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**To:** Blossman Jr., Richard S. (melissa.labauve@arlaw.com)  
**Subject:** TRADEMARK APPLICATION NO. 77027304 - BLOSSMAN BANCSHARES - 999-3128  
**Sent:** 12/18/2007 1:44:25 PM  
**Sent As:** ECOM108@USPTO.GOV  
**Attachments:** [Attachment - 1](#)  
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**UNITED STATES PATENT AND TRADEMARK OFFICE**

SERIAL NO: 77/027304

MARK: BLOSSMAN BANCSHARES



CORRESPONDENT ADDRESS:  
MELISSA S. LABAUVE  
ADAMS AND REESE, LLP  
1221 MCKINNEY ST STE 4400  
HOUSTON, TX 77010-2023

GENERAL TRADEMARK INFORMATION:  
<http://www.uspto.gov/main/trademarks.htm>

APPLICANT: Blossman Jr., Richard S.

CORRESPONDENT'S REFERENCE/DOCKET  
NO:

999-3128

CORRESPONDENT E-MAIL ADDRESS:

[melissa.labauve@arlaw.com](mailto:melissa.labauve@arlaw.com)

**REQUEST FOR RECONSIDERATION DENIED**

ISSUE/MAILING DATE: 12/18/2007

Applicant is requesting reconsideration of a final refusal issued/mailed May 29, 2007.

After careful consideration of the law and facts of the case, the examining attorney must deny the request for reconsideration and adhere to the final action as written since no new facts or reasons have been presented that are significant and compelling with regard to the point at issue.

Accordingly, applicant's request for reconsideration is *denied*. The time for appeal runs from the date the final action was issued/mailed. 37 C.F.R. Section 2.64(b); TMEP Section 715.03(c). As the applicant has already filed a timely notice of appeal, the application will be forwarded to the Trademark Trial and Appeal Board (TTAB).

Refusal based on Surname

The refusal under Trademark Act Section 2(e)(4), 15 U.S.C. §1052(e)(4), is CONTINUED.

In response to the examining attorney's final refusal, the applicant requests reconsideration of the refusal by reiterating his argument that BLOSSMAN is a rare surname. To support this argument, the applicant submitted Internet evidence from the CIA website showing the estimated population of the United States as of July 2007. The applicant argues that BLOSSMAN is a rare surname because there are only 55 people with the surname BLOSSMAN out of the estimated 301,139,947 people living in the U.S. The Applicant also notes that most of the people with the surname BLOSSMAN are relatives of the applicant. Next, the applicant argues that BLOSSMAN is a rare surname based on the 396 news articles mentioning the surname BLOSSMAN out of the millions of news articles and resources available on Lexis. Finally, the applicant argues that because the proposed mark does not include any initials or prefixes in addition to BLOSSMAN, that the mark is less likely to be considered a surname.

The trademark examining attorney has carefully reviewed the request for reconsideration and is not persuaded by applicant's arguments. No new issue has been raised and no new compelling evidence has been presented with regard to the points at issue in the final action. TMEP §715.03(a).

Thus, the examining attorney hereby CONTINUES the Surname Refusal under Section 2(e)(4) continuing the arguments and supplementing the evidence presented by the examining attorney in the initial Office action and Final Office action. The applicant's mark BLOSSMAN BANCSHARES is primarily merely a surname. As previously stated, the non-generic portion, i.e. BLOSSMAN, of the proposed mark has the look and feel of a surname. Additionally, telephone directory listings in the United States contain the surname BLOSSMAN. Please see attached Internet evidence from the White Pages portion of the directory [www.411.com](http://www.411.com) containing one hundred listings for the name BLOSSMAN in the U.S. Next, the term BLOSSMAN does not appear in the dictionary indicating no other recognized meaning for this term. Please see attached pages from the online version of *The American Heritage Dictionary of the English Language*, fourth edition, indicating no definitions for the term BLOSSMAN. Additionally, BLOSSMAN routinely appears in the media solely as a surname. Please see the evidence below from LexisNexis indicating that the surname BLOSSMAN appears one hundred and ninety-three times in current U.S. newspapers. See also attached Internet evidence from a computer research database indicating that BLOSSMAN is the surname of a prominent family in Louisiana. This media evidence shows exposure of the surname BLOSSMAN to the general public in the United States supporting a conclusion that the primary significance of BLOSSMAN to purchasers would be that of a surname. Also, the evidence of record shows that people connected with the applicant use BLOSSMAN as a surname. In addition to the applicant using BLOSSMAN as a surname, within the applicant's request for reconsideration, the applicant states that most of the people using the surname BLOSSMAN located by the Office are relatives of the applicant.

Finally, as previously stated in examining attorney's Office actions, combining BLOSSMAN with a generic term BANCSHARES for the applicant's services, i.e. banking, does not overcome the proposed mark's surname significance. Please see attached Internet evidence describing "Bancshares."

Therefore, considering the evidence of surname significance and the applicant's arguments, the applicant's request for reconsideration is **denied** and the refusal is continued. 37 C.F.R. §2.64(b); TMEP §715.04.

The application file will be returned to the Trademark Trial and Appeal Board for resumption of the appeal.

**Supplemental Register**

Again, the examining attorney notes that although an amendment to the Supplemental Register would normally be an appropriate response to this refusal, such a response is not appropriate in the present case. The instant application was filed under Trademark Act Section 1(b) and is not eligible for registration on the Supplemental Register until an acceptable amendment to allege use under 37 C.F.R. §2.76(b), (c) has been timely filed. 37 C.F.R. §2.47(d); TMEP §§815.02, 816.02, 1102.03.

If applicant files an acceptable allegation of use and also amends to the Supplemental Register, the effective filing date of the application will then be the date on which applicant met the minimum filing requirements of 37 C.F.R. §2.76(e) for the amendment to allege use. 37 C.F.R. §§2.75(b), 2.76 (b), (c); TMEP §§206.01, 816.02, 1102.03, 1104.01.

#### *Benefits of the Supplemental Register*

Although Supplemental Register registration does not afford all the benefits of registration on the Principal Register, it does provide the following advantages:

- The registrant may use the registration symbol ®;
- The registration is protected against registration of a confusingly similar mark under §2(d) of the Trademark Act, 15 U.S.C. §1052(d);
- The registrant may bring suit for infringement in federal court; and
- The registration may serve as the basis for a filing in a foreign country under the Paris Convention and other international agreements.

/Natalie Polzer/  
Natalie Polzer  
Trademark Attorney  
Law Office 108  
Phone: (571) 272-4103

**STATUS CHECK:** Check the status of the application at least once every six months from the initial filing date using the USPTO Trademark Applications and Registrations Retrieval (TARR) online system at <http://tarr.uspto.gov>. When conducting an online status check, print and maintain a copy of the complete TARR screen. If the status of your application has not changed for more than six months, please contact the assigned examining attorney.

### **Evidence of Surname Significance – News Abstracts from Lexis Nexis**

**Time of Request:** Saturday, December 08, 2007 14:18:45 EST

**Client ID/Project Name:**

**Number of Lines:** 1507

**Job Number:** 1823:64100819

#### **Research Information**

**Service:** Terms and Connectors Search

**Print Request:** All Documents 1-193

**Source:** US Newspapers

**Search Terms:** PERSON (blossman)

1. The News-Star (Monroe, Louisiana), January 19, 2006 Thursday, A-SECTION; Pg. 1A, 903 words, Entergy CEO regrets comment, John Hill  
... CAMPBELL (92%); JAY BLOSSMAN (55%); RENAE CONLEY ( ...
2. The Times (Shreveport, Louisiana), January 19, 2006 Thursday, LOCAL & STATE; Pg. 2B, 874 words, Entergy CEO apologizes to Public Service Commission, John Hill, jhillbr@gannett.com  
... CAMPBELL (92%); JAY BLOSSMAN (59%); RENAE CONLEY ( ...
3. New Orleans CityBusiness (New Orleans, LA), October 10, 2005 Monday, NEWS, 710 words, Rural Louisiana cooperatives struggle to restore power, Richard Slawsky  
... PIERCE (72%); JAY BLOSSMAN (60%);
4. New Orleans CityBusiness (New Orleans, LA), September 22, 2005 Thursday, NEWS, 186 words, New Orleans-based Abita Brewing Co.'s new beer is making Hurricane Katrina recovery splash, CityBusiness Staff Report  
DAVID BLOSSMAN (70%);
5. The Sun Herald (Biloxi, MS), December 2, 2004 Thursday, Pg. A4, 341 words, PHILANTHROPY Civic groups honor two Harrison County residents and Grand Casino Biloxi for their community involvement.: Murphy, Peresich, Caesars honored, ANITA LEE, THE SUN HERALD  
COURTNEY BLOSSMAN (88%); RON PERESICH ( ...
6. The Sun Herald (Biloxi, MS), September 15, 2004 Wednesday, Pg. J3, 427 words, Blossman legacy to benefit O.S. YMCA's youth programs, scholarshipsDollHouse ofreams, MARY LOUISE MASON, THE SUN HERALD  
JOHN BLOSSMAN (96%); ARTHEMISE BLOSSMAN (77%); KARON ENGEL ( ...
7. The Sun Herald (Biloxi, MS), September 7, 2004 Tuesday TSH EDITION, LOCAL-FRONT; Pg. A4, 412 words, OH, YOU BEAUTIFUL DOLLS; BLOSSMAN LEGACY TO BENEFIT O.S. YMCA, MARY LOUISE MASON, THE SUN HERALD  
JOHN BLOSSMAN (92%); KARON ENGEL (56%); ARTHEMISE BLOSSMAN (56%);
8. The Sun Herald (Biloxi, MS), September 7, 2004 Tuesday, Pg. A4, 433 words, COMMUNITY, MARY LOUISE MASON  
JOHN BLOSSMAN (94%); ARTHEMISE BLOSSMAN (77%); KARON ENGEL ( ...
9. Daily Town Talk (Alexandria, LA), June 10, 2004 Thursday, MARKETPLACE; Pg. 6B, 505 words, PSC holds first meeting in Alexandria, Roy Pitchford, Staff  
... DIXON (59%); JAY BLOSSMAN (59%);
10. Times-Picayune (New Orleans, LA), April 18, 2004 Sunday, MONEY; Reporter's Notebook; Pg. 6, 634 words, PSC seeks to control cable rates, By Keith Darce  
JAY BLOSSMAN (96%);
11. CityBusiness North Shore Report, April 1, 2004 Thursday, COMMENTARY, 724 words,

Commentary: Power Generation recognizes two North Shore professionals, Lisa Blossman  
DAVID BLOSSMAN (94%); DANIEL MCCARTHY ( ...

12. Times-Picayune (New Orleans, LA), March 19, 2004 Friday, METRO; Pg. 4, 150 words, Funeral  
Notice; BLOSSMAN  
KATHRYN MCNULTY BLOSSMAN (76%);

13. Times-Picayune (New Orleans, LA), March 7, 2004 Sunday, MANDEVILLE PICAYUNE; Pg. 18,  
70 words, BUSINESS NOTES  
GARY BLOSSMAN (62%);

14. The Houston Chronicle, February 05, 2004, Thursday, 2 STAR EDITION, THISWEEK;, Pg. 2, 335  
words, Faces in the crowd: Jacinda Blossman; For Clear Lake Shores woman, home is where the heart  
is, WENDY RUDNICKI, Houston Chronicle correspondent  
JACINDA BLOSSMAN (97%); TIM PATAK ( ...

15. Times-Picayune (New Orleans, LA), January 9, 2004 Friday, METRO; Pg. 4, 178 words, REEKS,  
WARREN GERARD  
MARIE LOUISE BLOSSMAN REEKS (74%); WARREN ...

16. Times-Picayune (New Orleans, LA), January 9, 2004 Friday, METRO; Pg. 5, 172 words, Funeral  
Notice; REEKS  
MARIE LOUISE BLOSSMAN REEKS (93%); WARREN ...

17. New Orleans CityBusiness (New Orleans, LA), December 8, 2003 Monday, NEWS, 178 words,  
North Shore's Covington Country Club sells to member, Staff  
RICHARD 'DICK' BLOSSMAN (94%); ERIC BRANDT ( ...

18. Times-Picayune (New Orleans, LA), December 3, 2003 Wednesday, METRO; Pg. 1, 661 words,  
Shareholder buys country club; Longtime member vows to renovate, By Charlie Chapple; St. Tammany  
bureau  
RICHARD S 'DICK' BLOSSMAN SR (97%); RICHARD ...

19. The Advocate (Baton Rouge, Louisiana), October 9, 2003, Thursday, METRO EDITION, 508  
words, PSC opts against limit vote \*\*\* Members: Fund cap issue for Legislature, JOE GYAN JR., NEW  
ORLEANS  
... SITTIG (86%); JAY BLOSSMAN (68%); FOSTER CAMPBELL ( ...

20. The Advocate (Baton Rouge, Louisiana), October 9, 2003, Thursday, METRO EDITION, 511  
words, Attorney rips fees of pilots, JOE GYAN JR., NEW ORLEANS  
JAY BLOSSMAN (70%); JIMMY FIELD ( ...

21. The Times (Shreveport, LA), October 5, 2003 Sunday, EDITORIAL; Dan Turner; Pg. 5K, 703  
words, There's too little time to know too many candidates, Dan Turner, Staff  
... HOLLIS (75%); JAY BLOSSMAN (68%); JOHN HAINKEL ( ...

22. The Advocate (Baton Rouge, Louisiana), October 3, 2003, Friday, METRO EDITION, 536 words,  
Democrats place all hope for poston Landrieu's bid, MARSHA SHULER  
... BENNETT (89%); JAY BLOSSMAN (66%); KARL SCHORR ( ...

23. The News-Star (Monroe, LA), October 3, 2003 Friday, A-SECTION; Pg. 1A, 327 words, Officials:

Don't 'waste' votes, Greg Hilburn, Staff, ghilburn@thenewsstar.com  
... HODGE (84%); JAY BLOSSMAN (66%);

24. Times-Picayune (New Orleans, LA), October 3, 2003 Friday, NATIONAL; Pg. 4, 656 words,  
Election notes; News and notes from the campaign trail From staff and wire reports  
... REPUBLICAN (72%); JAY BLOSSMAN (71%); MARC MORIAL ( ...

25. Times-Picayune (New Orleans, LA), October 2, 2003 Thursday, NATIONAL; Pg. 2, 795 words,  
Campaign notes; News and notes from the campaign trail, From staff and wire reports  
JAY BLOSSMAN (78%); KATHLEEN BLANCO ( ...

26. Daily Town Talk (Alexandria, LA), September 27, 2003 Saturday, NEWS; Pg. 13A, 376 words,  
Blossman drops out, John Hill, Staff, talktohill@aol.com  
Jay Blossman; Hunt Downer

27. The Times (Shreveport, LA), September 21, 2003 Sunday, EDITORIAL; Dan Turner; Pg. 5I, 678  
words, PSC terms of regulation: 90 days same as cash, with approved rate, Dan Turner, Staff  
JAY BLOSSMAN (57%); DAN TURNER THE ...

28. SATURDAY State-Times/Morning Advocate (Baton Rouge, Louisiana), September 20, 2003,  
Saturday, METRO EDITION, 782 words, "Conflict of interest" claim fuels spat, BRUCE SCHULTZ,  
LAFAYETTE  
... ZERANGUE (94%); JAY BLOSSMAN (92%); JAY CONNAUGHTON ( ...

29. The Advocate (Baton Rouge, Louisiana), September 19, 2003, Friday, METRO EDITION, 172  
words, Blossman omits SU law degree  
JAY BLOSSMAN (93%);

30. The Advocate (Baton Rouge, Louisiana), September 18, 2003, Thursday, METRO EDITION, 543  
words, Food's impact underestimated, TOMMY SIMMONS  
JAY BLOSSMAN (92%); ROBERT ST ...

31. The Advocate (Baton Rouge, Louisiana), September 10, 2003, Wednesday, METRO EDITION, 347  
words, PSC looks at stronger ethics rules, CHRIS FRINK  
... CAMPBELL (92%); JAY BLOSSMAN (86%); JIMMY FIELD ( ...

32. Times-Picayune (New Orleans, LA), September 9, 2003 Tuesday, NATIONAL; Pg. 2, 369 words,  
Corrections and Clarifications  
... BERNHARD (92%); JAY BLOSSMAN (82%);

33. The Advocate (Baton Rouge, Louisiana), September 8, 2003, Monday, METRO EDITION, 771  
words, Stelly reform wrong target  
JAY BLOSSMAN (93%); HUNT DOWNER ( ...

34. Daily Town Talk (Alexandria, LA), September 5, 2003 Friday, NEWS; Pg. 6A, 360 words,  
Blossman-Holloway want to cut business taxes, Suzan Manuel, Staff, smanuel@thetowntalk.com  
JAY BLOSSMAN (96%); CLYDE HOLLOWAY ( ...  
Jay Blossman; Clyde Holloway

35. The News-Star (Monroe, LA), September 5, 2003 Friday, LOCAL REGION; Pg. 4A, 172 words,  
Blossman, Holloway visit Monroe, Robbie Evans, Staff, revans@thenewsstar.com

... HOLLOWAY (95%); JAY **BLOSSMAN** (95%); ROBBIE EVANS ( ...

36. The Times (Shreveport, LA), September 5, 2003 Friday, EDITORIAL; Pg. 11A, 462 words, EDITORIAL, Staff  
JAY **BLOSSMAN** (58%);

37. Daily Town Talk (Alexandria, LA), September 4, 2003 Thursday, NEWS; Pg. 6A, 680 words, Blossman calls self 'Ronald Reagan Republican', Mike Hasten, Staff  
Jay **Blossman**

38. The Advocate (Baton Rouge, Louisiana), September 3, 2003, Wednesday, METRO EDITION, 2230 words, Blossman stakes out the right on state and national issues, CHRIS FRINK  
JAY **BLOSSMAN** (98%); MIKE FOSTER ( ...

39. The Advocate (Baton Rouge, Louisiana), September 3, 2003, Wednesday, METRO EDITION, 192 words, Jay Blossman stakes out the right on major issues \*\*\* JAY BLOSSMAN  
JAY **BLOSSMAN** (92%);

40. The Times (Shreveport, LA), August 29, 2003 Friday, LOCAL STATE; Pg. 1B, 38 words, CORRECTION, Staff  
... BARGAS (74%); JAY **BLOSSMAN** (74%);

41. Times-Picayune (New Orleans, LA), August 28, 2003 Thursday, NATIONAL; Pg. 1, 1563 words, Jay Blossman; LAWYER STICKS TO HIS GUNS, By Martha Carr; Staff writer  
JAY **BLOSSMAN** (98%);

42. Times-Picayune (New Orleans, LA), August 27, 2003 Wednesday, METRO - EDITORIAL; James Gill; Pg. 7, 742 words, With some in race, abstaining has appeal, James Gill  
JAY **BLOSSMAN** (80%); BUDDY LEACH ( ...

43. Times-Picayune (New Orleans, LA), August 23, 2003 Saturday, NATIONAL; Pg. 4, 514 words, Teaming up is political gambit; Blossman seeks help from running mate, By Martha Carr; Staff writer  
JAY **BLOSSMAN** (97%); CLYDE HOLLOWAY ( ...

44. The Advocate (Baton Rouge, Louisiana), August 22, 2003, Friday, METRO EDITION, 642 words, Blossman, Holloway offer ticket to voters, SCOTT DYER  
... HOLLOWAY (93%); JAY **BLOSSMAN** (89%); QUENTIN BROWN ( ...

45. Times-Picayune (New Orleans, LA), August 17, 2003 Sunday Correction Appended, NATIONAL; Pg. 12, 1496 words, BRIEFING BOOK; Notes and news on state politics  
JAY **BLOSSMAN** (91%); DAN KYLE ( ...

46. Times-Picayune (New Orleans, LA), August 17, 2003 Sunday, NATIONAL; Pg. 12, 1496 words, BRIEFING BOOK; Notes and news on state politics  
JAY **BLOSSMAN** (91%); DAN KYLE ( ...

47. Daily Town Talk (Alexandria, LA), August 15, 2003 Friday, NEWS; Pg. 4C, 314 words, Blossman: La. must start paying its teachers better, Eugene Sutherland, Staff, esutherland@thetowntalk.com  
JAY **BLOSSMAN** (94%); EUGENE SUTHERLAND ( ...  
Jay **Blossman**

48. The Advocate (Baton Rouge, Louisiana), August 5, 2003, Tuesday, METRO EDITION, 542 words, Campaigns under way; but no one's noticing  
JAY BLOSSMAN (66%);

49. Daily Advertiser (Lafayette, LA), August 4, 2003 Monday, NEWS; Pg. 1B, 329 words, TODAY'S BRIEFING  
JAY BLOSSMAN (75%);

50. The News-Star (Monroe, LA), August 3, 2003 Sunday, LOCAL REGION; Pg. 3A, 237 words, Downer: Stop waste in transportation funds, Robbie Evans, Staff, revans@thenewsstar.com  
... LEACH (90%); JAY BLOSSMAN (71%); ROBBIE EVANS ( ...

51. Times-Picayune (New Orleans, LA), August 3, 2003 Sunday, MONEY; Pg. 10, 1452 words, BUSINESS CALENDAR  
... MARTIN (60%); JAY BLOSSMAN (55%);

52. The News-Star (Monroe, LA), July 27, 2003 Sunday, LOCAL REGION; Pg. 3A, 286 words, Stag logs 430 miles in walk tour, Robbie Evans, Staff, revans@thenewsstar.com  
... STAGG (93%); JAY BLOSSMAN (90%); BUDDY LEACH ( ...

53. The Times (Shreveport, LA), July 27, 2003 Sunday, EDITORIAL; Pg. 6I, 323 words, EDITORIAL, Staff  
JAY BLOSSMAN (91%); W R ' ...

54. The Times (Shreveport, LA), July 23, 2003 Wednesday, LOCAL STATE; Pg. 2B, 73 words, Blossman to open local campaign office, Staff  
JAY BLOSSMAN (90%); D-LAKE ...  
Jay blossman; Buddy leach

55. The News-Star (Monroe, LA), July 20, 2003 Sunday, BUSINESS; Pg. 1E, 540 words, Bringing government to people isn't so radical, Greg Hilburn, Staff  
... CRUSADE (97%); JAY BLOSSMAN (65%); EMMA DIXON ( ...

56. The Times (Shreveport, LA), July 20, 2003 Sunday, EDITORIAL; Craig durrett; Pg. 5I, 696 words, Republican follies: cannibalization, mnemonics and issues, Craig Durrett, Staff  
Bobby jindal; Jay blossman; Dan kyle; Allan ...

57. The Times (Shreveport, LA), July 20, 2003 Sunday, EDITORIAL; Craig durrett; Pg. 5I, 696 words, Republican follies: cannibalization, mnemonics and issues, Craig Durrett, Staff  
Bobby jindal; Jay blossman; Dan kyle; Allan ...

58. The News-Star (Monroe, LA), July 17, 2003 Thursday, A-SECTION; Pg. 1A, 500 words, Citizens hammer PSC at historic W.M. meet, Greg Hilburn, Staff, ghilburn@thenewsstar.com  
... BENTLEY (82%); JAY BLOSSMAN (59%);

59. The Times (Shreveport, LA), July 15, 2003 Tuesday, EDITORIAL; Pg. 7A, 330 words, EDITORIAL, Staff  
Mike Foster; Jay blossman

60. The Advocate (Baton Rouge, Louisiana), July 11, 2003, Friday, METRO EDITION, 744 words, Foster criticizes "serial killer" ads, CHRIS FRINK

... FOSTER (99%); JAY BLOSSMAN (94%);

61. The News-Star (Monroe, LA), July 10, 2003 Thursday, LOCAL REGION; Pg. 8A, 215 words, Blossman ads target funds for DNA data, Robbie Evans, Staff, revans@thenewsstar.com  
JAY BLOSSMAN (95%);

62. The Advocate (Baton Rouge, Louisiana), July 7, 2003, Monday, METRO EDITION, 255 words, Questions danger in decision  
JAY BLOSSMAN (93%);

63. The Advocate (Baton Rouge, Louisiana), June 26, 2003, Thursday, METRO EDITION, 253 words, Ask The Advocate  
... FIELD (70%); JAY BLOSSMAN (70%);

64. The Times (Shreveport, LA), June 22, 2003 Sunday, LOCAL STATE; Pg. 1B, 57 words, Blossman set for Tuesday group, Staff  
JACK 'JAY' BLOSSMAN (90%);  
Jay blossman; Jack blossman

65. The News-Star (Monroe, LA), June 15, 2003 Sunday, BUSINESS; Pg. 1E, 1143 words, Campbell urges PSC to face its critics, Greg Hilburn, Staff, ghilburn@thenewsstar.com  
... CAMPBELL (98%); JAY BLOSSMAN (87%);

66. The Advocate (Baton Rouge, Louisiana), June 11, 2003, Wednesday, METRO EDITION, 746 words, Group could reduce field of candidates, CHRIS FRINK  
... DOWNER (94%); JAY BLOSSMAN (64%); KEN HOLLIS ( ...

67. The Advocate (Baton Rouge, Louisiana), May 29, 2003, Thursday, METRO EDITION, 1040 words, Home brew \*\*\* Popular La. Beer helped by area's "perfect" water, CHERAMIE SONNIER, ABITA SPRINGS  
DAVID BLOSSMAN (85%); PATRICK GERNON ( ...

68. The Advocate (Baton Rouge, Louisiana), May 28, 2003, Wednesday, METRO EDITION, 794 words, Commissioners offer PSC reform after critical report, CHRIS FRINK  
... DIXON (82%); JAY BLOSSMAN (63%); JIMMY FIELD ( ...

69. The Times (Shreveport, LA), May 28, 2003 Wednesday, EDITORIAL; Pg. 9A, 504 words, EDITORIAL, Staff  
JAY BLOSSMAN (70%);  
Jay blossman

70. Sunday Advocate (Baton Rouge, Louisiana), May 25, 2003, Sunday, METRO EDITION, 773 words, Audit of state PSC deserves attention  
JAY BLOSSMAN (77%); DAN KYLE ( ...

71. The Times (Shreveport, LA), May 25, 2003 Sunday, EDITORIAL; Dan Turner; Pg. 5I, 652 words, Lots of notice doesn't always work in candidate's favor, Dan Turner, Staff  
... FOSTER (92%); JAY BLOSSMAN (82%); DAN TURNER THE ...  
Jay blossman

72. The Times (Shreveport, LA), May 23, 2003 Friday, EDITORIAL; Vic Stelly; Pg. 15A, 399 words,

Candidate's rhetoric about tax plan is deceiving, Jay Blossman, Freelance OK  
JAY BLOSSMAN (93%); VIC STELLY ( ...

73. The Advocate (Baton Rouge, Louisiana), May 22, 2003, Thursday, METRO EDITION, 551 words, PSC discusses talks about audit, agrees to delay, CHRIS FRINK  
JAY BLOSSMAN (95%); FOSTER CAMPBELL ( ...

74. SATURDAY State-Times/Morning Advocate (Baton Rouge, Louisiana), May 17, 2003, Saturday, METRO EDITION, 560 words, PSC chairman cancels proposed meeting to discuss audit, CHRIS FRINK  
JAY BLOSSMAN (96%); DAN KYLE ( ...

75. Daily Advertiser (Lafayette, LA), May 16, 2003 Friday, NEWS; Pg. 2B, 288 words, Blossman makes his case against Stelly Plan, Bill Decker, bdecker@theadvertiser.com  
JAY BLOSSMAN (95%); VIC STELLY ( ...

76. The Times (Shreveport, LA), May 16, 2003 Friday, LOCAL STATE; Pg. 1B, 514 words, Gubernatorial candidate sweeps state denouncing Stelly Plan, JI scott; Jerry Scott, Staff  
JAY BLOSSMAN (96%); VICTOR STELLY ( ...  
Jay blossman

77. The News-Star (Monroe, LA), May 15, 2003 Thursday, LOCAL REGION; Pg. 7A, 164 words, Blossman vows to repeal Stelly plan, Chuck Cannon, Staff, ccannon@thenewsstar.com  
JAY BLOSSMAN (94%); JIM SPILLERS ( ...

78. Daily Advertiser (Lafayette, LA), May 14, 2003 Wednesday, NEWS; Pg. 1B, 340 words, TODAY'S BRIEFING; Correction  
JAY BLOSSMAN (75%);

79. New Orleans CityBusiness (New Orleans, LA), May 12, 2003 Monday, NEWS, 155 words, Public service commissioner ridiculed after Legislative Audit report, Staff  
JAY BLOSSMAN (56%);

80. Daily Advertiser (Lafayette, LA), May 11, 2003 Sunday, NEWS; Pg. 1C, 413 words, TODAY'S BRIEFING  
JAY BLOSSMAN (65%);

81. The News-Star (Monroe, LA), May 11, 2003 Sunday, LOCAL REGION; Pg. 3A, 189 words, Out-migration among issues in campaign, Robbie Evans, Staff, revans@thenewsstar.com  
... HOLLIS (94%); JAY BLOSSMAN (92%); ROBBIE EVANS ( ...

82. The Advocate (Baton Rouge, Louisiana), May 8, 2003, Thursday, METRO EDITION, 293 words, Comparison unfair to Dan Kyle  
... SHARBAUGH (73%); JAY BLOSSMAN (68%);

83. The Advocate (Baton Rouge, Louisiana), May 7, 2003, Wednesday, METRO EDITION Correction Appended, 623 words, Fired supervisor sues PSC, claims harassment, ADRIAN ANGELETTE  
... JR (93%); JAY BLOSSMAN (63%); DAN KYLE ( ...

84. The Times (Shreveport, LA), May 6, 2003 Tuesday, EDITORIAL; Pg. 7A, 446 words, EDITORIAL, Staff

JAY BLOSSMAN (63%);  
Jay blossman

85. Daily Town Talk (Alexandria, LA), May 4, 2003 Sunday, PERSPECTIVE; John Hill; Pg. 3D, 742 words, Secret ballots alarming, John Hill, Staff

JAY BLOSSMAN (61%);

86. Daily Advertiser (Lafayette, LA), May 3, 2003 Saturday, NEWS; Pg. 1B, 446 words, TODAY'S BRIEFING

JAY BLOSSMAN (62%);

87. SATURDAY State-Times/Morning Advocate (Baton Rouge, Louisiana), May 3, 2003, Saturday, METRO EDITION, 589 words, Ethical lapses by candidates

JAY BLOSSMAN (96%); DAN KYLE ( ...

88. SATURDAY State-Times/Morning Advocate (Baton Rouge, Louisiana), May 3, 2003, Saturday, METRO EDITION, 1032 words, PSC chief claims audit just politics, CHRIS FRINK

JAY BLOSSMAN (93%); FOSTER CAMPBELL ( ...

89. The Advocate (Baton Rouge, Louisiana), May 2, 2003, Friday, METRO EDITION, 1303 words, Report rakes PSC over coals for dealings, CHRIS FRINK

JAY BLOSSMAN (69%);

90. Daily Town Talk (Alexandria, LA), April 30, 2003 Wednesday, MARKETPLACE; Pg. 1C, 419 words, Cleco disputes report firm paid for steam bath, Staff

JAY BLOSSMAN (92%); JAY CONNAUGHTON ( ...

91. The Advocate (Baton Rouge, Louisiana), April 25, 2003, Friday, METRO EDITION, 545 words, 4 GOP candidates hear talk about quitting, CHRIS FRINK

... JINDAL (67%); JAY BLOSSMAN (55%); DAVE TREEN ( ...

92. The Advocate (Baton Rouge, Louisiana), April 24, 2003, Thursday, METRO EDITION, 917 words, PSC tightens Do Not Call rule, CHRIS FRINK

... SITTIG (59%); JAY BLOSSMAN (57%);

93. Daily Town Talk (Alexandria, LA), April 19, 2003 Saturday, OPINION; Pg. 5C, 405 words, OUR VIEW, The Town Talk, Staff

JAY BLOSSMAN (71%); MIKE FOSTER ( ...

94. Sunday Advocate (Baton Rouge, Louisiana), April 13, 2003, Sunday, METRO EDITION, 1304 words, POLITICS

... STELLY (61%); JAY BLOSSMAN (58%);

95. The Advocate (Baton Rouge, Louisiana), April 10, 2003, Thursday, METRO EDITION, 590 words, Stelly responds to Blossman

JAY BLOSSMAN (95%); VIC STELLY ( ...

96. The Advocate (Baton Rouge, Louisiana), April 8, 2003, Tuesday, METRO EDITION, 93 words, PSC member to lecture at university, HAMMOND

... 92%); JACK 'JAY' BLOSSMAN JR (60%); CHRISTINA ...

97. The Advocate (Baton Rouge, Louisiana), April 3, 2003, Thursday, METRO EDITION, 78 words, Correction

JAY BLOSSMAN (72%);

98. The Advocate (Baton Rouge, Louisiana), April 2, 2003, Wednesday, METRO EDITION, 700 words, 3 candidates for governor offer economic policies, CHRIS FRINK, NEW ORLEANS

JAY BLOSSMAN (88%); BUDDY LEACH ( ...

99. The Advocate (Baton Rouge, Louisiana), April 2, 2003, Wednesday, METRO EDITION, 463 words, Blossman errs on Stelly Plan

JAY BLOSSMAN (95%); VIC STELLY ( ...

100. Sunday Advocate (Baton Rouge, Louisiana), March 23, 2003, Sunday, METRO EDITION, 948 words, Politics

... HOLDEN (79%); JAY BLOSSMAN (72%); JERRY LUKE ...

101. The Advocate (Baton Rouge, Louisiana), February 20, 2003, Thursday, METRO EDITION, 421 words, PSC chief: Auditors need help, CHRIS FRINK, pro trans

JAY BLOSSMAN (94%); FOSTER CAMPBELL ( ...

102. The Advocate (Baton Rouge, Louisiana), February 19, 2003, Wednesday, METRO EDITION, 449 words, DEMCO wants electric rates decision made faster \*\*\* PSC leader unsure when request will be voted on, CHRIS FRINK, demco.crf.

... BLANC (67%); JAY BLOSSMAN (67%); JIMMY FIELD ( ...

103. The Advocate (Baton Rouge, Louisiana), February 12, 2003, Wednesday, METRO EDITION, 672 words, Rate data sought \*\*\* Power company subpoenas OK'd, PATRICK COURREGES, Roll Call Vote, audit 2-11.pmc.

JAY BLOSSMAN (77%); GROVER AUSTIN ( ...

104. SATURDAY State-Times/Morning Advocate (Baton Rouge, Louisiana), February 8, 2003, Saturday, METRO EDITION, 531 words, State auditors to brief feds on PSC probe, psc probe.ap

... SCHEDLER (69%); JAY BLOSSMAN (56%);

105. New Orleans CityBusiness (New Orleans, LA), February 3, 2003 Monday, NEWS, 134 words, Crescent Crown Distribution is new distributor for Abita Brewing Co., Staff

DAVID BLOSSMAN (90%);

106. The Advocate (Baton Rouge, Louisiana), January 16, 2003, Thursday, METRO EDITION, 426 words, New PSC member: Let's meet around La., CHRIS FRINK, campbell.crf.

... CAMPBELL (97%); JAY BLOSSMAN (63%);

107. The Advocate (Baton Rouge, Louisiana), January 16, 2003, Thursday, METRO EDITION, 414 words, La. legislative auditor wants utility records, CHRIS FRINK, psc subpoena.crf.

... KYLE (92%); JAY BLOSSMAN (76%); JENIFER SCHAYE ( ...

108. New Orleans CityBusiness (New Orleans, LA), December 9, 2002 Monday, NEWS, 605 words, Carnival Cruise Lines wants upgrades at Port of New Orleans, Amber Bethel

... FOWLER (93%); JAY BLOSSMAN (89%);

109. CityBusiness North Shore Report (New Orleans, LA), December 1, 2002 Sunday, NEWS, 1406

words, Big water fee nearly swamps fledgling biz, Richard Webster  
... AGRAWAL (65%); JAY BLOSSMAN (59%);

110. SATURDAY State-Times/Morning Advocate (Baton Rouge, Louisiana), November 23, 2002, Saturday, METRO EDITION, 470 words, BRIEFS, 11/23 - front bizbriefs  
... CARTER (58%); JAY BLOSSMAN (58%);

111. The Advocate (Baton Rouge, Louisiana), October 9, 2002, Wednesday, ACADIANA EDITION, 924 words, PSC runoff to be felt around La. \*\*\* Utilities, trucking, river pilots fall under state agency, CHRIS FRINK, Nov. 2002, psc 5th.crf.  
... OWEN (95%); JAY BLOSSMAN (76%);

112. SATURDAY State-Times/Morning Advocate (Baton Rouge, Louisiana), October 5, 2002, Saturday, METRO EDITION, 775 words, Voters to cast ballots in all but 10 parishes, election today.cnb.  
... OWENS (56%); JAY BLOSSMAN (56%);

113. CityBusiness North Shore Report (New Orleans, LA), September 1, 2002 Sunday, NEWS, 734 words, Focus/Web features add punch to community banks' service strengths, Sara Woodward  
GARY BLOSSMAN (76%); RICHARD KNIGHT ( ...

114. CityBusiness North Shore Report (New Orleans, LA), August 1, 2002 Thursday, NEWS, 1014 words, Louisiana microbrewery continues growth, Russell McCulley  
DAVID BLOSSMAN (94%); DANIEL BRADFORD ( ...

115. CityBusiness North Shore Report (New Orleans, LA), June 1, 2002 Saturday, COMMENTARY, 496 words, Commentary: Moving is good way to get organized, Lisa Blossman  
... SINGLETARY (55%); LISA BLOSSMAN (55%);

116. The Advocate (Baton Rouge, Louisiana), March 29, 2002, Friday, METRO EDITION, 533 words, Attorney general criticizes PSC in 'Do Not Call' change, CHRIS FRINK  
... CAMPBELL (86%); JAY BLOSSMAN (73%); KAY ILES ( ...

117. Fort Worth Star-Telegram (Texas), March 27, 2002, Wednesday, FINAL EDITION, FOOD:, Pg. 4, 374 words, Tasty Turbo Dog has plenty of bark, BARRY SHLACHTER; Star-Telegram Staff Writer, SHLACHTER: Louisiana-brewed Turbo Dog is well worth revving your engines over.  
DAVID BLOSSMAN (90%); BARRY SHLACHTER ( ...

118. The Times (Shreveport, LA), March 27, 2002 Wednesday, LOCAL STATE; Pg. 1B, 377 words, Senate race tightens as state official withdraws, Don Walker, Staff  
John cooksey; Jay blossman; Mary Landrieu

119. The Advocate (Baton Rouge, Louisiana), March 22, 2002, Friday, METRO EDITION, 272 words, Newspapers still exempt from Do Not Call law, CHRIS FRINK  
JAY BLOSSMAN (92%); IRMA DIXON ( ...

120. The Advocate (Baton Rouge, Louisiana), March 5, 2002, Tuesday, METRO EDITION, 380 words, Blossman defends PSC action  
JAY BLOSSMAN (71%);

121. The Advocate (Baton Rouge, Louisiana), March 1, 2002, Friday, METRO EDITION, 587 words,

Ieyoub stuck in middle of Do Not Call battle, CHRIS FRINK  
JAY BLOSSMAN (91%); FOSTER CAMPBELL ( ...

122. The Advocate (Baton Rouge, Louisiana), February 28, 2002, Thursday, METRO EDITION, 641 words, Commission: Do Not Call law to stand, CHRIS FRINK  
JAY BLOSSMAN (94%); FOSTER CAMPBELL ( ...

123. The Times (Shreveport, LA), February 25, 2002 Monday, LOCAL STATE; Pg. 1B, 46 words, Blossman to speak here on Tuesday, Staff  
Jay blossman

124. Daily Town Talk (Alexandria, LA), February 24, 2002 Sunday, NEWS; Pg. 3A, 529 words, Ex-mayors talk gambling, education, Carita Jordan, Staff, cjordan@thetowntalk.com  
... SCHWEGMANN (62%); JAY BLOSSMAN (62%); JENA CHOCTAWS ( ...

125. Sunday Advocate (Baton Rouge, Louisiana), January 27, 2002, Sunday, METRO EDITION, 819 words, POLITICS  
... TERRELL (77%); JAY BLOSSMAN (75%); MIKE FOSTER ( ...

126. Daily Town Talk (Alexandria, LA), December 8, 2001 Saturday, NEWS; Pg. 3A, 360 words, Blossman to challenge Landrieu, Melissa Gregory, Staff, mgregory@thetowntalk.com  
Mary Landrieu; Jay Blossman; John Cooksey

127. The Times (Shreveport, LA), November 18, 2001 Sunday, EDITORIAL; Dan Turner; Pg. 7I, 657 words, Name-calling alone won't dethrone Landrieu, Dan Turner, Staff  
... John cooksey; Jay blossman

128. The Advocate (Baton Rouge, Louisiana), November 16, 2001, Friday, METRO EDITION, 663 words, AG: Pilot hiring not up to panel \*\*\* Federal probe sparked request for opinion, CHAD CALDER  
JAY BLOSSMAN (92%);

129. New Orleans CityBusiness (New Orleans, LA), November 5, 2001 Monday, NEWS, 1055 words, For bankers, low rates have their pluses and minuses, Ian McNulty  
GARY BLOSSMAN (70%);

130. Sunday Advocate (Baton Rouge, Louisiana), October 21, 2001, Sunday, METRO EDITION, 722 words, PSC takes real step for public service, CARL REDMAN  
JAY BLOSSMAN (55%);

131. The Advocate (Baton Rouge, Louisiana), October 11, 2001, Thursday, METRO EDITION, 558 words, Plan reshapes PSC districts based on new census data, MARSHA SHULER  
... PARISH (66%); JAY BLOSSMAN (55%);

132. Sunday Advocate (Baton Rouge, Louisiana), September 23, 2001, Sunday, METRO EDITION, 727 words, PSC has only mediocre hopes for "do not call" law, CARL REDMAN  
... CAMPBELL (63%); JAY BLOSSMAN (55%);

133. The Advocate (Baton Rouge, Louisiana), July 26, 2001, Thursday, METRO EDITION, 774 words, PSC criticizes "Do-not-call" list law as useless, CARL REDMAN  
JAY BLOSSMAN (92%); DON OWEN ( ...

134. New Orleans CityBusiness (New Orleans, LA), July 23, 2001 Monday, NEWS, 762 words, Louisiana regulators want big power users to have choice of providers, Keith Brannon  
... PIERRET (74%); JAY BLOSSMAN (64%);

135. Sunday Advocate (Baton Rouge, Louisiana), July 15, 2001, Sunday, METRO EDITION, 246 words, SLU seeks students to work in Jumpstart  
VAUNNE BLOSSMAN (90%);

136. New Orleans CityBusiness (New Orleans, LA), March 26, 2001 Monday, NEWS, 668 words, Louisiana Energy Users Group wants state commission to slow down on plan to deregulate, Keith Brannon  
JAY BLOSSMAN (64%);

137. The Advocate (Baton Rouge, Louisiana), March 22, 2001, Thursday, METRO EDITION, 635 words, PSC sets deadline for merger plan, CARL REDMAN  
... OWEN (72%); JAY BLOSSMAN (69%); CLAUDE REYNAUD ( ...

138. New Orleans CityBusiness (New Orleans, LA), March 12, 2001 Monday, NEWS, 708 words, Covington-based Parish National Bank offers on-line tax service to lure new business, Ian McNulty  
... JAMIESON (67%); GARY BLOSSMAN (62%);

139. Richmond Times Dispatch (Virginia), February 11, 1999, Thursday,, CITY EDITION, Pg. D-16, 1069 words, ABITA'S PURPLE HAZE STRIKES A CHORD, BRINGS TO MIND MARDI GRAS AND MORE, Lee Graves; Write Lee Graves at the Richmond Times-Dispatch, P.O. Box 85333,, Richmond, VA 23293; e-mail at lgraves@timesdispatch.com or call (804); 649-6069.  
DAVE BLOSSMAN (92%); JOHN SATTERFIELD ( ...

140. The Advocate (Baton Rouge, Louisiana), December 17, 1998 Thursday, METRO EDITION, Pg. 15C, 295 words, PSC agrees to lower fine for lawmaker's truck firm, CAPITOL NEWS BUREAU  
... THORNHILL (84%); JAY BLOSSMAN (66%);

141. The Advocate (Baton Rouge, Louisiana), October 22, 1998 Thursday, METRO EDITION, Pg. 18A, 384 words, PSC hires N.O. firm in Entergy Corp. overcharge case, CAPITOL NEWS BUREAU  
JAY BLOSSMAN (79%);

142. The Advocate (Baton Rouge, Louisiana), June 21, 1998 Sunday, METRO EDITION, Pg. 14B,, 240 words, PSC member makes case for open records  
JAY BLOSSMAN (94%);

143. The Advocate (Baton Rouge, Louisiana), June 19, 1998 Friday, METRO EDITION, Pg. 15A, 563 words, Education chief questions motives of PSC official, MARSHA SHULER, CAPITOL NEWS BUREAU  
... PICARD (93%); JAY BLOSSMAN (71%); DALE SITTIG ( ...

144. THE DALLAS MORNING NEWS, February 23, 1998, Monday, HOME FINAL EDITION, NEWS; Pg. 1A, 1192 words, New krewe runs afoul of old view; Mardi Gras parade upsets traditionalists, Lee Hancock, East Texas Bureau of The Dallas Morning News  
JACK BLOSSMAN (58%);

145. The New York Times, February 23, 1998, Monday, Late Edition - Final, Section A; Page 10;

Column 1; National Desk , 1273 words, Merrymaking Is Clashing With Tradition in Mardi Gras Tableaux, By RICK BRAGG , NEW ORLEANS, Feb. 18  
... SCHINDLER (73%); JACK BLOSSMAN (67%);

146. The Advocate (Baton Rouge, Louisiana), February 19, 1998 Thursday, METRO EDITION, Pg. 4A, 412 words, PSC told residential phone rates not cut, BILL McMAHON, CAPITOL NEWS BUREAU  
... MOORE (92%); JAY BLOSSMAN (62%);

147. The Advocate (Baton Rouge, Louisiana), December 18, 1997 Thursday, METRO EDITION, Pg. 1A, 493 words, New area code for BR likely in a few months, BILL MCMAHON, CAPITOL NEWS BUREAU  
... FIELD (77%); JAY BLOSSMAN (57%); JEFFERSON PARISH ( ...

148. The Advocate (Baton Rouge, Louisiana), November 20, 1997 Thursday, METRO EDITION, Pg. 2B, 556 words, PSC postpones decision on area code changes, BILL MCMAHON, CAPITOL NEWS BUREAU  
... FIELD (63%); JAY BLOSSMAN (55%); DALE SITTIG ( ...

149. The Advocate (Baton Rouge, Louisiana), July 27, 1997 Sunday, METRO EDITION, Pg. 4B, 342 words, PSC to clear up phone requirements, BILL MCMAHON  
... FIELD (92%); JAY BLOSSMAN (92%);

150. The Advocate (Baton Rouge, Louisiana), June 11, 1997 Wednesday, METRO EDITION, Pg. 3C, 689 words, PSC rejects Entergy write-off plan, TED GRIGGS  
... DIXON (78%); JAY BLOSSMAN (71%); DARYL SCHOUEST ( ...

151. The Advocate (Baton Rouge, Louisiana), March 20, 1997 Thursday, METRO EDITION, Pg. 1D, 358 words, Agency to investigate long-distance carriers, BILL McMAHON  
JAY BLOSSMAN (94%); DON OWEN ( ...

152. The Advocate (Baton Rouge, Louisiana), March 7, 1997 Friday, METRO EDITION, Pg. 1A, 697 words, Probe of disputed phone rates urged, TOM GUARISCO  
... FIELD (81%); JAY BLOSSMAN (76%);

153. Times-Picayune (New Orleans, LA), November 12, 1996 Tuesday, THIRD, METRO; Pg. B04, 88 words, CAN'T READ IT, DON'T CHARGE  
... LINDHEIM (57%); JAY BLOSSMAN (57%);

154. Times-Picayune (New Orleans, LA), October 16, 1996 Wednesday, THIRD, SPORTS; Pg. D1, 1445 words, PRESERVING THE FUTURE, By BOB MARSHALL Outdoors editor  
DICK BLOSSMAN (94%);

155. Times-Picayune (New Orleans, LA), September 23, 1996 Monday, THIRD, NATIONAL; Pg. A1, 886 words, SCHWEGMANN: VOTERS WERE MISLED; BLOSSMAN ADMITS HE KNOWS LITTLE ABOUT JOB, By JEFFREY MEITRODT Staff writer  
... JR (97%); JAY BLOSSMAN (94%);

156. Times-Picayune (New Orleans, LA), September 22, 1996 Sunday, THIRD, NATIONAL; Pg. A16, 603 words, STATEWIDE OFFICES  
... WATSON (91%); JAY BLOSSMAN JR (71%); CHET ...

157. Times-Picayune (New Orleans, LA), September 19, 1996 Thursday, ST. TAMMANY, METRO; Pg. B1, 586 words, FAMILIES SEEKING DAMAGES IN SEX CASES, By CHARLIE CHAPPLE and SARA SHIPLEY St. Tammany bureau  
... A R 'FRED' BLOSSMAN JR (63%);

158. Times-Picayune (New Orleans, LA), September 16, 1996 Monday, THIRD, METRO; Pg. B1, 1078 words, UTILITY VOTE PITS OLD, NEW NAMES; SCHWEGMANN VIES WITH LAWYER, By MARK SCHLEIFSTEIN Staff writer  
... JR (95%); JAY BLOSSMAN JR (92%);

159. Times-Picayune (New Orleans, LA), July 25, 1996 Thursday, SLIDELL, PICAYUNE; Pg. 7H2, 469 words, PREPARE FOR PET'S SAFETY IN A CRISIS, By LAURA DALE St. Tammany bureau  
AMY BLOSSMAN (58%);

160. Times-Picayune (New Orleans, LA), July 21, 1996 Sunday, MANDEVILLE, PICAYUNE; Pg. 17H3, 469 words, PREPARE FOR PET'S SAFETY IN A CRISIS, By LAURA DALE St. Tammany bureau  
AMY BLOSSMAN (58%);

161. Times-Picayune (New Orleans, LA), May 19, 1996 Sunday, COVINGTON, PICAYUNE; Pg. 21H4, 355 words, DANCING, FOOD HELP THE TRACE, By ELIZABETH MOORE  
RICHARD BLOSSMAN (66%); JOEL CHAMPAGNE ( ...

162. Times-Picayune (New Orleans, LA), May 13, 1996 Monday, THIRD, METRO; Pg. B4, 471 words, WILDLIFE REFUGE BRANCHING OUT  
RICHARD BLOSSMAN (62%);

163. Times-Picayune (New Orleans, LA), March 7, 1996 Thursday, MANDEVILLE, PICAYUNE; Pg. 25H3, 85 words, BASKETBALL CHAMPS  
... CAUBLE (65%); NICK BLOSSMAN (65%); BRETT KLOOR ( ...

164. Times-Picayune (New Orleans, LA), February 29, 1996 Thursday, THIRD, MONEY; Pg. C6, 353 words, PARISH BANK OFFICER NAMED  
... HOOD (73%); MIKE BLOSSMAN (55%);

165. Times-Picayune (New Orleans, LA), December 24, 1995 Sunday, SLIDELL, PICAYUNE; Pg. 6H2, 321 words, SHELTER TRIES TO FIND ANIMALS HOMES, By LAURA DALE St. Tammany bureau  
AMY BLOSSMAN (92%); EILEEN LARDIZABAL ( ...

166. Times-Picayune (New Orleans, LA), November 25, 1995 Saturday, ST. TAMMANY, METRO; Pg. B3, 413 words, REP.-ELECT WINSTON SPENT MOST IN RACE FOR 77TH DISTRICT, St. Tammany bureau  
... JACK A 'JAY' BLOSSMAN JR (91%);

167. Times-Picayune (New Orleans, LA), November 11, 1995 Saturday, ST. TAMMANY, METRO; Pg. B1, 390 words, OUTGOING LAWMAKER ENDORSES BLOSSMAN, By RICHARD BOYD St. Tammany bureau  
... ACKEL (92%); JAY BLOSSMAN (92%); DENNIS BECHAC ( ...

168. Times-Picayune (New Orleans, LA), November 9, 1995 Thursday, ST. TAMMANY, METRO; Pg.

B1, 580 words, CANDIDATES FOCUS ON BECHAC VOTERS, By SHALMALI PAL St. Tammany bureau

... 93%); JACK 'JAY' BLOSSMAN JR (93%); DENIS ...

169. Times-Picayune (New Orleans, LA), October 24, 1995 Tuesday, THIRD, NATIONAL; Pg. A2, 38 words, BLOSSMAN IN RUNOFF

JACK A 'JAY' BLOSSMAN JR (96%); DIANE ...

170. Times-Picayune (New Orleans, LA), October 22, 1995 Sunday, ST. TAMMANY, NATIONAL; Pg. A41, 903 words, ELECTION '95; ST. TAMMANY

... SCHEDLER (63%); JAY BLOSSMAN JR (60%); TOM ...

171. Times-Picayune (New Orleans, LA), October 22, 1995 Sunday, ST. TAMMANY, NATIONAL; Pg. A41, 931 words, ELECTION '95; ST. TAMMANY

... HINTON (67%); JAY BLOSSMAN JR (62%); DIANE ...

172. Times-Picayune (New Orleans, LA), October 6, 1995 Friday, ST. TAMMANY, METRO; Pg. B1, 1342 words, DIVERSE GROUP IS PUSHING CHANGE, By SHALMALI PAL St. Tammany bureau

... 91%); JACK 'JAY' BLOSSMAN JR (86%); DENIS ...

173. Times-Picayune (New Orleans, LA), August 10, 1995 Thursday, COVINGTON, PICAYUNE; Pg. 6H4, 247 words, BUSINESS BRIEFS

RICHARD S BLOSSMAN JR (76%); GEORGE ...

174. Times-Picayune (New Orleans, LA), July 29, 1995 Saturday, ST. TAMMANY, METRO; Pg. B3, 158 words, LAWYER SEEKS SEAT IN HOUSE, St. Tammany bureau

JACK A 'JAY' BLOSSMAN JR (94%);

175. Times-Picayune (New Orleans, LA), June 22, 1995 Thursday, ST. TAMMANY, METRO; Pg. B2, 63 words, A LITTLE ADVICE

TREY BLOSSMAN (72%); CHUCK COOK ( ...

176. Times-Picayune (New Orleans, LA), May 5, 1995 Friday, THIRD, MONEY; Pg. C1, 589 words, WHISTLE BLOWER WINS CASE, By BILL VOELKER Staff writer

... 92%); RICHARD 'DICKIE' BLOSSMAN (92%); DICKIE BLOSSMAN (68%); FRED BLOSSMAN (55%); JACK BLOSSMAN (55%); RICHARD BLOSSMAN SR (55%);

177. Times-Picayune (New Orleans, LA), May 5, 1995 Friday, THIRD, MONEY; Pg. C1, 589 words, WHISTLE BLOWER WINS CASE, By BILL VOELKER Staff writer

... 92%); RICHARD 'DICKIE' BLOSSMAN (92%); DICKIE BLOSSMAN (68%); FRED BLOSSMAN (55%); JACK BLOSSMAN (55%); RICHARD BLOSSMAN SR (55%);

178. The American Banker, December 5, 1994, Monday, MANAGEMENT STRATEGIES; Pg. 6A, 1343 words, Louisiana Bank Uses Imaging to be Bean Counter for Small Businesses, By PATRICIA A. MURPHY

GARY BLOSSMAN (96%); DICK POJE ( ...

179. Times-Picayune (New Orleans, LA), October 2, 1994 Sunday, THIRD, NATIONAL; Pg. A10, 1186 words, ST. TAMMANY SCHOOL BOARD RACES

... HARRELL (57%); TREY BLOSSMAN (57%);

180. Times-Picayune (New Orleans, LA), September 17, 1994 Saturday, ST. TAMMANY, METRO; Pg. B1, 985 words, 3 COMPETE FOR SCHOOL BOARD SEAT; TAMMANY OFFICE OCCUPIED SINCE '72, By MICHAEL S. ARNOLD St. Tammany bureau  
A R TREY BLOSSMAN III (90%); CHARLES ...
181. Times-Picayune (New Orleans, LA), August 30, 1994 Tuesday, ST. TAMMANY, NATIONAL; Pg. A1, 552 words, FORUM SHOWCASES CANDIDATES, By MICHAEL S. ARNOLD St. Tammany bureau  
... A R 'TREY' BLOSSMAN (56%);
182. Times-Picayune (New Orleans, LA), July 21, 1994 Thursday, ST. TAMMANY, NATIONAL; Pg. A1, 564 words, PANEL SAYS DEAL ON REFUGE LAND NEAR; OWNER: WE'VE BARELY TALKED, By CHARLIE CHAPPLE St. Tammany bureau  
RICHARD BLOSSMAN SR (78%); TERRI ...
183. Times-Picayune (New Orleans, LA), June 16, 1994 Thursday, ST. TAMMANY, PICAYUNE; Pg. 12H1, 115 words, GOLF WINNERS WISHES GRANTED  
... POOLE (55%); JIMMY BLOSSMAN (55%); DAVE POWELL ( ...
184. Times-Picayune (New Orleans, LA), April 30, 1994 Saturday, ST. TAMMANY, METRO; Pg. B1, 456 words, SUBDIVISION OK'D AFTER DEVELOPER AGREES TO FEES, By MICHAEL S. ARNOLD St. Tammany bureau  
RICHARD BLOSSMAN (93%); DALE STRAM ( ...
185. Times-Picayune (New Orleans, LA), April 28, 1994 Thursday, ST. TAMMANY, METRO; Pg. B1, 267 words, MADISONVILLE TO DECIDE ON FEES FOR NEW HOMES, By MICHAEL S. ARNOLD St. Tammany bureau  
... STRAM (91%); RICHARD BLOSSMAN (91%);
186. Times-Picayune (New Orleans, LA), April 15, 1994 Friday, ST. TAMMANY, METRO; Pg. B1, 435 words, DEVELOPERS BLAST MADISONVILLE FEE PLAN, By MICHAEL S. ARNOLD St. Tammany bureau  
DICK BLOSSMAN (90%); PETER GITZ ( ...
187. Times-Picayune (New Orleans, LA), March 31, 1994 Thursday, ST. TAMMANY, PICAYUNE; Pg. 22H1, 66 words, BUNNY BREAK  
... KADOCH (65%); LYNN BLOSSMAN (65%); BUNNY HOP ( ...
188. Times-Picayune (New Orleans, LA), March 11, 1994 Friday, ST. TAMMANY, METRO; Pg. B1, 388 words, TOWN'S BAN HITS BUILDERS: PERMITS HELD UP BY IMPACT STUDY, By MICHAEL S. ARNOLD St. Tammany bureau  
... STRAM (85%); RICHARD BLOSSMAN (84%); PETER GITZ ( ...
189. Times-Picayune (New Orleans, LA), February 11, 1994 Friday, ST. TAMMANY, METRO; Pg. B1, 470 words, MADISONVILLE PLACES BAN ON SUBDIVISIONS, By MICHAEL S. ARNOLD St. Tammany bureau  
RICHARD BLOSSMAN (94%); PETER GITZ ( ...
190. Times-Picayune (New Orleans, LA), November 16, 1993 Tuesday, ST. TAMMANY, NATIONAL; Pg. A1, 428 words, EX-AUDITOR FILES SUIT OVER HER DISMISSAL, By CHARLIE CHAPPLE St. Tammany bureau

... 92%); RICHARD 'DICK' BLOSSMAN SR (75%); DICKIE BLOSSMAN (75%); JACK BLOSSMAN (60%);

191. Times-Picayune (New Orleans, LA), June 27, 1993 Sunday, THIRD, MONEY; Pg. F1, 1489 words, ALERION BUYOUT MAY BE NEARING RICHARD BLOSSMAN JR (60%); PETER ...

192. Times-Picayune (New Orleans, LA), May 2, 1993 Sunday, ST. TAMMANY, PICAYUNE; Pg. 16H1, 39 words, SECRETARY HONORED ... PERRIN (90%); FRED BLOSSMAN (67%); HARRIET BLUM ( ...

193. Times-Picayune (New Orleans, LA), March 10, 1993 Wednesday, THIRD, METRO; Pg. B4, 1033 words, LEO JOSEPH "HUMP" ARMOUR JR. BETTY GOTTFRIED BLOSSMAN (64%); LEO JOSEPH ' ...

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**Blossman, A**

Job title: Manager  
Company: Parish National Bank

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Bogalusa, LA 70427-4722  
(985) 730-3832

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WORK LISTING

**Blossman, A Jr**

Job title: Chairman Of The Board  
Company: Parish National Bank

404 E Kirkland St  
Covington, LA 70433-2706  
(985) 227-1170

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**Blossman, A R Sr**

Job title: President  
Company: Covington Country Club

200 Country Club Dr  
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(985) 892-1900

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WORK LISTING

**Blossman, A R Jr**

Job title: Chief Executive Officer  
Company: Parish Natl Bank

[undisclosed] PO Box 1470  
Covington, LA 70434-1470

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WORK LISTING

**Blossman, A R**

Job title: *unavailable*  
Company: Blossman Appraisal Svc

69164 Highway 59  
Mandeville, LA 70471-7782  
(985) 875-0155

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Ages: 30-34, 30-34

810 W 13th Ave  
Covington, LA 70433-2406

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**[Blossman, Alfred R Jr & Royanne H](#)**

**Ages:** 65+, 65+

503 Norriego Rd  
Destin, FL 32541-3011  
(850) 837-9213

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**[Blossman, Amy](#)**

**Age:** 45-49

28 Downing Dr  
Covington, LA 70433-4712  
(985) 871-1792

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WORK LISTING

**[Blossman, Ann](#)**

**Job title:** *unavailable*

**Company:** Prometheus Partners LLC

200 Bayberry Dr  
Covington, LA 70433-4700  
(985) 893-3469

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**[Blossman, Belinda](#)**

2705 Iris Ln  
Camino, CA 95709-9635

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(530) 644-1005  
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**Blossman, Brandy**  
Age: 18-24  
4274 W Fm 436  
Belton, TX 76513-7854  
(254) 939-5412  
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**WORK LISTING**

**Blossman, Chris**

**Job title:** President  
**Company:** Access Mortgage Corp

330 Gladys St  
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(850) 314-7727

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**WORK LISTING**

**Blossman, Christopher**

**Job title:** Manager  
**Company:** Parish National Bank

735 N Causeway Blvd  
Mandeville, LA 70448-4659  
(985) 626 3385

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**WORK LISTING**

**Blossman, Courtney**

**Job title:** Owner  
**Company:** Minerva's Antiques & Fine Arts Inc

619 Washington Ave  
Ocean Springs, MS 39564-4633  
(228) 872-8896

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**HOME LISTING**

**Blossman, Courtney C**

**Age:** 65+

207 Shearwater Dr  
Ocean Springs, MS 39564-5005  
(228) 875 3384

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WORK LISTING

**Blossman, David Q**

Job title: President  
Company: Abita Brewing Co

[undisclosed] PO Box 1510  
Abita Springs, LA 70420-1510  
(800) 737-2311

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WORK LISTING

**Blossman, David**

Job title: *unavailable*  
Company: Abita Brew Pub

72011 Holly St  
Abita Springs, LA 70420-3608  
(985) 892-5837

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**Blossman, David Q & Caroline S**

Ages: 35-39, 35-39

66 Catherine Tr

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#### **Blossman, David T & Sharon**

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206 Shearwater Dr  
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**Blossman, Eddie & Kimberly  
J**

Ages: 40-44, 35-39

534 Progress Rd  
Poplarville, MS 39470-3377  
(601) 795-8452

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**Blossman, Eileen**

77 Point San Pedro Rd  
San Rafael, CA 94901-4205  
(415) 453-6036

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<a href="#">Caroline Blossman</a>	New Orleans, LA	35	<a href="#">View Details</a>
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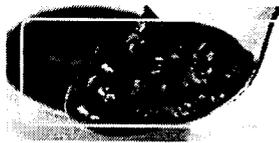
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**Blossman, Frank B**  
 204 Alexander St  
 Folsom, LA 70437-5617  
 (985) 796-9221  
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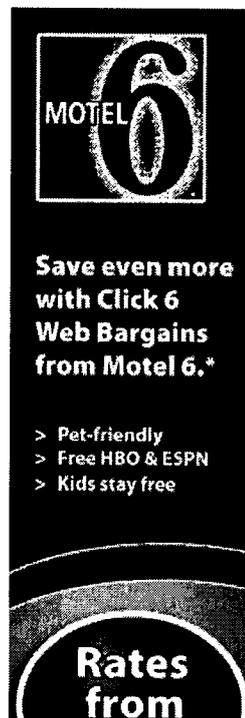
HOME LISTING

**Blossman, Frank C III & Katrina M**  
 Ages: 40-44, 40-44  
 201 Sherbourne Cv  
 Madison, MS 39110-7652  
 (601) 856-1908

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HOME LISTING

**Blossman, Fred & Alfred R**

Ages: 65+, 65+

10 Blossman Ln  
Covington, LA 70433-4707  
(985) 893-3114

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WORK LISTING

**Blossman, Gary**

Job title: *unavailable*

Company: Parish Natl Bank

805 N Collins Blvd  
Covington, LA 70433-2723  
(985) 892-2265

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**Gary Blossman - More Info Available**  
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HOME LISTING

**Blossman, Gary B & Christopher H**

Ages: 45-49, 40-44

16 Blossman Ln  
Covington, LA 70433-4707  
(985) 892-6031

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**Blossman, Gary B & Donna P**

1416 Savannah Ln  
Covington, LA 70433-6026

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WORK LISTING

**Blossman, Gary B Jr**

**Job title:** President and Chief Executive Officer  
**Company:** Parish Natl Bank

[undisclosed] PO Box 1470  
Covington, LA 70434-1470  
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WORK LISTING

**Blossman, Gary**

**Job title:** President  
**Company:** First Natl Bankers Bank

401 Market St  
Shreveport, LA 71101-3295  
(318) 425-7375  
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WORK LISTING

**Blossman, Harold**

**Job title:** Vice President  
**Company:** Mccolgan Investment & Lon C

[undisclosed] PO Box 0725  
McComb, MS 39649-0725  
(601) 684-2131  
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**Blossman, Harold C**

1005 Taga Dr  
McComb, MS 39648-8749  
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<a href="#">Billy Blossman</a>	Concord, CA	72	<a href="#">View Details</a>
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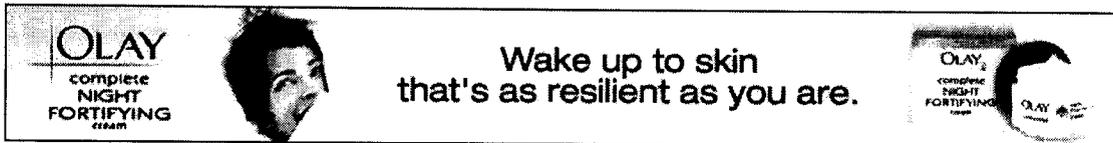
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**Blossman, J R**

619 Gulf Shore Dr  
Destin, FL 32541-3127  
(850) 650-3965

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**Blossman, J R**

205 Shearwater Dr  
Ocean Springs, MS 39564-5005  
(228) 872-5971

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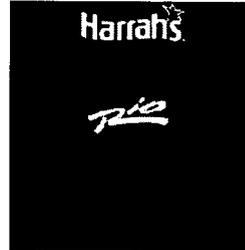
**Blossman, J R**  
306 Shearwater Dr  
Ocean Springs, MS 39564-5008  
(228) 875-0756  
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WORK LISTING

**Blossman, J**  
Job title: President  
Company: Blossman Gas Inc  
2009 New Dorset Rd  
Powhatan, VA 23139-7540  
(804) 598-1821  
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WORK LISTING

**Blossman, Jack A**  
Job title: Board Member  
Company: SEARUC  
244 Washington St Sw  
Atlanta, GA 30334-9052  
(404) 657-4574  
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**Blossman, Jack A**  
Age: 65+  
402 Country Club Dr  
Covington, LA 70433-4804  
(985) 892-0301  
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WORK LISTING

**Blossman, Jack**

**Job title:** Vice President  
**Company:** Commercial Capital Inc.

400 Country Club Dr  
Covington, LA 70433-4804  
(985) 893-7260

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WORK LISTING

**Blossman, Jack A**

**Job title:** Chairman  
**Company:** Parish Natl Bank

[undisclosed] PO Box 1470  
Covington, LA 70434-1470

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WORK LISTING

**Blossman, Jack**

**Job title:** Commissioner  
**Company:** Louisiana State Public Service

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Mandeville, LA 70471-3304  
(985) 624-4660

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**Blossman, Jack A Jr & Jeff**

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Mandeville, LA 70448-4501

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3210 Fm 500
San Saba, TX 76877-8502
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Blossman, James
Job title: Secretary
Company: Covington Masonic Lodge
130 N Columbia St
Covington, LA 70433-3227
(985) 893-1890

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(504) 247-0223  
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**WORK LISTING**

**Blossman, Jamie**

**Job title:** Owner  
**Company:** Cabinet Works LLC

3504 N Causeway Blvd  
Metairie, LA 70002-3510  
(504) 247-0223

**Listing Detail**

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**Blossman, Janet S & Joseph F**

**Ages:** 55-59, 60-64

1741 Maryland St  
Houston, TX 77006-1717  
(713) 522-8298

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**Blossman, Janet S**

724 Deckhouse Dr  
Lago Vista, TX 78645-8514  
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**Blossman, John**

**Job title:** President  
**Company:** Blossman Gas Inc

[undisclosed] PO Box 0248  
Chatom, AL 36518-0248  
(251) 847-2566

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WORK LISTING

**Blossman, John R**

**Job title:** Chairman and Chief Executive Officer  
**Company:** Blossman Gas Inc

15455 County Road 73  
Foley, AL 36535-7904  
(251) 943-5759

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WORK LISTING

**Blossman, John**

**Job title:** Owner  
**Company:** Blossman Gas Inc

305 Schillinger Rd N  
Mobile, AL 36608-4723  
(251) 633-4800

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WORK LISTING

**Blossman, John**

**Job title:** Owner  
**Company:** Inergy Lp

500 S Jefferson St  
Monticello, FL 32344-1822  
(850) 997-5191

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WORK LISTING

**Blossman, John**

**Job title:** Chairman Of The Board  
**Company:** French Camp Academy

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**Blossman, John R**

Job title: President and Owner  
Company: MINERVA ANTIQUES & FINE ARTS INCORPORATED

619 Washington Ave  
Ocean Springs, MS 39564-4633  
(228) 872-8896

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**Blossman, John**

Job title: Chairman  
Company: Blossman Cos Inc

809 Washington Ave

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Clyde, NC 28721-6342  
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WORK LISTING

**Blossman, John**

Job title: President  
Company: Blossman Gas Co

4560 Hickory Blvd  
Granite Falls, NC 28630-8367  
(828) 396-0144

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**Blossman, John**  
1507 W Christy Trl  
Sapphire, NC 28774-8609  
(828) 743-2018

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WORK LISTING

**Blossman, John**

Job title: Owner  
Company: Blossman Gas Inc

150 Parcel Dr

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150 Parcel Dr  
Statesville, NC 28625-2746  
(704) 871-1085

Address /



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HOME LISTING

**Blossman, John B & Bruce**

Ages: 65+, unavailable

50 Verano Loop  
Santa Fe, NM 87508-8827  
(505) 955-0880

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**Blossman, Joseph A & Lisa S**

Ages: 40-44, 40-44

405 Country Club Dr  
Covington, LA 70433-4804  
(985) 893-0399

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**Blossman, Joseph L**

5611 Oakhaven Ln  
Houston, TX 77091-4526  
(713) 688-4082

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**Blossman, Judy A**

1410 S Shivers St  
Poplarville, MS 39470-3226  
(601) 795-2968

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<p><b>WORK LISTING</b></p> <p><b><u>Blossman, Katherine</u></b>  <b>Job title:</b> Owner  <b>Company:</b> Golden Key Home Loans Inc</p> <p>633 W 5th St, Ste 6650        Los Angeles, CA 90071-2089        (213) 270-6000</p> <p><a href="#">Listing Detail</a></p>	<p><b>SPONSORED LINKS</b></p> <p><a href="#">Katherine Blossman - More Info Available</a>  <a href="#">Background Records for Katherine Blossman</a>  <a href="#">Looking for Katherine Blossman's Email Address?</a></p> <p>  <a href="#">Check out low fares on JetBlue, starting from \$49 each way</a></p>
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<p><b>WORK LISTING</b></p> <p><b><u>Blossman, Kathy</u></b>  <b>Job title:</b> Owner  <b>Company:</b> Lynwood Commons LLC</p> <p>4759 Lynwood Center Rd Ne        Bainbridge Island, WA 98110-</p>	<p><b>SPONSORED LINKS</b></p> <p><a href="#">Kathy Blossman - More Info Available</a>  <a href="#">Background Records for Kathy Blossman</a>  <a href="#">Looking for Kathy Blossman's Email Address?</a></p> <p></p>
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WORK LISTING

**Blossman, Laura**

Job title: Reporter  
Company: Central Texas Telephone Co-op Inc

[undisclosed] PO Box 0627  
Goldthwaite, TX 76844-0627  
(325) 648-2237

[Listing Detail](#)

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HOME LISTING

**Blossman, Linda**

615 Cherry St  
Terre Haute, IN 47807-3132  
(812) 514-9805

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WORK LISTING

**Blossman, Lisa**

Job title: Chief Executive Officer  
Company: New Orleans Publishing Group LLC

111 Veterans Memorial Blvd,  
Ste 1440  
Metairie, LA 70005-3050  
(504) 834-9292

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WORK LISTING

**Blossman, Lynn**

Job title: Owner  
Company: Lanarrin

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**Company:** Laperrin  
820 E Boston St  
Covington, LA 70433-2912  
(985) 892-3677  
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**Blossman**  
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**Blossman, Margaret E**  
239 Sugar Mill Dr  
Savannah, GA 31419-9439  
(912) 925-1632  
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WORK LISTING

**Blossman, Maria**  
**Job title:** Director  
**Company:** Aa Marketing Enterprises Inc  
114 S Madison St  
Covington, LA 70433-3156  
(985) 875-0606  
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**Blossman, Maria C & Mary C**  
106 S Madison St  
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**Blossman, Michael N & Janet I**  
Apt: 60 64 60 64

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**Ages:** 60-64, 60-64  
**227 Old Landing Rd**  
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<a href="#">Allison Blossman</a>	Destin, FL	37	<a href="#">View Details</a>
<a href="#">Caroline Blossman</a>	New Orleans, LA	35	<a href="#">View Details</a>

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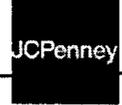
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**Blossman, Norma C & Frank C**

Ages: 65+, 65+

165 Hawkrige Dr  
Madison, MS 39110-7430  
(601) 605-4216

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WORK LISTING

**Blossman, Oil**

Job title: Owner  
Company: Diane Deli Grocery

78478 Highway 437  
Covington, LA 70435-7551  
(985) 893-2804

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**Blossman, Raleigh & Jack**  
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Big Sky, MT  
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**Blossman, Richard**  
1700 Scenic Hwy  
Pensacola, FL 32503-6614  
(850) 439-0711  
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WORK LISTING

**Blossman, Richard**  
Job title: Owner  
Company: Reins Inc  
70037 Highway 59  
Abita Springs, LA 70420-3168  
(985) 892-4979  
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**Blossman, Richard S & Lynn**  
181 Country Club Dr  
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400 Country Club Dr  
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200 Belle Terre Blvd  
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WORK LISTING

**Blossman, Richard**  
Job title: *unavailable*  
Company: Central Progressive Bank  
111 N Oak St  
Hammond, LA 70401-3240  
(985) 345-2265  
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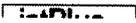
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WORK LISTING

**Blossman, Richard D Jr**  
Job title: Chief Executive Officer and President  
Company: Central Progressive Bank

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<a href="#">Andrew Blossman</a>	Folsom, LA	28	<a href="#">View Details</a>
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HOME LISTING

**Blossman, Robbie J & Ben F**

Ages: 65+, 65+

303 Oak Dr  
Kingsland, TX 78639-9570  
(325) 388-4879

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HOME LISTING

**Blossman, Robert C & Diana H**

Ages: 65+, 65+

2152 Bliss Corner St  
Henderson, NV 89044-0175

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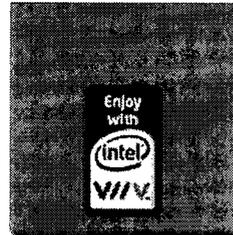
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**Blossman, Robert B & Kandice P**  
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Mc Gregor, TX 76657-3442

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WORK LISTING

**Blossman, Roy**

Job title: *unavailable*  
Company: *unavailable*

1100 Poydras St, Ste 2700  
New Orleans, LA 70163-2700  
(504) 585-3800

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HOME LISTING

**Blossman, Roy & Michelle W**  
1217 Marengo St  
New Orleans, LA 70115-3010  
(504) 891-1077

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HOME LISTING

**Blossman, Roy E & Michelle M**  
107 Marlin Dr  
Slidell, LA 70461-1130

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27025 Highway 435  
Abita Springs, LA 70420-2711  
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HOME LISTING

**[Blossman, Thomas F](#)**  
Age: 60-64  
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I am not so lost in lexicography as to forget that words are the daughters of earth, and that things are the sons of heaven.

—Preface to Dictionary (1755)

Samuel Johnson



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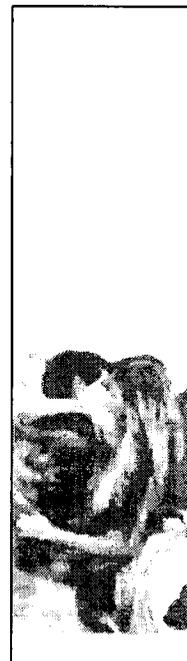
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December 8, 2007

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## News



### News Release

Date: September 24, 2007  
Contact: Andy Frokjer  
Title: VP/Advertising and Communications Manager  
Phone Number: 805/473-6885

#### Mid-State Bank & Trust Changes Name to Rabobank

ARROYO GRANDE and ROSEVILLE, CA – Mid-State Bank & Trust officially changed its name to Rabobank, N.A. today, unveiling new signs on all bank facilities which feature the unique Rabobank logo and bright orange and blue colors.

Mid-State has been operating as a division of Rabobank, N.A. since May 1, 2007, when its parent company Mid-State Bancshares was acquired by Rabobank. Rabobank, N.A. is a California community bank with more than 90 retail offices and financial service centers stretching from Sacramento in the north to the Imperial Valley in the south. The combined organization has approximately 1,750 employees and assets of approximately \$7.5 billion.

"We are delighted to serve customers on the Central Coast, and throughout the entire state, under the Rabobank name," said Ronald Blok, Chief Executive Officer of Rabobank, N.A. "We now have a seamless branded presence across a 700-mile footprint of California, and can deliver Rabobank's friendly, attentive and knowledgeable service to customers whether they're in Bakersfield, Paso Robles, Santa Barbara, Ventura or El Centro. We will continue to serve the Central Coast with the strong commitment to customers and community which was the hallmark of the Mid-State brand, and for which the Rabobank name has stood for more than a century."

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The bank is celebrating the historic rebranding event on the Central Coast with special offers for customers of the former Mid-State Bank & Trust, new Rabobank-branded advertising featuring local bankers, and decorated offices where employees wear their new Rabobank apparel and nametags.

To highlight its broad state presence, all Rabobank locations are offering a special "Celebrating California" sweepstakes which includes weekly prizes of gift baskets of California wine and food, and grand prizes of a Colnago professional racing bicycle and Rabobank cycling gear.

The Rabobank name and logo will now appear on all former Mid State facilities as well as on bank letterhead, account statements and advertising. All of the retail offices and financial service centers remain open and continue to be staffed by the same employees and managers. Rabobank will continue to honor and process checks, wires, and other electronic transactions drawn on and made payable to Mid-State. Mid-State customers will retain their current account numbers and passwords, and may continue using their existing checks and ATM, debit, and credit cards. Mid-State customers should continue to use the Mid-State Web site, which now also features the Rabobank logo, for all of their online banking activities.

"Many of our California customers travel to the Central and South Coast, and now they'll be able to enjoy the convenience of using one of our 48 newly-branded Rabobank offices in that area," said Blok. "Conversely, Mid-State customers – whom we are happy to call Rabobank customers now – can continue to bank with us when travelling to other parts of the state, like Palm Springs, the Monterey area, and the Central Valley."

"While our name and look have changed, our service to our customers and the community have not," said Jim Lokey, Rabobank, N.A. President. "Our customers will receive the same friendly hometown service and local decision-making they always have from the same hometown bankers whom they know and trust. As always, our employees will be volunteering in the community and the bank will continue supporting local organizations. We value our relationship with our customers, and we're glad to provide them with more convenience, great products, and more resources from a bank that's part of a world class financial leader."

The Rabobank name and logo embody the bank's century-old commitment to serving customers and supporting local communities:

- Rabobank's logo is an individual on a sundial, representing Rabobank's long-term commitment to customers, employees and local communities.
- The Rabobank name is a combination of the names of two cooperative community banks founded 110 years ago by farmers in the Netherlands: Boerenleenbank, which means "farmers' credit bank" in Dutch, and Raiffeisen

Bank, named for the founder of the cooperative banking model. From these two names come the "Ra" and "Bo" which together make "Rabo."

For a full list of Rabobank's banking locations in California, please visit [www.RabobankAmerica.com/aboutus\\_locations.aspx](http://www.RabobankAmerica.com/aboutus_locations.aspx).

###

Rabobank, N.A. is a California community bank that provides personalized service and a full array of quality products to individuals, businesses, commercial real estate developers and investors, and agricultural clients. With 78 retail offices and 14 financial service centers, we serve the needs of communities from Sacramento to the Imperial Valley through local decision making and active community involvement by our employees. [www.RabobankAmerica.com](http://www.RabobankAmerica.com)  
(Note: "N.A." stands for "National Association," the designation given to banks that have a federal charter.)

Rabobank, N.A. is the U.S. retail banking division of the Rabobank Group, a global financial services leader providing commercial, retail and agricultural finance solutions in over 35 countries around the world. From its century-old roots in the Netherlands, Rabobank today is one of the 25 largest banks in the world and, as one of the few banks with a AAA credit rating from both Standard & Poor's and Moody's, ranks among the safest banks in the world. In the Americas, Rabobank is a specialist in customer-driven solutions in the capital markets and structured finance arenas, a community-focused mid-size California bank, and a leading financial partner to the entire American food and agriculture industry.

**Contacts:**

<b>U.S.:</b>	Andy Frokjer	805/473-6885	<a href="mailto:Andy.Frokier@Rabobank.com">Andy.Frokier@Rabobank.com</a>
	Lynne Burns	212/365-4303	<a href="mailto:Lynne.Burns@Rabobank.com">Lynne.Burns@Rabobank.com</a>
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## About Huntington

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### About Huntington

Huntington Bancshares Incorporated is a \$54 billion regional bank holding company headquartered in Columbus, Ohio. Through its affiliated companies, Huntington has more than 141 years of serving the financial needs of its customers. Huntington provides innovative retail and commercial financial products and services through over 600 regional banking offices in Indiana, Kentucky, Michigan, Ohio, Pennsylvania, and West Virginia. Huntington also offers retail and commercial financial services online at [huntington.com](#); through its technologically advanced, 24-hour telephone bank; and through its network of almost 1,400 ATMs. Selected financial service activities are also conducted in other states including: Dealer Sales offices in Arizona, Florida, Georgia, Nevada, New Jersey, New York, North Carolina, Pennsylvania, South Carolina, and Tennessee; Private Financial and Capital Markets Group offices in Florida; and Mortgage Banking offices in Maryland and New Jersey. Sky Insurance offers retail and commercial insurance agency services, through offices in Ohio, Pennsylvania, Michigan, Indiana, and West Virginia. International banking services are made available through the headquarters office in Columbus, a limited purpose office located in the Cayman Islands, and another located in Hong Kong. The company is located on the web at [www.huntington.com](#).

### The Huntington Philosophy

We are a bank whose size makes people feel right at home, yet is more than large enough to provide them with access to all the resources they need. We like to think of Huntington as a local bank with national resources, and it's just one of the things that makes us great. Our values - **Communication, Teamwork, Accountability, Service, Diversity and Passion** - define the way we think and act, and help to create extraordinary customer experiences. We demonstrate our commitment to the customer by delivering simply the best service—always.

### Number of Banking Offices and ATMs by Region

Region	Banking Offices	ATMs
Central Indiana	51	105
Central Ohio	92	223
East Michigan	41	101
Greater Akron/Canton	45	85
Greater Cleveland	53	170
Mahoning Valley	32	32
Northwest Ohio	58	103
Ohio Valley	33	38

Ohio Valley	33	38
Pittsburgh	24	70
Southern Ohio/Kentucky	51	165
West Michigan	66	124
Western Pennsylvania	37	58
West Virginia	25	107

#### Historical Timeline

##### 1866

P. W. Huntington & Company opened for business.

##### 1905

Business incorporated as The Huntington National Bank of Columbus (HNB of Columbus).

##### 1915

Bank Received limited trust powers.

##### 1922

Full trust powers received by bank from Federal Reserve System.

##### 1923

Mergers of The State Savings Bank & Trust Company and The Hayden-Clinton National Bank of Columbus.

##### 1958

Merger of The Market Exchange Bank Company, Columbus, Ohio.

##### 1961

Bank's first de novo branch, Eastmoor Office, opened.

##### 1962

Mergers of First National Bank of Grove City and The People's Bank of Canal Winchester.

##### 1963

Mergers of The Columbus Savings Bank and The Northern Savings Bank, Columbus, Ohio.

##### 1966

Huntington Bancshares Incorporated (HBI) established as a bank holding company.

##### 1967

Acquisition of The Washington Savings Bank, Washington Court House, Ohio.

##### 1968

Acquisition of The Savings Bank Company, Chillicothe, Ohio.

##### 1969

Acquisition of The Farmers Bank of Ashland, Ohio.

**1970**

Acquisitions of The Bank of Wood County Company, Bowling Green; The Lucas County State Bank, Toledo; and Lagonda National Bank of Springfield.

**1971**

Acquisitions of First National Bank & Trust Company of Lima; The Woodville State Bank; and The Portage National Bank, Kent.

**1972**

Acquisitions of The First National Bank of Wadsworth and The First National Bank of Kenton.  
HNB of Columbus established the first ever 24-hour, fully automated banking office.

**1973**

Alger Savings Bank merged into affiliate in Kenton, Ohio.

**1976**

The Huntington Mortgage Company formed as a subsidiary of HNB of Columbus.  
The Pickerington Bank merged into HNB of Columbus.

**1977**

Acquisitions of The Bellefontaine National Bank; The Central National Bank of London; and The Franklin National Bank.

**1979**

Fifteen banks, including HNB of Columbus, merged into one bank named The Huntington National Bank (HNB).  
Loan production office opened in Dayton, Ohio.

**1980**

Mergers of Farmers & Merchants Bank, Milford Center and The First National Bank of Burton into HNB.

**1981**

Acquisition of the Alexandria Bank Company, renamed The Huntington State Bank.  
Loan production office opened in Cincinnati, Ohio.

**1982**

Merger of The Reeves Banking and Trust Company into HNB.  
Acquisition of The Union Commerce Corporation, Cleveland, a bank holding company.

**1985**

Passage of reciprocal interstate banking legislation in Ohio.

**1986**

Four interstate acquisitions completed: Commonwealth Trust Bancorp, Inc., Covington, Kentucky; Central Bancorp, Inc., Danville, Indiana; Wainwright Financial Corporation, Noblesville, Indiana; and Kasco Financial Corporation, Warren, Michigan.

**1987**

Acquisitions of Citizens State Bancorp, Silverton, Ohio and United Midwest Bancorporation, Ltd., Troy, Michigan.  
The Huntington Trust Company, National Association began operations.  
New trust office opened in Naples, Florida.

New trust office opened in Naples, Florida.

**1988**

Opened first office of The Huntington Acceptance Company in Pittsburgh, Pennsylvania.

First securitization of consumer receivables - \$250 million of automobile loans securitized and sold to secondary market.

The Monitor Funds, a family of mutual funds developed and managed by The Huntington Trust Company, offered to trust customers.

**1989**

Acquisition of First Macomb Bancorp, Inc., Mt. Clemens, Michigan and First Banc Securities, Inc., Morgantown, West Virginia.

Purchase of majority of assets of Parragut Mortgage Company, Waltham, Massachusetts by The Huntington Mortgage Company.

**1990**

Acquisition of First Home Federal Savings and Loan Association, Sebring, Florida; renamed Huntington Federal Savings Bank.

Company's three Michigan banks merged into one bank named Huntington Banks of Michigan Inc.

**1991**

The Huntington Investment Company, a subsidiary of HNB, began operations.

Certain Monitor Funds first offered to retail banking customers.

HNB became first bank ever to use imaging technology to process 100% of its checks.

**1992**

Purchase of five banking offices in Cincinnati, Ohio by HNB.

Opened second office of The Huntington Acceptance Company in Louisville, Kentucky.

Launched Huntington Direct - providing customers with 24-hours-a-day, seven-days-a-week access to Personal Bankers by phone for almost any banking need.

Sponsored formation of the National Clearinghouse Association - a national check clearinghouse for which HNB provides operational services.

**1993**

Acquisitions of Charter Oak Financial Corporation, Cincinnati, Ohio; CB&T Financial Corp., Fairmont, West Virginia; Commerce Banc Corporation, Charleston, West Virginia; First Bancorp Indiana, Inc., Lafayette, Indiana; and Railroadmen's Federal Savings and Loan Association, Indianapolis Indiana.

Opened two offices of The Huntington Acceptance Company in Greensboro, North Carolina and Troy, Michigan.

**1994**

Acquisition of Firstfed Northern Kentucky Bancorp, Inc., Covington, Kentucky.

Opened first Huntington Banks Access office providing banking services to customers 24-hours-a-day.

**1995**

Acquisitions of First Seminole Bank, Lake Mary, Florida; Security National Bank, Maitland, Florida; and Reliance Bank, Melbourne, Florida.

A Retirement Bank program was introduced to help customers prepare for their retirement years.

**1996**

Introduced the Huntington Web Bank, which made it possible for customers to perform interactive banking on the Internet. Huntington was the first bank in the country to offer online bill payment.

**1997**

Acquisition of FMB-First Michigan Bank of western Michigan

Acquisition of FMB-First Michigan Bank of western Michigan.

HBAN added to S&P 500. Consolidated region charters into one bank. Acquisitions of Citi Bancshares, Leesburg, Florida; and The Bank of Winter Park.

Creation of Private Financial Group, combining personal banking, trust services, investments and insurance.

Acquisition of Tice & Associates insurance agency, Columbus, Ohio. Permitted to sell property and casualty insurance, formed Huntington Property and Casualty Insurance Agency, Inc.

#### **1998**

Purchased 60 former Barnett banking offices from Nations Bank Completed. Launched Business Web Bank services.

Acquired Pollock & Pollock, Inc. insurance agency, Cleveland, Ohio. FMB Funds merged with Monitor Funds. First Smart Card program installed at University of Central Florida. First Web Bank kiosk opened at Kent State University.

#### **1999**

Monitor Funds renamed Huntington Funds.

Opened technologically-advanced Business Service Center at Easton business complex in Columbus, Ohio.

#### **2000**

Acquisition of Empire Banc Corporation, a bank holding company headquartered in Traverse City, Michigan.

#### **2001**

Thomas E. Hoaglin appointed as Chairman, President and CEO of Huntington Bancshares Incorporated.

Huntington added the Dividend Capture Fund, New Economy Fund, Mid Corp America Fund, International Equity Fund and Rotating Index Fund to its mutual fund family.

#### **2002**

Huntington sold the Florida franchise to SunTrust Bank.

The Huntington Mortgage Company merged with The Huntington National Bank on December 31, becoming Huntington Mortgage Group.

Acquisition of Haberer Registered Investment Advisor, Incorporated, a Cincinnati-based registered investment advisory firm.

Acquisition of LeaseNet Group, Incorporated, an Ohio-based equipment leasing company.

Huntington introduced the Situs Small Cap fund to its fund family.

#### **2003**

Huntington sold its four Martinsburg, West Virginia offices to First United Corporation.

Huntington opened two newly designed prototype offices.

#### **2004**

Huntington and Unizan Financial Corp. announced merger agreement.

Huntington opened two newly designed prototype offices.

Huntington added the Macro 100 Fund to The Huntington Funds.

#### **2005**

Huntington launched new Business Online Web site.

Huntington expanded ATM network to nearly 1,000 with machines in Walgreens and CVS stores.

#### **2006**

Huntington completed merger with Unizan Financial Corp. and announced the signing of a definitive agreement to merge with Sky Financial Group Inc.

Acquired Unified Fund Services

Acquired Unified Fund Services.

**2007**

Huntington completed the merger with Sky Financial Corp.

Marty Adams, Sky's Chairman and Chief Operating Officer, became Huntington's President and Chief Operating Officer.

**Board of Directors**

**Marty Adams**  
President and Chief Operating Officer,  
Huntington Bancshares Incorporated  
Joined Board: 2007

**Raymond J. Biggs**  
Retired Chairman and  
Chief Executive Officer,  
Huntington Bancshares Michigan, Inc.  
Joined Board: 2002

**Don M. Casto**  
Chief Executive Officer,  
CASTO  
Joined Board: 1985

**Michael J. Endres**  
Principal,  
Stonehenge Financial Holdings, Inc.  
Joined Board: 2003

**Marylouise Fennell, RSM**  
Partner,  
Higher Education Services  
Joined Board: 2007

**John B. Gerlach**  
Chairman, President and  
Chief Executive Officer,  
Lancaster Colony Corporation  
Joined Board: 1999

**D. James Hilliker**  
Vice President,  
Better Food Systems, Inc.  
Joined Board: 2007

**Thomas E. Hoaglin**  
Chairman and Chief Executive Officer,  
Huntington Bancshares Incorporated  
Joined Board: 2001

**David P. Lauer**  
Retired Managing Partner,  
Deloitte & Touche, LLP  
Joined Board: 2003

**Wm. J. Lhota**  
Principal,  
LHOTA SERVICES  
Joined Board: 1990

**Jonathan A. Levy**  
Partner,  
Redstone Investments  
Joined Board: 2007

**Gene E. Little**  
Retired Vice President and Treasurer,  
The Timken Company  
Joined Board: 2006

**Gerard P. Mastroianni**  
President,  
Alliance Ventures  
Joined Board: 2007

**David L. Porteous**  
Attorney,  
Porteous Law Office PC  
Joined Board: 2003

**Kathleen H. Kansier**  
Partner,  
Vorys, Sater, Seymour and Pease, LLP  
Joined Board: 2003

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Compass Bank is a Sunbelt-based financial institution which operates 420 full-service banking centers including 166 in Texas, 90 in Alabama, 76 in Arizona, 44 in Florida, 33 in Colorado and 11 in New Mexico. Compass Bank is a subsidiary of Compass Bancshares, Inc., a wholly-owned subsidiary of BBVA (NYSE: BBV) (MAD: BBVA). BBVA is a global financial services company with more than \$698 billion in total assets, 44 million clients, 8,800 branches and approximately 110,000 employees in more than 30 countries. When combined with BBVA's three other U.S. banking companies, Compass will rank as the largest regional bank in the Sunbelt region and among the top 25 banks in the U.S. by total deposits.

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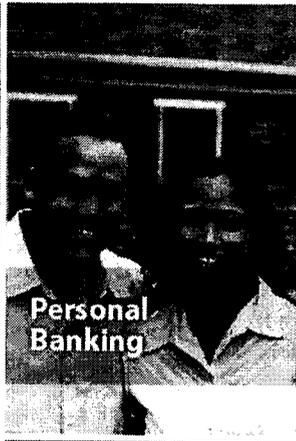
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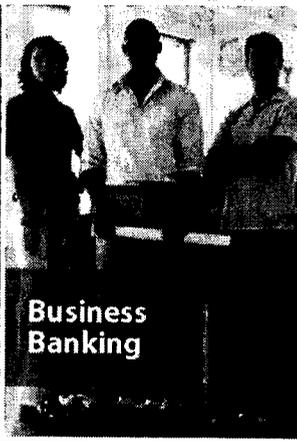
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## About Susquehanna

Susquehanna is a regional financial services holding company with assets of more than \$12 billion. It includes three commercial banks that provide financial services at more than 230 branch locations in the Mid-Atlantic region. Through Susquehanna Wealth Management, the company offers investment, fiduciary, brokerage, insurance, retirement planning and private banking services. Susquehanna also operates an insurance and employee benefits company, a commercial finance company, and a vehicle leasing company. Our extensive portfolio of financial products and services is managed locally to provide maximum value to our customers and communities. We invite you to get to know us better through the information and links provided.

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**Company Headquarters:**  
Susquehanna Bancshares, Inc.  
26 North Cedar Street  
PO Box 1000  
Litz, PA 17543-7000  
Phone: 717.626.4721  
Fax: 717.626.1874

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**Media Contacts:**  
To request information about Susquehanna or to schedule an interview, please call or send an e-mail. The contacts listed below are for media-related inquiries only.

Alison van Harskamp  
Vice President, Director of Corporate Communications  
Office: 717-625-6260  
Cell: 717-669-4667  
[communications@susquehanna.net](mailto:communications@susquehanna.net)

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Stephen Trapnell  
Corporate Communications Manager  
Office: 717-625-6548  
Cell: 717-271-8612  
[communications@susquehanna.net](mailto:communications@susquehanna.net)

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## COMMUNITY WEST BANCSHARES



# Investor Relations

### About Community West Bancshares

Community West Bancshares (CWBC) was incorporated in the state of California on November 25, 1996, for the purpose of forming a bank holding company. On December 31, 1997, CWBC acquired a 100% interest in Goleta National Bank (GNB). On September 1, 2004, the bank's name was changed to Community West Bank (CWB). CWB is the only subsidiary of CWBC. CWBC provides management and shareholder services to CWB.

### Annual Reports

- [2006 Annual Report](#) (PDF; 4,639KB)
- [2005 Annual Report](#) (PDF; 914KB)
- [2004 Annual Report](#) (PDF; 875KB)
- [2003 Annual Report](#) (PDF; 795KB)

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### Subsidiary



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Online Banking will be unavailable on Friday, December 7 and Saturday, December 8, 2007 from 12:01AM to 2:00AM PT for system upgrades. We apologize for any inconvenience.

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We know that health care comes in many shapes and sizes, that's why **Community West Bank** offers tax-sheltered **Health Savings Accounts**.



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#### ABOUT COMMUNITY WEST BANK

##### Our Mission

*Community West Bank is committed to enhancing shareholder value by serving a diverse customer base with extraordinary customer service and competitive banking products throughout the communities we serve.*

##### A Word from Our President...



*Our success has always been based on people. From customers to employees to the Board of Directors to shareholders, we foster long-term relationships.*

As you view our website you will notice that **our emphasis is on building relationships**. With you, the customer, we focus on understanding your business and individualized banking needs.

Whether you're starting or growing your business, Community West Bank has the capacity, experience and desire to provide the banking advice and services you deserve. With our employees, we encourage and support all efforts to serve charitable organizations in our local communities. With our shareholders, we continue to position our Bank for long-term growth and increased shareholder value and confidence. **Our commitment to customers, employees and shareholders is long term.**

**Our motto is "Trust the Experience."** We trust that your experience at Community West Bank will be a rewarding one and most of all we ask you to trust the experience of our employees and Directors. I invite you to [contact us](#) and tell us about your experience at Community West Bank.

Sincerely,

*Lynda Nahra*

Lynda Nahra  
Community West Bank President & CEO

[^ top](#)

### Company Profile

COMMUNITY WEST BANK, a subsidiary of Community West Bancshares, was founded in 1989 with a focus on three core competencies: [Relationship Banking](#), [Mortgage Lending](#) and [SBA Lending](#). Keeping credit and other banking decisions local is the key to Community West Bank's success.

With branch offices in Santa Maria, Goleta, Santa Barbara, Ventura, and Westlake Village the [Relationship Banking](#) division offers a full range of business and consumer loan and deposit products. Small to medium sized businesses, professional firms and individual clients can choose to bank at one of the branch offices, through online banking, or by use of convenient courier services.

The Bank's [Mortgage Lending](#) division originates residential real estate loans throughout the tri-counties and in the expanding markets of Sacramento and Lake Tahoe. The Mortgage Banking division also has an established manufactured housing financing program to assist with affordable housing primarily in Santa Barbara and Ventura counties.

Community West Bank is one of the nation's premier [Small Business Administration \(SBA\)](#) lenders offering government guaranteed loans in 10 states. As a nationally preferred lender the Bank gains a competitive advantage allowing it to expedite loan processing and have more decision authority than a non-preferred lender.

A key strength of Community West Bank is the people. The [Board of Directors](#) is comprised of some of the most experienced business people in the marketplace. The employees are experienced, dedicated and committed to serving the community. It is through their efforts that the Bank's mission of "serving a diverse customer base by providing extraordinary service and competitive banking products," is carried out.

[^ top](#)

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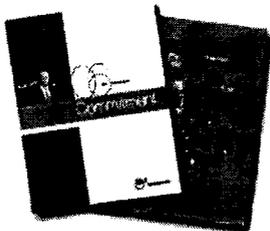
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# Commitment



Take a look at our *Annual Report*

## Welcome to GB&T Bancshares, Inc.

Corporate success and strength often depend on the commitments an organization makes and keeps. We've known that from the inception of GB&T Bancshares, and have forged our path with what we feel are sound, strategic commitments.

First and foremost is our unwavering dedication to true community banking, where long-term customer relationships and community relations are grown and nurtured with care. We empower our people on every level with a "can-do" attitude so that they find ways - whether traditional or innovative - to meet their customers' needs and expectations. Sometimes that means having a mortgage lender deliver forms to someone's home. Other times, it might mean helping a small-business client solve a temporary cash-flow problem, without taking weeks to get an answer. The results show up in the many loyal customer relationships our banks count as successes.

When you look around our towns, cities and communities, you'll notice bank employees involved in nearly every leadership, civic, cultural and volunteer organization - all with the full support and encouragement of our individual banks. Some of us become passionate about our pet projects, like March of Dimes or United Way. If we don't raise the money in an annual campaign, we take it quite personally and make it our goal to change that outcome the next year. That kind of commitment speaks volumes about our employees.

We also believe in healthy growth - both geographically and internally. We are as committed to providing friendly, personal banking to customers throughout the extra-metro area as we are to providing good, solid careers for good people. Doing those things well reflects positively on the bottom line for our stockholders.

As our vision has grown, we have been fortunate to have a host of dedicated and seasoned professionals serving in key capacities. People who maintain the same commitments to our stockholders, customers, employees, and communities as our Corporate values. Those commitments are what make up the foundation of our organization, GB&T Bancshares.

**Commitment:**  
The state of being bound emotionally or intellectually to a course of action or to another person or persons.

[View a list of our  
Subsidiary Banks](#)



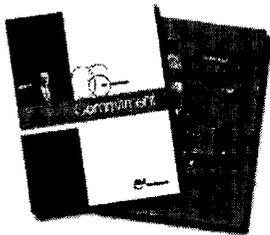
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# Commitment to our community



Take a look at our *Annual Report*

## Bank Locations

Developing "high-touch" relationships in high-growth metropolitan communities continues to be a successful strategy for our organization. In 2006, GB&T Bancshares acquired Mountain State Bank, adding two new fast-growing counties to our franchise - Dawson and Forsyth - giving GB&T one of the best footprints in the banking industry. Population over the past six years has been in excess of 30 percent is expected to gain an additional 23 percent by 2011. GB&T Bancshares footprint now reaches 13 Georgia high-growth counties with 29 full-service banking offices\*.

As many of our smaller towns become suburbs of Atlanta, we work to balance the strengths of hometown banking with the sophistication of products commonly offered by larger, regional banks. We continue to enhance our product portfolio across all market segments so there's no reason a customer should look elsewhere for a service, rate or product.

Click below to visit each of our individual banks' websites.

### Locations

**Gainesville Bank & Trust**  
(Gainesville, Georgia)

**United Bank & Trust**  
(Rockmart, Georgia)

**Community Trust Bank**  
(Hiram, Georgia)

**Hometown Bank of Villa Rica**  
(Villa Rica, Georgia)

**First National Bank of the South**  
(Milledgeville, Georgia)

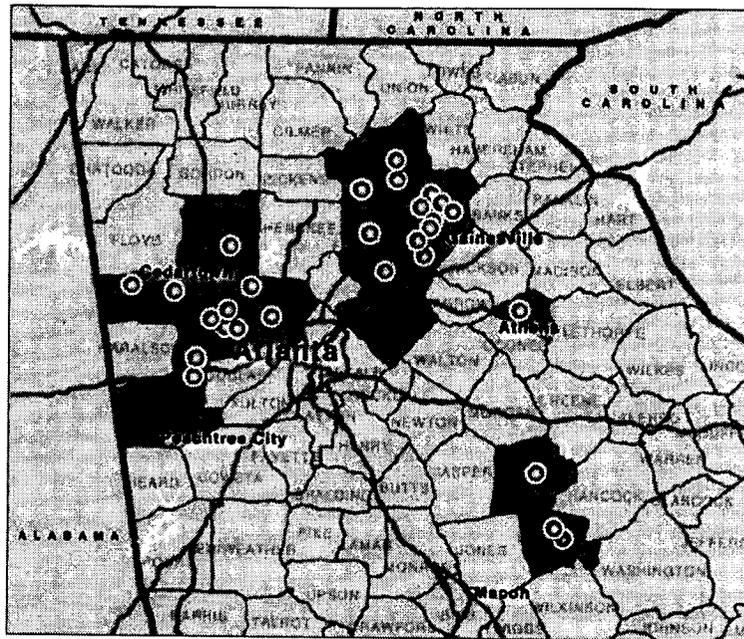
**First National Bank of Gwinnett**  
(Duluth, Georgia)

**Mountain State Bank**  
(Dawsonville & Dahlonega, Georgia)

**Divisions of Gainesville Bank & Trust:**

**Southern Heritage Bank**  
(Oakwood, Georgia)

**Bank of Athens**  
(Athens, Georgia)



Additionally, GB&T Bancshares has two loan production offices and a free-standing drive-thru banking facility, making the total number of locations 32.



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## Welcome

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- Human Resources Overview
- Holiday Schedule
- News & Events



Greetings from J. Downey Bridgwater, Chairman, President and Chief Executive Officer, of **Sterling Bank** in Houston, Texas. I am pleased to welcome you, our existing and prospective customers, staff members, and shareholders to our website.

Sterling Bank was founded in 1974 and has become one of the largest, locally-managed banks in Texas with financial assets of \$4.4 billion.

Our Bank is well-positioned to continue its phenomenal growth. We are dedicated to the success of owner-operated businesses in our market. The hallmark of Sterling Bank is personal customer service, the kind of service not available from the large, out-of-state banks that dominate our marketplace. We deliver this personal service at 40 banking offices in the Houston, Dallas and San

service at 40 banking offices in the Houston, Dallas and San Antonio metropolitan areas. Each customer is guaranteed access to a decision-maker at the customer's local office of choice. [Click here](#) for information on our specific locations.

Information on employment opportunities may be obtained by sending our Human Resources Department an email. [Contact Us](#) for additional information.

Sterling Bank is a wholly-owned subsidiary of Sterling Bancshares, Inc., Houston, Texas (NASDAQ: SBIB). Information for investors is available by clicking on [Investor Relations](#).

General bank information as well as specific account information is also available on the telephone by calling your local banking office or 713-466-8300. For limited account information available 24 hours a day, 7 days a week, please call our automated voice response unit, Sterling Touch, at 713-777-BANK(2265).

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#### Our Shared Vision:

Sterling Bank is leading businesses to success by providing personal service through integrity, responsibility, teamwork, and respect for each other.

#### Welcome from Management

#### Spotlight on Our Leader:

- J. Downey Bridgwater, Chairman, President and Chief Executive Officer

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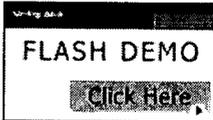
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- Women's Business Initiative
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If your business is looking for a bank that understands your distinct financial requirements, Sterling Bank is your bank. We offer the depth of products and services that you require to succeed in your business.

To open a new account, visit one of our convenient locations or call us for additional information.



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## STERLING BANK'S



## BUSINESS BANKING



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## About Us

Southside Bancshares, Inc., the holding company for Southside Bank, is headquartered in Tyler, Texas. Tyler has a metropolitan area population of approximately 180,000 and is located 90 miles east of Dallas. The Company has assets of approximately \$1.8 billion and operates 36 community-banking facilities in 13 cities in the East Texas area. Southside Bank is the largest independent bank in the region based on asset size.

The Bank maintains a substantial presence in Longview, located 35 miles east of Tyler. A full service branch bank serves the city along with three retail bank locations. Longview's population is approximately 165,000.

Southside Bank is a community-focused financial institution that offers a full range of financial services to individuals, businesses and nonprofit organizations. These services include consumer and commercial loans; loans to municipalities; deposit accounts; trust, personal banking, safe deposit and brokerage services; credit cards; ATM's; and an array of electronic services on its website - [www.southside.com](http://www.southside.com). Southside Bank offers an "extended" banking week through its 17 retail branches - open until 8:00 p.m. weekdays and all day Saturday until 6:00 p.m.

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## About SouthFirst Bancshares

We are a thrift holding company, headquartered in Sylacauga, Alabama, primarily engaged in directing, planning and coordinating the business activities of our wholly owned bank subsidiary, SouthFirst Bank, along with South First Bank's subsidiaries, Pension & Benefit Financial Services Inc., SouthFirst Mortgage, Inc. and SouthFirst Financial Services, Inc.

SouthFirst Bank is a federally chartered savings association engaged in providing a variety of financial services with three full service locations in Alabama. Pension & Benefit is an employee benefit plan consulting firm and trust company located in Montgomery, Alabama. SouthFirst Mortgage consists of a residential and construction lending operation located in Hoover, Alabama. UVEST Financial Services offers insurance products and other financial services and has representatives located in Sylacauga and Montgomery, Alabama.

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## About SouthFirst Bank

Welcome to SouthFirst Bank . We are pleased to have this opportunity to introduce our banking services. At SouthFirst Bank, we continue a long-standing community tradition of customer service. Since 1949, we have played an important role in the financial success of many individuals, families, and businesses in Talladega County.

We began our operations as a federally chartered mutual savings and loan association and have grown to a full service customer bank with branches in Sylacauga, Talladega, and Clanton, and a loan production office in Birmingham.

SouthFirst Bank emphasizes professional, personal service through a full range of safe deposit boxes and bank by mail services including interest and non-interest bearing checking, savings, and certificates of deposit accounts, individual retirement accounts, commercial loans, real estate loans, savings/installment loans, and construction loans. In addition, we provide consumer services such as 24 hour telephone banking, internet banking, ATM Banking in Sylacauga, Talladega and Clanton, travelers checks, cashier's checks, safe deposit boxes, bank by mail services.

Our mission is to innovatively promote an environment conducive to providing quality, competitive financial services to the market area...to maintain a safe, trustworthy, and convenient financial institution while enhancing shareholder value with sound banking practices.



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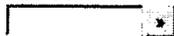
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[Slidell Chamber of Commerce](#)

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## A Vision for the Northshore

**Contributors: Stacey Rase, Kelly Rasmus and Kim Vanderbrook**

Legend has it that A.R. Blossman Sr. sold more refrigerators in St. Tammany Parish than there were outlets in the parish to run them. When he couldn't purchase one of the new refrigerators in Louisiana, he went to Chicago to buy one. He returned with a train car full, and proceeded to place them in homes across the parish. It's that kind of entrepreneurial spirit and determination that has led generations of the Blossman family to become leaders in business, banking and politics in St. Tammany Parish.

Born in St. Tammany 100 years ago, A.R. Blossman Sr. was an optimist, a visionary and a hard-working, plain-spoken man. His father, Richard Sampson Blossman, had moved to Covington from New Orleans before the turn of the century. Richard was a bookkeeper for the Great Southern Lumber Company and was sent to the northshore to audit the company sawmill. Family lore says that it was during a visit to Covington that he noticed the rusty gates of the cemetery in town. Contrasting that with the yellow fever epidemic in the city at that time, he noted that, "No one's died here in a long time." He moved his wife and parents to the healthy environs of the northshore.

Never wealthy, Richard also worked as assessor for St. Tammany Parish for 16 terms. Alfred Rhody Blossman Sr. was the oldest of his seven children. Known as Fred, A.R. Sr. left school after the 5th grade to go to work as a paper boy, meeting the arriving trains from New Orleans twice a day. At the station on 23rd Street, where Hebert Cleaners stands today, Fred picked up newspapers and distributed them around town. He also had an ice delivery route that took him through town and into the outlying areas. During the '30s, Fred worked at the hardware store owned by his uncle, Archie Smith, earning \$15 a week.

It was his old ice route that led Fred to Frigidaire. Customers on his route

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Government

Tangipahoa Parish Public Schools

City of Hammond

Tangipahoa Convention & Visitor's Bureau

Tangipahoa Parish Library

Hammond Chamber of Commerce

It was his old ice route that led Fred to Frigidaire. Customers on his route became prospects for the new-fangled refrigerators and Fred began honing his lifelong passion for selling. He quit the job at the hardware store, and opened a Frigidaire dealership. He would ask customers if they minded "storing" a refrigerator for him, since he didn't have a warehouse. Once they'd seen the future, there was no turning back, and Fred was named National Frigidaire Salesman of the Year. The appliance trade was booming in town, where electricity was available. When he heard talk of a new power source for homes not on electricity, however, it was customers in the outlying areas who inspired Fred's next opportunity. He expanded his appliance line to include gas ranges.

Liquid gas was a by-product of the emerging oil business in Texas. In those early days, the fuel was practically free, but you had to have a way to capture and transport it. Fred convinced his sister-in-law, Lilly Case of Madisonville, to lend him the \$5,000 to get his new business started. He bought a truck with a double-walled tank, and the Blossman Hydrotane Gas Company was born. Eventually, his brothers David, Woodrow and Sam were working with him, and the company quickly grew into one of the largest propane suppliers in the Southeast. With the help of Covington native George Brown, the company developed new valves and regulators that expanded uses for propane and butane fuels. Blossman Hydrotane was registered on the American Stock Exchange, with stockholders in almost every state in the union. Associated companies that grew out of the Blossman Hydrotane success include Blossman Gas on the Gulf Coast, operated today by Woodrow's family, and Shell station distributorships, run by members of Sam's family.

In later years, Fred was known to sweep his hands wide to say, "There's nothing out there but opportunity!" His view of the expanding horizon kept that true for him in his lifetime.

Fred Blossman married Mabel Perrin; they had four children. A.R. Blossman Jr., also known as Fred, was the eldest. He and his brothers Dick and Jack were raised with the same sense of early independence that had set their father off on his own at a young age. As the only daughter in the family, Sue enjoyed a special place in her daddy's heart throughout his life. Fred Jr. learned to fly at 14, eventually becoming an Air Force pilot. He came home in 1958 to work with his father. Jack was in law school, and Dick was running gas company operations in Alexandria. Fred Jr. was to shepherd the finance company set up to facilitate appliance sales and work with his father in the main office of Blossman Hydrotane. Used to working independently, the senior Blossman cleared the way, literally, for the young Fred to get started. Pushing the papers from his desk into the garbage can, he assured his son that, "If it is important, we'll hear from them again!" His was a no-nonsense approach to success.

Fred Jr. served as president and CEO of Blossman Hydrotane during its last five years before it was sold to a national company in 1967. That year, the company had brought 125 million gallons of propane fuel to the market - and countless thousands of appliances into area homes. Many people over the years have said to his sons, "I bought the very first gas stove your Daddy ever sold!" He had a gift of salesmanship that made his customers feel special.

After the sale of the gas company, A.R. Sr. focused the family's business attention on banking. When his financing options for the growing gas company outpaced his local borrowing capacity, he began buying stock in two area banks, preferring to keep his financial interests in the area. Eventually, he acquired a controlling interest in two local financial institutions. The combination of Commercial Bank and Trust and First National Bank eventually became the First National Bank, remembered fondly by many northshore residents. First National was a growing success until its sale to a group of New Orleans investors in 1984. The bank had accumulated more

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group of New Orleans investors in 1904. The bank had accumulated more than 50 percent of the total deposits in the parish, and was the largest bank in the parish.

Parish National Bank, which is the largest northshore-owned financial institution, was started in Washington Parish by Fred Blossman in 1968. The St. Tammany operations of Parish National were established in 1986, and the combination of the two entities eventually became what we know of today as Parish National Bank. Parish has a network of 14 branches across St. Tammany, Tangipahoa, Washington, Jefferson and Orleans parishes and northern Florida and has grown to over \$500 million in assets. It was during the '70s that the Blossmans bought enough stock to take control of Tangipahoa's Central Progressive Bank. Established in 1967, CPB has thrived and recently opened its 17th branch office. They have a total asset size of \$435 million. Today, these two organizations are run by A.R. Sr.'s grandsons.

One of Blossmans most well-known forays into real estate was the development of Covington Country Club Estates. After purchasing the property then bounded by North and South Streets to Country Club Drive and from Hwy 190 to the river, A.R. Sr. donated 85 acres of land for a clubhouse and the first nine holes of golf to the fledgling organization of area businessmen. As their first president, he put the resources of his other companies to work getting it off the ground. Dick recalls, "When the club opened it was the center of our social world. My father loved to see the women dressed up - complete with a hat and knockout clothes. And he loved to dance!" He would have had a great time at the recent gala celebrating the 50th anniversary of the club. Dick purchased the club last year and is refurbishing it into a jewel on the river for future generations.

#### Family traditions

A.R. Sr. loved having family and friends around. It suited his joie de vivre. He got together with his brother Sam to charter a bus for all of the LSU Tiger home games. The bus would fill up with kith and kin and take off to Baton Rouge, instilling a purple and gold passion that endures today. Another tradition was the meeting he had with his children in Mabel's kitchen every Monday. She would threaten to quit cooking for them when their discussions of family business turned into spirited debate.

A.R. Sr. had strong opinions about the way things ought to be. Some of those extended to the people who worked for him over the years. According to Jack, "He would never hire anyone who smoked a pipe, because it meant they were lazy, and he wouldn't hire anyone who roared a motorcycle, because it meant they were crazy. And he'd never hire a man with a beard." Jack was able to convince him to rethink the last mandate by growing a beard during a winter trip to Montana. His father looked across Mabel's kitchen table and decided that the beard hadn't changed the man after all.

Throughout his life, A.R. Sr. kept everyone laughing. He loved playing tricks on his grandchildren and joking with his friends. When his health was failing, he asked his daughter-in-law, Lynn, to send for the preacher. He received a visit from a young clergyman. "Don't bring me a rookie!" he said. "This is important stuff!"

When A.R. Blossman Sr. died in 1990, one of the most valuable legacies he left to the northshore is his family. His children and most of his grandchildren and great-grandchildren still call this area home. Their involvement in business, banking and politics has an impact on our community. His footsteps left them a path filled with optimism, vision and dreams for the northshore.

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## Jay Blossman

From Wikipedia, the free encyclopedia

**Jack Arthur "Jay" Blossman, Jr.** (born October 3, 1964), is a Covington attorney who is a Republican member of the Louisiana Public Service Commission. **Blossman** was named PSC chairman by his colleagues early in 2007.

**Blossman's** First District seat encompasses all or parts of Ascension, Jefferson, Livingston, Orleans, Plaquemine, Bernard, St. Charles, St. Helena, St. John the Baptist, St. Tammany, Tangipahoa, and Washington parishes in Louisiana. **Blossman** was first elected to the PSC in 1996, when at thirty-two, he was the youngest person elected to the commission. He was reelected in 2002. His current term expires on December 31, 2008.

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## Early years, education, affiliations

**Blossman** was born to Mr. and Mrs. Jack **Blossman**, Sr., in Covington, the seat of St. Tammany Parish. He graduated from the Catholic St. Paul's High School. In 1987, he received a bachelor's degree from Louisiana State University in Baton Rouge. Thereafter, in 1991, **Blossman** obtained his Juris Doctor degree from the Southern University School of Law in Baton Rouge. He has since practiced law in Covington and resides in Mandeville with his wife, Lynette Blossman and three children.

**Blossman** is a member of Victims and Citizens Against Crime, the Lake Pontchartrain Basin Foundation, and the Brothers Big Sisters program. He is a past chairman of the Boy Scouts of America. **Blossman** is a member of the board of directors of the Covington-based Parish National Bank. He is also a member of the American Heart Association and the Louisiana Bone Marrow Registry.

## Defeating John F. Schwegmann twice

**Blossman** unseated incumbent Commissioner John F. Schwegmann (born 1946), then a Democrat from the Jefferson Parish. Schwegmann was the son of former state legislator and PSC member John G. Schwegmann and is the husband of former Lieutenant Governor Melinda Schwegmann, a Democrat turned Republican. **Blossman** won 133,455 votes (55 percent) to Schwegmann's 108,957 (45 percent).

**Blossman** defeated Schwegmann again in 2002, 104,963 votes (68 percent) to 49,643 ballots (32 percent) in the October 2002 primary that Schwegmann was first listed as an "independent" or officially "no party" on the ballot.

## The ill-fated gubernatorial attempt, 2003

*Main article: Louisiana gubernatorial election, 2003*

In 2003, **Blossman** announced that he would seek to become the Republican gubernatorial consensus candidate to succeed term-limited GOP Governor Murphy J. "Mike" Foster. **Blossman** calls himself a "Reagan conservative" and opposes the tax adjustment plan, which increased taxes on most "working families" and was named for its author, state Representative Victor "Vic" Stelly of Lake Charles.

However, other Republicans wanted to run as well, including former Governor David C. Treen (born 1928), who grew up in St. Tammany Parish. Treen, after testing the waters, never filed his papers to make the race. Two other candidates were also announced: (1) state Representative Huntington B. "Hunt" Downer, Jr. (born 1946) of Houma, the

continued in the race: (1) state Representative Huntington B. "Hunt" Downer, Jr., (born 1946) of Houma, the Terrebonne Parish, and (2) Bobby L. Jindal (born 1971), an Indian-American health-care specialist then on and the favorite of Governor Foster, President George W. Bush and much of the Republican leadership. The hopefuls risked dividing their party's base to such an extent that two Democrats, and no Republican candidate, were thrust into the general election under Louisiana's unique jungle primary law.

**Blossman** found himself in hot water with outgoing Governor Foster, who lashed out against the public service commissioner on radio. **Blossman** had run a television commercial which blamed state leaders for not funding a program that could have led to the earlier arrest of a suspected South Louisiana serial killer. Foster said that his criticism could aid **Blossman's** campaign by giving it more exposure, but the governor spoke out against **Blossman** of running an offensive advertisement in bad taste.

**Blossman** spent more than \$1 million in his race, much of that amount consisting of his own loans to himself. In the summer, **Blossman** had \$613,000 on hand. He spent \$552,000 in the second quarter of 2003, including the \$285,000 in loans to himself. He raised \$168,000 from others in the third quarter, \$512,000 since January.

When **Blossman** failed to make the expected traction in the polls, he announced that former Republican Congressman Clyde C. Holloway (born 1943) of Forest Hill in Rapides Parish would join him on an unofficial "ticket" as the governor's candidate. Candidates had stopped forming such combinations after the 1971 Democratic primary was widely identified as a social conservative by his voting record. He had represented the heavily Democratic defunct Eighth Congressional District from 1987-1993. Holloway was eleven years **Blossman's** senior and served in Congress four years before **Blossman** joined the PSC. In the run for lieutenant governor, Holloway stressed the loss of manufacturing jobs from Louisiana and to boost the low-wage base in many parishes.

**Blossman** continued to sink in the opinion polls, was denied a seat in a candidate debate forum, withdrew from the gubernatorial race, and endorsed Downer, who contested Jindal for a potential but not assured GOP slot in the election. Earlier, **Blossman** had called Downer "a liberal Democrat", but he then said that only Downer, among the Republican candidates, could actually win the general election. Jindal, said **Blossman**, was too young and inexperienced to prevail in the governor's race.

Jindal went on to lead the pack of candidates and was placed into a second round of balloting with the top two outgoing Lieutenant Governor (and former member of the PSC as well) Kathleen Babineaux Blanco of Lafayette. Blanco defeated Jindal, 52-48 percent, as **Blossman** had predicted.

Holloway remained in the lieutenant governor's race after **Blossman** dropped his candidacy. He finished a close second to Democrat Mitchell Landrieu of the New Orleans Landrieu family. Landrieu in fact won the second office in the primary. Also in the lieutenant governor's race was a former holder of the office, Melinda Schwegmann, who

former PSC opponent, John F. Schwegmann.

Preceded by <b>John F. Schwegmann (D)</b>	<b>Louisiana Public Service Commissioner (District I)</b> <b>Jack A. "Jay" Blossman, Jr. (R)</b> 1997–	Succeed Primary election p 200
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## Central Progressive Bank addressing FDIC concerns

Posted by [jdegregorio](#) October 25, 2007 10:07PM  
10:08 p.m., Thursday

Central Progressive Bank, one of the north shore's dominant financial institutions, has violated a host of federal banking rules and must come up with a plan to change its behavior, according to an order by the FDIC.

The federal bank insurer said the Lacombe-based bank, which is owned by members of the prominent Blossman family of St. Tammany Parish, engaged in hazardous lending practices, has an ineffective board of directors, and violated the Bank Secrecy Act, among other infractions. The secrecy act requires banks to track cash transactions to prevent money laundering.

In the 42-page cease and desist order, issued in July, the FDIC commanded Central Progressive to stop "unsafe or unsound practices" that jeopardize deposits and formulate a strategy to shape up. The bank, which has 21 locations in four parishes, had as many as 90 days to comply with the order, although some requirements were supposed to be met sooner. The order came in response to an

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requirements were supposed to be met sooner. The order came in response to an October 2006 audit by the FDIC.

Richard S. "Dickie" Blossman, Central Progressive's chief executive officer, said the bank has addressed the issues described in the order. The bank experienced some difficulties due to Hurricane Katrina and "changes experienced in certain aspects of the national economy" but expects to be in compliance with the order by early next year, according to a statement from the bank.

"This is a hiccup in our business cycle," Blossman said of the FDIC order. "We're standing behind our customers."

The order addresses the bank's shortcomings in broad terms and spends more time discussing remedies than the nature of violations found during the audit. FDIC spokesman David Barr said the agency could not provide further detail.

The document does specifically order Central Progressive to revise its policy for reimbursing expenses, particularly travel and entertainment expenses, incurred by the bank's directors, officers and employees. The new policy should include dollar limitations based on "the appropriateness of incurring such expenses" and requirements for documenting and approving expenditures. Reimbursement of the personal expenses of Central Bank's directors, officers and employees should be prohibited, the order said.

The order also calls for the bank to increase and monitor its level of capital, reduce the number of loans to the real estate industry, reorganize and cut its number of "adversely classified assets" and limit future credit extensions to unfavorable borrowers.

Other requirements include an overhaul of Central Progressive's lending policies, including stricter loan-making standards and closer monitoring of the loan portfolio to identify credit weaknesses. The document orders the bank's board of directors to form a committee to monitor compliance with the order and to notify the FDIC and Louisiana Office of Financial Institutions of any departures or additions of board members or executive officers. Central Progressive must create a three-year strategic plan for the bank's financial and operating goals and submit the plan to the FDIC and Office of Financial Institutions. The bank also has to designate an officer to monitor compliance with the Bank Secrecy Act.

The new plans and policies drafted in response to the order are subject to review and approval by the commissioner of the Office of Financial Institutions and the FDIC.

Woody Briggs, a banking analyst and managing director of the New Orleans firm Chaffe & Associates Inc., said the order is a black eye for Central Progressive. Established in 1967, the bank has more than \$600 million in assets. It operates branches in Livingston, St. Tammany, Tangipahoa, and Wochington parishes.

"It doesn't appear that the bank is in any real danger of failing, but the quality of management and the quality of assets have been severely criticized," Briggs said. "This is a bank they think is not managed very well."

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this is a bank they think is not managed very well.

If Central Progressive fails to comply with the order, the FDIC could issue fines, suspend or remove bank employees or even revoke its federal insurance. An independent agency of the federal government, the FDIC is the primary regulator of state-chartered banks that are not part of the Federal Reserve System and insures deposit accounts up to \$100,000 each.

Last year, the FDIC issued 29 cease and desist orders to U.S. banks for a variety of problems with differing degrees of seriousness. Two of those orders involved Louisiana banks: Merchants and Farmers Bank of Melville and Cottonport Bank of Cottonport. When a bank sufficiently addresses problems, the FDIC will terminate the cease and desist order.

"This order has not been terminated yet," Barr said of the order against Central Progressive.

John Ducrest, commissioner of the Office of Financial Institutions, said he expects Central Progressive to soon be back in the FDIC's good graces. Along with FDIC officials, Ducrest's office is charged with monitoring the bank's progress under the order.

Central Progressive entered into a consent agreement with the FDIC agreeing to comply with the order without admitting or denying any of the document's alleged violations.

"They have made substantial progress toward complying with the order," Ducrest said. "I don't see the bank going anywhere other than in the positive direction."

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## New Orleans Financial Briefs May 12, 2003

New Orleans CityBusiness, May 12, 2003 by Keith Pandolfi

Hibernia National **bank's** expanding Texas market will not necessarily translate into new jobs for **bank** employees being laid off in Louisiana.

Hibernia laid off 120 employees last month, including 70 in New Orleans, but those looking to transfer into new jobs being created by the **bank's** Texas expansion must apply just like everybody else, said Jim Lestelle, senior vice president of communications.

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Hibernia announced last month it will eliminate 290 positions -- 5% of the 5,800 in its work force -- to help make up for a 5% decline in earnings during the first quarter. More than half those positions were unfilled prior to the announcement.

Since the affected employees are being terminated, there will be no transfers to Texas, Lestelle said.

But declining earnings will not halt the **bank's** expansion plans in Texas, Lestelle said.

Last week, Hibernia reported its commercial financial center in Dallas, which opened in January, is fully staffed with about 30 employees.

The center, which serves the North Dallas business community, will soon be followed by a second Texas financial center in Houston. Hibernia has 42 branches in East Texas, a number expected to double by 2007 as the **bank** increases its presence in Houston, Dallas, Austin and San Antonio.

Along with layoffs, Hibernia is also reshuffling some of its top management positions. K. Kirk Domingos, head of the **bank's** retail arena and technology divisions, and chief credit officer Richard Wright took early retirements. Domingos' responsibilities are being divvied up among several existing employees while Wright's position, now filled by former head of Southwest commercial banking Robert M. Stuart Jr., is being restructured.

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Parish National to open French Quarter branch

The North Shore and the French Quarter have few things in common, but Gary **Blossman**, president and chief executive officer of Covington-based Parish National **Bank**, said his **bank** has a Vieux Carre market carved out.

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**Blossman** recently announced Parish National will open two locations on the South Shore, one at 2609 Veterans Memorial Blvd. in Kenner, the other at 207 North Peters St. in the French Quarter.

The **bank** already has several customers downtown, **Blossman** said, including small business owners who have Parish National loans or **bank** with Parish National on the North Shore.

"The opportunity in the French Quarter is that there are blocks and blocks of small businesses and that is our forte -- it is what our **bank** has always thrived on," he said.

Banking in the Quarter has its obstacles, most notably, parking and preservation, **Blossman** said.

The **bank** has taken out a long-term lease on a historic four-story building that will require about \$200,000 in renovations before the 2,500-square-foot first floor can open. **Blossman** said he may eventually convert the other three floors into apartments.

The Vieux Carre Commission was his final obstacle.

"We have their approval, but we don't have the final paperwork done," he said.

**Blossman** said he is working with a nearby parking lot to purchase designated customer spots.

While Parish will compete with other French Quarter **bank** locations, including Whitney National **Bank** and Hibernia National **Bank**, **Blossman** said his **bank** is situated on a side of the quarter without any banks.

Parish National has had a South Shore presence since 1999, when it opened a branch location at 3900 Veterans Memorial Blvd. in Jefferson Parish.

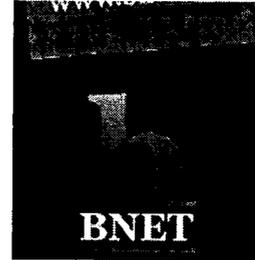
"We are always looking for ways to expand the **bank**," he said. "We've got some good markets on the North Shore, but we want to cross the lake where a lot of our customers work, and with a limited investment, we've done very well."

That investment has totaled about \$5 million, he said.

**Blossman** plans to open two more South Shore branches in the next 18 months. Though the exact locations have yet to be determined, he said he is interested in sites in Elmwood and Old Metairie.

IberiaBank waiting on drive-thru OK

It was scheduled to open in the spring. But IberiaBank's new location at 4009 Prytania St. has yet to open its doors to Uptown neighbors.



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That block of Prytania Street is being torn apart because of construction work. Beth Ardoin, senior vice president of public relations for the New Iberia-based **bank**, said the construction has not caused the delays. She said IberiaBank is waiting for zoning approval from the New Orleans City Planning Commission for a proposed drive-thru on the side of the building, formerly home to Major Video.

**Bank** officials are scheduled to meet with the commission later this month, she said, "and we are not anticipating any issues."

Ardoin said the new branch will most likely open in mid to late summer.

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## "Tech" weds "touch" in a marriage for convenience

Community Banking  
By Steve Cocheo

Just being nice doesn't make for enough of a competitive edge to satisfy one Louisiana bank

"Every community bank needs to have a story," insists Gary Blossman, president of Parish National Bank. For many, that story is "high-touch," an emphasis on the bank's person-to-person abilities.

What's Parish National's story? At first glance, Parish National seems fairly typical. The Blossman family owns the majority of Parish National, which serves three parishes (counties) north of Louisiana's Lake Pontchartrain. Parish National stocks all of the traditional staples of community banking: friendly service, many voluntary and charitable connections to the community, low minimum starting balances for new accounts, even several school banking programs.

But don't be deceived. Inside a traditional exterior beats a "techie" heart.

### Moving beyond "high touch"

Blossman believes many of his fellows "have woken up and realized that being nice is not enough." They have come to realize, he says, that customers expect their banks—no matter how large or small—to provide technological solutions to their banking needs.

For one thing, Blossman insists, even community banks can't do business as if they were in a vacuum—the competition is too heavy. For another, Blossman believes, younger consumers—tomorrow's customers—are growing up in a high-tech world and won't be satisfied for long by an institution that provides low-tech service.

So Parish National strives for two goals. "We like to say that we're high-tech and high-touch," says Blossman.

The \$228.9 million-assets bank offers automated teller machines, was an early adopter of check imaging, and offers sophisticated technology-based financial management aids not available at many larger banks. And how many community banks maintain an in-house technology staff devoted not only to keeping its own institution on the cutting edge, but also to licensing its products to other banks?

### An in-house "tech tank"

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#### An in-house "tech tank"

Parish National ventured into check imaging in 1993, and that turned out to be the **bank's** entree to being a technology provider.

As the **bank's** imaging service gained increasing acceptance among customers, **Blossman** began thinking of ways to turn imaging into more than just a standalone service. At about the same point, the **bank's** technical consulting firm decided to shut down its imaging operation, and Parish National saw opportunity. The **bank** hired the firm's employees. Today, that operation is the four-person FIP, Inc., Parish National's wholly owned technical development company. While FIP employees assist the **bank's** data-processing-center staff, their key role continues to be home-growing technological products.

While FIP doesn't produce a significant amount of income yet, **Blossman** expects it to within the next year. For some time, the **bank** has been serving the technology needs of about 20 fellow community banks. Some of the clients are smaller than Parish National, while others are larger (one is \$3.8 billion).

#### A Quicken alternative

Ry design, imaging service became the core of the family of consumer and commercial tech products that followed

Parish National took some critical steps when introducing imaging to make it more palatable to customers. For customers tied to the old notion of shoeboxes full of old checks, the **bank** came up with a modern "shoebox." Sheets of imaged checks, presented in check number order, come pre-punched to fit a binder that customers receive when they open their accounts. Only a few dozen customers "had issues," when imaging was introduced, says **Blossman**, and once those were addressed, only one account left the **bank**.

One of the **bank's** first technological expansions following imaging was Financial Insight. This home-grown software organizes small-business customers' checking account and payments information into a series of analytical reports.

"The typical user is a small-business person who might be a candidate for a Quicken-type product but who doesn't want to fool with the software," says **Blossman**. Many of the customers are owner-operated businesses, such as dental practices, small retail shops, and restaurants.

The customer codes each check with a budget code. **Bank** processors enter this at the time the check travels through Parish National's back shop (during which time the check is imaged as well) and the **bank's** computer tallies the expenses by code according to the customer's chart of accounts, on file at the **bank**. The system can also handle credit card transactions. At the customer's option, budget numbers can be entered as well, enabling budget-to-actual comparisons.

More recent developments have taken Parish National beyond paper for small business. A key business-side product is "CD-RAMA," an acronym for "Commercial Deposit Research and Management Assistant."

This product consists of a CD ROM disk provided to business checking customers, monthly or quarterly, that contains all of the account transactions for the previous period in searchable form. Data can be manipulated by customers-allowing, for instance, analysis of the company's highest revenue sources or most-profitable customers. Further, images of all paper-based transactions can be accessed on the CD ROM and printed out for further reference CD-RAMA's basic cost is \$25 per delivery.

#### Consumers want it simple

The consumer face of Parish National's technology effort consists of "Organized Checking," which the **bank** has been offering for a little more than two years. Organized Checking evolved from a consumer version of Financial Insight that many customers found to be too much of a good thing, according to Lori Murphy, marketing director. In addition, the consumers wanted something simpler to handle than Financial Insight's code-it-yourself approach. **Blossman** says roughly one out of three new account holders opt for Organized Checking, which is free if the customer maintains a monthly balance of \$1,500. Otherwise, the service costs \$9.50 per month.

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Organized Checking consists of three automatic monthly reports: expenditures by payee, expenditures by category, and a pair of pie charts showing expenditures by category for the year to date and for the previous month.

Parish National's system reads and sorts payee names automatically into one of 33 expenditure categories (auto fuel, clothing, gas and electric, etc.). Account holders can customize the service by directing the **bank** to change payees to different categories. Customers with multiple accounts can have separate reports generated or they can ask the **bank** to aggregate accounts.

#### Welcome to the Web site

Parish National's Web site (<http://www.parishnational.com>) incorporates detailed graphics, including many photos typifying the banking services it provides. In keeping with the **bank's** effort to use technology as a competitive weapon, there's more to the site than pretty pictures, general **bank** and product information, and routine account transactions and lookups. On-line banking customers can pull up images of checks, both front and back, and can create instant "Organized Checking" reports.

"I think PC banking (proprietary home banking) is dead," at least for community banks, says **Blossman**. "It's much harder to deliver than is Web-site banking because it requires much more infrastructure to provide." The Web site, launched in mid-August, already has 600 on-line customers.

**Blossman** sees the Web version of Organized Checking as the natural next step for that service. He points out that many people don't have the time or inclination to use standalone computer budgeting packages that require typing in checking data, whereas this is automatic with Organized Checking.

"People want this information if there's an easy way of getting at it," says **Blossman**.

This is just the beginning for Web banking at Parish. Bill payment is in the works, as is on-line investment trading. One notable absence from the **bank's** plans is on-line loan decisions.

This omission has nothing to do with technological capabilities. "Most of the people who want to borrow from us can come see us," says **Blossman**. Loan transactions remain special enough that many would prefer to make them in person.

#### Why go electronic?

In many instances, **Blossman** admits, the **bank** has been a trifle ahead of the customer's curve. And some pundits would insist that Parish National is setting its employees and its customers at a distance from each other.

Parish National officials counter that there's something to be said for quality contact time, versus routine contact time.

"Our branches," Lori Murphy says, "spend an awful lot of time on lookups and information calls." Taking such chores off their hands through the Web site and other means frees them up for talking to customers about additional services—a more productive form of communication.



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