

Netopsystems AG, Novalisstrasse 12, 10115 Berlin, Germany



Commissioners for Trademarks
Attn: TTAB / Torri Rodgers
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Alexandria, VA 22313-1451

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Your message ---	Proposal No. ---	Tel. / Ext. +49 30 726 198- 510	Date 20 December 2004
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Answer of Applicant to Notice of Opposition (No.: 91163127)

Dear Sir and Madam,

Enclosed please find the Answer of Netopsystems AG to the Notice of Opposition by DANWARE DATA A/S dated November 23rd 2004.

Yours sincerely,



Oliver Wessling
CEO



12-27-2004

U.S. Patent & TMO/c/TM Mail Rcpt Dt. #74

Companies' Register no. /
Handelsregister-Nr.:
HRB 82429
VAT no. / Umsatzsteuer-ID:
DE217892727

Executives / Vorstand:

Oliver H. Wessling
Patrick A. Uhlmann
Christian Elsner

Chairman of the Board /
Aufsichtsratsvorsitzender:

Dr. Heiko Scheffczyk

Deutsche Bank PKG AG, Berlin, Germany
Bankleitzahl 100 700 24
Kontonummer 11 98 100
IBAN: DE 90100700240119810000
BIC / SWIFT: DEUTDE33

**IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD**

In the Matter of Application
Serial No. 78/246517

DANWARE DATA A/S)	
)	
Opposer,)	
)	
v.)	Opposition No.: 91163127
)	
NETOPSYSTEMS AG)	
)	
Applicant.)	

Answer of Applicant to Notice of Opposition

To: Commissioner for Trademarks
Attn: TTAB
P.O. Box 1451
Alexandria, VA 22313-1451

Netopsystems AG, ("Applicant"), hereby answers each of the allegations of the Notice of Opposition filed by DANWARE DATA A/S on November 23rd 2004.

Applicant admits it is the owner of the Mark NETOPSYSTEMS but not in International Class 009 as alleged in the first unnumbered paragraph. Applicant is the owner of the Mark NETOPSYSTEMS in International Class 042 for the service set forth in Applicant's application with Serial No. 78/246517. Applicant denies that Opposer will be damaged as alleged in the first unnumbered paragraph.

The numbers answers herein correspond to the numbered paragraphs set forth in Opposer's Notice of Opposition.

1. The Applicant admits this allegation in paragraph 1. To clarify, the term "optimization of data volume" refers to data compression.
2. Applicant is without knowledge and information to form a belief as to the truth of the allegations set forth in paragraph 2 and therefore denies the allegations.
3. Applicant is without knowledge and information to form a belief as to the truth of the allegations set forth in paragraph 3 and therefore denies the allegations.
4. Applicant is without knowledge and information to form a belief as to the truth of the allegations set forth in paragraph 4 and therefore denies the allegations.
5. Applicant is without knowledge and information to form a belief as to the truth of the allegations set forth in paragraph 5 and therefore denies the allegations.
6. Applicant is without knowledge and information to form a belief as to the truth of the allegations set forth in paragraph 6 and therefore denies the allegations.
7. Applicant is without knowledge and information to form a belief as to the truth of the allegations set forth in paragraph 7 and therefore denies the allegations.
8. Applicant denies the allegation in paragraph 8 that the Opposer's goods are similar to the service offered by the Applicant. NETOPSYSTEMS is designed for a different field of business. NETOPSYSTEMS is designed for a service which includes the analysis of downloadable software regarding the data volume reduction which could be achieved with NETOPSYSTEMS technology, the calculation of cost savings by using NETOPSYSTEMS technology, the service of implementation and maintaining technology, and additional consulting service in the field of size-optimized, accelerated, demand-oriented, fully automated, secure, and efficient electronic software delivery. The field of service is software or hardware technology that optimizes data volumes of software which is later on used in computers or

networks. NETOP's field of business is software (Main product: remote control software) for use in personal computers. Their main customers are end users (B2C sector). Whereas NETOPSYSTEMS is designed for software vendors in the software, telecommunication, game, and music industry (B2B sector). Therefore the Applicant's service won't cause any confusion as to the source, sponsorship or affiliation of the parties' respective goods and services.

9. Applicant denies all of the allegation in paragraph 9. NETOPSYSTEMS is a well known and much longer Mark and includes an additional word SYSTEMS. It is not designed for computer software products for personal computers as alleged in paragraph 9. The term "NET" refers to NETWORK. The term "OP" refers to OPERATING. The term "SYSTEM" stands for SYSTEM. And the term "S" at the end of NETOPSYSTEMS refers to SERVICE. The Mark NETOPSYSTEMS conveys the message that the goods and services are intended for use in relation to Network (distribution of optimized/compressed software via internet or network) Operating System (download manager) and Service (development and consulting).
10. Applicant denies all of the allegation in paragraph 10. The main differences are the business field and the target group. Opposer and Applicant don't compete in the same market. NETOP is operating in the field of end customers (B2C sector). NETOPSYSTEMS is designed for software producers (B2B sector), to facilitate and optimize the distribution of digital goods in a size-optimized, fully automated, efficient, and secure way via Internet, mobile net, and computer networks. NETOPSYSTEMS is not specifically designed for end user. NETOPSYSTEMS can only be visible to end users, if software is distributed by software vendors in the software, telecommunication, game, and music industry via Internet. The software functionality also differs. NETOP deals with end user software, whereas NETOPSYSTEMS is designed for software technology and service which deals with the compression of software applications. Because of the stated arguments above there is no reason to believe that the Applicant's Mark will cause confusion or mistakes in any way or anyhow.

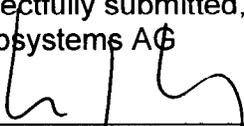
11. Applicant is without knowledge and information to form a belief as to the truth of the allegations set forth in paragraph 11 and therefore denies the allegations. Additionally, the Mark NETOPSYSTEMS is well known by Applicant's customers and business contacts for many years, like Adobe Systems Inc., American Online Inc., Apple Computer Inc., Hewlett-Packard Company, Intel Corp., Intuit Inc., McAfee Inc., Microsoft Corp., Network Associates Inc., Nokia Corp., Oracle Corp., SAP America Inc., Sun Microsystems Inc., Symantec Corp., Verizon Communications Inc. and Xerox Corp. All of these customers relate the proposed Mark NETOPSYSTEMS to significant size reduction of the original data volume and the facilitation of distributing digital goods.

12. Applicant denies the allegation in paragraph 12 that Applicant's Mark will cause any dilution of the distinctiveness of Opposer's famous registered Mark NETOP. As stated above, Opposer and Applicant operate in different markets and with different target groups. Opposer's Mark NETOP is designed for end users and not for software vendors. The main target groups are enterprises around the world which are using "NetOp remote control software" for remote administration of servers, laptops and desktop machines. Another big target group are schools. "NetOp School" is a highly acclaimed teaching software solution designed to make computerized classroom teaching more effective. NETOPSYSTEMS is designed for software vendors in a high price segment, to facilitate and optimize the distribution of digital goods. One example is the size-optimization or compression of Adobe Reader 6.0 software from Adobe Systems Inc. The service NETOPSYSTEMS made possible a data volume reduction of Adobe Reader 6.0 installers by 50% compared to the original software with common technology.

WHEREFORE, Applicant prays that the Notice of Opposition be dismissed in its entirety with prejudice and that the Trademark Trial and Appeal Board agrees a registration should be issued to Applicant for its trademark NETOPSYSTEMS in International Class 42.

Dated: December 20, 2004

Respectfully submitted,
Netopsystems AG



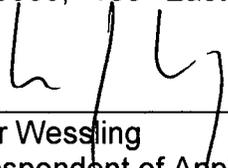
Oliver Wessling (Correspondent)

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Certificate of Service:

The undersigned hereby certify that the above ANSWER was served on the 20th of December to the Opposer by International Certified Mail, addressed to Baker & McKenzie LLP, John C. Filosa, Jeffrey O. Davidson, Attorneys for DANWARE DATA A/S, One Prudential Plaza, Suite 3500, 130 East Randolph Drive, Chicago, Illinois 60601.

Dated: 20th of December

By: 

Oliver Wessling
Correspondent of Applicant