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Filing date: **07/06/2005**

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	91158237
Party	Plaintiff World Confections Inc ,
Correspondence Address	Stephen L. Baker Baker and Rannells PA 626 North Thompson Street Raritan, NJ 08869
Submission	Second Supplemental Declaration of Matthew Cohen (with Exs. A, B(1)-B(5), and (C) in Support of Opposer's Motion For Summary Judgment
Filer's Name	John M. Rannells
Filer's e-mail	jmr@br-tmlaw.com, a.kosar@br-tmlaw.com
Signature	/john rannells/
Date	07/06/2005
Attachments	91158237 Decl Cohen.pdf (82 pages)

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

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World Confections, Inc.

Opposer

v.

Kencraft Inc.

Applicant

----------X

Mark: ALPINE CONFECTIONS

Opposition No.: 91/158,237

Application No. 76/362,977

SECOND SUPPLEMENTARY DECLARATION OF MATTHEW COHEN IN SUPPORT OF OPPOSER'S MOTION FOR SUMMARY JUDGMENT

Matthew Cohen, declares as follows:

1. I am the President of World Confections, Inc. ("WCI") of 185 30th Street, Brooklyn, New York 11232, the Opposer in the captioned proceeding.

2. I have been employed by WCI and its predecessor (Alpine USA Ltd.) and related company (World Candies, Inc.) since 1980. I both run and oversee all of the day-to-day operations of WCI.

3. I make this declaration in support of Opposer's motion for summary judgment granting Opposer's opposition to application Ser. No. 76/362977 for the mark ALPINE CONFECTIONS for candy.

4. I have personal knowledge of the facts set forth herein, and if called to testify, could and would testify competently thereto.

5. On April 14, 2005, pursuant to a Rule 56(f) ruling, the Respondent's attorney inspected thousands of documents produced for inspection at my office (i.e., the office of Opposer, WCI). On the same date, Respondent's attorney also took my deposition.

6. During Rule 56(f) production, WCI produced to Respondent, among numerous other documents, Alpine USA Ltd's. Booking Reports books 2000 and 2001 (showing daily summaries of orders received each day for each year), and WCI's Brokers Product Reports books 2002, 2003 and 2004 (sales compilations for sales rep sales recapped by item). The books, which are kept in the ordinary course of business, constitute, among other things, a record of the extensive and continuous sales of ALPINE CONFECTIONS gummi candy products from 2000 - 2004.

7. Various pages from the Booking Report books and the Brokers Product Reports book were marked and introduced by Respondent's attorney during my deposition (i.e., Exs. K-15 and 16 thereto). I have attached hereto as Exhibit "A" further representative pages from these books. They evidence sales during the period 2000-2004 of WCI gummi candy bearing the mark ALPINE CONFECTIONS. I also produced for Respondent's attorney invoices showing sales of the products under the 2005 packaging up to the date of the deposition. Not surprisingly, Respondent failed to address, refer to, or advise the Board of the existence of any these company records produced to Respondent.

8. Also produced to Respondent on April 14th, were copies/samples of ALPINE CONFECTIONS gummi candy packaging from June 1997, July 2001, June 2002, December 2003, July 2004, and April 2005. Attached hereto as exhibits "B(1)" – "B(5)"

are copies of the referenced packaging as produced to Respondent (with the exception of the July 2004 samples which were previously attached to my original declaration as exhibit 2). Not surprisingly, Respondent failed to address, refer to, or advise the Board of the existence of these company records produced to Respondent.

9. Also produced to Respondent on April 14th, were annual totals of sales of ALPINE CONFECTIONS gummi candies demonstrating that such sales are far from minimal, having well exceeded $1million annually from 1998-2004 (sales in 1997 were in excess of $680,000. The same was marked and introduced by Respondent's attorney during my deposition as Ex. K-20. It contains confidential matter and is being filed separately under seal as Ex. "C" hereto. The annual totals in Ex. C for the years 2002-2004 include sales of candy under other marks (i.e., after the merger of World Candies and Alpine USA into WCI). As stated in my deposition at pages 127-132. sales of ALPINE CONFECTIONS brand candy from 2002-2004 were approximately 21%-26% of the overall sales shown in Ex. "C" for those years. The figures were cross referenced and again calculated with Respondent's attorney during my deposition using the books referred to in paragraphs 6 and 7 above and a hand held calculator. See my deposition at pages 131-132. Not surprisingly, Respondent failed to address, refer to, or advise the Board of the existence of these company records produced to Respondent.

10. Also produced for Respondent on April 14th were shipping records, customs records, invoice books, correspondence files, price lists, and promotions, all of which evidence and demonstrate open and continuous sales of ALPINE CONFECTIONS brand gummi candies from 1997 to the present date, without any

interruption whatsoever. Not surprisingly, Respondent failed to address, refer to, or advise the Board of the existence of these company records produced to Respondent.

11. I note that Respondent's brief refers to a letter dated October 30, 2001 sent to my father from Respondent. It was marked by Respondent's attorney during my deposition as Ex. K-17and was submitted with Respondent's Response brief as ex. 12 thereto. I am not sure what relevance Respondent attaches to this letter. As stated in my deposition, the letter, which purports to be a cease and desist letter was so outrageous that it did not deserve a response and a response was not given. The Respondent's claim was that it has a manufacturing plant in Alpine, Utah and therefore had a right to demand that we cease using the mark. Respondent was not, and to this date is not using the mark on any product of which I am aware. More importantly, the letter clearly states that Respondent was aware, at the time the letter was written, of our use of the ALPINE CONFECTIONS mark on our products. They have apparently proceeded with plans to use the referenced mark notwithstanding their awareness of our prior and continuous use of the mark in issue.

12. Attached hereto as Exhibit "D" are relevant pages from my deposition taken by Respondent's attorney on April 14, 2005.

13. WCI is seeking, through the summary judgment procedure, an expedited resolution of the matter before the U.S. Trademark Trial & Appeal Board. We were using the mark on our gummi candy products prior to Kencraft filing its Intent to Use application and prior to the incorporation date of Kencraft's parent company Alpine Confections, Inc. or the incorporation date of Kencraft's sister company Alpine Confections Holdings, Inc. Our use has been continuous from 1997 to the present date.

As such, WCI has priority of use of the mark. Further, confusion and/or mistake as to source of origin is inevitable and has in fact occured.

I declare under the penalty of perjury that the foregoing is true and correct and that this Declaration was executed on July 6, 2005.

Matthew Cohen

CERTIFICATE OF SERVICE

I hereby certify a copy of the foregoing Second Supplemental DECLARATION OF MATTHEW COHEN IN SUPPORT OF OPPOSER'S MOTION FOR SUMMARY JUDGMENT in re: World Confections, Inc. v. Kencraft, Inc. Opp. No. 91/158,237 was served on counsel for Applicant, this 6th day of July, 2005, by sending same via First Class Mail, postage prepaid, to:

Todd E. Zenger, Esq.
Kirton & McConkie
1800 Eagle Gate Tower
60 East South Temple
Salt Lake City, Utah 84111

DATED: July 6, 2005

John M. Rannells

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

----------X

World Confections, Inc.

Opposer

v.

Kencraft Inc.

Applicant

----------X

Mark: ALPINE CONFECTIONS

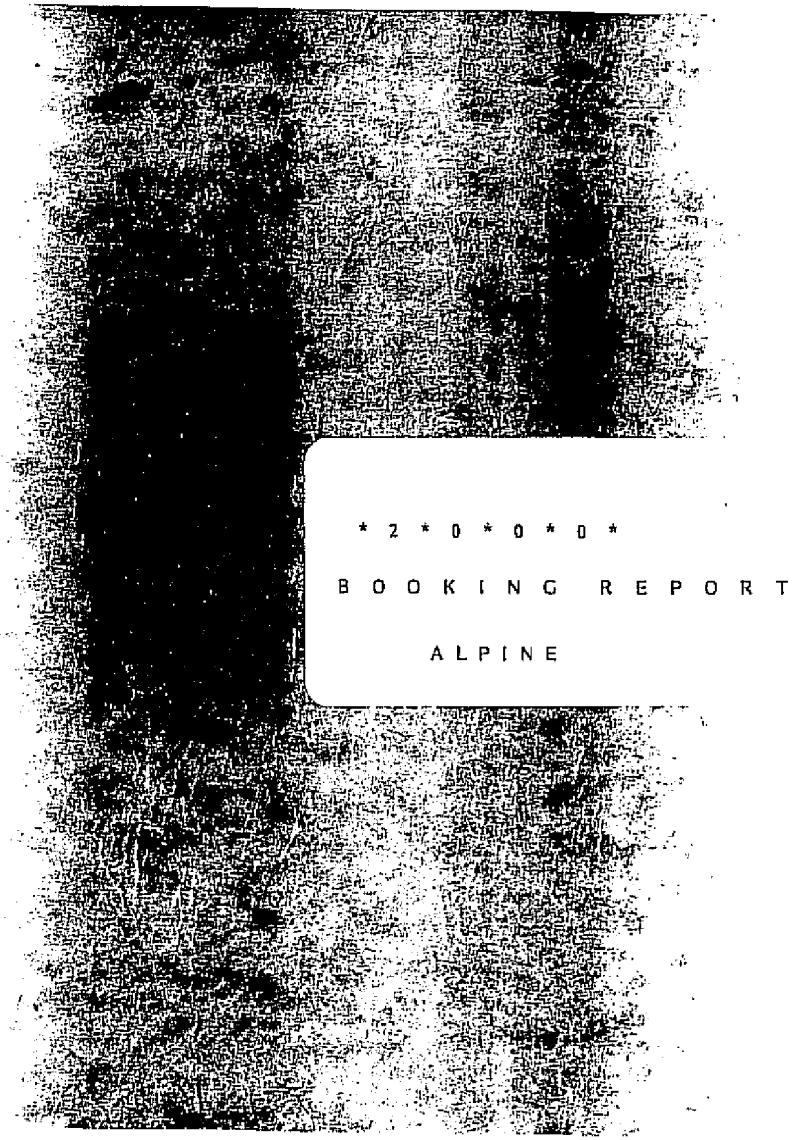
Opposition No.: 91/158,237

Application No. 76/362,977

EXHIBIT "A"

TO SECOND SUPPLEMENTARY DECLARATION OF MATTHEW COHEN IN SUPPORT OF OPPOSER'S MOTION FOR SUMMARY JUDGMENT

Representative pages from Opposer's
Booking Report books and
Brokers Product Reports books



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BOOKING REPORT

ALPINE

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 12/13/00
PAGE NUMBER: 1

ACCOUNT #: 1783090 ORDER #: 933963 SHIP TO: 99 CENTS ONLY STORE
ORDER DATE: 12/13/00 SALESPERSON: 06
NO. OF PACKAGES: 3750
SHIP VIA L.A. PIER
CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
600	01615	24	BG	GUMMI PEACH RINGS-8oz BAG	14400	.585		8424.00	.382	5500.80	[redacted]	
550	01613	24	BG	GUMMI SOUR WORMS-7oz BAG	13200	.585		7722.00	.382	5042.40	[redacted]	
600	01612	24	BG	NEON GUMMI BEARS-7oz BAG	14400	.585		8424.00	.382	5500.80	[redacted]	
550	01611	24	BG	GUMMI WORMS - 7oz BAG	13200	.585		7722.00	.382	5042.40	[redacted]	
550	01610	24	BG	GUMMI BEARS-7oz BAG	13200	.585		7722.00	.382	5042.40	[redacted]	
440	01621	24	BG	STRAWBERRY PEAKS- 7 OZ	10560	.585		6177.60	.382	4033.92	[redacted]	
460	01623	24	BG	SOUR "RUDE DUDES" 7oz	11040	.585		6458.40	.382	4217.28	[redacted]	

NET AMOUNT SUBTOTAL:	52650.00
TOTAL COST:	34380.00
FREIGHT AMOUNT:	3836.91
COMMISSION:	2632.50
TOTAL COSTS:	40849.41
NET GROSS PROFIT:	11800.59
GROSS PROFIT %:	.22

ACCOUNT #: 1819364 ORDER #: 933964 SHIP TO: CASEY'S GENERAL STORE, INC.
ORDER DATE: 12/13/00 SALESPERSON: 66
NO. OF PACKAGES: 510
SHIP VIA ROADWAY
CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
150	01210	12	BG	GUMMI BEARS-7OZ BAG	1800	.600		1080.00	.382	687.60	[redacted]	
225	01211	12	BG	GUMMI WORMS - 7 OZ BAG	2700	.600		1620.00	.382	1031.40	[redacted]	
60	01213	12	BG	GUMMI SOUR WORMS-7 OZ BAG	720	.600		432.00	.382	275.04	[redacted]	
75	01220	12	BG	GUMMI FROGS - 7 OZ BAG	900	.600		540.00	.382	343.80	[redacted]	

NET AMOUNT SUBTOTAL:	3672.00
TOTAL COST:	2337.84
FREIGHT AMOUNT:	365.28
COMMISSION:	183.60
TOTAL COSTS:	2886.72
NET GROSS PROFIT:	785.28
GROSS PROFIT %:	.21

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 11/17/00
PAGE NUMBER: 1

ACCOUNT #: 1766449 ORDER #: 933950 SHIP TO: WAKEFERN FOOD CORP.
ORDER DATE: 11/17/00 SALESPERSON: 04 NO. OF PACKAGES: 1600 SHIP VIA SAFEWAY
CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
400	09615	24	BG	GUMMI PEACH RINGS-CLIP ST	9600	.670		6432.00	.400	3840.00	[redacted]	[redacted]
400	09621	24	BG	STRAWBERRY PEAKS-CLIP STP	9600	.670		6432.00	.400	3840.00	[redacted]	[redacted]
400	09612	24	BG	GUMMI NEON BEARS-CLIP STR	9600	.670		6432.00	.400	3840.00	[redacted]	[redacted]
400	09613	24	BG	GUMMI SOUR WORMS-CLIP STP	9600	.670		6432.00	.400	3840.00	[redacted]	[redacted]

NET AMOUNT SUBTOTAL: 25728.00

TOTAL COST: 15360.00
FREIGHT AMOUNT: 323.74
COMMISSION: 1286.40
TOTAL COSTS: 16970.14

NET GROSS PROFIT: 8757.86

GROSS PROFIT %: .34

ACCOUNT #: 1766449 ORDER #: 933951 SHIP TO: WAKEFERN FOOD CORP.
ORDER DATE: 11/17/00 SALESPERSON: 04 NO. OF PACKAGES: 1600 SHIP VIA SAFEWAY
CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
400	09615	24	BG	GUMMI PEACH RINGS-CLIP ST	9600	.670		6432.00	.400	3840.00	[redacted]	[redacted]
400	09621	24	BG	STRAWBERRY PEAKS-CLIP STP	9600	.670		6432.00	.400	3840.00	[redacted]	[redacted]
400	09612	24	BG	GUMMI NEON BEARS-CLIP STR	9600	.670		6432.00	.400	3840.00	[redacted]	[redacted]
400	09613	24	BG	GUMMI SOUR WORMS-CLIP STP	9600	.670		6432.00	.400	3840.00	[redacted]	[redacted]

NET AMOUNT SUBTOTAL: 25728.00

TOTAL COST: 15360.00
FREIGHT AMOUNT: 323.74
COMMISSION: 1286.40
TOTAL COSTS: 16970.14

NET GROSS PROFIT: 8757.86

GROSS PROFIT %: .34

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 09/27/00
PAGE NUMBER: 1

ACCOUNT #: 1646230 ORDER #: 933915 SHIP TO: DOLLAR TREE DISTRIBUTION, INC. SHIP VIA PIER NORFOL
ORDER DATE: 09/27/00 SALESPERSON: 94 NO. OF PACKAGES: 3750 CHARGES COLLECT

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
887	01612	24	BG	NEON GUMMI BEARS-7oz BAG	21288	.545		11601.96	.382	8132.02	[redacted]	
700	01613	24	BG	GUMMI SOUR WORMS-7oz BAG	16800	.545		9156.00	.382	6417.60	[redacted]	
512	01615	24	BG	GUMMI PEACH RINGS-8oz BAG	12288	.545		6696.96	.382	4694.02	[redacted]	
325	01617	24	BG	GUMMI BUGZ- 7oz BAG	7800	.545		4251.00	.382	2979.60	[redacted]	
300	01620	24	BG	GUMMI FROGS, 7oz BAG	7200	.545		3924.00	.382	2750.40	[redacted]	
325	01621	24	BG	STRAWBERRY PEAKS- 7 OZ	7800	.545		4251.00	.382	2979.60	[redacted]	
701	01623	24	BG	SOUR "RUDE DUDES" 7oz	16824	.530		8916.72	.382	6426.77	[redacted]	

NET AMOUNT SUBTOTAL:	48797.64
TOTAL COST:	34380.01
FREIGHT AMOUNT:	
COMMISSION:	2439.88
TOTAL COSTS:	36819.89
NET GROSS PROFIT:	11977.75
GROSS PROFIT %:	.25

ACCOUNT #: 1646230 ORDER #: 933916 SHIP TO: DOLLAR TREE DISTRIBUTION, INC. SHIP VIA PIER NORFOL
ORDER DATE: 09/27/00 SALESPERSON: 94 NO. OF PACKAGES: 3750 CHARGES COLLECT

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
887	01612	24	BG	NEON GUMMI BEARS-7oz BAG	21288	.545		11601.96	.382	8132.02	[redacted]	
700	01613	24	BG	GUMMI SOUR WORMS-7oz BAG	16800	.545		9156.00	.382	6417.60	[redacted]	
512	01615	24	BG	GUMMI PEACH RINGS-8oz BAG	12288	.545		6696.96	.382	4694.02	[redacted]	
325	01617	24	BG	GUMMI BUGZ- 7oz BAG	7800	.545		4251.00	.382	2979.60	[redacted]	
300	01620	24	BG	GUMMI FROGS, 7oz BAG	7200	.545		3924.00	.382	2750.40	[redacted]	
325	01621	24	BG	STRAWBERRY PEAKS- 7 OZ	7800	.545		4251.00	.382	2979.60	[redacted]	
701	01623	24	BG	SOUR "RUDE DUDES" 7oz	16824	.530		8916.72	.382	6426.77	[redacted]	

VENDOR #1273

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 09/25/00
PAGE NUMBER: 1

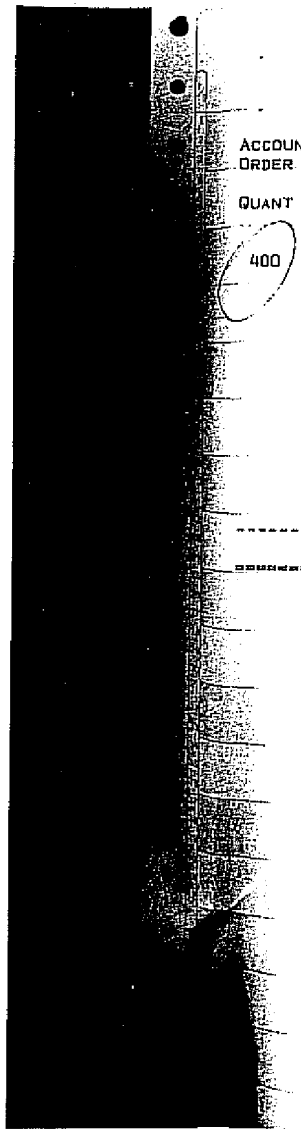
ACCOUNT #: 1819364 ORDER #: 933914 SHIP TO: CASEY'S GENERAL STORE, INC.
ORDER DATE: 09/25/00 SALESPERSON: 66 NO. OF PACKAGES: 5700

SHIP VIA ROADWAY
CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
450	01210	12	BG	GUMMI BEARS-7OZ BAG	5400	.600		3240.00	.382	2062.80	[redacted]	[redacted]
625	01211	12	BG	GUMMI WORMS - 7 OZ BAG	7500	.600		4500.00	.382	2865.00	[redacted]	[redacted]
450	01213	12	BG	GUMMI SOUR WORMS-7 OZ BAG	5400	.600		3240.00	.382	2062.80	[redacted]	[redacted]
600	01215	12	BG	GUMMI PEACH RINGS-7OZ BAG	7200	.600		4320.00	.382	2750.40	[redacted]	[redacted]
825	01221	12	BG	STRAWBERRY PEAKS-7OZ BAG	9900	.600		5940.00	.382	3781.80	[redacted]	[redacted]
750	01220	12	BG	GUMMI FROGS - 7 OZ BAG	9000	.600		5400.00	.382	3438.00	[redacted]	[redacted]

NET AMOUNT SUBTOTAL:	26640.00
TOTAL COST:	16960.80
FREIGHT AMOUNT:	1166.02
COMMISSION:	1332.00
TOTAL COSTS:	19458.82
NET GROSS PROFIT:	7181.18
GROSS PROFIT %:	.27

NET AMOUNT GRAND TOTAL	26640.00
TOTAL COST:	16960.80
FREIGHT AMOUNT:	1166.02
COMMISSION:	1332.00
TOTAL COSTS:	19458.82
NET GROSS PROFIT:	7181.18
GROSS PROFIT %:	.27



ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 06/30/00
PAGE NUMBER: 1

ACCOUNT #: 1819408 ORDER #: 933878 SHIP TO: PALMER CANDY COMAPNY
ORDER DATE: 06/30/00 SALESPERSON: 66 No. OF PACKAGES: 400

SHIP VIA CHAMPION
CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
400	00583	6	TB	240CT GUMMI WORMS-TUBS	2400	7.800	1.800	14400.00	3.100	7440.00	[redacted]	

NET AMOUNT SUBTOTAL: 14400.00

TOTAL COST: 7440.00
FREIGHT AMOUNT: 711.51
COMMISSION: 720.00

TOTAL COSTS: 8871.51

NET GROSS PROFIT: 5528.49

GROSS PROFIT %: .38

NET AMOUNT GRAND TOTAL 14400.00

TOTAL COST: 7440.00
FREIGHT AMOUNT: 711.51
COMMISSION: 720.00

TOTAL COSTS: 8871.51

NET GROSS PROFIT: 5528.49

GROSS PROFIT %: .38

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 06/20/00
PAGE NUMBER: 1

ACCOUNT #: 1819364 ORDER #: 933870 SHIP TO: CASEY'S GENERAL STORE, INC.
ORDER DATE: 06/20/00 SALESPERSON: 66
NO. OF PACKAGES: 3725
SHIP VIA CHAMPION
CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
450	01210	12	BG	GUMMI BEARS-7OZ BAG	5400	.600		3240.00	.382	2062.80	[redacted]	
450	01211	12	BG	GUMMI WORMS - 7 OZ BAG	5400	.600		3240.00	.382	2062.80	[redacted]	
825	01213	12	BG	GUMMI SOUR WORMS-7 OZ BAG	9900	.600		5940.00	.382	3781.80	[redacted]	
650	01215	12	BG	GUMMI PEACH RINGS-7OZ BAG	7800	.600		4680.00	.382	2979.60	[redacted]	
750	01221	12	BG	STRAWBERRY PEAKS-7OZ BAG	9000	.600		5400.00	.382	3438.00	[redacted]	
600	01220	12	BG	GUMMI FROGS - 7 OZ BAG	7200	.600		4320.00	.382	2750.40	[redacted]	

NET AMOUNT SUBTOTAL:	26820.00
TOTAL COST:	17075.40
FREIGHT AMOUNT:	1166.02
COMMISSION:	1341.00
TOTAL COSTS:	19582.42
NET GROSS PROFIT:	7237.58
GROSS PROFIT %:	.27

ACCOUNT #: 1530569 ORDER #: 933867 SHIP TO: SAVE-A-LOT STORES
ORDER DATE: 06/20/00 SALESPERSON: 81
NO. OF PACKAGES: 180
SHIP VIA CHAMPION
CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
180	18101	24	BG	24-7OZ GUMMI ASST CASE	4320	.620		2678.40	.378	1632.96	[redacted]	

NET AMOUNT SUBTOTAL:	2678.40
TOTAL COST:	1632.96
FREIGHT AMOUNT:	200.72
COMMISSION:	133.92
TOTAL COSTS:	1967.60
NET GROSS PROFIT:	710.80
GROSS PROFIT %:	.27

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 03/17/00
PAGE NUMBER: 1

ACCOUNT #: 1819364 ORDER #: 933803 SHIP TO: CASEY'S GENERAL STORES
ORDER DATE: 03/17/00 SALESPERSON: 66
No. OF PACKAGES: 4050
SHIP VIA ROADWAY
CHARGES PREPAID

QUANT	PROD No.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
600	01210	12	BG	GUMMI BEARS-7OZ BAG	7200	.600		4320.00	.382	2750.40	[redacted]	
700	01211	12	BG	GUMMI WORMS - 7 OZ BAG	8400	.600		5040.00	.382	3208.80	[redacted]	
850	01213	12	BG	GUMMI SOUR WORMS-7 OZ BAG	10200	.600		6120.00	.382	3896.40	[redacted]	
600	01215	12	BG	GUMMI PEACH RINGS-7OZ BAG	7200	.600		4320.00	.382	2750.40	[redacted]	
650	01221	12	BG	STRAWBERRY PEAKS-7OZ BAG	7800	.600		4680.00	.382	2979.60	[redacted]	
650	01220	12	BG	GUMMI FROGS - 7 OZ BAG	7800	.600		4680.00	.382	2979.60	[redacted]	

NET AMOUNT SUBTOTAL:	29160.00
TOTAL COST:	18565.20
FREIGHT AMOUNT:	1166.03
COMMISSION:	1458.00
TOTAL COSTS:	21189.23
NET GROSS PROFIT:	7970.77
GROSS PROFIT %:	.27

ACCOUNT #: 1819468 ORDER #: 933804 SHIP TO: PALMER CANDY COMAPNY
ORDER DATE: 03/17/00 SALESPERSON: 66
No. OF PACKAGES: 4000
SHIP VIA ROADWAY
CHARGES PREPAID

QUANT	PROD No.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
600	01210	12	BG	GUMMI BEARS-7OZ BAG	7200	.600		4320.00	.382	2750.40	[redacted]	
700	01211	12	BG	GUMMI WORMS - 7 OZ BAG	8400	.600		5040.00	.382	3208.80	[redacted]	
950	01213	12	BG	GUMMI SOUR WORMS-7 OZ BAG	11400	.600		6840.00	.382	4354.80	[redacted]	
600	01215	12	BG	GUMMI PEACH RINGS-7OZ BAG	7200	.600		4320.00	.382	2750.40	[redacted]	
400	01216	12	BG	GUMMI APPLE RINGS-7OZ BAG	4800	.600		2880.00	.382	1833.60	[redacted]	
350	01221	12	BG	STRAWBERRY PEAKS-7OZ BAG	4200	.600		2520.00	.382	1604.40	[redacted]	
400	01220	12	BG	GUMMI FROGS - 7 OZ BAG	4800	.600		2880.00	.382	1833.60	[redacted]	

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 04/05/00
PAGE NUMBER: 1

ACCOUNT #: 1819364 ORDER #: 933813 SHIP TO: CASEY'S GENERAL STORES
ORDER DATE: 04/05/00 SALESPERSON: 66
NO. OF PACKAGES: 3860
SHIP VIA STEAM-SHIP
CHARGES PREPAID

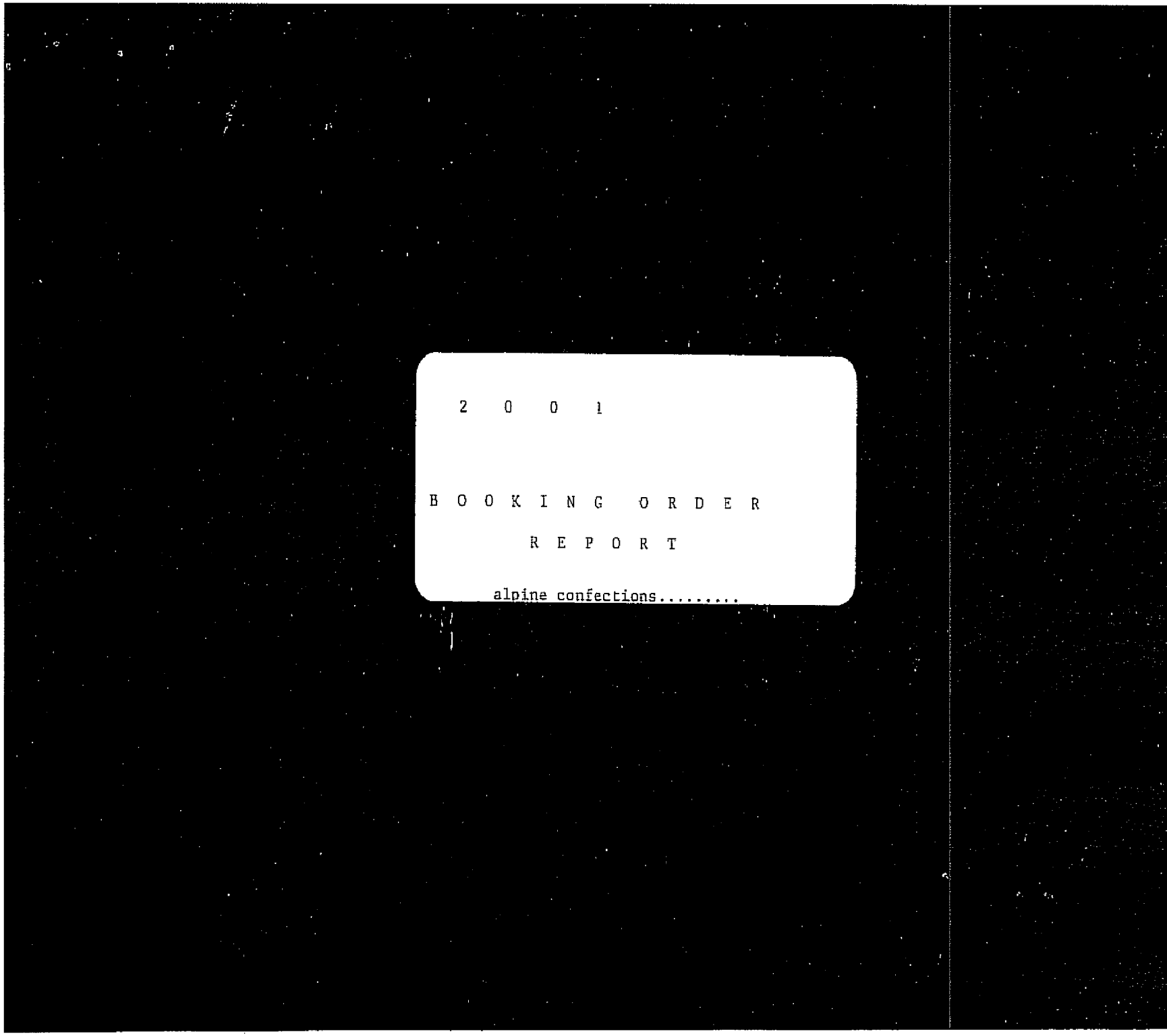
QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
640	01210	12	BG	GUMMI BEARS-7OZ BAG	7680	.600		4608.00	.382	2933.76	1674.24	.36
640	01211	12	BG	GUMMI WORMS - 7 OZ BAG	7680	.600		4608.00	.382	2933.76	1674.24	.36
640	01213	12	BG	GUMMI SOUR WORMS-7 OZ BAG	7680	.600		4608.00	.382	2933.76	1674.24	.36
640	01215	12	BG	GUMMI PEACH RINGS-7OZ BAG	7680	.600		4608.00	.382	2933.76	1674.24	.36
650	01221	12	BG	STRAWBERRY PEAKS-7OZ BAG	7800	.600		4680.00	.382	2979.60	1700.40	.36
650	01220	12	BG	GUMMI FROGS - 7 OZ BAG	7800	.600		4680.00	.382	2979.60	1700.40	.36

NET AMOUNT SUBTOTAL:	27792.00
TOTAL COST:	17694.24
FREIGHT AMOUNT:	1166.02
COMMISSION:	1389.60
TOTAL COSTS:	20249.86
NET GROSS PROFIT:	7542.14
GROSS PROFIT %:	.27

ACCOUNT #: 1526359 ORDER #: 933812 SHIP TO: SAVE-A-LOT STORES
ORDER DATE: 04/05/00 SALESPERSON: 81
NO. OF PACKAGES: 120
SHIP VIA ROADWAY
CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
120	18101	24	BG	24-7OZ GUMMI ASST CASE	2880	.620		1785.60	.378	1088.64	696.96	.39

NET AMOUNT SUBTOTAL:	1785.60
TOTAL COST:	1088.64
FREIGHT AMOUNT:	107.29
COMMISSION:	89.28
TOTAL COSTS:	1285.21
NET GROSS PROFIT:	500.39
GROSS PROFIT %:	.28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B O O K I N G O R D E R
R E P O R T
alpine confections.....

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 11/21/01
PAGE NUMBER: 1

ACCOUNT #: 1819488 ORDER #: 934363 SHIP TO: PALMER CANDY COMAPNY SHIP VIA ROADWAY
ORDER DATE: 11/21/01 SALESPERSON: 66 NO. OF PACKAGES: 1320 CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
240	01210	12	BG	GUMMI BEARS-7OZ BAG	2880	.600		1728.00	.382	1100.16	[illegible]	[illegible]
240	01211	12	BG	GUMMI WORMS - 7 OZ BAG	2880	.600		1728.00	.382	1100.16	[illegible]	[illegible]
440	01221	12	BG	STRAWBERRY PEAKS-7OZ BAG	5280	.600		3168.00	.382	2016.96	[illegible]	[illegible]
400	01220	12	BG	GUMMI FROGS - 7 OZ BAG	4800	.600		2880.00	.382	1833.60	[illegible]	[illegible]

NET AMOUNT SUBTOTAL:	9504.00
TOTAL COST:	6050.88
FREIGHT AMOUNT:	711.51
COMMISSION:	475.20
TOTAL COSTS:	7237.59
NET GROSS PROFIT:	2266.41
GROSS PROFIT %:	.24

ACCOUNT #: 1530496 ORDER #: 934362 SHIP TO: SAVE-A-LOT-HUMBOLDT #1476 SHIP VIA ROADWAY
ORDER DATE: 11/21/01 SALESPERSON: 81 NO. OF PACKAGES: 180 CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
180	18101	24	BG	24-7OZ GUMMI ASST CASE	4320	.620		2678.40	.378	1632.96	[illegible]	[illegible]

NET AMOUNT SUBTOTAL:	2678.40
TOTAL COST:	1632.96
FREIGHT AMOUNT:	223.09
COMMISSION:	133.92
TOTAL COSTS:	1989.97
NET GROSS PROFIT:	688.43
GROSS PROFIT %:	.26

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 11/21/01
PAGE NUMBER: 5

ACCOUNT #: 1646915 ORDER #: 934360 SHIP TO: DOLLAR TREE/ONLY $1.00 SHIP VIA F.O.B. NJ
ORDER DATE: 11/21/01 SALESPERSON: 93 NO. OF PACKAGES: 3750 CHARGES COLLECT

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
375	01699	24	BG	JUNGLE ROPES-SOUR 7OZ	9000	.545		4905.00	.380	3420.00	[redacted]	
375	01625	24	BG	GUMMI DINOSAURS- 7OZ	9000	.545		4905.00	.380	3420.00	[redacted]	
937	01612	24	BG	NEON GUMMI BEARS-7oz BAG	22488	.545		12255.96	.382	8590.42	[redacted]	
750	01613	24	BG	GUMMI SOUR WORMS-7oz BAG	18000	.545		9810.00	.382	6876.00	[redacted]	
750	01615	24	BG	GUMMI PEACH RINGS-7oz BAG	18000	.545		9810.00	.382	6876.00	[redacted]	
563	01623	24	BG	SOUR "RUDE DUDES" 7oz	13512	.545		7364.04	.382	5161.58	[redacted]	

NET AMOUNT SUBTOTAL: 49050.00

TOTAL COST: 34344.00
FREIGHT AMOUNT:
COMMISSION: 2452.50
TOTAL COSTS: 36796.50

NET GROSS PROFIT: 12253.50

GROSS PROFIT %: .25

ACCOUNT #: 1646230 ORDER #: 934361 SHIP TO: DOLLAR TREE DISTRIBUTION, INC. SHIP VIA F.O.B. NJ
ORDER DATE: 11/21/01 SALESPERSON: 93 NO. OF PACKAGES: 3750 CHARGES COLLECT

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
375	01699	24	BG	JUNGLE ROPES-SOUR 7OZ	9000	.545		4905.00	.380	3420.00	[redacted]	
375	01625	24	BG	GUMMI DINOSAURS- 7OZ	9000	.545		4905.00	.380	3420.00	[redacted]	
937	01612	24	BG	NEON GUMMI BEARS-7oz BAG	22488	.545		12255.96	.382	8590.42	[redacted]	
750	01613	24	BG	GUMMI SOUR WORMS-7oz BAG	18000	.545		9810.00	.382	6876.00	[redacted]	
750	01615	24	BG	GUMMI PEACH RINGS-7oz BAG	18000	.545		9810.00	.382	6876.00	[redacted]	
563	01623	24	BG	SOUR "RUDE DUDES" 7oz	13512	.545		7364.04	.382	5161.58	[redacted]	

NET AMOUNT SUBTOTAL: 49050.00

TOTAL COST: 34344.00
FREIGHT AMOUNT:
COMMISSION: 2452.50
TOTAL COSTS: 36796.50

NET GROSS PROFIT: 12253.50

GROSS PROFIT %: .25

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 08/29/01
PAGE NUMBER: 1

ACCOUNT #: 1819364 ORDER #: 934285 SHIP TO: CASEY'S GENERAL STORE, INC. SHIP VIA ROADWAY
ORDER DATE: 08/29/01 SALESPERSON: 66 NO. OF PACKAGES: 1005 CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
260	01210	12	BG	GUMMI BEARS-7OZ BAG	3120	.600		1872.00	.382	1191.84	[redacted]	
210	01211	12	BG	GUMMI WORMS - 7 OZ BAG	2520	.600		1512.00	.382	962.64	[redacted]	
235	01221	12	BG	STRAWBERRY PEAKS-7OZ BAG	2820	.600		1692.00	.382	1077.24	[redacted]	
300	01220	12	BG	GUMMI FROGS - 7 OZ BAG	3600	.600		2160.00	.382	1375.20	[redacted]	

NET AMOUNT SUBTOTAL:	7236.00
TOTAL COST:	4606.92
FREIGHT AMOUNT:	587.87
COMMISSION:	361.80
TOTAL COSTS:	5556.59
NET GROSS PROFIT:	1679.41
GROSS PROFIT %:	.23

NET AMOUNT GRAND TOTAL	7236.00
TOTAL COST:	4606.92
FREIGHT AMOUNT:	587.87
COMMISSION:	361.80
TOTAL COSTS:	5556.59
NET GROSS PROFIT:	1679.41
GROSS PROFIT %:	.23

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 09/27/01
PAGE NUMBER: 1

ACCOUNT #: 1398261 ORDER #: 934313 SHIP TO: VALUE CITY MERCHANTS WHSE SHIP VIA ROADWAY
ORDER DATE: 09/27/01 SALESPERSON: 68 NO. OF PACKAGES: 1493 CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
276	01613	24	BG	GUMMI SOUR WORMS-7oz BAG	6624	.580		3841.92	.382	2530.37	[redacted]	
300	01610	24	BG	GUMMI BEARS-7oz BAG	7200	.580		4176.00	.382	2750.40	[redacted]	
250	01620	24	BG	GUMMI FROGS, 7oz BAG	6000	.580		3480.00	.382	2292.00	[redacted]	
250	01623	24	BG	SOUR "RUDE DUDES" 7oz	6000	.580		3480.00	.382	2292.00	[redacted]	
230	01615	24	BG	GUMMI PEACH RINGS-7oz BAG	5520	.580		3201.60	.382	2108.64	[redacted]	
187	01621	24	BG	STRAWBERRY PEAKS- 7 OZ	4488	.580		2603.04	.382	1714.42	[redacted]	

NET AMOUNT SUBTOTAL:	20782.56
TOTAL COST:	13687.83
FREIGHT AMOUNT:	700.05
COMMISSION:	1039.13
TOTAL COSTS:	15427.01
NET GROSS PROFIT:	5355.55
GROSS PROFIT %:	.26

NET AMOUNT GRAND TOTAL	20782.56
TOTAL COST:	13687.83
FREIGHT AMOUNT:	700.05
COMMISSION:	1039.13
TOTAL COSTS:	15427.01
NET GROSS PROFIT:	5355.55
GROSS PROFIT %:	.26

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 07/30/01
PAGE NUMBER: 1

ACCOUNT #: 1766449 ORDER #: 934254 SHIP TO: WAKEFERN FOOD CORP.
ORDER DATE: 07/30/01 SALESPERSON: 04 NO. OF PACKAGES: 1600
SHIP VIA SAFEWAY
CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
350	09624	24	BG	SOUR SCOOTER WHEELS-C.S.	8400	.670		5628.00	.400	3360.00	[redacted]	
350	09625	24	BG	GUMMI DINOSAURS- CLIP STR	8400	.670		5628.00	.400	3360.00	[redacted]	
450	09612	24	BG	GUMMI NEON BEARS-CLIP STR	10800	.670		7236.00	.400	4320.00	[redacted]	
450	09613	24	BG	GUMMI SOUR WORMS-CLIP STP	10800	.670		7236.00	.400	4320.00	[redacted]	

NET AMOUNT SUBTOTAL: 25728.00

TOTAL COST: 15360.00
FREIGHT AMOUNT: 323.74
COMMISSION: 1286.40

TOTAL COSTS: 16970.14

NET GROSS PROFIT: 8757.86

GROSS PROFIT %: .34

NET AMOUNT GRAND TOTAL 25728.00

TOTAL COST: 15360.00
FREIGHT AMOUNT: 323.74
COMMISSION: 1286.40

TOTAL COSTS: 16970.14

NET GROSS PROFIT: 8757.86

GROSS PROFIT %: .34

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 07/31/01
PAGE NUMBER: 1

ACCOUNT #: 1819364 ORDER #: 934255 SHIP TO: CASEY'S GENERAL STORE, INC. SHIP VIA ROADWAY
ORDER DATE: 07/31/01 SALESPERSON: 66 NO. OF PACKAGES: 965 CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
230	01210	12	BG	GUMMI BEARS-7OZ BAG	2760	.600		1656.00	.382	1054.32	[redacted]	
250	01211	12	BG	GUMMI WORMS - 7 OZ BAG	3000	.600		1800.00	.382	1146.00	[redacted]	
200	01221	12	BG	STRAWBERRY PEAKS-7OZ BAG	2400	.600		1440.00	.382	916.80	[redacted]	
285	01220	12	BG	GUMMI FROGS - 7 OZ BAG	3420	.600		2052.00	.382	1306.44	[redacted]	

NET AMOUNT SUBTOTAL:	6948.00
TOTAL COST:	4423.56
FREIGHT AMOUNT:	564.47
COMMISSION:	347.40
TOTAL COSTS:	5335.43
NET GROSS PROFIT:	1612.57
GROSS PROFIT %:	.23

ACCOUNT #: 1526375 ORDER #: 934256 SHIP TO: SAVE-A-LOT STORES SHIP VIA ROADWAY
ORDER DATE: 07/31/01 SALESPERSON: 81 NO. OF PACKAGES: 255 CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
255	18101	24	BG	24-7OZ GUMMI ASST CASE	6120	.620		3794.40	.378	2313.36	[redacted]	

NET AMOUNT SUBTOTAL:	3794.40
TOTAL COST:	2313.36
FREIGHT AMOUNT:	261.89
COMMISSION:	189.72
TOTAL COSTS:	2764.97
NET GROSS PROFIT:	1029.43
GROSS PROFIT %:	.27

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 01/29/01
PAGE NUMBER: 1

ACCOUNT #: 1819364 ORDER #: 934020 SHIP TO: CASEY'S GENERAL STORE, INC. SHIP VIA ROADWAY
ORDER DATE: 01/29/01 SALESPERSON: 66 NO. OF PACKAGES: 1600 CHARGES PREPAID

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
425	01210	12	BG	GUMMI BEARS-7OZ BAG	5100	.600		3060.00	.382	1948.20	[redacted]	
390	01211	12	BG	GUMMI WORMS - 7 OZ BAG	4680	.600		2808.00	.382	1787.76	[redacted]	
360	01221	12	BG	STRAWBERRY PEAKS-7OZ BAG	4320	.600		2592.00	.382	1650.24	[redacted]	
425	01220	12	BG	GUMMI FROGS - 7 OZ BAG	5100	.600		3060.00	.382	1948.20	[redacted]	

NET AMOUNT SUBTOTAL:	11520.00
TOTAL COST:	7334.40
FREIGHT AMOUNT:	745.82
COMMISSION:	576.00
TOTAL COSTS:	8656.22
NET GROSS PROFIT:	2863.78
GROSS PROFIT %:	.25

NET AMOUNT GRAND TOTAL	11520.00
TOTAL COST:	7334.40
FREIGHT AMOUNT:	745.82
COMMISSION:	576.00
TOTAL COSTS:	8656.22
NET GROSS PROFIT:	2863.78
GROSS PROFIT %:	.25

ALPINE CONFECTIONS, INC.
BOOKING ORDER REPORT

TODAY'S DATE: 01/05/0
PAGE NUMBER: 4

ACCOUNT #: 1646915 ORDER #: 933997 SHIP TO: DOLLAR TREE/ONLY $1.00 SHIP VIA PIER BALTIM
ORDER DATE: 01/05/01 SALESPERSON: 94 NO. OF PACKAGES: 3750 CHARGES COLLECT

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
887	01612	24	BG	NEON GUMMI BEARS-7oz BAG	21288	.545		11601.96	.382	8132.02	[redacted]	
700	01613	24	BG	GUMMI SOUR WORMS-7oz BAG	16800	.545		9156.00	.382	6417.60	[redacted]	
512	01615	24	BG	GUMMI PEACH RINGS-8oz BAG	12288	.545		6696.96	.382	4694.02	[redacted]	
325	01619	24	EA	GUMMI LIZARDS, /oz BAG	7800	.550		4290.00	.382	2979.60	[redacted]	
300	01620	24	BG	GUMMI FROGS, 7oz BAG	7200	.545		3924.00	.382	2750.40	[redacted]	
325	01621	24	BG	STRAWBERRY PEAKS- 7 OZ	7800	.545		4251.00	.382	2979.60	[redacted]	
701	01623	24	BG	SOUR "RUDE DUDES" 7oz	16824	.530		8916.72	.382	6426.77	[redacted]	

VENDOR # 1273

NET AMOUNT SUBTOTAL:	48836.64
TOTAL COST:	34380.01
FREIGHT AMOUNT:	
COMMISSION:	2441.83
TOTAL COSTS:	36821.84
NET GROSS PROFIT:	12014.80
GROSS PROFIT %:	.25

ACCOUNT #: 1646915 ORDER #: 933998 SHIP TO: DOLLAR TREE/ONLY $1.00 SHIP VIA PIER BALTIM
ORDER DATE: 01/05/01 SALESPERSON: 94 NO. OF PACKAGES: 3750 CHARGES COLLECT

QUANT	PROD NO.	UNITS CASE	U/M	DESCRIPTION	TOTAL UNITS	UNIT PRICE	UNIT DISCOUNT	NET AMOUNT	UNIT COST	TOTAL COST	NET PROFIT	G/P %
887	01612	24	BG	NEON GUMMI BEARS-7oz BAG	21288	.545		11601.96	.382	8132.02	[redacted]	
700	01613	24	BG	GUMMI SOUR WORMS-7oz BAG	16800	.545		9156.00	.382	6417.60	[redacted]	
512	01615	24	BG	GUMMI PEACH RINGS-8oz BAG	12288	.545		6696.96	.382	4694.02	[redacted]	
325	01619	24	EA	GUMMI LIZARDS, /oz BAG	7800	.550		4290.00	.382	2979.60	[redacted]	
300	01620	24	BG	GUMMI FROGS, 7oz BAG	7200	.545		3924.00	.382	2750.40	[redacted]	
325	01621	24	BG	STRAWBERRY PEAKS- / OZ	7800	.545		4251.00	.382	2979.60	[redacted]	
701	01623	24	BG	SOUR "RUDE DUDES" 7oz	16824	.530		8916.72	.382	6426.77	[redacted]	

VENDOR # 1273

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BROKERS PRODUCT REPORT

WORLD CONFECTIONS, INC.

WORLD CONFECTIONS, INC.
BROKERS PRODUCT REPORT
DEC 31, 2002

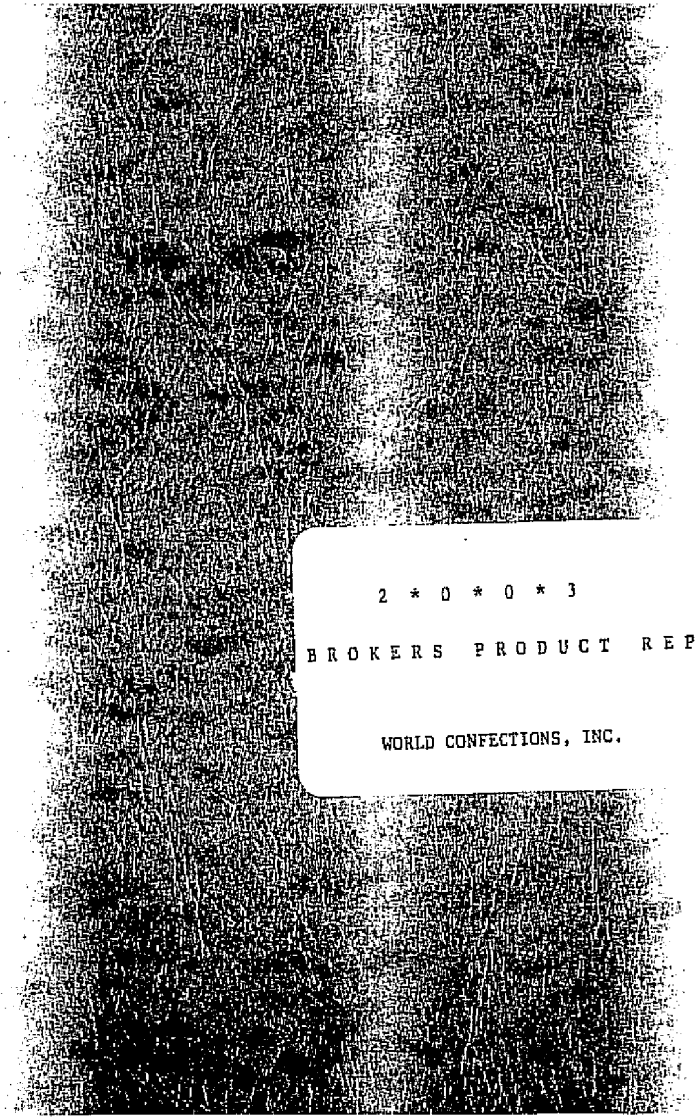
PROD NO	DESCRIPTION	CUR MO CARTONS	CUR MO SALES	YTD CARTONS	YTD SALES	YTD CARTONS LAST YEAR	YTD SALES LAST YEAR
410	BUBBLE GUM CIGA	78	11437.80	2478	349815.84	2465	333507.60
440		0	.00	0	.00	0	.00
441	RUDE DUDES-GLOW	13	1144.80	1160	98663.04	1338	108791.16
442		0	.00	0	.00	0	.00
44348	4-BOX COMBO PAC	0	.00	0	.00	0	.00
44570		0	.00	0	.00	0	.00
44571		0	.00	0	.00	0	.00
44572		0	.00	0	.00	0	.00
450		0	.00	0	.00	0	.00
460		0	.00	0	.00	0	.00
469		0	.00	0	.00	0	.00
470	GUMMI SWAMP BUD	8	934.40	239	28267.04	516	60428.54
471	SOUR RUDE DUDES	4	467.20	180	20632.80	513	58780.16
472	GUMMI SOUR WORM	8	934.40	282	33297.44	610	69622.40
475	GUMMI HOT DOGS	0	.00	0	.00	4227	103684.38
4820	POPEYE CANDY ST	2	99.04	373	16879.30	201	9821.28
4821	TOM & JERRY CAN	2	98.24	419	19056.26	240	11669.76
4822	FLINTSTONE CAND	4	198.08	282	13671.14	233	11471.52
4823	SUPER-HERO CAND	21	1045.60	2006	92680.90	655	31166.88
4823SP	SPIDER-MAN CAND	0	.00	100	4800.00	0	.00
4824	CANDY STICKS -	0	.00	0	.00	0	.00
66555		0	.00	0	.00	0	.00
TOTAL: OTHER COUNT GDS		338	34105.32	16378	1395221.60	16874	1274004.20
1803		0	.00	0	.00	0	.00
TOTAL: PENNY CANDY		0	.00	0	.00	0	.00
2507	5 PK SANTA POPS	0	.00	0	.00	0	.00
3010		0	.00	0	.00	0	.00
4510		0	.00	0	.00	0	.00
TOTAL: SEASONAL		0	.00	0	.00	0	.00
01653	ALPINE-8OZ XMAS	0	.00	6605	85600.80	0	.00
130		0	.00	0	.00	0	.00
140		0	.00	0	.00	0	.00
150		0	.00	0	.00	0	.00
2505	5 PACK- CHOC SA	0	.00	8519	172683.72	5882	119621.16
2507	5 PK SANTA POPS	0	.00	0	.00	150	3510.00
2507DG	5PK SANTA POPS-	0	.00	6110	136375.20	5510	122983.20
2507FD	5PK SANTA POPS,	0	.00	0	.00	0	.00
3501	5 PACK -BUNNY P	0	.00	3600	72253.44	3019	60759.00
TOTAL: SEASONAL,OTHER		0	.00	24834	466913.16	14561	306873.36
66400	144CT GUMMI ARC	0	.00	69	3034.80	1189	48531.14

WORLD CONFECTIONS, INC.
BROKERS PRODUCT REPORT
DEC 31, 2002

PROD NO	DESCRIPTION	CUR MO CARTONS	CUR MO SALES	YTD CARTONS	YTD SALES	YTD CARTONS LAST YEAR	YTD SALES LAST YEAR
66401	MARVEL SUPER-HE	0	.00	300	16110.62	201	10883.52
TOTAL: SHIPPER DISPLAY		0	.00	369	19145.42	1390	59414.66
66403	3.5ozSPIDERMAN	0	.00	500	16320.00	0	.00
TOTAL: SHIPPERS		0	.00	500	16320.00	0	.00
01210	GUMMI BEARS-7OZ	0	.00	2209	15056.60	5434	39410.20
01211	GUMMI WORMS - 7	0	.00	1171	8720.40	5746	41695.80
01213	GUMMI SOUR WORM	54	388.80	1276	9618.00	1506	11167.80
01213K	12/7oz ALPINE S	0	.00	3000	19800.00	0	.00
01215	GUMMI PEACH RIN	54	388.80	1913	14861.40	479	3682.20
01215K	12/7oz ALPINE G	0	.00	2999	19793.40	0	.00
01216	GUMMI APPLE RIN	0	.00	0	.00	0	.00
01217	GUMMI BUGS.- 7	0	.00	0	.00	0	.00
01219	GUMMI LIZARDS -	0	.00	0	.00	0	.00
01220	GUMMI FROGS - 7	0	.00	1536	13365.60	5937	42985.80
01221	STRAWBERRY PEAK	0	.00	221	1675.80	5312	38434.80
01221D	STRAWBERRY PEAK	200	1392.00	18637	137182.48	38285	275652.00
01221K	12/7oz ALPINE S	0	.00	3000	19800.00	0	.00
01223	SOUR RUDE DUDES	0	.00	0	.00	0	.00
01225	5OZ MARVEL GUMM	1249	10363.80	12525	101428.25	2412	18689.04
01225K	12/5oz MARVEL G	0	.00	2901	20887.20	0	.00
01525	5OZ BAG-GUMMIES	0	.00	0	.00	11244	143023.68
01610	GUMMI BEARS-7oz	0	.00	3712	50262.72	2176	30553.92
01611	GUMMI WORMS - 7	0	.00	0	.00	1423	20498.16
01612	NEON GUMMI BEAR	0	.00	17796	233527.68	30453	399535.20
01613	GUMMI SOUR WORM	0	.00	12423	163468.56	25407	334603.92
01615	GUMMI PEACH RIN	0	.00	19229	251344.08	18233	240454.32
01616	GUMMI APPLE RIN	0	.00	4140	56066.40	1424	20248.08
01617	GUMMI BUGZ- 7oz	0	.00	0	.00	244	3191.52
01618	NEON GUMMI GATO	0	.00	0	.00	0	.00
01619	GUMMI LIZARDS,	0	.00	13102	168385.44	7800	102063.00
01620	GUMMI FROGS, 7o	0	.00	14094	181219.68	7750	101616.00
01621	STRAWBERRY PEAK	0	.00	9788	125799.36	11552	152708.64
01621D		0	.00	0	.00	0	.00
01623	SOUR "RUDE DUDE	0	.00	25054	325851.12	23985	315665.16
01624	GUMMI SCOOTER W	0	.00	0	.00	6750	85860.00
01625	GUMMI DINOSAURS	0	.00	11614	149890.08	4500	57240.00
01650	GUMMI CONVERSAT	0	.00	0	.00	0	.00
01651	GUMMI BUNNIES-7	0	.00	0	.00	0	.00
01699	JUNGLE ROPES-SO	0	.00	14200	185736.00	5628	71588.16
01716	12CT GUMMI HOT	0	.00	0	.00	7137	97634.16
09612	GUMMI NEON BEAR	288	4631.04	2537	40374.96	1184	19038.72
09613	GUMMI SOUR WORM	192	3087.36	2186	34730.88	1383	22238.64
09615	GUMMI PEACH RIN	96	1543.68	1656	26208.48	1184	19038.72
09621	STRAWBERRY PEAK	96	1543.68	2173	34521.84	1244	20003.52
1056	CARTOON MIX CAN	237	3667.20	14711	199936.80	3080	45078.00
1056CS	5.29oz-CARTOON	0	.00	0	.00	8354	120297.60

WORLD CONFECTIONS, INC.
BROKERS PRODUCT REPORT
DEC 31, 2002

PROD NO	DESCRIPTION	CUR MO CARTONS	CUR MO SALES	YTD CARTONS	YTD SALES	YTD CARTONS LAST YEAR	YTD SALES LAST YEAR
1056KM	CARTOON MIX 24C	0	.00	3832	55180.80	0	.00
1077	10CT CRACK-UPS	35	518.40	23288	315985.20	0	.00
1080	WEIRDS TANGY CA	0	.00	9553	126099.60	0	.00
1125		0	.00	0	.00	0	.00
1225-1	12/7oz ALPINE D	0	.00	3000	19800.00	0	.00
18101	24-7OZ GUMMI AS	1980	29462.40	35602	529757.76	36780	547286.40
2001	20 CT. SPIDERMA	0	.00	377	10673.28	187	5424.00
2001D		0	.00	0	.00	0	.00
2012	20 COUNT SPIDER	24	172.80	608	4199.40	200	[illegible]
3-107	FLINTSTONE 3-PA	0	.00	0	.00	[illegible]	.00
3-109		0	.00	0	.00	0	.00
3-110		0	.00	0	.00	0	.00
3-112	SPIDER-MAN 3-PA	0	.00	0	.00	0	.00
3-113	3 PACK - COMIX	0	.00	0	.00	0	.00
3550	3.5oz SPIDER-MA	4	65.28	34562	391330.[illegible]	0	.00
3551	SPIDERMAN GUMMI	1192	9726.72	5926	48398.[illegible]	0	.00
4-105		0	.00	0	.00	0	.00
4-107		0	.00	0	.00	0	.00
4-108		0	.00	0	.00	0	.00
4-109		0	.00	0	.00	0	.00
4212	4-PACK SPIDER-M	0	.00	13	289.44	0	.00
4213		0	.00	0	.00	0	.00
4215	4-PACK SUPER-HE	6	79.20	1886	21887.80	2014	20784.48
506	CANDY CIGARETTE	0	.00	0	.00	0	.00
81057	CANDY CORNER SH	0	.00	0	.00	0	.00
81058		0	.00	0	.00	4030	165391.20
8888	8 PACK ASST CAR	12	201.60	39	605.76	[illegible]	320.40
9090	FLINTSTONE - 3.	0	.00	0	.00	882	5062.80
9360	36CT SUPER-HERO	0	.00	0	.00	0	.00
9406		0	.00	0	.00	0	.00
9706		0	.00	0	.00	0	.00
9710	10 PK POPEYE CA	0	.00	0	.00	0	.00
9906		0	.00	0	.00	0	.00
TOTAL: SUPERMARKET		5719	67232.76	338489	4130719.41	29[illegible]559	3639494.04
GRAND TOTAL:		10450	178075.74	617634	[illegible]24	499151	9[illegible]8



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BROKERS PRODUCT REPORT

WORLD CONFECTIONS, INC.

WORLD CONFECTIONS, INC.
BROKERS PRODUCT REPORT
DEC 30, 2003

PROD NO	DESCRIPTION	CUR MO CARTONS	CUR MO SALES	YTD CARTONS	YTD SALES	YTD CARTONS LAST YEAR	YTD SALES LAST YEAR
2002	20 CT. MONSTER	0	.00	6	172.80	76	2188.80
3250	30CT CANDY STIC	0	.00	0	.00	7060	95860.80
3300	30CT CARTOON MI	0	.00	5673	77606.64	0	.00
7500	50 CT. MONSTER	0	.00	0	.00	216	6180.96
8250	25CT SUPER-HERO	0	.00	7822	112636.80	6884	99129.60
8500	50 CT. SUPER-HE	0	.00	20439	517747.44	20378	528440.40
9250	30CT CANDY STIC	0	.00	9000	123120.00	10150	138516.00
9300	30CT SUPER HERO	0	.00	11377	155637.36	657	10203.60
9500	50CT SPIDER-MAN	0	.00	19	629.28	0	.00
9600	60 CT. SPIDERMA	0	.00	0	.00	34	1267.92
TOTAL: HALLOWEEN		0	.00	55138	1004048.16	52055	967324.08
105	POPEYE CNDY STI	0	.00	3	358.40	8	910.40
1055DG	9/72CT CANDY ST	0	.00	11374	427889.88	0	.00
107	FLINTSTONE CAND	0	.00	15	1784.00	41	4853.44
108	CANDY STICKS- S	26	3196.80	1783	214600.96	1859	223841.92
112	SPIDER-MAN CAND	1	124.80	548	65557.60	416	49021.76
114	SUPER-HERO CAND	2	249.60	521	61173.92	463	54390.40
1443	SPIDER-MAN JELL	0	.00	2444	164977.44	852	59496.72
1444	HULK, JELLY POP	23	1549.44	7794	518173.20	0	.00
1445	LOONEY TUNES CL	25	1677.60	672	46954.08	0	.00
1446	LOONEY TUNES-MO	0	.00	757	53964.00	0	.00
198	CANDY CIGARETTE	0	.00	78	7300.80	122	11155.20
212	SPIDER-MAN CAND	10	612.00	2378	145148.70	2896	178942.40
214	HULK CANDY STIC	5	300.00	1709	106306.37	0	.00
215	SUPER-HERO CAND	10	612.00	1584	96720.48	2194	134845.60
410	BUBBLE GUM CIGA	24	3539.40	2537	364511.12	2478	349815.84
441	RUDE DUDES-GLOW	13	1168.80	671	57437.88	1160	98663.04
470	GUMMI SWAMP BUD	7	873.60	321	38656.00	239	28267.04
471	SOUR RUDE DUDES	2	249.60	114	13152.16	180	20632.80
472	GUMMI SOUR WORM	4	499.20	254	30411.36	282	33297.44
474	HULK GUMMIES, 2	0	.00	34	3851.52	0	.00
4820	POPEYE CANDY ST	5	230.40	510	22210.56	373	16879.30
4821	TOM & JERRY CAN	5	230.40	483	22030.08	419	19056.26
4822	FLINTSTONE CAND	5	230.40	425	19499.52	282	13671.14
4823	SPIDER-MAN CAND	16	760.32	1271	59517.76	2006	92680.90
4823SP		0	.00	0	.00	100	4800.00
4825	SUPER-HERO CAND	0	.00	235	11072.16	0	.00
4826	HULK CANDY STIC	5	230.40	282	13430.24	0	.00
TOTAL: OTHER COUNT GDS		188	16334.76	38797	2566490.19	16370	1395221.60
01653	ALPINE-8OZ XMAS	0	.00	0	.00	6605	85600.80
2505	5PK SANTA POPS-	2200	43560.00	8652	173149.20	8519	172683.72
2507	5PK SANTA POPS	0	.00	1400	30240.00	0	.00
2507DG	5PK SANTA POPS-	0	.00	5344	119278.08	6110	136375.20
3501	5 PACK -BUNNY P	0	.00	4589	92013.48	3600	72253.44

WORLD CONFECTIONS, INC.
BROKERS PRODUCT REPORT
DEC 30, 2003

PROD NO	DESCRIPTION	CUR MO CARTONS	CUR MO SALES	YTD CARTONS	YTD SALES	YTD CARTONS LAST YEAR	YTD SALES LAST YEAR
C:	SEASONAL,OTHER	2200	43560.00	19985	414680.76	24834	466913.16
5400	144CT GUMMI ARC	0	.00	79	3114.16	69	3034.80
5401	MARVEL SUPER-HE	10	592.80	244	13985.76	300	16110.62
C:	SHIPPER DISPLAY	10	592.80	323	17099.92	369	19145.42
5403	3.5ozSPIDERMAN	0	.00	0	.00	500	16320.00
L:	SHIPPERS	0	.00	0	.00	500	16320.00
1210	GUMMI BEARS-7OZ	0	.00	5	33.00	2209	16056.60
1211	GUMMI WORMS - 7	0	.00	5	33.00	1171	8720.40
1213	GUMMI SOUR WORM	0	.00	5	33.00	1276	9618.00
1213K	12/7oz ALPINE S	0	.00	0	.00	3000	19800.00
1215	GUMMI PEACH RIN	0	.00	45	369.00	1913	14861.40
1215K	12/7oz ALPINE G	0	.00	0	.00	2999	19793.40
1220	GUMMI FROGS - 7	0	.00	0	.00	1536	13365.60
1221	STRAWBERRY PEAK	0	.00	5	33.00	221	1675.80
1221D	STRAWBERRY PEAK	0	.00	2100	13836.00	18637	133182.48
1221K	12/7oz ALPINE S	0	.00	0	.00	3000	19800.00
1225	5OZ MARVEL GUMM	1935	12228.00	17501	135380.16	12525	101428.25
1225K	12/5oz MARVEL G	0	.00	0	.00	2901	20887.20
1225W	5OZ MARVEL GUMM	0	.00	3000	23400.00	0	.00
1610	GUMMI BEARS-7oz	0	.00	4705	63799.80	3712	50262.72
1612	NEON GUMMI BEAR	0	.00	18265	236367.00	17796	233527.68
1613	GUMMI SOUR WORM	0	.00	8237	108134.64	12423	163468.56
1615	GUMMI PEACH RIN	0	.00	16216	210236.52	19229	251344.08
1616	GUMMI APPLE RIN	0	.00	4215	57155.40	4140	56066.40
1619	GUMMI LIZARDS,	0	.00	1744	22183.68	13102	168385.44
1620	GUMMI FROGS, 7o	0	.00	22891	291173.52	14094	181219.68
1621	STRAWBERRY PEAK	0	.00	5681	72262.32	9788	125799.36
1623	SOUR "RUDE DUDE	0	.00	25444	326839.68	25054	325851.12
1625	GUMMI DINOSAURS	0	.00	14927	189871.44	11614	149890.08
1655	GUMMI SHARKS-7O	0	.00	8925	113526.00	0	.00
1699	JUNGLE ROPES-SO	0	.00	0	.00	14200	185736.00
1950	GUMMI BEARS-9.5	0	.00	13200	172656.00	0	.00
9612	GUMMI NEON BEAR	288	4631.04	2888	46439.04	2537	40374.96
9613	GUMMI SOUR WORM	272	4373.76	1447	23267.76	2186	34730.88
9615	GUMMI PEACH RIN	288	4631.04	2504	40264.32	1656	26208.48
9620	GUMMI FROGS - C	0	.00	256	4116.48	0	.00
9621	STRAWBERRY PEAK	272	4373.76	2328	37434.24	2173	34521.84
056	CARTOON MIX CAN	473	6291.60	3745	52648.80	14711	199936.80
056KM	CARTOON MIX 24C	0	.00	0	.00	3832	55180.80
077	10CT CRACK-UPS	0	.00	29740	402298.08	23288	315985.20
080	WEIRDS TANGY CA	0	.00	10958	146286.00	9553	126099.60
225-1	12/7oz ALPINE D	0	.00	0	.00	3000	19800.00
8101	24-7OZ GUMMI AS	465	6919.20	28329	421535.52	35602	529757.76

WORLD CONFECTIONS, INC.
BROKERS PRODUCT REPORT
DEC 30, 2003

PROD NO	DESCRIPTION	CUR MO CARTONS	CUR MO SALES	YTD CARTONS	YTD SALES	YTD CARTONS LAST YEAR	YTD SALES LAST YEAR
2001	20 CT. SPIDERMA	17	489.60	46	1324.80	377	10673.28
2012	20 COUNT SPIDER	0	.00	5106	35203.08	608	4199.40
2014	20 COUNT HULK C	28	210.60	4272	28844.76	0	.00
3540	3.5oz HULK GUMM	720	8294.40	5475	79325.72	0	.00
3540W	3.5oz HULK GUMM	0	.00	5000	39600.00	0	.00
3550	3.5oz SPIDER-MA	720	8294.40	3283	48234.24	34562	391330.32
3551	SPIDERMAN GUMMI	0	.00	8075	66098.88	5926	48396.84
3560	3.5OZ SUPER-HER	0	.00	17692	261205.92	0	.00
4212	4-PACK SPIDER-M	0	.00	0	.00	13	289.44
4215	4-PK SUPER-HERO	0	.00	13207	271414.80	0	.00
508	CANDY CIGARETTE	0	.00	2717	31092.24	1886	21887.80
51510	ALPINE GUMMI BE	0	.00	1967	12054.96	0	.00
51511	GUMMI SOUR WORM	0	.00	1591	9729.72	0	.00
51512	GUMMI PEACH RIN	0	.00	1460	8858.88	0	.00
51513	STRAWBERRY PEAK	0	.00	1252	7745.82	0	.00
51514	ALPINE GUMMI FR	0	.00	1270	7988.40	0	.00
9090	FLINTSTONE - 3.	0	.00	13	202.80	39	605.76
TAL: SUPERMARKET		5478	60737.40	319737	4120538.42	338489	4130719.41
AND TOTAL:		9232	185206.68	630871	12724006.57	617634	11219666.24

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BROKERS PRODUCT REPORT

WORLD CONFECTIONS, INC.

World Confections, Inc.
Brokers Product Report
Dec 28, 2004

PROD NO	DESCRIPTION	CUR MO CARTONS	CUR MO SALES	YTD CARTONS	YTD SALES	YTD CARTONS LAST YEAR	YTD SALES LAST YEAR
3250	30CT CANDY STIC	0	.00	0	.00	0	.00
3300	30CT CARTOON MI	0	.00	7012	95924.16	5673	77606.64
7500	50 CT. MONSTER	0	.00	0	.00	0	.00
8250	25ct SUPER-HERO	0	.00	9035	130104.00	7822	112636.80
8300	30CT SPIDERMAN	0	.00	11305	231978.60	0	.00
8500	50 CT. SUPER-HE	0	.00	3653	105847.80	20439	517747.44
8600	60ct SUPER-HERO	133	2793.00	30418	504821.40	0	.00
9250	30CT CANDY STIC	0	.00	0	.00	9000	123120.00
9300	30CT SUPER HERO	0	.00	12316	168482.88	11377	155637.36
9500	50CT SPIDER-MAN	0	.00	0	.00	19	629.28
9600	60 ct. SPIDERMA	0	.00	0	.00	0	.00
Total: HALLOWEEN		133	2793.00	74156	1254168.84	55138	1004048.16
105	POPEYE CNDY STI	0	.00	3	371.20	3	358.40
1055DG	9/72CT CANDY ST	0	.00	13585	510584.47	11374	427889.88
107	FLINTSTONE CAND	0	.00	19	2427.68	15	1784.00
108	CANDY STICKS- S	46	6223.04	1532	200520.48	1783	214600.96
112	SPIDER-MAN CAND	4	470.32	507	65243.28	548	65357.60
114	SUPER-HERO CAND	9	1161.52	307	39151.82	521	61173.92
1443	SPIDER-MAN JELL	22	1501.92	1129	74055.60	2444	164977.44
1444	HULK, JELLY POP	0	.00	170	10441.44	7794	518173.20
1445	LOONEY TUNES CL	6	393.84	508	34150.02	672	46954.08
1446	LOONEY TUNES-MO	0	.00	144	9421.92	757	53964.00
198	CANDY CIGARETTE	2	187.20	66	6177.60	78	7300.80
212	SPIDER-MAN CAND	25	1580.00	2954	178475.42	2378	145148.70
214	HULK CANDY STIC	4	272.00	533	33578.00	1709	106306.37
215	SUPER-HERO CAND	61	3820.00	1961	120225.38	1584	96720.48
217	LOONEY TUNES CA	30	2012.00	316	20704.80	0	.00
218	TMN TURTLES CAN	6	396.00	113	6980.80	0	.00
410	BUBBLE GUM CIGA	77	12390.60	2718	416297.40	2537	364511.12
441	RUDE DUDES-GLOW	2	195.36	632	55074.81	671	57437.88
470	GUMMI SWAMP BUD	0	.00	72	9068.96	321	38656.00
471	SOUR RUDE DUDES	2	260.48	93	12009.92	114	13152.16
472	GUMMI SOUR WORM	10	1258.88	160	20537.44	254	30411.36
474	HULK GUMMIES, 2	0	.00	0	.00	34	3851.52
480	SPIDERMAN GUMMI	0	.00	1153	141435.36	0	.00
4820	POPEYE CANDY ST	1	48.96	176	8470.08	510	22210.56
4821	TOM & JERRY CAN	0	.00	248	11863.68	483	22030.08
4822	FLINTSTONE CAND	0	.00	147	7057.92	425	19499.52
4823	SPIDER-MAN CAND	6	298.56	1088	51592.00	1271	59517.76
4823SP		0	.00	0	.00	0	.00
4825	SUPER-HERO CAND	2	97.92	273	12778.24	235	11072.16
4826	HULK CANDY STIC	0	.00	127	5925.28	282	13430.24
Total: OTHER COUNT GDS		315	32568.60	30734	2064621.00	38797	2566490.19
01653	ALPINE-8OZ XMAS	0	.00	0	.00	0	.00
2505	5PK SANTA POPS-	0	.00	9860	197627.40	8652	173149.20
2507	5PK SANTA POPS	0	.00	367	7927.20	1400	30240.00

World Confections, Inc.
Brokers Product Report
Dec 28, 2004

PROD NO	DESCRIPTION	CUR MO CARTONS	CUR MO SALES	YTD CARTONS	YTD SALES	YTD CARTONS LAST YEAR	YTD SALES LAST YEAR
2507DG	5PK SANTA POPS-	0	.00	5731	127915.92	5344	119278.08
3501	5 PACK -BUNNY P	103	2336.04	7052	142433.64	4589	92013.48
Total: SEASONAL,OTHER		103	2336.04	23010	475904.16	19985	414680.76
66400	144CT GUMMI ARC	0	.00	0	.00	79	3114.16
66401	MARVEL SUPER-HE	0	.00	14	813.12	244	13985.76
Total: SHIPPER DISPLAY		0	.00	14	813.12	323	17099.92
66403		0	.00	0	.00	0	.00
Total: SHIPPERS		0	.00	0	.00	0	.00
01210	GUMMI BEARS-7OZ	0	.00	0	.00	5	33.00
01211	GUMMI WORMS - 7	0	.00	0	.00	5	33.00
01213	GUMMI SOUR WORM	0	.00	0	.00	5	33.00
01213K	12/7oz ALPINE S	0	.00	0	.00	0	.00
01215	GUMMI PEACH RIN	0	.00	0	.00	45	369.00
01215K	12/7oz ALPINE G	0	.00	0	.00	0	.00
01220	GUMMI FROGS - 7	0	.00	0	.00	0	.00
01221	STRAWBERRY PEAK	0	.00	0	.00	5	33.00
01221D	STRAWBERRY PEAK	0	.00	0	.00	2100	13836.00
01221K	12/7oz ALPINE S	0	.00	0	.00	0	.00
01225	5OZ MARVEL GUMM	200	1080.00	1092	6984.96	17501	135380.16
01225k	12/5oz MARVEL G	0	.00	0	.00	0	.00
01225W	5OZ MARVEL GUMM	0	.00	0	.00	3000	23400.00
01610	GUMMI BEARS-7oz	0	.00	0	.00	4705	63799.80
01612	NEON GUMMI BEAR	0	.00	14923	193535.88	18265	236367.00
01613	GUMMI SOUR WORM	0	.00	4123	55907.88	8237	108134.64
01615	GUMMI PEACH RIN	0	.00	20341	262772.04	16216	210236.52
01616	GUMMI APPLE RIN	0	.00	3839	51984.84	4215	57155.40
01619	GUMMI LIZARDS,	0	.00	11885	151177.20	1744	22183.68
01620	GUMMI FROGS, 7o	0	.00	18879	240140.88	22891	291173.52
01621	STRAWBERRY PEAK	0	.00	3150	40068.00	5681	72262.32
01623	SOUR "RUDE DUDE	0	.00	24308	312799.68	25444	326839.68
01625	GUMMI DINOSAURS	0	.00	17396	224825.28	14927	189871.44
01655	GUMMI SHARKS-7D	0	.00	3668	46656.96	8925	113526.00
01656	GUMMI OCEAN MIX	0	.00	8188	104151.36	0	.00
01699	JUNGLE ROPES-SO	0	.00	0	.00	0	.00
01950	GUMMI BEARS-9.5	0	.00	18000	235440.00	13200	172656.00
09612	GUMMI NEON BEAR	0	.00	1888	30359.04	2888	46439.04
09613	GUMMI SOUR WORM	0	.00	2009	32304.72	1447	23267.76
09615	GUMMI PEACH RIN	0	.00	2133	34298.64	2504	40264.32
09620	GUMMI FROGS - C	0	.00	0	.00	256	4116.48
09621	STRAWBERRY PEAK	0	.00	1853	29796.24	2328	37434.24
1056	CARTOON MIX CAN	300	4680.00	4609	65194.99	3745	52648.80
1056KN	CARTOON MIX 24C	0	.00	0	.00	0	.00
1077	10CT CRACK-UPS	1408	19607.04	35929	490677.96	29740	402298.08

World Confections, Inc.
Brokers Product Report
Dec 28, 2004

PROD NO	DESCRIPTION	CUR MO CARTONS	CUR MO SALES	YTD CARTONS	YTD SALES	YTD CARTONS LAST YEAR	YTD SALES LAST YEAR
1080	WEIRDS TANGY CA	0	.00	4601	62144.40	10958	146286.00
1225-1	12/7oz ALPINE D	0	.00	0	.00	0	.00
18101	24-7OZ GUMMI AS	525	7812.00	20550	305784.00	28329	421535.52
2001	20 CT. SPIDERMA	0	.00	47	1388.69	46	1324.80
2012	20 COUNT SPIDER	200	1440.00	12663	87429.72	5106	35203.08
2014	20 COUNT HULK C	0	.00	34	249.84	4272	28844.76
3540	3.5oz HULK GUMM	0	.00	53	824.64	5475	79325.72
3540w	3.5oz HULK GUMM	0	.00	0	.00	3000	39600.00
3550	3.5oz SPIDER-MA	0	.00	3107	42389.28	3283	48234.24
3551	SPIDERMAN GUMMI	0	.00	0	.00	8075	66098.88
3552	3.5OZ GUMMI BOX	0	.00	9000	177120.00	0	.00
3560	3.5OZ SUPER-HER	0	.00	0	.00	17692	261205.92
3570	3.5OZ GUMMI FRO	0	.00	6000	118080.00	0	.00
4212	4-PACK SPIDER-M	0	.00	0	.00	0	.00
4215	4=PK SUPER-HERO	0	.00	10501	215553.96	13207	271414.80
506	CANDY CIGARETTE	131	1729.20	3770	41240.40	2717	31092.24
51510	ALPINE GUMMI BE	50	312.00	1857	11317.38	1967	12054.96
51511	GUMMI SOUR WORM	50	312.00	1496	9135.84	1591	9729.72
51512	GUMMI PEACH RIN	50	312.00	1479	9120.72	1460	8858.88
51513	STRAWBERRY PEAK	30	187.20	3652	22055.88	1252	7745.82
51514	ALPINE GUMMI FR	194	1366.56	2741	16826.76	1270	7988.40
5090	FLINTSTONE - 3.	0	.00	0	.00	13	202.80
Total: SUPERMARKET		3138	38838.00	279764	3729738.06	319737	4120538.42
Grand Total:		20930	301399.37	755672	[redacted]	630871	[redacted]

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

----------X

World Confections, Inc.

Opposer

v.

Kencraft Inc.

Applicant

----------X

Mark: ALPINE CONFECTIONS

Opposition No.: 91/158,237

Application No. 76/362,977

EXHIBIT "B(1)"

TO SECOND SUPPLEMENTARY DECLARATION OF MATTHEW COHEN IN SUPPORT OF OPPOSER'S MOTION FOR SUMMARY JUDGMENT

Archival Record 6 Product Packages
June 1997

Sánchez Cano S.A.
Ctra. de Madrid , km 385
E-30.500 Molina de Segura
Tel . 34-68-64 44 00 (10 lines)
Fax . 34-68-64 39 87 / 64 44 88

FAX - MESSAGE

25 junio 1997

TO: WORLD CANDIES INC

ATTN. MR. MATTHEW COHEN

Ref.: DESIGNS

Dear Matthew,
Please find enclosed copies of the designs regarding the six bags 8 oz.
The code bars we will put the codes you sent. On the designs they are not put dued to the imposibility of the Jose Antonios' computer.
The nutritional information , as my Quality control has informed me, will be more or less same as the Trolli information. The design we are going to use will be same as trolli (I send copy) but with our details.
The information the are going to put on the hot stampt will be the same you had in your logo. It means : "Imported Exclusively by - your logo - Brooklyn. NY USA 11232 ".
Best regards,

José Juan González // SANCHEZ CANO, S.A.
EXPORT SERVICES

25 06 '97 MIE 15:35 FAX 34 66 643067 SACASA EXPORT 008

Gummi Peach Rings

Fini Sweets

HOT STAMP

PRODUCED BY FINI SWEETS
Nº.R.G.S.A. 2300506/MU
PRODUCT OF SPAIN

INGREDIENTS: SUGAR, GLUCOSE SYRUP, DEXTROSE, GELATIN, ARTIFICIAL AND NATURAL FLAVORS, CITRIC ACID, LACTIC ACID, FUMARIC ACID, COLORS ADDED: FD & C ALLURA RED No 40, FD & C YELLOW No 6, FD & C YELLOW No 5

Alpine Confections

Gummi Peach Rings

NET WT. 8 OZ. (227 g)

FAT FREE

NUTRITIONAL INFORMATION

041396016152

007
SACASA EXPORT
25-06-'97 WIE 15:34 FAX 34 66 643967

006

Neon Bears

Fini Sweets

Alpine Collections

Neon Bears

FAT FREE

NUTRITIONAL INFORMATION

041396016121

HOT STAMP

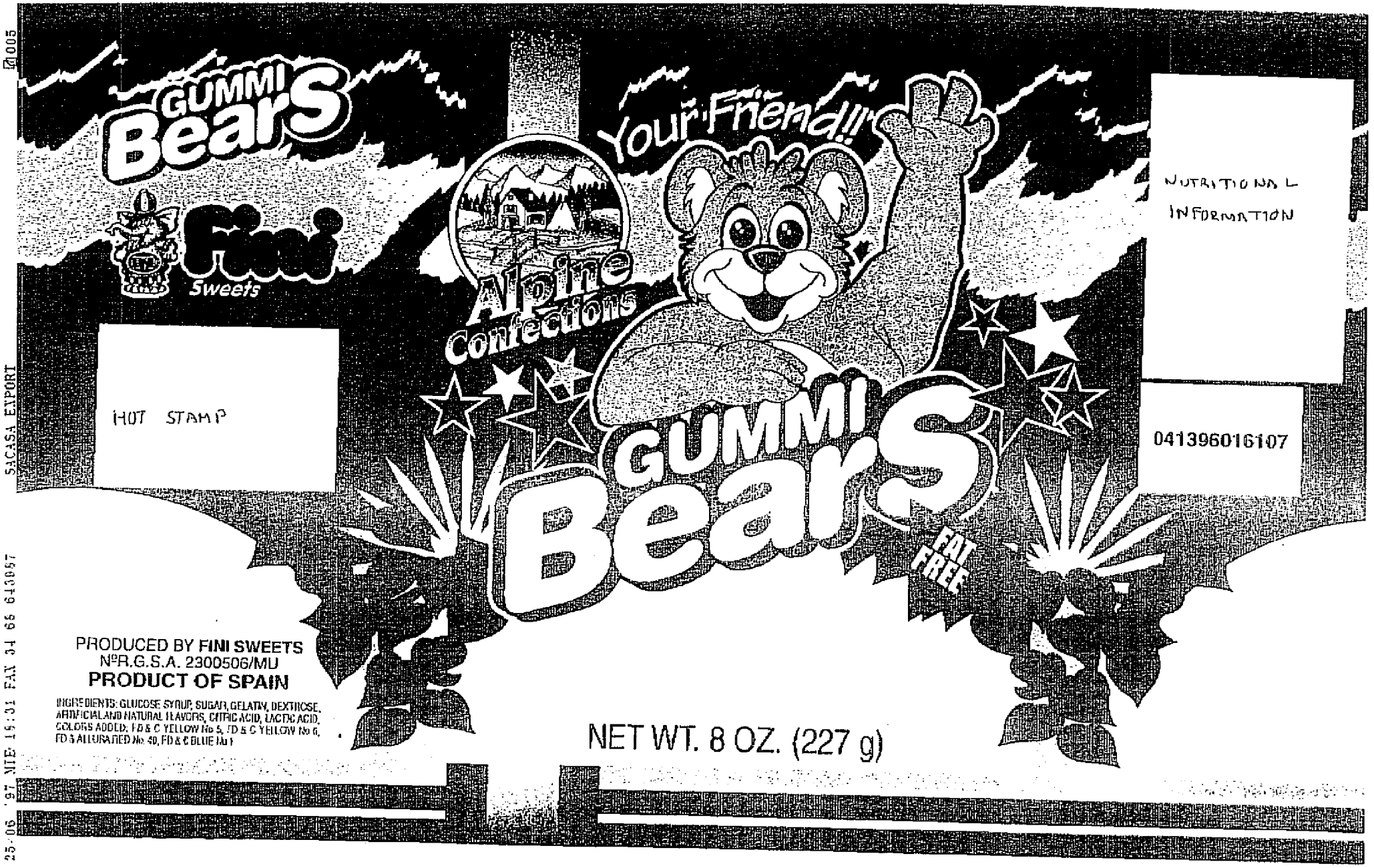
PRODUCED BY FINI SWEETS
NºR.G.S.A. 2300506/MU
PRODUCT OF SPAIN

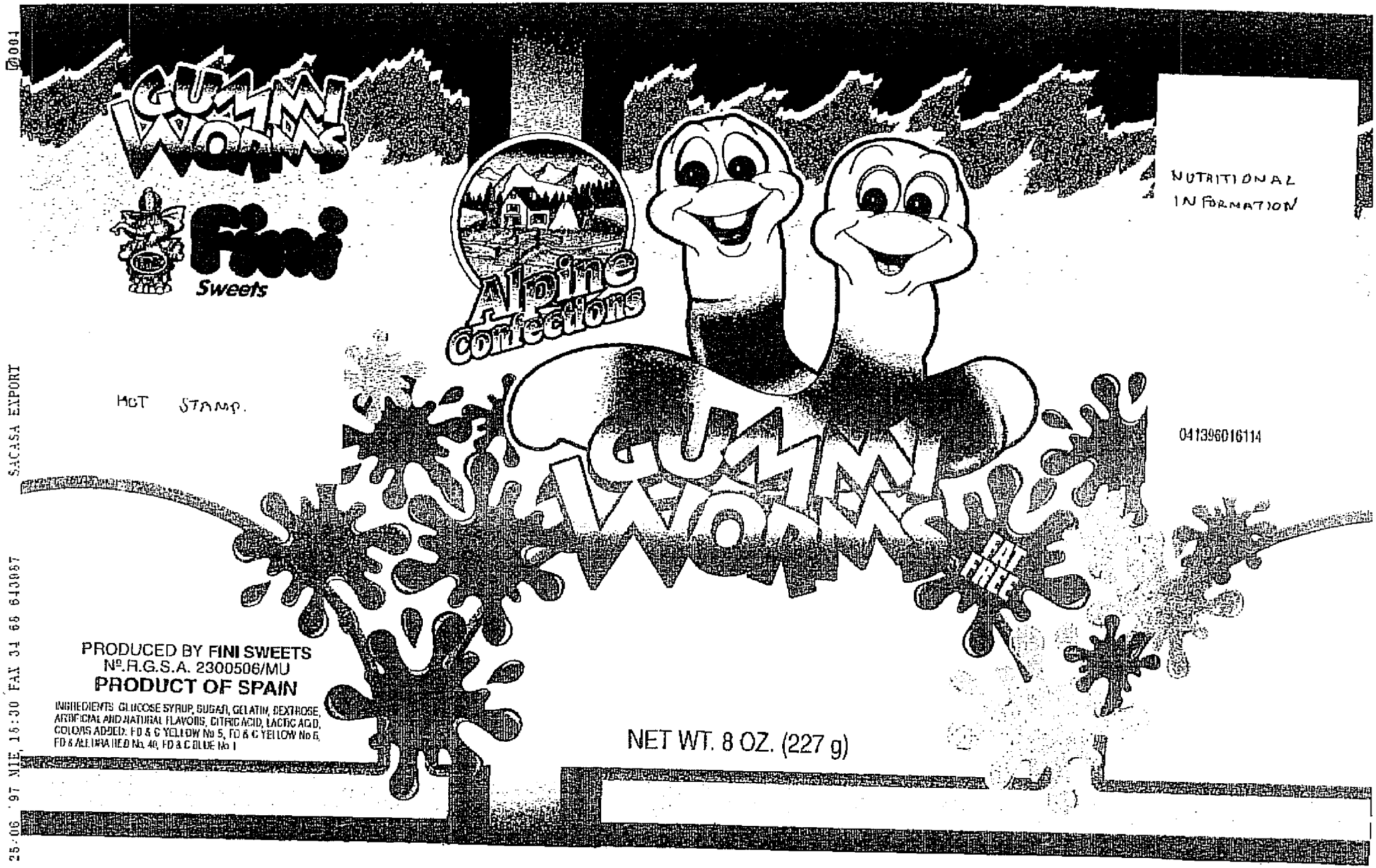
INGREDIENTS: GLUCOSE SYRUP, SUGAR, GELATIN, DEXTROSE, ARTIFICIAL AND NATURAL FLAVORS, CITRIC ACID, LACTIC ACID. COLORS ADDED: FD & C YELLOW No 5, FD & C YELLOW No 6, FD & C RED No. 40, FD & C BLUE No 1

NET WT. 8 OZ.

SACASA EXPORT
25 06 '97 MIE 10:33 FAX 34 66 643967

005
SACASA EXPORT
25-06-'97 MIE 15:31 FAX 34 66 643067





25-06-'97 MIE 16:30 FAX 34 66 643057 SACASA EXPORT 004

Gummi Apple Rings

Fini Sweets

HOT STAMP

PRODUCED BY **FINI SWEETS**
Nº.R.G.S.A. 2300506/MU
PRODUCT OF SPAIN

INGREDIENTS: SUGAR, GLUCOSE SYRUP, DEXTROSE, GELATIN, ARTIFICIAL AND NATURAL FLAVORS, CITRIC ACID, LACTIC ACID, FUMARIC ACID, COLORS ADDED: FD & C BLUE No 1, FD & C YELLOW No 5

Gummi Apple Rings

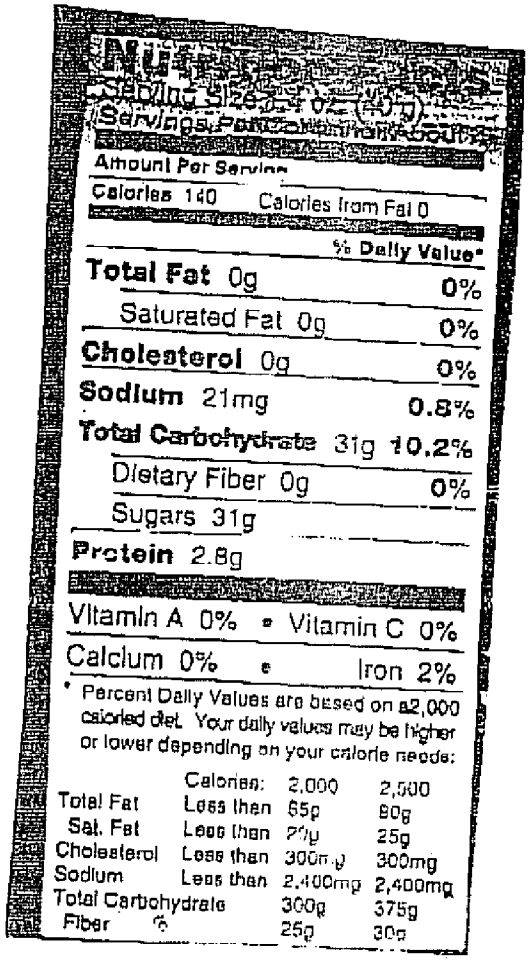
Alpine Collections

NET WT. 8 OZ. (227 g)

FAT FREE

NUTRITIONAL INFORMATION

041396076169



Nutrition Facts

Serving Size 1 oz (30 g)

Servings Per Container about 60

Amount Per Serving

Calories 140 Calories from Fat 0

% Daily Value*

Total Fat 0g 0%

Saturated Fat 0g 0%

Cholesterol 0g 0%

Sodium 21mg 0.8%

Total Carbohydrate 31g 10.2%

Dietary Fiber 0g 0%

Sugars 31g

Protein 2.8g

Vitamin A 0% • Vitamin C 0%

Calcium 0% • Iron 2%

* Percent Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs:

	Calories:	2,000	2,500
Total Fat	Less than	65g	80g
Sat. Fat	Less than	20g	25g
Cholesterol	Less than	300mg	300mg
Sodium	Less than	2,400mg	2,400mg
Total Carbohydrate		300g	375g
Fiber		25g	30g

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

----------X

World Confections, Inc.

Opposer

v.

Kencraft Inc.

Applicant

----------X

Mark: ALPINE CONFECTIONS

Opposition No.: 91/158,237

Application No. 76/362,977

EXHIBIT "B(2)"

TO SECOND SUPPLEMENTARY DECLARATION OF MATTHEW COHEN IN SUPPORT OF OPPOSER'S MOTION FOR SUMMARY JUDGMENT

Advertisement in July-Aug. 2001
Professional Candy Buyer magazine
July 2001

GREAT TASTE IN A GREAT PACKAGE

Colorful, exciting, inviting. **Alpine Confections**' brilliant new packaging and great tasting gummies are the talk of the industry. The combination of the hottest gummi flavors and "grab one" packaging should make these products your gummies of choice.

Alpine Confections®

Alpine Confections

185 30th St.
Brooklyn, NY 11232
Phone: (718) 768-8882
Fax: (718) 788-7902
Toll Free: (888) 750-4455

Circle No. **124** on Reader Reply Card.

HARD CANDY
A SECTOR IN TRANSITION

PROFESSIONAL CANDY BUYER reports how flavors, new items and pack preferences are bolstering the sector's reputation and improving its profit potential

THE HARD CANDY sector has seen a bit of action on all fronts. At the commodity end, price wars continue in a sector steeped with perhaps more imports than any other. In addition, a few suppliers have been vexed by highly publicized quality issues. The higher end, meanwhile, basks in the glow of a handful of standouts.

While classic hard candy brands, such as LifeSavers and Jolly Rancher, continue to rest in the upper reaches of sales charts, the phenomenal growth of comparatively new dairy-based flavors has caught the eye of buyers and consumers.

Dairy flavors have been well-established by brands such as Storck USA, LP's Werther's Original and Milkfuls, Nestle USA's Pearson's Nips and Sherwood Brands, LLC's Cows. However, the brand that suppliers agree has revitalized the sector is LifeSavers Co.'s Creme Savers.

Strawberries & Creme, Orange & Creme and Chocolate & Creme continue to top sector sales, posting a combined sales increase of 58 percent for the year ended May 20, 2001, totaling dollar sales of more than $92 million. For the first flavor extension since the brand's 1998 launch, LifeSavers is adding a Raspberries & Creme version, a decision based on consumer votes. At press time, the product was scheduled for an August ship date.

John Stroud, vice-president of sales and marketing for Brach's Confections, Inc., pegs the total hard candy sector sales up about two to four percent versus last year, attributing much of the growth to such fruit-and-creme flavors. He estimates sales of such candy alone have grown about 25 percent during the past year.

With a much smaller market share but the greatest dollar sales growth among the top-selling brands, BestSweet Inc.'s Baskin-Robbins Hard Candy Creations are gaining a "Flavor Of The Month" program this summer to generate repeat purchases for the brand. Through May 2002, the company is launching flavors that will each be available for an eight-week window only, including mint chocolate chip, Pralines 'n Cream and vanilla.

"What consumers are looking for is flavor excitement," stresses Andy Cohen, BestSweet chairman.

Seeking to capitalize on the successes of these big brands, suppliers have introduced their own cream-based varieties to market in the past several years.

Peerless Confection Co.'s Creme Candies are made with real dairy cream and have creme-filled centers. The sell-through of initial flavors, including peach, strawberry,

Continued on page 56

TOP 12 HARD CANDY BRANDS

TOTAL FDM 52 WEEKS ENDED MAY 20, 2001	DOLLAR SALES	DOLLAR SALES % CHANGE PRIOR YEAR	UNIT SALES	UNIT SALES % CHANGE PRIOR YEAR
1 LIFESAVERS CREME SAVERS	92,394,328	58	74,128,408	46.8
2 HERSHEY JOLLY RANCHER	57,248,136	3	44,940,616	9.5
3 LIFESAVERS LIFESAVERS	50,660,548	-9.6	52,139,968	-13.3
4 STORCK WERTHER'S ORIGINAL	32,595,770	-9.7	19,780,260	-10.4
5 NESTLE PEARSON NIPS	19,527,422	-4.8	14,794,882	-7.4
6 PRIVATE LABEL	17,612,976	12.4	15,903,621	11.9
7 M&M/MARS STARBURST	16,746,318	-27.2	10,871,997	-40.5
8 HERSHEY'S TASTETATIONS	14,243,696	27.5	8,134,273	1
9 STORCK WERTHER'S MILKFULS	9,580,589	-11.8	6,268,791	-11.3
10 FARLEY'S	7,676,715	-34.2	3,978,167	-29.8
11 BESTSWEET BASKIN ROBBINS	4,443,960	64.7	4,024,323	63.1
12 BRACH'S	4,304,704	-16.5	2,910,132	-19.4

SOURCE: INFORMATION RESOURCES, INC.

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

----------X

World Confections, Inc.

Opposer

Mark: ALPINE CONFECTIONS

v.

Opposition No.: 91/158,237

Kencraft Inc.

Application No. 76/362,977

Applicant

----------X

EXHIBIT "B(3)"

TO SECOND SUPPLEMENTARY DECLARATION OF MATTHEW COHEN IN SUPPORT OF OPPOSER'S MOTION FOR SUMMARY JUDGMENT

Eleven Product Packages
From WCI Copyright Application
June 2002

CERTIFICATE OF REGISTRATION

OFFICIAL SEAL

This Certificate issued under the seal of the Copyright Office in accordance with title 17, United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

Marybeth Peters
REGISTER OF COPYRIGHTS
United States of America

FORM VA
For a Work of the Visual Arts
UNITED STATES COPYRIGHT OFFICE

VA 1-164-380

EFFECTIVE DATE OF REGISTRATION
6 - 12 - 2002
Month Day Year

DO NOT WRITE ABOVE THIS LINE. IF YOU NEED MORE SPACE, USE A SEPARATE CONTINUATION SHEET.

1 TITLE OF THIS WORK ▼

Alpine Confections Candy Bag Nos. 01610, 01611, 01612, 01613, 01615, 01620, 01621, 01623, 01624, 01625, 01627, 00470, 01619, 01616, 01626

NATURE OF THIS WORK ▼ See instructions

poly bags for candy

PREVIOUS OR ALTERNATIVE TITLES ▼

Publication as a Contribution If this work was published as a contribution to a periodical, serial, or collection, give information about the collective work in which the contribution appeared. Title of Collective Work ▼

If published in a periodical or serial give: Volume ▼ Number ▼ Issue Date ▼ On Pages ▼

2 a

NAME OF AUTHOR ▼
World Candies, Inc.

DATES OF BIRTH AND DEATH
Year Born ▼ Year Died ▼

Was this contribution to the work a "work made for hire"?
☐ Yes
☐ No

Author's Nationality or Domicile
Name of Country
OR { Citizen of ▶ ____
Domiciled in ▶ USA

Was This Author's Contribution to the Work
Anonymous? ☐ Yes ☒ No
Pseudonymous? ☐ Yes ☒ No
If the answer to either of these questions is "Yes," see detailed instructions.

NATURE OF AUTHORSHIP Check appropriate box(es). See instructions
☐ 3-Dimensional sculpture ☐ Map ☐ Technical drawing
☒ 2-Dimensional artwork ☐ Photograph ☐ Text
☐ Reproduction of work of art ☐ Jewelry design ☐ Architectural work

NOTE
Under the law, the "author" of a "work made for hire" is generally the employer, not the employee (see instructions). For any part of this work that was "made for hire" check "Yes" in the space provided, give the employer (or other person for whom the work was prepared) as "Author" of that part, and leave the space for dates of birth and death blank.

b

NAME OF AUTHOR ▼

DATES OF BIRTH AND DEATH
Year Born ▼ Year Died ▼

Was this contribution to the work a "work made for hire"?
☐ Yes
☐ No

Author's Nationality or Domicile
Name of Country
OR { Citizen of ▶ ____
Domiciled in ▶ ____

Was This Author's Contribution to the Work
Anonymous? ☐ Yes ☐ No
Pseudonymous? ☐ Yes ☐ No
If the answer to either of these questions is "Yes," see detailed instructions.

NATURE OF AUTHORSHIP Check appropriate box(es). See instructions
☐ 3-Dimensional sculpture ☐ Map ☐ Technical drawing
☐ 2-Dimensional artwork ☐ Photograph ☐ Text
☐ Reproduction of work of art ☐ Jewelry design ☐ Architectural work

3 a Year in Which Creation of This Work Was Completed
1997 ◀ Year
This information must be given in all cases.

b Date and Nation of First Publication of This Particular Work
Complete this information ONLY if this work has been published.
Month ▶ June Day ▶ 30 Year ▶ 1997
USA ◀ Nation

4 COPYRIGHT CLAIMANT(S) Name and address must be given even if the claimant is the same as the author given in space 2. ▼

Alpine Confections, Inc.
185 30th Street
Brooklyn, New York 11232

See instructions before completing this space.

Transfer If the claimant(s) named here in space 4 is (are) different from the author(s) named in space 2, give a brief statement of how the claimant(s) obtained ownership of the copyright. ▼

DO NOT WRITE HERE OFFICE USE ONLY

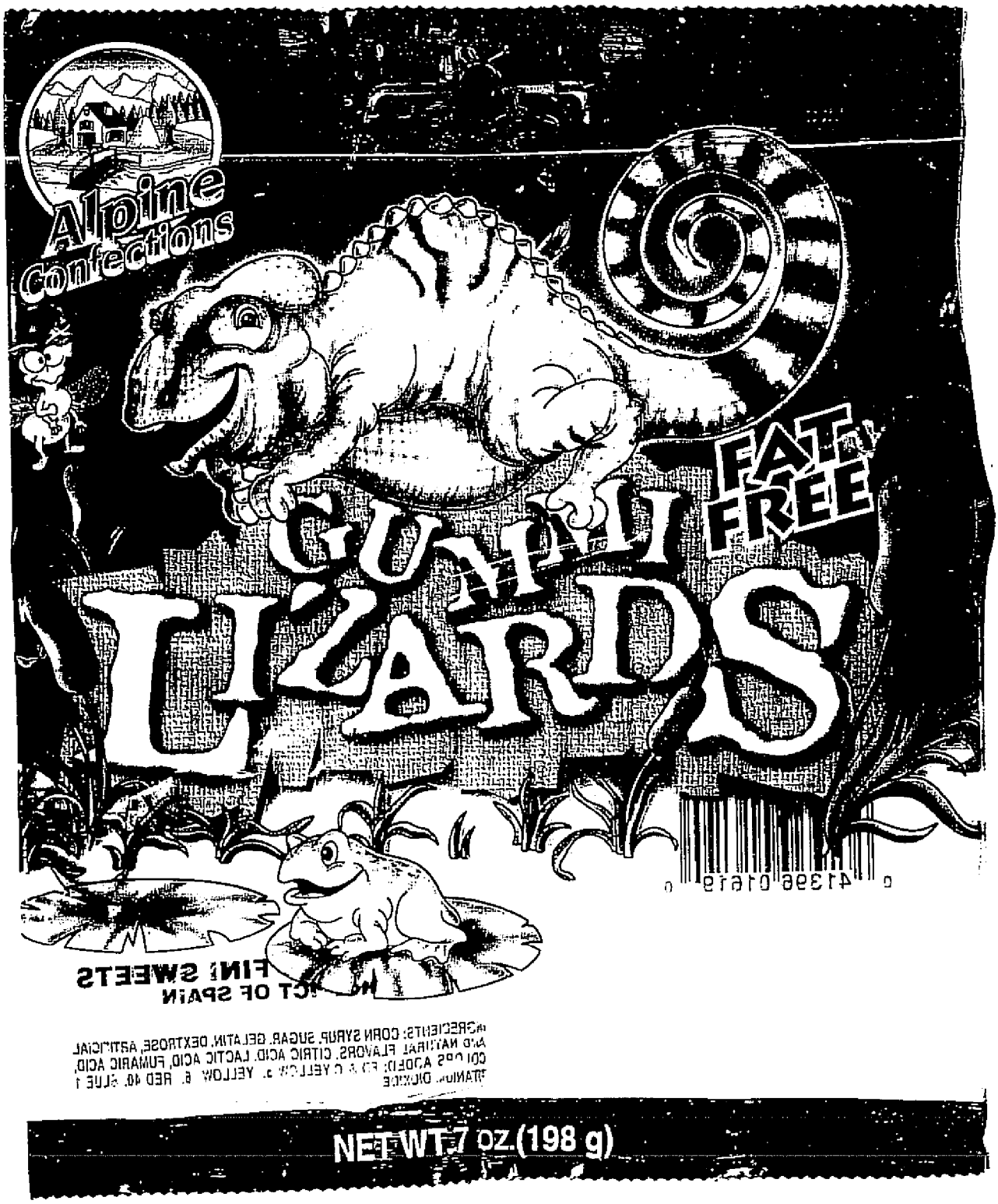
APPLICATION RECEIVED
JUN 12 2002 6/14/02
ONE DEPOSIT RECEIVED

TWO DEPOSITS RECEIVED
JUN 12 2002
FUNDS RECEIVED

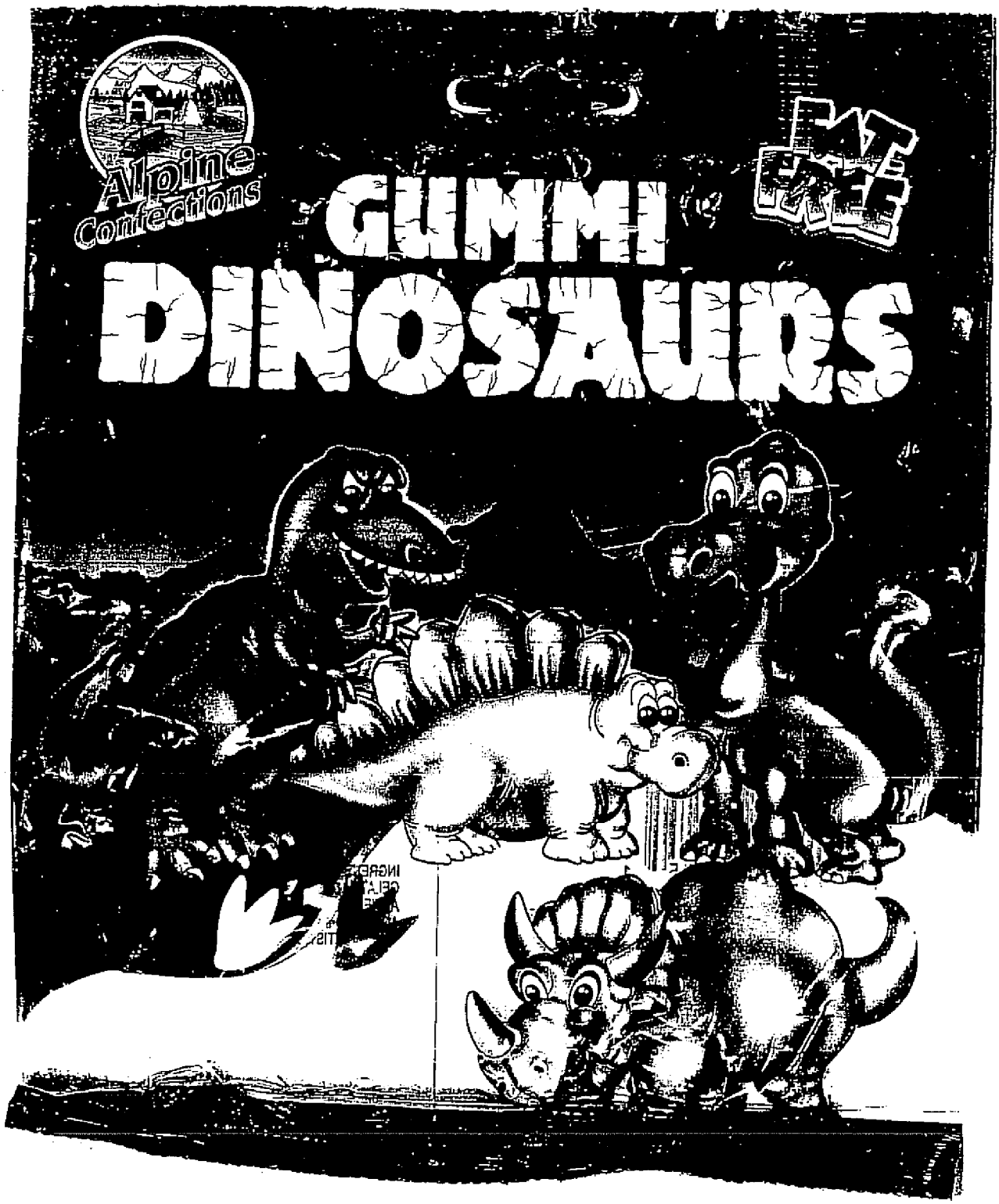
K-13

MORE ON BACK ▶ • Complete all applicable spaces (numbers 5-9) on the reverse side of this page.
• See detailed instructions. • Sign the form at line 8.

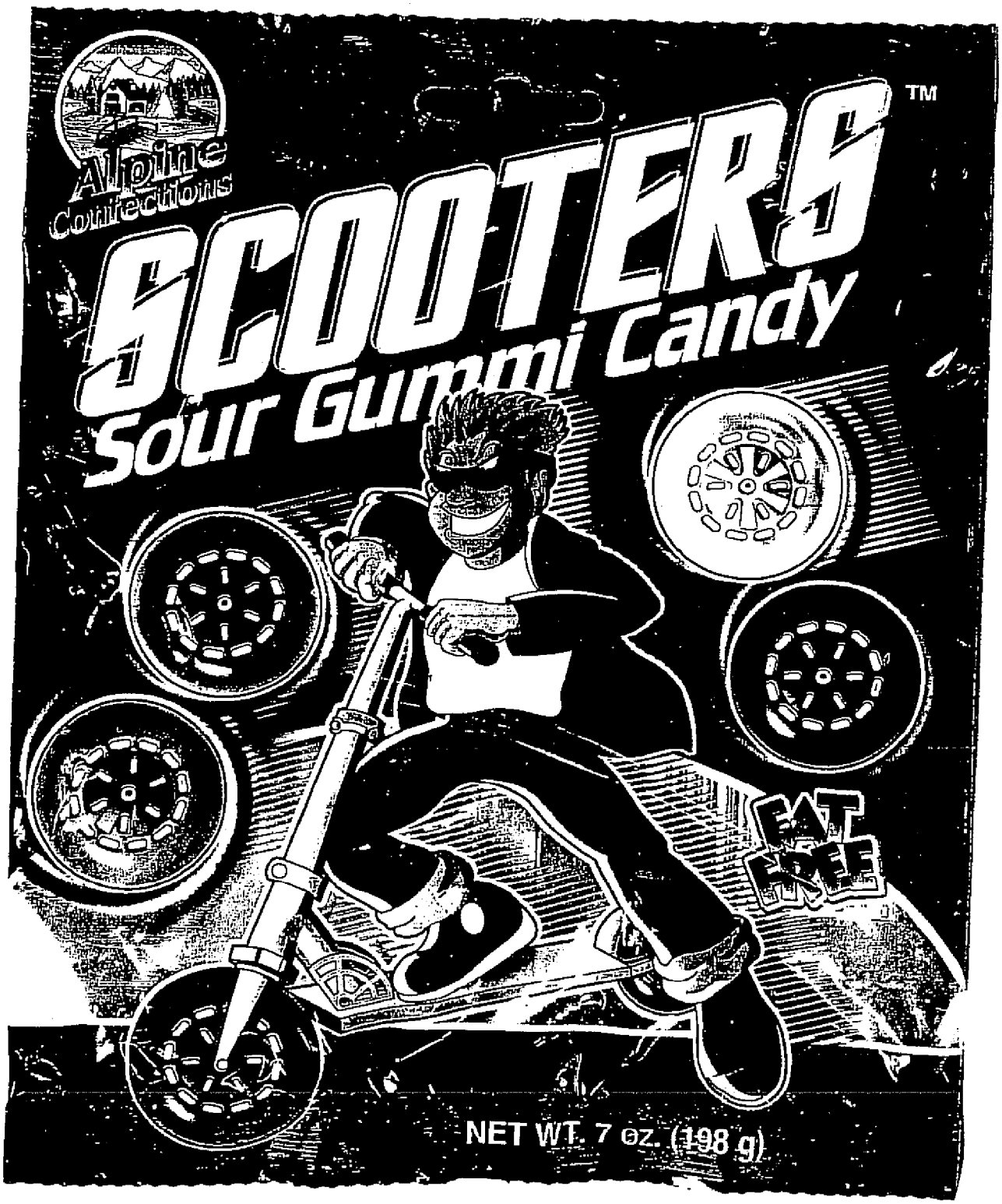
DO NOT WRITE HERE



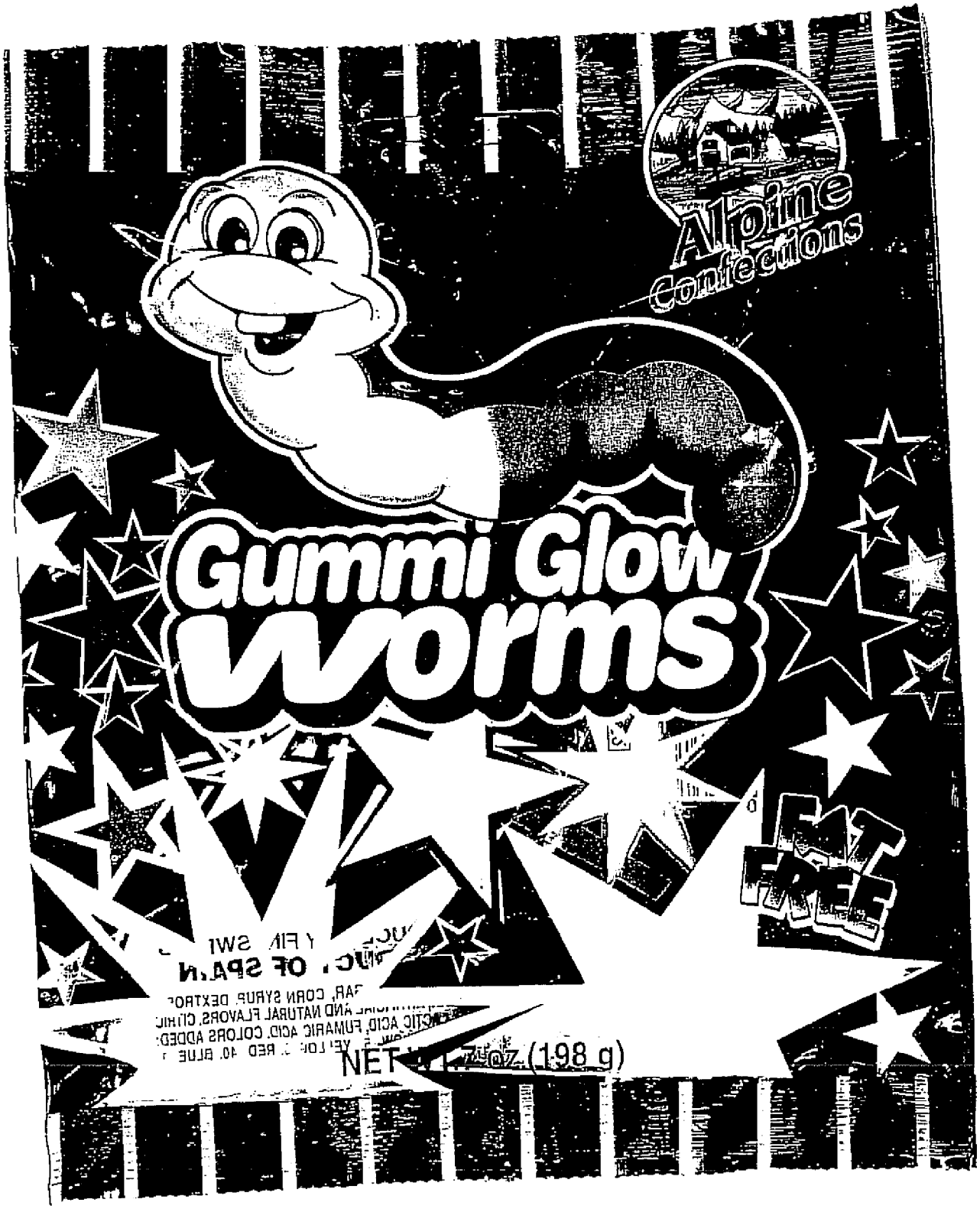
016|9



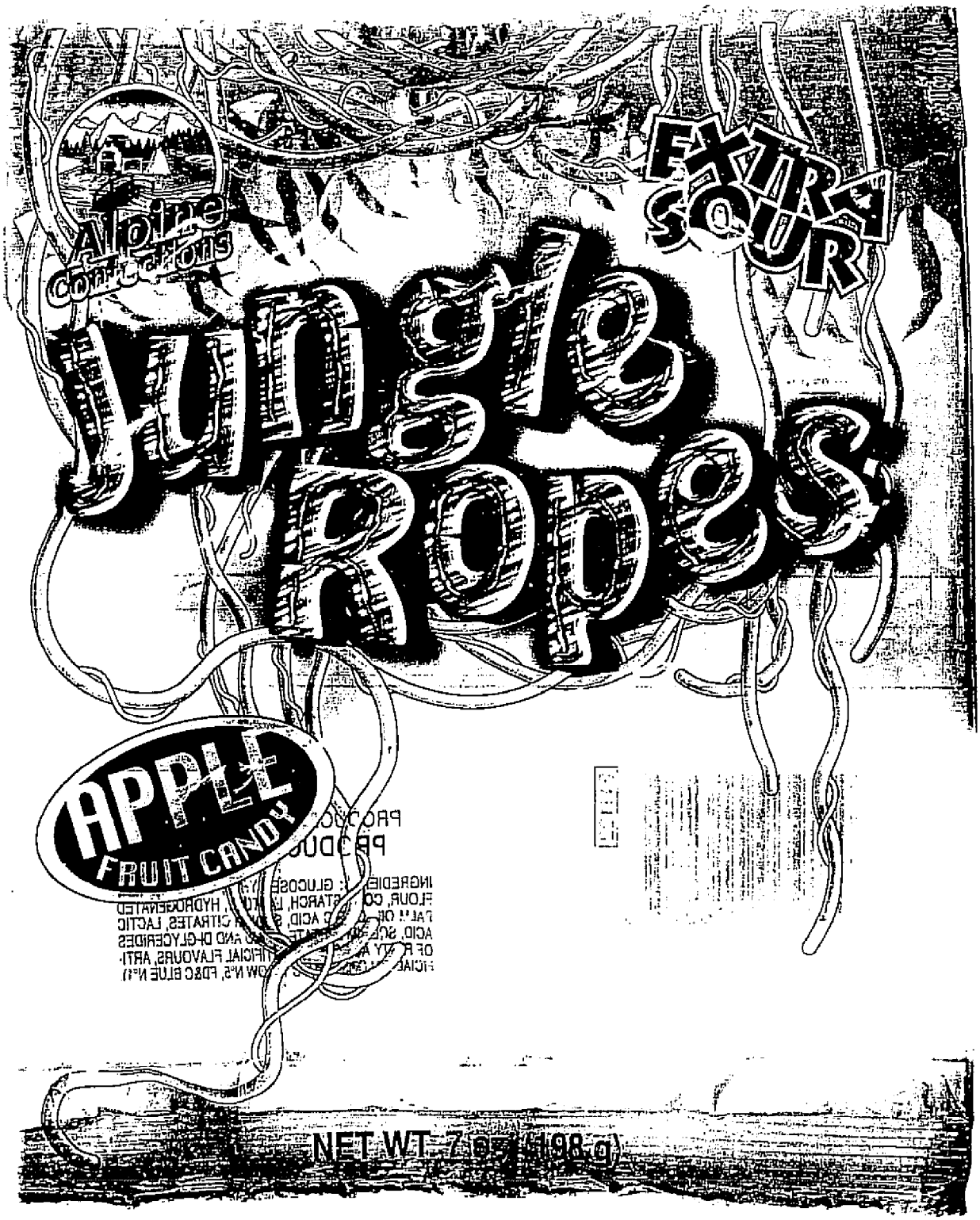
01625


Alpine Confections
SCOOTERS
TM
Sour Gummi Candy
EAT FREE
NET WT. 7 oz. (198 g)

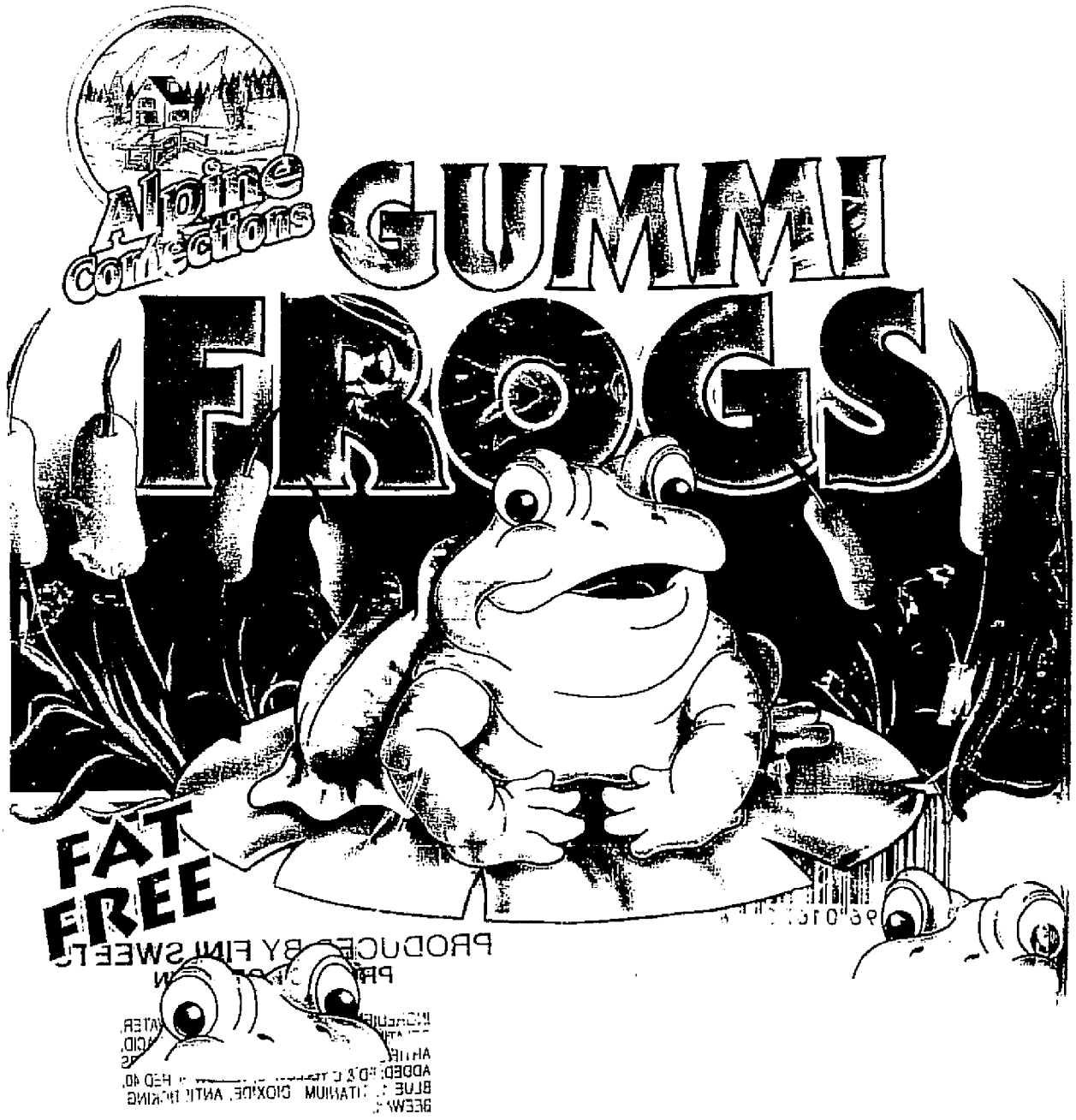
01624



01613

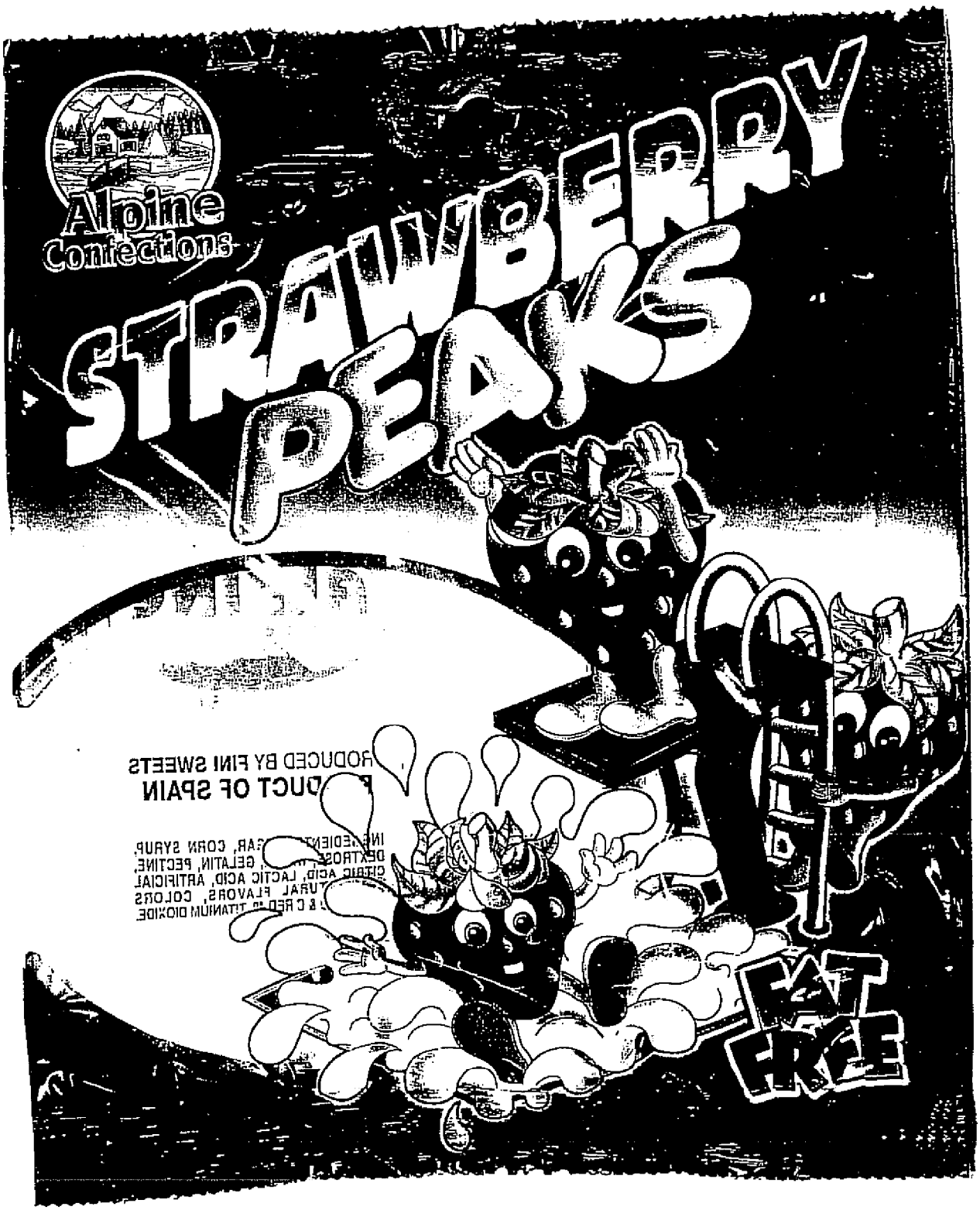

Alpine
Confections
EXTRA SOUR
Jungle Rods
APPLE
FRUIT CANDY
NET WT 7 oz (198 g)

01627



NET WT. 7 oz. (198 g)

01620



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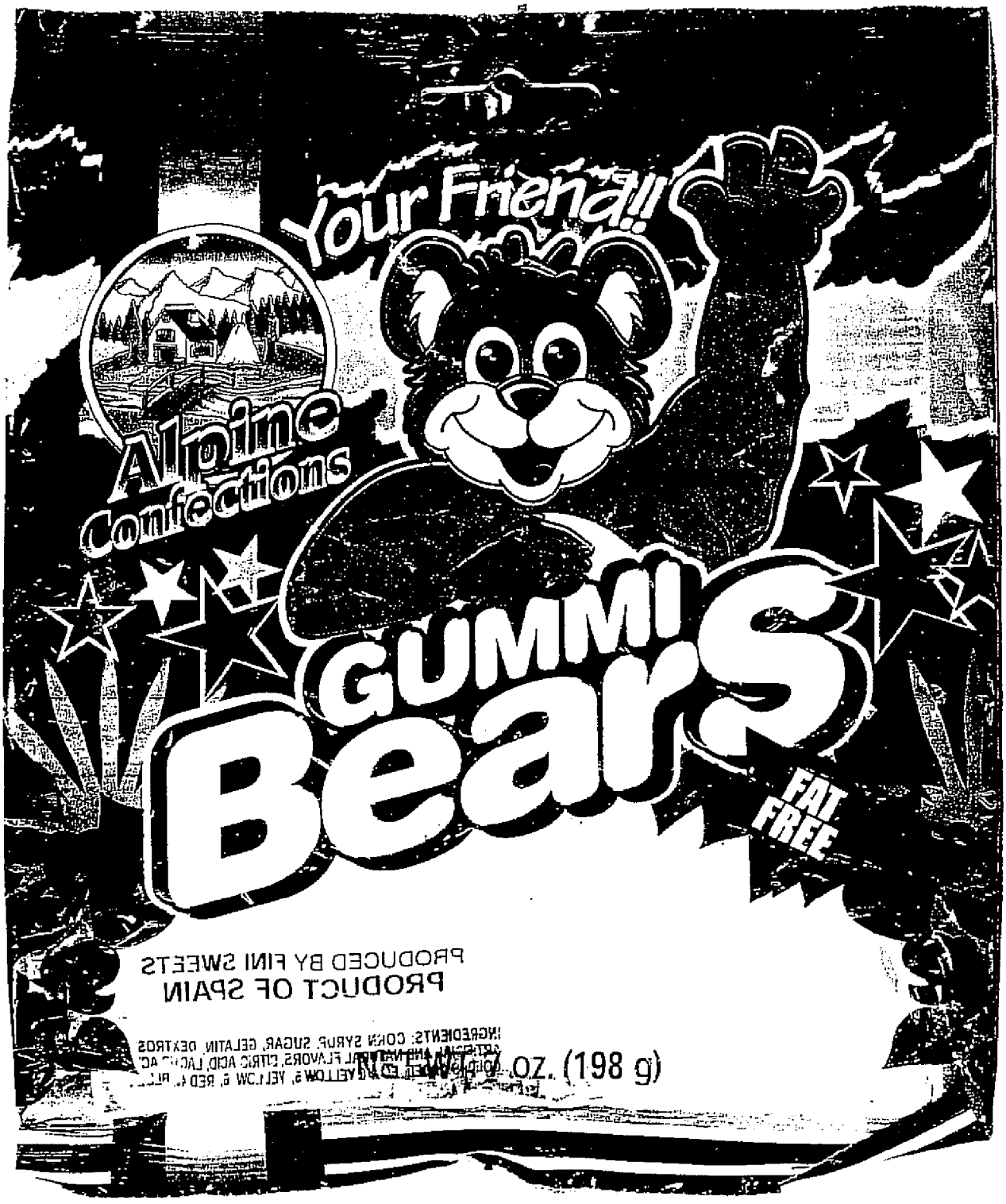
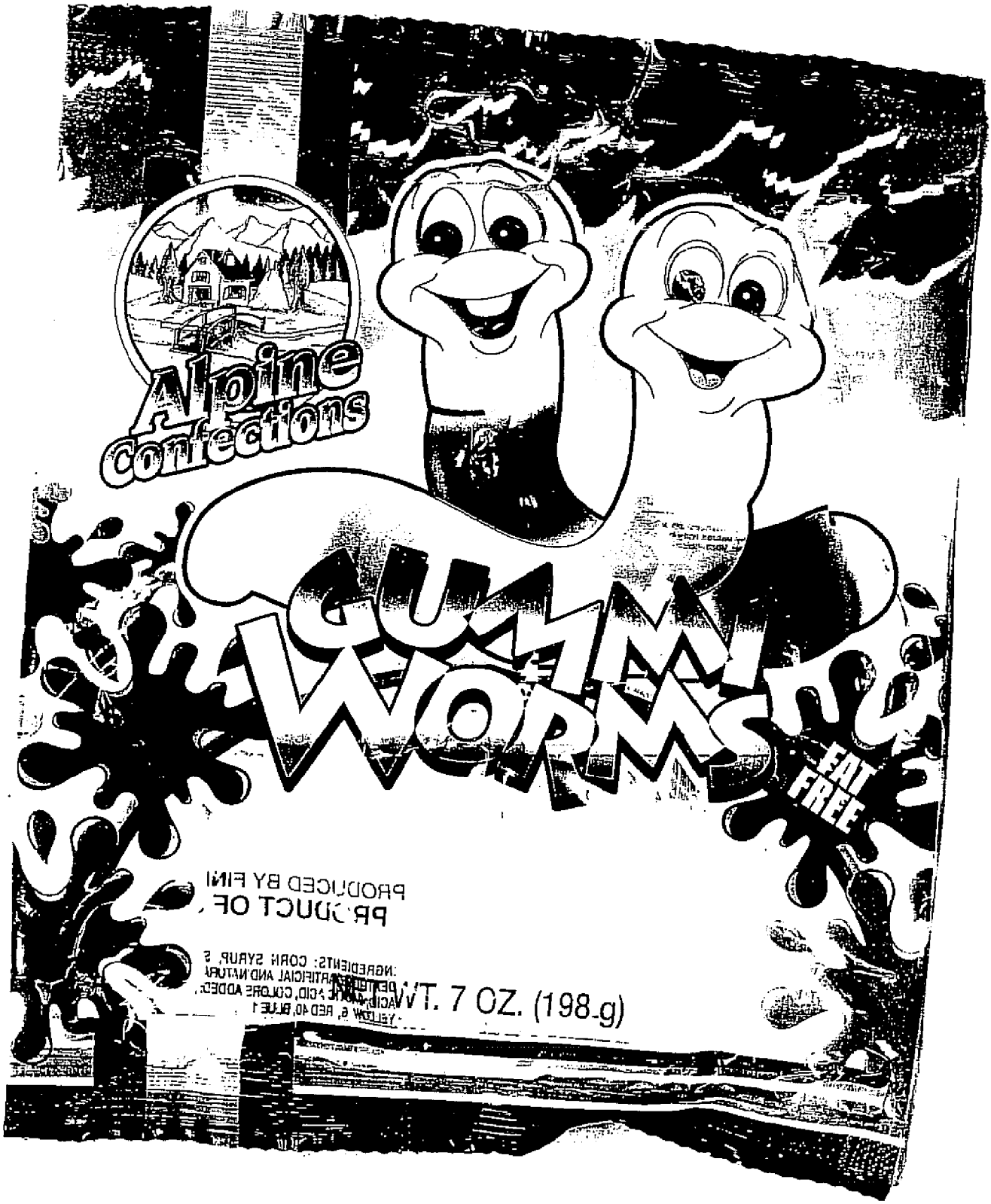
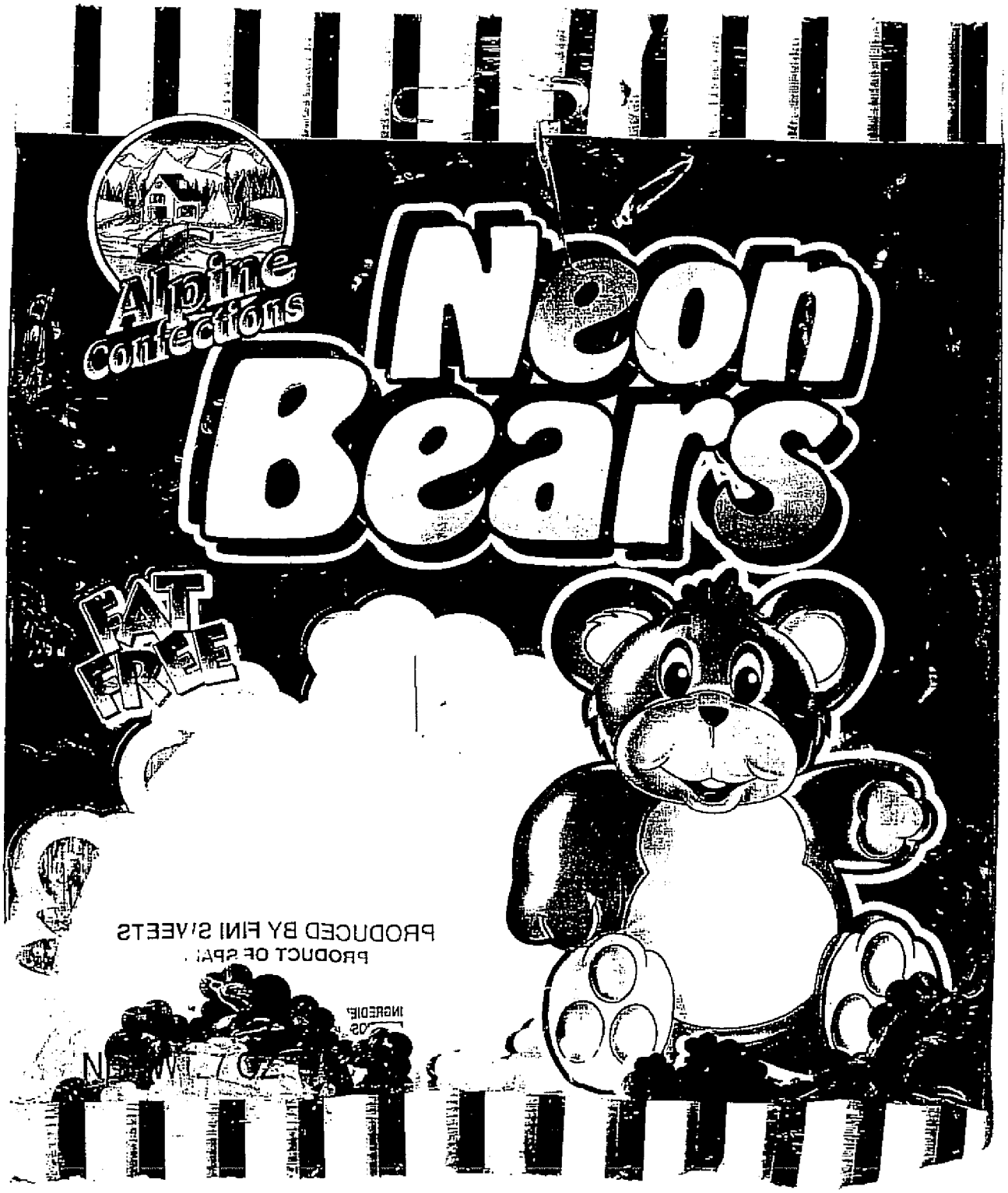

Your Friend!!
Alpine Confections
GUMMI Bears
FAT FREE
PRODUCED BY FINI SWEETS
PRODUCT OF SPAIN
7 OZ. (198 g)

D1610


Alpine
Confections
GUMMI
WORMS
EAT
FREE
PRODUCED BY FINI
PRODUCT OF
INGREDIENTS: CORN SYRUP, S
ARTIFICIAL AND NATURA
ACID, COLORS ADDED.
YELLOW 5, RED 40, BLUE 1
NET WT. 7 OZ. (198g)

01611


Alpine Confections
Neon Bears
FAT FREE
PRODUCED BY FINI SWEETS

01612

00470

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

----------X

World Confections, Inc.

Opposer

v.

Kencraft Inc.

Applicant

----------X

Mark: ALPINE CONFECTIONS

Opposition No.: 91/158,237

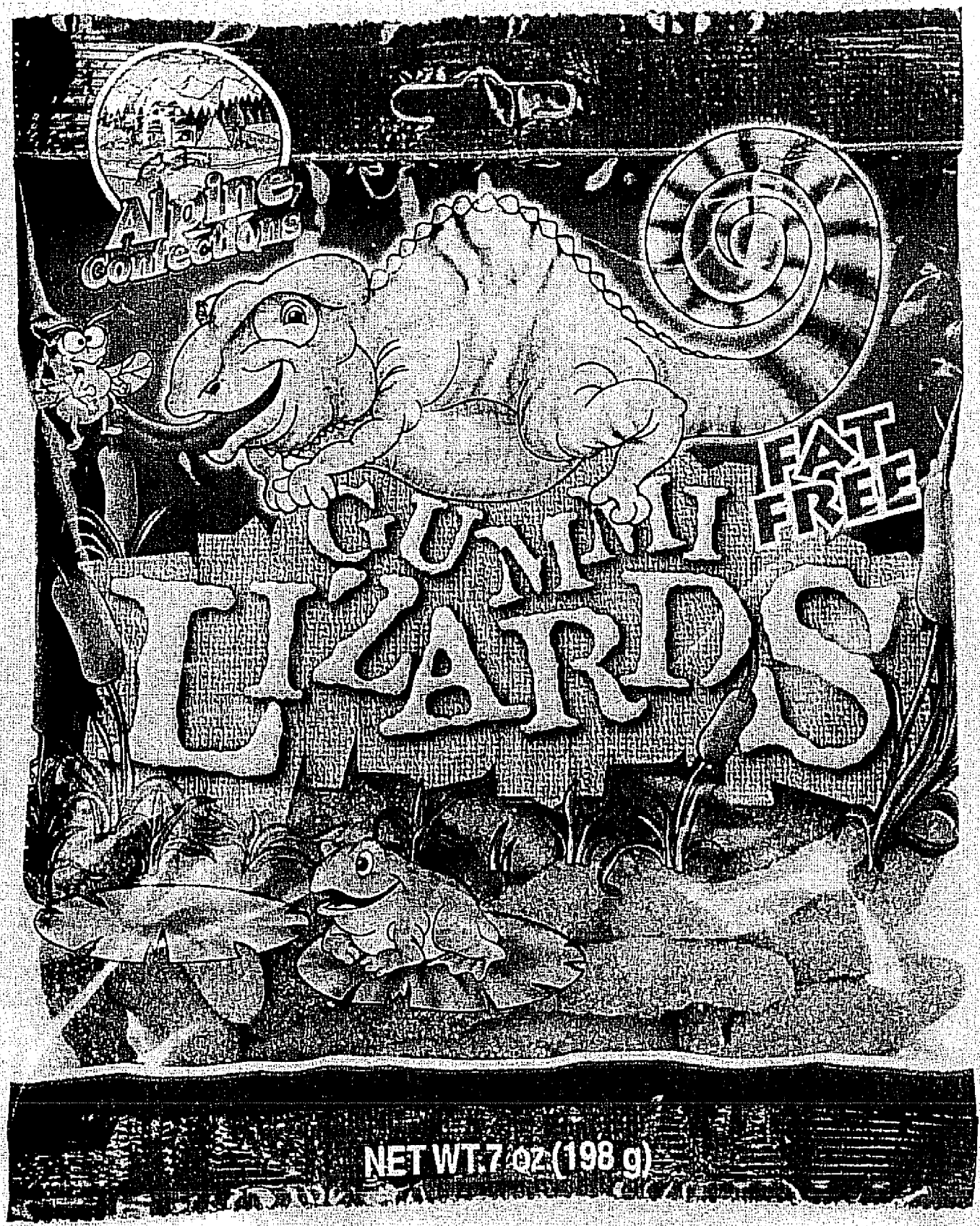
Application No. 76/362,977

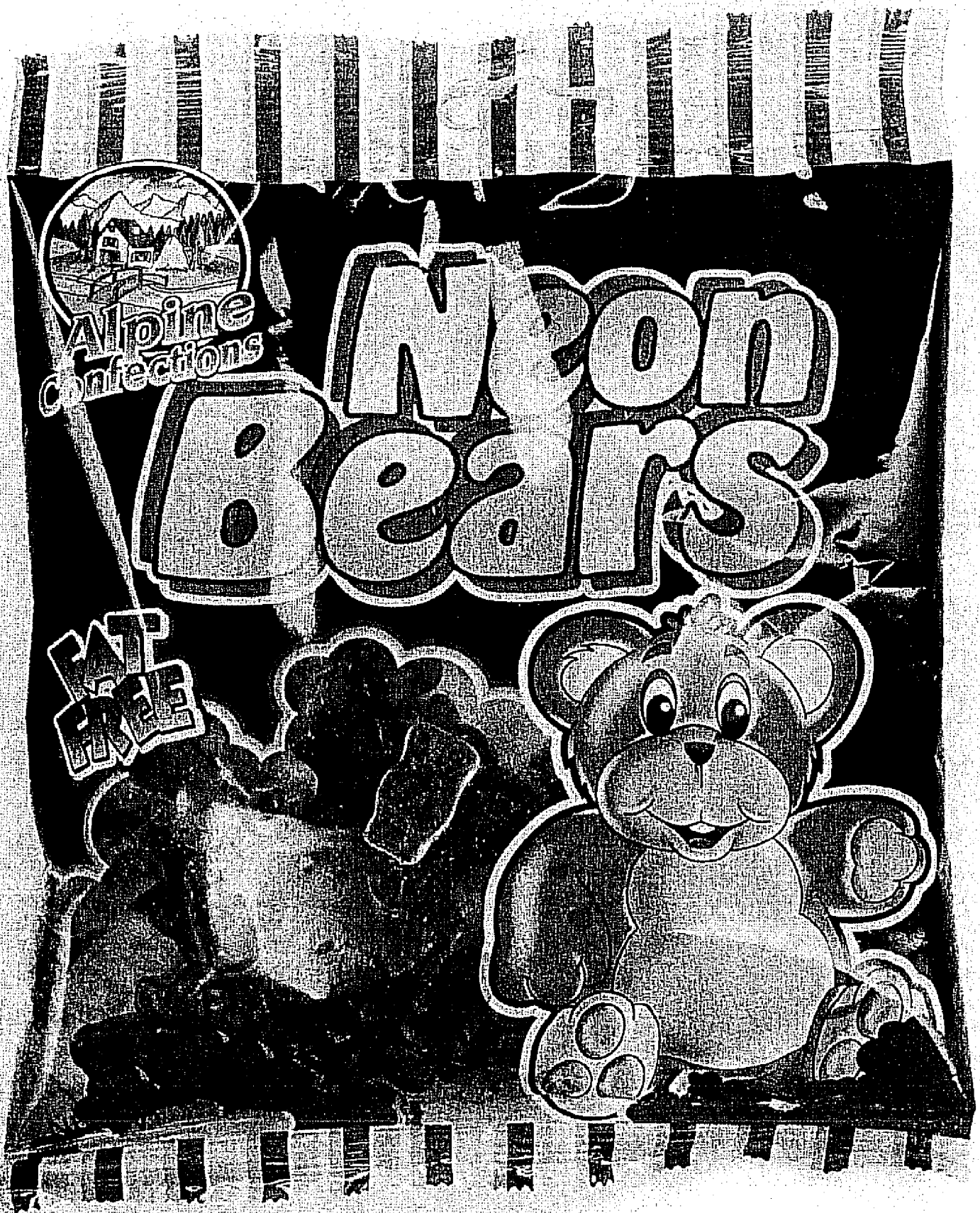
EXHIBIT "B(4)"

TO SECOND SUPPLEMENTARY DECLARATION OF MATTHEW COHEN IN SUPPORT OF OPPOSER'S MOTION FOR SUMMARY JUDGMENT

WCI Product Packaging
December 2003

K-14

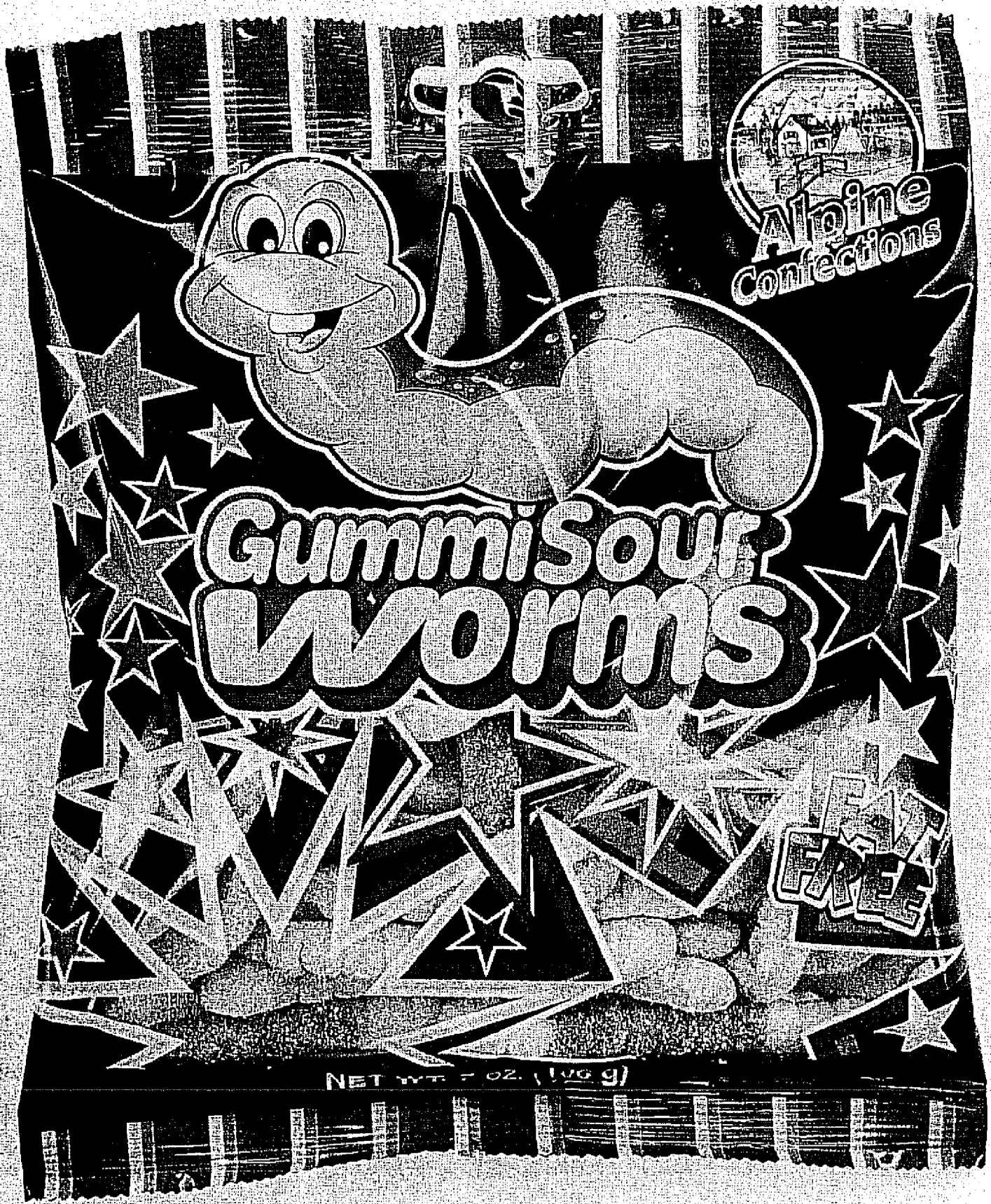



Alpine
confections
Neon Bears
FAT FREE

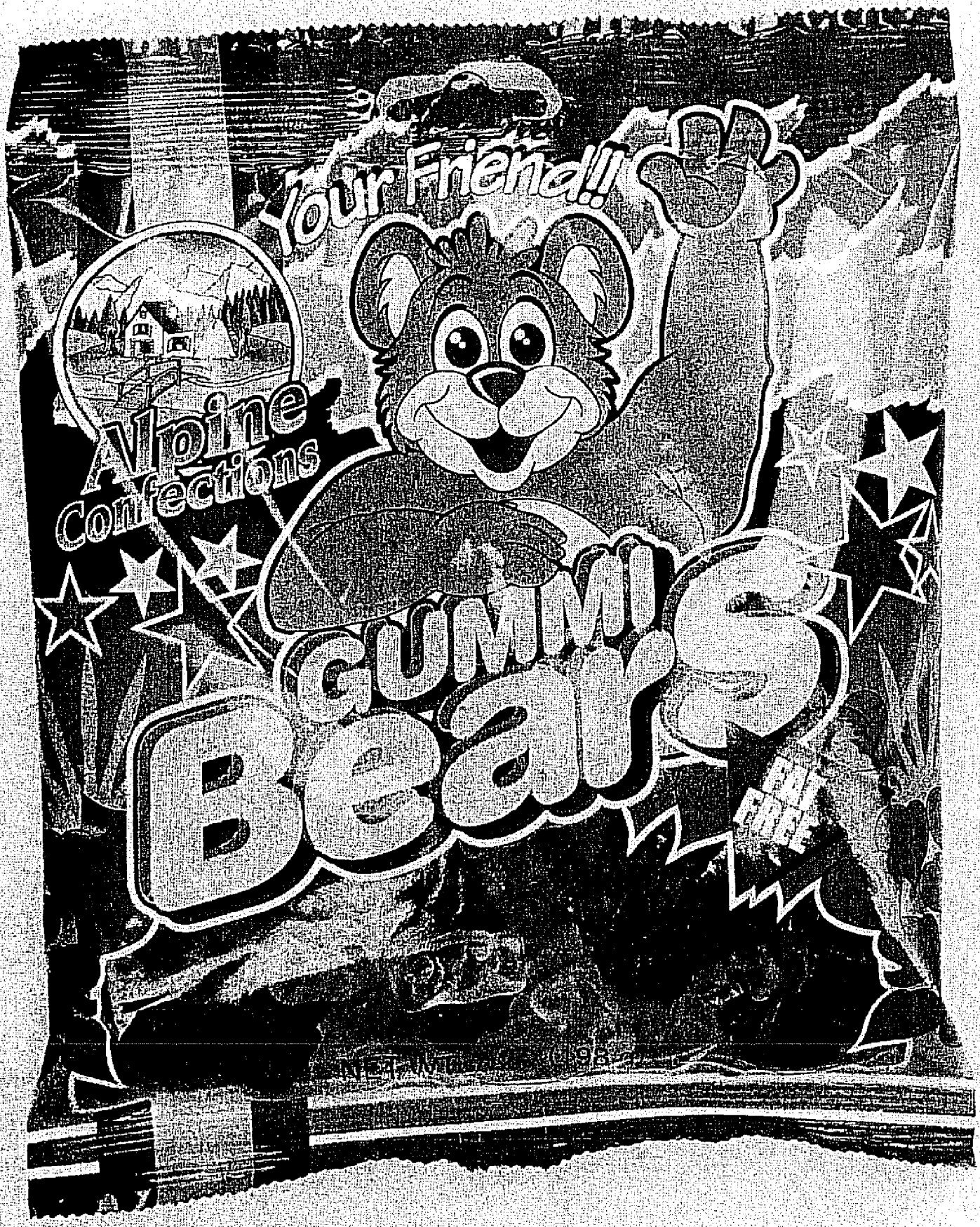
Gummi Peach Rings
Alpine Confections
NET WT 7 OZ (19
FAT FREE

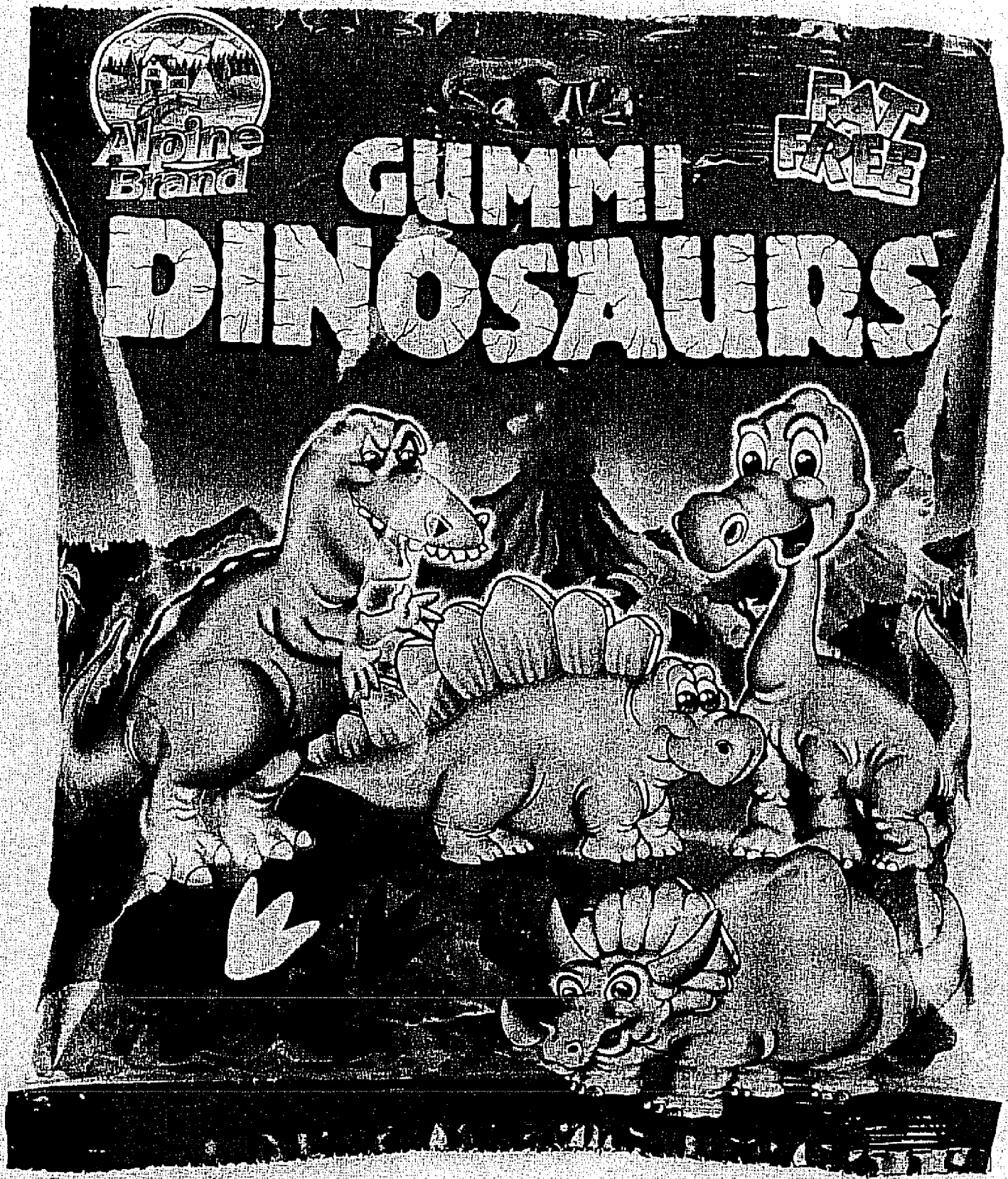
Alpine
Confections
STRAWBERRY
PEZ

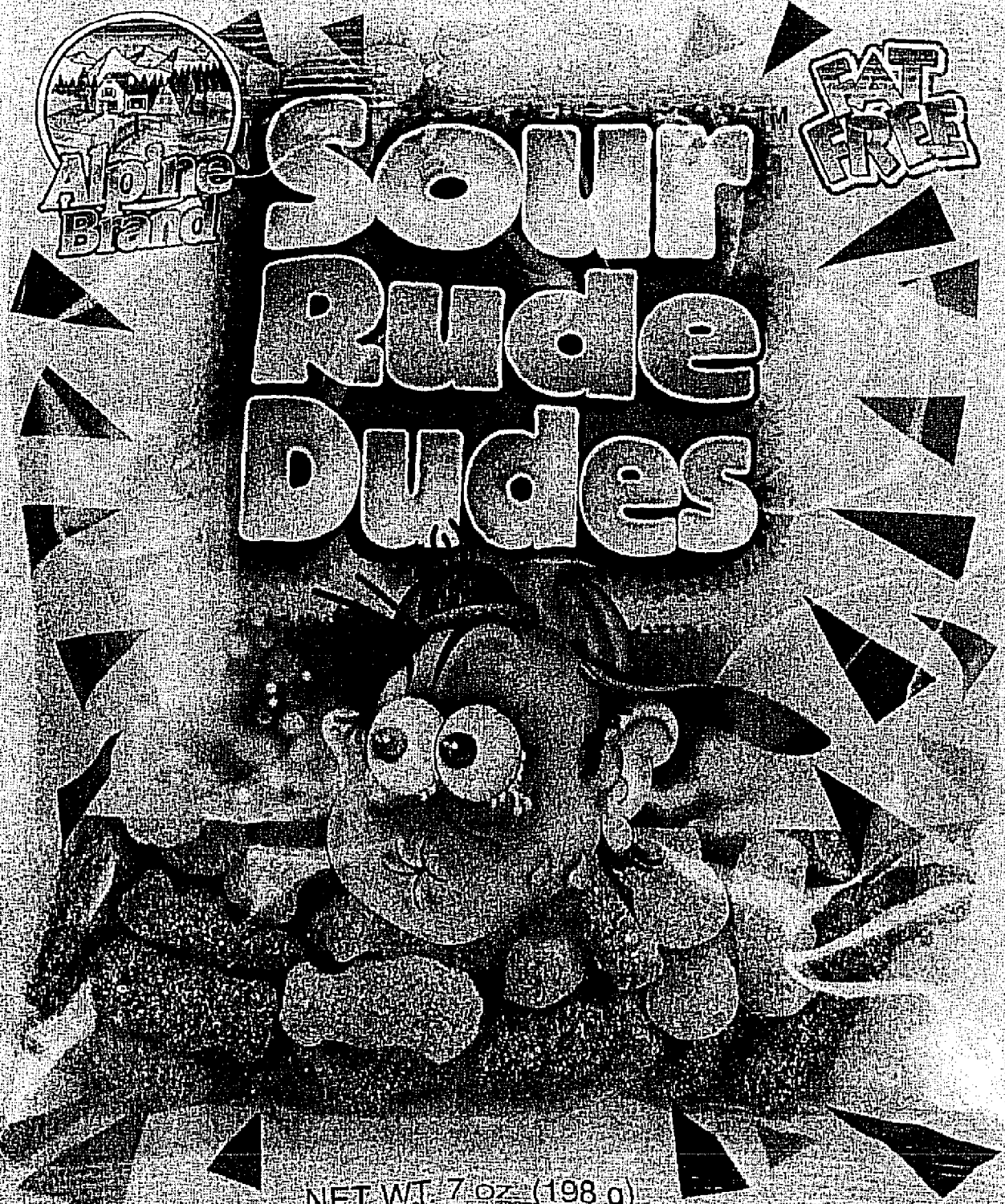
Alpine Brand
FAT FREE
GUMMI SHARKS
NET WT. 7 OZ. (198 g)

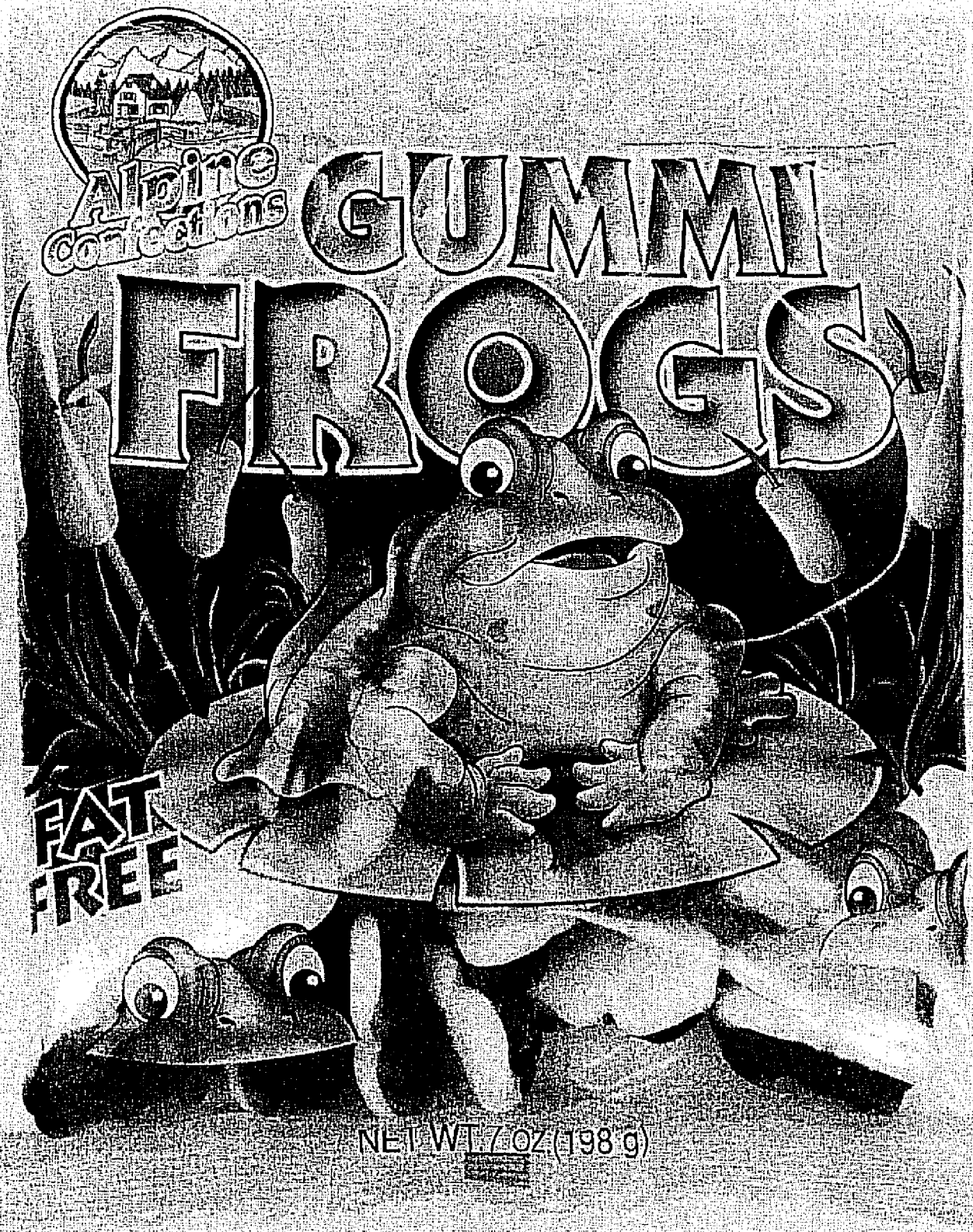

Alpine
Confections
Gummi Sour
Worms
FREE
NET WT. 7 OZ. (198 g)

Gummi Apple Rings
Alpine confections
NET WT. 7 OZ (198 G)
FAT FREE


Your Friend!!
Alpine
Confections
cuM
Bear


Alpine Brand
GUMMI
DINOSAURS
FAT FREE


Alpine Brand
Sour Rude Dudes
FAT FREE
NET WT 7 oz (198 g)


Alpine Confections
GUMMI
FROGS
FAT FREE
NET WT. 7 OZ (198 g)

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE
BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

---X

World Confections, Inc.

Opposer

v.

Kencraft Inc.

Applicant

---X

Mark: ALPINE CONFECTIONS

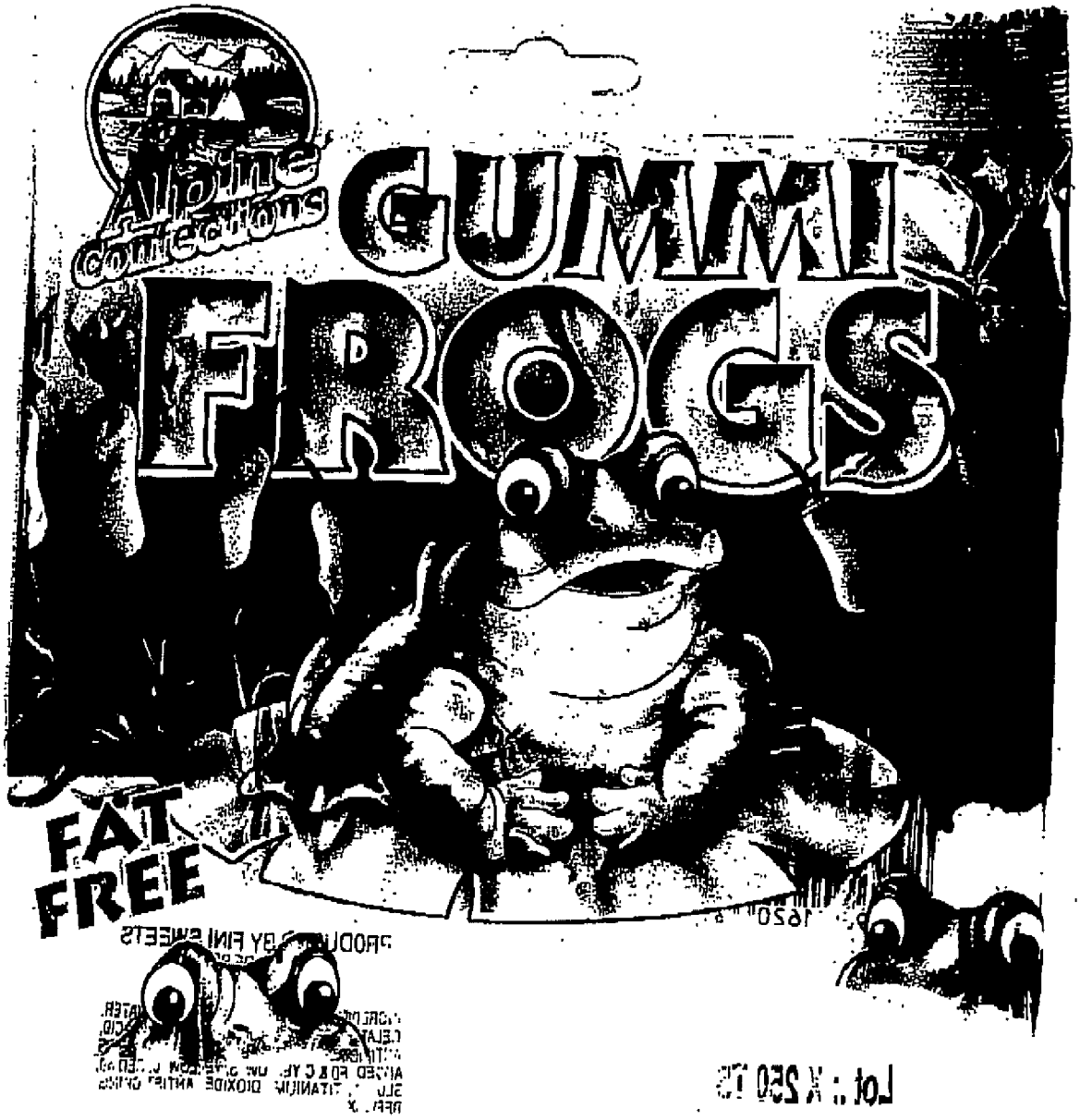
Opposition No.: 91/158,237

Application No. 76/362,977

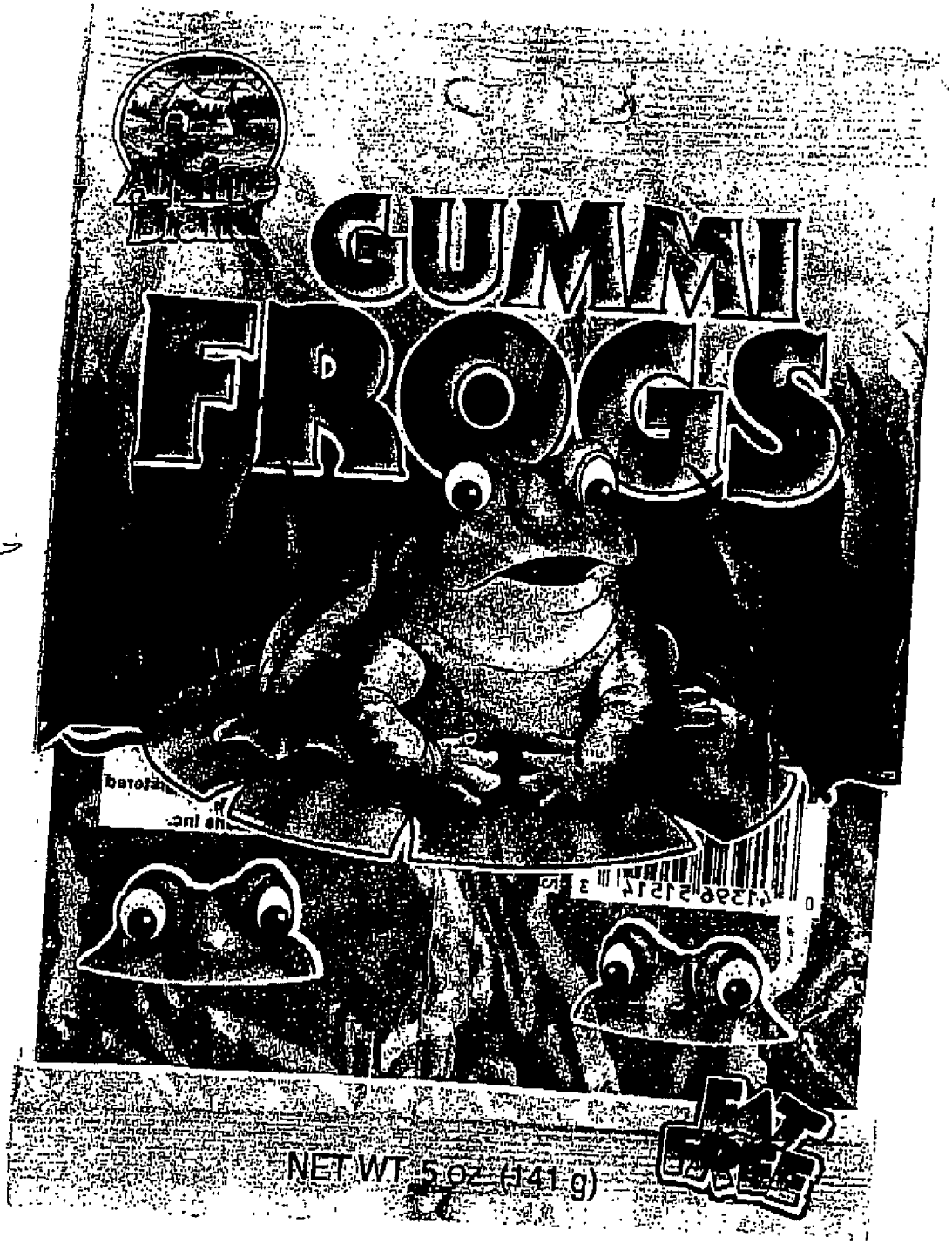
EXHIBIT "B(5)"

TO SECOND SUPPLEMENTARY DECLARATION OF MATTHEW COHEN IN SUPPORT OF OPPOSER'S MOTION FOR SUMMARY JUDGMENT

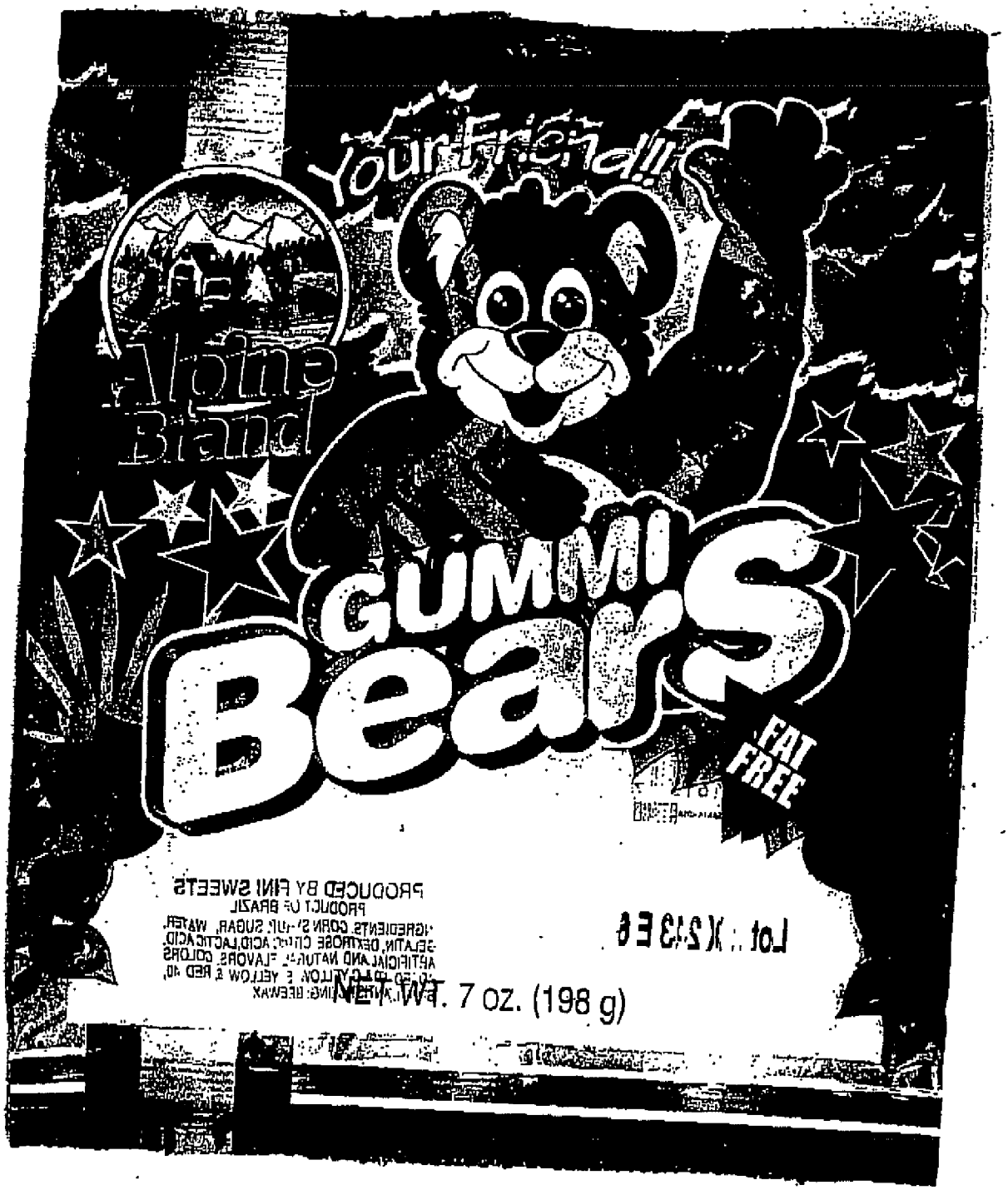
WCI Product Packaging
2005

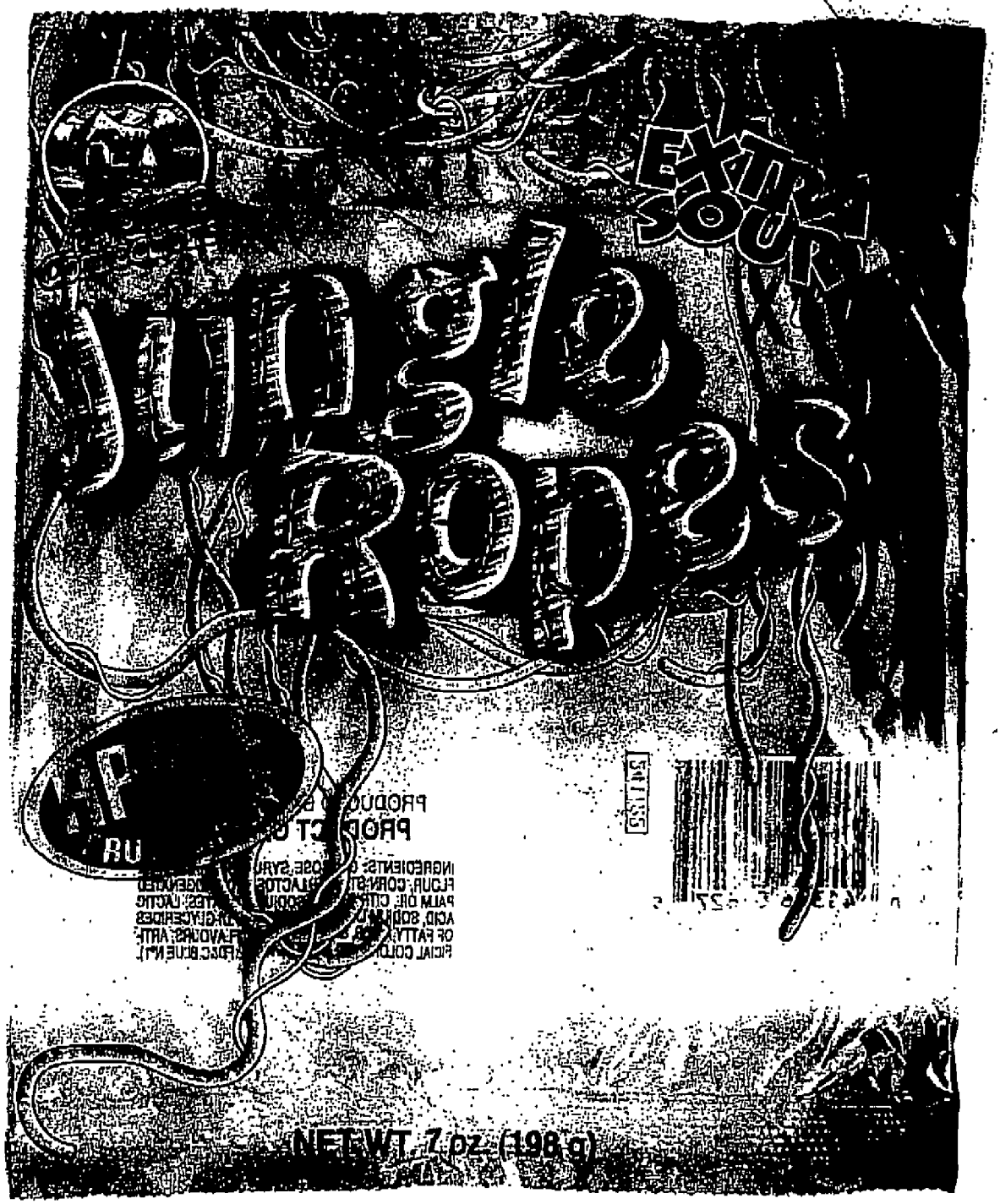


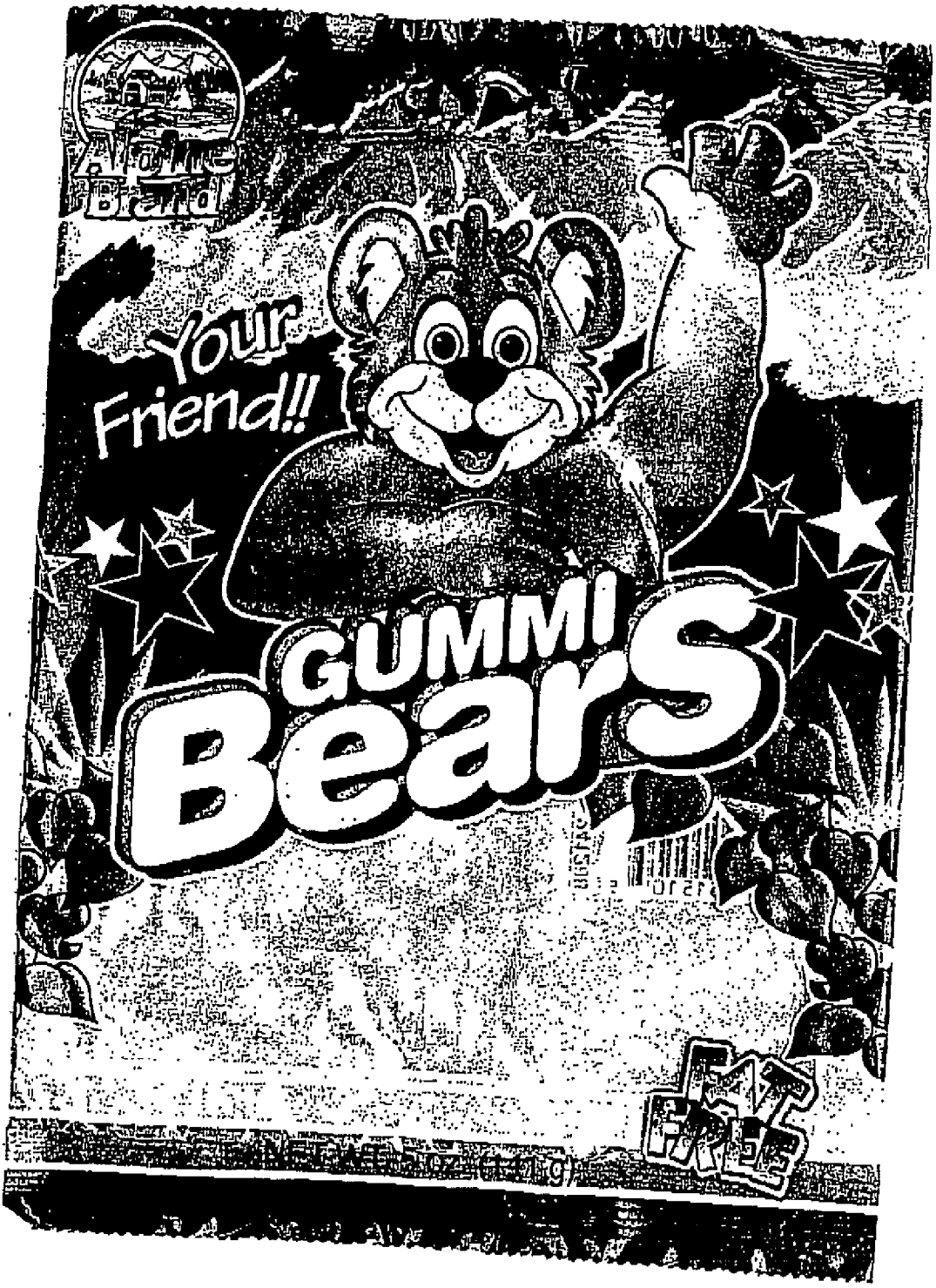
NET WT.7 oz.(198 g)

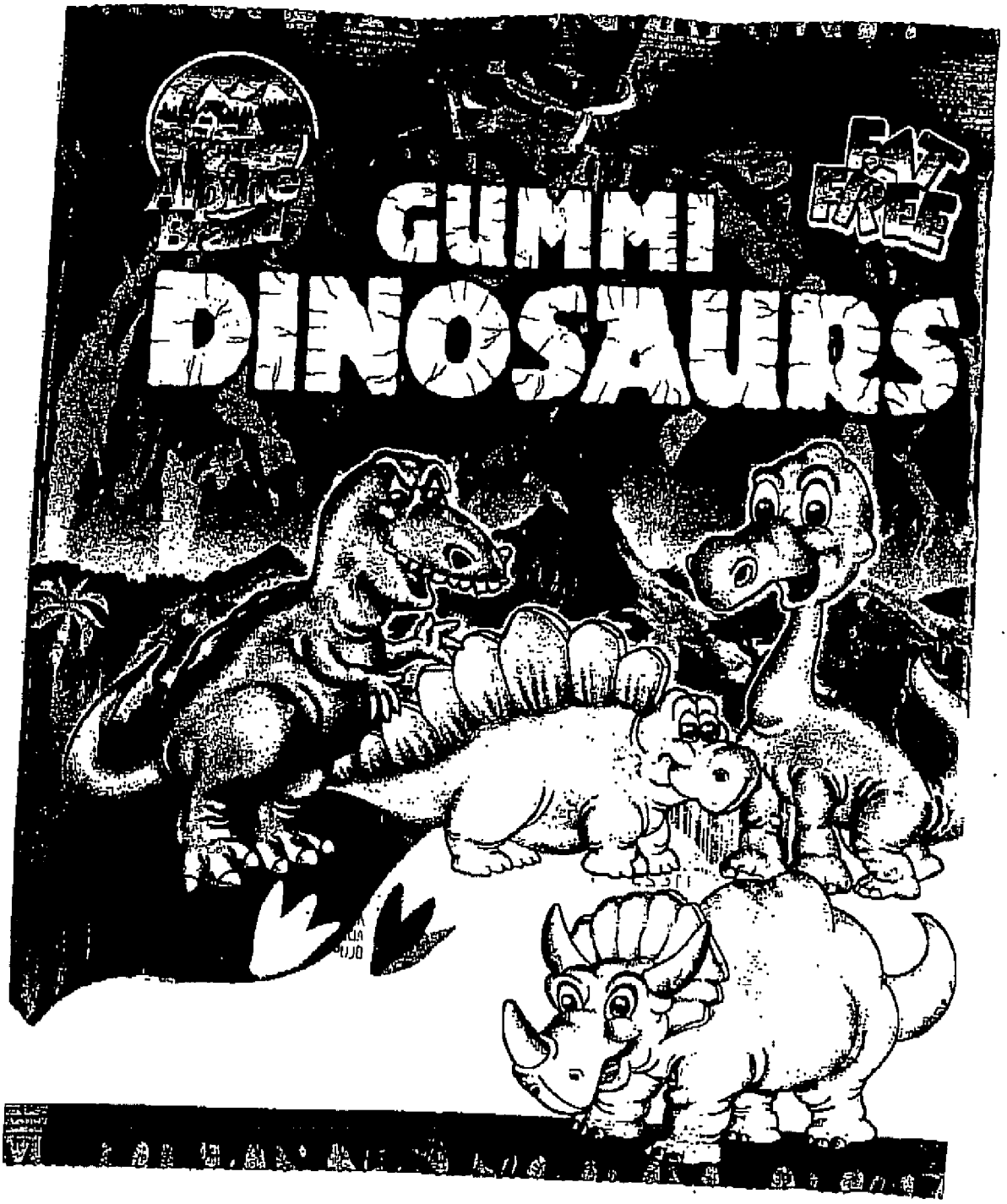

GUMMI
FROGS
NET WT 5 oz (141 g)

Gummi
Peach
Rings
PRODUCED BY PIM SWEETS
PRODUCT OF BRAZIL


Your Friend!!
Alpine Brand
GUMMI Bears
FAT FREE
NET WT. 7 oz. (198 g)


EXTRA SOUR
Jungle Rods
NETWT 7 oz (198 g)


Your Friend!!
GUMMI
Bears
FAT FREE


GUMMI
DINOSAURS

JUL-06-2005 09:41AM FROM-WORLD CONFECTION INC. 7184994818 T-139 P.002/002 F-587