
www.gowanco.com

GIE GREEN INDUSTRY EXPO

Graham Lawn Equipment, Inc.
Mr. James Watson .....Booth: 523
8878 Bright Star Road
Douglasville, GA 30134
(770) 942-1617 .....Fax: (770) 949-7226
Toll Free: (800) 543-2810
www.grahamlawnequipment.net

▲Grasshopper Company
Ms. Connie Estep .....Booth: 411
P. O. Box 637
Moundridge, KS 67107
(620) 345-8621 .....Fax: (620) 345-2301
www.grasshoppermower.com

▲Gravely-an Ariens Company
Ms. Carol Dilger .....Booth: 731
655 W. Ryan
Brillion, WI 54110
(920) 756-2141 .....Fax: (920) 756-4472
Toll Free: (800) 472-8359
www.gravely.com

▲ Great Dane Power Equipment, Inc.
Mr. Bill Balteer.....Booth: 2809
4700 New Middle Road
Jeffersonville, IN 47130
(502) 548-8714 .....Fax: (704) 544-3382
Toll Free: (877) 246-8770
www.greatdanemowers.com

Green Media Div. of Adams Business Media
Ms. Emily Rogler.....Booth: 310
250 Wacker Drive, Suite 1150
Chicago, IL 60606
(630) 262-1403 .....Fax: (630) 262-1433
www.greenindustry.com

Green Touch Industries, Inc.
Mr. Dan Keegan.....Booth: 1925
P. O. Box 30614
Palm Beach Gradens, FL 33420-0614
(561) 659-5525 .....Fax: (561) 659-5995
Toll Free: (800) 621-6919
www.green-touch.com

TEMPORARY/SEASONAL LABOR VISAS

Foley Enterprises
Toll Free (888) 623 7285
The H-2B Specialists

NEW FLAT RATES!

OPTION I
$1,500 FOR 1-20 PERMITS

OPTION II
$7,900 FOR 25-100 PERMITS

Austin (512) 282 3237 Fax (512) 282 0958
Email: FoleyEnt@evl.net
www.FoleyEnterprises.net

PT 02774

Exhibitor List

GIE GREEN INDUSTRY EXPO

Greenline
Mr. Mike Holland .....Booth: 211
P.O. Box 607
Reidsville, GA 30453
(912) 557-3501 .....Fax: (912) 557-3521
Toll Free: (800) 356-0171
www.greenlinedist.com

★ **GreenSearch**
Mr. Larry Fish .....Booth: 2106
1117 Perimeter Center West, Suite 500 East
Atlanta, GA 30338
(770) 392-1771 .....Fax: (770) 392-1772
Toll Free: (888) 375-7787
www.greensearch.com

GreenSource Direct, Inc.
Ms. Nicole Allison .....Booth: 1922
102 East Lee Road
Taylors, SC 29687
(864) 268-7004 .....Fax: (800) 611-4588
Toll Free: (800) 454-4380
www.greensourcedirect.com

GreenTech .....Booth: 1405
8401 Mayland Drive, Suite F
Richmond, VA 23294
(804) 965-0025 .....Fax: (804) 965-9630
Toll Free: (888) 323-4397
www.greentechltm.com

▲ **Gregson-Clark Spraying Equipment**
Mr. Rhett Clark .....Booth: 361
7599 Solen Seldon Road
P.O. Box 8
LeRoy, NY 14482
(585) 768-7035 .....Fax: (585) 768-4771
Toll Free: (800) 706-9530
www.gregsonclark.com

Griffin L.L.C.
Ms. Patti Niewoehner .....Booth: 224
P. O.Box 1847
Valdosta, GA 31603
(229) 293-4242 .....Fax: (229) 249-5389
Toll Free: (800) 737-3995
www.griffinllc.com

Grounds Maintenance Magazine
Mr. Dave Noland .....Booth: 558
9800 Metcalf Avenue
Overland Park, KS 66212-2215
(913) 967-1654 .....Fax: (913) 514-6654
www.grounds-mag.com

Grower Equipment & Supply Company
Mr. Gerald DeBruyne .....Booth: 2007
294 East Belvidere Road
Hainesville, IL 60030
(847) 223-3100 .....Fax: (847) 223-3130

★ **Growtech, Inc.**
Ms. Val Box .....Booth: 2601
34 Congress Circle West
Roselle, IL 60172
(630) 980-9972 .....Fax: (630) 980-4877
Toll Free: (800) 204-4769
www.growtech.com

GTO International
Mrs. Tracy Drus .....Booth: 3022
P. O. Box 426
Pinckney, MI 48169
(734) 878-6714 .....Fax: (734) 878-6790
Toll Free: (866) 428-4727
www.gtoint.com

Hannay Reels, Inc.
Mr. Scott Hannay .....Booth: 2819
553 State Route 143
Westerlo, NY 12193
(518) 797-3791 .....Fax: (800) 733-5464
Toll Free: (877) 467-3357
www.hannay.com

Harmony Products, Inc.
Mr. John Moriarty .....Booth
9030 Stony Point Parkway, Suite 380
Richmond, VA 23235
(804) 272-6770 .....Fax: (804) 272-2638
www.harmonyproducts.com

Harper Industries
Ms. Bobbie Hostetler .....Booth: 1929
151 E. Hwy 160
Harper, KS 67058
(620) 896-7381 .....Fax: (620) 896-7129
Toll Free: (800) 835-1042
www.info@deweze.com

★ **HD Hudson Mfg. Co., Green Garde Division**
Mr. Gene Short .....Booth: 1531
500 North Michigan Avenue, Suite 2300
Chicago, IL 60611-3748
(312) 644-2830 .....Fax: (312) 644-7989
Toll Free: (800) 745-2392
www.hdhudson.com

Helena Chemical Company
Mr. Haverson Ward .....Booth: 1159
100 Carolina Street
West Columbia, SC 29169
(803) 822-8028 .....Fax: (803) 822-8774
www.helenachemical.com

Helton, Inc.
Mr. Greg Hancock .....Booth: 1719
8700 Manchester Hwy.
Morrison, TN 37357
(931) 668-2658 ..... Fax: (931) 668-2996
www.heltonplastics.com

Exhibitor List

GIE GREEN INDUSTRY EXPO

Highway Equipment Company
Ms. Ingrid Livingston.....Booth: 339
1330 76th Avenue SW
Cedar Rapids, IA 52404-7052
(319) 363-8281 .....Fax: (319) 632-3081
Toll Free: (800) 363-1771
www.highwayequipment.com

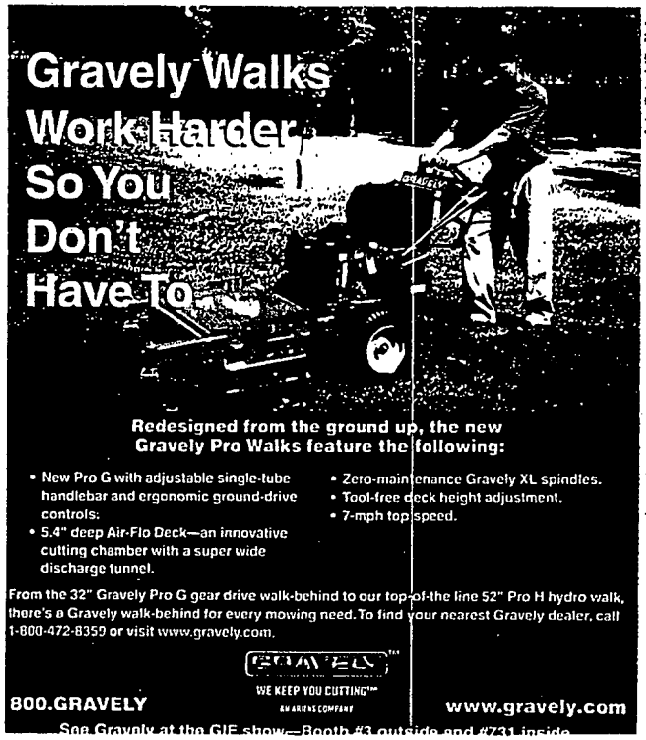
Homeowners Marketing Services
Ms. Ellie Davis .....Booth: 3102
12444 Victory Boulevard, 2nd Floor
North Hollywood, CA 91606
(818) 506-1507 .....Fax: (818) 505-9729
Toll Free: (800) 232-2134
www.homeown.org

Hortica .....Booth: 3011
1 Horticultural Lane
Edwardsville, IL 62025
(618) 656-4240 .....Fax: (800) 233-3642
Toll Free: (800) 851-7740
www.hortica-insurance.com

★ **Hozelock Cyprio**
Mr. Bob Alvarez.....Booth: 3202
961 Bethel Avenue
Pennsauken, NJ 08110
(856) 675-1213 .....Fax: (856) 675-1218
Toll Free: (800) 297-7461
www.hozelock.com

▲ **Husqvarna** .....Booth: 440
7349 Statesville Road
Charlotte, NC 28269
(704) 597-5000 .....Fax: (704) 597-8802
Toll Free: (800) 487-5958
www.husqvarna.com

▲ **Hustler Turf Equipment**
Ms. Eileen Schmidt .....Booth: 1919
200 South Ridge Road
Hesston, KS 67062
(620) 327-4911 .....Fax: (620) 327-3123
Toll Free: (800) 395-4757
www.excelhustler.com



PT 02775

Hydro Terra Products
Ms. Betty Patton .....Booth: 2627
5310 Valentine Road
Wichita, KS 67219
(316) 821-9900 .....Fax: (316) 821-9695
Toll Free: (800) 497-2565
www.hydroterraproducts.com

Hypro Corporation
Mr. Deni Billmyer.....Booth: 2110
375 Fifth Avneue NW
New Brighton, MN 55112
(651) 766-6300 .....Fax: (651) 766-6618
Toll Free: (800) 424-9776
www.hypropumps.com

ITB Co., Inc.
Mr. Al Royster .....Booth: 1262
P. O. Box 2505
London, KY 40743
(606) 864-6264 .....Fax: (877) 866-1357
Toll Free: (800) 866-1357
www.itbcoinc.com

Include Software Corporation
Ms. Nannette Fohs.....Booth: 3019
630 Main Street
Laurel, MD 20707-4070
(301) 497-9600 .....Fax: (301) 776-7409
Toll Free: (800) 475-0311
www.include.com

Ingersoll Equipment Co., Inc.
Mr. Jack Talin .....Booth: 3203
P. O. Box 5001
Winneconne, WI 54986-5001
(920) 582-5000 .....Fax: (920) 582-5043
www.ingersoll-inc.com

▲Injecto-Matic Systems, Inc.
Mr. Paul Howe.....Booth: 1546
53 Churchill Drive, Unit 1
Barrie, ON L4N 8Z5 CANADA
(705) 734-2720 .....Fax: (705) 734-2709
Toll Free: (800) 244-5519
www.hh-holdings.com

Insure For Lawns
Mr. Ron Crosby .....Booth: 3000
4625 NW 6th Street
Gainesville, FL 32609
(352) 378-5944 .....Fax: (352) 371-9394
Toll Free: (888) 224-8275
www.insureforlawns.com

★Interlocking Concrete Pavement Institute
Mr. Charles McGrath .....Booth: 3400
1444 I Street NW, Suite 700
Washington, DC 20005
(202) 712-9036 .....Fax: (202) 408-0285
Toll Free: (800) 241-3652
www.icpi.org

International Labor Management Corp.
Ms. Dora Boger .....Booth: 3103
P. O. Box 630
Vass, NC 28394
(910) 245-4808 .....Fax: (910) 245-3891

Irrigation & Green Industry
Mr. Denne Goldstein .....Booth: 858
916 C North Formosa Avenue
Los Angeles, CA 90046
(323) 878-0771 .....Fax: (323) 878-0318
www.igin.com

The Irrigation Association
Mr. Tom Kimmel .....Booth: 3402
6540 Arlington Blvd.
Falls Church, VA 22042
(703) 536-7080 .....Fax: (703) 536-7019
www.irrigation.org

▲J. Thomas
Mr. Gary Balko.....Booth: 2619
8230 Goldie Street
Walled Lake, MI 48390
(248) 360-5270 .....Fax: (248) 360-6601
Toll Free: (800) 828-7980
www.j-thomas.com

J. J. Mauget Company
Ms. Kellie Dodds.....Booth: 215
5435 Peck Road
Arcadia, CA 91006-5847
(626) 444-1057 .....Fax: (626) 444-7414
Toll Free: (800) 873-3779
www.mauget.com

Jobs in Horticulture
Ms. Joan Ferrell.....Booth: 2200
57 Rosedown Blvd.
DeBary, FL 32713
(386) 753-0996 .....Fax: (800) 884-5198
Toll Free: (800) 428-2474
www.hortjobs.com

▲John Deere Commercial & Consumer Equip.
Mr. Michael Kelley.....Booth: 2702
One John Deere Place
Moline, IL 61265-8098
(309) 765-5008 .....Fax: (309) 765-4225

▲John Deere Landscapes
Mr. Jason Drewster .....Booth: 2803
2200 Lovell Rd.
Knoxville, TN 37932
(865) 693-3013 .....Fax: (865) 699-4412
Toll Free: (800) 347-4272
www.johndeerelandscapes.com

★ ▲JRCO, Inc.
Mr. Jim Schweigert .....Booth: 1700
P. O. Box 41304
Minneapolis, MN 55441
(763) 535-7200 .....Fax:-(763) 535-9553
Toll Free: (800) 966-8442
www.jrcoinc.com

▲Jungle Jim's Accessory Products, Inc.
Mrs. Jennifer Hafendorfer .....Booth: 2511
12300 Aiken Rd.
Louisville, KY 40223
(502) 244-7934 Fax (502) 254-3677
Toll Free: (888) 844-5467
www.junglejimsAP.com

▲Kanga Loaders USA
Mr. Brent Matthews.....Booth: 2800
2608 W. Kenosha Street 850
Broken Arrow, OK 74012
(918) 252-7930 .....Fax: (918) 252-7940
Toll Free: (866) USKANGA
www.kanga-loader.com

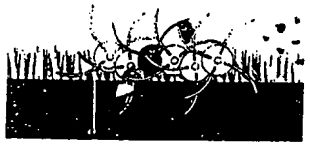
▲Kawasaki Motors Corp., U.S.A.
Engine Division .....Booth: 1048
9950 Jeronimo Road
Irvine, CA 92618
(949) 770-0400 .....Fax: (949) 460-5600
www.kawpowr.com

Kentucky Nursery & Landscape Association.....Booth: 3326
350 Village Drive
Frankfort, KY 40601-8661

Kenworth of Tennessee, Inc.
Shirlee Jones.....Booth: 1263
P.O. Box 100850
Nashville, TN 37224
(615) 366-5454 .....Fax: (615) 366-2530
Toll Free: (800) 676-3502

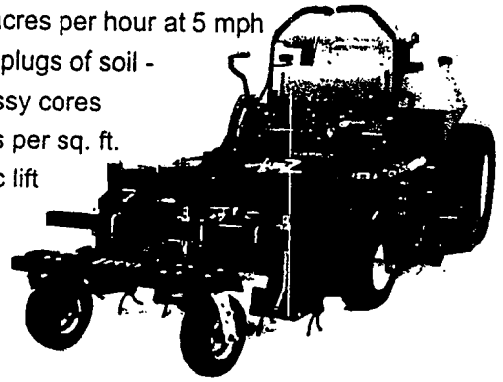
Kichler Landscape Lighting
Mr. Michael Southard .....Booth: 2911
7711 East Pleasant Valley Road
Cleveland, OH 44131-8010
(216) 573-1000 .....Fax: (216) 573-1003
Toll Free: (800) 659-9000
www.kichler.com

Jrco
Heavy-duty Attachments
For Commercial Mowers


Hooking tines make holes up to 3" deep

Hooker Aerator

- Zero-turn maneuverability
- 1 1/2 acres per hour at 5 mph
- Loose plugs of soil - no messy cores
- 6 holes per sq. ft.
- Electric lift



Call for dealer 800.966.8442 www.jrcoinc.com

PT 02776

Exhibitor List

GIE GREEN INDUSTRY EXPO

Knox Fertilizer Company
Ms. Maureen Hendron .....Booth: 222
P. O. Box 248
Knox, IN 46534
(219) 772-6275 .....Fax: (219) 772-5878
www.shawsknoxfert.com

▲Kohler Engines
Mr. Jason Keller .....Booth: 553
444 Highland Drive
Kohler, WI 53044
(920) 457-4441 .....Fax: (920) 459-1747
www.kohlerengines.com

▲Kubota Tractor Corporation
Ms. Susan Holmes.....Booth: 1238
3401 Del Amo Boulevard
Torrance, CA 90503
(310) 370-3370 .....Fax: (310) 370-3846
www.kubota.com

▲Kunz Engineering, Inc.
Mr. Gary L. Kunz.....Booth: 861
2100 Welland Rd.
Mendota, IL 61342
(815) 539-6954 .....Fax: (815) 539-6955
www.kunzeng.com

L.R. Nelson Corporation
Mr. Dale Hansen .....Booth: 3005
One Sprinkler Lane
Peoria, IL 61615
(309) 690-2950 .....Fax: (309) 692-9152
Toll Free: (888) 635-7668
www.lrnelson.com

Labor 4 U.com, Inc.
Mr. Scott Bailey .....Booth: 1264
9962 Lin Ferry, Suite 200
St. Louis, MO 63123
(877) 485-2267 .....Fax: (314) 849-9258
Toll Free: (877) 485-2267
www.labor4u.com

Landscape Contractor Magazine
Mr George Schmok .....Booth: 3220
14771 Plaza Drive, Suite M
Tustin, CA 92780
(714) 979-5276 .....Fax: (714) 508-7591
www.landscapeonline.com

Landscape Management Magazine
Mr. John D. Payne .....Booth: 1901
7500 Old Oak Boulevard
Cleveland, OH 44130
(440) 891-2734 .....Fax: (440) 891-2675
Toll Free: (800) 225-4569
www.landscapegroup.com

Lawn & Landscape Media Group
Mr. Bob West.....Booth: 1308
4012 Bridge Avenue
Cleveland, OH 44113
(216) 961-4130 .....Fax: (216) 961-0364
Toll Free: (800) 456-0707
www.lawnandlandscape.com

Lawn, Building & Landscape Hotline
Ms. Susan Doan .....Booth: 2132
1003 Central Avenue
Fort Dodge, IA 50501
(515) 574-2269 .....Fax: (515) 574-2324
Toll Free: (800) 247-2000
www.lawnbuildingandlandscape.com

Lawn Care Success
Mr. Sean Adams .....Booth: 3204
6621 Church Avenue Suite 2
Pittsburgh, PA 15202
(412) 734-4528 .....Fax: (412) 734-0220
www.lawncaresuccess.com

Lawn Doctor, Inc.
Mr. Ed Reid .....Booth: 2019
142 Highway 34
Holmdel, NJ 07733-0401
(732) 946-0029 .....Fax: (732) 946-9089
Toll Free: (800) 631-5660

★ ▲LESCO, Inc.
Mr. Bill Hubbell.....Booth: 536
15885 Sprague Road
Strongsville, OH 44136
(440) 783-9250 .....Fax: (440) 783-4383
Toll Free: (800) 833-6855
www.lesco.com

Li'l Perk/Four Star Services, Inc.
Galen J. Baumgartner .....Booth: 2301
P.O. Box 463
Bluffton, IN 46714
(219) 824-5384 .....Fax: (219) 824-1534
Toll Free: (800) 348-2608
www.fourstarservices.com

Link Manufacturing
Mr. Will Van Den Broek .....Booth: 1259
223 15th Street, NE
Sioux Center, IA 51250
(800) 248-3057 .....Fax: (712) 722-4779
Toll Free: (800) 248-3057
www.linkcmp.com

Lion Lighting Products
Mr. Lance S. Galeener .....Booth: 2229
180 Comfort Road
Palatka, FL 32177
(904) 328-1254 .....Fax: (904) 325-6183
Toll Free: (800) 546-6766

★▲Little Wonder/Mantis
Mr. David Navroth .....Booth: 1246
1028 Street Road
Southampton, PA 18966
(215) 357-5110 .....Fax: (215) 357-8045
Toll Free: (877) 596-6337
www.littlewonder.com

The Green Industry can be pretty overwhelming at times. That's why Lawn Doctor's specialists provide the support you need, so you can relax and enjoy owning your own business.

Lawn Doctor employs an experienced staff of business advisors to support you every step of the way, so you'll always have someone to turn to. Our proven support system also includes proprietary business management software, patented Turf Tamer® application equipment, comprehensive marketing programs and professional business planning tools. So, it should come as no surprise that Lawn Doctor has the largest network of franchisees in the industry.

If growing a healthy business with one of the most recognized brands in the category sounds right for you, contact Lawn Doctor today.

Lawn Doctor, the perfect prescription to revitalize your professional life.

LAWN DOCTOR
KEEPING LAWNS HEALTHY FOR LIFE®

FOR FREE FRANCHISE INFORMATION
1.800.631.5660
LAWNDOCTOR.COM • GIE BOOTH # 2019

• TREMENDOUS GROWTH POTENTIAL
• PROVEN SUPPORT SYSTEMS
• AFFORDABLE FRANCHISE OPPORTUNITY

PT 02777

Exhibitor List

Lowe's Companies
Mr. Jimmie McCarter.....Booth: 1409
1605 Curtis Bridge Road
Wilkesboro, NC 28697
(336) 658-5227 .....Fax: (336) 658-5168
www.lowes.com

L.T. Rich Products, Inc.
Mr. Tom Rich.....Booth: 2133
920 Hendricks Drive
Lebanon, IN 46052
(765) 482-2040 .....Fax: (765) 482-2050

MK Minerals
Rick Oberg.....Booth: 1164
315 Houston Street
Suite A
Manhattan, KS 66502
(785) 537-8900 .....Fax: (785) 537-8902

▲ Makita U.S.A., Inc. .....Booth: 2119
14930 Northam Street
La Mirada, CA 90638
(770) 476-8911 .....Fax: (800) 821-0189
Toll Free: (800) 462-5482
www.makitaope.com

Marcus Drake Consultants
Mr. Noel H. Goldman .....Booth: 2524
2 Dena Court
Park Ridge, NJ 07656
(201) 505-9122 .....Fax: (201) 930-0629

▲ Marietta Sentry Co.
Mr. John Prentice .....Booth: 1811
P.O. Box 9009
Marietta, GA 30065
(770) 971-8118 .....Fax: (800) 844-4556
Toll Free: (800) 366-2898
www.mariettasentry.com

▲ Maruyama U.S.
Mr. John Krueger.....Booth: 2719
301 30th Street, NE, Suite 118
Auburn, WA 98002-2353
(253) 735-7368 .....Fax: (253) 735-1416
www.maruyama-us.com

Mary Jane Yorke Work Visas
Ms. Mary Jane Yorke.....Booth: 1158
500 Ocean Pond Road
Lake Park, GA 31636
(229) 599-0241 .....Fax: (229) 559-0628

▲ Maxim Manufacturing Corporation
Mr. Claude Fisackerly .....Booth: 3219
PO Box 110, Hwy. 21, South
Sebastopol, MS 39359
(601) 625-7471 .....Fax: (601) 625-8227
Toll Free: (800) 621-2789
www.maximmfg.com

★ ▲ Mertz, Inc.
Mr. Rick Vanater .....Booth: 2219
P. O. Box 150
Ponca City, OK 74602
(580) 762-5546 .....Fax: (580) 767-8411
Toll Free: (800) 654-6433
www.mertzok.com

Meyer Products
Mr. Jim Lang.....Booth: 3222
18513 Euclid Avenue
Cleveland, OH 44112-1084
(216) 486-1313 .....Fax: (216) 486-1321
www.meyerproducts.com

▲ Mid-Atlantic Resources Association
Ms. Amanda Wright .....Booth: 1708
P.O. Box 160
400 Front Street
Lovingston, VA 22949
(434) 263-8790 .....Fax: (434) 263-8799

Mid-Atlantic Trailer Sales/Pace
Mr. Mark Schaefer.....Booth: 1730
7177 Zip Drive
Mechanicsville, VA 23111
(804) 746-5020 .....Fax: (804) 730-7157
Toll Free: (800) 368-7632
www.midatlantictrailer.com

▲ Midland Power Machinery Dist., Ltd.
Mr. Neil Hancox .....Booth: 1534
Farell House
Orchard Street
Worchester WR5 3DW UNITED KINGDOM
(190) 576-3027 .....Fax: (190) 535-4219
www.midlandpower.co.uk

▲ Midwest Industries, Inc.
Mr. Gerald Hare .....Booth: 710
401 East Highway 59 & 175
Ida Grove, IA 51445
(712) 364-3365 .....Fax: (712) 364-3366
Toll Free: (800) 859-3028
www.freedomhitch.com

Midwest Lightweight Aggregate Corp.
Ms. Barbara Budik.....Booth: 1060
1133 Kings Highway
Saugerties, NY 12477
(845) 246-2646 .....Fax: (845) 246-3356
Toll Free: (888) 528-7853
www.nesolite.com

Mike Costa Foliage
Ms. Jackie Costa .....Booth: 2000
14201 SW 216 Street
Goulds, FL 33170
(800) 727-2678

▲ Millcreek Manufacturing
Mr. Duane Witmer .....Booth: 1447
112 S. Railroad Avenue
New Holland, PA 17557
(717) 355-2445 .....Fax: (717) 355-2879
Toll Free: (800) 311-1323
www.millcreekmfg.com

Minuteman Parker
Mr. Ed Hribar .....Booth: 2029
111 S Rohlwing Road
Addison, IL 60101-9942
(630) 627-6900 .....Fax: (630) 627-1130
Toll Free: (800) 323-9420
www.minutemanintl.com

Mitsubishi Fuso Truck of America, Inc.
Mr. Josh Tregear .....Booth: 2503
2015 Center Square Road
Logan Township, NJ 08085
(856) 467-4500 .....Fax: (856) 467-2781
Toll Free: (877) 829-3876
www.mitfuso.com

Monsanto
Ms. Amy Chromoga .....Booth: 743
800 N. Lindbergh Blvd.
St. Louis, MO 63167
(314) 694-1000 .....Fax: (314) 694-3943
Toll Free: (888) 658-7378
www.monsanto.com

Monterey Lawn & Garden Products
Mr. W. T. Thomson .....Booth: 113
P. O. Box 35000
Fresno, CA 93745-5000
(559) 499-2100 .....Fax: (559) 499-1015
www.montereylawngarden.com

Morral Companies LLC
Mr. Lee E. Sundermeier .....Booth: 562
P. O. Box 26
132 Postle St.
Morral, OH 43337
(740) 465-3251 .....Fax: (740) 465-9781
Toll Free: (800) 554-3981
www.morralcompanies.com

Multi Seal Tire Sealant
Mr. Jack Furay.....Booth: 2724
Park Place Center, Suite 295
30 Dillmont Drive
Columbus, OH 43215
(740) 548-4689 .....Fax: (740) 548-0854
www.preventflats.com

Tired of worrying whether you'll have enough workers?

Worker quality a problem?

Mid-Atlantic Resources Association can furnish seasonal workers through foreign H-2A/H-2B visa programs as well as by recruitment of U.S. workers.

MARA is a full-service labor compliance and supply company. Competent workers are available for a wide range of orchard, greenhouse, nursery, landscape, groundskeeper, and other jobs.

If you were short on workers last season and want to find out more about how the federal H-2A and H-2B programs can meet your labor needs, please call Libby Whitley at 434-263-8790. Fax us at 434-263-8799. E-mail us at labor@marainc.net or visit our website www.marainc.net.

TODAY'S CHOICE FOR YOUR LABOR NEEDS

MARA
MID-ATLANTIC RESOURCES ASSOCIATION

PT 02778

Exhibitor List

GIE GREEN INDUSTRY EXPO

N & D Sports
Mr. Nick Dambrosia.....Booth: 3208
2781 State Street
Hamden, CT 06517
(203) 287-9990 .....Fax: (203) 248-5438

NDS, Inc.
Ms. Debbie Hoey.....Booth: 459
21820 Burbank Blvd., Suite 200
Woodland Hills, CA 91367
(818) 710-4035 .....Fax: (818) 593-4872
Toll Free: (800) 726-1994
www.ndspro.com

National Equipment Digest
Judy Rice.....Booth: 865
33 Inverness Parkway
Birmingham, AL 35242
(205) 380-1362.....Fax: (205) 987-3237
Toll Free: (800) 366-0676
www.cygnusb2b.com

Nemetschek N.A.
Mr. Stephen Druham .....Booth: 1542
7150 Riverwood Drive
Columbia, MD 21046
(410) 290-5114 .....Fax: (410) 290-8050
www.nemetschek.net

▲New Holland North America
Mr. Williams G. Frederick.....Booth: 2302
500 Diller Avenue
P. O. Box 1895
New Holland, PA 17557-0903
(717) 355-1077 .....Fax: (717) 355-3890
www.newholland.com

Newton Crouch, Inc.
Mr. Terry Bowling .....Booth: 1725
P. O. Box 17
Griffin, GA 30224
(770) 227-1234 .....Fax: (770) 229-5604
Toll Free: (800) 241-1350
www.newtoncrouch.com

Nissan North America
Mr. Clint Richey.....Booth: 2523
18501 South Figueroa
P.O. Box 191
Gardena, CA 90248
(310) 771-5844 .....Fax: (310) 771-6234

North American Salt
Mr. Don Oster .....Booth: 3312
8300 College Blvd.
Overland Park, KS 66210
(913) 344-9222 .....Fax: (913) 345-0309
Toll Free: (877) 462-7258
www.imcsalt.com

Nu-Gro Technologies, Inc.
Mr. Richard Harrell.....Booth: 3006
2680 Horizon Drive SE, Suite F-5
Grand Rapids, MI 49546
(616) 949-9733 .....Fax: (616) 949-4882
Toll Free: (888) 370-1874
www.nugrotech.com

Oldcastle Stone Products
Mr. C. M. Wooddy .....Booth: 2600
P. O. Box 11921
Roanoke, VA 24022
(540) 776-6410 .....Fax: (540) 776-6412
Toll Free: (800) 777-3538
www.southdown.com

Oly-Ola Sales, Inc.
Mr. Larry Olson .....Booth: 1912
124 E St. Charles Road
Villa Park, IL 60181
(630) 833-3033 .....Fax: (630) 833-0816
Toll Free: (800) 334-4647
www.olyola.com

Oregon & Forestry Outdoor Equip. Parts
.....Booth: 1[illegible]
4840 E. 12th Street
Kansas City, MO 64127
(816) 231-5007

Organicare
Mr. Frank Catalano .....Booth: 464
157 New Britain Road
Kensington, CT 06037
(860) 224-6776 .....Fax: (860) 223-3707
Toll Free: (800) 801-8046
www.organicare.net

▲Palmor Products, Inc.
Ms. Cathy J. Scott .....Booth: 1305
P.O. Box 38
Thorntown, IN 46071
(765) 436-2496 .....Fax: (765) 436-2490
Toll Free: (800) 872-2822
www.convertiblemower.com

The Park Trades Magazine, Inc.
Mr. Tim Wilson .....Booth: 2228
20 Our Way Drive
Crossville, TN 38555
(931) 484-8819 .....Fax: (931) 484-8825
www.thetrades.com

Pave Tech, Inc.
Mr. Dale Sopkowiak .....Booth: 346
P. O. Box 576
Prior Lake, MN 55372
(952) 226-6400 .....Fax: (952) 226-6406
Toll Free: (800) 728-3832
www.pavetech.com

Exhibitor List

GIE GREEN INDUSTRY EXPO

Pavestone Company
Mr. Dave Peters.....Booth: 3109
P. O. Box 1868
Grapevine, TX 76099
(817) 481-5802 .....Fax: (817) 488-3216
Toll Free: (800) 245-7283
www.pavestone.com

PBI Gordon Corporation
Mr. Mark Miller.....Booth: 517
1217 W. 12th Street
Kansas City, MO 64101
(816) 460-6251 .....Fax: (816) 474-0462
Toll Free: (800) 821-7925
www.trimec.com

Pengo Corporation
Linda Hennericks .....Booth: 463#
500 East Highway 10
Laurens, IA 50554
(712) 845-2540 .....Fax: (712) 845-2497
Toll Free: (800) 599-0211
www.pengocorp.com

Perfco Printing
Mr. David W. Sutton.....Booth: 1254
1803 West Columbia Street
Springfield, OH 45504
(937) 845-3897 .....Fax: (937) 845-1947
Toll Free: (800) 827-7373
www.perfco.net

▲Perma-Green Supreme, Inc.
Mr. Thomas F. Jessen .....Booth: 1010
5609 Murvihill Road
Valparaiso, IN 46383-8324
(219) 548-3801 .....Fax: (219) 476-7113
Toll Free: (800) 346-2001
www.ride-onspreader.com

Permaloc Aluminum Edging
Mr. Eric Miller .....Booth: 3013
13505 Barry Street
Holland, MI 49424
(616) 399-9600 .....Fax: (616) 399-9770
Toll Free: (800) 356-9660
www.permaloc.com

Pickseed West, Inc.
Mr. Chris McDowell .....Booth: 1160
P. O. Box 888
Tangent, OR 97389
(541) 926-8886 .....Fax: (541) 928-1599
Toll Free: (800) 547-4108
www.pickseed.com

Pinestraw Enterprises, Inc.
Mr. Rob Warnock.....Booth: 1065
761 Poplar Street, Suite 1-G
Macon, GA 31201
Fax: (478) 741-0054
www.premiumstraw.com

Plant Health Care, Inc.
Ms. Karen Walters .....Booth: 1449
440 William Pitt Way
Pittsburgh, PA 15238
(412) 826-5488 .....Fax: (412) 826-5445
Toll Free: (800) 421-9051
www.planthealthcare.com

Plantamerica, Inc.
Mr. Joel Albizo.....Booth: 1543
4350 North Fairfax Dr., Suite 350
Arlington, VA 22203
(703) 312-2834 .....Fax: (703) 516-7655
www.plantamerica.com

Planter Technology
Mr. Chris Lyon .....Booth: 1352
30681 Huntwood Avenue
Hayward, CA 94544
(510) 471-6269 .....Fax: (510) 471-6243
Toll Free: (800) 542-2282
www.plantertechnology.com

▲Polecat Industries, Inc.
Ms. Fran Clute .....Booth: 2111
14141 S.W. 142nd Street
Miami, FL 33186
(305) 254-8999 .....Fax: (305) 254-3889
Toll Free: (800) 876-5322
www.polecatindustries.com

Poser Systems, Inc.
Mr. Stephen Serpe.....Booth: 1564
8700 West Bryn Mawr, 800-S
Chicago, IL 60631
(773) 714-7919 .....Fax: (773) 714-4910
www.posersystems.com

Power Equipment Trade Magazine
Ms. Susan Windham .....Booth: 3024
225 Hanrick Street
Montgomery, AL 36104
(334) 834-1170 .....Fax: (334) 834-4525
Toll Free: (800) 669-5613
www.hattonbrown.com

Power Planter, Inc.
Mr. Wayne Niewold .....Booth: 3018
149 N. Market Street
Paxton, IL 60957
(217) 379-2614 .....Fax: (217) 379-2614

▲Powerhouse Equipment
Ms. Meredith Clark .....Booth: 2409
3326 Highway 51
Fort Mill, SC 29715
(803) 548-4348 .....Fax: (803) 548-2762
Toll Free: (800) 476-9673
www.powerhouseequipment.com

▲Powertek, Inc.
Ms. Cathy J. Scott .....Booth: 1304
P. O. Box 3
Lebanon, IN 46052
(877) 769-7835 .....Fax: (815) 623-1880
www.convertiblemower.com

PT 02779

Exhibitor List

Practical Solutions, Inc.
Mr. A. Maris Franke .....Booth: 2129
750 Ashler Court
Columbus, OH 43235
(614) 436-9066 .....Fax: (614) 888-5315
www.theservicesolution.com

Precision Fibers
Mr. Tim Crowley .....Booth: 1706
145 Factory Street
Danda, NC
(270) 830-7574 .....Fax: (270) 830-0280

Preferred Capital, Inc.
Ms Pamela Seeker.....Booth: 1910
6860 West Snowville Road, Suite 110
Brecksville, OH 44141
(440) 546-7400 .....Fax: (440) 546-7406
Toll Free: (800) 338-4585
www.preferredcap.com

Prentice Hall
Mr. Jimmy Stephens ....Booth: 2330
One Lake Street
Upper Saddle River, NJ 07458
(614) 841-3725 .... Fax: (614) 841-3781
Toll Free: (800) 228-7854
www.prenhall.com/ngsite

★**Prime Line Power Equipment**
Ms. Susan Schwandner ....Booth. 2425
1 Sierra Place
Litchfield, IL 62056-3029
(217) 324-9400 .....Fax: (217) 324-2461
www.primelinepe.com

PRO Magazine
Ms. Angela Sahr .....Booth: 1059
Cygnus Publishing, Inc.
1233 Janesville Avenue
Ft. Atkinson, WI 53538
(920) 563-1694 .....Fax: (920) 563-1699
Toll Free: (800) 547-7377
www.promagazine.com

Professional Grounds Management Society
Mr. Tom Shaner.....Booth: 3406
720 Light Street
Baltimore, MD 21230
(410) 223-2861 .....Fax: (410) 752-8295
Toll Free: (800) 609-7467
www.pgms.org

Professional Lawn Care Association of America
Mr. Thomas J. Delaney .....Booth: 3407
1000 Johnson Ferry Road, Suite C-135
Marietta, GA 30068
(770) 977-5222 .....Fax: (770) 578-6071
Toll Free: (800) 458-3466
www.plcaa.org

Professional Tree & Turf Equipment
Ms. Deneen Tangsrud.....Booth: 115
6945 Indiana Court, Suite 400
Arvada, CO 80007
(303) 422-7608 .....Fax: (303) 421-4142
Toll Free: (800) 237-7785
www.dakotaindustries.com

▲**PROLAWN, INC.**
Mr. Randy Gerosa .....Booth: 1452
P. O. Box 734
Elm Grove, WI 53122
(262) 782-8869 .....Fax: (262) 782-3370
Toll Free: (800) 292-3628
www.prolawnsprayshields.com

Prosource One
Ms. Linda Moseley.....Booth: 1205
6555 Quince Road, Suite 202
Memphis, TN 38119
(901) 758-3447 .....Fax: (901) 751-4502
Toll Free: (877) 350-3999
www.prosource.com

Pro-Tech Sno Pusher
Mr. Jim Wegner.....Booth 1403
711 West Avenue
Rochester, NY 14611
(585) 436-2626 .....Fax: (585) 436-2633
Toll Free: (888) 787-4766
www.snopusher.com

PSB Company, a Div. of White Castle Sys.
Mr. Dennis Simpson .....:Booth: 1252
555 W. Goodale Street
Columbus, OH 43215-1158
(614) 228-5781 .....Fax: (614) 221-9398
www.psbcompany.com

Pumptec, Inc.
Mr. Jim Cook .....Booth: 958
13915-H Radium St. NW
Anoka, MN 55303
(612) 433-0303 .....Fax: (612) 433-0404
www.pumptec.com

R.N.D. Signs
Mr. David Gabbert.....Booth: 312
4908 W. 35th Street
Minneapolis, MN 55416
(952) 926-1315 .....Fax: (952) 947-0104
Toll Free: (800) 328-4009

▲**RACK'EM INDUSTRIES**
Mr. John Polley .....Booth: 2325
1203 Stecton Road
Piscataway, NJ 08854
(732) 985-1117 .....Fax: (732) 985-2015

Rain Bird Corp.
Mr. Mitch Wood .....Booth: 2922
6580 Fairfield Trace
Suwanee, GA 30024
(770) 330-5018 .....Fax: (678) 584-0113
www.rainbird.com

▲**Ramrod Equipment/Div. of Leon's Mfg. Co.**
Mr. Trevor Jubenville .....Booth: 1712
P.O. Box 5002
135 York Road East
Yorkton, SK S3N 3Z4 CANADA
(306) 786-2600 .....Fax: (306) 782-1884
Toll Free: (800) 667-1581
www.ramrodequip.com

Real Green Systems
Mr. David Boulter .....Booth: 119
8246 Goldie Street
Walled Lake, MI 48390
(248) 360-5282 .....Fax: (248) 360-5285
Toll Free: (800) 422-7478
www.realgreen.com

★▲**RedMax/Komatsu Zenoah America**
Mr. Al Mehraban .....Booth: 1208
4344 Shackleford Road, Suite 500
Norcross, GA 30093
(678) 924-6213 .....Fax: (678) 380-6886
Toll Free: (800) 291-5187
www.redmax.com

★**Relizon** .....Booth: 3324
P.O. Box 2531
Dayton, OH 45401-2531
(937) 630-8146 .....Fax: (800) 487-3627
Toll Free: (800) 715-1002
www.sbs.relizon.com

▲**Rich Manufacturing**
Ms. Cathy J. Scott .....Booth: 3210
5225 Serum Plant Rd.
Thorntown, IN 46071
(317) 436-2744 .....Fax: (317) 436-2521
www.convertiblemower.com

★**Richway Industries**
Mr. Dana Benning .....Bcoth: 1821
504 N. Maple Street
P. O. Box 508
Janesville, IA 50647
(319) 987-2976 .....Fax: (319) 987-2251
Toll Free: (800) 553-2404
www.turftrackermow.com

ARE YOU READY TO GROW YOUR BUSINESS?

Join forces with the [illegible]

Franchise Territories Now Available!

- *Strong brand awareness with Scotts products*
- *Effective sales/marketing programs*
- *Complete training and support*
- *Exclusive territories*
- *Financing available*

Scotts LawnService

For a FREE Opportunity Kit call...
1-800-264-8973

Scotts LawnService
14111 Scotts Lawn Road• Marysville, OH 43041
www.scottslawnservice.com

PT 02780

River Bend Industries
Mr. Kurt Sandeen.....Booth: 1161
2421 16th Ave. S.
Moorhead, MN 56560
(218) 236-1818 .....Fax: (218) 236-6168
Toll Free: (800) 365-3070
www.riverbendind.com

Riverdale - A Nufarm Company
Mr. Roger Bechle.....Booth: 2403
1333 Burr Ridge Parkway, Suite 125 A
Burr Ridge, IL 60527-0866
(708) 754-3330 .....Fax: (708) 754-0314
Toll Free: (800) 345-3330
www.riverdalecc.com

Riverside Plastics, Inc.
Mr. Mike Rinehart .....Booth: 2918
P. O. Box 421
307 Industrial Drive
Flemingsburg, KY 41041
(606) 849-3383 .....Fax: (606) 849-3393
Toll Free: (800) 493-4945
www.riverside-plastics.com

▲ Robin Outdoor Power Equipment
Ms. Carolyn Honeycutt.....Booth: 2125
3750 North Liberty Street
Winston-Salem, NC 27105
(336) 767-7700 .....Fax: (336) 767-8802
Toll Free: (800) 929-1948
www.carswelldist.com

▲ Rock Solid
Mr. Dee Murray .....Booth: 3007
603 L Street
Lincoln, NE 68508
(402) 474-6603 .....Fax: (402) 474-6604
Toll Free: (888) 418-9065
www.rocksolidx.com

★ ▲Rock Vac
Mr. Walt Linder .....Booth: 1260
20851 Commerce Blvd.
Rogers, MN 55374
(763) 428-2237 .....Fax: (763) 428-4821
Toll Free: (866) 762-5822
www.rockvac.com

★ ▲Rogers Innovative, Inc.
Mr. Wally Owchar .....Booth: 1005
626 - 47th Street East
Saskatoon, SK S7K 5X3 CANADA
(306) 975-0500 .....Fax: (306) 975-0499
Toll Free: (888) 975-8294
www.rogersinnovative.com

ROOTS, Inc.
Ms. Ginger Elliott .....Booth: 342
3120 Weatherford Road
Independence, MO 64055
(816) 254-6000 .....Fax: (816) 254-1408
Toll Free: (800) 342-6173
www.rootsinc.com

▲RotaDairon Emrex, Inc.
Mr. Jim Gates .....Booth: 2720
950 Sathers Drive
Pittston Twp., PA 18640
(570) 602-3054 .....Fax: (570) 602-3053
Toll Free: (800) 554-4863
www.mge-dairon.com

★ ▲Ryan Textron
Mr. Tom Meier .....Booth: 722
One Bob-Cat Lane
P.O. Box 469
Johnson Creek, WI 53038
(920) 699-2000 .....Fax: (920) 699-3683
www.textronturf.com

▲Salsco, Inc.
Ms. Johanna Guimond.....Booth: 2202
105 School House Road
Cheshire, CT 06410
(203) 271-1682 .....Fax: (203) 271-2596
Toll Free: (800) 872-5726
www.salsco.com

Sarlo Power Mowers, Inc.
Mr. Tony Sarlo.....Booth: 965
P. O. Box 1169
Ft. Myers, FL 33902
(239) 332-1955 .....Fax: (239) 332-7212
Toll Free: (800) 749-5296
www.sarlomower.com

▲Scag Power Equipment
Ms. Cheri Stange.....Booth: 1131
1000 Metalcraft Drive
Mayville, WI 53050
(920) 387-0100 .....Fax: (920) 387-0111
www.scag.com

Scape Supply Co.
Ms Diana Stevens .....Booth: 3122
P. O. Box 29407
Dallas, TX 75229
(972) 243-0181 .....Fax: (972) 247-6221
Toll Free: (800) 888-7063
www.inscapesupply.com

Scott Aerator
Mr. Jim Van Kampen .....Booth: 3001
215 Charles Drive, Suite C
Holland, MI 49424
(616) 392-8882 .....Fax: (616) 392-8860
Toll Free: (800) 928-3745
www.scottaerator.com

Scotts LawnService
Mr. Jim Miller.....Booth: 751
14111 Scottslawn Road
Marysville, OH 43041
(937) 644-7297 .....Fax: (937) 644-7422
Toll Free: (800) 221-1760
www.scottslawnservice.com

▲Self-Guided Systems, LLC
Paul Angott .....Booth: 2423
442 Five Gaits Court
Bloomfield Hills, MI 48304
(248) 338-1011 .....Fax: (248) 338-7178

Service Communication Software
Ms. Laurie Reed.....Booth: 1514
8200 A Memorial Drive
Plain City, OH 43064
(614) 873-6706 .....Fax: (614) 873-4168
Toll Free: (888) 742-5727
www.pickscs.com

Service First Irrigation, L.L.C.
Mr. John Eggleston .....Booth: 1924
1048 Pierpont 2
Lansing, MI 48911
(517) 882-1826 .....Fax: (517) 882-2144
Toll Free: (877) 353-4533

Sheffield Financial Corp.
Mr. Mike Wall .....Booth: 1918
2254 Lewisville Clemmens Road
Clemmons, NC 27012
(800) 438-8892 .....Fax: (800) 438-8894
Toll Free: (800) 438-8892
www.sheffield-financial.com

★ ▲Shindaiwa, Inc. .....Booth: 653
11975 SW Herman Road
Tualatin, OR 97062
(503) 692-3070 .....Fax: (503) 692-6696
Toll Free: (800) 521-7733
www.shindaiwa.com

SHURFlo Pump Manufacturing Co.
Mr. Christopher Shapanus .....Booth: 2230
5900 Katella Av.
Cypress, CA 90630
(562) 795-5200 .....Fax: (562) 795-7558
Toll Free: (800) 854-3218
www.shurflo.com

▲Simplicity Mfg.
Mr. Bill Anton .....Booth: 931
500 North Spring St.
P.O. Box 997
Port Washington, WI 53074
(262) 284-8678 .....Fax: (262) 284-8673
www.ferrisindustries.com

Sims Stone
Mr. Ted Buell.....Booth: 765
P. O. Box 4049
Muscle Shoals, AL 35662
(256) 381-8402 .....Fax: (256) 381-9158
Toll Free: (800) 242-2591
www.simsstone.com

Skinner Nurseries
Mr. Andy Etters.....Booth: 410
2970 Hartley Road 302
Jacksonville, FL 32257
(904) 880-4344 .....Fax: (904) 880-1778
Toll Free: (888) 884-4344
www.skinnernurseries.com

Slice Technologies .....Booth: 759
5300 DuPont Circle
Milford, OH 45150
(513) 576-6222 .....Fax: (513) 576-8540
Toll Free: (800) 543-7249
www.sliceplus.com

▲Snapper, Inc.
Mr. Douglas Hellebuyck .....Booth: 1009
535 Macon Road
P.O. Box 777
McDonough, GA 30253
(810) 716-8011 .....Fax: (586) 716-8010
Toll Free: (800) 935-2967
www.snapper.com

▲SNG Equipment, Inc.
Mr. Andy Deering.....Booth: 1514
8200 A Memorial Drive
Plain City, OH 43064
(614) 873-3719 .....Fax: (614) 873-4168
www.gosng.com
www.sngequipment.com

★ Snow & Ice Management Association
Ms. Tammy Higham.....Booth: 3310
1903 West 8th Street, Suite 150
Erie, PA 16505-4998
(814) 835-3577 .....Fax: (814) 835-0527
www.sima.org

▲Sod Guys
Lynn Steadman.....Booth:1163
HC 76 Box 1090
American Falls, ID 83211
Toll Free: (888) SODGUYS
(208) 349-5722 .....Fax: (208) 349-5762
www.polynizer.com

Southern Lawn & Equipment
Mr. Glenn Segroves
.....Booth: 3226, 3125, 3127
3521 Murfreesboro Road
Antioch, TN 37031
(615) 641-7720 .....Fax: (615) 641-7559
Toll Free: (877) 204-6873

★ Spectrum Analytic, Inc.
Mr. Mike Hall.....Booth: 1451
P. O. Box 639
Washington Court Hou, OH 43160
(740) 335-1562 .....Fax: (740) 335-1104
Toll Free: (800) 321-1562
www.spectrumanalytic.com

PT 02781

GIE GREEN INDUSTRY EXPO

Sports Turf Managers Association
Mr. Steven Trusty .....Booth: 3224
1027 South 3rd Street
Council Bluffs, IA 51503
(712) 322-7362 .....Fax: (712) 366-9119
Toll Free: (800) 323-3875
www.sportsturfmanager.com

★ ▲Spring Green Lawn Care Corporation
Lawrence Williams.....Booth: 1933
11909 Spaulding School Drive
Plainfield, IL 60544
(815) 436-8777 .....Fax: (815) 436-9056
Toll Free: 800) 435-4051
www.spring-green.com

Spring Valley
Mr. Chuck Paulson.....Booth: 2718
1891 Spring Valley Road
Jackson, WI 53037
(262) 677-2273 .....Fax: (262) 677-2961
Toll Free: (800) 635-2123
www.springvalleyusa.com

Spyker Spreaders
Mr. Sam Speicher .....Booth: 2519
140 Mill Street
Urbana, IN 46990
(219) 982-8105 .....Fax: (219) 774-3416
Toll Free: (800) 972-6130
www.spyker.com

St. Louis Convention & Visitors Assoc.
Mr. Robert Olson .....Booth: 3227
1 Metropolitan Square, 11th Floor
St. Louis, MO 63102
(314) 421-1023 .....Fax: (314) 421-0039
Toll Free: (800) 325-7962
www.exploresitlouis.com

▲ Star Sight Innovations
Craig Corbett .....Booth: 1464
P. O. Box 957
Lyman, WY 82937
(435) 452-8638 .....Fax: (435) 257-3145

Steiner Turf Equipment Inc.
Ms. Karen Norton.....Booth: 3119
289 N. Kurzen Road
P. O. Box 504
Dalton, OH 44618
(330) 828-0200 .....Fax: (330) 828-1008
www.steinerturf.com

▲ Stellar Industries, Inc.
Ms. Donna R. Popp-Bruesewitz ....Booth: 2710
280 West 3rd Street
P. O. Box 169
Garner, IA 50438
(641) 923-3741 .....Fax: (641) 923-2812
Toll Free: (800) 321-3741
www.stellar-industries.com

▲Stihl Incorporated
Ms. Anita Gambill .....Booth: 843
536 Viking Drive
Virginia Beach, VA 23452
(757) 486-9100 .....Fax: (757) 486-9288
Toll Free: (800) 467-8445
www.stihlusa.com

★ ▲ Super Lawn Trucks
Mr. Gary E. Fellows .....Booth: 2211
P. O. Box 446
470 Old Hawkinsville Road
Bonaire, GA 31005
(478) 923-0027 .....Fax: (478) 923-9444
Toll Free: (866) 787-3752
www.superlawntruck.com

Sure-loc Edging/Walverine Tools
Mr. Mark Oegema .....Booth: 2701
494 E. 64th Street
Holland, MI 49423
(616) 392-3209 .....Fax: (616) 392-5134
Toll Free: (800) 787-3562
www.surelocedging.com

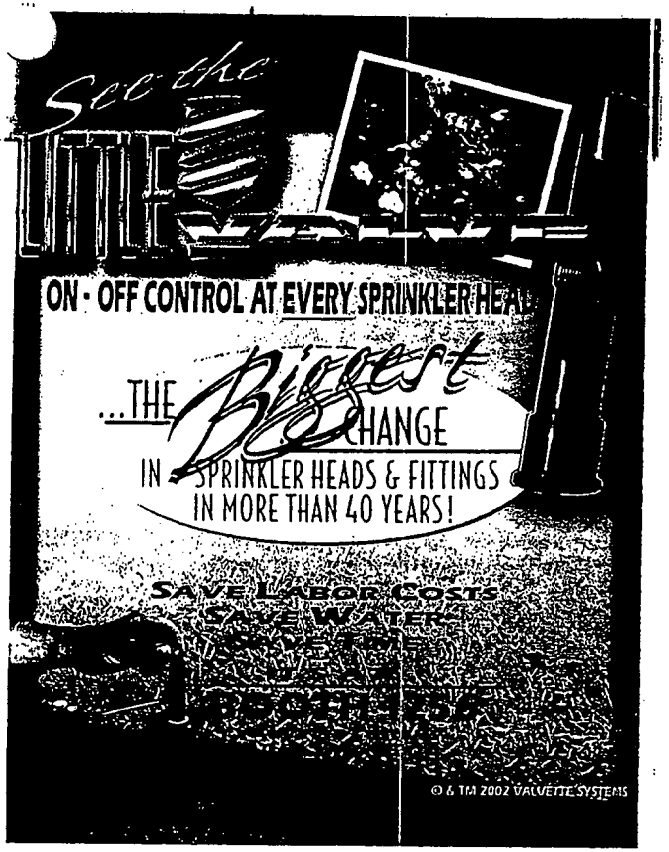
▲ SVE Sales
Mr. Art Price .....Booth: 1358
6128-F Brookshire Boulevard
Charlotte, NC 28216
(704) 398-0007 .....Fax: (704) 398-0540
Toll Free: (800) 762-8267
www.mudtraks.com

Sweepster, Inc.
Ms. Kathy Grau .....Booth: 2126
2800 North Zeeb Road
Dexter, MI 48130-9987
(800) 456-5316 .....Fax: (734) 996-9014
Toll Free: (800) 456-7100
www.sweepster.com

Symbiot Business Group
Mr. Drew St. John .....Booth: 1459
400 Bellerive Blvd., Suite 270
Nicholasville, KY 40356
(859) 422-5155 .....Fax: (859) 422-5195
Toll Free: (866) 223-9049
www.symbiot.biz

Syngenta Professional Products
Mr. Chuck Buffington .....Booth: 330
410 Swing Road
Greensboro, NC 27409
(800) 334-9481 .....Fax: (336) 632-7065
Toll Free: (800) 334-9481
www.syngentaprofessionalproducts.com

▲Tanaka Power Equipment
Mr. Dave Cockrill .....Booth: 1509
1028 4th Street SW Building B
Auburn, WA 98001-5258
(253) 333-1200 .....Fax: (253) 333-1212
www.tanaka-usa.com



Tennessee Nurserymen's Association
Mr. Roger Spivey .....Booth: 3225
P. O. Box 57
115 Lyon Street
McMinville, TN 37111
(931) 473-3951 .....Fax: (931) 473-5883
www.tnla.com

Terradek Lighting, Inc.
Mr. Gerry DeLaVega.....Booth: 2900
2000 East Center Circle 400
Plymouth, MN 55441-3802
(763) 557-2425 .....Fax: (763) 577-4273
Toll Free: (800) 609-1130
www.terradek.com

★ ▲ Textron, Golf Turf & Specialty Products
Mr. Tom Meier .....Booth: 722
One Bob-Cat Lane
P.O. Box 469
Johnson Creek, WI 53038
(920) 699-2000 ....Fax: (920) 699-3683
www.textronturf.com

Tire Service Equipment Mfg. Co.
Mr. Randy Kindel .....Booth: 1063
3451 S. 40th Street
Phoenix, AZ 85040
(602) 437-5020 .....Fax: (602) 437-5025
Toll Free: (800) 223-4540
www.tsissg.com

★ ▲ The Toro Company
Ms. Jennifer Casad.....Booth: 131
8111 Lyndale Avenue South
Bloomington, MN 55420
(952) 888-8801 .....Fax: (952) 887-8258
Toll Free: (800) 348-2424
www.toro.com

Transamerica Distribution Finance
Ms. Laurie Berg .....Booth: 1105
5595 Trillium Blvd. - 2nd Floor
Hoffman Estates, IL 60192
(847) 747-6880 .....Fax: (847) 747-4802
Toll Free: (800) 451-5944
www.transamericafinance.com

PT 02782

Transworld Systems, Inc.
Mr. Chuck Pope .....Booth: 1819
P.O. Box 1864
Rohnert Park Santa R, CA 95402
(707) 584-4225 .....Fax: (707) 584-0268
www.transworldsystems.com

Tree Tech Microinjection Systems
Dr. Roger Webb .....Booth: 2823
950 S.E. 215th Avenue
Morriston, FL 32668
(352) 528-5335 .....Fax: (352) 528-0777
Toll Free: (800) 622-2831
www.treetech.net

Tree World
Mr. Claude Boisvert .....Booth: 1261
4466 Stahashen Drive
Sechelt, BC V0N 3A1 CANADA
(604) 885-3535 .....Fax: (604) 885-3522
Toll Free: (800) 252-6051
www.treeworld.com

Treegator
Mr. Scott Cissel .....Booth: 1460
4200-152 Atlantic Avenue
Raleigh, NC 27604
(919) 878-8911 .....Fax: (919) 872-6173
Toll Free: (800) 800-7391
www.treegator.com

Tru-Cut, Inc.
Mr. David Court .....Booth: 864
3221 San Fernando Road
Los Angeles, CA 90065
(323) 258-4135 .....Fax: (323) 258-8690
www.trucutmowers.com

Tuflex Manufacturing Company
Mr. Thomas A. Sayward .....Booth: 962
1406 S. W. 8th Street
Pompano Beach, FL 33069
(954) 785-7402 .....Fax: (954) 785-6404
Toll Free: (800) 327-9005
www.tuflexmfg.com

▲**Turbo Technologies, Inc.**
Mr. Ray Badger .....Booth: 2128
1500 First Avenue
Beaver Falls, PA 15010
(724) 846-0670 .....Fax: (724) 846-3470
Toll Free: (800) 822-3437
www.turboturf.com

Turf Magazine
Ms. Paula Carpenter .....Booth: 1818
P. O. Box 449
374 Emerson Falls Road
St. Johnsbury, VT 05819
(802) 748-8908 .....Fax: (802) 748-1866
Toll Free: (800) 422-7147
www.turfmagazine.com

Turf Products
Mr. Robert L. Deeks.....Booth: 2700
755 Moore Road
Avon Lake, OH 44012
(440) 930-7244 .....Fax: (440) 930-2256
www.turfproducts.com

▲**Turfco Manufacturing, Inc.**
Ms. Lynn Schuh.....Booth: 1041
1655 101st Avenue N. E.
Minneapolis, MN 55449
(763) 785-1000 .....Fax: (763) 785-0556
Toll Free: (800) 679-8201
www.turfco.com

U. S. Lawns, Inc.
Mr. Paul Wolbert .....Booth: 2003
4777 Old Winter Garden Road
Orlando, FL 32811
(407) 522-1630 .....Fax: (407) 522-1669
Toll Free: (800) 875-2967
www.uslawns.com

UDOR U.S.A., Inc.
Mr. Tom Johnson.....Booth: 2518
500 Apollo Drive
Lino Lakes, MN 55014
(651) 785-0666 .....Fax: (651) 785-0669
Toll Free: (800) 732-2670
www.udorusa.com

Unico Spray Products Corporation
Mr. Peter Gustin Sr. .....Booth: 3012
241 W. Edgerton Avenue
Milwaukee, WI 53207
(414) 769-7118 .....Fax: (414) 769-7274
Toll Free: (800) 331-7727
www.unicospray.com

Unique Lighting Systems, Inc.
Mr. Abrhil Anizu .....Booth: 1359
1240 Simpson Way
Escondido, CA 92029
(760) 489-1245 .....Fax: (760) 740-0977
Toll Free: (800) 955-4831
www.uniquelighting.com

United Elchem Industries, Inc.
Ms. Sheryl Gorman .....Booth: 963
11535 Reeder Road
Dallas, TX 75229
(214) 241-6601 .....Fax: (972) 241-2348
Toll Free: (888) 671-7886
www.elchem.com

United Horticultural Supply
Mr. Brian Payseno .....Booth: 338
9335 Elm Court
Denver, CO 80260-5211
(303) 487-9000 .....Fax: (303) 487-9010
Toll Free: (800) 847-6417
www.uhsonline.com

United Turf Industries
Mr. Brian Foster.....Booth: 1363
1908 S. Kessler, Suite B
Wichita, KS 67213
(316) 945-5996
Toll Free: (877) 694-7336
www.unitedturf.com

▲**Unrub FAB Dump and Go Grass Handling Systems**
Ms. Cheryl Hughes.....Booth: 1062
100 Industrial Drive
Sedgwick, KS 67135
(888) 587-2746 .....Fax: (620) 872-5695
www.dumpandgo.com

Vanatech Industries
Mr. Joe Skrivanek .....Booth: 1543
P. O. Box 2026
Syracuse, NY 13220
(315) 668-7641 .....Fax: (315) 668-9474
www.vanatech.com

▲**Valvette Systems**
Mr. Ted Sirkin .....Booth: 1258
23262 Oxnard Street
Woodland Hills, CA 91367
(818) 887-1866 .....Fax: (818) 887-2554

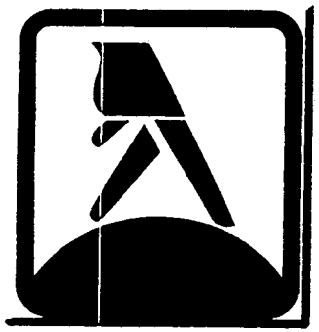
★▲ **Vandermolen Corporation**
Mr. Aldo H. Vandermolen.....Booth: 1715
119 Dorsa Avenue
Livingston, NJ 07039
(973) 992-8506 .....Fax: (973) 992-4219
www.vandermolencorp.com

▲**Ventrac by Venture Products Inc.**
Mr. Lloyd Shankel .....Booth: 1347
328 E. Water Street
P.O. Box 148
Orrville, OH 44667
(330) 683-0075 .....Fax: (330) 683-0000
Toll Free: (866) 836-8722
www.ventrac.net

Making the internet a profitable tool for your green business!

Sign up today!

GreenIndustryYellowPages.com connects customers looking to buy with businesses that are growing it, selling it, planting it, or supplying it to the green industry!



Call us at **888.999.5133**
or visit us at
www.GIYP.com

www.GreenIndustryYellowPages.com
Find it. Be found.™

PT 02783

Exhibitor List

GIE GREEN INDUSTRY EXPO

▲Walker Manufacturing Company
Mr. Bob Temase .....Booth: 1431
5925 E. Harmony Road
Ft. Collins, CO 80528
(970) 221-5614 .....Fax: (970) 221-5619
Toll Free: (800) 279-8537
www.walkermowers.com

Wanner Engineering, Inc.
Mr. Tom Stack .....Booth: 218
1204 Chestnut Avenue
Minneapolis, MN 55403
(612) 313-7823 .....Fax: (612) 332-6937
www.hydra-cell.com

▲WasteQuip Holt Specialty
Mr. Don Sharp .....Booth: 1458
395 South Main Street
Eagleville, TN 37060
(615) 274-2636 .....Fax: (615) 274-2636
Toll Free: (800) 643-8713
www.holtequipment.com

★ Waters Agricultural Laboratories, Inc.
Mr. Jarrell Cooper ....Booth: 3025
P. O. Box 382
Camilla, GA 31730
(229) 336-7216 .....Fax: (229) 336-7967
www.watersag.com

Wayside Fence Company
Mr. Richard Pinter .....Booth: 3023
63 Third Ave.
Bayshore, NY 11706
(631) 968-6828 .....Fax: (631) 968-6928
Toll Free: (800) 847-7789
www.waysidefence.com

Weed Man
Mr. Don Dankowich.....Booth: 2520
50 Skagway Avenue, Unit B
Scarborough, ON M1M 3V1 CANADA
(416) 269-5754 .....Fax: (416) 269-8233
www.weed-man.com

Weisburger Green Insurance
Mr. Joseph Provenzano .....Booth: 3322
5 Waller Avenue
White Plains, NY 10601
(914) 428-2929 .....Fax: (914) 428-0943
Toll Free: (800) 431-2794
www.weisburger.com

Wells Cargo, Inc.
Mr. Mark Bonek.....Booth: 1336
1503 West McNaughton Street
P.O. Box 728
Elkhart, IN 46515-0728
(219) 264-9661 .....Fax: (219) 264-5938
Toll Free: (800) 348-7553
www.wellscargo.com

Wells Fargo Financial Retail Services
Mr. Mark Perfitt .....Booth: 3308
800 Walnut Street
Des Moines, IA 50309
(800) 545-3550 .....Fax: (800) 854-5566
Toll Free: (800) 545-3550
www.wfrs.com

Westheffer Company Inc.
Mr. Ron Revis .....Booth: 1331
P. O. Box 353
Lawrence, KS 66044-0363
(785) 843-1633 .....Fax: (785) 843-4486
Toll Free: (800) 362-3110
wwww.westheffer.com

▲Wright Manufacturing, Inc.
Mr. Tom Cooke .....Booth: 1909
4600 X Wedgewood Blvd.
Frederick, MD 21703
(301) 360-9810 .....Fax: (301) 360-9820
www.wrightmfg.com

★ www.giyp.com
Mr. Steve Cissel.....Booth: 2001
16005 Frederick Road
Woodbine, MD 21797
(410) 442-2700 .....Fax: (888) 442-2789
Toll Free: (888) 999-5133
www.giyp.com

▲Yazoo/Kees Power Equipment
Husqvarna Turf Care
Mr. Mark Schueller .....Booth: 914
7349 Statesville Road
Charlotte, NC 28269
(704) 921-6894 .....Fax: (704) 599-4308
Toll Free: (800) 723-9496
www.yazookees.com

Yes, Marketing, Inc.
Mr. Don Nichols.....Booth: 3111
5900 Roche Drive, 6th Floor
Columbus, OH 43229
(614) 431-4928 .....Fax: (614) 848-4099
yes-marketing.com

WIN A NEW 60" Z TWO

Visit booth for registration details and rules.

See how LESCO's technical innovations improve your productivity at GIE Booth 536.

Our CommercialPlus™ equipment includes advanced features and built-in durability that let you do more.

LESCO CommercialPlus

Roto-Drop™ Spreader
- Cut in precisely with the drop function
- Get maximum productivity with the rotary feature

A LESCO exclusive!

Early Order Program
- Don't forget our industry-leading fertilizers, combination and control products

Special Equipment Financing Terms Available!

Z-Two™ Zero Turn Radius Mower
- Fast and maneuverable for top productivity
- Advanced ergonomic features for all-day comfort

Green Monster™ Blower
- Fast clean-up of leaves, clippings and litter
- Computer-designed cast aluminum impeller for power and control

LESCO®
www.lesco.com
1-800-321-5325

LESCO is a registered trademark and CommercialPlus, Z-Two, Green Monster, Space-Saver and Roto-Drop are trademarks of LESCO Technologies, LLC. Kawasaki is a registered trademark of Kawasaki Motors Co. USA

PT 02784

Accessories, General
Accelerator Industries, Inc.
AlturnaMats, Inc.
Ballard, Inc.
Cappuccio Enterprises
Country Clipper
Exxon Mobil
GNC Industries, Inc.
Helena Chemical Company
Jungle Jim's Accessory Products, Inc.
Kawasaki Motors Corp., U.S.A.
Lowe's Companies
Midwest Industries, Inc.
Professional Tree & Turf Equipment
Shindaiwa, Inc.
SVE Sales
Vanatech Industries

Accessories, Landscaping (Hoses & Reels)
C & S Turf Care Equipment, Inc.
Gregson-Clark Spraying Equipment
Hannay Reels, Inc.
HD Hudson Mfg. Co., Green Garde Division
Hozelock Cyprio
J. Thomas
Professional Tree & Turf Equipment
RACK'EM INDUSTRIES
Richway Industries
Tuflex Manufacturing Company
Unico Spray Products Corporation
Westheffer Company Inc.

Adjuvants/Colorants/Dyes
Becker Underwood, Inc.
Forestry Suppliers, Inc.
Monterey Lawn & Garden Products
Prosource One
United Horticultural Supply

Aerators
BlueBird International, Inc.
Chilton Air-Cooled Engines
Classen Mfg., Inc.
Earth & Turf
Encore Mfg. Co., Inc.
First Products, Inc.
Grasshopper Company
Greenline
Grower Equipment & Supply Company
Husqvarna
John Deere Landscapes
John Deere Commercial & Consumer Equip.
JRCO, Inc.
LESCO, Inc.
Lowe's Companies
L.T. Rich Products, Inc.
Millcreek Manufacturing
Palmor Products, Inc.
Powerhouse Equipment
Rock Solid
Salsco, Inc.
Scott Aerator
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Textron, Golf Turf & Specialty Products
Turfco Manufacturing, Inc.
Ventrac by Venture Products Inc.
Walker Manufacturing Company

Arborist Supplies
AlturnaMats, Inc.
Bahco Pruning Tools
Forestry Suppliers, Inc.
Greenline
HD Hudson Mfg. Co., Green Garde Division
Husqvarna
Professional Tree & Turf Equipment
RACK'EM INDUSTRIES
ROOTS, Inc.
Scape Supply Co.
Shindaiwa, Inc.
Stihl Incorporated

Bedshapers
BedShaper/Pro Industries, Inc.
Brown Mfg. Corp./Trenchmaster
Grasshopper Company
Salsco, Inc.
Turfco Manufacturing, Inc.

Biological, Pest & Disease Control Products
Becker Underwood, Inc.
Insure For Lawns
Lowe's Companies
Monterey Lawn & Garden Products
Organicare
Plant Health Care, Inc.

Biostimulants
PBI Gordon Corporation

Bird Control Products
Becker Underwood, Inc.
Forestry Suppliers, Inc.
Helena Chemical Company
United Horticultural Supply
Wayside Fence Company

Blades/Blade Sharpening
Flail-Master
Greenline
Grower Equipment & Supply Company
J. Thomas
Kawasaki Motors Corp., U.S.A.
New Holland North America
Oregon & Forestry Outdoor Equip. Parts
Prime Line Power Equipment
Shindaiwa, Inc.

Blowers
Able Sourcing Solutions
Aero-Flex Technologies, Inc.
Billy Goat Industries, Inc.
Chilton Air-Cooled Engines
Cub Cadet Commercial
DOLMAR
Echo, Inc.
Finn Corporation
Forestry Suppliers, Inc.
Grasshopper Company
Greenline
Grower Equipment & Supply Company
Harper Industries
Husqvarna
Hustler Turf Equipment
John Deere Commercial & Consumer Equip.
JRCO, Inc.
Kawasaki Motors Corp., U.S.A.
LESCO, Inc.
Little Wonder/Mantis
Lowe's Companies
Makita U.S.A., Inc.
Maruyama U.S.
Minuteman Parker
New Holland North America
RedMax/Komatsu Zenoah America
Robin Outdoor Power Equipment
Salsco, Inc.
Shindaiwa, Inc.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Stihl Incorporated
Tanaka Power Equipment
Vandermolen Corporation
Ventrac by Venture Products Inc.

Brushcutters
Billy Goat Industries, Inc.
Chilton Air-Cooled Engines
Cub Cadet Commercial
DOLMAR
Greenline
Grower Equipment & Supply Company
Husqvarna
Hustler Turf Equipment
Kanga Loaders USA
Kawasaki Motors Corp., U.S.A.
Lowe's Companies
Makita U.S.A., Inc.
Maruyama U.S.
Powerhouse Equipment
RedMax/Komatsu Zenoah America
Robin Outdoor Power Equipment
Shindaiwa, Inc.
Stihl Incorporated
Tanaka Power Equipment
Ventrac by Venture Products Inc.

Bulb Augers
Power Planter, Inc.

Business Forms
Relizon

Chippers
Billy Goat Industries, Inc.
Crary Bear Cat/Hayward Distributing
Cub Cadet Commercial
Gravely-an Ariens Company
Grower Equipment & Supply Company
Harper Industries
Ingersoll Equipment Co., Inc.
John Deere Commercial & Consumer Equip.
Lowe's Companies
Palmor Products, Inc.
Ramrod Equipment/Div. of Leon's Mfg. Co.
Salsco, Inc.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Vandermolen Corporation

Commercial Ground Prep/Grading
Cappuccio Enterprises
Grower Equipment & Supply Company
Marietta Sentry Co.
Midwest Lightweight Aggregate Corp.
Powerhouse Equipment
Ramrod Equipment/Div. of Leon's Mfg. Co.
RotaDairon Emrex, Inc.
The Toro Company

Communication Equipment (Radios, Phones)
Acousticom Corporation
Poser Systems, Inc.
Real Green Systems

Computers, Business/Accounting
CLIP-Sensible Software, Inc.
Garden Graphics Inc.
Include Software Corporation
Symbiot Business Group

Computers, Design/Imaging
Drafix Software, Inc.
Nemetschek N.A.
Real Green Systems
Yes, Marketing, Inc.

Computers, Software
C & P Press, Inc.
CLIP-Sensible Software, Inc.
Drafix Software, Inc.
Eagle Point
Garden Graphics Inc.
Include Software Corporation
Nemetschek N.A.
Oregon & Forestry Outdoor Equip. Parts
Plantamerica, Inc.
Poser Systems, Inc.
Practical Solutions, Inc.
R.N.D. Signs
Real Green Systems
Service Communication Software
Slice Technologies
Transworld Systems, Inc.

Consultants, Business
Foley Enterprises
GreenSearch
Include Software Corporation
International Labor Management Corp.
Labor 4 U.com, Inc.

PT 02785

Exhibitor Product List

GIE GREEN INDUSTRY EXPO

Lawn Care Success
Marcus Drake Consultants
Mary Jane Yorke Work Visas
Plant Health Care, Inc.
Poser Systems, Inc.
Practical Solutions, Inc.
Symbiot Business Group
Yes, Marketing, Inc.

Consultants, Technical
CLC LABS
FleetBoss Global Positioning Solutions
Include Software Corporation
Poser Systems, Inc.
Practical Solutions, Inc.

Container
Chemical Containers, Inc.
GreenTech
Helton, Inc.
Planter Technology
WasteQuip Holt Specialty

De-thatchers
Billy Goat Industries, Inc.
BlueBird International, Inc.
Chilton Air-Cooled Engines
Classen Mfg., Inc.
Cub Cadet Commercial
Echo, Inc.
Encore Mfg. Co., Inc.
Grasshopper Company
Husqvarna
John Deere Commercial & Consumer Equip.
JRCO, Inc.
Little Wonder/Mantis
Minuteman Parker
Plant Health Care, Inc.
Rich Manufacturing
Sweepster, Inc.
Turfco Manufacturing, Inc.
Yazoo/Kees Power Equipment

Edging Equipment
BedShaper/Pro Industries, Inc.
Borderline Stamp, USA
Brown Mfg. Corp./Trenchmaster
Chilton Air-Cooled Engines
The Concrete Edge/Lil' Bubba Curb Mach.
Cub Cadet Commercial
DOLMAR
Echo, Inc.
Flail-Master
Greenline
Husqvarna
Hustler Turf Equipment
John Deere Commercial & Consumer Equip.
Kawasaki Motors Corp., U.S.A.
Little Wonder/Mantis
Lowe's Companies
Makita U.S.A., Inc.
Maruyama U.S.
Maxim Manufacturing Corporation
Pavestone Company
RedMax/Komatsu Zenoah America
Robin Outdoor Power Equipment
Salsco, Inc.
Shindaiwa, Inc.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Stihl Incorporated
Sure-loc Edging/Walverine Tools
Tanaka Power Equipment
Tru-Cut, Inc.
Turfco Manufacturing, Inc.

Edging Supplies
Curv-Rite, Inc.
Echo, Inc.
Exmark Mfg. Co., Inc. (155577)
ITB Co., Inc.
Lowe's Companies
Oly-Ola Sales, Inc.
Oregon & Forestry Outdoor Equip. Parts
Pave Tech, Inc.
Permaloc Aluminum Edging
RedMax/Komatsu Zenoah America
Shindaiwa, Inc.
Sure-loc Edging/Walverine Tools

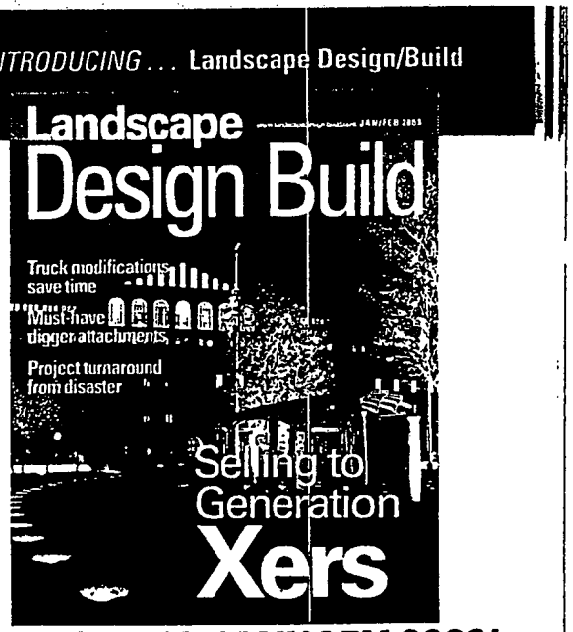
Educational Services/Supplies
Associated Landscape Contractors Of Am.
The Irrigation Association
Prentice Hall
Professional Grounds Management Society
Professional Lawn Care Association
Sports Turf Managers Association

Employment Services
Amigos Labor Solutions, Inc.
C. Scott, Inc.
Flora Personnel, Inc.
Foley Enterprises
GreenSearch
GTO International
Jobs in Horticulture
Labor 4 U.com, Inc.
River Bend Industries
Sports Turf Managers Association
Symbiot Business Group

Engine Parts
Kawasaki Motors Corp., U.S.A.
Prime Line Power Equipment

Engines
American Honda Motor Company, Inc.
Briggs & Stratton Corporation
Chilton Air-Cooled Engines
Greenline
Grower Equipment & Supply Company
J. Thomas
Kawasaki Motors Corp., U.S.A.
Kohler Engines
New Holland North America
Tanaka Power Equipment
Tuflex Manufacturing Company
Westheffer Company Inc.

INTRODUCING . . . Landscape Design/Build



COMING JANUARY 2003!

From the publishers of Landscape Management and Golfdom, is a brand new magazine with a fresh approach.

CIRCULATION: *Landscape Design/Build* will reach 31,500 select landscape contractors, architects and designers who provide landscape construction and design services.

BUYING POWER: *Landscape Design/Build* reaches a buying audience that spends in excess of $3.1 billion annually on equipment, lighting, surfacing materials, irrigation, erosion control, water features, plant materials and accessories.

READERSHIP: *Landscape Design/Build* will tap the talents of the industry's best editorial/design team and an Editorial Advisory Board representing some of the industry's best-known experts and analysts.

For charter rates, contact:

JOHN D. PAYNE, Group Publisher
PHONE: 1-800-225-4569
E-MAIL: jpayne@advanstar.com

www.landscapedesign-build.com

ADVANSTAR LANDSCAPE GROUP

PT 02786

An Aeration Revolution!

Finally the aerator you and your staff have wanted. The TurnAer 26 is Turfcos' Direct answer to your aeration needs. The TurnAer's revolutionary differential with dual brake action allows you to turn with the tines in the ground. No longer do you have to lift and turn.

- Aerate a lawn like you mow it
- Turns while in the ground—no stopping at the end of each pass
- Less work on you and your staffs back, no lifting
- 30% more productive then conventional aerators

This highly-productive aerator will be sure to increase your profits and make your staff happier. Learn more about this by turning in the right direction to page 9 in the catalog.

PT 02787

Exhibitor Product List

GIE GREEN INDUSTRY EXPO

Grinders
Caterpillar, Inc.
Flail-Master
Greenline
J. Thomas
Makita U.S.A., Inc.
Oregon & Forestry Outdoor Equip. Parts
Powerhouse Equipment
The Toro Company

Ground Prep/Grading/Renovation
AlturnaMats, Inc.
Caterpillar, Inc.
Earthway Products, Inc.
Easy Lawn, Inc.
Glenmac, Inc.
Kanga Loaders USA
Pengo Corporation
RotaDairon Emrex, Inc.
Sod Guys, Inc.
The Toro Company

Herbicides
The Andersons Lawn Products
BASF
Bayer Corporation
Gowan Company
Griffin L.L.C.
Harmony Products, Inc.
Helena Chemical Company
John Deere Landscapes
Knox Fertilizer Company
Lawn Doctor, Inc.
LESCO, Inc.
Monsanto
Monterey Lawn & Garden Products
Organicare
PBI Gordon Corporation
Riverdale - A Nufarm Company
Spring Valley
Syngenta Professional Products
Tree Tech Microinjection Systems
United Horticultural Supply

Horticultural & Turf Tools
Able Sourcing Solutions
Bahco Pruning Tools
Earthway Products, Inc.
Echo, Inc.
Forestry Suppliers, Inc.
HD Hudson Mfg. Co., Green Garde Division
John Deere Landscapes
John Deere Commercial & Consumer Equip.
Plant Health Care, Inc.
Power Planter, Inc.
RACK'EM INDUSTRIES
Richway Industries
Scape Supply Co.
Shindaiwa, Inc.
Sure-loc Edging/Walverine Tools
Tru-Cut, Inc.

Hour Meters/Tachometers
Greenline
J. Thomas
Oregon & Forestry Outdoor Equip. Parts

Hydro Sprayers
Banjo Corporation
Easy Lawn, Inc.
Finn Corporation
Gregson-Clark Spraying Equipment
Hydro Terra Products
Precision Fibers
Professional Tree & Turf Equipment
Turbo Technologies, Inc

Insecticides
The Andersons Lawn Products
ArborSystems, L. L. C.
Bayer Corporation
Creative Sales, Inc.
Fipronil/Bayer Environmental Science
Gowan Company
Griffin L.L.C.
Helena Chemical Company
J. J. Mauget Company
John Deere Landscapes
Knox Fertilizer Company
Lawn Doctor, Inc.
LESCO, Inc.
Lowe's Companies
Spring Valley
Syngenta Professional Products
Tree Tech Microinjection Systems
United Horticultural Supply

Insurance
CNA Commercial Insurance
Hortica
New Holland North America
Symbiot Business Group
Weisburger Green Insurance

Interiorscape (Live & Preserved Foliage)
GreenTech
John Deere Landscapes
Mike Costa Foliage
Scape Supply Co.

Irrigation Products & Supplies
Banjo Corporation
Dawn Industries, Inc.
DeKorra Products, L.L.C.
Flowtronex PSI, Inc.
John Deere Landscapes
L.R. Nelson Corporation
Lowe's Companies
Marietta Sentry Co.
NDS, Inc.
Planter Technology
Rain Bird Corp.
Scape Supply Co.
Service First Irrigation, L.L.C.
Sure-loc Edging/Walverine Tools

The Toro Company
Treegator
United Elchem Industries, Inc.
Valvette Systems

Labor Recruiters
Marcus Drake Consultants

Laboratories
Spectrum Analytic, Inc.
Waters Agricultural Laboratories, Inc.

Lime Products
Cleary Chemical Corporation
John Deere Landscapes
Lowe's Companies
Oldcastle Stone Products
United Horticultural Supply

Loaders
Billy Goat Industries, Inc.
Case Corporation
Crary Bear Cat/Hayward Distributing
Grower Equipment & Supply Company
Ingersoll Equipment Co., Inc.
John Deere Commercial & Consumer Equip.
Kanga Loaders USA
Kubota Tractor Corporation
Link Manufacturing
Mertz, Inc.
Minuteman Parker
New Holland North America
Powerhouse Equipment
Ramrod Equipment/Div. of Leon's Mfg. Co.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
The Toro Company
Ventrac by Venture Products Inc.
WasteQuip Holt Specialty

Management Staffing
GreenSearch
Symbiot Business Group

Marketing Services
Americalist/Division of Haines
Focal Point Communications
Garick Corporation
Homeowners Marketing Services
Symbiot Business Group
www.giyp.com
Yes, Marketing, Inc.

Micronutrients
The Andersons Lawn Products
ArborSystems, L. L. C.
Becker Underwood, Inc.
Creative Sales, Inc.
Helena Chemical Company
John Deere Landscapes
Monterey Lawn & Garden Products
Morral Companies LLC
PBI Gordon Corporation
ROOTS, Inc.
Scape Supply Co.
Sod Guys, Inc.
Tree Tech Microinjection Systems
United Horticultural Supply

Mobile Service
Poser Systems, Inc.

Mower Attachments
Able Sourcing Solutions
Accelerator Industries, Inc.
Aero-Flex Technologies, Inc.
American Honda Motor Company, Inc.
BedShaper/Pro Industries, Inc.
Country Clipper
Cub Cadet Commercial
Dixie Chopper
Earthway Products, Inc.
Encore Mfg. Co., Inc.
Exmark Mfg. Co., Inc. (155577)
Grasshopper Company
Gravely-an Ariens Company
Greenline
Grower Equipment & Supply Company
Husqvarna
Hustler Turf Equipment
Ingersoll Equipment Co., Inc.
J. Thomas
John Deere Commercial & Consumer Equip.
JRCO, Inc.
Jungle Jim's Accessory Products, Inc.
Lowe's Companies
Midwest Industries, Inc.
Minuteman Parker
New Holland North America
Palmor Products, Inc.
PROLAWN, INC.
RACK'EM INDUSTRIES
Rich Manufacturing
Scag Power Equipment
Simplicity Mfg.
Snapper, Inc.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Sweepster, Inc.
The Toro Company
Tru-Cut, Inc.
Ventrac by Venture Products Inc.
Walker Manufacturing Company
Yazoo/Kees Power Equipment

Mowing Equipment
Aero-Flex Technologies, Inc.
American Honda Motor Company, Inc.
Case Corporation
Chilton Air-Cooled Engines
Country Clipper
Cub Cadet Commercial
Dixie Chopper
Eastman Industries/Hover Mower
Echo, Inc.
Encore Mfg. Co., Inc.

Exmark Mfg. Co., Inc. (155577)
Grasshopper Company
Gravely-an Ariens Company
Great Dane Power Equipment, Inc.
Grower Equipment & Supply Company
Husqvarna
Hustler Turf Equipment
Ingersoll Equipment Co., Inc.
J. Thomas
John Deere Commercial & Consumer Equip.
Kubota Tractor Corporation
Kunz Engineering, Inc.
LESCO, Inc.
Lowe's Companies
L.T. Rich Products, Inc.
Maxim Manufacturing Corporation
New Holland North America
RACK'EM INDUSTRIES
Rich Manufacturing
Salsco, Inc.
Sarlo Power Mowers, Inc.
Scag Power Equipment
Self-Guided Systems, LLC
Simplicity Mfg.
Snapper, Inc.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Super Lawn Trucks
Textron, Golf Turf & Specialty Products
The Toro Company
Tru-Cut, Inc.
Unrub FAB Dump and Go Grass Handling Sys
Ventrac by Venture Products Inc.
Walker Manufacturing Company
Wright Manufacturing, Inc.
Yazoo/Kees Power Equipment

Mulch & Soil Amendments
Corbin's Baled Pine Straw, Inc.
Corbitt Manufacturing Co., Inc.
Country Clipper
Earth & Turf
Garick Corporation
John Deere Landscapes
Li'l Perk/Four Star Services, Inc.
Lowe's Companies
Midwest Lightweight Aggregate Corp.
Precision Fibers
ROOTS, Inc.
Sims Stone
United Horticultural Supply

Nursery Goods/Herbaceous Plants/Bulbs
Classic Groundcovers, Inc.
Curv-Rite, Inc.
GreenSource Direct, Inc.
John Deere Landscapes
Lowe's Companies
Prosource One
Skinner Nurseries

Nursery Goods/Woody Ornamentals
Blue Font
Classic Groundcovers, Inc.
GreenSource Direct, Inc.
Prosource One
ROOTS, Inc.

Organic Fertilizers & Amendments
Blue Font
Garick Corporation
Harmony Products, Inc.
Helena Chemical Company
Insure For Lawns
John Deere Landscapes
Monterey Lawn & Garden Products
Oldcastle Stone Products
Organicare
Plant Health Care, Inc.
Prosource One
ROOTS, Inc.
Spring Valley
United Horticultural Supply

Organic Pest & Disease Control Products
Monterey Lawn & Garden Products
Plant Health Care, Inc.
Prosource One

Organizer Racks
Blue Font
Green Touch Industries, Inc.

Outdoor Lighting
Blue Font
Cappuccio Enterprises
Christmas/Nite Time Decor
Hozelock Cyprio
John Deere Landscapes
Kichler Landscape Lighting
Lion Lighting Products
Lowe's Companies
Terradek Lighting, Inc.
Unique Lighting Systems, Inc.

Parts, Equipment/Vehicle
Briggs & Stratton Corporation
Chilton Air-Cooled Engines
Greenline
J. Thomas
Kawasaki Motors Corp., U.S.A.
Midland Power Machinery Dist., Ltd.
Oregon & Forestry Outdoor Equip. Parts
Powerhouse Equipment
Prime Line Power Equipment
Westheffer Company Inc.

Pavers
Belgard
Cappuccio Enterprises
Curv-Rite, Inc.
Interlocking Concrete Pavement Institute
John Deere Landscapes
Lowe's Companies
NDS, Inc.
Pave Tech, Inc.
Permaloc Aluminum Edging
Sims Stone
Sure-loc Edging/Wolverine Tools

PT 02788

Pest & Disease Control Products
The Andersons Lawn Products
BASF
Dow AgroSciences
FMC Specialty Products
Helena Chemical Company
Insure For Lawns
Monterey Lawn & Garden Products
Organicare
PBI Gordon Corporation

Pine Straw
Pinestraw Enterprises, Inc.

Plant Growth Regulators
Griffin L.L.C.
John Deere Landscapes
Monterey Lawn & Garden Products
PBI Gordon Corporation
Plant Health Care, Inc.
Prosource One
Spring Valley
Tree Tech Microinjection Systems
United Horticultural Supply

Plant Handling Systems
Marietta Sentry Co.

Planters
GreenTech
Lowe's Companies
Powerhouse Equipment
Riverside Plastics, Inc.
Scaps Supply Co.

Playground Equipment
Lowe's Companies

Posting Supplies (Flags & Signs)
Engle Printing
Forestry Suppliers, Inc.
Lowe's Companies
Perfco Printing

Printing
Americalist/Division of Haines
Engle Printing
Focal Point Communications
Perfco Printing
Yes, Marketing, Inc.

Publications
C & P Press, Inc.
Construction Site News
Green Media Div. of Adams Business Media
GreenSource Direct, Inc.
Grounds Maintenance Magazine
Irrigation & Green Industry
The Irrigation Association
Jobs in Horticulture
Landscape Contractor Magazine
Landscape Management Magazine

Lawn & Landscape Media Group
Lawn, Building & Landscape Hotline
National Equipment Digest
The Park Trades Magazine, Inc.
Power Equipment Trade Magazine
Prentice Hall
PRO Magazine
Sports Turf Managers Association
Turf Magazine

Pumps
Banjo Corporation
CDS-John Blue Company
Chemical Containers, Inc.
Chilton Air-Cooled Engines
Echo, Inc.
Flowtronex PSI, Inc.
GNC Industries, Inc.
Gregson-Clark Spraying Equipment
Grower Equipment & Supply Company
Hozelock Cyprio
Hypro Corporation
John Deere Landscapes
Kawasaki Motors Corp., U.S.A.
Kubota Tractor Corporation
Maruyama U.S.
Professional Tree & Turf Equipment
Pumptec, Inc.
River Bend Industries
Robin Outdoor Power Equipment
SHURFlo Pump Manufacturing Co.
Tanaka Power Equipment
UDOR U.S.A., Inc.
Unico Spray Products Corporation
Wanner Engineering, Inc.
Westhetfer Company Inc.

Recreational Surfacing
Prime Line Power Equipment

Retaining Walls
Anchor Wall Systems
Belgard
Cappuccio Enterprises
John Deere Landscapes
Lowe's Companies
Pave Tech, Inc.
Sims Stone

Retirement Plans
Symbiot Business Group

Safety Wear
Acousticom Corporation
Cabela's
DOLMAR
Echo, Inc.
Forestry Suppliers, Inc.
Greenline
Husqvarna
J. Thomas
Lowe's Companies

Exhibitor Product List GIE GREEN INDUSTRY EXPO

Makita U.S.A., Inc.
Professional Tree & Turf Equipment
Shindaiwa, Inc.
Stihl Incorporated

Saws, Power
Chilton Air-Cooled Engines
DOLMAR
Echo, Inc.
Grower Equipment & Supply Company
Husqvarna
J. Thomas
John Deere Commercial & Consumer Equip.
Lowe's Companies
Makita U.S.A., Inc.
Professional Tree & Turf Equipment
RedMax/Komatsu Zenoah America
Shindaiwa, Inc.
Stihl Incorporated
Tanaka Power Equipment

Seed/Grass
Barenbrug USA
John Deere Landscapes
Lawn Doctor, Inc.
LESCO, Inc.
Lowe's Companies
Pickseed West, Inc.
Prosource One
United Horticultural Supply

Seed/Wildflower
Barenbrug USA
John Deere Landscapes
Prosource One
United Horticultural Supply

Seeding Equipment
BlueBird International, Inc.
Classen Mfg., Inc.
Cub Cadet Commercial
Earth & Turf
Earthway Products, Inc.
Easy Lawn, Inc.
Express Blower, Inc.
Finn Corporation
First Products, Inc.
Forestry Suppliers, Inc.
Gregson-Clark Spraying Equipment
JRCO, Inc.
LESCO, Inc.
Maruyama U.S.
Newton Crouch, Inc.
PSB Company, A Div. Of White Castle Sys.
RotaDairon Emrex, Inc.
Salsco, Inc.
Spyker Spreaders
Turbo Technologies, Inc.

Service Lifts
Jungle Jim's Accessory Products, Inc.
Vanatech Industries

Service Supplier
The Davey Tree Expert Company
Organicare

Signs
R.N.D. Signs

Snow Removal Equipment (Plows)
Agri-Cover, Inc.
American Honda Motor Company, Inc.
Caterpillar, Inc.
Country Clipper
Dixie Chopper
Gravely-an Ariens Company
Grower Equipment & Supply Company
Highway Equipment Company
Husqvarna
Hustler Turf Equipment
Ingersoll Equipment Co., Inc.
J. Thomas
John Deere Commercial & Consumer Equip.
JRCO, Inc.
Kanga Loaders USA
Lowe's Companies
Mertz, Inc.
Meyer Products
New Holland North America
Powerhouse Equipment
Pro-Tech Sno Pusher
Ramrod Equipment/Div. of Leon's Mfg. Co.
Shindaiwa, Inc.
Simplicity Mfg.
Snow & Ice Management Association
Spyker Spreaders
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Sweepster, Inc.
The Toro Company
Ventrac by Venture Products Inc.

Snow Removal/Deicing Compounds
American Honda Motor Company, Inc.
The Andersons Lawn Products
Earthway Products, Inc.
Garick Corporation
Knox Fertilizer Company
Morral Companies LLC
New Holland North America
North American Salt
Pave Tech, Inc.
PROLAWN, INC.
Ramrod Equipment/Div. of Leon's Mfg. Co.
Snow & Ice Management Association
Spring Valley

Sod
Classen Mfg., Inc.
John Deere Landscapes
Sod Guys, Inc.

Soil Wetting Agents
Forestry Suppliers, Inc.
Helena Chemical Company

PT 02789

Li'l Perk/Four Star Services, Inc.
Monterey Lawn & Garden Products
Prosource One
ROOTS, Inc.
Spring Valley
United Horticultural Supply

Spraying Equipment
Banjo Corporation
Bubco, Inc.
C & S Turf Care Equipment, Inc.
CDS-John Blue Company
Chemical Containers, Inc.
Cub Cadet Commercial
Dixie Chopper
Earth & Turf
Forestry Suppliers, Inc.
GNC Industries, Inc.
Grasshopper Company
Greenline
Gregson-Clark Spraying Equipment
Grower Equipment & Supply Company
HD Hudson Mfg. Co., Green Garde Division
Hozelock Cyprio
Injecto-Matic Systems, Inc.
ITB Co., Inc.
John Deere Commercial & Consumer Equip.
JRCO, Inc.
Lawn Doctor, Inc.
LESCO, Inc.
L.T. Rich Products, Inc.
Maruyama U.S.
Newton Crouch, Inc.
Perma-Green Supreme, Inc.
Professional Tree & Turf Equipment
PROLAWN, INC.
Richway Industries
River Bend Industries
Robin Outdoor Power Equipment
Rogers Innovative, Inc.
Service Communication Software
Shindaiwa, Inc.
SHURFlo Pump Manufacturing Co.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Stihl Incorporated
Tuflex Manufacturing Company
Turbo Technologies, Inc.
Unico Spray Products Corporation
Westheffer Company Inc.

Spreaders
C & S Turf Care Equipment, Inc.
Chemical Containers, Inc.
Cub Cadet Commercial
Dixie Chopper
Earth & Turf
Earthway Products, Inc.
Express Blower, Inc.
Finn Corporation
Forestry Suppliers, Inc.
Greenline
Gregson-Clark Spraying Equipment
Grower Equipment & Supply Company
J. Thomas
John Deere Landscapes
John Deere Commercial & Consumer Equip.
JRCO, Inc.
Lawn Doctor, Inc.
LESCO, Inc.
Lowe's Companies
L.T. Rich Products, Inc.
Maruyama U.S.
Meyer Products
[illegible]reek Manufacturing
[illegible]ey Lawn & Garden Products
[illegible]n Crouch, Inc.
[illegible]rma-Green Supreme, Inc.
Professional Tree & Turf Equipment
PROLAWN, INC.
PSB Company, A Div. Of White Castle Sys.
RotaDairon Emrex, Inc.
Shindaiwa, Inc.
Spyker Spreaders
Turf Products
Vandermolen Corporation
Westheffer Company Inc.

Sweepers
Caterpillar, Inc.
Echo, Inc.
Grasshopper Company
Grower Equipment & Supply Company
Husqvarna
Hustler Turf Equipment
Ingersoll Equipment Co., Inc.
JRCO, Inc.
Lowe's Companies
Marietta Sentry Co.
Mertz, Inc.
Minuteman Parker
New Holland North America
Pave Tech, Inc.
Pengo Corporation
Ramrod Equipment/Div. of Leon's Mfg. Co.
RedMax/Komatsu Zenoah America
Shindaiwa, Inc.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Stihl Incorporated
Sweepster, Inc.
The Toro Company
Ventrac by Venture Products Inc.

Tanks
C & S Turf Care Equipment, Inc.
Chemical Containers, Inc.
GNC Industries, Inc.
Graham Lawn Equipment, Inc.
Gregson-Clark Spraying Equipment
Grower Equipment & Supply Company
Newton Crouch, Inc.
Professional Tree & Turf Equipment
River Bend Industries
Tuflex Manufacturing Company
Westheffer Company Inc.

Tires/Tire Sealants
Caterpillar, Inc.
Chilton Air-Cooled Engines
Greenline
Grower Equipment & Supply Company
J. Thomas
Multi Seal Tire Sealant
New Holland North America
Oregon & Forestry Outdoor Equip. Parts
Prime Line Power Equipment
RACK'EM INDUSTRIES

Tools/Gardening & Landscaping
4 M, Inc.
Arcoa Industries, Inc.
Bahco Pruning Tools
The Concrete Edge/Lil' Bubba Curb Mach.
Corona Clipper
Echo, Inc.
Forestry Suppliers, Inc.
Growtech, Inc.
John Deere Landscapes
Lowe's Companies
Midland Power Machinery Dist., Ltd.
Power Planter, Inc.
Prime Line Power Equipment
Professional Tree & Turf Equipment
RACK'EM INDUSTRIES
Richway Industries
Scape Supply Co.
Shindaiwa, Inc.
Stihl Incorporated
Sure-loc Edging/Walverine Tools
Tru-Cut, Inc.

Tools/Hand Tools
Able Sourcing Solutions
Arcoa Industries, Inc.
Bahco Pruning Tools
Corona Clipper
Dawn Industries, Inc.
Forestry Suppliers, Inc.
Growtech, Inc.
J. Thomas
John Deere Landscapes
Lowe's Companies
Midland Power Machinery Dist., Ltd.
Oregon & Forestry Outdoor Equip. Parts
Pave Tech, Inc.
Power Planter, Inc.
Prime Line Power Equipment
Professional Tree & Turf Equipment
RACK'EM INDUSTRIES
Scape Supply Co.
Stihl Incorporated
Sure-loc Edging/Walverine Tools
Tru-Cut, Inc.

Topdresser
Earth & Turf

Tractors
Case Corporation
Caterpillar, Inc.
Chilton Air-Cooled Engines
Country Clipper
Cub Cadet Commercial
Grower Equipment & Supply Company
Husqvarna
Ingersoll Equipment Co., Inc.
John Deere Commercial & Consumer Equip.
Kubota Tractor Corporation
Lowe's Companies
New Holland North America
Ramrod Equipment/Div. of Leon's Mfg. Co.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Ventrac by Venture Products Inc.

Trade Association
Associated Landscape Contractors Of Am.
Interlocking Concrete Pavement Institute
The Irrigation Association
Professional Grounds Management Society
Professional Lawn Care Association
Snow & Ice Management Association
Sports Turf Managers Association
Tennessee Nurserymen's Association

Trailers, Hitches & Related Items
Ballard, Inc.
Chemical Containers, Inc.
Classen Mfg., Inc.
J. Thomas
Midwest Industries, Inc.
Powerhouse Equipment
RACK'EM INDUSTRIES
Ramrod Equipment/Div. of Leon's Mfg. Co.
Stellar Industries, Inc.
Tuflex Manufacturing Company
Vanatech Industries
WasteQuip Holt Specialty
Wells Cargo, Inc.

Tree & Ornamental Shrub Care
Bartlett Tree Experts

Tree Care Products
ArborSystems, L. L. C.
Creative Sales, Inc.
Echo, Inc.
Forestry Suppliers, Inc.
HD Hudson Mfg. Co., Green Garde Division
Husqvarna
J. J. Mauget Company
NDS, Inc.
Organicare
Plant Health Care, Inc.
Scape Supply Co.
Tree Tech Microinjection Systems
Wayside Fence Company

Trenchers/Tillers
Brown Mfg. Corp./Trenchmaster
Caterpillar, Inc.
E-Z Trench, Inc.
Grower Equipment & Supply Company
Husqvarna

PT 02790

John Deere Commercial & Consumer Equip.
Kanga Loaders USA
Little Wonder/Mantis
Marietta Sentry Co.
Maxim Manufacturing Corporation
Mertz, Inc.
New Holland North America
Pengo Corporation
Powerhouse Equipment
Ramrod Equipment/Div. of Leon's Mfg. Co.
RotaDairon Emrex, Inc.
Salsco, Inc.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
The Toro Company
Ventrac by Venture Products Inc.

Trimmer Attachments/Accessories
Aero-Flex Technologies, Inc.

Trimmer Repair Stands
Ingersoll Equipment Co., Inc.

Trimmers
4 M, Inc.
Bubco, Inc.
Chilton Air-Cooled Engines
Crary Bear Cat/Hayward Distributing
Cub Cadet Commercial
DOLMAR
Echo, Inc.
Exmark Mfg. Co., Inc. (155577)
Greenline
Grower Equipment & Supply Company
Husqvarna
ITB Co., Inc.
John Deere Commercial & Consumer Equip.
Kawasaki Motors Corp., U.S.A.
LESCO, Inc.
Little Wonder/Mantis
Lowe's Companies
Makita U.S.A., Inc.
Maruyama U.S.
Maxim Manufacturing Corporation
RACK'EM INDUSTRIES
RedMax/Komatsu Zenoah America
Robin Outdoor Power Equipment
Shindaiwa, Inc.
Stihl Incorporated
Tanaka Power Equipment
Vandermolen Corporation

Trucks, Other Vehicles
Cub Cadet Commercial
Express Blower, Inc.
General Motors Isuzu Commercial Truck
GM Fleet & Commercial
GNC Industries, Inc.
Graham Lawn Equipment, Inc.
L.T. Rich Products, Inc.
Maxim Manufacturing Corporation
Mitsubishi Fuso Truck of America, Inc.
Nissan North America
Snapper, Inc.
Stellar Industries, Inc.
Super Lawn Trucks
Textron, Golf Turf & Specialty Products
Tuflex Manufacturing Company

Uniforms
Symbiot Business Group

VACUUMS
Billy Goat Industries, Inc.
BlueBird International, Inc.
Country Clipper
Crary Bear Cat/Hayward Distributing
Grasshopper Company
Gravely-an Ariens Company
Grower Equipment & Supply Company
Hustler Turf Equipment
John Deere Commercial & Consumer Equip.
Lowe's Companies
Makita U.S.A., Inc.
Minuteman Parker
Palmer Products, Inc.
Rock Vac
Salsco, Inc.
Steiner Turf Equipment Inc.
Steiner Turf Equipment Inc.
Stihl Incorporated

Valves
Wanner Engineering, Inc.

Water Gardening Supplies
Blue Font
Aqua Ultraviolet
Aquascape Designs, Inc.
Aquatic Concepts by Strong
Banjo Corporation
Hozelock Cyprio
John Deere Landscapes
Lowe's Companies
NDS, Inc.
Plant Health Care, Inc.

Web Site Supplier
Drafix Software, Inc.

Yellow Pages Directory
www.glyp.com

PT 02791

Our fertilizer comes with a built-in insurance policy.

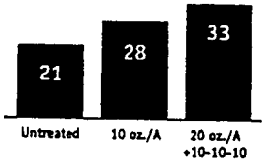
UHS Signature Brand Fertilizers with Prospect® Plus not only provide quality nutrients, they also work to:

- Help turf establish or withstand environmental stresses
- Develop a more fibrous, extensive root system
- Enhance early plant growth and vigor
- Build greater shoot mass
- Increase uptake of soil nutrients and moisture
- Increase photosynthesis

PROSPECT PLUS
PREMIUM FERTILIZER ADDITIVE

UHS Signature Brand Fertilizers with Prospect® Plus have been impregnated with a proprietary nutrient solution that has shown a remarkable ability to improve vigor, quality and stress tolerance in turf, trees and ornamentals. Studies have consistently shown a positive effect on early plant growth and development and with mature plants under stress.

Root Development - 36 Days After Treatment
Prospect Plus on Established Kentucky Bluegrass
Virginia Tech Turgrass Research Center - 1994



Study Results:
"... urea with Prospect Plus significantly increased rooting."

A 57% improvement over untreated turf!

fertilizer applied at a rate of 1 lb. per 1000 sq. ft. Critical difference of .10 equals 8

United Horticultural Supply

Find out more at Booth 338 or visit us at www.uhsonline.com

Signature

November 13 – 17, 2002
Gaylord Opryland Hotel and Convention Center
Nashville, TN

Message from the Conference Chair

It is a thrill to welcome you to the 2002 Green Industry Conference in the stunning Gaylord Opryland Convention Center in Nashville, Tennessee. This pocket program is filled with possibility and opportunity – to learn, to place yourself in situations where others just like you have questions equally as pressing as yours, where the exchange of ideas and knowledge can flow as freely as the river in the Delta. Please seek out ALCA staff, ALCA leadership, and each other, to ensure that you make the most of these five days in Opryland. I hope that the variety and novelty of the educational offerings are beneficial, that the GIE delivers all that you expect, and that you find time to kick back and reflect on the great profession in which we are all involved.

Sincerely,

Peter Howe, CLP
Green Industry Conference Chair
Engledow Group
Carmel, Indiana

The Associated Landscape Contractors of America (ALCA) is an association comprised of people who are just like you—a unique blend of landscape maintenance, installation, design/build contractors, interior landscape contractors, industry suppliers, landscape architects and educators—unified with a powerful voice and a strong position to make a difference.

Since 1961, ALCA has been attracting savvy landscape contractors who desire to gain a network of associates to share and adapt field experiences. In fact, ALCA members rate networking as their number one association benefit. Ask any of them ... give a little of your time and receive a whole lot in return. It's as easy as picking up a phone and reaching out to peers across the country.

Why reinvent the wheel? More than 2,000 landscape contracting firms have made ALCA their business advisor. This network of young, mid-sized, and mature businesses is serious about their business future and have chosen to invest in the association that can take them to new business heights, not to mention improve their bottom line.

The professional landscape industry is continually evolving. Staying ahead requires a strong business acumen, a viable business plan and an entrepreneurial drive. Let the Associated Landscape Contractors of America be your partner for a solid business future.

2002 ALCA Officers

President: Rick Doesburg, CCLP, Thornton Landscape
President Elect: Michael Byrne, CLP, ELM Landscape & Golf Company
Secretary/Treasurer: Kurt Kluznik, CCLP, Yardmaster, Inc.
Past President: Drew St. John, II, CLP, Symbiot Business Group

ALCA Staff

Debra Holder, Executive Vice President
Bill Sheehan, Vice President
Vicki Bendure, Public Relations Consultant
Kerry Brooks, Receptionist/Administrative Assistant
Kirsten Combs, Education Programs Coordinator
Sandi Del Rosario, Finance & Executive Assistant
Maria Fernandez, Certification Assistant
Sherry Grimm, Marketing Assistant
Joan Haller, Education Programs Manager
Marcia Higgins, Professional Standards Manager
Beth Jameson, Systems Coordinator
Lisa Klare, Director of Finance/Administration
Judy McCloud, Membership Manager
Gail Rogers, Customer Service Representative/Publications
Laurie Saunders, Director of Marketing and Communications
Kathy Wemhoff, Communications Manager/Editor, Landscape Contractor News

ALCA leadership has determined that in the best interest of the membership, it is unethical to solicit employees during ALCA events.

PT 02792

REGISTRATION HOURS

The ALCA staff will be at the ALCA registration desk located in the Delta Lobby of the Gaylord Opryland during the following times:

Wednesday	11:00 am – 7:00 pm
Thursday	7:30 am – 12:30 pm
Friday	7:30 am – 12:30 pm and 3:30 pm – 6:30 pm
Saturday	12:30 pm – 4:00 pm
Sunday	7:30 am – 8:30 am

ALCA is pleased to provide to you, as a full conference registrant, the following complimentary conference materials. Simply stop by the ALCA registration desk to redeem your conference binder ticket.

Educational Binder Sponsored by: TEXTRON GOLF, TURF & SPECIALTY PRODUCTS

Tote Bag Sponsored by: Husqvarna

Portfolio Sponsored by: CATERPILLAR®

Badge Holder Sponsored by:

Travel Mug Sponsored by:

ADMITTANCE TO FUNCTIONS

Please wear your badge at all times. Tickets for the Optional Seminars, Networking Party, Breakfast with Champions and the Awards Banquet will be collected at each event. Tickets for these optional events are available at the ALCA Registration Desk. Be sure to purchase your tickets early, as our events sell out quickly. Please note that registrants from all three participating associations (ALCA, PLCAA, and PGMS) may gain admittance into any ALCA educational session during the conference, as well as access to the GIC Resource Room.

PUBLICATION DISCOUNTS!

Come by the ALCA booth and the GIC Resource Room to learn about the special conference discounts on ALCA publication orders that are placed during the trade show. Special discounts apply for many publications, including marketing materials to help your business become more profitable and successful! Free luggage tags will be available at the booth!

ALCA BOOTH NUMBER: 3405 *(Association Plaza)*

Visit us at the ALCA booth at the Green Industry Expo to learn more about ALCA, view sample publications, and chat with ALCA staff.

CNA BOOTH NUMBER: 3003

Please be sure to inquire about the ALCA endorsed insurance programs through the CNA Insurance Companies.

General Information

GIC RESOURCE ROOM: *Presidential Chamber A, Gaylord Opryland*

Sponsored by: TORO.

The Green Industry Conference Resource Room features the industry's latest publications, videos, and CDs to keep your company one step ahead of the competition. ALCA offers several new Spanish resources, including the *Spanish Phrases for Landscape Professionals, Construction Spanish Pocket Dictionary* and the *Interactive Language Tutorial.* (Many of ALCA's popular employee training videos are also available in Spanish.) And, don't forget to pick up copies of ALCA's best-selling publications, such as *Pricing for the Green Industry, Operating Cost Study,* and *The Guide to Operating a Successful Maintenance Business.* Visit the Green Industry Conference Resource Room and discover an abundance of new resources to boost your profits.

For a wealth of information and ideas, visit the **GIC Resource Room** during the following times:

Wednesday	3:00 pm – 7:00 pm
Thursday	7:30 am – 12:00 pm
Friday	7:30 am – 12:00 pm
Saturday	2:00 pm – 6:00 pm

CD/CASSETTE SALES

CDs and cassette tapes for most educational sessions are available for sale by A.V.E.R. Associates.

TWIN NETWORK and WIN!

* Come by the ALCA registration area and pick up your FREE "Twin" number sticker.
* Find your Twin with the same number.
* Visit the GIC Resource Room with your Twin to receive your prize.

- You and your Twin are then eligible to enter the GRAND PRIZE DRAWING:

- Grand Prize – (1) Executive Forum Registration and (1) round-trip airfare to Florida
- 2nd Place – (2) Executive Forum Registrations
- 3rd Place – (1) Executive Forum Registration

You need not be present to win. Grand prizes will be announced at the ALCA booth at the Green Industry Expo on Saturday, November 16, at 12:00 pm. Contest is open to all ALCA, PLCCA, and PGMS conference registrants.

PT 02793

WEDNESDAY, NOVEMBER 13, 2002

Note: Each hour of education that you attend at this event qualifies for one continuing education credit to be applied toward ALCA Recertification.

9:00 am – 5:00 pm — *Lincoln A, Gaylord Opryland*
CLP REVIEW SESSION
Note: Preregistration is required.

11:00 am – 7:00 pm — *Delta Lobby, Gaylord Opryland*
REGISTRATION OPEN

2:00 pm – 5:30 pm — *Presidential A/B, Gaylord Opryland*
OPTIONAL SEMINAR A*
"Growing Your Green After the Grass is Cut"
Speaker: Rick Winnestaffer, CLP, CSP, WinnScapes, Gahanna, OH

2:00 pm – 5:30 pm — *Presidential C/E, Gaylord Opryland*
OPTIONAL SEMINAR B*
"The Training Challenge"
Speaker: Jim Paluch, JP Horizons, Inc., Painesville, OH

2:00 pm – 5:30 pm — *Presidential D, Gaylord Opryland*
OPTIONAL SEMINAR C*
"Segmental Retaining Walls: Installation Practices and Design Considerations"
Speaker: R. Lance Carter, P.E., National Concrete Masonry Association, Herndon, VA
Sponsored by: PAVESTONE, Anchor RETAINING WALL SYSTEMS

2:00 pm – 5:30 pm — *Delta C, Gaylord Opryland*
OPTIONAL SEMINAR D*
"Take the Myth Out of Your Pricing"
Speaker: Frank Ross, Ross-Payne & Associates, Barrington, IL

2:00 pm – 5:30 pm — *Delta B, Gaylord Opryland*
OPTIONAL SEMINAR E*
"Let the Government Pay You to Get Trained"
Speaker: Angelo Mino, Summit Consulting, Lenexa, KS

2:00 pm – 5:30 pm — *Delta D, Gaylord Opryland*
OPTIONAL SEMINAR F*
"Track Time, Not Dollars"
Speaker: Rick Carver, COMPASS System, Inc., New Castle, DE

**Tickets are available at the ALCA registration desk.*

Conference Program
ALCA Associated Landscape Contractors of America

3:00 pm – 7:00 pm — *Presidential Chamber A, Gaylord Opryland*
GIC RESOURCE ROOM OPEN
Sponsored by: TORO

5:30 pm – 6:30 pm — *Governor's B, Gaylord Opryland*
FIRST TIMERS' ORIENTATION

6:30 pm – 7:30 pm — *Delta Ballroom A, Gaylord Opryland*
ALCA WELCOME RECEPTION
Sponsored by: LESCO
Catch up with old friends and meet new acquaintances at the first networking event of the conference.

THURSDAY, NOVEMBER 14, 2002

7:00 am – 8:15 am — *Governor's Ballroom, Gaylord Opryland*
BREAKFAST WITH CHAMPIONS *(Optional)**
Limited attendance – register early!
Sponsored by: CLIP
**Tickets are available at the ALCA registration desk.*

7:30 am – 12:30 pm — *Delta Lobby, Gaylord Opryland*
REGISTRATION OPEN

7:30 am – 12:30 pm — *Presidential Chamber A, Gaylord Opryland*
GIC RESOURCE ROOM OPEN
Sponsored by: TORO

8:30 am – 10:00 am — *Delta Ballroom A, Gaylord Opryland*
ALCA KEYNOTE
"No Boundaries – No Limits"
Speaker: Barry Wishner, PROformance, Woodside, CA
Sponsored by: POWER HOUSE EQUIPMENT

8:00 am – 12:00 pm — *Presidential Boardroom B, Gaylord Opryland*
CERTIFIED IRRIGATION DESIGNER (CID) TEST – STEPS 2 & 3
Note: Preregistration for the exam must have been received by the Irrigation Association office. If you are interested in irrigation certification information for a later test date, stop by the Irrigation Association Booth #3402 at the Green Industry Expo or contact the IA at (703) 536-7080 or certification@irrigation.org.

PT 02794

10:15 am – 12:00 pm
CONCURRENT SESSIONS

1. Financial/Business *Presidential C/E, Gaylord Opryland*
"Managing Your Business with Numbers"
Speaker: Frank Ross, Ross-Payne & Associates, Inc., Barrington, IL
Sponsored by:

2. Sales *Presidential A/B, Gaylord Opryland*
"Community Philanthropy ... A Painless Approach to Saying No"
Speaker: Rick Roberts, Engledow Group, Carmel, IN
Sponsored by:

3. Human Resources *Presidential D, Gaylord Opryland*
"Create a Safety Culture"
Speaker: Sheryl Wiser, Safety Management Group of Indiana, Inc., Indianapolis, IN
Sponsored by:

4. Leadership *Delta C, Gaylord Opryland*
"Develop a Learning Company"
Speaker: Steve Pattie, CLP, The Pattie Group, Inc., Novelty, OH
Sponsored by:

5. Design/Build *Delta B, Gaylord Opryland*
"This Landscape is Alive!"
Speaker: Steve O'Neal, M.S., Columbus State Community College, Columbus, OH
Sponsored by:

6. Maintenance *Delta D, Gaylord Opryland*
"The Power of Recurring Revenue"
Speaker: Jeff Topley, The Brickman Group, Ltd., Columbia, MD
Sponsored by

10:30 am – 4:30 pm
GIE PRODUCT FIELD DAY *The Hermitage*
**Buses will load from the Presidential Portico*

Conference Program
ALCA Associated Landscape Contractors of America

12:30 pm – 2:30 pm *The Hermitage*
GIE PRODUCT FIELD DAY LUNCH
GIE GREEN INDUSTRY EXPO

1:00 pm – 6:00 pm *Presidential Boardroom B, Gaylord Opryland*
CERTIFIED IRRIGATION DESIGNER (CID) TEST – STEP 4
CERTIFIED IRRIGATION CONTRACTOR (CIC) TEST
Note: Preregistration for the exam must have been received by the Irrigation Association office. If you are interested in irrigation certification information for a later test date, please stop by the Irrigation Association Booth #3402 at the Green Industry Expo or contact the IA at (703) 536-7080 or certification@irrigation.org.

1:00 pm – 7:00 pm *Jackson A, Gaylord Opryland*
SIMA CERTIFICATION EXAM
Note: Preregistration for the exam must have been received by the SIMA office. If you are interested in information for a later test date, stop by the SIMA Booth #3310 at the Green Industry Expo or contact SIMA at (814) 835-3577 or www.sima.org.

5:00 pm – 6:00 pm *Jackson C, Gaylord Opryland*
FACULTY FORUM

5:00 pm – 6:00 pm *Washington B, Gaylord Opryland*
CLP RECEPTION*
**Open to all who hold the CLP designation.*

6:00 pm – 7:30 pm *Governor's A/E, Gaylord Opryland*
ALCA ONE-ON-ONE MENTOR RECEPTION*
**This reception is by invitation only.*

5:30 pm – 7:30 pm *Governor's C, Gaylord Opryland*
GALS IN GREEN RECEPTION*
**Tickets are $25 and available at the door.*

FRIDAY, NOVEMBER 15, 2002

7:00 am – 8:15 am *Governor's Ballroom, Gaylord Opryland*
BREAKFAST WITH CHAMPIONS *(Optional)**
Limited attendance – register early!
Sponsored by: FINN CORPORATION
**Tickets are available at the ALCA registration desk.*

PT 02795

7:30 am – 12:30 pm — *Delta Lobby, Gaylord Opryland*
REGISTRATION OPEN

7:30 am – 12:30 pm — *Presidential Chamber A, Gaylord Opryland*
GIC RESOURCE ROOM OPEN
Sponsored by: TORO

8:30 am – 10:00 am
CONCURRENT SESSIONS

1. Financial/Business — *Presidential C/E, Gaylord Opryland*
"Exposing the True Costs of Operational Inefficiencies"
Speaker: Rick Carver, COMPASS System, Inc., New Castle, DE
Sponsored by: CNA

2. Sales — *Presidential A/B, Gaylord Opryland*
"A Case Study: On the Job with WinnScapes"
Speaker: Rick Winnestaffer, CLP, CSP, WinnScapes, Gahanna, OH
Sponsored by: J.THOMAS

3. Human Resources — *Presidential D, Gaylord Opryland*
"H-2B or Not H-2B/Dynamics of a Diverse Workforce"
Moderator: Maria Candler, CLP, James River Grounds Management, Inc., Glen Allen, VA
Panel: Terri Feldhaus, Chapel Valley Landscape Company, Woodbine, MD; Chris Hayes, CLP, CLT, Groundmasters, Inc., Cincinnati, OH
Sponsored by: CNA

4. Leadership — *Delta C, Gaylord Opryland*
"Lead by Example"
Speaker: Clifton Pieters, Company Prophets, Fairview, OR
Sponsored by: CNA

5. Design/Build — *Delta B, Gaylord Opryland*
"Landscape and Irrigation Design – Utilizing the Latest Technology"
Speaker: Tim Smith, Evergreen Solutions, Dubuque, IA
Sponsored by: CNA

6. Maintenance — *Delta D, Gaylord Opryland*
"It's Snowing Profits"
Speaker: Mike Rorie, Groundmasters, Inc., Cincinnati, OH
Sponsored by: J.THOMAS

Conference Program
ALCA Associated Landscape Contractors of America

10:30 am – 12:00 pm — *Delta Ballroom A, Gaylord Opryland*
GIE GENERAL SESSION
"ROV – Risk, Originality and Virtuosity"
Speaker: Peter Vidmar, 1984 U.S. Men's Gymnastics Team gold medalist

12:00 pm – 6:00 pm
GREEN INDUSTRY EXPO GIE GREEN INDUSTRY EXPO

12:30 pm – 7:00 pm — *Jackson A/B, Gaylord Opryland*
ALCA CERTIFICATION EXAM
Note: Preregistration for the exam must have been received by the ALCA office. If you are interested in certification information for a later test date, please stop by the GIC Resource Room or the ALCA Booth #3405 at the Green Industry Expo.

3:30 pm – 6:30 pm — *Delta Lobby, Gaylord Opryland*
REGISTRATION OPEN

6:00 pm – 7:30 pm — *Presidential A, Gaylord Opryland*
ALCA STUDENT/CONTRACTOR NETWORKING RECEPTION*
*This event welcomes those students, faculty and contractors who participated in the ALCA Student Grant Program. For information about this program, please visit the GIC Resource Room or the ALCA booth.

7:30 pm – 11:00 pm — *Presidential C/D/E, Gaylord Opryland*
JACKPOT JAMBOREE PARTY *(Optional)**
Join us for a night of entertainment, food, and fun. This party will include dinner, live music by ***Homemade Water***, and a Poker Tournament featuring the world-renown ***"Riverboat Gambler."*** Prizes will be awarded to the top three "Aces."
Sponsored by: Cub Cadet COMMERCIAL
**Tickets are available at the ALCA registration desk.*

SATURDAY, NOVEMBER 16, 2002

7:00 am – 8:15 am — *Governor's Ballroom, Gaylord Opryland*
BREAKFAST WITH CHAMPIONS *(Optional)**
Limited attendance – register early!
Sponsored by: Weed Man TRUST THE PROFESSIONALS
**Tickets are available at the ALCA registration desk.*

8:30 am – 3:00 pm — *Jackson A/B, Gaylord Opryland*
ALCA CERTIFICATION EXAM
Note: Preregistration for the exam must have been received by the ALCA office. If you are interested in certification information for a later test date, please stop by the GIC Resource Room or the ALCA Booth #3405 at the Green Industry Expo.

PT 02796

Conference Program — ALCA Associated Landscape Contractors of America

9:00 am – 2:00 pm
GREEN INDUSTRY EXPO

12:30 pm – 4:00 pm *Delta Lobby, Gaylord Opryland*
REGISTRATION OPEN

1:30 pm – 3:00 pm
CONCURRENT SESSIONS

1. Financial/Business *Presidential C/E, Gaylord Opryland*
"Keys to Becoming a High-Profit Business" Part 1
Speaker: Kevin Kehoe, KehoeGuido, Laguna Niguel, CA
Sponsored by: hortica

2. Sales *Presidential A/B, Gaylord Opryland*
"Life is a Sales Situation"
Speaker: Jim Paluch, JP Horizons, Inc., Painesville, OH
Sponsored by:

3. Human Resources *Presidential D, Gaylord Opryland*
"Are Your Drivers Legal?"
Speaker: Daryl W. Lengyel, CDL Training Consultants, Cuyahoga Falls, OH
Sponsored by: CNA

4. Leadership *Delta C, Gaylord Opryland*
"Dragon Slayers: Management, Supervision, and Production"
Speaker: Daryl Pichan, Kraft Associates/ODA, Inc., Exton, PA

5. Design/Build *Delta B, Gaylord Opryland*
"Building Blocks for Growth"
Speaker: Charlie Bowers, Garden Gate Landscaping, Inc., Silver Spring, MD

6. Maintenance *Delta D, Gaylord Opryland*
"Balancing Family and Business"
Speaker: Marty Grunder, The Winner's Circle, Miamisburg, OH

2:00 pm – 6:00 pm *Presidential Chamber A, Gaylord Opryland*
GIC RESOURCE ROOM OPEN
Sponsored by: TORO.

3:15 pm – 5:00 pm
CONCURRENT SESSIONS

1. Financial/Business *Presidential C/E, Gaylord Opryland*
"Keys to Becoming a High-Profit Business" Part 2
Speaker: Kevin Kehoe, KehoeGuido, Laguna Niguel, CA

2. Sales *Delta D, Gaylord Opryland*
"44 Fun, Cheap, and Different Marketing Tools"
Speaker: Marty Grunder, The Winner's Circle, Miamisburg, OH

3. Human Resources *Presidential D, Gaylord Opryland*
"Safety is No Accident"
Speaker: Daryl W. Lengyel, CDL Training Consultants, Cuyahoga Falls, OH
Sponsored by: CNA

4. Leadership *Delta C, Gaylord Opryland*
"Lead with Style; Plan with Intent"
Speaker: Daryl Pichan, Kraft Associates/ODA, Inc., Exton, PA

5. Design/Build *Presidential A/B, Gaylord Opryland*
"The Building Blocks Are in Place ... Now Let's Make Sure We Stack Them in the Right Places"
Speaker: Charlie Bowers, Garden Gate Landscaping, Inc., Silver Spring, MD

6. Maintenance *Delta D, Gaylord Opryland*
"Selling Maintenance: By Industry Practitioners"
Speakers: Donna Vignocchi, ILT Vignocchi, Inc., Wauconda, IL; Jim McCutcheon, HighGrove Partners, LLC, Smyrna, GA; Rick Teufel, ILT Vignocchi, Inc., Wauconda, IL; Gib Durden, HighGrove Partners, LLC, Smyrna, GA
Sponsored by:

6:00 pm – 10:30 pm *Governor's Ballroom and Lobby, Gaylord Opryland*
ALCA AWARDS RECEPTION AND BANQUET *(Optional)**
Join us in celebrating this year's Environmental Improvement Awards, Landscape Contribution Award, and Safety Awards recipients.
Reception Sponsored by: Husqvarna
Banquet Sponsored by: TORO.
Multimedia Program Sponsored by: LOWE'S

**Tickets are available at the ALCA registration desk.*

PT 02797

SUNDAY, NOVEMBER 17, 2002

7:30 am – 8:30 am — *Delta Lobby, Gaylord Opryland*
REGISTRATION OPEN

8:00 am – 11:30 am — *Presidential C, Gaylord Opryland*
OPTIONAL SEMINAR G*
"Growing Pains and How to Avoid Them"
Speaker: Kevin Kehoe, KehoeGuido, Laguna Niguel, CA
Sponsored by: Ariens

8:00 am – 11:30 am — *Presidential D, Gaylord Opryland*
OPTIONAL SEMINAR H*
"Business Boot Camp"
Speaker: David Minor, Texas Christian University, Fort Worth, TX
Sponsored by: Exmark

8:00 am – 11:30 am — *Presidential A, Gaylord Opryland*
OPTIONAL SEMINAR I*
"Designing with Interlocking Concrete Pavers"
Speaker: Robert Burak, P. Eng., Interlocking Concrete Pavement Institute, Washington, DC
Sponsored by: ICPI

**Tickets are available at the ALCA registration desk.*

Charlie Bowers
Garden Gate Landscaping, Inc.
P (301) 924-4131
F (301) 570-3212
Charlie@gardengate.net

Robert Burak, P. Eng.
Interlocking Concrete Pavement Institute
P (202) 712-9036
F (202) 408-0285
Rburak2@cogeco.ca

Maria Candler, CLP
James River Grounds Management, Inc.
P (804) 550-3500
F (804) 550-9610
Mcandler@jrgm.com

Lance Carter, P.E.
National Concrete Masonry Association
P (703) 713-1900
F (703) 713-1910
Lcarter@ncma.org

Rick Carver
COMPASS System, Inc.
P (302) 324-1614
F (302) 324-0899
Joe@CompassSystem.com

Gib Durden
HighGrove Partners, LLC
P (678) 298-0550
F (678) 298-0608
Gib.durden@highgrove.net

Terri Feldhaus
Chapel Valley Landscape Company
P (301) 924-5400
F (301) 854-6390

Marty Grunder
The Winner's Circle
P (937) 847-9944
F (937) 847-8067
Marty@grunderswinnerscircle.com

Chris Hayes, CLP, CLT
Groundmasters, Inc.
P (513) 489-1023
F (513) 489-2750
Chrish@groundmasters.com

Kevin Kehoe
KehoeGuido
P (949) 715-3804
F (949) 715-3928
Kkehoe@earthlink.net

Daryl Lengyel
CDL Training Consultants
P (330) 560-2828
F (330) 945-6328
Cdltraining@aol.com

Jim McCutcheon
HighGrove Partners, LLC
P (678) 298-0550
F (678) 298-0608
Jim.mccutcheon@highgrove.net

Angelo Mino
Summit Consulting
P (913) 438-3364
F (913) 438-5730
Mariu48@excite.com

David Minor
Texas Christian University
P (817) 257-5608
F (817) 257-5775
D.minor@tcu.edu

Steve O'Neal, M.S.
Columbus State Community College
P (614) 287-5417
F (614) 287-3644
Soneal@cscc.edu

Jim Paluch
JP Horizons Inc.
P (440) 254-8211
F (440) 254-4511
Jim@jphorizons.com

PT 02798

Conference Speakers

Steve Pattie, CLP
The Pattie Group
P (440) 338-1288
F (440) 338-3519
Steve@pattiegroup.com

Daryl Pichan
Kraft Associates/ODA, Inc.
P (716) 787-3108
F (716) 787-3108
Depichan@aol.com

Clifton Pieters
Company Prophets
P (503) 492-0548
F (503) 892-0415
Clifton@pacifier.com

Rick Roberts
Engledow Group
P (317) 575-1100
F (317) 573-7339
Rroberts@engledow.com

Mike Rorie
Groundmasters, Inc.
P (513) 489-1023
F (513) 489-2750
Miker@groundmasters.com

Frank Ross
Ross-Payne & Associates, Inc.
P (847) 381-8939
F (847) 381-8939

Tim Smith
Evergreen Solutions
P (563) 582-5671
F (563) 582-5671
Tim.smith@egreensolutions.com

Rick Teufel
ILT Vignocchi
P (847) 487-5200
F (847) 487-5265
Rteufel@iltvignocchi.com

Jeff Topley
The Brickman Group, Ltd.
P (410) 992-0901
F (410) 992-0943
Jefft@brickmangroup.com

Donna Vignocchi
ILT Vignocchi
P (847) 487-5200
F (847) 487-5265
Dvignocchi@iltvignocchi.com

Rick Winnestaffer, CLP, CSP
WinnScapes, Inc.
P (614) 866-9466
F (614) 759-9466
Winnscapes@aol.com

Sheryl Wiser
Safety Management Group of Indiana
P (317) 848-0801
F (317) 848-0818

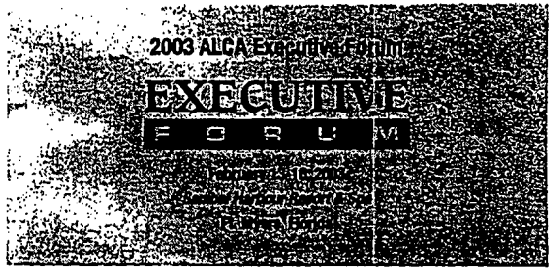
Barry Wishner
PROformance
P (650) 364-2940
F (650) 367-0813
Info@wishner.com

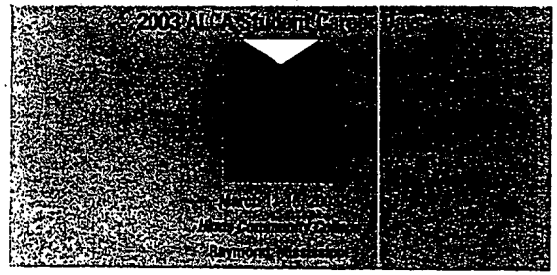
Mark Your Calendar to Attend

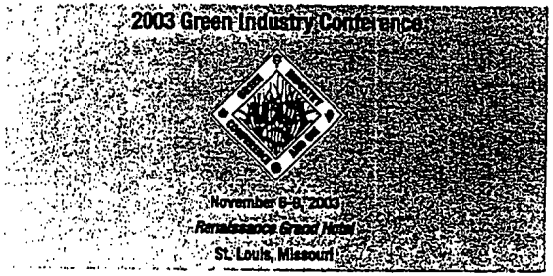
2003 Masters in Management

ALCA MASTERS IN MANAGEMENT FOR THE LANDSCAPE INDUSTRY

January 10-11, 2003
Embassy Suites Hotel Atlanta Galleria
Atlanta, Georgia







November 6-8, 2003
Renaissance Grand Hotel
St. Louis, Missouri

PT 02799

The Landscape Industry Grows Here

- **BUYING POWER:** *Landscape Management* delivers a $6.1 billion buying audience – the most total buying power of any green industry magazine.
- **BEST READERSHIP:** In head-to-head readership studies, *Landscape Management* rates more useful than other industry magazines.
- **AWARD-WINNING EDITORIAL:** *Landscape Management* has won 51 awards for its editorial and design –more than all the other industry magazines combined!

For advertising information, contact:

John D. Payne, Group Publisher
Phone: 1-800-225-4569
E-mail: jpayne@advanstar.com

ADVANSTAR LANDSCAPE GROUP
www.landscapemanagement.net

PT 02800

President's Welcome

PLCAA

PLCAA Green Industry Conference & GIE
November 13-16, 2002
Nashville, TN

Dear Colleagues:

Welcome to Nashville and the beautiful Gaylord Opryland Resort & Convention Center! What a spectacular setting for our 23rd Green Industry Conference and the Green Industry Expo.

And what a conference and show we have in store for you. As a long-time PLCAA conference attendee, I can say that this is our best lineup yet! We've got winning quarterback and football analyst **Joe Theismann** as PLCAA's guest speaker. He'll relate his successful career as an NFL quarterback to us in his presentation "Managing to Win." Don't miss this special presentation on Thursday at 8:30 a.m. in the Tennessee Ballroom.

Our program is jam-packed with top speakers, sessions and fun events along with a trade show featuring over 300 exhibitors and an ever-popular Product Field Day. My hat's off to the Conference Committee and Education Committee Chairman **Ewald Altstadt** for pulling together such an in-depth program filled with variety and important business issues. Our goal is to grow your business...*PLCAA is your business partner.*

Don't forget that if you're a PLCAA full-conference attendee, you should stay for the whole show and be at the **PLCAA $1,000 cash prize drawing** at 5 p.m. on Saturday in Tennessee Ballroom C. You have three chances to win $1,000 but you must be present at the drawing to win. Who knows...you could go home $1,000 richer. Be there for a shot at the big cash.

Thank you for coming to our top industry event of the year. On behalf of the Board and staff, we're glad you're here and hope you have a wonderful show experience. Please stop by the PLCAA booth—a great place to get to know your association, and its benefits and services.

Enjoy the show!

Sincerely,

Bill Hoopes

Bill Hoopes, 2002 PLCAA President
Director of Training & Development
Scotts LawnService, Marysville, Ohio

About PLCAA

PLCAA

PLCAA: Your Business Partner

The Professional Lawn Care Association of America (PLCAA) is the premier global trade association for people like you—residential and commercial lawn care professionals. With members across the U.S., Canada and abroad, PLCAA is your ultimate resource for everything you need to assist you in starting, running and growing your lawn care business. PLCAA's mission is "growing the business of lawn care professionals."

PLCAA

As a PLCAA member, you get instant support with everyday business issues and challenges, access to business and legal experts to answer your questions, peer networking opportunities with other PLCAA members and suppliers across the globe, trade industry news and publications, and Green Industry legislative representation.

Interested in joining PLCAA? Stop by PLCAA Booth #3407 for membership information and specials. Call PLCAA at (800) 458-3466 or visit us online at www.plcaa.org.

2002 PLCAA Leaders

2003 Leaders Announced at PLCAA's Annual Meeting & Dinner

Officers

President Bill Hoopes, Scotts LawnService
President-Elect Jon Cundiff, Weed Man
Vice President Chuck McIntire, TurfPride, Inc.
Secretary/Treasurer Jim Campanella, The Lawn Dawg
Immediate Past President Michael Kernaghan, Weed Man
Legal Counsel
Richard I. Lehr, Esq., Lehr, Middlebrooks, Price & Proctor

Directors

Ewald Altstadt, Lawn Doctor, Inc.
Norman Goldenberg, TruGreen ChemLawn
John Bass, Lawn Master, Inc.
Rick Beard, Massey Services, Inc.
Dan A. Cheslock, Mountaineer Lawn Care, Inc.
John E. Gibson, Swingle Tree & Landscape Care
Todd Graus, Green Turf Lawnscapes, Inc.
Louis Kobus, Jr., Village Turf, Inc.
Gina Neher, Lawn Pride, Inc.

Associate Directors

Mike Dietrich, Lesco, Inc.
Gilbert Pena, John Deere, Inc.
Jennifer Remsberg, Bayer Environmental Science

General Information

PLCAA

Questions?

The PLCAA staff is on hand throughout the show to assist you.

PLCAA Staff

Tom Delaney, Executive Vice President
Karen S. Weber, Communications Director
Cheryl Claborn, Financial & Systems Manager
Betsy Demoret, Education & Events Coordinator
Amy DeFaveri, Member Services Coordinator
Nora Jones, Member Services Assistant
Sherry Fox, Clerical & Financial Assistant
Eleanor Ellison, GIE Trade Show Manager

PLCAA Registration Schedule

Delta Lobby

Wednesday, November 13
8:30 a.m.-5 p.m.
Thursday, November 14
6:30 a.m.-2 p.m.
Friday, November 15
6:30 a.m.-2 p.m.
Saturday, November 16
8:30 a.m.-2 p.m.

New Schedule

Don't forget, the show is on a different schedule this year—use this guide to help you plan your days. The GIE Product Field Day is Thursday and the trade show is Friday and Saturday. Refer to the GIE section of this program for a complete GIE schedule including Product Field Day & lunch shuttle hours, and exhibitor listing.

$1,000 Cash Prize

PLCAA full-conference registrants only are eligible for the $1,000 cash prize drawing to be held Saturday at 5 p.m. in Tennessee Ballroom C. There will be three drawings of $1,000 each but you must be present at the drawing to win. Good luck!

Audio Tape Sales

Tapes of most sessions will be on sale during the conference through A.V.E.R. Associates at a service desk located in the Delta Lobby.

Certification Opportunities

Impress your customers by enrolling in PLCAA's two national home-study programs. PLCAA offers two certifications—the CTP (Certified Turfgrass Professional) designation through the University of Georgia and the COLP (Certified Ornamental Landscape Professional) designation. **Stop by PLCAA's booth #3407 for details.**

PT 02801

WEDNESDAY, NOVEMBER 13

7 a.m.
Golf Outing *Ticketed Event*
Hermitage Golf Course

Bus departs from Presidential Portico. Complimentary box lunch and beverages provided.
Sponsors:

Bus: Lawn Pride Inc. *Hole-In-One:* nu-gro

Beverage Cart: LawnCareSuccess *Longest Drive:* chipco *Closest-to-Pin:* LAWN DOCTOR

9:30-11:30 a.m.
Opryland Grounds Tour
Ticketed Event *Tour begins in Tennessee A*

Tour the lush gardens inside and outside of the facility with Hollis Malone, manager of horticulture at Opryland. Coffee and doughnuts in Tennessee A at 9:30 a.m.
Sponsor: chipco

12:30-4:30 p.m.
Concurrent Workshops...
Ticketed Events

Strategic Planning Workshop
Mark Mayberry, The Mayberry Group
Tennessee Ballroom D

In this valuable workshop, Mark will present a session that you can't afford to miss! He will not only take you through the strategic planning process, you and your fellow attendees will share many innovative ideas. These ideas will help you grow your business—and Mark's process for strategic planning will give you a road map for achieving your goals. Come prepared to discover the road that will propel your lawn care business to new heights!
Sponsor: LESCO

STOP BY:
PLCAA Booth #3407

12:30-5 p.m.
Recertification Workshops *Ticketed Events*
Pesticide recertification credits have been applied for. A detailed sheet of credits is available at the show.

Lawn Care Pesticide Recertification Workshop
Tennessee Ballroom A
- Environmentally Sound Insect Control for Lawns
  Dr. Harry Niemczyk, Ohio State University
- Weed Control in Northern and Southern Turfgrasses
  Dr. Bert McCarty, Clemson University

Tree & Shrub Pesticide Recertification Workshop
Tennessee Ballroom B
- Keep Those Pesky Weeds Out of Your Plants
  Dr. Donna Fare, National Arboretum
- Identification and Control of Common Insect and Mite Pests
  Dr. Frank Hale, University of Tennessee

THURSDAY, NOVEMBER 14

7-8:15 a.m.
Power Breakfast Roundtables
Ticketed Event *Tennessee Ballroom Lobby*

Enjoy a hearty breakfast buffet while you share insights and ideas with colleagues. These popular roundtables directed by expert facilitators feature the latest business and industry hot topics.
Sponsor: Weed Man TRUST THE PROFESSIONALS

8:30-10 a.m. *Tennessee Ballroom*

Grand Opening Session
"Managing to Win"
Joe Theismann, Winning Quarterback

PLCAA is pleased to present Joe Theismann. You may be familiar with his story. After a 12-year NFL career, Joe left the Redskins during the 1985 NFL season due to a severe leg injury. His career was highlighted by many outstanding performances including a 27-17 Redskins victory over the Miami Dolphins in Super Bowl XVII. Now a football analyst for ESPN and author of *The Complete Idiot's Guide to Understanding Football Like a Pro*, Joe shares the hard-earned lessons of life on the field, stressing the importance of teamwork, and motivating individuals to take ownership of team goals. In his charismatic and entertaining style, Joe draws parallels between his successful career as an NFL quarterback and you with the goal of Managing to Win!
Sponsor: syngenta

PT 02802

10:15 a.m.-Noon
Concurrent Sessions.

The Change Revolution!
Moving Beyond "Change" in Revolutionary Times
Mark Mayberry, [illegible]
Tennessee Ballroom B

Mark's dynamic program, "The Change Revolution," will give you answers to questions like "How do I overcome the resistance to 'change' in my organization?"..."How do I get past the 'That's the way we've always done it' mentality?"... "How much 'change' is necessary in my lawn care company?"... "What steps can I take to revolutionize my business?" This session will show you an entrepreneurial approach to bringing about change in your organization.

Sponsor: LESCO

[illegible]
Tennessee Ballroom A

Session leader Gerry Sweda shares with the audience a very simple, but highly effective selling system that he has developed based on more than 20 years of training sales people in all phases of the green industry. You will leave this session with a clear picture of how successful sales reps maximize their sales-call efficiency and improve their sales-to-call ratios. You'll hear what works, why it works, and more importantly—how it can work for you.

Sponsor: Dow AgroSciences

Getting the [illegible] Control Programs
[illegible]
Magnolia Boardroom

Learn how the game has changed with the new lawn insecticides. Discover the fundamentals of using the Multiple Target Principle and the Pest Spectrum Calendar to maximize the effectiveness of your insect control programs while minimizing your costs.

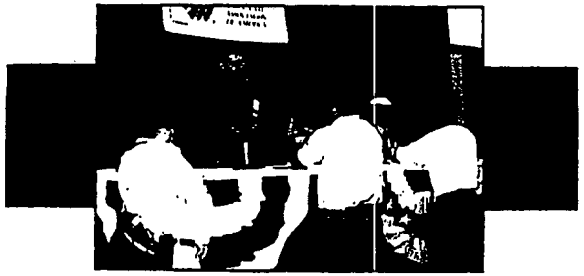
Sponsor: CLC LABS®

10:30 a.m.-4:30 p.m. *The Hermitage*
GIE Product Field Day
Lunch: Noon-2:30 p.m.

Catch a shuttle in the Presidential Portico and head out to the Product Field Day where nearly 100 exhibitors will have their products on hand for you to operate. Great fun and a chance to "try before you buy." A mouthwatering lunch runs from Noon to 2:30 p.m. at the Field Day. Refer to the GIE section of this program for details.

3:30-5 p.m. *Tennessee Ballroom B*
Town Hall Meeting

Back by popular demand: PLCAA's Town Hall Meeting, introduced last year to respond to the latest events surrounding the aftermath of 9/11, will tackle the latest issues facing lawn care businesses today. This is your opportunity to talk, ask questions, and pose possible solutions and strategies.



5:30-6:30 p.m. *Tennessee Ballroom A*
New & Prospective Member Reception

Get to know PLCAA—social event for new members and guests with complimentary beverages and snacks.

Sponsor: Bayer

6:30-9 p.m. *Tennessee Ballroom*
Annual Meeting, Dinner & Awards Presentation
Ticketed Event

Relax and dine with friends and colleagues at PLCAA's exciting evening to honor leaders and award winners.

Sponsor: syngenta

PT 02803

7-8:15 a.m. *Tennessee Ballroom Lobby*

Ticketed Event

Enjoy a hearty breakfast buffet while you share insights and ideas with colleagues. These popular roundtables directed by expert facilitators feature the latest business and industry hot topics.

Sponsor: Bayer

8:30-10 a.m.

Tennessee Ballroom A

ach year, with the increasing importance of maintaining technician competence and professionalism, managers are required to become effective trainers. This session will provide the new trainer with the fundamental requirements for training program success along with key strategies for training a mixed group of new and veteran employees. The presentation will be based on proven "in-field" techniques and Elliott's broad-based experience as a training manager.

Sponsor: FMC

Tennessee Ballroom B

o you want to maximize profits through service differentiation? Join Kevin Kehoe, a top industry trainer and speaker, as he uses industry examples and worksheets to assist in the learning process. During this session, you will learn about three factors that create differentiation. These three important factors can assist you in minimizing the constant need to compete on price alone. Come learn about a selling system that manages and maximizes the new business pipeline.

Tennessee Ballroom D

an you compete with the lawn care company of the future? This session will help you keep pace with changes and stay competitive. Find out how issues like the precautionary principle, verifiable IPM, neighborhood notification, product losses and product innovations are reshaping companies today. Don't operate from a position of fear or denial—attend this session and prepare to meet the challenges ahead...or possibly get left behind and out of step with your more flexible and knowledgeable peers.

Sponsor: Scotts

10:30 a.m.-Noon *Delta Ballroom A*

he highest scoring U.S. gymnast in Olympic history, Peter Vidmar's performance in the 1984 Olympics ... earned him gold medals in the men's team and pommel horse competitions and a silver medal in the individual all-around event. He will recount his experience as an Olympian in GIE's Keynote Address on "RISK, ORIGINALITY, and VIRTUOSITY," and will show attendees how they can apply these principles to reach their own professional and personal goals.

Noon-6 p.m. *Ryman Exhibit Hall*

Shop the over 300 exhibits featuring the latest products and services. Stop by the PLCAA Booth "Grow With the Professionals" for specials, resources and more.

5:30-7:30 p.m.

Tennessee Ballroom

Auctioneer and lawn care pro Harry Collins returns to lead the bidding frenzy for a variety of products including autographed footballs by Joe Theismann! *Silent Auction bidding ends at 6:45 p.m.*

PT 02804

SATURDAY, NOVEMBER 16

$1,000 PRIZE ALERT:
Special Drawing at 5 p.m. Today in Tennessee Ballroom C for PLCAA Full-Conference Registrants...Three Chances to Win $1,000 in Cash! Must be Present to Win.

9 a.m.-2 p.m. *Ryman Exhibit Hall*
GIE Trade Show

Last day to shop over 300 exhibits. GIE grand prize drawing will be held at 1:15 p.m. on the show floor.

1:30-3 p.m.
Concurrent Sessions...

Separate Your Company From the Pack With Great Customer Service
Mike Frank, Speakers Unlimited
Tennessee Ballroom D

All successful companies understand the requirement to not only "talk the talk" but to "walk the walk"...especially when it comes to something our customers all expect—great service. Veteran trainer and small business owner Mike Frank will define and clarify exactly what it takes to begin meeting your customers' expectations more effectively than ever before. This presentation will be based on proven, practical ideas and concepts you can begin using immediately.

Marketing—*Your* Biggest Payoff for Business
Tony Bass, Vander Kooi & Associates Inc.
Hermitage C

The biggest area that many independent business owners fail to do on a regular basis is to plan for their company growth. Don't let your business fail because you neglected to market it! You are in the marketing business! Tony will show you how to develop a plan for getting and retaining customers—a sound marketing plan, something you can't ignore. Attend this program and walk away with all the key elements necessary to accomplish this important part of being a business owner.

Sponsor: Husqvarna

Conference Notebooks
Tote Bags
Bayer
JOHN DEERE
syngenta

Conference Program

PLCAA

Plants for Difficult Sites
Susan Hamilton, University of Tennessee
Hermitage D

Rare is the landscape with no problem places. Get the basics on the secret to landscaping success in less-than-perfect conditions. Learn how to make the right plant match for difficult sites. There is a good plant for every problem place!

3:15-5 p.m. *Tennessee Ballroom C*
PLCAA Roundtables
An afternoon of hot topics in the popular roundtable format. Topics like:

- ✔ Survivor Stories...LCO Encounters With the Press
- ✔ Buying or Selling Your Business
- ✔ Effective Methods of Scheduling & Routing
- ✔ How Much is My Business Worth?
- ✔ Identifying Your Selling Window of Opportunity
- ✔ What to Do When Customers Don't Pay

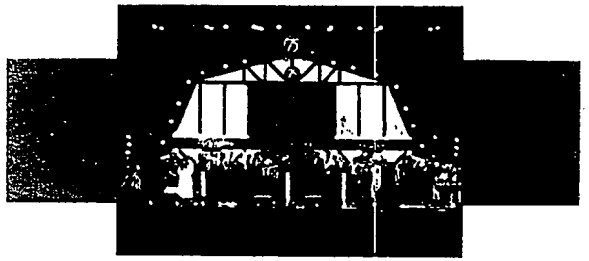
Sponsor: Husqvarna

5 p.m.
Three $1,000 Cash Prize Drawings! *Tennessee Ballroom C*

Drum roll please... *The time has finally come for PLCAA to hold its cash prize drawing for PLCAA full-conference registrants only. There will be three drawings of $1,000 each...so you have three chances to win and take home $1,000! Remember, you must be present at the drawing to win.*

8:30 p.m.
Evening at the Grand Ole Opry
Ticketed Event *Delta Portico*

Join us as we take in the hottest acts in country music at the Grand Ole Opry. The bus departs at 8:30 p.m. from the Gaylord Opryland Resort to catch the 9:30 p.m. show.



PT 02805

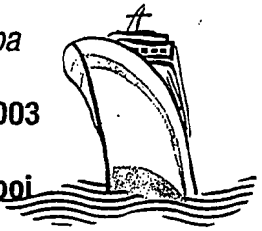
Upcoming Events

PLCAA

Management Forum Cruise

4-Day Western Caribbean Cruise

Depart from Tampa
to Cozumel
February 13-17, 2003
Featuring
Charles Vander Kooi



PLCAA * SERVICE * 2003
CEMETERY PROJECT
Renewal & Remembrance
Legislative Day on the Hill

July 14-15, 2003
14th Annual
LEGISLATIVE DAY
ON THE HILL
Washington D.C.

See you next fall in... St. Louis!

November 5-8, 2003

24th Annual
GREEN INDUSTRY
CONFERENCE

in conjunction with the

GREEN INDUSTRY
EXPO

Adam's Mark • St. Louis, MO

PLCAA
Green Industry Conference & GIE
November 5-8, 2003
St. Louis, MO

Contact PLCAA!
(800) 458-3466 • www.plcaa.org

PT 02806

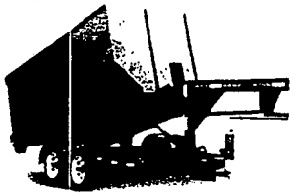
94 GIE

CHOICES! CHOICES! CHOICES!

FOR LANDSCAPERS AND WASTE REMOVAL COMPANIES

Your choice of either the Trailhoist Truck & Trailer mini roll-off hydraulic system or our NEW line-up of Wastequip/Holt Dump Trailers

[illegible] model mini roll off trailer [illegible]. Also available [illegible] Hitch model.



Open Top Containers available in 6 cubic yd., 10 cubic yd. and 15 cubic yd. sizes, plus equipment skid and recycle containers.
This is a mini Roll-Off system where the container or deck rolls/slides off the trailer and can be left at any job site

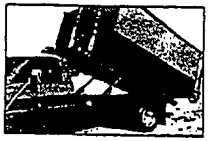
All Equipment available for viewing at the Product [illegible] Expo November [illegible] at the Heritage.

WASTEQUIP
HOLT

395 South Main Street • P.O. Box 99
Eagleville, TN 37060
Ph: (615) 274-6660
Toll Free: 1-800-643-8713
Fax: (615) 274-2636
www.holtequipment.com

[illegible] Nashville - November 14-16 [illegible] Booth #40

[illegible] TRUCKHOIST
Minimum 26,000 GVW Recommended for 7 1/2 ton payload



MODEL [illegible] TRUCKHOIST
17,000 GVW Recommended for 4 ton payload

Open Top Containers available in 6 cubic yd., 10 cubic yd., 15 cubic yd. and 20 cubic yd. sizes, plus equipment skid and recycle containers.

[illegible] IRE [illegible] IN MOST APPLICATIONS. [illegible] ADVANTAGES

"Unless stated otherwise in writing, container sizes indicated on sales literature, invoice, price lists, quotations, and delivery tickets are nominal sizes. Actual volume may vary from nominal sizes."

Ask about our special Show Promotion
Savings you can't afford to miss.
Always Factory Direct Pricing

President's Welcome

On behalf of your Board of Directors, PGMS Executive Director - Thomas Shaner, CAE and his administrative team, it is my pleasure to welcome you to our 91st annual PGMS conference and Green Industry Expo. This has been an exciting year for the PGMS with many people working very hard to improve the programs and benefits of PGMS membership. This conference is just one example of those cutting edge efforts.

Our conference is an ideal opportunity to renew old friendships, have some fun, ne' work with hundreds of other professional grounds managers, do some comparison shopping for equipment, and of course, attend a variety of educational sessions. Speaking of educational sessions, this year the PGMS sessions are formatted to provide you with more in-depth information and additional opportunities to interact with our speakers. Also remember that being registered for the conference entitles you to attend any of the 60 educational sessions presented by all three GIE partners. While visiting the Expo, be sure to stop by the PGMS booth for a special treat, visit with representatives from the PGMS Board and meet our dynamic staff.

Plan to attend our annual business meeting-held at 6:45 a.m. on Friday. This year there will be some exciting news about initiatives being proposed by the board of directors as well as the annual elections. This is also an ideal opportunity to learn more about the workings of your society.

If you should require anything or have any questions, please stop by the registration booth and talk with our staff. I know that they would be happy to hear from you.

I hope we have the opportunity to meet during the next few days. Have a great time while in Nashville and thank you for being a part of the 91st Annual PGMS Conference!

Sincerely,

Matthew Vehr
PGMS President

About PGMS

PGMS is a professional society, established in 1911, of grounds managers of all specialties and disciplines who have joined together for the purpose of educational and economic advancement. PGMS serves the total range of professionals in the industry, and is comprised primarily of on-staff grounds professionals (with one sort of institution or another), and the remainder of independent landscape contractors.

PGMS is not comprised of organization members, it is specifically designed for you, the individual. The ultimate goal is to assist the individual manager in developing techniques and management skills to assure outstanding grounds management programming, and upgrade the level of the profession. Toward these ends, the Society provides or engages in a wide range of services and activities.

- *Annual Conference and Green Industry Expo.
- *Regional Conferences, plus meetings with other organizations.
- *Publication of the Grounds Management FORUM newsletter.
- *Provides each member with a certificate of membership and an annual membership card.
- *Provides a program of preparing, testing and conferring of the Certified Grounds Manager (CGM) and Certified Grounds Keeper (CGK) recognitions.
- *O[illegible]rs a specially designed Professional Landscaper's Course through Thomson Education Direct.
- *Arranges free subscriptions to key Green Industry publications.
- *Provides awards for outstanding achievement in grounds management, including the annual Green Star Grounds Management Awards.
- *Publishes a range of professional publications, with topics including management supervision, estimating guidelines, forms and job descriptions and maintenance management.
- *Provides a best rate travel service through agent Travel Worldwide Network.
- *Offers members a wide variety of promotional aids and ID items.
- *Provides a clearing house for information and referral services on all phases of grounds management.
- *Keeps members informed and takes positive action on government affairs. At the local levels, PGMS branches often band together to influence state, regional and local regulations.
- *Originates and coordinates industry research and surveys, including salary.
- *Provides a complete hazard communication program.

PGMS BUSINESS MEETING

Attend the PGMS Annual Business Meeting, Friday, November 15 from 6:45 a.m. to 8:15 a.m. in Canal A of the Gaylord Opryland Resort & Hotel, and be eligible to receive one of the following prizes to be held at the end of the meeting (two-part ticket given away as you enter the meeting room).

PT 02807

The Meeting

Included on the program will be:

- *Election of officers
- *Voting on proposed Bylaw changes
- *Official reporting of the Society's business, fresh from the Fall Board Meeting
- *Branch reports

*The chance to ask questions of the Officers and the Board.

The Prizes

Those in attendance will have a chance to win their choice of the following door prizes, leaving the other prizes for each successive winner:

- *Free PGMS dues for 2003
- *One of two free registrations for the 2003 conference in St. Louis, MO
- *Two free tickets to this year's Awards Banquet on Saturday evening, November 16

PT 02808

REGISTRATION HOURS

The PGMS Registration Desk will be located in the Delta D Ballroom Lobby.

Specific hours each day:

Wednesday . .11:00 a.m. - 5:00 p.m.
Thursday . . .6:45 a.m. - 5:00 p.m.
Friday . . . . . .7:00 a.m. - 5:00 p.m.
Saturday . . . .7:00 a.m. - 5:00 p.m.

GREEN INDUSTRY EXPO

Exhibitors will be displaying the newest products and services for grounds professionals.

Thursday . . .10:30 a.m. - 4:30 p.m.	Product Field Day
Friday . . . . . .10:30 a.m. - 12:00 p.m.	Keynote Address
12:00 p.m.	Trade Show Grand Opening
12:00 p.m. - 6:00 p.m.	GIE Exhibits Open
Saturday . . . .9:00 a.m. - 2:00 p.m.	GIE Exhibits Open
2:00 p.m. - 3:00 p.m.	GIE General Session
1:30 p.m.	Grand Prize Drawing

Product Field Day and Field Day Lunch

This free field day-held at the Hermitage-will give attendees the opportunity to take a hands-on look at the equipment the exhibitors have to offer. When the education sessions end at 10:30 on Thursday, conference attendees will catch a shuttle from Opryland and head out to the Field Day to be treated to a warm lunch and an afternoon of outdoor demonstrations.

Information

Specific information about the PGMS Conference and Green Industry Expo is always available at the PGMS registration desk. More detailed information about the GIE is available at the GIE desk.

Admittance to Functions

Please wear your name badge at all times and bring your tickets for the day. Tickets will be required for the Welcoming Reception, Pre-Conference Tour, Business Over Breakfast, Demo Lunch and the Awards Banquet.

PGMS LEADERSHIP

Matthew Vehr, President
Dusty Hallman, CGM, President-Elect
Todd Cochran, CGM, Vice President
George Van Haasteren, CGM, Past President
Chris Fay, Treasurer
Greg Nichols, Board Member
Stephanie DeStefano, Board Member
Tom Dew, Board Member
Ray Mirizzi, Board Member
Vicki Killian, CGM, Board Member
Ellen Newell, CGM, Board Member
Gene Pouly, CGM, Board Member
Mike Loftus, CGM, Board Member
Michael Mongon, CGM, Board Member
Joseph Jackson, Board Member

Conference Speakers

Wolfgang Albrecht, Jr., M.Ed., M.P.A., R.A.
County of Bergen
Department of Parks
One Bergen County Plaza, Fourth Floor
Hackensack, NJ 07601-7076

Scott Guiser
Penn State Cooperative Extension
Neshaminy Manor Center
Doylestown, PA 18901

Dr. Stanley Jensen
Leadership Enterprises, Inc.
1000 Walnut
Des Moines, IA 50035

Dr. Donald H. Marx
Plant Health Care, Inc.
775 Eddings Point Road
Frogmore, SC 29920

Esther H. Nevarez
Division of Civil Rights
Bureau of Prevention & Citizen's Rights
31 Clinton Street
Newark, NJ 01702

Michael Prevost, ASLA
606 Canne Place
Celebration, FL 34747

John Van Etten, CGM
Post Office Box 245
Shokan, NY 12481

Eric Vorodi
Penn State Cooperative Extension
25 Sheeley Lane
Boiling Springs, PA 17007

Conference Program

WEDNESDAY, NOVEMBER 13

7:30 a.m. - 12:00 p.m.
PGMS Board Meeting *Gaylord Opryland Resort - Canal A*

11:00 a.m. - 5:00 p.m.
Registration Open

12:30 p.m. - 5:00 p.m.
Pre-Conference Tour
A Ticketed Event. Begin your tour in Bayou E of the Gaylord Opryland Resort Hotel. You will view a video/ slide show, hear a short lecture and then be whisked away on your tour of the Opryland Facilities. Also, there will be a lunch provided.

THURSDAY, NOVEMBER 14

6:45 a.m. - 5:00 p.m.
Registration Open *Gaylord Opryland Resort - Delta D Ballroom Lobby*

6:45 a.m. - 8:00 a.m.
CGM Breakfast *Gaylord Opryland Resort - Canal B*

6:45 a.m. - 8:15 a.m.
Business over Breakfast *Gaylord Opryland Resort - Canal A*
(Optional Ticketed Event)
Network with fellow grounds professionals and members of PGMS. Each day your table will be assigned a topic to informally discuss while you enjoy your breakfast.

8:30 a.m. - 10:00 a.m.
Education Sessions *Gaylord Opryland Resort - Bayous D & E*

Planting Trees & Shrubs So They Survive & Thrive *Bayou D*
Eric Vorodi
Acquaint yourself with the current and appropriate methods used to insure success when planting trees and shrubs. Learn how your planting techniques affect both the short-term survival of newly planted trees and shrubs and the long-term successful growth of those same plants. Learn how to help plants survive the transplanting process and thrive in the landscape.

Maintaining A Mountain of Horticulture at a National Historic Landmark *Bayou E*
John Van Etten, CGM
Go on a journey through a year in his award-winning gardens and grounds with a holistic approach. Included will be IPM, cultural practices, organic gardening, plant diversity, long term planning and environmental ideals with their grounds, golf course and greenhouse growing complex. He will discuss their company - the wide recycling efforts, composting facilities as well as environmental issues, their role in the community, local and national organizations, outreach and educational programs.

9:00 a.m.
Spouse Gathering *Gaylord Opryland Resort - Canal B*

PT 02809

10:00 a.m. - 10:15 a.m.
Break

10:15 a.m. - 12:00 p.m.
Education Sessions *Gaylord Opryland Resort - Bayous D & E*

Weed Control in the Landscape *Bayou D*
Scott Guiser
Insects and diseases come and go but weeds are a constant pest in landscapes. This presentation will address common landscape weed control challenges and describe a solution to them. Hard-to-control weeds such as Canada thistle, yellow nutsedge, and annual grass infestations will be covered. Many new herbicides are available to grounds managers. Their strengths and weaknesses will be part of the presentation. Turfgrass weeds will not be discussed.

Characteristics of a Great Leader *Bayou E*
Dr. Stan Jensen
- *The roles and attributes of leaders
- *More the coach and less the judge
- *Listening is hard work...
- *The power of questions
- *Giving clear feedback
- *Taking charge of what you can do...
- *Two kinds of Pain...you get to choose.

10:30 p.m. - 4:30 p.m.
Product Field Day
Take a hands-on look at the equipment the exhibitors have for sale. Busses will leave from the Gaylord Opryland Resort Hotel & Convention Center.

6:00 p.m. - 7:30 p.m.
PGMS Welcoming Reception *Gaylord Opryland Resort - 2nd Floor Old Hickory*

FRIDAY, NOVEMBER 15

6:45 a.m. - 8:15 a.m.
PGMS Annual Business Meeting/
Continental Breakfast *Gaylord Opryland Resort - Canal A*
The PGMS Annual Business Meeting is held in conjunction with the Annual Conference. This enables as many members as possible a practical chance to attend. Included in the Annual Business Meeting agenda are the following:
- *The election of Officers
- *Official reporting of the Society's business, fresh from the Fall Board Meeting
- *Branch Reports
- *The chance to ask questions of the officers and the board members

There will also be a continental breakfast served.

7:00 a.m. - 5:00 p.m.
Registration Open *Gaylord Opryland Resort - Delta D Ballroom Lobby*

8:30 a.m. - 10:00 a.m.
Education Sessions *Gaylord Opryland Resort - Bayous D & E*

Plant Health Care - 101: Part 1 - Above Ground *Bayou D*
Dr. Donald H. Marx
Discuss photosynthesis, canopy health, carbon storage/allocation, water management and drought effects.

Efficient Irrigation System Management *Bayou E*
Mike Prevost, ASLA
Learn about the following:
- *Availability, quality and limitations of various water supplies
- *Irrigation application as it relates to climate, soils and plant water needs
- *Efficient irrigation management as a revenue source
- *Irrigation system review, from residential to sports turf facilities

10:30 a.m. - 12:00 p.m.
GIE Keynote Speaker
Peter Vidmar

12:00 p.m. - 6:00 p.m.
Green Industry Expo
Convention Show Exposition
This is a 2-day showcase of more than 250 exhibitors. You are able to talk to suppliers and network with fellow landscape professionals.

4:00 p.m. - 6:00 p.m.
PGMS Branch Program *Gaylord Opryland Resort - Canal A*
Discover what it takes to become a successful branch. Network with PGMS branch leadership. Learn how to create a branch in your area.

6:00 p.m.
Dinner on Own

SATURDAY, NOVEMBER 16

6:45 a.m. - 8:30 a.m.
PGMS Business Over Breakfast *Gaylord Opryland Resort - Canal A*
(Optional Ticketed Event)
Network with fellow grounds professionals and members of PGMS. Each day your table will be assigned a topic to informally discuss while you enjoy your breakfast.

6:45 a.m. - 8:00 a.m.
PGMS Past Presidents Breakfast *Gaylord Opryland Resort - Canal B*

7:00 a.m. - 5:00 p.m.
Registration Open *Gaylord Opryland Resort - Delta D Ballroom Lobby*

9:00 a.m. - 2:00 p.m.
Green Industry Expo
Convention Show Exposition
This is a 2-day showcase of more than 250 exhibitors. You are able to talk to suppliers and network with fellow landscape professionals

PT 02810

1:30 p.m. - 3:00 p.m.
Education Sessions *Gaylord Opryland Resort - Bayous D & E*

"Wine and Dine" Your Policy Makers & Have Them Pick Up The Check *Bayou D*
Wolfgang Albrecht, Jr., M.Ed., M.P.A., R.A.
This interactive session will provide methods for effectively working with budget and policy makers: selling them on the value of leisure services and park maintenance, and establishing listening sessions, budget hearing meetings, and public forums to persuade non-supporting officials.

Leadership and Resolving Conflicts *Bayou E*
Dr. Stan Jensen
Different Goals and Different Agendas = Conflict
Focus on the situation, not the person
Understanding the force fields
Conflict is part of normal human interaction...Not the fun Part

3:00 p.m. - 3:15 p.m.
Break

3:15 p.m. - 5:00 p.m.
Education Sessions *Gaylord Opryland Resort - Bayou D & E*

Plant Health Care - 101: Part 2 - Below Ground *Bayou D*
Dr. Donald H: Marx
Discuss root function, water/minerals/absorption, manmade vs. natural landscapes, soil microbiology, and beneficial fungi - mycorrhizae and beneficial bacteria.

Harassment & Discrimination Issues in the Workplace *Bayou E*
Esther Nevarez
This training will review the protected bases and the areas of protection covered in the Law Against Discrimination. It will identify both types of sexual harassment as identified by the courts and will review the corresponding liabilities for the employer. The discussion on sexual harassment will review immediate and long term preventative solutions managers and business owners should use to mitigate liability. This course is valuable because only real-life situations are used as illustrations and because the trainer presents the material in a highly interactive manner which encourages participants to ask difficult questions.

6:30 p.m.
PGMS Awards/Installation Dinner Reception *Gaylord Opryland Resort Canal ABCD Foyer*

7:15 p.m. - 10:00 p.m.
PGMS Awards/ Installation Dinner *Gaylord Opryland Resort - Canal ABC*
(Optional Ticketed Event)
Each year the PGMS recognizes those businesses or schools that excel in grounds management. We celebrate their success at the Annual Awards Banquet. Please join us in showing your support as we view slides of the entries and enjoy a dinner. We will also say goodbye to the current president and officers of the PGMS and crown new individuals.

10:00 p.m.
Post Awards Reception *President's Suite*

PGMS thanks the following organizations for their support in sponsoring portions of the 91st Annual Conference, and recommends their products, services, and partnering attitudes to its members and other specifying professionals in the Green Industry.

We encourage all attending the Green Industry Expo to stop by their respective booths at the show and at your local distributorship, or otherwise contact and thank them for their participation.

And, when we say "participation", we really mean an on-going PARTNERSHIP with these organizations, rather than just once-and-gone isolated support for something. As those who have been members of PGMS for a while know, the Society has not historically lightly entered into relationships with supplier organizations. We believe that the following organizations are committed and are working hard to establish a WIN-WIN relationship with your Society and are meeting your needs as an individual professional.

Sponsors

Husqvarna

Club Car

PT 02811

Dining

AMERICAN

F. Scott's, 2210 Crestmoor Rd. (615-269-5861). F. Scott's features Nashville's finest contemporary American cuisine in a setting that combines the comfort and familiarity of a neighborhood restaurant with flair and sophistication. Live jazz in the lounge every night. BC. D. ($$$). ALL.

Mad Platter, 1239 6th Ave. N. (615-242-2563). The Mad Platter Restaurant, located minutes from downtown in Historic Germantown, offers daily changing menus and an award-winning wine list. Closed Monday. C. L/D. ($$$$). AE, DI, MC, V.

Sunset Grill, 2001 Belcourt Ave. (615-386-3663). The artsy, bistro-like atmosphere and adjacent "Sun Dome" with open-air dining offers restaurant-goers a terrific place for lunch or dinner. Entrees include Voodoo Pasta, Rosemary Chicken, roasted half duckling, and daily specials featuring fish. C. L/D. ($$$$$). ALL.

CONTINENTAL

Mere Bulles, 5201 Maryland Way (615-467-1945). Set in downtown Nashville, Mere Bulles is one of the city's premier restaurants for dining. Enjoy the Old World charm of the decor and the delicious dining at this Nashville landmark. BC. L/D. ($$$). ALL.

Wild Boar, 2014 Broadway (615-329-1313). The Chef features menus that change seasonally, using only the freshest ingredients from global markets. Four-star service and memorable fine French cuisine. Closed Sunday. BC. D. ($$$$$). ALL.

ITALIAN

Mario's Ristorante, 2005 Broadway (615-327-3232). Mario's specializes in Northern Italian cuisine including veal, pasta, fish, chicken, seafood, and several Chef's Creations of the Evening. The wine list is lengthy with over 700 bottles of wine. The restaurant is decorated in elegant decor with fine antiques and oil paintings through out. BC. D. ($$$$$). ALL.

Ristorante Volare, Gaylord Opryland, 2800 Opryland Dr. (615-871-6000). Set in a lush garden setting, Ristorante Volare shares the hotel's garden conservatory area with 10,000 plants all under glass. The restaurant specializes in fine Italian cuisine, featuring salads, soups, specialty pasta dishes, and seafood. BC. SB/D. ($$$$). ALL.

Solo Mio, 94 Peabody St. (615-256-4013). From sunny northern Italy to Music City...real Italian cuisine. Handmade pastas, homemade sauces, brick-oven pizzas, and much more. Live music on weekends. Closed Monday. BC. L/D. ($$$). AE, DC, MC, V.

SEAFOOD

Atlantis, 1911 Broadway (615-327-8001). Handcrafted stained-glass mosaics and mermaid fountains surround diners as they enjoy fresh seafood flown in daily. Atlantis offers live music Friday and Saturday starting at 9PM. C. D. ($$$$). AE,DC,MC,V.

Cascades Restaurant, Gaylord Opryland, 2800 Opryland Dr. (615-889-1000). Set in the Cascades garden area complete with waterfalls, enjoy dining under a magnificent glass ceiling. Cascades specializes in fresh seafood and fish. C. D/L/D. ($$$). ALL.

Sperry's, 5109 Harding Rd. (615-353-0809). Sperry's has brought to Nashville a unique dining concept of tasteful surroundings and quality food. Only the finest products available are used, including aged Western beef, the finest fresh seafood obtainable and premium dairy products, cheeses, oils, and spices. C. D. ($$$$). DI, MC, V.

SOUTHERN

Belle Meade Buffet, 4534 Harding Rd. (615-298-5572).The Belle Meade Buffet Cafeteria specializes in regional flavors reminiscent of down home Sunday dinners and sweet southern nights. C. L/D. ($$). AE, DI, MC, V.

Rachel's, Gaylord Opryland, 2800 Opryland Dr. (615-889-1000). Casual Southern-style dining. The menu includes burgers, hot and cold sandwiches, and Southern entrees of fried chicken and meatloaf. C. B/L/D. ($$). ALL.

STEAK

Logan's Roadhouse, 1715 Gallatin Pike N. (615-860-9220). Logan's features a wide variety of food including USDA choice, aged steaks, baby-back ribs, mesquite-grilled chicken, salads, and seafood. C. L/D. ($$). ALL.

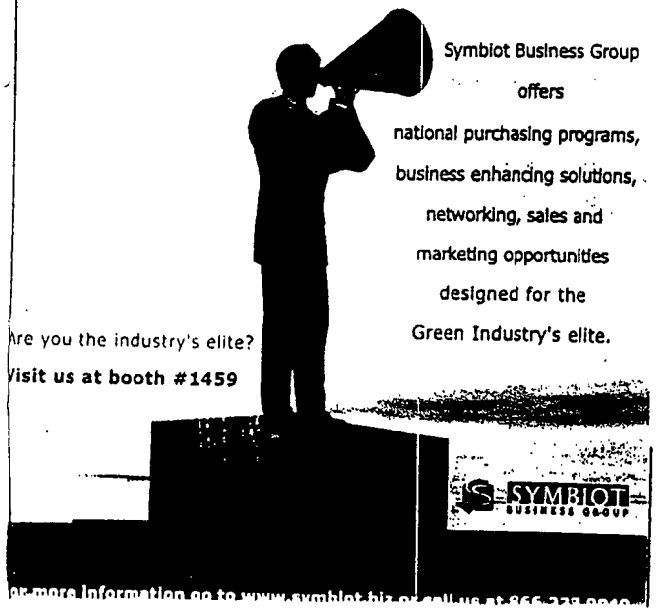
Longhorn Steakhouse, 110 Lyle Ave. (615-329-9195). Try steaks ranging from the 8-ounce sirloin to the 22-ounce porter. Longhorn also offers chicken and seafood. C. L/D. ($$). ALL.

Morton's of Chicago, 618 Church St. (615-259-4558). This award-winning restaurant is famous for its signature tableside menu presentation and perfectly broiled USDA prime aged beef, fresh seafood, vegetables, and elegant desserts. BC. D. ($$$$$). ALL.

Ruth's Chris Steak House, 2100 West End Ave. (615-320-0163). Ruth's Chris specializes in the finest custom-aged Midwestern beef, broiled to lock in flavor and served sizzling on a heated plate. BC. D. ($$$$$). ALL.

Key to Symbols:					
($)	– Dinner $ 0–$10	B	– Breakfast	AE	– American Express
($$)	– Dinner $11–$20	L	– Lunch	DC	– Diners Club/Carte Blanche
($$$)	– Dinner $21–$30	D	– Dinner	DI	– Discover Card
($$$$)	– Dinner $31–$40	SB	– Sunday Brunch	MC	– Master Card
($$$$$)	– Dinner $41–$50			V	– Visa
($$$$$$)	– Dinner over $50	BC	– Bus. Casual	ALL	– All of the above cards accepted
		C	– Casual		
		JT	– Jacket/Tie		

Have You Heard?



Symbiot Business Group offers national purchasing programs, business enhancing solutions, networking, sales and marketing opportunities designed for the Green Industry's elite.

Are you the industry's elite?

Visit us at booth #1459

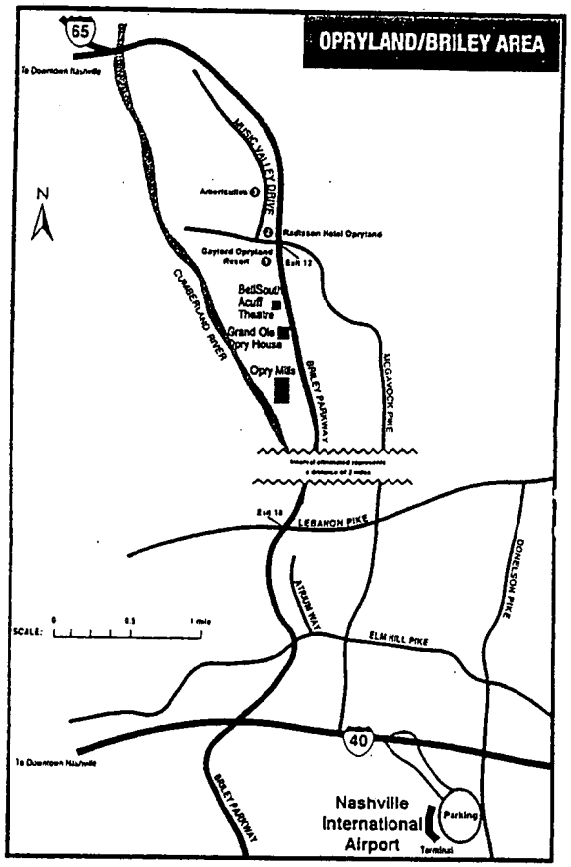
SYMBIOT BUSINESS GROUP

For more information go to www.symbiot.biz or call us at 1-866-...

PT 02812

Nashville Map/Hotels

GIE GREEN INDUSTRY EXPO



1. Gaylord Opryland Resort & Convention Center
   (Convention Headquarters Hotel)
   2800 Opryland Drive
   Phone: (615) 889-1000 Fax: (615) 871-7741
2. Radisson Hotel Opryland
   2401 Music Valley Drive
   Phone: (615) 889-0800 Fax: (615) 883-1230
3. AmeriSuites Opryland
   220 Rudy's Circle
   Phone: (615) 872-0422 Fax: (615) 872-9283

A Picture Is Worth...

How much do idle crews cost you?

Get idle crews back to work in minutes–even when you're miles away.

PHOTO*TREK*™ wireless imaging lets you view multiple sites at once!

No more lost hours as crews wait while you drive... and the clock keeps ticking.

No more costly overruns.

No more guesswork via phone as as you try to "picture in your mind" what a crew member is trying to explain.

Advanced **PHOTO*TREK*™** wireless technology puts picture-perfect job site views in the palm of your hand!

You can see for yourself. Show (as well as tell) them what to do right on the photo.

Then "**PHOTO*TREK*™**" it back with wireless ease and speed!

All with PHOTO*TREK*™ wireless imaging!

PHOTO*TREK*™ WIRELESS IMAGING

Poser Systems, Inc.
Presidents Plaza O'Hare
8700 West Bryn Mawr, Suite 800-S
Chicago,IL 60631
773.714.7919 • FAX 773.714.4910
Email: info@posersystems.com
www.posersystems.com

See PHOTO*TREK*™ & New Money-Saving Products At The Green Industry Expo 2002!

Visit Booth 1564

PT 02813

Transportation/Ad Index

GIE GREEN INDUSTRY EXPO

CONFERENCE SITE

Gaylord Opryland Resort 615-889-1000

AIRLINES

American	800-433-7300
Continental	800-523-3273
Delta	800-221-1212
Northwest	800-225-2525
Southwest	800-435-9792
United	800-241-6522
US Airways	800-428-4322

AUTO RENTAL

Alamo	800-327-9633
Avis	800-331-1212
Budget	800-527-0700
Dollar	800-800-4000
Enterprise	800-325-8007
Hertz	800-654-3131
National	800-227-7368

BUSES AND TRAINS

Amtrak	800-872-7245
Metropolitan Transit Authority (city buses)	615-862-5950

TAXIS

Allied	615-244-7433
Madison Rivergate Taxi	615-865-4100
Music City Taxi	615-262-0451

EMERGENCY

Emergency Ambulance, Fire, Police	911
HOSPITALS	
Baptist Hospital	615-284-5555
Vanderbilt University Medical Center	615-322-7311
PHARMACIES	
CVS/Revco	615-889-6305
Eckerd	615-650-4900
Walgreens	615-226-7833

VISITOR INFORMATION

Visitor Information Center 615-259-4747

Advertiser-Index

Amigos, Inc. 21
Dow Agrosciences 24-25
Echo, Inc. 27
Ferris Industries, Inc. ..... Cover 2
Finn Corporation 29
Foley Enterprises 31
General Motors 13
Gravely, An Ariens Company 33
Green Industries Yellow Pages 49
JRCO 35
Landscape Management Magazine 55, 82
Lawn Doctor ..... Bellyband, 37
LESCO, Inc. 51
Mid-Atlantic Resources Assoc. 39
PBI Gordon Corporation ..... Cover 4
Poser Systems, Inc. 109
Riverdale Chemical 19
Scotts Lawn Service 43
Symbiot Business Group 107
Syngenta ..... 4-11, Cover 3
Turfco MFG., Corp. ..... Exhibitor Hall Guide Sponsor
United Horticultural Supply 65
Valvette Systems 47
Wastequip Holt 95
Wright Mfg. ..... Product Field Day Guide Sponsor

POCKET SURVIVAL GUIDE/GIE CONFERENCE GUIDE

Group Publisher John D. Payne

★ ADVANSTAR LANDSCAPE GROUP

www.landscapemanagement.net

WARNING: No part of this publication may be reproduced or transmitted in any form or by any means without the express, written permission of Advanstar Communications, Inc. Advanstar owns all intellectual property rights contained herein, including, but not limited to, copyright, trademark and trade dress and will enforce its rights against any infringers to the fullest extent of the law. Trademark counterfeiting and intentional copyright infringement are criminal offenses, punishable by fine and/or imprisonment under federal law.

Copyright © 2002 by Advanstar Communications, Inc. All rights reserved

POCKET SURVIVAL GUIDE® is a registered trademark.

For more information contact: **Pocket Survival Guide**
7500 Old Oak Blvd.,
Cleveland, OH. 44130-3369
(440)243-8100 FAX:(440)891-2675

contains 20% post consumer paper fiber

PT 02814

RESEARCH | PRODUCTS | PEOPLE | STEWARDSHIP Syngenta

Quite a few supporters you've got there.

Syngenta leads the way in supporting the turf, ornamental, and pest control industries, from our dedicated technical and field sales reps to the hundreds working in R&D. Creating new technologies. Conducting seminars. Initiating web-based pest forecasting. Providing industry association leadership. Whether it's to control pests, nurture ornamentals, or improve turf quality, the Syngenta team is there with the knowledge and tools you need.

www.syngentaprofessionalproducts.com

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 27

EXHIBIT
JONES
27
2/23/04

LANDSCAPE
ONTARIO
2001

PT 01841

COMMERCE
CUSTOMS BROKERS & FREIGHT FORWARDERS LTD.

Commerce Shows, Exhibitions & Logistics Specialists

TEL: 1-888-827-SHOW (7469)
FAX: (416) 221-4011

CUSTOMS & TRANSPORTATION ORDER FORM

Complete and return all Custom and Shipping forms to the fax number indicated above. Forms must be received by the Conventions & Trade Show Department prior to the move-in of your event.
Commerce can only process Customs, Transportation and/or related functions with a valid credit card.
Individual Customs Order Forms must be used for multiple shipments. *(photocopy as required)*

Exhibiting Company Name	Exhibit will be shipped from: *(city & intended shipping date)*
PAVE TECH	FRANKSVILLE, WI 1-3-01
Name of Event	**Federal Tax I.D. #, Exporter Identification # or I.R.S. #**
LANDSCAPE ONTARIO CONGRESS 2001	41-1554500
Event Facility / **Booth #**	**No. of Pieces** / **Weight**
TORONTO CONGRESS CENTRE 1754	143
Event Dates	**Selected Carrier**
JANUARY 9-11, 2001	TRANSX TRUCKING

Our Company representative at the event will be: BOB CRAMER
and can be reached at: DELTA TORONTO AIRPORT HOTEL 800-668-1444
(name and telephone number of hotel - *for emergency purposes only*)

At the completion of the event all shipments will be shipped to:

Company Name	Contact Name
PAVE TECH WAREHOUSE	ERIK EDGERTON
Address	**City** / **State/Province**
8626 HOLLANDER DRIVE	FRANKSVILLE, WI
Zip Code/Postal Code / **Tel. #** / **Fax #**	
53126 / 262-884-8000 / 262-884-8006	

BILLING INFORMATION

Please indicate below method of payment you will be using for services provided:

Master Card ☐ Visa ☐ American Express ☒

Credit Card Account Number: 3783-624781-01056 Expiration Date: 12/02

Name of Cardholder: BOB CRAMER / PAVE TECH Authorized Signature: [signature]

Please forward copies of invoice to:

Company Name	Contact Name
PAVE TECH	BOB CRAMER
Address	**City** / **State/Province**
PO BOX 576	PRIOR LAKE, MN
Zip Code/Postal Code / **Tel.:#** / **Fax #**	
55372 / 952-226-6400 / 952-226-6406	

Attention: Commerce Shows, Exhibitions & Logistics Specialists *please accept this Order Form as your authority to effect customs clearance of our shipment.* **Commerce** *will process all Customs & related charges on the credit card that is listed above.*
A statement will also be issued to the address listed above.
Any **Carriers/Cartage** *companies that are providing a service for Commerce on behalf of the client listed above will receive a separate billing on the above credit card. This will only apply to Shows where the carriers/cartage company has a contracted agreement with Commerce.*
Commerce Shows, Exhibitions & Logistics Specialists *will not be responsible for any goods delayed, lost, damaged, or stolen prior to, during or after the event. Exhibitors are therefore urged to carry all-risk insurance covering their materials.*

PT 01844

02/21/00

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE TECH probst
Tools and Equipment

PAVE TECH Canada Customs Invoice

(ALL Display Material for Trade Show)

ATTACHMENT A

Packages	Description	Quantity	Unit Price	Total (US$)
1st Pallet -	PaverEXTRACTOR (Germany)	1	$34.24	$34.24
	PaverPAW (Germany)	2	$34.78	$69.56
	BandCUTTER (Germany)	1	$21.64	$21.64
	PaverSCRIBE (Germany)	1	$41.86	$41.86
	Permenant Markers (US)	1	$8.42	$8.42
	EuroCRAYONS (Germany)	2	$2.00	$4.00
	BodyARMOUR - 2oz (US)	1	$38.42	$38.42
	BodyARMOUR - 8oz (US)	1	$37.45	$37.45
	SlabGRABBER (Germany)	3	$20.28	$60.84
	Pounder (US)	1	$187.49	$187.49
	QuickDRAW (US)	1	$63.43	$63.43
	KneeSEAT (Germany)	2	$76.12	$152.24
	PaverADJUSTER (Germany)	1	$25.14	$25.14
	PaverPERSUADER (Germany)	1	$20.28	$20.28
	CartTRAY (US)	1	$72.95	$72.95
	HandSAVER Gloves (US)	10	$6.30	$63.00
	PaverTAPE (US)	10	$14.13	$141.30
	Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
	Adhesive Type 2 Qt Case (US)	1	$35.30	$35.30
	Adhesive Type 2 Case (US)	1	$12.72	$12.72
	Adhesive Type 1 Qt Case (US)	1	$58.50	$58.50
	Adhesive Type 1 Case (US)	1	$30.36	$30.36
2nd Pallet -	RockCLAMP (Germany)	1	$1122.80	$1122.80
	BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
Individual -	PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
3rd Pallet -	PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
Individual -	JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Crate -	Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
Individual -	SandPULL (US)	1	$25.97	$25.97
Individual -	SandPULL Pro 8 (Germany)	1	$318.10	$318.10
Individual -	SandPULL Pro 5 (Germany)	1	$185.78	$185.78

PT 01845

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

Individual -	PaverBROOM (US)	1	$21.69	$21.69
Individual -	PaverSQUARE Pro (US)	1	$43.50	$43.50
4th Pallet -	PaverSPLITTER (Germany)	1	$278.00	$278.00
	WallSPLITTER (Germany)	1	$493.20	$493.20
	StoneSPLITTER (Germany)	1	$1,245.50	$1,245.50
	SlabSPLITTER (Germany)	1	$880.00	$880.00
Individual -	Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Individual -	Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
5th Pallet -	Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
Individual -	PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
6th Pallet -	MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
7th Pallet -	SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
8th Pallet -	QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
	SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
9th Pallet -	QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
	QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
10th Pallet -	PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
	SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
	MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
11th Pallet -	Tool Display Unit (Germany)	2	$100.00	$200.00
	SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
	Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
	ManGRAB BVZ (Germany)	1	$178.76	$178.76
	CurbHANDLER BZ (Germany)	2	$46.50	$93.00
12th Pallet -	FastGRAB TSV (Germany) PT 01846	1	$327.28	$327.28
	SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
	SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
	SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
13th Pallet -	Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
	SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE TECH probst Tools and Equipment

14th Pallet -	SandMAX I Wheet Kit (Germany)	1	$187.43	$187.43
	SlabEXTRACTOR (Germany)	1	$126.40	$126.40
	Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
	SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
	SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
	BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
	MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
15th Pallet -	FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
	MK Xtreme Electric Saw SN 000420 (US)	1	$638.60	$638.60
1st Case -	Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
	Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
2nd Case -	GE TV SN 516466022 (Japan)	1	$410.00	$410.00
	Magnavox VCR SN 42082194 (Japan)	1	$90.00	$90.00
Individual -	Ballymore Man Lift Model BL-315 Serial Number BL-4745 (Made in US)	1	$2000.00	$2000.00
Individual -	Skyline Display Cases (US)	7	$500.00	$3500.00
	Aluminum Storage Chest (US)	1	$380.00	$380.00
	Crate full of product photos (US)	1	$1000.00	$1000.00
	Lighted Display Tables (US)	2	$200.00	$200.00
	Vacuum Cleaner (US)	1	$50.00	$50.00
	Chair Crate (US)	2	$50.00	$100.00
	Promotional Hat Box (US)	3	$10.00	$30.00
	Literature Rack (US)	2	$50.00	$100.00
	Folding Table (US)	2	$40.00	$80.00
	Blue Display (US)	1	$20.00	$20.00
	Literature Box (US)	5	$30.00	$150.00
	Display Box (US)	12	$35.00	$420.00

TOTAL VALUE OF GOODS = $125,222.59

GRAND TOTAL NUMBER OF PIECES = 143

PT 01847

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

COMMERCE
CUSTOMS BROKERS & FREIGHT FORWARDERS LTD.

Commerce Shows, Exhibitions & Logistics Specialists

CERTIFICATE OF REGISTRATION FORM 4455

☐ DO NOT WRITE IN SHADED AREAS

MAKE COPIES AND ATTACH THREE (3) COPIES TO YOUR BILL OF LADING

FORM APPROVED OMB NO. 48-R0247

COMPLETE WHEN GOODS ARE NOT OF U.S.A. ORIGIN

NO.

VIA (Carrier)	B/L or INSURED NO.	DATE
TRANSX TRUCKING		1-3-01

NAME, ADDRESS AND ZIP CODE TO WHICH CERTIFIED FORM IS TO BE MAILED *(If Applicable)*

PAVE TECH
c/o COMMERCE CUSTOMS BROKERS
5255 YONGE STREET, #1100
NORTH YORK, ON M2N 6P4

ARTICLES EXPORTED FOR:

- ☐ ALTERATION *
- ☐ REPAIR *
- ☐ USE ABROAD
- ☐ REPLACEMENT
- ☐ PROCESSING *
- ☒ OTHER, (specify) - EXHIBITION

* NOTE: The cost or value of alterations, repairs, or processing abroad is subject to Customs duty.

LIST ARTICLES EXPORTED

NUMBER PACKAGES	KIND OF PACKAGES	DESCRIPTION
		SEE ATTACHMENT B

EXPORTER:
PAVE TECH
PO BOX 576
PRIOR LAKE, MN 55372
USA

TO: (Consignee)
PAVE TECH
LANDSCAPE ONTARIO CONGRESS, BOOTH 1754
650 DIXON ROAD
TORONTO, ON M9W 1J1

SIGNATURE OF OWNER OR AGENT (Print or Type and Sign)
TYPE NAME BOB CRAMER
SIGN NAME Bob Cramer TEL.: (952) 226-6400
DATE 1-3-01

THE ABOVE-DESCRIBED ARTICLES WERE:

EXAMINED		LADEN under my supervision	
DATE	PORT	DATE	PORT
SIGNATURE OF CUSTOMS OFFICER		SIGNATURE OF CUSTOMS OFFICER	

CERTIFICATE ON RETURN

Duty-free entry is claimed for the described articles as having been exported without benefit of drawback and are returned unchanged except as noted: (use reverse if needed)

SIGNATURE OF IMPORTER (Print or Type and Sign)
BOB CRAMER Bob Cramer
DATE 1-3-01

NOTE: Certifying officers shall draw lines through all unused spaces with ink or indelible pencil.

CUSTOMS FORM 4455

PT 01848

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE TECH probst
Tools and Equipment

PAVE TECH Canada Customs Invoice

(Display Material for Trade Show NOT OF US ORIGIN, BUT PURCHASED IN THE USA)

ATTACHMENT B

Description	Quantity	Unit Price	Total (US$)
PaverEXTRACTOR (Germany)	1	$34.24	$34.24
PaverPAW (Germany)	2	$34.78	$69.56
BandCUTTER (Germany)	1	$21.64	$21.64
PaverSCRIBE (Germany)	1	$41.86	$41.86
EuroCRAYONS (Germany)	2	$2.00	$4.00
SlabGRABBER (Germany)	3	$20.28	$60.84
KneeSEAT (Germany)	2	$76.12	$152.24
PaverADJUSTER (Germany)	1	$25.14	$25.14
PaverPERSUADER (Germany)	1	$20.28	$20.28
Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
RockCLAMP (Germany)	1	$1122.80	$1122.80
BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
SandPULL Pro 8 (Germany)	1	$318.10	$318.10
SandPULL Pro 5 (Germany)	1	$185.78	$185.78
PaverSPLITTER (Germany)	1	$278.00	$278.00
WallSPLITTER (Germany)	1	$493.20	$493.20
StoneSPLITTER (Germany) PT 01849	1	$1,245.50	$1,245.50
SlabSPLITTER (Germany)	1	$880.00	$880.00
Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
Tool Display Unit (Germany)	2	$100.00	$200.00
SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
ManGRAB BVZ (Germany)	1	$178.76	$178.76
CurbHANDLER BZ (Germany)	2	$46.50	$93.00

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

FastGRAB TSV (Germany)	1	$327.28	$327.28
SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20
SandMAX I Wheet Kit (Germany)	1	$187.43	$187.43
SlabEXTRACTOR (Germany)	1	$126.40	$126.40
Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
GE TV SN 516466022 (Japan)	1	$410.00	$410.00
Magnavox VCR SN 42082194 (Japan)	1	$90.00	$90.00

TOTAL VALUE OF NON US ORIGIN GOODS = $115,713.49

TOTAL NUMBER OF NON US ORIGIN PIECES = 69

PT 01850

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

PAVE TECH Canada Customs Invoice

(ALL Display Material for Trade Show)

ATTACHMENT A

Packages	Description	Quantity	Unit Price	Total (US$)
1st Pallet -	PaverEXTRACTOR (Germany)	1	$34.24	$34.24
	PaverPAW (Germany)	2	$34.78	$69.56
	BandCUTTER (Germany)	1	$21.64	$21.64
	PaverSCRIBE (Germany)	1	$41.86	$41.86
	Permenant Markers (US)	1	$8.42	$8.42
	EuroCRAYONS (Germany)	2	$2.00	$4.00
	BodyARMOUR - 2oz (US)	1	$38.42	$38.42
	BodyARMOUR - 8oz (US)	1	$37.45	$37.45
	SlabGRABBER (Germany)	3	$20.28	$60.84
	Pounder (US)	1	$187.49	$187.49
	QuickDRAW (US)	1	$63.43	$63.43
	KneeSEAT (Germany)	2	$76.12	$152.24
	PaverADJUSTER (Germany)	1	$25.14	$25.14
	PaverPERSUADER (Germany)	1	$20.28	$20.28
	CartTRAY (US)	1	$72.95	$72.95
	HandSAVER Gloves (US)	10	$6.30	$63.00
	PaverTAPE (US)	10	$14.13	$141.30
	Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
	Adhesive Type 2 Qt Case (US)	1	$35.30	$35.30
	Adhesive Type 2 Case (US)	1	$12.72	$12.72
	Adhesive Type 1 Qt Case (US)	1	$58.50	$58.50
	Adhesive Type 1 Case (US)	1	$30.36	$30.36
2nd Pallet -	RockCLAMP (Germany)	1	$1122.80	$1122.80
	BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
Individual -	PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
3rd Pallet -	PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
Individual -	JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Crate -	Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
Individual -	SandPULL (US)	1	$25.97	$25.97
Individual -	SandPULL Pro 8 (Germany)	1	$318.10	$318.10
Individual -	SandPULL Pro 5 (Germany)	1	$185.78	$185.78

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

Individual -	PaverBROOM (US)	1	$21.69	$21.69
Individual -	PaverSQUARE Pro (US)	1	$43.50	$43.50
4th Pallet -	PaverSPLITTER (Germany)	1	$278.00	$278.00
	WallSPLITTER (Germany)	1	$493.20	$493.20
	StoneSPLITTER (Germany)	1	$1,245.50	$1,245.50
	SlabSPLITTER (Germany)	1	$880.00	$880.00
Individual -	Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Individual -	Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
5th Pallet -	Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
Individual -	PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
6th Pallet -	MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
7th Pallet -	SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
8th Pallet -	QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
	SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
9th Pallet -	QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
	QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
10th Pallet -	PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
	SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
	MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
11th Pallet -	Tool Display Unit (Germany)	2	$100.00	$200.00
	SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
	Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
	ManGRAB BVZ (Germany)	1	$178.76	$178.76
	CurbHANDLER BZ (Germany)	2	$46.50	$93.00
12th Pallet -	FastGRAB TSV (Germany)	1	$327.28	$327.28
	SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
	SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
	SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
13th Pallet -	Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
	SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

14th Pallet -	SandMAX I Wheel Kit (Germany)	1	$187.43	$187.43
	SlabEXTRACTOR (Germany)	1	$126.40	$126.40
	Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
	SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
	SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
	BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
	MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
15th Pallet -	FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
	MK Xtreme Electric Saw SN 000420 (US)	1	$638.60	$638.60
1st Case -	Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
	Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
2nd Case -	GE TV SN 516466022 (Japan)	1	$410.00	$410.00
	Magnavox VCR SN 42082194 (Japan)	1	$90.00	$90.00
Individual -	Ballymore Man Lift Model BL-315 Serial Number BL-4745 (Made in US)	1	$2000.00	$2000.00
Individual -	Skyline Display Cases (US)	7	$500.00	$3500.00
	Aluminum Storage Chest (US)	1	$380.00	$380.00
	Crate full of product photos (US)	1	$1000.00	$1000.00
	Lighted Display Tables (US)	2	$200.00	$200.00
	Vacuum Cleaner (US)	1	$50.00	$50.00
	Chair Crate (US)	2	$50.00	$100.00
	Promotional Hat Box (US)	3	$10.00	$30.00
	Literature Rack (US)	2	$50.00	$100.00
	Folding Table (US)	2	$40.00	$80.00
	Blue Display (US)	1	$20.00	$20.00
	Literature Box (US)	5	$30.00	$150.00
	Display Box (US)	12	$35.00	$420.00

TOTAL VALUE OF GOODS = $125,222.59

GRAND TOTAL NUMBER OF PIECES = 143

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

COMMERCE
CUSTOMS BROKERS & FREIGHT FORWARDERS LTD.

CANADA CUSTOMS INVOICE
FACTURE DES DOUANES CANADIENNES

Page of / de

1. Vendor (Name and Address) / *Vendeur (Nom et adresse)*
PAVE TECH
PO Box 576
PRIOR LAKE, MN 55372
FED ID # 41-1554500

2. Date of Direct Shipment to Canada / *Date d'expédition directe vers le Canada*
1-3-01

3. Other References (Include Purchaser's Order No.)
FED ID # 41-1554500

4. Consignee (Name and Address) / *Destinataire (Nom et adresse)*
LANDSCAPE ONTARIO CONGRESS 2001, BOOTH # 1754
PAVE TECH
TORONTO CONVENTION CENTRE
650 DIXON ROAD
TORONTO, ON M9W 1J1
NOTIFY: COMMERCE CUSTOM BROKERS FOR CUSTOMS CLEARANCE

5. Purchaser's Name and Address (if other than Consignee)
Nom et adresse de l'acheteur (s'il diffère du destinataire)
FOR DISPLAY PURPOSES ONLY

VII. 1 Is this a related company transaction?
Est-ce que les compagnies sont liées entre elles?
Yes / *Oui* ☐ No / *Non* ☐

6. Country of Transhipment / *Pays de transbordement*

7. Country of Origin of Goods
Pays d'origine de marchandises
USA, GERMANY, ITALY, JAPAN

IF SHIPMENT INCLUDES GOODS OF DIFFERENT ORIGINS ENTER ORIGINS AGAINST ITEMS IN 12.
SI L'EXPÉDITION COMPREND DES MARCHANDISES D'ORIGINES DIFFÉRENTES EN PRÉCISER LA PROVENANCE EN 12.

8. Transportation: Give Mode and Place of Direct Shipment to Canada
Transport: Préciser mode et lieu d'expédition direct vers le Canada
TRANSX TRUCKING
LOADED AT: PAVE TECH
8626 HOLLANDER DRIVE
FRANKSVILLE, WI 53126

9. Condition of Sale and Terms of Payment
(i.e. Sale, Consignment Shipment, Leased Goods, etc.)
Conditions de vente et modalités de paiement
(p. ex. vente, expédition en consignation, location de marchandises etc.)
NO SALE INVOLVED

10. Currency of Settlement / *Devises du paiement*
US DOLLARS

11. No. of pkgs / *Nbre de colis*	12. Specification of Commodities (Kind of Packages, Marks and Number, General Description and Characteristics i.e. Grade Quality) / *Désignation des articles (Nature des colis, marques et numéros, description générale et caractéristiques, p. ex. classe, qualité)*	13. Quantity (State Unit) / *Quantité (Préciser l'unité)*	Selling Price / *Prix de vente* 14. Unit price / *Prix unitaire*	15. Total
	SEE ATTACHMENT A			

XI. 1 Total Number of Pieces / *Nombre total de pièces*
143

18. If any of fields 1 to 17 are included on an attached commercial invoice, check this box
Si les renseignements des zones 1 à 17 figurent sur la facture commerciale, cocher cette case ☐

Commercial Invoice No. / *N° de la facture commerciale*

16. Total Weight / *Poids total*
Net
Gross /

17. Invoice Total / *Total de la facture*
$ 125,222.59

19. Exporter's Name and Address (if other than Vendor)
Nom et adresse de l'exportateur (s'il diffère de vendeur)

20. Originator (Name and Address)
Expéditeur d'origine (Nom et adresse)
CONTACT: BOB CRAMER
952-226-6400
PAVE TECH
PO Box 576
PRIOR LAKE, MN 55372
FED ID # 41-1554500

21. Departmental Ruling (if applicable)
Décision ministérielle (s'il y a lieu)

22. If fields 23 to 25 are not applicable, check this box
Si les zones 23 à 25 sont sans objet, cocher cette case ☐

23. If included in field 17 indicate amount
Si compris dans le total à la zone 17, préciser
(i) Transportation charges, expenses and insurance from the place of direct shipment to Canada
Les frais de transport, dépenses et assurances à partir du lieu d'expédition directe vers le Canada
$ _____
(ii) Costs for construction, erection, and assembly incurred after importation into Canada
Les coûts de construction, de montage et d'assemblage après importation au Canada
$ _____
(iii) Export packing
Le coût de l'emballage d'exportation
$ _____

24. If included in field 17 indicate amount
Si compris dans le total à la zone 17, préciser
(i) Transportation charges, expenses and insurance from the place of direct shipment to Canada
Les frais de transport, dépenses et assurances jusqu'au lieu d'expédition directe vers le Canada
$ _____
(ii) Amounts for commissions other than buying commissions.
Les commissions autres que celles versées pour l'achat.
$ _____
(iii) Export packing
Le coût de l'emballage d'exportation
$ _____

25. Check (if applicable)
Cocher (s'il y a lieu)
(i) Royalty payments or subsequent proceeds are paid or payable by the purchaser
Des redevances ou produits ultérieurs ont été ou seront versés par l'acheteur ☐
(ii) The purchaser has supplied goods and services for use in the production of these goods
L'acheteur a fourni des biens ou des services pour la production de ces marchandises ☐

PT 01867

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

PAVE TECH Canada Customs Invoice

(ALL Display Material for Trade Show)

ATTACHMENT A

Packages	Description	Quantity	Unit Price	Total (US$)
1st Pallet -	PaverEXTRACTOR (Germany)	1	$34.24	$34.24
	PaverPAW (Germany)	2	$34.78	$69.56
	BandCUTTER (Germany)	1	$21.64	$21.64
	PaverSCRIBE (Germany)	1	$41.86	$41.86
	Permenant Markers (US)	1	$8.42	$8.42
	EuroCRAYONS (Germany)	2	$2.00	$4.00
	BodyARMOUR - 2oz (US)	1	$38.42	$38.42
	BpdyARMOUR - 8oz (US)	1	$37.45	$37.45
	SlabGRABBER (Germany)	3	$20.28	$60.84
	Pounder (US)	1	$187.49	$187.49
	QuickDRAW (US)	1	$63.43	$63.43
	KneeSEAT (Germany)	2	$76.12	$152.24
	PaverADJUSTER (Germany)	1	$25.14	$25.14
	PaverPERSUADER (Germany)	1	$20.28	$20.28
	CartTRAY (US)	1	$72.95	$72.95
	HandSAVER Gloves (US)	10	$6.30	$63.00
	PaverTAPE (US)	10	$14.13	$141.30
	Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
	Adhesive Type 2 Qt Case (US)	1	$35.30	$35.30
	Adhesive Type 2 Case (US)	1	$12.72	$12.72
	Adhesive Type 1 Qt Case (US)	1	$58.50	$58.50
	Adhesive Type 1 Case (US)	1	$30.36	$30.36
2nd Pallet -	RockCLAMP (Germany)	1	$1122.80	$1122.80
	BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
Individual -	PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
3rd Pallet -	PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
Individual -	JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Crate -	Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
Individual -	SandPULL (US)	1	$25.97	$25.97
Individual -	SandPULL Pro 8 (Germany)	1	$318.10	$318.10
Individual -	SandPULL Pro 5 (Germany)	1	$185.78	$185.78

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

Individual -	PaverBROOM (US)	1	$21.69	$21.69
Individual -	PaverSQUARE Pro (US)	1	$43.50	$43.50
4th Pallet -	PaverSPLITTER (Germany)	1	$278.00	$278.00
	WallSPLITTER (Germany)	1	$493.20	$493.20
	StoneSPLITTER (Germany)	1	$1,245.50	$1,245.50
	SlabSPLITTER (Germany)	1	$880.00	$880.00
Individual -	Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Individual -	Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
5th Pallet -	Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
Individual -	PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
6th Pallet -	MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
7th Pallet -	SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
8th Pallet -	QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
	SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
9th Pallet -	QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
	QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
10th Pallet -	PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
	SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
	MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
11th Pallet -	Tool Display Unit (Germany)	2	$100.00	$200.00
	SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
	Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
	ManGRAB BVZ (Germany)	1	$178.76	$178.76
	CurbHANDLER BZ (Germany)	2	$46.50	$93.00
12th Pallet -	FastGRAB TSV (Germany)	1	$327.28	$327.28
	SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
	SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
	SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
13th Pallet -	Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
	SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE TECH probst Tools and Equipment

14th Pallet -	SandMAX I Wheet Kit (Germany)	1	$187.43	$187.43
	SlabEXTRACTOR (Germany)	1	$126.40	$126.40
	Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
	SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
	SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
	BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
	MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
15th Pallet -	FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
	MK Xtreme Electric Saw SN 000420 (US)	1	$638.60	$638.60
1st Case -	Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
	Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
2nd Case -	~~GE TV SN 516466022 (Japan)~~	~~1~~ 0	$410.00	$410.00
	Magnavox VCR SN 42082194 (Japan)	~~1~~ 0	$90.00	$90.00
Individual -	Ballymore Man Lift Model BL-315 Serial Number BL-4745 (Made in US)	1	$2000.00	$2000.00
Individual -	Skyline Display Cases (US)	~~1~~ 5	$500.00	$3500.00
	~~Aluminum Storage Chest (US)~~	~~1~~	$380.00	$380.00
	Crate full of product photos (US)	1	$1000.00	$1000.00
	Lighted Display Tables (US)	~~2~~ 1	$200.00	$200.00
	~~Vacuum Cleaner (US)~~	~~1~~ 0	$50.00	$50.00
	Chair Crate (US)	~~2~~ 1	$50.00	$100.00
	Promotional Hat Box (US)	3	$10.00	$30.00
	Literature Rack (US)	~~2~~ 1	$50.00	$100.00
	Folding Table (US)	2	$40.00	$80.00
	Blue Display (US)	1	$20.00	$20.00
	Literature Box (US)	5	$30.00	$150.00
	Display Box (US)	12	$35.00	$420.00

TOTAL VALUE OF GOODS = $125,222.59

GRAND TOTAL NUMBER OF PIECES = 143

PT 01870

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

COMMERCE
CUSTOMS BROKERS & FREIGHT FORWARDERS LTD.

Commerce Shows, Exhibitions & Logistics Specialists

CERTIFICATE OF REGISTRATION FORM 4455

☐ DO NOT WRITE IN SHADED AREAS

MAKE COPIES AND ATTACH THREE (3) COPIES TO YOUR BILL OF LADING

FORM APPROVED OMB NO. 48-R0247

COMPLETE WHEN GOODS ARE NOT OF U.S.A. ORIGIN

NO.

VIA (Carrier)	B/L or INSURED NO.	DATE
TRANSX TRUCKING		1-3-01

NAME, ADDRESS AND ZIP CODE TO WHICH CERTIFIED FORM IS TO BE MAILED *(If Applicable)*

PAVE TECH
C/o COMMERCE CUSTOMS BROKERS
5255 YONGE STREET, #1100
NORTH YORK, ON M2N 6P4

ARTICLES EXPORTED FOR:

- ☐ ALTERATION *
- ☐ REPAIR *
- ☐ USE ABROAD
- ☐ REPLACEMENT
- ☐ PROCESSING *
- ☒ OTHER, (specify) - EXHIBITION

* NOTE: The cost or value of alterations, repairs, or processing abroad is subject to Customs duty.

LIST ARTICLES EXPORTED

NUMBER PACKAGES	KIND OF PACKAGES	DESCRIPTION
		SEE ATTACHMENT B

EXPORTER:
PAVE TECH
PO BOX 576
PRIOR LAKE, MN 55372
USA

TO: (Consignee)
PAVE TECH
LANDSCAPE ONTARIO CONGRESS, BOOTH 1754
650 DIXON ROAD
TORONTO, ON M9W 1J1

SIGNATURE OF OWNER OR AGENT (Print or Type and Sign)
TYPE NAME BOB CRAMER
SIGN NAME Bob Cramer TEL.: (952) 226-6400
DATE 1-3-01

THE ABOVE-DESCRIBED ARTICLES WERE:

EXAMINED		LADEN under my supervision	
DATE	PORT	DATE	PORT
SIGNATURE OF CUSTOMS OFFICER		SIGNATURE OF CUSTOMS OFFICER	

CERTIFICATE ON RETURN

Duty-free entry is claimed for the described articles as having been exported without benefit of drawback and are returned unchanged except as noted: (use reverse if needed)

SIGNATURE OF IMPORTER (Print or Type and Sign)
BOB CRAMER Bob Cramer
DATE 1-3-01

NOTE: Certifying officers shall draw lines through all unused spaces with ink or indelible pencil.

CUSTOMS FORM 4455

PT 01871

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE TECH probst Tools and Equipment

PAVE TECH Canada Customs Invoice

(Display Material for Trade Show NOT OF US ORIGIN, BUT PURCHASED IN THE USA)

ATTACHMENT B

Description	Quantity	Unit Price	Total (US$)
PaverEXTRACTOR (Germany)	1	$34.24	$34.24
PaverPAW (Germany)	2	$34.78	$69.56
BandCUTTER (Germany)	1	$21.64	$21.64
PaverSCRIBE (Germany)	1	$41.86	$41.86
EuroCRAYONS (Germany)	2	$2.00	$4.00
SlabGRABBER (Germany)	3	$20.28	$60.84
KneeSEAT (Germany)	2	$76.12	$152.24
PaverADJUSTER (Germany)	1	$25.14	$25.14
PaverPERSUADER (Germany)	1	$20.28	$20.28
Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
RockCLAMP (Germany)	1	$1122.80	$1122.80
BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
SandPULL Pro 8 (Germany)	1	$318.10	$318.10
SandPULL Pro 5 (Germany)	1	$185.78	$185.78
PaverSPLITTER (Germany)	1	$278.00	$278.00
WallSPLITTER (Germany)	1	$493.20	$493.20
StoneSPLITTER (Germany) PT 01872	1	$1,245.50	$1,245.50
SlabSPLITTER (Germany)	1	$880.00	$880.00
Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
Tool Display Unit (Germany)	2	$100.00	$200.00
SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
ManGRAB BVZ (Germany)	1	$178.76	$178.76
CurbHANDLER BZ (Germany)	2	$46.50	$93.00

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

FastGRAB TSV (Germany)	1	$327.28	$327.28
SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20
SandMAX I Wheet Kit (Germany)	1	$187.43	$187.43
SlabEXTRACTOR (Germany)	1	$126.40	$126.40
Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
GE TV SN 516466022 (Japan)	1	$410.00	$410.00
Magnavox VCR SN 42082194 (Japan)	1	$90.00	$90.00

TOTAL VALUE OF NON US ORIGIN GOODS = $115,713.49

TOTAL NUMBER OF NON US ORIGIN PIECES = 69

PT 01873

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

COMMERCE
CUSTOMS BROKERS & FREIGHT FORWARDERS LTD.

Commerce Shows, Exhibitions & Logistics Specialists

TEL: 1-888-827-SHOW (7469)
FAX: (416) 221-4011

CUSTOMS & TRANSPORTATION ORDER FORM

Complete and return all Custom and Shipping forms to the fax number indicated above. Forms must be received by the Conventions & Trade Show Department prior to the move-in of your event.
Commerce can only process Customs, Transportation and/or related functions with a valid credit card.
Individual Customs Order Forms must be used for multiple shipments. *(photocopy as required)*

Exhibiting Company Name	Exhibit will be shipped from: *(city & intended shipping date)*	
PAVE TECH	FRANKSVILLE, WI 1-3-01	
Name of Event	Federal Tax I.D. #, Exporter Identification # or I.R.S. #	
LANDSCAPE ONTARIO CONGRESS 2001	41-1554500	
Event Facility / Booth #	No. of Pieces	Weight
TORONTO CONGRESS CENTRE 1754	143	
Event Dates	Selected Carrier	
JANUARY 9-11, 2001	TRANSX TRUCKING	

Our Company representative at the event will be: BOB CRAMER
and can be reached at: DELTA TORONTO AIRPORT HOTEL 800-668-1444
(name and telephone number of hotel - *for emergency purposes only*)

At the completion of the event all shipments will be shipped to:

Company Name		Contact Name
PAVE TECH WAREHOUSE		ERIK EDGERTON
Address	**City**	**State/Province**
8626 HOLLANDER DRIVE	FRANKSVILLE, WI	
Zip Code/Postal Code	**Tel. #**	**Fax #**
53126	262-884-8000	262-884-8006

BILLING INFORMATION

Please indicate below method of payment you will be using for services provided:

Master Card ☐ Visa ☐ American Express ☒

Credit Card Account Number: 3783-624781-01056 Expiration Date: 12/02

Name of Cardholder: BOB CRAMER / PAVE TECH Authorized Signature: Bob Cramer

Please forward copies of invoice to:

Company Name		Contact Name
PAVE TECH		BOB CRAMER
Address	**City**	**State/Province**
PO BOX 576	PRIOR LAKE, MN	
Zip Code/Postal Code	**Tel. #**	**Fax #**
55372	952-226-6400	952-226-6406

Attention: Commerce Shows, Exhibitions & Logistics Specialists *please accept this Order Form as your authority to effect customs clearance of our shipment.* **Commerce** *will process all Customs & related charges on the credit card that is listed above.*
A statement will also be issued to the address listed above.
Any **Carriers/Cartage** *companies that are providing a service for Commerce on behalf of the client listed above will receive a separate billing on the above credit card. This will only apply to Shows where the carriers/cartage company has a contracted agreement with Commerce.*
Commerce Shows, Exhibitions & Logistics Specialists *will not be responsible for any goods delayed, lost, damaged, or stolen prior to, during or after the event. Exhibitors are therefore urged to carry all-risk insurance covering their materials.*

PT 01894

COMMERCE
CUSTOMS BROKERS & FREIGHT FORWARDERS LTD.

Commerce Shows, Exhibitions & Logistics Specialists

TEL: 1-888-827-SHOW (7469)
FAX: (416) 221-4011

CUSTOMS & TRANSPORTATION ORDER FORM

Complete and return all Custom and Shipping forms to the fax number indicated above. Forms must be received by the Conventions & Trade Show Department prior to the move-in of your event.
Commerce can only process Customs, Transportation and/or related functions with a valid credit card.
Individual Customs Order Forms must be used for multiple shipments. *(photocopy as required)*

Exhibiting Company Name		Exhibit will be shipped from: *(city & intended shipping date)*	
PAVE TECH		FRANKSVILLE, WI 1-3-01	
Name of Event		Federal Tax I.D. #, Exporter Identification # or I.R.S. #	
LANDSCAPE ONTARIO CONGRESS 2001		41-1554500	
Event Facility	Booth #	No. of Pieces	Weight
TORONTO CONGRESS CENTRE	1754	143	
Event Dates		Selected Carrier	
JANUARY 9-11, 2001		TRANSX TRUCKING	

Our Company representative at the event will be: BOB CRAMER
and can be reached at: DELTA TORONTO AIRPORT HOTEL 800-668-1444
(name and telephone number of hotel - *for emergency purposes only*)

At the completion of the event all shipments will be shipped to:

Company Name		Contact Name	
PAVE TECH WAREHOUSE		ERIK EDGERTON	
Address	City	State/Province	
8626 HOLLANDER DRIVE	FRANKSVILLE, WI		
Zip Code/Postal Code	Tel. #	Fax #	
53126	262-884-8000	262-884-8006	

BILLING INFORMATION

Please indicate below method of payment you will be using for services provided:

Master Card ☐ Visa ☐ American Express ☒

Credit Card Account Number: 3783-624781-01056 Expiration Date: 12/02

Name of Cardholder: BOB CRAMER / PAVE TECH Authorized Signature: Bob Cramer

Please forward copies of invoice to:

Company Name		Contact Name	
PAVE TECH		BOB CRAMER	
Address	City	State/Province	
PO BOX 576	PRIOR LAKE, MN		
Zip Code/Postal Code	Tel. #	Fax #	
55372	952-226-6400	952-226-6406	

Attention: Commerce Shows, Exhibitions & Logistics Specialists *please accept this Order Form as your authority to effect customs clearance of our shipment.* **Commerce** *will process all Customs & related charges on the credit card that is listed above.*
A statement will also be issued to the address listed above.
Any **Carriers/Cartage** *companies that are providing a service for Commerce on behalf of the client listed above will receive a separate billing on the above credit card. This will only apply to Shows where the carriers/cartage company has a contracted agreement with Commerce.*
Commerce Shows, Exhibitions & Logistics Specialists *will not be responsible for any goods delayed, lost, damaged, or stolen prior to, during or after the event. Exhibitors are therefore urged to carry all-risk insurance covering their materials.*

PT 01895

02/21/00

COMMERCE
CUSTOMS BROKERS & FREIGHT FORWARDERS LTD.

CANADA CUSTOMS INVOICE
FACTURE DES DOUANES CANADIENNES

Page of / de

1. Vendor (Name and Address) / *Vendeur (Nom et adresse)*
PAVE TECH
PO Box 576
PRIOR LAKE, MN 55372
FED ID # 41-1554500

2. Date of Direct Shipment to Canada / *Date d'expédition directe vers le Canada*
1-3-01

3. Other References (Include Purchaser's Order No.)
FED ID # 41-1554500

4. Consignee (Name and Address) / *Destinataire (Nom et adresse)*
LANDSCAPE ONTARIO CONGRESS 2001, BOOTH # 1754
PAVE TECH
TORONTO CONVENTION CENTRE
650 DIXON ROAD
TORONTO, ON M9W 1J1
NOTIFY: COMMERCE CUSTOM BROKERS FOR CUSTOMS CLEARANCE

5. Purchaser's Name and Address (if other than Consignee)
Nom et adresse de l'acheteur (s'il diffère du destinataire)
FOR DISPLAY PURPOSES ONLY

6. Country of Transhipment / *Pays de transbordement*

VII. 1 Is this a related company transaction?
Est-ce que les compagnies sont liées entre elles?
Yes / Oui ☐ No / Non ☐

7. Country of Origin of Goods
Pays d'origine de marchandises
USA, GERMANY, ITALY, JAPAN

IF SHIPMENT INCLUDES GOODS OF DIFFERENT ORIGINS ENTER ORIGINS AGAINST ITEMS IN 12.
SI L'EXPÉDITION COMPREND DES MARCHANDISES D'ORIGINES DIFFÉRENTES EN PRÉCISER LA PROVENANCE EN 12.

8. Transportation: Give Mode and Place of Direct Shipment to Canada
Transport: Préciser mode et lieu d'expédition direct vers le Canada
TRANSX TRUCKING
LOADED AT: PAVE TECH
8626 HOLLANDER DRIVE
FRANKSVILLE, WI 53126

9. Condition of Sale and Terms of Payment
(i.e. Sale, Consignment Shipment, Leased Goods, etc.)
Conditions de vente et modalités de paiement
(p. ex. vente, expédition en consignation, location de marchandises etc.)
NO SALE INVOLVED

10. Currency of Settlement / *Devises du paiement*
US DOLLARS

11. No. of pkgs / *Nbre de colis*	12. Specification of Commodities (Kind of Packages, Marks and Number, General Description and Characteristics i.e. Grade Quality) / *Désignation des articles (Nature des colis, marques et numéros, description générale et caractéristiques, p. ex. classe, qualité)*	13. Quantity (State Unit) / *Quantité (Préciser l'unité)*	Selling Price / *Prix de vente* 14. Unit price / *Prix unitaire*	15. Total
	SEE ATTACHMENT A			

XI. 1 Total Number of Pieces / *Nombre total de pièces*
143

18. If any of fields 1 to 17 are included on an attached commercial invoice, check this box
Si les renseignements des zones 1 à 17 figurent sur la facture commerciale, cocher cette case ☐
Commercial Invoice No. / *N° de la facture commerciale*

16. Total Weight / *Poids total*
Net
Gross /

17. Invoice Total / *Total de la facture*
$ 125,222.59

19. Exporter's Name and Address (if other than Vendor)
Nom et adresse de l'exportateur (s'il diffère de vendeur)

20. Originator (Name and Address)
Expéditeur d'origine (Nom et adresse)
CONTACT: BOB CRAMER
952-226-6400
PAVE TECH
PO Box 576
PRIOR LAKE, MN 55372
FED ID # 41-1554500

21. Departmental Ruling (if applicable)
Décision ministérielle (s'il y a lieu)

22. If fields 23 to 25 are not applicable, check this box
Si les zones 23 à 25 sont sans objet, cocher cette case ☐

23. If included in field 17 indicate amount
Si compris dans le total à la zone 17, préciser
(i) Transportation charges, expenses and insurance from the place of direct shipment to Canada
Les frais de transport, dépenses et assurances à partir du lieu d'expédition directe vers le Canada
$ _____
(ii) Costs for construction, erection, and assembly incurred after importation into Canada
Les coûts de construction, de montage et d'assemblage après importation au Canada
$ _____
(iii) Export packing
Le coût de l'emballage d'exportation
$ _____

24. If included in field 17 indicate amount
Si compris dans le total à la zone 17, préciser
(i) Transportation charges, expenses and insurance from the place of direct shipment to Canada
Les frais de transport, dépenses et assurances jusqu'au lieu d'expédition directe vers le Canada
$ _____
(ii) Amounts for commissions other than buying commissions.
Les commissions autres que celles versées pour l'achat.
$ _____
(iii) Export packing
Le coût de l'emballage d'exportation
$ _____

25. Check (if applicable)
Cocher (s'il y a lieu)
(i) Royalty payments or subsequent proceeds are paid or payable by the purchaser
Des redevances ou produits ultérieurs ont été ou seront versés par l'acheteur ☐
(ii) The purchaser has supplied goods and services for use in the production of these goods
L'acheteur a fourni des biens ou des services pour la production de ces marchandises ☐

PT 01896

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE TECH probst Tools and Equipment

PAVE TECH Canada Customs Invoice

(ALL Display Material for Trade Show)

ATTACHMENT A

Packages	Description	Quantity	Unit Price	Total (US$)
1st Pallet -	PaverEXTRACTOR (Germany)	1	$34.24	$34.24
	PaverPAW (Germany)	2	$34.78	$69.56
	BandCUTTER (Germany)	1	$21.64	$21.64
	PaverSCRIBE (Germany)	1	$41.86	$41.86
	Permenant Markers (US)	1	$8.42	$8.42
	EuroCRAYONS (Germany)	2	$2.00	$4.00
	BodyARMOUR - 2oz (US)	1	$38.42	$38.42
	BodyARMOUR - 8oz (US)	1	$37.45	$37.45
	SlabGRABBER (Germany)	3	$20.28	$60.84
	Pounder (US)	1	$187.49	$187.49
	QuickDRAW (US)	1	$63.43	$63.43
	KneeSEAT (Germany)	2	$76.12	$152.24
	PaverADJUSTER (Germany)	1	$25.14	$25.14
	PaverPERSUADER (Germany)	1	$20.28	$20.28
	CartTRAY (US)	1	$72.95	$72.95
	HandSAVER Gloves (US)	10	$6.30	$63.00
	PaverTAPE (US)	10	$14.13	$141.30
	Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
	Adhesive Type 2 Qt Case (US)	1	$35.30	$35.30
	Adhesive Type 2 Case (US)	1	$12.72	$12.72
	Adhesive Type 1 Qt Case (US)	1	$58.50	$58.50
	Adhesive Type 1 Case (US)	1	$30.36	$30.36
2nd Pallet -	RockCLAMP (Germany)	1	$1122.80	$1122.80
	BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
Individual -	PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
3rd Pallet -	PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
Individual -	JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Crate -	Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
Individual -	SandPULL (US)	1	$25.97	$25.97
Individual -	SandPULL Pro 8 (Germany)	1	$318.10	$318.10
Individual -	SandPULL Pro 5 (Germany)	1	$185.78	$185.78

PT 01897

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

Individual -	PaverBROOM (US)	1	$21.69	$21.69
Individual -	PaverSQUARE Pro (US)	1	$43.50	$43.50
4th Pallet -	PaverSPLITTER (Germany)	1	$278.00	$278.00
	WallSPLITTER (Germany)	1	$493.20	$493.20
	StoneSPLITTER (Germany)	1	$1,245.50	$1,245.50
	SlabSPLITTER (Germany)	1	$880.00	$880.00
Individual -	Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Individual -	Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
5th Pallet -	Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
Individual -	PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
6th Pallet -	MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
7th Pallet -	SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
8th Pallet -	QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
	SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
9th Pallet -	QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
	QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
10th Pallet -	PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
	SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
	MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
11th Pallet -	Tool Display Unit (Germany)	2	$100.00	$200.00
	SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
	Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
	ManGRAB BVZ (Germany)	1	$178.76	$178.76
	CurbHANDLER BZ (Germany)	2	$46.50	$93.00
12th Pallet -	FastGRAB TSV (Germany)	1	$327.28	$327.28
	SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
	SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
	SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
13th Pallet -	Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
	SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20

PT 01898

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

14th Pallet -	SandMAX I Wheet Kit (Germany)	1	$187.43	$187.43
	SlabEXTRACTOR (Germany)	1	$126.40	$126.40
	Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
	SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
	SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
	BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
	MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
15th Pallet -	FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
	MK Xtreme Electric Saw SN 000420 (US)	1	$638.60	$638.60
1st Case -	Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
	Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
2nd Case -	GE TV SN 516466022 (Japan)	1	$410.00	$410.00
	Magnavox VCR SN 42082194 (Japan)	1	$90.00	$90.00
Individual -	Ballymore Man Lift Model BL-315 Serial Number BL-4745 (Made in US)	1	$2000.00	$2000.00
Individual -	Skyline Display Cases (US)	7	$500.00	$3500.00
	Aluminum Storage Chest (US)	1	$380.00	$380.00
	Crate full of product photos (US)	1	$1000.00	$1000.00
	Lighted Display Tables (US)	2	$200.00	$200.00
	Vacuum Cleaner (US)	1	$50.00	$50.00
	Chair Crate (US)	2	$50.00	$100.00
	Promotional Hat Box (US)	3	$10.00	$30.00
	Literature Rack (US)	2	$50.00	$100.00
	Folding Table (US)	2	$40.00	$80.00
	Blue Display (US)	1	$20.00	$20.00
	Literature Box (US)	5	$30.00	$150.00
	Display Box (US)	12	$35.00	$420.00

TOTAL VALUE OF GOODS = $125,222.59

GRAND TOTAL NUMBER OF PIECES = 143

PT 01899

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE TECH probst Tools and Equipment

PAVE TECH Canada Customs Invoice

(ALL Display Material for Trade Show)

ATTACHMENT A

Packages	Description	Quantity	Unit Price	Total (US$)
1st Pallet -	PaverEXTRACTOR (Germany)	1	$34.24	$34.24
	PaverPAW (Germany)	2	$34.78	$69.56
	BandCUTTER (Germany)	1	$21.64	$21.64
	PaverSCRIBE (Germany)	1	$41.86	$41.86
	Permenant Markers (US)	1	$8.42	$8.42
	EuroCRAYONS (Germany)	2	$2.00	$4.00
	BodyARMOUR - 2oz (US)	1	$38.42	$38.42
	BodyARMOUR - 8oz (US)	1	$37.45	$37.45
	SlabGRABBER (Germany)	3	$20.28	$60.84
	Pounder (US)	1	$187.49	$187.49
	QuickDRAW (US)	1	$63.43	$63.43
	KneeSEAT (Germany)	2	$76.12	$152.24
	PaverADJUSTER (Germany)	1	$25.14	$25.14
	PaverPERSUADER (Germany)	1	$20.28	$20.28
	CartTRAY (US)	1	$72.95	$72.95
	HandSAVER Gloves (US)	10	$6.30	$63.00
	PaverTAPE (US)	10	$14.13	$141.30
	Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
	Adhesive Type 2 Qt Case (US)	1	$35.30	$35.30
	Adhesive Type 2 Case (US)	1	$12.72	$12.72
	Adhesive Type 1 Qt Case (US)	1	$58.50	$58.50
	Adhesive Type 1 Case (US)	1	$30.36	$30.36
2nd Pallet -	RockCLAMP (Germany)	1	$1122.80	$1122.80
	BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
Individual -	PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
3rd Pallet -	PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
Individual -	JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Crate -	Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
Individual -	SandPULL (US)	1	$25.97	$25.97
Individual -	SandPULL Pro 8 (Germany)	1	$318.10	$318.10
Individual -	SandPULL Pro 5 (Germany)	1	$185.78	$185.78

PT 01900

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

Individual -	PaverBROOM (US)	1	$21.69	$21.69
Individual -	PaverSQUARE Pro (US)	1	$43.50	$43.50
4th Pallet -	PaverSPLITTER (Germany)	1	$278.00	$278.00
	WallSPLITTER (Germany)	1	$493.20	$493.20
	StoneSPLITTER (Germany)	1	$1,245.50	$1,245.50
	SlabSPLITTER (Germany)	1	$880.00	$880.00
Individual -	Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Individual -	Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
5th Pallet -	Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
Individual -	PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
6th Pallet -	MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
7th Pallet -	SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
8th Pallet -	QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
	SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
9th Pallet -	QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
	QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
10th Pallet -	PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
	SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
	MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
11th Pallet -	Tool Display Unit (Germany)	2	$100.00	$200.00
	SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
	Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
	ManGRAB BVZ (Germany)	1	$178.76	$178.76
	CurbHANDLER BZ (Germany)	2	$46.50	$93.00
12th Pallet -	FastGRAB TSV (Germany)	1	$327.28	$327.28
	SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
	SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
	SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
13th Pallet -	Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
	SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20

PT 01901

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE TECH probst Tools and Equipment

14th Pallet -	SandMAX I Wheet Kit (Germany)	1	$187.43	$187.43
	SlabEXTRACTOR (Germany)	1	$126.40	$126.40
	Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
	SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
	SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
	BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
	MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
15th Pallet -	FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
	MK Xtreme Electric Saw SN 000420 (US)	1	$638.60	$638.60
1st Case -	Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
	Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
2nd Case -	GE TV SN 516466022 (Japan)	1	$410.00	$410.00
	Magnavox VCR SN 42082194 (Japan)	1	$90.00	$90.00
Individual -	Ballymore Man Lift Model BL-315 Serial Number BL-4745 (Made in US)	1	$2000.00	$2000.00
Individual -	Skyline Display Cases (US)	7	$500.00	$3500.00
	Aluminum Storage Chest (US)	1	$380.00	$380.00
	Crate full of product photos (US)	1	$1000.00	$1000.00
	Lighted Display Tables (US)	2	$200.00	$200.00
	Vacuum Cleaner (US)	1	$50.00	$50.00
	Chair Crate (US)	2	$50.00	$100.00
	Promotional Hat Box (US)	3	$10.00	$30.00
	Literature Rack (US)	2	$50.00	$100.00
	Folding Table (US)	2	$40.00	$80.00
	Blue Display (US)	1	$20.00	$20.00
	Literature Box (US)	5	$30.00	$150.00
	Display Box (US)	12	$35.00	$420.00

TOTAL VALUE OF GOODS = $125,222.59

GRAND TOTAL NUMBER OF PIECES = 143

PT 01902

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE TECH probst
Tools and Equipment

PAVE TECH Canada Customs Invoice

(ALL Display Material for Trade Show)

ATTACHMENT A

Packages	Description	Quantity	Unit Price	Total (US$)
1st Pallet -	PaverEXTRACTOR (Germany)	1	$34.24	$34.24
	PaverPAW (Germany)	2	$34.78	$69.56
	BandCUTTER (Germany)	1	$21.64	$21.64
	PaverSCRIBE (Germany)	1	$41.86	$41.86
	Permenant Markers (US)	1	$8.42	$8.42
	EuroCRAYONS (Germany)	2	$2.00	$4.00
	BodyARMOUR - 2oz (US)	1	$38.42	$38.42
	BodyARMOUR - 8oz (US)	1	$37.45	$37.45
	SlabGRABBER (Germany)	3	$20.28	$60.84
	Pounder (US)	1	$187.49	$187.49
	QuickDRAW (US)	1	$63.43	$63.43
	KneeSEAT (Germany)	2	$76.12	$152.24
	PaverADJUSTER (Germany)	1	$25.14	$25.14
	PaverPERSUADER (Germany)	1	$20.28	$20.28
	CartTRAY (US)	1	$72.95	$72.95
	HandSAVER Gloves (US)	10	$6.30	$63.00
	PaverTAPE (US)	10	$14.13	$141.30
	Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
	Adhesive Type 2 Qt Case (US)	1	$35.30	$35.30
	Adhesive Type 2 Case (US)	1	$12.72	$12.72
	Adhesive Type 1 Qt Case (US)	1	$58.50	$58.50
	Adhesive Type 1 Case (US)	1	$30.36	$30.36
2nd Pallet -	RockCLAMP (Germany)	1	$1122.80	$1122.80
	BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
Individual -	PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
3rd Pallet -	PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
Individual -	JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Crate -	Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
Individual -	SandPULL (US)	1	$25.97	$25.97
Individual -	SandPULL Pro 8 (Germany)	1	$318.10	$318.10
Individual -	SandPULL Pro 5 (Germany)	1	$185.78	$185.78

PT 01903

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

Individual -	PaverBROOM (US)	1	$21.69	$21.69
Individual -	PaverSQUARE Pro (US)	1	$43.50	$43.50
4th Pallet -	PaverSPLITTER (Germany)	1	$278.00	$278.00
	WallSPLITTER (Germany)	1	$493.20	$493.20
	StoneSPLITTER (Germany)	1	$1,245.50	$1,245.50
	SlabSPLITTER (Germany)	1	$880.00	$880.00
Individual -	Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Individual -	Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
5th Pallet -	Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
Individual -	PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
6th Pallet -	MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
7th Pallet -	SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
8th Pallet -	QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
	SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
9th Pallet -	QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
	QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
10th Pallet -	PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
	SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
	MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
11th Pallet -	Tool Display Unit (Germany)	2	$100.00	$200.00
	SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
	Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
	ManGRAB BVZ (Germany)	1	$178.76	$178.76
	CurbHANDLER BZ (Germany)	2	$46.50	$93.00
12th Pallet -	FastGRAB TSV (Germany)	1	$327.28	$327.28
	SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
	SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
	SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
13th Pallet -	Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
	SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20

PT 01904

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

14th Pallet -	SandMAX I Wheet Kit (Germany)	1	$187.43	$187.43
	SlabEXTRACTOR (Germany)	1	$126.40	$126.40
	Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
	SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
	SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
	BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
	MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
15th Pallet -	FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
	MK Xtreme Electric Saw SN 000420 (US)	1	$638.60	$638.60
1st Case -	Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
	Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
2nd Case -	GE TV SN 516466022 (Japan)	1	$410.00	$410.00
	Magnavox VCR SN 42082194 (Japan)	1	$90.00	$90.00
Individual -	Ballymore Man Lift Model BL-315 Serial Number BL-4745 (Made in US)	1	$2000.00	$2000.00
Individual -	Skyline Display Cases (US)	7	$500.00	$3500.00
	Aluminum Storage Chest (US)	1	$380.00	$380.00
	Crate full of product photos (US)	1	$1000.00	$1000.00
	Lighted Display Tables (US)	2	$200.00	$200.00
	Vacuum Cleaner (US)	1	$50.00	$50.00
	Chair Crate (US)	2	$50.00	$100.00
	Promotional Hat Box (US)	3	$10.00	$30.00
	Literature Rack (US)	2	$50.00	$100.00
	Folding Table (US)	2	$40.00	$80.00
	Blue Display (US)	1	$20.00	$20.00
	Literature Box (US)	5	$30.00	$150.00
	Display Box (US)	12	$35.00	$420.00

TOTAL VALUE OF GOODS = $125,222.59

GRAND TOTAL NUMBER OF PIECES = 143

PT 01905

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

COMMERCE
CUSTOMS BROKERS & FREIGHT FORWARDERS LTD.

Commerce Shows, Exhibitions & Logistics Specialists

CERTIFICATE OF REGISTRATION FORM 4455

☐ DO NOT WRITE IN SHADED AREAS

MAKE COPIES AND ATTACH THREE (3) COPIES TO YOUR BILL OF LADING

FORM APPROVED OMB NO. 48-R0247

COMPLETE WHEN GOODS ARE NOT OF U.S.A. ORIGIN

NO.

VIA (Carrier)	B/L or INSURED NO.	DATE
TRANSX TRUCKING		1-3-01

NAME, ADDRESS AND ZIP CODE TO WHICH CERTIFIED FORM IS TO BE MAILED (If Applicable)

PAVE TECH
c/o COMMERCE CUSTOMS BROKERS
5255 YONGE STREET, #1100
NORTH YORK, ON M2N 6P4

ARTICLES EXPORTED FOR:

- ☐ ALTERATION *
- ☐ REPAIR *
- ☐ USE ABROAD
- ☐ REPLACEMENT
- ☐ PROCESSING *
- ☒ OTHER, (specify) - EXHIBITION

* NOTE: The cost or value of alterations, repairs, or processing abroad is subject to Customs duty.

LIST ARTICLES EXPORTED

NUMBER PACKAGES	KIND OF PACKAGES	DESCRIPTION
		SEE ATTACHMENT B

EXPORTER:
PAVE TECH
PO BOX 576
PRIOR LAKE, MN 55372
USA

TO: (Consignee)
PAVE TECH
LANDSCAPE ONTARIO CONGRESS, BOOTH 1754
650 DIXON ROAD
TORONTO, ON M9W 1J1

SIGNATURE OF OWNER OR AGENT (Print or Type and Sign)
TYPE NAME BOB CRAMER
SIGN NAME Bob Cramer TEL.: (952) 226-6400
DATE 1-3-01

THE ABOVE-DESCRIBED ARTICLES WERE:

EXAMINED		LADEN under my supervision	
DATE	PORT	DATE	PORT
SIGNATURE OF CUSTOMS OFFICER		SIGNATURE OF CUSTOMS OFFICER	

CERTIFICATE ON RETURN

Duty-free entry is claimed for the described articles as having been exported without benefit of drawback and are returned unchanged except as noted: (use reverse if needed)

SIGNATURE OF IMPORTER (Print or Type and Sign)
BOB CRAMER Bob Cramer
DATE 1-3-01

NOTE: Certifying officers shall draw lines through all unused spaces with ink or indelible pencil.

CUSTOMS FORM 4455

PT 01906

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE TECH probst Tools and Equipment

PAVE TECH Canada Customs Invoice

(Display Material for Trade Show NOT OF US ORIGIN, BUT PURCHASED IN THE USA)

ATTACHMENT B

Description	Quantity	Unit Price	Total (US$)
PaverEXTRACTOR (Germany)	1	$34.24	$34.24
PaverPAW (Germany)	2	$34.78	$69.56
BandCUTTER (Germany)	1	$21.64	$21.64
PaverSCRIBE (Germany)	1	$41.86	$41.86
EuroCRAYONS (Germany)	2	$2.00	$4.00
SlabGRABBER (Germany)	3	$20.28	$60.84
KneeSEAT (Germany)	2	$76.12	$152.24
PaverADJUSTER (Germany)	1	$25.14	$25.14
PaverPERSUADER (Germany)	1	$20.28	$20.28
Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
RockCLAMP (Germany)	1	$1122.80	$1122.80
BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
SandPULL Pro 8 (Germany)	1	$318.10	$318.10
SandPULL Pro 5 (Germany)	1	$185.78	$185.78
PaverSPLITTER (Germany)	1	$278.00	$278.00
WallSPLITTER (Germany)	1	$493.20	$493.20
StoneSPLITTER (Germany)	1	$1,245.50	$1,245.50
SlabSPLITTER (Germany)	1	$880.00	$880.00
Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
Tool Display Unit (Germany)	2	$100.00	$200.00
SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
ManGRAB BVZ (Germany)	1	$178.76	$178.76
CurbHANDLER BZ (Germany)	2	$46.50	$93.00

PT 01907

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

FastGRAB TSV (Germany)	1	$327.28	$327.28
SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20
SandMAX I Wheel Kit (Germany)	1	$187.43	$187.43
SlabEXTRACTOR (Germany)	1	$126.40	$126.40
Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
GE TV SN 516466022 (Japan)	1	$410.00	$410.00
Magnavox VCR SN 42082194 (Japan)	1	$90.00	$90.00

TOTAL VALUE OF NON US ORIGIN GOODS = $115,713.49

TOTAL NUMBER OF NON US ORIGIN PIECES = 69

PT 01908

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

COMMERCE
CUSTOMS BROKERS & FREIGHT FORWARDERS LTD.

Commerce Shows, Exhibitions & Logistics Specialists

CERTIFICATE OF REGISTRATION FORM 4455

☐ DO NOT WRITE IN SHADED AREAS

MAKE COPIES AND ATTACH THREE (3) COPIES TO YOUR BILL OF LADING

FORM APPROVED OMB NO. 48-R0247

COMPLETE WHEN GOODS ARE NOT OF U.S.A. ORIGIN

NO.

VIA (Carrier)	B/L or INSURED NO.	DATE
TRANSX TRUCKING		1-3-01

NAME, ADDRESS AND ZIP CODE TO WHICH CERTIFIED FORM IS TO BE MAILED *(If Applicable)*

PAVE TECH
C/O COMMERCE CUSTOMS BROKERS
5255 YONGE STREET, #1100
NORTH YORK, ON M2N 6P4

ARTICLES EXPORTED FOR:

- ☐ ALTERATION *
- ☐ REPAIR *
- ☐ USE ABROAD
- ☐ REPLACEMENT
- ☐ PROCESSING *
- ☒ OTHER, (specify) - EXHIBITION

* NOTE: The cost or value of alterations, repairs, or processing abroad is subject to Customs duty.

LIST ARTICLES EXPORTED

NUMBER PACKAGES	KIND OF PACKAGES	DESCRIPTION
		SEE ATTACHMENT B

EXPORTER:
PAVE TECH
PO BOX 576
PRIOR LAKE, MN 55372
USA

TO: (Consignee)
PAVE TECH
LANDSCAPE ONTARIO CONGRESS, BOOTH 1754
650 DIXON ROAD
TORONTO, ON M9W 1J1

SIGNATURE OF OWNER OR AGENT (Print or Type and Sign)
TYPE NAME BOB CRAMER
SIGN NAME Bob Cramer TEL.: (952) 226-6400
DATE 1-3-01

THE ABOVE-DESCRIBED ARTICLES WERE:

EXAMINED		LADEN under my supervision	
DATE	PORT	DATE	PORT
SIGNATURE OF CUSTOMS OFFICER		SIGNATURE OF CUSTOMS OFFICER	

CERTIFICATE ON RETURN

Duty-free entry is claimed for the described articles as having been exported without benefit of drawback and are returned unchanged except as noted: (use reverse if needed)

SIGNATURE OF IMPORTER (Print or Type and Sign)
BOB CRAMER Bob Cramer
DATE 1-3-01

NOTE: Certifying officers shall draw lines through all unused spaces with ink or indelible pencil.

CUSTOMS FORM 4455

PT 01909

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

PAVE TECH Canada Customs Invoice

(Display Material for Trade Show NOT OF US ORIGIN, BUT PURCHASED IN THE USA)

ATTACHMENT B

Description	Quantity	Unit Price	Total (US$)
PaverEXTRACTOR (Germany)	1	$34.24	$34.24
PaverPAW (Germany)	2	$34.78	$69.56
BandCUTTER (Germany)	1	$21.64	$21.64
PaverSCRIBE (Germany)	1	$41.86	$41.86
EuroCRAYONS (Germany)	2	$2.00	$4.00
SlabGRABBER (Germany)	3	$20.28	$60.84
KneeSEAT (Germany)	2	$76.12	$152.24
PaverADJUSTER (Germany)	1	$25.14	$25.14
PaverPERSUADER (Germany)	1	$20.28	$20.28
Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
RockCLAMP (Germany)	1	$1122.80	$1122.80
BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
SandPULL Pro 8 (Germany)	1	$318.10	$318.10
SandPULL Pro 5 (Germany)	1	$185.78	$185.78
PaverSPLITTER (Germany)	1	$278.00	$278.00
WallSPLITTER (Germany)	1	$493.20	$493.20
StoneSPLITTER (Germany)	1	$1,245.50	$1,245.50
SlabSPLITTER (Germany)	1	$880.00	$880.00
Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
Tool Display Unit (Germany)	2	$100.00	$200.00
SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
ManGRAB BVZ (Germany)	1	$178.76	$178.76
CurbHANDLER BZ (Germany)	2	$46.50	$93.00

PT 01910

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE EDGE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

FastGRAB TSV (Germany)	1	$327.28	$327.28
SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20
SandMAX I Wheet Kit (Germany)	1	$187.43	$187.43
SlabEXTRACTOR (Germany)	1	$126.40	$126.40
Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
GE TV SN 516466022 (Japan)	1	$410.00	$410.00
Magnavox VCR SN 42082194 (Japan)	1	$90.00	$90.00

TOTAL VALUE OF NON US ORIGIN GOODS = $115,713.49

TOTAL NUMBER OF NON US ORIGIN PIECES = 69

PT 01911

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

COMMERCE
CUSTOMS BROKERS & FREIGHT FORWARDERS LTD.

Commerce Shows, Exhibitions & Logistics Specialists

CERTIFICATE OF REGISTRATION FORM 4455

☐ DO NOT WRITE IN SHADED AREAS

MAKE COPIES AND ATTACH THREE (3) COPIES TO YOUR BILL OF LADING

FORM APPROVED OMB NO. 48-R0247

COMPLETE WHEN GOODS ARE NOT OF U.S.A. ORIGIN

NO.

VIA (Carrier)	B/L or INSURED NO.	DATE
TRANSX TRUCKING		1-3-01

NAME, ADDRESS AND ZIP CODE TO WHICH CERTIFIED FORM IS TO BE MAILED *(If Applicable)*

PAVE TECH
C/O COMMERCE CUSTOMS BROKERS
5255 YONGE STREET, #1100
NORTH YORK, ON M2N 6P4

ARTICLES EXPORTED FOR:

- ☐ ALTERATION *
- ☐ REPAIR *
- ☐ USE ABROAD
- ☐ REPLACEMENT
- ☐ PROCESSING *
- ☒ OTHER, (specify) - EXHIBITION

* NOTE: The cost or value of alterations, repairs, or processing abroad is subject to Customs duty.

LIST ARTICLES EXPORTED

NUMBER PACKAGES	KIND OF PACKAGES	DESCRIPTION
		SEE ATTACHMENT B

EXPORTER:
PAVE TECH
PO BOX 576
PRIOR LAKE, MN 55372
USA

TO: (Consignee)
PAVE TECH
LANDSCAPE ONTARIO CONGRESS, BOOTH 1754
650 DIXON ROAD
TORONTO, ON M9W 1J1

SIGNATURE OF OWNER OR AGENT (Print or Type and Sign)
TYPE NAME BOB CRAMER
SIGN NAME Bob Cramer TEL.: (952) 226-6400
DATE 1-3-01

THE ABOVE-DESCRIBED ARTICLES WERE:

EXAMINED		LADEN under my supervision	
DATE	PORT	DATE	PORT
SIGNATURE OF CUSTOMS OFFICER		SIGNATURE OF CUSTOMS OFFICER	

CERTIFICATE ON RETURN

Duty-free entry is claimed for the described articles as having been exported without benefit of drawback and are returned unchanged except as noted: (use reverse if needed)

SIGNATURE OF IMPORTER (Print or Type and Sign)
BOB CRAMER Bob Cramer
DATE 1-3-01

NOTE: Certifying officers shall draw lines through all unused spaces with ink or indelible pencil.

CUSTOMS FORM 4455

PT 01912

PAVE TECH, INC.
ADVANCED PAVING TECHNOLOGY

PAVE
PAVER EDGE RESTRAINT SYSTEM

PAVE TECH probst Tools and Equipment

PAVE TECH Canada Customs Invoice

(Display Material for Trade Show NOT OF US ORIGIN, BUT PURCHASED IN THE USA)

ATTACHMENT B

Description	Quantity	Unit Price	Total (US$)
PaverEXTRACTOR (Germany)	1	$34.24	$34.24
PaverPAW (Germany)	2	$34.78	$69.56
BandCUTTER (Germany)	1	$21.64	$21.64
PaverSCRIBE (Germany)	1	$41.86	$41.86
EuroCRAYONS (Germany)	2	$2.00	$4.00
SlabGRABBER (Germany)	3	$20.28	$60.84
KneeSEAT (Germany)	2	$76.12	$152.24
PaverADJUSTER (Germany)	1	$25.14	$25.14
PaverPERSUADER (Germany)	1	$20.28	$20.28
Adhesive Type 3 MP (Germany)	1	$191.29	$191.29
RockCLAMP (Germany)	1	$1122.80	$1122.80
BoulderGRAB SN 46.026 (Germany)	1	$1513.41	$1513.41
PaverMAX VM 204 SN 45.804 (Germany)	1	$29,922.00	$29.922.00
PaverCAT 2WD SN 9958 (Italy)	1	$18,202.96	$18,202.96
JM 200 SN 43.638 (Germany)	1	$17,276.60	$17,276.60
Electric Motor for JM 200 (Germany)	1	$7,568.20	$7,568.20
SandPULL Pro 8 (Germany)	1	$318.10	$318.10
SandPULL Pro 5 (Germany)	1	$185.78	$185.78
PaverSPLITTER (Germany)	1	$278.00	$278.00
WallSPLITTER (Germany)	1	$493.20	$493.20
StoneSPLITTER (Germany)	1	$1,245.50	$1,245.50
SlabSPLITTER (Germany)	1	$880.00	$880.00
Revo DVW 2100 SN 40001773 (Germany)	1	$2169.29	$2169.29
Bomag 23/48B SN 101670-10-0927 (Canada)	1	$2321.00	$2321.00
Cubing Clamp ATZ-P4 SN 39.687 (Germany)	1	$6592.65	$6592.65
PaverCART SN 44.913 (Germany)	1	$440.42	$440.42
MPZ 40 Clamp SN 46.024 (Germany)	1	$2947.00	$2947.00
SG 60 Clamp SN 44.897 (Germany)	1	$2219.80	$2219.80
QuickCLAMP FTZ III (Germany)	1	$972.80	$972.80
SandMAX I Crown Attachment (Germany)	1	$406.75	$406.75
QuickCLAMP FTZ I (Germany)	1	$555.18	$555.18
QuickCLAMP FTZ II (Germany)	1	$827.32	$827.32
PaverSWEEP SN 11717 (Germany)	1	$1106.16	$1106.16
SH 1500 Vacuum SN 40.679 (Germany)	1	$4860.96	$4860.96
Tool Display Unit (Germany)	2	$100.00	$200.00
SPS-500 Suction Plate (Germany)	1	$389.25	$389.25
Deflection Flap for PaverSWEEP (Germany)	1	$51.89	$51.89
ManGRAB BVZ (Germany)	1	$178.76	$178.76
CurbHANDLER BZ (Germany)	2	$46.50	$93.00

PT 01913

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

FastGRAB TSV (Germany)	1	$327.28	$327.28
SlabHANDLER VZ I (Germany)	1	$201.58	$201.58
SlabHANDLER VZ II (Germany)	1	$454.68	$454.68
SlabHANDLER VZ III (Germany)	1	$1188.62	$1188.62
Two Man BoulderGRAB H-FVZ (Germany)	1	$382.93	$382.93
SandMAX II Wheel Kit (Germany)	1	$389.20	$389.20
SandMAX I Wheel Kit (Germany)	1	$187.43	$187.43
SlabEXTRACTOR (Germany)	1	$126.40	$126.40
Sample Bags of EnviroPAVE (Germany)	5	$5.00	$25.00
SandMAX I & II Hardware (Germany)	1	$1890.20	$1890.20
SandPULL Pro Curb Kit (Germany)	1	$50.56	$50.56
MammothMITE 12 SN MGV70B2.001 (Germany)	1	$1049.49	$1049.49
BandCLAMP MSZ SN 38.123 (Germany)	1	$1166.82	$1166.82
MammothMITE 110V SN 43.637 (Germany)	1	$1023.39	$1023.39
FastGRAB TSZ UNI (Germany)	1	$370.04	$370.04
Phillips TV SN 72801172 (Japan)	1	$330.00	$330.00
Magnavox VCR SN 36347757 (Japan)	1	$90.00	$90.00
GE TV SN 516466022 (Japan)	1	$410.00	$410.00
Magnavox VCR SN 42082194 (Japan)	1	$90.00	$90.00

TOTAL VALUE OF NON US ORIGIN GOODS = $115,713.49

TOTAL NUMBER OF NON US ORIGIN PIECES = 69

PT 01914

P.O. Box 576, Prior Lake, Minnesota 55372 USA Phone (952) 226-6400 FAX (952) 226-6406
TOLL FREE U.S. and Canada (800) 728-3832 http://www.pavetech.com E-mail: sales@paveedge.com

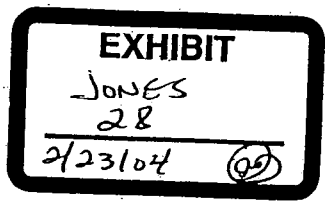
IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the Matter of Registration No. 2,684,138: PAVERCAT
Registered on the Principal Register on February 4, 2003, in International Class 7

CATERPILLAR INC.,	)	
	)	
Petitioner,	)	
v.	)	Cancellation No. 92041776
	)	
PAVE TECH, INC.,	)	
	)	
Registrant.	)	

STEPHEN R. JONES, PRESIDENT AND CO-OWNER AND F.R.C.P. 30(B)(6) WITNESS OF REGISTRANT

DEPOSITION EXHIBIT 28



GIE

2000

GREEN INDUSTRY EXPO

November 10-13, 2001
Tampa Convention Center
Tampa, Florida

2001 Exhibit Contract

Return contract and payment to:
GIE, 1000 Johnson Ferry Road, NE
Suite C-135, Marietta, GA 30068-2112
Phone: (770) 973-2019 ❖ Fax: (770) 578-6071

Rate Schedule:	(Member discounts apply)	Payment Schedule:	
Exhibit Rental Rate:	$ 1,295.00 / 10' x 10' booth	Minimum deposit with application:	50% of booth fees
Corner Assignments:	$ 75.00 / corner	Priority Point period ends:	February 28, 2001
Outdoor Demonstration:	$ 295.00	Remaining balance due:	August 1, 2001

Application for Space

Exhibiting company (exhibitor) agrees to pay a lease fee at the established rate (plus $75 per corner booth assignment) which must be paid by August 1, 2001. If exhibitor holds a company membership to a GIE sponsor association (ALCA, PGMS, PLCAA), a $100 discount per 10' x 10' booth may be applied. Exhibitor further agrees to comply with the Rules and Regulations for Exhibitors which are included in the prospectus. Booth assignments will be based on a priority point system for contracts received prior to February 28, 2001, as noted in the exhibitor prospectus information. After that date, assignments will be made in order of date payment is received with contract.

Company Information

IMPORTANT: Directory Listing for Show Program - *List your company exactly as you want it to appear in the trade show guide.*

Company PAVE TECH — Direct Phone 952-226-6400
Address PO Box 576 — Toll Free 800-728-3832
City / State / Zip PRIOR LAKE, MN 55372 — FAX 952-226-6406
Contact ~~[illegible]~~ DALE SCEROWIAK — Title ~~[illegible]~~ SALES MANAGER
E-mail Address dale ~~[illegible]~~@paveedge.com — Web Site www.pavetech.com
Authorized Signature [signature] — Date 11-7-00

Exhibit Contact Person if different from above. *All further 2001 information will be sent to this person.*

Name BOB CRAMER — Title FIELD SERVICES MANAGER
Address (if different) — E-Mail Address bob@paveedge.com
City / State / Zip — Phone — Fax

Cost of Exhibit Space

Exhibit Rental Rate: $1,295 / 10' x 10' booth (Member discounts apply)

Number of 10' x 10' Booths: 6 — If they form an island, indicate size (minimum 10' x 20'): 20' x 30'

**Exhibitors of 10 booths or more are entitled to a discount. Call GIE for details.*

Corner Assignments: $75.00 / corner. Number of corners: 4

**Exhibits of 4 booths or more (10' x 40' or 20' x 20') are not charged corner fees.*

Exhibit Space Preferences

Selected booth locations must be scattered.

*Organizations exhibitor desires NOT to be near.

1st Choice: 1900 — 2nd Choice: 1801, 1802, 1807 / 1701, 1703, 1705 — 3rd Choice: 1700, 1702, 1704 / 1601, 1603, 1605
4th Choice: 1608 — 5th Choice: 1614 — 6th Choice: 1714, 1712, 1710 / 1615, 1613, 1611

** Every effort will be made to honor your space and location preferences, but GIE cannot guarantee your requests.*

Outdoor Equipment Demonstration

The Outdoor Equipment Demonstration is scheduled for November 11, 2001, and is optional at $295.00. A proportionate amount of space will be allocated to exhibitors based on their indoor space rental.

Exhibitor desires to participate in the Outdoor Equipment Demonstration. ☐ Yes ☒ No

COMPLETE REVERSE SIDE

Priority Booth Assignments begin February 28, 2001

PT 02521

1249
6
7770

Payment Calculation

Space Rental Rate (per 10' x 10' booth)	$ 1,295.00 x 6 # of booths	=	$ 7770
Corner Assignment Fee	$ 75.00 x 4 # of corners	=	$ FREE
Outdoor Equipment Demonstration	$ 295.00 x 1 demonstration	=	$ ———
SUBTOTAL	SUBTOTAL	=	$ 7770
MINUS: Association Member Discount (indicate association)	$ 100.00 x 6 # of booths	= -	$ 600
☒ ALCA ☐ PGMS ☐ PLCAA	ADJUSTMENTS EARLY BIRD discount	=	$ 600
	TOTAL BALANCE DUE	=	$ 6570
	50% INITIAL DEPOSIT REQUIRED	=	$ 3285

GIE Use Only

Payment Options

☐ Check Enclosed
Remit in U.S. Funds Only...

I authorize GIE to charge the remainder of the balance on August 1, 2001.

_____
INITIAL HERE

FOR FASTEST SERVICE!

☐ Charge my Credit Card (add 3% processing fee to the total cost)
☐ MasterCard ☐ VISA

Card # _____

Expiration Date _____

Print Cardholder's Name _____

Cardholder's Signature _____

For Green Industry Expo Use Only	☐ EB 2/28/01				Date Received
COST BASIS	DEPOSITS	AMT	DATE	Ck #	PTS _____ Rank _____
# Booth(s) _____	50% Initial				
cost / booth _____	Balance				Booth(s) assigned _____
corner _____					Accepted by _____
demo / net _____	PAID				for Green Industy Expo
Total cost _____					Date _____

2001 GREEN INDUSTRY EXPO.....Exhibitor Product Listing

Check all that apply for complete listing in the Official Conference Guide and GIE Show Directory

- ☐ Accessories
  - ☐ Landscaping (Hoses & Reels)
  - ☐ General
- ☐ Adjuvants/Colorants/Dyes
- ☐ Aerators
- ☐ Arborist Supplies
- ☐ Bedshapers
- ☐ Biological Pest & Disease Control
- ☐ Bird Control Products
- ☐ Blades/Blade Sharpening
- ☐ Blowers
- ☐ Brushcutters
- ☐ Chippers
- ☐ Commercial Ground Prep/ Grading
- ☐ Communication Equipment (Radios, Phones)
- ☐ Computers *(Indicate Type)*
  - ☐ Business/Accounting
  - ☐ Design Imaging
  - ☐ Software
- ☐ Consultants
  - ☐ Technical ☐ Business
- ☐ Container
- ☐ De-thatchers
- ☐ Edging Equipment
- ☐ Edging Supplies
- ☐ Educational Services/Supplies
- ☐ Employment Services
- ☐ Engines
- ☐ Environmental Storage/ Containment
- ☐ Erosion Control Products
- ☐ Fencing
- ☐ Fertilizers
- ☐ Finance, Commercial
- ☐ Fountains
- ☐ Franchise
- ☐ Fuel Additives
- ☐ Fungicides
- ☐ Generators
- ☐ Grinders
- ☐ Ground Prep/Grading/ Renovation
- ☐ Herbicides
- ☐ Horticultural & Turf Tools
- ☐ Hour Meters/Tachometers
- ☐ Hydro Sprayers
- ☐ Insecticides
- ☐ Insurance
- ☐ Interiorscape (Live & Preserved Foliage)
- ☐ Irrigation Products & Supplies
- ☐ Laboratories
- ☐ Lime Products
- ☐ Loaders
- ☐ Management Staffing
- ☐ Marketing Services
- ☐ Micronutrients
- ☐ Mobile Service
- ☐ Mowing Equipment
- ☐ Mower Attachments
- ☐ Mulch & Soil Amendments
- ☐ Nursery Goods
  - ☐ Woody Ornamentals
  - ☐ Herbaceous plants/Bulbs
- ☐ Organic Fertilizers & Amendments
- ☐ Organic Pest & Disease Control
- ☐ Outdoor Lighting
- ☐ Parts, Equipment/Vehicle
- ☐ Pavers
- ☐ Plant Growth Regulators
- ☐ Plant Handling Systems
- ☐ Planters
- ☐ Playground Equipment
- ☐ Posting Supplies (Flags & Signs)
- ☐ Printing
- ☐ Publication
- ☐ Pumps
- ☐ Retaining Walls
- ☐ Retirement Plans
- ☐ Safety Clothing & Personnel Equipment
- ☐ Saws, Power
- ☐ Seed
  - ☐ Grass ☐ Wildflower
- ☐ Seeding Equipment
- ☐ Service Lifts
- ☐ Service Supplier
- ☐ Signs
- ☐ Sod
- ☐ Snow Removal/Deicing Compounds
- ☐ Snow Removal Equipment (Plows)
- ☐ Soil Wetting Agents
- ☐ Spraying Equipment
- ☐ Spreaders
- ☐ Sweepers
- ☐ Tanks
- ☐ Tires/Tire Sealants
- ☐ Tools
  - ☐ Hand Tools
  - ☐ Garden & Landscaping
- ☐ Tractors
- ☐ Trade Association
- ☐ Trailers, Hitches & Related Items
- ☐ Trenchers/Tillers
- ☐ Tree Care Products
- ☐ Trimmers
- ☐ Trucks, Other Vehicles
- ☐ Uniforms
- ☐ Vacuums
- ☐ Water Gardening Supplies
- ☐ Weather Information
- ☐ Other_____

To exhibit call 770/973-2019

PT 02522

PAVE TECH, INC.
Mail Label Specifications for Current List Specifications

Wednesday, October 11, 2000

Use All Companies: True ***Label Count:*** 305 ***Print As:*** Labels
Use Companies with Orders: False ***Order Specs:***
Use Countries: USA
Clients: Only Clients
Include Contact Name: True
Priorities <=1: True
Priorities <=2: False
Priorities <=3: False
Sort Order: ZIP Code, Company Name

Select Companies: False
Select Company Types: False
Select Business Types: True

Business	Desc
Brick Paver Installer	Trade/Contractor
Paver Installer	Trade/Contractor

Select BMC: False
Select Zips: False
Select States: True

State
Illinois
Indiana
Kentucky
Michigan
Ohio
Wisconsin

GIE
mailing

Select Functions: False
Select Products: False
Select Product Group: False
Select Vendors: False

Larry Wall
A Cut Above Landscaping
Roselle, IL

Mike Evanson
Paragon Pavers Inc
15400 Brush Run Rd
Louisville, KY 40299

Rick Burke
Landscape One
1720 Petersburg Rd
Hebron, KY 41048

John Riepenhoff
Riepenhoff Landscaping, Inc
3872 Scioto Darby Creek Rd
Hilliard, OH 43026

Jim Drake
Drake's Landscaping
8050 McKitrick Rd
Plain City, OH 43064

Mark Ciminello
Ciminello's Inc
567 Lazelle Road
Westerville, OH 43081

David Dutton
East Side Nursery Inc
6723 Lithopolis Rd
Grove Port, OH 43125

Leonard Gallenstein
Living Legends By Leonard
1011 Conant Dr
Columbus, OH 43229

Jim Stetter
Garden Ridge Nursery
05557 State Route 66 North
Defiance, OH 43512

Gary Pastor
Bonny Lane Nursery
RD #1
Adena, OH 43901

Patrick Carey
Stone Henge
3301 Axton Lane
Goshen, KY 40026

Pete Johns
Ray Tramontin Co Inc
705 Allendale Dr
Lexington, KY 40503

Sam Burke
Landscape One
1720 Petersburg Rd
Hebron, KY 41048

Gregory Fracker
Colorscapes By Design
1559 Wynnewood Dr
Newark, OH 43055-3143

John Brula
Brula Nursery
3880 Seldom Seen Rd
Powell, OH 43065

Harold Derstine
Barnes Landscaping Inc
5481 Worthington Rd
Westerville, OH 43082

Wayne Kilpatrick
B & T Distributers
3790 E 5Th Ave (Rear)
Columbus, OH 43219

Thomas Elliott
Brick Pavers Inc
30 Dillmont Drive
#261
Columbus, OH 43235-6424

Craig Nelson
Nelson Lawn & Landscape
Wauseon, OH 43567

Dan Powers
Powers Landscaping
10497 Wilder Road
Chardon, OH 44024

Brady Johns
Precision Pavers
4302 Darbrook Rd
Louisville, KY 40207

Emanuel Gilpin
Gilpin Masonry Inc
4229 Forsythe Dr
Lexington, KY 40514

Paul Jacobs
Riepenhoff Landscaping, Inc
3872 Scioto Darby Creek Rd
Hilliard, OH 43026

Barry Anderson
Holmes-Anderson Company
5024 Summit Rd
Pataskala, OH 43062

John Johnson
Gatlin Industries
P O Box 719
Sunbury, OH 43074

Daniel Perkey
Daniel's Landscaping
650 Cole Road
Galloway, OH 43119

Mike Willman
Zuber Landscape
1771 Harmon Avenue
Columbus, OH 43223

Jerry Richter
Garden Ridge Nursery
05557 State Route 66 North
Defiance, OH 43512

Bill Morgan
Morgan Hardscapes
5231 High Hill Rd.
Cambridge, OH 43725

John Hoprich
All County Maintenance Inc
310 Woodside Ave
Jefferson, OH 44047-1241

Debbie Hoprich
All County Maintenance Inc
310 Woodside Ave
Jefferson, OH 44047-1241

Jerry Schill
Schill Landscaping & Lawn Care
842 Abbe Rd
Sheffield Village, OH 44054

Joe Schill
Schill Landscaping & Lawn Care
842 Abbe Rd
Sheffield Village, OH 44054

Kevin Powell
Leisure Spaces Inc
9642 Old Johnnycake Ridge Rd
Mentor, OH 44060

Keith Waller
Perfecturf, Inc
PO Box 633
Mentor, OH 44061

James McCaskey
The Pattie Group Inc
15533 Chillicothe Rd
Novelty, OH 44072

Greg Goodwin
F G M Landscape Services Inc
2196 Lakeland Ave
Cleveland, OH 44107

Scott Huebler
Scott's Landscaping & Snowplowing
15115 Chatfield Ave
Cleveland, OH 44111

Jimmy Alfieri III
Alfieri Brothers Material Supply
18100 Lanken Ave
Cleveland, OH 44119

Cindy Johnson
Hospice of Western Reserve
300 E 185th St
Cleveland, OH 44119

Steve Dragmen
Interlock Paving
4622 Liberty Rd
South Euclid, OH 44121

Pierre Joliat
J Scapes
1568 Sunview
Cleveland, OH 44124

T J Farinacci
T J Farinacci Landscaping
2044 Edanhall Dr
Lyndhurst, OH 44124

Al DiSante
The DiSanto Companies
25111 Emery Road
Cleveland, OH 44128

George DiSanto
The DiSanto Companies
25111 Emery Road
Cleveland, OH 44128

Frank Dagata
Dagata's Landscapes Specialists Inc
14073 Claremont Ave
Cleveland, OH 44130

Steve Carver
Carver Landscape Materials Inc
PO Box 33324
North Royalton, OH 44133

Doug Taylor
Corcoran Tile & Marble
11929 Abbey Suite C
North Royalton, OH 44133

Ben Ali
Royal Landscaping Inc
17050 Broadway
Cleveland, OH 44137

Robert Smart
Yard Smart Inc
8997 Columbia Rd
Cleveland, OH 44138-2422

Salvatore Fusco
Fusco Sandstone Company
33462 Warwickshire Lane
Solon, OH 44139

Mike Monaco
Monaco Landscape
7320 Liberty Rd
Solon, OH 44139

Tony Monaco
Monaco Landscape
7320 Liberty Rd
Solon, OH 44139

Rob Osinski
Naturescape of Solon Inc
7224 Liberty Rd
Solon, OH 44139

Mike Spena
Spena Interlocking Stone Supplies
656 Bishop Road
Highland Heights, OH 44143

Joe Kauffman
JD Masonry
8135 Clover Lane
Garrettsville, OH 44231

Kevin Sunde
MGM Landscaping
7291 Stone Rd
Medina, OH 44256

Joseph Scolaro, Sr
Richfield Landscape Contractors
PO Box 45
Richfield, OH 44286

Frank Gironda
Vito Gironda Construction Co
1130 Brittain Rd
Akron, OH 44305

Steve Lodwick
Country Greens Inc
5192 S Canfield-Niles Rd
Canfield, OH 44406

Karen Lodwick
Country Greens Inc
5192 S Canfield-Niles Rd
Canfield, OH 44406

Randy Buck
Sticks & Stones
44829 White Rd
Lisbon, OH 44432

Craig Northrup
Duncan Lawncare Inc
1356 Youngstown Kingsville Rd
Vienna, OH 44473

Brian Smith
Smith Landscaping
14630 Beloit Inodes Rd
Beloit, OH 44609

Rick Charnock
Sankar Landscaping Inc
4005 Johnstown Rd NE
Dover, OH 44622

David Hoover
Hoover Nursery & Landscaping
PO Box 132
Maximo, OH 44650

Michael Shipe
Mike Shipe and Associates Inc
4125 Massillon Rd
Uniontown, OH 44685

Tom Rice
Rice's Nursery
1651 55th St NE
North Canton, OH 44721

John Tumlin
John P Tumlin & Sons
10848 Sand Run Rd
Harrison, OH 45030

Dean Wells
Wells Industries
1516 Beech Ave
Cincinnati, OH 45205

Mike Fisher
J Gilmore Design Landscaping
PO Box 400
Cortland, OH 44410

Bill Linhart
Town & Country Nursery
13887 Woodworth Rd
New Springfield, OH 44443

Cindy Phelps
ABL Inc
567 E. Boston
Youngstown, OH 44502

Phil Sankar
Sankar Landscaping Inc
4005 Johnstown Rd NE
Dover, OH 44622

Todd Pugh
Todd's Enviroscapes
2491 Swallen Ave
Louisville, OH 44641-8402

Andy Weaver
Dutch Quality Stone
18242 Dover Rd
Mount Eaton, OH 44659

Chris Fallot
Custom Landscape Service
8175 Waynesburg Drive SE
Waynesburg, OH 44688

Dan Quinn
Willo-Dell Nursery Inc
1398 US Rte 42 RD #1
Asland, OH 44805

David Gutzwiller
Gutzwiller Landscapes
28 Chapel Road
Amelia, OH 45102-1724

Fred Hollmann
Fredericks Landscaping Inc
7010 Vine St
Cincinnati, OH 45216

B Gilmore
J Gilmore Design Landscaping
PO Box 400
Cortland, OH 44410

Tim Pancake
Pancake & Sons Nursery
9929 State Rt 170
Rogers, OH 44455

Mark Chichanski Sr.
Pro Masters
450 McClurg Rd
Youngstown, OH 44512

Michael Pace
Sankar Landscaping Inc
4005 Johnstown Rd NE
Dover, OH 44622

Tim Diana
A J Diana Sons Inc
PO Box 488
Massillon, OH 44648

Richard Gooding
Goodings Nursery Inc
4374 Cumberland Rd SW Rt 212
Sherrodsville, OH 44675

Damon Warstler
Warstler Brothers Landscape & Nurs.
4125 Falway Road NW
Canton, OH 44718

Dave Cafferty
Cafferty, Dave
3574 McLean Rd
Franklin, OH 45005

Tim Sence
LTD Landscapes
313 Water St
Milford, OH 45150

Carl Kappes
HICON Inc
42 Oak St
Cincinnati, OH 45217

John Salas
Salas Landscape Construction
1039 Vacationland Dr
Cincinnati, OH 45231

Bob Dietrich
Creative Scapes Horticultural
151 Pedretti Ave
Cincinnati, OH 45238-6024

Dale Benedict
Premier Paver Installations
9225 Greenville Falls Rd
Covington, OH 45318

John Quigney
Quigney Landscaping
304 N Ohio St
Greenville, OH 45331

Walt Peter
Grunder Landscaping
9770 Byers Road
Dayton, OH 45342

Tom Rothfuss
Scarff's Nursery
411 N Dayton-Lakeview Rd
New Carlisle, OH 45344

Alice Replogle
Bart's Lawn Care
1925 Fred-Ging Rd
Tipp City, OH 45371

Don Waitzman
Waitzman Landscape Company
8540 Wildcat Road
Tipp City, OH 45371

Brian Huffaker
Huffaker Landscaping
233 Grant St
Troy, OH 45373

Charles Schaffner
Schaffner's Nursery & Garden Cntr
9334 Peters
Vandalia, OH 45377

Michael Grothouse
Michael's Land Designs
9515 S Palmer Rd
Dayton, OH 45424

Kent Fullmer
Fullmers Landscaping Inc
9547 W 3rd St
Dayton, OH 45427-1100

Lloyd Fullmer
Fullmers Landscaping Inc
9547 W 3rd St
Dayton, OH 45427-1100

Vance Pulmert
Sealerscapes Inc
1109 Larriwood Ave
Dayton, OH 45429

John Reese
Reese Paving
10101 Sheehan Rd
Centerville, OH 45458

Pat Taylor
LPS Pavement Company
9125 N State Rte 48
Centerville, OH 45459

George Essman
Essman's Landscaping
6651 Harding Ave
Portsmouth, OH 45662

Jeff White
Athens Landscape Design
13855 Mansfield Rd
Athens, OH 45701

Al Lang
Greenleaf Landscapes, Inc
Route 3 Box 5, SR #60 Muskingum Dr
Marietta, OH 45750

Kenneth Strahler
Ken Strahler Masonry Inc
116 Alta St
Marietta, OH 45750

Tad Gehret
Gehret Nursury, Inc.
12155 State Rte. 66
Minster, OH 45865

Jim Barbour
JMB Landscape Designs
2000 East 116Th St
Suite 109
Carmel, IN 46032

Brad Smith
Exterior Environments
3660 E 425 N
Lebanon, IN 46052

Kent Yoder
Deer Creek Landscape
7511 W 700 S
Rossville, IN 46065-9015

William Brown
Wm H Brown Landscape Inc
12001 N Michigan Rd
Zionsville, IN 46077

Michael Barmes
Forever Living Landscapes
130 S 2nd Ave
Beech Grove, IN 46107

Tony Lausas
Brick Paving Of Indianapolis
1449 West 75Th Place
Indianapolis, IN 46260

John Van Soest
Countryside Landscaping Garden Cntr
10641 N State Road 10
DeMotte, IN 46310

Kevin Gray
Bluegrass Pro Lawn &Landscape Svc
PO Box 111
Schneider, IN 46376

Mike Terpstra
Landscape Enhancement
1 South Alene
Valparaiso, IN 46385

Dave Miller
Dave's Lawnscaping
7035 S 900 W
Topeka, IN 46571

John Foegley
Foegley Landscape, Inc
52215 N Lilac Rd
South Bend, IN 46628

Dave Serres
Byerly Masonry Inc
4410 Executive Blvd Ste 8B
Ft Wayne, IN 46808

Thad Ariens
Sulina Farm Aqua Environments
10072 US Highway 52
Brookville, IN 47012

Michael Willey
Naturalscape Services Inc
1549 E Cty Rd 450 N
Seymour, IN 47274

Harold Timmer
Bunch Nurseries, Inc
3500 Hulman St
Terre Haute, IN 47803-3885

Jim Probst
Scene Scape
1409 Minnesota
Troy, MI 48083

Jack Zendt
Rocks' & Roots Stone Yard
62520 Van Dyke Rd
Washington, MI 48094

Robert Ardinger
GNR Landscaping Inc
PO Box 1731
Garden City, MI 48136

JR Bussell
Designs By The Yard
715 E Noble
Monroe, MI 48162

Mike Bingaman
Ziolkowski Construction
1005 South Lafayette Street
South Bend, IN 46614

Kenneth Franz
Franz Nursery
7220 Cr 4A
Hamilton, IN 46742-9712

Leon Byerly
Byerly Masonry Inc
4410 Executive Blvd Ste 8B
Ft Wayne, IN 46808

Kelly Koetter
Koetter Pave, Inc
3910 Lawrence Banet Rd
Floyd Knobs, IN 47119

Daniel Wasson
Wasson Nursery
RR 4 State Route 32 W
Union City, IN 47390

Mike Kindrachuk
Ultra-Lock Paving Stones Ltd
PO Box 8005
Port Huron, MI 48061-8005

Kevin Lees
Three C's Landscaping
22510 Hoover Rd
Warren, MI 48089

Paul Stemplen
Artistic Brick
22800 Buckingham Rd
Dearborn, MI 48128

Russ Heitman
American Paving Design
1845 Southfield Rd
Lincoln Park, MI 48146

Sandy Stamm
First Impressions Landscape
605 East Street
Northville, MI 48167-1230

Robert Foegley
Foegley Landscape, Inc
52215 N Lilac Rd
South Bend, IN 46628

Tom Clounie
Clounie Landscape
6492 N US 24 East
Huntington, IN 46750

Troy Caldwell
Caldwell Monument Company
3047 West State Road 18
Kokomo, IN 46901

John Bruns
Bruns Landscape Inc
3595 Woodside Dr
Madison, IN 47250

Hank Metzler
Hank Metzger Landscape Inc
3037 S 7th St
Terre Haute, IN 47802

Jim Sommers
J & H Landscaping
4181 Bethey
Casco, MI 48064

Jason Zendt
Rocks' & Roots Stone Yard
62520 Van Dyke Rd
Washington, MI 48094

Robert Ardinger
Creative Brick Concepts
PO Box 1731
Garden City, MI 48135

Gary Thorn
Jacks Lawn Service
5550 W Dunbar Road
Monroe, MI 48161

George Firestien
First Impressions Landscape
605 East Street
Northville, MI 48167-1230

John Toth
Aeroscape Landscaping
PO Box 380
Pinckney, MI 48169

Michael Langosch
Gartenbau Specs Inc
11335 Sunset
Pinckney, MI 48169

Mark Baldwin
Mark J Baldwin & Assoc Inc
42201 Ann Arbor Rd
Plymouth, MI 48170

Trevor Bennett
American Lawn Care
10800 Plaza Dr
Whitmore Lake, MI 48189

Grant Degrendel
Michigan Brickscape
757 Birch Tree Lane
Rochester Hills, MI 48306

Bill Miller
Miller Landscape Inc
2575 Auburn Rd
Rochester Hills, MI 48309

Matthew Caruso
Decra-Scape Incorporated
40110 Mound Rd
Sterling Hts, MI 48310

Terry Newman
Superior Scape Inc
51989 Schoenherr
Shelby Township, MI 48315

Steve Biondo
Biondo Bros Inc
52188 Van Dyke, Ste 205
Shelby Township, MI 48316

Roger Soulliere
Soulliere Decorative Stone
4454 22 Mile Rd
Utica, MI 48317

Bob Porter
Nature's Green Inc
2858 Mann Rd
Clarkston, MI 48346

Brock Millard
Village Contracting
PO Box 304
Columbiaville, MI 48421

Robert Neeley
Patriot Lawn & Landscape
4406 St Martins Cr
Flint, MI 48507

Jeff York
Patriot Lawn & Landscape
4406 St Martins Cr
Flint, MI 48507

Dan Wallace
Wallace Lawn Care
4515 Dublin Ave
Midland, MI 48642

Wayne Weirauch
T & W Landscaping
109 Pennelwood Ct
Prudenville, MI 48651-9412

Leland Swartzendruber
Lee's Landscaping
44 S Bay Port Rd
Bay Port, MI 48720

Gerald Welcome
Michigan Lawn Care
1573 Lawrence Rd
Mayville, MI 48744-9604

Patrick Czanderna
Greenville Lawn Care Inc
PO Box 432
Greenville, MI 48838-0432

Dave Null
Hunzikers
PO Box 397
Niles, MI 49120

Jerry Hunzinker
Hunzikers
PO Box 397
Niles, MI 49120

Odie Williams
Williams Complete L & L
2175 Frank Crt
Stevensville, MI 49127

Jerry MacQueen
MacQueen And Son
202 North Superior Street
Albion, MI 49224

Mike Pacholek
Executive Green
145 Wamplers Lake Rd
Suite F & G
Brooklyn, MI 49230

Rick Fletcher
Fletcher Custom Design
2079 Kinneville Rd
Leslie, MI 49251

Joe Anzaldua
Distinctive Paving
5558 West River Dr
Comstock Park, MI 49321

Larry Roelofs
Great Lakes Precast Products
PO Box 453
Comstock Park, MI 49321

Randy DeLong
Dreamscape Inc
5301 South Dickinson Rd
Fremont, MI 49412

Mark Roberts
C.C. Landscape
PO Box 326
Interlochen, MI 49643

Dean Jurik
Dancing Bear, Inc
5131 N 15 Rd
Mesick, MI 49668

Robert Drost
Drost Landscape Design & Const
PO Box 187
Alanson, MI 49706

Bob Anderson
Down to Earth Landscapes
N 10255 Lake Rd
Ironwood, MI 49938

Mike Frank
David J Frank Landscape Co
PO Box 70
Germantown, WI 53022

William Wandsnider
Wandsnider & Associates
W 185 N 7493 Narrow Ln
Menomonee Falls, WI 53051

John Schlapman
Schlapman Landscaping Inc
11837 North Ridgeway Avenue 82W
Mequon, WI 53097

Joe Raboine
Harmony Stone & Landscape Inc.
PO Box 454
Lake Geneva, WI 53147

Patrick Devereux
Stone Oak Landscapes
1236 E Juneau Ave
Milwaukee, WI 53202

Robert Mathiesen
Shawn Robert's Lawn & Tree
1215 Indiana St
Racine, WI 53405

Kevin Zastrow
McKay Nursery Co
PO Box 185
Waterloo, WI 53594

Marc Zappa
Environmental Landscape Mngt
759 Sommers St N
Hudson, WI 54016-1423

Tim Maxwell
Maxwell Paving Stone
7838 Clayton Rd
Harbor Springs, MI 49740-9572

David Frank
David J Frank Landscape Co
PO Box 70
Germantown, WI 53022

Pat Ziegeweid
David J Frank Landscape Co
PO Box 70
Germantown, WI 53022

Jeff Buser
Otter Creek Landscape
PO Box 424
Plymouth, WI 53073

David Hintzman
Guaranteed Landscape & Tree Svc
PO Box 156
Hales Corners, WI 53130

Pete Platts
Pete Platts
215 Burden Ave
Twin Lakes, WI 53181

Matthew Stano
Stano Landscaping Inc
6565 N Industrial Rd
Milwaukee, WI 53223

Douglas Karge
Karge & Assocs-Landscape Cntrctrs
8910 Gittings Rd
Racine, WI 53406

Charlie Yancey
L & G Services
PO Box 7431
Madison, WI 53707

Bruce Nelson
St Croix Floral Company, Inc
1257 State Rd 35
Saint Croix Falls, WI 54024

Stan Caruso
S J C Services Inc
3348 Lakeshore Drive
Sault Ste Marie, MI 49783

Scott Baran
David J Frank Landscape Co
PO Box 70
Germantown, WI 53022

Roger Maurice
Maurices Lawn & Landscape Service
W 204 N 6891 Woodward Ct
Menomonee Falls, WI 53051

Michael Beeck
Otter Creek Landscape
PO Box 424
Plymouth, WI 53073

Mike Backus
Prospect Hill Gardens
19305 W National Ave
New Berlin, WI 53146

Dominick Bierdek
Area Lakes Tree Svc
PO Box 1113
Williams Bay, WI 53191-1113

Joe Santos
Milaegers
4838 Douglas Ave
Racine, WI 53402

Brownie Ehlers
Ehlers Design & Construction
3014 Happy Valley Rd
Sun Prairie, WI 53590-9459

Steven Faherty
Faherty Landscaping
840 Hwy 151 E
Platteville, WI 53818

Jeff Lorentz
LP Landscape Creations
907 250Th St
Woodville, WI 54028

Don Niespodzany
D & D Landscape
3534 Packerland Dr
Depere, WI 54115

Mark Lardinois
DreamScapes
9683 Lark Road
Brussels, WI 54204

Erik Nelson
DreamScapes
9683 Lark Road
Brussels, WI 54204

Dave Zawojski
Sunnypoint Gardens Landscaping
6939 Hwy 42
Egg Harbor, WI 54209

Tom Domka
Domka Enterprises
T4235 Buck Trail Rd
Wausau, WI 54403

Rick Domka
Domka Enterprises
T4235 Buck Trail Rd
Wausau, WI 54403

Jackie Smith
Inter-lok Pavers
E 3517 County Hwy J
Wausau, WI 54403

David Smith
Inter-lok Pavers
E 3517 County Hwy J
Wausau, WI 54403

Tom Jones
Land Art
3808 E Sell St
Wausau, WI 54403

Tom Jones
Landart
3808 E Sell St
Wausau, WI 54403

Susan Murphy
Landart
3808 E Sell St
Wausau, WI 54403

Paul Jones
Landart
3808 E Sell St
Wausau, WI 54403

Ed Nance
Tranquil Settings Landscape Cntr
1002 South 41St Street
Wausau, WI 54403

Todd Geurink
Tranquil Settings Landscape Cntr
1002 South 41St Street
Wausau, WI 54403

Guy Lindstrom
Lifetime Landscapes
W 5909 Hwy 64
Bryant, WI 54418

Dan Irwin
DCM Landscaping
258 Oak Dr
Nekoosa, WI 54457

Cheryl Trwin
DCM Landscaping
258 Oak Dr
Nekoosa, WI 54457

Ed Prohaska
Pineview Nursery
9202 Reed Rd
Rothschild, WI 54474

Mike Gilbertson
Pineview Nursery
2807 Jelinek
Schofield, WI 54476

Kent Petersen
Stoney Creek Landscape
7560 Poplar Drive
Minocqua, WI 54548

Tom Handrick
Lakeland Landscaping
7828 Parkside Ct
Minocqua, WI 54548-9176

Dean Diorio
Tri County Landscaping
PO Box 729
Three Lakes, WI 54562

Doug Johnson
Johnson Landscaping
N3329 Miller Rd
La Crosse, WI 54601

Nancy Luhm
Mike's Building Supply
N5566 Frontage Rd.
Onalaska, WI 54650

Rick Harelstad
Harelstad Trucking
1861 - 12 3/4 Ave
Cameron, WI 54822

Frank Cane
Frank Cane Masonry
Rural Route 1 Box 60
Drummond, WI 54832

Rod Sabin
North Star Co Landscape
15677 W County Rd B
Hayward, WI 54843-2680

Phil Qualley
Qualley Landscaping
530 Bay Shore Dr
Oshkosh, WI 54901

Ron Wolf
Lakeshore Cleaners Inc
4623 N Richmond St
Appleton, WI 54915

Luke Schmalz
Schmalz Custom Landscaping
W2484 County Rd KK
Appleton, WI 54915

PT 02537

Terry Tess
Vande Hey Landscape Center
N2093 Cty Rd N
Appleton, WI 54915

Joel Elfering
Midwest Brick Paving
18557 State Line Rd
Antioch, IL 60002

Casey Model
Sherwood North Nursery
33634 Forest Dr
Gages Lake, IL 60030

Irvin Schultz
John Irvin Landscaping
1271 Ravine Hills Court
Palatine, IL 60067

Bob Fleck
Sam Mormino
230 Sumac Rd
Wheeling, IL 60090

Jeff Billinger
Best Lawns, Inc
1435 Yorkshire Dr
Streamwood, IL 60107

Joe Runde
Runde's Landscape
9N 315 Rt 47
Elgin, IL 60123

Karles Stumpf
Proficiency Landscaping
11N924 Tower Road
Hampshire, IL 60140-8415

David Schneider
Decorative Paving Company
33 W 518 Fabyan Pkwy #101
West Chicago, IL 60185

Terry Feeney
Landmark Landscaping
25821 Canal Rd
Minooka, IL 60447

Jerry Schumacher
Vande Hey Landscape Center
N2093 Cty Rd N
Appleton, WI 54915

Dave Rooney
Rooney Landscape
3901 Industrial Dr
Rolling Meadows, IL 60008

Robert Kinnucan
Kinnucan Landscaping
28877 N Nagel Ct
Lake Bluff, IL 60044

Bill Albergo
AA Albergo Construction Services
500 Wildspring Rd
Round Lake, IL 60073

Jim O'Brien
James O'Brien & Co Inc
830 Park Ave
Wilmette, IL 60091

Mark Sypien
Brickyard Pavers
4705 Conestoga Ave
Cortland, IL 60112

Joseph Miller
Sam Miller & Son Landscape Co
9 N 983 Dittman Rd
Elgin, IL 60123-8212

Frank Calistro
Old World Brick Paving
8444 Center Street
River Grove, IL 60171

Ronald Dunbar
Illinois Paving Brick
15457 Ridgeway
Markham, IL 60426

Patricia Arbanas
Landmark Landscaping
25821 Canal Rd
Minooka, IL 60447

Jack Ise
Jack's Construction
118 Woodside Ct
Neenah, WI 54956

Mike San Filippo
San Filippo Landscape
547 Summit
Barrington, IL 60010

Brian Dudzisz
Brian Edward Landscaping
1110 Plum Tree Ln
Palatine, IL 60067

Ron Helms
RJ Helms Landscape Company
481 Lauren Lane
Buffalo Grove, IL 60089

Chip Franson
Sunset Hills Lawn Care
148 Jodi Lane
Bartlett, IL 60103

Todd Selin
Plandscape Inc
707 E North St
Elburn, IL 60119-9052

Frank Logioco
Logioco Landscaping
10358 Front Street
Franklin Park, IL 60131

Paul Fritz
Fritz Landscape Contractors
PO Box 624
St Charles, IL 60175

Jerry Dunbar
Illinois Paving Brick
15457 Ridgeway
Markham, IL 60426

Ray Colelasure
The Groves Landscape Inc
13403 Grove Road
Minooka, IL 60447

PT 02538

Rick Bernardin
Bernardin's Landscaping
18909 S Wolf Rd
Mokena, IL 60448

Herbert Hillegan
Prairie State Landscaping
16645 Vincennes Road
South Holland, IL 60473

John Lausas
Colonial Brick Paving
550 61st St
Lisle, IL 60532

Bill Schneider
LPS Pavement Company
67 Stonehill Rd
Oswego, IL 60543

Ed Nelson
Nelson Group
226 Meadowlark Lane
Sandwich, IL 60548

Patrick Brenner
Patrick Brenner Bldg Maintenance
4953 N Nagle
Chicago, IL 60630

Jeffrey Zielinski
Outdoor Living Inc
5035 W 127th St
Alsip, IL 60658

David Van Drunen
Van Drunen Landscaping
11111 Rte 1
Grant Park, IL 60940

Bruce Johnson
Lawns Made Green
8093 Hilltop Court
Winnebago, IL 61088-9652

Dale Stuber
Stuber Land Design, Inc
929 S Chestnut St
Tremont, IL 61568

Andy Galatte
Joe Galatte & Sons
6605 W Steger Rd
Monee, IL 60449

Mark King
Kings Landscaping Co
5545 South Elm St
Hinsdale, IL 60521

Ralph Lausas
Colonial Brick Paving
550 61st St
Lisle, IL 60532

Tim Wallace
Tim Wallace Landscape Supply
PO Box 277
Plainfield, IL 60544

David Bran
D & D Design Companies
108257 Schoger Dr
Naperville, IL 60564

The Green Side Inc
6500 N Milwaukee
Chicago, IL 60631

Bob Zeiler
Quality Landscaping
12159 S Pulaski
Alsip, IL 60658

David Petsche
Little Stormy Yard Service
7550 North Lag Road
Lena, IL 61048-9351

Eric Martin
Stoneworks
2201 Douglas
Rockford, IL 61103

Dennis Grieder
Grieder Landscaping
1804 Towanda Barnes Rd
Bloomington, IL 61704

Daniel Foytik
Hastings Pavement Company Inc
11933 69th Court
Palos Heights, IL 60463

Elias Lopez
Elias Lopez Landscaping Inc
6515 Kane Ave
La Grange, IL 60525

Carl Figgins
Figgins Trees & Turf
50 Stone Hill Dr
Oswego, IL 60543

Paul Nelson
Nelson Group
226 Meadowlark Lane
Sandwich, IL 60548

Don Cox
D & D Design Companies
108257 Schoger Dr
Naperville, IL 60564

Dan Guzman
Aardvark Landscape & Masonry
1501 N Magnolia
Chicago, IL 60647

Dick Panozzo
Country Fruit Market
1695 S Schuyler Ave
Kankakee, IL 60901

Peter Dillon
4-D Farms Inc
2804 W LeFevre Rd
Sterling, IL 61081

John Cottrell
Brookside Landscapes
RR 2 Box 50
Eureka, IL 61530

Mark Stevens
Stevens Landscaping
903 N Linden St, #221H
Normal, IL 61761

Richard Nester
Shear Delight Landscaping, Inc
814 Gass Avenue
Belleville, IL 62220

Ed Brandmeyer
Yardlines Inc
332 Centreville Ave
Belleville, IL 62220

Eric Litteken
Mid-America Landscape
662 East State Street
O'Fallon, IL 62269

Andy Robinson
Greenridge Landscaping
2170 S Illinois Ave.
Carbondale, IL 62901

Greg Kessel
Kessel Landscape Svc
12594 Honeysuckle Hills
Marion, IL 62959-9804

John Filbrun
Filburn Peat Moss
3253 W Angle Rd
Pendleton, IN 46064

Allen Tutewiler
Majestic Block Co
PO Box 99
Mooresville, IN 46158

Norm Ochstein
Indy Materials
3515 E Washington St
Indianapolis, IN 46201

Marcia Gibson
Schuster's Building Products Inc
901 E Troy Ave
Indianapolis, IN 46203-5192

Kevin Boyce
Reading Rock Inc
5726 E 10th St
Indianapolis, IN 46219

Wayne Miller
Irvins Interstate
PO Box 19783
Indianapolis, IN 46219-0783

David Chance
Chance Brothers Marble & Tile
114 W McCarty St
Indianapolis, IN 46225

George Wade
Angola Concrete Products Corp
121 W Stocker
Angola, IN 46703

Bob Snider
Geodynamics Blocks and Pavers Inc
409 S Bittersweet Lane
Muncie, IN 47304

Bob Ness
Wilson Concrete Products
391 Gravel Pit Rd
Richmond, IN 47374

Daniel Wasson
Wasson Nursery
RR 4 State Route 32 W
Union City, IN 47390

Friedrich Naether
Hessit Works Inc.
RR 1 Box 1295
Freedom, IN 47431

Scott Ruff
Bennetts Greenhouse
3651 McCarty Ln
Lafayette, IN 47905-4995

Tom Curley
Curley Building Material
105 Carmel Dr W
Carmel, IN 46031

Jeff Gatewood
Allisonville Nursery
11405 Allisonville Rd
Fishers, IN 46038

Mike Curley
Curley Brother Brick & Masonry
727 W St Rd 32
Westfield, IN 46074

Allen Tutewiler
Majestic Block Co
PO Box 99
Mooresville, IN 46158

Marcia Gibson
Schuster's Building Products Inc
901 E Troy Ave
Indianapolis, IN 46203-5192

Matt Littell
Triden Supply
6433 E 30th St
Indianapolis, IN 46219

David Chance
Chance Brothers Marble & Tile
114 W McCarty St
Indianapolis, IN 46225

Riverside Stone Shop
4896 S St Rd 67
Valley Mills, IN 46241

Dave Hubinger
Hubinger Landscaping Corp
210 E 113th Ave
Crown Point, IN 46307

Kerry Martin
Martin Landscape Center
P O Box 356
St John, IN 46373

Van Betulius
Canada Brick
866 Bennett Rd
Carmel, IN 46032

Kent Berles
Majestic Block Company
7711 Loma Court
Fishers, IN 46038

Tim Cash
Cash Concrete Products Inc
1541 S Co Rd 450 E
Greencastle, IN 46135

Norm Ochstein
Indy Materials
3515 E Washington St
Indianapolis, IN 46201

Eric Spangler
Nutec Supply
6439 E 30Th St
Indianapolis, IN 46219

Wayne Miller
Irvins Interstate
PO Box 19783
Indianapolis, IN 46219-0783

Randy Craig
Edgewood Building Supply
1580 E Epler Avenue
Indianapolis, IN 46227

Charle Deck
Architectural Brick & Tile
7760 E 89TH St
Indianapolis, IN 46256

Brian Blank
Blank's Nursery & Garden Center
0382 W 250 S
LaPorte, IN 46350-8112

Tom Allen
Allen Landscape
1502 Lincoln Hwy
Schererville, IN 46375

John Platt
John Platt Nursery Sales
13514 Dallas Ln
Carmel, IN 46033

John Filbrun
Filburn Peat Moss
3253 W Angle Rd
Pendleton, IN 46064

Gary Rossman
General Shale Products Corp
PO Box 159
Mooresville, IN 46158

Jim Martin
Unit-Step Co
4000 Southeastern Ave
Indianapolis, IN 46203

Kevin Boyce
Reading Rock Inc
5726 E 10th St
Indianapolis, IN 46219

Donnetta Cooper
Adonna Brick Supply Company, Inc
4025 Rockville Road
Indianapolis, IN 46222

Harold Bowling
Edgewood Feed & Seed
5518 S Shelby
Indianapolis, IN 46227

Sherrin Perkins
Crown Brick Supply
820 N Thomas St
Crown Point, IN 46307

John Marks
Illina Brick & Block
2801 W Hwy 12
Michigan City, IN 46360

Mark Sampson
Huber Ranch Sod Nursery
PO Box 188
Schneider, IN 46376-0188

Daniel Wasson
Wasson Nursery
RR 4 State Route 32 W
Union City, IN 47390

Terry Hays
Rogers Group
350 S Adams
Bloomington, IN 47401

President
American Builders Supply
PO Box 849
Bloomington, IN 47402

Friedrich Naether
Hessit Works Inc.
RR 1 Box 1295
Freedom, IN 47431

Mike Vannatter
B & P Supply Company
1410 Fores Avenue N
Evansville, IN 47711

David Hoffherr
Hoffherr Landscaping
15500 N St Joseph Ave
Evansville, IN 47711-9598

Karen Hartke
General Shale Products Corp
3401 Mount Vernon Ave.
Evansville, IN 47712

Ryan Cummins
The Apple House Inc
2711 S 3Rd St
Terre Haute, IN 47802

Manager
Monninger Concrete Products
4600 N 13Th St
Terre Haute, IN 47805

Peggy Beck
Irvin's Concrete Products Inc
PO Box 826
Lafayette, IN 47902

Scott Ruff
Bennetts Greenhouse
3651 McCarty Ln
Lafayette, IN 47905-4995

Dan Swartz
Colonial Brick Corporation
PO Box 365
Cayuga, IN 47928

Green Industry Expo/2000

The National Expo for Lawn & Landscape Professionals

November 4 - 7, 2000 ❖ Indiana Convention Center & RCA Dome ❖ Indianapolis, Indiana

Personnel Name Badge Enclosure

GIE/2000 Exhibitor Schedule

November 4 - 7, 2000

❖❖❖

Exhibitor Set-up:

Saturday, Nov. 4	8 am - 6 pm
Sunday, Nov. 5	8 am - 10 pm
Monday, Nov. 6	6 - 10 am

Product Field Day:

(Outdoor Equipment Demonstration)

Sunday, Nov. 5	1 - 5 pm
Field Day Buffet Lunch	12:30 - 2:30 pm
(Exhibitors may eat as early as 12 pm)	

Exhibitor Set-up for Product Field Day:

Saturday, Nov. 4	Noon - 5 pm
Sunday, Nov. 5	8 am - Noon

GIE Trade Show Hours:

Monday, Nov. 6	Noon - 6 pm
Tuesday, Nov. 7	9 am - 3 pm

GIE Keynote Address:

Monday, Nov. 6	10:30 am - Noon

Grand Prize Drawing:

Tuesday, Nov. 7	1:30 pm

GIE General Session:

Tuesday, Nov. 7	2 - 3:30 pm

Exhibitor Move-out:

Tuesday, Nov. 7	3 - 6 pm
Wednesday, Nov. 8	8 am - 5 pm

Conference Schedule:

Saturday, Nov. 4	
Educational Sessions	1:30 - 5:30 pm
Sunday, Nov. 5	
Educational Sessions	8:30 am - Noon
Monday, Nov. 6	
Educational Sessions	8:30 - 10 am
Tuesday, Nov. 7	
Educational Sessions	8:30 - 10 am

❖❖❖

Questions?

Contact GIE

Phone: (770) 973-2019
Fax: (770) 578-6071
E-mail: gie@gieonline.com

Exhibitor Personnel Name Badges

OCT 25 2000

Enclosed are your exhibitor booth personnel name badges.

If you have changes or need to make corrections to your badges, please bring the information or incorrect badge with you to Indianapolis. Adjustments will be made at the GIE Registration Counter. We cannot make changes or edits between now and the show, so please wait until arriving at the show site to make any corrections.

Holders will be available in the trade show registration center located in the Exhibit Hall Lobby of the Indiana Convention Center & RCA Dome. During show days, exhibitors may enter the exhibit hall one hour before the show opens to the industry. Badges are required for entrance into the Exhibit Hall.

Product Field Day Buffet Lunch Tickets

If you ordered lunch tickets and they are not enclosed, please call or E-mail Eleanor Ellison (eleanor@gieonline.com). Additional buffet tickets may be purchased for $15 the day of the event at the Indiana State Fairgrounds.

GIE Exhibitor Registration Center

Exhibit Hall Lobby, Indiana Convention Center & RCA Dome

Registration Hours of Operation:

Saturday, November 4	7:30 am - 6 pm
Sunday, November 5	7:30 am - 6 pm
Monday, November 6	7:30 am - 5 pm
Tuesday, November 7	7:30 am - 2 pm

Voter Alert!

Tuesday, November 7 is Election Day. Act quickly to get your absentee ballot - many states require 2 weeks advance notice. For voter Information in your state visit www.insuredemocracy.com/state.htm

Exhibitor Lounge

GIE, *Lawn & Landscape* magazine and *Interior Business* magazine invite you to relax in the exhibitor lounge located on the exhibit hall floor. The lounge will have complimentary beverages available and will open one hour prior to the exhibits. Exhibitor badges required.

Hours: ***11 am - 5 pm, Monday, November 6***
8 am - 2 pm, Tuesday, November 7

Private Meeting Rooms

Do you need to escape for just an hour to conduct private business with a distributor or dealer? Contact Trade Show Manager Eleanor Ellison to arrange for a small meeting room available for up to 12 people. You can reach Eleanor via E-mail at eleanor@gieonline.com or during the show call her by radio from the GIE Registration Center.

PT 02549

1999 Green Industry Expo Exhibitors

AA-Tach, Inc.
ABT Independent Seeds
AgrEvo
AgriBioTech, Inc.
Americalist/Division of Haines & Co.
American Cyanamid Company
American Excelsior Co.
American Honda Motor Company, Inc.
American Honda Motor Company Power Equip.
American Isuzu Motors, Inc.
American Society of Landscape Architects
Amigos Labor Solutions, Inc.
The Andersons
Aquascape Designs, Inc.
ArborSystems, L. L. C.
Ariens/Stens/Gravely
Associated Landscape Contractors of Am.
ASV, Inc.
Autodesk, Inc.
Barenbrug USA
Bayer Corporation
BCS America, Inc.
Bear Cat Company
Becker-Underwood, Inc.
Benner's Gardens
Big Planet
Billy Goat Industries, Inc.
Blue Lagoon Division Kingscote Chemical
BlueBird International, Inc.
Borderline Stamp, USA
Borderscapes
Briggs & Stratton Corporation
Brite Ideas Decorating, Inc.
Brown Mfg. Corp./Trenchmaster
C & P Press, Inc.
C & S Turf Care Equipment, Inc.
Cascade Industries, Inc.
Century Rain Aid
Christmas Decor, Inc.
Classen Mfg., Inc.
CLC LABS
Cleary Chemical Corporation
CLIP - Sensible Software Inc.
Club Car
CNA Commercial Insurance
CompuScapes
Cook Tool Company, Inc.
Corbin's Baled Pine Straw, Inc.
Creative Sales, Inc.
Curv-Rite
Customized Software Solutions
Cutler-Malone Industries
Cypress Turf Farms
Dawn Industries, Inc.
DC Branch of Prof. Grounds Mgmt. Society
Design Imaging Group
DeWitt Company
Diamond Precision Products
Dixie Chopper
DJR's New Leaf Apparel
The Doggett Corporation
Dow AgroSciences
DTN Weather Center
Eagle Point Software
Earth & Turf/Millcreek
Earthway Products, Inc.
Easy Lawn, Inc.
Echo, Inc./Lepco
Encore Mfg. Co., Inc.
Enginaire
Equipment Engine Training Council
Erosion Control Technologies
Excel Industries, Inc.
Exeter Supply Company
Exmark Mfg. Co., Inc.
F.F.C.
Farm Life Tropical Foliage
Featherock, Inc.
Ferris Industries, Inc.
Finn Corporation
First Products, Inc.
Florapersonnel, Inc.
Florists' Mutual Insurance Company
FMC Corporation
Focal Point Communications
For The Edge, Inc.
Forestry Suppliers, Inc.
Foster Trailer
Fradan Manufacturing
G & K Services, Inc.
Garick: A Division of Fairmount Minerals
Gehl
Gempler's, Inc.
Giant-Vac Mfg. Co., Inc.
Glenmac, Inc.
GMC Commercial/ Chevrolet Med. Duty Truck
GNC Industries, Inc.
Goossen Industries
Gowan Company
Graham Lawn Equipment, Inc.
Grant County Mulch, Inc.
Grasshopper Company
Great Dane Power Equipment, Inc.
Green Industry Innovators, Ltd.
Green Touch Industries, Inc.
Greenline
GreenSearch
Gregson-Clark
Griffin L.L.C.
Grounds Maintenance Magazine
Growtech, Inc.
H. H. Holdings
Handi Disc/Handi Bits
Hannay Reels, Inc.
Harmony Products, Inc.
HD Hudson, Green Garde Division
Helena Chemical Company
Hi-Way
Horticopia, Inc.
Howard Johnson's Enterprises
Howard Price Turf Equipment
Husqvarna Forest & Garden
Hynite Corporation
Hypro Corporation
Ideal Lawn Ornaments
Include Software Corporation
Independence Truck Equipment
Indianapolis Convention & Visitors Assoc.
InventivEmarketing
Irrigation & Green Industry
J. Thomas Distributors
J. J. Mauget Company
Jade Run Turf Farm
Jiffy Hitch & Trailer Company
John Bean Sprayers
John Blue Company
John Deere Commercial & Consumer Equip.
Jonathan Green & Sons, Inc.
JRCO, Inc.
Kanga Loaders
Kasco Marine, Incorporated
Kawasaki Motors Corporation
Kichler Landscape Lighting
Knox Fertilizer Company
Kohler Co. - Engine Division
Komatsu Zimoah America, Inc./Red Max
Kubota Tractor Corporation
L. R. Nelson Corporation
LandPro
Landscape & Irrigation
Landscape Contractors Assoc. MD-DC-VA
Landscape Management Magazine
Landscapejobs.com
Landscapers Supply Corporation
Lange-Stegmann Company
Lawn & Landscape Media Group
Lawn Monkey Software
Lawson Products, Inc.
Lebanon Turf Products
LESCO, Inc.
Little Wonder/Mantis
Mainline of North America
Maruyama U.S.
Maryland Turfgrass Council, Inc.
McCanse Engineering Inc.
Mertz Equipment Sales
Mid Atlantic Services
Mid-Atlantic Resources Association
Midwest Industries, Inc.
Milorganite Marketing-MMSD
Minnesota Wanner Company
Monsanto
Monterey Lawn & Garden Products
Morral Companies
Moyer & Son, Inc.
MTD Pro
Multi Seal, Inc.
National Shade L.P.
NaturaLawn of America
NDS, Inc.
Nissan Motor Corporation USA
Nite Time Decor, Inc.
Novartis Turf & Ornamentals
Nu-Arbor Tree & Shrub Care Products
Nutramax Laboratories, Inc.
Oly-Ola Sales, Inc.
Oregon Tall Fescue Commission
Ossian, Inc./Dow Chemical
P & R Tank Lines, Inc.
Palmor Products, Inc.
Pave Tech, Inc
PBI Gordon Corporation
Perfco Printing
Performance Software Technologies, Inc.
Perma-Green Supreme, Inc.
Permaloc Corporation
Pine Hall Brick Co., Inc.
Planet Green, Inc.
Plant Food Company, Inc.
Plant Health Care, Inc.
Polecat Industries, Inc.
Power Planter, Inc.
Power Trac
Practical Solutions, Inc.
Preferred Capital
PRO Magazine
Professional Grounds Management Society
Professional Lawn Care Assoc. of America
Professional Tree & Turf Equipment
PROLAWN, INC. Commercial Turf Equipment
Prudential Securities
PSB Company, A Div. Of White Castle Sys.
The Putting Green Company, Inc.
R.N.D. Signs
Rain Bird, Inc.
Ramrod Equipment/Div. of Leon's Mfg. Co.
Real Green Computers
Really Innovations/Fouts Bros. Isuzu
Reemay, Inc.
Regal Chemical Company
Terra Industries, Inc.
Rexius Express Blowers
Ricard's Big Roll Sod Installers
Riverdale Chemical Company
Riverside Plastics, Inc.
RJ Advantage, Inc.
Rock Solid
Rogers Innovative Inc.
Rohm and Haas Company
ROOTS, Inc.
Rotadairon/Emrex, Inc.
Salsco, Inc.
Scag Power Equipment
The Scotts Company
Seed Research of Oregon, Inc.
Service Communication Software
Servival
SGI Division Patton Enterprises, Inc.
Sheffield Financial Corporation
Shindaiwa, Inc.
Simple Solutions Software
Slice Technologies
Smithco, Inc.
Snapper, Inc.
Snow & Ice Management Association
Southdown, Inc.
Spartan Irrigation
Spectrum Analytic, Inc.
Spectrum Professional Products Group
Sports Turf Managers Association
Spring Valley Turf Products
Spyker Spreaders
Stellar Industries, Inc.
Stihl, Incorporated
Super Lawn Trucks
Sure-loc Corporation
Tanaka Power Equipment
Terra Dek Lighting, Inc.
Terracare Products Co., Inc.
Tessenderlo Kerley, Inc.
Textron Turf Care And Specialty Products
TGMI, Inc.
Tidwell Nurseries, Inc.
Top Pro Specialties
The Toro Company
Toyota Motor Sales, U.S.A.,Inc.
Transamerica Distribution Finance
Tree Tech Microinjection Systems
Triple D Enterprises
Tru-Cut, Inc.
Tuflex Manufacturing Company
Turbo Technologies, Inc.
Turf Buddy, Inc.
Turf Magazine
Turf Products
Turfco Manufacturing, Inc.
U.S. Lawns, Inc.
UDOR U.S.A., Inc.
UDS Green Industry Software, Inc.
Unico Distributing Company
United Horticultural Supply
Valley Crest
Van Bloem Gardens
Van Waters & Rogers, Inc.
Vander Kooi & Associates Inc.
The Vehicare Corporation
Visual Impact Imaging
Walker Manufacturing Company
Wall Enterprises, Inc.
Wanner Engineering, Inc.
WearGuard
Weed Man
Weisburger Green Insurance
Wells Cargo, Inc.
Westheffer Company, Inc.
Wright Manufacturing, Inc.
Yazoo/Kees Power Equipment
Yes, marketing, inc.
York Distributors
Zeneca Professional Products

To exhibit call (770) 973-2019 / www.gieonline.com

5 More Ways You'll Benefit:

4 Learn new tips, techniques, ideas and innovations from renowned speakers and industry leaders.

Interact with and learn from respected professional speakers and experienced leaders in the Green Industry who have been in your shoes. They know and understand the challenges you face every day. You'll learn technique after practical technique for making your business even more successful. Whether you are new to the industry or a "seasoned veteran," this unique conference will provide instructions and innovations tailored to your business to boost your success personally and professionally.

3 Network with your peers.

You'll find time is built into this conference specifically for you to meet and share insights with other cutting-edge companies and landscape professionals. Your peers are an invaluable source of professional expertise that you can profit from not only at the conference but in the future. As an added bonus, this year's conference features both exterior and interior landscape professionals in one place. Take advantage of this opportunity to explore future partnerships and cooperative efforts. Learn about successes other landscape companies have experienced through interior/exterior partnerships that have expanded their businesses, providing one-stop shopping for their clients.

2 Design your own educational schedule to meet your unique needs.

We've packed an incredible amount of information into just a few short days ... so feel free to move in and out of these six information-packed educational tracks and over 60 dynamic sessions. Plus, you have the opportunity to attend any sessions offered at the Professional Grounds Management Society Conference or the Professional Lawn Care Association of America Conference. It's your conference. Don't miss a thing — bring more than one person and you can cover it all!

1 See What's New — at the Green Industry Expo!

See the most comprehensive display of new products and services in the industry at the one and only Green Industry Expo (GIE). This outstanding display of Green Industry products and services features over 300 exhibitors ranging from the newest in power equipment and protective wear to irrigation supplies as well as a new focus on interior plant products and services. Another must-see feature of the GIE is the Product Field Day on Sunday from 1:00 p.m.- 5:00 p.m. Attend this hands-on demonstration of the latest equipment and systems the industry has to offer.

5 Get refreshed and recharged.

Taking a few days away from your routine to attend this conference will have a powerful, positive effect on your performance. You'll return to work with renewed confidence and energy ... and scores of new ideas and techniques that you can use immediately.

Portfolios Sponsored By:

Husqvarna

Educational Binders Sponsored By:

TEXTRON
TURF CARE AND SPECIALTY PRODUCTS

Badge Holders Sponsored By:

STIHL®